

CITY OF HOLLY HILL, FLORIDA

CITY COMMISSION

AGENDA • JUNE 11, 2019

City Commission Chamber

Regular City Commission Meeting

7:00 PM

CITY HALL
1065 RIDGEWOOD AVENUE
HOLLY HILL, FL 32117

City Clerk's office: (386) 248-9441 - Fax: (386) 248-9448



City Commission Chamber
City Hall
1065 Ridgewood Avenue
Holly Hill, FL 32117

CITY COMMISSION MEMBERS

Mayor
Chris Via

District 1 - Commissioner
John Penny

District 3 - Commissioner
John C. Danio

District 2 - Commissioner
Penny Currie

District 4 - Commissioner
Roy Johnson

CITY MANAGER
Joseph Forte

CITY CLERK
Valerie Manning

1. CALL TO ORDER

- a. Roll Call
- b. Invocation
- c. Pledge of Allegiance

2. POSITIVITY AWARD - NONE**3. PUBLIC COMMENTS****4. APPROVAL OF MINUTES**

- 1. Minutes - May 28, 2019 Regular City Commission and CRA Meeting
(Requested by Valerie Manning, City Clerk)

5. CONSENT AGENDA - ITEMS (1 - 5)

The action proposed is stated for each item on the Consent Agenda. Unless a City Commissioner removes an item from the Consent Agenda, no discussion on individual items will occur and a single motion will approve all items. Is there anyone in the audience who wishes to speak on any item on the Consent Agenda?

- 1. Resolution -2019-R-35 A Resolution of the City Commission of the City of Holly Hill, Florida, Authorizing the City Manager, in Coordination with the Pickleball Daytona at Holly Hill, to Apply to the Racing and Recreational Facilities District for a Grant in the Amount of \$50,000 for the Construction of the Public Amenities Located at the Pictona Facility; Providing for Severability; and Providing for an Effective Date.
(Requested by Valerie Manning, City Clerk)
- 2. Resolution -2019-R-36 A Resolution of the City Commission of the City of Holly Hill, Florida, to Approve and Award the Agreements with Tetra Tech, Inc., Thompson Consulting Services, and Rostan Solutions, LLC, for Emergency Debris Monitoring Services; Authorizing the City Manager to Execute the Agreements; Providing for Severability; and Providing for an Effective Date.
(Requested by Antoine Khoury, Public Works)
- 3. Resolution -2019-R-37 A Resolution of the City Commission of the City of Holly Hill, Florida, to Approve and Award the Agreement and Authorize Execution with Crowder Gulf, Ceres Environmental Services, and Philips & Jordan, Inc., for Emergency Debris Hauling & Disposal Services; Authorizing the City Manager to Execute the Agreement; Providing for Severability; and Providing for an Effective Date.
(Requested by Antoine Khoury, Public Works)
- 4. Hydra Service Purchase Authorization
(Requested by Stella Gurnee, Finance)
- 5. SunTrust Deposit Account Resolution and Authorization for Business Entities

(Requested by Stella Gurnee, Finance)

6. REGULAR AGENDA

1. Request for Lien Reduction for 903 Magnolia Avenue
(Requested by Joseph Forte, City Manager)
2. Request for Lien Reduction for 928 Avondale Avenue
(Requested by Joseph Forte, City Manager)

7. PUBLIC HEARINGS - NONE

Please silence any cell phone, pager or noise making device as not to interrupt the meeting. Staff will introduce each item for consideration, with comments and recommendations. The applicant or appellant and supporters will be heard first. Those in opposition to the request will be heard next. Comments should be restricted to pertinent information regarding the agenda item under discussion. Out of courtesy to others, we ask that speakers keep their comments brief and try to limit these comments to information not previously discussed. Speakers should state their name and address clearly for the record. The City Clerk's office is required to retain any documents, photographs, drawings, etc. that are shown to the City Commissioners in support of a position. The City Commission may ask questions of speakers or of staff members. The Mayor will then ask the City Commission to make a recommendation or motion. Once a motion has been made and seconded, discussion will be closed to the floor. Following City Commission discussion, a vote will be taken. During voting, Commissioners who do not cast objecting votes are considered to have voted in support of the motion.

8. COMMUNICATIONS

- A. City Manager & Staff Comments
- B. City Attorney Comments
- C. City Commission Comments
- D. Mayor's Comments

9. ADJOURNMENT

Website Address – www.hollyhillfl.org (City Clerk)

NOTICE – If any person decides to appeal any decision of the City Commission at this meeting, he/she will need a record of the proceedings and, for that purpose, he/she may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based. The City does not prepare or provide such a record.



For special accommodations, please notify the City Clerk's Office at least 72 hours in advance. (386) 248-9441



Help for the hearing impaired is available through the Assistive Listening System. Receivers can be obtained from the City Clerk's Office.

In accordance with the Americans with Disabilities Act (ADA), persons needing a special accommodation to participate in the Commission proceedings should contact the City Clerk's Office no later than three (3) days prior to the proceedings.



**STAFF REPORT
CITY OF HOLLY HILL, FLORIDA**

**City Commission
Agenda Item**

4.1

MEETING DATE: June 11, 2019
FROM: Valerie Manning
SUBJECT: Minutes - May 28, 2019 Regular City Commission and CRA
Meeting
NUMBER: (ID # 2537)
APPLICANT:
PLANNER:

DISCUSSION:

Minutes from the May 28, 2019 regular City Commission and CRA meeting.

MOTION:

Approve the minutes as submitted by staff.

- Minutes - May 28, 2019 - Regular City Commission and CRA meeting (PDF)



CITY OF HOLLY HILL, FLORIDA

CITY COMMISSION

MINUTES • MAY 28, 2019

City Commission Chamber

Regular City Commission Meeting

7:00 PM

CITY HALL
1065 RIDGEWOOD AVENUE
HOLLY HILL, FL 32117

City Clerk's office: (386) 248-9441 - Fax: (386) 248-9448

1. CALL TO ORDER

a. Roll Call

*Commissioner Currie made a motion to **EXCUSE COMMISSIONER JOHNSON FROM THE CITY COMMISSION MEETING**, seconded by Danio.*

PASSED, 4-0.

Attendee Name	Title	Status	Arrived
Chris Via	Mayor	Present	
John Penny	District 1 - Commissioner	Present	
Penny Currie	District 2 - Commissioner	Present	
John C. Danio	District 3 - Commissioner	Present	
Roy Johnson	District 4 - Commissioner	Absent	

b. Invocation

Commissioner Penny led the invocation.

c. Pledge of Allegiance

Mayor Via led the Pledge of Allegiance to the Flag.

2. POSITIVITY AWARD - NONE

3. PRESENTATION

1.

LPGA Sub-Area Study Presentation

(Requested by Brian Walker, City Planner)

Kok Wan Mah, PE from Volusia County showed a PowerPoint presentation to the Mayor and City Commissioners pertaining to the LPGA Sub-Area Study that was completed by the County on April 16, 2019.

RESULT: NO VOTE NEEDED



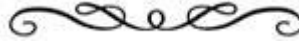
4. **RECESS THE CC MTG & CONVENE AS THE CRA**
5. **CRA AGENDA ITEM**
 1. -2019-R-29

A Resolution by the Community Redevelopment Agency (CRA) to Approve the Contract with Charter-Spectrum for the Relocation of Their Existing Facilities on Fpl Poles and Authorizing the City Manager to Execute the Agreement for the Stated Amount of \$705,746.23.

(Requested by Antoine Khoury, Public Works)

RESULT:	ADOPTED [UNANIMOUS]
MOVER:	Penny Currie, District 2 - Commissioner
SECONDER:	John C. Danio, District 3 - Commissioner
AYES:	Via, Penny, Currie, Danio
ABSENT:	Johnson

Enacted and approved this 28th day of May, 2019, in Holly Hill



6. **ADJOURN AS THE CRA & RECONVENE THE CC MTG**
7. **PUBLIC COMMENTS**
8. **APPROVAL OF MINUTES**

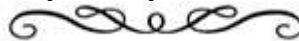
- 1.

Minutes - May 14, 2019, Regular City Commission Meeting

(Requested by Valerie Manning, City Clerk)

RESULT:	APPROVED [UNANIMOUS]
MOVER:	John C. Danio, District 3 - Commissioner
SECONDER:	John Penny, District 1 - Commissioner
AYES:	Via, Penny, Currie, Danio
ABSENT:	Johnson

Enacted and approved this 28th day of May, 2019, in Holly Hill



9. **CONSENT AGENDA - ITEMS (1 - 4)**

Mayor Via asked if there was anyone in the audience who wishes to speak on any item on the Consent Agenda and there was no one.

Stella Gurnee, Finance Director, gave a brief staff report as to where the funding was coming

from for each of the Consent Agenda items, as well as, for the regular agenda item for Charter-Spectrum, Resolution 2019-R-34.

1. -2019-R-30 Resolution

A Resolution of the City Commission of the City of Holly Hill, Florida, Awarding the Bid to the Lowest Responsive/Responsible Bidder; Authorizing the City Manager to Execute the Agreement with R&R Industries to Perform City-Wide Re-Roofing; Providing for Severability; and Providing for an Effective Date.

(Requested by Antoine Khoury, Public Works)

RESULT:	ADOPTED [UNANIMOUS]
MOVER:	Penny Currie, District 2 - Commissioner
SECONDER:	John C. Danio, District 3 - Commissioner
AYES:	Via, Penny, Currie, Danio
ABSENT:	Johnson

RESOLUTION

2019-R-30

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, AWARDING THE BID TO THE LOWEST RESPONSIVE/RESPONSIBLE BIDDER; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT WITH R&R INDUSTRIES TO PERFORM CITY-WIDE RE-ROOFING; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, AWARDING THE BID TO THE LOWEST RESPONSIVE//RESPONSIBLE BIDDER; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT WITH R&R INDUSTRIES TO PERFORM CITYWIDE RE-ROOFING; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the City has planned and budgeted for the re-roofing of City Hall, the Public Works Administration Building, Motor Control Center I, the North Fleet Shop and the Dog Fanciers Pavilion; and

WHEREAS, two contractors submitted qualifications and costs for this work; and

WHEREAS, an Evaluation Committee reviewed the qualifications of the submitting firms; and

WHEREAS, the Evaluation Committee unanimously found R&R Industries to be the lowest and most responsive bidder.

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION
OF THE CITY OF HOLLY HILL, FLORIDA:**

SECTION 1. That the City Commission of the City of Holly Hill, Florida, does hereby authorize the City Manager to enter into an agreement with R&R Industries to perform re-roofing of (5) above referenced buildings in the City.

SECTION 2. SEVERABILITY. If any section or portion of a section of this Resolution proves to be invalid, unlawful, or unconstitutional, it shall not be held to invalidate or impair the validity, force, or effect of any other section or part of this Resolution.

SECTION 3. EFFECTIVE DATE. This Resolution shall take effect immediately upon its adoption.

APPROVED AND AUTHENTICATED on this 28th day of MAY, 2019.

Enacted and approved this 28th day of May, 2019, in Holly Hill



2. -2019-R-31 Resolution

A Resolution of the City Commission of the City of Holly Hill, Florida, Approve and Award the Agreement with Spatco Energy Solutions as the Lowest Responsive/Responsible Bidder to Construct a 12,000 Diesel Fuel Tank and Abandon in Place the Existing Fuel Tank; Authorizing the City Manager to Execute the Agreement; Providing for Severability; and Providing for an Effective Date.

(Requested by Antoine Khoury, Public Works)

RESULT:	ADOPTED [UNANIMOUS]
MOVER:	Penny Currie, District 2 - Commissioner
SECONDER:	John C. Danio, District 3 - Commissioner
AYES:	Via, Penny, Currie, Danio
ABSENT:	Johnson

RESOLUTION

2019-R-31

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, APPROVE AND AWARD THE AGREEMENT WITH SPATCO ENERGY SOLUTIONS AS THE LOWEST RESPONSIVE/RESPONSIBLE BIDDER TO CONSTRUCT A 12,000 DIESEL FUEL TANK AND ABANDON IN PLACE THE EXISTING FUEL TANK; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

**A RESOLUTION OF THE CITY COMMISSION OF THE
CITY OF HOLLY HILL, FLORIDA, APPROVE AND
AWARD THE AGREEMENT WITH SPATCO ENERGY
SOLUTIONS AS THE LOWEST**

RESPONSIVE/RESPONSIBLE BIDDER TO CONSTRUCT A 12,000 DIESEL FUEL TANK AND ABANDON IN PLACE THE EXISTING FUEL TANK; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the City has advertised for the construction of a new diesel fuel tank at the public works yard; and

WHEREAS, two contractors submitted qualifications and costs for this work; and

WHEREAS, an Evaluation Committee reviewed the qualifications of the submitting firms; and

WHEREAS, the Evaluation Committee unanimously found SPATCO Energy Solutions to be the lowest and most responsive bidder.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA:

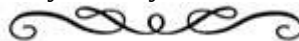
SECTION 1. That the City Commission of the City of Holly Hill does hereby authorize the City Manager to enter into an agreement with SPATCO Energy Solutions to complete the construction of a 12,000 gallon diesel tank at the public works yard.

SECTION 2. SEVERABILITY. If any section or portion of a section of this Resolution proves to be invalid, unlawful, or unconstitutional, it shall not be held to invalidate or impair the validity, force, or effect of any other section or part of this Resolution.

SECTION 3. EFFECTIVE DATE. This Resolution shall take effect immediately upon its adoption.

APPROVED AND AUTHENTICATED on this 28th day of May, 2019.

Enacted and approved this 28th day of May, 2019, in Holly Hill



3. -2019-R-32 Resolution

A Resolution of the City Commission of the City of Holly Hill, Florida, Authorizing the Agreement with US Submergent Technologies to Perform Cleaning of BTU #2 Unit at the Waste Water Treatment Plant; Authorizing the City Manager to Execute the Agreement; Providing for Severability; and Providing for an Effective Date.

(Requested by Antoine Khoury, Public Works)

RESULT:	ADOPTED [UNANIMOUS]
MOVER:	Penny Currie, District 2 - Commissioner
SECONDER:	John C. Danio, District 3 - Commissioner
AYES:	Via, Penny, Currie, Danio
ABSENT:	Johnson

RESOLUTION**2019-R-32**

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, AUTHORIZING THE AGREEMENT WITH US SUBMERGENT TECHNOLOGIES TO PERFORM CLEANING OF BTU #2 UNIT AT THE WASTE WATER TREATMENT PLANT; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, AUTHORIZING THE AGREEMENT WITH US SUBMERGENT TECHNOLOGIES TO PERFORM CLEANING OF BTU #2 UNIT AT THE WASTE WATER TREATMENT PLANT; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the City has advertised for the cleaning of the BTU #2 unit at the Waste Water Treatment Plant at the public works yard; and

WHEREAS, one contractor submitted qualifications and costs for this work; and

WHEREAS, an Evaluation Committee reviewed the qualifications of the submitting firm; and

WHEREAS, the Evaluation Committee unanimously found us Submergent Technologies to be the lowest and most responsive bidder.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA:

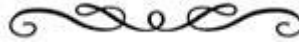
SECTION 1. That the City Commission of the City of Holly Hill, Florida, does hereby authorize the City Manager to enter into an agreement with US Submergent Technologies to clean BTU #2 Unit at the waste water treatment plant.

SECTION 2. SEVERABILITY. If any section or portion of a section of this Resolution proves to be invalid, unlawful, or unconstitutional, it shall not be held to invalidate or impair the validity, force, or effect of any other section or part of this Resolution.

SECTION 3. EFFECTIVE DATE. This Resolution shall take effect immediately upon its adoption.

APPROVED AND AUTHENTICATED on this 28th day of MAY, 2019.

Enacted and approved this 28th day of May, 2019, in Holly Hill



4. -2019-R-33 Resolution

A Resolution of the City of Holly Hill, Florida, to Approve and Award the Contract to Replace Filter Media at the Holly Hill Water Plant with S4 Water Sales and Service; Authorize the City Manager to Execute the Contract; Providing for Severability; and Providing for an Effective Date.

(Requested by Antoine Khoury, Public Works)

RESULT:	ADOPTED [UNANIMOUS]
MOVER:	Penny Currie, District 2 - Commissioner
SECONDER:	John C. Danio, District 3 - Commissioner
AYES:	Via, Penny, Currie, Danio
ABSENT:	Johnson

RESOLUTION

2019-R-33

A RESOLUTION OF THE CITY OF HOLLY HILL, FLORIDA, TO APPROVE AND AWARD THE CONTRACT TO REPLACE FILTER MEDIA AT THE HOLLY HILL WATER PLANT WITH S4 WATER SALES AND SERVICE; AUTHORIZE THE CITY MANAGER TO EXECUTE THE CONTRACT; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, APPROVE AND AWARD THE CONTRACT TO REPLACE FILTER MEDIA AT THE HOLLY HILL WATER PLANT WITH S4 WATER SALES & SERVICE; AUTHORIZE THE CITY MANAGER TO EXECUTE THE CONTRACT; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the City has issued an Request For Proposal to seek a qualified contractor to replace Filter Media at Holly Hill Water Plant; and

WHEREAS, the City's Evaluation Committee met on Monday, May 6, 2019 in a properly noticed public meeting and reviewed the qualification of the submitting firms; and

WHEREAS, the Evaluation Committee reviewed and found that S4 Water Sales & Service is the lowest most responsive bidder.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA:

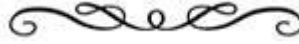
SECTION 1. That the City Commission of the City of Holly Hill does hereby authorize the City Manager to enter into an agreement with S4 Water Sales & Service per the terms and conditions for an amount not to exceed \$88,250.00.

SECTION 2. SEVERABILITY. If any section or portion of a section of this Resolution proves to be invalid, unlawful, or unconstitutional, it shall not be held to invalidate or impair the validity, force, or effect of any other section or part of this Resolution.

SECTION 3. EFFECTIVE DATE. This Resolution shall take effect immediately upon adoption by the City Commission.

APPROVED AND AUTHENTICATED this 28th day of May, 2019.

Enacted and approved this 28th day of May, 2019, in Holly Hill



10. REGULAR AGENDA

1. -2019-R-34 Resolution

A Resolution by the City Commission of the City of Holly Hill, Florida, to Approve the Contract with Charter-Spectrum for the Relocation of Their Existing Facilities on FPL Poles; Authorizing the City Manager to Execute the Agreement for the Stated Amount of \$705,746.23.

(Requested by Antoine Khoury, Public Works)

RESULT:	ADOPTED [UNANIMOUS]
MOVER:	John Penny, District 1 - Commissioner
SECONDER:	Penny Currie, District 2 - Commissioner
AYES:	Via, Penny, Currie, Danio
ABSENT:	Johnson

RESOLUTION

2019-R-34

A RESOLUTION BY THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, TO APPROVE THE CONTRACT WITH CHARTER-SPECTRUM FOR THE RELOCATION OF THEIR EXISTING FACILITIES ON FPL POLES; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT FOR THE STATED AMOUNT OF \$705,746.23.

A RESOLUTION BY THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, TO APPROVE THE CONTRACT WITH CHARTER-SPECTRUM FOR THE RELOCATION OF THEIR EXISTING FACILITIES ON FPL POLES; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT FOR THE STATED AMOUNT OF \$705,746.23.

WHEREAS, the City is currently constructing the US1 Utility Under Grounding Primaries Conversion (Mason Avenue to Walker Street); and

WHEREAS, the City desires to execute an agreement with Charter-Spectrum to convert their aerial fiber and coax cables to underground; and

WHEREAS, the payment to Charter-Spectrum for this is \$705,746.23 and is charged to the US1 Utility Under Ground Primaries conversion budget account.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA:

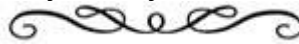
SECTION 1. That the City Commission of the City of Holly Hill, Florida, does hereby authorize the City Manager to execute an agreement with Charter-Spectrum for the relocation of their existing facilities on FPL poles and authorize the City manager to execute the agreement for the stated amount of \$705,746.23.

SECTION 2. SEVERABILITY. If any section or portion of a section of this Resolution proves to be invalid, unlawful, or unconstitutional, it shall not be held to invalidate or impair the validity, force, or effect of any other section or part of this Resolution.

SECTION 3. EFFECTIVE DATE. This Resolution shall take effect immediately upon its adoption.

APPROVED AND AUTHENTICATED on this 28th day of MAY, 2019.

Enacted and approved this 28th day of May, 2019, in Holly Hill



2.

Fountainhead Lease Agreement for Lot 1 of the Fountainhead Plat

(Requested by Joseph Forte, City Manager)

Mr. Forte stated in their packet is the lease agreement that was put together by Attorney Simpson and Attorney Mark Watts of CobbCole. This is the result of the discussions that they've had with the developer with regards to them purchasing Parcel 1 and making modifications into the Incentive Agreement and into the PUD Agreement. After several weeks of trying to come up with an agreement the developer had contacted the city and he said he wanted the city to go back to the lease option. What they have before them, is a lease of the area that is "just the parking". It is not all of Parcel 1. His concern with doing a lease for the entire area of Parcel 1 is there are still too many unknowns of what would be there in the future versus the work that would be there in the near future. Staff will probably come back at some time in the near future with possibly a lease agreement for the rest of that property or maybe even a purchase agreement for that property. At this point, they have on the table is a request to lease the area of Lot 1 for the parking lot that's on the south side of the entranceway of the property. There are a couple of blanks in the agreement. One blank is under the area of Section 5 for Rent and he has a couple of options for the Commission to discuss. One is a dollar a year rent for the property, another option was a fair market value for vacant land lease rate that would be approximately \$250 a month and a third option would be at the dollar a year rate they would maintain the grounds, do the lawn cutting on the property. If that is the case, and again, it will be based on the Commission's discussion, he would expect that the property maintenance out there would be the same level of what the city is doing now, which is approximately two mows a month, 24 mows a year. He words it that way because in some of the grows season months, they may cut three times a month to where in winter

months they may cut one time a month. He would leave that schedule to the Public Works Department if that's the direction that the Commission wants to go. The city has estimated that the cost of the maintenance that the city has been doing out there is roughly \$3600 a year, which is almost equivalent a little more than what the \$250 rent per month would be. If the developer can do the lawn maintenance out there at a cheaper price at his cost then what the city is paying then that could be a good deal for both parties. Staff is available to answer any questions. This evening the developer is represented by Mike Woods, Attorney for CobbCole and is here if any of the Commissioners have any questions.

Michael Woods, Attorney for CobbCole, 231 North Woodland Boulevard, DeLand stated he is here on behalf of Attorney Watts and appreciates their time. As Mr. Forte said this is a very limited scope, ground lease just for the parking accommodations. He came here expecting discussion amongst themselves for what the Commissioners want that property to function as. In his opinion, he thinks the ability to provide for maintenance of the property is a pretty good kind of like-kind exchange. As Mr. Forte said, probably a good win-win but he wanted to reemphasize, when seeing the text, this doesn't modify or change the terms or conditions of some of the other more global documentation the Commissioners have regarding the Fountainhead project. This is really trying to be a limited scope and purpose so that they can address this one issue. As Mr. Forte said, whether they come back to lease the remainder or purchase, those plans kind of still move forward but right now, it's just all about parking and making sure that they can mow that space for the city.

Mayor Via stated when talking about specifically just about this lease project, would his client be open to if the city were to make a decision tonight to lease the property to them for a \$1.00 a year and be able to put something into the agreement that they have to keep it up, say 24 cuts a year or whatever the current plan is?

Attorney Woods stated, yes. The language, he thinks, Attorney Watts and Mr. Forte were working with was keeping it to the standards of the city or otherwise hold it to whether that's an average number, he doesn't see there would be a problem with it that, yes.

Mayor Via stated, okay. Something else he wants to bring up, Mr. Forte, is that he has no doubts that Synergy Billing wants to keep up the property if they go into that 100%, Mr. Forte wants it to look good as well, but is there any language that would be put in "if" for instance, they were not to, let's say a fine of some amount? Has that been discussed at all Mr. Forte?

Mr. Forte stated not yet.

Mayor Via stated, okay.

Commissioner Penny stated he hears where the Mayor is going and he doesn't want the city to get into a situation where the city has to impose Code violations and so, four, which he would propose, is to make the rent \$300 a month, which is \$3600 a year, which is what the city is paying right now. That's the rent, that covers the cost, let the city direct how many cuts the city wants to its standards. Fair market value is \$250; he doesn't think they can really cut it any cheaper than \$300 a month with that big chunk of dirt but it

would give control to the City Manager to make sure the standards are met and they don't have to go back and worry about checking. Are they cutting it enough? Are they not cutting it enough? Someone's going to complain they're not cutting it enough and then Code Enforcement goes out there then it goes to the Special Master and then its 90 days down the road. He thinks, just keep it simple. Charge them \$300 a month and the city will keep cutting the grass.

Mayor Via stated, Mr. Forte, correct me if I'm wrong, but the fair market price was \$250 a month, right?

Mr. Forte stated, correct.

Mayor Via stated he sees what Commissioner Penny is saying, but he's more in line of really trying to help this out an extra step there but he thinks it would be a good deal all the way around if the developer would cut it for the city because when he was looking at the numbers, \$250 a month is \$3,000 a year so we're still paying \$600 over for that. He would be more in line of allowing the developer to maintain it at a \$1.00 a year.

Commissioner Currie stated she respectfully disagrees with the Mayor and this maybe will point out why. She would like to know an estimated cost of the attorney's fees (Attorney Simpson) for the issue with this, "we're not buying Lot 1, we're doing parking."

Mr. Forte stated at this time, he doesn't have an answer to that direct question.

Commissioner Currie asked do you have an estimated cost? Attorney Simpson might be able to answer.

Mr. Forte stated they have about 100 man hours invested in...

Commissioner Currie stated for the city staff.

Mr. Forte stated between myself, Attorney Simpson, and Brian there's probably about 100 man hours that have been put into the discussion of the purchase option.

Commissioner Currie asked do you have a clue as to an estimate, Attorney Simpson?

Mr. Forte stated \$6,000 to \$8,000.

Attorney Simpson stated he's trying to see if he can pull something up real quick. He doesn't know how much was on the last bill.

Commissioner Currie stated she's not going to hold him to an exact figure.

Attorney Simpson stated he would say, his guess would be, somewhere between \$8,000 and \$12,000.

Commissioner Currie stated between \$8,000 and \$12,000.

Commissioner Penny stated just for Attorney Simpson.

Attorney Simpson stated but he's just guessing. He's trying to add in what may have been last month and this month.

Commissioner Currie stated so, we're ballpark, \$8,000 and \$12,000.

Attorney Simpson stated he doesn't think it can be more than \$12,000 but it can be less than that.

Commissioner Currie stated she will let him know and the Commissioners know that she's not all warm and fuzzy about this, Attorney Woods, not anything personal towards you or to Jayson Meyer or anybody else with Synergy. The problem is, this has been going on for 2 to 2.5 years now. They have had so much discussion in the beginning if everybody remembers. The City Manager, back then, it was Mayor Penny and constant discussions because nobody could figure out exactly what they wanted to do there she guesses. She doesn't know what the whole deal was. She thought they had a grand plan but it didn't turn out that way. They have veered every cent and that is her problem. She is not willing and she will not vote for dollar a month, dollar a year, anything of that nature because she feels as though we're impacting our constituents now. We're costing them money now because our Attorney has had to spend on this one little issue of this lease and this Parcel 1, \$8,000 and \$12,000 is an estimate and we've had a 100 man hours from our staff. Commissioner Currie stated she can't give them a dollar cost of that but that's significant in her eyes. That's significant to the city's budget, it's significant to the constituents, and she's not willing to give anymore. She's not willing to do that. Now, she will support a lease. She doesn't have a problem doing that. She will not support a lease in the future just so the Mayor knows. Her and Mr. Forte might have some discussions about that in his office but she thinks this just needs to be done. We need to be done and move forward. She will compromise to the fact of \$300 month and the city does maintenance but she will not go any lower than that. Fair market value, that's cool but \$300 a month because that's going to cover the city's cost of the maintenance of that property, which she thinks is kind of fair but she will not bend any further than that. So, she'll either have a yes vote on that or a no vote if the Commission doesn't go that route.

Mayor Via asked if there were any questions from the Commission for the attorneys or staff? **At this time, Mayor Via opened it up for public participation.**

Heidi Heller, 460 Ridgewood Avenue, Holly Hill, stated she has just a few little concerns or thoughts. Years ago, the city purchased this property for \$1.5 million, in today's money that's probably like \$10 million, that's a lot of money and the city is just barely getting that money back with all the incentives, advancements, deposits, whatever they're called, the city is barely getting that money back. She really hopes that this follows through. That this project follows through because the city does want to increase its tax base. Her concern is that she wants to make sure that Synergy understands that none of the parcels or other businesses that are there will be tax exempt, where the city doesn't get its money back. They can't be schools, they can't be cemeteries. Just saying stuff that is tax exempt. She wants to make sure that Synergy knows that their 3rd party partners

aren't eligible for tax exempt status. There's taxes, she thinks she read taxes are supposed to be paid on this property by Synergy. On Lot 1, right now the property's under Cylinder City of Holly Hill so there is not taxes on that parcel, Lot 1 and she was wondering how and why it was in for taxes.

Mr. Forte stated there's no taxes on Lot 1. It's owned by the city.

Ms. Heller stated even when they lease it, there's still no taxes?

Mayor Via stated the city owns Lot 1 now.

Attorney Simpson stated it could trigger to become taxable.

Ms. Heller stated so, when they lease it, it will be taxable then?

Attorney Simpson stated that's up to the Property Appraiser.

Ms. Heller asked do we tell them or they just have to find out on their own?

Mr. Forte stated the amount of tax that would be applied to the \$300 per month is minuscule.

Mr. Heller stated, okay. Thank you.

Mayor Via closed public participation.

Mr. Forte stated he just wants to make one comment so that Ms. Heller understands. Any taxes that come off of this property, get set aside to a fund and will be reimbursed back to the developer for the work that they're doing on the property. So, whether they pay zero taxes or a million dollars in taxes, the money is going to go back to them as an incentive for the development that they're putting on there, until the end of the CRA, which is in 2026. They have to have qualifying expenses of course but we suspect, based on what the projected taxes are, which are the revenues that they will be putting into it, they should qualify for a full return of the tax money through 2026.

Mayor Via stated before he entertains a motion, he just wants to say that he would personally like to see the \$1.00 a year and maintain the grounds. He thinks that would help them to move forward. He thinks that...they need to move their employees over and this is an ideal but he believes it's the best for both parties. That's what he would be in support of. He's not so in support of the \$300 a month just because it's over what fair market price is already, which is \$250. He knows that's a little bit of money but he thinks that is important. In the motion, needs to be how much they want to charge for the rent and if there's any stipulations to...

Mr. Forte stated they have a deposit and rent.

Mayor Via stated before they entertain a motion, let's talk about the deposit. What was the recommendation for the deposit.

Attorney Simpson stated he guesses it would depend on, typically with deposits you see first and last month's rent or something like that then a security deposit, with typical leases. But if the intent of the deposit is to cover a breach and then the city is going to deduct that and then you would set up a specific dollar amount. If it's not the mowing then it won't be a fine amount but the city would take the \$300 out of that deposit and then the developer would have to replenish it if they don't make a monthly payment. One of the things he thinks the Commissioners need to think about, typically you set up a deposit because you're going to say, "how long does it take to evict somebody?" That deposit will cover the eviction, the time for eviction. Eviction in this case is a very difficult thing to contemplate doing, just so the Commissioners understand because this is where the employees park. That's going to create a problem if the city terminates that agreement then the employees have no place to park and then that's going to create other Code Enforcement issues for the city. There's kind of a domino there that, he doesn't think the deposit will accurately or sufficiently cover regardless of the amount the Commissioners put there to be perfectly honest with them. There's a variety of ways they can do it. They can say, if it's the \$300, put \$3600 in there and the city will deduct it down per month and when next year rolls around they have to replenish it. So, they would pay in advance for the year and they would draw it down so that they don't have to pay it each month; the money's there, the city draws it down. There's a variety of ways they can do it. He just wanted to let the Commissioners know that and he's talked to Mr. Forte about it, is yes, the lease solves an immediate issue for the developer and addresses a concern, but he's given thought to, my job is "what if" things don't work out? What are our options and that's a difficult option if the developer breaches the lease and the city wants to evict them out of the parking lot, they don't have a parking lot. So then what does the city go with? He sees that being a difficult scenario and so, hopefully, it will never come to that.

Mr. Forte stated the lease term, hopefully, it will be sooner on their end but the lease term would expire on August 31, 2021.

Commissioner Penny stated, which is their option to purchase the property.

Mr. Forte stated that ends the option period for them to purchase and at that time they either, if they're still leasing, they need to either purchase by that date or vacate the property by that date because at that time then...

Attorney Simpson stated and it also ends when they buy, if they buy the property too, whichever occurs first.

Mr. Forte stated maybe they will buy it before then.

Attorney Woods stated he thinks to answer the two issues, first and foremost for the term, it is kind of drafted to dove tail end with the potential purchase price deadline on that so that the concern about ejectment or how does this wind up is that this is a short-term lease meant to tie in with the overall issue. So, the city isn't going to have that problem within that first year. Again, moving forward, this is for the parking to allow for the property to move forward. As for the security deposit, part of that is, this drafting comes from the

standard form of a municipal lease arrangement they've utilized in other projects, but he thinks in his reading contemplation, it doesn't function kind of ejection traditional sense that you would normally have but he kind of looked at it as in the scenario whereby the city allowed their client to do the lawn maintenance and that scenario of, "well, they didn't mow it this week, we had to send a crew", the city would still have all the powers with Code Enforcement or whatnot but if there's a security deposit in place there, that would be the one action that the tenant would be responsible for doing and if they fail to do and that's why the city would have that security deposit in place there. For instance, if it is the \$1.00 per year and the tenant maintains the lawn mowing, maybe the city allows for a chunk of money in that security deposit in case the mowing doesn't happen. Alternatively, if it's the \$300 flat rate where they don't get into who's maintaining the lawn, now the need for the security deposit kind of goes away and it can probably be a zero.

Commissioner Currie stated actually, it doesn't because if you don't pay the lease it comes out of that.

Attorney Woods stated he guesses that would be a fair point.

Commissioner Currie stated so, it doesn't go away either way.

Attorney Woods stated fair enough but the dollar amount would be what's their rent, two month's rent, three month's rent or the proposal of paying it in advance and it gets deducted down. He doesn't think there's a concern or a risk how you choose to structure that. He thinks they're here trying to be as accommodating to the city as the city is being to them.

Commissioner Danio asked Mr. Forte what works better for the city.

Mr. Forte stated when they get into having the developer take care of the maintenance of the property then that leads into other questions of liability, doing work on other property that's owned by the city, are they going to do it themselves, are they going to hire a third party to do it. Probably the best scenario, now that we're thinking it through a little bit more is that we get a monthly rent and we still maintain the mowing this way we take out that the risk of somebody getting injured on our property, we have to throw in additional insurers. There's a little bit more complications as we're kind of thinking it through.

Commissioner Danio stated he trusts the City Manager.

Commissioner Penny stated he would like to ask Attorney Woods something. He's trying to get a motion here that's going to get approved. Would the applicant have any problem paying \$3600.00 onetime, up front, payable by June 1, 2019?

Attorney Woods stated, no. He doesn't think so. However they choose to split the baby. They are willing to work with the city.

Commissioner Penny stated, okay.

*Commissioner Penny made a motion that **THE RENT IS \$300 A MONTH, ZERO SECURITY DEPOSIT, PAYABLE FOR ONE YEAR IN FULL BY JUNE 1, 2019 AND THAT THE CITY WILL CONTINUE TO DO THE MAINTENANCE**, seconded by Commissioner Currie.*

Commissioner Penny stated he understands the Mayor's concerns about fair market value and if they were talking about the difference between \$300,000, \$400,000 then that's a big deal. They're talking about \$50.00 a month and if the city has to worry about a third party going out there, a rock flying through someone's windshield while going down Center Avenue and suing the city or a Workers Compensation claim or going to Special Master, we're talking \$3,000. He thinks the city wouldn't even be in this situation if Synergy...their pond is a little bigger than they thought. So, the pond took up some of their parking. Some people would argue that's not the city's fault but the city wants to continue the progress and in the spirit of cooperation, lease them the land but not lose anything on it. It is taxpayers dollars. Not penalize anyone but try to be accommodating and fair and he just thinks his motion is rather fair.

Attorney Simpson asked is the intent to make this just a one-year lease for this period of time? Because it's a longer term than...

Commissioner Penny stated he wants them to be able to lease it up until the...

Attorney Simpson stated the time they have in there.

Commissioner Penny stated the theory is that, when it renews, what do they have left? Eight months left in the second renewal?

Attorney Simpson stated basically, what he's saying, then implied within his motion is in May...

Commissioner Penny at renewal, they will pay however many months there are.

Attorney Simpson stated and in May they will pay up to, he thinks it's another...it's more than a year.

Mr. Forte stated, fourteen.

Attorney Simpson stated fourteen months. So, they'll pay another year in advance in May 2020.

Mr. Forte stated they're going from June to June and then they have another year from June to August.

Commissioner Penny stated, okay.

Attorney Simpson stated and then if there's a closing that occurs, any funds left over will be provided as a credit at closing.

Commissioner Penny stated, right. That's his intent.

Mr. Forte stated and monies would be put into the General Fund and because the property is maintained by General Fund services.

Commissioner Currie stated she feels as though the \$300 is very fair and in trying to show cooperation that the city would still like to see this project go forward, she thinks that does that, especially since the city isn't asking for a deposit. She is still trying to play it fair and nice.

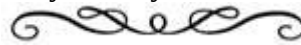
Commissioner Danio stated all he wanted to say is they're talking \$3,000; we're talking \$3600.00. If they were talking \$5 million or talking \$25 million, from one extreme to the next, he doesn't think \$600 is going to be that big of a difference. If that's the City Manager's advice, I'm all for it.

Mayor Via stated he just wants to say for the record he will be voting yes for this because he wants to see this property leased so they can continue moving forward there. He would had much rather see a dollar per year as they are working with Synergy very much still and he doesn't think that the city would lose anything by them maintaining the grounds but he will be voting for this lease agreement.

PASSED, 4-0.

RESULT:	APPROVED [UNANIMOUS]
MOVER:	John Penny, District 1 - Commissioner
SECONDER:	Penny Currie, District 2 - Commissioner
AYES:	Via, Penny, Currie, Danio
ABSENT:	Johnson

Enacted and approved this 28th day of May, 2019, in Holly Hill



11. PUBLIC HEARINGS - NONE

12. COMMUNICATIONS

A. City Manager & Staff Comments

Mr. Forte stated with regards to the Pickleball, they've taken on Teresa Rand who is going to work with them on fundraising and trying to get the additional monies because that project, as the Commissioners know at this point, has also exceeded the budget that was anticipated. So, Mrs. Rand is going to assist the city in writing for a Racing and Recreational Facilities Grant, the same grant that they received for the Outdoor Fitness Court at Sunrise Park. He doesn't have time right now to bring the Commissioners anything today. He just wants to get by **consensus** the Commissioners support of the city applying for that grant. At some point, he will probably need a Resolution from the Commission in support of that grant but he doesn't want to go forward doing anything just yet but he just wants the Commissions support for the city to go ahead and go down

that road and try and get that grant.

Mayor Via asked are we only allowed to get one of those grants per year?

Mr. Forte stated you can get multiple grants. For Holly Hill, we're thankful, we've received in his career, two. The city had the support of George Burden, highly, at the last one and he thinks if they go for more than one this year, he doesn't think they would fund more than one for the city. At least, that's what his opinion is.

Commissioner Penny asked should we go ahead and give direction to let them apply for any grants because they may be applying for an ECHO grant in the future?

Mr. Forte stated that's the next part of the conversation. An ECHO grant is going to cost money up front. One of our previous consultants would charge \$40,000 to write an ECHO grant, a consultant through the YMCA that Mrs. Rand knows, may charge \$10,000 for that. It's a lot of money and it's like anything else, if they don't do it they get nothing. If they try to do it, it cost them \$10,000 that would be the city's loss if they didn't get it but if the city got it they would get a significant amount, that would help reduce the cost. He doesn't have that application process in front of him but that is anticipated.

Mayor Via stated so that ECHO grant process would have to just come back to the Commissioners?

Mr. Forte stated yes but it would come quick.

There was *CONSENSUS* from the Commissioners for Mr. Forte to move forward with applying for a Racing and Recreational Facilities Grant.

Mr. Forte stated while they are talking about the Pickleball courts, as they know the city had pledged \$1 million for this project to do the site work, the civil work on the property. That also has exceeded in anticipated funding and came in at about \$1.5 million, the city anticipated \$1 million. They were able to engineer some of the items out of that. They went from a large Lift Station to a small pump station but they are still a couple of \$200,000 or \$300,000 over. They've asked the city to continue funding the site work and find \$200,000 or \$300,000 on the city's end to finish the site work. On their end, the \$3 million that Mr. and Mrs. Martens were anticipating, is getting closer to \$4 million and maybe a little bit more when you talk about furniture, fixtures and equipment. The cost of this is going up. Keeping in mind that at the end of the day, the city still owns the asset. He doesn't have any way to come up with \$200,000 or \$300,000 more out of the CRA fund with one exception and that is suspending the CRA grants that the city does. Those CRA grants, Mr. Conte provided him a list, early on the city was paying out quite a bit of money. More recently, the city is probably paying out somewhere between \$50,000 and \$80,000 a year and in small CRA grants, things like sign grants, paving grants, mostly a lot them are paving grants more than anything. The Commissioners don't have to make that decision now but they're coming into the budget and if that's going to be the direction, if the Commission supports suspending the grant for three (3) years, he can at least pledge that money. If the Commission decides not to suspend the grant program, they are going to have a problem coming up with another \$200,000 to \$300,000 to get that site work done.

Commissioner Penny stated Mr. Forte, what if they cut the grants to \$50,000 for the next six (6) years instead of zero for three (3) years? It's the same money. There's \$100,000 in the budget so if they eliminate it for three (3) years, that's your \$300,000. The CRA, if they put it from \$100,000 to \$50,000, we still would have something for Mr. Conte to work with, with people and then just reduce the budget by half. It would take six (6) years to generate the same amount of revenue. He would hate to go from 100 to zero. There's got to be something in there. There's got to be a project that's worth that.

Mr. Forte stated he would have to work with Mrs. Gurnee on that. There's monies in the Reserve that they can take from and replenish. That's not a bad idea to do it over six (6) years but if he gets the Commissioners support in looking at that, he will work with Mrs. Gurnee through this budget process. He will let the Martens know that the city can do that and it's almost like borrowing from the CRA Reserve and then paying it back. He doesn't know if that's the right terminology but he will work with Mrs. Gurnee on that.

Commissioner Danio stated even if it's \$50,000 over five (5) years, it's still something.

Commissioner Penny stated, yes. Whatever the numbers were.

Mr. Forte stated so, something along those lines.

Mayor Via stated he wants to look at all the options but we need kind of an answer to them soon, right?

Mr. Forte stated, yes. The answer for them is moving forward and the Martens are willing to put in another million or at least raise the funds for that million dollars. So, at the end of the day, the city is going to end up with a \$6 million asset owned by the city. Close to \$6 million.

Mayor Via stated he likes Commissioner Penny's idea more than going to zero, definitely, because Mr. Conte will tell them, but those monies are probably important to him, right?

Mr. Conte nodded yes.

Mr. Forte stated he will look for a five (5) or six (6) year return and he will work with Mrs. Gurnee.

Mayor Via stated and before they even dove into that, he would like to follow up on some fundraising opportunities possibilities; not saying that the city will get them but some funding opportunities through that way.

Mr. Forte stated like he said, Mrs. Rand is handling that unless the Mayor has something else...

Mayor Via stated not from Mrs. Rand, from private as we spoke about previously.

Mr. Forte stated, okay. And then the last thing that he has, is that they are all aware that the Sales Tax initiative failed, the voter referendum. The city did put in its budget that the city was going to borrow a million dollars from the Solid Waste Fund to do paving in the city. Going forward with that plan is okay, it's a good plan, but what it does is it gives the city by economies of scale, the ability to do a lot more paving than \$100,000 a year, they

can do a million dollars but then the city can't pave another road for ten years. He just wants everybody to understand that. This is shooting the bullets out of the gun all at one time. The city will get more roads done this way due to the economies of scale but in three years from now when a road goes bad or five years or whatever, the answer is we don't have a paving budget anymore. His point in saying that is, is Mr. Khoury is working on the evaluation of the roads that staff had recommended to the Commissioners and what he wants to do is bring that back in a near workshop session to go over that list of roads to make sure that everybody is buying into that.

Commissioner Danio asked if they have to spend it all?

Mr. Forte stated they don't have to spend any of it. What they're doing is they're borrowing the money from the Solid Waste Fund and through the Local Gas Tax Revenues the city is going to pay the Solid Waste Fund back and then in ten years when its paid off, they will repeat it. So, in ten years from now they can pave another million dollar worth of roads. That's kind of the cycle that they are in. Now they really haven't done a whole lot of paving in the past. They've done Center Avenue, and a couple of streets up here. It's real small pickens. They don't have a big budget for road resurfacing.

Commissioner Danio stated what about the rumor that the Sales Tax might go...

Mr. Forte stated he wishes them a lot of luck in that request but he doesn't have a lot of hope for that. Something doesn't fail at 55% and somebody brings it up to bring it up for the next election as a referendum, he just doesn't see it happening. He will bring the evaluation of the roads back at a workshop session for everybody to look at and give it one last look and if the Commissioners drive around and see a road that is bad. Your opinion is valued but not as much as the evaluation from an engineer that's coming in and saying this road needs it more than that road. He just wants them all to be aware that. Like Commissioner Penny was saying, they can do it in two years or do it in five years. Do \$500,000 and then in five years do another \$500,000.

Commissioner Danio stated that's what he was trying to say.

Mr. Forte stated so that they can try to spread it out a little bit. Maybe make it look like they're doing more but at the end of the day, it's all the same. They have those options. He's meeting with Mr. Khoury tomorrow and he will send an email out to the Commissioners.

Mr. Forte mentioned that the State Highway Lighting, Maintenance and Compensation Agreement Work Order FY19-20 with FDOT is for informational/reporting purposes only. This is done annually.

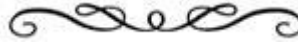
a.

State Highway Lighting, Maintenance & Compensation Agreement Work Order
FY19/20

(Requested by Valerie Manning, City Clerk)

RESULT:	INFORMATION ONLY
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Enacted and approved this 28th day of May, 2019, in Holly Hill



- B. City Attorney Comments
None.

- C. City Commission Comments

The Commissioners congratulated all of the Police Officers for the awards they received during their program before the City Commission meeting; thanked Mr. Gutauckis for getting the TV monitors installed in the Commission chambers for them to be able to view the agenda packet much better from the dais.

Commissioner Danio encouraged everyone that they need to keep moving forward and keep the momentum going.

- D. Mayor's Comments

Mayor Via mentioned that they have to appoint a Voting Delegate for this year's 93rd Annual Florida League of Cities Conference.

*Commissioner Danio made a motion to **APPOINT COMMISSIONER CURRIE AS HOLLY HILL'S VOTING DELEGATE DURING THE 93rd ANNUAL CONFERENCE**, seconded by Commissioner Penny.*

PASSED, 4-0.

Mayor Via congratulated all the Police Officers who received their award tonight; attended the Memorial Day service at the Box Car yesterday, very nice; himself and Mr. Forte will be heading over to MG on the Halifax next week to answer some questions the residents have; shared his thoughts and ideas about a creating a Memorial Day monument out front of City Hall in remembrance of all those that have served our Country; Boys With A Purpose is tomorrow night at Sica Hall; Boys and Girls Club is having a Pavilion Dedication this Friday at 4:00 PM, the Sheriff will be there playing kickball with the kids; visited the Minority Racing Association the other day and it's a great place to see, there will be a ribbon cutting there on Wednesday, June 5th at 9:30 AM for those that are able to attend.

13. ADJOURNMENT

The meeting adjourned at approximately 8:15 PM.



**STAFF REPORT
CITY OF HOLLY HILL, FLORIDA**

**City Commission
Resolution**

MEETING DATE: June 11, 2019
FROM: Valerie Manning
SUBJECT: A Resolution of the City Commission of the City of Holly Hill, Florida, Authorizing the City Manager, in Coordination with the Pickleball Daytona at Holly Hill, to Apply to the Racing and Recreational Facilities District for a Grant in the Amount of \$50,000 for the Construction of the Public Amenities Located at the Pictona Facility; Providing for Severability; and Providing for an Effective Date.
NUMBER: 2019-R-35
APPLICANT:
PLANNER:

DISCUSSION:

Through a public-private partnership the Pickleball Daytona at Holly Hill is building 24 courts, 8 of which will be covered, at Hollyland Park, Holly Hill. A Healthy Living program was developed by city staff, which began in September 2018 being facilitated and coordinated with the YMCA, Florida Health Care Plans and Halifax Hospital. Pickleball Daytona at Holly Hill will operate the not-for-profit facility called Pictona (a contraction of PICKleball + DayTONA). Pictona will have outstanding amenities including a restaurant called the “Kitchen,” and a clubhouse featuring locker rooms, a player shop, lounge, game room for table tennis, a senior center and other recreational games which will host a variety of social events and physical activities. Pickleball Daytona at Holly Hill will offer instructional programs for all age groups as well as recreational and competitive play, including tournaments.

The City Manager, in coordination with Pickleball Daytona at Holly Hill, will be applying for a grant from the Daytona Beach racing and recreational Facilities District in the amount of \$50,000.00 to help on the construction of the public amenities associated with this facility.

FISCAL

ANALYSIS:

The cost to construction the entire facility is approximately \$5.5 million dollars. The City has agreed to fund the site work construction at a cost of approximately \$1.3 million dollars and the Martens will be philanthropically funding the balance. The City is requesting a grant from the Racing and Recreational Facilities District in the amount of \$50,000.

STAFF

RECOMMENDATION:

Staff recommends the City Commission authorize the City Manager to apply for a grant from the Racing and Recreational Facilities District in the amount of \$50,000.

COMMISSION GOAL: #4: Provide proficient public health and safety services in terms of police and fire protection, water, storm water, waste water and solid waste management and disaster preparedness with a focus on intergovernmental collaboration, private sector partnerships, and utilization of technologies and proven innovations.

MOTION:

APPROVE AUTHORIZING THE CITY MANAGER, IN COORDINATION WITH THE PICKLEBALL DAYTONA AT HOLLY HILL CLUB, TO APPLY TO THE RACING AND RECREATIONAL FACILITIES DISTRICT FOR A GRANT IN THE AMOUNT OF \$50,000 FOR THE CONSTRUCTION OF PUBLIC AMENITIES AT THE FACILITY.

Resolution No. 2019-35

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, AUTHORIZING THE CITY MANAGER, IN COORDINATION WITH THE PICKLEBALL DAYTONA AT HOLLY HILL, TO APPLY TO THE RACING AND RECREATIONAL FACILITIES DISTRICT FOR A GRANT IN THE AMOUNT OF \$50,000 FOR THE CONSTRUCTION OF THE PUBLIC AMENITIES LOCATED AT THE PICTONA FACILITY; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, AUTHORIZING THE CITY MANAGER, IN COORDINATION WITH THE PICKLEBALL DAYTONA AT HOLLY HILL, TO APPLY TO THE RACING AND RECREATIONAL FACILITIES DISTRICT FOR A GRANT IN THE AMOUNT OF \$50,000 FOR THE CONSTRUCTION OF THE PUBLIC AMENITIES LOCATED AT THE PICTONA FACILITY; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, Through a public-private partnership the Pickleball Daytona at Holly Hill is building 24 courts, 8 of which will be covered, at Hollyland Park, Holly Hill; and

WHEREAS, a Healthy Living program has been developed by city staff and will start in September 2018 being facilitated and coordinated with the YMCA, Florida Health Care Plans and Halifax Hospital; and

WHEREAS, Pickleball Daytona at Holly Hill will operate the not-for-profit facility called Pictona (a contraction of PICKleball + DayTONA). Pictona will have outstanding amenities including a restaurant called the “Kitchen,” and a clubhouse featuring locker rooms, a player shop, lounge, game room for table tennis, a senior center and other recreational games which will host a variety of social events and physical activities; and

WHEREAS, Pickleball Daytona at Holly Hill will offer instructional programs for all age groups as well as recreational and competitive play, including tournaments.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA:

SECTION 1. That the City Commission of the City of Holly Hill does hereby authorize the City Manager, in coordination with the Pickleball Daytona at Holly Hill club, to apply for a grant to the Racing and Recreational Facilities District in the amount of \$50,000.

SECTION 2. That the City Commission of the City of Holly Hill does hereby

support the development of Pictona and all the associated amenities.

SECTION 3. SEVERABILITY. If any section or portion of a section of this Resolution proves to be invalid, unlawful, or unconstitutional, it shall not be held to invalidate or impair the validity, force, or effect of any other section or part of this Resolution.

SECTION 4. EFFECTIVE DATE. This Resolution shall take effect immediately upon its adoption.

APPROVED AND AUTHENTICATED on this 11th day of JUNE, 2019.



**STAFF REPORT
CITY OF HOLLY HILL, FLORIDA**

**City Commission
Resolution**

MEETING DATE: June 11, 2019
FROM: Antoine Khoury
SUBJECT: A Resolution of the City Commission of the City of Holly Hill, Florida, to Approve and Award the Agreements with Tetra Tech, Inc., Thompson Consulting Services, and Rostan Solutions, LLC, for Emergency Debris Monitoring Services; Authorizing the City Manager to Execute the Agreements; Providing for Severability; and Providing for an Effective Date.
NUMBER: 2019-R-36
APPLICANT:
PLANNER:

DISCUSSION:

The City of Holly Hill issued a Joint Procurement Request for Proposal (RFP) with the Cities of South Daytona and New Smyrna Beach to seek qualified contractors to provide an Emergency Debris Monitoring Services for the three cities. This solicitation conformed with all applicable requirements of FEMA for the procurement of these services at the time the solicitation was issued. The solicitation was RFP 19-PW-15 for Emergency Debris Monitoring and seven firms submitted. The evaluation committee was made up of members from all three cities and found that five firms met all of the requirements of the solicitation.

1. Debris Tech, LLC
2. Rostan Solutions LLC
3. Soundside Consulting
4. Tetra Tech Inc.
5. Thompson Consulting Services.

The Evaluation Committee met on Monday, May 20, 2019 at 10:30 a.m. in a properly noticed public meeting and reviewed the qualification of the submitting firms. The individual evaluation committee scores were compiled and then ranked accordingly. The Evaluation Committee upon final review recommend that the following three firms be issued contingency contracts for Emergency Debris Monitoring Services. The three recommended companies were

1. Tetra Tech, Inc.
2. Thompson Consulting Services
3. Rostan Solutions, LLC

FISCAL ANALYSIS:

These are contingency services that will only be utilized during a declared emergency, therefore they are not currently budgeted. In an event of an emergency budget appropriations will be presented to the Commission.

STAFF RECOMMENDATION:

The Joint Solicitation evaluation committee recommends to the City Commissions of Holly Hill, South Daytona and New Smyrna Beach to award contracts per the terms and conditions of RFP 19-PW-15 and sign all necessary agreements with Tetra Tech, Inc., Thompson Consulting Services and Rostan Solutions, LLC.

COMMISSION GOAL:

Goal #4: Provide proficient public health and safety services in terms of police and fire protection, water, storm water, waste water and solid waste management and disaster preparedness with a focus on intergovernmental collaboration, private sector partnerships, and utilization of technologies and proven innovations.

MOTION:

Authorization for the City Manager of Holly Hill to execute contracts per the terms and conditions of RFP 19-PW-15 and sign all necessary agreements with Tetra Tech, Inc., Thompson Consulting Services and Rostan Solutions, LLC.

ATTACHMENTS:

- Tetra Tech, Inc. RFP 19-PW-15 - Contract (PDF)
- Thompson RFP 19-PW-15 - Contract (PDF)
- Rostan RFP 19-PW-15 - Contract (1) (PDF)

Resolution No. 2019-36**A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, TO APPROVE AND AWARD THE AGREEMENTS WITH TETRA TECH, INC., THOMPSON CONSULTING SERVICES, AND ROSTAN SOLUTIONS, LLC, FOR EMERGENCY DEBRIS MONITORING SERVICES; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENTS; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.**

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, TO APPROVE AND AWARD THE AGREEMENTS WITH TETRA TECH, INC., THOMPSON CONSULTING SERVICES, AND ROSTAN SOLUTIONS, LLC FOR EMERGENCY DEBRIS MONITORING SERVICES; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the City has issued a Joint Procurement Request for Proposal (RFP) with the Cities of South Daytona and New Smyrna Beach to seek qualified contractors to provide Emergency Debris Monitoring Services for the three cities; and

WHEREAS, seven firms submitted qualifications and cost for this work; and

WHEREAS, an Evaluation Committee met in a properly noticed public meeting and reviewed the qualification of the submitting firms and upon final review recommend that Tetra Tech, Inc., Thompson Consulting Services, and Rostan Solutions, LLC be issued contingency contracts for Emergency Debris Monitoring Services.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA:

SECTION 1. That the City Commission of the City of Holly Hill does hereby authorize the City Manager to enter into agreements and award contingency contracts to Tetra Tech, Inc., Thompson Consulting Services, and Rostan Solutions, LLC for Emergency Debris Hauling & Disposal Services.

SECTION 2. SEVERABILITY. If any section or portion of a section of this Resolution proves to be invalid, unlawful, or unconstitutional, it shall not be held to invalidate or impair the validity, force, or effect of any other section or part of this Resolution.

SECTION 3. EFFECTIVE DATE. This Resolution shall take effect immediately upon its adoption.

APPROVED AND AUTHENTICATED on this 11th day of JUNE, 2019.

**AMENDED
CONTRACTOR AGREEMENT
EMERGENCY DEBRIS MONITORING SERVICES
Request for Proposal (RFP) 19-PW-15**

THIS AGREEMENT is made and entered into this _____ day of June, 2019, by and between Tetra Tech, Inc., duly authorized to conduct business in the State of Florida and whose address is 2301 Lucien Way, Ste 120, Maitland, FL 32751, hereinafter, called “CONTRACTOR,” and the **CITY OF HOLLY HILL**, a political subdivision of the State of Florida, whose address is 1065 Ridgewood Ave, Holly Hill, FL 32117, the **CITY OF NEW SMYRNA BEACH**, a political subdivision of the State of Florida, whose address is 210 Sams Ave., New Smyrna Beach, FL 32168 and the **CITY OF SOUTH DAYTONA**, a political subdivision of the State of Florida, whose address is 1672 S. Ridgewood Ave, South Daytona, FL 32139, hereinafter called “CITIES.”

SECTION 1. AGREEMENT. The terms of this Agreement, together with the incorporation of the terms and conditions of the Request for Proposal (RFP #19-PW-15), and any exhibits, schedules, and attachments hereto, and any and all amendments relating to same, and any and all submittals from CONTRACTOR, constitute the entire Agreement between the individual Cities and CONTRACTOR. This Agreement is the final, complete and exclusive expression of the terms and conditions of the parties’ Agreement. Any and all prior agreements, representations, negotiations, and understandings made by the parties, oral or written, expressed or implied, are hereby superseded and merged herein.

SECTION 2. TERM OF AGREEMENT. The term of this Agreement shall be for five (5) years from the date of award with five (5), one (1) year renewal options. Renewal options may be exercised at the discretion of each of the Cities based on performance of the company and adherence to the terms and conditions set forth in the RFP documents. Each City retains the sole right to determine whether the renewal option shall be granted.

SECTION 3. COMPENSATION. For Services rendered, the individual Cities of the Joint Procurement shall pay the CONTRACTOR ~~reimbursable expenses~~ per the rate sheet “Attachment 1”, including or excluding reimbursable expenses as mutually agreed upon by the individual Joint Procurement Cities. Unless otherwise agreed in a Scope of Services, the CONTRACTOR will invoice the individual CITIES of the Joint Procurement monthly based upon the CONTRACTOR’s estimate of the portion of the total Services actually completed at the time of billing.

SECTION 4. CONTROLLING LAW, VENUE, AND ATTORNEY’S FEES. This Agreement is to be governed, construed, and interpreted by, through and under the laws of Florida. Venue for any litigation between the parties to this Agreement shall be in the County of Volusia, Florida and any trial shall be non-jury. The prevailing party in any litigation arising from or related to this Agreement shall be reimbursed reasonable attorney fees and costs, including all fees and costs of an appeal.

SECTION 5. RIGHTS AT LAW RETAINED. The rights and remedies of the Joint Procurement Cities, provided for under this Agreement, are in addition and supplemental to any other rights and remedies provided by law.

SECTION 6. NOTICES. Whenever either party desires to give notice unto the other, it must be given by written notice, sent by registered or certified United States mail, return receipts requested, addressed to the party for whom it is intended at the place last specified. The place for giving of notice shall remain such until it shall have been changed by written notice in compliance with the provisions of this Section. For the present, the parties designate the following as the respective places for giving of notice, to-wit:

For Cities:

Valerie Manning, City Clerk
City of Holly Hill
1065 Ridgewood Ave.
Holly Hill, FL 32117
(386)248-9441

Johnny Bledsoe, City Clerk
City of New Smyrna Beach
210 Sams Ave.
New Smyrna Beach, FL 32138
(386)410-2630

Les Gillis, City Manager
City of South Daytona
1672 S. Ridgewood Ave.
South Daytona, FL 32119

For Contractor:

Betty Kamara, Contracts Administrator (Name, Title)
Tetra Tech, Inc. (Company)
2301 Lucien Way, Suite 120 (Address)
Maitland, FL 32751 (City, State, Zip)
407-803-2551 (Phone)

SECTION 7. MODIFICATIONS TO AGREEMENT. This Agreement and any exhibits, amendments and schedules may only be amended, supplemented, modified or canceled by a written instrument duly executed by the parties hereto of equal dignity herewith.

SECTION 8. SEVERABILITY. If, during the term of this Agreement, it is found that a specific clause or condition of this Agreement is illegal under federal or state law, the remainder of the Agreement not affected by such a ruling shall remain in force and effect.

SECTION 9. WAIVER OF JURY TRIAL. THE CITIES AND CONTRACTOR HAVE SPECIFICALLY WAIVED THE RIGHT TO A JURY TRIAL CONCERNING ANY DISPUTES WHICH MAY ARISE CONCERNING THIS AGREEMENT.

SECTION 10. NON-WAIVER. No indulgence, waiver, election or non-election by CITIES under this Agreement shall affect CONTRACTOR's duties and obligations hereunder.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the date written above for execution by each City of the Joint Procurement.

WITNESSES:

CITY OF HOLLY HILL

Chris Via, Mayor

Dated: _____

WITNESSES:

CITY OF NEW SMYRNA BEACH

Russ Owen, Mayor

Dated: _____

WITNESSES:

CITY OF SOUTH DAYTONA

William C. Hall, Mayor

Dated: _____

WITNESSES:

FIRMS Tetra Tech, Inc.


Betty Kamara, Contracts Administrator

By: 
Jonathan Burgiel, Business Unit President

Dated: May 10, 2019

Attachments: A. RFP #19-PW-15
B. Firm Response to RFP
C. Attachment 1 – Rate Sheet

Attachment: Tetra Tech, Inc. RFP 19-PW-15 - Contract (2019-R-36 : RFP 19-PW-15 Emergency Debris Monitoring Service Award

**AMENDED
CONTRACTOR AGREEMENT
EMERGENCY DEBRIS MONITORING SERVICES
Request for Proposal (RFP) 19-PW-15**

THIS AGREEMENT is made and entered into this _____ day of June, 2019, by and between Thompson Consulting Services, LLC, duly authorized to conduct business in the State of Florida and whose address is 1135 Townpark Ave Ste 2101 Lake Mary FL 32746, hereinafter, called “CONTRACTOR,” and the **CITY OF HOLLY HILL**, a political subdivision of the State of Florida, whose address is 1065 Ridgewood Ave, Holly Hill, FL 32117, the **CITY OF NEW SMYRNA BEACH**, a political subdivision of the State of Florida, whose address is 210 Sams Ave., New Smyrna Beach, FL 32168 and the **CITY OF SOUTH DAYTONA**, a political subdivision of the State of Florida, whose address is 1672 S. Ridgewood Ave, South Daytona, FL 32139, hereinafter called “CITIES.”

SECTION 1. AGREEMENT. The terms of this Agreement, together with the incorporation of the terms and conditions of the Request for Proposal (RFP #19-PW-15), and any exhibits, schedules, and attachments hereto, and any and all amendments relating to same, and any and all submittals from CONTRACTOR, constitute the entire Agreement between the individual Cities and CONTRACTOR. This Agreement is the final, complete and exclusive expression of the terms and conditions of the parties’ Agreement. Any and all prior agreements, representations, negotiations, and understandings made by the parties, oral or written, expressed or implied, are hereby superseded and merged herein.

SECTION 2. TERM OF AGREEMENT. The term of this Agreement shall be for five (5) years from the date of award with five (5), one (1) year renewal options. Renewal options may be exercised at the discretion of each of the Cities based on performance of the company and adherence to the terms and conditions set forth in the RFP documents. Each City retains the sole right to determine whether the renewal option shall be granted.

SECTION 3. COMPENSATION. For Services rendered, the individual Cities of the Joint Procurement shall pay the CONTRACTOR reimbursable expenses per the rate sheet “Attachment 1”, including or excluding reimbursable expenses as mutually agreed upon by the individual Joint Procurement Cities. Unless otherwise agreed in a Scope of Services, the CONTRACTOR will invoice the individual CITIES of the Joint Procurement monthly based upon the CONTRACTOR’s estimate of the portion of the total Services actually completed at the time of billing.

SECTION 4. CONTROLLING LAW, VENUE, AND ATTORNEY’S FEES. This Agreement is to be governed, construed, and interpreted by, through and under the laws of Florida. Venue for any litigation between the parties to this Agreement shall be in the County of Volusia, Florida and any trial shall be non-jury. The prevailing party in any litigation arising from or related to this Agreement shall be reimbursed reasonable attorney fees and costs, including all fees and costs of an appeal.

SECTION 5. RIGHTS AT LAW RETAINED. The rights and remedies of the Joint Procurement Cities, provided for under this Agreement, are in addition and supplemental to any other rights and remedies provided by law.

SECTION 6. NOTICES. Whenever either party desires to give notice unto the other, it must be given by written notice, sent by registered or certified United States mail, return receipts requested, addressed to the party for whom it is intended at the place last specified. The place for giving of notice shall remain such until it shall have been changed by written notice in compliance with the provisions of this Section. For the present, the parties designate the following as the respective places for giving of notice, to-wit:

For Cities:

Valerie Manning, City Clerk
City of Holly Hill
1065 Ridgewood Ave.
Holly Hill, FL 32117
(386)248-9441

Johnny Bledsoe, City Clerk
City of New Smyrna Beach
210 Sams Ave.
New Smyrna Beach, FL 32138
(386)410-2630

Les Gillis, City Manager
City of South Daytona
1672 S. Ridgewood Ave.
South Daytona, FL 32119

For Contractor:

Jon Hoyle, President (Name, Title)
Thompson Consulting Services, LLC. (Company)
1135 Townpark Avenue, Suite 2101 (Address)
Lake Mary, Florida 32746 (City, State, Zip)
407-792-0018 (Phone)

SECTION 7. MODIFICATIONS TO AGREEMENT. This Agreement and any exhibits, amendments and schedules may only be amended, supplemented, modified or canceled by a written instrument duly executed by the parties hereto of equal dignity herewith.

SECTION 8. SEVERABILITY. If, during the term of this Agreement, it is found that a specific clause or condition of this Agreement is illegal under federal or state law, the remainder of the Agreement not affected by such a ruling shall remain in force and effect.

SECTION 9. WAIVER OF JURY TRIAL. THE CITIES AND CONTRACTOR HAVE SPECIFICALLY WAIVED THE RIGHT TO A JURY TRIAL CONCERNING ANY DISPUTES WHICH MAY ARISE CONCERNING THIS AGREEMENT.

SECTION 10. NON-WAIVER. No indulgence, waiver, election or non-election by CITIES under this Agreement shall affect CONTRACTOR's duties and obligations hereunder.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the date written above for execution by each City of the Joint Procurement.

WITNESSES:

CITY OF HOLLY HILL

Chris Via, Mayor

Dated: _____

WITNESSES:

CITY OF NEW SMYRNA BEACH

Russ Owen, Mayor

Dated: _____

WITNESSES:

CITY OF SOUTH DAYTONA

William C. Hall, Mayor

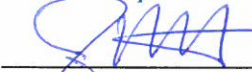
Dated: _____

WITNESSES:

FIRMS



By: Thompson Consulting Services, LLC



Dated: 5/10/2019

Attachments: A. RFP #19-PW-15
 B. Firm Response to RFP
 C. Attachment 1 – Rate Sheet

**AMENDED
CONTRACTOR AGREEMENT
EMERGENCY DEBRIS MONITORING SERVICES
Request for Proposal (RFP) 19-PW-15**

THIS AGREEMENT is made and entered into this _____ day of June, 2019, by and between Rostan Solutions, LLC, duly authorized to conduct business in the State of Florida and whose address is 3433 Lithia Pinecrest Road, Suite 287 Valrico, FL 33596, hereinafter, called “CONTRACTOR,” and the **CITY OF HOLLY HILL**, a political subdivision of the State of Florida, whose address is 1065 Ridgewood Ave, Holly Hill, FL 32117, the **CITY OF NEW SMYRNA BEACH**, a political subdivision of the State of Florida, whose address is 210 Sams Ave., New Smyrna Beach, FL 32168 and the **CITY OF SOUTH DAYTONA**, a political subdivision of the State of Florida, whose address is 1672 S. Ridgewood Ave, South Daytona, FL 32139, hereinafter called “CITIES.”

SECTION 1. AGREEMENT. The terms of this Agreement, together with the incorporation of the terms and conditions of the Request for Proposal (RFP #19-PW-15), and any exhibits, schedules, and attachments hereto, and any and all amendments relating to same, and any and all submittals from CONTRACTOR, constitute the entire Agreement between the individual Cities and CONTRACTOR. This Agreement is the final, complete and exclusive expression of the terms and conditions of the parties’ Agreement. Any and all prior agreements, representations, negotiations, and understandings made by the parties, oral or written, expressed or implied, are hereby superseded and merged herein.

SECTION 2. TERM OF AGREEMENT. The term of this Agreement shall be for five (5) years from the date of award with five (5), one (1) year renewal options. Renewal options may be exercised at the discretion of each of the Cities based on performance of the company and adherence to the terms and conditions set forth in the RFP documents. Each City retains the sole right to determine whether the renewal option shall be granted.

SECTION 3. COMPENSATION. For Services rendered, the individual Cities of the Joint Procurement shall pay the CONTRACTOR reimbursable expenses per the rate sheet “Attachment 1”, including or excluding reimbursable expenses as mutually agreed upon by the individual Joint Procurement Cities. Unless otherwise agreed in a Scope of Services, the CONTRACTOR will invoice the individual CITIES of the Joint Procurement monthly based upon the CONTRACTOR’s estimate of the portion of the total Services actually completed at the time of billing.

SECTION 4. CONTROLLING LAW, VENUE, AND ATTORNEY’S FEES. This Agreement is to be governed, construed, and interpreted by, through and under the laws of Florida. Venue for any litigation between the parties to this Agreement shall be in the County of Volusia, Florida and any trial shall be non-jury. The prevailing party in any litigation arising from or related to this Agreement shall be reimbursed reasonable attorney fees and costs, including all fees and costs of an appeal.

SECTION 5. RIGHTS AT LAW RETAINED. The rights and remedies of the Joint Procurement Cities, provided for under this Agreement, are in addition and supplemental to any other rights and remedies provided by law.

SECTION 6. NOTICES. Whenever either party desires to give notice unto the other, it must be given by written notice, sent by registered or certified United States mail, return receipts requested, addressed to the party for whom it is intended at the place last specified. The place for giving of notice shall remain such until it shall have been changed by written notice in compliance with the provisions of this Section. For the present, the parties designate the following as the respective places for giving of notice, to-wit:

For Cities:

Valerie Manning, City Clerk
City of Holly Hill
1065 Ridgewood Ave.
Holly Hill, FL 32117
(386)248-9441

Johnny Bledsoe, City Clerk
City of New Smyrna Beach
210 Sams Ave.
New Smyrna Beach, FL 32138
(386)410-2630

Les Gillis, City Manager
City of South Daytona
1672 S. Ridgewood Ave.
South Daytona, FL 32119

For Contractor:

Sam Rosania _____, Exec. V.P. _____ (Name, Title)
Rostan Solutions, LLC _____ (Company)
3433 Lithia Pinecrest Road, Suite 287 _____ (Address)
Valrico, FL 33596 _____ (City, State, Zip)
813-333-7042 | Cell: 813-505-1313 _____ (Phone)

SECTION 7. MODIFICATIONS TO AGREEMENT. This Agreement and any exhibits, amendments and schedules may only be amended, supplemented, modified or canceled by a written instrument duly executed by the parties hereto of equal dignity herewith.

SECTION 8. SEVERABILITY. If, during the term of this Agreement, it is found that a specific clause or condition of this Agreement is illegal under federal or state law, the remainder of the Agreement not affected by such a ruling shall remain in force and effect.

SECTION 9. WAIVER OF JURY TRIAL. THE CITIES AND CONTRACTOR HAVE SPECIFICALLY WAIVED THE RIGHT TO A JURY TRIAL CONCERNING ANY DISPUTES WHICH MAY ARISE CONCERNING THIS AGREEMENT.

SECTION 10. NON-WAIVER. No indulgence, waiver, election or non-election by CITIES under this Agreement shall affect CONTRACTOR's duties and obligations hereunder.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the date written above for execution by each City of the Joint Procurement.

WITNESSES:

CITY OF HOLLY HILL

Chris Via, Mayor

Dated: _____

WITNESSES:

CITY OF NEW SMYRNA BEACH

Russ Owen, Mayor

Dated: _____

WITNESSES:

CITY OF SOUTH DAYTONA

William C. Hall, Mayor

Dated: _____

WITNESSES:

Tia Burch

FIRMS

By: [Signature]

Sam Rosania, Executive Vice President

Dated: 5/10/2019

Attachments: A. RFP #19-PW-15
B. Firm Response to RFP
C. Attachment 1 – Rate Sheet



**STAFF REPORT
CITY OF HOLLY HILL, FLORIDA**

**City Commission
Resolution**

5.3

MEETING DATE: June 11, 2019
FROM: Antoine Khoury
SUBJECT: A Resolution of the City Commission of the City of Holly Hill, Florida, to Approve and Award the Agreement and Authorize Execution with Crowder Gulf, Ceres Environmental Services, and Philips & Jordan, Inc., for Emergency Debris Hauling & Disposal Services; Authorizing the City Manager to Execute the Agreement; Providing for Severability; and Providing for an Effective Date.
NUMBER: 2019-R-37
APPLICANT:
PLANNER:

DISCUSSION:

The City of Holly Hill issued a Joint Procurement Request for Proposal (RFP) with the cities of South Daytona and New Smyrna Beach to seek qualified contractors to provide Emergency Debris Hauling & Disposal services for the three cities. This solicitation conformed with all applicable requirements of FEMA for the procurement of these services at the time the solicitation was issued. The solicitation was RFP 19-PW-16 for Emergency Debris Hauling & Disposal and eleven firms submitted. The evaluation committee was made up of members from all three cities and found that all eleven firms met all of the requirements of the solicitation.

1. DJ Enterprises
2. Bergeron Emergency Services
3. JB Coxwell Contracting, Inc.
4. KDF Enterprises
5. Crowder Gulf
6. DRC Emergency Services
7. Grubbs Emergency Services
8. TFR Enterprises
9. Ceres Environmental Services
10. Southern Disaster Recovery
11. Philips & Jordan, Inc.

The Evaluation Committee met on Monday, May 20, 2019 at 11:00 a.m. in a properly noticed public meeting and reviewed the qualifications of the submitting firms. The individual evaluation committee scores were compiled and then ranked accordingly. The Evaluation Committee upon final review recommend that the following three firms be issued contingency contracts for Emergency Debris Hauling & Disposal services. The three recommended companies were:

1. Crowder Gulf
2. Ceres Environmental Services
3. Philips & Jordan, Inc.

FISCAL ANALYSIS:

These are contingency services that will only be utilized during a declared emergency, therefore they are not currently budgeted. In an event of an emergency budget appropriations will be presented to the Commission.

STAFF RECOMMENDATION:

The Joint Solicitation evaluation committee recommends to the City Commissions of Holly Hill, South Daytona and New Smyrna Beach to award contracts per the terms and conditions of RFP 19-PW-16 and sign all necessary agreements with Crowder Gulf, Ceres Environmental Services and Philips & Jordan, Inc.

COMMISSION GOAL:

Goal #4: Provide proficient public health and safety services in terms of police and fire protection, water, storm water, waste water and solid waste management and disaster preparedness with a focus on intergovernmental collaboration, private sector partnerships, and utilization of technologies and proven innovations.

MOTION:

Authorization for the Mayors of the Joint Solicitation cities of Holly Hill, South Daytona and New Smyrna Beach to execute contracts per the terms and conditions of RFP 19-PW-16 and sign all necessary agreements with Crowder Gulf, Ceres Environmental Services and Philips & Jordan, Inc.

ATTACHMENTS:

- Crowder Gulf - RFP 19-PW-16 (PDF)
- Ceres Environmental Services - RFP 19-PW-16 (PDF)
- Phillips & Jordan Inc. - RFP 19-PW-16 (PDF)

Resolution No. 2019-37

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, TO APPROVE AND AWARD THE AGREEMENT AND AUTHORIZE EXECUTION WITH CROWDER GULF, CERES ENVIRONMENTAL SERVICES, AND PHILIPS & JORDAN, INC., FOR EMERGENCY DEBRIS HAULING & DISPOSAL SERVICES; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA, TO APPROVE AND AWARD THE AGREEMENT AND AUTHORIZE EXECUTION WITH CROWDER GULF, CERES ENVIRONMENTAL SERVICES, AND PHILIPS & JORDAN, INC., FOR EMERGENCY DEBRIS HAULING & DISPOSAL SERVICES; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the City has issued a Joint Procurement Request for Proposal (RFP) with the cities of South Daytona and New Smyrna Beach to seek qualified contractors to provide Emergency Debris Hauling & Disposal services for the three cities; and

WHEREAS, eleven firms submitted qualifications and cost for this work; and

WHEREAS, an Evaluation Committee met in a properly noticed public meeting and reviewed the qualifications of the submitting firms; and

WHEREAS, the Evaluation committee unanimously recommend Crowder Gulf, Ceres Environmental Services, and Philips & Jordan, Inc., be issued contingency contracts for Emergency Debris Hauling & Disposal services.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF HOLLY HILL, FLORIDA:

SECTION 1. The City Commission of the City of Holly Hill does hereby authorize the City Manager to enter into agreements with and issue contingency contracts for Emergency Debris Hauling & Disposal Services per the terms and conditions of RFP 19-PW-16 and sign all necessary agreements with Crowder Gulf, Ceres Environmental Services and Philips & Jordan, Inc.

SECTION 2. SEVERABILITY. If any section or portion of a section of this

Resolution proves to be invalid, unlawful, or unconstitutional, it shall not be held to invalidate or impair the validity, force, or effect of any other section or part of this Resolution.

SECTION 3. EFFECTIVE DATE. This Resolution shall take effect immediately upon its adoption.

APPROVED AND AUTHENTICATED on this 11th day of JUNE, 2019.

City of Holly Hill, FL

RFP #19-PW-16

Emergency Debris Hauling and Disposal

Tuesday, May 14, 2019 @ 10:00 am



*CrowderGulf is committed to protecting
and preserving our environment.
As part of this effort, our proposal is on
recycled paper.*

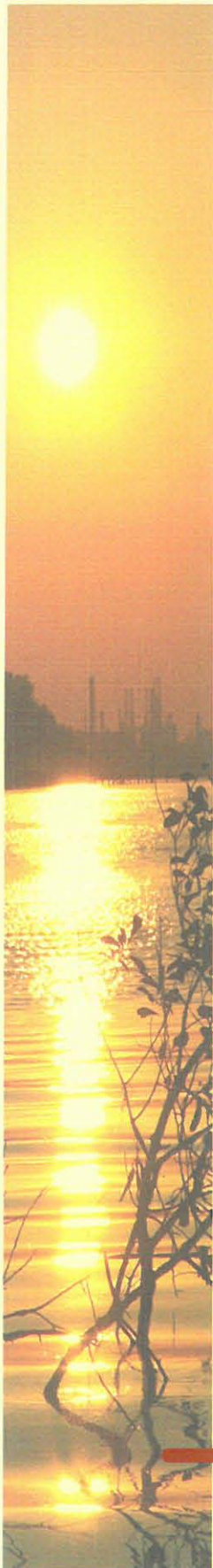
John Ramsay, President & CEO
5435 Business Parkway
Theodore, Alabama 36582
800-992-6207 Phone
251-459-7433 Fax
jramsay@crowdergulf.com
www.crowdergulf.com

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City of Holly Hill, FL

RFP #19-PW-16 Emergency Debris Hauling & Disposal



Tab I. Management Summary

City of Holly Hill, FL
RFP #19-PW-16 Emergency Debris Hauling & Disposal

Disaster Recovery and Debris Management

5435 Business Parkway
Theodore, Alabama 36582

Office: (800) 992-6207
Fax: (251) 459-7433

May 9, 2019

Joint Procurement
City of Holly Hill
1065 Ridgewood Ave.
Holly Hill, FL 32117

Re: RFP 19-PW-16 Emergency Debris Hauling & Disposal Joint Procurement for the Cities of Holly Hill, New Smyrna Beach and South Daytona

CrowderGulf is pleased to submit the enclosed proposal as a firm and irrevocable offer in response to the RFP referenced above. We want to express our desire to work with the City of Holly Hill and participating jurisdictions for Emergency Debris Hauling and Disposal Services. We believe we are the best company to provide the Cities the requested services based on our many years of experience and capabilities as synopsized below and demonstrated in the attached proposal.

CrowderGulf is a national full-service debris management firm with over fifty (50) years' experience in helping communities like the City of Holly Hill recover from disasters. Having managed successful debris clean-up operations in fifteen (15) states, including Florida, we have developed one of the most capable recovery management teams in the Country. Our team completed 91 activations last Hurricane season and CrowderGulf received the **American Public Works Association – Florida Chapter 2018 Contractor of the Year Award** for our work within the City of Punta Gorda, Florida. Our disaster experience includes the completion of **over four hundred-eighty five (485) disaster recovery projects** and success in removing, reducing and disposing of **over three hundred and sixty-five (365) million cubic yards of debris** and is testament to our ability to meet the scope of work established by the City.

CrowderGulf's management team includes previous FEMA Directors, Emergency Managers and qualified Debris Specialists with 40+ years of training and "boots on the ground" field experience. You will find our team fully knowledgeable in all aspects of debris clean-up from operational methodology to quality control and FEMA public assistance reimbursements. We recognize that an efficient, orderly and safe debris management operation can only be achieved by experienced on-site personnel. Our key management and field staff have obtained numerous FEMA and OSHA certifications in emergency management, safety and environmental compliance and remain with you from contract activation to closeout.

The knowledge and experience of the CrowderGulf management team, coupled with our personal inventory of heavy equipment and a large cadre of dedicated subcontractors, has meant that every project has been completed successfully and within contract timelines. **Our team is dedicated to following FEMA guidelines and meeting 2 CFR requirements.** Our past experience enables us to assemble uniquely trained and experienced project teams and match specialized equipment and resources with project execution requirements. We believe training and pre-planning are keys to a successful debris removal operation. CrowderGulf provides **pre-planning** and **training** to our clients **free of charge** throughout the contract term.

CrowderGulf is committed to responding to any event affecting Holly Hill and their participating jurisdictions, regardless of size or type, with utmost promptness. Currently, we do not have commitments in Volusia County and will be able to provide the City the highest attention. **Don Madio, Florida Regional Manager**, is a very experienced member of the CrowderGulf team. He is a long time Florida resident and has first-hand experience working disaster declarations. He recently managed multiple contracts after Hurricane Irma caused significant damage to the State of Florida. He has been assigned to meet the needs and requests of the Cities throughout the year. He can provide valuable knowledge and experience with an inherent commitment and dedication to the Cities. Don Madio can be reached at 813-285-8749 or dmadio@crowdergulf.com. Or, you may contact the CrowderGulf Disaster Assistance office at 1-800-992-6207.

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Financial strength is one of the most important aspects for the Cities to consider when selecting a debris contractor. Following a major disaster, the City's financial burdens could be substantial. It is important to have a financially strong disaster-experienced contractor, such as CrowderGulf, that will work to get the job completed, regardless of any delays in invoice payments.

CrowderGulf's financial stability is solid and reliable and over the years we have established an excellent line of credit with our financial institution. We have always paid our subcontractors and personnel weekly. This ensures that we are able to provide the very best subcontractors for the City and that we are able to secure additional qualified subcontractors to fulfill any concurrent contracts. CrowderGulf has always met all financial obligations without interruption.

AGGREGATE BONDING CAPACITY	\$ 500,000,000
SINGLE BONDING CAPACITY	\$ 250,000,000
OTHER AVAILABLE FUNDING	\$ 80,000,000

CrowderGulf maintains **all required insurances** such as General Liability, Personal Injury, Workers Compensation, Automobile/Equipment Liability, as well as Maritime Insurance. Additional information regarding insurance has been presented with our proposal response.

CrowderGulf has encountered and successfully handled everything within the City's Scope of Work identified in the RFP. This includes removal of eligible disaster-related vegetation, construction & demolition (C&D), hazardous waste, white goods, e-goods, stump removal, marine debris removal, debris reduction and disposal etc. Details of our abilities are summarized in our Past Performance in the attached proposal. A summary of our debris management services include the following.

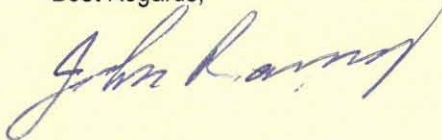
Our Disaster Management Services include the following:

Pre Planning and Training	Waterway Debris Removal	Demolition
Emergency Road Clearance	Marine Salvage	Dredging
ROW & ROW Debris Removal	Bio-Mass Recycling	Portable Housing
Development & Operation of DMS	Derelict Vehicle and Abandoned Vehicle Removal	Levee Construction
Final Debris Disposal	Removal & Disposal of White Goods & E-Goods	Sonar Scanning
Hazardous Materials Handling	Tree Trimming and Removal (leaners /hangers)	Marine Construction
Technical Disaster Recovery Assistance	Sand Removal, Screening & Breach Restoration	Cellular Tower Construction
Historic Property Preservation	Temporary Ice, Water and Other Consumables	Road and Utility Work
Bulkhead and Pier Replacement Pile Driving	Temporary Power Services/Generators	Land Clearing and Site Prep

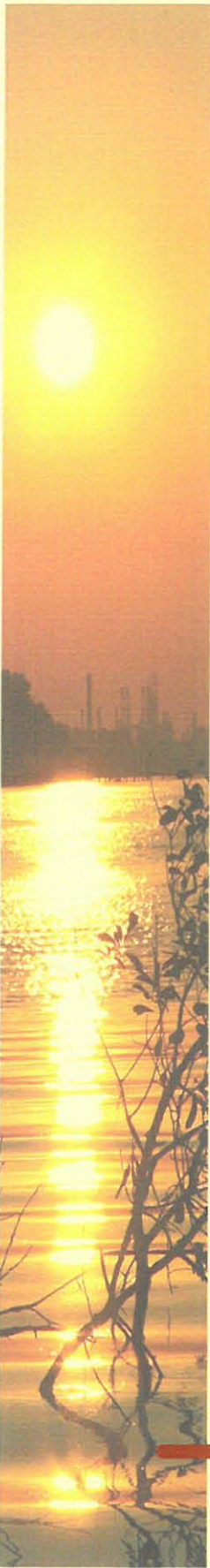
We greatly appreciate the opportunity to submit this proposal. We assure you that our professional disaster debris team will meet the expectations of the City of Holly Hill. We will be pleased to provide any additional information that would assist the City in its deliberations and look forward to your favorable response.

As the President of CrowderGulf, I attest that this proposal is presented in fairness and in good faith without collusion or fraud and I, John Ramsay, have the authority to bind CrowderGulf in all transactions relative to the award of the **RFP for Emergency Debris Hauling and Disposal Services**. In addition, Ashley Ramsay-Naile, Senior Vice President, also has the authority to bind the company.

Best Regards,



John Ramsay
President and CEO
jramsay@crowdergulf.com



Tab II. Corporate Experience and Capacity

City of Holly Hill, FL
RFP #19-PW-16 Emergency Debris Hauling & Disposal

TAB II. Corporate Experience and Capacity

CrowderGulf At-A-Glance

- Full time (365 days/yr) Debris Management Company with over 50 years of successful experience in debris management, removal and disposal services.
- Bases of Operation:

<u>Primary</u>	<u>Theodore, Alabama</u>
<u>Satellite Offices</u>	Coral Springs, Davenport, Florahome, Clearwater and Winter Garden, FL Rocky Mount, North Carolina Hilton Head Island and Laurens, South Carolina Austin and Denton, Texas
- Never failed to complete all contract obligations and never defaulted on a contract.
- Committed to the same Project Management Team remaining with the project from start to finish.
- Large cadre of management personnel with extensive disaster debris training and experience.
- Completed simultaneous debris projects after all major hurricanes since 1969.
- Over 485 disaster recovery projects successfully completed.
- Successfully removed, reduced and disposed of over 365 million cubic yards of debris.
- Industry leader in waterway debris removal, including work after Hurricane Sandy and Deep Horizon Oil Spill.
- Fully committed to using local citizens and qualified local subcontractors to the maximum extent, including Minority Business Enterprise (MBE) owners.
- No lawsuits, liens or judgments by clients ever filed or pending and no bankruptcy proceedings filed or pending.
- No lawsuits, liens or judgments by CrowderGulf to clients ever filed.
- Over 350 pieces of company-owned/leased equipment available for rapid response.
- Experienced in providing FEMA compliant documentation to every client. We provide unlimited support and accurate documentation to help ensure that no clients are denied reimbursement.
- Well-developed and proven Debris Management and Operations Plan that is reviewed and revised after every event.
- Quality Control always maintained to reinforce the "Clean as You Go" policy for debris removal.
- Technical advice and training available to all clients throughout the contract term, at no cost to client.
- Significant financial strength:

AGGREGATE BONDING CAPACITY	\$ 500,000,000
SINGLE BONDING CAPACITY	\$ 250,000,000
OTHER AVAILABLE FUNDING	\$ 80,000,000

A. Company Description - Over Fifty Years of Debris Management Experience

CrowderGulf's owners, John and Woodie Ramsay, joined forces with local contractors in 1969 to clean up Biloxi and much of the Mississippi Gulf Coast after Hurricane Camille. The business continued to grow and in 1984, they began doing business as Gulf Equipment Corporation, an Alabama General Contractor licensed in seven Southeastern states. Based on the work generated, John and Woodie developed three divisions in Gulf Equipment: tower erection, construction, and disaster management.

In 2002, CrowderGulf was formally created by the Ramsay brothers as an independent disaster management company. During the last five decades, CrowderGulf has managed over **485 disaster recovery projects in 15 states and has successfully removed, reduced and disposed of over 365 million cubic yards of debris.** CrowderGulf's current and past performance, as highlighted in this proposal, demonstrates our expertise in successfully completing multiple contracts simultaneously, regardless of their locations or the amount of damage.

CrowderGulf has encountered and successfully handled everything within the City's Scope of Work identified in this RFP. We are committed to completing every project in a minimum amount of time and in a safe, orderly, and practical manner. CrowderGulf contracts have involved disaster debris work in all eligible areas identified in FEMA's Public Assistance Program, Category A. The confidence that we can deliver services to the City effectively and efficiently is bred from our past successes.

All disaster management work is completed in full regulatory compliance with all agencies involved in disaster recovery, including the Federal Emergency Management Agency (FEMA), the Federal Highway Administration (FHWA), the Environmental Protection Agency (EPA), the Florida Department of Environmental Protection, the Florida Department of Health and the Florida Department of Transportation. This commitment to regulatory detail has earned CrowderGulf a reputation as a company of integrity, dependability and reliability.

CrowderGulf is committed to working as a team with City personnel to facilitate the pre-planning that will assure a smooth debris removal operation in the event of a disaster. We can assist in preparing and updating Debris Management, Emergency Operations and Mitigation Plans. In addition, CrowderGulf will provide preparedness training designed specifically to meet the needs of the City. **Our training and technical advice is provided free of charge throughout the contract term.**

CrowderGulf employees 33 full time individuals and retains 75 active debris reservist available for emergency response. In previous contract activations, CrowderGulf has employed over 1,200 individuals and utilized over 1,600 national subcontractors for a disaster response. CrowderGulf is dedicated to providing the City of Holly Hill with priority service, quality performance and expert on-site management. The combination of CrowderGulf's human resources, extensive equipment inventory, financial capacity and experienced subcontracting teams, allow the company to honor all contractual commitments with dispatch and efficiency, regardless of geographic location or size of disaster. The depth of these integrated components will also allow CrowderGulf to respond to those special needs of the City that may not have been considered in the pre-event contract.

"The County of York has worked with CrowderGulf on three different storm events. On all three events CrowderGulf's professionalism, responsiveness, and attention to detail was outstanding! As a Manager, I could not have asked for any more support than they provided to us during these events."

*Frank Hedspeth, Waste Services Manager
County of York, VA*

CrowderGulf Services Available to the City of Holly Hill

CrowderGulf has a plan tailored to meet the needs and specific requirements of the City of Holly Hill. The services provided will consist of furnishing all labor, materials, and equipment to complete and deliver full Emergency Response and Recovery Services. CrowderGulf is able to offer the City the widest possible spectrum of debris management and disaster recovery services which are itemized below:

Pre Planning & Training

Annual pre-disaster debris management planning sessions include training, review of emergency management plans, Debris Management Site (DMS) selection and other disaster recovery components.

Emergency Road Clearance "PUSH"

CrowderGulf provides push services by making certain that roadways designated by the City are clear and passable within 70 working hours from issuance of a Notice to Proceed (NTP) with such clearance.



ROW & ROE Debris Removal

CrowderGulf performs permitting, clearing, and/or removing FEMA eligible disaster related debris from the public rights-of-way, private property, streets, roads, canals, lakes, ponds and waterways in the City's jurisdiction as directed. Each load of debris is accurately and verifiably recorded on load tickets and presented to the City daily along with requested daily and weekly reports.

Development and Operation of DMS for Reduction (grinding or burning) and Storage

CrowderGulf constructs DMS to handle the volume of debris generated in the City by the disaster. Operation of the DMS includes debris separation, reduction, recycling and proper holding, separating and disposal of hazardous waste and fluids. DMS are fully restored to original condition after project completion. CrowderGulf can also assist in selecting and identifying appropriate DMS locations and provide site specific operational plans.



Final Debris Disposal

CrowderGulf disposes of all debris, including reduced debris, in accordance with all applicable federal, state and local laws, standards and regulations. Tipping fees are typically associated with final disposal facilities and can be paid by CrowderGulf and back billed at a later date as a pass through cost at the City's request.

Stump Removal

All stump removal will be conducted following all FEMA 325 regulations. Stumps left on the rights-of-way will be hauled as regular vegetative debris. Only hazardous stumps that meet FEMA stump requirements will be removed upon FEMA approval. Complete documentation will be collected before and after the extraction.



Tree Trimming & Removal (Leaners and Hangers)

CrowderGulf performs tree trimming and removal in accordance with American National Standard ANSI A300. Other tasks also associated with tree trimming are tree topping, stump grinding, grubbing, clearing, hauling and disposal of trees to abate imminent and/or significant threats to public health and safety. All Tree work is directed by the City and a FEMA representative.

Demolition

CrowderGulf provides demolition services and removal of condemned structures and buildings that pose a threat to public health and safety. All demolition services requested are commenced with safety and regulatory requirements in place and all local, state and federal requirements are followed.



Derelict Vehicle Removal & Abandoned Vehicle Removal

CrowderGulf can perform all aspects of vessel and vehicle removal from land or water. Also offered is assistance with Ownership records and contact verification procedures. If needed, a storage site is established, maintained and managed for the vessel and/or vehicle holding as may be required by law. Documentation is kept on all stages of the removal of each vessel and vehicle from collection to final disposal.



Removal & Disposal of White Goods & E-Goods

CrowderGulf is experienced in the special handling of white goods (refrigerators, stoves, ac units, etc.) and e-goods (electronic equipment). All regulations on the proper disposal of hazardous fluids removal are followed.

Waterway Debris Removal & Shoreline Restoration

CrowderGulf has completed numerous projects throughout the Southeast removing marine debris from storm water drainage ditches to large rivers and canal systems. Removal of debris from the rivers and canals can require the use of shallow draft boats and barges equipped with knuckle-booms or track-hoes with debris grapples. In shallow water areas with limited access and extremely sensitive areas, the debris will be removed by hand labor. CrowderGulf has also completed earthen fill repairs and restoration as well as armored shorelines consisting of rip-rap, (both stone and recycled concrete). Additionally, CrowderGulf has the capabilities and experience to install gabions, geo-web products and various types of bulkheads and retaining walls.



Sonar Scanning

CrowderGulf has conducted numerous large scale operations utilizing sonar imagery and underwater video and photography. Sonar scanning is a technological and efficient way to locate and remove sunken marine debris from waterways.

Technical Disaster Recovery Assistance

CrowderGulf can provide assistance with all aspects of the Public Assistance Program including damage survey reports, project worksheets, documentation support and consultations/negotiation services and any other technical assistance needed.



Other services CrowderGulf is experienced in are, but not limited to:

- | | |
|--|-------------------------------------|
| Household Hazardous Waste (HHW) | Hazardous Materials Handling |
| Temporary Ice, Water and Other Consumables | Historic Property Preservation |
| Levee Construction | Temporary Power Services/Generators |
| Land Clearing and Site Preparation | Dredging |
| Road and Utility Work | Pile Driving |
| Marine Salvage | Bio-Mass Recycling |
| Marine Construction | Wetlands Restoration |
| Bulkhead and Pier Replacement | |
| Portable Housing | |
| Cellular Tower Construction | |

Unique Services - New Drone & GoPro Capabilities

CrowderGulf utilizes the latest in Drone Technology to access and document projects. As of 2015, CrowderGulf has utilized 3D Robotics Solo Smart Drones and DJI Phantom Series Drones on some of our projects. At client's request and supplemental cost, implementation of aerial technology has provided beneficial intelligence of existing conditions to help better prepare the response for areas that are still unreachable by truck or boat. Coupled with state of the art software, real time aerial maps and models can be constructed on site to deliver information never before available to the client in a timely manner. These capabilities have increased the effectiveness of training with our Clients, by providing recent project data and experiences to reference. Pricing for the CG Drone Operations can be provided upon request.



*Aerial footage of the
Hurricane Matthew
Debris Removal
Operation on Hilton
Head Island, SC*

- Feb. 2017(left)

*Aerial Image of Debris
Management Site on Hilton
Head Island, SC during the
Hurricane Matthew Debris
Removal Operation (right) aided
in site documentation and
updates to client.*



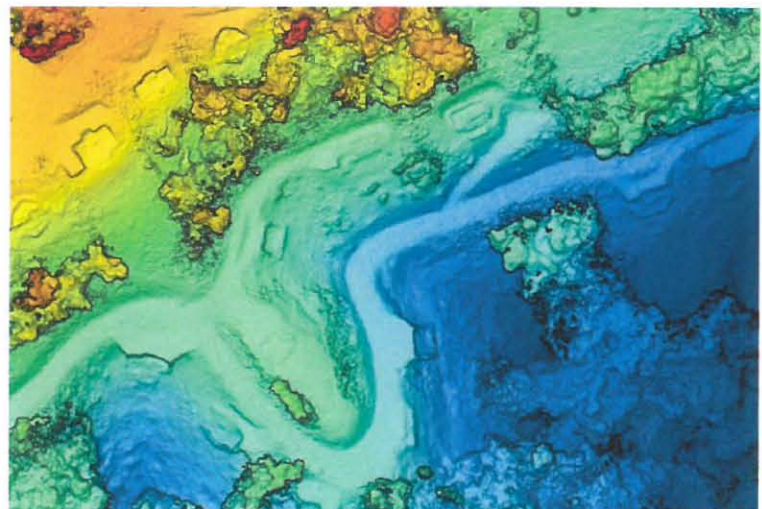
Benefits of Utilizing Drone Technology:

- High Resolution Aerial Maps of DMS or Affected Area
- Debris Estimation
- Damage Assessments
- 3D Computer Models
- High Definition Video
- Live Stream Video for EOC or other meetings
- Site/Project Documentation
- Historical Documentation
- Allows for effective decimation of information to the public showing the scope of the project
- Training
- Much more cost effective than traditional aerial platforms
- Can be deployed quickly in the most austere environments with little support



Custom Aerial Maps produced on site allow for the real time flow and decimation of critical information. These maps can be overlaid with annotations and area/volume calculations.

Advanced Topographical Maps can be generated and are useful in planning, recovery, and pickup operations.



Contract Management Experience - Ability to Handle Multiple Contracts

CrowderGulf has a proven track record of simultaneously managing multiple contracts and many specialty debris projects such as waterway debris removal and demolition. CrowderGulf has at its disposal an extensive inventory of company-owned equipment coupled with a large pool of dedicated subcontractors to complete any project, large or small.

The Summary Table below provides a snapshot of CrowderGulf's disaster-related work experience. It reflects the Company's ability to successfully complete multiple simultaneous disaster projects by providing the personnel and equipment resources needed, regardless of size, location, number of active projects, or the nature and severity of the disaster.

Over 98% of the 403 disaster projects listed in the table below were the result of pre-event contracts that were activated after a disaster. CrowderGulf successfully provided every Client all documentation FEMA required for Client to receive reimbursement.

"Their (CrowderGulf) overall performance and management of each project I found to be exceedingly professional. They maintained their projected schedules, if not exceeding them in some cases, met our staff's expectations, performed within the contract documents, adhered to schedules and budgets defined within their' projects and the close-out process was smooth and submitted promptly."

*Cathie Lewis, Public Works Director
Town of Fort Myers Beach, FL*

SUMMARY TABLE OF SIMULTANEOUS DISASTER DEBRIS PROJECTS

Year	Hurricane	# of DMS Managed	Simultaneous Contract Activations	Approx. CY	Invoice Amt
2018	Hurricane Michael	24	10	10,000,000+	\$148,720,492+
2018	Hurricane Florence	10	18	1,533,575+	\$28,384,783+
2017	Hurricane Nate	1	3	110,000 CY	\$1,549,118
2017	Hurricane Irma	91	64	11,850,445 CY	\$180,937,263
2017	Hurricane Harvey	15	27	6,371,922 CY	\$86,676,080
2016	Hurricane Matthew	32	39	5,675,560 CY	\$82,267,725
2016	Hurricane Hermine (2 Activations)	3	2	401,366 CY	\$9,080,715
2016	Severe Storms, (Ice, Flood & Tornadoes)	1	12	648,612 CY	\$9,153,193
2015	Severe Storms, (Ice, Flood & Tornadoes)	0	15	109,578 CY	\$2,311,844
2014	Ice Storms Pax & Ulysses, Severe Storms (Flood & Tornadoes)	5	14	669,314 CY	\$9,866,559
2012	Sandy	1	4	727,194 CY	\$57,805,734
2012	Isaac	3	9	245,799 CY	\$2,821,936
2011	Irene	13	31	1,673,821 CY	\$14,754,641
2008	Ike	27	36	16,933,904 CY	\$178,318,425
2005	Dennis, Katrina, Rita, and Wilma	41	67	19,441,656 CY	\$279,764,959
2004	Charley, Frances, Ivan, Jeanne	61	36	16,800,678 CY	\$292,426,233
2003	Isabel	19	16	5,447,815 CY	\$66,344,733

Our ability to successfully manage multiple contracts is demonstrated in the following excerpts of our past experience following major natural disasters:

Past Experience

For all activations, CrowderGulf Management teams have been led by experienced and knowledgeable personnel well-versed in FEMA regulations, including eligible work, funding and reimbursement requirements. Several of CrowderGulf's personnel have held emergency management positions both locally, as well as state and federal positions. These individuals provide updates and training to CrowderGulf staff on a regular basis. Details of personnel qualifications are provided in the **Key Personnel Section** of this proposal.

The best way to demonstrate the qualifications, knowledge, and experience of CrowderGulf is to provide summaries of past performance and references to support our work, which we have provided below. CrowderGulf's ability to successfully manage multiple contracts, within client timelines and FEMA guidelines, is highlighted in the following excerpts of past experience following major natural disasters. A Summary Chart is included at the end of each year's work that shows the varied scopes of work that were completed.

2018 Hurricane Michael

Hurricane Michael plowed into the Florida Panhandle on October 10 as a major Hurricane. It is the first Category 5 storm on record to hit the Florida Panhandle. Tropical storm-force winds extended more than 320 miles from the center, devastating the entire region.

CrowderGulf holds many pre-event contracts within the area so our Director of Operations and Florida Regional Manager were on the ground doing damage assessment within 2 hours of the storms passing. We immediately mobilized hauling units to begin right-of-way (ROW) debris operations. From October 12-January 12, 2019, CrowderGulf has removed, processed, reduced and disposed of approximately **10 Million Cubic Yards** of vegetative and construction/demolition debris at 26 Debris Management Sites and 13 Final Disposal Facilities.



More than 83,000 hazardous trees have had falling hangers and leaners, to date and those limbs were cut to restore safe passage. Ongoing CrowderGulf operations in within the State of Florida will also include the removal of construction and demolition debris, white goods, e-waste, household hazardous waste (HHW), hazardous stumps, demolition of structures and Private Property Debris Removal (PPDR).

2018 Hurricane Florence

Hurricane Florence, a powerful and deadly Category 1 Hurricane took aim at the North Carolina coastline in September, 2018. This deadly hurricane claimed 55 lives as it swept across the state. Hurricane Florence brought devastating rainfall accumulations which caused flooding not only to the large stretch of coastline but also created widespread inland flooding. Many of the state's major rivers and tributaries reached record level height as 30+ inches of rainfall drenched the area and closed major interstates and roadways for weeks.

CrowderGulf was activated on 18 pre-event contracts across the state of North Carolina which involved the removal and reduction of over 2.1 million cubic yards of debris, the removal of approximately 50,000 leaners and hangers and the management and maintenance of 16 debris management sites. In addition, CrowderGulf provided sand and beach restoration to North Top Sail Beach, Oak Island and Bald Head Island.

While working in North Carolina, CrowderGulf experienced contract requirements which presented their own unique challenges. Damage assessments were hampered by non-reseeding floodwaters causing the closure of many roads and isolating communities. CrowderGulf assisted communities with damage assessment by providing drone flyovers into flooded areas and working with local officials to identify alternate debris management sites not affected by floodwaters.

The community of Bald Head Island had its own set of unique challenges. Bald Head Island is an island off the coast of North Carolina separated from the mainland by the Cape Fear River, accessible only by ferry boat. The challenge of this contract involved the access of equipment to the island and the means of disposal of storm generated debris. CrowderGulf worked with Bald Head Island to provide the debris collection and disposal services by setting up a debris reduction site on the island for the vegetative debris. At the vegetative debris site all material was reduced to mulch and then given back to the residents and local landscape businesses for residential use. CrowderGulf secured barges to transport the remaining materials, which included C&D and Household Hazardous Waste (HHW), across the Cape Fear River to final disposal sites. While contracts such as this one can present special challenges, so does the addition of another land falling hurricane.

Rising to the Challenge - During the Florence activation, the Florida Panhandle experienced the devastation of Hurricane Michael, a category IV storm. CrowderGulf had eleven additional contracts activated making a total of twenty nine simultaneous activated contracts. During the 2017 Hurricane season, CrowderGulf experienced the same scenario involving multiple contract activations which led our team to revisit and revise our level of response. Following our 2017 - 18 activation assessment, CrowderGulf worked diligently to enhance our program. We provided additional training to project managers and team members across seven states, solidified relationships with subcontract resources nationwide and revised plans and procedures for faster response to our clients and improved documentation protocols.



During the 2018 activation, our company stood strong and we were ready. We provided each contract activation with an experienced project management team that remained with the assignment from start until finished. We provided each client with the needed assets, both personnel and equipment to successfully meet all contractual obligations within the specified time to include safety, quality assurance and documentation personnel.

CrowderGulf responded to Florida with urgency, providing each Florida Client with their own trained Project Management team. CrowderGulf did not downsize equipment and personnel in North Carolina to respond to Florida, **we doubled and in some cases tripled our equipment resources in our North Carolina contract activations** to re-assure our North Carolina clients that we would finish their projects strong and successfully. We responded to our Florida clients with full resources and had damage assessment personnel on the ground within two hours of the storms passing. CrowderGulf provided personnel, drones and helicopters for damage assessment and brought in our own professional videographer to capture storm damage and the debris removal process.

2017 Hurricanes Harvey & Irma

The 2017 Hurricane Season was extremely challenging as Hurricane Harvey caused extensive damage to the Texas Coast and two weeks later Hurricane Irma impacted the Florida Keys and stretched all the way to South and North Carolina.

In Texas, CrowderGulf had 27 contracts activated and debris removal operations were in full swing. Then Hurricane Irma visited Florida, leaving behind great damage and devastation. As a result, CrowderGulf's resources had to be quickly expanded and adjusted to accommodate 64 clients in Florida. While the usual initial chaos and stress for everyone after a disaster was present, CrowderGulf focused on serving all affected clients in both states as quickly and efficiently as possible. As a result, all jobs were finished



Hurricane Harvey

Texas - On August 25, 2017, Hurricane Harvey, one of the strongest hurricanes to hit the United States since 2005, made landfall as a Category 4 Hurricane in Rockport, Texas. The maximum winds were 130 mph as it churned its way through Aransas County. As the storm continued to make its way along the eastern edge of the Texas coastline, additional impacts of storm surge and inland flooding affected numerous areas. The Houston metropolitan area observed between 30 and 60.5 inches of rain from this historic tropical system. Harvey destroyed 9,000 homes and damaged an additional 185,000 dwellings. CrowderGulf had 27 Texas County and Municipal contracts activated during this event and managed 25 Debris Management Sites (DMS), resulting in approximately **5 MILLION CUBIC YARDS** of debris being removed from ROW or ROE.

Hurricane Irma

Florida - On September 10, 2017, Hurricane Irma made two landfalls in the State of Florida. The first landfall was recorded in Cudjoe Key, Florida, with winds of 130 mph. The second landfall occurred in Naples, Florida, with sustained winds of 115 mph. This large hurricane impacted all of Florida as it moved north, causing 67 counties to be declared for FEMA Public Assistance. In response, CrowderGulf had 65 contract activations and managed 92 DMS in Florida while simultaneously managing 26 contract activations that occurred in August in the State of Texas, following Hurricane Harvey. Clean up included the removal of over **7 MILLION CUBIC YARDS** of debris and resulting in costs of over **100 MILLION DOLLARS**.

"I would like to thank you and your staff for the outstanding service provided to the County in 2017 due to Hurricane Irma"

*Russell A. Rowland, Assistant to
County Administrator,
Okeechobee County*

2017 Hurricane Harvey & Irma Projects and Tasks

91 Total Clients												
Number of Clients in 2017 Hurricane Harvey & Irma Utilizing Task												
Contract Amt	PUSH Ops	ROW Hauling	Private Rds Hauling	Debris Reduction	Debris Disposal	Tree Work	Stumps	White Goods	E-waste	HHW	ADMS Utilized	Waterway Debris
\$281,720,975	7	91	15	49	91	36	12	18	15	15	79	2

2016 Hurricane Matthew

Georgia - On October 7th, 2016, Hurricane Matthew began its devastating impacts on thirteen Counties in Georgia. CrowderGulf's debris contracts were activated the following week in Liberty County (serving the County and the Cities of Hinesville, Midway and Riceboro) as well as two contract activations in Chatham County. The storm left over 182,460 cubic yards of vegetative storm debris, 2,055 leaners and hangers, 727 stumps and 75 tons of C&D to be removed, reduced (by air curtain incineration) and disposed in Liberty County. During our kick-off meeting, CrowderGulf was made aware the County elected to participate in the Public Assistance Pilot Program for expedited debris removal. CrowderGulf immediately began ramping up resources to successfully remove, reduce and dispose all debris within the given timeframe established by the County. Invoicing for the County was submitted in 30 day increments and supported by daily progress reports by both CrowderGulf and the monitoring Company. This close working relationship made participation in the **Pilot Program successful** for the County. The total project cost for Liberty County was \$1,736,692.

In Chatham County, the municipalities of Port Wentworth, Thunderbolt and Garden City activated their pre-event contracts with CrowderGulf. Port Wentworth recovered over 6,282 cubic yards of vegetative debris and removed 952 leaners and hangers while Garden City had 33,580 cubic yards of debris removed. Thunderbolt recovered 9,896 cubic yards of vegetative debris. All three municipalities reduced their debris by mulching/chipping. Three Georgia contracts were monitored by Tetra Tech and one was monitored by Witt O'Briens. All were completed in less than 90 days. The total project cost for Port Wentworth was approximately \$84,000, Thunderbolt was approximately \$108,700 and Garden City totaled \$365,490.

Florida - Following Hurricane Matthew impacting the east coast of Florida, CrowderGulf received 13 Florida contract activations from Counties and cities as far south as Martin County and as far north as Duval County. Utilizing 18 Project Managers, and numerous field supervisors and equipment assets, CrowderGulf removed over 1,695,743 cubic yards of debris and managed 13 debris management site locations. CrowderGulf forces were tasked with the removal of vegetative debris, C&D, leaners, hangers and stumps, and collection and disposal of white goods. Reduction was performed by burning, grinding and mulching debris. Additional contract activations were received by the Florida Department of Environmental Protection (FDEP) in Duval, Clay, St John's, Brevard, Volusia and Nassau Counties for Waterway Debris Removal. Costs for the recovery efforts in Florida were \$30,358,208.

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South Carolina - CrowderGulf was activated by Hilton Head Island (HHI) on October 7, 2016. CrowderGulf supplied over 125 pieces of equipment which included 6 grinders and a Trammel screen plus an additional 300+ personnel to assist with the HHI's 12 communities with recovery operations. Reduction operations consisted of chipping and mulching at both Debris Management Site locations. CrowderGulf removed, reduced and disposed 2,989,342 cubic yards of vegetative debris and removed 42,058 hangers 5,301 leaners and 10,693 Cubic Yards of C&D material and managed 2 debris management site locations on the island for a total project cost of \$33,693,545.

Having worked in 2015 for the SCDOT to recover Richland and Lexington Counties from severe flooding, CrowderGulf was once again activated to aid Darlington, Florence and Sumter Counties with Hurricane Matthew debris removal. The SCDOT tasked CrowderGulf with removing debris on the right of way and hazardous leaners, hangers and stumps. CrowderGulf was responsible for debris removal from the following roads throughout the Counties:

State Maintained Roads

Darlington County
Florence County
Sumter County

County Maintained Roads

Florence County
Sumter County

City Maintained Roads

City of Sumter

CrowderGulf quickly mobilized forces and hired local companies to begin the debris removal. CrowderGulf set up 7 Debris Management Sites and reduced the debris by grinding. All of the mulch from reduction by grinding was hauled to mulch recycling facilities and papermills in the areas. None of the debris was hauled to any landfill which resulted in significant cost saving to the SCDOT from not paying landfill tipping fees. Overall, CrowderGulf removed and reduced over 500,000 cubic yards of debris in less than 90 days.

2016 Hurricane Matthew Projects and Tasks											
39 Total Clients	Number of Clients in 2016 Hurricane Matthew Utilizing Task										
Contract Amt	PUSH Ops	ROW Hauling	Private Rds Hauling	Debris Reduction	Debris Disposal	Tree Work	Stumps	White Goods	ADMS Utilized	Waterway Debris	Special Projects
\$82,267,725	8	33	3	24	33	12	6	2	18	1	5

2016 Floods & Storms

Texas Tornado – Starting in late December 2015, Severe Storms made their way through Texas (FEMA-4255-DR-TX) causing flooding and tornados. Our first activation of the year was requested by Rowlett, TX. A tornado ripped through the town causing C&D debris to be scattered in its path. Over 70,000 cubic yards of debris was collected and disposed after this event. CrowderGulf was also tasked to remove and dispose of 140 white goods and 49 e-waste debris. It took 37 days to complete the project under the City's management. CrowderGulf also worked with the monitoring firm True North during this project. The total cost of this project was \$680,036.

Ice Storms – Late January, Virginia was the target for a winter storm (FEMA-4262-DR-VA). Approximately 16,000 cubic yards of vegetative, C&D and stump debris was collected, transported and disposed from the ROW in Essex County, VA due to this winter storm. The project was completed in 20 days and involved CrowderGulf working with the County, Virginia Peninsulas Public Service Authority (VPPSA) and the monitoring firm Rostan Solutions (aka Arcadis). The total cost of this project was \$138,739.

Louisiana Storms – Louisiana received their share of severe storms and flooding (FEMA-4263-DR-LA) in March. CrowderGulf was activated by St. John the Baptist Parish and Ouachita Parish. St. John the Baptist Parish relied on volunteers and its citizens to help in the recovery. The Parish requested that CrowderGulf only provide portable showers and restrooms for the volunteers and citizens.

Ouachita Parish, LA activated CrowderGulf at the end of March. After 53 days, CrowderGulf had removed and disposed of over 32,000 cubic yards of debris, 18 white goods, 105 Tires and 370 pieces of e-waste. In some areas, water had to recede before hauling could begin. The project total cost was \$397,774.

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Second Round of Storms in Texas – In March, Texas received another round of storms, tornados and flooding (FEMA-4266-DR-TX). CrowderGulf was activated by Montgomery County, Newton County and Waller County.

Montgomery County tasked CrowderGulf with removing and disposing of vegetative debris and C&D debris. Just over 19,000 cubic yards of debris was removed in 21 days. Along with working with the County, CrowderGulf also teamed with the monitoring firm Tetra Tech. The total cost of the project was \$288,408.

Newton County Activated CrowderGulf near the beginning of April. Newton County was experiencing flooding and CrowderGulf was tasked with the removal and disposal of over 37,000 cubic yards of C&D debris. There were also 418 pieces of white goods removed and disposed of during the project. CrowderGulf has worked with their monitoring firm, Thompson consulting on the project. The total cost for this project was \$349,990.

Waller County was also affected by the storms with flooding and straight lined winds. CrowderGulf was activated to remove a small amount of vegetative and C&D debris. Just over 1,000 cubic yards of debris was removed and disposed of in 7 days. Along with working with the County, CrowderGulf also teamed with the monitoring firm Tetra Tech. The total cost of the project was \$19,674.

Third Round of Storms in Texas – In April another round of severe storms and flooding hit Texas (FEMA-4269-DR-TX). CrowderGulf was once again activated in Montgomery and Waller Counties. CrowderGulf worked in these counties with the same tasks as with the previous storm.

Montgomery County accumulated an additional 39,079 cubic yards of debris on this round of storms that was managed by CrowderGulf. The total cost for this project was \$520,549.

Waller County accumulated an additional 1,183 cubic yards of debris on this round of storms that was managed by CrowderGulf. The total cost for this project was \$18,402.

CrowderGulf was also activated in Brazoria County, TX. To date, CrowderGulf has removed approximately 19,202 cubic yards of C&D debris. The debris is being hauled to a final disposal facility and is being monitored by Tetra Tech. The cost of the project so far is estimated at \$301,984.

Along with the other Texas Counties, the contract for debris removal services has also been activated by the Texas General Land Office for the cleanup efforts on 20 miles of Brazoria County's beaches. CrowderGulf worked closely with their monitoring firm, Tetra Tech, on this project with over 6,000 cubic yards of vegetative debris being removed and disposed. The total cost of this project was \$397,252.

In August, Louisiana experienced storms that caused severe flooding. CrowderGulf was awarded a contract for debris removal in Central, LA in East Baton Rouge Parish. Among the debris hauled were C&D and HHW. CrowderGulf worked closely with the City's debris monitor, Debris Tech who is using their ADMS system. The final project total was: \$5,486,871 and our team removed and disposed of 324,951 cubic yards.

2015 Floods & Storms

Ice Storms - Early in 2015 the City of Raleigh activated the Pre-Event Contract and called on CrowderGulf to support debris removal operations within the City. The operation consisted of debris pickup from rights-of-way. CrowderGulf removed approximately 30,000 cubic yards of debris during the week long project.

Texas Flooding - In June of 2015, CrowderGulf was activated by Blanco County for debris removal operations after severe storms came through the County. Vegetative and C&D debris was collected and hauled directly to a landfill.

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South Carolina Flooding - In early October 2015, a cold front with widespread heavy rain moved southeast across the Carolinas and interacted with Hurricane Joaquin to produce record breaking rains throughout the region. Rainfall across parts of South Carolina reached 500-year event levels, with areas within Richland County, SC experiencing 1-in-1,000 year levels. The record breaking rainfall overwhelmed the Midlands causing severe flooding, power outages, dam breaches, road washouts and bridge collapses.

On October 7, 2015, the South Carolina Department of Transportation (SCDOT), activated the CrowderGulf Pre-event Contract for *Disaster Recovery Assistance following a Declared Disaster*, to remove and dispose of flood debris from State maintained roads within Richland and Lexington County, SC. Soon thereafter, both Richland and Lexington County executed Memorandums of Understanding (MOU) with the SCDOT to enable CrowderGulf to also remove and dispose of flood generated debris from County maintained roads. CrowderGulf immediately mobilized forces and began debris removal operations simultaneously in both Counties. Over the next few weeks, CrowderGulf hauled the flood related debris, inclusive of demolished house debris, damaged furniture and possessions, electronic waste, appliances, white goods (washers, dryers, refrigerators, etc.) and household hazardous waste (HHW) to the local landfills. Overall CrowderGulf removed and disposed of over 33,000 cubic yards of debris, 20,000 pounds of HHW, 300 White Goods and 400 Electronic Goods. The majority of the above operations were completed within the first 30 days of the FEMA incident period to aid the State and Counties in applying for 85% reimbursement from the Federal Emergency Management Agency (FEMA).

Texas Tornadoes - In November of 2015, the City of Friendswood, TX experienced damages from a tornado that devastated several neighborhoods. CrowderGulf responded quickly to remove and dispose of the 8,700 cubic yards of debris.

2015 Storms Projects and Tasks								
15 Total Clients	Number of Clients in 2015 Storms Utilizing Task							
Contract Amt	ROW Hauling	Debris Reduction	Debris Disposal	White Goods/ Ewaste	HHW	Wet Debris	Sand/ Beach Work	Special Projects
\$2,727,109	9	1	12	1	1	5	1	8

2014 Storms

Severe Flooding Event for the States of Alabama and Florida - Following 18-22 inches of rainfall in the States of Alabama and Florida coupled with tornados across the State of Alabama in April, CrowderGulf was activated by **eight** Alabama Contracts (Baldwin, Blount, DeKalb and Limestone Counties, and the Cities of Orange Beach, and Perdido Beach as well as the Alabama Department of Conservation and Natural Resources and Alabama Department of Transportation) and **two** Florida Contracts (Escambia and Walton Counties). The debris services included emergency debris removal and reduction of over **280,000** cubic yards of debris. It also involved managing citizen drop sites, removing over **600** leaning trees and hanging limbs from over **1000** trees, removing over 150 hazardous stumps, clearing storm debris from beaches, providing pumping stations for flooded areas, and removing drift debris from rivers. **The total event** utilized 10 subcontractors, 54 trucks including certified trailers (all averaging around 54 cubic yards capacity). Twelve tree crews and several more crews doing specialized tasks were used and all managed by CrowderGulf.

Ice Storms Pax and Ulysses - These February, 2014 ice storms produced primarily tree damage. CrowderGulf had **three** pre-event contracts activated as a result of these storms.

In both Berkeley County, SC, and Dorchester County, SC, CrowderGulf performed ROW debris removal, reduction, and final disposal of vegetative debris. CrowderGulf was also tasked with the removal of leaning trees and hanging limbs in both South Carolina counties. Hanging limbs were removed from over **30,000** trees from both counties and over **277,000** cubic yards of vegetative debris removed. All work in both counties was completed in a little over two months.



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The third contract activated was Greensboro, NC, for debris removal. Work was completed in Greensboro in approximately **45 days** and **13,510 tons** of debris removed.

During these three projects, CrowderGulf managed 26 tree crews from 18 subcontractors to complete the work. Over 123 trucks were certified and hauled debris, including certified trailers (averaging approximately 67 cubic yards capacity).

2014 Storms Projects and Tasks										
13 Total Clients	Number of Clients in 2014 Storms Utilizing Task									
Contract Amt	ROW Hauling	Debris Reduction	Debris Disposal	Burn	Grind	L&H	Stump Work	Wet Debris	Sand/ Beach Work	Special Projects
\$9,866,559	9	5	10	1	3	5	3	2	1	1

2012 Tropical Storms Beryl and Debby; Hurricanes Isaac and Sandy

Tropical Storms Beryl and Debby - Following two early season tropical storms, CrowderGulf was activated for debris removal in Nassau County, FL; Polk County, FL; and the Town of Fort Myers Beach, FL. The work consisted of hauling and reducing vegetative debris and cleaning and restoring beaches.

Hurricane Isaac - CrowderGulf had **nine** contracts activated across **three** states. Our work ranged from providing emergency "Push" operations in Key West, FL, sand removal and sand screening for the Town of Dauphin Island, AL, to debris removal and reduction, providing generators and removal of hazardous leaners and hangers.



Hurricane Sandy – This late season storm at the end of October affected the entire Eastern Seaboard from Florida to the New England states. By far, the greatest damage was inflicted on the New York and New Jersey coasts.

As part of the "Superstorm Sandy" cleanup, the State of New Jersey Department of Environmental Protection (NJDEP) awarded three waterway contracts in January, 2013. CrowderGulf was awarded the central coast of New Jersey where **the worst damage occurred**. In this area, the ocean surged over the densely populated chain of barrier islands and into Barnegat Bay causing massive destruction to the homes in its path. As a result, debris, sand, and multiple homes were washed into the Bay. Some homes were left almost intact while others were torn apart and strewn across the Bay waters.

CrowderGulf was tasked with removing all storm related debris from the Bay and all tributaries in the central region of New Jersey, including wetlands and salt marshes. Submerged debris required using side scan sonar to locate and document the submerged storm debris. CrowderGulf conducted side scan sonar, evaluated the results, and then directed crews to remove the identified debris. **Over 100,000 cubic yards of submerged and floating debris were removed.**

Crews completed the removal of eligible floating and submerged debris in approximately eight months. Part of this operation was the management of the aggregate site for the vessels and vehicles removed from the waterways, which included **6 vehicles** and **117 vessels**. The total project value for this contract with the NJDEP was **over \$57,000,000**.

The Sandy waterway project in New Jersey presented several unique situations such as the requirement that no waterway debris could touch the ground. The debris had to be off-loaded directly into a debris hauling truck and taken to the final disposal site. CrowderGulf had to secure several off-loads sites and each site had to be approved by the NJDEP. Both public and private sites were identified and all necessary documentation secured before any site was used.

Besides removing eligible submerged debris, four large homes that were pushed into Barnegat Bay had to be demolished and removed. This was a slow and careful process conducted on the water using long-reach track hoes with grapples on barges to take the houses apart and load the debris onto debris barges. The house debris was taken to the off-load site and loaded into the hauling trucks for disposal.

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The tremendous amount of debris that was deposited in the wetlands and salt marshes presented another unique situation. CrowderGulf was tasked with removing the eligible debris while ensuring minimal disturbance to these areas. CrowderGulf used specialized low ground pressure amphibious equipment to minimize further damage to the sensitive areas. In addition, all work was scheduled to accommodate the endangered/protected species in the region. Another unique aspect of this contract was the removal of over 300,000 cubic yards of displaced sediment that Sandy washed into Barnegat Bay. The operation involved mechanical dredging, hydrographic surveying, staging the dredged sediment for drying, screening the sediment, replacing beach quality sand on the ocean side, and hauling the remainder of the sediment and debris to a certified disposal site.

As a result, over **320,000** cubic yards of displaced sediment were dredged from the Bay areas and over 100,000 cubic yards of sediment were screened and returned to beach quality sand. The documentation for this part of the Sandy project required a combination of measures be implemented to document the dredged sediment. Pre- and post-hydrographic surveys were used in measuring the dredging that was done. The dirty and screened sediment, and resulting debris, were measured by truck loads and documented using cubic yards and truck load tickets.

CrowderGulf is the most experienced contractor in waterway disaster debris removal. During this project, several of our documentation methods and procedures were adopted and used as a model for the other two companies working under this contract.

Other projects, as a result of Hurricane Sandy, included activation by two coastal towns, one in Florida and the other in North Carolina. In November, 2012, CrowderGulf hauled and removed vegetative and C&D debris for Kitty Hawk, NC, and provided sand removal operations for roadways in Ft. Lauderdale, FL. These contracts resulted in the removal of over **274,725** cubic yards of debris at a cost of **\$3,016,226**.

Overall, during the 2012 season of two tropical storms and two hurricanes, CrowderGulf managed 15 subcontractors, which included 274 trucks, 3 tree crews, and multiple boat crews, side scan sonar crews, dredging and hydrographic surveying crews.

2012 Tropical Storm Beryl & Debby; Hurricanes Isaac & Sandy Projects and Tasks												
15 Total Clients	Number of Clients in Tropical Storms Beryl & Debby; Hurricanes Isaac & Sandy Utilizing Task											
Contract Amt	Push	ROW Hauling	Debris Reduction	Debris Disposal	Grind	Vessel/ Vehicle Removal	L&H	Wet Debris	Side Scan Sonar	Sand/ Beach Work	Special Projects	Generators
\$60,769,355	1	7	3	8	3	2	1	1	1	8	6	1

2011 Hurricane Irene

Following Hurricane Irene in 2011, CrowderGulf was activated for debris removal, reduction and disposal contracts by **20 municipalities in North Carolina and four municipalities in Virginia**. We were also awarded **six contracts with the North Carolina Department of Transportation (NCDOT) to remove debris from DOT roads in 13 counties**. During these activations we developed, managed and restored **13 temporary DMSs** and removed over **1.5 million cubic yards of debris**, for a total cost of **\$14,754,641**.

The work in North Carolina and Virginia primarily involved **ROW debris removal, reduction and disposal of both C&D and vegetative debris**. These contracts ranged from work that required no more than two trucks and one day of work, to sixty trucks and over three months work. Some towns had less than **5,000** cubic yards of debris removed while others had over **100,000** cubic yards. Regardless of the amount of debris, size or location, CrowderGulf provided immediate and effective debris removal to all clients. During Hurricane Irene recovery, CrowderGulf worked with **four different monitoring firms** while managing **527 trucks from approximately 50 subcontractors**.

2011 Hurricane Irene Projects and Tasks											
25 Total Clients		Number of Clients in Hurricane Irene Utilizing Task									
Contract Amt.	Tonnage	ROW Hauling	Debris Reduction	Debris Disposal	Stump Work	Burn ACI	Grind	HHW	L&H	Monitoring Co	Special Projects
\$14,384,727	3	20	16	20	5	9	6	1	2	11	5

Throughout the Hurricane Irene work, CrowderGulf was also working along the Alabama Gulf Coast on the BP Deepwater Horizon oil spill cleanup.

2010 BP Deepwater Horizon Oil Spill

On April 20, 2010, the BP Deepwater Horizon oil spill occurred, eventually leaking an estimated **4.9 million** barrels of oil into the Gulf of Mexico. From the beginning, CrowderGulf played a role in the cleanup, responding first to the needs of our pre-event clients. Throughout this project, the CrowderGulf management team and crews worked hand in hand with local, state, federal agencies and municipalities as well as with BP management and BP Safety, Quality Assurance and Quality Control personnel to safely and efficiently complete the project. In all efforts, CrowderGulf complied with all laws, rules and regulations designed to protect the environment and wildlife habitats. In every aspect of the project, CrowderGulf remained sensitive to public concerns and requests. After September, 2010, CrowderGulf was primarily involved in on-shore cleanup using hand crews and power screening. This operation included simultaneously managing five field offices in two counties. At the height of the response, work at these five sites involved the employment of over **1,200 people** and approximately **700 pieces of equipment** to clean Alabama beaches. In approximately five months, CrowderGulf screened the entire Alabama coast from the toe of the dunes to ten feet above the rack line. This required the coordination of over **160 pieces of heavy equipment**, including **40 one-ton off-road trucks** and **JD-330 size excavators** with operators. Approximately **7 billion pounds** of sand was screened and over **3 million pounds** of **hydrocarbon** material was recovered from the beaches in both counties.



CrowderGulf also provided services to several pre-event contract clients along the Gulf Coast that were directly affected by the Deep Horizon oil spill.

Other types of operations we conducted in response to the Oil Spill include:

Work Performed	Location	Purpose of Work
Berm Construction	Dauphin Island, AL	Prevent oil from reaching beach areas
Lagoon Pass Dredging to close opening to Gulf	Gulf Shores, AL	To protect lagoon from oil contamination
Back Bay Skimming	Orange Beach, AL	Provided boats and skimmers to patrol back bay waters in an effort to remove oil sheen
Boom Placement	Baldwin County	Prevent oil from coming ashore and protection of wetlands
Anchor Retrieval	Alabama Gulf Coast Ways	Locate by side scan sonar and retrieve boom anchors abandoned by other contractors
Gabian Basket Removal	Dauphin Island/Fort Morgan	Removed from Surf Line

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2008 Hurricane Ike

After Hurricane Ike in 2008, CrowderGulf managed **36 contracts** and removed, reduced and disposed of approximately **17 million cubic yards of debris**. During these activations, we developed, **managed and restored 27 temporary DMSs**. The total cost for these contracts was approximately **\$180,000,000**. This operation included Right-of-Way (ROW) and Right-of-Entry (ROE) debris removal, reduction and disposal, demolition, leaning trees and hanging limbs removal and disposal, stump removal and disposal, removal and proper disposal of white goods, e-goods, tires, hazardous household materials and abandoned vehicles and vessels, marine debris removal and disposal, and beach cleaning and sand screening.



Hurricane Ike did the most damage in Texas and, as a result, CrowderGulf had pre-event contracts activated in **five counties and 23 cities in that state**. Two days before Hurricane Ike made landfall, CrowderGulf's management team was on-site in Texas and communicating with the counties and cities in preparation to begin immediate response and recovery efforts for debris removal. Immediately after the storm, CrowderGulf's management team and subcontractors were in place to begin the cleanup in affected areas of Texas.

Throughout the recovery process, the same CrowderGulf senior management personnel were directly involved with the cleanup operation and worked closely with county, state and federal officials and their representatives to ensure that all debris was FEMA eligible and reimbursable. CrowderGulf communicated daily with all appropriate officials and assisted in decision-making to successfully complete the project.

CrowderGulf **simultaneously completed three contracts for the Texas General Land Office (GLO)** for beach cleaning which included sand screening, side scan sonar of gulf and bay waters, removal and disposal of sunken debris, and removal and disposal of abandoned and sunken vessels in waterways under the responsibility of the GLO.

2008 Hurricane Ike Projects and Tasks											
36 Total Clients	Number of Clients in Hurricane Ike Utilizing Task										
Contract Amt	ROW Hauling	Debris Reduction	Debris Disposal	ROE	Haz Mat	HHW	L&H	Marine Debris	Special Projects	Vacuum Truck	Generators
\$176,411,377	28	21	22	5	1	12	7	7	5	2	4

2005 Hurricanes Katrina, Rita and Wilma

Following these storms, CrowderGulf had **56 contracts** activated **across five states**, and completed all of them successfully by removing, reducing and disposing of over **18 million cubic yards** of debris. We developed, managed and restored **35 temporary DMSs** during these activations. The total cost for these contracts was approximately **\$267,000,000**. This operation included ROW and ROE debris removal, reduction and disposal, demolition, leaning trees and hanging limbs removal and disposal, stump removal and disposal, removal of marine debris, removal and proper disposal of white goods, e-goods, tires, hazardous household materials, abandoned vehicles and vessels, sand screening and beach restoration.

2005 Hurricanes Katrina, Rita & Wilma Projects and Tasks														
56 Total Clients	Number of Clients in Hurricanes Katrina, Rita & Wilma Utilizing Task													
Contract Amt.	PUSH	ROW Hauling	Debris Reduction	Debris Disposal	ROE	Stump Work	L&H	White Goods/ E-Goods	Demo	Side Scan Sonar	Sand Screening	Marine Debris	Vac Trucks	Generators
\$265,772,848	13	27	21	27	6	8	4	2	3	4	4	9	1	5

Method of Operation – CrowderGulf’s Debris Operations Plan

The CrowderGulf **Debris Operations Plan** establishes an early appraisal of disaster damage, moves trained and well-equipped crews into affected areas in the shortest time possible and follows a disaster-specific work plan. This ensures that our personnel and equipment will be mobilized and in place to remove and reduce debris in the most efficient and effective manner and with the least possible impact to citizens.

The amount of damage that occurs during a natural disaster and the effort required to restore the affected areas varies with each situation. CrowderGulf’s comprehensive **Debris Operations Plan is a flexible strategy that integrates Critical Operations and Essential Support Functions** to insure the most efficient and cost effective debris management for our clients.

The **Debris Operations Plan** was developed with only one objective – **to assist Clients that have suffered the effects of a disaster return to normal as quickly, as efficiently and as inexpensively as possible**. The Plan’s components have been the cornerstone of all of CrowderGulf’s disaster relief efforts for the past 50 years. When an event is likely to occur, all stakeholders are put on alert and resources are marshaled. Immediately after the event occurs, Mobilization of personnel and equipment resources begins in anticipation of the initial Debris Emergency Response or “PUSH” period. As additional resources flow to the impacted areas, Debris Recovery Operations – the most demanding phase - is initiated. This is the phase in which CrowderGulf delivers what it has promised and makes certain that debris is removed and reduced as quickly and as efficiently as possible. Throughout the operation, the Documentation of all work must be completely and accurately documented in order for Reimbursement to occur.

The four Critical Operation that are described in the plan include- **Mobilization, Debris Emergency Response, Debris Recovery Operations and Documentation and Reimbursement** - form the central core of the CrowderGulf Debris Operations plan. These elements are supported and enabled by six Essential Support Functions. Although not as visible during the debris management process, each support function - **Readiness Support and Training, Subcontracting, Quality Control, Health and Safety, Environmental Sensitivity, and Public Relations**, - is fundamentally important to CrowderGulf being able to provide a successful debris management effort. All of these elements are discussed briefly in the following sections. **CrowderGulf would be happy to supply the City of Holly Hill with our comprehensive Debris Management Plan for their review.**

Principles of Project Management

Standards

CrowderGulf conducts all debris operations to meet or exceed all regulations and program standards of FEMA (FEMA 325 Debris Management Guide), the Occupational Safety and Health Administration, the Environmental Protection Agency, and all other local, state and federal agencies.

Responsiveness

CrowderGulf will be in contact with the City’s Debris Manager at least 72-96 hours prior to a hurricane making landfall or immediately upon the occurrence of any debris generating event within the City of Holly Hills. Within 24 hours of receiving a NTP, CrowderGulf will have our Management team report to the City representative for operations planning and mobilization of personnel and equipment. Mobilization for PUSH operations will begin within 24-48 hours of NTP and we will be fully operational and hauling debris within 48 hours of initial NTP. In addition, we will have a DMS fully operational for reduction and disposal of debris within 72 hours of the NTP. CrowderGulf will maintain full debris hauling operational capacity seven days a week during daylight hours until completion of the project to the satisfaction of the City of Holly Hills. The DMS may, if required to meet the needs of the City, operate 24 hours per day.

Reimbursement Assistance

CrowderGulf's debris management staff consists of previous FEMA Regional Directors and Deputy Directors, City and County Emergency Management Directors and emergency operations personnel with over 20± years of experience in working State and Federal Disaster Declarations. CrowderGulf is prepared to share its knowledge and experience concerning reimbursement matters with City personnel in order to obtain maximum reimbursement by utilizing accurate record keeping and exacting quality control measures. Specifically, CrowderGulf will assist with:

- Estimating debris volumes for initial damage assessment
- Developing Project Worksheets/Damage Survey Reports
- Identifying eligible and ineligible reimbursements
- Documenting every element of the recovery process and reviewing all records to assure that they meet federal and state reimbursement guidelines
- Orientating and training City of Holly Hill personnel on requirements for quality and quantity of required documentation
- Closeout and final audit
- Hazard Mitigation Planning efforts
- FEMA Disaster Assistance policy changes

Corporate Support On-Site Operations

Daily operational decisions and daily communications with the City of Holly Hills will be facilitated by the CrowderGulf on-site Management team. If needed, one or more field offices will be set up immediately upon NTP. Local citizens will be employed and trained to work in the field office under experienced CrowderGulf management supervision. Local employees are always an asset to the response and recovery operation. Their knowledge of the area and its people is invaluable to CrowderGulf's overall operations. The Team will be fully reinforced at all levels by logistical support, records management/storage, report development and other operations at CrowderGulf's main office in Theodore, Alabama.

On-Site Project Management

CrowderGulf employs National Incident Management Systems (NIMS) principles in our command structure, planning, operations, logistics and administration. This will not only facilitate an easy interface with the City's Emergency Operations Center, but also ensures maximum quality control by limiting the span of supervision for individual field managers. Each of these key roles identified below is critical to an effective CrowderGulf emergency debris response and must possess a high degree of professional experience, skill, and leadership ability.

Pre-Planning - Readiness Planning and Training

On at least an annual basis, CrowderGulf specialists will provide training and pre-planning sessions. In addition, our Debris Reduction specialists will be available to review and advise on potential Debris Management Sites. Preparedness training will be tailored to the City of Holly Hills needs and requests.

Audio/Visual Presentations

CrowderGulf has the capability to generate audio and video presentations to help the City communicate necessary information to the public or to document the overall operation as a whole. One of our first tasks is to video all of the existing conditions. This is typically done during the initial damage assessment. Please visit our website to see some of our previous video documents.

Please view our Website @ www.crowdergulf.com for more information and watch our Videos Online.



B. CrowderGulf Joint Venture, Inc.

CrowderGulf's Historical Workload

- CrowderGulf Joint Venture, Inc.
Disaster Administration Office
5435 Business Parkway
Theodore, Alabama 36582
Phone: 800-992-6207
Fax: 251-459-7433
www.crowdergulf.com
- Incorporated in the State of Florida in September 2002.

FEIN

- CrowderGulf FEIN: 01-0626019

Principals

John Ramsay
President & CEO, Company Official
Authorized to contract for CrowderGulf
(800) 992-6207
jramsay@crowdergulf.com
Theodore, AL

Ashley Ramsay
Vice President & COO, Company Official
Authorized to contract for CrowderGulf
(646) 872-1548
aramsay@crowdergulf.com
Theodore, AL

CrowderGulf Joint Venture, Inc. Owners:

- John C. Ramsay: 28% (non-voting) + 1% (voting)
SS# 417-56-8233
9209 Ramsay Road
Grand Bay, AL 36541
- Lyman W. Ramsay, JR: 28% (non-voting) + 1% (voting)
SS# 424-60-9183
9150 Ramsay Road
Grand Bay, AL 36541
- Five A Acquisitions, LLC: 21% (non-voting)
5540 Business Parkway
Theodore, AL 36582
- CLG Acquisitions, LLC: 21% (non-voting)
5540 Business Parkway
Theodore, AL 36582

Financial Capability

Financial strength is one of the most important aspects for the City of Holly Hills to consider when selecting a debris contractor. Following a major disaster, the City's financial burdens could be substantial. It is important to have a financially strong disaster-experienced contractor, such as CrowderGulf, that will work to get the job completed, regardless of any delays in invoice payments.

CrowderGulf's financial stability is solid and reliable and over the years we have established an excellent line of credit with our financial institution. We have always paid our subcontractors and personnel weekly and we have met all financial obligations without interruption. Over the years, CrowderGulf has paid out millions of dollars before receiving any payments. CrowderGulf's long time commitment to pay subcontractors weekly has allowed us to attract the most experienced and well-equipped subcontractors in the nation.

John Ramsay, President and Chief Executive Officer, has had extensive experience working disasters and is personally aware that many municipalities are not financially prepared to handle the cost of a major recovery effort. He understands that it takes time to work through the bureaucracy and obtain funding. Consequently, CrowderGulf's position has always been one of patience with our clients as they endeavor to meet our invoices. Some clients have been more financially capable than others, but we have never had a situation in which we were unable to amicably resolve any payment issues.

AGGREGATE BONDING CAPACITY	\$ 500,000,000
SINGLE BONDING CAPACITY	\$ 250,000,000
OTHER AVAILABLE FUNDING	\$ 80,000,000

Bonding

Sterling Seacrest Partners
Mr. Jim Congelio
13112 Telecom Drive
Tampa, FL 33637
813-498-1183

Insurance

Point Clear (Gray Insurance)
Robby Farmer
368 Commercial Park Drive
Fairhope, AL 36532
251-990-9050

See "Bank and Bonding Reference Letters" attached.

Audited Financial Statements can be provided upon request.

Insurance

CrowderGulf maintains **all required insurances** such as General Liability, Personal Injury, Workers Compensation, Automobile/Equipment Liability, as well as Maritime Insurance. Gray Insurance Company of Metairie, Louisiana provides this insurance coverage. *See Insurance Certification Sample attached.*

Equal Opportunity Employer

CrowderGulf is an **Equal Opportunity Employer**. It is our policy to provide an employment and work process free of any unlawful discrimination. We will promote the value of a diverse work force, which fosters fair treatment of all individuals based on knowledge, skill, ability and performance.

Drug Free Work Place

CrowderGulf is a participant in the **National Drug Free Work Place Program**. Our policy prohibits drug distribution, possession or use while in the employment of CrowderGulf. This policy applies to all subcontractors and/or consultants that support or assist in any work conducted. Employee training, counseling and/or employee assistance programs bolster the drug free policy.



January 10, 2019

Re: Bank Reference for Crowder Gulf, LLC and Crowder Gulf Joint Venture, Inc.

Please consider this letter as verification that Crowder Gulf, LLC, and its wholly owned entity, Crowder Gulf Joint Venture, Inc., are one of Regions Bank's valued customers. Regions is privileged to have serviced the operating accounts of the companies since 1987, with all accounts handled in an exemplary manner.

The company currently maintains balances in the mid seven figures and a line of credit in the amount of \$75,000,000.00.

If you have any questions, please contact me at 251-690-1087.

Sincerely,

A handwritten signature in blue ink, appearing to read "Chris Esfeller", written over a horizontal line.

Christopher Esfeller
Senior Vice President
Commercial Banking
christopher.esfeller@regions.com

11 N Water Street, Mobile, Alabama 36602



January 3, 2019

RE: CrowderGulf Joint Venture, Inc.
Status of Bondability

To Whom It May Concern:

Sterling Seacrest Partners is proud to represent CrowderGulf Joint Venture, Inc. We consider them to be a premier contractor in their field and we do not hesitate to recommend them for your project needs.

Travelers Casualty and Surety Company of America has a A.M. Best rating of "A++, XV" and provides a bonding program to CrowderGulf Joint Venture, Inc. with single bond limits up to \$250,000,000 and an aggregate program of \$500,000,000. These limits are not to be construed as maximums but are established to handle the daily needs of our client.

As always, Travelers Casualty and Surety Company of America reserves the right to perform standard underwriting at the time of any bond request. This includes, but will not be limited to the acceptability of the contract documents, bond forms and project financing. We assume no liability for any reason if we do not execute the bonds as requested. This letter is not an assumption of liability, nor should it be considered a bid, payment or performance bond. If you should have any questions, please do not hesitate to contact us.

Sincerely,

Sterling Seacrest Partners

A handwritten signature in blue ink, appearing to read "James C. Congelio", is written over the typed name.

James C. Congelio

Surety • Insurance • Risk Management • Employee Benefits

813-498-1183 • sterlingseacrest.com

ATLANTA • SAVANNAH • COLUMBUS • LITTLE ROCK • HILTON HEAD ISLAND • TAMPA

Attachment: Crowder Gulf - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor Recommendation)

No. 1 REVISED

DATE (MM/DD/YY)
6/26/2018

CERTIFICATE OF LIABILITY INSURANCE

PRODUCER

Point Clear Insurance Services LLC
368 COMMERCIAL PARK DRIVE
FAIRHOPE, AL 36532-1910

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

COMPANIES AFFORDING COVERAGE

COMPANY

THE GRAY INSURANCE COMPANY

INSURED

CrowderGulf Joint Venture, Inc.
5435 Business Parkway
Theodore, AL 36582-1675

COMPANY

B

COMPANY

C

COMPANY

D

COVERAGES

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

CO LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS	
A	GENERAL LIABILITY	XSGL-074306	9/1/2017	7/1/2020	GENERAL AGGREGATE	Unlimited
	☒ COMMERCIAL GENERAL LIABILITY				PRODUCTS – COMP/OP AGG	\$3,000,000.00
	☐				PERSONAL & ADV INJURY	\$1,000,000.00
	☐ OWNER'S & CONTRACTOR'S PROT				EACH OCCURRENCE	\$1,000,000.00
	☐				FIRE DAMAGE (Any one fire)	\$50,000.00
	☐				MED EXP (Any one person)	\$5,000.00
A	AUTOMOBILE LIABILITY	XSAL-075300	9/1/2017	7/1/2020	COMBINED SINGLE LIMIT	\$1,000,000.00
	☒ ANY AUTO				BODILY INJURY	
	☒ ALL OWNED AUTOS				(Per person)	
	☒ SCHEDULED AUTOS				BODILY INJURY	
	☒ HIRED AUTOS				(Per accident)	
	☒ NON-OWNED AUTOS				PROPERTY DAMAGE	
	GARAGE LIABILITY				AUTO ONLY – EA ACCIDENT	
	☐ ANY AUTO				OTHER THAN AUTO ONLY	
	☐				EACH ACCIDENT	
	☐					
	☐					
	☐				AGGREGATE	
A	EXCESS LIABILITY	GXS-043383	7/1/2018	7/1/2019	EACH OCCURRENCE	\$4,000,000.00
	☐ UMBRELLA FORM				AGGREGATE	\$4,000,000.00
	☒ OTHER THAN UMBRELLA FORM					
A	WORKER'S COMPENSATION AND EMPLOYERS' LIABILITY	GWC-071021-FL2	7/1/2018	7/1/2019	☒ WC STATUTORY LIMITS	☐ OTHER
	THE PROPRIETOR/ PARTNERS/EXECUTIVE OFFICERS ARE:				☒ INCL	☐ EXCL
					EL EACH ACCIDENT	\$1,000,000.00
					EL DISEASE – POLICY LIMIT	\$1,000,000.00
					EL DISEASE – EA EMPLOYEE	\$1,000,000.00
	OTHER					

1	DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/SPECIAL ITEMS
---	--

The certificate holder is an additional insured on all policies except Workers' Compensation and is provided a Waiver of Subrogation, all if required by written contract. The above insurance policies shall be primary and noncontributory to any other insurance policies maintained by the certificate holder, if required by written contract.

CERTIFICATE HOLDER

2523#1 REVISED

"SAMPLE"

CANCELLATION

In the event of cancellation by The Gray Insurance Company and if required by written contract, 30 days written notice will be given to the Certificate Holder.

AUTHORIZED REPRESENTATIVE

GCF 00 50 01 01 12

THE GRAY INSURANCE COMPANY

CERTIFICATE OF INSURANCE**Page 2****THE GRAY INSURANCE COMPANY**

The below coverages apply if the corresponding policy number is indicated on the previous page.

A. Commercial General Liability

General Liability Policy Includes:

Blanket Waiver of Subrogation when required by written contract.

Blanket Additional Insured (CGL Form# CG 20 10 11 85) when required by written contract.

Primary Insurance Wording Included when required by written contract.

Broad Form Property Damage Liability including Explosion, Collapse and Underground (XCU).

Premises/Operations

Products/Completed Operations

Contractual Liability

Sudden and Accidental Pollution Liability

Occurrence Form

Personal Injury

"In Rem" Endorsement

Cross Liability

Severability of Interests Provision

"Action Over" Claims

Independent Contractors coverage for work sublet

Vessel Liability - Watercraft exclusion has been modified by the vessels endorsement on scheduled equipment.

General Aggregate applies per project or equivalent.

B. Automobile Liability Policy Includes:

Blanket Waiver of Subrogation when required by written contract.

Blanket Additional Insured when required by written contract.

C. Workers Compensation Policy Includes:

Blanket Waiver of Subrogation when required by written contract.

U.S. Longshoremen's and Harbor Workers Compensation Act Coverage

Outer Continental Shelf Land Act

Jones Act (including Transportation, Wages, Maintenance, and Cure),

Death on the High Seas Act & General Maritime Law.

Maritime Employers Liability Limit: \$1,000,000

Voluntary Compensation Endorsement

Other States Insurance

Alternate Employer/Borrowed Servant Endorsement

"In Rem" Endorsement

Gulf of Mexico Territorial Extension

D. Excess Liability Policy Includes:

Coverage is excess of the Auto Liability, General Liability, Employers Liability, & Maritime Employers Liability policies

Blanket Waiver of Subrogation when required by written contract.

Blanket Additional Insured when required by written contract.

CrowderGulf

Disaster Recovery and Debris Management

5435 Business Parkway
Theodore, Alabama 36582

Office: (800) 992-6207
Fax: (251) 451-7433

EQUAL EMPLOYMENT OPPORTUNITY

AFFIRMATIVE ACTION PROGRAM

This company is an equal employment opportunity employer. It is the policy of this company to assure that applicants are employed, and that applicants are treated during employment, without regard to their race, religion, sex, color, national origin, age, disability, veteran status, military obligations, genetic information or any other characteristics protected by law. Such action shall include: employment, upgrading, demotion, transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship, pre-apprenticeship, and/or on-the-job-training.

1. Publication and dissemination of this company's written policy of equal employment opportunity.
 - A. Each employee is informed that we are an equal opportunity employer and where our policy is posted.
 - B. Our policy is reviewed annually, or more frequently if required by contract, with all supervisory personnel.
2. Appointment of Equal Employment Officer charged with the responsibility of securing compliance and advising corporate Officials of progress.
 Equal Employment Officer: Mary G. White
 Office #: 251-478-6848
 Email: hr@crowdergulf.com
3. Notification of all recruitment sources that the company, as an equal opportunity employer, solicits referral of qualified applicants without regard to race, religion, sex, color, national origin, age, disability, veteran status, military obligations, genetic information or any other characteristics protected by law.
4. The upgrading and promotion of employees shall be made based on qualifications and ability without regard to race, religion, sex, color, national origin, age, disability, veteran status, military obligations, genetic information or any other characteristics protected by law.
5. We request from all employees, especially minorities and females, that they refer any qualified friends or relatives to us for employment.
6. All company facilities and activities shall be non-segregated.
7. All Advertisements for employment shall contain the statement, "We are an Equal Opportunity Employer".
8. We continuously monitor, control, evaluate, and obtain feedback in regard to the application of our Equal Employment Opportunity policy at all levels.
9. All personnel activities shall be monitored to ensure that this Equal Employment Opportunity policy is being carried out.
10. CrowderGulf complies with all federal and state laws and regulations regarding Equal Employment Opportunity.
11. In succession to the previous EEO Officer, effective Mary G. White was appointed EEO Officer for the company effective 8/15/2011. Any person who believes he or she has been discriminated against should direct their complaint to Mary G. White.

John Ramsay
President & CEO



Welcome
Kelley James

User ID
KJAM1888

Last Login
12:27 PM - 11/11/2010 Log Out



[Home](#)

[My Cases](#)

[New Case](#)

[View Cases](#)

[My Profile](#)

[Edit Profile](#)

[Change Password](#)

[Change Security Questions](#)

[My Company](#)

[Edit Company Profile](#)

[Add New User](#)

[View Existing Users](#)

[Close Company Account](#)

[My Reports](#)

[View Reports](#)

[My Resources](#)

[View Essential Resources](#)

[Take Tutorial](#)

[View User Manual](#)

[Contact Us](#)

Company Information

Company Name: Crowder/Gulf Joint Venture.

[View / Edit](#)

Company ID Number: 312220

Doing Business As (DBA)
Name:

DUNS Number:

Physical Location:

Address 1: 5435 Business Parkway

Address 2:

City: Theodore

State: AL

Zip Code: 36582

County: MOBILE

Mailing Address:

Address 1:

Address 2:

City:

State:

Zip Code:

Additional Information:

Employer Identification Number: 10826019

Total Number of Employees: 20 to 99

Parent Organization:

Administrator:

Organization Designation:

Employer Category: None of these categories apply

NAICS Code: 562 - WASTE MANAGEMENT AND REMEDIATION SERVICES

[View / Edit](#)

Total Hiring Sites: 1

[View / Edit](#)

Total Points of Contact: 3

[View / Edit](#)

RFP 19-PW-16 Emergency Debris Hauling & Disposal City of Holly Hill, FL

C. Existing Florida Contracts

Client	Duration	Client	Duration	Client	Duration
FLORIDA					
Arcadia (City)	2017-2027	Apalachicola (City)	2018-2021	Aventura (City)	2006-2021
Bay County	2016-2021	Bonita Springs (City)	2017-2023	Bradenton Beach (City)	2016-2026
Brevard County	2018-2024	Bunnell (City)	2016-2022	Carrabelle (City)	2018-2021
Casselberry (City)	2017-2023	Charlotte Co. Public Schools	2017-2023	Clay Co	2015-2022
Cocoa Beach (City)	2016-2021	Crestview (City)	2018-2020	Destin (City)	2013-2019
Edgewater (City)	2016-2021	Estero (Village)	2017-2019	Flagler Beach (City)	2015-2022
Flagler Co	2015-2022	Fort Myers Beach (Town)	2018-2023	Fort Myers (City)	2017-2023
Franklin Co	2018-2021	Gainesville (City)	2018-2022	Glades Co.	2015-2020
Grand Haven Comm. Devl. District	2016-2022	Jackson Co.	2015-2020	Jupiter (Town)	2017-2023
Kissimmee (City)	2014-2019	Lakeland (City)	2015-2022	Lauderdale-By-The-Sea (Town)	2018-2026
Lee Co	2017-2023	Levy Co	2017-2024	Lynn Haven (City)	2013-2019
Mexico Beach (City)	2019-2024	Miami Gardens (City)	2018-2020	Mount Dora (City)	2017-2021
Ocoee (City)	2018-2023	Okaloosa Co	2017-2022	Okeechobee Co	2015-2020
Orange Park (Town)	2018-2022	Palm Coast (City)	2017-2022	Panama City (City)	2017-2022
Panama City Beach (City)	2019-2024	Parker (City)	2018-2023	Plant City	2015-2020
Plantation (City)	2017-2027	Polk Co	2015-2020	Punta Gorda (City)	2017-2023
Putnam Co	2018-2020	Sanford (City)	2015-2019	Sanibel (City)	2018-2023
Shalimar (Town)	2017-2022	St. Petersburg (City)	2014-2019	Stuart (City)	2017-2022
Sunrise (City)	2017-2027	Tarpon Springs (City)	2017-2022	Taylor County	2017-2022
Valparaiso (City)	2017-2022	Vero Beach (City)	2017-2022	Washington Co	2016-2019
Wilton Manors (City)	2017-2026				

■ Availability and Assurances

Due to the uncertainty of disaster related events, it is difficult to predict when a contract activation will occur. Regardless of the number of contracts CrowderGulf has activated after a disaster, in 50 years, we have never failed to meet a client's contract requirements for equipment resources and personnel. Having an experienced management team, a large pool of company owned equipment and operators, a nationwide data base of trusted and experienced subcontractors and agreements with national rental companies, allows CrowderGulf the ability to insure the City that we can and will meet your disaster response needs. We are committed to providing the City with priority service, quality performance and onsite management. We will work as a team with you and your representatives to successfully restore the City of Holly Hills to normal, following all FEMA regulations and within the designated timeline established by the City's contract.

The amount of damage that occurs during a natural disaster varies, as do the needs to restore the affected areas. CrowderGulf's basic Debris Management Plan is flexible and set up so that it may be adapted to the specific requirements of the contract and the scope of the disaster. Our Plan establishes an early appraisal of disaster damage, moves trained, well-equipped crews into affected areas in the shortest time possible and follows a disaster specific plan to ensure that personnel and equipment are mobilized and utilized in the most efficient and effective manner.

The severity of the disaster will determine how many employees will be assigned to a specific client. Depending on the scope of the disaster, CrowderGulf will use a combination of company crews and subcontractors to perform work. We will begin with CrowderGulf personnel and local resources and proceed to add additional manpower and subcontractors until we have a sufficient workforce in place to ensure the City that we can effectively manage and handle the disaster effort. CrowderGulf will adjust assets as required to optimize operations.

During the historic 2017 Hurricane Season (involving Hurricanes Harvey and Irma), CrowderGulf had **91 simultaneous** contract activations. Due to the wide spread and devastating effects of Hurricane Harvey, many crews and subcontractors were deployed when Hurricane Irma affected Florida. While it was more challenging to pre-position equipment and subcontractors and ramp up resources, CrowderGulf never tried to re-negotiate a contract price with our clients and we never defaulted on a contract. We completed all of our contractual obligations on-time and per contract bid prices and guidelines.

Key Personnel Experience

CrowderGulf Disaster Management brings a responsible and experienced organization to partner with the City of Holly Hills. CrowderGulf's extensive experience and personnel resources enables us to quickly assemble uniquely trained and experienced project teams and match specialized equipment and subcontractor resources with project execution requirements. All CrowderGulf officers, managers and supervisors have been involved in previous successful disaster related to debris operations and have been fully trained in quality control, safety, ethics and drug policies of CrowderGulf. Should we need their services we have additional management resources that include retired and semi-retired construction, City, County, FEMA, and Power Company professionals who are experienced in managing and inspecting disaster related work. We also have a standby agreement in place with various engineering companies to provide personnel for engineering services, if needed.

■ Project Management Team Member Bios

The names and biographical information of CrowderGulf's professional staff that could be assigned to the City's Management Team are provided below. Each individual is very experienced in emergency debris management. Depending on the need, additional staff may service the City. All additional CrowderGulf staff added will be upon approval of the City.

Nick Pratt – Director of Operations

Mr. Pratt serves as CrowderGulf's Director of Operations. His ability to coordinate our field assets and subcontractor resources has proved invaluable to the overall success of our many projects. Nick began his work at CrowderGulf in 2004 as an equipment operator and crew foreman following Hurricane Ivan. Having completed this large debris removal operation with great success, Nick's talents and abilities were used again to provide field supervision over crews in Pascagoula, MS following Hurricane Katerina in 2005 and in Texas after Hurricane Ike in 2008. Nick supervised and managed several hauling crews until the final cleanup work was completed in Bolivar, Texas. Nick was promoted to Project Manager in 2010 and was assigned project management duties for the BP Deep Water Horizon Oil Spill cleanup. He initially handled all of the logistics for the Oil Spill project, putting hundreds of pieces of CrowderGulf equipment in place and directing and training hundreds for CrowderGulf employees throughout the operation. Nick has continued to assist our team by providing his expert knowledge and leadership in the field to complete any assignment given to him on or ahead of schedule. He has played a vital role as project manager for our large waterway debris removal contract with the New Jersey Dept. of Environmental Services, as a result of Hurricane Sandy in 2012. From 2012- 2018, Nick has worked numerous disaster responses for CrowderGulf providing Project Management and asset coordination assistance for multi-state responses. Most recently, Mr. Pratt worked to secure subcontractors, field personnel, equipment and assets in 2017 after Hurricane Harvey struck the Texas Coast. Hurricane Irma devastated Florida two weeks later and he remobilized and oversaw the same task items along the Florida Coast. He managed to supply necessary subcontractors and equipment to all **91 activated contracts** in Texas and Florida after those two historical storms. In addition, Mr. Pratt has been the Senior Project Manager in the field for the Florida Department of Environmental Protection waterway debris removal project that occurred after Hurricane Irma. Multiple Counties throughout Florida activated contracts and he worked with Project Manager to remove approximately **250,000 Cubic Yards** of waterway debris.



In (2018), Mr. Pratt provided leadership and resource assets for CrowderGulf's simultaneous activations in North Carolina following Hurricane Florence in which CrowderGulf had 20 contract activations and in the Florida Panhandle for 11 additional contract activations following the devastating Category IV, Hurricane Michael. Mr. Pratt's ability to assess each project's needs and assign personnel and inventory assets has been instrumental in our ability to meet each contract activation with the necessary resources to quickly and efficiently respond to each client. Mr. Pratt attended the University of South Alabama. He also holds certificates in CPR and First Aid, 40 hour HAZWOPER and refresher and in 30 HR OSHA Construction and has over a decade of Disaster Debris Management Experience. (NIMS Trained)

Don Madio – Southeast Regional Manager

Since 1999, Don Madio has served on more than 75 mid-to-large-scale disaster recovery and debris management projects. Don's seasoned portfolio offers a wide range of competent recovery and management disciplines, providing critical oversight to operational challenges and innovative project strategies that regularly exceed client expectations and project goals. Upon taking a position with CrowderGulf, Don was deployed, following Hurricane Matthew, where he provided management and oversight to four adjoining municipal governments. These projects were successfully completed within the client's time frame and contract specifications. Most recently, Mr. Madio served as Florida's Regional Manager and was tasked to manage all Florida debris removal operations after Hurricane Irma swept through the State of Florida. He and his team of Project Managers and Field Supervisors managed 64 successful debris management and waterway projects. All the while, Mr. Madio handled any challenges that the historic 2017 Storm Season threw at him and met all client's expectations. Overall, he and his team helped remove and dispose of over **11.8 MILLION CUBIC YARDS** of Hurricane Irma generated debris. Mr. Madio is a graduate from the University of Florida. (NIMS Trained)



Barrett Holmes – Northeast Regional Manager

Mr. Holmes joined the CrowderGulf Management Team after more than 29 years of successful leadership and management experience with the United States Army Corps of Engineers with such elite groups as the Army European Command, the 1st Cavalry Division - III Corps, and the Japan Engineer District of the Pacific Ocean Division. From 2010 to 2014, Mr. Holmes was Senior Manager / Defense Coordinating Officer for the Federal Emergency Management Agency (FEMA), Region IV, Atlanta, GA. He is a successful manager with substantial experience in crises management and disaster responses to complex catastrophes. Mr. Holmes has worked closely with authorities at all levels of government including governors, state emergency management directors and local officials. His most recent experience includes oversight of the entire cleanup operation in Hilton Head Island, SC after Hurricane Matthew. Mr. Holmes and his team handled Emergency PUSH Operations and removed and disposed of approximately **3,012,487 Cubic Yards of Debris**. His experience includes operations related to hurricanes Earl, Isaac and Sandy as well as the Gulf clean-up operations after the Deepwater Horizon oil spill. Mr. Holmes holds a Master of Science degree in Construction Management from the University of Florida and a Master of Science degree in Strategic Studies from the United States Army Senior Staff College. He is also affiliated with the Society of American Military Engineers, Army Engineer Association and the International Association of Emergency Managers. (NIMS Trained)



Brian Smallwood – Western Regional Manager, LEED AP

Mr. Smallwood graduated Auburn University in 2006 with a Bachelor's Degree in Building Science. After graduation, he worked as a Project Manager in Atlanta, GA for one of the largest general contracting firms in the nation. There he built a strong management foundation and obtained the necessary fundamentals to plan and coordinate with owners, engineers and government officials. Mr. Smallwood has the skills to estimate, propose, contract, coordinate, schedule, manage, budget, document and close-out a project from start to finish. Mr. Smallwood is often the first employee on the ground after a disaster. His fast mobilization time is of great benefit to clients as it generates an extremely quick start time. Mr. Smallwood has the ability to accurately assess damaged areas to help municipalities plan for a recovery effort. Mr. Smallwood took on the role of Regional Manager during the activation that took place after Hurricane Harvey. He oversaw ALL 26 contract activations throughout the State of Texas. He and his team removed and disposed of approximately **4.7 MILLION CUBIC YARDS** of Debris. In 2016, he worked during Hurricane Matthew with the South Carolina Department of Transportation removing and disposing of approximately 500,000 Cubic Yards of Debris. He managed 6 separate Debris Management Sites for both State and County Roads and coordinated assets and resources for a population of over 315,000 residents. Mr. Smallwood serves as the Contract Representative for pre-event contracts in Alabama, Florida, Mississippi, Louisiana, Washington and California. His role in servicing contracts include conducting yearly training sessions, determining high risk areas within a community, locating debris storage sites, determining final debris disposal locations and discovering methods and options for recycling and reuse of debris. Mr. Smallwood is a LEED Accredited Professional with certifications in NPDES and FEMA courses. Mr. Smallwood has a current OSHA 30 and HazWoper 40 certification. Mr. Smallwood also holds the General Contractors license for CrowderGulf in the State of Florida. (NIMS Trained)



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Wilber Ledet – Senior Project Manager

Mr. Ledet's disaster experience with CrowderGulf began after Hurricane Ike with the managing of the wet debris targets identified by sonar from West Galveston Bay, Tiki Island and Omega Bay, TX. This project also included his expertise in managing the stored vessel reclamation program in which he assisted in the removal of hazardous substances from the vessel and coordinated its proper disposal. From 2010 to 2012, Mr. Ledet managed up to 800 Hazwoper certified responders and facilitated meetings with Environmental Teams and BP officials, serving as project manager, assigned to the Deepwater Horizon Oil Spill. In 2012, following Hurricane Isaac, Mr. Ledet was assigned as Project Manager to oversee the sand removal, sand screening and beach berm construction for the Town of Dauphin Island, AL. This project included sea oat replacement, and the management of the right of entry program for sand reclamation on private property. Following Super Storm Sandy in 2012, Mr. Ledet was assigned as project manager to oversee the wet debris removal from Barnegat Bay, NJ, and successfully completed removal and disposal of over 700,000 yards of wet debris. Mr. Ledet has also served as Project Manager for Ice Storm Pax (NC), and 2014 Tornado Outbreak in Limestone County (AL). Mr. Ledet worked as the Project Manager after the 2015 Severe Floods that devastated Columbia County (SC) in early October, 2015. Most recently, Mr. Ledet managed the floods in Ouachita Parish (LA) and Brazoria County (TX). In late 2016, the City of Central (LA) suffered some severe flooding and Wilber lead the CrowderGulf Team during the removal operations within the City and East Baton Rouge Parish. Mr. Ledet also was the Senior Manager on Hilton Head Island (SC) which resulted in the removal and disposal of over **2.8 Million Cubic Yards** of debris. After Hurricane Matthew, he worked on the waterway debris removal project in Brevard and Volusia County (FL) for the Florida Department of Environmental Protection. In 2017, Mr. Ledet was deployed to **Aransas County, Rockport and Corpus Christi after Hurricane Harvey** caused extensive damage to the area. As Senior Project Manager, he was in charge of all 3 locations and he and the CrowderGulf Team removed and disposed of approximately **2.5 Million Cubic Yards** of debris. In 2018, Mr. Ledet's served as Senior Project Manager overseeing North Carolina Contracts following Hurricane Florence.



■ Corporate Management Team / Top Level Management Personnel

The personnel listed below bring a wealth of disaster debris removal and management experience. They have been involved in management and operational decisions of all past contract activations for the past 10 years. The knowledge and expertise make them invaluable assets to any debris removal operation from startup to final invoicing and reconciliation.

John Ramsay – Chief Executive Officer & President

Mr. Ramsay is a graduate of Auburn University with a degree in Agriculture and has over 45 years of experience in storm debris removal and reduction operations and management. Working all disaster work since Hurricane Camille, in 1969, Mr. Ramsay is one of the foremost experts in all phases of a debris operation, including removal, reduction, recycling and disposal. As one of the owners and the founder of CrowderGulf, he takes a personal interest in each of the municipalities we have served over the years. In non-emergencies, Mr. Ramsay is a well-respected member of the timber industry. His experience in agriculture, farming, and silviculture provides opportunities for CrowderGulf to leverage additional services and expertise to our clients. He is well respected in the field and his technical advice has been and continues to be sought after by other contractors, municipalities, and various agencies such as Wildlife and Fisheries. Mr. Ramsay has been especially involved in creating innovative ways to recycle debris wastes. (NIMS Trained)



Ashley Ramsay-Naile – Senior Vice President and Chief Operating Officer

Mrs. Ramsay-Naile is a Graduate of the University of South Alabama. She has been involved in managing the day to day business of CrowderGulf operations since 1995 when Hurricane Opal impacted the Florida Panhandle. She has played a vital role in establishing the Disaster Administration Office (DAO) in which she has structured and managed since its acquisition. As Chief Operating Officer for CrowderGulf, her role has provided a liaison to clients, logistics coordination with our field operations, contract negotiations, preparation of proposals, subcontractor coordination, field supervisor, project management, and all aspects of back office activities including accounts payable, accounts receivable and human resources. In 2012, Mrs. Ramsay-Naile was appointed by Governor Robert Bentley, to the Alabama State Workforce Investment Board. (NIMS Trained)



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Margaret R. Wright, Ph.D. – Senior Documentation Director

Dr. Wright has over 25 years of professional training and managerial experience. As a vital member of CrowderGulf's Senior Management Team, her roles include technical proposal writing, training developer and facilitator, regulations compliance, management of record keeping, including day-to-day operations of work completed, communication and coordination with contracting entities during reconciling process, and conducting formal evaluations at completion of projects. Dr. Wright has worked in field operations setting up and managing field offices, hiring and training personnel to work with all required documentation, and at CrowderGulf's Disaster Assistance Office (DAO) after all major disasters since 2003. In 2017, Dr. Wright worked **onsite** with our Client and their monitoring firm to assure that documentation and FEMA reimbursement went smoothly after Hurricane Hermine caused damage in the Florida. She worked to properly invoice and document approximately 9 Million Dollars for the City of Tallahassee and Leon County. Most recently, she and her team worked to invoice and reconcile over **180 Million Dollars for Hurricane Irma and over 86 Million for Hurricane Harvey.** (NIMS Trained)



Raymond "Buddy" Young – Regional Director

Mr. Young was **Regional Director of FEMA Region VI from 1993 – 2001** and served as Administrator for 133 federally declared disasters and emergencies. He is nationally known and recognized in the Emergency Management field and is extremely knowledgeable about FEMA policies and procedures. He is a retired Captain of the Arkansas State Police where he served for 26 years. As the Director of Operations, Mr. Young has been directly involved in the field operations for all major disasters from Hurricane Isabel in 2003. Mr. Young's FEMA knowledge and experience is invaluable to both CrowderGulf and all clients as decisions must be made during the cleanup operation. Mr. Young is one of the most knowledgeable people working in the debris management field with firsthand experience in managing major disasters. He is also a current member of the Board of Directors for Disaster Recovery Contractors Association (DRCA). (NIMS Trained)



Gary Jones – FEMA Specialist and Technical Assistance Manager

Mr. Jones has over 28 years working for the Federal Emergency Management Agency (FEMA). He served as **Deputy Regional Director of FEMA Region VI for 17 years.** During those 17 years as Deputy, he also served as Acting Regional Director for 4 years. Mr. Jones was responsible for administration of emergency management programs in the FEMA Region VI states of Arkansas, Louisiana, New Mexico, Oklahoma, and Texas. He provided direct oversight and implementation of response and recovery operations for presidentially declared disasters in the five-state region. Additionally, Mr. Jones served as a Branch Chief managing several Technological Hazards Branch programs to include Radiological Emergency Management Preparedness, Radiological Defense, Haz. Materials, Earthquake and Hurricane Preparedness, Dam Safety and Chemical Stockpile Emergency Preparedness programs. He was designated Federal Coordinating Officer for Hurricanes Katrina, Rita and Georges and provided executive leadership to over 300 federally declared disasters. Mr. Jones has a Master's Degree from Tulane University and a Bachelor's Degree from the University of Arkansas. (NIMS Trained)



Reid Loper – Vice President, LEED AP

Mr. Loper previously worked as a project manager for a commercial construction company in Atlanta, Georgia, prior to choosing to return to the Gulf Coast. The time spent in Atlanta gave him vast knowledge in management, estimating, schedule and budget supervision. Mr. Loper has estimated over \$200 million of work and completed over \$100 million in commercial construction. He graduated from Auburn University with a bachelor's degree in Aerospace Engineering where he worked as a research and design student. Mr. Loper started his career with CrowderGulf in 2010, as Senior Project Manager (SPM) for the BP Oil Spill. As SPM, his role was managing over 1,200 personnel and 600 pieces of equipment. Managing several projects at once is Mr. Loper's strong point and the BP project consisted of simultaneously managing more than eight different major projects throughout the Alabama Gulf Coast for the BP Deep Horizon oil spill operation. These projects ranged from sand screening, dredging, hazardous waste handling and vessel operations, to side scan sonar work. All projects have cumulatively exceeded \$130 million in invoicing and total project cost.



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In 2012 Mr. Loper took on the task as SPM to oversee CrowderGulf's Hurricane Sandy Response for the New Jersey Department of Environmental Protection Agency. The work consisted of waterway, marine, and marsh debris removal, totaling in over 450,000 cubic yards of debris removed and 109 vessels recovered. The project was called "Unprecedented" by the DEP commissioner as the largest waterway debris removal operation and set new guidelines with the Federal Government on how marine debris and dredging operations are conducted. While in New Jersey, Mr. Loper also managed a flood prevention (Harding) project using HESCO barriers, for JP Morgan Chase's national data center in Carlstadt, NJ. This project used temporary structures to effectively raise the building's relative flood plain. Towards the end of 2014 and his stay in New Jersey, Mr. Loper oversaw the removal of 6 massive derelict house boats in Southern New Jersey, which was funded under a NOAA Grant for coastal restoration and improvements. Mr. Loper is NIMS certified and holds general contractor licenses in the following states: Virginia, South Carolina, Georgia, Alabama, Mississippi, and Louisiana. (NIMS Trained)

John Campbell – Regional Director

Mr. Campbell has experience in disaster response planning and management since 1968. He has a B.S. degree in Political Science from the University of Southern Mississippi and a Masters degree in Logistics Management from the Florida Institute of Technology. After retirement from the U.S. Army as a full Colonel with 30 years of service, he served for six years as Chief of Operations for Lee County Emergency Management in Fort Myers, Florida. He has direct experience in debris recovery operations from Hurricane Iniki in Hawaii and Hurricanes Charley, Ivan and Wilma that impacted Southwest Florida. He also provided mutual aide to Escambia County, Florida following Hurricane Ivan. During his 36 years of public service, he amassed an extensive background in high-level management, disaster response and training. He also trains CrowderGulf clients in all facets of debris management, Incident Command System (ICS), National Incident Management System (NIMS) and the FEMA PA program process. Mr. Campbell was previously qualified as an accredited Professional Emergency Manager through the Florida Emergency Preparedness Association (FEPA) and remains active in the organization. (NIMS Certified Instructor)



■ Disaster Administration Office Team

Leigh Anne Ryals, ALEM, CLEM – Emergency Management and Quality Control Specialist

Mrs. Ryals has over 17 years of experience and training in Emergency Management. She has 11 years serving as an Emergency Management Director and 5 years serving as a Disaster Public Information Officer. She has worked 12 Presidential Disaster Declarations and one Incident of National Significance, the Deep Water Horizon oil spill, and of those disasters she served as Incident Commander for eight of those events. She is extremely knowledgeable with FEMA's public assistance policies and procedures and has been successful in the FEMA appeals process. She has served as a member of the FEMA Hurricane Liaison Team and testified before the 110th and 111th U.S. Congress on Hurricane Katrina Preparedness and Response Initiatives – Best Management Practices. Mrs. Ryals learned first-hand the type of documentation and determination it takes to be successful in an OIG / FEMA audit. She obtained valuable knowledge in documentation proper damage survey, reports/technical writing, and extensive knowledge on FEMA policy and procedure. Mrs. Ryals is a Licensed and Certified Alabama Emergency Manager; and serves as a NIMS 300 & 400 Course Instructor and holds numerous FEMA and State Emergency Management Certifications. (NIMS Certified Instructor)



Jeff Zemlik – Safety Manager

Mr. Zemlik has been affiliated with the construction industry since a young age, starting his safety career by managing the safety department of his family's masonry company, which completed over 1.5 million safe work hours. His past projects have included the State of New Jersey after Hurricane Sandy in 2012, developing and directing the safety program for the BP Oil Spill for the State of Alabama, constructing the largest indoor primate house at Chicago's Brookfield Zoo and reworking furnaces in and around the steel mills of Gary, Indiana. He is currently charged with overseeing the Safety Department for CrowderGulf. Mr. Zemlik is a graduate of Indian River State College, earning degrees in both Organizational Management and Occupational Health and Safety. Currently he is enrolled at Columbia Southern working toward his masters in Occupational Health and Safety.



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Mr. Zemlik holds certifications in USACE Construction Quality Management, USACE 385-1-1 40 hour, 40 hour HAZWOPER certificate and Instructor, SONS & TWIC, OSHA 10 hour General Industry, OSHA 510 & 500, Leadership & influence, DOT Supervisor and Root Cause & Incident Training. (NIMS Trained)

Wesley Naile - Contracts Manager

Mr. Naile has had experience in the disaster and recovery field since 2004 when he served in Volusia County, Florida as a CrowderGulf's Field Manager during Hurricane Charley, Frances and Jeanne. In 2005, he was assigned the role of Logistics Coordinator working out of the disaster administration office, coordinating materials, equipment and subcontractors to CrowderGulf's clients. Mr. Naile's roles now include the management of the pre-event contracts database information, coordinating with new and existing clients in establishing pre-event contract awards and contract documents and coordinating with clients on contract renewals. In 1999, he worked for Gulf Equipment Corporation Wireless Telecom Division on the southern east coast doing tower site build out. He has attended the University Of South Carolina Of Beaufort. He also served three years in the U.S. Army as a 12B Combat Engineer with an honorable discharge. (NIMS Trained)



Andrew "Drew" Sprinkle - Project Manager

Prior to joining the CrowderGulf team, Mr. Sprinkle worked as an Account Manager for a third party logistics provider in Chattanooga, TN. In this position, he managed multiple high volume logistics accounts for customers in the construction and steel industries. The cradle-to-grave business model of this company allowed Andrew to oversee all aspects of his accounts, giving him valuable knowledge in the many areas of project management. Upon coming aboard with CrowderGulf, Mr. Sprinkle was involved in debris removal and haul out operations in the Corpus Christi, TX area following hurricane Harvey. Most recently, Mr. Sprinkle worked as a Project Manager in Collier County, FL on a waterway debris removal project. Mr. Sprinkle has a BSBA Degree from Auburn University in Supply Chain Management. While studying at Auburn, Mr. Sprinkle served as a Student Project Management Consultant intern for the Port of Catania in Sicily, Italy. While there, he worked within a team of other international students to develop a solution plan that would allow for an increase in port traffic while maintaining safe and efficient operations. He holds certifications in OSHA 30, TWIC, and NIMS.



Howard Turner - Project Manager

Mr. Turner has a long career spanning over 2 decades experience in the debris management industry. He began his management career at Grind-all where he oversaw scheduling and operations of four grinders, three screens, mulch coloring plant, fifteen loaders, excavators, trucks, and miscellaneous equipment. He was also responsible for the operation of three dumping and grinding sites for preparation of mulch, topsoil and organic growing media. After Hurricane Isabel devastated the eastern portion of Virginia and the Carolinas in 2003, Mr. Turner utilized his experience in DMS and debris reduction management for CrowderGulf. Mr. Turner served as the Project Manager in Virginia Beach, Norfolk, Suffolk, Newport News, and the Counties of James City, Southampton, York, and Suffolk. He was responsible for all aspects of disaster debris collection, recordation, reduction, damage claims and client contact.



In 2004, Mr. Turner served as the Project Manager for Lee County, Cities of Ft. Meyers and Cape Coral, Sanibel and Captiva Islands, and Upper Captiva Island after Hurricane Charley and Frances damaged the area. He was responsible for day-to-day management of all disaster recovery activities including collection crews and equipment, debris reduction and disposal, site restoration and acting as the Liaison with the municipalities, the Corps of Engineers and FEMA. Then in 2011, Mr. Turner managed York County, VA after Hurricane Irene effected the area. Most recently, Mr. Turner managed the Hurricane Irma debris management operation for numerous clients in the center portion of Florida.

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Amber Ramsay – Public/Community Relations and Marketing Manager

Ms. Ramsay has been CrowderGulf's Public/Community Relations and Marketing Manager since 2004. Throughout the year she interfaces with Clients and acts as CrowderGulf's (continuing education) Conference Coordinator. During a disaster, one of her main responsibilities is to liaison between CrowderGulf's Project Managers and USACE, elected officials, public work directors, incident commanders of Emergency Operations Centers and Clients. She coordinates directly with Public Information Officers and assists in the release of pertinent debris recovery operations to the citizens. Some of her field experience includes Field Supervisor in Pascagoula, MS after Hurricane Ivan in 2004, Lake Charles, LA after Hurricane Rita in 2005, Deere Park, TX after Hurricane Ike in 2008, and in Edenton, NC after Hurricane Irene in 2011 and Dauphin Island, AL after Hurricane Isaac in 2012. Prior to coming to CrowderGulf she was a Marketing/Sales Manager for McKenzie-Childs in New York City for 10 years. Ms. Ramsay is a Graduate of Auburn University. (NIMS Trained)



Gina Walley – Accounts Receivable Manager / Documentation Specialist

Ms. Walley has been the Accounts Receivable Manager and Documentation Specialist since 2005. She continually interfaces with clients and client representatives to build a strong team relationship to provide accurate documentation to support CrowderGulf work and eligibility. She works closely with clients during FEMA audits to provide necessary documentation in a timely manner. Her background in Computer Engineering Technology has helped her in creating and managing all in-house databases. Each database is specifically designed to meet the client's needs. In addition to client databases, she also builds databases that house pertinent company data such as contract information, subcontractor information and historical CrowderGulf information. Shortly after Hurricane Ike in 2008, she teamed with a programmer to build a unique and powerful database that has proven to increase accuracy in data recording. Ms. Walley's experience has spanned across more than 20 major hurricane events as well as numerous non-disaster related projects. (NIMS Trained)



Jenny Todd – Subcontractor SMBE Manager

Ms. Todd manages subcontractors and develops and promotes CrowderGulf's Small/Minority Business division. Her focal point is to contact and localize subcontractors during and after the RFP development phase in an effort to maintain community involvement and maximize local small /minority businesses participation. In 2003, she earned a Bachelor of Science degree in Marketing and a minor in Mathematics from the University of Alabama. After graduation, she joined a law firm in Tuscaloosa. In 2005 she joined the CrowderGulf Team which was during the rebuilding process along the Gulf Coast after Hurricane Katrina. The legal experience she gained made her the ideal candidate to oversee the subcontracting operations. (NIMS Trained)



Resumes will be provided upon request.

No employee identified for anticipated assignment to the City's Site Management Team has ever been a defendant in any proceeding involving or arising out of debris removal services.

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Additional Personnel

The following is a partial list of CrowderGulf's available management, administrative, and supervisory personnel (full resumes are available upon request) who, depending on the scope of work, may be assigned to the contract:

Full Time and DAO Personnel

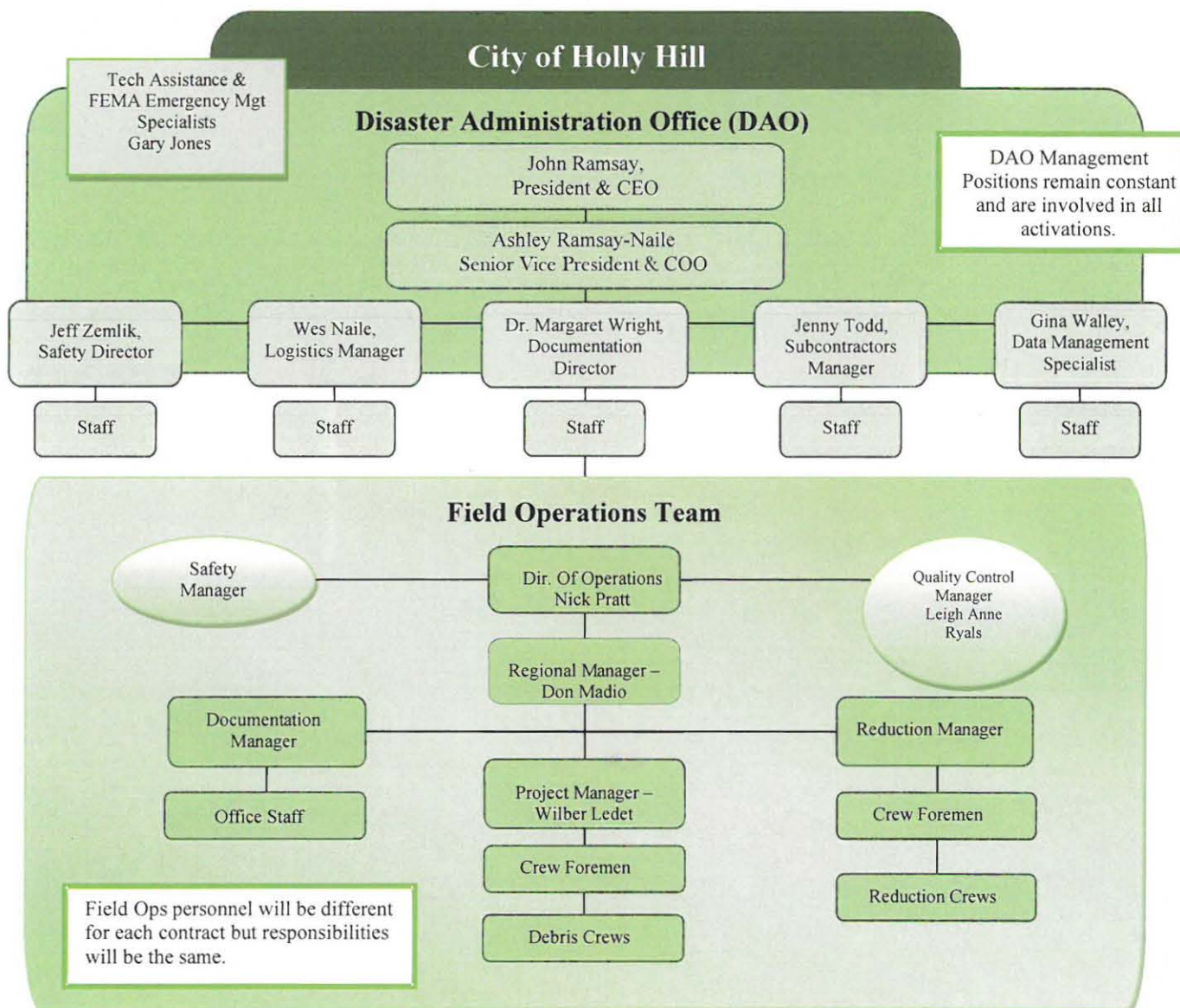
Personnel	Debris Management Skills	Personnel	Debris Management Skills
John Aaron Ramsay	Superintendent, Sub Contractor Crew Foreman	Andrew Sprinkle	Field Supervisor
Lyman M. Ramsay	Senior Project Manager	Tom Robinson	Field Supervisor
James Thompson	Foreman	Kelly Williamson	Subcontractor Accounts Payable Mgr, DAO
Ercil Goodwin, PLS	Professional Land Surveyor, Project Manager	Gabriel Rel	Field Supervisor
Hough Holton	Project Manager/Field Supervisor	Jim Rinehart	Field Supervisor
Ron Thorson	Project Manager/Field Supervisor	Donna Suters	Accounting, Documentation Management
Howard Turner	Project Manager/Field Supervisor	Jenny James	Accounting, Documentation Management
John Bush	Project Coordinator/Field Supervisor	Mary Turner	Logistics, Contract Management
Daryl Moulder	Field Supervisor	Desiree Matlack	Project Manager, Field Supervisor
Larry Hedgepath	Project Manager, Account Manager	Charles Clark	Field Supervisor
Kelly Pridgen	Project Manager, Account Manager	Ronald Thorson	Field Supervisor
Melinda Edwards	Executive Administrative Assistant	Kerrie Noll	RFP Coordinator

Additional Field Personnel

Personnel	Debris Management Skills	Personnel	Debris Management Skills
Jay Bender	Project Manager	Jan Leggett	Project Manager
Patrick Bernier	Project Manager	Lee Leggett	Project Manager
Anthony Bishop	Project Manager	Leigh Loper	Project Manager
James Brewer	Project Manager	Mark Loper	Project Manager
Isam Brisco	Project Manager	Matt Lucas	Project Manager
Jesus Carretie	Project Manager	Barry Lund	Project Manager
Vance DeHart	Project Manager	Desiree Matlack	Project Manager
Cliff Drinkwater	Project Manager	Lew Najor	Project Manager
Ronnie Duhon	Project Manager	Jim Poore	Project Manager
Ron Edge	Project Manager	Mark Powell	Project Manager
Dru Fontenot	Project Manager	Jim Ransom	Project Manager
Ken Francisco	Project Manager	Gabriel Rel	Project Manager
Kenny Fredriksen	Project Manager	Sam Roberts	Project Manager
Jim Frye	Project Manager	Tom Robinson	Project Manager
Ray Gill	Project Manager	Tim Smith	Project Manager
Roy Hayes	Project Manager	Joe Van Vactor	Project Manager
Dan Hayes	Project Manager	Freddy Willis	Project Manager
Joe Hayes	Project Manager	Mike Wimberly	Project Manager
Philip Hill	Project Manager	Mary Ann Wolfson	Project Manager
Barton Holmes	Project Manager	Marc Wolfson	Project Manager
Gene Hope	Project Manager	Charles Wright	Project Manager

Organizational Chart

The Organizational Chart presented below depicts the structure and chain of command of the Company. CrowderGulf uses an organizational hierarchy based on the nationally recognized Incident Command System (ICS). The ICS employs a cascade of organizational components in groups of five or less to assure good quality control in high stress operations. This arrangement limits the respective spans of control to tolerable levels. CrowderGulf's use of the ICS-based hierarchy of responsibilities exploits the strength and flexibility of its management/supervisory structure.



➤ Personnel Certifications and Understanding of Governmental Programs

CrowderGulf's management team includes previous FEMA Directors, Emergency Managers and FEMA trained Debris Specialists. Numerous certifications are held by all of our key management staff as well as our field operations staff. This wealth of knowledge is used to assist our clients in complying with FEMA guidelines and completing any and all paperwork that they may be called upon to provide FEMA, FHWA or the Office of Inspector General. Our staff is well-versed in the Code of Federal Regulations (44 CFR), FEMA's Debris Management Guide (FEMA 325), and Public Assistance Debris Monitoring Guide (FEMA 327). Today, the staff holds numerous FEMA course certifications and a number of OSHA Health & Safety and Hazardous Materials certifications. CrowderGulf employees are required to attend State and National conferences and training classes for continuing education credits and certification maintenance on a yearly basis.

Additional Courses that are relevant to Debris Management that are held by staff members include the following:

Course No.	Course Name	Course No.	Course Name
IS 1	Emergency Program Mgr.	IS-75	FEMA Military Resources and EMA
IS-2	Emergency Preparedness in the USA	IS-101/102	Deployment Basics
IS-5	Intro to Hazardous Materials	IS-111	Livestock in Disaster
IS-10/11	Animals in Disaster	IS-120	Introduction to exercises
IS-27	Orientation to FEMA logistics	IS-139	Exercise Design
IS-30/31	Mitigation eGrants training	IS-208	State Disaster Management
IS-45.11	FEMA Safety Orientation	IS-230	Principals of Emergency Management
IS-55	Household Hazardous Materials	IS-235	Emergency Planning
IS-240	Leadership & Influence	IS241	Decision Making and Problem Solving
IS-242	Effective Communications	IS-250	Emergency Support Functions
IS-324	Community Hurricane Preparedness	IS-403	Individual Assistance
IS-630	Intro to Public Assistance Process	IS-631	Public Assistance Operations
IS-632	Intro to Debris Ops in FEMA's PA Program		Oil and Hazardous Materials Response
G202	Debris Management	G363	Hurricane Readiness
G 385	Disaster Response and Recovery Operations	FEMA	EMI Professional Development Series
	Debris Management Planning Course for State Tribal and locals		Side Scan Sonar Systems Introduction and Side Scan Sonar Systems Operators Course
OSHA	HazWoper Training	ICS 363	Hurricane Readiness
	Asbestos Contractor Supervisor	L449	ICS Incident Command Train the Trainer
IS 100	Intro to ICS	IS 200	ICS for single resources & Initial Action Incidents
IS300	Intermediate ICS	IS 400	Advanced ICS
IS 700	Intro into the National Incident Mgt. System	NIMS 800a	National Response Plan
NIMS 700/701a	Multi Agency Coordination System (MAC)	NIMS 702	NIMS Public Information System
703	NIMS Resource Management	IS 803	Emergency Support Functions PW

CrowderGulf's Certifications & Training

The following is a short list of certificates and training specialized by CrowderGulf personnel. There are over 135 additional certifications and training certificates available upon request.



FEMA | Emergency Management Institute

Emergency Management Institute



FEMA

This Certificate of Achievement is to acknowledge that

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00700.a
National Incident Management System (NIMS)
An Introduction

Issued after 2008 Class of March 2017



U.S. Department of Homeland Security
U.S. Emergency Management Institute
Emergency Management Institute

IS-00100 - Intro to Incident Command Systems

John Ramsay	Desiree Matlack	Margaret Wright
Buddy Young	Don Madio	Mark Loper
John Campbell	Donna Suters	Eric Hall
Ashley Ramsay	Gary Jones	Mike Moulder
Amber Ramsay	Gina Walley	Nick Pratt
Andrew Sprinkle	Jenny Todd	Reid Loper
Barrett Holmes	Jeff Zemlik	Ronald Thorson
Brian Smallwood	Leigh Anne Ryals	Vance DeHart
Charles Clark	Lisa Baldwin	Wes Naile
Clayton Young		Wilber Ledet

IS-230 - Principles of Emergency Management

Leigh Anne Ryals

IS-00242 - Effective Communication

Reid Loper
Leigh Anne Ryals
Mike Moulder

IS-00700 - Intro to National Incident Management System (NIMS)

John Ramsay	Don Madio	Margaret Wright
Buddy Young	Donna Suters	Mark Loper
John Campbell	Eric Hall	Mike Moulder
Ashley Ramsay	Gary Jones	Nick Pratt
Amber Ramsay	Gina Walley	Reid Loper
Andrew Sprinkle	Jenny Todd	Ronald Thorson
Barrett Holmes	Jeff Zemlik	Vance DeHart
Brian Smallwood	Leigh Anne Ryals	Wes Naile
Clayton Young	Lisa Baldwin	Wilber Ledet
Desiree Matlack		

IS-300 - Intermediate ICS

IS-300 Instructors: John Campbell and Leigh Anne Ryals

Reid Loper
Jeff Zemlik

IS-00200 - ICS for Single Resources & Initial Action Incidents

John Ramsay	Don Madio	Mike Moulder
Buddy Young	Eric Hall	Mark Loper
John Campbell	Gary Jones	Nick Pratt
Ashley Ramsay	Gina Walley	Reid Loper
Amber Ramsay	Jenny Todd	Ronald Thorson
Andrew Sprinkle	Jeff Zemlik	Vance DeHart
Barrett Holmes	Leigh Anne Ryals	Wes Naile
Brian Smallwood	Margaret Wright	Wilber Ledet
Clayton Young		
Donna Suters		

IS-00235 - Emergency Planning

Leigh Anne Ryals

IS-00632 - Intro to Debris Opers in FEMA's Public Asst. Program

Reid Loper
Leigh Anne Ryals
Donna Suters
Mike Moulder

IS-00800 - Intro to National Response Plan (NRP)

John Ramsay	Clayton Young	Margaret Wright
Buddy Young	Donna Suters	Mark Loper
John Campbell	Don Madio	Mike Moulder
Ashley Ramsay	Eric Hall	Nick Pratt
Amber Ramsay	Gary Jones	Reid Loper
Andrew Sprinkle	Gina Walley	Ronald Thorson
Barrett Holmes	Jenny Todd	Vance DeHart
Brian Smallwood	Jeff Zemlik	Wes Naile
Charles Clark	Leigh Anne Ryals	Wilber Ledet

IS-400 - Advanced ICS Command & General Staff IS-400

Instructors: John Campbell and Leigh Anne Ryals

Reid Loper
Jeff Zemlik

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OSHA 30 Hour – Construction			Hazwoper – Hazardous Waste Operations and Emergency Response		
John Ramsay Buddy Young John Campbell Barrett Holmes Brian Smallwood Clayton Young Eric Hall Ronald Thorson Mike Moulder Mark Loper	Jeff Zemlik Lisa Baldwin Charles Clark Andrew Sprinkle Nick Pratt Reid Loper Vance DeHart Wes Naile Wilber Ledet		Brian Smallwood Jason Zirlott Jeff Zemlik John Campbell Nick Pratt Reid Loper	Ronnie Duhan Mark Loper Wilber Ledet Vance Dehart.	
OSHA Misc.			Watershed Management Training		
OSHA 10 Hour General industry	Brian Smallwood Jeff Zemlik		Brian Smallwood Jeff Zemlik Reid Loper	Brandi Snell Clayton Young Leigh Anne Ryals	
OSHA 500 – Train the trainer	Jeff Zemlik				
U.S.A.C.E. – Q.C.M (Construction Quality Management)			T.W.I.C. Card		
Brian Smallwood Jason Zirlott Jeff Zemlik Reid Loper Don Madio	John Campbell Leigh Anne Ryals Margaret Wright Nick Pratt Barret Holmes		Reid Loper Jeff Zemlik Wilber Ledet	Brian Smallwood Nick Pratt Drew Sprinkle	
First Aid/CPR			Misc. Training		
Buddy Young Clayton Young John Campbell Ashley Ramsay Amber Ramsay Andrew Sprinkle Barrett Holmes Brian Smallwood Clayton Young Donna Suters Margaret Wright Mark Loper Mike Moulder Nick Pratt	Desiree Matlack Eric Hall Reid Loper Vance DeHart Gary Jones Gina Walley Jenny Todd Jeff Zemlik Leigh Anne Ryals Linda Lucas Charles Clark Ronald Thorson	 Wes Naile Wilber Ledet	Asbestos Supervisor Asbestos Inspector	Jeff Zemlik Jeff Zemlik	 

Mobilizing Large Workforces



Company-owned/Leased Equipment

CrowderGulf maintains a large inventory of company-owned/leased equipment that is debris specific and available for immediate response to a disaster. Company-owned/leased equipment will be pre-positioned for emergency PUSH operations and dispatched to the disaster area immediately upon the receipt of a NTP in order to begin restoring critical services in the City of Holly Hills as quickly as possible.

The following is a partial list of company-owned equipment available for use in any debris operation:

A detailed equipment list has been provided at the end of this section.

EQUIPMENT	UNITS
• Self Loading Trucks; (30 – 100 cubic yards)	65
• Dump Trucks (16 yards – 50 yards)	153
• Rubber Tire Loaders (equipped with debris handling grapples)	26
• Rubber Tire and Track Equipped Excavators (with buckets and grapples)	18
• Pick-Up Trucks (equipped with portable phones for Foremen)	25
• Service Trucks	12
• Skid-Steer Loaders (equipped with buckets and grapples)	10
• Cherrington Beach Cleaners 4500 & 4500 XL	5
• Stationary Power Screens – (sand screener)	2
• Diamond Z 14' Tub Grinders	6
• Shallow and deep water boats equipped with latest sonar and photo equipment	4
• Barges, tugs and large boats for heavy marine debris removal	4

Equipment Rental Agreements

CrowderGulf also maintains active accounts with all major national equipment rental companies to supplement equipment needs as may be required (i.e. Beard, Hertz, Caterpillar, John Deere, United Rental, Sunbelt, etc.).

All equipment shall meet all federal, state and local regulations.

Additional Equipment Information

- All equipment used for this contract will be rubber wheeled or rubber tracked unless otherwise approved by the City.
- To the maximum extent possible, CrowderGulf and its subcontractors shall use self-loading trucks with grapples or grapple attachments. Hand loading will not be permitted.
- No subcontractor will be allowed to solicit work from private citizens while assigned to the contract.
- No equipment assigned to this contract will be used for any other contract work.
- All trucks will be marked with proper signage. The lettering will be 3 inches in height or greater to allow for readability and clarity.



Repair and Maintenance Equipment

CrowderGulf has the ability to perform maintenance and repair in the field, where the work is happening. Local resources may have experienced damages or have other responsibilities that take priority over their business such as family matters. To insure we have safe functioning equipment, over the years CrowderGulf has built a large support system for our company owned equipment and subcontractor equipment should they need assistance.

Service Trucks - CrowderGulf often utilizes our fleet of smaller service vehicles. These are typically one plus ton trucks outfitted with specialized equipment to make field services easier to complete. Features of these trucks include the following:

- Air compressors
- Welding equipment
- Boom cranes
- Tommy-gates
- Lubricant
- Exhaust and other fluids
- Small tools
- Misc. small parts



Box Service Trucks - When a repair or service requires heavier equipment and additional support, CrowderGulf provides our "box trucks" which have several different types of equipment to allow the CrowderGulf employed full-time mechanic more options when conducting repairs. These units typically keep on hand the following supplies:

- Several sets of various size tires
- Large air compressors
- Welders
- Lift gates
- Hoses
- Fittings
- Hydraulic lines
- Hydraulic hose crimping machines
- Lubricant
- Exhaust and other fluids
- Small tools
- Misc. small parts



Mobile Repair Shop

CrowderGulf also owns a state of the art mobile repair shop. This is a larger unit, towed by a semi-truck. Once set up in an area, this unit performs the same as a shop. Features of this unit are self-contained, diesel powered electrical system, full hydraulic hose manufacturing ability, tool room, tire racks, outside flood lighting, and many other features that allows this unit to function like a full featured automotive repair shop. No matter what the situation is, CrowderGulf, utilizing our in-house assets, can maintain our fleet during any size activation.



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Anticipated Outside Support/Subcontractor Equipment

CrowderGulf's has developed a Nationwide Database of Approved and Trusted Subcontractors & Vendors. It is company policy to utilize **qualified local subcontractors** to the maximum extent possible in compliance with **44 CFR 206.10**. We also endeavor to employ a percentage of qualified Minority Business Enterprise (MBE) subcontractors. In previous disaster activations, CrowderGulf has pre-positioned manpower and equipment to provide immediate response. The table below provides the number of subcontractors and their **equipment** listed in our database, in relation to the State of Florida.

Subcontractor Information	Regional	FL	US. 2019
Number of Registered Subcontractors	<u>217</u>	<u>963</u>	<u>3204</u>
Subcontractor Equipment	Regional	FL	US. 2019
Dump Trucks (16-65)	1164	5097	18622
Pick up w/ dump trucks	330	1374	4926
Knuckle-boom trucks	66	504	2876
Wheel Loader 50hp – 150hp	379	1488	5334
5 ton Pickup truck	356	1518	6938
Hydraulic Excavator 50hp-150hp	320	1267	6343
Trailer Mounted floodlight	43	264	1547
Low-bed Trailer w/ tractor	121	467	2094
Water Truck	47	212	955
Air Curtain Burner	28	90	310
Backhoe w/ loader 15	70	343	1763
Dozer, 2-3 yd blade/root rake blade D7	175	655	3118
Grader, Motor, 12 ft blade 130-140hp	42	157	698
Chipper	45	251	1287
Tub Grinder 300-400 hp & 800-1000 hp	37	180	819
Self loading trucks	118	867	4449
Skid steer 40 hp – 80 hp	416	1607	7558
C&D Walking Floor 80-110 CY	24	432	1757
Mulch Trailer 80-110 CY	24	214	932
Bucket Trucks	39	844	2982
Barges	28	128	1158
Work Boats	51	197	1392
Vacuum Trucks	65	113	1666

Florida Subcontractor Statistics	Regional	FL
Small Business	161	679
M/WBE, HUB, SDB or Veteran Certified	68	407
Push Crews	87	416
Debris Haulers	175	738
Marine Debris	11	50
Haul Outs	11	43
Grinding	16	56
Burning	4	19
Concrete Reduction	1	6
Recycling	1	8
Hazardous Material	0	8
Tree Work	19	87

2019 CrowderGulf Equipment List

Debris Removal Trucks



2010 Kenworth - 1NKDL40S4AJ263924



2005 Kenworth
1NKDLU0X65J073435
Rosa 100081



2012 Mack
1M2AX07C2CM010683
52LBE1627JE06410



2010 Mack
1M2AX16C3AM011121
Rosa 10090



2012 Kenworth
1NKDX4EX1CJ312335
1U9LP2545CD059054



2013 Kenworth
1NKDX40X6DJ358798
1U9LP2542DD059060



2013 Kenworth
1NKDL40XT305342909
1G9CD213245139357



2005 International
1HTXHAPT65J080499



2013 Kenworth
1NKDX4EX7DJ3493741
U9LP2547DDD59056



2006 Mack
1M2AD64C56M001612
Rosa 100323



2002 Western Star
2WLHAEAV52KJ58274
Rosa 100175

ADDITIONAL DEBRIS REMOVAL TRUCKS

<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>Vin</u>
1998	Mack	Debris/Combo	1M2AD62C9WW006285
1995	Western Star	Debris/Combo	2WLPCCCH25K937391
2002	Kenworth	Debris/Combo	1NKDLB0X72J884158
2013	Perterbilt	367 Debris/Combo	1NPTX4EX7DD178887
2014	Perterbilt	367 Debris/Combo	1NPTX4EX4ED237394
2013	Perterbilt	389 Debris/Combo	1XPXD49X4DD192224
2016	Perterbilt	367 Debris/Combo	1NPTX4EX7GD292571
2017	Perterbilt	389 Debris/Combo	1XPXP4TX4HD408644
2017	Perterbilt	367 Debris/Combo	1NPTX4EX9HD412906
2017	Perterbilt	367 Debris/Combo	1NPTX4EX5HD449323
2018	Peterbilt	389 Debris/Combo	1XPXD40X1JD452166
2015	Kenworth	T800 Debris/Combo	1XKDD49X5FJ436315
2018	Peterbilt	389 Debris/Combo	1XPXDP0X8JD480600
2018	Peterbilt	367 Debris/Combo	1NPTXX4EX8JD488588
2018	Peterbilt	367 Debris/Combo	1NPTX4EX3JD492774
2018	Peterbilt	367 Debris/Combo	1NPTX4EX5JD492775
2018	Peterbilt	389 Debris/Combo	1XPXD40X3JD498730

SEMI TRUCKS

<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>Vin</u>
2017	Mack	CHU613	1M1AN07Y0HM026412
2017	Mack	CHU613	1M1AN07Y8HM025816
2017	Mack	CHU613	1M1AN07Y6HM026415
2017	Mack	CHU613	1M1AN07Y0HM026409
2017	Mack	CHU613	1M1AN07Y4HM025814
2013	mack	CHU613	1M1AN07Y7DM013439
2014	Mack	CHU613	1M1AN07Y2EM015665
2013	Mack	CHU613	1M1AN07Y6DM013416
2006	Kenworth	T800	1XKDPBTX96J145904
2014	Mack	CHU613	1M1AN07Y0EM015664
2012	Kenworth	T800	1XKDD49X3CJ309350

TRAILERS

<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>Vin</u>
2018	Clement Monstar	End Dump	5C2BR45BXJM010613
2018	Clement Scrapstar	End Dump	5C2BF37B0JM010653
2018	Clement Scrapstar	End Dump	5C2BF37B2JM010654
2017	Clement	End Dump	5MADN4024FC033420
2005	Benson	End Dump	5DMSAGC45M000757
2005	Mac	End Dump	5MADS35385C008667
2018	Stealth	End Dump	52LBE1627JE06410
1997	Vantage	End Dump	4EPAA029VATA1459
1997	Vantage	End Dump	4EPAA4024VATA1515
1997	Vantage	End Dump	4EPAA021VATA1536
1997	Vantage	End Dump	4EPAA4022VATA1545
2018	Brazos	Scraper/End Dump	4B9BKDL29JH054106

2018	Brazos	Scraper/End Dump	4B9BKDLL24JH054126
2002	MAC	End Dump	5MADS363130005105
1995	USTS	End Dump	1U9DS3637S1051511
2005	MAC	End Dump	5MADS353050009294
2001	MAC	End Dump	5MADS356321C00439
1994	Benson	End Dump	1NUDT38P8RMAS0247
1995	Vantage	End Dump	4EPAA3922SATA0615
1987	ACCURATE IND.	End Dump	1A9754025H4037546
1990	Tristar	End Dump	1T9DS36C8L1066822
1998	USTS	End Dump	1U9DS3229W1051699
2001	Benson	End Dump	5DMDSAHC41P000376
1993	JBEN	End Dump	9DT3626PPJBB021
2007	Palmar	Dump Trailer	4R7BD1624HT163081
2018	Mac	Walking Floor	5MAMN4821JW044659
2016	Titan	Walking Floor	2TVWF4826GD000602
2018	Mac	Walking Floor	5MAMN4823JW045280
2011	Rolls Rite	Tilt Top	1R9PT2229BM356115
2017	Rolls Rite	Tilt Top	1R9BT222XHM356286
2018	Rolls Rite	Tilt Top	1R9PT2227JM356001
2016	Talbert	Roll-Back	40FG05336G1035421
1999	Dynawell	Lowboy	HU181DGX7X1X38407
2017	Talbert	Lowboy	40FSK5132H1035957
2017	Talbert	Lowboy	40FSK5239H1035971
2018	Transcraft	Step Deck	1TTE532C8J3070477
2018	Transcraft	Step Deck	1TTE532C1J3083796

PICK-UP TRUCKS

Type	# of Trucks
½ Ton 1500 or Equivalent Pick Up	14
¾ Ton 2500 or Equivalent Pick Up	9
1 Ton 3500 or Equivalent Pick Up	11
Greater than 1 Ton or Equivalent Pick Up	7



WHEEL LOADERS

<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>Vin</u>
2003	CAT	924G	09SW01095
2003	Komatsu	WA180	2MCA88062
2005	CAT	928G	6XR02028
1998	CAT	962G	5AS00263
2004	CAT	IT28G	DBT01424
2001	CAT	924G	9SW02009

2004	John Deere	644H	DW644HX586668
2004	John Deere	724H	DW24JX590345
2005	CAT	IT38	CSX00926
2005	CAT	924G	DDA2478
2006	CAT	924G	DDA02934
2007	CAT	950G	2JS00604
2009	CAT	930H	DHC01497
2014	CAT	924G	9SW01859
2011	CAT	930H	DHC02274
2014	CAT	908H	CAT0908HJJRD01594
2016	CAT	908M	CAT0908MJH8801071
2017	John Deere	624K	1DW624KZCGF674473
2017	John Deere	624K	1DW624KZLGF676803
2017	CAT	908M	CAT0908MCH8801198
2017	CAT	908M	H8800928
2015	CAT	914K	CD2000596
2017	John Deere	644K	1DW644KZJHF680047
2018	CAT	908M	CAT0908MCH8802397



Cat M318DMH Vin - CatM318DEW8R00228

EXCAVATORS

<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>Vin</u>
2016	John Deere	210G	1FF210GXHGF523928
2014	John Deere	300G	1FF300GXHDF710007
2017	John Deere	60G Mini	1FF060GXKKGJ288041
2017	CAT	308	308E2CRSB-FJX08636
2017	John Deere	245G	1FF245GXCHF800280
1990	John Deere	70D	CK0070DD009556
2001	John Deere	330LC	FF0330X0870719
2001	John Deere	200LC	FF0200X500888
2000	John Deere	160LC	POO160X041413
2001	Komatsu	PC60	58212
2002	Hitachi	EX120	1E8P057533
2002	Hitachi	EX120	1E8P057534
1999	Bobcat	331X	512918815
2001	Bobcat	331X	512918429
2003	Komatsu	PC35	4207
1999	Kobelco	SK220LC	LLU2438
2004	Kobelco	SK70SR	YT01-03382
2004	Komatsu	200	KMTPCO49K87C5037
2004	Hyundai	R55W3	10014

2002	JD	200C-LC	FF200CX505406
2004	CAT	330CL	DKY 02901
2001	Case	9007B	DAC0072321
2005	CAT	325CL	CAT0325CVCRB01486
2001	CAT	320CL	PAB04298
2005	CAT	M318C	CATM318CKBC201044
2005	CAT	325CL	CAT0325CEBFE01812
2004	CAT	320	PAB01355
2003	CAT	325CL	CRB00550
2005	Komatsu	PC35 MR-2	KMTPC096T05006313
2006	John Deere	120-C	FF120CX035517
2006	Kubota	U35SS	30398
2006	Kubota	U35SS	30251
2006	Cat	320CL	PAB4383
2007	Cat	328D LCR	GTN139
2008	Kubota	KX913R1S	31194
2006	Kobelco	SK70SR-1E	YT0408468
2007	Cat	302.5	CAT3025CJGBB01604
2008	Cat	321 CL CR	MCF00918
2005	John Deere	450C - LC	FF450CX091778
2009	Cat	322CL	HEK00647
2008	Cat	330D	HAS292
2006	Volvo	EC140BLC	EC140V12265
2010	John Deere	120-C	FF120CX036343
2009	Cat	314CL CR	PCA01891
2010	Cat	328D CLR	CAT0328DTGTN00403
2011	John Deere	35D	1FF035DXJBG266218

DOZERS

<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>Vin</u>
1992	John Deere	450G	T0450GF87820
1999	John Deere	750H	T0750CX877301
2004	CAT	D3JXL	CAT00D3GCJMH00732
2005	John Deere	450-J	T0450JX104665
2005	John Deere	650J	T0650JX111587
2004	CAT	D6N	CAT00D6NVALY00800
1999	John Deere	450H	T0450HX922582
2004	John Deere	550H	T0550HX937488
2005	CAT	D6R	AAX01404
2005	CAT	D5N	AKD1461
2006	John Deere	450-JLT	T0450JX122072
2001	John Deere	450J	T0450JX103785
2008	Komatsu	D39PX-22	3059
2006	CAT	D3GLGP	BYR01437
2010	CAT	D5K LGPARO	CAT00D5KJYYY00703
2008	CAT	D3K LGP	LLL00568
2011	CAT	D3K LGP	LLL00382
2011	CAT	D3K LGP	LLL00388
2011	John Deere	450-J LGP	T0450JX181468
2011	John Deere	650-J	T0650JX173003

FORK LIFTS

<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>Vin</u>
2000	CAT	V80F	9NF00658
1997	Hyster	H50XL	A177B31212K
2000	JCB	506	578972
1995	Nissan	50	PF02-9H3269
2001	CAT	GC25	4FM04520
2004	CAT	480F	9NF00558
2007	Yale	543372	GLP11MCNSB098
2001	CAT	2EC20	A2F0260387
2002	CAT	V60B	52J00932
1999	CAT	CG25	4EM91233
2007	CAT	TH63	5WM03130
2001	CAT	GC25	4EM04516
1997	Terex	TH1048C	TH1006A-8401
2005	JCB	930	SLP930025E0824674

GENERATORS

<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>Vin</u>
	Onan Genset	50D6CA	6920476659
1999	Nissha	NES25SIA	XJ010300
1999	Nissha	NES60SIA	KF010300
2004	Dewalt	4300	GCO44627903DGC4300
2003	Coleman	9110619	DMO545005
2006	Miller Bobcat	250NT	LC492887
2006	Miller Bobcat	250NT	LE209010
2006	Miller Bobcat	250NT	LF205099
2011	Generac	97A06245-S	2038141
2007	Miller Bobcat	250NT	LC574759
2013	Honda	6500Watt	EAPC-1010707
2011	Magnum	MMG55FH 45kW	800390
2011	Magnum	MMG35FH 25kW	73344
2011	Magnum	MMG35FH 25kW	73345
2011	Magnum	MMG35FH 25kW	73318

LOADER - BACKHOE

<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>Vin</u>
1999	CAT	426	1ZR00479
2001	Kubota	L35	L3560624
2003	John Deere	310SG	TO310SG909356
2005	JS	310E	TO310EX853300
2001	CAT	416C	4ZN20996
2004	CAT	416D	4ZN24364
2004	John Deere	310E	TO310EX884694
2004	CAT	416C	5YN06630
2006	CAT	416C IT	1WR10173
2006	CAT	420D	FDP26873
2006	John Deere	310G	T0310GX937710

2001	CAT	416C	4ZN24603
SKID STEER LOADERS			
<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>SN/VIN</u>
1997	Bobcat	763	512222048
2001	Bobcat	763	512217575
1996	Bobcat	873	514120441
2002	CAT	236	CAT00236J4YZ04709
2005	Bobcat	T300	521912526
2007	Caterpillar	262B	PDT01685
	Caterpillar	277C	CAT0277CTJWF00578
2006	Daewoo	155XL	AG00211
2006	Bobcat	T190	531614194
2006	Caterpillar	246B	CAT0246BLPAT03480
2006	Bobcat	T300	530012266
2010	Caterpillar	268B	CAT0268BJLBA01424
2010	Caterpillar	299C HF	MBT01588
2011	Bobcat	T300	525415845
2008	JD	650-J	T0650JX173003
2016	Cat	279D	CAT0279DEGTL03016
2018	Cat	299D	CAT0299DLFD203290

MARINE DIVISION


<u>Bayou Bandit</u>
27' Scout Boat
Vessel # 010
Year Built: 2003
Capacity: 12,000lbs


<u>Betsie</u>
24' Debris Boat
Vessel # 015
Year Built: 1990
Capacity: 16,000 lbs


<u>Trisha</u>
MNGT Vessel 18'
Vessel # 018
Year Built: 1995
Personnel Only


<u>Bertram</u>
Debris Boat
Vessel # 002
Year Built: 1990
Capacity: 12,000 lbs


<u>Pamela</u>
24' Flat Boat w/ Boom
Vessel # 001
Year Built: 2001
Capacity: 18,000 lbs.


<u>Decker</u>
18' Deck Boat w/ Boom
Vessel # 002
Year Built: 2003
Capacity: 16,000 lbs.


<u>BT Express</u>
27" Deck Boat w/ Boom
Vessel # 009
Year Built: 2004
Capacity: 20,000 lbs


<u>CG Girl 32'</u>
Deck Boat w/ Boom
Vessel # 020
Year Built: 2011
Capacity: 24,000 lbs


<u>Johnzey30'</u>
Picker Barge
Vessel # 022
Year Built: 1999
Capacity: 18,000 lbs

Barges				
<u>Size</u>	<u>Type</u>	<u>Material</u>	<u>Capacity</u>	<u>Notes</u>
24'x8'	Debris Barge	Fiberglass	8,000 lbs	Shallow Draft Barge
28'x8.5'	Debris Barge	Aluminum	12,000 lbs	Shallow Draft Barge
30'x10'	Debris Picker Barge w/ Grapple	Steel	14,000 lbs	Shallow Draft Barge
30'x10'	Debris Picker Barge w/ Grapple	Fiberglass	14,000 lbs	Shallow Draft Barge
30'x10'	Debris Picker Barge w/ Grapple	Aluminum	14,000 lbs	Shallow Draft Barge
40'x8'	Pin-Together Barge	Steel	10,000 lbs	Deck Barge
40'x8'	Pin-Together Barge	Steel	10,000 lbs	Deck Barge
40'x8'	Pin-Together Barge	Steel	10,000 lbs	Deck Barge
40'x8'	Pin-Together Barge	Steel	10,000 lbs	Deck Barge
40'x8'	Pin-Together Barge	Steel	10,000 lbs	Deck Barge
40'x8'	Pin-Together Barge	Steel	10,000 lbs	Deck Barge
40'x8'	Pin-Together Barge	Steel	10,000 lbs	Deck Barge
40'x11'	Debris Picker Barge w/ Grapple	Steel	20,000 lbs	Shallow Draft Barge
48'x12'	12" Hyd Dredge	Steel	N/A	15' Dredging Depth - 36" Pump
50'x20'	Spud Barge	Steel	40,000 lbs	Shallow Draft Spud Barge
55'x11'	Debris Picker Barge w/ Grapple	Steel	24,000 lbs	Shallow Draft Barge
120'x30'	Deck Barge	Steel	150 Tons	Deep Draft Barge
120'x30'	Deck Barge	Steel	150 Tons	Deep Draft Barge
120'x30'	Spud Barge w/ Crane	Steel	150 Tons	Deep Draft Barge

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D. Past Performance Chart

The chart below contains a partial listing of contracted work accomplished by CrowderGulf as **Prime Contractor** (unless otherwise stated) for projects resulting in the removal and disposal of **100,000 cubic yards** or more. A complete list can be made available dating back to Hurricane Frederick in 1979.

OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT
2018 Hurricane Michael CAT IV (FL)	9 Activations – 24 DMS's	\$90,987,937 + Total Event Cost	7,607,406 + Total Event CY	
Bay Co, FL	Removed & Disposed: vegetation; C&D Compact (274,381cy) Reduced: Grinding (1,184,582) Leaners (5,995) & Hangers (9,000) Trees; Monitored by Landfill Strategies	\$23,714,658	1,621,351	Keith Bryant , Director of Public Works; 840 W. 11st Street, Panama City, FL 32401; 850-248-8302; kbryant@baycountyfl.gov
Franklin Co, FL	Removed & Disposed: vegetation; Reduced Grinding (49,259cy); Leaners (53) & Hangers (797) Trees; Monitored by Tetra Tech	\$1,988,617	126,087	Pamela Brownell , EM Director; 28 Airport Rd., Apalachicola, FL 32320; 850-653-8977 ext 100; Cell 850-653-6748; em3frank@fairpoint.net
Jackson Co, FL	Removed & Disposed: vegetation; Reduced Grinding Monitored by CDR McGuire	\$26,749,666	1,853,813	Rodney Andreasen , Director of Emergency Management; 2819 Panhandle Rd., Operations Complex, Marianna, FL 32446; 850-718-0007; Cell 850-573-1058; randreasen@jacksoncountyfl.com
Lynn Haven, FL	Removed & Disposed: vegetation; Leaners (164) & Hangers (606) Trees; Monitored by Tetra Tech. Provided Sat. Phones	\$7,918,458	633,614	Michael White , City Manager; 825 Ohio Ave., Lynn Haven, FL 32444; 865-265-2121, Cell 850-814-8740; citymanager@cityoflynnhaven.com
Panama City, FL	Removed & Disposed: vegetation; C&D Compact, Reduced Grinding (1,445,193cy); Leaners (5,296), Trees (24,208); Monitored by Landfill Strategies	\$51,785,261	3,034,980	Neil Fravel , Director of Public Works; 819 E. 11th Street, Panama City, FL 32401; 850-872-3015; nfravel@pcgov.org
Parker, FL	Removed & Disposed: vegetation; C&D Compact (1,279cy) Reduced: Grinding (271,887cy); Leaners (203) & Hangers (842) Trees; Monitored by Tetra Tech	\$6,970,291	522,242	Nancy Rockwell , City Clerk; 1001 West Park Street, Parker, FL 32404 850-960-1908, Cell 850-528-9032; narowell@cityofparker.com
Washington Co, FL	Removed & Disposed: vegetation; Reduced: Grinding (719,889cy); Leaners (7,086), Hangers (29,673) Stumps (17); Monitored by Witt O'Briens	\$16,165,180	1,084,780	Ms. Lynne Abel , EM Public Safety Director; 2300 Pioneer Road, Chipley, FL 32428; 850-638-6203; label@washingtonfl.com
2018 Hurricane Florence CAT 1 (NC & SC)	18 Activations – 16 DMS's – FEMA-DR-4292-NC	\$25,788,107 Total Event Cost	2,000,000+ Total Event CY	
Brunswick Co, NC	Removed & Disposed, Reduce Grinding (318,734) Leaners (2,138) & Hangers (18,932) Trees; Monitored by Landfill Strategies	\$6,962,537	382,830	Wyatt Richardson , Operation Services Director of Parks & Recreation; 102 Town Hall Drive, Leland, NC 28451; 910-332-4651, Cell 910-470-7347; wrichardson@townofleland.com Micki Bozeman , Solid Waste Coordinator, micki.bozeman@brunswickcountync.gov
Duplin Co, NC	Removed & Disposed: vegetation; Reduced Grinding (89,635cy); White Good (1,186cy); Monitored by Tetra Tech	\$2,588,269	184,668	Chris Vernon , Emergency Management Director; 209 Seminary St. Keansville, NC 28349; 910-296-2160 x224, Cell 910-271-2772; chris.vernon@duplincountync.com
Fayetteville, NC	Removed & Disposed: vegetation; Reduced Grinding (107,490cy) ; Monitored by Tetra Tech	\$1,814,805	120,741	Jackie Tuckey , Public Information Officer 910-433-1854 jtuckey@ci.fay.nc.us Scott L. Bullard , Emergency Manager of Fire/EM; 433 Hay St., Fayetteville, NC 28301; 910-433-1789, Cell 910-551-4208; sbullard@ci.fay.nc.us
Jacksonville, NC	Removed & Disposed: vegetation: ROW to DMS and Reduced Grinding; Leaners (13,777) & Hangers (2,823) Trees; Monitored by Thompson	\$4,162,306	269,974	Wally Hansen , Public Services Director – Engineering & Construction; PO Box 128. Jacksonville, NC 28451; 910-938-5260; whansen@ci.jacksonville.nc.us ; Dr. Richard L. Woodruff , City Manager; 910-938-5220; citymanager@ci.jacksonville.nc.us
Leland, NC	Removed & Disposed: vegetation; ROW to DMS and Reduced Grinding; Monitored by Landfill Strategies	\$1,510,413	113,814	Wyatt Richardson , Operations Services Director; 102 Town Hall Drive, Leland, NC 28451 Ofc: 910-332-4651 Cell: 910-470-7347 wrichardson@townofleland.com

RFP 19-PW-16 Emergency Debris Hauling & Disposal City of Holly Hill, FL

OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT
Oak Island, NC	Removed & Disposed: vegetation; ROW to DMS and Reduced Grinding (55,965) Leaners (154) & Hangers (2,752) Trees; Monitored by Land Strategies	\$1,618,445	131,665	David Kelley , Town Manager; dkelly@ci.oak-island.nc.us
Onslow Co, NC	Removed & Disposed: vegetation; ROW to DMS and Reduced Grinding (123,457); Leaners (51) & Hangers (2,072) Trees; Monitored by Tetra Tech	\$6,349,681	567,036	Norman Bryson , Emergency Services Director; 1180 Commons Drive North, Jacksonville, NC 28546; 910-347-4270, Cell 910-340-5033; Norman_Bryson@onslowcountync.gov
2018 Red Tide / Fish Kill Cleanup	6 Contracts Activated for Event	\$2,341,980 Total Event Cost		
2017 Hurricane Nate	3 Contracts Activated for Event	\$2,125,317 Total Event Cost	165,947 Total Event CY	
Dauphin Island, AL 10/8/2017-4/3/2018	Clearing Sand from the Roads	\$2,100,704	163,903	Jeff Collier , Mayor, 1011 Bienville Blvd, Dauphin Island, AL 36528, 251-861-5525, jcollier@townofdauphinisland.org Wanda Sandagger , Administrative Assistant, 1011 Bienville Blvd, Dauphin Island, AL 36528, 251-861-5525, wsandagger@townofdauphinisland.org
2017 Hurricane Irma	64 Contracts Activated for Event - 115 DMS Managed for Event	\$202,592,200 Total Event Cost	10,447,423 Total Event CY	
Apopka, FL 9/24/2017-01/26/2018	Removed & Disposed: vegetation, hangers (1,194 ea), stumps (15); Tasks: Storm Sewer Cleaning; Monitored by Landfall Strategies	\$2,108,037	150,294	Josh Robinson , Solid Waste Operations Manager, 748 E. Cleveland St. Apopka, FL 32703, 407-703-1731 fax: 407-703-1748 jrobinson@apopka.net
Bonita Springs, FL 9/23/2017-12/12/2017	Removed & Disposed: C&D, vegetation, grind (412,401), mulch, leaners (357) / hangers (10,148 trees) Reduced: at 1 site by grinding Monitored by Thompson - ADMS	\$6,536,117	539,271	Matt Feeney , Public Works Director 9101 Bonita Beach Road, Bonita Springs, FL 34135 ofc: 239-949-6246 fax: 239-949-6245 matt.feeney@cityofbonitasprings.org Arleen Hunter , Assistant City Manager 9101 Bonita Beach Road, Bonita Springs, FL 34135 ofc: 239-949-6262 Arleen.hunter@cityofbonitasprings.org
Brevard Co, FL 9/18/2017-11/29/2017	Removed & Disposed: C&D, vegetation, mulch Reduced: at 4 site by grinding Monitored by Tetra Tech - ADMS	\$2,370,624	172,031	"Euri" Euripides Rodriguez , SW Dir, 2725 Judge Fran Jamieson Way, Bldg A, Ste 111 Viera, FL 32940, 321-633-2042, euripides.rodriguez@brevardcounty.us
Clay Co, FL 9/18/2017-1/10/2018	Removed & Disposed: C&D, vegetation, mulch, leaners / hangers; Reduced: at 6 site by grinding Monitored by Landfall Strategies	\$5,593,903	516,358	John Ward , EM Dir, 2519 SR 16 W, Green Cove Springs, FL 32043, 904-541-2767, John.Ward@claycountygov.com
Deltona, FL 9/19/2017-12/18/2017	Removed & Disposed: vegetation, mulch, leaners (99) / hangers (2,734 trees); Reduced: at 1 site by grinding Monitored by Tetra Tech - ADMS	\$3,257,453	292,339	Matt Doan , PW Dir, 2345 Providence Blvd, Deltona, FL 32725, 386-878-8950, mdoan@deltonafl.gov
FL DEP – Waterway 09/18/2017-03/31/2018	Waterway Debris Removal; Remove waterway debris with boats to an offload site, load onto trucks for disposal	\$43,636,590	267,008	Scott Woolam , Sr Program Analyst, Div of State Lands, 3900 Commonwealth Blvd, Ma Station 100, Tallahassee, FL 32399-3000, 850-245-2806, Scott.Woolam@dep.state.fl.us
Ft Myers, FL 9/27/2017-12/5/2017	Removed & Disposed: vegetation, mulch, leaners (47) / hangers (3,060 trees) Reduced: at 2 site by grinding Monitored by Thompson - ADMS	\$3,757,645	330,885	Mr. Saeed Kazemi , City Manager 2200 Second Street Ft. Myers, FL 33901 Cell: 239-851-1753 Ofc: 239-321-7024 SKazemi@cityfymyers.com Sandra Ryan , Interim Dep. City Clerk 220 Second Stret Ft. Myers, FL 33901 Ofc: 231-7035
Lake Co, FL 9/16/2017-02/28/2018	Removed & Disposed: vegetation, mulch, hangers (3,918 trees), leaners (22); Reduced: at 3 site by grinding Monitored by Tetra Tech - ADMS	\$6,157,638	563,585	Mary Hamilton Environmental Services Mgr., 323 N. Sinclair Ave. Tavares, FL 32778 Ofc: 352-483-9006 mhamilton@lakecountyfl.com David Salinas , Public Works Landfill Supervisor., 13130 County Landfill Rd., Tavares, FL 32778 Cell: 352-636-0851 Ofc: 352-343-3776 Fax: 352-253-1690 dsalinas@lakecountyfl.gov

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OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT	
Lakeland, FL 9/19/2017-02/09/2018	Removed & Disposed: vegetation, C&D, mulch, leaners (413), hangers (12,189 trees), stumps (6); Reduced: at 3 site by grinding; Monitored by Thompson - ADMS	\$3,345,920	228,996	Heath Frederick , PW Director 228 S Massachusetts Ave. Lakeland, FL 33801 Cell: 386-747-2370 , Ofc: 863-834-6001 heath.frederick@lakelandgov.net	Greg James , PW Assistant Director 228 S Massachusetts Avenue Lakeland, FL 33801 Cell: 863-608-1468 Ofc: 863-834-6040 greg.james@lakelandgov.net
Lee Co, FL 9/16/2017-7/5/2018	Removed & Disposed: vegetation, C&D, mulch, leaners (3,733)/hangers (70,730 trees); Reduced: at 13 site by grinding Monitored by Thompson - ADMS	\$29,612,788	2,239,845	DR , Public Utilities Manager 10500 Buckingham Rd. Fort Myers, FL 33905 Cell: 239-229-5733 Ofc: 239-533-8000 Fax: 239-338-3337 jfournier@leegov.com	Jim Bjostad , Public Safety Emergency Manager 2675 Ortiz Ave. Ft. Myers, FL 33905 Cell: 239-476-2147 Ofc: 239-533-0617 Fax: 239-477-3636 jbjostad@leegov.com
Miami Springs, FL 9/14/2017-02/15/2018	Push Operations; Removed & Disposed: vegetation, C&D, mulch, leaners (314), hangers (3,862 trees), stumps (74) Reduced: at 1 site by grinding; Monitored by Thompson - ADMS	\$3,669,593	161,054	Tammy Romero , Procurement Specialist 201 Westward Drive Miami Springs, FL 33166 Ofc: 305-805-5035 Fax: 305-805-5018 romerot@miamisprings-fl.gov	William Alonso , City Manager 201 Westward Drive Miami Springs, FL 33166 Ofc: 305-805-5014 alonsow@miamisprings-fl.gov
Nassau Co, FL 9/18/2017-2/9/2018	Removed & Disposed: vegetation, mulch, leaners (81), hangers (7,113 trees); Reduced: at 1 site by grinding Monitored by Witt O'Briens - ADMS	\$2,978,944	259,110	Scott Herring PW Director 46026 Landfill Rd. Callahan, FL 32011 Ofc: 904-491-7330 Cell: 904-583-5665 Fax: 904-879-6323 sherring@nassaucountyfl.com	Shanea Jones , County Manager 96135 Nassau Pl. Suite 1 Yulee, FL 32097 Ofc: 904-530-6010 Fax: 904-321-5784 sjones@nassaucountyfl.com
Ocala, FL 9/18/2017-02/26/2018	Push Operations; Removed & Disposed: vegetation, mulch, leaners (96), hangers (377 trees); Reduced: at 2 site by grinding Monitored by Tetra Tech - ADMS	\$1,838,623	179,521	Darren Park , PW Director 1805 NE 30 th Ave. Bldg. 300 Ocala, FL 34470 Ofc: 352-351-6733 Cell: 352-414-8622 Fax: 352-351-6731 dpark@ocalafl.org	Ken Whitehead , Asst. City Manager 1805 NE 30 th Ave Bldg 600 Ocala, FL 34470 Ofc: 352-401-3974 Cell: 352-857-1223 kwhitehead@ocalafl.org
Okeechobee Co, FL 9/22/2017-12/08/2017	Removed & Disposed: vegetation, ash, mulch, leaners (5), hangers (1,742 trees); Reduced: at 1 site by burning & grinding Monitored by Culpepper & Terpening - ADMS	\$1,412,645	137,920	Mitchell Smeykal , EM Director 707 NW 6 th St. Ave Okeechobee, FL 34972 Ofc: 863-763-3212 Cell: 863-634-6273 Fax: 863-763-1569 msmeykal@co.okeechobee.fl.us	Russell Rowland , Asst Co Administrator 1700 NW 9 th Ave. Suite D Okeechobee, FL 34972 Ofc: 863-763-1811 Cell: 863-697-0121 Fax: 863-763-5529 rrowland@co.okeechobee.fl.us
Orange Co, FL 9/15/2017-2/26/2018	Removed & Disposed: vegetation, mulch, ash, leaners (152), hangers (3,762 ea & 15,556 trees), stumps (4), marine debris Reduced: at 3 site by grinding; Monitored by Tetra Tech - ADMS	\$5,698,934	375,219	Ralphetta Aker , PW Fiscal & Op Support Manager 4200 South John Young Parkway Orlando, FL 32839 Ofc: 407-836-8011 Fax: 407-836-7788 Ralphetta.Aker@ocfl.net	Jennifer Cummings PW Stormwater Manager 4200 S. John Young Pkwy Orlando FL 32839 Ofc: 407-836-7795 Cell: 321-687624 jennifer.cummings@ocfl.net
Ormond Beach, FL 9/16/2017-10/26/2017	Removed & Disposed: vegetation, mulch, leaners (20), hangers (3,608 trees); Reduced: at 1 site by grinding Monitored by Thompson - ADMS	\$2,022,282	130,212	Kevin Gray , PW Operations Manager 501 N. Orchard St. Ormond Beach, FL 32174 Ofc: 386-676-3577 Cell: 386-316-7725 kevin.gray@ormondbeach.org	
Plantation, FL 9/19/2017-1/8/2018	Removed & Disposed: vegetation, hangers (2,104 trees) Monitored by Witt O'Briens - ADMS	\$1,714,265	194,605	Dawn Mehler , Administrative Analyst 750 NW 91 st Avenue Plantation, FL 33324 Ofc: 954-797-2723 dmehler@plantation.org	Steve Rodgers , PW Asst. Director 750 NW 91 st Ave Plantation, FL 33324 Ofc: 954-452-5355 Fax: 954-452-2548 srodgers@plantation.org
Polk Co, FL 9/15/2017-04/05/2018	Removed & Disposed: vegetation, mulch, leaners (71), hangers (27,456 trees); Reduced: at 11 site by grinding Monitored by Tetra Tec - ADMS	\$27,921,453	2,604,925	Michael Teate , Roads & Drainage Area Manager 3000 Sheffield Rd. Winter Haven, FL 33880 Ofc: 863-535-2200 Cell: 863-581-0541 michaelteate@polk-county.net	Jay Jarvis , Drainage Director, jayjarvis@polk-county.net , 300 Sheffield Rd, Winter Haven 33880, (863)535-2200

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City of Holly Hill, FL**

OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT	
Putnam Co, FL 9/21/2017-2/2/2018	Removed & Disposed: vegetation, mulch, Reduced: at 4 site by grinding Self Monitored	\$3,935,714	377,203	Larry Gast , Dir. Solid Waste/Sanitation 140 County Landfill Rd. Palatka, FL 32177 Ofc: 386-329-1200 Fax: 386-329-0486 larry.gast@putnam-fl.com	Lynn Wooten Solid Waste Sanitation Admin 140 County Landfill Rd. Palatka, FL 32177 Ofc: 386-329-1201 Cell: 386-937-5231 Fax: 386-329-0486 Lynn.wasdin@putnam-fl.com
Sanibel Island, FL 9/18/2017-12/17/2017	Removed & Disposed: vegetation, mulch, leaners (122), hangers (720 trees), stumps (44); Reduced: at 1 site by grinding Monitored by Witt O'Briens - ADMS	\$2,217,420	189,707	Keith Williams II , PW Director 800 Dunlop Rd. Sanibel, FL 33957 Ofc: 239-472-6397 Cell: 239-691-8787 keith.williams@mysanibel.com	Scott Krawczuk , Dep. Director Public Works 800 Dunlop Rd. Sanibel, FL 33957 Ofc: 239-472-6397 Cell: 239-770-2554 Fa 239-472-6041
Sarasota Co, FL 9/13/2017-1/19/2018	Removed & Disposed: vegetation, mulch, leaners (2), hangers (77 trees); Reduced: at 3 site by grinding Monitored by Tetra Tech - ADMS	\$2,819,743	319,296	Lois Rose , Solid Waste Mgr. 4000 Knights Trail Road Nokomis, FL 34275 Ofc: 941-861-1589 Cell: 941-650-0722 Fax: 941-486-2620 lerose@scgov.net	Scott Montgomery , EM Operations Mgr 6050 Porter Way Sarasota, FL 34236 Ofc: 941-861-5927 Fax: 941-861-5501 smontgo@scgov.net
St Petersburg, FL 9/16/2017-12/9/2017	Removed & Disposed: vegetation, mulch, stumps (8) Reduced: at 1 site by grinding Monitored by Tetra Tech - ADMS	\$1,190,184	242,518	Mike Vineyard , Park Operational Manager 1400 19 th Street North. St. Petersburg, FL 33713 Ofc: 727-892-5233 michael.vineyard@stpete.org	Mike Jeffries , Dir. Parks and Rec 1400 19 th Street North St. Petersburg, FL 33713 Ofc: 727-892-5863 michael.jeffries@st.pete.org
Sumter Co, FL 9/22/2017-2/24/2018	Removed & Disposed: vegetation, mulch, leaners (274), hangers (7,806 trees), stumps (78); Reduced: at 1 site by grinding; Monitored by Thompson - ADMS	\$1,391,971	101,187	Mark Wilson , Road and Bridge Superintendent 319 E. Anderson Ave. Bushnell, FL 33513 Ofc: 352-569-6700 Fax: 352-569-6701	Jackey Jackson , Asst. PW Director Operations 319 E. Anderson Ave. Bushne FL 33513 Ofc: 352-569-6700 Cell: 352-30 8543 Fax: 352-569-6701 jackey.jackson@sumtercountyfl.gov
Sunrise, FL 9/17/2017-11/30/2017	Removed & Disposed: vegetation, C&D, mulch, leaners (263), hangers (3,804 trees); Reduced: at 3 site by grinding Monitored by Tetra Tech - ADMS	\$2,557,532	157,258	Scott Manning , Emergency Mgmt 10440 W. Oakland Park Blvd. Sunrise, FL 33351 Ofc: 954-746-3476 Cell: 954-383-2647 smanning@sunrisefl.gov	Richard Salamon , City Manager 10770 West Oakland Park Blvd. Sunrise, FL 33351 Ofc: 954-746-3430 Fax: 954-746- 3439 citymanager@sunrisefl.gov
2017 Hurricane Harvey	26 Contracts Activated for Event - 25 DMS Managed for Event	\$90,348,394 Total Event Cost	4,908,827 Total Event CY		
Aransas Co, TX 9/5/2017-8/27/2018	Removed & Disposed: vegetation, C&D, mulch, compacted C&D, leaners (616), hangers (23,576 trees), white goods (9,729), HHW (66,560 Lbs), PPDR debris; Reduced: at 3 site by grinding; Monitored by Thompson - ADMS	\$33,525,076	3,462,863	Rick McLester , EM Coordinator, 301 N Live Oak St, Rockport, TX 78382, 361-790-010 rmclester@aransascounty.org	
Brazoria Co, TX 9/13/2017-01/12/2018	Removed & Disposed: vegetation, C&D, white goods (2,376), HHW (103,720 Lbs), compacted C&D, mulch; Reduced: at 4 site by C&D compaction; Monitored by Tetra Tech - ADMS	\$3,380,670	257,397	Trey Haskens , Asst. County Engineer 451 N. Velasco, Suite 230 Angleton, TX 77515 Ofc. 979-583-7657 treyh@brazoria-county.com	
Corpus Christi, TX 8/31/2017-1/17/2018	Removed & Disposed: vegetation, mulch, hangers (19,232 trees); Reduced: at 2 site by grinding Monitored by Tetra Tech - ADMS	\$7,724,553	536,074	Lawrence Mikolajczyk , SW Dir, 2525 Hygeia St, Corpus Christi, TX 78415, 361-857- 1972, lawm@cctexas.com Paul Bass , Asst. Dir. Of Support Services 361-826-1968 PaulB@cctexas.com	
Dickinson, TX 9/7/2017-1/26/2018	Removed & Disposed: C&D, vegetation, white goods (5,178), E- waste (7,684), HHW (182,460 Lbs); Monitored by Tetra Tech - ADMS	\$4,381,408	349,469	Capt Steve Krone , Emergency Operations Dir, 4000 Liggio, Dickinson, TX 77539, 281- 337-6308, skrone@ci.dickinson.tx.us	
Friendswood, TX 9/6/2017-1/15/2018	Removed & Disposed: C&D, white goods (5,804), E-waste (2,545), HHW (235,920 Lbs) Monitored by Tetra Tech - ADMS	\$4,096,828	135,952	Terry Byrd , EM Coordinator, 1600 Whitaker Dr, Friendswood, TX 77546, 281-996-3333; tbyrd@ci.friendswood.tx.us	

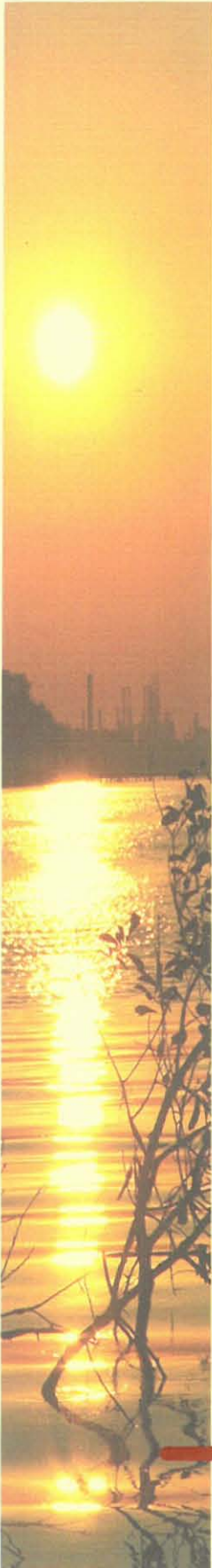
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City of Holly Hill, FL

OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT
Ingleside, TX 9/3/2017-02/08/2018	Removed & Disposed: C&D, vegetation, compacted C&D, mulch; Reduced: at 3 site by grinding & compacting C&D Monitored by True North - ADMS	\$4,256,037	366,990	Shanna Owens , EM Coordinator 2425 8 th Street Ingleside, TX 78362 Ofc: 361-776-7422 sowens@inglesidetx.gov Paul Baen , Finance Director 3761 San Angelo St. Ingleside, TX 78362; Ofc: 361-776-2517
League City, TX 9/7/2017-12/2/2017	Removed & Disposed: C&D, white goods (3,209), E-waste (3,491), HHW (109,220 Lbs) Monitored by Tetra Tech - ADMS	\$2,422,457	116,461	Bo Bass , City Manager, 300 W Walker St, League City, TX 77573, 281-554-1414, john.baumgartner@leaguecitytx.gov
Montgomery Co, TX 9/5/2017-2/6/2018	Removed & Disposed: C&D, compacted C&D, white goods (1,013), E-waste (1,699), HHW (974 Lbs); Reduced: at 3 sites by grinding & compaction; Monitored by Tetra Tech - ADMS	\$2,172,773	240,311	Chief Deputy Randy McDaniel , EM Coordinator, 9472 Airport Rd, Conroe, TX 77303, 936-760-5852, Randy.McDaniel@mctx.org
Port Arthur, TX 9/8/2017-1/19/2018	Removed & Disposed: C&D, compacted C&D, white goods (3,551), E-Waste (47,886); Reduced: at 3 sites by compaction Monitored by Witt O'Briens - ADMS	\$11,140,778	702,201	Glen White , Solid Waste, 44 4th St, Port Arthur, TX 77640, 409-983-8501 glen.white@portarthurtx.gov , Alison Walker , Solid Waste Administrative Assistant 409-983-8501, Allison.walker@portarthurtx.gov Armando Gutierrez , PW Dir, , 409-983-8513, armando.gutierrez@portarthurtx.gov
San Patricio Co, TX 9/3/2017-2/9/2018	Removed & Disposed: C&D, vegetative, mulch Reduced: at 3 site by grinding & compacting Monitored by True North - ADMS	\$4,229,370	378,614	Sara Williams , Emergency Management, 313 N Rachal St, Sinton, TX 78387, 361-587,3560, sara.williams@co.san-patricio.tx.us
2017 Tornado				
Hattiesburg, MS 2/11/2017-5/27/2017	Removed & Disposed: vegetation, C&D, stumps, leaners & hangers; Monitored by Debris Tech - ADMS	\$2,237,052	150,710	Lamar Rutland , City Engineer, 212 W Front St, Hattiesburg, MS 39401, 601-545-4540, lrutland@hattiesburgms.com
2016 Hurricane Matthew	39 Contracts Activated for Event - 32 DMS Managed for Event	\$82,267,725 Total Event Cost	5,675,560 Total Event CY	
Brevard Co, FL 10/11/2016-1/4/2017	Removed & Disposed: vegetation, C&D, mulch Reduced: at 1 site by grinding; Monitored by Tetra Tech - ADMS	\$3,231,102	265,794	"Euri" Euripides Rodriguez , SW Dir, 2725 Judge Fran Jamieson Way, Bldg A, Ste 111 Viera, FL 32940, 321-633-2042, euripides.rodriguez@brevardcounty.us
Clay Co, FL 10/18/2016-1/12/2017	Removed & Disposed: vegetation, C&D, leaners & hangers, mulch; Reduced: at 2 sites by grinding; Monitored by Landfall Strategies	\$1,142,823	127,682	John Ward , EM Dir, 2519 SR 16 W, Green Cove Springs, FL 32043, 904-541-2767, John.Ward@claycountygov.com
Deltona, FL 10/14/2016-12/1/2016	Removed & Disposed: vegetation, C&D, leaners & hangers, ash Reduced: at 1 site by burning; Monitored by Tetra Tech - ADMS	\$1,384,861	117,753	Matt Doan , PW Dir, 2345 Providence Blvd, Deltona, FL 32725, 386-878-8950, mdoan@deltonafl.gov
Edgewater, FL 10/8/2016-12/8/2016	Emergency Push; Removed & Disposed: ROW, Commercial, Private - vegetative, C&D, leaners & hangers, mulch; Reduced: at 1 site by grinding; Monitored by Witt O'Briens	\$2,936,463	201,602	Brenda DeWees , Dir of Env Services, 386-424-2400, bdeweess@cityofedgewater.org
Flagler Co, FL 10/7/2016-1/23/2017	Emergency Push; Removed & Disposed: ROW, Public Use Areas, Private HOA & Non HOA Rds - vegetative, C&D, leaners & hangers, white goods, mulch; Reduced: at 1 site by grinding, management and grinding of City hauls Monitored by Tetra Tech - ADMS	\$2,752,630	167,148	Richard Gordon , Asst Co Engineer, 1769 E Moody Blvd, Building 2, Bunnell, FL 32110 386-313-4006, rgordon@flaglercounty.org
Hilton Head Island, SC 10/5/2016-6/15/2017	Emergency Push; Removed & Disposed: ROW, SCDOT Rds, Private Rds, Public Use Areas - vegetative, C&D, white goods, leaners & hangers, mulch; Reduced: at 2 sites by grinding Waterway Debris removal from Drainageways Monitored by Tetra Tech - ADMS	\$37,124,940	3,012,487	Jennifer Lyle , Asst Town Engineer, One Town Center Ct, Hilton Head Island, SC 29921 843-341-4779, jenniferl@hiltonheadislandsc.gov
Liberty Co, GA 10/14/2016-1/6/2017	Removed & Disposed: vegetative, C&D, leaners & hangers, stumps; Reduced: at 2 sites by burning Monitored by Tetra Tech - ADMS	\$1,736,692	183,194	Mike Hodges , EM Dir, 100 Liberty St, Hinesville, GA 31313, 912-368-2201, mike.hodges@libertycountyga.com

Attachment: Crowder Gulf - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling &

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City of Holly Hill, FL

OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT
Ormond Beach, FL 10/11/2016-12/31/2016	Removed & Disposed: vegetative, C&D, leaners & hangers, mulch; Reduced: at 1 site by grinding; Monitored by Thompson - ADMS	\$3,660,393	514,691	Kevin Gray , Operations Manager, PW, 501 N Orchard St, Ormond Beach, FL 32174, 386-676-3577, kevin.gray@ormondbeach.org
SC DOT 10/17/2016-1/13/2017	Removed & Disposed: vegetative, leaners & hangers, stumps, mulch; Reduced: at 6 sites by grinding; Monitored by Thompson - ADMS	\$8,187,338	492,455	Emmett I Kirwan , SCDOT Procurement Manager, 955 Park St, Columbia, SC 29201, 803-737-0676, KirwanEI@scdot.org
2016 Hurricane Hermine	2 Contracts Activated for Event - 3 DMS Managed for Event	\$9,080,715 Total Event Cost	401,366 Total Event CY	
Leon County, FL 9/3/2016-2/3/2017	Emergency Push; Removed & Disposed: vegetative, leaners & hangers, mulch; Reduced: at 3 sites by grinding Monitored by Witt O'Briens	\$5,721,729	237,200	Dale Walker , PW Director, 2280 Miccosukee Rd, Tallahassee, FL 32308, 850-606-1411, walkerda@leoncountyfl.gov
Tallahassee, FL 9/3/2016-1/26/2017	Emergency Push; Removed & Disposed: vegetative, leaners & hangers, mulch; Reduced: at 3 sites by grinding Monitored by Witt O'Briens	\$3,358,986	164,166	Robby Powers , EM Coordinator, 911 Eastwood Dr, Tallahassee, FL 32311, 850-891-2536, robby.powers@talgov.com
2016 Flooding Aug				
Central, LA 8/25/2016-1/28/2017	Removed & Disposed: C&D, HHW Monitored by Debris Tech - ADMS	\$5,486,871	324,951	JR Shelton , Mayor, 13421 Hooper Rd, Ste 8, Central, LA 70818, 225-261-5989, jr.shelton@central-la.gov
2014 Severe Storms, Flooding & Tornadoes	11 Contracts Activated - 2 DMS Managed for Event	\$3,731,996 Total Event Cost	310,753 Total Event CY	
Blount County, AL 5/2014-7/2014	ACCA Contract: Removed & Disposed: vegetation, leaners/hangers (954/512), stumps (86), waterway debris (7,285 CY); Reduced by grinding	\$1,401,613	139,628	Don Roybal , County EMA Dir, 220 Second Ave E, Ste 106, Oneonta, AL 35121, 205-625-4121, ema@co.blount.al.us
Limestone County, AL 5/8/2014-7/9/2014 9/8/2015-9/16/2015	ACCA Contract: Removed & Disposed: vegetation, leaners/hangers (874/128), stumps (54); Reduced by burning 2015 Waterway Contract for the removal of waterway debris from 7 sites; Funded in part by NRCS / EWP	\$1,245,103	122,542	Richard Sanders , Co Engineer, 310 W. Washington St, Athens, AL 35611, 256-233-6681, richard.sanders@limestonecounty-al.gov Sharon Wilson , Engineering Clerk, 310 W. Washington St, Athens, AL 35611, 256-233-6681, sharon.wilson@limestonecounty-al.gov
2014 Ice Storm Pax	2 Contracts Activated - 3 DMS Managed for Event	\$5,358,824 Total Event Cost	277,501 Total Event CY	
Berkeley County Water & Sanitation, SC 2/2014-5/2014	Removed & Disposed: vegetation, leaners & hangers (19,102 trees); Reduced by grinding	\$3,381,880	179,382	Mark Schlievert , SW Dir, 212 Oakley Plantation Dr, Moncks Corner, SC 29461, 843-719-2380, mschlievert@bcwsa.com Michael Healy, PE , Atkins Sr Engineer III EM, 4030 W Boy Scout Blvd, Ste 700, Tampa, FL 33607, C: 813-267-7058, mike.healy@atkinsglobal.com
2012 Hurricane Sandy	4 Contracts Activated - 1 DMS Managed for Event	\$57,805,734 Total Event Cost	727,194 Total Event CY	
New Jersey Dept. of Environmental Protection 2/20/2013-12/15/2013 7/19/2014-9/5/2014	Removed & Disposed: vegetation, C&D, vehicles (4), vessels (232), white goods (41); Utilizing Side Scan Sonar equipment for pre-removal & post confirmation; Dredging of ship channels throughout the bays & disposed of contaminated sand & screened uncontaminated sand; NOAA Grant Project - Waterway debris removal for ineligible debris left by Hurricane Sandy.	\$57,753,129	724,800	Suzanne U. Dietrick , NJ DEP Site Remediation Program, Office of Dredging & Sediment, PO Box 420 Mail Code 401-06C, 401 East State St, Trenton, NJ 08625, p - 609-292-8838 c- 609-439-6673, Suzanne.Dietrick@dep.nj.us Jane Kozinski , Environmental Mgmt, NJDEP, 401 E State St., Mail Code 401-03B, Trenton, NJ 08625-0420, 609-292-2795, jane.kozinski@dep.state.nj.us
2012 Hurricane Isaac	9 Contracts Activated - 3 DMS Managed for Event Dauphin Island, AL - 8/31/2012-1/4/2013	\$2,821,936 Total Event Cost	245,799 Total Event CY	Jeff Collier , Mayor, 1011 Bienville Blvd, Dauphin Island, AL 36528, 251-861-5525, jcollier@townofdauphinisland.org



Tab III. Customer Listing / References

City of Holly Hill, FL
RFP #19-PW-16 Emergency Debris Hauling & Disposal

Tab III. Customer Listing / References

The chart below, similar to the one above, contains a listing of contracted work accomplished by CrowderGulf as **Prime Contractor** (unless otherwise stated) for projects for all previous customers during the past three years. Work is the result of right of way debris removal and disposal services similar to those services requested by the City of Holly Hill. A complete list of all clients and work performed by CrowderGulf can be made available dating back to Hurricane Frederick in 1979 if needed.

OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT
2018 Hurricane Michael CAT IV (FL)	9 Activations – 24 DMS's	\$90,987,937 + Total Event Cost	7,607,406 + Total Event CY	
Apalachicola, FL	Removed & Disposed: vegetation; Reduced: Grinding (47,227cy); Leaners (9) & Hangers (1,175) Trees; Monitored by Tetra Tech	\$1,024,119	59,069	Ronald W. Nalley, City Manager; 1 Avenue E., Apalachicola, FL 32320; amklibrary2017@gmail.com ;
Bay Co, FL	Removed & Disposed: vegetation; C&D Compact (274,381cy) Reduced: Grinding (1,184,582) Leaners (5,995) & Hangers (9,000) Trees; Monitored by Landfill Strategies	\$23,714,658	1,621,351	Keith Bryant, Director of Public Works; 840 W. 11st Street, Panama City, FL 32401; 850-248-8302; kbryant@baycountylfl.gov
Carrabelle, FL	Removed & Disposed: vegetation; Reduced Grinding (18,456)	\$360,820	20,056	Courtney Dempsey, CRA Director; 1001 Gray Avenue, Carrabelle, FL 32322; 850-544-5233; citycbel@gtcom.net
Franklin Co, FL	Removed & Disposed: vegetation; Reduced Grinding (49,259cy); Leaners (53) & Hangers (797) Trees; Monitored by Tetra Tech	\$1,988,617	126,087	Pamela Brownell, EM Director; 28 Airport Rd., Apalachicola, FL 32320; 850-653-8977 ext 100; Cell 850-653-6748; em3frank@fairpoint.net
Jackson Co, FL	Removed & Disposed: vegetation; Reduced Grinding Monitored by CDR McGuire	\$26,749,666	1,853,813	Rodney Andreasen, Director of Emergency Management; 2819 Panhandle Rd., Operations Complex, Marianna, FL 32446; 850-718-0007; Cell 850-573-1058; randreasen@jacksoncountylfl.com
Lynn Haven, FL	Removed & Disposed: vegetation; Leaners (164) & Hangers (606) Trees; Monitored by Tetra Tech. Provided Sat. Phones	\$7,918,458	633,614	Michael White, City Manager; 825 Ohio Ave., Lynn Haven, FL 32444; 865-265-2121, Cell 850-814-8740; citymanager@cityoflynnhaven.com
Panama City, FL	Removed & Disposed: vegetation; C&D Compact, Reduced Grinding (1,445,193cy); Leaners (5,296), Trees (24,208); Monitored by Landfill Strategies	\$51,785,261	3,034,980	Neil Fravel, Director of Public Works; 819 E. 11th Street, Panama City, FL 32401; 850-872-3015; nfravel@pcgov.org
Parker, FL	Removed & Disposed: vegetation; C&D Compaction (1,279 cy Reduced: Grinding (271,887cy); Leaners (203) & Hangers (842) Trees; Monitored by Tetra Tech	\$6,970,291	522,242	Nancy Rockwell, City Clerk; 1001 West Park Street, Parker, FL 32404 850-960-1908, Cell 850-528-9032; narowell@cityofparker.com
Washington Co, FL	Removed & Disposed: vegetation; Reduced: Grinding (719,889cy); Leaners (7,086), Hangers (29,673) Stumps (17); Monitored by Witt O'Briens	\$16,165,180	1,084,780	Ms. Lynne Abel, EM Public Safety Director; 2300 Pioneer Road, Chipley, FL 32428; 850-638-6203; label@washingtonfl.com
2018 Hurricane Florence CAT 1 (NC & SC)	18 Activations – 16 DMS's – FEMA-DR-4292-NC	\$25,788,107 Total Event Cost	2,000,000+ Total Event CY	
Bald Head Island, NC	Removed & Disposed: vegetation; Reduced Grinding (20,548cy); Leaners (275) & Hangers Trees (3,148); WG (169) Monitored by Landfill Strategies	\$860,103	24,323	Chris Clemmons, Director of Public Works; 110 Rothschild Street, Holden Beach, NC 28463; 910-842-6488; pworks@hbtownhall.com Chris McCall – Village Manager, 910-457-9700; cmccall@villagebhi.org
Bolivia, NC	Removed & Disposed: vegetation; Reduced Grinding (749cy) ; Monitored by Landfill Strategies	\$15,170	1,064	Dustin Graham, Director of Public Works; 700 Sunset Blvd., Sunset Beach, N 28468 910-579-6297 ext 1048, Cell 910-443-1144; dgraham@sunsetbeachnc.gov Jane Marston, Mayor; 910-471-2024

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City of Holly Hill, FL**

OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT
Brunswick Co, NC	Removed & Disposed, Reduce Grinding (318,734) Leaners (2,138) & Hangers (18,932) Trees; Monitored by Landfill Strategies	\$6,962,537	382,830	Wyatt Richardson , Operation Services Director of Parks & Recreation; 102 Town Hall Drive, Leland, NC 28451; 910-332-4651, Cell 910-470-7347; wrichardson@townofleland.com Micki Bozeman , Solid Waste Coordinator, micki.bozeman@brunswickcountync.gov
Caswell Beach, NC	Removed & Disposed: vegetation; Reduced Grinding (8,722cy) Monitored by Landfill Strategies	\$143,364	10,520	Mayor Jane Marston ; PO Box 93, Bolivia, NC 28422; 910-471-2024; townhall.bolivia@atmc.net ;
Duplin Co, NC	Removed & Disposed: vegetation; Reduced Grinding (89,635cy); White Good (1,186cy); Monitored by Tetra Tech	\$2,588,269	184,668	Chris Vernon , Emergency Management Director; 209 Seminary St. Keansville, NC 28349; 910-296-2160 x224, Cell 910-271-2772; chris.vernon@duplincountync.com
Fayetteville, NC	Removed & Disposed: vegetation; Reduced Grinding (107,490cy) ; Monitored by Tetra Tech	\$1,814,805	120,741	Jackie Tuckey , Public Information Officer 910-433-1854 jtuckey@ci.fay.nc.us Scott L. Bullard , Emergency Manager of Fire/EM; 433 Hay St., Fayetteville, NC 2830 910-433-1789, Cell 910-551-4208; sbullard@ci.fay.nc.us
Jacksonville, NC	Removed & Disposed: vegetation: ROW to DMS and Reduced Grinding; Leaners (13,777) & Hangers (2,823) Trees; Monitored by Thompson	\$4,162,306	269,974	Wally Hansen , Public Services Director – Engineering & Construction; PO Box 128. Jacksonville, NC 28451; 910-938-5260; whansen@ci.jacksonville.nc.us ; Dr. Richard L. Woodruff , City Manager; 910-938-5220; citymanager@ci.jacksonville.nc.us
Leland, NC	Removed & Disposed: vegetation; ROW to DMS and Reduced Grinding; Monitored by Landfill Strategies	\$1,510,413	113,814	Wyatt Richardson , Operations Services Director; 102 Town Hall Drive, Leland, NC 28451 Ofc: 910-332-4651 Cell: 910-470-7347 wrichardson@townofleland.com
Navassa, NC	Removed & Disposed: vegetation and C&D.	\$184,995	15,811	Mayor Eulis Willis ; 334 Main St., Navassa, NC 28451; 910-371-2432; mayor@townofnavassa.org
Northwest, NC	Removed & Disposed: vegetation and C&D.	\$29,944	1,879	Mayor James Knox - 910-515-9677 - cityofnorthwest@cityofnorthwest.com
North Topsail Beach, NC	Removed & Disposed: vegetation; ROW to DMS, C&D Reduction and Sandscreening; Monitored by Tetra Tech	\$1,191,044	38,298	Thomas Best , Public Works Director; 3315 Gray St., North Topsail Beach, NC 28460 910-328-9297, Cell 910-376-0453; tbest@ntbnc.org
Oak Island, NC	Removed & Disposed: vegetation; ROW to DMS and Reduced Grinding (55,965) Leaners (154) & Hangers (2,752) Trees; Monitored by Land Strategies	\$1,618,445	131,665	David Kelley , Town Manager; dkelly@ci.oak-island.nc.us
Onslow Co, NC	Removed & Disposed: vegetation; ROW to DMS and Reduced Grinding (123,457); Leaners (51) & Hangers (2,072) Trees; Monitored by Tetra Tech	\$6,349,681	567,036	Norman Bryson , Emergency Services Director; 1180 Commons Drive North, Jacksonville, NC 28546; 910-347-4270, Cell 910-340-5033; Norman_Bryson@onslowcountync.gov
Sandy Creek NC	Removed & Disposed: vegetation; Monitored by Land Strategies	\$14,986	1,889	Genn Marshall , Mayor; 910-655-6028 or 240-256-0810
SCDOT	Removed & Disposed: vegetation; Monitored by Thompson	\$118,452	4,867	Tom Johnson , SCDOT Manager / Emergency Operation; 803-354-2288; johnstona@scdot.org
Shallote, NC	Removed & Disposed: vegetation; ROW to DMS & Reduced Grinding (6,563cy) ; Monitored by Land Strategies	\$118,221	10,565	Mimi Gaither , Town Administrator; 910-619-7452
Swansboro, NC	Removed & Disposed: vegetation; Reduced Grinding (27,705cy); Leaners (8) & Hangers (87) Trees; Monitored by Thompson	\$504,450	30,816	Scott Chase , Town Manager; 601 W. Corbett Avenue, Swansboro, NC 28584; 910-326-4428 x 175, Cell 910-712-4500; schase@ci.swansboro.nc.us
Varnamtown, NC	Removed & Disposed: vegetation; ROW to DMS and Reduced Grinding (3,675cy) ; Monitored by Land Strategies	\$66,268	4,369	Judy Galloway , Mayor; 910-842-6697; jllg@atmc.net

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OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT
2017 Hurricane Nate	3 Contracts Activated for Event	\$2,125,317 Total Event Cost	165,947 Total Event CY	
Mobile, AL 11/16/2017-11/20/2017	Removed & Disposed: C&D,	\$18,911	2,044	Bill Harkins , Public Works Dir, harkinsb@cityofmobile.org
2017 Hurricane Irma	64 Contracts Activated for Event - 115 DMS Managed for Event	\$202,592,200 Total Event Cost	10,447,423 Total Event CY	
Apopka, FL 9/24/2017-01/26/2018	Removed & Disposed: vegetation, hangers (1,194 ea), stumps (15); Tasks: Storm Sewer Cleaning; Monitored by Landfall Strategies	\$2,108,037	150,294	Josh Robinson , Solid Waste Operations Manager, 748 E. Cleveland St. Apopka, FL 32703, 407-703-1731 fax: 407-703-1748 jrobinson@apopka.net
Arcadia, FL 10/2/2017-12/11/2017	Removed & Disposed: vegetation, hangers (894 trees), leaners (107 trees), stumps(13); burned (33,868); Reduced: at 1 site by burning; Monitored by Landfall Strategies	\$499,521	35,182	Beth Carsten , Finance Director 23 North Polk Ave. Arcadia, FL 34266, 863-494-4114 fax: 863-494-4712 ecarsten@arcadia-fl.gov Penny Delaney , City Clerk 23 North Polk Ave. Arcadia, FL 34266 863-494-4114 fax: 863-494-4712 pdelaney@arcadia-fl.gov
Aventura, FL 9/15/2017-11/07/2017	Removed & Disposed: vegetation, mulch, hangers (708 trees) Reduced: at 1 site by grinding Monitored by Volkert	\$379,842	10,865	Joseph Kroll , Public Works Director 19200 W. County Club Drive Aventura, FL 33180 cell: 305-525-1694, ofc: 305-466-8970 fax: 305-466-3277 jkroll@cityofaventura.com Alan Levin , Public Works Operations Manager 19200 W. Country Club Drive Aventura, FL 33180 cell: 305-218-6844 c 305-466-8931 alevine@cityofaventura.com
Bonita Springs, FL 9/23/2017-12/12/2017	Removed & Disposed: C&D, vegetation, grind (412,401), mulch, leaners (357) / hangers (10,148 trees) Reduced: at 1 site by grinding Monitored by Thompson - ADMS	\$6,536,117	539,271	Matt Feeney , Public Works Director 9101 Bonita Beach Road, Bonita Springs, FL 34135 ofc: 239-949-6246 fax: 239-949-6245 matt.feeney@cityofbonitasprings.org Arleen Hunter , Assistant City Manager 9101 Bonita Beach Road, Bonita Springs, FL 34135 ofc: 239-949-6262 Arleen.hunter@cityofbonitasprings.org
Brevard Co, FL 9/18/2017-11/29/2017	Removed & Disposed: C&D, vegetation, mulch Reduced: at 4 site by grinding Monitored by Tetra Tech - ADMS	\$2,370,624	172,031	"Euri" Euripides Rodriguez , SW Dir, 2725 Judge Fran Jamieson Way, Bldg A, Ste 1 Viera, FL 32940, 321-633-2042, euripides.rodriguez@brevardcounty.us
Casselberry, FL 9/20/2017-01/03/2018	Removed & Disposed: C&D, vegetation, mulch, leaners (58) / hangers (26 trees), stumps (21) Reduced: at 4 site by grinding Monitored by Tetra Tech - ADMS	\$364,046	30,629	Mr. Charles "Chuck" Smith Public Works Parks and Facilities Supervisor 95 Triplet Lake Drive Casselberry, FL 32707 cell: 321-388-4194 ofc: 407-262-7725 xt. 1717 csmith@casselberry.org Willie Velez , Procurement Administrator 95 Triplet Lake Drive Casselberry, FL 32707 ofc: 407-262-7700 xt. 1137 fax: 407-262-7746 , wvelez@casselberry.org
Charlotte County, FL 11/11/2017-01/26/2018	Removed & Disposed: C&D, vegetation, leaners (238) / hangers (5,070 trees); Monitored by Tetra Tech - ADMS	\$1,032,094	6,193 Tons	Richard Allen , SW Operations Manager, 25550 Harbor View Rd, Unit 2, Port Charlotte FL 33982, 941-764-4393, richard.allen@charlottecountyfl.gov
Chatham Co, GA 9/20/2017-1/9/2018	Removed & Disposed: C&D, vegetation, mulch, grind (60,495) Reduced: at 1 site by grinding Monitored by Thompson- ADMS	\$460,049	76,639	Robert Drewry , Director of Public Works 7226 Varnedoe Drive Savannah, GA 31406 ofc: 912-652-6842 fax: 912-652-6845 rdrewry@chathamcounty.org Robin L. Maurer , Assistant Purchasing Director 1117 Eisenhower Drive, Suite C Savannah, GA 31406 ofc: 912-790-1623 fax: 912-790-1627 rmaurer@chathamcounty.org
Clay Co, FL 9/18/2017-1/10/2018	Removed & Disposed: C&D, vegetation, mulch, leaners / hangers; Reduced: at 6 site by grinding Monitored by Landfall Strategies	\$5,593,903	516,358	John Ward , EM Dir, 2519 SR 16 W, Green Cove Springs, FL 32043, 904-541-2767, John.Ward@claycountygov.com
Cocoa Beach, FL 9/18/2017-10/25/2017	Removed & Disposed: C&D, vegetation, mulch, compacted C&D; Reduced: at 1 site by grinding Monitored by Tetra Tech - ADMS	\$207,256	20,986	Rob Strong , Project Manager, Public Works, 1600 Minutemen Causeway, Cocoa Beach FL 32932, 321-868-3316, rstrong@cityofcocoa.com

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City of Holly Hill, FL**

OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT	
Coleman, FL 9/25/2017-12/18/2017	Removed & Disposed: vegetation, mulch, Stumps (6) Reduced: at 1 site by grinding Self Monitored	\$28,464	3,030	Mayor Milton Hill , 3502 E. Warm Springs Avenue Coleman, FL 33521 cell: 352-978-9938 ofc: 352-748-1017 Fax: 352-748-2291 miltonhill@cityofcolemanfl.com	Ruth Busby , Public Services Director 3502 E. Warm Springs Avenue Coleman, FL 33521 ofc: 352-748-1017 Fax: 352-748-2291 ruthbusby@cityofcolemanfl.com
Collier County, FL 5/15/2018-Ongoing	Removed & Disposed: drainage ditch debris, stumps (1,360), leaners (714); Monitored by Tetra Tech - ADMS	\$15,956,176	49,215	Gino Santabarbara , Gino.Santabarbara@colliercountyfl.gov	Tony Barone , Tony.Barone@colliercountyfl.gov
Deltona, FL 9/19/2017-12/18/2017	Removed & Disposed: vegetation, mulch, leaners (99) / hangers (2,734 trees); Reduced: at 1 site by grinding Monitored by Tetra Tech - ADMS	\$3,257,453	292,339	Matt Doan , PW Dir, 2345 Providence Blvd, Deltona, FL 32725, 386-878-8950, mdoan@deltonafl.gov	
DeSoto Co, FL 10/2/2017-02/15/2018	Removed & Disposed: vegetation, mulch, leaners (459) / hangers (1 trees), stumps (228); Reduced: at 1 site by grinding Monitored by Landfall Strategies	\$1,474,790	96,228	Tom Moran , Emergency Management Director 2200 NE Roan Street Arcadia, FL 34266 Cell: 863-993-5855, Ofc: 863-993-4831, Fax: 863-993-4840 t.moran@desotobocc.com	Cindy Talamantez , Purchasing Director 1 E. Oak Street, Suite 203 Arcadia, FL 34266 Ofc: 863-993-4816 Fax: 863-993-4819 c.talamantez@desotobocc.com
Edgewater, FL 9/19/2017-11/2/2017	Removed & Disposed: vegetation Monitored by Witt O'Briens - ADMS	\$409,725	57,936	Brenda DeWees , Dir of Env Services, 409 Mango Tree Drive Edgewater, FL 32132 386-424-2400, bdeweess@cityofedgewater.org	
Edgewood, FL 9/21/2017-11/9/2017	Removed & Disposed: vegetation, mulch Reduced: at 1 site by grinding Monitored by Landfall Strategies	\$214,703	15,547	Bea L. Meeks , City Clerk, 405 Larue Ave. Edgewood, FL 32809 Cell: 352-267-8839, Ofc: 407-851-2920 Fax: 407-851-7361 bmeeks@edgewood-fl.gov	Mayor Ray Bagshaw 405 Larue Ave. Edgewood, FL 32809 Cell: 407-230-0351 Ofc: 407-851-2920 rbagshaw@edgewood-fl.gov
Estero, FL 09/22/2017-02/04/2018	Removed & Disposed: vegetation Monitored by Rostan	\$30,998	1,595	David Willems , Public Works Director 9401 Corkscrew Palms Circle Estero, FL 33928 239-221-5035 willems@estero-fl.gov	
Flagler Beach, FL 9/22/2017-10/21/2017	Removed & Disposed: vegetation, C&D, mulch Reduced: at 2 site by grinding; Monitored by Thompson - ADMS	\$320,363	27,398	Larry Newsom , City Manager, 105 South Second St, Flagler Beach, FL 32136, 386-52000, lnewsom@cityofflaglerbeach.com	
Flagler Co, FL 9/26/2017-11/6/2017	Removed & Disposed: vegetation Monitored by Eisman Russo	\$402,926	22,491	Richard Gordon , Asst Co Engineer, 1769 E Moody Blvd, Building 2, Bunnell, FL 32111 386-313-4006, rgordon@flaglercounty.org	
Ft Myers, FL 9/27/2017-12/5/2017	Removed & Disposed: vegetation, mulch, leaners (47) / hangers (3,060 trees) Reduced: at 2 site by grinding Monitored by Thompson - ADMS	\$3,757,645	330,885	Mr. Saeed Kazemi , City Manager 2200 Second Street Ft. Myers, FL 33901 Cell: 239-851-1753 Ofc: 239-321-7024 SKazemi@cityfymyrs.com	Sandra Ryan , Interim Dep. City Clerk 2200 Second Street Ft. Myers, FL 33901 Ofc: 239-321-7035
Ft Myers Beach, FL 9/27/2017-12/7/2017	Removed & Disposed: vegetation, mulch Monitored by Thompson - ADMS	\$257,847	24,783	Roger Hernstadt , Town Manager 2523 Estero Blvd. Fort Myers Beach, FL 33931 Ofc: 239-765-0202 Fax: 239-765-0909 Roger@fmbgov.com	Scott Baker , Director of Public Works 2523 Estero Blvd. Fort Myers Beach, FL 33931 Cell: 239-218-7733 Ofc: 239-765-0202 sbaker@fortmyersbeachfl.gov
Glades Co, FL 10/3/2017-2/26/2018	Removed & Disposed: vegetation, C&D Reduced: at 6 site by burning Monitored by Thompson - ADMS	\$397,294	42,414	Angela Snow Colegrove , EM Director 500 Ave J. Moore Haven, FL 33471 Cell: 863-673-1837 Ofc: 863-946-6020 Fax: 863-946-1091 asnow@myglades.com	Paul Carlisle , County Manager 500 Ave J. Moore Haven, FL 33471 Ofc: 863-946-6000 pcarlisle@myglades.com
Hardee Co, FL 9/19/2017-1/31/2018	Removed & Disposed: vegetation, C&D, hangers (5,592), leaners (3) Monitored by Witt O'Briens - ADMS	\$1,067,904	78,968	Jill Newman , EM Director 404 W. Orange St. Wauchula, FL 33873 Cell: 863-832-0324 Ofc: 863-773-6373 Fax: 863-773-9390 jill.newman@hardeecounty.net	Willie Nabong , PW Director 205 Hancha Road Wauchula, FL 33873 Ofc: 863-773-3272 Fax: 863-773-0107 willie.nabong@hardeecounty.net

Attachment: Crowder Gulf - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling &

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OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT	
Jupiter, FL 9/11/2017-10/24/2017	Push Operations Removed & Disposed: vegetation, C&D Monitored by Tetra Tech - ADMS	\$370,420	43,668	Mr. Thomas "Tom" Discoll , Director of Engineering & Public Works 210 Military Trail Jupiter, FL 33458 Cell: 561-440-0213 Ofc: 561-741-2215 Fax: 561-741-2515 thomasd@jupiter.fl.us	Mr. Doug Koennicke , Town Engineer 2 Military Trail Jupiter, FL 33458 Ofc: 561-741-2258 Cell: 561-723-4680, dougk@jupiter.fl.us
Kissimmee, FL 9/18/2017-12/16/2017	Removed & Disposed: vegetation, C&D, mulch, e-waste (21) Reduced: at 1 site by grinding Monitored by Tetra Tech - ADMS	\$494,146	49,313	Kerith Fiddler , PW Director, 101 Church Street, Suite 301 Kissimmee, FL 34741 Cell: 407-252-7823 Ofc: 407-518-2164 kfiddler@kissimmee.org	George Allen , PW Operations Assistant Director 101 Church Street Kissimmee, FL 34741 Ofc: 407-518-2523 Cell: 407-624-0155 gallen@kissimmee.org
Lake Co, FL 9/16/2017-02/28/2018	Removed & Disposed: vegetation, mulch, hangers (3,918 trees), leaners (22); Reduced: at 3 site by grinding Monitored by Tetra Tech - ADMS	\$6,157,638	563,585	Mary Hamilton Environmental Services Mgr., 323 N. Sinclair Ave. Tavares, FL 32778 Ofc: 352-483-9006 mhamilton@lakecountyfl.com	David Salinas , Public Works Landfill Supervisor, 13130 County Landfill Rd., Tavares, FL 32778 Cell: 352-636-0851 Ofc: 352-343-3776 Fax: 352-253-1690 dsalinas@lakecountyfl.gov
Lake Mary, FL 9/19/2017-12/9/2017	Removed & Disposed: vegetation, C&D, mulch, leaners (10), hangers (453 trees); Reduced: at 1 site by grinding Monitored by Thompson - ADMS	\$563,576	55,642	Bruce Paster , PW Director 911 Wallace Court Lake Mary, FL 32746 Cell: 407-463-8133 Ofc: 407-585-1452 bpaster@lakemaryfl.com	Jill Alvarez , Purchasing Coordinator 101 Country Club Road Lake Mary, FL 32746 Ofc: 407-585-1403 Fax: 407-585-1464 jalvarez@lakemaryfl.com
Lakeland, FL 9/19/2017-02/09/2018	Removed & Disposed: vegetation, C&D, mulch, leaners (413), hangers (12,189 trees), stumps (6); Reduced: at 3 site by grinding; Monitored by Thompson - ADMS	\$3,345,920	228,996	Heath Frederick , PW Director 228 S Massachusettes Ave. Lakeland, FL 33801 Cell: 386-747-2370 , Ofc: 863-834-6001 heath.frederick@lakelandgov.net	Greg James , PW Assistant Director 228 Massachusettes Avenue Lakeland, FL 33801 Cell: 863-608-1468 Ofc: 863-834-6040 greg.james@lakelandgov.net
Lauderdale-By-The-Sea, FL 9/16/2017-10/9/2017	Removed & Disposed: vegetation, hangers (131 trees) Monitored by Witt O'Briens - ADMS	\$71,211	6,748	Don Prince , Director of Municipal Services 4501 N. Ocean Drive Lauderdale-By-The-Sea, FL 33308 Cell: 954-275-0808 Ofc: 954-640-4232 Fax: 954-776-0578 DonP@lbt-s-fl.gov	Ralph "Bud" Bentley , Town Manager 4501 Ocean Drive Town of Lauderdale-By-The-Sea, FL 33308 Ofc: 954-640-4200 Cell: 954-776-1857 budb@lbt-s-fl.gov
Lazy Lakes, FL 9/17/2017-10/15/2017	Removed & Disposed: vegetation, hangers (3 trees)	\$2,887	332	Melissa Augustin , City Attorney, 3099 E Commercial Blvd, Ste 200, Ft Lauderdale, FL 33308, 954-771-4500, maugustin@cityatty.com	
Lee Co, FL 9/16/2017-7/5/2018	Removed & Disposed: vegetation, C&D, mulch, leaners (3,733), hangers (70,730 trees); Reduced: at 13 site by grinding Monitored by Thompson - ADMS	\$29,612,788	2,239,845	DR , Public Utilities Manager 10500 Buckingham Rd. Fort Myers, FL 33905 Cell: 239-229-5733 Ofc: 239-533-8000 Fax: 239-338-3337 jfourmier@leegov.com	Jim Bjostad , Public Safety Emergency Manager 2675 Ortiz Ave. Ft. Myers, FL 33905 Cell: 239-476-2147 Ofc: 239-533-0617 Fax: 239-477-3636 jbjostad@leegov.com
Miami Springs, FL 9/14/2017-02/15/2018	Push Operations; Removed & Disposed: vegetation, C&D, mulch, leaners (314), hangers (3,862 trees), stumps (74) Reduced: at 1 site by grinding; Monitored by Thompson - ADMS	\$3,669,593	161,054	Tammy Romero , Procurement Specialist 201 Westward Drive Miami Springs, FL 33166 Ofc: 305-805-5035 Fax: 305-805-5018 romerot@miamisprings-fl.gov	William Alonso , City Manager 201 Westward Drive Miami Springs, FL 33166 Ofc: 305-805-5014 alonsow@miamisprings-fl.gov
Miami, FL 10/4/2017-12/14/2017	Removed & Disposed: vegetation, C&D, mulch, leaners (162), hangers (4,213 trees), stumps (103) Reduced: at 1 site by grinding; Monitored by Tetra Tech - ADMS	\$1,452,739	64,163	Mario F. Nunez , Solid Waste Director 1290 N.W. 20 Street Miami, FL 33142 Ofc: 305-960-2804 Fax: 305-960-2850 mfnunez@miamigov.com	Robert Williams , Solid Waste Superintendent 1290 N.W. 20 Street Miami, FL 33142 Ofc: 305-960-2837 Fax: 305-960-2845 robwilliams@miamigov.com
Mount Dora, FL 9/26/2017-10/28/2017	Removed & Disposed: vegetation Reduced: at 1 site by grinding Monitored by Tetra Tech - ADMS	\$638,400	32,907	Mike Sheppard , Dep. Director Finance 510 N Baker St. Mount Dora, FL 32757 Ofc: 352-735-7179 Cell: 352-408-4692 sheppardm@cityofmoundora.com	John McKinney , Finance Director 510 N Baker St. Mount Dora, FL 32757 Ofc: 352-735-7158 Cell: 321-205-6401 mckinneyj@ci.mount-dora.fl.us

**RFP 19-PW-16 Emergency Debris Hauling & Disposal
City of Holly Hill, FL**

OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT
Nags Head, NC 9/8/2017-10/12/2017	Supplied water pumps for standby use	\$11,486	Hrly	David Ryan , Town Engineer, 2200 Lark Ave. Nags Head, NC 27959 ofc. 252-441-622 cell 252-475-0038, fax: 252-441-3350 david.ryan@nagsheadnc.gov
Nassau Co, FL 9/18/2017-2/9/2018	Removed & Disposed: vegetation, mulch, leaners (81), hangers (7,113 trees); Reduced: at 1 site by grinding Monitored by Witt O'Briens - ADMS	\$2,978,944	259,110	Scott Herring PW Director 46026 Landfill Rd. Callahan, FL 32011 Ofc: 904-491-7330 Cell: 904-583-5665 Fax: 904-879-6323 sherring@nassaucountyfl.com Shanea Jones , County Manager 96135 Nassau Pl. Suite 1 Yulee, FL 32097 Ofc: 904-530-6010 Fax: 904-321-5784 sjones@nassaucountyfl.com
North Port, FL 9/15/2017-12/13/2017	Removed & Disposed: vegetation, mulch, leaners (6), hangers (675 trees); Reduced: at 1 site by grinding Monitored by Rostan / Hall Pass - ADMS	\$737,413	63,542	Monica Bramble , Asst. PW Director 1100 N. Chamberlin Blvd. North Port, FL 34286 Ofc: 941-240-8060 Cell: 941-628-0015 Fax: 941-240-8063 mbramble@cityofnorthport.com Frank Lama, Solid Waste Manager 110 Chamberlain Blvd. North Port, FL 34286 Ofc: 941-240-8074 Fax: 941-429-7079 flama@cityofnorthport.com
Ocala, FL 9/18/2017-02/26/2018	Push Operations; Removed & Disposed: vegetation, mulch, leaners (96), hangers (377 trees); Reduced: at 2 site by grinding Monitored by Tetra Tech - ADMS	\$1,838,623	179,521	Darren Park , PW Director 1805 NE 30th Ave. Bldg. 300 Ocala, FL 34470 Ofc: 352-351-6733 Cell: 352-414-8622 Fax: 352-351-6731 dpark@ocalafl.org Ken Whitehead , Asst. City Manager 180 NE 30th Ave Bldg 600 Ocala, FL 34470 Ofc: 352-401-3974 Cell: 352-857-1223 kwhitehead@ocalafl.org
Okeechobee Co, FL 9/22/2017-12/08/2017	Removed & Disposed: vegetation, ash, mulch, leaners (5), hangers (1,742 trees); Reduced: at 1 site by burning & grinding Monitored by Culpepper & Terpening - ADMS	\$1,412,645	137,920	Mitchell Smeykal , EM Director 707 NW 6th St. Ave Okeechobee, FL 34972 Ofc: 863-763-3212 Cell: 863-634-6273 Fax: 863-763-1569 msmeykal@co.okeechobee.fl.us Russell Rowland , Asst Co Administrator 1700 NW 9th Ave. Suite D Okeechobee, FL 34972 Ofc: 863-763-1811 Cell: 863-697-0121 Fax: 863-763-5529 rrowland@co.okeechobee.fl.us
Orange Co, FL 9/15/2017-2/26/2018	Removed & Disposed: vegetation, mulch, ash, leaners (152), hangers (3,762 ea & 15,556 trees), stumps (4), marine debris Reduced: at 3 site by grinding; Monitored by Tetra Tech - ADMS	\$5,698,934	375,219	Ralphetta Aker , PW Fiscal & Op Support Manager 4200 South John Young Parkway Orlando, FL 32839 Ofc: 407-836-8011 Fax: 407-836-7788 Ralphetta.Aker@ocfl.net Jennifer Cummings PW Stormwater Manager 4200 S. John Young Pkwy Orlando, FL 32839 Ofc: 407-836-7795 Cell: 321-67624 jennifer.cummings@ocfl.net
Orlando, FL 9/22/2017-12/1/2017	Removed & Disposed: vegetation, mulch, hangers (2,974 trees) Reduced: at 2 site by grinding Monitored by Thompson - ADMS	\$1,316,790	79,114	Mike Carroll , Solid Wast Div. Manager 1028 S. Woods Ave. Orlando, FL 32805 Ofc: 407-246-3050 Cell: 407-538-8916 Fax: 407-246-2808 michael.carroll@cityoforlando.net Rick Howard , PW Director 1028 S. Woods Ave. Orlando, FL 32805 Ofc: 407-246-3222 rick.howard@cityoforlando.net
Ormond Beach, FL 9/16/2017-10/26/2017	Removed & Disposed: vegetation, mulch, leaners (20), hangers (3,608 trees); Reduced: at 1 site by grinding Monitored by Thompson - ADMS	\$2,022,282	130,212	Kevin Gray , PW Operations Manager 501 N. Orchard St. Ormond Beach, FL 32174 Ofc: 386-676-3577 Cell: 386-316-7725 kevin.gray@ormondbeach.org
Palm Coast, FL 10/13/2017-11/6/2017	Removed & Disposed: vegetation, C&D Monitored by True North - ADMS	\$162,855	22,007	Jim Landon , City Manager 160 Lake Avenue Palm Coast, FL 32164 Ofc: 386-986-3702 Fax: 386-986-3781 jlandon@palmcoastgov.com Nester Abreu , PW Director 1 Welfield Grade Palm Coast, FL 32137 Ofc: 386-92360 Cell: 386-931-5177 nabreu@palmcoastgov.com
Palm Springs, FL 9/15/2017-11/2/2017	Removed & Disposed: vegetation Monitored by Thompson - ADMS	\$134,298	17,072	Mr. William "Bill" Golson , Dir. Parks and Recreation 226 Cypress Lane Palm Springs, FL 33461 Ofc: 561-964-8820 Fax: 561-964-2387 bgolson@vpsfl.org Kimberly Wynn , Village Clerk 226 Cypress Lane Palm Springs, FL 33461 Ofc: 561-965-4010 Fax: 561-965-0899 kwynn@vpsfl.org
Palmetto, FL 10/5/2017-11/21/2017	Removed & Disposed: vegetation, mulch, hangers (97 trees) Reduced: at 1 site by grinding Monitored by Witt O'Briens - ADMS	\$202,411	22,797	Allen Tusing , PW Director 600 17th Street W. Palmetto, FL 34221 Ofc: 941-723-4580 Cell: 941-737-0282 Fax: 941-723-4539 atusing@palmettofl.org Javier Vargas Dep. Director PW 600 17th Street W. Palmetto, FL 34221 Ofc: 941-723-4580 Fax: 941-723-4539 jvargas@palmettofl.org

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OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT	
Plantation, FL 9/19/2017-1/8/2018	Removed & Disposed: vegetation, hangers (2,104 trees) Monitored by Witt O'Briens - ADMS	\$1,714,265	194,605	Dawn Mehler, Administrative Analyst 750 NW 91st Avenue Plantation, FL 33324 Ofc: 954-797-2723 dmeehler@plantation.org	Steve Rodgers, PW Asst. Director 750 N 91st Ave Plantation, FL 33324 Ofc: 954-4 2535 Fax: 954-452-2548 srodgers@plantation.org
Polk Co, FL 9/15/2017-04/05/2018	Removed & Disposed: vegetation, mulch, leaners (71), hangers (27,456 trees); Reduced: at 11 site by grinding Monitored by Tetra Tec - ADMS	\$27,921,453	2,604,925	Michael Teate, Roads & Drainage Area Manager 3000 Sheffield Rd. Winter Haven, FL 33880 Ofc: 863-535-2200 Cell: 863-581-0541 michaelteate@polk-county.net	Jay Jarvis, Drainage Director, jayjarvis@polk-county.net , 300 Sheffield Rd, Winter Haven 33880, (863)535-2200
Polk Co School Board, FL 11/4/2017-02/28/2018	Removed & Disposed: vegetation, leaners (27), hangers (2,516 trees); Monitored by Tetra Tech - ADMS	\$345,164	14,322	Scott Reeves, Senior Coordinator of Support Services , 1430 Hwy 60 East Bartow, FL 33830 863-534-5052 Scott.reeves@polk-fl.net	
Punta Gorda, FL 9/20/2017-10/16/2017	Removed & Disposed: vegetation, mulch, leaner (1), stump (1) Reduced: by grinding	\$131,971	17,770	Marian Pace, Procurement Manager 326 West Marion Ave. Punta Gorda, FL 33950 Ofc: 941-575-3348 Cell: 941-628-1592 Fax: 941-575-3340 mpace@pgorda.us	Howard Kunik, City Manager 326 West Marion Ave. Punta Gorda, FL 33950 Ofc: 941-575-3301 Fax: 941-575-3310 hkunik@pgorda.us
Putnam Co, FL 9/21/2017-2/2/2018	Removed & Disposed: vegetation, mulch, Reduced: at 4 site by grinding Self Monitored	\$3,935,714	377,203	Larry Gast, Dir. Solid Waste/Sanitation 140 County Landfill Rd. Palatka, FL 32177 Ofc: 386-329-1200 Fax: 386-329-0486 larry.gast@putnam-fl.com	Lynn Wooten Solid Waste Sanitation Admin 140 County Landfill Rd. Palatka, FL 32177 Ofc: 386-329-1201 Cell: 386-937-5231 Fax: 386-329-0486 Lynn.wasdin@putnam-fl.com
Sanford, FL 9/18/2017-11/12/2017	Removed & Disposed: vegetation, C&D, mulch Reduced: at 1 site by grinding Monitored by Witt O'Briens - ADMS	\$567,798	90,735	John P. Reichardt, PW Operations Mgr , 300 N Park Ave. Sanford, FL 32771 Ofc: 407-688-5087 Cell: 407-416-2998 John.reichardt@sanfordfl.gov	Bilal Iftikhar PW Director , 300 N Park Ave. Sanford, FL 32771 Ofc: 407-688-5085 F: 407-688-5081 bilal.iftikhar@sanfordfl.gov
Sanibel Island, FL 9/18/2017-12/17/2017	Removed & Disposed: vegetation, mulch, leaners (122), hangers (720 trees), stumps (44); Reduced: at 1 site by grinding Monitored by Witt O'Briens - ADMS	\$2,217,420	189,707	Keith Williams II, PW Director 800 Dunlop Rd. Sanibel, FL 33957 Ofc: 239-472-6397 Cell: 239-691-8787 keith.williams@mysanibel.com	Scott Krawczuk, Dep. Director Public Works 800 Dunlop Rd. Sanibel, FL 3395 Ofc: 239-472-6397 Cell: 239-770-2554 F: 239-472-6041
Sarasota Co, FL 9/13/2017-1/19/2018	Removed & Disposed: vegetation, mulch, leaners (2), hangers (77 trees); Reduced: at 3 site by grinding Monitored by Tetra Tech - ADMS	\$2,819,743	319,296	Lois Rose, Solid Waste Mgr. 4000 Knights Trail Road Nokomis, FL 34275 Ofc: 941-861-1589 Cell: 941-650-0722 Fax: 941-486-2620 lerose@scgov.net	Scott Montgomery, EM Operations Mgr 6050 Porter Way Sarasota, FL 34236 Ofc: 941-861-5927 Fax: 941-861-5501 smontgo@scgov.net
St Petersburg, FL 9/16/2017-12/9/2017	Removed & Disposed: vegetation, mulch, stumps (8) Reduced: at 1 site by grinding Monitored by Tetra Tech - ADMS	\$1,190,184	242,518	Mike Vineyard, Park Operational Manager 1400 19th Street North. St. Petersburg, FL 33713 Ofc: 727-892-5233 michael.vineyard@stpete.org	Mike Jeffries, Dir. Parks and Rec 1400 Street North St. Petersburg, FL 33713 Ofc: 727-892-5863 michael.jeffries@stpete.org
Stuart, FL 9/14/2017-10/27/17	Push Operations; Removed & Disposed: vegetation, mulch, leaners (2) / hangers (171 trees); Reduced: at 1 site by grinding Monitored by Thompson - ADMS	\$181,132	16,535	Sam Amerson, Dir. Public Works 121 SW Flagler Ave. Stuart, FL 34994 Ofc: 772-288-5331 Cell: 772-260-9613 samerson@ci.stuart.fl.us	Dave Peters, Asst. Director of PW , 121 SW Flagler Ave. Stuart, FL 34994 Ofc: 772-21292 Cell: 772-260-9615 dpeters@ci.stuart.fl.us
Sumter Co, FL 9/22/2017-2/24/2018	Removed & Disposed: vegetation, mulch, leaners (274), hangers (7,806 trees), stumps (78); Reduced: at 1 site by grinding; Monitored by Thompson - ADMS	\$1,391,971	101,187	Mark Wilson, Road and Bridge Superintendent 319 E. Anderson Ave. Bushnell, FL 33513 Ofc: 352-569-6700 Fax: 352-569-6701	Jackey Jackson, Asst. PW Director Operations 319 E. Anderson Ave. Bushnell, FL 33513 Ofc: 352-569-6700 Cell: 352-38543 Fax: 352-569-6701 jackey.jackson@sumtercountyfl.gov

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OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT	
Sunrise, FL 9/17/2017-11/30/2017	Removed & Disposed: vegetation, C&D, mulch, leaners (263), hangers (3,804 trees); Reduced: at 3 site by grinding Monitored by Tetra Tech - ADMS	\$2,557,532	157,258	Scott Manning , Emergency Mgmt 10440 W. Oakland Park Blvd. Sunrise, FL 33351 Ofc: 954-746-3476 Cell: 954-383-2647 smanning@sunrisefl.gov	Richard Salamon , City Manager 10770 West Oakland Park Blvd. Sunrise, FL 33351 Ofc: 954-746-3430 Fax: 954-746-3439 citymanager@sunrisefl.gov
Tarpon Springs, FL 9/18/2017-12/13/2017	Removed & Disposed: vegetation, C&D, mulch, leaners (34), hangers (703 trees); Reduced: at 1 site by grinding Monitored by Tetra Tech - ADMS	\$675,255	59,407	Tom Funcheon , PW Director 324 East Pine Street Tarpon Springs, FL 34689 Ofc: 727-942-5606 Cell: 727-224-6182 Fax: 727-943-9609 tfuncheon@ctsfl.us	Mr. Richard Butcher , 444 Huey Ave. South Tarpon Springs, FL 34689 Ofc: 727-938-3737 Fax: 727-934-0598
Tybee Island, GA 9/17/2017-11/21/2017	Removed & Disposed: C&D, white goods (31) Monitored by Rostan / Haul Pass - ADMS	\$75,798	9,735	Angela Hudson , Finance Director 403 Butler Ave. Tybee Island, GA 31328 Ofc: 912-472-5021 Fax: 912-786-9465 ahudson@cityoftybee.org	Shawn Gillen , City Manager 403 Butler Ave. Tybee Island, GA 31328 Ofc: 912-45070 Cell: 404-309-1788 sgillen@cityoftybee.org
Venice, FL 9/20/2017-10/17/2017	Removed & Disposed: vegetation Monitored by Thompson - ADMS	\$110,342	12,543	Judy Gamel , Executive Asst. City Managers Office 401 West Venice Ave. Venice, FL 34285 Ofc: 941-882-7398 Fax: 941-480-3031	John Venezian , Public Works Director 2 S. Seaboard Ave. Venice, FL 34285 Ofc: 941-882-7359 jveneziano@venicegov.cc
Vero Beach, FL 9/18/2017-10/10/2017	Removed & Disposed: vegetation Reduced: at 1 site by grinding Monitored by Thompson - ADMS	\$440,532	35,621	Don Dexter , PW Manager 3405 Airport West Drive Vero Beach, FL 32960 Ofc: 772-978-4861 Cell: 772-473-7372 Fax: 772-978-4879 ddexter@covb.org	Carol Shoaf , Purchasing Contractor Administrator 3455 Airport West Drive Vero Beach, FL 32961 Ofc: 772-978-5470 Fax: 772-770-6860 purchcss@covb.org
(The) Villages Community, FL 9/15/2017-12/20/2017	Removed & Disposed: vegetation, mulch, stumps (34) Reduced: at 2 site by grinding Monitored by Volkert - ADMS	\$406,298	32,979	Diane Tucker , Admin Ops Manager 940 Lakeshore Drive The Villages, FL 32162 Ofc: 352-674-1920 Cell: 352-207-8626 Fax: 652-674-1921 diane.tucker@districtgov.org	
Wilton Manors, FL 9/18/2017-10/14/2017	Removed & Disposed: vegetation, C&D, leaners (3), hangers (91 trees) Monitored by Tetra Tech - ADMS	\$222,614	25,961	David Archacki , Dir. Utilities / Emergency Mgmt 2020 Wilton Drive Wilton Manors, FL 33305 Ofc: 954-390-2129 Cell: 943-818-7315 darchacki@wiltonmanors.com	Bob Mays , Director of Finance 2020 Wilton Dr. Wilton Manors, FL 33305 Ofc: 954-390-2143 bmays@wiltonmanors.com
2017 Hurricane Harvey	26 Contracts Activated for Event - 25 DMS Managed for Event	\$90,348,394 Total Event Cost	4,908,827 Total Event CY		
Alvin, TX 9/7/2017-10/16/2017	Removed & Disposed: C&D, vegetation, white goods (19), E-waste (200), HHW (11,100 Lbs); Monitored by True North - ADMS	\$252,613	12,446	Brian Smith , Director of Public Services, 1100 W Hwy 6, Alvin, TX 77511, 281-388-43 bsmith@psf.cityofalvin.com	
Aransas Co, TX 9/5/2017-8/27/2018	Removed & Disposed: vegetation, C&D, mulch, compacted C&D, leaners (616), hangers (23,576 trees), white goods (9,729), HHW (66,560 Lbs), PPDR debris; Reduced: at 3 site by grinding; Monitored by Thompson - ADMS	\$33,525,076	3,462,863	Rick McLester , EM Coordinator, 301 N Live Oak St, Rockport, TX 78382, 361-790-01 rmclester@aransascounty.org	
Baytown, TX 9/6/2017-10/25/2017	Removed & Disposed: vegetation, C&D, white goods (973), E-waste (131), HHW (34,680 Lbs); Monitored by True North - ADMS	\$776,462	34,827	Rick Davis , City Manager, 2401 Market St, Baytown, TX 77520, 281-420-6500, citymanager@baytown.org	
Brazoria Co, TX 9/13/2017-01/12/2018	Removed & Disposed: vegetation, C&D, white goods (2,376), HHW (103,720 Lbs), compacted C&D, mulch; Reduced: at 4 site by C&D compaction; Monitored by Tetra Tech - ADMS	\$3,380,670	257,397	Trey Haskens , Asst. County Engineer 451 N. Velasco, Suite 230 Angleton, TX 77515 Ofc: 979-583-7657 treyh@brazoria-county.com	
Chambers Co, TX 9/7/2017-10/13/2017	Removed & Disposed: C&D, vegetation, white goods (270), E-waste (34), HHW (2,350 Lbs) Monitored by True North - ADMS	\$205,138	10,533	Jimmy Sylvia , County Judge, 404 Washington Ave, Anahuac, TX 77514, 409-267-24 jsylvia@co.chambers.tx.us	

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OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT	
Clear Lake Shores, TX 9/21/2017-10/14/2017	Removed & Disposed: C&D, vegetation, white goods (83), E-waste (40), HHW (3,500) Monitored by True North - ADMS	\$51,977	1,813	Mr. George Jones , City Administrator 1006 South Shore Dr. Clear Lake Shores, TX 77565 Ofc: 281-334-2799 Fax: 281-334-2866 gjones@clearlakeshores-tx.gov	Chief Kenneth G. Cook , Police Chief 10 South Shore Drive Clear Lake Shores, TX 77565 Ofc: 281-334-1034 Fax: 281-334-2866 kcook@clearlakeshores-tx.gov
Corpus Christi, TX 8/31/2017-1/17/2018	Removed & Disposed: vegetation, mulch, hangers (19,232 trees); Reduced: at 2 site by grinding Monitored by Tetra Tech - ADMS	\$7,724,553	536,074	Lawrence Mikolajczyk , SW Dir, 2525 Hygeia St, Corpus Christi, TX 78415, 361-857-1972, lawm@cctexas.com Paul Bass , Asst. Dir. Of Support Services 361-826-1968 PaulB@cctexas.com	
Dickinson, TX 9/7/2017-1/26/2018	Removed & Disposed: C&D, vegetation, white goods (5,178), E-waste (7,684), HHW (182,460 Lbs); Monitored by Tetra Tech - ADMS	\$4,381,408	349,469	Capt Steve Krone , Emergency Operations Dir, 4000 Liggio, Dickinson, TX 77539, 281-337-6308, skrone@ci.dickinson.tx.us	
Friendswood, TX 9/6/2017-1/15/2018	Removed & Disposed: C&D, white goods (5,804), E-waste (2,545), HHW (235,920 Lbs) Monitored by Tetra Tech - ADMS	\$4,096,828	135,952	Terry Byrd , EM Coordinator, 1600 Whitaker Dr, Friendswood, TX 77546, 281-996-333 tbyrd@ci.friendswood.tx.us	
Galveston Co, TX 9/27/2017-11/22/2017	Removed & Disposed: C&D, white goods (134), e-waste (547) Monitored by Tetra Tech - ADMS	\$573,170	33,261	Rufus 'Lee' Crowder , Purchasing Agent 722 Moody Street 5 th Floor Galveston, TX 77550 Ofc: 409-770-5372 rufus.crowder@co.galveston.tx.us	
Ingleside, TX 9/3/2017-02/08/2018	Removed & Disposed: C&D, vegetation, compacted C&D, mulch; Reduced: at 3 site by grinding & compacting C&D Monitored by True North - ADMS	\$4,256,037	366,990	Shanna Owens , EM Coordinator 2425 8 th Street Ingleside, TX 78362 Ofc: 361-776-7422 sowens@inglesidetx.gov	Paul Baen , Finance Director 3761 San Angelo St. Ingleside, TX 78362 Ofc: 361-776-2517
LaMarque, TX 9/16/2017-10/26/2017	Removed & Disposed: C&D, vegetation, white goods (12), e-waste (29) Monitored by TCB - ADMS	\$396,255	21,993	Charlete Todaro Warren , PW Coordinator Emergency Management 1111 Bayou Road La Marque, TX 77568 Ofc: 409-938-9225 Cell: 409-457-7511 Fax: 409-935-0401 c.todaro@cityoflamarque.org	Robin Eldridge , City Clerk 1111 Bayou La Marque TX 77568 Ofc: 409-938-9259 r.eldridge@cityoflamarque.org
Lake Jackson 9/16/2017-10/7/2017	Removed & Disposed: vegetation Monitored by Tetra Tech - ADMS	\$20,548	4,281	Keelie Kennedy , Buyer 25 Oaks Drive Lake Jackson TX 77566 Ofc: 979-415-2420 Fax: 979-415-2520 kkennedy@lakejacksontx.gov	Sally Villarreal Asst. City Secretary, 25 Oaks Drive Lake Jackson TX 77566 Ofc: 979-415-2401 Fax: 979-415-2501 avillarreal@lakejacksontx.gov
League City, TX 9/7/2017-12/2/2017	Removed & Disposed: C&D, white goods (3,209), E-waste (3,491), HHW (109,220 Lbs) Monitored by Tetra Tech - ADMS	\$2,422,457	116,461	Bo Bass , City Manager, 300 W Walker St, League City, TX 77573, 281-554-1414, john.baumgartner@leaguecitytx.gov	
Liberty Co, TX 10/16/2017-2/28/2018	Removed & Disposed: C&D, C&D compacted Reduced: at 3 sites by compaction Monitored by Tetra Tech - ADMS	\$153,637	22,971	Tom Branch EM Coordinator 2400 Beaumont Ave. Jail Admin Bldg. Liberty TX 77575 Ofc: 936-334-3219 Cell: 713-816-9898 Fax: 936-336-3172 tom.brancy@co.liberty.tx.us	Crista Beasley , Dep. EM Coordinator 24 Beaumont Ave. Jail Admin Bldg. Liberty, TX 77575 Ofc: 936-334-3219 Fax: 936-336-3172 crista.beasley@co.liberty.tx.us
Montgomery Co, TX 9/5/2017-2/6/2018	Removed & Disposed: C&D, compacted C&D, white goods (1,013), E-waste (1,699), HHW (974 Lbs); Reduced: at 3 sites by grinding & compaction; Monitored by Tetra Tech - ADMS	\$2,172,773	240,311	Chief Deputy Randy McDaniel , EM Coordinator, 9472 Airport Rd, Conroe, TX 77303 936-760-5852, Randy.McDaniel@mctx.org	
Nassau Bay, TX 9/14/2017-10/19/2017	Removed & Disposed: C&D, vegetation, white goods (95), E-waste (7), HHW (17,780 Lbs) Monitored by Witt O'Briens - ADMS	\$205,059	6,323	Jamie Galloway , EM Coordinator 1800 Space Park Dr. Suite 200 Nassau Bay, TX 77058 Ofc: 281-336-6298 Fax: 281-335-1555 jamie.galloway@nassaubay.com	Paul Lopez , PW Director 18295 Upper E Rd. Nassau Bay TX 77258 Ofc: 281-333-2944 Fax: 281-333-2301 paul.lopez@nassaubay.com

RFP 19-PW-16 Emergency Debris Hauling & Disposal City of Holly Hill, FL

OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT	
Newton Co, TX 10/2/2017-12/13/2017	Removed & Disposed: C&D, vegetation Monitored by Thompson - ADMS	\$104,046	8,859	Rosemary Johnson , Admin Assistant for Judge PO Box 1380 Newton, TX 75966 Ofc: 409-379-5691 Cell: 409-381-0677 Fax: 409-379-2107 newtoncountyjudge@co.newton.tx.us	Olen Bean , Dep. EMC PO Box 1380 Newton, TX 75966 Ofc: 409-994-25431 Cell: 409-658-9241 olen.bean@co.jasper.tx.us
Nueces Co, TX 9/14/2017-11/21/2017	Removed & Disposed: C&D, vegetation Reduced: at 1 site by grinding Monitored by Tetra Tech - ADMS	\$84,568	8,540	Christopher Boyce , Em. Mgmt Coordinator 901 Leopard Street, Room 106 Corpus Christi TX 78401 Ofc: 361-888-0513 Fax: 361-888-0445 christopher.boyce@nuecesco.com	Glen Sullivan , PW Director 901 Leopard Street, Room 103 Corpus Christi, TX 78 Ofc: 361-888-0490 Cell: 361-533-2356 I 361-888-0485 glen.sullivan@nuecesco.com
Port Arthur, TX 9/8/2017-11/19/2018	Removed & Disposed: C&D, compacted C&D, white goods (3,551), E-Waste (47,886); Reduced: at 3 sites by compaction Monitored by Witt O'Briens - ADMS	\$11,140,778	702,201	Glen White , Solid Waste, 44 4th St, Port Arthur, TX 77640, 409-983-8501 glen.white@portarthurtx.gov , Alison Walker , Solid Waste Administrative Assistant 409-983-8501, Allison.walker@portarthurtx.gov , Armando Gutierrez , PW Dir, , 409-983-8513, armando.gutierrez@portarthurtx.gov	
San Patricio Co, TX 9/3/2017-2/9/2018	Removed & Disposed: C&D, vegetative, mulch Reduced: at 3 site by grinding & compacting Monitored by True North - ADMS	\$4,229,370	378,614	Sara Williams , Emergency Management, 313 N Rachal St, Sinton, TX 78387, 361-587,3560, sara.williams@co.san-patricio.tx.us	
Santa Fe, TX 9/7/2017-11/2/2017	Removed & Disposed: C&D, HHW (10,780 lbs) Monitored by Thompson - ADMS	\$374,484	22,580	Joe Dickson , City Manager, 12002 State Hwy 6, Santa Fe, TX 77510, 409-925-6412	
Seabrook, TX 9/9/2017-10/4/2017	Removed & Disposed: C&D, vegetation, white goods (37), HHW (3,120 Lbs); Monitored by Tetra Tech - ADMS	\$39,904	1,592	Gayle Cook , City Manager, 1700 1st St, Seabrook, TX 77586, 281-291-5719, gcook@seabrooktx.gov	
Webster, TX 9/8/2017-10/3/2017	Removed & Disposed: C&D, vegetation, white goods (6), E-waste (89), HHW (2,580 Lbs); Monitored by True North - ADMS	\$46,606	2,140	Joe Ferro , EM Dir, 101 Pennsylvania Ave, Webster, TX 77598, 281-316-3712, jferro@cityofwebster.com	
West Columbia, TX 9/23/17-10/16/2017	Removed & Disposed: C&D, white goods (7), E-waste (44), HHW (1,640 Lbs); Monitored by Witt O'Briens - ADMS	\$53,922	2,351	Chief Paul Odin , 310 E. Clay West Columbia, TX 77486 Ofc: 979-345-5121 Cell: 713-459-0732 Fax: 979-345-2730 chief@westcolumbiatx.org	Debbie Sutherland , City Manager 512 Brazos Ave. West Columbia TX 77486 Ofc: 979-345-3123 Fax: 979-345-3178 citymanager@westcolumbiatx.org
2017 Tornado					
Hattiesburg, MS 2/11/2017-5/27/2017	Removed & Disposed: vegetation, C&D, stumps, leaners & hangers; Monitored by Debris Tech - ADMS	\$2,237,052	150,710	Lamar Rutland , City Engineer, 212 W Front St, Hattiesburg, MS 39401, 601-545-4544 lrutland@hattiesburgms.com	
2016 Hurricane Matthew	39 Contracts Activated for Event - 32 DMS Managed for Event	\$82,267,725 Total Event Cost	5,675,560 Total Event CY		
Berkeley Co, SC 10/13/2016-12/18/2016	Removed & Disposed: vegetation, C&D, leaners & hangers, mulch; Reduced: at 1 site by grinding Monitored by Rostan Solutions / GP Strategies - ADMS	\$931,731	75,610	Melissa Wheatley , Deputy Director of Solid Waste, 212 Oakley Plantation Dr, Monck Corner, SC 29461, 843-719-2343, melissa.wheatley@berkeleycountysc.gov	
Brevard Co, FL 10/11/2016-1/4/2017	Removed & Disposed: vegetation, C&D, mulch Reduced: at 1 site by grinding; Monitored by Tetra Tech - ADMS	\$3,231,102	265,794	"Euri" Euripides Rodriguez , SW Dir, 2725 Judge Fran Jamieson Way, Bldg A, Ste 1 Viera, FL 32940, 321-633-2042, euripides.rodriguez@brevardcounty.us	
Bunnell, FL 10/14/2016-10/25/2016	Removed & Disposed: vegetation Monitored by Tetra Tech - ADMS	\$105,155	8,480	Perry Mitrano , SW Dir, 201 W Moody Blvd, Bunnell, FL 32110, 386-437-7500, pmitrano@bunnellcity.us	
Chesapeake, VA 10/28/2016-11/3/2016	Removed & Disposed: vegetation	\$21,166	483	Eric Martin , PW Dir, 306 Cedar Rd, 3rd Floor, Chesapeake, VA 23322, 757-382-6381 emartin@cityofchesapeake.net	

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OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT
Clay Co, FL 10/18/2016-1/12/2017	Removed & Disposed: vegetation, C&D, leaners & hangers, mulch; Reduced: at 2 sites by grinding; Monitored by Landfall Strategies	\$1,142,823	127,682	John Ward , EM Dir, 2519 SR 16 W, Green Cove Springs, FL 32043, 904-541-2767, John.Ward@claycountygov.com
Cocoa Beach, FL 10/12/2016-12/3/2016	Removed & Disposed: vegetation, C&D, mulch; Reduced: at 2 sites by grinding; Monitored by Tetra Tech - ADMS	\$326,535	32,701	Rob Strong , Project Manager, Public Works, 1600 Minutemen Causeway, Cocoa Beach, FL 32932, 321-868-3316, rstrong@cityofcocoa.com
Currituck Co, NC 11/7/2016-2/24/2017	Removed & Disposed: vegetation, mulch; Reduced: at 1 site by grinding; Monitored by Tetra Tech - ADMS	\$46,664	2,805	Brenda McQueen , Superintendent of Buildings, PW, 153 Courthouse Rd, Currituck, NC 27929, 252-232-2504, brenda.mcqueen@currituckcountync.gov
Deltona, FL 10/14/2016-12/1/2016	Removed & Disposed: vegetation, C&D, leaners & hangers, ash; Reduced: at 1 site by burning; Monitored by Tetra Tech - ADMS	\$1,384,861	117,753	Matt Doan , PW Dir, 2345 Providence Blvd, Deltona, FL 32725, 386-878-8950, mdoan@deltonafl.gov
Edgewater, FL 10/8/2016-12/8/2016	Emergency Push; Removed & Disposed: ROW, Commercial, Private - vegetative, C&D, leaners & hangers, mulch; Reduced: at 1 site by grinding; Monitored by Witt O'Briens	\$2,936,463	201,602	Brenda DeWees , Dir of Env Services, 386-424-2400, bdeweese@cityofedgewater.org
Fayetteville, NC 10/20/2016-2/15/2017	Removed & Disposed: vegetative, C&D, mulch; Reduced: at 1 site by grinding; Monitored by Tetra Tech - ADMS	\$958,182	81,449	Jackie Tuckey , Management Analyst, 433 Hay St, Fayetteville, NC 28301-5537, 910-433-1854, jtuckey@ci.fay.nc.us
Flagler Beach, FL 10/13/2016-1/25/2017	Removed & Disposed: vegetative, C&D, Beach C&D, mulch; Reduced: at 1 site by grinding, management and grinding of City hauls; Monitored by Tetra Tech - ADMS	\$312,482	23,926	Larry Newsom , City Manager, 105 South Second St, Flagler Beach, FL 32136, 386-52000, lnewsom@cityofflaglerbeach.com
Flagler Co, FL 10/7/2016-1/23/2017	Emergency Push; Removed & Disposed: ROW, Public Use Areas, Private HOA & Non HOA Rds - vegetative, C&D, leaners & hangers, white goods, mulch; Reduced: at 1 site by grinding, management and grinding of City hauls; Monitored by Tetra Tech - ADMS	\$2,752,630	167,148	Richard Gordon , Asst Co Engineer, 1769 E Moody Blvd, Building 2, Bunnell, FL 32138, 386-313-4006, rgordon@flaglercounty.org
FL DEP 2/16/2017-6/20/2017	Waterway Debris Removal; Remove waterway debris with boats to an offload site, load onto trucks for disposal; Monitored by Eisman Russo - Zone 1, CDR McGuire - Zone 2, Tetra Tech - Zone 3	\$13,186,226	77,722	Scott Woolam , Sr Program Analyst, Div of State Lands, 3900 Commonwealth Blvd, N Station 100, Tallahassee, FL 32399-3000, 850-245-2806, Scott.Woolam@dep.state.fl
Fripp Island, SC 10/13/2016-10/28/2016	Emergency Push; Removed & Disposed: vegetative, leaners & hangers; Monitored by Witt O'Brien	\$111,040	3,967	Kate Hines , General Manager, Generalmanager@frippislandliving.com
Garden City, GA 10/31/2016-1/17/2017	Removed & Disposed: vegetative, mulch; Reduced: at 1 site by grinding; Monitored by Rostan Solutions - ADMS	\$365,490	33,580	Benny Googe , PW Dir, 2 Bud Brown Rd, Garden City, GA 31408, 912-629-2296, bgooge@gardencity-ga.gov
Hilton Head Island, SC 10/5/2016-6/15/2017	Emergency Push; Removed & Disposed: ROW, SCDOT Rds, Private Rds, Public Use Areas - vegetative, C&D, white goods, leaners & hangers, mulch; Reduced: at 2 sites by grinding; Waterway Debris removal from Drainageways ; Monitored by Tetra Tech - ADMS	\$37,124,940	3,012,487	Jennifer Lyle , Asst Town Engineer, One Town Center Ct, Hilton Head Island, SC 29928, 843-341-4779, jenniferl@hiltonheadislandsc.gov
Hilton Head Plantation, SC 10/10/2016-10/31/2016	Emergency Push; Tasks: Access Tree clearance, ROE tree removal, Blue roof operations	\$195,567	Hrly	T. Peter Kristian , General Manager, 7 Surrey Ln, Hilton Head Island, SC 29926, pkristian@hhppoa.org
Jasper Co, SC 10/8/2016-10/12/2016	Emergency Push	\$24,636	Hrly	Wilbur Daley , Emergency Services Dir, 1509 Grays Hwy, Ridgeland, SC 29936, 843-726-7607, wilburd@jaspercountysc.gov
Liberty Co, GA 10/14/2016-1/6/2017	Removed & Disposed: vegetative, C&D, leaners & hangers, stumps; Reduced: at 2 sites by burning; Monitored by Tetra Tech - ADMS	\$1,736,692	183,194	Mike Hodges , EM Dir, 100 Liberty St, Hinesville, GA 31313, 912-368-2201, mike.hodges@libertycountyga.com
Long Cove Owners Assoc. Hilton Head Island, SC 10/28/2016-11/21/2016	Removed & Disposed: vegetative, C&D, logs, mulch; Reduced: at 1 sites by grinding	\$408,232	40,840	Tom Lee , General Manager, 399 Long Cove Dr, Hilton Head Island, SC 29928, 843-61071, tlee@longcoveclub.com

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OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT
Marsh Side Owners Assoc. Hilton Head Island, SC 10/14/2016-11/3/2016	Tasks: Tree removal, stump grinding, blue tarp operations,	\$106,450	Hrly	Trish Norris , Property Manager, 5 Gumtree Rd, Hilton Head Island, SC 29926, 843-687-7301, propertymanager@marshsidehhi.com
Norfolk, VA 10/14/2016-11/30/2016	Removed & Disposed: vegetative, stumps Reduced: at 1 site by grinding; Monitored by Thompson - ADMS	\$314,618	25,943	David Ricks , PW Dir, 810 Union St, Suite 700, Norfolk, VA 23510, 757-664-4614, David.Ricks@norfolk.gov
Ocean Isle Beach, NC 10/25/2016-11/9/2016	Removed & Disposed: C&D Monitored by Landfall Strategies	\$12,229	1,772	Justin Whiteside , Asst Town Administrator, 910-579-3469, justin@oibgov.com
Orange Park, FL 11/28/2016-1/4/2017	Removed & Disposed: mulch; Reduced: at 1 site by grinding of debris hauled in by the Town; Monitored by Landfall Strategies	\$19,604	1,976	Jim Hanson , Town Manager, 2042 Park Ave, Orange Park, FL 32073, 904-278-3019, jhanson@townop.com
Ormond Beach, FL 10/11/2016-12/31/2016	Removed & Disposed: vegetative, C&D, leaners & hangers, mulch; Reduced: at 1 site by grinding; Monitored by Thompson - ADMS	\$3,660,393	514,691	Kevin Gray , Operations Manager, PW, 501 N Orchard St, Ormond Beach, FL 32174, 386-676-3577, kevin.gray@ormondbeach.org
Palm Coast, FL 10/9/2016-11/7/2017	Removed & Disposed: vegetative, C&D, treated wood, mulch; Reduced: at 1 site by burning & grinding; Reduced and hauled out City hauled debris; Monitored by True North	\$1,172,253	68,151	Ms. Renee Shevlin , PW Operations Manager, 1 Wellfield Grade, Palm Coast, FL 32111, 386-986-4781, rshvlin@palmcoastgov.com
Port Wentworth, GA 10/17/2016-1/15/2017	Removed & Disposed: vegetative, C&D, leaners & hangers, stumps, mulch; Reduced: at 1 site by grinding Monitored by Tetra Tech - ADMS	\$84,022	6,282	Chief Lance Moore , Fire Dept, 317 Cantyre St, Port Wentworth, GA 31407, 912-401-0475, lmoores@cityofportwentworth.com
Raleigh, NC 10/17/2016-11/11/2016	Removed & Disposed: vegetative Monitored by Tetra Tech - ADMS	\$59,612	8,516	Kelly Lindsey , EM & Special Events, 222 W Hargett St, Suite 304, Raleigh, NC 27601, 919-996-2202, kelly.lindsey@raleighnc.gov
Rose Hill, NC 10/20/2016-10/25/2016	Removed & Disposed: vegetative	\$16,959	1,980	Ivey Knowles , PW Dir, 103 SE Railroad St, Rose Hill, NC 28458, 910-289-3159, rosehillpw@embarqmail.com
SC DOT 10/17/2016-1/13/2017	Removed & Disposed: vegetative, leaners & hangers, stumps, mulch; Reduced: at 6 sites by grinding; Monitored by Thompson - ADMS	\$8,187,338	492,455	Emmett I Kirwan , SCDOT Procurement Manager, 955 Park St, Columbia, SC 29201, 803-737-0676, KirwanEI@scdot.org
Southern Shores, NC 11/18/2016-12/14/2016	Removed & Disposed: vegetative, C&D	\$83,218	8,586	Peter Rascoe , Town Manager, 5375 N Virginia Dare Trail, Southern Shores, NC 27941, 252-261-2394, prascoe@southernshores-nc.gov
Stuart, FL 10/7/2016-10/27/2016	Emergency Push; Removed & Disposed: vegetative, stumps, mulch; Reduced: at 1 site by grinding Monitored by Witt O'Briens	\$109,356	10,085	Sam Amerson , PW Dir, 121 SW Flagler Ave, Stuart, FL 34994, 772-288-5331, samerson@ci.stuart.fl.us
Sunset Beach, NC 10/26/2016-11/23/2016	Removed & Disposed: vegetative, C&D Monitored by Landfall Strategies	\$95,563	13,849	Dustin Graham , PW Dir, 700 Sunset Blvd N, Sunset Beach, NC 28468, 910-579-6297, dgraham66@atmc.net
Thunderbolt, GA 10/19/2016-1/17/2017	Removed & Disposed: vegetative, mulch; Reduced: at 1 site by grinding; Monitored by Witt O'Briens	\$108,789	9,896	Ray O'Neill , PW Dir, 2821 River Dr, Thunderbolt, GA 31404, 912-644-7999, roneill@thunderboltga.gov
Washington Oaks Gardens Park, FL 12/8/2016-12/13/2016	Removed & Disposed: vegetative	\$56,524	4,096	Renee Paolini , 6400 N Oceanshore Blvd, Palm Coast, FL 32137, Renee.Paolini@dep.state.fl.us
Windmill Harbour, SC 10/14/2016-10/31/2016	Removed & Disposed: vegetative, leaners & hangers, stumps, mulch; Reduced: at 1 site by grinding Monitored by Atkins Global	\$339,975	29,283	Jaime Fenstermaker , IMC Resort Services, 2 Corpus Christi, Ste #302, Hilton Head Island, SC 29928, 843-785-4775 ext 110, Jaime@imcresortservices.com
2016 Hurricane Hermine	2 Contracts Activated for Event - 3 DMS Managed for Event	\$9,080,715 Total Event Cost	401,366 Total Event CY	
Leon County, FL 9/3/2016-2/3/2017	Emergency Push; Removed & Disposed: vegetative, leaners & hangers, mulch; Reduced: at 3 sites by grinding Monitored by Witt O'Briens	\$5,721,729	237,200	Dale Walker , PW Director, 2280 Miccosukee Rd, Tallahassee, FL 32308, 850-606-1411, walkerda@leoncountycl.gov

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OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY	CONTRACTING POINT OF CONTACT
Tallahassee, FL 9/3/2016-1/26/2017	Emergency Push; Removed & Disposed: vegetative, leaners & hangers, mulch; Reduced: at 3 sites by grinding Monitored by Witt O'Briens	\$3,358,986	164,166	Robby Powers , EM Coordinator, 911 Eastwood Dr, Tallahassee, FL 32311, 850-891-2536, robby.powers@talgov.com
2016 Flooding				
Central, LA 8/25/2016-1/28/2017	Removed & Disposed: C&D, HHW Monitored by Debris Tech - ADMS	\$5,486,871	324,951	JR Shelton , Mayor, 13421 Hooper Rd, Ste 8, Central, LA 70818, 225-261-5989, jr.shelton@central-la.gov
2016 Flooding, Tornados				
Brazoria County, TX 6/16/2016-8/26/2016	Removed & Disposed: C&D Monitored by Tetra Tech - ADMS	\$330,118	20,470	Steve Rosa , EM Coordinator, 111 E Locust St, Suite 102, Brazoria, TX 77515, 979-861801, steverosa@brazoria-county.com
Texas General Land Office (GLO) 6/27/2016-7/8/2016	Removed & Disposed: vegetative debris on the beach area / Monitored by Tetra Tech - ADMS	\$397,252	6,394	Tony Williams , Planning Senior Director, 512-463-5055 tony.williams@glo.texas.gov Vania Ramaekers , Contract Specialist, 5463-5047, Vania.ramaekers@glo.texas.gov
2016 Flooding, Tornados				
Montgomery County, TX 5/3/2016-5/27/2016 FEMA-4269 6/9/2016-7/20/2016 FEMA-4272	Removed & Disposed: (tornado debris & flooding debris) vegetation, C&D, white goods (80), ewaste (113) Monitored by Tetra Tech - ADMS	\$288,408 \$520,549	19,089 39,079	Randy McDaniel , EM Coordinator, 9472 Airport Rd, Conroe, TX 77303, 936-523-3910, Randy.McDaniel@mctx.org
Waller County, TX 5/4/2016-5/25/2016 FEMA-4269 6/20/2016-7/19/2016 FEMA-4272	Removed & Disposed: C&D Monitored by Tetra Tech - ADMS	\$19,674 \$18,402	1,186 1,183	Brian Cantrell , EMC, 701 Calvit St, Hempstead, TX 77445, 979-826-8282, b.cantrell@wallercounty.us Trey Duhon , County Judge, 836, Austin Ste 203, Hempstead, TX 77445, 979-826-7700, t.duhon@wallercounty.us
2016 LA Flooding				
Ouachita Parish, LA – FEMA-4263 3/30/2016-6/16/2016	Removed & Disposed: vegetation, C&D, white goods (18), e-waste (370), tires (105); Monitored by Volkert	\$397,774	32,161	Scotty Robinson , Parish President, 301 S Grand St #201, Monroe, LA 71201, 318-355-4260, srobinson@oppi.org Daryl Dunbar , Volkert, PM,
St John the Baptist Parish, LA 1/2/2016-3/6/2016	Provided Portable Showers / Event Restrooms for volunteer services that helped the citizens and Parish	\$7,574	Lump Sum	Travis Perrilloux , Asst Director Homeland Security & Emergency Preparedness, 180 Airline Hwy W, LaPlace, LA 70068, 985-652-2222, travis.perrilloux@sjbparish.com
2016 TX Flooding				
Newton County, TX 4/7/2016-7/15/2016	Removed & Disposed: C&D, white goods (378) Monitored by Thompson Consulting	\$349,990	37,030	Olan Bean , Asst EM Director, 409-658-9241
2016 Tornado				
Rowlett, TX 2/15/2016-4/20/2016	Removed & Disposed: vegetation, C&D, white goods (140), e-waste (49); Monitored by True North	\$680,036	70,738	Jim Proce , Asst. City Manager, 4000 Main St, Rowlett, TX 75088, 972-715-6113, jproce@rowlett.com Doug Amato , True North Project Manager, damato@truenorthem.com

References

1. **Client:** St. Petersburg, FL **POP: 263,255 / Pinellas Co**
Address: 400 Dr MLK Street, St. Petersburg, FL and 1400 19th Street, St. Petersburg, FL 33713
Contact: **Michael Vineyard**, Park Operational Manager 1400 19 St. North St. Petersburg, FL 33713 727-892-5233
michael.vineyard@stpete.org
Michael Jeffries, Director of Parks and Rec, 727-892-5863, michael.jeffries@stpete.org
Project Title: **2017 Hurricane Irma (9/16/2017-12/09/2017)**
 - Removed & disposed of vegetation and mulch, reduction by grinding (1 site)

Contract Value:	CY Recovered & Reduced:
Irma \$2,183,503	242,518

2. **Client:** City of Punta Gorda, FL **POP: 19,761 / Charlotte Co**
Address: 326 West Marion Avenue, Punta Gorda, FL 33950
Contact: **Rick Keeney**, Public Works Director 941-575-5050, rkeeney@cityofpuntagordafl.com
Howard Kunik, City Manager, 941-575-3301 ofc, hkunik@puntagorda.us
Project Title: **2017 Hurricane Irma (9/20/2017-10/16/2017)**
 - Removed & disposed of vegetation and mulch, reduction by grinding (1 site)

Contract Value:	CY Recovered & Reduced:
Irma \$131,971	17,770

3. **Client:** Polk County, FL **POP: 686,483**
Address: 1890 Jim Keene Blvd, Winter Haven, FL 33880 and 3000 Sheffield Road, Winter Haven, FL 33880
Contact: **Jay Jarvis**, Drainage Director, jayjarvis@polk-county.net, 300 Sheffield Rd, Winter Haven 33880, (863)535-2200
Michael Teate, Roads & Drainage Area Manager, 863-535-2200 ofc, 863-581-0541 cell, michaelteate@polk-county.net
Project Title: **2017 Hurricane Irma (9/15/2017-04/05/2018)**
 - Removed & disposed of vegetation, mulch, leaners/hangers (16,344 trees), reduction by grinding (11 sites)**2012 Tornado (6/2012-7/2012)**
 - Removed & Disposed: vegetation**2004 Hurricane Charley (8/2004-3/2005)**
 - Removed & Disposed: vegetation, C&D, stumps (1,797), reduced by grinding (8 Sites)

Contract Value:	CY Recovered & Reduced:
Irma \$24,917,254	2,604,083
Tornado \$18,062	244 Tons
Charley \$23,420,373	2,087,584 CY

4. **Client:** City of Panama City, FL **POP: 36,986 / Bay Co**
Address: 9 Harrison Ave, Panama City, FL 32402
Contact: **Ken Hammonds**, (now **Jeff Brown** – Interim) City Manager, 850-872-3010, jbrown@pcgov.org
Project Title: **2018 Hurricane Michael (10/2018-Ongoing)**
 - Removed & Disposed: vegetation, C&D**2004 Hurricane Ivan (9/2004-10/2004)**
 - Removed & Disposed: vegetation, C&D, stumps (12)
 - Reduced by burning
 - Provided generators**1995 Hurricane Opal**
 - Removed & Disposed: vegetation, C&D
 - Reduced by grinding

Contract Value:	CY Recovered & Reduced:
Michael \$52,168,000+	2,940,000+
Ivan \$264,161	22,165
Opal \$2,000,000	300,000

RFP 19-PW-16 Emergency Debris Hauling & Disposal City of Holly Hill, FL

5. Client: **Flagler Beach, FL** POP: 5,068 / Flagler and Volusia Co
Address: 105 South Second St, Flagler Beach, FL 32128
Contact: Larry Newsom, City Manager, 386-517-2000, lnewsom@cityofflaglerbeach.com
2017 Hurricane Irma (9/22/2017-10/21/2017)
 - Removed & disposed of vegetation, C&D, mulch, Reduction by grinding (2 sites)**2016 Hurricane Matthew** (10/13/2016 - 1/25/2017)
 - Removed & disposed of vegetation, C&D, mulch, Beach C&D, mulch, reduced by grinding (1 site)
 - Management and grinding of City hauls

Contract Value:	CY Recovered & Reduced:
Irma \$320,363	27,398
Matthew \$312,482	23,926
6. Client: **City of Edgewater FL** POP: 22,399 / Volusia Co
Address: 409 Mango Tree Drive Edgewater, FL 32132
Contact: Brenda Dewees, Director of Environmental Services, 386-424-2400, bdewees@cityofedgewater.org
Project Title: **2017 Hurricane Irma** (9/19/2017-11/02/2017)
 - Removed & disposed of vegetation
 - Monitored by Witt O'Briens**2016 Hurricane Matthew** (10/8/2016-12/6/2016)
 - Removed & disposed of vegetation, Grinding Ops, DMS Sites, Leaners & Hangers

Contract Value:	CY Recovered & Reduced:
Irma \$409,725	57,936
Matthew: \$2,936,463	201,602
7. Client: **Apopka, FL** POP: 51,564 / Orange Co
Address: 748 E. Cleveland Street, Apopka, FL 32703
Contact: Josh Robinson, Solid Waste Operations Manager, 407-703-173, jrobinson@apopka.net
2017 Hurricane Irma (09/24/2017-01/26/2018)
 - Removed & disposed of vegetation
 - Storm Sewer Cleaning
 - Monitored by Landfall Strategies

Contract Value:	CY Recovered & Reduced:
Irma \$2,108,037	150,294
8. Client: **Town of Dauphin Island, AL** Population: 1,269 / Mobile Co
Address: 1011 Bienville Blvd, Dauphin Island, AL 36528
Contact: Wanda Sandagger, Administrative Assistant, 251-861-5525, wsandagger@townofdauphinisland.org
Jeff Collier, Mayor, 251-861-5525, jcollier@townofdauphinisland.org
Project Title: **2017 Hurricane Nate** (10/08/2017-04/03/2018)
 - Clearing Sand from roadways**2017 Tropical Storm Cindy** (06/27/2017-06/29/2017)
 - Sand Clearance from Roadways**2012 Hurricane Isaac** (8/2012-1/2013)
2010 BP Oil Spill Cleanup (6/2010-7/2010)
2009 Tropical Storm Ida (11/2009-4/2010)
2008 Hurricane Ike (9/2008-3/2009)
2008 Hurricane Gustav (9/2008-9/2008)
 - PUSH
 - Removed & Disposed: (ROW ROE & FHWA) sand for screening & returned to beach
 - Dredge Sand from the canal and screened
 - Repaired streets in different locations
 - Built an additional sand berm for protection per BP Grant
 - Planted Sea Oats

RFP 19-PW-16 Emergency Debris Hauling & Disposal City of Holly Hill, FL

Contract Value:		CY Recovered & Reduced:
Nate	\$1,524,505	108,499
TS Cindy	\$6,540	Hourly
Isaac	\$2,148,460	672,783
BP	\$2,235,000	3 Miles of Beaches
TS Ida	\$922,471	77,127
Ike	\$3,245,527	210,520
Gustav	\$53,313	Hourly

9. Client: City of Orange Beach, AL Population: 6029 / Baldwin Co
 Address: 4101 Orange Beach Blvd, Orange Beach, AL 36561
 Contact: **Phillip West**, Coastal Resource Manager, 251-981-6788, pwest@cityoforangebeach.com
Nicole Woerner, Coastal Resource Planner, 251-981-1063, nwoerner@cityoforangebeach.com
Tony Kennon, Mayor, 251-981-6810, tkennon@cityoforangebeach.com

Project Title: **2015 Non Disaster Related (Dead Fish Removal) (8/2015)**

- Dead fish removal and disposal from coastal waters & beaches

2015 Non Disaster Related (Demo) (4/2015)

- Demolition of Coastal Arts Center & **Asbestos & Abatement** of Children Studio

2014 Severe Storms – Flooding & Tornadoes (5/2014)

- Special Projects: Remove heavy seaweed from 7 miles of beach

2012 Hurricane Isaac (8/2012-9/2012)

- Special Projects: Cleaned the beaches of debris

2010 BP Oil Spill Cleanup (7/2010-8/2010)

- Provided debris clearance, sand reclamation & hazardous materials extraction

2005 Hurricane Katrina (8/2005)

- Special Projects: beach work, sand screening & various projects

Contract Value:		CY Recovered & Reduced:
Fish	\$22,538	Hourly
Demo	\$24,760	Lump Sum
Severe Storms	\$13,071	Hourly
Isaac	\$8,265	Hourly
BP	\$664,326	Hourly
Katrina	\$265,701	181,974

10. Client: Aransas County, TX POP: 25,721
 Address: 301 N. Live Oak Street, Rockport, TX 78382
 Contact: **Rick McLester**, Emergency Management Coordinator, 361-790-0100, mclester@aransascounty.org

2017 Hurricane Harvey (9/5/2017 – 06/05/2018)

- Removed & disposed of vegetation, C&D, C&D compacted, mulch, leaners/hangers (14,938 trees), white goods (6,039) and HHW (22,760 lbs)
- Reduction by grinding (3 - sites)

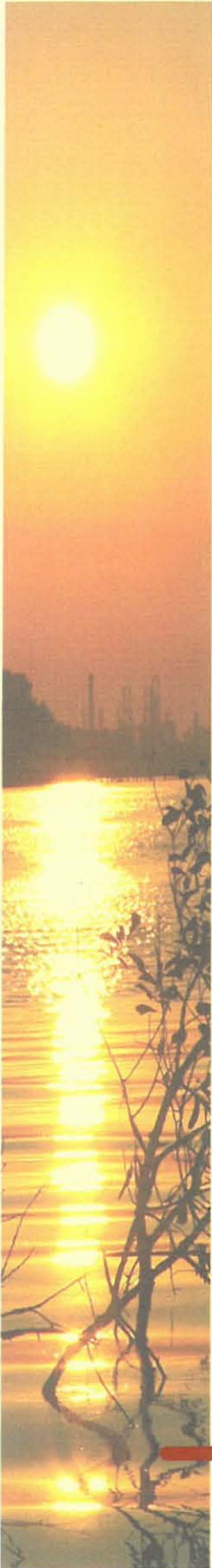
Contract Value:		CY Recovered & Reduced:
Harvey	\$33,521,254	3,242,505

11. Client: Town of Hilton Head Island, SC Population: 40,055 / Beaufort Co
 Address: One Town Center Court Hilton Head Island, SC 29928
 Contact: **Scott Liggett, Engineer**, (843)384-8675 email: scottl@hiltonheadislandsc.gov
Jennifer Lyle, Assistant Town Engineer, 843-384-2629, jenniferL@hiltonheadislandsc.gov

Project Title: **2016 Hurricane Matthew (10/2016-04/2017)**

- Emergency PUSH
- Removed & Disposed: ROW, SCDOT Roads, Private Roads, Public Use Areas
- Removed & Disposed vegetation, C&D, leaners & hangers, mulch
- Reduced at 2 sites by grinding

Contract Value:		CY Recovered & Reduced:
Matthew	\$37,124,940	3,012,487 CY



Tab IV. Acceptance of Conditions

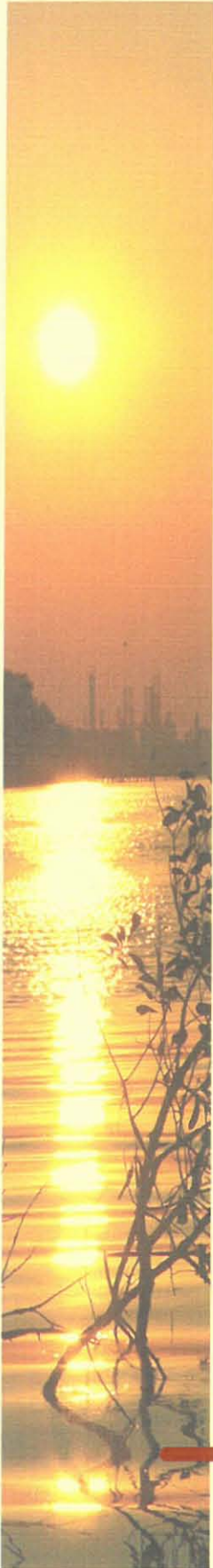
City of Holly Hill, FL
RFP #19-PW-16 Emergency Debris Hauling & Disposal



Tab IV. Acceptance of Conditions

CrowderGulf has no exceptions to the general terms and conditions of the RFP

Tab V. Documents



City of Holly Hill, FL
RFP #19-PW-16 Emergency Debris Hauling & Disposal

Tab V. Documents

Corporate Information - State of Florida License (s): FL License: CGC1522633

	RICK SCOTT, GOVERNOR	JONATHAN ZACHEM, SECRETARY	
STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION CONSTRUCTION INDUSTRY LICENSING BOARD THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE PROVISIONS OF CHAPTER 489, FLORIDA STATUTES SMALLWOOD, WESLEY BRIAN CROWDER-GULF JOINT VENTURE, INC. 5435 BUSINESS PKWY THEODORE AL 36582 LICENSE NUMBER: CGC1522633 EXPIRATION DATE: AUGUST 31, 2020 Always verify licenses online at MyFloridaLicense.com  Do not alter this document in any form. This is your license. It is unlawful for anyone other than the licensee to use this document.			

State of Florida

Department of State

I certify from the records of this office that CROWDER-GULF JOINT VENTURE, INC. is a corporation organized under the laws of the State of Florida, filed on September 3, 2002.

The document number of this corporation is P02000095020.

I further certify that said corporation has paid all fees due this office through December 31, 2019, that its most recent annual report/uniform business report was filed on February 7, 2019, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Seventh day of February, 2019*



Raun M. Rie
Secretary of State

Tracking Number: 8428571045CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



Florida Department of Transportation

RICK SCOTT
GOVERNOR

605 Suwannee Street
Tallahassee, FL 32399-0450

MIKE DEW
SECRETARY

June 12, 2018

CROWDER-GULF JOINT VENTURE, INC.
5435 BUSINESS PARKWAY
THEODORE, ALABAMA 36582

RE: CERTIFICATE OF QUALIFICATION

Dear Sir/Madam:

The Department of Transportation has qualified your company for the type of work indicated below. Unless your company is notified otherwise, this Certificate of Qualification will expire 6/30/2019. However, the new application is due 4/30/2019.

In accordance with S.337.14 (1) F.S. your next application must be filed within (4) months of the ending date of the applicant's audited annual financial statements.

If your company's maximum capacity has been revised, you can access it by logging into the Contractor Prequalification Application System via the following link:
<HTTPS://fdotwpl.dot.state.fl.us/ContractorPreQualification/>

Once logged in, select "View" for the most recently approved application, and then click the "Manage" and "Application Summary" tabs.

FDOT APPROVED WORK CLASSES:
DEBRIS REMOVAL (EMERGENCY)

You may apply for a Revised Certificate of Qualification at any time prior to the expiration date of this certificate according to Section 14-22.0041(3), Florida Administrative Code (F.A.C.), by accessing your most recently approved application as shown above and choosing "Update" instead of "View." If certification in additional classes of work is desired, documentation is needed to show that your company has done such work with your own forces and equipment or that experience was gained with another contractor and that you have the necessary equipment for each additional class of work requested.

All prequalified contractors are required by Section 14-22.006(3), F.A.C., to certify their work underway monthly in order to adjust maximum bidding capacity to available bidding capacity. You can find the link to this report at the website shown above.

Sincerely,

Alan Autry, Manager
Contracts Administration Office

AA:cj

www.fdot.gov

Attachment: Crowder Gulf - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor Recommendation)



Florida Department of Environmental Protection

Marjory Stoneman Douglas Building
3900 Commonwealth Boulevard
Tallahassee, Florida 32399-3000

Rick Scott
Governor

Carlos Lopez-Cantera
Lt. Governor

Noah Valenstein
Secretary

August 14, 2017

Wesley Smallwood,
Crowder-Gulf Joint Venture, Inc.
5435 Business Parkway
Theodore, Alabama 36582
Email: jramsay@crowdorgulf.com

RE: Pre-Qualification Package

Hello:

The pre-qualification as of August 14, 2017 for Crowder-Gulf Joint Venture, Inc., is hereby acknowledged. This pre-qualification approves your firm to bid on the Florida Department of Environmental Protection's Bureau of Design and Construction projects requiring your State licenses until August 31, 2018

Please feel free to contact me at (850) 245-2781 with any questions or concerns you may have.

Sincerely,

A handwritten signature in blue ink, appearing to read "Mae Roth".

Mae Roth, FCCM
Government Operations Consultant II
Bureau of Design and Construction
Florida Department of Environmental Protection
Phone: 850-245-2781 - Office

www.dep.state.fl.us



Tab VI. Required Forms

City of Holly Hill, FL
RFP #19-PW-16 Emergency Debris Hauling & Disposal

Tab VI. Required Form Submittals

- Proposers Checklist
- Standard Contract
- Conflict of Interest Affidavit
- Qualification Form
- Declaration Statement
- Insurance Requirements
- Drug Free Workplace Certification
- Non-Collusion Affidavit of Prime Bidder
- Acknowledgements
- Compliance with Public Records Law
- Reference Form
- Public Entity Crimes Statement
- Vendor Information / Summary Form
- W9
- Label

PROPOSER CHECK LIST

IMPORTANT: Please read carefully, sign in the spaces indicated and return with your Qualification.

Proposer should check off each of the following items as the necessary action is completed:

- ☒ The standard contract/ agreement has been signed and included.
- ☒ All applicable forms have been signed and included
- ☒ All information as requested in the Proposer's Qualification Form is included.
- ☒ Any addenda have been signed and included.
- ☒ The mailing envelope has been addressed to:

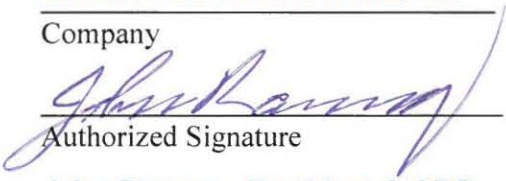
CITY CLERK
City of Holly Hill
1065 Ridgewood Ave.
Holly Hill, Florida 32117

- ☒ The mailing envelope **must be sealed and marked** with Qualification Number "RFP 19-PW-16", Proposal Title "EMERGENCY DEBRIS HAULING AND DISPOSAL" and Due Date "April 30, 2019 @ 10:00 am".
- ☒ The Proposals will be mailed or delivered in time to be received no later than the specified due date and time. (Otherwise Proposals cannot be considered.)

ALL COURIER-DELIVERED QUALIFICATIONS MUST HAVE THE RFP NUMBER AND PROPOSAL NAME ON THE OUTSIDE OF THE COURIER PACKET

CrowderGulf Joint Venture, Inc.

Company


Authorized Signature

John Ramsay, President & CEO

Printed Name & Title

jramsay@crowdergulf.com

Email

5435 Business Parkway

Address

Theodore, AL 36582

City, State, Zip Code

800-992-6207

Telephone No.

251-459-7433

Fax No.

**AMENDED
CONTRACTOR AGREEMENT
EMERGENCY DEBRIS HAULING & DISPOSAL
Request for Proposal (RFP) 19-PW-16**

THIS AGREEMENT is made and entered into this _____ day of June, 2019, by and between CrowderGulf Joint Venture, Inc., duly authorized to conduct business in the State of Florida and whose address is 5435 Business Parkway, Theodore, AL 36582, hereinafter, called "CONTRACTOR," and the **CITY OF HOLLY HILL**, a political subdivision of the State of Florida, whose address is 1065 Ridgewood Ave, Holly Hill, FL 32117, the **CITY OF NEW SMYRNA BEACH**, a political subdivision of the State of Florida, whose address is 210 Sams Ave., New Smyrna Beach, FL 32168 and the **CITY OF SOUTH DAYTONA**, a political subdivision of the State of Florida, whose address is 1672 S. Ridgewood Ave, South Daytona, FL 32139, hereinafter called "CITIES."

SECTION 1. AGREEMENT. The terms of this Agreement, together with the incorporation of the terms and conditions of the Request for Proposal (RFP #19-PW-16), and any exhibits, schedules, and attachments hereto, and any and all amendments relating to same, and any and all submittals from CONTRACTOR, constitute the entire Agreement between the individual Cities and CONTRACTOR. This Agreement is the final, complete and exclusive expression of the terms and conditions of the parties' Agreement. Any and all prior agreements, representations, negotiations, and understandings made by the parties, oral or written, expressed or implied, are hereby superseded and merged herein.

SECTION 2. TERM OF AGREEMENT. The term of this Agreement shall be for five (5) years from the date of award with five (5), one (1) year renewal options. Renewal options may be exercised at the discretion of each of the Cities based on performance of the company and adherence to the terms and conditions set forth in the RFP documents. Each City retains the sole right to determine whether the renewal option shall be granted.

SECTION 3. COMPENSATION. For Services rendered, the individual Cities of the Joint Procurement shall pay the CONTRACTOR reimbursable expenses per the rate sheet "Attachment 1", including or excluding reimbursable expenses as mutually agreed upon by the individual Joint Procurement Cities. Unless otherwise agreed in a Scope of Services, the CONTRACTOR will invoice the individual CITIES of the Joint Procurement monthly based upon the CONTRACTOR's estimate of the portion of the total Services actually completed at the time of billing.

SECTION 4. CONTROLLING LAW, VENUE, AND ATTORNEY'S FEES. This Agreement is to be governed, construed, and interpreted by, through and under the laws of Florida. Venue for any litigation between the parties to this Agreement shall be in the County of Volusia, Florida and any trial shall be non-jury. The prevailing party in any litigation arising from or related to this Agreement shall be reimbursed reasonable attorney fees and costs, including all fees and costs of an appeal.

SECTION 5. RIGHTS AT LAW RETAINED. The rights and remedies of the Joint Procurement Cities, provided for under this Agreement, are in addition and supplemental to any other rights and remedies provided by law.

SECTION 6. NOTICES. Whenever either party desires to give notice unto the other, it must be given by written notice, sent by registered or certified United States mail, return receipts requested, addressed to the party for whom it is intended at the place last specified. The place for giving of notice shall remain such until it shall have been changed by written notice in compliance with the provisions of this Section. For the present, the parties designate the following as the respective places for giving of notice, to-wit:

For Cities:

Valerie Manning, City Clerk
City of Holly Hill
1065 Ridgewood Ave.
Holly Hill, FL 32117
(386)248-9441

Johnny Bledsoe, City Clerk
City of New Smyrna Beach
210 Sams Ave.
New Smyrna Beach, FL 32138
(386)410-2630

Les Gillis, City Manager
City of South Daytona
1672 S. Ridgewood Ave.
South Daytona, FL 32119

For Contractor:

John Ramsay, President & CEO (Name, Title)
CrowderGulf Joint Venture, Inc. (Company)
5435 Business Parkway (Address)
Theodore, AL 36582 (City, State, Zip)
800-992-6207 (Phone)
jramsay@crowdergulf.com

SECTION 7. MODIFICATIONS TO AGREEMENT. This Agreement and any exhibits, amendments and schedules may only be amended, supplemented, modified or canceled by a written instrument duly executed by the parties hereto of equal dignity herewith.

SECTION 8. SEVERABILITY. If, during the term of this Agreement, it is found that a specific clause or condition of this Agreement is illegal under federal or state law, the remainder of the Agreement not affected by such a ruling shall remain in force and effect.

SECTION 9. WAIVER OF JURY TRIAL. THE CITIES AND CONTRACTOR HAVE SPECIFICALLY WAIVED THE RIGHT TO A JURY TRIAL CONCERNING ANY DISPUTES WHICH MAY ARISE CONCERNING THIS AGREEMENT.

SECTION 10. NON-WAIVER. No indulgence, waiver, election or non-election by CITIES under this Agreement shall affect CONTRACTOR's duties and obligations hereunder.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the date written above for execution by each City of the Joint Procurement.

WITNESSES:

CITY OF HOLLY HILL

Chris Via, Mayor

Dated: _____

WITNESSES:

CITY OF NEW SMYRNA BEACH

Russ Owen, Mayor

Dated: _____

WITNESSES:

CITY OF SOUTH DAYTONA

William C. Hall, Mayor

Dated: _____

WITNESSES:

FIRMS

Melinda Edwards

By: CrowderGulf Joint Venture, Inc.

John Ramsay
John Ramsay, President & CEO

Dated: _____

Attachments: A. RFP #19-PW-16
B. Firm Response to RFP
C. Attachment 1

CONFLICT OF INTEREST AFFIDAVIT

By the signature below, the firm (employees, officers and/or agents) certifies, and hereby discloses, that, to the best of their knowledge and belief, all relevant facts concerning past, present, or currently planned interest or activity (financial, contractual, organizational, or otherwise) which relates to the proposed work; and bear on whether the firm (employees, officers and/or agents) has a possible conflict have been fully disclosed.

Additionally, the firm (employees, officers and/or agents) agrees to immediately notify in writing the Finance Director, or designee, if any actual or potential conflict of interest arises during the contract and/or project duration.

CrowderGulf Joint Venture, Inc.
Company

5435 Business Parkway
Address

John Ramsay
Authorized Signature

Theodore, AL 36582
City, State, Zip Code

John Ramsay, President & CEO
Printed Name & Title

800-992-6207
Telephone No.

jramsay@crowdergulf.com
Email

251-459-7433
Fax No.

State of Alabama
City of Mobile

SUBSCRIBED AND SWORN to before me this 3rd day of May, 20 19, by
John Ramsay, who is personally known to me to be the
President & CEO for the Firm, OR who produced the following
identification:

Kerrie A. Noll

Kerrie A. Noll
Notary Public

KERRIE A. NOLL
Notary Public, State of Alabama
Alabama State At Large
My Commission Expires
September 14, 2022

My Commission Expires: 09/14/2022

PROPOSERS QUALIFICATION FORM

LIST MAJOR WORK PRESENTLY UNDER CONTRACT:

% Completed	Project	Contract Amount
Please see attached list of working currently pending completion.		\$ _____
		\$ _____
		\$ _____

LIST CURRENT PROJECTS ON WHICH YOUR FIRM IS THE CANDIDATE FOR AWARD:

Unknown at this time.

OTHER INFORMATION ABOUT PROJECTS:

Have you, at any time, failed to complete a project? ☐ Yes ☒ No

STATEMENT OF LITIGATION:

Are there any judgments, claims or suits pending or outstanding by or against you?

☒ Yes ☐ No

If the answer to either question is yes, submit details on separate sheet. List all lawsuits that have been filed by or against your firm in the last five (5) years:

Please see attached

FEES:

List total fees for work done on all City projects in the past five (5) years, whether as an individual firm or as part of a joint venture. **Fees must be listed individually by contract or project and then summarized as a total dollar amount.** Attach additional page if necessary.

\$ N/A Total Fees for work done on all City projects

CrowderGulf

Disaster Recovery and Debris Management

5435 Business Parkway
Theodore, Alabama 36582

Office: (800) 992-6207
Fax: (251) 459-7433

Below is a list of projects that are currently pending after Hurricane Michael:

Client	State	Description	Approximate Contract Amount	Percentage Complete
City of Panama City	FL	2018 Hurricane Michael Debris Removal	\$60,000,000.00	90%
City of Lynn Haven	FL	2018 Hurricane Michael Debris Removal	\$10,500,000.00	95%
Washington County	FL	2018 Hurricane Michael Debris Removal	\$19,500,000.00	90%
Jackson County	FL	2018 Hurricane Michael Debris Removal	\$35,000,000.00	85%
City of Parker	FL	2018 Hurricane Michael Debris Removal	\$7,400,000.00	99%
Bay County	FL	2018 Hurricane Michael Debris Removal	\$28,000,000.00	95%



Litigation Summary

CrowderGulf strives to maintain the utmost integrity and reputation in this industry. We have been very successful over the many years we have been in business but as any company can attest, being in business does allow a certain amount of exposure.

Palmisano, et al. v. CrowderGulf, LLC, et al.: CrowderGulf is currently defending a lawsuit filed by certain individuals who performed for subcontractors of CrowderGulf work during a waterway debris removal project following Hurricane Sandy in the central region of New Jersey. The individual plaintiffs have taken the position that CrowderGulf violated prevailing wage laws by not paying a prevailing wage for the work performed. However, the project was bid under emergency procurement procedures, and CrowderGulf's client represented that it was not a prevailing wage job. CrowderGulf expects to have no liability, or to be fully indemnified by its client if any liability is determined to exist. CrowderGulf expects our projected outcome to have no liability, or to be fully indemnified by its client if any liability is determined to exist."

In addition, the most current Dun & Bradstreet Report for CrowderGulf, it identifies the total number of suits, liens, judgments and bankruptcy proceedings as zero. Due to our diligent efforts, we have been involved in very few litigation cases, none of any significance.

REFERENCES:Bank(s) Maintaining Account(s): Please see attached Bank ReferencesSurety/Underwriter: (if required) Please see attached Underwriting / Bonding Information.

Other References: (Use additional sheets if necessary)

Please see additional information on Credit References.**TYPE OF FIRM:**

☒ Corporation/Years in Business: 17+. If firm is a corporation, please list state in which it is incorporated: Florida. If firm is a corporation, by signing this form, Proposer certifies that the firm is authorized to do business in the State of Florida.

☐ Partnership/Years in Business: _____

☐ Sole Proprietorship/Years in Business: _____

☐ Other: Please list: _____

Pursuant to information for prospective Proposers for the above-mentioned proposed project, the undersigned is submitting the information as required with the understanding that it is only to assist in determining the qualifications of the organization to perform the type and magnitude of work intended, and further, guarantee the truth and accuracy of all statements herein made. We will accept your determination of qualifications without prejudice.

CrowderGulf Joint Venture, Inc.

Company



Authorized Signature

John Ramsay, President & CEO

Printed Name & Title

jramsay@crowdergulf.com

Email

5435 Business Parkway

Address

Theodore, AL 36582

City, State, Zip Code

800-992-6207

Telephone No.

251-459-7433

Fax No.

CrowderGulf

Disaster Recovery and Debris Management

5435 Business Parkway
Theodore, Alabama 36582

Office: (800) 992-6207
Fax: (251) 459-7433

TRADE REFERENCES

January 2019

Federal ID #01-0626019

DUNS #195686477

Name of Officer:

Mr. John Ramsay
President / Director
5435 Business Parkway
Theodore, Alabama 36582
Phone: 800-992-6207
Fax: 251-459-7433

Bank Information:

Regions Bank
P.O. Box 2527
Mobile, Alabama 36622
11 North Water Street
RSA Tower – 29th Floor
Mobile, Alabama 36602
Phone: 251-690-1204
Cell: 251-408-2751
Fax: 251-690-1003

Contact: Mr. Edward Midyett
Vice President - Commercial Banking Group
edward.midyett@regions.com

Operating Account Number: 1420326591

Bonding Agent:

Mr. Michael J. Congelio
Sterling Seacrest Partners
13112 Telecom Drive
Tampa, FL 33637
Phone: 813-498-1183

Insurance Company:

Mr. Robby Farmer
Point Clear (Gray Insurance)
368 Commercial Point Drive
Fairhope, AL 36532
Phone: 251-990-9050

Credit References:

1. Beard Equipment
2480 E I-65 Service Rd N
Mobile, AL 36617
Account #: 100000107
Phone: 251-456-1993
2. Hertz Equipment Rental
PO Box 650280
Dallas, TX 75265-0280
Customer #: 0477595
Phone: 800-456-6492
Fax #: 405-979-3739
3. Roy Moffitt Cust. Fueling
Dept 5210
PO Box 2153
Birmingham, AL 35287
Customer #: 003822
Phone: 281-320-7577
Fax #: 281-320-1012
4. RSC Equipment Rental
P.O. Box 840514
Dallas, TX 75284
Customer #: 618148
Phone: 800-222-7777
5. Neff Rental, Inc.
PO Box 99914
Chicago, IL 60696
Customer #: 20351
Phone: 941-926-7368

DECLARATION STATEMENT

City of Holly Hill
1065 Ridgewood Ave.
Holly Hill, FL 32117

RE: RFP NO. 19-PW-16 - "EMERGENCY DEBRIS HAULING AND DISPOSAL"

Dear Mayor and Commission Members:

The undersigned, as Proposer (herein used in the masculine, singular, irrespective of actual gender and number) declares that he is the only person interested in this Proposal or in the contract to which this Proposal pertains, and that this Proposal is made without connection or arrangement with any other person and this Proposal is in every respect fair and made in good faith, without collusion or fraud.

The Proposer further declares that he has complied in every respect with all the Instructions to Proposers issued prior to the opening of Proposals, and that he has satisfied himself fully relative to all matters and conditions with respect to the general condition of the contract to which the Proposal pertains.

The Proposer puts forth and agrees to commence negotiations, in accordance with the Federal 40 USC Title 1101-1104 (Brooks Act) and F.S. 287.055(5), and execute an appropriate City document for the purpose of establishing a formal contractual relationship between him, and the City for the performance of all requirements to which the Proposal pertains. The Proposer states that the Proposal is based upon the Proposal documents listed in **RFP #19-PW-16**.

IN WITNESS WHEREOF, WE have hereunto subscribed our names on this 3rd day of May, 2019 in the City of Theodore, in the State of Alabama.

CrowderGulf Joint Venture, Inc.

Company


Authorized Signature

John Ramsay, President & CEO

Printed Name & Title

jramsay@crowdergulf.com

Email

5435 Business Parkway

Address

Theodore, AL 36582

City, State, Zip Code

800-992-6207

Telephone No.

251-459-7433

Fax No.

INSURANCE REQUIREMENTS

INSURANCE TYPE	REQUIRED LIMITS
☒ 1. Worker's Compensation	Statutory Limits of Florida Statutes, Chapter 440 and all Federal Government Statutory Limits and Requirements.
☒ 2. Commercial General Liability (Occurrence Form) patterned after the current I.S.O form with no limiting endorsements.	<u>Bodily Injury & Property Damage</u> <u>\$1,000,000</u> single limit per occurrence
☒ 3. Indemnification: To the maximum extent permitted by Florida law, the Contractor/Vendor/Consultant shall indemnify and hold harmless the City of Holly Hill, its officers and employees from any and all liabilities, damages, losses and costs, including, but not limited to, reasonable attorneys' fees and paralegals' fees, to the extent caused by the negligence, recklessness, or intentionally wrongful conduct of the Contractor/Vendor/Consultant or anyone employed or utilized by the Contractor/Vendor/Consultant in the performance of this Agreement. This indemnification obligation shall not be construed to negate, abridge or reduce any other rights or remedies which otherwise may be available to an indemnified party or person described in this paragraph.	
This section does not pertain to any incident arising from the sole negligence of the City of Holly Hill.	
☒ 4. Automobile Liability	<u>\$ 500,000</u> Each Occurrence Owned/Non-owned/Hired Automobile Included
☒ 5. Other Insurance as indicated below: Errors and Omissions or Professional Malpractice Coverage	\$ 1,000,000 Per Occurrence This requirement has been removed per Amendment 2.
☐ 6. Aircraft Liability \$1,000,000 each occurrence combined single limit for bodily injury liability and property damage liability.	
☒ 7. Contractor shall ensure that all subcontractors comply with the same insurance requirements that he is required to meet. The same Contractor shall provide City with certificates of insurance meeting the required insurance provisions.	
☒ 8. The City of Holly Hill must be named as " ADDITIONAL INSURED " on the Insurance Certificate for Commercial General Liability where required.	

INSURANCE REQUIREMENTS (Continued)

- ☒ 9. The City of Holly Hill shall be named as the Certificate Holder. NOTE--The "Certificate Holder" should read as follows:

City of Holly Hill
1065 Ridgewood Ave.
Holly Hill, Florida

No City Division, Department, or individual name should appear on the Certificate. No other format will be acceptable.

- ☒ 10. **Thirty (30) Days Cancellation Notice** required.
- ☒ 11. The Certificate must state the **RFP Number** and **EMERGENCY DEBRIS HAULING AND DISPOSAL**.

=====

PROPOSER'S AND INSURANCE AGENT'S STATEMENT:

We understand the insurance requirements of these specifications and that the evidence of insurability may be required within five (5) days of the award of **RFP**.

CrowderGulf Joint Venture, Inc.

Company

5435 Business Parkway

Address


Authorized Signature

Theodore, AL 36582

City, State, Zip Code

John Ramsay, President & CEO

Printed Name & Title

800-992-6207

Telephone No.

jramsay@crowdergulf.com

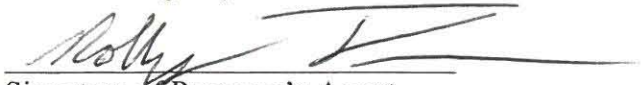
Email

251-459-7433

Fax No.

Point Clear Insurance

Insurance Agency


Signature of Proposer's Agent

DATE (MM/DD/YY)
5/8/2019**CERTIFICATE OF LIABILITY INSURANCE**

PRODUCER				THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY. CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVER AFFORDED BY THE POLICIES BELOW.			
Point Clear Insurance Services LLC 368 COMMERCIAL PARK DRIVE FAIRHOPE, AL 36532-1910				COMPANIES AFFORDING COVERAGE			
INSURED CrowderGulf Joint Venture, Inc. 5435 Business Parkway Theodore, AL 36582-1675				COMPANY A THE GRAY INSURANCE COMPANY			
				COMPANY B			
				COMPANY C			
				COMPANY D			
COVERAGES							
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.							
CO LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS		
A	GENERAL LIABILITY	XSGL-074306	9/1/2017	7/1/2020	GENERAL AGGREGATE		
	☒ COMMERCIAL GENERAL LIABILITY				Unli		
	☐ OWNER'S & CONTRACTOR'S PROT				\$3,000,00		
	☐				PERSONAL & ADV INJURY		
	☐				\$1,000,00		
A	AUTOMOBILE LIABILITY	XSAL-075300	9/1/2017	7/1/2020	COMBINED SINGLE LIMIT		
	☒ ANY AUTO				\$1,000,00		
	☒ ALL OWNED AUTOS				BODILY INJURY		
	☒ SCHEDULED AUTOS				(Per person)		
	☒ HIRED AUTOS				BODILY INJURY		
☒ NON-OWNED AUTOS	(Per accident)						
☐	PROPERTY DAMAGE						
☐							
	GARAGE LIABILITY				AUTO ONLY - EA ACCIDENT		
	☐ ANY AUTO				OTHER THAN AUTO ONLY		
	☐				EACH ACCIDENT		
	☐				AGGREGATE		
	☐						
A	EXCESS LIABILITY	GXS-043383	7/1/2018	7/1/2019	EACH OCCURRENCE		
	☒ UMBRELLA FORM				\$4,000,00		
	☐ OTHER THAN UMBRELLA FORM				AGGREGATE		
☐							
A	WORKER'S COMPENSATION AND EMPLOYERS' LIABILITY	GWC-071021-FL2	7/1/2018	7/1/2019	☒ WC STATU- TORY LIMITS	☐ OTH ER	
	THE PROPRIETOR/ PARTNERS/EXECUTIVE				☒ INCL	EL EACH ACCIDENT	\$1,000,00
	OFFICERS ARE:				☐ EXCL	EL DISEASE - POLICY LIMIT	\$1,000,00
						EL DISEASE - EA EMPLOYEE	\$1,000,00
	OTHER						
DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/SPECIAL ITEMS The certificate holder is an additional insured on all policies except Workers' Compensation and is provided a Waiver of Subrogation, all if required by written contract. The above insurance policies shall be primary and noncontributory to any other insurance policies maintained by the certificate holder, if required by written contract.							
CERTIFICATE HOLDER				CANCELLATION			
2523#149 City of Holly Hill 1065 Ridgewood Avenue Holly Hill, FL 47802				In the event of cancellation by The Gray Insurance Company and if required by written contract, 30 days written notice will be given to the Certificate Holder.			
				AUTHORIZED REPRESENTATIVE			
							
GCF 00 50 01 01 12				THE GRAY INSURANCE COMPANY			

Attachment: Crowder Gulf - RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor Recommendation)

CERTIFICATE OF INSURANCE**Page 2****THE GRAY INSURANCE COMPANY**

The below coverages apply if the corresponding policy number is indicated on the previous page.

A. Commercial General Liability

General Liability Policy Includes:

Blanket Waiver of Subrogation when required by written contract.

Blanket Additional Insured (CGL Form# CG 20 10 11 85) when required by written contract.

Primary Insurance Wording Included when required by written contract.

Broad Form Property Damage Liability including Explosion, Collapse and Underground (XCU).

Premises/Operations

Products/Completed Operations

Contractual Liability

Sudden and Accidental Pollution Liability

Occurrence Form

Personal Injury

"In Rem" Endorsement

Cross Liability

Severability of Interests Provision

"Action Over" Claims

Independent Contractors coverage for work sublet

Vessel Liability - Watercraft exclusion has been modified by the vessels endorsement on scheduled equipment.

General Aggregate applies per project or equivalent.

B. Automobile Liability Policy Includes:

Blanket Waiver of Subrogation when required by written contract.

Blanket Additional Insured when required by written contract.

C. Workers Compensation Policy Includes:

Blanket Waiver of Subrogation when required by written contract.

U.S. Longshoremen's and Harbor Workers Compensation Act Coverage

Outer Continental Shelf Land Act

Jones Act (including Transportation, Wages, Maintenance, and Cure),

Death on the High Seas Act & General Maritime Law.

Maritime Employers Liability Limit: \$1,000,000

Voluntary Compensation Endorsement

Other States Insurance

Alternate Employer/Borrowed Servant Endorsement

"In Rem" Endorsement

Gulf of Mexico Territorial Extension

D. Excess Liability Policy Includes:

Coverage is excess of the Auto Liability, General Liability, Employers Liability, & Maritime Employers Liability policies

Blanket Waiver of Subrogation when required by written contract.

Blanket Additional Insured when required by written contract.

DRUG-FREE WORKPLACE PROGRAM CERTIFICATION

Preference to businesses with drug-free workplace programs. -- Whenever two or more bids, proposals, or replies that are equal with respect to price, quality, and service are received by the state or by any political subdivision for the procurement of commodities or contractual services, a bid, proposal, or reply received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. In order to have a drug-free workplace program, a business shall:

- (1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- (2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- (3) Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- (4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than 5 days after such conviction.
- (5) Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community by, any employee who is so convicted.
- (6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

Does the individual responding to this solicitation certify that their firm has implemented a drug-free workplace program in accordance with the provision of Section 287.087, Florida Statutes, as stated above?

☒ YES
☐ NO

CrowderGulf Joint Venture, Inc.

5435 Business Parkway

Company

Address



Theodore, AL 36582

Authorized Signature

City, State, Zip Code

John Ramsay, President & CEO

800-992-6207

Printed Name & Title

Telephone No.

jramsay@crowdergulf.com

251-459-7433

Email

Fax No.

NON-COLLUSION AFFIDAVIT OF PRIME QUALIFIER

State of Alabama

County of Mobile

John Ramsay, being first duly sworn, deposes and says that:

He/she is President & CEO of CrowderGulf Joint Venture, Inc. Proposer that has submitted the attached Qualification;

He/she is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;

Neither the said Proposer nor any of its officers, partners, owners, agent representatives, employees, or parties in interest, including this affiant, has in any way colluded, conspired, connived or agreed, directly or indirectly, sought by agreement or collusion or communication or conference with any other Proposer, firm or person, to fix the price or prices in the attached Qualification or of any other Proposer, or to fix any overhead, profit or cost element of the Proposal price or the Proposal price of any other Proposer, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against the CITY OF HOLLY HILL.

The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

CrowderGulf Joint Venture, Inc.

5435 Business Parkway

Company

Address

Authorized Signature

Theodore, AL 36582

City, State, Zip Code

John Ramsay, President & CEO

800-992-6207

Printed Name & Title

Telephone No.

jramsay@crowdergulf.com

251-459-7433

Email

Fax No.

Subscribed and sworn to before me this 3rd day of May, 20 19.

Kerrie A. Noll
Notary Public

Title

KERRIE A. NOLL
Notary Public, State of Alabama
Alabama State At Large
My Commission Expires
September 14, 2022

My Commission Expires: 09/14/2022

ACKNOWLEDGEMENTS
RFP #19-PW-16 EMERGENCY DEBRIS HAULING AND DISPOSAL

To: City of Holly Hill
 1065 Ridgewood Ave
 Holly Hill, FL 32117

From : CrowderGulf Joint Venture Inc
 "Contractor"

The Contractor agrees to provide **EMERGENCY DEBRIS HAULING AND DISPOSAL** as defined in this Request for Proposals document and in accordance with the requirements of the specifications and related work authorizations/contract documents.

The undersigned Contractor has carefully examined the RFP requirements and related contract documents and is familiar with the nature and extent of the work and any local conditions that may in any manner affect the work to be done.

The undersigned agrees to provide the **EMERGENCY DEBRIS HAULING AND DISPOSAL** called for by the RFP documents, in the manner prescribed therein and to the standards of quality and performance established by the City for the quality of service quoted.

The undersigned agrees to the right of the City to hold the Request for Proposals submittals and guarantees the future related proposals for a period not to exceed one hundred eighty (180) days from the effective date of the contract term.

The undersigned accepts the invoicing and payment policies specified in the RFP.

Upon award of this RFP, the City and Contractor each binds himself, itself, or herself, its partners, successors, assigns, and legal representatives to the other party hereto in respect to all covenants, agreements, and obligations contained in the RFP Documents.

The RFP Document constitutes the entire agreement between City and Contractor and may only be altered, amended, or repealed by a Change Order or a written amendment.

The Contractor, by signing these RFP Submittal pages, acknowledges and agrees to abide by all the terms, conditions, and specifications contained in this RFP Document.

Contractor shall guarantee **EMERGENCY DEBRIS HAULING AND DISPOSAL** within TBD calendar days from receipt of Purchase Order or Work Authorization / Notice to Proceed.

Dated this 3rd day of May, 2019
 (Month) (Year)

INDIVIDUAL, FIRM, CORPORATION, LIMITED LIABILITY, PARTNERSHIP, OR OTHER FORM OF ENTITY

By: _____ / _____
(Signature) (Print name)

Address: _____

Telephone: (____) _____ Fax: (____) _____

Taxpayer Identification Number (TIN): _____

CORPORATION

By: John Ramsay / John Ramsay
(Signature) (Print name)

Address: 5435 Business Parkway Theodore, AL 36582

Telephone: (800) 992-6207 Fax: (251) 459-7433

Taxpayer Identification Number (TIN/EIN): 01-0626019

State Under Which Corporation Was Chartered:
Florida

Corporate President: John Ramsay
(Print Name)

Corporate Secretary: J. Anthony Dees
(Print Name)

Corporate Treasurer: J. Anthony Dees
(Print Name)

CORPORATE SEAL

Attest By: J. Anthony Dees
Secretary

Signature: [Signature] Date: 5/6/19

COMPLIANCE WITH THE PUBLIC RECORDS LAW

Upon award recommendation or ten (10) days after opening, submittals become "public records" and shall be subject to public disclosure consistent with Chapter 119, Florida Statutes. Proposers must invoke the exemptions to disclosure provided by law in the response to the solicitation, and must identify the data or other materials to be protected, and must state the reasons why such exclusion from public disclosure is necessary. The submission of a proposal authorizes release of your firm's credit data to the CITY.

If the company submits information exempt from public disclosure, the company must identify with specificity which pages/paragraphs of their bid/proposal package are exempt from the Public Records Act, identifying the specific exemption section that applies to each. The protected information must be submitted to the CITY in a separate envelope marked accordingly.

IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT

Valerie Manning, City Clerk

386-248-9441

vmanning@hollyhillfl.org

1065 Ridgewood Ave

Holly Hill, FL 32117

A provision that requires the contractor to comply with public records laws, specifically to:

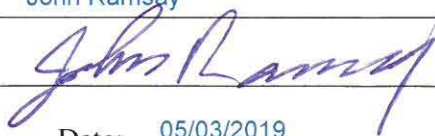
1. Keep and maintain public records required by the public agency to perform the service.
2. Upon request from the public agency's custodian of public records, provide the public agency with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in this chapter or as otherwise provided by law.
3. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the contractor does not transfer the records to the public agency.
4. Upon completion of the contract, transfer, at no cost, to the public agency all public records in possession of the contractor or keep and maintain public records required by the public agency to perform the service. If the contractor transfers all public records to the public agency upon completion of the contract, the contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the contractor keeps and maintains public records upon completion of the contract, the contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.

By submitting a response to this solicitation, the company agrees to defend the CITY in the event we are forced to litigate the public records status of the company's documents.

Company Name: CrowderGulf Joint Venture, Inc.

Authorized representative (printed): John Ramsay

Authorized representative (signature):



Project Number: RFP 19-PW-16

Date: 05/03/2019

REFERENCES FORM

Provide the business names, contact persons and telephone numbers of four (4) references for which the firm has provided services described in this Qualification for three (3) years or more within the last five (5) years. Include relationships with governmental agencies. It is our intent to contact these references during the evaluation process.

1. Name of Company: City of St. Petersburg, FL
 Address: 400 Dr. MLK Street St. Petersburg, FL 33713
 Point of Contact: Michael Vineyard, Park Operational Manager
 Phone #: 727-892-5233 Email address: michael.vineyard@stpete.org
 Service(s) Provided: 2017 Hurricane Irma - Removed & disposed of vegetation and mulch; Reduction by grinding.
 Dates of Service: 09/16/2017-12/09/2017

2. Name of Company: City of Punta Gorda, FL
 Address: 326 West Marion Avenue Punta Gorda, FL 33950
 Point of Contact: Rick Keeney, Public Works Director
 Phone #: 941-575-5050 Email address: rkeeney@cityofpuntagordafl.com
 Service(s) Provided: 2017 Hurricane Irma - Removed & disposed of vegetation & mulch; Reduction by grinding.
 Dates of Service: 09/20/2017-10/16/2017

3. Name of Company: Polk County, FL
 Address: 1890 Jim Keene Blvd. Winter Haven, FL 33880
 Point of Contact: Jay Jarvis, Drainage Director
 Phone #: 863-535-2200 Email address: jayjarvis@polk-county.net
 Service(s) Provided: Removed & disposed of vegetation, mulch, leaners/hangers; Reduction by grinding.
 Dates of Service: 2017 Hurricane Michael (09/15/17-04/05/18), 2012 Tornado (06/12-07/12), 2004 Hurricane Charley

4. Name of Company: City of Flagler Beach, FL
 Address: 105 South Second Street Flagler Beach, FL 32128
 Point of Contact: Larry Newsom, City Manager
 Phone #: 386-517-2000 Email address: lnewsom@cityofflaglerbeach.com
 Service(s) Provided: 2017 Hurricane Irma - Removed and disposed of vegetation, C&D, mulch, beach C&D; Reduction by grinding.
 Dates of Service: 2017 Hurricane Irma (09/22/2017-10/21/2017), 2016 Hurricane Matthew (10/13/16-01/25/17)

Additional information on References has been provided on the next page.

References

1. **Client:** St. Petersburg, FL **POP: 263,255 / Pinellas Co**
Address: 400 Dr MLK Street, St. Petersburg, FL and 1400 19th Street, St. Petersburg, FL 33713
Contact: **Michael Vineyard**, Park Operational Manager 1400 19 St. North St. Petersburg, FL 33713 727-892-5233
michael.vineyard@stpete.org
Michael Jeffries, Director of Parks and Rec, 727-892-5863, michael.jeffries@stpete.org
Project Title: **2017 Hurricane Irma (9/16/2017-12/09/2017)**
 - Removed & disposed of vegetation and mulch, reduction by grinding (1 site)

Contract Value:	CY Recovered & Reduced:
Irma \$2,183,503	242,518

2. **Client:** City of Punta Gorda, FL **POP: 19,761 / Charlotte Co**
Address: 326 West Marion Avenue, Punta Gorda, FL 33950
Contact: **Rick Keeney**, Public Works Director 941-575-5050, rkeeney@cityofpuntagordafl.com
Howard Kunik, City Manager, 941-575-3301 ofc, hlunik@puntagorda.us
Project Title: **2017 Hurricane Irma (9/20/2017-10/16/2017)**
 - Removed & disposed of vegetation and mulch, reduction by grinding (1 site)

Contract Value:	CY Recovered & Reduced:
Irma \$131,971	17,770

3. **Client:** Polk County, FL **POP: 686,483**
Address: 1890 Jim Keene Blvd, Winter Haven, FL 33880 and 3000 Sheffield Road, Winter Haven, FL 33880
Contact: **Jay Jarvis**, Drainage Director, jayjarvis@polk-county.net, 300 Sheffield Rd, Winter Haven 33880, (863)535-2200
Michael Teate, Roads & Drainage Area Manager, 863-535-2200 ofc, 863-581-0541 cell, michaelteate@polk-county.net
Project Title: **2017 Hurricane Irma (9/15/2017-04/05/2018)**
 - Removed & disposed of vegetation, mulch, leaners/hangers (16,344 trees), reduction by grinding (11 sites)**2012 Tornado (6/2012-7/2012)**
 - Removed & Disposed: vegetation**2004 Hurricane Charley (8/2004-3/2005)**
 - Removed & Disposed: vegetation, C&D, stumps (1,797), reduced by grinding (8 Sites)

Contract Value:	CY Recovered & Reduced:
Irma \$24,917,254	2,604,083
Tornado \$18,062	244 Tons
Charley \$23,420,373	2,087,584 CY

4. **Client:** City of Panama City, FL **POP: 36,986 / Bay Co**
Address: 9 Harrison Ave, Panama City, FL 32402
Contact: **Ken Hammonds**, (now **Jeff Brown** – Interim) City Manager, 850-872-3010, jbrown@pcgov.org
Project Title: **2018 Hurricane Michael (10/2018-Ongoing)**
 - Removed & Disposed: vegetation, C&D**2004 Hurricane Ivan (9/2004-10/2004)**
 - Removed & Disposed: vegetation, C&D, stumps (12)
 - Reduced by burning
 - Provided generators**1995 Hurricane Opal**
 - Removed & Disposed: vegetation, C&D
 - Reduced by grinding

Contract Value:	CY Recovered & Reduced:
Michael \$52,168,000+	2,940,000+
Ivan \$264,161	22,165
Opal \$2,000,000	300,000

RFP 19-PW-16 Emergency Debris Hauling & Disposal City of Holly Hill, FL

5. Client: **Flagler Beach, FL** POP: 5,068 / Flagler and Volusia Co
 Address: 105 South Second St, Flagler Beach, FL 32128
 Contact: **Larry Newsom**, City Manager, 386-517-2000, lnewsom@cityofflaglerbeach.com
2017 Hurricane Irma (9/22/2017-10/21/2017)
 ■ Removed & disposed of vegetation, C&D, mulch, Reduction by grinding (2 sites)
2016 Hurricane Matthew (10/13/2016 - 1/25/2017)
 ■ Removed & disposed of vegetation, C&D, mulch, Beach C&D, mulch, reduced by grinding (1 site)
 ■ Management and grinding of City hauls

Contract Value:		CY Recovered & Reduced:
Irma	\$320,363	27,398
Matthew	\$312,482	23,926

6. Client: **City of Edgewater FL** POP: 22,399 / Volusia Co
 Address: 409 Mango Tree Drive Edgewater, FL 32132
 Contact: **Brenda Dewees**, Director of Environmental Services, 386-424-2400, bdewees@cityofedgewater.org
 Project Title: **2017 Hurricane Irma** (9/19/2017-11/02/2017)
 ■ Removed & disposed of vegetation
 ■ Monitored by Witt O'Briens
2016 Hurricane Matthew (10/8/2016-12/6/2016)
 ■ Removed & disposed of vegetation, Grinding Ops, DMS Sites, Leaners & Hangers

Contract Value:		CY Recovered & Reduced:
Irma	\$409,725	57,936
Matthew:	\$2,936,463	201,602

7. Client: **Apopka, FL** POP: 51,564 / Orange Co
 Address: 748 E. Cleveland Street, Apopka, FL 32703
 Contact: **Josh Robinson**, Solid Waste Operations Manager, 407-703-173, jrobinson@apopka.net
2017 Hurricane Irma (09/24/2017-01/26/2018)
 ■ Removed & disposed of vegetation
 ■ Storm Sewer Cleaning
 ■ Monitored by Landfall Strategies

Contract Value:		CY Recovered & Reduced:
Irma	\$2,108,037	150,294

8. Client: **Town of Dauphin Island, AL** Population: 1,269 / Mobile Co
 Address: 1011 Bienville Blvd, Dauphin Island, AL 36528
 Contact: **Wanda Sandagger**, Administrative Assistant, 251-861-5525, wsandagger@townofdauphinisland.org
Jeff Collier, Mayor, 251-861-5525, jcollier@townofdauphinisland.org
 Project Title: **2017 Hurricane Nate** (10/08/2017-04/03/2018)
 ■ Clearing Sand from roadways
2017 Tropical Storm Cindy (06/27/2017-06/29/2017)
 ■ Sand Clearance from Roadways
2012 Hurricane Isaac (8/2012-1/2013)
2010 BP Oil Spill Cleanup (6/2010-7/2010)
2009 Tropical Storm Ida (11/2009-4/2010)
2008 Hurricane Ike (9/2008-3/2009)
2008 Hurricane Gustav (9/2008-9/2008)
 ■ PUSH
 ■ Removed & Disposed: (ROW ROE & FHWA) sand for screening & returned to beach
 ■ Dredge Sand from the canal and screened
 ■ Repaired streets in different locations
 ■ Built an additional sand berm for protection per BP Grant
 ■ Planted Sea Oats

RFP 19-PW-16 Emergency Debris Hauling & Disposal City of Holly Hill, FL

Contract Value:		CY Recovered & Reduced:
Nate	\$1,524,505	108,499
TS Cindy	\$6,540	Hourly
Isaac	\$2,148,460	672,783
BP	\$2,235,000	3 Miles of Beaches
TS Ida	\$922,471	77,127
Ike	\$3,245,527	210,520
Gustav	\$53,313	Hourly

9. Client: **City of Orange Beach, AL** Population: 6029 / Baldwin Co
 Address: 4101 Orange Beach Blvd, Orange Beach, AL 36561
 Contact: **Phillip West**, Coastal Resource Manager, 251-981-6788, pwest@cityoforangebeach.com
Nicole Woerner, Coastal Resource Planner, 251-981-1063, nwoerner@cityoforangebeach.com
Tony Kennon, Mayor, 251-981-6810, tkennon@cityoforangebeach.com

- Project Title: **2015 Non Disaster Related (Dead Fish Removal) (8/2015)**
 ▪ Dead fish removal and disposal from coastal waters & beaches
2015 Non Disaster Related (Demo) (4/2015)
 ▪ Demolition of Coastal Arts Center & **Asbestos & Abatement** of Children Studio
2014 Severe Storms – Flooding & Tornadoes (5/2014)
 ▪ Special Projects: Remove heavy seaweed from 7 miles of beach
2012 Hurricane Isaac (8/2012-9/2012)
 ▪ Special Projects: Cleaned the beaches of debris
2010 BP Oil Spill Cleanup (7/2010-8/2010)
 ▪ Provided debris clearance, sand reclamation & hazardous materials extraction
2005 Hurricane Katrina (8/2005)
 ▪ Special Projects: beach work, sand screening & various projects

Contract Value:		CY Recovered & Reduced:
Fish	\$22,538	Hourly
Demo	\$24,760	Lump Sum
Severe Storms	\$13,071	Hourly
Isaac	\$8,265	Hourly
BP	\$664,326	Hourly
Katrina	\$265,701	181,974

10. Client: **Aransas County, TX** POP: 25,721
 Address: 301 N. Live Oak Street, Rockport, TX 78382
 Contact: **Rick McLester**, Emergency Management Coordinator, 361-790-0100, mclester@aransascounty.org
2017 Hurricane Harvey (9/5/2017 – 06/05/2018)
 ▪ Removed & disposed of vegetation, C&D, C&D compacted, mulch, leaners/hangers (14,938 trees), white goods (6,039) and HHW (22,760 lbs)
 ▪ Reduction by grinding (3 - sites)

Contract Value:		CY Recovered & Reduced:
Harvey	\$33,521,254	3,242,505

11. Client: **Town of Hilton Head Island, SC** Population: 40,055 / Beaufort Co
 Address: One Town Center Court Hilton Head Island, SC 29928
 Contact: **Scott Liggett**, Engineer, (843)384-8675 email: scottl@hiltonheadislandsc.gov
Jennifer Lyle, Assistant Town Engineer, 843-384-2629, jenniferL@hiltonheadislandsc.gov
 Project Title: **2016 Hurricane Matthew (10/2016-04/2017)**

- Emergency PUSH
 ▪ Removed & Disposed: ROW, SCDOT Roads, Private Roads, Public Use Areas
 ▪ Removed & Disposed vegetation, C&D, leaners & hangers, mulch
 ▪ Reduced at 2 sites by grinding

Contract Value:		CY Recovered & Reduced:
Matthew	\$37,124,940	3,012,487 CY

**SWORN STATEMENT PURSUANT TO SECTION 287.133(3)(A), FLORIDA STATUTES,
ON PUBLIC ENTITY CRIMES**

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. THIS SWORN STATEMENT IS SUBMITTED TO City of Holly Hill
by John Ramsay, President & CEO
(Print Individual's Name and Title)
for CrowderGulf Joint Venture, Inc.
(Print Name of Entity Submitting Sworn Statement)
whose business is 5435 Business Parkway Theodore, AL 36582

and (if applicable) its Federal Employer Identification Number (FEIN) is 01-0626019

2. I understand that a "public entity crime" as defined in Paragraph 287.133 (1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
 - a. A predecessor or successor of a person convicted of a public entity crime; or
 - b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provisions of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

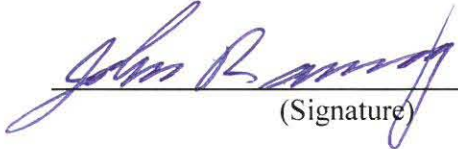
6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Indicate which statement applies).

X Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity, nor any affiliates of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

_____ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

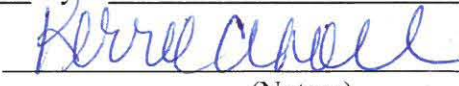
_____ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (Attach a copy of the final order).

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR A CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.


(Signature)

Sworn and subscribed before me this 3rd day of MAY, 2019.

Personally known X


(Notary)

OR produced identification _____

Notary Public State of Alabama

(Type of Identification)

My commission expires: 09/14/2022

KERRIE A. NOLL
Notary Public, State of Alabama
Alabama State At Large
My Commission Expires
September 14, 2022

VENDOR INFORMATION

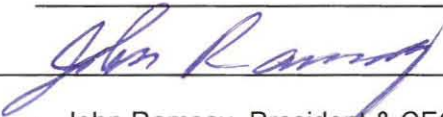
Vendor is:

- (☒) Corporation
 () Partnership
 () Sole Proprietorship
 () Other _____ (Explain)

Federal Employer Identification Number: 01-0626019Firm Name: CrowderGulf Joint Venture, Inc.Mailing Address: 5435 Business Parkway Theodore, AL 36582Telephone No.: 800-992-6207 Fax No.: 251-459-7433Email Address: jramsay@crowdergulf.com Web Address: www.crowdergulf.com

If remittance address is different from the mailing address so indicate below.

Firm Name: Same as Above
 Remittance Address: _____

Submitted by: Name & Title Printed: John Ramsay, President & CEO of CrowderGulf

PROPOSAL SUMMARY FORM
RFP 19-PW-16
EMERGENCY DEBRIS HAULING AND DISPOSAL

The Contractor shall provide all labor, tools, equipment, mobilization, demobilization and other resources required to complete the requirements of the scope of services for the unit prices listed. The unit prices quoted shall apply for the term of the contract and actual cubic yards collected and disposed.

Total price for removal, hauling, and disposal of waste generated by a major event from the public right-of-way (ROW), streets, and roads or privately owned property as directed to secure the public safety throughout the City of Edgewater, Florida.

Total Estimated Cost of All Scope of Service Items from Exhibit "F" include entire Exhibit "F" –Rate Schedule:

\$4,435,275.00

In numbers

Four Million Four Hundred Thirty Five Thousand Two Hundred Seventy Five Dollars and Zero Cents

In words

If no proposal amount for either item, please state so by placing "NO PROPOSAL" on the line item.

Scope of Services presented in the RFP are intended to be a minimum guide rather than restrictive. You must state exceptions to all deviations from the RFP. The City reserves the right to reject any and all proposals, to waive any and all non-substantial irregularities in proposals received whenever such rejection or waiver is in the best interest of the City.

In accordance with your Request for Proposal, instructions and specifications, attached hereto, and subject to all conditions thereof, I (we), the undersigned, hereby agree if this proposal is accepted, to contract with the City of Edgewater, Florida to furnish any service requested herein and deliver the same to the City of Edgewater at the specified location.

The undersigned further declares that they have carefully examined the specifications and is thoroughly familiar with them and their provision(s). They further declares that no other person than the proposer herein named has any interest in this proposal or in the contract to be executed, and that it is made without connection with any other person(s) making a proposal for the same services, and it is in all respects fair without outside control, collusion, fraud, or otherwise illegal action.

Authorized Signature

John Ramsay, President & CEO

Printed Name & Title

CrowderGulf Joint Venture, Inc.

Company

05/03/2019

Date

Date

5435 Business Parkway

Address

Theodore, AL 36582

City, State, Zip Code

800-992-6207

Telephone No.

251-459-7433

Fax No.

Email Address. jramsay@crowdergulf.com

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the
requester. Do not
send to the IRS.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. CrowderGulf Joint Venture, Inc.	
2 Business name/disregarded entity name, if different from above 5435 Business Parkway	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. ☐ Individual/sole proprietor or single-member LLC ☒ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate ☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. ☐ Other (see instructions) ► _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ (Applies to accounts maintained outside the U.S.)
5 Address (number, street, and apt. or suite no.) See instructions. 5435 Business Parkway	Requester's name and address (optional)
6 City, state, and ZIP code Theodore, AL 36582	
7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
0	1	-	0	6	2	6	0	1	9

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► <i>Ashley Ramsay-Naile</i>	Date ► <i>5/9/19</i>
------------------	---	----------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

Cut and use this label for Proposal Package

CITY OF HOLLY HILL
CITY CLERK
1065 RIDGEWOOD AVE
HOLLY HILL, FL 32117

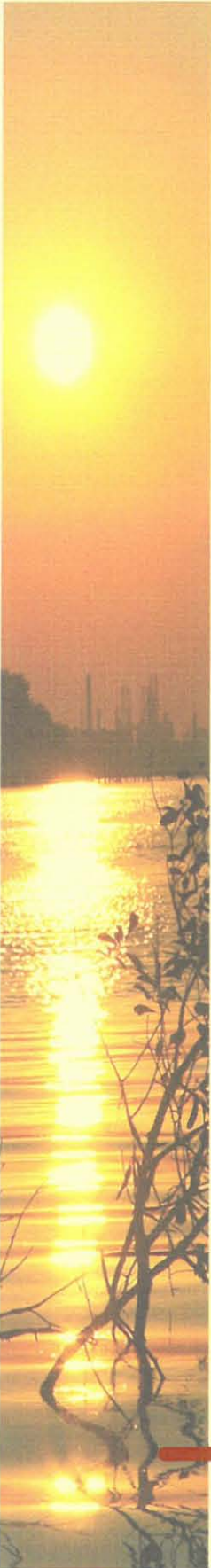
RFP #19-PW-16

**EMERGENCY DEBRIS HAULING AND
DISPOSAL**

OPENING DATE/TIME:

May 14, 2019

by 10:00 a.m.

A vertical photograph on the left side of the page showing a bright sun low on the horizon over a body of water. The sun's reflection is visible on the water's surface, and some dark, leafless branches are in the foreground. The sky is a mix of orange and yellow.

Tab VII. Signed Addendums

City of Holly Hill, FL
RFP #19-PW-16 Emergency Debris Hauling & Disposal

**ADDENDUM NUMBER 2
RFP 19-PW-16 EMERGENCY DEBRIS HAULING & DISPOSAL
JOINT PROCUREMENT
CITIES OF HOLLY HILL, NEW SMYRNA BEACH AND SOUTH DAYTONA**

To All Plan Holders:

The following changes, clarification and additions are hereby made part of the **RFP 19-PW-16** for the above **EMERGENCY DEBRIS HAULING & DISPOSAL** as fully and completely as if the same were fully set forth therein. All required forms (Section 7 – page 18) must be included in submitted proposals and all bids **MUST** be submitted or your bid may be declared Non-Responsive.

All Proposals are to be delivered before 11:00 a.m., local time, on or before May 14, 2019 to:

JOINT PROCUREMENT
City of Holly Hill
City Clerk
1065 Ridgewood Ave.,
Holly Hill, FL 32117

QUESTIONS AND ANSWERS

- Q1. Is it a new solicitation between three cities?
- A1. No, amendment 1 amended it to state that it is a joint procurement between the Cities of Holly Hill, New Smyrna Beach and South Daytona.
- Q3. Regarding the Contractor's Responsibilities /Requirements (Page 6), if the hauling contractor damages property, would the Contractor be responsible for the repairs?
- A3. Whether the hauling or the monitoring company contractor, if they damage public or private property, the one that caused the damage will be responsible for remedying the damages.
- Q4. Exhibit F does not represent Cradle to Grave pricing, can you update accordingly?
- A4. Please find the amended Exhibit F attached.
- Q5. For the hourly pricing, is that to include " the above amounts include salary cost, fringe benefits, overhead, operating margin, and profit, and all direct and indirect expenses". Can the City clarify on whether travel, airfare, lodging, per diem, rental car to be included in the hourly rate or can be invoiced separately at no mark up?
- A5. All cost are to be built into the hourly rate.
- Q6. Is the "Joint Procurement" (City of Holly Hill, City of New Smyrna Beach, and City of South Daytona) open to negotiate the terms and conditions at the contract stage with the awarded Proposer /Contractor?
- A6. The terms and conditions are a part of this solicitation and the contract can be found in the RFP starting On page 20. Under Section 1 it defines what makes up the terms and conditions.

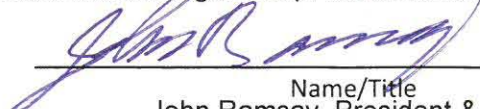
- Q7. Will this Contract Agreement be based on FEMA funding?
- A7. Yes
- Q8. Is the "Joint Procurement" open to accepting a rate sheet with reimbursable expenses cost separated; instead of a lump sum fee?
- A8. Yes, compensation will be based on reimbursable expenses per the rate sheet submitted.
- Q9. Is the "Joint Procurement" open to make an exception of the Automobile Liability amount to be: \$200,000 on each Occurrence Owned/Non-owned/Hired Automobile Included?
- A9. No, Automobile Liability amount to be: \$500,000 on each Occurrence Owned/Non-owned/Hired Automobile CSL.
- Q10. With regards to the insurance coverage limits, typically Errors and Omissions Coverage / Malpractice Coverage, are not categories that Debris Removal Contractors would be required to obtain. Would the City consider removing this requirement?
- A11. Errors and Omissions Coverage / Malpractice Coverage as shown on page 27 of the RFP will not be required for this bid.
- Q12. Will you be modifying the Contractors Agreement to specify paid per reimbursable expenses per the rate sheet and not lump sum?
- A12. Yes, see revised Contractors Agreement
- Q13. Will you accept electronic signatures on the documents?
- A13. Yes

~~~~~

Attachments:

1. Amended RFP 19-PW-16 Emergency Debris Hauling and Disposal Exhibit F
  2. Amended Contractor Agreement
- ~~~~~

Signature acknowledges receipt and understanding of this addendum.

  
 \_\_\_\_\_  
 Name/Title  
 John Ramsay, President & CEO  
 05/08/2019  
 \_\_\_\_\_  
 Date



**ADDENDUM NUMBER 1**  
**RFP 19-PW-16 EMERGENCY DEBRIS HAULING & DISPOSAL**  
**JOINT PROCUREMENT**  
**CITIES OF HOLLY HILL, NEW SMYRNA BEACH AND SOUTH DAYTONA**

To All Plan Holders:

The following changes, clarification and additions are hereby made part of the **RFP 19-PW-16** for the above **EMERGENCY DEBRIS HAULING & DISPOSAL** as fully and completely as if the same were fully set forth therein. All required forms (Section 7 – page 18) must be included in submitted proposals and all bids **MUST** be submitted or your bid may be declared Non-Responsive.

All Proposals are to be delivered before 11:00 a.m., local time, on or before May 14, 2019 to:

JOINT PROCUREMENT  
City of Holly Hill  
City Clerk  
1065 Ridgewood Ave.,  
Holly Hill, FL 32117

**QUESTIONS AND ANSWERS**

Q1. Is this a Joint Procurement?

A1. Yes, it is a joint procurement between the Cities of Holly Hill, New Smyrna Beach and South Daytona.

Q2. Will the Cities consider pushing the RFP back to allow for additional time due to the Joint Procurement?

A2. Please see the below revised due dates.

| Event                                      | Date                      |
|--------------------------------------------|---------------------------|
| Issue <b>RFP</b> Notice                    | April 1, 2019             |
| Non-Mandatory Pre-Bid                      | April 16, 2019 11:00 am   |
| Last Date for Receipt of Written Questions | April 29, 2019 – 11:00 am |
| Addendum Issued (If Applicable)            | May 1, 2019               |
| Proposal Opening Date                      | May 14, 2019 – 11:00 am   |
| Evaluation Committee                       | May 20, 2019 – 11:00 am   |
| Notice of Recommendation                   | May 21, 2019              |
| City Commission Hearing Date               | June 11, 2019             |

Q3. For prior work performed is it only for the City of Holly Hill or does it refer to all City/Municipality projects we have completed within the past 5 years?

A3. It refers to the projects completed within any of the Joint Procurement Cities.

Q4. If we have not worked with any of the Cities during the past 5 years, would our score be the highest score or would it be N/A?

A4. It would be N/A

Q5. The last sentence reads like the City will be giving a 'local preference'. Since this would fall under a FEMA reimbursed project, state, local or tribal geographical preferences should not be a determining

factor based upon 2 CFR - 200.319 (b).

A5. You are correct, due to Federal Requirements, there is no local preference on this solicitation. See section 5. Q. of the RFP.

Q6. Exhibit F Page 44 line item 5 - please confirm that this is hauling reduced debris from DMS to Final Disposal and not ROW to Final Disposal. We ask this question because there is a large price difference between these two rates.

A6. It is our understanding that it is DMS to Final Disposal as we do not transport debris from ROW straight to the Final Disposal Site.

Three (3) discrete quotes will be needed:

1. Eligible ROW vegetative debris removal from the ROW to the DMS per yard<sup>3</sup>
2. DMS Management and Reduction Through Grinding to include haul out to designated final disposal site per yard<sup>3</sup>
3. A cost per unit is needed for the hauling of white goods from ROW to final disposal site (i.e. Refrigerator, washers, etc.)

Q7. Exhibit F Page 47 On line item 15 a - does the City want to separate marine debris removal into 2 items (land based operations and marine based operations)? There would be a large price difference between these two rates.

A7. Yes. Even though we have not dealt with this during the past two hurricanes.

Q8. Bid Schedule is Missing Line Item for C&D compaction rate. If we are processing at DMS site we would need a rate for C&D compaction. Would the City consider adding this line item?

A8. No compaction rate for C&D required. We don't compact C&D; it is taken to Final Disposal Site from DMS.

Q9. Can I get the current pricing for emergency debris hauling and disposal services?

A9. The Cities do not have a current pricing as we previously used the County of Volusia Contract.

Q10. With the joint procurement have you revised any documents?

A10. Yes, please see the attached Amended documents

Q11. Is a Performance and Payment Bond required?

A11. Yes, at Notice to Proceed.

Q12. Is a bid bond required?

A12. No

Q13. Is the Bid Summary Form required under tab VI and VIII.

A13. No, only for tab VIII

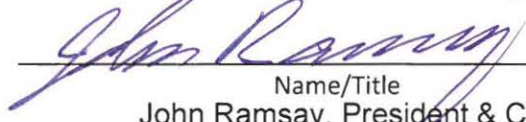


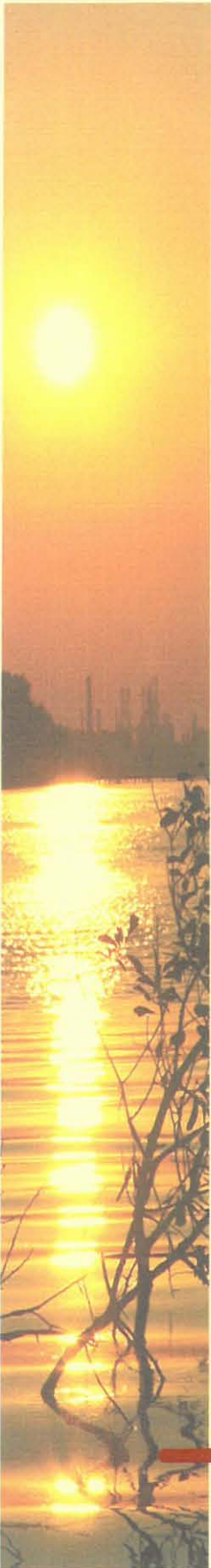
~~~~~  
Attachments:

Amended RFP 19-PW-16 Emergency Debris Hauling and Disposal RFP

Amended RFP 19-PW-16 Emergency Debris Hauling and Disposal Exhibits A - G
~~~~~

Signature acknowledges receipt and understanding of this addendum.

  
\_\_\_\_\_  
Name/Title  
John Ramsay, President & CEO  
\_\_\_\_\_  
5/8/2019  
\_\_\_\_\_  
Date

A vertical photograph on the left side of the page showing a bright sun setting or rising over a body of water. The sun is a large, glowing orb on the left, with its light reflecting as a shimmering path down the water's surface. Silhouettes of trees and distant structures are visible against the orange and yellow sky.

## Tab VIII. Bid Summary

City of Holly Hill, FL  
*RFP #19-PW-16 Emergency Debris Hauling & Disposal*



## EXHIBIT “F” – RATE SCHEDULE

## Disaster Recovery and Debris Management

5435 Business Parkway  
Theodore, Alabama 36582

Office: (800) 992-6207  
Fax: (251) 459-7433

---

May 9, 2019

Due to the lack of clarity regarding Exhibit F, CrowderGulf has provided the Original Exhibit F and the additional Exhibit F included with Addendum 2. We have made several notes regarding the schedule and line items. If the City requires additional clarification, we would be more than happy to discuss our additions and suggested edits to the bid schedule.



**JOINT PROCUREMENT**  
**Emergency Debris Hauling**  
**RFP 19-PW-16**  
**Rate Schedules**

| #        | DESCRIPTION                                      | QTY                    | UOM | RATE     |
|----------|--------------------------------------------------|------------------------|-----|----------|
| <b>1</b> | <b>SECTION 1.</b>                                | <b>HEAVY EQUIPMENT</b> |     |          |
| 1.1      | Skid Steer Loader, Bobcat                        | 1                      | HR  | \$75.00  |
| 1.2      | Backhoe, Cat 416                                 | 1                      | HR  | \$80.00  |
| 1.3      | Wheel Loaders, Cat 950                           | 1                      | HR  | \$125.00 |
| 1.4      | Wheel Loaders, Cat 966                           | 1                      | HR  | \$135.00 |
| 1.5      | Wheel Loaders, Cat 980                           | 1                      | HR  | \$155.00 |
| 1.6      | Tracked Loader, Cat 955                          | 1                      | HR  | \$125.00 |
| 1.7      | Towed Loader w/Tractor                           | 1                      | HR  | \$85.00  |
| 1.8      | Self Loading Knuckle Boom Truck, 25 - 35 CY Body | 1                      | HR  | \$115.00 |
| 1.9      | Self Loading Knuckle Boom Truck, 35 - 45 CY Body | 1                      | HR  | \$130.00 |
| 1.10     | Dozer, Cat D4                                    | 1                      | HR  | \$95.00  |
| 1.11     | Dozer, Cat D5                                    | 1                      | HR  | \$115.00 |
| 1.12     | Dozer, Cat D6                                    | 1                      | HR  | \$160.00 |
| 1.13     | Dozer, Cat D7                                    | 1                      | HR  | \$170.00 |
| 1.14     | Dozer, Cat D8                                    | 1                      | HR  | \$185.00 |
| 1.15     | Excavators, Cat 320                              | 1                      | HR  | \$110.00 |
| 1.16     | Excavators, Cat 325                              | 1                      | HR  | \$125.00 |
| 1.17     | Excavators, Cat 330                              | 1                      | HR  | \$140.00 |
| 1.18     | Tractor w/Box Blade, 80 HP                       | 1                      | HR  | \$75.00  |
| 1.19     | Motor Grader, Cat 120G                           | 1                      | HR  | \$115.00 |
| 1.20     | Crane, 30 TON                                    | 1                      | HR  | \$200.00 |
| 1.21     | Bucket Truck, Up to 50' Reach                    | 1                      | HR  | \$140.00 |
| 1.22     | Bucket Truck, 50' to 75' Reach                   | 1                      | HR  | \$175.00 |
| 1.23     | Bash Transfer Trailer w/ Tractor, 110 Yard       | 1                      | HR  | \$120.00 |
| 1.24     | Mechanized Broom                                 | 1                      | HR  | \$65.00  |
| 1.25     | Street Sweeper                                   | 1                      | HR  | \$70.00  |
| 1.26     | Water Truck, 2000 Gallon                         | 1                      | HR  | \$75.00  |
| 1.27     | Stump Grinder, Vermeer 252                       | 1                      | HR  | \$85.00  |
| 1.28     | Chipper w/2 Man Crew, Morbark Storm              | 1                      | HR  | \$90.00  |
| 1.29     | 12-Foot Tub Grinder, Morbark 1200                | 1                      | HR  | \$550.00 |
| 1.30     | 13-Foot Tub Grinder, Morbark 1300                | 1                      | HR  | \$600.00 |
| 1.31     | 14-Foot Tub Grinder, Diamond Z-1463              | 1                      | HR  | \$625.00 |
| 1.32     | Equipment Transport w/ Tractor, 50 Ton           | 1                      | HR  | \$130.00 |
| 1.33     | Truck Mounted Winch, Tow Truck                   | 1                      | HR  | \$90.00  |

Attachment: Crowder Gulf - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling &amp; Disposal Contractor Recommendation)

| #        | DESCRIPTION                             | QTY                            | UOM | RATE     |
|----------|-----------------------------------------|--------------------------------|-----|----------|
| <b>2</b> | <b>SECTION 2.</b>                       | <b>HAUL VEHICLES</b>           |     |          |
| 2.1      | Dump Truck, 10 to 15 CY                 | 1                              | HR  | \$45.00  |
| 2.2      | Dump Truck, 16 to 20 CY                 | 1                              | HR  | \$65.00  |
| 2.3      | Trailer Dump w/Tractor, 30 to 40 CY     | 1                              | HR  | \$75.00  |
| 2.4      | Trailer Dump w/Tractor, 41 to 50 CY     | 1                              | HR  | \$82.00  |
| 2.5      | Trailer Dump w/Tractor, 51 to 60 CY     | 1                              | HR  | \$93.00  |
| 2.6      | Trailer Dump w/Tractor, 61 to 70 CY     | 1                              | HR  | \$100.00 |
| 2.7      | Walking Floor Trailer w/Tractor, 100 CY | 1                              | HR  | \$120.00 |
| <b>3</b> | <b>SECTION 3.</b>                       | <b>TRANSPORTATION VEHICLES</b> |     |          |
| 3.1      | Pickup Truck, 1/2 Ton                   | 1                              | DAY | \$45.00  |
| 3.2      | Pickup Truck, 3/4 Ton                   | 1                              | DAY | \$50.00  |
| 3.3      | Pickup Truck, 1 Ton                     | 1                              | DAY | \$55.00  |
| 3.4      | Box Truck, 3/4 Ton                      | 1                              | DAY | \$65.00  |
| 3.5      | Utility Van, 3/4 Ton                    | 1                              | DAY | \$70.00  |
| 3.6      | Passenger Van, 9 Passenger              | 1                              | DAY | \$80.00  |
| 3.7      | Passenger Car, Full Size                | 1                              | DAY | \$45.00  |
| <b>4</b> | <b>SECTION 4.</b>                       | <b>PERSONNEL</b>               |     |          |
| 4.1      | Superintendent w/Pickup Truck           | 1                              | HR  | \$70.00  |
| 4.2      | Supervisor w/Pickup Truck               | 1                              | HR  | \$65.00  |
| 4.3      | Safety or QC Manager w/Pickup Truck     | 1                              | HR  | \$65.00  |
| 4.4      | Mechanic w/Truck and Tools              | 1                              | HR  | \$55.00  |
| 4.5      | Climber w/Gear                          | 1                              | HR  | \$125.00 |
| 4.6      | Operator w/Chainsaw                     | 1                              | HR  | \$40.00  |
| 4.7      | Laborer w/Tools                         | 1                              | HR  | \$38.00  |
| 4.8      | Traffic Control Personnel               | 1                              | HR  | \$35.00  |
| 4.9      | Ticket Writers                          | 1                              | HR  | \$35.00  |
| 4.10     | Clerical                                | 1                              | HR  | \$32.00  |
| 4.11     | Administrative Assistant                | 1                              | HR  | \$32.00  |



| #        | DESCRIPTION                                                                                                                                                                                                                                                                | QTY                           | UOM        | RATE                |
|----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|------------|---------------------|
| <b>5</b> | <b>SECTION 5.</b>                                                                                                                                                                                                                                                          | <b>ALL-INCLUSIVE SERVICES</b> |            |                     |
| 5.1      | Vegetative debris - Right of Way / Public Property (includes all other vegetative debris, including tree debris that would not fall into the category of leaners, hangers, and stumps.                                                                                     | 1                             | CY         | \$16.65             |
| 5.2      | Tree Debris: Hangers, Leaners, Stumps<br>(cradle to grave price, to include and not limit to resetting, cutting, removing, preparation for collection of those specific items in accordance with specifications)<br><b>**NOTE: Cut &amp; Hauled to DMS for Reduction**</b> | 1                             | EA         | \$750.00            |
| 5.3      | Tree Debris: Leaners                                                                                                                                                                                                                                                       | 1                             | EA         | \$16.95             |
| 5.4      | Tree Debris: Stumps                                                                                                                                                                                                                                                        | 1                             | EA         | \$16.95             |
| 5.5      | Construction and demolition debris, including white goods                                                                                                                                                                                                                  | 1                             | CY         | \$16.95             |
| 5.6      | Disposal Fee of Processed vegetative debris (Final Disposal Site)<br>*TBD by no later than 30 days after emergency event                                                                                                                                                   | 1                             | CY/Per Ton | At Cost / Pass Thru |
| 5.7      | Disposal Fee of Compacted C & D mixed and other non-vegetative materials (Final Disposal Site) *TBD by no later than 30 days after                                                                                                                                         | 1                             | CY/Per Ton | At Cost / Pass Thru |
| <b>6</b> | <b>SECTION 6.</b>                                                                                                                                                                                                                                                          | <b>OPTIONAL SERVICES</b>      |            |                     |
| 6.1      | Debris removal from lakes and canals                                                                                                                                                                                                                                       | 1                             | CY         | \$90.00             |
| 6.2      | Restoration of canal banks and slopes                                                                                                                                                                                                                                      | 1                             | LF         | \$28.00             |
| 6.3      | Removal of motor vehicles including towing, processing and disposal                                                                                                                                                                                                        | 1                             | EA         | \$200.00            |
| 6.4      | Removal of boats including towing, processing, and disposal                                                                                                                                                                                                                | 1                             | LF         | \$65.00             |
| 6.5      | Hazardous Waste and contaminated debris removal and disposal                                                                                                                                                                                                               | 1                             | CY         | \$20.00             |
| 6.6      | Provision of emergency potable water                                                                                                                                                                                                                                       | 1                             | GL         | \$0.85              |
| 6.7      | Provision of emergency ice                                                                                                                                                                                                                                                 | 1                             | LB         | \$0.40              |
| 6.8      | Temporary bathrooms/port-o-lets                                                                                                                                                                                                                                            | 1                             | EA         | \$195.00 per week   |
| 6.9      | Provision of temporary satellite phone                                                                                                                                                                                                                                     | 1                             | EA         | \$140.00 per week** |
| 6.10     | Provisions of emergency generators - 25kw to 50kw (25 kW)                                                                                                                                                                                                                  | 1                             | EA         | \$750.00 / Day      |
| 6.11     | Provisions of emergency generators - 50kw to 100kw (50 kW)                                                                                                                                                                                                                 | 1                             | EA         | \$1100.00 / Day     |
| 6.12     | Provisions of emergency generators - 100kw to 150kw (100 kW)                                                                                                                                                                                                               | 1                             | EA         | \$1350.00 / Day     |
| 6.13     | Provisions of emergency generators - 250kw                                                                                                                                                                                                                                 | 1                             | EA         | \$2200.00 / Day     |
| 6.14     | Sewer, culvert and catch basin cleaning including transportation and disposal                                                                                                                                                                                              | 1                             | CY         | \$24.00             |
| 6.15     | Grinding / Incinerating                                                                                                                                                                                                                                                    | 1                             | CY         | \$3.60              |

**CrowderGulf NOTES - BELOW:**

**Section 5 - All inclusive services: Includes collection, hauling to DMS, DMS Management, Reduction, Haul Out of Reduced Debris to Final Disposal. ALL TIPPING / DISPOSAL FEES are a pass through cost to client at no mark up.**

Line Items 6.6 and 6.7 - Rate does not include delivery, freight, staging, etc. for Ice and Water.

Line Item 6.8 - Typically Portalets are rented by the week or month, rather than each. The rate includes servicing once per week. Additional costs will include delivery, setup, and removal and any additional servicing of units.

Line Item 6.9 - Temporary Satellite Phones includes rental of phone per week. Does not include any additional minutes that may be required.

Line Items 6.10-6.13 - Typically generators are rented by the day, week or month - not Each. The above rate is a daily rate and does not include delivery, fuel, setup and take away. These items will be invoiced to contractor and passed along to client.

**Section 6: Tipping / Disposal fees for these line items will be a pass through cost to client with no mark up.**



**Exhibit F**  
**Price Sheet**

**City of Holly Hill**

**SCHEDULE 1**  
**HOURLY RATE PRICE SCHEDULE**

Reference to RFP Scope of Services

| <b>2. Eligible ROW Vegetative Debris Removal</b><br>Work consists of the collection and transportation of Eligible vegetative debris on the ROW to a City approved DMS location or City Designated Final Disposal Site.                                | <b>Estimated Quantity Per Cubic Yard</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|--------------------------|--------------|
| 0-15 Miles Veg from Right of Way (ROW) to Debris management Site (DMS)<br>Vegetative collect and removal for a haul distance up to 15 miles                                                                                                            | 50,000                                   | \$7.80                   | \$390,000.00 |
| 16-30 Miles Veg from ROW to DMS<br>Vegetative collect and removal for a haul distance between 16 and 30 miles                                                                                                                                          | 50,000                                   | \$7.80                   | \$390,000.00 |
| 31-60 Miles Veg from ROW to DMS<br>Vegetative collect and removal for a haul distance between 31 and 60 miles                                                                                                                                          | 50,000                                   | \$8.00                   | \$400,000.00 |
| 60+ Miles Veg from ROW to DMS<br>Vegetative collect and removal for a haul distance greater than 60 miles                                                                                                                                              | 50,000                                   | \$8.00                   | \$400,000.00 |
| Single Price Veg from ROW to DMS<br>Asingle price vegetative collect and removal for any haul distance                                                                                                                                                 | 50,000                                   | \$8.00                   | \$400,000.00 |
| <b>3. Eligible ROW C&amp;D Collect and Haul</b><br>Work consists of the collection and transportation of Eligible C&D debris on the ROW.                                                                                                               | <b>Estimated Quantity Per Cubic Yard</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b> |
| 0-15 Miles C&D from ROW to DMS<br>C&D collect and removal for a haul distance up to 15 miles                                                                                                                                                           | 10,000                                   | \$7.80                   | \$78,000.00  |
| 16-30 Miles C&D from ROW to DMS<br>C&D collect and removal for a haul distance between 16 and 30 miles                                                                                                                                                 | 10,000                                   | \$7.80                   | \$78,000.00  |
| 31-60 Miles C&D from ROW to DMS<br>C&D collect and removal for a haul distance between 31 and 60 miles                                                                                                                                                 | 10,000                                   | \$8.00                   | \$80,000.00  |
| 60+ Miles C&D from ROW to DMS<br>C&D collect and removal for a haul distance greater than 60 miles                                                                                                                                                     | 10,000                                   | \$8.00                   | \$80,000.00  |
| Single Price C&D from ROW to DMS<br>Asingle price C&D collect and removal for any haul distance                                                                                                                                                        | 10,000                                   | \$8.00                   | \$80,000.00  |
| <b>4. DMS Management and Reduction (Grinding/Incineration)</b><br>Work consists of management and operation of DMS locations for the reduction of Eligible disaster related debris.                                                                    | <b>Estimated Quantity Per Cubic Yard</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b> |
| Grinding<br>Grinding/chipping vegetative debris CrowderGulf will honor this rate for C&D compaction, if needed.                                                                                                                                        | 50,000                                   | \$3.00                   | \$150,000.00 |
| Air Curtain Burning<br>Air Curtain Burning vegetative debris                                                                                                                                                                                           | 50,000                                   | \$2.00                   | \$100,000.00 |
| Debris Management Site Management<br>Preparation, management, and segregating at debris management site                                                                                                                                                | 50,000                                   | \$1.00                   | \$50,000.00  |
| <b>5. Haul-out of Reduced Eligible Debris to a City Designated Final Disposal Site</b><br>Work consists of loading and transporting reduced Eligible disaster related debris at a City approved DMS location to a City Designated Final Disposal Site. | <b>Estimated Quantity Per Cubic Yard</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b> |
| 0-15 Miles Veg from ROW or DMS to Final Disposal<br>Vegetative collect and removal for a haul distance up to 15 miles                                                                                                                                  | 50,000                                   | \$3.00                   | \$150,000.00 |
| 16-30 Miles Veg from ROW or DMS to Final Disposal<br>Vegetative collect and removal for a haul distance between 16 and 30 miles                                                                                                                        | 50,000                                   | \$4.00                   | \$200,000.00 |
| 31-60 Miles Veg from ROW or DMS to Final Disposal<br>Vegetative collect and removal for a haul distance between 31 and 60 miles                                                                                                                        | 50,000                                   | \$3.00                   | \$150,000.00 |
| 60+ Miles Veg from ROW or DMS to Final Disposal<br>Vegetative collect and removal for a haul distance greater than 60 miles                                                                                                                            | 50,000                                   | \$7.00                   | \$350,000.00 |
| Single Price Veg from ROW or DMS to Final Disposal<br>Asingle price vegetative collect and removal for any haul distance                                                                                                                               | 50,000                                   | \$7.00                   | \$350,000.00 |
| Tipping Fees (Vegetative)<br>Fees includes negotiated contract price or pass through amount for vegetative                                                                                                                                             | 50,000                                   | Pass Thru                | Pass Thru    |

Line Item 5 is for hauling from DMS to Final only. There is a significant price difference from ROW to Final versus DMS to Final.



**Exhibit F  
Price Sheet****City of Holly Hill****SCHEDULE 1  
HOURLY RATE PRICE SCHEDULE**

|                                                                                              |        |           |           |
|----------------------------------------------------------------------------------------------|--------|-----------|-----------|
| Tipping Fees (C&D)<br>Fees includes negotiated contract price or pass through amount for C&D | 10,000 | Pass Thru | Pass Thru |
|----------------------------------------------------------------------------------------------|--------|-----------|-----------|

Exhibit F  
Price Sheet

City of Holly Hill

SCHEDULE 1  
HOURLY RATE PRICE SCHEDULE

|                                                                                                                                                                                                                                                                                                                                                                              |                           |                      |              |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|----------------------|--------------|
| <b>6. Removal of Eligible Hazardous Leaning Trees and Eligible Hanging Limbs</b><br>Work consists of removing Eligible hazardous leaning trees or hanging limbs and placing them on the safest possible location on the City ROW for collection under the terms and conditions of scope of services item 2, Eligible ROW Vegetative Debris Removal (Collect & Haul).         | <b>Estimated Quantity</b> | <b>\$ Per Tree</b>   | <b>Total</b> |
| 6 inch to 12.99 inch diameter Eligible Leaning Tree                                                                                                                                                                                                                                                                                                                          | 100                       | \$45.00              | \$4,500.00   |
| 13 inch to 24.99 inch diameter Eligible Leaning Tree                                                                                                                                                                                                                                                                                                                         | 75                        | \$90.00              | \$6,750.00   |
| 25 inch to 36.99 inch diameter Eligible Leaning Tree                                                                                                                                                                                                                                                                                                                         | 25                        | \$150.00             | \$3,750.00   |
| 37 inch to 48.99 inch diameter Eligible Leaning Tree                                                                                                                                                                                                                                                                                                                         | 10                        | \$250.00             | \$2,500.00   |
| 49 inch and larger diameter Eligible Leaning Tree                                                                                                                                                                                                                                                                                                                            | 5                         | \$400.00             | \$2,000.00   |
| (Per tree) Removal of Eligible Hanging Limbs >2"                                                                                                                                                                                                                                                                                                                             | 500                       | \$80.00              | \$40,000.00  |
| <b>7. Removal of Eligible Hazardous Stumps</b><br>Work consists of removing Eligible hazardous stumps and transporting resulting debris on the ROW to a City approved DMS location or City Designated Final Disposal Site. Stumps will only be removed at direction of City after FEMA approval.                                                                             | <b>Estimated Quantity</b> | <b>\$ Per Stump</b>  | <b>Total</b> |
| 24.1 inches to 36.99 inch diameter Eligible Stump                                                                                                                                                                                                                                                                                                                            | 10                        | \$150.00             | \$1,500.00   |
| 37 inch to 48.99 inch diameter Eligible Stump                                                                                                                                                                                                                                                                                                                                | 5                         | \$300.00             | \$1,500.00   |
| 49 inch and larger diameter Eligible Stump                                                                                                                                                                                                                                                                                                                                   | 5                         | \$400.00             | \$2,000.00   |
| Stump Fill Dirt<br>Fill dirt for stump holes after removal                                                                                                                                                                                                                                                                                                                   |                           | \$50.00              |              |
| <b>8. Eligible Household Hazardous Waste Removal, Transport and Disposal</b><br>Work consists of the removal, transportation and proper disposal of Eligible Household Hazardous Waste (HHW) at a permitted Hazardous Waste TSDF                                                                                                                                             | <b>Estimated Quantity</b> | <b>\$ Per Gallon</b> | <b>Total</b> |
| Liquid type hazardous material                                                                                                                                                                                                                                                                                                                                               | 500                       | \$8.00               | \$4,000.00   |
| <b>9. Eligible Household Hazardous Waste Removal, Transport and Disposal</b><br>Work consists of the removal, transportation and proper disposal of Eligible Household Hazardous Waste (HHW) at a permitted Hazardous Waste TSDF                                                                                                                                             | <b>Estimated Quantity</b> | <b>\$ Per Pound</b>  | <b>Total</b> |
| Solid type hazardous material                                                                                                                                                                                                                                                                                                                                                | 500                       | \$4.95               | \$2,475.00   |
| <b>10. Eligible ROW White Goods Debris Removal (Collect &amp; Haul)</b><br>Work consists of the removal of Eligible white goods from the ROW to a designated City approved DMS location. The Contractor shall also be responsible for the transportation of Eligible white goods from the designated City approved DMS location to a City designated facility for recycling. | <b>Estimated Quantity</b> | <b>\$ Per Unit</b>   | <b>Total</b> |
| Refrigerators and freezers requiring refrigerant recovery and decontamination                                                                                                                                                                                                                                                                                                | 50                        | \$70.00              | \$3,500.00   |
| Washers, dryers, stoves, ovens, AC units, and hot water heaters                                                                                                                                                                                                                                                                                                              | 50                        | \$40.00              | \$2,000.00   |



Exhibit F  
Price Sheet

## City of Holly Hill

SCHEDULE 1  
HOURLY RATE PRICE SCHEDULE

|                                                                                                                                                                                                                                                                                                  |                           |                          |              |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|--------------------------|--------------|
| <b>11. Eligible E-Scrap Item Removal</b><br>Work consists of the recovery and recycling of Eligible E-Scrap such as televisions, computers, computer monitors, and microwaves unless otherwise specified in writing by the City.                                                                 | <b>Estimated Quantity</b> | <b>\$ Per Unit</b>       | <b>Total</b> |
|                                                                                                                                                                                                                                                                                                  | 1,000                     | \$40.00                  | \$40,000.00  |
| <b>12. Eligible Dead Animal Carcasses</b><br>Work consists of the recovery and disposal of dead animal carcasses.                                                                                                                                                                                | <b>Estimated Quantity</b> | <b>\$ Per Pound</b>      | <b>Total</b> |
|                                                                                                                                                                                                                                                                                                  | 100                       | \$0.50                   | \$50.00      |
| <b>13. Boat Removal</b><br>The Contractor shall collect, transport, stage, and dispose of abandoned boats in accordance with state and federal requirements <a href="#">Land Based Operations</a>                                                                                                | <b>Estimated Quantity</b> | <b>\$ Per Unit</b>       | <b>Total</b> |
|                                                                                                                                                                                                                                                                                                  | 10                        | \$900.00                 | \$9,000.00   |
| <b>14. Vehicle Removal</b><br>The Contractor shall collect, transport, stage, and dispose of abandoned vehicles in accordance with state and federal requirements.                                                                                                                               | <b>Estimated Quantity</b> | <b>\$ Per Unit</b>       | <b>Total</b> |
|                                                                                                                                                                                                                                                                                                  | 10                        | \$250.00                 | \$2,500.00   |
| <b>15. Other Debris Removal Work</b><br>Work consists of the...                                                                                                                                                                                                                                  | <b>Estimated Quantity</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b> |
| a. Marine Debris Removal - The Contractor shall clear waterways of eligible debris that is a direct result of a natural or manmade disaster <a href="#">*Land Based*</a>                                                                                                                         | 250                       | \$40.00                  | \$10,000.00  |
| b. Sand Screening - The Contractor shall screen all sand to remove eligible debris deposited as a result of a natural or manmade disaster                                                                                                                                                        | 500                       | \$10.00                  | \$5,000.00   |
| c. Debris Removal from Storm Drains and Catch Basins- The Contractor shall remove eligible sand and debris from storm drains and catch basins that has been deposited as a result of a natural or manmade disaster.                                                                              | 750                       | \$15.00                  | \$11,250.00  |
| <b>16. Eligible Demolition, Removal, Transport and Disposal of Non-RACM Structures</b><br>Work consists of the decommissioning, demolition and disposal of Eligible Non-RACM Structures on public or private property and hauling the resulting debris to a City Designated Final Disposal Site. | <b>Estimated Quantity</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b> |
| Non-RACM Structures demolition, removal, transport and disposal                                                                                                                                                                                                                                  | 20,000                    | \$14.00                  | \$280,000.00 |
| <b>17. Eligible Demolition, Removal, Transport and Disposal of RACM Structures</b><br>Work consists of the decommissioning, demolition and disposal of Eligible RACM Structures on public or private property and hauling the resulting debris to a City Designated Final Disposal Site.         | <b>Estimated Quantity</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b> |
| RACM Structures demolition, removal, transport and disposal                                                                                                                                                                                                                                      | 5,000                     | \$25.00                  | \$125,000.00 |
| <b>Total Estimated Cost of All Scope of Service Items:</b>                                                                                                                                                                                                                                       |                           | <b>\$4,435,275.00</b>    |              |

Water Base  
Rate: \$90.00

Attachment: Crowder Gulf - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling &amp; Disposal Contractor Recommendation)

**Exhibit F**  
**Price Sheet**

City of Holly Hill

**SCHEDULE 1**  
**HOURLY RATE PRICE SCHEDULE**

| <b>Equipment Type With Operator</b>     | <b>Hourly Rate</b> | <b>Day Rate</b> |
|-----------------------------------------|--------------------|-----------------|
| (includes fuel and maintenance costs)   |                    |                 |
| 15-24 Cubic Yard Dump Truck             | \$78.00            | \$624.00        |
| 17 Cubic Yard Clam Truck                | \$115.00           | \$920.00        |
| 20 Cubic Yard Clam Truck                | \$115.00           | \$920.00        |
| 25-34 Cubic Yard Dump Truck             | \$82.00            | \$656.00        |
| 30 Ton or Larger Crane                  | \$160.00           | \$1,280.00      |
| 35-44 Cubic Yard Dump Truck             | \$87.00            | \$696.00        |
| 45-54 Cubic Yard Dump Truck             | \$97.00            | \$776.00        |
| 50' Bucket Truck                        | \$150.00           | \$1,200.00      |
| 5-14 Cubic Yard Dump Truck              | \$60.00            | \$480.00        |
| 55-64 Cubic Yard Dump Truck             | \$102.00           | \$816.00        |
| 65-74 Cubic Yard Dump Truck             | \$112.00           | \$896.00        |
| 75+ Cubic Yard Dump Truck               | \$125.00           | \$1,000.00      |
| Bobcat Loader                           | \$75.00            | \$600.00        |
| D-6 Dozers or Equivalent                | \$160.00           | \$1,280.00      |
| Diamond Z or Equivalent Tub Grinder     | \$675.00           | \$5,400.00      |
| Equipment Transports                    | \$130.00           | \$1,040.00      |
| John Deere 544 Loader or Equivalent     | \$125.00           | \$1,000.00      |
| Motor Grader                            | \$130.00           | \$1,040.00      |
| Rubber Tire Backhoe                     | \$85.00            | \$680.00        |
| Service Trucks                          | \$70.00            | \$560.00        |
| Stump Grinder                           | \$130.00           | \$1,040.00      |
| Track-Hoes-John Deere 690 or Equivalent | \$130.00           | \$1,040.00      |
| Tractor with Box Blade                  | \$60.00            | \$480.00        |
| Water Truck (2,000 Gallon)              | \$70.00            | \$560.00        |
| Wheel-Loader 644 or Equivalent          | \$140.00           | \$1,120.00      |

| <b>Personnel and/or Equipment Type</b> | <b>Hourly Rate</b> | <b>Day Rate</b> |
|----------------------------------------|--------------------|-----------------|
| 1" Diaphragm Pump                      | \$19.00            | \$152.00        |
| 1" Suction or Discharge Hose           | \$5.00             | \$40.00         |
| 12 Ton Lowboy                          | \$120.00           | \$960.00        |
| 12' Work Boat with Motor               | \$30.00            | \$240.00        |
| 12' Work Boat without Motor            | \$20.00            | \$160.00        |
| 185 CFM Compressor                     | \$25.00            | \$200.00        |
| 2" Chemical Suction or Discharge Hose  | \$5.00             | \$40.00         |
| 2" Diaphragm Pump                      | \$22.00            | \$176.00        |
| 2" Diaphragm Pump S.S.                 | \$37.00            | \$296.00        |
| 2" Suction or Discharge Hose           | \$5.00             | \$40.00         |
| 20' Response Trailer                   | \$55.00            | \$440.00        |
| 3" Chemical Suction or Discharge Hose  | \$5.00             | \$40.00         |
| 3" Diaphragm Pump                      | \$21.00            | \$168.00        |



Exhibit F  
Price Sheet

City of Holly Hill

SCHEDULE 1  
HOURLY RATE PRICE SCHEDULE

| Personnel and/or Equipment Type               | Hourly Rate | Day Rate   |
|-----------------------------------------------|-------------|------------|
| 3" Suction or Discharge Hose                  | \$5.00      | \$40.00    |
| 3"X12' Absorbent Boom – Universal             | \$70.00     | Bale of 4  |
| 30 Gallon Over-pack                           | \$70.00     | Each       |
| 36' Response Trailer                          | \$65.00     | \$520.00   |
| 4 mil 20X100 Polyethylene                     | \$65.00     | Per Roll   |
| 4000-5000 Watt Generator                      | \$35.00     | \$280.00   |
| 5"X1 0' Absorbent Boom- Petroleum             | \$120.00    | Bale of 4  |
| 50 Ton Lowboy                                 | \$130.00    | \$1,040.00 |
| 55 – Gallon Drum Liners, 10 mil               | \$9.00      | Each       |
| 55 – Gallon Drums                             | \$50.00     | Each       |
| 6 mil 20X100 Polyethylene                     | \$70.00     | Per Roll   |
| 6 mil Bags                                    | \$75.00     | Per Roll   |
| 8"X1 0' Absorbent Boom – Petroleum            | \$165.00    | Bale of 4  |
| 95 Gallon Poly Over-pack                      | \$245.00    | Each       |
| Absorbent Pads Bundle – Petroleum             | \$75.00     | Per Bundle |
| Absorbent Pads Bundle – Universal             | \$125.00    | Per Bundle |
| Acid Suit                                     | \$95.00     | Each       |
| Administrative Assistant                      | \$50.00     | \$400.00   |
| Air Blower                                    | \$5.00      | \$40.00    |
| Air Filtration Panel                          | \$8.00      | \$64.00    |
| Air-hose Section                              | \$5.00      | \$40.00    |
| Airless Spray                                 | \$5.00      | \$40.00    |
| Airline Respirator (includes 150' of Airline) | \$30.00     | \$240.00   |
| Asbestos Abatement Supervisor                 | \$60.00     | \$480.00   |
| Asbestos Abatement Worker                     | \$50.00     | \$400.00   |
| Asbestos Inspector                            | \$55.00     | \$440.00   |
| Backhoe                                       | \$85.00     | \$680.00   |
| Backhoe Extend-a-hoe                          | \$100.00    | \$800.00   |
| Barrel Cart                                   | \$5.00      | \$40.00    |
| Boot Covers                                   | \$12.00     | Per Pair   |
| Box Truck                                     | \$45.00     | \$360.00   |
| Bulldozer D4or Equivalent                     | \$105.00    | \$840.00   |
| Cascade Air System Per Employee               | \$15.00     | \$120.00   |
| Caution/Hazard Tape                           | \$15.00     | Per Roll   |
| Chemist                                       | \$75.00     | \$600.00   |
| Circular Saw                                  | \$5.00      | \$40.00    |
| Clerical                                      | \$38.00     | \$304.00   |
| Climber with Gear                             | \$122.00    | \$976.00   |
| Combustible Gas Indicator                     | \$17.00     | \$136.00   |
| Cotton or Latex Gloves                        | \$3.00      | Per Pair   |
| Cutting Torch                                 | \$5.00      | \$40.00    |

**Exhibit F**  
**Price Sheet**

City of Holly Hill

**SCHEDULE 1**  
**HOURLY RATE PRICE SCHEDULE**

| Personnel and/or Equipment Type                 | Hourly Rate | Day Rate     |
|-------------------------------------------------|-------------|--------------|
| Detector Tubes                                  | \$20.00     | Each         |
| DOT Hazardous Waste Labels                      | \$42.00     | Per Box      |
| Drill with Bits                                 | \$6.00      | \$48.00      |
| Duct Tape                                       | \$4.00      | Per Roll     |
| Dump Truck                                      | \$75.00     | \$600.00     |
| Electrical Cord Section (50')                   | \$4.00      | \$32.00      |
| Equipment Operator                              | \$45.00     | \$360.00     |
| Extension Ladders                               | \$5.00      | \$40.00      |
| Fiber Drums                                     | \$44.00     | \$352.00     |
| Field Hazardous Material Manager                | \$130.00    | \$1,040.00   |
| Field Hazardous Material Technician             | \$50.00     | \$400.00     |
| Field Project Foreman                           | \$48.00     | \$384.00     |
| Field Project Supervisor                        | \$60.00     | \$480.00     |
| Fire Extinguisher                               | \$35.00     | Per Handheld |
| First Aid Station                               | \$28.00     | \$224.00     |
| Flatbed Trailer                                 | \$55.00     | \$440.00     |
| Foreman with Truck                              | \$50.00     | \$400.00     |
| Grounding Cable and Rod                         | \$5.00      | \$40.00      |
| Hand Auger, Stainless Steel                     | \$5.00      | \$40.00      |
| Hand Operated Transfer Pump                     | \$5.00      | \$40.00      |
| Hand Tools Per Employee (Shovels, brooms, etc.) | \$5.00      | \$40.00      |
| Handheld Radios                                 | \$5.00      | \$40.00      |
| Hazardous Material Containment Area Foreman     | \$60.00     | \$480.00     |
| Hazardous Material Containment Area Manager     | \$75.00     | \$600.00     |
| Hazardous Material Containment Area Supervisor  | \$80.00     | \$640.00     |
| Hazardous Material Containment Area Technician  | \$55.00     | \$440.00     |
| Hazcat Kit                                      | \$45.00     | Per Kit      |
| Health and Safety Specialist                    | \$60.00     | \$480.00     |
| Hearing Protection                              | \$4.00      | Each         |
| HEPA Vac                                        | \$38.00     | \$304.00     |
| High Hazard Personnel Decontamination           | \$28.00     | Per Kit      |
| Inspector with Vehicle                          | \$45.00     | \$360.00     |
| Kappler Tape                                    | \$25.00     | Per Roll     |
| Laborer                                         | \$28.00     | \$224.00     |
| Leather Work Gloves                             | \$8.00      | Per Pair     |
| Level A Suit – Kappler Responder or Equal       | \$750.00    | Each         |
| Level B Suite- Kappler Responder or Equal       | \$350.00    | Each         |
| Low Hazard Personnel Decontamination            | \$10.00     | Per Kit      |
| Mechanized Broom                                | \$55.00     | \$440.00     |
| Nitrile Gloves                                  | \$12.00     | Per Pair     |
| Noeprrene Gloves                                | \$7.00      | Per Pair     |



Exhibit F  
Price Sheet

City of Holly Hill

SCHEDULE 1  
HOURLY RATE PRICE SCHEDULE

| Personnel and/or Equipment Type                | Hourly Rate | Day Rate   |
|------------------------------------------------|-------------|------------|
| Office Trailer                                 | \$35.00     | \$280.00   |
| Oil Dry                                        | \$12.00     | Per Bag    |
| Oil Dry Spreader                               | \$4.00      | \$32.00    |
| Operator with Chainsaw                         | \$45.00     | \$360.00   |
| Passenger Car                                  | \$20.00     | \$160.00   |
| Peat Moss                                      | \$65.00     | \$520.00   |
| Personal Protective Equipment/Level A Employee | \$1,200.00  | \$9,600.00 |
| Personal Protective Equipment/Level B Employee | \$500.00    | \$4,000.00 |
| Personal Protective Equipment/Level C Employee | \$320.00    | \$2,560.00 |
| Personnel Retrieval Harness                    | \$5.00      | \$40.00    |
| Personnel Retrieval System                     | \$8.00      | \$64.00    |
| Ph Paper                                       | \$28.00     | Per Box    |
| Photographic Equipment                         | \$9.00      | \$72.00    |
| Photoionization Detector                       | \$18.00     | \$144.00   |
| Pickup Truck                                   | \$28.00     | \$224.00   |
| Pickup Truck, 1 Ton                            | \$35.00     | \$280.00   |
| Pickup Truck, 4X4                              | \$35.00     | \$280.00   |
| Pickup Truck, Extended Cab                     | \$30.00     | \$240.00   |
| Port a John                                    | \$8.00      | \$64.00    |
| Portable Eyewash Station                       | \$25.00     | \$200.00   |
| Portable Light Stand                           | \$30.00     | \$240.00   |
| Pressure Washer                                | \$30.00     | \$240.00   |
| Project Coordinator                            | \$78.00     | \$624.00   |
| Project Engineer                               | \$80.00     | \$640.00   |
| Project Geologist                              | \$80.00     | \$640.00   |
| Proshield                                      | \$92.00     | Each       |
| PVC Boots (Hazmat)                             | \$9.00      | Per Pair   |
| PVC Gloves                                     | \$1.00      | Per Pair   |
| Rain Suit                                      | \$35.00     | Each       |
| Regulatory Manager                             | \$140.00    | \$1,120.00 |
| Respirator Airline, 50' Section                | \$5.00      | \$40.00    |
| Respirator Cartridges                          | \$32.00     | Each       |
| Respirator Wipes                               | \$30.00     | Per Box    |
| Safety Superintendent                          | \$60.00     | \$480.00   |
| Saranex                                        | \$22.00     | Each       |
| SCBA Bottle Refill                             | \$18.00     | Each       |
| Silvershield Gloves                            | \$14.00     | Each       |
| Skid Steer                                     | \$95.00     | \$760.00   |
| Small Compressor                               | \$15.00     | \$120.00   |
| Soda Ash Bag                                   | \$35.00     | Per Bag    |
| Spike Bar                                      | \$30.00     | Each       |

Exhibit F  
Price Sheet

City of Holly Hill

SCHEDULE 1  
HOURLY RATE PRICE SCHEDULE

| Personnel and/or Equipment Type                   | Hourly Rate | Day Rate   |
|---------------------------------------------------|-------------|------------|
| Spill Classifier                                  | \$15.00     | Each       |
| Step Ladders                                      | \$5.00      | \$40.00    |
| Superintendent with Truck                         | \$65.00     | \$520.00   |
| Survey Personnel with Vehicle                     | \$40.00     | \$320.00   |
| Tool Kit (Hammers, Pliers, Screwdrivers, etc.)    | \$5.00      | \$40.00    |
| Toxic Gas Detector                                | \$30.00     | \$240.00   |
| Track-hoe 490 or Equivalent                       | \$130.00    | \$1,040.00 |
| Traffic Control Personnel                         | \$40.00     | \$320.00   |
| Traffic Control Vest, Cones, Flags, Barrels, etc. | \$30.00     | \$240.00   |
| Truck Driver                                      | \$38.00     | \$304.00   |
| Tyvek                                             | \$5.00      | Each       |
| Vacuum Truck, 3,500 Gallon                        | \$250.00    | \$2,000.00 |
| Vermiculite                                       | \$35.00     | Per Bag    |
| Water hose Section (Garden)                       | \$3.00      | \$24.00    |
| Wheelbarrow                                       | \$3.00      | \$24.00    |
| Wire Welder                                       | \$6.00      | \$48.00    |
| Wrench Kit (Bung wrench, speed wrench, etc.)      | \$4.00      | \$32.00    |

Attachment: Crowder Gulf - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor Recommendation)



## EXHIBIT

### Stump Conversion Table

#### Diameter to Volume Capacity

The quantification of the cubic yards of debris for each size of stump in the following table was derived from FEMA field studies conducted throughout the State of Florida during the debris removal operations following Hurricanes Charley, Frances, Ivan and Jeanne. The following formula is used to derive cubic yards:

$$\frac{[(\text{Stump Diameter}^2 \times 0.7854) \times \text{Stump Length}] + [(\text{Root Ball Diameter}^2 \times 0.7854) \times \text{Root Ball Height}]}{46656}$$

0.7854 is one-fourth Pi and is a constant.

46656 is used to convert cubic inches to cubic yards and is a constant

The formula used to calculate the cubic yardage used the following factors, based upon findings in the field:

- Stump diameter measured two feet up from ground
- Stump diameter to root ball diameter ratio of 1:3.6
- Root ball height of 31"

| Stump Diameter<br>(Inches) | Debris Volume<br>(Cubic Yards) | Stump Diameter<br>(Inches) | Debris Volume<br>(Cubic Yards) |
|----------------------------|--------------------------------|----------------------------|--------------------------------|
| 6                          | 0.3                            | 46                         | 15.2                           |
| 7                          | 0.4                            | 47                         | 15.8                           |
| 8                          | 0.5                            | 48                         | 16.5                           |
| 9                          | 0.6                            | 49                         | 17.2                           |
| 10                         | 0.7                            | 50                         | 17.9                           |
| 11                         | 0.9                            | 51                         | 18.6                           |
| 12                         | 1                              | 52                         | 19.4                           |
| 13                         | 1.2                            | 53                         | 20.1                           |
| 14                         | 1.4                            | 54                         | 20.9                           |
| 15                         | 1.6                            | 55                         | 21.7                           |
| 16                         | 1.8                            | 56                         | 22.5                           |
| 17                         | 2.1                            | 57                         | 23.3                           |
| 18                         | 2.3                            | 58                         | 24.1                           |
| 19                         | 2.6                            | 59                         | 24.9                           |
| 20                         | 2.9                            | 60                         | 25.8                           |
| 21                         | 3.2                            | 61                         | 26.7                           |
| 22                         | 3.5                            | 62                         | 27.6                           |
| 23                         | 3.8                            | 63                         | 28.4                           |
| 24                         | 4.1                            | 64                         | 29.4                           |
| 25                         | 4.5                            | 65                         | 30.3                           |
| 26                         | 4.8                            | 66                         | 31.2                           |
| 27                         | 5.2                            | 67                         | 32.2                           |
| 28                         | 5.6                            | 68                         | 33.1                           |
| 29                         | 6                              | 69                         | 34.1                           |
| 30                         | 6.5                            | 70                         | 35.1                           |
| 31                         | 6.9                            | 71                         | 36.1                           |
| 32                         | 7.3                            | 72                         | 37.2                           |
| 33                         | 7.8                            | 73                         | 38.2                           |
| 34                         | 8.3                            | 74                         | 39.2                           |
| 35                         | 8.8                            | 75                         | 40.3                           |
| 36                         | 9.3                            | 76                         | 41.4                           |
| 37                         | 9.8                            | 77                         | 42.5                           |
| 38                         | 10.3                           | 78                         | 43.6                           |
| 39                         | 10.9                           | 79                         | 44.7                           |
| 40                         | 11.5                           | 80                         | 45.9                           |
| 41                         | 12                             | 81                         | 47                             |
| 42                         | 12.6                           | 82                         | 48.2                           |
| 43                         | 13.3                           | 83                         | 49.4                           |
| 44                         | 13.9                           | 84                         | 50.6                           |
| 45                         | 14.5                           |                            |                                |

Proposal  
in Response to  
Cities of Holly Hill, New Smyrna Beach, and South  
Daytona

RFP 19-PW-16 – Joint Procurement for  
Emergency Debris Hauling and Disposal

1065 Ridgewood Ave.  
Holly Hill, Florida 32117

Contact Person: Dawn Brown  
[dawn.brown@ceresenv.com](mailto:dawn.brown@ceresenv.com)

May 14, 2019



6968 Professional Parkway East  
Sarasota, Florida 34240  
Tel. (800) 218-4424  
Fax (866) 228-5636



# Cities of Holly Hill, New Smyrna Beach, and South Daytona, Florida

May 14, 2019

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May 2, 2019

Cities of Holly Hill, New Smyrna Beach, and South Daytona  
c/o City of Holly Hill  
City Clerk  
1065 Ridgewood Ave.  
Holly Hill, Florida 32117

**RE: RFP 19-PW-16 – Joint Procurement for Emergency Debris Hauling and Disposal**  
Due: May 14, 2019 at 11:00 AM ET

Dear Evaluation Committee:

We are pleased to submit the enclosed proposal for the **Cities of Holly Hill, New Smyrna Beach, and South Daytona RFP 19-PW-16 – Emergency Debris Hauling and Disposal**. Ceres Environmental Services, Inc. is an experienced disaster recovery and Government contracting firm capable of providing personnel, equipment and resources to rapidly and efficiently respond to a disaster recovery event. Our services include debris removal and segregation, demolition and hazardous material management, debris reduction and site management, and the collection/generation of FEMA-required project documentation.

Ceres was activated by various jurisdictions throughout North and South Carolina, Florida, and Georgia as a result of Hurricanes Florence and Michael in 2018. Ceres was also activated in 14 Georgia counties by the U.S. Army Corps of Engineers. We had personnel in place prior to the storms making landfall in order to help our clients best prepare and are proud to continue our tradition of being **PROVEN, RESPONSIVE, READY**.

Our office in Sarasota, FL – **less than three (3) hours from each of your cities** – provides an excellent location from which to manage our post-disaster work in Holly Hill. Other permanent offices for Ceres give us good geographical dispersion. Those offices are located in Houston, TX and Brooklyn Park, MN. Ceres' multiple locations ensure that, even if an event affects our Florida location, other offices will swiftly take over to meet the needs of the City. Ceres also has servers storing company documents in multiple locations throughout the country. If one server is lost in an event the data will not be lost, and will not prevent Ceres from performing any work for any of its clients.

Throughout our proposal, we have highlighted the experience and capabilities that make us an excellent choice to support the Cities of Holly Hill, New Smyrna Beach, and South Daytona in the event of a disaster. Ceres has 43 years of experience in disaster recovery and employs a professional and managerial staff with exceptional experience in the field. We own more than 1,000 pieces of equipment and have a database of more than 5,000 trusted subcontractors to support our disaster relief efforts. The company is financially secure, with a bonding capacity of more than \$500 million per project.

We know that the Cities of Holly Hill, New Smyrna Beach, and South Daytona will receive proposals from several other qualified disaster relief firms. Why choose Ceres above the others? Beyond our experience and capabilities is our reputation: we always get the job done. Some of the highlights of our reputation include:

- **Ceres Environmental Services, Inc. has never defaulted on a contract or failed to complete any work awarded**

Throughout exemplary performance on over \$1.8 billion dollars of Emergency Debris Management contracts awarded by various government agencies within the past 26 years on over 135 FEMA-funded contracts, Ceres has **never** defaulted or failed to complete a contract.

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[ceresenvironmental.com](http://ceresenvironmental.com)

Attachment: Ceres Environmental Services - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor



Ceres has, on more than one occasion, stepped in when other prime contractors could not complete the work they were obligated to perform and has taken over as prime contractor. For example, when a devastating hurricane hit Isle of Wight County in Virginia, the prime contractor could not perform due to other contractual commitments. Ceres stepped in and performed as prime, earning a Letter of Recommendation and appreciation from the County Director of Public Works which reads, in part:

*"Through this very trying and difficult period Ceres has given us exemplary service. They have been responsive in the needs that are unique to our County, they have advised us of FEMA regulations, they have made suggestions to save the County money and most importantly they conducted their business in a professional manner.*

*I have been most impressed by their thoroughness and flexibility. As one may well expect, during such a disaster as this hurricane, plans often go down the drain. They have in many instances put planned duties aside to respond to emergency requests without sacrificing the overall goal."*

■ **No client of Ceres has been denied reimbursement for work Ceres has performed**

Ceres' professional staff assists our local clients, upon request, with their preparation and submission of project worksheets for FEMA and other federal agencies.

Ceres' personnel are trained in FEMA regulations and are schooled in the use of FEMA Public Assistance Debris Management Guide FEMA 325/July 2007, as well as additional resource books Public Assistance Guide FEMA 322/June 2007 and Public Assistance Policy Digest 321/January 2008. Ceres personnel are also familiar with the Public Assistance Program and Policy Guide, as well as 2 CFR Part 200 Procurement Standards.

■ **Ceres has the proven capacity to handle multiple response situations simultaneously without sacrificing schedules or quality**

In 2016, Ceres was already working in Louisiana following heavy rains and flooding when Hurricanes Hermine and Matthew hit the U.S. coast within a month of each other. While finishing up jobs in south central Louisiana, Ceres also responded to several counties in Florida and Georgia after Hurricane Hermine and then to an additional 14 jurisdictions in Florida, Georgia, South Carolina and North Carolina after Hurricane Matthew.

In 2014, Ceres responded to two large-scale projects following Winter Storm Pax, which covered the Southeast in freezing rain and ice. Ceres removed and disposed of approximately one million cubic yards of debris in Columbia County, GA and Guilford County, NC.

In 2011, Ceres responded to the spring tornadoes that devastated the South, the spring floods in North Dakota, Hurricane Irene in North Carolina and Virginia, and Winter Storm Alfred in the Northeast. Ceres accomplished eight separate contracts while fulfilling all contractual obligations.

Our successful experience in multiple response situations as well as our substantial resources and teaming relationships, assures that Ceres performance on this contract will be to the City's utmost satisfaction.

■ **Ceres is Operations, not Marketing, based**

Ceres employs a full staff of Project Managers, Project Superintendents, Quality and Safety Managers and other debris management experts to ensure that we are always ready and able to self-perform. Our Sarasota office location ensures that we will arrive swiftly before or during an event.

■ **Ceres' multiple locations ensure that, even if an event affects Ceres' Florida locations, other offices will swiftly take over to meet the needs of the City**

During 2005, Ceres' pre disaster event contracts with Terrebonne Parish, LA and Palm Beach Gardens, FL were activated in response to Hurricanes Katrina and Wilma. Ceres had management staff on the ground before either hurricane made landfall. Katrina and Rita work in other places already had Ceres fully mobilized and in the midst of moving millions of cubic yards of debris and installing thousands of temporary roofs in Mississippi and Florida. Nevertheless, the City of Palm Beach Gardens received such a high level of service that they evaluated Ceres' performance as "Exceptional."

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[ceresenvironmental.com](http://ceresenvironmental.com)

Ceres also has servers storing company documents in multiple locations throughout the country. If one server is lost in an event the data will not be lost, and will not prevent Ceres from performing any work for any of its clients.

■ **Ceres is completely self-sufficient**

Ceres has a number of containerized offices that can be used mobile command centers. These can be moved to the disaster zone via low bed trailers and semi tractors. These mobile offices can be onsite, equipped with satellite communications and internet, and fully operational within hours. Ceres can also provide a wide variety of emergency housing options, including fully-containerized bunkhouses that can be trailered to a Holly Hill location.

■ **Ceres' Corporate Officers are in the field ensuring the job gets done**

Ceres is structured so that one or two of the corporate officers can be absent from headquarters for extended periods of time in order to manage projects from the field. There are always one or two remaining at the headquarters to ensure continuity of management. This proved very useful when Ceres was awarded a \$1 billion contract by the U.S. Army Corps of Engineers to perform a disaster debris contract following Hurricanes Katrina and Rita in which two of Ceres' corporate officers were in the field in Louisiana for over six months.

Ceres' management is also experienced in a wide variety of geographic conditions. Their work histories include all of the U.S. Gulf states, Hawaii, Alaska, Puerto Rico, Thule, Greenland, Ascension Island, Haiti and New Zealand.

■ **Ceres' excellent financial stability means that it can provide performance and payments bonds from treasury-listed carriers in amounts in excess of \$500M per single project**

During the 2005 storm season, Ceres provided bonds for three concurrent Army Corps hurricane response projects with contract award amounts of \$1B, \$60M, and \$50M. Ceres has unrivalled access to the levels of working capital necessary to keep its promises and handle the biggest and most complex jobs.

After 43 years of doing demanding work in almost every U.S. state and territory, Ceres is still known for keeping its promises: **Ceres has never defaulted on a contract, failed to complete a contract, nor had any client denied reimbursement.** An evaluation from the Department of the Navy is typical: *"perhaps the finest contractor I have worked with...."* Ceres always adheres to the highest standards of quality, integrity and safety, and that's a promise we do not hesitate to make to the Cities of Holly Hill, New Smyrna Beach, and South Daytona.

David A. McIntyre, Sole Shareholder and President; David Preus, Senior Vice President; Tia Laurie, Corporate Secretary; and Dawn Brown, Assistant Corporate Secretary have signature authority to bind the company and can all be reached by calling Ceres' toll free number (800) 218-4424. For all discussions relating to this qualification process, Ms. Brown will be your primary point of contact; she can be reached on her mobile at (612) 578-0316 or via email at [dawn.brown@ceresenv.com](mailto:dawn.brown@ceresenv.com).

We look forward to the opportunity to be your supplier of disaster recovery services.

Sincerely,



David A. Preus  
Senior Vice President  
Ceres Environmental Services, Inc.

Enc.



**JOINT WRITTEN ACTION OF THE BOARD OF DIRECTORS AND SHAREHOLDERS OF CERES ENVIRONMENTAL SERVICES, INC.**

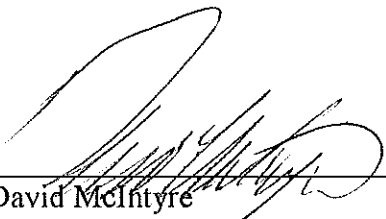
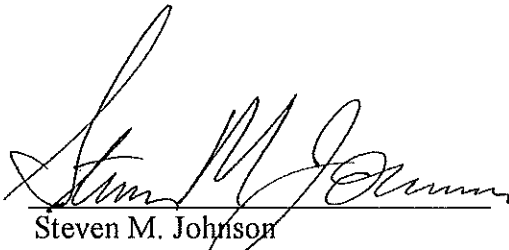
The undersigned, being the sole member of the Board of Directors and the sole shareholder of Ceres Environmental Services, Inc., a Minnesota corporation (the "Corporation"), does hereby adopt the following resolution in writing effective as of the 6th day of May, 2013:

**WHEREAS**, the Corporation desires to appoint David Preus to the Corporate Officer position of Vice President. The Vice President will report to, and be subordinate to, and is required to act in the best interest of the Corporation under the direction and supervision of the President.

**NOW, THEREFORE, IN CONSIDERATION OF THE FOREGOING, BE IT:**

**RESOLVED**, that David Preus is appointed to the Corporate Officer position of Vice President.

**IN WITNESS WHEREOF**, the undersigned Board of Directors and Shareholders have set their hands effective as of the day first written above.

  
\_\_\_\_\_  
David McIntyre  
Sole Director and Sole Shareholder  
Ceres Environmental Services, Inc.  
\_\_\_\_\_  
Steven M. Johnson  
Secretary of Corporation  
Ceres Environmental Services, Inc.

**JOINT WRITTEN ACTION OF THE BOARD OF DIRECTORS AND SHAREHOLDERS OF CERES ENVIRONMENTAL SERVICES, INC.**

The undersigned, being the sole member of the Board of Directors and the sole shareholder of Ceres Environmental Services, Inc., a Minnesota corporation (the "Corporation"), does hereby adopt the following resolution in writing pursuant to Minnesota Statutes effective as of the 5th day of December, 2017:

**WHEREAS**, the Corporation desires to prepare and submit proposals and bids in response to various government solicitations, requests for bids, and requests for proposals and the Corporation desires to grant the Assistant Corporate Secretary of the Corporation, Dawn Brown, the authority to sign and submit such bids on behalf of the Corporation,

**NOW, THEREFORE, IN CONSIDERATION OF THE FOREGOING, BE IT:**

**RESOLVED**, that Ceres Environmental Services, Inc. grants Dawn Brown, Assistant Corporate Secretary of the Corporation, the authority to sign and bind the Corporation in matters related to the preparation and submittal of bids and responses to requests for proposals to government entities and agencies.

**IN WITNESS WHEREOF**, the undersigned Board of Directors and Shareholders have set their hands effective as of the day first written above.



David A. McIntyre, President  
Sole Director and Sole Shareholder



## 2 CORPORATE EXPERIENCE AND CAPACITY

### 2.1 Company Description

Ceres Environmental Services, Inc. is one of the nation's leading disaster recovery contractors, deploying across North America from its permanent disaster response facilities in Florida, Texas and Minnesota. Since its founding in 1976, Ceres has been awarded over **\$1.8 billion in FEMA-funded disaster recovery projects** across the United States. While under contract for one billion dollars, Ceres was able to complete the work for about half that amount, saving hundreds of millions of dollars for the Government. The U.S. Army Corps of Engineers officially evaluated **Ceres' overall performance during the Katrina cleanup as "Outstanding"**. **Ceres was specifically noted for use of local contractors; quality, efficiency and swiftness of performance; and cooperation while managing a changing and evolving work scope.**

Since 1992, Ceres has been directly involved as a prime contractor in post-event recoveries from such major events as Hurricanes Andrew, Georges, Katrina, and Ike; the 1999 Oklahoma City tornado and the 2011 Alabama tornadoes; flooding in Iowa in 2008 and North Dakota in 2011; earthquakes in Haiti in 2010 and New Zealand in 2011; Superstorm Sandy in 2012; Winter Storm Pax in 2014; Winter Storms Cara and Goliath in 2015; Hurricanes Hermine and Matthew in 2016; Hurricanes Harvey, Irma and Maria in 2017; and Hurricanes Florence and Michael in 2018.

Our mission is to serve units of Government with time-critical disaster recovery and heavy construction services. We have an enviable reputation for speedy deployment, excellent work, and experienced site management. After 43 years of doing demanding work in almost every U.S. state and territory, Ceres is still known for keeping its promises: **Ceres has never defaulted on a contract, failed to complete a contract, nor had any client denied reimbursement.** An evaluation from the Department of the Navy is typical: *"perhaps the finest contractor I have worked with...."* Ceres always adheres to the highest standards of quality, integrity and safety.

The core competencies Ceres commits to every project are:

- Rapid Deployment
- Experienced Project Management
- Financial Stability
- Owned Equipment, and
- Trusted Subcontractors

#### Rapid Deployment

Over the years, we have developed and refined our ability for rapid response mobilizations. Under the Oklahoma Environmental Management Authority after Winter Storm Cara, Ceres received a Notice to Proceed and made a commitment to OEMA to have two self-loading knuckle-boom trucks with pup trailers mobilized within 72 hours. Ceres mobilized both pieces of equipment within 24 hours and began debris clearance for OEMA within 72 hours of the Notice to Proceed.

In Cameron County, Texas, Ceres representatives and equipment were in place before Hurricane Dolly hit and a representative of the Ceres Advance Team sheltered in the County Emergency Operations Center before and during landfall with the County officials. In Jefferson Parish, LA, Ceres hauled more than 45,000 cubic yards on the first day of operation. In Kansas City, MO, more than 200 trucks were hauling within 72 hours of contract award. In Florida's Operation Blue Roof, Ceres had more than 180 roofers installing temporary roofs within 72 hours of contract award. For Hurricane Andrew, Ceres provided the U.S. Army Corps of Engineers with 25 new chippers, along with 25 trucks and associated crews within 48 hours of contract award. The clients' performance requirements were met or exceeded throughout the contracts and subsequently, available contract extension options were exercised.



Ceres uses local “teaming partners” as well as strategically placed owned equipment staging and office locations in Sarasota, FL; Houston, TX; and Brooklyn Park, MN. Ceres can provide significant equipment and staffing within 24 hours of storm subsidence.

### Experienced Project Management

The company has more than 180 employees, more than 100 of whom are full-time professional and managerial staff with disaster experience, and many of whom hold degrees in areas such as: Business Administration, Structural and Civil Engineering, Forestry, Geology, Science and Accounting. As part of the Company's dedication to quality and safety, many of Ceres' management staff are U.S. Army Corps of Engineers-certified in Construction Quality Management; certified in Emergency Management by FEPA; have been certified by FEMA in NIMS; are Red Cross certified in first aid; and have completed OSHA's 40-hour safety training course. Ceres' management is also experienced in a wide variety of geographic conditions. Their work histories include all U.S. states, Puerto Rico, Thule, Greenland, Ascension Island, Haiti and New Zealand.

**Ceres' management has demonstrated its ability to respond to large-scale events.** In 2011 after the string of tornadoes that hit Alabama and surrounding states, Ceres activated a contract with Jefferson County. Using Ceres-owned equipment allowed the company to get to work quickly, eventually employing 27 local and small business subcontractors and vendors to assist the removal and hauling of debris. During the contract, the scope of work changed as cities within the county requested services under the County contract. Ceres cleared debris from right-of-ways in Jefferson County, Vestavia Hills, Warrior, Mountain Brook, and Pleasant Grove, reducing and hauling **over one (1) million cubic yards of debris**.

Shortly after Hurricanes Katrina and Rita in 2005, the U.S. Army Corps of Engineers (USACE) awarded Ceres a \$1 billion contract for disaster response, including: loading, hauling, reducing, and disposing of debris and white goods; trimming and removal of hazardous trees; demolition of storm damaged buildings; collection of household garbage; environmental sampling and monitoring of disposal sites; and life support services. This contract covered 11 Louisiana Parishes and required the operation of 54 reduction/disposal sites. Ceres achieved a record-setting mobilization, hauling more than 45,000 cubic yards of debris in its first day on the job (from Jefferson Parish, LA). Ceres rapidly achieved large-scale capacity, reaching a maximum production of 194,584 cubic yards per day and eventually hauling, reducing, and disposing over 13.4 million cubic yards of debris, over 315,000 units of white goods, while trimming or removing over 165,000 hazardous trees.

**Ceres has the resources and experience to handle multiple events and locations.** In 2016, Ceres was already working in Louisiana following heavy rains and flooding when Hurricanes Hermine and Matthew hit the U.S. coast within a month of each other. Ceres responded to several counties in Florida and Georgia after Hurricane Hermine and then to an additional 14 jurisdictions in Florida, Georgia, South Carolina and North Carolina after Hurricane Matthew.

Following Winter Storm Cara in November 2015, Ceres responded to the Oklahoma Environmental Management Authority (OEMA) and began to mobilize staff and equipment within 24 hours of the Notice to Proceed, finishing the first pass in the first two days of operations. When Winter Storm Goliath hit Texas and Oklahoma just one month later in December, Ceres already had staff and equipment positioned to respond in Oklahoma. As more debris piled up following Goliath, Ceres extended its services to the City of Warr Acres, plus Canadian County and four other cities under the OEMA.

Ceres responded to the spring tornadoes that devastated the South, the spring floods in North Dakota, Hurricane Irene in North Carolina and Virginia, and Winter Storm Alfred in the Northeast all in 2011. Ceres accomplished eight separate contracts while fulfilling all contractual obligations. During the summer of 2008, Hurricanes Dolly, Gustav and Ike all impacted the Gulf Coast. When Dolly hit the Texas coast Ceres was ready, with people, subcontractors and equipment already on the ground in Cameron County, TX. As Ceres' response to Dolly was wrapping up, Gustav hit Louisiana, and two weeks later Ike hit the Houston, TX area. Ceres responded quickly to both new storms, performing in 11 different locations covered by separate debris removal contracts in Texas and Louisiana.

Following Hurricanes Katrina, Rita, and Wilma in 2005, Ceres performed several other emergency response contracts—often at the same time—including: Katrina debris removal for the City of Biloxi; Hurricane Wilma debris removal for the City of Palm Beach Gardens, FL; Katrina debris removal for the Parish of Terrebonne,



LA; and the installation of over 22,000 temporary roofs on private residences in two states under two separate “Blue Roof” contracts with the U.S. Army Corps of Engineers (USACE).

Our successful experience in multiple response situations as well as our substantial resources and teaming relationships, assures that Ceres performance on this project will be to the Client’s utmost satisfaction.

**Ceres’ management has demonstrated its commitment to safe operations.** Safety is a key component of our company. We bring this emphasis to our debris management work as shown by four important awards. We were a 2015, 2011 and 2009 Recipient of the National Safety Council (NSC) Occupational Excellence Achievement Award. This award recognizes outstanding safety achievements among its members and is designed to help promote the prevention of workplace injuries and illnesses. In 2010, we received a Perfect Record Award for operating an entire year without occupational injury or illness and a Million Mile Club award for driving without a Preventable Incident.



In 2007, Ceres received the Million Work Hours award from the NSC. The award is for 1,000,000 work hours without occupational injury or illness involving days away from work during our Hurricane Katrina debris work.

In 2008, Ceres performed sixteen separate debris removal missions following ice storms, flooding, and hurricanes Dolly, Gustav and Ike. During the performance of these missions, there were zero lost time injuries.

**Ceres’ management has demonstrated its commitment to superior performance and customer satisfaction.** When Winter Storm Pax struck the southeast in 2014, Ceres’ pre-event debris management contract with Columbia County, GA was activated. Ceres responded immediately, mobilizing a work force capable of removing the more than 600,000 cubic yards of debris left behind by the late winter ice storm. During the project, Ceres not only provided the debris management necessary, but also assisted with FEMA documentation and provided zone maps of the County to keep the public informed. Columbia County, at the end of the project, said of Ceres, “From the first day to the last day of our project, they performed their work in an admirable and cooperative manner.”

During 2005, Ceres’ pre disaster event contracts with Terrebonne Parish, LA and Palm Beach Gardens, FL were activated in response to Hurricanes Katrina and Wilma. Ceres had management staff on the ground before either hurricane made landfall. Katrina and Rita work in other places already had Ceres fully mobilized and in the midst of moving millions of cubic yards of debris and installing thousands of temporary roofs in Mississippi and Florida. Nevertheless, the City of Palm Beach Gardens received such a high level of service that they evaluated Ceres’ performance as “Exceptional.”

**Ceres’ management has demonstrated a high level of capability and adaptability.** During its performance of Hurricane Georges recovery work for the USACE in Puerto Rico, Ceres rapidly mobilized equipment and personnel from the mainland and operated 17 temporary reduction sites over an area of 3,000 square miles across the island of Puerto Rico. Eventually, Ceres reduced, processed, and sorted more than 2.3 million cubic yards of debris, while simultaneously hauling and disposing of 1 million cubic yards of debris (and processed material), and installing approximately 3,000 temporary roofs. Ceres handled this challenging project despite the fact that it was Ceres’ first project in a place where English was not the native language; and where qualified subcontractors did not exist. Ceres management responded with multi-lingual project leadership, who hired and directly managed more than 1,400 local employees. This project earned a high customer evaluation.

Ceres’ personnel are trained in FEMA regulations and are schooled in the use of FEMA Public Assistance Debris Management Guide FEMA 325, as well as additional resource books Public Assistance Guide FEMA 322 and Public Assistance Policy Digest 321. Ceres personnel are also familiar with the Public Assistance Program and Policy Guide, as well as 2 CFR Part 200 Procurement Standards.

### Financial Stability

Ceres' excellent financial stability means that it can provide performance and payments bonds from treasury-listed carriers in amounts in excess of \$500M per single project. During the 2005 storm season, Ceres provided bonds for three concurrent Army Corps hurricane response projects with contract award amounts of \$1B, \$60M, and \$50M. Ceres has unrivalled access to the levels of working capital necessary to keep its promises and handle the biggest and most complex jobs.

### Owned Equipment

Ceres owns more than 1,000 pieces of disaster response equipment. Ceres invests heavily in owned equipment because it assures rapid response times and provides additional flexibility as well as direct management control.



Because of its extensive company-owned fleet, Ceres can send equipment and personnel to respond to a disaster regardless of the availability of subcontractors. On a 2002 storm debris project, for Kansas City, MO, Ceres provided equipment for a project requiring completion within 16 days of contract award (the first pass required hauling over 500,000 cubic yards). Ceres successfully met the 16 day first pass deadline and the Kansas City Project Manager in charge won an award for his outstanding disaster response performance.

Ceres owns all the life support equipment needed for supporting its own personnel including: mobile living quarters, food supply, large potable water supply tanks, and large septic storage systems. These systems have saved valuable management time in responses to such higher category storms as Katrina. Ceres also has available life support systems for project-wide support and Government personnel. In Ceres' Jefferson Parish, LA response following Katrina, for example, Ceres provided total life support for more than 400 people, and subcontractor fueling services for enough equipment to move 70,000 CY of debris per day.

Ceres owns four self-contained office trailers including satellite internet connections and satellite phones as well as additional loaner satellite cell phones for the customers' management teams. Ceres regularly supplies rental satellite phone service to its clients.

A detailed listing of Ceres-owned equipment, including vehicles used for transport, is attached at the end of this section.

### Trusted Subcontractors

Ceres maintains one of the industry's largest networks of pre-screened and fully qualified subcontractors, including local vendors and preferred vendors. Our subcontractors are evaluated on many levels, including past performance, equipment and personnel availability, mobilization timeframes, insurance, and cost. Ceres knows that a big part of local recovery is economic, so Ceres always strives to employ qualified local labor. The subcontractors are also grouped in Response Regions based on distance from Holly Hill, New Smyrna Beach, and South Daytona's service area in order to facilitate contacts if and when pre-event mobilization plans are activated.

It is the formal policy of Ceres to utilize local subcontract services in the performance of the proposed contract to the maximum extent possible. In the emergency disaster response and recovery activities carried out under the contract, preference will be given, to the extent feasible and practicable, to those organizations, firms, and individuals residing or doing business primarily in the area affected by such major disaster or emergency. Ceres recognizes the advantages obtainable by utilizing other responsible and experienced firms capable of furnishing specialty services and products of high quality, but first priority will be given to those subcontractors who are from the area or regularly do business there. During Ceres' Army Corps contracted disaster relief response in the state of Louisiana following Hurricane Katrina, local contractors received 55.9% of the total dollars paid to Ceres.



In accordance with Ceres Corporate policies, it is our practice to use Local and other Small Businesses (SB) and also HUBZone, Veteran-Owned (VO), Service Disabled Veteran-Owned (SDVO), Small Disadvantaged (SDB), Women-Owned (WOSB), Historically Black Colleges and Universities (HBCU), and Minority Institutions (MI) for the provision of equipment, labor, services, and supplies to the maximum extent possible. In our most recent reporting on our federal contracts, we exceeded our goals in each of the applicable categories. This report shows that Ceres paid Small Business Concerns 75.6% of the total dollars, with 12.0% going to SDBs, 13% to WOSBs, 3.3% to HUBZone SBs, 11% to VOs, and 9.5% to SDVOs.

While Ceres' database of screened and qualified subcontractors consists of over 5,000 firms from all across the country, Ceres intends to draw from a more select list of regionally based subcontractors to provide the highest level of performance, including rapid mobilization. Other firms that have shown exemplary performance standards in previous disaster recovery efforts are included in this list.

In Ceres' subcontractor registration process, all potential firms are required to demonstrate their knowledge of the disaster recovery process, including safety, knowledge of FEMA related topics, eligible debris, etc. After careful scrutiny, the firms that meet Ceres' rigorous standards are added to the list of preferred subcontractors. Additionally, after each disaster recovery project, Ceres managers go through a complete performance evaluation of each subcontractor that worked on the project.

All subcontractors have been screened through the Excluded Parties List System and only those shown to have no history on the list will be chosen for this project.

## Qualities and Attributes

### Reliable

In 1997, Ceres was selected by the United States Air Force for an emergency demolition project at Thule Air Base, Greenland, 700 miles from the North Pole. This difficult demolition project consisted of a large, severely damaged building that was in imminent danger of collapsing on a critical Early Warning Radar station protecting the U.S. East Coast. Unique project challenges included air lifting a 70,000 pound piece of specialized demolition equipment to Greenland and performing the work during October with limited daylight, severe cold, and the danger of strong winds in excess of 200 mph coming off the Greenland glacier. Ceres was given an outstanding rating for its performance on this project.



### Respected

National magazines, including *Biocycle* and *Wood Waste Recycling*, have featured Ceres' urban wood waste recycling efforts and emergency debris management services. Ceres was also the honored recipient of the Minnesota Governor's *Certificate of Commendation* in 1995 for our innovation in the tree recycling industry. We have numerous letters of recommendation and high post project evaluations.



### Experienced

Ceres has performed disaster recovery work on over 135 FEMA-reimbursed contracts in excess of \$700M, and has been repeatedly selected by federal and local government agencies for pre-event emergency response contracts. Ceres has performed emergency work contracts of less than \$25,000 and up to \$1 billion. Our clients have provided excellent references based on their satisfaction with our work. Our

experience makes us a superb choice for cities and counties that need the security of a proven company. Ceres has also been selected for large demolition and construction projects contracted by the U.S. Air Force, Navy, and Army.

Our expertise in large construction projects also provides us with the managerial expertise necessary to organize and perform major public projects such as disaster cleanup. Ceres has performed superbly in construction projects ranging from a large park in Puerto Rico with athletic fields and 30 structures, to levee repair work, to renovation of an underground park in Kentucky. This history exhibits the technical expertise that ensures all of our customers are pleased with their selection of Ceres.

### Capable

Ceres is staffed by professionally trained individuals with more than 200 collective years of experience in disaster recovery management. Ceres provides regular on-going training for field employees as well as our professional staff. Ceres' superintendents carry the following certifications and formal training: USACE certification for Quality Control; FEMA NIMS; 30-hour Construction Safety accreditation; and Hazwoper 40-hour training. Selected Superintendents also have training in asbestos and lead abatement. Ceres also provides its employees with outside disaster response training through FEMA-sponsored courses.

The U.S. Army Corps of Engineers evaluated numerous offerors on their project management capabilities and experience and selected Ceres for an award as an Advance Contract Initiative Disaster Debris Management Contractor.

### Safe

We take special care to minimize the risk of injury in the disaster area to both our workers and the general public – safety first. It is the practice of Ceres to employ a full-time Health and Safety Officer. The Health and Safety Officer is responsible for overseeing Ceres' field Safety Officers who are experienced in various aspects of safety compliance relative to construction activities, industrial hygiene and traffic safety. Safety Officers possess a variety of qualifications including: OSHA 10-hour and 30-hour training certifications; First Aid and CPR; and Hazwoper 40-hour certifications. Ceres' full time field employees have CPR/First Aid/AED training.

In 2010, we received a **Perfect Record Award** for operating an entire year without occupational injury or illness and a **Million Mile Club** award for driving without a Preventable Incident.

There were no lost time injuries during all of Ceres' 2005 temporary roofing operations with over 22,000 roofs installed. In 2004 with over 1,000 workers in the field, no lost time injuries occurred on any of our projects during disaster recovery operations across nineteen Florida counties.

Ceres was named a recipient of the **Million Work Hours Award** for our superb safety record on the Katrina Debris project for the U.S. Army Corps of Engineers.



### FEMA Knowledgeable

Ceres has more than 26 years of successful FEMA-reimbursed disaster work. Ceres' management staff has a long tenure with strong expertise in FEMA requirements for documentation, eligibility, general rules compliance, and methodologies.

Ceres augments staff FEMA experience with certified FEMA training classes for its general management. Ceres has assisted numerous clients during the post-disaster reimbursement application process, and our clients have never been denied reimbursement for our work. For example, two years after one project was completed, FEMA conducted an audit of that City during which the City was unable to provide complete truck certification logs. FEMA indicated that due to the missing truck documentation, they intended to take a reimbursement reduction from the City in excess of \$1,000,000. When the City notified Ceres about this matter, Ceres was able to provide the missing information from its well-organized records; the City subsequently received all of its eligible reimbursement without any reduction.



## Community Relations

One of Ceres' most important support functions in the event of a natural disaster is to help Holly Hill, New Smyrna Beach, and South Daytona officials engage in community relations. Ceres provides important resources for keeping residents informed on the progress of cleanup.

### Toll Free Hotline and E-Mail Management

Large phone and e-mail traffic from concerned residents are a part of every natural disaster. Ceres maintains a toll free Storm Hotline that is staffed and accessible 24 hours a day, 7 days a week to handle questions, concerns or complaints related to clean-up: **1-877-STORM12**. The number is prominently displayed on all Ceres equipment working the clean-up area. Ceres monitors call and e-mail volume, and establishes additional toll free numbers and enlists additional staff whenever greater capacity is required to ensure maximum community responsiveness.

Call center staff keep a log of incoming calls and e-mails, recording the address of the reported incident, resident's name, reported complaint, date and time of reported incident, and the truck number (if applicable). This group compiles incoming resident communications and organizes them into date/time of receipt and response priorities. Ceres sorts through messages to identify time-sensitive incidents such as broken water lines that need immediate attention. Each incident is investigated, and ultimately we locate the responsible crew if fault is found. Reports from this database will be accessible daily or weekly and can be disbursed to Holly Hill, New Smyrna Beach, and South Daytona officials accordingly.

### Client Satisfaction-Oriented

Ceres is in business to serve governmental agencies. We recognize that providing customer satisfaction is critical to our success. Our satisfied customers and the commendation letters and evaluations quoted below speak for themselves.

*[Ceres] showed extreme reliability and dedication in the midst of chaos... Ceres Environmental has my highest recommendation.*

James A. (Jimmie) Stephens, County Commissioner, Jefferson County, Alabama

*I would like to officially express my gratitude and admiration for your leadership and expediency of action in providing the Corps of Engineers with logistical and operational support. I feel confident that with leaders like you the Corps of Engineers and the State of Louisiana will have little difficulty in continuing to succeed in the recovery mission.*

Wesley Todd, Mission Manager, U.S. Army Corps of Engineers

*The City of Palm Beach Gardens recommends Ceres Environmental as a responsive Contractor*

David Reyes, Operations Director, City of Palm Beach Gardens

*...I would like to thank Ceres and all of its personnel for the services that you provided during this most trying of times. I thought that you and your staff handled yourselves in a most professional manner and it was a pleasure working with you.*

Don Brandon, P.E, County Engineer, Chambers County, Texas

*Perhaps the finest contractor we've worked with.*

This quote was taken from the official Navy project performance evaluation of Ceres.  
Department of the Navy, Naval Facilities Engineering Command, El Centro CA.

*While many out of state contractors used this opportunity to take advantage of the situation, your organization rose above the rest with superior customer service...*

James A. Randolph, Asst. to the Town Manager, Town of Windsor, VA

*This letter is to strongly recommend Ceres Environmental Services, Inc., as a government contractor.*

William T. Hopkins, Director of Planning, Engineering and Public Works, Town of Smithfield, VA

*Ceres has given us exemplary service. They have been responsive to the needs that are unique to our County, they have advised us of FEMA regulations, they have made suggestions to save the County money and most importantly they conducted their business in a professional manner....I have been most impressed by their thoroughness and flexibility.*

Donald M. Long, Director of Public Works, County of Isle of Wight, VA



*I would like to thank Ceres for the excellent job .... Ceres did an excellent job in the coordination and the removal of tree damage that occurred.... I would highly recommend them for any future cleanup because of the proficiency and timely manner in which they operated.*

Tim Stevens, Superintendent of State Highways, Kentucky State Highway Department

### Equipment and Vehicles owned

Ceres owns more than 1,000 pieces of its own disaster response equipment with substantially more additional equipment available through our subcontractors. In our 2005 response for the USACE on Hurricane Katrina, Ceres provided more than 7,847 certified placarded vehicles and supporting loading equipment for an 11-parish region in Louisiana. Ceres-owned equipment augments our subcontractors' equipment and provides additional flexibility, direct management control, and higher levels of customer responsiveness and satisfaction.

Company equipment (leased and owned) and personnel allow Ceres to respond to a disaster regardless of the immediate availability of subcontractors. On a 2002 storm debris project for Kansas City, MO, Ceres provided more than 500 pieces of equipment for a project requiring completion of the first pass within 16 days of contract award (the first pass required hauling over 500,000 cubic yards). Ceres successfully met the 16 day first pass deadline and the City Project Manager won an award for his outstanding disaster response performance.

Ceres owns all of the equipment needed for supporting its own personnel in the field, including: mobile living quarters, food supply, large potable water supply tanks and large septic storage systems. These systems save valuable management time in responding to higher category storms. Ceres also has these same systems to provide project-wide support including for Government personnel. Ceres owns self-contained office trailers including satellite internet connections and satellite phones. Through our established vendor supply chain we can provide rental satellite phone service to our clients.

Ceres employs support personnel to maintain owned and leased equipment. Support personnel include (but are not limited to) mechanic helpers, master mechanics, asset/logistics managers and clerical support. Our field support personnel are supplied with mobile service vehicles and parts storage containers that can be strategically located to maximize our effectiveness. In order to keep our fleet in the field we maintain operational records on all equipment leased or owned. Those records are part of an automated preventative maintenance system that includes service records, repair history, spare parts inventory, technical manuals and electronic document capture.

| Category                | Owned | Description                                       |
|-------------------------|-------|---------------------------------------------------|
| Light Truck             | 80    | Pickup Trucks, ½ & ¾ Ton Size                     |
| Service Truck           | 14    | Mechanic & Oiler Trucks                           |
| Self Loader Truck       | 13    | Straight Trucks with Grapple Loader               |
| Bucket Truck            | 9     | Arbor Truck with Boom                             |
| Straight Truck          | 16    | Flatbed, Dump & Roll Off Trucks                   |
| Sweeper Units           | 9     | Open brush and Sweeper Vac units                  |
| Semi Tractor            | 50    | Tandem & Tri Axle Tractors                        |
| Utility Trailer         | 19    | Car Hauler & Service Trailers                     |
| Dump Trailer            | 18    | Dump Trailers                                     |
| Walking Floor Trailer   | 11    | 48' Self Unloading Debris Trailers                |
| Tag Trailer             | 12    | 40K# Tag Along Trailer for Self Loader Support    |
| Lowboy Trailer          | 5     | Heavy Equipment Hauler Trailers                   |
| Debris Container        | 32    | Assorted Roll Off Containers                      |
| ISO Storage Container   | 87    | Portable Shipping/Storage Containers              |
| Inspection Tower        | 2     | Portable Traffic Inspection Tower                 |
| Portable Office         | 5     | Portable Self Contained Office                    |
| Portable Berthing (R/V) | 10    | Assorted berthing to house and sleep crew         |
| Wheel Loader            | 25    | Assorted Wheel Loaders with Bucket and/or Grapple |
| Backhoe Loader          | 2     | Wheel Backhoe Loaders                             |
| Skidsteer Loader        | 19    | Assorted Wheel or Track Skidsteer Loaders         |



| Category                            | Owned | Description                                                          |
|-------------------------------------|-------|----------------------------------------------------------------------|
| Swinger Loader                      | 3     | Swinger Loader with Bucket and/or Grapple                            |
| Telehandler                         | 7     | Assorted Sized with Forks, Grapple and Bucket                        |
| Hydraulic Excavator, Tracked        | 36    | Assorted Tracked Excavators with Bucket and/or Grapple               |
| Hydraulic Excavator, Wheel          | 2     | Wheeled Excavator with Grapple, Breaker and Buckets                  |
| Hydraulic Amphibious Excavator      | 2     | Pontoon Flotation Excavator with 50' Reach                           |
| Hydraulic Demolition Excavator      | 2     | High Reach Demolition Units                                          |
| Tracked Dozer                       | 18    | Assorted Dozers Straight Blade or 6 Way Blade                        |
| Self Propelled Sweeper              | 6     | Wet/Dry Sweeper, 2 with Vacuum System                                |
| Tub Grinder                         | 6     | Assorted Sized Tub Grinder for Vegetative Reduction                  |
| Horizontal Grinder                  | 13    | 2 Track Mounted and 5 Trailer Mounted Grinder                        |
| Crusher, Jaw Style                  | 2     | 1 Track mounted crusher unit and 1 skid mounted                      |
| Portable Screening Machine          | 8     | Assorted Screening Units for Soils and Aggregates, 2 on Tracks       |
| Portable Material Density Separator | 1     | Water bath Unit for Separating Materials                             |
| Light Plant                         | 22    | Assorted 13 Lamp Light Plants, 2 with 20KW Generator                 |
| Air Curtain                         | 7     | Portable Air Curtain Incinerator Set                                 |
| Water Pump                          | 21    | Portable Water Pumps Sizing from 3" – 12"                            |
| Generator Set                       | 29    | Assorted Generators Sizing from 6KW to 240KW                         |
| Assorted Attachments                | 384   | Buckets, Grapples, Blades, Shears etc... for equipment support       |
| Marine Skimmer Vessel               | 6     | Work Vessel Outfitted for Harbor Cleaning of Debris and Contaminants |
| Marine Cleaning Equipment           | 1     | Self-powered Beach Cleaner                                           |

We recognize that subcontractors are crucial to our ultimate success in a major event. Below is a sampling of important equipment available through subcontractors:

| Type of Equipment                      | Quantity |
|----------------------------------------|----------|
| Air Curtain Burner                     | 585      |
| Bucket Trucks                          | 1,136    |
| Concrete/Rock Crushers                 | 54       |
| Excavator                              | 3,356    |
| Knuckleboom-Prentice-Style-Self-Loader | 5,219    |
| Roll Off Trucks                        | 3,955    |
| Skid Steer                             | 7,439    |
| Skid Steer with/Grapple                | 9,001    |
| Tractor-Trailer End Dump               | 11,872   |
| Tractor-Trailer Live Bottom            | 4,078    |
| Truck-Dump-Single Axle                 | 7,973    |
| Truck-Dump-Tandem Axle                 | 15,358   |
| WheelLoader-FrontEnd-4Yard             | 6,092    |

A detailed listing of Ceres-owned equipment and vehicles used for transport is included on the following pages.

| Asset ID | Year | Manufacturer | Model             | Description                        | Serial #          | Type            |
|----------|------|--------------|-------------------|------------------------------------|-------------------|-----------------|
| 0010     | 2009 | CHEVROLET    | HHR               | SUV, FWD, Maroon                   | 3GNCA23B49S502848 | SUV             |
| 0011     | 2007 | FORD         | F150 Lariat       | Pickup, 4WD, 1/2 ton               | 1FTPX14V57NA74453 | PICKUP TRUCK    |
| 0012     | 2003 | CHEVROLET    | 1500              | SILVERADO 1500 HD, 4X4, 4Dr        | 1GCGK13U73F191303 | PICKUP TRUCK    |
| 0014     | 2012 | FORD         | F150 XLT Crew Cab | Pickup, 4WD, CREW CAB              | 1FTFW1EF1CKE22024 | PICKUP TRUCK    |
| 0015     | 2005 | CHEVROLET    | EXPRESS 3500      | VAN, 12 PASSENGER Gas              | 1GAHG39U751194378 | VAN             |
| 0017     | 2010 | CHEVROLET    | 2500              | SILVERADO 2500HD, 4X4, Ext, Gas    | 1GC4KXBG7AF138020 | PICKUP TRUCK    |
| 0018     | 2011 | CHEVROLET    | 2500              | SILVERADO 2500HD, 4X4, Ext, Diesel | 1GC2KXC89BZ251613 | PICKUP TRUCK    |
| 0019     | 2004 | CHEVROLET    | 2500              | SILVERADO 2500HD, 4X4, Ext, Diesel | 1GCHK29234E258650 | PICKUP TRUCK    |
| 0020     | 2010 | FORD         | F150 XLT SUPERCAB | Pickup, 4WD, w/ topper             | 1FTEX1E80AFB05920 | PICKUP TRUCK    |
| 0021     | 2004 | FORD         | F150 XLT SUPERCAB | Pickup, 4WD,                       | 1FTPW14504KA01667 | PICKUP TRUCK    |
| 0022     | 2005 | GMC          | SIERRA 1500       | Pickup, 4WD,                       | 2GTEK19B151258761 | PICKUP TRUCK    |
| 0023     | 2010 | FORD         | F350              | P/U 4X4 Diesel 6.4L                | 1FTWX3BR7AEA50188 | PICKUP TRUCK    |
| 0024     | 2010 | FORD         | F250 XLT          | P/U 4X4 Diesel 6.4L                | 1FTSW2BRXAEA86274 | PICKUP TRUCK    |
| 0025     | 2007 | FORD         | F250 XL           | P/U 4X4 Gas 5.4                    | 1FTSX21557EB43999 | PICKUP TRUCK    |
| 0030     | 2008 | FORD         | FUSION            | 4D Passenger Car - Gray            | 3FAHP08Z08R185976 | CAR             |
| 0032     | 2007 | FORD         | F150 XLT Crew Cab | Pickup, 2WD, 1/2 ton TGU Sales     | 1FTPW12V27KC01120 | PICKUP TRUCK    |
| 0033     | 2008 | FORD         | EXPLORER XLT      | SUV, 2WD TGU Sales                 | 1FMEU63E68UA89948 | SUV             |
| 0035     | 2006 | FORD         | F250 Lariat       | P/U 4X4, DSL 6.0                   | 1FTSX21P96EA80373 | PICKUP TRUCK    |
| 0036     | 2009 | FORD         | ESCAPE XLT        | SUV, 4WD - BLACK                   | 1FMCU93749KB09198 | SUV             |
| 0037     | 2010 | FORD         | ESCAPE XLT        | SUV, 4WD - GRAY                    | 1FMCU9D73AKD07516 | SUV             |
| 0039     | 2012 | FORD         | ESCAPE XLT        | SUV, 4WD - BLACK SPORT             | 1FMCU9D75CKB77712 | SUV             |
| 0040     | 1997 | FORD         | F350              | Sand Truck, WHITE, DSL 4X4         | 1FTHF36F7VEA40424 | PICKUP TRUCK    |
| 0042     | 2007 | CHEVROLET    | 3500              | Pickup, 4WD, Dual Rear, Flatbed    | 1GBJK34D77E157961 | PICKUP TRUCK    |
| 0043     | 2000 | FORD         | F550              | TRUCK, 4X4, Gas, WELD SERVICE      | 1FDAF57S3YEB37774 | TRUCK, SERVICE  |
| 0044     | 2005 | FORD         | F550              | TRUCK, DUMP 4X4 DSL 6.0, 5YD       | 1FDAF57P35EC20869 | TRUCK           |
| 0045     | 2005 | FORD         | F550              | Dump Truck, 4X4 DSL 6.0            | 1FDAX57P05ED08100 | TRUCK           |
| 0050     | 2005 | FORD         | F350              | Sanding Truck, DIESEL 4X4          | 1FTWF31PX5EA35631 | TRUCK, FLATBED  |
| 0052     | 2009 | FORD         | F550              | SVC 4X2 DSL 6.4                    | 1FDAF56R39EA24181 | TRUCK           |
| 0053     | 2008 | FORD         | F550              | SVC 4X2 DSL 6.4                    | 1FDAF56RX8EB68860 | TRUCK           |
| 0055     | 2007 | CHEVROLET    | 3500              | Service Truck                      | 1GBJC34D97E146392 | PICKUP TRUCK    |
| 0061     | 2015 | FORD         | F250 XLT          | Truck, Flatbed, 4WD, Gas           | 1FTBF2B68FEC24360 | PICKUP TRUCK    |
| 0063     | 1989 | FORD         | F450              | TRUCK, SERVICE w/ CRANE            | 2FDLF47M3KCA73513 | PICKUP TRUCK    |
| 0064     | 2000 | KENWORTH     | T300              | Lube Truck                         | 1NKMLD9X2YS842627 | TRUCK, STRAIGHT |
| 0065     | 2003 | FORD         | F650              | Mechanic Truck                     | 3FDNF65H03MB02384 | TRUCK, SERVICE  |
| 0068     | 2005 | FORD         | F550              | SVC 4X4 DSL 6.0                    | 1FDAX57P25ED08101 | TRUCK           |
| 0069     | 2005 | FORD         | F550              | Dump Body 4X4 DSL 6.0              | 1FDAX57P45ED08102 | TRUCK           |
| 0070     | 1998 | FORD         | F150              | P/U Black w/Fuel Cell              | 1FTRF1762WNA79995 | PICKUP TRUCK    |
| 0071     | 2004 | CHEVROLET    | 3500              | Service Truck                      | 1GBJC34234E277733 | PICKUP TRUCK    |
| 0080     | 2000 | GMC          | K 1500            | P/U, WHITE                         | 1GTEC19T2YZ364248 | PICKUP TRUCK    |
| 0082     | 2006 | FORD         | F250 XL           | P/U 4X4 DSL 6.0                    | 1FTSX21P66EA12029 | PICKUP TRUCK    |
| 0083     | 2006 | FORD         | F250 XLT          | P/U 4X4 DSL 6.0                    | 1FTSX21P86EA93289 | PICKUP TRUCK    |
| 0085     | 2006 | FORD         | F250 XL           | P/U 4X4 DSL 6.0                    | 1FTSX21P76EA46223 | PICKUP TRUCK    |
| 0086     | 2006 | FORD         | F250              | P/U 4X4 DSL 6.0L                   | 1FTSX21P26EB08594 | PICKUP TRUCK    |



| Asset ID | Year | Manufacturer  | Model          | Description                          | Serial #          | Type            |
|----------|------|---------------|----------------|--------------------------------------|-------------------|-----------------|
| 0088     | 2014 | FORD          | F250 XL        | Supercab, 4x4                        | 1FT7X2BT1EEA96227 | PICKUP TRUCK    |
| 0089     | 2013 | CHEVROLET     | 2500           | Pickup, 3/4 ton, ext cab 4x4         | 1GT22ZCG0DZ241073 | PICKUP TRUCK    |
| 0090     | 2006 | FORD          | F250           | P/U 4X4 DSL 6.0                      | 1FTSX21P46EB21069 | PICKUP TRUCK    |
| 0091     | 2006 | FORD          | F250           | P/U 4X4 DSL 6.0                      | 1FTSX21P36EA23263 | PICKUP TRUCK    |
| 0093     | 2006 | FORD          | F250           | P/U 4X4 DSL 6.0                      | 1FTSX21P96EA23560 | PICKUP TRUCK    |
| 0094     | 2006 | FORD          | F250           | P/U 4X4 DSL 6.0,                     | 1FTSX21P06EA05514 | PICKUP TRUCK    |
| 0095     | 2006 | FORD          | F250           | P/U 4X4 DSL 6.0                      | 1FTSX21P96EB32116 | PICKUP TRUCK    |
| 0096     | 2008 | FORD          | F350 SuperDuty | P/U 4X4 DSL 6.4L                     | 1FTWW31R58EB78492 | PICKUP TRUCK    |
| 0103     | 2000 | STERLING      | LT 9500 ISM    | TRUCK, CONTAINER, HOOK LIFT          | 2FZXKMCB9YAB61353 | TRUCK, STRAIGHT |
| 0105     | 2001 | STERLING      | LT 9500 3406   | TRACTOR, SEMI, 4 AXLE                | 2FWBEXYB11AH48791 | TRACTOR SEMI    |
| 0107     | 1999 | STERLING      | LT 9500        | Rolloff truck                        | 2FZXKMDBXXAA33409 | TRUCK           |
| 0108     | 2003 | STERLING      | LT 9500        | Straight Truck, 24' Tilt Bed         | 2FZHAZAS83AL89387 | TRUCK, STRAIGHT |
| 0110     | 2006 | INTERNATIONAL | 5900i SFA 6X4  | TRACTOR, SEMI                        | 1HSXRAPR06J315907 | TRACTOR SEMI    |
| 0111     | 2019 | INTERNATIONAL | 7400           | Dump Truck, 14 Yd box                | 3HAWGTAT2KL095565 | TRUCK, STRAIGHT |
| 0112     | 2019 | PETERBILT     | 389            | TRACTOR, SEMI                        | 1XPXP4ES8KD611105 | TRACTOR SEMI    |
| 0115     | 2007 | INTERNATIONAL | 9400i SBA 6X4  | Tractor, Semi Day Cab                | 2HSCNAPR77C456189 | TRACTOR SEMI    |
| 0116     | 2007 | INTERNATIONAL | 9400i SBA 6X4  | Tractor, Semi Day Cab                | 2HSCNAPR57C456188 | TRACTOR SEMI    |
| 0117     | 2006 | INTERNATIONAL | 8600           | Tractor, Semi Day Cab                | 1HSHXSBR16J297649 | TRACTOR SEMI    |
| 0118     | 2007 | INTERNATIONAL | 9400i SBA 6X4  | Tractor, Semi Day Cab                | 2HSCNSCR67C465476 | TRACTOR SEMI    |
| 0119     | 2018 | INTERNATIONAL | 7400           | Dump Truck, 14 Yd box                | 3HAWGTAT0JL610299 | TRUCK, STRAIGHT |
| 0120     | 2018 | WESTERN STAR  | 4700           | Knuckleboom Truck, 55 yd3            | 5KKHAXDV4JPJP0075 | TRUCK, STRAIGHT |
| 0121     | 2018 | WESTERN STAR  | 4700           | Knuckleboom Truck, 55 yd3            | 5KKHAXDV6JPJP0076 | TRUCK, STRAIGHT |
| 0122     | 2018 | WESTERN STAR  | 4700           | Knuckleboom Truck, 55 yd3            | 5KKHAXDV8JPJP0077 | TRUCK, STRAIGHT |
| 0123     | 2018 | WESTERN STAR  | 4700           | Knuckleboom Truck, 55 yd3            | 5KKHAXDVXJPJP0078 | TRUCK, STRAIGHT |
| 0124     | 2017 | INTERNATIONAL | PROSTAR        | TRACTOR, SEMI w/ Wet Kit, Auto Trans | 3HSDJAPR5HN743885 | TRACTOR SEMI    |
| 0125     | 2017 | INTERNATIONAL | PROSTAR        | TRACTOR, SEMI w/ Wet Kit, Auto Trans | 3HSDJAPR0HN743888 | TRACTOR SEMI    |
| 0126     | 2018 | FREIGHTLINER  | 114SD          | Knuckleboom Truck, 55 yd3            | 3ALMG3DV6JDJW1583 | TRUCK, STRAIGHT |
| 0135     | 1991 | FREIGHTLINER  | FLD12064ST     | TRACTOR, SEMI                        | 1FUUDXYB6MP506508 | TRACTOR SEMI    |
| 0136     | 1988 | FREIGHTLINER  | 3-5TN          | TRACTOR, SANDER                      | 1FUYYSYB0JH320041 | TRACTOR SEMI    |
| 0137     | 2006 | INTERNATIONAL | 7600           | TRUCK, SEMI KNUCKLE BOOM             | 1HTWYAHT96J220623 | TRUCK           |
| 0138     | 2006 | INTERNATIONAL | 7600           | TRUCK, SEMI KNUCKLE BOOM             | 1HTWYAHT06J220624 | TRUCK           |
| 0139     | 2006 | INTERNATIONAL | 7600           | TRUCK, SEMI, KNUCKLE BOOM            | 1HTWYAHT26J220625 | TRUCK           |
| 0140     | 2006 | INTERNATIONAL | 7600           | TRUCK, SEMI, KNUCKLE BOOM            | 1HTWYAHT46J220626 | TRUCK           |
| 0141     | 2006 | INTERNATIONAL | 7600           | TRUCK, SEMI, KNUCKLE BOOM            | 1HTWYAHT36J340241 | TRUCK           |
| 0142     | 2006 | INTERNATIONAL | 7600           | TRUCK, SEMI, KNUCKLE BOOM            | 1HTWYAHT16J340240 | TRUCK           |
| 0143     | 2006 | INTERNATIONAL | 7600           | TRUCK, SEMI, KNUCKLE BOOM            | 1HTWYAHT56J340239 | TRUCK           |
| 0149     | 1958 | FORD          | F-600          | Fire Truck                           | F64D8P17302       | TRUCK           |
| 0170     | 2005 | INTERNATIONAL | 4300           | Truck, w/ Altec LRV60-E70 Bucket     | 1HTMMAAN35H155059 | TRUCK           |
| 0173     | 2003 | INTERNATIONAL | 4200           | TRUCK, TYMCO 600 VAC                 | 1HTMPAFN03H591932 | TRUCK           |
| 0174     | 2002 | INTERNATIONAL | 4700           | TRUCK, TYMCO 600 VAC                 | 1HTSCABN82H518637 | TRUCK           |
| 0175     | 2007 | INTERNATIONAL | 7600           | TRUCK, HYDRO EXT/VAC                 | 1HTWYSBT77J396652 | TRUCK           |
| 0176     | 2007 | INTERNATIONAL | 4300           | TRUCK, Water, 2000 gallon            | 1HTMMAAN77H392740 | TRUCK           |

| Asset ID | Year | Manufacturer      | Model         | Description                      | Serial #          | Type            |
|----------|------|-------------------|---------------|----------------------------------|-------------------|-----------------|
| 0177     | 1996 | FORD              | L8000         | TRUCK, WATER                     | 1FDZU82E1TVA17041 | TRUCK, STRAIGHT |
| 0178     | 1986 | KENWORTH          | TRAC          | TRUCK, WATER                     | 2XKWD29XX6M915871 | TRACTOR SEMI    |
| 0181     | 2007 | INTERNATIONAL     | 9400i SBA 6X4 | Tractor, Semi Day Cab, WB 181    | 2HSCNSBR17C433407 | TRACTOR SEMI    |
| 0182     | 2007 | INTERNATIONAL     | 9400i SBA 6X4 | Tractor, Semi Day Cab, WB 181    | 2HSCNSBR77C491523 | TRACTOR SEMI    |
| 0183     | 2007 | INTERNATIONAL     | 9400i SBA 6X4 | Tractor, Semi Day Cab, WB 181    | 2HSCNSBR97C491524 | TRACTOR SEMI    |
| 0184     | 2007 | INTERNATIONAL     | 9400i SBA 6X4 | Tractor, Semi Day Cab, WB 181    | 2HSCNSBR27C491526 | TRACTOR SEMI    |
| 0185     | 2007 | INTERNATIONAL     | 9400i SBA 6X4 | Tractor, Semi Day Cab            | 2HSCNSBR07C465152 | TRACTOR SEMI    |
| 0186     | 2007 | INTERNATIONAL     | 9400i SBA 6X4 | Tractor, Semi Day Cab            | 2HSCNSBR77C465150 | TRACTOR SEMI    |
| 0190     | 1998 | VOLVO             | A25C          | TRUCK, OFF ROAD                  | 5350V70195        | ORT             |
| 0191     | 2001 | CATERPILLAR       | 725           | TRUCK, OFF ROAD                  | AFX00110          | ORT             |
| 0192     | 2001 | CATERPILLAR       | 725           | TRUCK, OFF ROAD                  | AFX00111          | ORT             |
| 0194     | 1988 | OSHKOSH           | M977          | Truck, HEMTT, 8X8                | 10T2K1J20J1035539 | TRUCK           |
| 0195     | 1990 | BMY               | M923A2        | Truck, 6X                        | 1001AA427         | TRUCK           |
| 0197     | 1991 | BMY               | M931A2        | Truck, 6X                        | 3103859           | TRUCK           |
| 0198     | 1992 | BMY               | M923A2        | Truck, 6X                        | 23/07941          | TRUCK           |
| 0199     |      | BMY               | M923A2        | Truck, 6X - LUBE TRUCK           | 23/02434          | TRUCK           |
| 0200     | 2011 | TOPHAT TRAILER    |               | TRAILER, 7 x 16, 12kgVW          | 4R7BU1623BT109228 | UTILITY         |
| 0201     | 2011 | ERCOA             | 29 BTB        | Pontoon Boat Trailer, 29'        | 1E9UB29245B1ZZZ17 | BOAT TRAILER    |
| 0202     | 2011 | ERCOA             | 29 BTB        | Pontoon Boat Trailer, 29'        | 1E9UB29245B1ZZZ16 | BOAT TRAILER    |
| 0203     | 2011 | ERCOA             | 29 BTB        | Pontoon Boat Trailer, 29'        | 1E9UB29245B1ZZZ19 | TRAILER, BOAT   |
| 0204     | 2011 | ERCOA             | 29 BTB        | Pontoon Boat Trailer, 29'        | 1E9UB29245B1ZZZ20 | BOAT TRAILER    |
| 0205     | 2011 | CARRY-ON TRAILER  | 5X10GW        | Garden Trailer                   | 4YMUL1019BT013206 | UTILITY         |
| 0206     | 1994 | EAST              |               | Live Floor Trailer               | 1E1U1Y283RRL15726 | LIVE FLOOR      |
| 0207     | 1995 | EAST              |               | Live Floor Trailer - Scale inst  | 1E1U1Y280SRA18714 | LIVE FLOOR      |
| 0208     | 1997 | EAST              |               | Live Floor Trailer - scale insta | 1E1U1Y284VRJ21670 | LIVE FLOOR      |
| 0209     | 1997 | EAST              |               | Live Floor Trailer               | 1E1U1Y289VRG21505 | LIVE FLOOR      |
| 0210     | 2002 | MAC               |               | Live Floor Trailer - Scale insta | 5MAMN48272C004606 | LIVE FLOOR      |
| 0211     | 2010 | WOLVERINE TRAILER | 20TACU        | Pontoon Lift Trailer             | 5BXBB2423AJ029071 | BOAT TRAILER    |
| 0212     | 2001 | SPORT             |               | Trailer, Boat Unit #581          | 1S9BS21211W542975 | BOAT TRAILER    |
| 0214     | 2014 |                   |               | TRAILER, 7 x 12                  | 1C9US1224EM364030 | UTILITY         |
| 0216     | 1996 | FONTAINE          | 504TICNGB     | TRAILER, 40T DGN Lowboy          | 4LF4S6640T3504940 | LOWBOY          |
| 0217     | 1997 | LOAD KING         | 503           | TRAILER, LOWBOY W/ STINGER       | 1B4L53365V1120861 | LOWBOY          |
| 0219     | 1997 | LOAD KING         | FL 201        | Trailer, Auxillary Axle          | 1B4F1119V1121016  | LOWBOY AXLE     |
| 0220     | 2001 | TARGET            | 20 X 83       | TRAILER, UTILITY 7000 GVW        | 1T9BC20241S669143 | OPEN DECK       |
| 0221     | 2001 | TARGET TRLR       | 18 X 83       | TRAILER, UTILITY 7000 GVW        | 1T9BC18231S669245 | OPEN DECK       |
| 0222     | 2008 | TARGET            | TC16610-90E   | TRAILER, 7 x 16, 12kgVW          | 17YBP16209B039959 | TRAILER         |
| 0223     | 2008 | MASTER TOW        | 80THDBS       | Car Dolly                        | 4DFTS10128N092998 | TRAILER         |
| 0224     | 1999 |                   |               | TRAILER, for Beach Cleaner       | 1M9FS1829XS332613 | OPEN DECK       |
| 0226     | 2002 | LOAD TRAIL        | 20 X 77       | TRAILER, UTILITY, BLACK          | 4ZECF202411143744 | TRAILER         |
| 0229     | 1994 | DYNAWELD          | SSL-10        | TRAILER,                         | 19K42ABX5R1X31255 | TRAILER         |
| 0231     | 1986 | PEERLESS          |               | TRAILER, LIVE BOTTOM             | 1PLX04525GTB73850 | TRAILER         |
| 0232     | 1988 | PATCO             | FABREX        | TRAILER, LIVE BOTTOM             | 2A9SWP9A8JT053149 | TRAILER         |
| 0233     | 1997 | CPS               | TSV 45        | TRAILER, LIVE BOTTOM             | 4Z4515626VP000527 | TRAILER         |



| Asset ID | Year      | Manufacturer       | Model       | Description                              | Serial #          | Type                     |
|----------|-----------|--------------------|-------------|------------------------------------------|-------------------|--------------------------|
| 0237     | 2002      | EAST               |             | TRAILER, LIVE BOTTOM 48'                 | 1E1U1Y2862RG31310 | TRAILER                  |
| 0238     | 2002      | EAST               |             | TRAILER, LIVE BOTTOM 48'                 | 1E1U1Y2802RG31299 | TRAILER                  |
| 0239     | 1990      | LUFKIN             |             | TRAILER, Flat Bed 48'                    | 1L01B4522L1088677 | TRAILER                  |
| 0240     | 2004      | CPS                | TSD-34      | TUB TRAILER                              | 5MC5155264P004450 | TRAILER                  |
| 0242     | 1996      | CPS                | TSD-34      | TRAILER, END DUMP                        | 1C9515530TP389117 | TRAILER                  |
| 0243     | 1999      | CPS                | TSTD 32     | TRAILER, END DUMP, TUB                   | 4Z4515428XP001958 | TRAILER                  |
| 0245     | 2008      | ERCOA              | 29 BTB      | Pontoon Boat Trailer, 29'                | 1E9UB2920AB122214 | TRAILER, BOAT            |
| 0247     |           |                    |             | CONTAINER, 40ft                          | 2924678           | STORAGE                  |
| 0248     |           |                    |             | CONTAINER, 40ft                          | 2922572           | STORAGE                  |
| 0249     | 1996      | KENTUCKY           |             | TRAILER, Drop Deck Shop/Parts            | 1KKVE5128TL104975 | TRAILER                  |
| 0250     | 1985      | DAKOTA - TRAIL EZE | DN16R24     | PUP TRAILER, 40K GVW TAG U138            | 1DA12RJ79FP008094 | TRAILER                  |
| 0251     | 1982      | GREAT DANE         | 191T 45     | TRAILER, STORAGE                         | 1GRAH9023DB025302 | STORAGE - NOT ROADWORTHY |
| 0252     | 1983      | GREAT DANE         | 191T 45     | TRAILER, STORAGE                         | 1GRAH9023DB025301 | STORAGE - NOT ROADWORTHY |
| 0253     |           | GLEN               |             | TRAILER, STORAGE                         |                   | STORAGE - NOT ROADWORTHY |
| 0254     | 1969      | STRICK             |             | TRAILER, STORAGE ONLY                    | 120814            | STORAGE - NOT ROADWORTHY |
| 0255     | 6/17/1998 | MOBILE MINI        |             | CONTAINER, STORAGE, 20 ft                | WPJ101351         | STORAGE                  |
| 0260     | 1986      | FRUEHAUF           | FPPX-FL1-28 | TRAILER, VAN 93/2577                     | 1H2V02815GB009250 | STORAGE - NOT ROADWORTHY |
| 0261     | 1986      | FRUEHAUF           | 28 ft       | TRAILER, VAN 93-2573                     | 1H2V02813GB009246 | STORAGE - NOT ROADWORTHY |
| 0262     |           | FRUEHAUF           | 45 ft       | TRAILER, VAN                             | 1H2V02815G009250  | STORAGE - NOT ROADWORTHY |
| 0264     |           | FRUEHAUF           |             | TRAILER, 40ft                            | MF-26458          | STORAGE - NOT ROADWORTHY |
| 0265     | 1994      | DYNWELD            | 31278U-9    | TRAILER, 40K GVW                         | 19K81AEX6R1X31278 | TRAILER                  |
| 0266     | 2005      | AMERICAN TRAILER   | 40 TALT     | TRAILER 40k                              | 1A9HF302951572582 | TRAILER                  |
| 0267     | 2005      | AMERICAN TRAILER   | 40 TALT     | TRAILER, Flatbed, 50K GVW                | 1A9HF302051572583 | TRAILER                  |
| 0268     | 2005      | AMERICAN TRAILER   | 40 TALT     | TRAILER, Flatbed, 50K GVW                | 1A9HF302851572590 | TRAILER                  |
| 0270     | 2009      | INTERSTATE         | 40DLA       | TRAILER, 40K                             | 1JKDLA4059M010072 | TRAILER                  |
| 0271     |           | SPACE MASTER       | 8 X 28      | TRAILER, Break Room                      | KO49419556        | PERM STRUCTURE           |
| 0272     | 1987      | GELCO              | 12 X 60     | TRAILER, RECORDS STORAGE                 | 703365CT          | PERM STRUCTURE           |
| 0273     | 2014      | KEARNEY            | GN8324LB    | 24' Gooseneck, dual axle                 | 5LCLB2427E1033056 | TRAILER                  |
| 0274     | 2014      | KEARNEY            | GN8324LB    | 24' Gooseneck, dual axle                 | 5LCLB2425E1033489 | TRAILER                  |
| 0275     | 2016      | BIG TEX            | 14ET        | Trailer, 20' Car Hauler, 14K             | 16VEX2022G2011096 | OPEN DECK                |
| 0276     | 2005      | TRANSCRAFT         |             | TRAILER, STEP DECK 53', 120" Spread Axle | 1TTE5320X51077339 | TRAILER                  |
| 0277     | 2006      | PACE AMERICAN      | JT610SA     | Trailer, enclosed for Topcon sys         | 4FPFB10146G102057 | TRAILER                  |
| 0278     | 2008      | UNITED             | U718TA35    | Trailer, Cargo 18 x 7                    | 48BTE18268A097341 | TRAILER                  |
| 0279     | 2006      | CASCADE CUSTOM     | Gooseneck   | Trailer, Dump                            | 1C9DD20286C673008 | TRAILER                  |
| 0280     | 2006      | CASCADE CUSTOM     | Gooseneck   | Trailer, Dump                            | 1C9DD20266C673007 | TRAILER                  |
| 0281     | 2006      | CASCADE CUSTOM     | Gooseneck   | Trailer, Dump                            | 1C9DD202X6C673009 | TRAILER                  |
| 0282     | 2002      | HUDSON             |             | TRAILER, 40K                             | 10HHTD1A721000024 | TRAILER                  |
| 0283     | 2017      | MULTISTAR          |             | Trailer, Garden 2000#                    | L0HML2921HCN00150 | OPEN DECK                |
| 0284     | 2000      | BENSON             |             | TRAILER, END DUMP, 22'                   | 1NUDT28A3YMAS0094 | TRAILER                  |
| 0285     | 2006      | RAYFO              |             | Flatbed, hooklift                        | 86147             | SHIPPING/TRANSPORT       |
| 0286     | 1996      | EAST               |             | TRAILER, END DUMP, 24'                   | 1E1D1K286TRK20386 | TRAILER                  |
| 0287     | 2017      | FELLING            | FT14IT-18   | Trailer, Tiltbed Carhauler 18'           | 5FTCE2327H2003734 | TRAILER                  |
| 0288     | 2014      |                    |             | TRAILER, OFFICE 24X60                    | 1440353 / 1440354 | PERM STRUCTURE           |

| Asset ID | Year | Manufacturer             | Model               | Description                      | Serial #           | Type               |
|----------|------|--------------------------|---------------------|----------------------------------|--------------------|--------------------|
| 0289     | 2006 | HILLTOP                  | 171245              | TRAILER, OFFICE 8X24 ft          | 9094               | TEMP JOB TRAILER   |
| 0290     |      | MODSPACE                 | 171245              | TRAILER, OFFICE 12X46            | 9326120            | PERM STRUCTURE     |
| 0292     | 2013 | SDI                      | 13-STRI             | TRAILER, SIDE DUMP, SUP TRI      | 1S9DS4739DS819030  | TRAILER            |
| 0293     | 2013 | SDI                      | 13-STRI             | TRAILER, SIDE DUMP, SUP TRI      | 1S9DS4738DS819066  | TRAILER            |
| 0294     | 2013 | SDI                      | 13-STRI             | TRAILER, SIDE DUMP, SUP TRI      | 1S9DS473XDS819067  | TRAILER            |
| 0295     | 2013 | SDI                      | 13-STRI             | TRAILER, SIDE DUMP, SUP TRI      | 1S9DS4731DS819068  | TRAILER            |
| 0296     | 2013 | SDI                      | 13-STRI             | TRAILER, SIDE DUMP, SUP TRI      | 1S9DS4733DS819069  | TRAILER            |
| 0297     | 2013 | SDI                      | 13-STRI             | TRAILER, SIDE DUMP, SUP TRI      | 1S9DS473XDS819070  | TRAILER            |
| 0298     | 2013 | SDI                      | 13-STRI             | TRAILER, SIDE DUMP, SUP TRI      | 1S9DS4731DS819071  | TRAILER            |
| 0299     | 2013 | SDI                      | 13-STRI             | TRAILER, SIDE DUMP, SUP TRI      | 1S9DS4733DS819072  | TRAILER            |
| 0300     | 2018 | MITCHELL ELLIS PRODUCTS  | Coir Buster Limited | Coir Processor                   |                    | GRINDER            |
| 0302     |      | KOLMEN / ATHEY           | 101RFP              | 120 ft Radial Stacking Conveyor  | 88-110-36-125      | CONVEYOR           |
| 0303     | 2011 |                          |                     | CONVEYOR, 36" x 80' Radial Stack |                    | CONVEYOR           |
| 0304     | 2011 |                          |                     | CONVEYOR, 36" x 100' Radial Stac |                    | CONVEYOR           |
| 0306     |      | SWIFT                    | RM6030              | CONVEYOR                         | 042495ZVU512       | CONVEYOR           |
| 0307     |      |                          |                     | CONVEYOR 40 ft                   |                    | CONVEYOR           |
| 0308     |      | MORBARK                  | 24"X 35 ft          | CONVEYOR, CHIP                   |                    | CONVEYOR           |
| 0309     |      |                          |                     | CONVEYOR, LATTICE                |                    | CONVEYOR           |
| 0310     |      | GDS                      | PT-4048             | CONVEYOR, STACKING               |                    | CONVEYOR           |
| 0311     |      | VALLEY                   | 80 ft               | CONVEYOR, STACKING               | 6101062            | CONVEYOR           |
| 0312     |      |                          |                     | CONVEYOR, STACKING, YELLOW       |                    | CONVEYOR           |
| 0313     |      | MASABA                   |                     | CONVEYOR, 36 X 80f RADIAL STACK  | 96574              | CONVEYOR           |
| 0314     |      | BARBER GREEN             | 16"X 30 ft          | CONVEYOR, TRANSFER               | 3854520            | CONVEYOR           |
| 0315     |      | RETECH / ENVIROQUIP SYS  | SC3630              | CONVEYOR, END STACKER            | SC95078-3630       | CONVEYOR           |
| 0316     |      | GDS                      | PT-4060             | CONVEYOR, STACKING               |                    | CONVEYOR           |
| 0317     | 2011 | WESTERN CONVEYOR SYSTEMS |                     | Telescope Conveyor, 50/70        |                    | CONVEYOR           |
| 0318     | 1996 | RETECH / ENVIROQUIP SYS  | SC3050              | CONVEYOR, SIDE STACKER           | SC93021-3050       | CONVEYOR           |
| 0319     |      | WESTERN CONVEYOR SYSTEMS |                     | Telescope Conveyor, 50/70        |                    | CONVEYOR           |
| 0320     | 2005 | ROTOCHOPPER              | 250                 | Bagger system                    | 05-5067            | BAGGER SYSTEM      |
| 0321     | 2011 | HAMER                    |                     | Bagger system                    |                    | BAGGER SYSTEM      |
| 0322     | 1996 |                          |                     | Container, 20ft                  | NONU8964049        | SHIPPING/TRANSPORT |
| 0323     |      |                          |                     | Container, 20ft                  | GVTU 2110632       | STORAGE            |
| 0324     |      | CHEROKEE WEST END        | 20ft                | Container, 20ft                  | CHWU2007858        | STORAGE            |
| 0325     |      | SHANGHAI BAOSHAN         | 20ft                | Container, 20ft - Mulch Storage  | IMNU2121330        | STORAGE            |
| 0326     |      | SHANGHAI BAOSHAN         | 20ft                | Container, 20ft High Cube        | IMNU2127101        | STORAGE            |
| 0327     |      |                          |                     | Container, 20ft                  |                    | STORAGE            |
| 0328     | 2019 | DOPPSTADT                | SST1025             | Screener                         |                    | SCREEN             |
| 0330     | 2014 | BACKERS                  | 3MTA                | Star Screen                      | 6886               | SCREEN             |
| 0332     | 1999 | POWERSCREEN              | Powergrid 800       | SCREENER                         | 72 14 913          | SCREEN             |
| 0334     | 1996 | GDS                      | 837S                | SCREENER, PORTABLE TROMMEL       | 1G96UPS735TR196006 | SCREEN             |
| 0335     | 1996 | RETECH                   | 723A                | SCREENER, PORTABLE TROMMEL       | 1R9TR47205M216083  | SCREEN             |
| 0336     | 2016 | VERMEER                  | TR620               | SCREENER, PORTABLE TROMMEL       | 56S5402M3GF001008  | SCREEN             |
| 0337     | 2000 | MCCLOSKEY                | MCB833RE            | SCREENER, PORTABLE TROMMEL       | 11046              | SCREEN             |



| Asset ID | Year                   | Manufacturer             | Model       | Description                       | Serial #            | Type            |
|----------|------------------------|--------------------------|-------------|-----------------------------------|---------------------|-----------------|
| 0340     | 2017 (trailer)<br>2008 | CIRCLE M TRAILERS        |             | 20' trailer w/ inspection tower   | 1C9US2022HM364122   | OPEN DECK       |
| 0341     |                        | GCS                      | 3660        | CONVEYOR 60 ft                    |                     | CONVEYOR        |
| 0342     |                        | GCS                      | 3660        | CONVEYOR 60 ft radial stacker     |                     | CONVEYOR        |
| 0343     | 1998                   |                          |             | Debris Cont. 20 ft, open top      | SUDU2813210         | WASTE HAULING   |
| 0344     | 1994                   |                          |             | Debris Cont. 20 ft, open top      | AWSU0295288         | WASTE HAULING   |
| 0345     |                        |                          |             | Debris Cont. 20 ft on Trailer 267 |                     | WASTE HAULING   |
| 0346     | 2005                   | ROLL OFFS USA            | 30 YD       | CONTAINER, ROLL-OFF               | 161130RO0405        | PRODUCT HAULING |
| 0347     | 2004                   | ROLL OFFS USA            | 30 YD       | CONTAINER, ROLL-OFF               | 161141-RO-04-05     | PRODUCT HAULING |
| 0348     |                        | WASTEQUIP                | 31 YD       | CONTAINER, ROLL-OFF               | 02TX 311370         | PRODUCT HAULING |
| 0349     |                        |                          |             | CONTAINER, ROLL-OFF, 40YD         | 10348241            | PRODUCT HAULING |
| 0350     | 2008                   |                          |             | CONTAINER, ROLL-OFF, 40YD         | 10341276            | PRODUCT HAULING |
| 0351     |                        | NEDLUND INDUSTRIES       | 28 CY       | CONTAINER, ROLL-OFF, 28YD         | 24461               | PRODUCT HAULING |
| 0352     | 1995                   | NEDLUND INDUSTRIES       | 26CY        | CONTAINER, ROLL-OFF, 26YD         | 24460               | PRODUCT HAULING |
| 0353     |                        | RAYFO                    | 18 ft       | CONTAINER, ROLL-OFF               |                     | WASTE HAULING   |
| 0354     | 1995                   | NEDLUND INDUSTRIES       | 31 YD       | CONTAINER, ROLL-OFF, 31YD         | 24462               | PRODUCT HAULING |
| 0355     |                        | WASTEQUIP                |             | Container, Roll-Off, 40yd         | 334757              | CONTAINER       |
| 0356     |                        | WASTEQUIP                |             | Container, Roll-Off, 40yd, on Tr  | 334758              | CONTAINER       |
| 0358     |                        |                          |             | CONTAINER, ROLL-OFF               |                     | CONTAINER       |
| 0359     |                        |                          |             | CONTAINER, ROLL-OFF               |                     | CONTAINER       |
| 0360     | 1995                   |                          |             | Container, Roll-Off, 40 yd        | 34612               | CONTAINER       |
| 0361     | 1995                   | NEDLUND INDUSTRIES       | 40 YD       | CONTAINER, ROLL-OFF, 40YD         | 24137               | CONTAINER       |
| 0362     | 1995                   | NEDLUND INDUSTRIES       | 40 YD       | Container, Roll-Off, 40 yd        | 24136               | CONTAINER       |
| 0363     |                        | NEDLUND INDUSTRIES       | 40 YD       | Container, Roll-Off, 40 yd        |                     | CONTAINER       |
| 0365     |                        | TIPHOOK                  |             | CONTAINER, STORAGE, 20ft          | TPHU8258379         | CONTAINER       |
| 0366     |                        | CERES                    |             | Office Container, 20 ft           | SPIU 0174448        | CONTAINER       |
| 0367     |                        | CERES                    |             | Office Container, 20 ft           | CPIU 8079642        | CONTAINER       |
| 0368     |                        | CERES                    |             | Office Container, 20 ft           | CPIU 8059461        | CONTAINER       |
| 0369     | 4/2006                 | CERES                    | ISO 20ft    | Container, 20 ft Office, windows  | SESU 2056324        | CONTAINER       |
| 0370     | 4/2006                 |                          |             | Container, 20 ft Office           | SESU 2055056        | CONTAINER       |
| 0372     |                        | WESTERN                  | 8 ft RC STS | Sander, 8' w/ Honda eng, on #40   | 03111530000294810-1 | SANDER          |
| 0373     |                        | WESTERN                  | 8 ft RC STS | Sander, 8 ft , Tecumseh, on #50   | 05031230000394809-1 | SANDER          |
| 0374     | 2010                   | YANGZHOU RUNYANG         | A40-10DP    | Container, 40 ft                  | HCZU8886257         | CONTAINER       |
| 0376     |                        | TRANSAMERICA             | 20ft        | Container, 20ft                   | TOLU2571063         | CONTAINER       |
| 0377     |                        | TRANSAMERICA             | 20ft        | Container, 20ft                   | TRLU3449076         | CONTAINER       |
| 0378     |                        |                          |             | Container, 20ft                   | UGMU8713501         | CONTAINER       |
| 0379     |                        |                          |             | Container, 20ft                   | 2218370             | CONTAINER       |
| 0380     |                        | TRAMAC                   |             | PACKER, VIBRATORY PLATE           | TR-75520221T2-21B   | PACKER          |
| 0381     | 2006                   | SHANGHAI CIMC<br>YANGSHA |             | Container, 20 ft                  | SESU2068562         | CONTAINER       |
| 0382     | 2006                   |                          |             | Container, 20 ft 9.5hgt           | OKHU6080364         | CONTAINER       |
| 0383     | 2006                   |                          |             | Container, 20 ft 9.5hgt           | OKHU6080385         | CONTAINER       |
| 0384     |                        |                          |             | Container, Office, 40 ft 9.5hgt   | CPIU 9000576        | CONTAINER       |
| 0385     | 5/2006                 |                          |             | Container, Record Storage, 40 ft  | OKFU 6040960        | CONTAINER       |
| 0386     | 4/2006                 |                          |             | Container, Yard Office, 20 ft     | SESU 2056237        | CONTAINER       |

| Asset ID | Year   | Manufacturer   | Model              | Description                    | Serial #              | Type           |
|----------|--------|----------------|--------------------|--------------------------------|-----------------------|----------------|
| 0387     | 4/2006 | SHANGHAI CHMC  |                    | Container, Tool Storage, 20 ft | SESU 2056535          | CONTAINER      |
| 0388     | 4/2006 | YANGSHA        |                    | Container, 20 ft               | SESU 2055098          | CONTAINER      |
| 0389     |        |                |                    | Container, 20 ft               |                       | CONTAINER      |
| 0390     |        | TRANSAMERICA   |                    | Container, 20 ft               | HI 804899             | CONTAINER      |
| 0391     |        |                |                    | Container, 6 ft                | ANYU 6010311          | CONTAINER      |
| 0392     |        |                |                    | Container, 6 ft                | ANYU 3010540          | CONTAINER      |
| 0393     | 1996   |                |                    | Container, 20 ft               | 307329-6              | CONTAINER      |
| 0394     |        |                |                    | Container, 20 ft               | 2751226               | CONTAINER      |
| 0395     |        |                |                    | Container, 20 ft               | 2531810               | CONTAINER      |
| 0396     |        |                |                    | Container, 20 ft               | 2571063               | CONTAINER      |
| 0397     |        |                |                    | Container, 20 ft               | 3449076               | CONTAINER      |
| 0399     |        |                |                    | Container, 40 ft               | 4094463               | STORAGE        |
| 0402     | 1994   | DIAMOND Z      | 1260               | GRINDER, TUB                   | 1D9FX3923RC231110     | GRINDER        |
| 0404     | 2008   | CBI            | 8800T Magnum Force | GRINDER, Horizontal, track     | 8800THZKC320020       | GRINDER        |
| 0405     | 1995   | MORBARK        | 1400               | GRINDER, TUB / TARANTULA 36"   | 575-011               | GRINDER        |
| 0407     | 1990   | DIAMOND Z      | PWG 1463           | GRINDER, TUB                   | 1D9FX453LN147034      | GRINDER        |
| 0408     | 1994   | DIAMOND Z      | 1463 TWIN          | GRINDER, TUB                   | 1D9FX4834RN147110     | GRINDER        |
| 0409     | 1998   | REXWORKS       | 800                | GRINDER, MEGAGRIND             | M50801                | GRINDER        |
| 0410     | 1985   | VERMEER        | 665A               | GRINDER, STUMP                 | 1231                  | GRINDER        |
| 0411     | 2008   | RUBBLE MASTER  | RM60               | Crusher                        | RM60-0380             | CRUSHER        |
| 0412     | 2014   | KOMATSU        | PC360LC-10         | Excavator, Hyd                 | A32480                | EXCAVATOR      |
| 0414     | 2013   | CATERPILLAR    | 320E L LR          | EXCAVATOR, 48' Long Reach      | WBK01980              | EXCAVATOR      |
| 0417     | 1992   | LINK BELT      | 2800Q              | Amphibious Track, Long Reach   | D-2-0314              | EXCAVATOR      |
| 0419     |        | ARASMITH       | 42", 200 HP        | CHIPPER, DRUM, WHOLE TREE      |                       | CHIPPER        |
| 0420     | 1961   | AUSTIN WESTERN | 220                | GRADER                         | H5644                 | GRADER         |
| 0421     | 2008   | DEERE          | 270D LC            | EXCAVATOR                      | FF270DX703779         | EXCAVATOR      |
| 0423     | 1984   | CATERPILLAR    | 235                | EXCAVATOR                      | 32K03643              | EXCAVATOR      |
| 0424     | 1996   | HITACHI        | EX220 LC3          | EXCAVATOR                      | 15D-10543             | EXCAVATOR      |
| 0425     | 1996   | CATERPILLAR    | 320B               | EXCAVATOR                      | 5BR00702              | EXCAVATOR      |
| 0426     | 1996   | KOMATSU        | PC220 LC6L         | EXCAVATOR                      | A80457                | EXCAVATOR      |
| 0427     | 1996   | KOMATSU        | PC300LC-6LC        | EXCAVATOR                      | A80091                | EXCAVATOR      |
| 0429     | 1994   | KOMATSU        | PC200LC-6L         | EXCAVATOR                      | A80290                | EXCAVATOR      |
| 0430     | 2006   | KOMATSU        | PC300LC-7E0        | EXCAVATOR, 54" Bucket          | A88024                | EXCAVATOR      |
| 0432     | 2003   | CASE           | MX230              | Tractor                        | JAZ127273             | TRACTOR, FARM  |
| 0433     | 2002   | CATERPILLAR    | 420D               | Backhoe                        | FDP08288              | BACKHOE/LOADER |
| 0434     | 2012   | LINK BELT      | 250-X3 LF          | EXCAVATOR, 60' REACH           | EIDK2-5034            | EXCAVATOR      |
| 0436     | 1989   | TROJAN         | 1900Z              | LOADER, WHEEL                  | LT201932 / 0189-4758B | WHEEL LOADER   |
| 0437     | 1989   | CATERPILLAR    | 936E               | LOADER, WHEEL                  | 33Z3400               | WHEEL LOADER   |
| 0438     | 1998   | CATERPILLAR    | 416C               | BACKHOE/LOADER                 | 1WR03314              | BACKHOE/LOADER |
| 0439     | 2014   | DEERE          | 624K               | LOADER, WHEEL, STD BUCKET      | 1DW624KZJEF660883     | WHEEL LOADER   |
| 0440     | 1994   | KOMATSU        | WA-250-1           | LOADER, WHEEL                  | A65393                | WHEEL LOADER   |
| 0441     | 1998   | VOLVO          | L120C              | LOADER, WHEEL                  | L120CV12243           | WHEEL LOADER   |
| 0442     | 1995   | VOLVO          | L-70C              | LOADER, WHEEL                  | V11463                | WHEEL LOADER   |



| Asset ID | Year | Manufacturer   | Model              | Description                                  | Serial #          | Type              |
|----------|------|----------------|--------------------|----------------------------------------------|-------------------|-------------------|
| 0444     | 1996 | CATERPILLAR    | IT-28F             | LOADER, WHEEL                                | 3CL02184          | WHEEL LOADER      |
| 0445     | 1996 | CATERPILLAR    | IT-28G             | LOADER, WHEEL                                | 8CR00140          | WHEEL LOADER      |
| 0446     | 1996 | CATERPILLAR    | IT-38-F            | LOADER, WHEEL                                | 6FN00449          | WHEEL LOADER      |
| 0448     | 1996 | CATERPILLAR    | IT-38-F            | LOADER, WHEEL                                | 6FN00385          | WHEEL LOADER      |
| 0449     | 1996 | CATERPILLAR    | IT-38-F            | LOADER, WHEEL                                | 6FN00400          | WHEEL LOADER      |
| 0450     | 2002 | CATERPILLAR    | 140H               | GRADER, ROAD                                 | 2ZK7547           | GRADER            |
| 0451     | 1990 | CLARK (RANGER) | F666 GR            | SKIDDER, LOG                                 | 555BC00694        | SKIDDER           |
| 0452     | 1974 | TIMBERJACK     | 225D               | SKIDDER, LOG                                 | 225GS787143       | SKIDDER           |
| 0453     | 2006 | KOMATSU        | PC400LC-7E0        | HYD EXCAVATOR,                               | KMTPC184H54A87265 | EXCAVATOR         |
| 0454     | 2009 | DEERE          | 544K               | Wheel Loader                                 | DW544KZ624326     | WHEEL LOADER      |
| 0455     | 2008 | DEERE          | 644K               | Wheel Loader                                 | DW644KZ624427     | WHEEL LOADER      |
| 0456     | 2013 | CATERPILLAR    | D6T LGP            | DOZER,                                       | ZJB01250          | DOZER             |
| 0457     | 2014 | DEERE          | 744K               | Loader w/ quick attach                       | XVDE657261        | WHEEL LOADER      |
| 0458     | 2008 | DEERE          | 750J LGP           | DOZER, CRAWLER                               | T0750JX172776     | DOZER             |
| 0458A    | 2017 | TOPCON         |                    | TOPCON wiring and antenna                    |                   | GPS SYSTEM        |
| 0459     | 2008 | DEERE          | 850J LGP           | DOZER, CRAWLER                               | T0850JX172818     | DOZER             |
| 0461     | 1997 | CATERPILLAR    | D6M LGP            | DOZER, CRAWLER, w/ winch                     | 2RN00282          | DOZER             |
| 0463     | 2008 | CATERPILLAR    | 973C               | Track Loader, CRAWLER                        | LDX00433-CES      | TRACK LOADER      |
| 0464     |      | KOMATSU        | D75S-3             | Track Loader, CRAWLER                        | 7442              | TRACK LOADER      |
| 0465     | 2006 | CATERPILLAR    | D6N LGP            | DOZER, CRAWLER, w/ winch                     | ALY02190          | DOZER             |
| 0466     | 2006 | CATERPILLAR    | D6N LGP            | DOZER, CRAWLER, HIGH TRACK                   | ALY02153          | DOZER             |
| 0467     | 2006 | CATERPILLAR    | D6R LGP Series III | DOZER, CRAWLER,                              | WRG00218          | DOZER             |
| 0468     | 2006 | CATERPILLAR    | D6R LGP Series III | DOZER, CRAWLER, w/ winch                     | WRG00197          | DOZER             |
| 0469     | 2014 | CATERPILLAR    | D6N LGP            | Dozer                                        | PBA01928          | DOZER             |
| 0469A    | 2015 | TOPCON         |                    | GPS Controller System, Hardware Install Only |                   | GPS SYSTEM        |
| 0469B    | 2016 | TOPCON         | X-53i GX-55        | GPS Screen & control box                     | 1229-10309        | GPS SYSTEM        |
| 0470     | 1993 | BOBCAT         | 443B               | LOADER, BOBCAT 443                           | 511211046         | LOADER - SKID     |
| 0471     | 2015 | CATERPILLAR    | 257DR              | Skid Loader, Tracked                         | EZW01029          | LOADER-SKID-TRACK |
| 0472     | 2000 | BOBCAT         | 763G               | LOADER, BOBCAT 763                           | 512251006         | LOADER - SKID     |
| 0475     | 2005 | BOBCAT         | S185               | LOADER, BOBCAT                               | 525024754         | LOADER - SKID     |
| 0476     | 2006 | BOBCAT         | 5600 Toolcat       | TOOL CAT                                     | A00311820         | UTILITY VEHICLE   |
| 0477     | 2008 | BOBCAT         | T190               | Skid Loader, Tracked                         | A3LN11404         | LOADER-SKID-TRACK |
| 0478     | 2013 | CATERPILLAR    | 279C2              | Skid Loader, Tracked                         | KWB970            | LOADER-SKID-TRACK |
| 0479     | 2008 | DEERE          | 850J               | DOZER, Pyramid Pads                          | T0850JX164162     | DOZER             |
| 0481     | 2008 | DEERE          | 244J               | LOADER, WHEEL                                | 722013            | WHEEL LOADER      |
| 0482     | 2009 | DEERE          | 244J               | LOADER, WHEEL                                | 723189            | WHEEL LOADER      |
| 0483     | 2012 | DEERE          | 324J               | LOADER, WHEEL                                | 1LU324JXKZB030138 | WHEEL LOADER      |
| 0484     | 2013 | PRINCETON      | PB50               | Fork Truck, 5K Cap, Piggyback                | P147673412        | FORKTRUCK         |
| 0485     | 2005 | ROSCO          | RB-48              | Broom Sweeper                                | 45156             | SWEEPER           |
| 0486     | 2003 | PRINCETON      | E2-3RVX            | Fork Truck, 5K Cap, Piggyback                | 109396            | FORKTRUCK         |
| 0487     | 2004 | PRINCETON      | E2-3RVX            | Fork Truck, 5K Cap, Piggyback                | 110323            | FORKTRUCK         |
| 0488     | 2009 | CATERPILLAR    | NR4500             | FORK LIFT, 4500# cap, Electric               | 7NR3846902        | FORKTRUCK         |
| 0489     |      | TOYOTA         | 52-6FGU35          | FORK LIFT, 6000# capacity                    | 60948             | FORKTRUCK         |

| Asset ID | Year | Manufacturer   | Model      | Description                       | Serial #       | Type          |
|----------|------|----------------|------------|-----------------------------------|----------------|---------------|
| 0490     | 1977 | SWINGER        | 200/DIESEL | LOADER, SWINGER                   | 2001465        | LOADER - SKID |
| 0492     | 1994 | SWINGER        | 240        | LOADER, SWINGER                   | NW-378         | LOADER - SKID |
| 0493     | 1998 | SWINGER        | SW2000     | LOADER, SWINGER                   | NW117398       | LOADER - SKID |
| 0494     | 1998 | SWINGER        | SW2000     | LOADER, SWINGER                   | NW128298       | LOADER - SKID |
| 0496     | 2006 | INGERSOLL RAND | SD-100-D   | COMPACTOR, 84" W/SHEEPFT SHL      | 186628         | COMPACTOR     |
| 0497     | 2006 | INGERSOLL RAND | SD-100-D   | COMPACTOR, 84"                    | 182670         | COMPACTOR     |
| 0498     | 2010 | CATERPILLAR    | D6T LGP    | DOZER,                            | KJL1150        | DOZER         |
| 0499     | 2011 | CATERPILLAR    | D6T LGP    | DOZER,                            | KJL01238       | DOZER         |
| 0500     | 2013 | CATERPILLAR    | D6N LGP    | DOZER, CRAWLER                    | PBA00560       | DOZER         |
| 0500A    | 2015 | TOPCON         |            | GPS Controller System             |                | GPS SYSTEM    |
| 0501     | 2014 | CATERPILLAR    | D6N LGP    | DOZER, CRAWLER                    | PBA01627       | DOZER         |
| 0501A    | 2015 | TOPCON         |            | GPS Controller System             |                | GPS SYSTEM    |
| 0502     | 2011 | CASE           | Magnum 235 | Tractor, Dual Tire 4WD            | ZCRD05785      | TRACTOR, FARM |
| 0503     | 2013 | CASE           | Magnum 235 | Tractor, Dual Tire 4WD            | ZDRD03361      | TRACTOR, FARM |
| 0506     | 2012 | CATERPILLAR    | 140M2      | GRADER, ROAD                      | R9M00148       | GRADER        |
| 0507     | 2013 | CATERPILLAR    | 140M2 AWD  | GRADER, ROAD All Wheel Drive      | M9J00514       | GRADER        |
| 0507A    | 2015 | TOPCON         |            | GPS Controller System, Wire setup |                | GPS SYSTEM    |
| 0507B    | 2016 | TOPCON         | GX-55      | GPS Controller System, Screen     |                | GPS SYSTEM    |
| 0508     | 2012 | CASE           | MAGNUM 180 | Tractor, Dual Tire 4WD            | ZCRH08409      | TRACTOR, FARM |
| 0509     | 2012 | BROCE          | CR-350     | Broom Sweeper                     | 407614         | SWEEPER       |
| 0510     |      |                |            | DOLLY, FIFTH WHEEL                |                | DOLLY         |
| 0511     |      | MACK           | TANDEM     | DOLLY, FIFTH WHEEL                | CES-1434       | DOLLY         |
| 0512     | 2003 | PRINCETON      | PB50       | Fork Truck, 5K Cap, Piggyback     | 85152003       | FORKTRUCK     |
| 0513     | 2000 | PRINCETON      | D50        | Fork Truck, 5K Cap, Piggyback     | 712246         | FORKTRUCK     |
| 0514     |      |                |            | DOLLY, GRINDER                    | CER-5668       | DOLLY         |
| 0515     | 2007 | PRO-TECH       | SP16-L     | Snow Pusher, 16 ft                | 26948          | PUSHER        |
| 0516     | 2006 | PRO-TECH       | SP16-L     | Snow Pusher, 16 ft                | 22797          | PUSHER        |
| 0517     | 2007 | GROUSER        | 2200       | Tractor Dozer, 14 ft              | 200700607      | BLADE         |
| 0519     | 2016 | CATERPILLAR    | SSL-84RAKE | Bucket, Grapple Skeleton          | A4167GR30053   | BUCKET        |
| 0520     | 2005 | DEERE          | AT316647   | Bucket, 1yd with cutting edge     |                | BUCKET        |
| 0521     | 2005 |                |            | Bucket, 1yd with cutting edge     |                | BUCKET        |
| 0522     | 2016 | CATERPILLAR    | DB 60 EG   | BUCKET, 60", 2.98 CY              | NBC18819       | BUCKET        |
| 0523     | 2005 | E-JECT         | SC-17-U    | Scraper, Pull Lead                | 239F87565R29   | SCRAPER       |
| 0524     | 2005 | E-JECT         | SC-17-U    | Scraper, Pull Lead                | 297F87565R29   | SCRAPER       |
| 0525     | 2013 |                |            | Bucket, 2yd with cutting edge     |                | BUCKET        |
| 0526     | 2013 |                |            | Bucket, 2yd with cutting edge     |                | BUCKET        |
| 0528     | 2006 | E-JECT         | SC-17-U    | Scraper, Pull Lead                | 376F87565R29   | SCRAPER       |
| 0529     | 2006 | E-JECT         | SC-17-U    | Scraper, Pull Pup                 | 363R87565R29   | SCRAPER       |
| 0530     | 2014 | ROME           | TACW-16    | 10.5' Farm Disc, 32 in blades     | 8TACW-508      | DISC          |
| 0531     | 2014 | ROME           | TACW-16    | 10.5' Farm Disc, 32 in blades     | 8TACW-525      | DISC          |
| 0533     | 2012 | SUNFLOWER      | 1234-18    | 18' Farm Disc, 22 in blades @ 8"  | S12340CZ100094 | DISC          |
| 0548     |      | DERSON MFG     |            | DIESEL TANK, W/PUMP, 1000 GAL     | 4902           | TANK          |
| 0549     |      | DERSON MFG     |            | DIESEL TANK, W/PUMP, 1000 GAL     | 5012           | TANK          |



| Asset ID | Year | Manufacturer             | Model       | Description                                        | Serial #       | Type         |
|----------|------|--------------------------|-------------|----------------------------------------------------|----------------|--------------|
| 0550     |      |                          |             | DIESEL TANK, W/12V PUMP                            | CES 125        | TANK         |
| 0551     |      | CENEX                    | 500 GAL     | DIESEL TANK, WHITE W/12V PUMP                      |                | TANK         |
| 0552     |      | DELTA<br>CONSOLIDATION   | 80000       | TANK, FUEL, 105 GAL                                |                | TANK         |
| 0553     | 2014 | RETIF                    | DWT1000-044 | TANK, FUEL, 1000 GAL                               |                | TANK         |
| 0554     |      |                          |             | FUEL TANK, 500 Gal                                 |                | TANK         |
| 0555     |      |                          |             | WATER TANK WITH PUMP 1000 GL                       |                | TANK         |
| 0556     |      | FLEETFARM                | 100 GAL     | FUEL TANK W/PUMP FOR PU, 100GL                     | 004602/C-0389  | TANK         |
| 0557     |      | TANKO                    | 4200        | WATER TANK 4000 gal (color mach)                   |                | TANK         |
| 0560     |      | AREMORE                  | 105         | TANK SPRAYER                                       | 19657          | TANK         |
| 0565     | 2007 | VALLEY ENGINEERI         | V-320       | Lube Skid                                          |                | LUBE SKID    |
| 0569     | 2015 | B-BUILT MFG              | PF-100-42   | ATTACHMENT, FORKLIFT                               |                | FORKS        |
| 0570     |      |                          |             | Rubber Boat                                        |                | MARINE EQUIP |
| 0571     |      |                          |             | Motor, boat                                        |                | MARINE EQUIP |
| 0572     |      | PREMIER                  |             | Platform Boat - Skimmer 8 x 20                     | PMY47475G010   | MARINE EQUIP |
| 0573     | 2010 | TRACKER MARINE           | 1436 Topper | Jon Boat, 14'                                      | BUJ10077H910   | MARINE EQUIP |
| 0575     | 1999 | CHERRINGTON              | 5000        | Beach Cleaner                                      | 0112412        | MARINE EQUIP |
| 0576     | 2010 | ERCOA                    |             | Platform Boat - Skimmer 8 x 29, 90HP motor         | ERC15121G010   | MARINE EQUIP |
| 0577     |      | ERCOA                    |             | Platform Boat - Skimmer 8 x 29                     | ERC15122G010   | MARINE EQUIP |
| 0578     |      | ERCOA                    |             | Platform Boat - Skimmer 8 x 29                     | ERC15123G010   | MARINE EQUIP |
| 0579     |      | ERCOA                    |             | Platform Boat - Skimmer 8 x 29                     | ERC15124G010   | MARINE EQUIP |
| 0580     | 2010 | ERCOA                    |             | Platform Boat - Skimmer 8 x 29, no motor currently | ERC15125G010   | MARINE EQUIP |
| 0581     | 2001 | HOMD                     |             | Boat, work w/ 150HP motor                          | LAZ62502H101   | MARINE EQUIP |
| 0582     | 2013 | ACCESSORIES<br>UNLIMITED | 48          | Fork Set, 4 FT                                     |                | FORKS        |
| 0583     | 2007 | BOBCAT                   | 60 Sweeper  | Broom, Box                                         | 714418610      | BROOM        |
| 0584     |      | BOBCAT                   | 60 Sweeper  | Broom, Box                                         | 714407625      | BROOM        |
| 0585     | 2008 | BOBCAT                   | 68"         | BROOM, POWER ARTICULATED, 68"                      | 231316874      | BROOM        |
| 0586     | 2008 | BOBCAT                   | 72SNOWBLADE | Snow Blade                                         | 223103047      | BLADE        |
| 0587     | 2013 |                          |             | Fork Set, 6 FT                                     |                | FORKS        |
| 0588     | 2013 |                          |             | Fork Set, 6 FT                                     |                | FORKS        |
| 0589     | 2008 | ROCKLAND                 | RL 644K     | Bucket, 5yd Roll out on Unit 455                   | R 56480        | BUCKET       |
| 0590     | 2008 | ROCKLAND                 |             | Bucket, 4yd Roll out on Unit 454                   |                | BUCKET       |
| 0591     | 2008 | JRB                      | 270D        | Coupler on Unit 421                                | 1108-DEW9401   | QUICK ATTACH |
| 0592     | 2008 | PEMBERTON                | CBG         | Grapple on Unit 421                                | 137 4 1008     | GRAPPLE      |
| 0593     | 2008 | DEERE                    | 240D        | 48 inch Bucket on Unit 421                         | 212036-6-1     | BUCKET       |
| 0594     |      | PEMBERTON                |             | GRAPPLE FOR IT28G                                  | 147430100      | GRAPPLE      |
| 0595     | 2007 | EZEE-ON                  | 8550        | Disc, 9.5 ft, 32 in blades                         | 51789          | DISC         |
| 0596     |      | BUSH HOG                 |             | Harrow plow                                        |                | PLOW         |
| 0598     |      | BOBCAT                   | 60"         | BROOM, POWER ARTICULATED, 60"                      |                | BROOM        |
| 0599     |      |                          |             | BUCKET, HIGH TIP ROLL OUT                          |                | BUCKET       |
| 0601     |      | JRB                      | WA380-3     | Forks, wheel loader IT38                           | 1201-82969-1/2 | FORKS        |
| 0602     | 1999 | LABOUNTY                 | 140HDR      | GRAPPLE                                            | 14468          | GRAPPLE      |
| 0603     | 1998 | PEMBERTON                | JD690E      | GRAPPLE, FJD690 OR HITACHI200                      | 625 3 1098     | GRAPPLE      |
| 0604     |      | EMPIRE                   | L120C       | BUCKET, 8CY, FOR VOLVO 120                         | E-507-8        | BUCKET       |

| Asset ID | Year | Manufacturer | Model           | Description                     | Serial #         | Type         |
|----------|------|--------------|-----------------|---------------------------------|------------------|--------------|
| 0605     |      | LABOUNTY     | HDR110          | GRAPPLE                         | 11583            | GRAPPLE      |
| 0606     |      | LABOUNTY     | 140HDR          | GRAPPLE                         | 14455            | GRAPPLE      |
| 0606A    |      | LABOUNTY     |                 | GRAPPLE                         | 131876           | QUICK ATTACH |
| 0607     |      | MELROE       | 66"             | GRAPPLE, TINE                   | 425501326        | GRAPPLE      |
| 0608     |      | MELROE       | 66"             | GRAPPLE/BUCKET, 66"             | 477002581        | GRAPPLE      |
| 0609     |      | MELROE       | 72"             | GRAPPLE/BUCKET                  | 456100184        | GRAPPLE      |
| 0610     |      | EMPIRE       | FOR PC300       | SHEAR ADAPTER                   |                  | SHEAR        |
| 0611     |      | ROCKLAND     | BR              | RAKE, ROOT, DOZER               | DV449A           | RAKE         |
| 0612     |      | PEMBERTON    | CAT320 3 MDG200 | CONCRETE DENSIFIER              | 083 3 0499       | PULVERIZER   |
| 0613     |      | MANN         |                 | GRAPPLE, HYDR, FOR IT38F        | LX5479           | GRAPPLE      |
| 0614     |      | HARLEY       | PRO-6           | RAKE, POWER                     | P66D022          | RAKE         |
| 0615     |      | TINK         | 7.5 CY          | BUCKET, TINK, IT38F, 7.5CY      | LX552 06354E     | BUCKET       |
| 0616     |      | CATERPILLAR  | IT-28G          | FORKS, FOR IT-28                | 36397            | FORKS        |
| 0617     |      | MELROE       | 60"             | GRAPPLE, 60"                    | 659902763        | GRAPPLE      |
| 0618     |      | PEMBERTON    | IT-38           | GRAPPLE RAKE, IT 38             | LR/P-1424-4-1098 | GRAPPLE      |
| 0619     |      | PEMBERTON    |                 | GRAPPLE FOR IT28G               | 1423-3-1098      | GRAPPLE      |
| 0620     |      |              |                 | BUCKET, DITCHING, 66"           |                  | BUCKET       |
| 0621     |      | EMPIRE       | 5 TINE          | GRAPPLE, 5 TINE                 |                  | GRAPPLE      |
| 0622     |      | ROME         | KG              | BLADE, CLEARING, W/C-FRAME      |                  | UNKNOWN      |
| 0623     |      | FLECO        | 980             | RAKE W/ CLAMPS, STACKING        |                  | RAKE         |
| 0624     |      | MELROE       | 66"             | GRAPPLE, TINE, 66"              | 1232             | GRAPPLE      |
| 0625     | 1993 | SWEEPSTER    | L4800AF         | BROOM, SNOW, W/hyd motor        | 945761           | BROOM        |
| 0626     |      | MELROE       | 96"             | BUCKET, 96"                     |                  | BUCKET       |
| 0627     |      |              |                 | BUCKET, IT38F                   | 3TL05901         | BUCKET       |
| 0628     |      | MELROE       |                 | BUCKET, BOBCAT                  |                  | BUCKET       |
| 0629     |      |              |                 | BUCKET, 96"                     |                  | BUCKET       |
| 0630     |      | TROJAN       |                 | BUCKET, on Trojan               |                  | BUCKET       |
| 0631     |      |              |                 | BUCKET, 73" snow                |                  | BUCKET       |
| 0632     |      | MELROE       | 78"             | BUCKET, 78"                     |                  | BUCKET       |
| 0633     |      | FLECO        |                 | RAKE, ROOT, FOR TROJAN          |                  | RAKE         |
| 0634     |      | PRENTICE     |                 | GRAPPLE                         | 8701             | GRAPPLE      |
| 0635     |      | MELROE       | 6576891         | BUCKET                          | G88945           | BUCKET       |
| 0636     | 1996 | SWEEPSTER    | LH 72           | BROOM                           |                  | BROOM        |
| 0637     |      | MELROE       |                 | BUCKET, dirt, ON UNIT 473       |                  | BUCKET       |
| 0638     | 1995 | SWEEPSTER    | LH72            | BROOM                           | 9547001          | BROOM        |
| 0639     |      | BOSS         | 9 FT            | Plow, snow 9 ft 2 in on Unit 94 | 90619            | PLOW         |
| 0640     |      | MELROE       | 54"             | BUCKET, 54", FOR # 39           |                  | BUCKET       |
| 0641     |      | BOSS         | 9 FT            | Plow, snow 9 ft 2 in on Unit 34 | 31643            | PLOW         |
| 0642     |      | BOSS         | 9 FT            | PLOW, SNOW, 9 ft on #51         | 35220            | PLOW         |
| 0643     |      |              |                 | BUCKET, DIRT, FOR VOLVO 120C    | 92777            | BUCKET       |
| 0644     |      |              |                 | GRAPPLE, HYDR, FOR SWINGER      |                  | GRAPPLE      |
| 0645     |      |              |                 | BUCKET, SWINGER, 1.25CY         |                  | BUCKET       |
| 0646     |      | BM           | 3.25 YDS        | BUCKET, IT38F, 3.25CY           | X3779            | BUCKET       |

| Asset ID | Year | Manufacturer    | Model        | Description                      | Serial #         | Type         |
|----------|------|-----------------|--------------|----------------------------------|------------------|--------------|
| 0647     |      | BOSS            | 9 FT         | Plow, snow 9 ft 2 in on Unit 41  | 90808            | PLOW         |
| 0648     |      | CATERPILLAR     | 6W8900       | FORKS, 416 CAT                   | 4500X2472075X600 | FORKS        |
| 0649     |      |                 |              | BUCKET, IT28G                    | 9Z8955-06        | BUCKET       |
| 0650     |      | BALDERSON       | BIT-36-7SQ   | BUCKET, IT38F, 7.5cuyd           | 3JL06477         | BUCKET       |
| 0651     |      |                 |              | BUCKET, PC300                    | 904834           | BUCKET       |
| 0652     |      | BOSS            | 9 FT         | Plow, snow 9 ft 2 in on Unit 81  | 90798            | PLOW         |
| 0653     |      | PRENTICE        | 120 LOADER   | ATTACHMENT, LOADER               | Z204334          | BOOM         |
| 0654     |      |                 |              | PLOWING DISC                     |                  | DISC         |
| 0655     |      | DE NARDI CORP   | M-90787      | ATTACHMENT, FORKLIFT             | 2021-9           | FORKS        |
| 0656     |      | FARM KING       |              | AUGER                            |                  | AUGER        |
| 0657     |      | KOMATSU         | PC220        | QUICK ATTACH                     |                  | QUICK ATTACH |
| 0658     |      |                 |              | QUICK ATTACH                     |                  | QUICK ATTACH |
| 0659     |      | LABOUNTY        | RT65         | QUICK CONNECTOR FOR PC300        | 131847           | QUICK ATTACH |
| 0660     |      | EMPIRE          | FOR PC220    | QUICK TACH ADAPTER               |                  | QUICK ATTACH |
| 0661     |      | LABOUNTY        | 140HDR       | GRAPPLE                          | 14428            | GRAPPLE      |
| 0662     |      | LABOUNTY        | 120HDR       | GRAPPLE                          | 12414            | GRAPPLE      |
| 0663     |      | GENERAL TRACTOR | 185BM        | ASPHALT CUTTER                   |                  | CUTTER       |
| 0664     |      | VOLVO           | 3 YD         | BUCKET, 3YD, VOLVO LDR.          |                  | BUCKET       |
| 0665     |      |                 |              | BUCKET, FOR 936/IT38 LOADER      | 7781             | BUCKET       |
| 0666     |      |                 |              | BUCKET, HOE, 12"                 |                  | BUCKET       |
| 0667     |      | DROTT           | 4 IN 1       | BUCKET, LOADER                   | AZ04408          | BUCKET       |
| 0668     |      | DROTT           | 4 IN 1 31228 | BUCKET, LOADER                   | A70A408          | BUCKET       |
| 0669     |      |                 |              | BUCKET, TROJAN LOADER            |                  | BUCKET       |
| 0670     |      |                 |              | BUCKET, 64", FOR UNIT # 21       |                  | BUCKET       |
| 0671     |      | LABOUNTY        | HDR 120      | GRAPPLE, 5 TINE                  |                  | GRAPPLE      |
| 0672     |      | FLECO           | D7E 9R5000CQ | RAKE W/O ARMS                    | 92102            | RAKE         |
| 0673     |      | KOMATSU         | D75S         | RAKE, W/ CLAMP, LOADER           |                  | RAKE         |
| 0674     |      | INGERSOLL RAND  | SD-100-D     | SHEEPSFOOT, SHELL                |                  | SHEEPSFOOT   |
| 0675     |      | INGERSOLL RAND  | SD-100-D     | SHEEPSFOOT, SHELL                |                  | SHEEPSFOOT   |
| 0676     | 2006 | AMCO            | F42B 3224    | FARM DISC, 2 ROW, 12 ft w/ hitch | 06020061/ 676    | DISC         |
| 0677     |      |                 |              | HOPPER, FEED, GREEN              |                  | HOPPER       |
| 0678     | 2014 | BUSH HOG        | DSP12        | Blade, Pull type, 12' edge       | 12-00026         | GRADER       |
| 0679     |      | RAYFO           |              | HOOK, 18 ft AMP                  | 86138            | CONTAINER    |
| 0680     |      | EMPIRE          | FOR PC300    | QUICK TACH ADAPTER               | C597             | QUICK ATTACH |
| 0681     |      | BOBCAT          | 60 inch      | Sweeper, 60 inch                 | 6707144          | BROOM        |
| 0682     |      | SEPPI           | M-225/3      | TREE/BRUSH MOWER                 | 900113           | MOWER        |
| 0683     |      | FARM KING       |              | AUGER                            |                  | AUGER        |
| 0684     |      | MELROE          | 6564951      | BUCKET, 36", FOR # 39            | G90181           | BUCKET       |
| 0685     |      | WAG WAY         | 54"          | BUCKET, DIGGING, 54"             |                  | BUCKET       |
| 0686     |      | CATERPILLAR     |              | BUCKET, GENERAL PURPOSE          |                  | BUCKET       |
| 0687     |      | VOLVO           | 6.5YD        | BUCKET, HIGH TIP ROLL OUT, 6     | 001-94-693       | BUCKET       |
| 0688     |      | STEWART         |              | GRAPPLE, LOG                     |                  | GRAPPLE      |
| 0689     |      | BOBCAT          | 68"          | BROOM, POWER ARTICULATED, 68"    | 231311646        | BROOM        |



| Asset ID | Year | Manufacturer      | Model                 | Description                      | Serial #           | Type           |
|----------|------|-------------------|-----------------------|----------------------------------|--------------------|----------------|
| 0690     |      | LANG              | LK                    | RAKE, ROCK                       |                    | RAKE           |
| 0691     |      | FROST (KOMATSU)   | PC220                 | RIPPER                           |                    | RIPPER         |
| 0692     |      | PEMBERTON         | EGR300                | GRAPPLE                          | 50630297           | GRAPPLE        |
| 0693     |      | EMPIRE            | FOR PC300             | GRAPPLE FOR PC300                |                    | GRAPPLE        |
| 0694     |      | EMPIRE            | RR20684               | Bucket, sand, 3 cy               | 173113             | BUCKET         |
| 0695     |      | MELROE            | 66"                   | BUCKET, SNOW 66", FOR #47        | 6576900            | BUCKET         |
| 0696     |      | SUBURBAN          |                       | WRECKING BALL                    |                    | WRECKING BALL  |
| 0697     |      | EMPIRE            | PC400                 | RIPPER, FROST, PIN ON            |                    | RIPPER         |
| 0698     |      | BOBCAT            | 68"                   | BROOM, POWER ARTICULATED, 68"    | 231314104          | BROOM          |
| 0699     |      | VIRING            | 96"                   | BUCKET, SNOW 96"                 |                    | BUCKET         |
| 0700     |      | MILLER            | Bobcat 225+           | Welder                           | KF833561           | WELDER         |
| 0701     |      | MILLER            | BOBCAT                | WELDER (was on #51)              | KJ283449           | WELDER         |
| 0703     |      | MILLER            | Bobcat 225NT          | WELDER                           | KH401459           | WELDER         |
| 0704     |      | MILLER            | Bobcat 225 NT         | Welder, Onan engine              | KK296545           | WELDER         |
| 0705     |      | CI                |                       | WELDER                           |                    | WELDER         |
| 0707     |      | LINCOLN           | DC-400                | WELDER W/ ACC                    | AC-655278          | WELDER         |
| 0708     |      | NORTHERN          |                       | WELDER, AIR GAS                  |                    | WELDER         |
| 0709     |      | MILLER            | Bobcat 225NT          | WELDER, Onan Eng                 | LA290224           | WELDER         |
| 0711     |      |                   |                       | GENERATOR-CONVERTER              | 11968833           | GENERATOR      |
| 0713     |      | HONDA             | EB3500AA              | GENERATOR                        |                    | GENERATOR      |
| 0714     |      |                   |                       | ELECTRICAL PANEL BOX             | FROM MAPLE GROVE   | SHOP TOOL      |
| 0716     | 2006 | MILLER            | Suitcase X-Treme 12VS | Welder, suitcase                 | LG480100W          | WELDER         |
| 0717     |      | MILLER            | 251                   | Welder, MIG Arc                  | LG160892B          | WELDER         |
| 0718     | 2006 | MILLER            | Bobcat 225            | Welder, gas engine, Kohler       | LG081679           | WELDER         |
| 0719     | 2004 | NORPRO            | 01365                 | Mobile Generator, 12.5KW, Diesel |                    | GENERATOR      |
| 0720     |      |                   |                       | Air Compressor                   | 58777              | COMPRESSOR     |
| 0721     |      |                   |                       | Air Compressor                   |                    | COMPRESSOR     |
| 0722     |      | DAYTON            |                       | Air Compressor                   | LO30995-00433      | COMPRESSOR     |
| 0723     |      | SANBORN           | G500BPL60V            | Air Compressor                   | K2835305           | COMPRESSOR     |
| 0724     |      |                   |                       | Air Compressor                   |                    | COMPRESSOR     |
| 0726     |      | HONDA             |                       | Air Compressor, 30Gal, 13HP      | L5/3102-00018      | COMPRESSOR     |
| 0727     |      | U S GENERAL       |                       | Compressor                       |                    | COMPRESSOR     |
| 0730     |      | BOWIE             | 3000                  | Hydroseeder                      | 300 296 070        | SEEDER         |
| 0731     | 2007 | ALKLEAN           | 4005                  | WASHER, PRESSURE & Trailer       |                    | WASHER/STEAMER |
| 0732     |      | NORTH STAR        |                       | CLEANER, STEAM                   |                    | WASHER/STEAMER |
| 0733     |      | KAMAN MACHINE DIV |                       | POWER UNIT, PORTABLE, HYDRAU     | HD745              | POWER UNIT     |
| 0736     |      | TORO              | 400XT                 | MOWER RIDING                     | 250000158          | MOWER          |
| 0738     |      | DELTAWELD         | 452                   | Welder, Mig                      | MF270037CMF310002U | WELDER         |
| 0739     |      | MILLER            | Big 40                | Welder, diesel, cat engine       | LC475843           | WELDER         |
| 0740     |      | DELTAWELD         | 300                   | Welder, Mig                      |                    | WELDER         |
| 0741     | 2005 | PENGO             | MDT-20K C1-3-A        | Boring Head system for Excavator |                    | AUGER          |
| 0742     | 2015 | CHICAGO PNEUNATIC | QRS20HPD              | Compressor, Bag Bldg             | CAI813261          | COMPRESSOR     |
| 0743     | 2011 | QUINCY            | QT15                  | Compressor, Upright 80 Gal 240V  | QU1101290061       | COMPRESSOR     |

| Asset ID | Year    | Manufacturer       | Model            | Description                             | Serial #        | Type            |
|----------|---------|--------------------|------------------|-----------------------------------------|-----------------|-----------------|
| 0744     | 2013    | QUINCY             | ATV-7.5-80AM     | Compressor, Upright 80 Gal 240V         | UTZ650847       | COMPRESSOR      |
| 0745     |         | ARROW MASTER       | P2000RW          | Compactor, Plate w/ water sys           | 705P2907        | COMPACTOR, HAND |
| 0746     | 2010    | CASTAIR            |                  | Air Compressor - Temp Shop TX           |                 | COMPRESSOR      |
| 0747     | 2012    | CASTAIR            | I10312HC2-S      | Air Compressor                          | 0604126151      | COMPRESSOR      |
| 0748     | 2011    | BOBCAT             | 68"              | BROOM, POWER ARTICULATED 68"            | 231318183       | SWEEPER, OPEN   |
| 0749     | 2011    | BOBCAT             | 60 inch          | Sweeper, 60 inch box broom              | 714422827       | SWEEPER, CLOSED |
| 0750     | 2011    | ALKLEAN            | PH5040DGOD       | WASHER, Diesel Steam Cleaner            | 105940          | WASHER/STEAMER  |
| 0751     |         | DEWALT             | DP3750           | WASHER, PRESSURE                        | 1100139739      | WASHER/STEAMER  |
| 0752     | 2014    | HOTSY              | 1075BE           | WASHER, Diesel Stm Cleaner              | 11105660-100625 | WASHER/STEAMER  |
| 0753     | 2017    | MILLER             | Bobcat 225       | Welder, gas engine, Kohler 23HP         | MH480907R       | WELDER          |
| 0755     |         | ELLIS              | 1600             | Mitre Bandsaw,                          | 16967565        | SHOP TOOL       |
| 0756     |         | HYD-MECH           | DM-8             | Mitre Bandsaw,                          | 134606-28A      | SHOP TOOL       |
| 0757     |         | MONOLITHIC         | EMIX001          | CONCRETE MIXER, BOBCAT                  | MT060127        | MIXER           |
| 0758     | 2018    | MILLER             | Millermatic 252  | Welder, MIG 230V 1PH                    | MJ080363N       | WELDER          |
| 0759     | 2018    | MILLER             | Millermatic 252  | Welder, Spoolmatic 30A w/ Gun           | MJ3600323T      | WELDER          |
| 0760     |         | BOSTON WEATHERHEAD | T-70             | Hose Machine                            |                 | SHOP TOOL       |
| 0761     |         | BOSTON WEATHERHEAD | T-481-110        | Hose Machine                            | 62300           | SHOP TOOL       |
| 0765     |         | OTC                | Genisys          | Scan Tool, Engine Diagnostic            | MFE51666408     | SHOP TOOL       |
| 0766     | 2005    | SPX ROBINAIR       | 34800-2K         | Reclamation Pump                        |                 | SHOP TOOL       |
| 0767     |         | OTC                | Genisys          | Scan Tool, Engine Diagnostic            |                 | SHOP TOOL       |
| 0768     | 2015    | ROBINAIR           | 34988            | Reclamation Pump                        | 607880          | SHOP TOOL       |
| 0770     | 04/2005 | WACKER             | BPU 3545A        | Compactor,                              | 1584392         | COMPACTOR, HAND |
| 0771     |         | WACKER             | BPU 3545A        | Compactor,                              | 1584393         | COMPACTOR, HAND |
| 0772     |         | MIKASA             | MT-65HA          | Compactor,                              | N2245           | COMPACTOR, HAND |
| 0773     |         | MIKASA             | MT-65HA          | Compactor,                              | N2340           | COMPACTOR, HAND |
| 0774     |         | BOMAG              | BT 65/4          | Compactor, 68KG                         | 101 540 48 7634 | COMPACTOR, HAND |
| 0780     |         |                    |                  | Pump, 4 inch trash w/11hp Honda         | GC05-2730500    | PUMP            |
| 0781     |         | HONDA              | WB20X            | Pump,                                   | WABT-1135466    | PUMP            |
| 0782     |         | MULTIQUIP          | QP-40TH          | Pump,                                   | 40TH-1530       | PUMP            |
| 0783     |         | WACKER             | PT2A             | Pump, 2" trash gas, w/ suc & disc hoses | 20163390        | PUMP            |
| 0784     |         | WACKER             | PT3A             | Pump, 3" trash gas, w/ suc & dis hose   | 24283376        | PUMP            |
| 0785     | 1990    | GORMAN RUPP        | PA6A60F4L        | Pump, 6" Diesel                         | 1146569         | PUMP            |
| 0786     | 2016    | GATOR PUMP         | SAILFISH         | PUMP, PTO TRAILER                       | N162439         | PUMP            |
| 0787     | 2016    | GATOR PUMP         | SAILFISH         | PUMP, PTO TRAILER                       | N162440         | PUMP            |
| 0788     | 2017    | GATOR PUMP         | SAILFISH         | PUMP, PTO TRAILER, 12"                  |                 | PUMP            |
| 0790     |         |                    |                  | Hydrafab Drill Rig                      |                 | DRILL RIG       |
| 0800     |         | COLEMAN            | Powermate 6250   | Generator, portable                     | 041018          | GENERATOR       |
| 0801     |         | COLEMAN            | Powermate 6250   | Generator, portable                     | 050719YD39498   | GENERATOR       |
| 0802     |         | TROY-BUILT         | 1924             | Generator, portable                     | 1012349416      | GENERATOR       |
| 0805     |         | MQ POWER CORP      | TLG-12SPX2       | Generator, portable 12KW                | 3740233         | GENERATOR       |
| 0806     |         | GENERAC            | Guardian 0044560 | Generator, stationary LP 12KW           | 3538012         | GENERATOR       |
| 0807     | 2008    | BRIGGS & STRATTON  | 5500             | Generator, portable                     |                 | GENERATOR       |
| 0808     | 2008    | BRIGGS & STRATTON  | 5500             | Generator, portable                     |                 | GENERATOR       |

| Asset ID | Year | Manufacturer      | Model         | Description                    | Serial #          | Type               |
|----------|------|-------------------|---------------|--------------------------------|-------------------|--------------------|
| 0809     |      | DEWALT            | DG4400B       | Generator, portable            | 2712002206        | GENERATOR          |
| 0810     |      | CATERPILLAR       | 3412          | Engine                         | 38S16061          | ENGINE             |
| 0811     |      | MUSTANG           | GF3           | Generator, self contained 40KW |                   | GENERATOR          |
| 0812     |      | MI-T-M            | 60000MHO      | Generator, portable            | 40030011          | GENERATOR          |
| 0813     |      | MI-T-M            | 60000MHO      | Generator, portable            | 40016019          | GENERATOR          |
| 0814     |      | MI-T-M            | 60000MHO      | Generator, portable            | 40016053          | GENERATOR          |
| 0815     |      | POWERLAND         | PD10000E      | Generator, portable            |                   | GENERATOR          |
| 0816     |      | POWERLAND         | PD10000E      | Generator, portable            |                   | GENERATOR          |
| 0817     | 2008 | MAGNUM            | MLT5200       | Light Plant/20KW Gen           | 831643            | GENERATOR          |
| 0818     | 2008 | MAGNUM            | MLT5200       | Light Plant/20KW Gen           | 831644            | GENERATOR          |
| 0825     |      | MULTIQUIP         | QP30ITA       | Pump                           | 30ITA-5846        | PUMP               |
| 0826     | 2007 | WACKER            | PT4S          | Pump, 4" trash gas             | 5761712           | PUMP               |
| 0827     |      | WACKER            | PT4S          | Pump, 4" trash gas             | 5831126           | PUMP               |
| 0828     |      | WACKER            | PT4S          | Pump, 4" trash gas             | 5701846           | PUMP               |
| 0830     |      | POWERLAND         | PD100         | Pump, 4 inch                   |                   | PUMP               |
| 0832     |      | HONDA             | WT30XK3A      | Pump, 3 inch                   |                   | PUMP               |
| 0833     |      | MULTIQUIP         | QP3TH         | Pump, 3 inch                   | 19687             | PUMP               |
| 0834     | 2015 | WACKER            | PT3H          | Pump, 3" trash diesel          | 20280893          | PUMP               |
| 0835     |      | AMERICAN          | 155           | HEATER, TORPEDO                | VGZ155KA          | HEATER             |
| 0836     |      | DAYTON            |               | HEATER, TORPEDO                | 4006380           | HEATER             |
| 0837     |      | WACKER            | PDT3A         | Pump, 3" Diaphragm, Diesel     | 20155746          | PUMP               |
| 0839     | 2014 | TORO              | 38700         | Sweeper, Walk Behind           | 314000590         | SWEEPER            |
| 0840     |      | CHICAGO           |               | AIR CURTAIN INCINERATOR, Skid  | 161857            | INCINERATOR        |
| 0841     |      | CHICAGO           |               | AIR CURTAIN BURNER, JD MOTOR   | T04239D188801     | INCINERATOR        |
| 0842     | 2015 | TMA               | TTMA+AB       | Attenuator with Arrow Board    |                   | TRAFFIC MANAGEMENT |
| 0843     | 2003 | WANCO             | WRLMBSLL2     | Sign Board                     | 5F12S151631001449 | TRAFFIC MANAGEMENT |
| 0844     | 2015 | WANCO             |               | Arrowboard on Trailer          |                   | TRAFFIC MANAGEMENT |
| 0845     | 2014 | NTS               |               | Rock Box / Bedding Box         | M14051333         | CONTAINER          |
| 0846     | 2014 | NTS               |               | Rock Box / Bedding Box 9yd     | M14051330         | CONTAINER          |
| 0849     | 2014 | ORION             | SENTRY        | Pallet Wrapper, 20" roll       |                   | SHRINKWRAPPER      |
| 0850     |      | SIMPLEX           | 25T           | HYDROPRESS, H-FRAME            |                   | SHOP TOOL          |
| 0851     |      | UNI-HYDRO INC     | 42-14         | IRON WORKER, 42 ton            | 3P3947X           | SHOP TOOL          |
| 0852     |      | STEARNS           |               | MAGNET                         |                   | SHOP TOOL          |
| 0853     |      | THERMO ENVIRO INS | 580B OVM      | Photo Ionizer / Data Logger    | 580B-28865-233    | SHOP TOOL          |
| 0854     |      |                   |               | Boring Bar Set                 |                   | SHOP TOOL          |
| 0855     |      | TOTALCOMP / INSCA | T-500E        | SCALE, DIGITAL, 5000 lb        | 5D200110000846    | SHOP TOOL          |
| 0856     |      | TC / FAIRBANKS    |               | SCALE, DIGITAL                 | 23494             | SHOP TOOL          |
| 0857     |      | OVM METER         |               | THERMO ENV                     |                   | SHOP TOOL          |
| 0858     |      | HARVESTOR         | 200 cpc-42192 | Coloring System and Conveyor   | BU9719            | COLORING SYSTEM    |
| 0859     | 2008 | AMERIMULCH        | Middie-Mite   | Coloring System and Conveyor   | MD081630039       | COLORING SYSTEM    |
| 0860     | 2011 | AMERIMULCH        | Trom 250      | Coloring System and Conveyor   |                   | COLORING SYSTEM    |
| 0862     | 2017 | AMERIMULCH        | Trom 300      | Coloring System and Conveyor   | TR171520046       | COLORING SYSTEM    |
| 0865     |      | BRADY             | globalmark2   | Label maker                    |                   | SHOP TOOL          |



| Asset ID | Year | Manufacturer              | Model                   | Description                         | Serial #                 | Type            |
|----------|------|---------------------------|-------------------------|-------------------------------------|--------------------------|-----------------|
| 0866     | 2014 |                           |                         | Fan, Swamp Cooler                   |                          | HVAC            |
| 0868     | 2016 | RICE LAKE                 | EZ7011-ST-100-ATV       | SCALE, TRUCK, 100T 11x70            | 6PY4                     | SCALE / MEASURE |
| 0869     | 2012 | RICE LAKE                 | EZ7011-ST-100-ATV       | SCALE, TRUCK, 100T 11x70            | 4RSM                     | SCALE / MEASURE |
| 0870     |      | FELLER BUNCHER            | shop built              | Feller Buncher/Shear Cat IT38       | 50157                    | FORESTRY        |
| 0871     |      | GAR-BRO                   |                         | Cement Hopper                       | 08258C                   | HOPPER          |
| 0872     |      | GAR-BRO                   |                         | Cement Hopper                       |                          | HOPPER          |
| 0873     | 2014 | UNION                     | 8020022715A             | Stitching Head with hot cutter      |                          | FABRIC TOOLS    |
| 0874     |      | UNION                     | 8020022715A             | Stitching Head with Suspension      |                          | FABRIC TOOLS    |
| 0875     | 2006 | TOPCON                    | 8110                    | GPS Motorgrader System              | multiple see attachments | GPS SYSTEM      |
| 0876     |      | TOPCON                    | 1Hz GPS&GLONASS         | GPS Base Station                    |                          | SURVEY TOOLS    |
| 0877     | 2007 | TOPCON                    |                         | Hiper plus rover                    |                          | SURVEY TOOLS    |
| 0878     |      | TOPCON                    | TP-L46GV                | Laser Pipe Level and remote         | VD0108                   | SURVEY TOOLS    |
| 0879     |      | TOPCON                    |                         | Slope Sensor                        |                          | SURVEY TOOLS    |
| 0880     |      | TOPCON                    | FC-250                  | Data Connectors (2 ea) w/ tripod    | L12124/L12131            | SURVEY TOOLS    |
| 0881     |      | TOPCON                    |                         | Hiper GA Base-Rover Kit             |                          | SURVEY TOOLS    |
| 0882     |      | TOPCON                    |                         | Hiper GA Base-Rover Kit             | 49073                    | GPS SYSTEM      |
| 0883     | 2014 | TOPCON                    |                         | GPS Set on D6N Dozer                |                          | GPS SYSTEM      |
| 0884     |      | TOPCON                    |                         | Hiper & Base Set                    |                          | GPS SYSTEM      |
| 0885     |      | TOPCON                    |                         |                                     |                          | GPS SYSTEM      |
| 0886     |      | TOPCON                    |                         |                                     |                          | GPS SYSTEM      |
| 0889     | 2016 |                           |                         | QuadCopter Drone & Software Package |                          | SURVEY TOOLS    |
| 0890     | 2016 | MCPHERSON SYSTEMS         | M30F                    | Trench Burner, 30'                  | 1116160                  | INCINERATOR     |
| 0891     | 2016 | MCPHERSON SYSTEMS         | M30F                    | Trench Burner, 30'                  | 1116140                  | INCINERATOR     |
| 0892     | 2016 | MCPHERSON SYSTEMS         | M30F                    | Trench Burner, 30'                  | 1116150                  | INCINERATOR     |
| 0893     | 2016 | MCPHERSON SYSTEMS         | M30F                    | Trench Burner, 30'                  | 1216180                  | INCINERATOR     |
| 0894     |      | AIR CURTAIN<br>DESTRUCTOR | CP2000                  | Trench Burner, 20'                  |                          | INCINERATOR     |
| 0895     | 2015 | LOADSCAN LTD              | LVS-3TMM                | Volumetric Scan System, Mobile      |                          | SCALE / MEASURE |
| 0900     | 2005 | MANDALAY                  | 42 ft (2005)            | MOTOR HOME 42 ft                    | 4UZABFDC45CU44120        | RV              |
| 0902     | 2006 | IDLE TIME                 | 2875 FRKSS (2006)       | REC VEHICLE HOME 34 ft              | 1A9AA02NX6A014456        | RV TRAILER      |
| 0907     | 1991 | NLDY-RAM                  | Aluma-Lite 34 ft (1991) | RV, 5th wheel, 34ft                 | 1KB3C1R24MW000557        | RV TRAILER      |
| 0915     | 2012 | JAYCO                     | 32TSBH                  | REC VEHICLE HOME, 32 ft             | 1UJB0BS2C18V0070         | RV TRAILER      |
| 0916     | 2011 | FOREST RIVER              | CARDINAL                | REC VEHICLE 5th Wh, 32 ft           | 4X4FCAG2XBG096805        | RV TRAILER      |
| 0932     | 2006 | GULF STREAM               | Cavalier                | 2 Room 8' x 32'                     | 1NL1GTR2861066640        | RV TRAILER      |
| 0934     | 2006 | GULF STREAM               | Cavalier                | Gutted for office 8' x 32'          | 1NL1GTR2961014160        | RV TRAILER      |
| 1020     | 2012 | FORD                      | F250                    | Truck, Pickup                       | 1FDBF2A69CEB45336        | PICKUP TRUCK    |
| 1021     | 2012 | FORD                      | F250                    | Truck, Pickup                       | 1FDBF2A6XCEB45278        | PICKUP TRUCK    |
| 1022     | 2012 | FORD                      | F250                    | Truck, Pickup                       | 1FDBF2A67CEC96742        | PICKUP TRUCK    |
| 1023     | 2012 | FORD                      | F250                    | Truck, Pickup                       | 1FDBF2A62CEA93970        | PICKUP TRUCK    |
| 1024     | 2012 | FORD                      | F250                    | Truck, Pickup                       | 1FDBF2A68CEA94024        | PICKUP TRUCK    |
| 1025     | 2012 | FORD                      | F250                    | Truck, Pickup                       | 1FDBF2A64CEA94067        | PICKUP TRUCK    |
| 1026     | 2012 | FORD                      | F250                    | Truck, Pickup                       | 1FDBF2A63CEB75352        | PICKUP TRUCK    |
| 1027     | 2012 | FORD                      | F250                    | Truck, Pickup                       | 1FDBF2A60CEA93966        | PICKUP TRUCK    |
| 1028     | 2012 | FORD                      | F250                    | Truck, Pickup                       | 1FDBF2A68DEB65501        | PICKUP TRUCK    |

| Asset ID | Year | Manufacturer  | Model       | Description                   | Serial #          | Type         |
|----------|------|---------------|-------------|-------------------------------|-------------------|--------------|
| 1029     | 2013 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A61DEB63699 | PICKUP TRUCK |
| 1030     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A60CEB45290 | PICKUP TRUCK |
| 1031     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A64CEA93842 | PICKUP TRUCK |
| 1032     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A66CEB45276 | PICKUP TRUCK |
| 1033     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A60CEC83797 | PICKUP TRUCK |
| 1034     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A65CEC77753 | PICKUP TRUCK |
| 1035     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A68DEB65384 | PICKUP TRUCK |
| 1036     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A67CEB75385 | PICKUP TRUCK |
| 1037     | 2013 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A60DEB25672 | PICKUP TRUCK |
| 1038     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A60CEA93496 | PICKUP TRUCK |
| 1039     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A60CEB45323 | PICKUP TRUCK |
| 1040     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A68CED00717 | PICKUP TRUCK |
| 1041     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A68CED01334 | PICKUP TRUCK |
| 1042     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A65CEB45320 | PICKUP TRUCK |
| 1043     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A64CEB45325 | PICKUP TRUCK |
| 1044     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A64CEB25074 | PICKUP TRUCK |
| 1045     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A61CEC77765 | PICKUP TRUCK |
| 1046     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A69CEC78582 | PICKUP TRUCK |
| 1047     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A68CEA94069 | PICKUP TRUCK |
| 1048     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A60CEC78583 | PICKUP TRUCK |
| 1049     | 2012 | FORD          | F250        | Truck, Pickup                 | 1FDBF2A69CEA93979 | PICKUP TRUCK |
| 1050     | 2008 | FORD          | F150        | Truck, Pickup                 | 1FTPX14V28FC21453 | PICKUP TRUCK |
| 1051     | 2007 | DODGE         | Ram 1500    | Truck, Pickup                 | 1D7HA18N27S209816 | PICKUP TRUCK |
| 1052     | 2010 | FORD          | F150        | Truck, Pickup                 | 1FTFW1EV4AFD33447 | PICKUP TRUCK |
| 1053     | 2006 | FORD          | F150        | Truck, Pickup                 | 1FTRX14W06FA10539 | PICKUP TRUCK |
| 1054     | 2012 | FORD          | F150        | Truck, Pickup                 | 1FTMF1EF9CFC68002 | PICKUP TRUCK |
| 1055     | 2010 | DODGE         | Ram 1500    | Truck, Pickup                 | 1D7RV1GTAS260335  | PICKUP TRUCK |
| 1056     | 2009 | GMC           | SIERRA 1500 | Truck, Pickup                 | 1GTEK39079Z217509 | PICKUP TRUCK |
| 1057     | 2006 | FORD          | F150        | Truck, Pickup                 | 1FTPW14V26FB11731 | PICKUP TRUCK |
| 1058     | 2009 | DODGE         | Ram 1500    | Truck, Pickup                 | 1D3HV18T79S793895 | PICKUP TRUCK |
| 1075     | 2016 | GMC           | SIERRA 1500 | Pickup, 2WD 1/2 ton           | 1GTN1LBC4GZ901644 | PICKUP TRUCK |
| 1109     | 2007 | INTERNATIONAL | 9200i       | Tractor, Semi Day Cab, WB 181 | 2HSCEAPRX7C427396 | TRACTOR SEMI |
| 1116     | 2007 | INTERNATIONAL | 9200i       | Tractor, Semi Day Cab, WB 181 | 2HSCEAPR27C427411 | TRACTOR SEMI |
| 1119     | 2007 | INTERNATIONAL | 9200i       | Tractor, Semi Day Cab, WB 181 | 2HSCEAPR47C427118 | TRACTOR SEMI |
| 1120     | 2007 | INTERNATIONAL | 9200i       | Tractor, Semi Day Cab, WB 181 | 2HSCEAPR77C427419 | TRACTOR SEMI |
| 1121     | 2007 | INTERNATIONAL | 9200i       | Tractor, Semi Day Cab, WB 181 | 2HSCEAPR37C427420 | TRACTOR SEMI |
| 1123     | 2007 | INTERNATIONAL | 9200i       | Tractor, Semi Day Cab, WB 181 | 2HSCEAPRX7C475495 | TRACTOR SEMI |
| 1124     | 2007 | INTERNATIONAL | 9200i       | Tractor, Semi Day Cab, WB 181 | 2HSCEAPR87C475494 | TRACTOR SEMI |
| 1125     | 2007 | INTERNATIONAL | 9200i       | Tractor, Semi Day Cab, WB 181 | 2HSCEAPR47C475492 | TRACTOR SEMI |
| 1126     | 2007 | INTERNATIONAL | 9200i       | Tractor, Semi Day Cab, WB 181 | 2HSCEAHR47C392174 | TRACTOR SEMI |
| 1130     | 2007 | INTERNATIONAL | 9200i       | Tractor, Semi Day Cab, WB 181 | 2HSCEAPR27C427618 | TRACTOR SEMI |
| 1131     | 2007 | INTERNATIONAL | 9200i       | Tractor, Semi Day Cab, WB 181 | 2HSCEAPR47C427619 | TRACTOR SEMI |
| 1135     | 2007 | INTERNATIONAL | 9200i       | Tractor, Semi Day Cab, WB 181 | 2HSCEAPRX7C364736 | TRACTOR SEMI |

| Asset ID | Year | Manufacturer  | Model         | Description                    | Serial #          | Type               |
|----------|------|---------------|---------------|--------------------------------|-------------------|--------------------|
| 1137     | 2007 | INTERNATIONAL | 9200i         | Tractor, Semi Day Cab, WB 181  | 2HSCNSCR07C545954 | TRACTOR SEMI       |
| 1138     | 2007 | INTERNATIONAL | 9200i         | Tractor, Semi Day Cab, WB 181  | 2HSCEAPR07C427620 | TRACTOR SEMI       |
| 1140     | 2007 | INTERNATIONAL | 9200i         | Tractor, Semi Day Cab, WB 181  | 2HSCNSCRX7C557707 | TRACTOR SEMI       |
| 1142     | 2007 | INTERNATIONAL | 9200i         | Tractor, Semi Day Cab, WB 181  | 2HSCNSCR37C557712 | TRACTOR SEMI       |
| 1143     | 2007 | INTERNATIONAL | 9200i         | Tractor, Semi Day Cab, WB 181  | 2HSCEAPR47C366563 | TRACTOR SEMI       |
| 1145     | 2007 | INTERNATIONAL | 9400i SBA 6X4 | Tractor, Semi Day Cab          | 2HSCNSCR77C557714 | TRACTOR SEMI       |
| 1155     | 1993 | MACK          | CH613         | Semi Tractor, Tandem w/ wetkit | 1M2AA13Y6PW020989 | TRACTOR SEMI       |
| 1160     | 2006 | FREIGHTLINER  | M2            | Truck, LIGHTNING LOADER        | 1FVACYCS86HV33915 | TRUCK, SELF LOADER |
| 1170     | 2008 | FORD          | F550          | Truck, Bucket                  | 1FDAF57R58ED46401 | TRUCK, BUCKET      |
| 1171     | 2009 | CHEVROLET     | C8500         | Truck, Bucket                  | 1GBS8C4B89F406458 | TRUCK, BUCKET      |
| 1172     | 2010 | INTERNATIONAL | 4300          | Truck, Bucket                  | 1HTMMAAN2AH213303 | TRUCK, BUCKET      |
| 1173     | 2008 | FORD          | F550          | Truck, Bucket                  | 1FDAF57R88ED23341 | TRUCK, BUCKET      |
| 1174     | 2008 | FORD          | F550          | Truck, Bucket                  | 1FDAF57R48EC84523 | TRUCK, BUCKET      |
| 1175     | 2010 | FORD          | F550          | Truck, Bucket                  | 1FDAF5GR5AEA39932 | TRUCK, BUCKET      |
| 1176     | 2008 | INTERNATIONAL | 7400          | Truck, Bucket                  | 1HTWHAAR38J568208 | TRUCK, BUCKET      |
| 1180     | 2006 | PETERBILT     | 335           | TRUCK, ROLL OFF                | 2NPLLZ0X26M887918 | TRUCK, STRAIGHT    |
| 1190     | 2006 | INTERNATIONAL | 7300          | Truck, Rollback                | 1HTZZAAR66J263597 | TRUCK, STRAIGHT    |
| 1201     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3925FS819043 | TRAILER            |
| 1202     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3929FS819045 | TRAILER            |
| 1203     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3920FS819046 | TRAILER            |
| 1204     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3922FS819047 | TRAILER            |
| 1205     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3924FS819048 | TRAILER            |
| 1206     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3926FS819049 | TRAILER            |
| 1207     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3922FS819050 | TRAILER            |
| 1208     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3924FS819051 | TRAILER            |
| 1209     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3926FS819052 | TRAILER            |
| 1210     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3928FS819053 | TRAILER            |
| 1211     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS392XFS819054 | TRAILER            |
| 1212     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3921FS819055 | TRAILER            |
| 1213     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3923FS819056 | TRAILER            |
| 1214     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3925FS819057 | TRAILER            |
| 1215     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3927FS819058 | TRAILER            |
| 1216     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3929FS819059 | TRAILER            |
| 1217     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3925FS819060 | TRAILER            |
| 1218     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3927FS819061 | TRAILER            |
| 1219     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3929FS819062 | TRAILER            |
| 1220     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3920FS819063 | TRAILER            |
| 1221     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3922FS819064 | TRAILER            |
| 1222     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3924FS819065 | TRAILER            |
| 1223     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3926FS819066 | TRAILER            |
| 1224     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3928FS819067 | TRAILER            |
| 1225     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS392XFS819068 | TRAILER            |
| 1226     | 2015 | SDI           | TANDEM        | TRAILER, SIDE DUMP, TANDEM     | 1S9DS3922FS819095 | TRAILER            |



| Asset ID | Year | Manufacturer  | Model              | Description                      | Serial #           | Type        |
|----------|------|---------------|--------------------|----------------------------------|--------------------|-------------|
| 1227     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS3924FS819096  | TRAILER     |
| 1228     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS3926FS819097  | TRAILER     |
| 1229     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS3928FS819098  | TRAILER     |
| 1230     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS392XFS819099  | TRAILER     |
| 1231     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS3925FS819110  | TRAILER     |
| 1232     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS3927FS819111  | TRAILER     |
| 1233     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS3929FS819112  | TRAILER     |
| 1234     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS3920FS819113  | TRAILER     |
| 1235     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS3922FS819114  | TRAILER     |
| 1236     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS3924FS819115  | TRAILER     |
| 1237     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS3926FS819116  | TRAILER     |
| 1238     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS3928FS819117  | TRAILER     |
| 1239     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS392XFS819118  | TRAILER     |
| 1240     | 2015 | SDI           | TANDEM             | TRAILER, SIDE DUMP, TANDEM       | 1S9DS3921FS819119  | TRAILER     |
| 1243     | 2000 | TRAILMOBILE   |                    | Live Floor Trailer, Softside     | 1PT01ABH5Y9016157  | TRAILER     |
| 1244     | 2000 | TRAILMOBILE   |                    | Live Floor Trailer, Softside     | 1PT01ABH7Y9016158  | TRAILER     |
| 1245     | 1995 | EAST          |                    | Live Floor Trailer - scale insta | 1E1U1Y284SRG17406  | TRAILER     |
| 1246     | 1997 | EAST          |                    | Live Floor Trailer               | 1E1U1Y284VRE20255  | TRAILER     |
| 1247     | 2004 | TITAN         | 48                 | Live Floor Trailer - scale insta | 2K9WFIL274H035008  | TRAILER     |
| 1248     | 2004 | TITAN         | 48                 | Live Floor Trailer               | 2K9WF1L204H035237  | TRAILER     |
| 1249     | 1995 | EAST          |                    | Live Floor Trailer               | 1E1U1Y286SRL18500  | TRAILER     |
| 1250     | 2010 | GREAT DANE    |                    | Trailer, Flatbed, 36' x 108"     | 1GRDM7329AH712592  | TRAILER     |
| 1251     | 2019 | LOAD KING     | 503/554            | Trailer, Lowboy,                 | 5LKL54358K1030861  | TRAILER     |
| 1252     | 2019 | LOAD KING     | FL201-37           | Axle, Pin On                     | 5LKF05115J1030798  | TRAILER     |
| 1253     | 2019 | FONTAINE      | Magnitude 55H      | Trailer, Lowboy,                 | 57JE53306K3575808  | TRAILER     |
| 1254     | 2019 | FONTAINE      | Axle Magnitude     | Axle, Pin On                     | 57JM05107K35P1579  | TRAILER     |
| 1255     | 2003 | ETNYRE        |                    | Trailer, Lowboy, Tandem w/ramps  | 1E92824103E111039  | TRAILER     |
| 1260     | 2017 | FELLING       | FT40-2             | TRAILER, 40K GVW                 | 5FTCF3220J1001775  | TRAILER     |
| 1261     | 2017 | FELLING       | FT40-2             | TRAILER, 40K GVW                 | 5FTCF3222J1001759  | TRAILER     |
| 1263     | 2017 | FELLING       | FT40-2             | TRAILER, 40K GVW                 | 5FTCF3224J1003898  | TRAILER     |
| 1264     | 2017 | FELLING       | FT40-2             | TRAILER, 40K GVW                 | 5FTCF3220J1003882  | TRAILER     |
| 1270     | 2019 | THUNDER CREEK | EV990              | Trailer, FUEL, tandem 12K        | 56ZL1UF20JP000692  | FUEL HAULER |
| 1271     | 2019 | THUNDER CREEK | EV990              | Trailer, FUEL, tandem 12K        | 56ZL1UF21JP000667  | FUEL HAULER |
| 1272     | 2019 | THUNDER CREEK | EV990              | Trailer, FUEL, tandem 12K        | 56ZL1UF22JP000693  | FUEL HAULER |
| 1280     | 2017 | BIG TEX       | 14ET               | TRAILER, UTILITY 14K GVW         | 16VEX2028H2083437  | OPEN DECK   |
| 1281     | 2017 | LOAD TRAIL    | EQ102-20T7-MPD     | TRAILER, UTILITY 14K GVW         | 4ZECH2022H1139048  | OPEN DECK   |
| 1282     | 2017 | LOAD TRAIL    | EQ102-20T7-MPD     | TRAILER, UTILITY 14K GVW         | 4ZECH2429J11522220 | OPEN DECK   |
| 1283     | 2017 | LOAD TRAIL    | T83-16+4T7T-G      | TRAILER, UTILITY 14K GVW         | 4XETD2024H1141136  | OPEN DECK   |
| 1284     | 2017 | LOAD TRAIL    | T83-16+4T7T-G      | TRAILER, UTILITY 14K GVW         | 4ZETD202XJ1150459  | OPEN DECK   |
| 1285     | 2017 | LOAD TRAIL    | CH102-20T7-DOF     | TRAILER, UTILITY 14K GVW         | 4ZECH2022J1150735  | OPEN DECK   |
| 1286     | 2011 | TOWMASTER     | T10DD              | TRAILER, UTILITY 10K GVW         | 4KNUC1424BL160417  | OPEN DECK   |
| 1287     | 2019 | BIG TEX       | 14GN20+5 SR        | TRAILER, 20' Gooseneck, 16K      | 16VGX202XK6086056  | OPEN DECK   |
| 1310     | 2014 | MCCLOSKEY     | 36X80 TRACKSTACKER | Conveyor, 36X80                  | 82788              | CONVEYOR    |

| Asset ID | Year | Manufacturer           | Model              | Description                                  | Serial #          | Type               |
|----------|------|------------------------|--------------------|----------------------------------------------|-------------------|--------------------|
| 1311     | 2014 | MCCLOSKEY              | 36X80 TRACKSTACKER | Conveyor, 36X80                              | 82789             | CONVEYOR           |
| 1312     | 2014 | MCCLOSKEY              | 48X80 TRACKSTACKER | Conveyor, 48X80                              | 84006             | CONVEYOR           |
| 1314     | 2017 | PORTABLE STACKERS, LLC | 36X80              | Conveyor, 36X80                              |                   | CONVEYOR           |
| 1315     | 2017 | KEESTRACK              | S5 - 40X75         | Conveyor, Tracked, 40X75                     | 04-KS195          | CONVEYOR           |
| 1316     | 2018 | KEESTRACK              | S5 - 40X75         | Conveyor, Tracked                            | 04-KS238          | CONVEYOR           |
| 1317     | 2018 | BARFORD                | TR8036             | Conveyor, Radial, Tracked, 36X65             | KE-TR8036-C-A-160 | CONVEYOR           |
| 1320     | 2012 | VECOPLAN               |                    | Unloader, Walking floor                      |                   | CONVEYOR           |
| 1321     | 2017 | JP CONVEYORS           | 30X60              | CONVEYOR, RADIAL STACKER, 30x60 Elect 20HP   | 00306             | CONVEYOR           |
| 1322     | 2017 | JP CONVEYORS           | 30X60              | CONVEYOR, RADIAL STACKER, 30x60 Elect 20HP   | 00307             | CONVEYOR           |
| 1360     | 2017 | APEX                   | IS30HLBTHD         | BOX, Roll Off 30yd tub                       |                   | WASTE HAULING      |
| 1361     | 2017 | APEX                   | IS30HLBTHD         | BOX, Roll Off 30yd tub                       |                   | WASTE HAULING      |
| 1362     | 2017 | APEX                   | RDS30ROBT          | BOX, Roll Off 30yd tub                       |                   | WASTE HAULING      |
| 1363     | 2017 | APEX                   | RDS30ROBT          | BOX, Roll Off 30yd tub                       |                   | WASTE HAULING      |
| 1370     |      |                        |                    | Container 10X8                               | HCZU2004512       | CONTAINER          |
| 1371     |      | SWENSON                | EV100              | Sander, on Unit 136                          | 1011-4778         | SANDER             |
| 1372     |      |                        |                    | Container 8X8                                | USAU 024361-5     | CONTAINER          |
| 1373     |      |                        |                    | Container 8X8                                | 743896-4          | CONTAINER          |
| 1375     |      |                        |                    | Container, Open Top 20'                      |                   | PRODUCT HAULING    |
| 1376     |      |                        |                    | Container, Open Top 20'                      |                   | PRODUCT HAULING    |
| 1377     |      |                        |                    | Container, Open Top 20'                      |                   | PRODUCT HAULING    |
| 1378     |      |                        |                    | Container, Open Top 20'                      |                   | PRODUCT HAULING    |
| 1379     |      |                        |                    | Container, Open Top 20'                      | SLSU 310304-5     | PRODUCT HAULING    |
| 1380     |      |                        |                    | Container, Open Top 20'                      |                   | PRODUCT HAULING    |
| 1381     |      |                        |                    | Container, 20'                               | VALU 200259 0     | PRODUCT HAULING    |
| 1382     |      |                        |                    | Container, 10'                               | ARTU107042-1      | SHIPPING/TRANSPORT |
| 1383     |      |                        |                    | Container, 20'                               | ARTU220152-6      | SHIPPING/TRANSPORT |
| 1384     |      |                        |                    | Container, 20'                               | ARTU203569-9      | SHIPPING/TRANSPORT |
| 1385     | 2015 |                        |                    | 10 ft Container                              | FBXU81900222G1    | STORAGE            |
| 1386     | 2016 |                        |                    | Container 40'                                | PHTU 400059-4     | CONTAINER          |
| 1387     | 2015 |                        |                    | Container 40'                                | OKFU 508182-0     | CONTAINER          |
| 1388     |      |                        |                    | Container, 40'                               | ARTU402072-2      | SHIPPING/TRANSPORT |
| 1389     |      |                        |                    | Container, 20'                               | ARTU220114-6      | SHIPPING/TRANSPORT |
| 1390     |      |                        |                    | Container, 20'                               | ARTU220114-6      | SHIPPING/TRANSPORT |
| 1401     | 2015 | VERMEER                | HG8000             | Grinder, Horizontal, tri-axle                | 1VR250383F1000122 | GRINDER            |
| 1402     | 2013 | VERMEER                | HG8000             | Grinder, Horizontal, tri-axle, super singles | 1VR250381D1000116 | GRINDER            |
| 1403     | 2001 | DIAMOND Z              | 1463B              | GRINDER, TUB                                 | 147260            | GRINDER            |
| 1404     | 2013 | DOPPSTADT              | 3060K              | Shredder, Slow-speed, Tracked                | 194               | SHREDDER           |
| 1405     | 2016 | VERMEER                | HG6000             | Grinder, Horiz., trailer                     | 1VRY44318F1001077 | GRINDER            |
| 1406     | 2015 | VERMEER                | HG6000             | Grinder, Horiz., trailer                     | 1VRY39310F1001087 | GRINDER            |
| 1407     | 2018 | VERMEER                | HG6800TX           | Grinder, Horiz., w/ trailer                  | 1VRK48047J1000104 | GRINDER            |
| 1407A    | 2018 | VERMEER                | DT6                | TRAILER UNIT for HG6800TX Grinder            | 1VRC203K1H1001006 | GRINDER            |
| 1408     | 2018 | VERMEER                | HG6800TX           | Grinder, Horiz., w/ trailer                  | 1VRK4804XJ1000114 | GRINDER            |
| 1408A    | 2018 | VERMEER                | DT6                | TRAILER UNIT for HG6800TX Grinder            | 1VRC203K8J1001008 | GRINDER            |

| Asset ID | Year | Manufacturer  | Model     | Description                                  | Serial #          | Type          |
|----------|------|---------------|-----------|----------------------------------------------|-------------------|---------------|
| 1409     | 2018 | VERMEER       | HG6800TX  | Grinder, Horiz., w/ trailer 1409A            | 1VRK48046K1000130 | GRINDER       |
| 1409A    | 2018 | VERMEER       | DT6       | TRAILER UNIT for HG6800TX Grinder            | 1VRC203K5J1001015 | GRINDER       |
| 1410     | 2018 | VERMEER       | TG7000    | Grinder, 11' Tub, on Tri-axle                | 1VRY46367K1001072 | GRINDER       |
| 1411     | 2008 | VERMEER       | HG8000    | Grinder, Horizontal, tri-axle, super singles | 1VR25038391000108 | GRINDER       |
| 1412     | 2019 | VERMEER       | HG6800TX  | Grinder, Horiz., w/ trailer 1412A            | 1VRK4804XK1000132 | GRINDER       |
| 1412A    | 2019 | VERMEER       | DT6       | TRAILER UNIT for HG6800TX Grinder            | 1VRC203K9J1001020 | GRINDER       |
| 1413     | 2005 | CATERPILLAR   | M313C     | Excavator, Wheeled, bucket/thumb             | CATM313CJBDR02178 | EXCAVATOR     |
| 1415     | 2011 | VOLVO         | EC210C    | Excavator, Marsh                             | VCEC210CV00111421 | EXCAVATOR     |
| 1416     | 2009 | CATERPILLAR   | M316D     | Excavator, Wheel, bucket/thumb               | CATM316DPW6A01102 | EXCAVATOR     |
| 1425     | 2015 | DEERE         | 290G      | Excavator                                    | EE706256          | EXCAVATOR     |
| 1431     | 2017 | CATERPILLAR   | 336F      | EXCAVATOR                                    | 0RKB20064         | EXCAVATOR     |
| 1432     | 2015 | CATERPILLAR   | 336F      | EXCAVATOR, 60" Bucket                        | RKB01614          | EXCAVATOR     |
| 1432A    | 2016 | TOPCON        |           | GPS Bucket Controller System                 |                   | GPS SYSTEM    |
| 1433     | 2015 | CATERPILLAR   | 336F      | Excavator                                    | RKB01616          | EXCAVATOR     |
| 1434     | 2015 | CATERPILLAR   | 336F      | Excavator                                    | RKB01538          | EXCAVATOR     |
| 1435     | 2015 | CATERPILLAR   | 336F      | Excavator                                    | RKB01226          | EXCAVATOR     |
| 1436     | 2012 | HITACHI       | ZX210LC-3 | Excavator, w/ hydraulic thumb                | 220953            | EXCAVATOR     |
| 1437     | 2012 | HITACHI       | ZX210LC-3 | Excavator, w/ hydraulic thumb                | 221207            | EXCAVATOR     |
| 1438     | 2010 | HITACHI       | ZX210LC-3 | Excavator, w/ hydraulic thumb                | 214932            | EXCAVATOR     |
| 1440     | 2014 | DEERE         | 544K      | LOADER, Wheel                                | 1DW544KHJEE662717 | WHEEL LOADER  |
| 1442     | 2016 | DEERE         | 724K      | Wheel Loader, pin connection                 | 1DW724KZAHF681276 | WHEEL LOADER  |
| 1444     | 2013 | DEERE         | 544K      | LOADER, Wheel                                | 1DW544KHHDE653781 | WHEEL LOADER  |
| 1445     | 2006 | CATERPILLAR   | 345C L    | Excavator,                                   | PJW01325          | EXCAVATOR     |
| 1446     | 2012 | CATERPILLAR   | 336E      | Excavator                                    | CAT0336EPBZY01603 | EXCAVATOR     |
| 1447     | 2018 | CATERPILLAR   | 950M      | LOADER, Wheel                                | CAT0950MHJ1S01665 | WHEEL LOADER  |
| 1448     | 2017 | DEERE         | 324K      | Loader, Wheel                                | 1LU324KXPZB041136 | WHEEL LOADER  |
| 1451     | 2015 | CATERPILLAR   | 336F      | Excavator                                    | RKB00658          | EXCAVATOR     |
| 1452     | 2015 | CATERPILLAR   | 336F      | EXCAVATOR, 60" BUCKET                        | RKB00642          | EXCAVATOR     |
| 1462     | 2014 | CATERPILLAR   | D5K2      | Dozer                                        | KYY01192          | DOZER         |
| 1462A    | 2017 | TOPCON        |           | TOPCON GPS SYSTEM, control and antenna       |                   | GPS SYSTEM    |
| 1464     | 2013 | CATERPILLAR   | D6N LGP   | Dozer                                        | PBA00883          | DOZER         |
| 1472     | 2014 | CATERPILLAR   | D5K2      | Dozer                                        | KYY0658           | DOZER         |
| 1472A    | 2017 | TOPCON        |           | TOPCON wiring and antenna                    |                   | GPS SYSTEM    |
| 1475     | 2017 | BOBCAT        | S590      | SKID LOADER                                  | AR9R18151         | LOADER - SKID |
| 1476     | 2016 | BOBCAT        | S595      | SKID LOADER                                  | B3NL11335         | LOADER - SKID |
| 1479     | 2015 | CATERPILLAR   | 259D      | Skid Loader, Tracked                         | CAT0259DCFTL03853 | LOADER - SKID |
| 1480     | 2014 | BROCE         | CR-350    | Sweeper                                      | 408348            | SWEEPER       |
| 1483     | 2014 | BROCE         | CR-350    | Sweeper                                      | 408936            | SWEEPER       |
| 1484     | 2014 | BROCE         | CR-350    | Sweeper                                      | 408944            | SWEEPER       |
| 1485     | 2013 | HYUNDAI       | 30L-7M    | Forktruck, 6000#, LP, 60" Fork,              | HHKHFF19CD0000404 | FORKTRUCK     |
| 1486     | 2006 | MAST EXPLORER | H25DA4WD  | Forktruck, 5000#, 4WD, diesel, 60" forks.    | 4HD6173C          | FORKTRUCK     |
| 1487     | 2006 | CATERPILLAR   | P6500D    | Forklift, 6500#, diesel                      | AT14E50277        | FORKTRUCK     |
| 1490     | 2013 | DEERE         | 524K      | Wheel Loader                                 | 1DW524KZKCE650402 | WHEEL LOADER  |



| Asset ID | Year | Manufacturer    | Model             | Description                                   | Serial #          | Type             |
|----------|------|-----------------|-------------------|-----------------------------------------------|-------------------|------------------|
| 1491     | 2015 | DEERE           | 544K              | Wheel Loader                                  | 1DW544KZCEE663019 | WHEEL LOADER     |
| 1497     | 2015 | CATERPILLAR     | CS56B             | Roller 84", Smooth drum, Sheepfoot kit        | VS5600119         | COMPACTOR        |
| 1498     | 2012 | CATERPILLAR     | CP44              | 66" Roller, Sheepfoot                         | MPC00220          | COMPACTOR        |
| 1500     | 2006 | CATERPILLAR     | MT875B CHALLENGER | TRACTOR, TRACK DRIVE                          | NSLF1011AFCC0875J | TRACTOR, TRACKED |
| 1501     | 2006 | CATERPILLAR     | MT875B CHALLENGER | TRACTOR, TRACK DRIVE                          | AFCC0875VNSLF1013 | TRACTOR, TRACKED |
| 1507     | 2011 | DEERE           | 9630S             | Tractor, 4WD                                  | 1RW9630EVBE023233 | TRACTOR, FARM    |
| 1507A    | 2017 | TOPCON          |                   | TOPCON GPS SYSTEM, controlbox and antennas    |                   | GPS SYSTEM       |
| 1523     | 2017 | BOBCAT          | V519              | Telehandler                                   | B3YH11215         | TELEHANDLER      |
| 1524     | 2017 | BOBCAT          | V519              | Telehandler                                   | B3YH11220         | TELEHANDLER      |
| 1525     | 2013 | BOBCAT          | V417              | Telehandler                                   | AC1C15209         | TELEHANDLER      |
| 1526     | 2015 | BOBCAT          | V417              | Telehandler                                   | AC1C15492         | TELEHANDLER      |
| 1527     | 2009 | BOBCAT          | V417              | Telehandler                                   | AC1C11121         | TELEHANDLER      |
| 1528     | 2009 | BOBCAT          | V417              | Telehandler                                   | AC1C11139         | TELEHANDLER      |
| 1529     | 2007 | BOBCAT          | V723              | Telehandler                                   | 368012186         | TELEHANDLER      |
| 1550     | 2017 | CATERPILLAR     | 272D2             | Skid Loader                                   | CAT0272DKBL200882 | LOADER - SKID    |
| 1551     | 2007 | BOBCAT          | S150              | Skid Loader                                   | 529711393         | LOADER - SKID    |
| 1552     | 2010 | BOBCAT          | S175              | Skid Loader                                   | A3L536823         | LOADER - SKID    |
| 1555     | 2013 | CATERPILLAR     | 236B3             | Skid Loader                                   | CAT0236BTA9H03471 | LOADER - SKID    |
| 1556     | 2005 | CATERPILLAR     | 268B              | Skid Loader                                   | CAT0268BCLBA00557 | LOADER - SKID    |
| 1570     | 2018 | DEERE           | Gator TS          | Utility Vehicle, 4x4, 2 person                | 1M04X2SJVM130729  | UTILITY VEHICLE  |
| 1575     | 2018 | EZGO            | L6 G              | Utility Cart, 6 Person, Gas                   | 3316974           | UTILITY VEHICLE  |
| 1585     | 2015 | MAGNUM PRO      | MWT 500           | Water Wagon,                                  | 1506197           | OPEN DECK        |
| 1625     | 2014 | DEERE           | 1810E             | PAN, EJECTOR, 12.5 struck, 18.3               | 1T81810EVE0120905 | SCRAPER          |
| 1626     | 2005 | DEERE           | 1810E             | PAN, EJECTOR, 12.5 struck, 18.3               | T81810E050107     | SCRAPER          |
| 1627     | 2017 | FLECO           | PRW-17-120QAGR    | GRAPPLE, RAKE                                 | 59856             | GRAPPLE          |
| 1628     | 2015 | JRB             |                   | Bucket, 5.5 cuyd Rollout                      | 0615AKR38547      | BUCKET           |
| 1629     | 2006 | JRB             |                   | Bucket, 4 yd Grapple                          | 0706-103844-1     | BUCKET           |
| 1630     |      | LABOUNTY        | HDR70S            | GRAPPLE, DEMO                                 | 70711             | GRAPPLE          |
| 1631     |      | PEMBERTON       | EGR500            | GRAPPLE, DEMO                                 | 7231013           | GRAPPLE          |
| 1632     | 2014 | DEERE           | AT340353-544      | Bucket, 3 yd                                  | 2012195           | BUCKET           |
| 1633     | 2017 | VIRING          |                   | Bucket, Snow 84"                              | 126723            | BUCKET           |
| 1634     | 2017 | VIRING          |                   | Bucket, Snow 84"                              | 126724            | BUCKET           |
| 1635     |      |                 |                   | GRAPPLE, RAKE                                 |                   | GRAPPLE          |
| 1636     |      | TAG             | CFRTD             | GRAPPLE, RAKE                                 | 218618-10         | GRAPPLE          |
| 1637     |      | CATERPILLAR     |                   | Forkset, 42"                                  |                   | FORKS            |
| 1638     | 2017 | VIRNIG          | ISG78             | GRAPPLE,                                      | 127150            | GRAPPLE          |
| 1639     | 2015 | HLA ATTACHMENTS | HD5560            | GRAPPLE, 90" HD SKELETON, SKIDLOADER<br>PLATE | 15332526          | FORKS            |
| 1640     | 2017 | VIRNIG          | STG90             | GRAPPLE, 90" HD SKELETON, SKIDLOADER<br>PLATE | 97943             | GRAPPLE          |
| 1641     | 2017 | VIRNIG          | SGV72             | GRAPPLE,                                      | 127334            | GRAPPLE          |
| 1642     | 2017 | VIRNIG          | SGV72             | GRAPPLE,                                      | 127427            | GRAPPLE          |
| 1643     | 2017 | VIRNIG          | SGV72             | GRAPPLE,                                      | 126866            | GRAPPLE          |
| 1644     | 2017 | VIRNIG          | SBG72             | GRAPPLE,                                      | 120713            | GRAPPLE          |
| 1645     | 2017 | VIRNIG          | ISG72             | GRAPPLE,                                      | 126865            | GRAPPLE          |

| Asset ID | Year | Manufacturer      | Model            | Description                               | Serial #        | Type               |
|----------|------|-------------------|------------------|-------------------------------------------|-----------------|--------------------|
| 1646     | 2017 | VIRNIG            | ISG72            | GRAPPLE,                                  | 127231          | GRAPPLE            |
| 1647     | 2017 | VIRNIG            | STG84            | GRAPPLE,                                  | 127336          | GRAPPLE            |
| 1648     | 2013 | BOBCAT            | 68"              | GRAPPLE,                                  |                 | GRAPPLE            |
| 1649     | 2015 | BOBCAT            | 80"              | GRAPPLE, Ind Bucket                       |                 | GRAPPLE            |
| 1650     |      | CATERPILLAR       |                  | Bucket, GP 3yd                            | 9734 05 1089    | BUCKET             |
| 1651     | 2016 | CATERPILLAR       | 286-9301         | Bucket, Skeleton Grapple, skidsteer       | A4166GR30053    | BUCKET             |
| 1652     |      | BOBCAT            | 72 PALLET FORK   | Fork Set, 6 FT, 6000#                     | 029900553       | FORKS              |
| 1653     | 2017 | BOBCAT            | GRPL 74 INDL BKT | GRAPPLE, bucket                           | AF0H06915       | GRAPPLE            |
| 1654     |      | BOBCAT            |                  | Fork Set, 4 FT                            |                 | FORKS              |
| 1655     | 2017 | VIRNIG            | ISG78            | GRAPPLE,                                  | 127150          | GRAPPLE            |
| 1656     | 2017 | VIRNIG            | ISG72            | GRAPPLE,                                  | 118110          | GRAPPLE            |
| 1657     | 2018 | VIRNIG            | ISG72            | GRAPPLE,                                  | 128615          | GRAPPLE            |
| 1658     | 2017 | VIRNIG            | ISG72            | GRAPPLE,                                  | 126610          | GRAPPLE            |
| 1660     | 2017 | CERES             |                  | CLEAN OUT RAKE                            |                 | RAKE               |
| 1661     | 2018 | CERES             |                  | LAND PLANE, SKID ATTACH                   |                 | LAND PLANE         |
| 1665     | 2018 | BOSS              | 9 FT             | SNOW PLOW, 9' 2", V                       |                 | BLADE              |
| 1670     | 1997 | CATERPILLAR       |                  | Fork Set, 4'                              |                 | FORKS              |
| 1671     |      | BOBCAT            |                  | Forkset, 42"                              |                 | FORKS              |
| 1672     |      | BOBCAT            |                  | Forkset, 42"                              |                 | FORKS              |
| 1673     | 2018 | VOLVO             | 83771            | Forkset, 42", 850#                        | 29-18-0019      | FORKS              |
| 1675     | 2015 | D & E MFG         |                  | Blade/Roller, 16'                         |                 | BLADE/ROLLER       |
| 1676     | 2016 | D & E MFG         |                  | Blade/Roller, 16'                         |                 | BLADE/ROLLER       |
| 1677     | 2016 | D & E MFG         |                  | Blade/Roller, 16'                         |                 | BLADE/ROLLER       |
| 1680     |      | OKADA             | OKB308           | Hammer, 2500#                             |                 | HAMMER             |
| 1681     |      | CATERPILLAR       |                  | BUCKET, MUCK                              |                 | BUCKET             |
| 1682     |      | TINK              | R3058            | Bucket, 5.75 cuyd Rollout                 |                 | BUCKET             |
| 1683     |      | TINK              | R3058            | Bucket, 5.75 yd Rollout, JRB 416 coupler  | R938314         | BUCKET             |
| 1684     |      | TINK              |                  | Bucket, 12.5 yd Rollout, JRB 420 coupler  | R1040317        | BUCKET             |
| 1685     |      | CATERPILLAR       | 336F             | GRAPPLE, Demolition                       | UEQ000434       | GRAPPLE            |
| 1686     |      | CATERPILLAR       | 336F             | GRAPPLE, Demolition                       | UEQ000435       | GRAPPLE            |
| 1687     |      | CATERPILLAR       | 336F             | GRAPPLE, Demolition                       | UEQ000436       | GRAPPLE            |
| 1688     |      | CATERPILLAR       | 336F             | GRAPPLE, Demolition                       |                 | GRAPPLE            |
| 1690     | 2018 | US PRIDE PRODUCTS | HF 300           | STUMP SCREW                               | 6061118         | STUMP SCREW        |
| 1691     | 2018 | US PRIDE PRODUCTS | HF 300           | STUMP SCREW                               |                 | STUMP SCREW        |
| 1699     |      | HENSLEY           | LD600            | Bucket                                    | 17425           | BUCKET             |
| 1710     | 2017 | NORTH STAR        | 459382C          | Air Compressor, Stationary, 13HP Vertical | 1115 7089       | COMPRESSOR         |
| 1720     |      |                   |                  | Group of signs, barricades attached       |                 | TRAFFIC MANAGEMENT |
| 1725     |      |                   |                  | Silt Fence Hopper for Skid Loader         |                 | ATTACHMENT         |
| 1730     | 2015 | STIHL             | MS661C           | Chainsaw, 36" bar                         | 179296005       | POWER TOOL         |
| 1731     | 2015 | STIHL             | MS362C           | Chainsaw, 20" bar                         | 502183436       | POWER TOOL         |
| 1732     |      |                   |                  | DOLLY, GRINDER                            | SHOP BUILT UNIT | DOLLY              |
| 1733     |      |                   |                  | DOLLY, GRINDER                            | 1733            | DOLLY              |
| 1734     |      |                   |                  | DOLLY, GRINDER                            | 1734            | DOLLY              |

| Asset ID | Year | Manufacturer   | Model       | Description                 | Serial #    | Type             |
|----------|------|----------------|-------------|-----------------------------|-------------|------------------|
| 1735     |      |                |             | DOLLY, GRINDER              | 1734        | DOLLY            |
| 1750     | 2011 | COMPANY WRENCH | SP15000     | Dust Suppression Unit       | 1101847     | DUST SUPPRESSION |
| 1800     |      |                |             | PORTABLE TOILETS            |             | TOILET           |
| 1805     | 2012 | MULTIQUIP      | DCA45SSIU4C | GENSET, 45KW                | 7205717     | GENERATOR        |
| 1810     | 2015 |                |             | Cooling System              |             | SHOP TOOL        |
| 1815     | 2016 | FLYGT          | 2640.181    | PUMP, ELECT DEWATERING      |             | PUMP             |
| 1816     | 2016 | WACKER         | PT3A        | PUMP, 3" DEWATERING         | 24317906    | PUMP             |
| 1817     | 2016 | WACKER         | PT3A        | PUMP, 3" DEWATERING         | 24309491    | PUMP             |
| 1825     | 2015 | TEREX          | RL4000      | Light Plant, 4 head, Diesel | RL415-12345 | LIGHT PLANT      |
| 1826     | 2015 | TEREX          | RL4000      | Light Plant, 4 head, Diesel | RL415-12354 | LIGHT PLANT      |
| 1827     | 2015 | TEREX          | RL4000      | Light Plant, 4 head, Diesel | RL415-12750 | LIGHT PLANT      |
| 1828     | 2015 | TEREX          | RL4000      | Light Plant, 4 head, Diesel | RL415-12759 | LIGHT PLANT      |
| 1829     | 2015 | TEREX          | RL4000      | Light Plant, 4 head, Diesel | RL415-14389 | LIGHT PLANT      |
| 1830     | 2015 | TEREX          | RL4000      | Light Plant, 4 head, Diesel | RL415-14392 | LIGHT PLANT      |
| 1831     | 2016 | ALLMAND BROS   | NL5000      | Light Tower                 | 06-00085    | LIGHT PLANT      |
| 1832     | 2016 | ALLMAND BROS   | NL5000      | Light Tower                 | 06-00087    | LIGHT PLANT      |
| 1833     | 2016 | ALLMAND BROS   | NL5000      | Light Tower                 | 06-00091    | LIGHT PLANT      |
| 1834     | 2016 | ALLMAND BROS   | NL5000      | Light Tower                 | 06-00097    | LIGHT PLANT      |
| 1835     | 2016 | ALLMAND BROS   | NL5000      | Light Tower                 | 06-00099    | LIGHT PLANT      |
| 1836     | 2016 | ALLMAND BROS   | NL5000      | Light Tower                 | 06-00101    | LIGHT PLANT      |
| 1837     |      | ALLMAND BROS   | NL PRO II   | Light Tower                 | 1675PRO215  | LIGHT PLANT      |
| 1838     |      | ALLMAND BROS   | NL PRO II   | Light Tower                 | 1676PRO216  | LIGHT PLANT      |
| 1850     | 2015 |                |             | Tire Wash for Trucking      |             | TRUCK TIRE WASH  |
| 1860     | 2008 | JLG            | 3394RT      | Scissor Lift, 33'           | 200178613   | LIFT             |
| 1861     | 2007 | JLG            | 260MRT      | Scissor Lift, 26'           | 0200172516  | LIFT             |
| 1862     | 2008 | JLG            | 260MRT      | Scissor Lift, 26'           | 0200162245  | LIFT             |
| 1863     | 2007 | GENIE          | 4390 RT     | Scissor Lift, 43'           | GS900745381 | LIFT             |
| 1864     | 2007 | GENIE          | 4390 RT     | Scissor Lift, 43'           | GS900745383 | LIFT             |
| 1875     | 2017 | NORTH STAR     | 5500PPG     | Generator                   | 0916 8511   | GENERATOR        |
| 1960     |      | QUALITY MAT CO |             | MAT, RIG, 8' x 40' x 6"     | 1638        | MATS & SHORING   |
| 1961     |      | QUALITY MAT CO |             | MAT, RIG, 8' x 40' x 6"     | 11835       | MATS & SHORING   |
| 1962     |      | QUALITY MAT CO |             | MAT, RIG, 8' x 40' x 6"     | 12036       | MATS & SHORING   |
| 1963     |      | QUALITY MAT CO |             | MAT, RIG, 8' x 40' x 6"     | 12038       | MATS & SHORING   |
| 1964     |      | QUALITY MAT CO |             | MAT, RIG, 8' x 40' x 6"     | 12044       | MATS & SHORING   |
| 1965     |      | QUALITY MAT CO |             | MAT, RIG, 8' x 40' x 6"     | 12054       | MATS & SHORING   |
| 1966     |      | QUALITY MAT CO |             | MAT, RIG, 8' x 40' x 6"     | 12117       | MATS & SHORING   |
| 1967     |      | QUALITY MAT CO |             | MAT, RIG, 8' x 40' x 6"     | 12128       | MATS & SHORING   |
| 1968     |      | QUALITY MAT CO |             | MAT, RIG, 8' x 40' x 6"     | 12130       | MATS & SHORING   |
| 1969     |      | QUALITY MAT CO |             | MAT, RIG, 8' x 40' x 6"     | 12401       | MATS & SHORING   |



## 2.B Business Type, Ownership, and Financial Resources

### Business Type and Ownership

Ceres Environmental Services, Inc. is a corporation, wholly owned by President and Sole Shareholder David McIntyre. The company is incorporated in the State of Minnesota, with additional permanent offices in Sarasota, Florida and Houston, Texas.

### Financial Resources

Ceres can provide performance and payment bonds from an 'A'-rated, treasury-listed carrier in amounts in excess of \$500 million per project. With substantial liquid working capital and additional credit lines available, a lack of financial resources is never an obstacle for Ceres.

Ceres has an established, solid 20-year banking relationship with 1<sup>st</sup> Source Bank as well as other financial institutions. Financial concerns such as short-term cash flow are not an obstacle for Ceres. The company is able to perform work with its own funds and the timing of payments from customers is a non-issue for the corporation. On the Hurricane Katrina Project, Ceres had up to \$140 million in open invoices to the USACE, without an interruption in work performance or delays in payments to the subcontractors.

#### Bank of Record:

1<sup>st</sup> Source  
Art Bayley  
Box 266  
Oconomowoc, WI 53066  
262-567-7057 telephone

#### Surety Company Contact (Letter Attached):

Ted Jorgensen  
Liberty Mutual Insurance Company  
150 S 5th Street, Ste. 2800  
Minneapolis, MN 55402  
612-349-2464 telephone

#### Insurance Company Information (Insurance Certificate Attached):

Rob Dahlin  
Cobb Strecker Dunphy & Zimmermann  
225 South Sixth Street, Ste. 1900  
Minneapolis, MN 55402  
612-349-2407 telephone





Liberty Mutual Surety

March 16, 2018

**Re: Ceres Environmental Services, Inc.  
Contractor's Qualification Statement**

To Whom It May Concern:

Liberty Mutual Insurance Company along with Cobb Strecker Dunphy & Zimmermann, Inc. have handled the bonding requirements of Ceres Environmental Services, Inc. for over 29 years. Their project management and financial responsibility has always been exceptional. We have bonded individual projects in excess of \$500 million and have authorized work programs in excess of \$500 million.

Presently, their bonds are written with the Liberty Mutual Insurance Company. Liberty Mutual Insurance Company is a surety and insurance company currently listed on the U.S. Department of the Treasury Circular 570 list of approved bonding companies which is published annually in the Federal Register, with an A (Excellent) rating in the latest printing of the A.M. Best's Key Rating.

Approval of performance and payment bonds of all projects is expressly conditioned upon acceptable review of the contract terms and scope, bond forms, and financing for the project, as well as other pertinent underwriting information. The arrangement for performance and payment bonds is a matter between Ceres Environmental Services, Inc. and Liberty Mutual Insurance Company, and the surety assumes no liability to you or third parties, if for any reason bonds for any project are not executed.

If additional information is required, please feel free to contact this office.

Sincerely,

Sandra M. Engstrum

Attorney-in-Fact

Liberty Mutual Insurance Company

Member of Liberty Mutual Group



**THIS POWER OF ATTORNEY IS NOT VALID UNLESS IT IS PRINTED ON RED BACKGROUND.**

This Power of Attorney limits the acts of those named herein, and they have no authority to bind the Company except in the manner and to the extent herein stated.

Certificate No. 7967008

5.3.b

Liberty Mutual Insurance Company  
The Ohio Casualty Insurance Company West American Insurance Company

**POWER OF ATTORNEY**

KNOWN ALL PERSONS BY THESE PRESENTS: That The Ohio Casualty Insurance Company is a corporation duly organized under the laws of the State of New Hampshire, that Liberty Mutual Insurance Company is a corporation duly organized under the laws of the State of Massachusetts, and West American Insurance Company is a corporation duly organized under the laws of the State of Indiana (herein collectively called the "Companies"), pursuant to and by authority herein set forth, does hereby name, constitute and appoint, Colby D. White; Melinda C. Blodgett; R. C. Bowman; R. Scott Egginton; Sandra M. Engstrom; R. W. Frank; Ted Jorgensen; Joshua R. Loftis; Kurt C. Lundblad; Brian J. Oestreich; Jerome T. Ouimet; Craig Remick; Nicole Stillings; John E. Tauer; Rachel Thomas; Lin Ulven; Emily White

all of the city of Minneapolis, state of MN each individually if there be more than one named, its true and lawful attorney-in-fact to make, execute, seal, acknowledge and deliver, for and on its behalf as surety and as its act and deed, any and all undertakings, bonds, recognizances and other surety obligations, in pursuance of these presents and shall be as binding upon the Companies as if they have been duly signed by the president and attested by the secretary of the Companies in their own proper persons.

IN WITNESS WHEREOF, this Power of Attorney has been subscribed by an authorized officer or official of the Companies and the corporate seals of the Companies have been affixed thereto this 21st day of December, 2017.



STATE OF PENNSYLVANIA ss  
COUNTY OF MONTGOMERY

On this 21st day of December, 2017, before me personally appeared David M. Carey, who acknowledged himself to be the Assistant Secretary of Liberty Mutual Insurance Company, The Ohio Casualty Company, and West American Insurance Company, and that he, as such, being authorized so to do, execute the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my notarial seal at King of Prussia, Pennsylvania, on the day and year first above written.



COMMONWEALTH OF PENNSYLVANIA  
Notarial Seal  
Teresa Pastella, Notary Public  
Upper Merion Twp., Montgomery County  
My Commission Expires March 28, 2021  
Member, Pennsylvania Association of Notaries

The Ohio Casualty Insurance Company  
Liberty Mutual Insurance Company  
West American Insurance Company

By: David M. Carey  
David M. Carey, Assistant Secretary

By: Teresa Pastella  
Teresa Pastella, Notary Public

This Power of Attorney is made and executed pursuant to and by authority of the following By-laws and Authorizations of The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company which resolutions are now in full force and effect reading as follows:

**ARTICLE IV – OFFICERS** – Section 12. Power of Attorney. Any officer or other official of the Corporation authorized for that purpose in writing by the Chairman or the President, and subject to such limitation as the Chairman or the President may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Corporation to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact, subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Corporation by their signature and execution of any such instruments and to attach thereto the seal of the Corporation. When so executed, such instruments shall be as binding as if signed by the President and attested to by the Secretary. Any power or authority granted to any representative or attorney-in-fact under the provisions of this article may be revoked at any time by the Board, the Chairman, the President or by the officer or officers granting such power or authority.

**ARTICLE XIII – Execution of Contracts – SECTION 5. Surety Bonds and Undertakings.** Any officer of the Company authorized for that purpose in writing by the chairman or the president, and subject to such limitations as the chairman or the president may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Company by their signature and execution of any such instruments and to attach thereto the seal of the Company. When so executed such instruments shall be as binding as if signed by the president and attested by the secretary.

**Certificate of Designation** – The President of the Company, acting pursuant to the Bylaws of the Company, authorizes David M. Carey, Assistant Secretary to appoint such attorneys-in-fact as may be necessary to act on behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations.

**Authorization** – By unanimous consent of the Company's Board of Directors, the Company consents that facsimile or mechanically reproduced signature of any assistant secretary of the Company, wherever appearing upon a certified copy of any power of attorney issued by the Company in connection with surety bonds, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

I, Renee C. Llewellyn, the undersigned, Assistant Secretary, The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company do hereby certify that the original power of attorney of which the foregoing is a full, true and correct copy of the Power of Attorney executed by said Companies, is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 16th day of March, 20 18.



By: Renee C. Llewellyn  
Renee C. Llewellyn, Assistant Secretary

Not valid for mortgage, note, loan, letter of credit, currency rate, interest rate or residual value guarantees.





# CERTIFICATE OF LIABILITY INSURANCE

5.3.b  
DATE (M/D/YYYY)  
5/3/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION** IS **WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|                                                                                                                    |                                                      |                                          |               |
|--------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|------------------------------------------|---------------|
| <b>PRODUCER</b><br>Cobb Strecker Dunphy & Zimmermann<br>225 South Sixth Street<br>STE 1900<br>Minneapolis MN 55402 | <b>CONTACT NAME:</b> Sarah Edwards                   | <b>FAX (A/C, No):</b>                    |               |
|                                                                                                                    | <b>PHONE (A/C, No, Ext):</b> 612-349-2407            | <b>E-MAIL ADDRESS:</b> sedwards@csdz.com |               |
| <b>INSURED</b><br>Ceres Environmental Services, Inc.<br>6968 Professional Pkwy E<br>Sarasota, FL 34240             | <b>INSURER(S) AFFORDING COVERAGE</b>                 |                                          | <b>NAIC #</b> |
|                                                                                                                    | <b>INSURER A:</b> Old Republic Insurance Company     |                                          | 24147         |
|                                                                                                                    | <b>INSURER B:</b> Westchester Fire Insurance Company |                                          | 10030         |
|                                                                                                                    | <b>INSURER C:</b> Evanston Insurance Company         |                                          | 35378         |
|                                                                                                                    | <b>INSURER D:</b>                                    |                                          |               |
|                                                                                                                    | <b>INSURER E:</b>                                    |                                          |               |
| <b>INSURER F:</b>                                                                                                  |                                                      |                                          |               |

## COVERAGES

CERTIFICATE NUMBER: 468710467

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE                                                                                                                                                                                                                                                                                                                                                                                                   | ADDL INSD                                    | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS                                                                                                                                                                                                                                          |
|----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|----------|---------------|-------------------------|-------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| A        | <input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b><br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br><input checked="" type="checkbox"/> XCU<br><input checked="" type="checkbox"/> Contr Liab<br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC<br>OTHER: |                                              |          | A5CG11261802  | 9/1/2018                | 9/1/2019                | EACH OCCURRENCE \$ 1,000,000<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000<br>MED EXP (Any one person) \$ 10,000<br>PERSONAL & ADV INJURY \$ 1,000,000<br>GENERAL AGGREGATE \$ 2,000,000<br>PRODUCTS - COMP/OP AGG \$ 2,000,000<br>\$ |
| A        | <input checked="" type="checkbox"/> <b>AUTOMOBILE LIABILITY</b><br><input checked="" type="checkbox"/> ANY AUTO<br><input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS<br><input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY<br><input checked="" type="checkbox"/> Comp \$5,000 <input checked="" type="checkbox"/> Coll \$5,000               |                                              |          | A5CA11261802  | 9/1/2018                | 9/1/2019                | COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$<br>Hired Auto Phy Damage \$ 50,000                                                    |
| B        | <input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR<br><input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE<br>DED <input checked="" type="checkbox"/> RETENTION \$ \$0                                                                                                                                                                         |                                              |          | G46808848002  | 9/1/2018                | 9/1/2019                | EACH OCCURRENCE \$ 10,000,000<br>AGGREGATE \$ 10,000,000<br>\$                                                                                                                                                                                  |
| A        | <input checked="" type="checkbox"/> <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b><br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below                                                                                                                                                                                   | Y/N<br><input checked="" type="checkbox"/> N | N/A      | A5CW11261802  | 9/1/2018                | 9/1/2019                | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER<br>E.L. EACH ACCIDENT \$ 1,000,000<br>E.L. DISEASE - EA EMPLOYEE \$ 1,000,000<br>E.L. DISEASE - POLICY LIMIT \$ 1,000,000                                       |
| C        | Contractors Pollution<br>Prof Liab / Claims Made                                                                                                                                                                                                                                                                                                                                                                    |                                              |          | MKL1ENV101438 | 9/1/2018                | 9/1/2019                | Per Occ/Agg Limits:<br>Limit: (retro date: 8/18/14)<br>\$10,000,000<br>\$10,000,000                                                                                                                                                             |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Certificate Holder:

City of Holly Hill / 1065 Ridgewood Ave. / Holly Hill, Florida  
City of New Smyrna Beach / 210 Sams Ave. / New Smyrna Beach, FL 32168  
City of South Daytona / 1672 S. Ridgewood Ave. / South Daytona, FL 32119

RFP 19-PW-16 EMERGENCY DEBRIS HAULING & DISPOSAL

See Attached...

## CERTIFICATE HOLDER

## CANCELLATION

City of Holly Hill OR City of New Smyrna Beach  
OR City of South Daytona  
(see Description of Operations for addresses)

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Rob Dahlin

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LOC #: \_\_\_\_\_



# **ADDITIONAL REMARKS SCHEDULE**

Page 1 of   

|                                             |           |                                                                                                       |
|---------------------------------------------|-----------|-------------------------------------------------------------------------------------------------------|
| AGENCY<br>Cobb Strecker Dunphy & Zimmermann |           | NAMED INSURED<br>Ceres Environmental Services, Inc.<br>6968 Professional Pkwy E<br>Sarasota, FL 34240 |
| POLICY NUMBER                               |           |                                                                                                       |
| CARRIER                                     | NAIC CODE | EFFECTIVE DATE:                                                                                       |

## **ADDITIONAL REMARKS**

**THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,**

**FORM NUMBER:** 25 **FORM TITLE:** CERTIFICATE OF LIABILITY INSURANCE

Additional Insured only if required by written contract with respect to General Liability, Automobile Liability and Umbrella/Excess Liability applies on a primary basis and the Insurance of the Additional Insured shall be Non-Contributory: City of Holly Hill, City of New Smyrna Beach, City of South Daytona, and Others as required by written contract.

Waiver of Subrogation only if required by written contract with respect to General Liability, Automobile Liability, Workers Compensation and Umbrella/Excess Liability applies in favor of: Certificate Holder, Project Owner and Others as required by written contract.

The following supersedes the cancellation wording: Should any of the above described policies be cancelled before the expiration date, 30 Days written notice (10 Days for Non-Payment) will be delivered to the certificate holder.

Attachment: Ceres Environmental Services - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling &amp; Disposal Contractor

## 2.C Existing Contracts in Florida

Ceres Environmental Services, Inc. currently has 105 pre-position Emergency Response contracts in place within the State of Florida.

| Contract Owner                   | Contract Title/Type                                                                                    | Contract Start | Contract End | Contact Name & Title                                           | Contact Phone  |
|----------------------------------|--------------------------------------------------------------------------------------------------------|----------------|--------------|----------------------------------------------------------------|----------------|
| Atlantic Beach FL (City)         | RFP#:17-02 Disaster Debris Removal Services                                                            | 12/1/2017      | 12/1/2022    | Mr. Scott Williams, Interim Public Works Director              | (904) 247-5834 |
| Atlantic Beach FL (City)         | RFP#:17-02 Disaster Debris Removal Services                                                            | 12/1/2017      | 12/1/2022    | Mr. Scott Williams, Interim Public Works Director              | (904) 247-5834 |
| Atlantic Beach FL (City)         | RFP#:17-02 Disaster Debris Removal Services                                                            | 12/1/2017      | 12/1/2022    | Mr. Scott Williams, Interim Public Works Director              | (904) 247-5834 |
| Bal Harbour, FL (Village of)     | RFP No. 2016-02 Disaster Debris Management Services                                                    | 6/20/2016      | 6/20/2019    | Mr. John Oldenburg, Director of Parks & Public Spaces Dept.    | (305) 866-4633 |
| Bay County, FL                   | 16-25 Disaster Debris Removal & Disposal Services                                                      | 9/20/2016      | 12/31/2021   | Ms. Karen Grindle, Purchasing Director                         | (850) 248-8275 |
| Bradenton, FL (City of)          | RFP#18-03 RW Disaster Debris Collection services                                                       | 7/31/2018      | 7/31/2019    | Mr. Ralph Ward, Purchasing Manager                             | 941-714-7502   |
| Bradenton Beach, FL (City of)    | RFP #16-02 Disaster & Debris Management Services                                                       | 8/24/2016      | 8/24/2021    | Lt. John Cosby, Disaster Coordinator                           | (941) 778-1005 |
| Broward County BOCC, FL          | Disaster Debris Clearing and Removal Services T2111251B1                                               | 10/10/2016     | 3/30/2020    | Mr. Richard Meyers, SWRS Program Manager                       | (954) 474-1848 |
| Broward County BOCC, FL          | Contract C2111741B1_3 Temporary Debris Management Site Services (TDSR)                                 | 4/3/2017       | 3/30/2019    | Mr. Richard Meyers, SWRS Program Manager                       | (954) 474-1848 |
| Cape Coral (City of) FL          | Emergency Disaster Assistance & Debris Removal CON-PW17-32/SH                                          | 6/5/2017       | 6/5/2020     | Ms. Gina Lanzilotta, Sr. Buyer                                 | (239) 574-0834 |
| Casselberry (City of) FL         | RFP#:2017-0194-C Disaster Debris Removal/Management Services & Ancillary Preparation/Recovery Services | 8/14/2017      | 8/13/2020    | Mr. Willie Velez, Procurement Administrator                    | (407)262-7700  |
| Charlotte County School Board FL | Debris Management/Recovery - Interlocal Agmt. City of Punta Gorda EOC/Disaster REC/1617 PB             | 9/7/2017       | 8/10/2020    | Mr. Gregory Herlean, Director of Purchasing                    | 941-575-5400   |
| Clay County, FL                  | Contract No. 2014/15-162 Disaster Recovery Services                                                    | 9/8/2015       | 9/8/2020     | Mr. John Ward, Deputy Director, Emergency Management           | (904) 541-2767 |
| Clermont (City) FL               | RFP#18-023 Emergency Vegetative Debris Removal Services                                                | 7/16/2018      | 7/16/2021    | Mr. Freddy L. Suarez, Purchasing Director                      | 352-241-7350   |
| Collier County, FL               | Contract #15-6365 Disaster Debris Management, Removal & Disposal Services                              | 11/11/2015     | 11/11/2021   | Ms. Joanne Markiewicz, Director, Procurement Services Division | (239) 252-8407 |



Cities of Holly Hill, New Smyrna Beach, and South Daytona  
RFP 19-PW-16 – Joint Procurement for Emergency Debris Hauling and Disposal

| Contract Owner                      | Contract Title/Type                                                                                                                        | Contract Start | Contract End | Contact Name & Title                                                 | Contact Phone  |
|-------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|----------------|--------------|----------------------------------------------------------------------|----------------|
| Coral Gables, FL (City of)          | Coral Gables (City) FL RFP#: 2018-009 Disaster Debris Removal Services - tertiary BAFO                                                     | 10/20/2018     | 10/20/2021   | Ms. Yusbel Gonzalez, Procurement Specialist                          | (305) 460-5107 |
| Daytona Beach, FL (City of)         | Emergency Disaster Debris Removal 0112-1180                                                                                                | 9/19/2012      | 10/7/2022    | Mr. David Waller, Deputy Public Works Director                       | 386-671-8681   |
| Deerfield Beach, FL (City of)       | Emergency Debris Removal Services RFP#: 2016-17/26                                                                                         | 5/11/2017      | 5/11/2020    | Ms. Ivelsa Guzman, Purchasing Manager                                | (954) 480-4486 |
| Deltona (City) FL                   | RFP No. PW 18-08 Emergency Debris Removal Services                                                                                         | 9/27/2018      | 9/27/2019    |                                                                      | 386-878-8100   |
| DeSoto County, FL                   | RFP 18-12-00 Emergency Debris Management Services                                                                                          | 6/12/2018      | 6/12/2023    | Ms. Jacque Daniels, Purchasing Agent                                 | (863) 993-4816 |
| Doral (City) FL                     | ITB#: 2018-09 Emergency Debris Removal                                                                                                     | 6/7/2018       | 6/7/2020     | Mr. Carlos Arroyo, Asst. Public Works Director/Chief of Construction | 305-593-6740   |
| Dunedin (City) FL                   | Participant Agreement Disaster Debris Collection & Removal Services as part of Pinellas County's Co-operative Contract RFP #156-0491-P(JA) | 8/21/2017      | 8/21/2022    | Mr. Chuck Ankney, Purchasing Agent                                   | (727) 298-3077 |
| Edgewater, FL (City of)             | RFP 16-ES-012 Emergency Debris Hauling and Disposal                                                                                        | 8/16/2016      | 11/30/2019   | Ms. Pat Drosten, Purchasing Specialist                               | (386) 424-2400 |
| Escambia County School District, FL | RFP #141802 Tree Debris Removal                                                                                                            | 6/1/2014       | 5/31/2019    | Mr. Greg Gibbs, Director of Maintenance & Custodial Services         | (850) 469-6210 |
| Florida A&M University              | ITN#1228LCSA SUS Disaster Recovery Operations                                                                                              | 3/16/2015      | 6/30/2019    | Ms. Keisha McQueen, Procurement                                      | (850) 599-3203 |
| Fort Myers, (City) FL               | Quote #D1002-15 Tree & Debris Removal                                                                                                      | 5/22/2015      | 7/1/2019     | Ms. Paula Carter, Interim Contracts & Purchasing Manager             | (239) 321-7240 |
| Franklin County, FL                 | Debris Removal & Disposal Services                                                                                                         | 10/2/2018      | 10/2/2020    | Ms. Pamela Brownell, Director of Emergency Management                | (85) 653-8977  |
| Gainesville (City of), FL           | RFP#: PWWM180068-DH Disaster Debris Management                                                                                             | 7/23/2018      | 7/23/2022    | Ms. Diane Holder, Sr.Buyer                                           | (352) 334-5021 |
| Golden Beach, FL (Town of)          | Disaster Recovery Services                                                                                                                 | 6/24/2008      | 6/24/2020    | Ms. Lissette Perez, Assistant to the Town Manager                    | (305) 932-0744 |
| Gulfport, FL (City of)              | RFP#:156-0491-P (JA) Disaster Debris Collection and Removal Svcs. as part of Pinellas County's Cooperative Contract                        | 9/25/2017      | 9/25/2022    | Mr. Don Sopek, Public Works Director                                 | (727) 893-1090 |
| Hialeah, FL (City of)               | RFP No. 2015-16-8500-36-002 Disaster Recovery & Debris Removal                                                                             | 8/17/2016      | 7/31/2019    | Mr. Armando Rojas, Acting Director of Emergency Management           | (305) 863-2847 |
| Hollywood, FL (City of)             | RFP#: 4592-18-PB Emergency Response and Recovery Services                                                                                  | 7/23/2018      | 7/22/2020    | Ms. Sylvia Glazer, Public Works Director                             | 954-967-4526   |

Cities of Holly Hill, New Smyrna Beach, and South Daytona  
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| Contract Owner                    | Contract Title/Type                                                                                                                         | Contract Start | Contract End      | Contact Name & Title                                     | Contact Phone  |
|-----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|----------------|-------------------|----------------------------------------------------------|----------------|
| Homestead (City of) FL            | Debris Removal Services                                                                                                                     | 9/5/2017       | Open end contract | Ms. Carol McPatrick, Purchasing Manager                  | 305-224-4626   |
| Indian River County, FL           | RFP No. 2016015 Disaster Debris Removal and Disposal                                                                                        | 4/5/2016       | 4/4/2020          | Ms. Jennifer Hyde, Purchasing Manager                    | (772) 226-1416 |
| Indian Rocks Beach, FL ( City of) | Bid No. 156-0491-P (JA) Disaster Debris Collection and Removal Svcs. as part of Pinellas County's Cooperative Contract RFP: 156-0491-P (JA) | 8/16/2017      | 8/16/2022         | Mr. Dean Scharmen, Public Services Director              | (727) 595-6889 |
| Jackson County, FL                | #1415-24 Disaster Recovery Debris Removal Contract                                                                                          | 8/31/2015      | 8/31/2019         | Ms. Judy Austin, Purchasing Agent                        | (850) 482-9633 |
| Jacksonville Beach, FL (City of)  | RFP #04-1415 Standby Contract for Disaster Services                                                                                         | 7/21/2015      | 7/21/2020         | Mr. Jason Phitides, Procurement Officer                  | (904) 247-6226 |
| Jupiter Island, FL (Town of)      | Disaster Recovery Debris Removal Project No. 2015-04                                                                                        | 5/30/2016      | 5/30/2019         | Mr. Stuart Trent, Director of Eng & Public Works         | (772) 545-0171 |
| Jupiter Island, FL (Town of)      | Emergency Disposal of Disaster Related Debris Project No. 2015-05                                                                           | 5/30/2016      | 5/30/2019         | Mr. Stuart Trent, Director of Eng & Public Works         | (772) 545-0171 |
| Lake County, FL                   | ITB 16-0632 Emergency Debris Removal Services (DOT Roads FWAH)                                                                              | 2/1/2017       | 1/31/2020         | Mr. Barnett Schwartzman, Procurement Director            | (352) 343-9765 |
| Lake Mary (City of), FL           | Emergency Debris Removal Services                                                                                                           | 3/5/2019       | 3/5/2022          | Jackie Sova, City Manager                                | (407) 585-1419 |
| Lakeland, FL (City of)            | Annual Disaster and Debris Management Services, Bid No. 5133                                                                                | 6/10/2015      | 7/20/2020         | Ms. Lana Braddy, Public Works Project Coordinator        | (863) 834-6779 |
| Lauderdale Lakes, FL (City of)    | #18-3410-11R Emergency Debris Removal Services                                                                                              | 06/26/18       | 06/26/23          | Mr. Bobby William, Purchasing Manager                    | (954) 535-2794 |
| Lee County, FL                    | RFP B-140102 Disaster Emergency Clearance of Roads & Streets                                                                                | 5/20/2014      | 5/20/2019         | Mr. Bob Franceschini, Procurement Analyst                | (239) 533-5875 |
| Leon County, FL                   | RFP #BC-03-27-17-29 Debris Removal and Disposal Services                                                                                    | 5/15/2017      | 5/31/2022         | Mr. Don Tobin, Purchasing                                | (850) 606-1600 |
| Longboat Key (Town of), FL        | RFP #14-005 Disaster Recovery Services                                                                                                      | 7/15/2014      | 7/24/2019         | Mr. David R. Bullock, Town Manager                       | (941) 316-1999 |
| Longwood (City) FL                | Longwood (City) FL RFP#: 07262018 Disaster Debris Removal Services                                                                          | 9/21/2018      | 9/21/2021         |                                                          | 407-260-3480   |
| Lynn Haven, FL                    | Debris Clearing and Removal                                                                                                                 | 6/1/2013       | 6/1/2019          | Ms. Angel Huerta, Purchasing Clerk                       | (850) 265-7520 |
| Manatee County, FL                | RFP #14-0330FL Debris Management Services                                                                                                   | 5/5/2014       | 5/13/2019         | Mr. Frank G. Lambertson, Contracts Negotiator Purchasing | (941) 749-3042 |
| Margate (City) FL                 | RFP#:2018-016 Disaster Debris Management Services                                                                                           | 7/11/2018      | 7/11/2023         | Mr. Spencer L. Shambray, Purchasing Manager              | (954) 935-5341 |
| Melbourne, FL (City of)           | RFP #-02-040-0-2016/BB Disaster Debris Removal Services                                                                                     | 5/16/2016      | 5/15/2019         | Ms. Brigitte Bache, Senior Buyer                         | (321) 608-7063 |

Cities of Holly Hill, New Smyrna Beach, and South Daytona  
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| Contract Owner             | Contract Title/Type                                                                                                                                                                   | Contract Start | Contract End                                    | Contact Name & Title                                   | Contact Phone  |
|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|-------------------------------------------------|--------------------------------------------------------|----------------|
| Miami Beach, FL (City of)  | Disaster Recovery Services                                                                                                                                                            | 8/27/2014      | 11/27/2018: re-awarded, contract in negotiation | Mr. Kenneth Patterson, Procurement Department          | (305) 673-7000 |
| Miami Shores Village, FL   | Removal and Disposal of Debris                                                                                                                                                        | 11/16/2018     | 11/16/2021                                      | Mr. Scott Davis, Director of Public Works              | (305) 795-2210 |
| Miami Springs (City of) FL | RFP#: 03-17/18 Disaster B = Debris Removal and Emergency Response Services                                                                                                            | 12/18/2018     | 12/12/2021                                      | Ms. Tammy Romero, Assistant City Manager               | (305) 805-5054 |
| Miami, FL (City of)        | ITB#274253 Emergency Debris Removal & Disposal Services                                                                                                                               | 8/6/2014       | 4/16/2019                                       | Ms. Amy Gandarilla, Purchasing                         | (305) 416-1925 |
| Miami-Dade County, FL      | RTQ-00618 Pre-Qualification Pool for Emergency Debris Removal for multiple County departments., Police, Housing, seaport, Solid Waste, Transportation and Public Works, Water & Sewer | 6/1/2018       | 6/1/2023                                        | Mr. Frederick Taylor, Procurement Contracting Manager  | (305) 375-1078 |
| Miramar, FL (City of)      | RFP No. 18-03-20 Debris Management & Removal Services                                                                                                                                 | 7/27/2018      | 7/27/2021                                       | Ms. Brenda Martin, Procurement Manager                 | (954) 602-3054 |
| Mount Dora (City) FL       | RFP#:18-PW-004 Emergency Debris Hauling and Disposal                                                                                                                                  | 4/17/2018      | 4/17/2023                                       | Ms. Marilyn Douglas, Purchasing Manager                | 352-735-7179   |
| Nassau County FL           | RFP#:NC18-014 Disaster Debris Management (Removal Services)                                                                                                                           | 9/18/2018      | 9/18/2021                                       |                                                        | 904-548-0900   |
| New College of FL (NCF)    | ITN#1228LCSA NCF Debris Removal Services                                                                                                                                              | 6/1/2014       | 10/10/2019                                      | Mr. Alan Burr, Director of Facilities and Construction | 941-487-4245   |
| New Port Richey, FL        | RFP-18-004 Disaster Recovery and Removal Services                                                                                                                                     | 1/22/2018      | 1/22/2021                                       | Mr. Barret H Doe, Public Works Assistant Director      | (727) 841-4537 |
| North Lauderdale, FL       | RFP #15-05-348 Disaster and Debris Management Services                                                                                                                                | 6/30/2015      | 6/30/2020                                       | Ms. Francine Sanner, Public Works                      | (954) 724-7070 |
| North Miami (City of), FL  | (Pre-Qualification) RFQ No. 15-17-18 Disaster Debris Removal                                                                                                                          | 5/22/2018      | 5/22/2021                                       | Mr. Alberto Destrade, Purchasing Director              | (305) 895-9886 |
| North Port (City) FL       | Contract No 2017-24 Debris Management Services & Ancillary Preparation /Recovery Services                                                                                             | 9/26/2017      | 9/26/2020                                       | Ms. Alla Skipper, Sr. Contract Specialist              | 941-429-7172   |
| Ocala, FL (City of)        | RFP#: PWD/18-011 Emergency Debris Removal Services                                                                                                                                    | 6/20/2018      | 6/20/2021                                       | Ms. Marian Tomlin, Lead Buyer                          | (352)629-8360  |
| Ocean Ridge (Town of) FL   | #17-204D Hurricane Disaster Debris Removal, Reduction & Disposal Services (Inter-Local Agmt. with Solid Waste Auth. of Palm Beach Gardens)                                            | 8/15/2017      | 5/7/2022                                        | Mr. James Titcomb, Town Manager                        | (561) 732-2635 |
| Ocoee (City) FL            | RFP#:18-002 Emergency Disaster Debris Removal Services Contract                                                                                                                       | 9/26/2018      | 9/26/2021                                       |                                                        | 407-905-3170   |



Cities of Holly Hill, New Smyrna Beach, and South Daytona  
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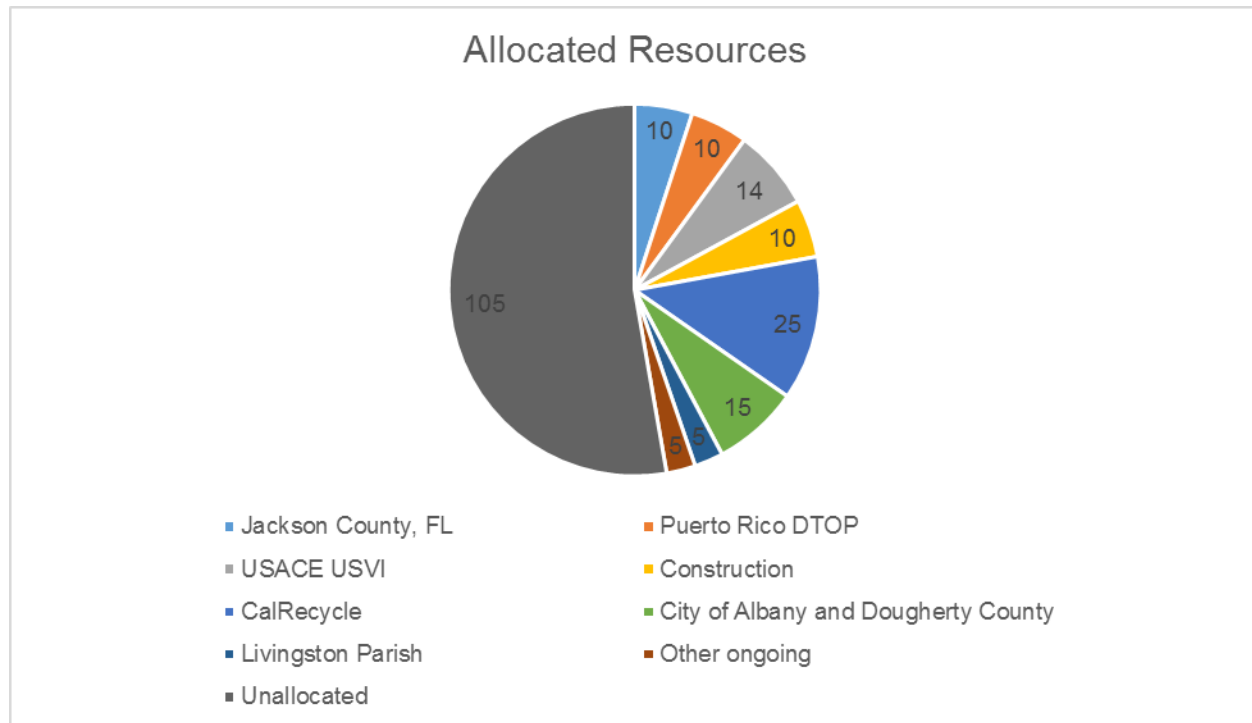
| Contract Owner                                      | Contract Title/Type                                               | Contract Start | Contract End                               | Contact Name & Title                                    | Contact Phone                       |
|-----------------------------------------------------|-------------------------------------------------------------------|----------------|--------------------------------------------|---------------------------------------------------------|-------------------------------------|
| Okaloosa County FL                                  | RFP PW41-17 Emergency Debris Removal                              | 9/20/2017      | 9/20/2020                                  | Mr. Matthew Young, Contracts and Lease Coordinator      | 850-689-5960                        |
| Oldsmar, FL                                         | RFP 2016-02 Debris Management Services                            | 2/9/2017       | 2/1/2019                                   | Mr. Al Braithwaite, Director of Administrative Services | (813) 749-1106                      |
| Orange County, FL                                   | Disaster Recovery and Debris Removal Contract No. Y15-1022-B      | 6/1/2015       | 11/30/2018 – extended until contract award | Ms. Carol Hewitt, Sr. Contract Administrator            | (407) 836-5635                      |
| Palm Bay, FL (City of)                              | Disaster Recovery Debris Removal Services RFP#: 36-0-2017         | 5/31/2017      | 5/31/2019                                  | Ms. Bobbye Marsala, Chief Procurement Officer           | (321) 952-3424                      |
| Palm Beach County School District, FL               | Debris Cleanup Services for Disaster Recovery Assistance          | 7/21/2016      | 7/21/2019                                  | Ms. Helen Stokes, Construction Purchasing               | (561) 882-1954                      |
| Palm Beach County School District, FL               | Debris Cleanup Services for Disaster Recovery Assistance          | 7/21/2016      | 7/21/2019                                  | Ms. Helen Stokes, Construction Purchasing               | (561) 882-1954                      |
| Palm Beach County, FL (SWA)                         | 17-204 Hurricane/Disaster Debris Removal, Reduction and Disposal  | 5/8/2017       | 5/7/2022                                   | Ms. Sandra Brady, Purchasing                            | (561) 640-4000                      |
| Palm Beach Gardens, FL (City of)                    | Emergency Debris and Disaster Recovery Services, RFP2016-032EM(A) | 2/9/2017       | 1/31/2022                                  | Mr. David Reyes, Public Works                           | (561) 804-7015                      |
| Palmetto Bay, FL (Village of)                       | RFP 1314-11-006 Emergency Debris Removal & Management             | 6/2/2014       | 6/15/2019                                  | Ms. Kristy Bada, Procurement Specialist                 | (305) 259-1234                      |
| Palmetto, FL (City of)                              | Emergency Debris Removal Services                                 | 8/6/2012       | 12/31/2020                                 | Ms. Nixa Haisley, Purchasing Agent                      | (941) 723-4570                      |
| Panama City, FL (City of)                           | PC 17-022 Debris Management and Removal Services                  | 5/31/2017      | 5/31/2019                                  | Mr. Neil Fravel, Public Works Director                  | (850) 872-3015                      |
| Pembroke Pines (City), FL                           | RFP#: AD-18-18-03 Disaster and Debris Management Services         | 9/1/2018       | 10/30/2021                                 | Mr. Steven P. Buckland, Asst. Director of Public Works  | 954-518-9107<br>Cell#: 954-214-8530 |
| Pinellas County, FL                                 | Disaster Debris Collection & Removal RFP#: 156-0491 P(JA)         | 7/10/2017      | 12/31/2022                                 | Ms. Jeanne Armstrong, Procurement Analyst Coordinator   | (727)464-5323                       |
| Pinellas Park (City) FL                             | Disaster Debris Collection and Removal Participant                | 8/7/2017       | 8/7/2022                                   | Mr. Kyle Arrison, Stormwater Supervisor                 | (727) 369-5621                      |
| Plantation Acres Improvement District, FL (P.A.I.D) | Disaster Debris Management Services RFP No. 2014-01               | 10/23/2014     | 10/23/2019                                 | Mr. Angel Alvarez, District Manager                     | (954) 474-3092                      |
| Polk County Schools, FL                             | RFP 15-525 Disaster Debris Removal Services                       | 1/27/2016      | 10/5/2020                                  | Mr. Harold Hamby Jr., Purchasing Agent                  | (863) 534-0575                      |
| Polk County, FL                                     | RFP 15-525 Disaster Debris Removal Services                       | 9/15/2015      | 9/15/2020                                  | Ms. Michele Sims, Procurement Manager                   | (863) 534-6738                      |
| Port St. Lucie (City of) FL                         | Ebid#:20170147                                                    | 8/3/2017       | 7/31/2019                                  | Ms. Sherri Hawes, Buyer                                 | 772-871-5223                        |
| Punta Gorda, FL (City of)                           | Solicitation #R2016106/EOC-DISASTER REC/1617                      | 8/23/2017      | 8/23/2020                                  | Ms. Marian Howe Pace, Procurement Manager               | (941) 575-3348                      |

Cities of Holly Hill, New Smyrna Beach, and South Daytona  
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| Contract Owner                                                | Contract Title/Type                                                                                          | Contract Start | Contract End | Contact Name & Title                                                     | Contact Phone         |
|---------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|----------------|--------------|--------------------------------------------------------------------------|-----------------------|
| Santa Rosa County, FL                                         | Disaster Debris Removal                                                                                      | 10/15/2018     | 5/31/2021    | Mr. Stephen Furman, P.E., Public Works Director                          | (850) 981-7121        |
| Sarasota, FL (City of)                                        | RFP#: 18-05-JS Disaster Recovery Services                                                                    | 6/1/2018       | 6/1/2021     | Mr. Doug Jeffcoat, Public Works Director                                 | 941-329-6101 ext 6101 |
| Sebastian, FL (City of)                                       | RFP 17-07 Disaster Debris Removal and Disposal Services                                                      | 3/29/2017      | 3/29/2019    | Mr. Joseph Griffin, City Manager                                         | (772) 589-5330        |
| Seminole County, FL                                           | RFP-602702-16/GMC Disaster Debris Hauling Services                                                           | 4/4/2017       | 4/4/2019     | Ms. Gladys Marrozos, Sr. Procurement Analyst                             | (407) 665-7110        |
| South Broward Drainage District, FL                           | South Broward Drainage District, FL 70 Hour Post Storm Debris/Tree Removal Services                          | 7/1/2016       | 7/4/2019     | Mr. Kevin Hart, District Director                                        | (954) 680-3338        |
| South Florida Water Management District                       | RFP#:6000000817 Emergency Debris Hauling Services Contract No 4600003719                                     | 8/24/2017      | 8/24/2022    | Ms. Dora Dixon, District Contracts Specialist                            | 561-682-6420          |
| South Miami, FL (City of)                                     | RFP#: CSM2018-06 Emergency Debris Removal & Disposal Services                                                | 6/12/2018      | 6/12/2021    | Mr. Steve Kulick, Purchasing Manager                                     | (305) 663-6339        |
| St. John's County, FL                                         | RFP#:18-42 Disaster Debris Removal Services Contract#: 18-MCC-CER-09932                                      | 1/25/2019      | 1/25/2024    | Ms. Wendy Hicks, Solid Waste Manager                                     | (904) 827-6982        |
| St. Lucie County FL                                           | RFP No. 16-060 Emergency Debris Removal                                                                      | 3/28/2017      | 3/28/2019    | Ms. Melissa Simberland, Contract Coordinator                             | (772) 462-1799        |
| Sumter County, FL                                             | Disaster Debris Hauling Services RFP 015-0-2018                                                              | 6/26/2018      | 6/25/2020    | Ms. Becky Segrest, Asst. Purchasing Agent/Logistics Manager              | (352) 689-4400        |
| Tallahassee, FL (City of)                                     | RFP#: BC-03-27-17-29 Debris Removal & Disposal Services                                                      | 5/25/2017      | 5/31/2022    | Mr. Reginald Ofuani, Community Beautification & Waste Management Service | 850-556-7134          |
| Taylor County, FL                                             | RFP#: 2017 Disaster Debris Management Services                                                               | 8/14/2017      | 8/14/2020    | Mr. Stephen Spradley, Emergency Management Director                      | (850) 838-3500        |
| The Villages FL (The Village Community Development Districts) | RFP#: 18P-020 Disaster Debris Removal and Disposal Services includes Fifteen (15) Districts                  | 7/13/2018      | 9/30/2021    | Ms. Melissa Schaar, Buyer/Purchasing                                     | 352-751-6700          |
| Treasure Island, FL (City of)                                 | Disaster Debris Collection & Removal Services as part of Pinellas County Cooperative Contract RFP#: 156-0491 | 8/15/2017      | 8/30/2022    | Mr. Hal Bruce, Purchasing Coordinator                                    | (727) 547-4575        |
| University of Central FL (UCF)                                | ITN#1228LCSA SUS Disaster Recovery Operations                                                                | 6/1/2014       | 6/30/2019    | Mr. Brian Sargent, Assistant Director of Purchasing                      | (407) 823-3304        |
| University of West FL (UWF)                                   | ITN#1228LCSA UWF Debris Removal Services                                                                     | 9/12/2014      | 6/30/2019    | Ms. Angie Jones, Director of Procurement                                 | (850) 474-2628        |

| Contract Owner             | Contract Title/Type                                                                                         | Contract Start | Contract End | Contact Name & Title                                       | Contact Phone  |
|----------------------------|-------------------------------------------------------------------------------------------------------------|----------------|--------------|------------------------------------------------------------|----------------|
| Village of Palm Springs FL | Hurricane/Disaster Debris Removal, Reduction & Disposal Services #17-204D (Piggyback off SWA Palm Bch#3638) | 7/13/2017      | 5/7/2022     | Mr. William T. Golson<br>CPRE, Parks & Recreation Director | 561-964-8820   |
| Williston, FL (City of)    | Emergency Debris Management                                                                                 | 7/27/2010      | 7/27/2020    | Ms. Josie Lauder, City Planner                             | (352) 528-3060 |
| Winter Park, FL (City of)  | RFP-5-2018 Emergency Debris Management Services                                                             | 5/25/2018      | 5/25/2021    | Mr. Jonathan Vincent, Procurement Agent                    | (407) 599.3315 |

The following diagram provides an overview indicating Ceres' current allocated versus assigned resources.



In addition to the information above, the following table illustrates the percentage of total workload for the key personnel assigned to the Cities, in the event of a contract activation.

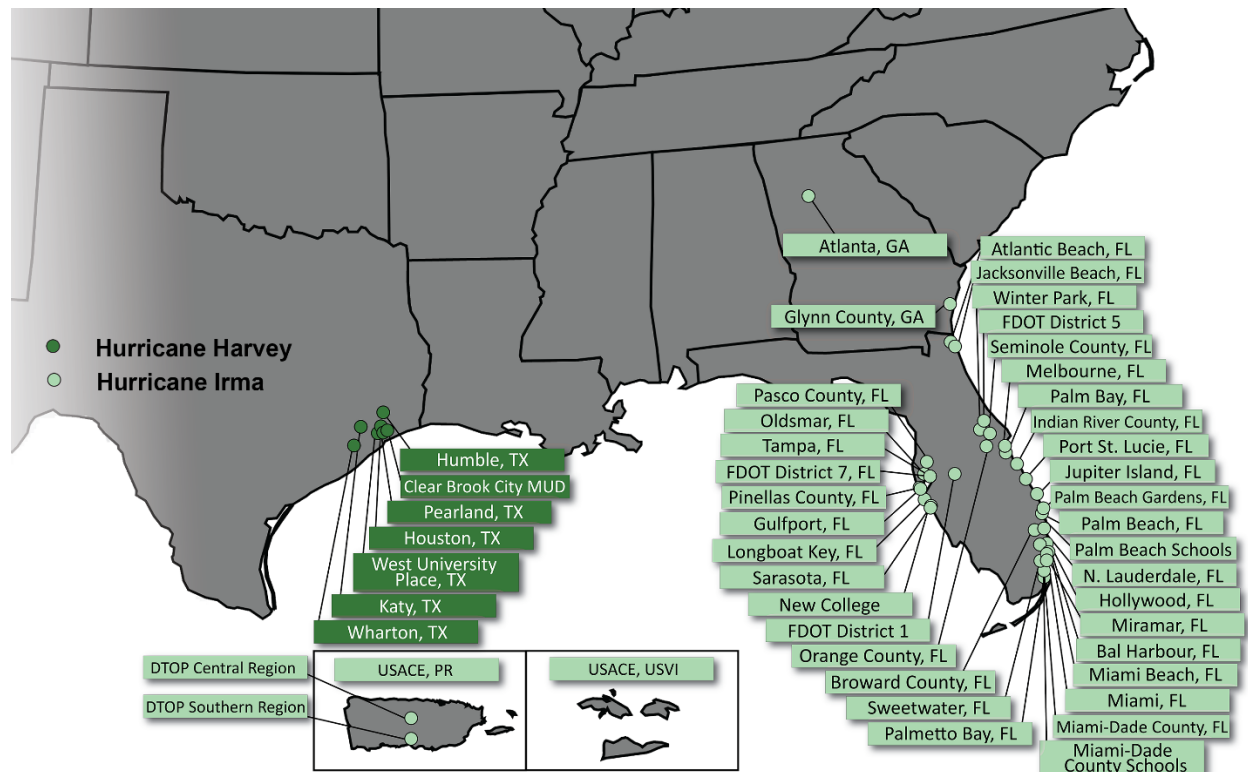
| Project Role               | Percent Committed to the Cities |
|----------------------------|---------------------------------|
| Project Manager            | 100%                            |
| Site Supervisor(s)         | 100%                            |
| FEMA Reimbursement Liaison | 25%                             |
| Subcontractor Manager      | 25%                             |
| Regional Oversight         | 15%                             |
| Executive Oversight        | 5%                              |



### Capacity to Manage Multiple Contracts

Due to the nature of disaster relief work, it is difficult to project workload; **however, Ceres has the proven resources and experience to handle multiple events and locations.** Our successful experience in multiple response situations as well as our substantial resources and teaming relationships ensures that Ceres' performance on this contract will be to the Cities's utmost satisfaction.

In August 2017, Ceres responded to seven jurisdictions in Texas following Hurricane Harvey. Within the next several weeks, Ceres responded to 35 jurisdictions in Florida and performed two emergency contracts in Georgia after Hurricane Irma. Additionally, Ceres worked under the U.S. Army Corps of Engineers (USACE) in Puerto Rico and the Virgin Islands, where both Hurricanes Irma and Maria caused severe damage and devastation.



2017 U.S. Storm Responses

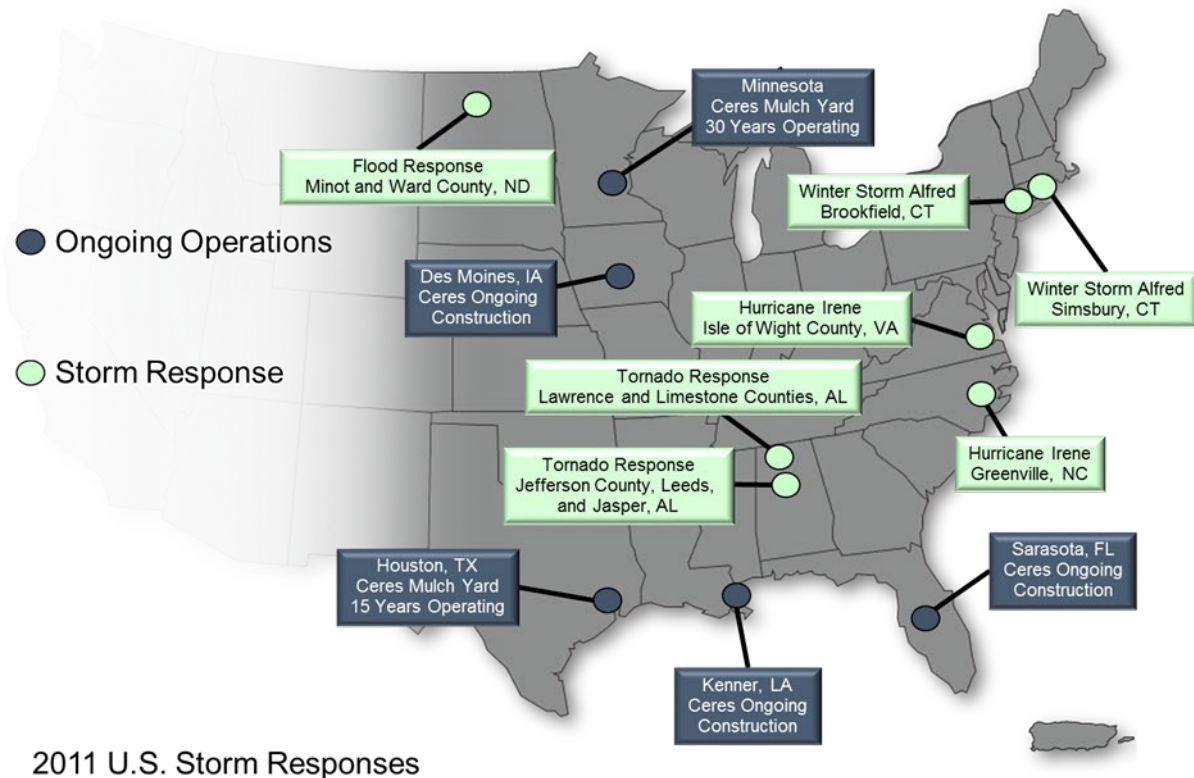
In 2016, Ceres was already working in Louisiana following heavy rains and flooding when Hurricanes Hermine and Matthew hit the U.S. coast within a month of each other. Ceres responded to several counties in Florida and Georgia after Hurricane Hermine and then to an additional 14 jurisdictions in Florida, Georgia, South Carolina and North Carolina after Hurricane Matthew.



Following Winter Storm Cara in November 2015, Ceres responded to the Oklahoma Environmental Management Authority (OEMA) and began to mobilize staff and equipment within 24 hours of the Notice to Proceed, finishing the first pass in the first two days of operations. When Winter Storm Goliath hit Texas and Oklahoma just one month later in December, Ceres already had staff and equipment positioned to respond in Oklahoma. As more debris piled up following Goliath, Ceres extended its services to the City of Warr Acres, plus Canadian County and four other cities under the OEMA.

In 2014, Ceres responded to two large-scale projects following Winter Storm Pax, which covered the Southeast in freezing rain and ice. Ceres removed and disposed of approximately **one million cubic yards** of debris in Columbia County, GA and Guilford County, NC.

In 2011, Ceres responded to the spring tornadoes that devastated the South, the spring floods in North Dakota, Hurricane Irene in North Carolina and Virginia, and Winter Storm Alfred in the Northeast. Ceres accomplished eight separate contracts while fulfilling all contractual obligations.



During the summer of 2008, Hurricanes Dolly, Gustav and Ike all impacted the Gulf Coast. When Dolly hit the Texas coast Ceres was ready, with people, subcontractors and equipment already on the ground in Cameron County, TX. Ceres managed our own crews and crews of five different Subcontractors in our response to clean-up debris in Cameron County, TX. As Ceres' response to Dolly was wrapping up, Gustav hit Louisiana, and two weeks later Ike hit the Houston, TX area. Ceres responded quickly to both new storms, performing in 11 different locations covered by separate debris removal contracts in Texas and Louisiana.





Following Hurricanes Katrina, Rita, and Wilma in 2005, Ceres performed several other emergency response contracts — often at the same time — including: Katrina debris removal for the City of Biloxi; Hurricane Wilma debris removal for the City of Palm Beach Gardens, FL; Katrina debris removal for the Parish of Terrebonne, LA; and the installation of over 22,000 temporary roofs on private residences in two states under two separate “Blue Roof” contracts with the U.S. Army Corps of Engineers (USACE). During this same period, Ceres maintained its schedule on its non-disaster construction and environmental work for the U.S. Department of Agriculture, the Army Corps, and other customers in CA, TX, AR, MN and PR.

## 2.D Current and Past Experience in Debris Removal Projects

### Current Workload

Ceres Environmental Services, Inc. has been working actively in the disaster recovery business since our founding in 1976, completing over 135 FEMA-reimbursed projects. The following table contains information on Ceres current work in progress.

| Contract Owner                                                         | Contract Number             | Contract Title/Type                                                                                                       | Contract/Task Order Amount        | % Complete | Project Start | Project End |
|------------------------------------------------------------------------|-----------------------------|---------------------------------------------------------------------------------------------------------------------------|-----------------------------------|------------|---------------|-------------|
| Florida DOT – Jackson County                                           | 1415-24                     | Disaster Recovery and Debris Removal Services – Hurricane Michael                                                         | TBD based on quantities collected | 95%        | Oct 2018      | June 2019   |
| Puerto Rico Department of Transportation and Public Works (DTOP)       | 2018-000175 and 2018-000176 | Debris Removal, Hauling, Processing, and Disposition in Central and Southern Regions of Puerto Rico – Hurricane Maria     | TBD based on quantities collected | 85%        | Nov 2017      | Apr 2019    |
| U.S. Army Corps of Engineers; VI                                       | W912P8-14-D-0020            | Debris Management Services – Virgin Islands                                                                               | \$35,200,000.00 (est.)            | 85%        | Oct 2017      | Apr 2019    |
| California Department of Resources Recycling and Recovery (CalRecycle) | DRR18088                    | Fire Debris Removal and Recovery Services for the Camp Fire in Butte County                                               | TBD based on quantities collected | 5%         | Feb 2019      | Feb 2020    |
| Dougherty County, GA                                                   | 19-028R                     | Collect, Remove and Haul the remaining debris from Hurricane Michael (unfinished from the Corps contract)                 | \$3,000,000.00 (NTE)              | 5%         | Feb 2019      | May 2019    |
| Albany, GA                                                             | 19-027R                     | Collect, Remove and Haul the remaining debris from Hurricane Michael (unfinished from the Corps contract)                 | \$3,000,000.00 (NTE)              | 5%         | Feb 2019      | May 2019    |
| Livingston Parish, LA                                                  | 16-0225                     | Debris Removal and Site Management for Debris Reduction and Emergency Debris Clearance – Waterway Debris Removal Services | \$3,500,000.00 (est.)             | 0%         | May 2019      | Nov 2019    |

### Past Performance

The following table represents our past performance on all projects with over 100,000 CYs and debris in the last seven (7) years; additional details on our past performance are available upon request. **Throughout Ceres' history, no client has been denied reimbursement for work Ceres has performed.** The clients listed in the chart below were all reimbursed the maximum amount allowable: 75-85% from FEMA and 12.5% from State resources.

| Owner & Location                      | Title of Work                                                                         | Value           | CY        | Time Period               | Description                                                                                                                                                                     | Contact                                                                                                                                                               |
|---------------------------------------|---------------------------------------------------------------------------------------|-----------------|-----------|---------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Hurricane Irma Recovery throughout FL | Disaster Debris Clearance and Removal Services                                        | \$40,596,469    | 3,867,033 | September – December 2017 | Collection, removal and reduction of debris from public and private right-of-ways following Hurricane Irma                                                                      | Various                                                                                                                                                               |
| Denham Springs, LA                    | Disaster Debris Removal                                                               | \$4,070,506.96  | 275,507   | August 2016 – August 2017 | Removal and disposal of flood debris following heavy rains. Ceres also removed more than 1,500 units of electronic waste.                                                       | Melvin Womack, Purchasing Agent, 941 Government Street, Denham Springs, LA 70727; Tel. (225) 667-8385; purchasing@cityofdenhamsprings.com                             |
| Livingston Parish, LA                 | Debris Removal & Site Management for Debris Reduction and Emergency Roadway Clearance | \$16,338,932.00 | 860,188   | August 2016 – August 2017 | Removal and disposal of debris from summer floods throughout the Parish. Ceres also removed 400,000 pounds of putrid food and 20,000 units of white goods ruined in the floods. | Mark Harrell, Director of Homeland Security Office, 20355 Government Blvd., Suite D, Livingston, LA 70754; Tel. (225) 686-3066; Fax (225) 686-7280; lohsep1@lpgov.com |
| Albany, GA                            | Disaster Related Debris Removal Services                                              | \$4,973,565.60  | 378,548   | February – June 2017      | Debris removal and disposal within the City following a January tornado                                                                                                         | Yvette Fields, Procurement Director, 222 Pine Avenue, Suite 260, Albany, GA 31701, Tel. (229) 431-3211, Fax: (229) 431-2184 yfields@albany.ga.us                      |
| Savannah, GA                          | Storm Debris Removal Services                                                         | \$11,934,437.55 | 449,873   | October 2016 – June 2017  | Debris removal after Hurricane Matthew, removal and reduction of vegetative debris, trees and stumps. Ceres also removed almost 50,000 CY of waterway debris.                   | Molly Huhn, Purchasing Director, 2 East Bay Street, Savannah, GA 31402, Tel. (912) 651-6425, Fax (912) 651-6855, mhuhn@savannahga.gov                                 |
| Beaufort County, SC                   | Storm Debris Removal, Debris Management Site Operations and Disposal                  | \$24,790,569.30 | 1,630,533 | October 2016 – April 2017 | Collection, removal and reduction of debris from public and private right-of-ways following Hurricane Matthew                                                                   | Pamela Cobb, Public Works, 120 Shanklin Road, PO Drawer 1228, Beaufort, SC 29901; Tel. (843) 255-2721; pcobb@bcgov.net                                                |



Cities of Holly Hill, New Smyrna Beach, and South Daytona  
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| Owner & Location                                                                                                               | Title of Work                                                                                                                       | Value          | CY                                                                                 | Time Period                | Description                                                                                                                                                                                                         | Contact                                                                                                                                                                               |
|--------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|----------------|------------------------------------------------------------------------------------|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| South Carolina DOT (Berkeley, Jasper and Hampton Counties)                                                                     | Disaster Recovery Assistance following a Declared Disaster                                                                          | \$3,263,229.11 | 217,414                                                                            | October 2016 – April 2017  | Removal and disposal of vegetative debris from County right-of-ways in three counties following Hurricane Matthew                                                                                                   | Scott Dobereiner, Procurement Officer, SC DOT, 955 Park Street, Room 101, Columbia, SC 29201; Tel. (803) 737-1484                                                                     |
| Oklahoma Environmental Management Authority (Canadian County and Cities of, El Reno, Yukon, Piedmont, Calumet, and Union City) | Emergency Debris Removal Services/ Grinding and Burning of Disaster Debris                                                          | \$2,040,657.00 | 237,427 CY collection and removal<br>151,127 CY Grinding<br>213,223 CY Air Burning | December 2015 – March 2016 | Collection and removal of ice storm generated debris from public ROW after Winter Storm Goliath. Ceres also performed the initial 70-hour push for OEMA and disposed of debris by grinding and air curtain burning. | David Griesel, General Manager (OEMA), 1505 South Rock Island, El Reno, OK 73036; Phone (405) 822-1031; dgriesel@oemaok.org                                                           |
| State of NC Department of Transportation                                                                                       | Guilford County – Western Section Removal and Disposal of Storm-Related Vegetative Debris                                           | \$6,816,757.00 | 417,572                                                                            | March – October 2014       | Removal, collection, reduction, and disposal of over 400,000 CY of vegetative debris                                                                                                                                | Carolyn T. Huskins, Proposal Engineer, NCDOT, Div. Of Highways, 1584 Yanceyville Street, Greensboro, NC 27415-4996; Phone (336) 487-0075, Fax (336) 334-3637, cthuskins@ncdot.gov     |
| Columbia County, GA                                                                                                            | Removal and Disposal of Disaster Debris                                                                                             | \$8,539,038.00 | 648,444                                                                            | February – August 2014     | Removal, collection, reduction, and disposal of over 500,000 CY of vegetative debris                                                                                                                                | Suzie Hughes, EMA Specialist VI, 650-B Ronald Reagan Drive, Evans, GA 30809, Phone (706) 868-3303, Fax (706) 868-3343, shughes@columbiacountyga.gov                                   |
| City of Rapid City, SD; Rapid City, SD                                                                                         | Removal and Disposal of Eligible Disaster-Related Tree and Other Vegetative Debris                                                  | \$1,440,473.80 | 100,664 CY, 7,538 Hangers, 481 Leaners                                             | October-December 2013      | Removal, collection, reduction, and disposal of over 100,000 CY of vegetative debris produced by early winter/ice storm within the City.                                                                            | Ted Johnson, Public Works, 300 Sixth Street, Rapid City, SD 57701, Tel. (605) 394-4154, Fax (605) 355-3083, ted.johnson@rcgov.org                                                     |
| Jefferson Parish; Jefferson Parish, LA                                                                                         | Collection, Processing and Disposal of Hurricane Isaac-Generated Storm Debris from Right-of-Ways in Unincorporated Jefferson Parish | \$1,503,843.22 | 125,148.99                                                                         | August - September 2012    | Removed and hauled vegetative and C&D debris from Parish rights-of-way to final disposal site. Removed hangers, leaning trees and hazardous stumps.                                                                 | Kathy Russo, Environmental Quality Supervisor, Jefferson Parish, 4901 Jefferson Highway, Suite E, Jefferson, LA 70121, Tel. (504) 736-6443, Fax (504) 731-4607, KRusso@jeffparish.net |

### 3 CUSTOMER LISTING

#### 3.A Past Performance – 3 Years

Ceres Environmental Services, Inc. has been working actively in the disaster recovery business since our founding in 1976, completing over 135 FEMA-reimbursed projects. Below is a selection of our past performance for the past three (3) years; additional details on our past performance are available upon request.

| Owner & Location    | Title of Work                                              | Value          | CY      | Time Period               | Description                                     | Contact                                                                                                                                                                                           |
|---------------------|------------------------------------------------------------|----------------|---------|---------------------------|-------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Hollywood, FL       | Emergency Response and Recovery Services                   | \$1,223,344.96 | 127,661 | September-November 2017   | Removal of debris resulting from Hurricane Irma | Sylvia Glazer, Public Works Director, 1600 South Park Road, Hollywood, FL 33020, Tel. 954-967-4526, sglazer@hollywoodfl.org                                                                       |
| Palmetto Bay, FL    | Emergency Debris Removal and Management Services           | \$1,300,548.03 | 225,571 | September-October 2017    | Removal of debris resulting from Hurricane Irma | Kristy Bada, Procurment Specialist, 9705 East Hibiscus Street, Palmetto Bay, FL 33157, (305) 259-1234, kbada@palmettobay-fl.gov                                                                   |
| Pasco County, FL    | Disaster Recovery and Debris Removal Services              | \$2,208,062.41 | 150,734 | September-December 2017   | Removal of debris resulting from Hurricane Irma | Kim Altrui, Pasco County Utilities, Contract Specs Coordinator, 19420 Central Boulevard, Land O'Lakes, FL 34637 (727) 847-8145, ext. 6936                                                         |
| Pinellas County, FL | Disaster Debris Collection & Removal Services              | 2,812,243.55   | 107,630 | September-December 2017   | Removal of debris resulting from Hurricane Irma | Jeanne Armstrong, Procurement Analyst Coordinator; Pinellas County Purchasing Department, 400 S.Fort Harrison, 6th Floor, Clearwater FL 33756; Tel. 727-464-5323 E: jarmstrong@pinellascounty.org |
| Seminole County, FL | Disaster Debris Hauling Services                           | \$9,554,652.59 | 623,740 | September-December 2017   | Removal of debris resulting from Hurricane Irma | Gladys Marrozos, Sr. Procurement Analyst, 1301 East Second Street; Sanford, FL 32771, Tel. (407) 665-7110, gmarrozos@seminolecountyfl.gov                                                         |
| Tampa, FL           | Emergency Debris Management and Disaster Recovery Services | \$2,337,736.35 | 145,113 | September - December 2017 | Removal of debris resulting from Hurricane Irma | Kevin Frye, Procurement Manager; 306 E. Jackson Street, 2nd Floor, Tampa, FL 33602; Tel. (813) 274-8833 kevin.frye@tampagov.net                                                                   |
| Hollywood, FL       | Emergency Response and Recovery Services                   | \$1,223,344.96 | 127,661 | September-November 2017   | Removal of debris resulting from Hurricane Irma | Sylvia Glazer, Public Works Director, 1600 South Park Road, Hollywood, FL 33020, Tel. 954-967-4526, sglazer@hollywoodfl.org                                                                       |

Cities of Holly Hill, New Smyrna Beach, and South Daytona  
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| Owner & Location        | Title of Work                                                                                                     | Value          | CY        | Time Period                  | Description                                     | Contact                                                                                                                                                                     |
|-------------------------|-------------------------------------------------------------------------------------------------------------------|----------------|-----------|------------------------------|-------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Gulfport City, FL       | Disaster Debris Collection & Removal Services, Hurricane Irma - (Participant Agreement with Pinellas County Govt) | \$164,179.56   | 10,241    | September-October 2017       | Removal of debris resulting from Hurricane Irma | Tom Nicholls, Public Works Superintendent, 2401 53rd Street South, Gulfport, FL 33707, (727) 893-1083, tnicholls@mygulfport.us                                              |
| Atlantic Beach, FL      | Citywide Emergency Debris Management Services Hurricane Irma                                                      | \$302,517.97   | 44,810    | September-October 2017       | Removal of debris resulting from Hurricane Irma | Scott Williams., Interim Public Works Director; 1200 Sandpiper Lane, Atlantic Beach, FL 32233-4318; Tel (904) 247-5834, swilliams@coab.us                                   |
| Bal Harbor, FL          | Disaster Debris Management Services                                                                               | \$60,061.50    | 2,565     | September - October 2017     | Removal of debris resulting from Hurricane Irma | John Oldenburg, Director Parks and Public Spaces Dept., 655 96th Street, Bal Harbour Village, FL 33154; (305) 866-4633 joldenburg@balharbourfl.gov                          |
| Broward County, FL      | Disaster Debris Clearing and Removal Services                                                                     | \$347,132.15   | 45,903.99 | September - October 2017     | Removal of debris resulting from Hurricane Irma | Richard Meyers, Program Manager; 1 N. University Dr., Suite 400, Plantation, FL 33324; (954) 474-1848, (954) 577-2392 fax; rmeyers@broward.org                              |
| Indian River County, FL | Disaster Debris Removal and Disposal                                                                              | \$1,327,215.25 | 101,701   | September-December 2017      | Removal of debris resulting from Hurricane Irma | Jennifer Hyde, Purchasing, 1800 27th Street, Vero Beach, FL 32960, Tel. 772-226-1416, Fax: 772-770-5140, <a href="mailto:purchasing@ircgov.com">purchasing@ircgov.com</a> , |
| Melbourne, FL           | Disaster Debris Removal Services                                                                                  | \$1,691,669.48 | 151,437   | September 2017 -January 2018 | Removal of debris resulting from Hurricane Irma | Ralph Reigelsperger, Public Works & Utilities Director, 2885 Harper Road, Melbourne, FL 32904, Tel. 321-608-5000, Fax 321-608-5005, rreigelsperger@mlbfl.org                |
| Miami Beach, FL         | Disaster Recovery Services                                                                                        | \$2,093,174.73 | 152,648   | September-December 2017      | Removal of debris resulting from Hurricane Irma | Alberto Zamora, Sanitation Division Director, 1700 Convention Center Drive, Miami Beach, FL 33139; Tel. (305) 673-7616, Fax (305) 673-7627, albertozamora@miamibeachfl.gov  |



Cities of Holly Hill, New Smyrna Beach, and South Daytona  
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| Owner & Location       | Title of Work                                     | Value          | CY      | Time Period               | Description                                       | Contact                                                                                                                                                        |
|------------------------|---------------------------------------------------|----------------|---------|---------------------------|---------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Miami-Dade County, FL  | Hurricane Irma Debris Removal Services            | \$8,708,850.18 | 645,100 | September-November 2017   | Removal of debris resulting from Hurricane Irma   | Paul Mauriello, Deputy Director of Operations, Department of Solid Waste Management; Tel. 305-514-6623; paul.mauriello@miamidade.gov                           |
| Miami, FL              | Emergency Debris Removal and Disposal Services    | \$6,309,411.42 | 455,554 | September-December 2017   | Removal of debris resulting from Hurricane Irma   | Amy Gandarilla, Purchasing, 444 SW 2nd Avenue, 6th Floor, Miami, FL 33130, Tel. (305) 416-1925, Fax (305) 416-1922, agandarilla@miamigov.com                   |
| North Lauderdale, FL   | Disaster and Debris Management Services           | \$1,418,512.32 | 215,574 | September-December 2017   | Removal of debris resulting from Hurricane Irma   | Francine Sanner, Public Works, 701 SW 71st Avenue, North Lauderdale, FL 33068, Tel. (954) 724-7070, anner@nlauderdale.org                                      |
| Orange County, FL      | Disaster Recovery and Debris Removal              | \$5,524,027.41 | 330,555 | September-December 2017   | Removal of debris resulting from Hurricane Irma   | Carol Hewitt, Sr. Contract Administrator, 400 E. South Street, Second Floor, Orlando, FL 32801, Tel. (407) 836-5635, Fax (407) 836-5899, carol.hewitt@ocfl.net |
| Palm Beach Gardens, FL | Emergency Debris and Disaster Recovery Services   | \$869,084.75   | 71,153  | September-November 2017   | Removal of debris resulting from Hurricane Irma   | 10500 N. Military Trail, Palm Beach Gardens, FL 33410, (561-799-4197) kmra@pbgfl.com                                                                           |
| Port St. Lucie, FL     | Emergency Debris Collection & Removal Services    | \$1,219,259.90 | 86,676  | September-December 2017   | Removal of debris resulting from Hurricane Irma   | Sherri Hawes, Buyer; 121 S.W Port St. Lucie Boulevard, Port St. Lucie FL 34984-5099; Tel, 772-871-5223 Fx: 772-871-7337 E: shawes@cityofpsl.com                |
| Sweetwater, FL         | Hurricane Irma Emergency Cut, Toss Debris Removal | \$138,532.11   | 17,614  | October-December 2017     | Removal of debris resulting from Hurricane Irma   | Eric Gomez, 500 SW 109th Ave, Sweetwater FL 33174-1336; Tel. 305-221-0411 egomez@cityofsweetwater.fl.gov                                                       |
| Winter Park, FL        | Disaster Recovery and Debris Removal Services     | \$880,653.53   | 46,441  | September - November 2017 | Removal of debris resulting from Hurricane Irma   | Michelle Neuner Assistant City Manager ; 401 Park Ave. South Winter Park, FL. 32789 Tel (407) 599 – 3236 mneuner@cityofwinterpark.org                          |
| Houston, TX            | Debris Removal                                    | \$963,022.29   | 80,014  | September - November 2017 | Removal of debris resulting from Hurricane Harvey | Deidra Penny, Deputy City Attorney & First Assistant City Attorney; 900 Bagby, 4th Floor Houston, Texas 77002; 832 393-6246, deidra.penny@houstontx.gov        |

Cities of Holly Hill, New Smyrna Beach, and South Daytona  
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| Owner & Location                           | Title of Work                                                                         | Value           | CY      | Time Period               | Description                                                                                                                                                                     | Contact                                                                                                                                                               |
|--------------------------------------------|---------------------------------------------------------------------------------------|-----------------|---------|---------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Clear Brook Municipal Utility District, TX | Disaster Debris Clearance & Removal Services                                          | \$841,453.87    | 46,915  | September – October 2017  | Removal of debris resulting from Hurricane Harvey                                                                                                                               | Cecelia Ganje, General Manager, 11911 Blackhawk Blvd., Houston, TX 77089; Tel. (281) 484-1562, F:(281) 484-3533 C: 832-250-6756, cganje@cbcmud.com                    |
| Humble, TX                                 | Disaster Debris Clearance and Removal Services                                        | \$214,632.16    | 13,945  | September – October 2017  | Removal of debris resulting from Hurricane Harvey                                                                                                                               | James Nykaza, EMC, 114 West Higgins, Humble, TX 77338; 281-446- 4928, jnykaza@cityofhumble.net.                                                                       |
| Katy, TX                                   | Disaster Debris Clearance Contract                                                    | \$599,003.40    | 29,495  | September - November 2017 | Removal of debris resulting from Hurricane Harvey                                                                                                                               | Elaine Lutringer, PW Director, 901 Avenue C, Katy, TX 77493; Tel. (281) 391-4830 elutringer@cityofkaty.com                                                            |
| West University Place, TX                  | Disaster Debris Clearance and Removal Services                                        | \$34,301.16     | 1,131   | September 2017            | Removal of debris resulting from Hurricane Harvey                                                                                                                               | David Beach, Ass't PW Director, 3826 Amherst, West University Place, TX 77005; dbeach@westutx.gov, 713-662-5834, 713-203-7546                                         |
| Pearland, TX                               | Debris Management Services                                                            | \$1,065,532.89  | 54,771  | September – October 2017  | Removal of debris resulting from Hurricane Harvey                                                                                                                               | Bob Pearce, Purchasing Officer; 3519 Liberty Drive, Pearland, TX 77581; Tel. (281) 652-1621 BPearce@pearlandtx.gov                                                    |
| Wharton, TX                                | Disaster Debris Removal and Disposal Hurricane Harvey                                 | \$509,104.30    | 31,829  | September - December 2017 | Emergency debris road clearance, debris removal (including tree and limb removal) and temporary debris staging and reduction site management following Hurricane Harvey         | Gwyneth Teves, Community Development Coordinator, 120 E. Caney St., Wharton, TX 77488; (979) 532-2491 ext. 238; fax (979) 532-0181, gteves@cityofwharton.com          |
| Denham Springs, LA                         | Disaster Debris Removal                                                               | \$4,070,506.96  | 275,507 | August 2016 – August 2017 | Removal and disposal of flood debris following heavy rains. Ceres also removed more than 1,500 units of electronic waste.                                                       | Melvin Womack, Purchasing Agent, 941 Government Street, Denham Springs, LA 70727; Tel. (225) 667-8385; purchasing@cityofdenhamsprings.com                             |
| Livingston Parish, LA                      | Debris Removal & Site Management for Debris Reduction and Emergency Roadway Clearance | \$16,338,932.00 | 860,188 | August 2016 – August 2017 | Removal and disposal of debris from summer floods throughout the Parish. Ceres also removed 400,000 pounds of putrid food and 20,000 units of white goods ruined in the floods. | Mark Harrell, Director of Homeland Security Office, 20355 Government Blvd., Suite D, Livingston, LA 70754; Tel. (225) 686-3066; Fax (225) 686-7280; lohsep1@lpgov.com |
| Albany, GA                                 | Disaster Related Debris Removal Services                                              | \$4,973,565.60  | 378,548 | February –June 2017       | Debris removal and disposal within the City following a January tornado                                                                                                         | Yvette Fields, Procurement Director, 222 Pine Avenue, Suite 260, Albany, GA 31701, Tel. (229) 431-3211, Fax: (229) 431-2184 yfields@albany.ga.us                      |

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| Owner & Location                                           | Title of Work                                                                    | Value           | CY                   | Time Period                  | Description                                                                                                                                                   | Contact                                                                                                                                                                |
|------------------------------------------------------------|----------------------------------------------------------------------------------|-----------------|----------------------|------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Savannah, GA                                               | Storm Debris Removal Services                                                    | \$11,934,437.55 | 449,873              | October 2016 – June 2017     | Debris removal after Hurricane Matthew, removal and reduction of vegetative debris, trees and stumps. Ceres also removed almost 50,000 CY of waterway debris. | Molly Huhn, Purchasing Director, 2 East Bay Street, Savannah, GA 31402, Tel. (912) 651-6425, Fax (912) 651-6855, mhuhn@savannahga.gov                                  |
| Beaufort County, SC                                        | Storm Debris Removal, Debris Management Site Operations and Disposal             | \$24,790,569.30 | 1,630,533            | October 2016 – April 2017    | Collection, removal and reduction of debris from public and private right-of-ways following Hurricane Matthew                                                 | Pamela Cobb, Public Works, 120 Shanklin Road, PO Drawer 1228, Beaufort, SC 29901; Tel. (843) 255-2721; pcobb@bcgov.net                                                 |
| South Carolina DOT (Berkeley, Jasper and Hampton Counties) | Disaster Recovery Assistance following a Declared Disaster                       | \$3,263,229.11  | 217,414              | October 2016 – April 2017    | Removal and disposal of vegetative debris from County right-of-ways in three counties following Hurricane Matthew                                             | Scott Dobereiner, Procurement Officer, SC DOT, 955 Park Street, Room 101, Columbia, SC 29201; Tel. (803) 737-1484                                                      |
| New Orleans, LA                                            | Disaster Street-Clearing and Debris Collection, Removal, Processing and Disposal | \$830,312.50    | 57,440               | January – April 2017         | Removal and disposal of vegetative and C&D debris resulting from early tornado in Louisiana, as well as clearing of 60 trees and 150 limbs from the City      | Cynthia Sylvain-Lear, Director, Department of Sanitation, 1300 Perdido Street, Suite 1W02, New Orleans, LA 70112; Tel. (504) 658-3800                                  |
| Charleston County Park and Recreation Commission, SC       | Debris Removal and Disposal Services                                             | \$38,592.00     | 1,106 CY<br>59 trees | October – December 2016      | Clearing of hurricane debris from roads throughout the County, and damaged trees                                                                              | Erick Briles, Capital Project Manager, 861 Riverland Drive, Charleston, SC 29412, Tel. (843) 762-9952; ebriles@ccprc.com                                               |
| Cumberland County, NC                                      | Disaster Debris Clearance & Removal                                              | \$33,175.00     | 250                  | December 2016 – January 2017 | Removal and disposal of debris from Hurricane Matthew                                                                                                         | Amanda Bullard, Purchasing Agent, 117 Dick Street, Fayetteville, NC 28302, Tel. 910-678-7746, Fax 910-323-6120, abullard@co.cumberland.nc.us                           |
| Lenoir County, NC                                          | Debris Management Services                                                       | \$556,787.00    | 45,387               | October – December 2016      | Removal of vegetative and C&D debris resulting from Hurricane Matthew                                                                                         | Roger Dail, Director, Emergency Services Department, 200 Rhodes Avenue, PO Box 3289, Kinston, NC 28502, Tel. (252) 559-1911, Fax (252) 559-6152, rdail@co.lenoir.nc.us |
| Palm Bay, FL                                               | Debris Removal/Disaster Recovery Services                                        | \$1,052,878.00  | 84,932               | October 2016 – January 2017  | Collection, reduction and disposal of vegetative and C&D debris resulting from Hurricane Matthew                                                              | Gregg Lynk, City Manager, 120 Malabar Road SE, Palm Bay, FL 32907, Tel. (321) 952-3413, Fax (321) 953-8971, Gregg.Lynk@pbfl.org                                        |



Cities of Holly Hill, New Smyrna Beach, and South Daytona  
RFP 19-PW-16 – Joint Procurement for Emergency Debris Hauling and Disposal

| Owner & Location        | Title of Work                                                      | Value          | CY                      | Time Period                  | Description                                                                                                                      | Contact                                                                                                                                                      |
|-------------------------|--------------------------------------------------------------------|----------------|-------------------------|------------------------------|----------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Jacksonville Beach, FL  | Standby Contract for Disaster Services                             | \$745,594.00   | 49,308                  | October 2016 – January 2017  | Removal and disposal of hurricane debris within the City, including more than 3,000 cubic yards of sand reclamation from beaches | Jason Phitides, Procurement, 1460-A Shetter Avenue, Jacksonville Beach, FL 32250, Tel. (904) 247-6226, Fax (904) 247-6117, jphitides@jaxbchfl.net            |
| Fernandina Beach, FL    | Hurricane & Other Disasters, Debris Removal Reduction and Disposal | \$406,166.00   | 1,792 CY<br>1,310 limbs | October – November 2016      | Collection, reduction and disposal of vegetative debris as well as hangers and leaners following Hurricane Matthew               | Dale Martin, City Manager, 204 Ash Street, Fernandina Beach, FL 32034; Tel. (904) 277-7305, Fax (904) 491-2046, dmartin@fbfl.org                             |
| Brunswick, GA           | Debris Removal and Disposal                                        | \$352,224.04   | 46,890                  | November 2016 – January 2017 | Removal and disposal of vegetative and C&D debris following Hurricane Matthew                                                    | Rick Charnock, Assistant Public Works Director, 601 Gloucester Street, Brunswick, GA 31520, Tel. (912) 267-5572, rcharnock@cityofbrunswick-ga.gov            |
| Atlantic Beach, FL      | Emergency Debris Management Services                               | \$148,674.00   | 21,807                  | October 2016 – January 2017  | Collection and hauling of vegetative debris within City limits following Hurricane Matthew                                       | Don Jacobovitz, Public Works Director, 1200 Sandpiper Lane, Atlantic Beach, FL 32233; Tel. (904) 247-5834, Fax (904) 247-5843, djacobovitz@coab.us           |
| Bald Head Island, NC    | Debris Removal and Disposal                                        | \$45,647.47    | 1,944                   | November 2016                | Vegetative debris removal and disposal services as a result of Hurricane Matthew                                                 | Chris McCall, Village Manager, 111 Lighthouse Wynd, Bald Head Island, NC 28461; Tel. (910) 457-9700                                                          |
| Palm Beach Gardens, FL  | Emergency Debris and Disaster Recovery Services                    | \$31,507.78    | 3,936                   | November 2016                | Clearing and removing vegetative debris from public ROW in the City following Hurricane Matthew.                                 | David Reyes, Director, Public Services and Emergency Management, 10500 North Military Trail, Palm Beach Gardens, FL, 33410; (561) 804-7015, dreyes@pbgfl.com |
| Indian River County, FL | Disaster Debris Removal & Disposal                                 | \$1,177,749.04 | 93,227                  | October 2016 – December 2016 | Debris removal resulting from Hurricane Matthew.                                                                                 | Jennifer Hyde, 1800 27 <sup>th</sup> Street, Vero Beach, FL 32960; Tel. (772) 226-1416, Fax (772) 770-5140, purchasing@ircgov.com                            |
| Jupiter Island, FL      | Disaster Recovery Debris Removal                                   | \$49,088.80    | 3,548                   | October - November 2016      | Pick up, haul and dispose of vegetative debris resulting from Hurricane Matthew.                                                 | Stuart Trent, Director of Public Works; 2 Bridge Road, Hobe Sound, FL, 33455; (727) 545-0171; strent@tji.martin.fl.us                                        |
| Taylor County, FL       | Disaster Debris Management                                         | \$274,631.96   | 28,509                  | October 2016                 | Debris removal of vegetative and C&D debris generated from Hurricane Hermine. Ceres also removed 238 white goods units.          | Stephen Spradley, Emergency Management Director, 201 East Green Street, Perry, FL 32347; (850) 838-3575; stephen.spradley@taylorcountygov.com                |
| Pasco County, FL        | Disaster Debris Management Services                                | \$29,460.34    | 2,682                   | September 2016               | Debris collection, hauling and disposal of debris related to Hurricane Hermine.                                                  | Tara Bohnsack, Purchasing Director, 8919 Government Drive, West Pasco Govt Complex, New Port Richey, FL, 34654; (727) 847-8434, tbohnsack@pascocountyfl.net  |

Cities of Holly Hill, New Smyrna Beach, and South Daytona  
RFP 19-PW-16 – Joint Procurement for Emergency Debris Hauling and Disposal

| Owner & Location                                                                                                               | Title of Work                                                              | Value          | CY                                                                                 | Time Period                | Description                                                                                                                                                                                                         | Contact                                                                                                                                |
|--------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|----------------|------------------------------------------------------------------------------------|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|
| Zachary, LA                                                                                                                    | Disaster Debris Management and Removal                                     | \$183,611.91   | 17,398                                                                             | August – September 2016    | Management and removal of disaster debris resulting from Louisiana floods                                                                                                                                           | Chris Calbert, Chief Admin. Officer, 4700 Main Street, PO Box 310, Zachary, LA, 70791; (225) 654-0287; chris.calbert@cityofzachary.org |
| Bastrop County, TX                                                                                                             | Debris Removal Contractor                                                  | \$13,923.80    | 535                                                                                | June 2016                  | Post-event debris removal of vegetative debris from three flood events in Bastrop County                                                                                                                            | Leon Scaife, Purchasing Agent, 804 Pecan Street, Bastrop, TX 78602; (512) 581-7110; leon.scaife@co.bastrop.tx.us                       |
| Oklahoma Environmental Management Authority (Canadian County and Cities of, El Reno, Yukon, Piedmont, Calumet, and Union City) | Emergency Debris Removal Services/ Grinding and Burning of Disaster Debris | \$2,040,657.00 | 237,427 CY collection and removal<br>151,127 CY Grinding<br>213,223 CY Air Burning | December 2015 – March 2016 | Collection and removal of ice storm generated debris from public ROW after Winter Storm Goliath. Ceres also performed the initial 70-hour push for OEMA and disposed of debris by grinding and air curtain burning. | David Griesel, General Manager (OEMA), 1505 South Rock Island, El Reno, OK 73036; Phone (405) 822-1031; dgriesel@oemaok.org            |
| City of Warr Acres, OK                                                                                                         | Post Event Debris Removal                                                  | \$366,829.01   | 34,773                                                                             | January – February 2016    | Pick up, hauling and disposal of woody debris from the City's right of ways after winter ice storm                                                                                                                  | Mike Turman, PW Director, 5930 NW 49 <sup>th</sup> Street, Warr Acres, OK 73122; (405) 301-0371; publicworks@warracres-ok.gov          |
| City of Oklahoma City, OK                                                                                                      | Emergency Storm Debris Removal                                             | \$2,655,604.85 | 26,411                                                                             | December 2015 – April 2016 | Collection, removal, and disposal of storm debris generated by the November 2015 ice storm                                                                                                                          | Leigh Booth, Utilities Department, 420 West Main, Oklahoma City, OK 73102; (405) 297-1839                                              |

### 3.B Additional References

Ceres Environmental Services, Inc. has a long record of successful contract performance. Many of our customers have provided formal evaluations or letters of recommendation that attest to our strong performance and record of customer service and satisfaction. A selection of these letters has been provided beginning on the following page.

Listed below is a selection of our references, in addition to those provided on the **References Form** in proposal **Tab 6**, from projects completed in the past ten (10) years.

| Event                | Contract Activity                                                                                                                                                                                                                                         | Government Entity                                  | Amount                                                                                                            | Contract Period               |
|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|-------------------------------|
| Hurricane Irma       | Disaster Recovery Debris Removal Services                                                                                                                                                                                                                 | Palm Bay, FL                                       | \$1,664,692.90<br>220,943 CY                                                                                      | September-<br>November 2017   |
|                      | <b>Point of Contact:</b> Barney Weiss, Asst. Public Works Director; 1050 Malabar Road SW, Palm Bay, FL 32907; Tel. (321) 953-8996 ext. 6481; <a href="mailto:barney.weiss@palmbayflorida.org">barney.weiss@palmbayflorida.org</a>                         |                                                    |                                                                                                                   |                               |
| Hurricane Irma       | Debris Removal & Disposal Services                                                                                                                                                                                                                        | Glynn County, GA                                   | \$6,423,081.22<br>758,077 CY                                                                                      | September –<br>December 2017  |
|                      | <b>Point of Contact:</b> Dave Austin, Public Works and Maintenance Director, 4145 Norwich Street Ext, Brunswick, GA 31520; Tel. (912) 554-7701; <a href="mailto:austin@glynncounty-ga.gov">austin@glynncounty-ga.gov</a>                                  |                                                    |                                                                                                                   |                               |
| Hurricane Matthew    | Debris Removal & Disposal Services                                                                                                                                                                                                                        | Glynn County, GA                                   | \$7,945,091.78<br>496,202 CY                                                                                      | October 2016 –<br>March 2017  |
|                      | <b>Point of Contact:</b> Dave Austin, Director, Public Works & Park Services, 4145 Norwich Street, Brunswick, GA 31520; Tel. (912) 554-7701; Fax (888) 558-1549; <a href="mailto:austin@glynncounty-ga.gov">austin@glynncounty-ga.gov</a>                 |                                                    |                                                                                                                   |                               |
| Winter Storm Goliath | Emergency Debris Removal/Grinding/Burning Services                                                                                                                                                                                                        | Oklahoma Environmental Management Authority (OEMA) | \$2,040,657.00<br>237,427 CY (collection & removal)<br>151, 127 CY (grinding)<br>213,223 CY (air curtain burning) | December 2015 –<br>March 2016 |
|                      | <b>Point of Contact:</b> David Griesel, General Manager (OEMA), 1505 South Rock Island, El Reno, OK 73036; Tel. (405) 822-1031; <a href="mailto:dgriesel@oemaok.org">dgriesel@oemaok.org</a>                                                              |                                                    |                                                                                                                   |                               |
| Winter Storm Pax     | Removal and Disposal of Disaster Debris                                                                                                                                                                                                                   | Columbia County, GA                                | \$8,539,038.00<br>648,444 CY                                                                                      | February –<br>August 2014     |
|                      | <b>Point of Contact:</b> Suzie Hughes, EMA Specialist VI, 650-B Ronald Reagan Drive, Evans, GA 30809, Tel. (706) 868-3303, Fax (706) 868-3343, <a href="mailto:shughes@columbiacountyga.gov">shughes@columbiacountyga.gov</a>                             |                                                    |                                                                                                                   |                               |
| 2013 Winter Storm    | Removal and Disposal of Eligible Disaster-Related Tree and Other Vegetative Debris                                                                                                                                                                        | City of Rapid City, SD                             | \$1,440,473.80<br>100,664 CY, 7,538 Hangers, 481 Leaners                                                          | October-<br>December 2013     |
|                      | <b>Point of Contact:</b> Ted Johnson, Public Works, 300 Sixth Street, Rapid City, SD 57701, Tel. (605) 394-4154, Fax (605) 355-3083, <a href="mailto:ted.johnson@rcgov.org">ted.johnson@rcgov.org</a>                                                     |                                                    |                                                                                                                   |                               |
| 2013 Wind Storm      | Debris Removal and Processing                                                                                                                                                                                                                             | City of Albemarle, NC                              | \$732,260.92<br>46,577.95 CY                                                                                      | July-September<br>2013        |
|                      | <b>Point of Contact:</b> Nina Underwood, Public Works Director, 704 Arlington Ave. Albemarle, NC 28002, Tel. (704)-984-9667, <a href="mailto:nunderwood@ci.albemarle.nc.us">nunderwood@ci.albemarle.nc.us</a>                                             |                                                    |                                                                                                                   |                               |
| Hurricane Isaac      | Collection, Processing and Disposal of Hurricane Isaac-Generated Storm Debris from Right-of-Ways in Unincorporated Jefferson Parish                                                                                                                       | Jefferson Parish, LA                               | \$1,503,843.22<br>125,148.99 CY                                                                                   | August –<br>September 2012    |
|                      | <b>Point of Contact:</b> Kathy Russo, Environmental Quality Supervisor, Jefferson Parish, 4901 Jefferson Highway, Suite E, Jefferson, LA 70121, Tel. (504) 736-6443, Fax (504) 731-4607, <a href="mailto:KRusso@jeffparish.net">KRusso@jeffparish.net</a> |                                                    |                                                                                                                   |                               |
| Winter Storm Alfred  | Removal, Reduction & Disposal of FEMA-Eligible Debris                                                                                                                                                                                                     | Town of Simsbury, CT                               | \$3,152,644.53<br>274,109 CY                                                                                      | November -<br>December 2011   |
|                      | <b>Point of Contact:</b> Thomas J. Roy, Director of Public Works, 933 Hopmeadow Street, PO Box 495, Simsbury, CT 06070, Tel. (860) 658-3222, <a href="mailto:troy@simsbury-ct.gov">troy@simsbury-ct.gov</a>                                               |                                                    |                                                                                                                   |                               |





# TOWN OF ST. JAMES

October 22, 2018

Mr. Karl Dix  
 Director of Client Services  
 CERES Environmental Services  
 3825 85<sup>th</sup> Avenue N  
 Brooklyn Park, MD 55443

Dear Karl;

This letter is in reference to the recovery work that CERES provided to the Town of St. James because of Hurricane Florence.

Hurricane Florence was a first time experience for many of us here in this community and we are very grateful to the assistance that CERES was able to give us from the days leading up to the storm, during the storm and the days and weeks after the storm.

CERES brought experience and confidence that made the situation easier than it might otherwise have been for us. The staff that was here, as well as the staff that we interacted with were always considerate and understanding of our situations. The advance preparation by your team produced immediate results that facilitated our ability and desire to get the recovery underway within a remarkably short time. The responsiveness to specific situations was greatly appreciated by all of the concerned organizations here at St. James.

Thank you for the quality of services that CERES provided to this community.

Sincerely;

Gary Brown  
 Town Manager

4140-A Southport-Supply Road SE, St. James, NC 28461

Telephone: (910) 253-4730 Fax: (910) 253-4732 E-mail: [tosj@stjames.town](mailto:tosj@stjames.town)

Ceres Environmental Services, Inc.



# Livingston Parish

Office of Homeland Security and Emergency Preparedness

MARK HARRELL  
Director

BRANDI JANES  
Deputy Director



18 September 2018  
LOHSEP/MH/BJ/185

David Preus  
Senior Vice President  
Disaster Recovery Division  
Ceres Environmental Services, Inc.  
6968 Professional Pkwy East  
Sarasota FL 34240

Ref: Debris Removal for the Great Flood of August 2016

Dear Mr. Preus,

It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The lives of many Livingston Parish residents were changed forever beginning August 11, 2016, when heavy rains and extensive flooding ripped through our parish and surrounding areas. The Parish had a pre-event contract with Ceres Environmental and immediately hired Ceres Environmental to remove, process and dispose of approximately 1,348,249 cubic yards of debris for \$16,399,988.71 once the flood waters receded and residents were able to get back into the area.

Ceres Environmental was on the ground within 72 hours. They showed extreme reliability and dedication in the midst of chaos. They educated staff on federal requirements and strictly adhered to FEMA debris removal guidelines to achieve greater reimbursement rates for the project. Organized and diligent, their team quickly adapted to meet our needs.

Ceres Environmental helped to organize and utilize local contractors, allowing local people to heal by doing something to help in their own backyards. After witnessing the success and partnership of Livingston Parish, its other contractors and Ceres Environmental, we have elected to continue to use Ceres for debris cleanup for an NRCS Emergency Watershed Protection project.

Ceres Environmental has my highest recommendation, and I am happy to furnish more details if you would like additional information.

P.O. Box 1060, Livingston, LA 70754  
225-686-3066 225-686-7280 Fax

18 September 2018  
LOHSEP/MH/BJ/00185

Please feel free to contact my office to discuss this request. Your assistance in this matter is greatly appreciated.

Respectfully,



Mark Harrell, LOHSEP Director  
P.O. Box 1060  
Livingston, LA 70754  
lohsep1@lpgov.com  
Telephone: (225) 686-3066

Attachment: Ceres Environmental Services - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor



**MIAMI BEACH**

**City of Miami Beach**, 1700 Convention Center Drive, Miami Beach, Florida 33139, [www.miamibeachfl.gov](http://www.miamibeachfl.gov)

PUBLIC WORKS, Sanitation Division  
Tel: (305) 673-7616, Fax: (305) 673-7627

September 6, 2018

RE: LETTER OF RECOMMENDATION

Dear David Preus,

The City of Miami Beach Public Works Sanitation Division would like to congratulate Ceres Environmental Services, Inc. on the highly successful operations in debris recovery in the aftermath of Hurricane Irma.

As we are all aware of the difficult challenges that the 2017 hurricane season brought to many parts of the country, Hurricane Irma was especially unkind to the State of Florida in particularly Miami Beach. Although Ceres Environmental was not the city's primary contractor, once contact was made your company mobilized and responded to the city's needs. Being a top world destination and our busy season was approaching, it was crucial that the City return to normal and time was of the essence. Approximately 150,000 cubic yards of debris were collected, processed and disposed of within a 50 day time frame. Ceres Environmental was instrumental in helping our residents and business owners limit the amount of hardships and financial losses that play an important factor on how well a community rebounds from a natural disaster.

I would highly recommend Ceres Environmental to other municipalities in times of crises. My experience with this firm is that they are true professionals with a focus on the need of their customers and the community they serve regardless of the circumstances.

Respectfully,



Alberto Zamora, Sanitation Division Director  
City of Miami Beach

# JACKSONVILLE BEACH

City of

Jacksonville Beach

City Hall

11 North Third Street

Jacksonville Beach

FL 32250

[P] 904.247.6268

[P] 904.247.6276

[www.jacksonvillebeach.org](http://www.jacksonvillebeach.org)



August 23, 2018

David Preus  
Senior Vice President  
Disaster Recovery Division  
Ceres Environmental Services, Inc.  
6968 Professional Pkwy East  
Sarasota, FL 34240

Dear Mr. Preus,

On behalf of the City of Jacksonville Beach, I would like to commend Ceres Environmental Services, Inc. and your subcontractor (Arbor Masters) on the debris management, recovery and response services put forth during the Hurricane Irma event.

The lives of many Florida residents were changed forever on September 10<sup>th</sup> 2017, when Hurricane Irma ripped through our state. The City of Jacksonville Beach, located on the Northeast Coast of Florida was one of the areas impacted by Hurricane Irma. The City authorized its Debris Contractor Ceres Environmental Services, Inc. at a cost of \$ 1,130,639.50 to remove, process and dispose of 68,076.93 cubic yards of vegetative and construction and demolition (C&D) debris.

Ceres Environmental Services, Inc. was on the ground within 72 hours. They exhibited great reliability and dedication during the entire process. Ceres strictly adhered to the established unit prices in the contract and FEMA debris removal guidelines to achieve the reimbursement rates for the City. Their team was organized and worked diligently to meet the City's needs.

For the reasons stated above, I highly recommend Ceres Environmental Services, Inc. as a disaster debris contractor.

Sincerely,

Ty Edwards, P.E.  
Director of Public Works  
City of Jacksonville Beach  
1460A-Shetter Ave.  
Jacksonville Beach, FL 32250



BOARD OF COMMISSIONERS  
**DOUGHERTY COUNTY**  
 ALBANY, GEORGIA

COUNTY COMMISSION:

CHRISTOPHER S. COHILAS, CHAIRMAN  
 CLINTON JOHNSON, VICE CHAIR  
 GLORIA GAINES  
 JOHN HAYES  
 LAMAR HUDGINS  
 ANTHONY JONES  
 EWELL LYLE

COUNTY ADMINISTRATOR  
 RICHARD CROWDIS

David Preus  
 Senior Vice President  
 Disaster Recovery Division  
 Ceres Environmental Services, Inc.  
 6968 Professional Pkwy East  
 Sarasota FL 34240

Ref: Dougherty County Debris Removal

Dear Mr. Preus,

It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The lives of many Dougherty County residents were changed forever on January 22, 2017, when a tornado ripped through our community. Dougherty County, which is located in Southwest Georgia procured the services of Ceres Environmental to remove, process and dispose of approximately 950,000 cubic yards of debris for \$9.5 million.

Ceres Environmental was on the ground within 72 hours. They showed extreme reliability and dedication in the midst of chaos. They educated staff on federal requirements and strictly adhered to FEMA debris removal guidelines to achieve greater reimbursement rates for the Dougherty County. Organized and diligent, their team quickly adapted to meet our needs.

Ceres Environmental helped to organize and utilize local contractors, allowing local people to heal by doing something to help in their own backyards. After witnessing the success and partnership of the County and Ceres Environmental, we have elected to continue to use Ceres for debris cleanup for Private Property Debris Removal.

Ceres Environmental has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Sincerely,

Michael McCoy  
 Interim County Administrator

Attachment: Ceres Environmental Services - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor





"A City for All Ages"

# PUBLIC WORKS DEPARTMENT

*City of Port St. Lucie*

*Accredited Agency – American Public Works Association*

To: David Preus, Ceres Senior Vice President, Disaster Recovery Division

From: Joe Mercurio – City of Port St Lucie Emergency Manager

Date: July 10, 2018

Re: PSL Debris Management \_ Letter of Recommendation

The City of Port St Lucie Debris Management Team seeks to congratulate Ceres Environmental Services, Inc. on the highly successful operations in debris recovery in the aftermath of Hurricane Irma.

As the lore of Hurricane Irma passes into the record books, it was Ceres Environmental who served as the City of Port St Lucie Prime Debris Hauler Contractor to this devastating storm event. As well-known throughout Florida, the direct impact of Hurricane Irma played a significant role in the response and recovery efforts of the entire debris haul industry and how the logistical response was to be met. Ceres Environmental was instrumental in first response to initiate "First Push" to clear main roads throughout the City. A detailed analysis was presented for clean-up actions with an expected time-line that had to work with the given City Debris Management Plan.

The City of Port St Lucie was aggressive in time constraints to service the community and we worked well with Ceres to promote effective and efficient debris collections strategies to ensure safety, proper mobilization, and economic securities for the general population as well as the company. Their efforts were directly responsible to the collection of over 86,000 CY of vegetative material with billing receipts totaling over \$1.25 million. Ceres Environmental remained committed as well as loyal to the City as stronger incentives offered by affected communities lured other companies away from promised commitments. Ceres stood by Port St Lucie, and for that we are indebted.

As communities seek to incorporate the benefit of a defined and organized emergency debris haul contract, we would promote and recommend that Ceres Environmental be at the forefront of consideration. The company is committed to purpose, responsive to action, and sets the standard of industry excellence.

Respectfully,

*Joe Mercurio*

Project Manager, Emergency Management  
City of Port St. Lucie  
(772) 871-5175 - W  
(772) 618-5093 - C  
[jmercurio@cityofpsl.com](mailto:jmercurio@cityofpsl.com)

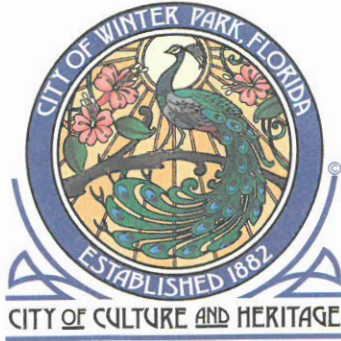
121 S.W. Port St. Lucie Boulevard • Port St. Lucie, FL 34984-5099 • 772/871-5177 • 772/871-5100  
Fax 772/871-5289  
TDD Line • 772/344-4222

Ceres Environmental Services, Inc.

Page 2 of 2

Packet Pg. 262

Attachment: Ceres Environmental Services - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor



CITY OF WINTER PARK

401 Park Avenue South

Winter Park, Florida

32789-4386

June 21, 2018

David Preus  
Senior Vice President  
Disaster Recovery Division  
Ceres Environmental Services, Inc.

Dear Mr. Preus,

It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The City of Winter Park experienced significant damage on September 11, 2017 when Hurricane Irma impacted most of the State of Florida. The City of Winter Park immediately went to work, hiring Ceres Environmental at a cost of \$880,653.53 to assist in removing in excess of 55,000 cubic yards of debris.

Ceres Environmental was on the ground within 72 hours. They showed extreme reliability and dedication in the midst of chaos. They educated staff on federal requirements and strictly adhered to FEMA debris removal guidelines to achieve greater reimbursement rates for the City. Organized and diligent, their team quickly learned our people, our systems and our area. Ceres Environmental helped to organize and utilize Florida contractors, allowing local people to heal by doing something to help in their own backyards. Ceres assistance allowed residents in Winter Park to return to normal after only two months. After witnessing the profound success and partnership of Winter Park and Ceres Environmental, Winter Park again, after formal solicitation, selected Ceres to assist should another storm arise anytime in the next five years.

Ceres Environmental has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Sincerely,

Keri Martin  
Debris Project Manager



David Preus  
 Senior Vice President  
 Disaster Recovery Division  
 Ceres Environmental Services, Inc.  
 6968 Professional Pkwy East  
 Sarasota, Florida 34240

June 18, 2018

Dear Mr. Preus,

I am writing this letter on behalf of the City of Sarasota to both thank you and your staff, along with offering this letter as a recommendation for Ceres Environmental to any agency that may need recovery assistance following a disaster.

On September 10<sup>th</sup>, the City of Sarasota was impacted by Hurricane Irma making its pass through our City as a Category 1 storm. Days prior to its impact, Ceres's staff were in constant communications with the City assessing our potential needs based on at that time, prior to landfall, was expected to be a Category 3 to 4 storm. As this was the first time we needed to activate a contract in over 15 years, your staff showed extreme reliability and professionalism in working with myself and other emergency management staff of the City both prior to and immediately following its impact on us.

Ceres met its contractual obligations to be on site within 72 hours to remove, process and dispose of approximately 60,000 cubic yards of debris. The staff's extensive knowledge of the public assistance program and strict adherence to FEMA's debris removal guidelines is expected to result in complete reimbursement of approximately \$950,000 in expenditures.

In recognition of Ceres performance and its ongoing commitment to our area, Ceres again was awarded a three-year contract as the top ranked proposer to our recent request for proposals for recovery services. We look forward to our continued relationship.

Sincerely,

Doug Jeffcoat  
 Public Works Director  
 City of Sarasota  
 Douglas.Jeffcoat@Sarasotafl.gov

1761 12<sup>th</sup> Street Sarasota, Florida 34236





David Preus  
 Senior Vice President  
 Disaster Recovery Division  
 Ceres Environmental Services, Inc.  
 6968 Professional Pkwy East  
 Sarasota FL 34240

Dear Mr. Preus,

It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The lives of many Florida residents were changed forever on September 10<sup>th</sup> 2017, when Hurricane Irma ripped through our state. The City of Palm Bay, located on the East Coast of Florida was one of the areas affected by Hurricane Irma. The City's leadership team immediately went to work, hiring Ceres Environmental at an approximate cost of \$2 Million +/- to remove, process and dispose of approximately 110,000 +/- cubic yards of debris.

Ceres Environmental was on the ground within 72 hours. They showed extreme reliability and dedication in the midst of chaos. They educated staff on federal requirements and strictly adhered to FEMA debris removal guidelines to achieve greater reimbursement rates for the City. Organized and diligent, their team quickly adapted to meet the City's needs.

After witnessing the success and partnership of the City of Palm Bay and Ceres Environmental Services Inc, the City went ahead and renewed their contract with Ceres for another year.

Ceres Environmental Services Inc has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Sincerely,

Barney Weiss  
 Asst. Public Works Director  
 City of Palm Bay



**Solid Waste Management**  
2525 NW 62nd Street • Suite 5100  
Miami, Florida 33147  
T 305-514-6666

111 NW 1st Street • Suite 1610  
Miami, Florida 33128  
T 305-514-6666

miamidade.gov

November 3, 2017

Mr. Jamie Triplett  
Area Manager  
Ceres Environmental  
3825 85<sup>th</sup> Avenue North  
Brooklyn Park, MN 55443

Dear Mr. Triplett:

On behalf of the Miami-Dade County Department of Solid Waste Management, I would like to thank Ceres Environmental for your participation in the Hurricane Irma debris removal effort as one of six prime contractors. The quality and quantity of work performed by Ceres Environmental during this emergency response has met our expectations. Further, your firm's responsiveness and focus on customer service have been very helpful to the Department.

Again, thank you for your service to Miami-Dade County.

Sincerely,

A handwritten signature in blue ink, reading "Paul Mauriello".

Paul Mauriello  
Deputy Director for Operations  
Miami-Dade County  
Department of Solid Waste Management



**BEAUFORT COUNTY PUBLIC WORKS**  
**Solid Waste and Recycling**  
 120 Shanklin Road  
 Beaufort, South Carolina 29906  
 Voice (843) 255-2800 Facsimile (843) 255-9435

Mr. David Preus  
 Ceres Environmental Services Inc.

Dear Mr. Preus:

I am writing to express my appreciation for the performance of the entire team from Ceres in the debris operations for Hurricane Matthew. As our debris removal firm the level of support and professional performance provided has been exceptional in all regards. My direct point of contact with your firm was Project manager Mike Beevers. Mike supported the County in an outstanding manner and his counsel was invaluable throughout this operation. He is a professional in all respects and helped to establish a high standard for compliance. On a personal level, Mike was extremely responsive to answer any questions and provide the assistance I required. As the Debris Manager I am not exaggerating when I state that without his diligence, knowledge, and ability to gain the cooperation within the team we would not have been as effective. Mike is a "machine". As a team we moved 72% of all ROW debris into the DMS sites in the first 90 days of operation; over 90% of hangers and leaners were addressed in the same period. FEMA and SCEMD officials remarked that "Beaufort County had their operation together". Mike played a huge part in making that happen. If I ever had to do this again I would want Mike as my Project Manager.

Providing Karl Dix to assist with the process allowed the County to get a jump on a difficult task. Without his vital help we would have been overwhelmed with obtaining PPDR approval from FEMA and removing debris from 83 individual private communities. Karl provided essential high level technical support and coordination for the debris removal operation. He is a treasure trove of knowledge and expertise that worked seamlessly with the entire County staff. Ralph Sosabe is the most effective problem solver I have ever worked with. His professionalism, personality and ability to communicate with our citizens kept things moving smoothly. Ralph handled the most difficult situations with ease which I sincerely appreciated. His ability "To Make the Noise Stop" was nothing short of incredible.

Bottom line, Ceres did an exceptional job and I am thankful for each member of your team. You exceeded expectations in every area and continue to provide us with excellent customer service. I am forwarding a copy of this letter to our Administration and Purchasing Department for future reference.

Regards

JAMES S. MINOR, JR  
 SOLID WASTE / DEBRIS MANAGER





## LETTER OF RECOMMENDATION

February 9, 2015

To Whom It May Concern:

As the Debris Management Services Contract Manager, please accept this letter as my official recommendation for CERES Environmental Services, Inc.

Columbia County has maintained a pre-event debris management contract with CERES since 2008 and activated the contract when Ice Storm Pax deposited one inch of ice on our trees/vegetation and overhead utilities in February 2014. CERES immediately responded, mobilized their workforce and started the task of removing over 535,000 cubic yards of debris from our right of ways.

CERES was professional in every aspect of this operation, from removing the debris to transporting it to final destinations. During the debris removal operations, CERES provided me with a "zone map" of the county and provided daily information so that I could let our citizens know when they should have their debris out on the public right of way for pick up. They cleaned the areas following the pick-ups, which made our citizens very happy.

Additionally, CERES assisted us with FEMA documentation all along the way to assure that we received the maximum amount of State and Federal reimbursement possible, resulting in a 92% cost recovery for our County.

In summary, I can attest to the fact that CERES has years of experience – and from the first day to the last day of our project – they performed their work in an admirable and cooperative manner. They did everything expected – and even exceeded our expectations in getting our community back to normal as quickly as possible.

Please feel free to contact me if you have any questions or need more information in this regard.

Sincerely,

Pamela P. Tucker  
Director



*Administrative Offices*  
2117 West River Road  
Minneapolis, MN 55411-2227

*Operations Center*  
3800 Bryant Avenue South  
Minneapolis, MN 55409-1000

*Phone*  
612-230-6400  
*Fax:*  
612-230-6500

[www.minneapolis-parks.org](http://www.minneapolis-parks.org)

April 11, 2014

Ms. Gail M. Hanscom  
Project Manager  
Ceres Environmental Services, Inc.  
3825 85<sup>th</sup> Avenue North  
Minneapolis, MN 55443

Dear Ms. Hanscom,

Now that the June 2013 storm that ravaged trees in the City of Minneapolis is behind us, I am writing on behalf of the city of Minneapolis Park & Recreation Board to thank you and all the staff at Ceres Environmental for the help you provided last year. When the storm first hit, we had a significant need for rental equipment. Being able to rent log loaders and side dump trucks from Ceres enabled us to clear debris at a rate that impressed both our residents and elected officials.

Part of this success was dependent on being able to dispose of debris quickly. The use of your processing site in Brooklyn Park, MN was invaluable. This allowed trucks to return to the storm struck area and reloaded with minimal travel time.

As important as this help was, it was your assistance with stump extraction during the fall of 2013 that benefited us the most. After dealing with the 2011 tornado that hit the north side of Minneapolis, we learned from FEMA that certain tasks were best performed by the private sector. The assistance that Ceres provided with coordinating and organizing the extraction of stumps from streets and parks proved this to be true.

Throughout the process you and other Ceres staff were easy to communicate with. I particularly appreciated your willingness to attend meetings that included the City Public Works Department and private utility companies. This helped everyone to thoroughly understand the planned approach that was being implemented. From the pulling of the stumps to the replacement of soil, your commitment to communication made the entire stump extraction procedure run smoothly. This is especially true even when we surprised you with more stumps than were originally documented.

This spring we'll begin replanting 2800 new trees to replace those lost last year. If it weren't for the help of Ceres Environmental, I don't know if we would be ready to do so. Thanks again for all your help. Please don't hesitate to have potential clients contact me if they have questions about the services you provide. I'd be happy to be a reference for you.

Sincerely,

Ralph C. Sievert, Jr.  
Director of Forestry

*President*  
Liz Wielinski

*Vice President*  
Scott Vreeland

*Commissioners*  
Brad Bourn  
John Erwin  
Meg Forney  
Steffanie Musich  
Jon C. Olson  
Anita Tabb  
M. Annie Young

*Superintendent*  
Jayne Miller

*Secretary to the Board*  
Pamela French





PUBLIC WORKS DEPARTMENT

CITY OF WORTHINGTON ■ 303 NINTH STREET, PO BOX 279 ■ WORTHINGTON, MN 56187  
 TELEPHONE: (507) 372-8600 ■ FAX: (507) 372-8630 ■ [www.ci.worthington.mn.us](http://www.ci.worthington.mn.us)

October 21, 2013

Ceres Environmental Services Inc.  
 3825 85<sup>th</sup> Ave. North  
 Brooklyn Park, MN 55443

Re: Letter of Recommendation after April 2013 Ice Storm Recovery

To Whom It May Concern:

This letter is to express appreciation from the CITY OF WORTHINGTON for the timely and professional work done by Ceres Environmental Services following the horrific ice storm in April of 2013. Once the contract was awarded Ceres promptly started work and worked diligently to accomplish the tree trimming and tree removal work contracted for. They were very conscientious to only do work approved for FEMA reimbursement. I was impressed with Ceres cooperation with the City to get areas done that were of importance to us and to listen to our input.

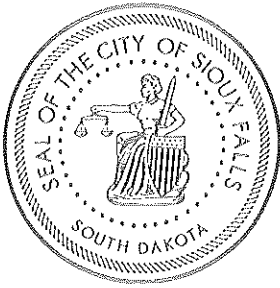
Our City was cleaned up in a remarkably short time give the amount of damage we sustained. I would be very happy to recommend Ceres Environmental to any City, County or state needing this type of service.

Please feel free to use me as a reference for potential work.

Sincerely,

James Eulberg P.E.  
 Director of Public Works





**Mike T. Huether**  
MAYOR, CITY OF SIOUX FALLS

224 West Ninth Street • P.O. Box 7402 • Sioux Falls, SD 57117-7402 • [www.sioxfalls.org](http://www.sioxfalls.org)  
Phone: 605-367-8800 • Fax: 605-367-8490 • Hearing Impaired: 605-367-7039

September 23, 2013

Mr. David A. Preus  
CERES  
3825 85th Avenue North  
Brooklyn Park, MN 55443

Dear Mr. Preus:

A hearty thanks to you and the entire CERES team for your assistance in helping Sioux Falls recover from the April ice storm. Your time, talent and treasure helped keep citizens and visitors safe. Our recovery time was nothing short of incredible!

Please enjoy a small token of appreciation as a remembrance of this historic event we called *Operation Timber Strike!* Please share my sentiments with your team as well. Working together, there is nothing we can't accomplish!

Sincerely,

Mike T. Huether  
Mayor

*City of Albemarle  
North Carolina*



P O Box 190  
Albemarle, NC 28002-0190  
[www.ci.albemarle.nc.us](http://www.ci.albemarle.nc.us)

*Office of*  
**Public Works Department**  
Phone: 704-984-9665  
Fax: 704-986-6127

August 15, 2013

Mr. Stanley Bloodworth  
Project Manager  
Ceres Environmental  
3825 85<sup>th</sup> Avenue North  
Brooklyn Park, MN 55443

Dear Mr. Bloodworth:

On behalf of the City of Albemarle, North Carolina, it has been a pleasure working with you and your staff. During a time of great distress to our city, Ceres Environmental promptly and professionally initiated and completed Disaster Debris Removal and Processing.

Throughout the project your staff was tasked with providing management and specialized equipment for our disaster recovery needs. The level of proficiency and diligence that your staff provided is of the highest quality and is unmatched in my numerous years of Public Works. Your staff fulfilled their contract obligation and exceeded our expectations through professional attitudes and hard-working values.

So it is with great confidence that I would highly recommend Ceres Environmental to provide Disaster Recovery Services for any and all Municipalities, State, and or Federal Agencies that may be in need of such services.

Sincerely,

Nina L. Underwood  
Public Works Director



# TOWN OF ISLIP DEPARTMENT OF ENVIRONMENTAL CONTROL

401 MAIN STREET • ISLIP, NEW YORK 11751 • (631) 595-3630

David Preus, Project Manager  
CERES Environmental Services, Inc.  
6960 Professional Parkway East  
Sarasota, FL 34240

Re: Letter of Recommendation  
*Bid #1212-233 – Removal and Disposal of Damaged Household Contents and Storm  
Demolition Debris*

Dear Mr. Preus:

On behalf of the Supervisor and the Islip Town Board, I would like to thank you for the professional manner in which your company performed during the Town's clean-up efforts following Superstorm Sandy.

The expertise and organizational skills demonstrated by your company have all been duly noted. The manner in which you moved quickly through each Hamlet to remove storm-related debris, all while keeping the Health, Safety, and Welfare of our Residents an utmost priority should be commended. The Residents were very appreciative of the services provided to them, and were most complimentary regarding the level of professionalism, and the manner in which these services were provided.

Again, I want to thank you for your assistance with the Town's post-Sandy clean-up. The Town was facing a formidable task in removing this debris; your staff took charge, and made this work appear effortless. We would not hesitate to provide a recommendation for your company, and would look forward to working with CERES Environmental again.

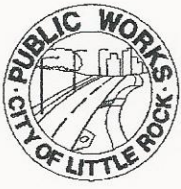
Very truly yours,

Eric M. Hofmeister  
Commissioner

EMH:clb

cc: Greg Hancock, Deputy Commissioner  
Leonard Donato, Executive Assistant to the Commissioner  
File



**City of Little Rock****Operations Division**

Department of  
Public Works

3313 J. E. Davis Drive  
Little Rock, Arkansas 72209  
(501) 918-3647 Fax (501) 918-3670

Service Request:  
(501) 918-3600

April 15, 2013

Ceres Environmental  
Attn: Gail Hanscom  
9945 Windfern Road  
Houston, Texas 77064

On behalf of the City of Little Rock Public Works Department, I would like to take this opportunity to thank you and Ceres Environmental for the quick response and efficient service your company provided to our city following the winter storm of December 2012. Your crews were ready to begin work as soon as the contracts were signed and work began the next day. Ceres Environmental's mobilization efforts and flexibility was a major factor in ensuring the rapid removal of debris from the City of Little Rock. The storm debris was removed within seven weeks and the quick removal of the storm debris was greatly appreciated.

I would also like to formally recognize Ceres Environmental's representative Robert Parmer for his efforts in coordinating the removal of the storm debris. Mr. Parmer was organized, maintained an open line of communication and was very professional in providing service to remove the storm debris. Again, thank you for providing efficient, courteous and knowledgeable service in assisting our City during the cleanup of this disaster.

Sincerely,

A handwritten signature in black ink that reads "Eric Petty". The signature is written in a cursive, flowing style.

Eric Petty, P.E.  
Public Works Operations Manager

Attachment: Ceres Environmental Services - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor



**MINISTERE  
DES TRAVAUX PUBLICS  
TRANSPORTS  
ET COMMUNICATIONS**

**REPUBLIQUE D'HAÏTI  
REPUBLIK DAYITI**

**MINISTE  
TRAVO PIBLIK  
TRANSPO  
AK KOMINIKASYON**

*Palais des Ministères*

*Palè dè Ministè*

Réf .....

Le..... **MAR 06 2013**

No .....

## ATTESTATION

Par la présente l'UCE atteste que la Compagnie Ceres Environmental Services Inc. a exécuté pour l'Etat Haïtien, via l'Unité Centrale d'Exécution du Ministère des Travaux Publics, Transports et Communications ( MTPTC/UCE), deux contrats relatifs au traitement des débris du tremblement de terre en Haïti, et plus précisément à Truitier qui est une zone offrant un environnement de travail très difficile et l'une des zones les plus pauvres d'Haïti.

Ces contrats, avec comme numéro de référence (AOI 06-10-UCE/PRU2I/PPM6.4 et AOI UCE/PRU2I/2012/PPM6.11), ont été financés par la Banque Mondiale sur la période allant d'avril 2011 à janvier 2013.

Ceres Environmental a exécuté ces contrats avec professionnalisme, compétence et à la plus grande satisfaction de l'Etat Haïtien et de la population locale.

Cette attestation est faite pour servir et valoir ce que de droit.

**Garry JEAN, Ing**  
**Coordonnateur de l'UCE**

[TRANSLATION]

The UCE hereby attests that the company Ceres Environmental Services, Inc. has executed for the Haitian Government, via UCE/MTPTC, two contracts relating to the recycling of debris from the earthquake in Haiti, and more specifically, at Truitier which is an area in which work is very difficult, and one of the poorest areas in Haiti.

These contracts, referenced by numbers (AOI 06-10-UCE/PRU2I/PPM6.4 and AOI UCE/PRU2I/2012/PPM6.11), were funded by the World Bank during the period from April 2011 to January 2013.

Ceres Environmental executed these contracts with professionalism, competence, and the utmost satisfaction of the Government of Haiti and the local population.

This attestation is for use for all legal intents and purposes.

Garry Jean, Ing  
Coordinator, UCE





PUBLIC WORKS DEPARTMENT

## CITY OF GREENVILLE

NORTH CAROLINA

27835-7207

P.O. Box 7207

January 19, 2012

Ms. Gail M. Hanscom  
 Project Manager  
 Ceres Environmental Services, Inc.  
 6960 Professional Parkway East  
 Sarasota, FL 34240

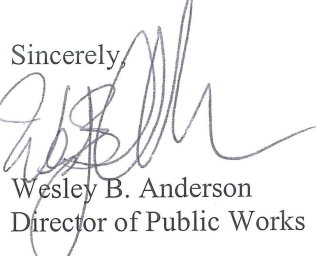
Dear Ms. Hanscom:

On behalf of the City of Greenville, NC, I would like to take this opportunity to thank you and Ceres Environmental for the quick response and efficient services you provided to our City following Hurricane Irene in 2011. As this storm was one of the worst hurricanes to hit our City, it resulted in a tremendous amount of debris to be removed. Your company's mobilization efforts, flexibility, and attention to detail was a major factor in ensuring the rapid removal of debris from the City and was greatly appreciated by its citizens.

Ceres was organized and conscientious, and your team quickly learned our area, employees, and our level of service. Your team provided professional, quality service, and maintained an open line of communication at all times.

Again, our sincere appreciation to you and Ceres Environmental for your assistance and excellent service to the City of Greenville.

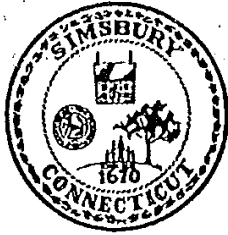
Sincerely,



Wesley B. Anderson  
 Director of Public Works

Document Number: 916803

1500 Beatty Street • Greenville, North Carolina • 27834



# Town of Simsbury

66 TOWN FOREST ROAD, P.O. BOX 495, SIMSBURY, CONNECTICUT 06070  
 Phone (860) 658-3222 Fax (860) 408-5416 E-mail troy@simsbury-ct.gov

~ Thomas J. Roy, P.E. - Director of Public Works ~

December 22, 2011

Mr. Charles Owens  
 Project Manager  
 Ceres Environmental  
 HAND DELIVERED

Re: Letter of Appreciation - Debris Cleanup and Disposal Following Winter Storm Alfred

Dear Mr. Owens:

I want to take the time to thank you and Ceres Environmental for the work you did in removing the debris from Simsbury following one of the worst natural disasters this Town has ever experienced. The work performed by Ceres under your leadership was professional, timely and compassionate. At no time did any problem go unresolved and you were able to meet all of the contractual requirements and time constraints even when our volume of debris more than doubled from our original estimates.

Having the landscape of our town so dramatically changed by the storm damage had a dramatic impact on our residents and the quality of their lives. The cleanup work performed and the manner, in which it was conducted, was an essential part of the communities recovery process.

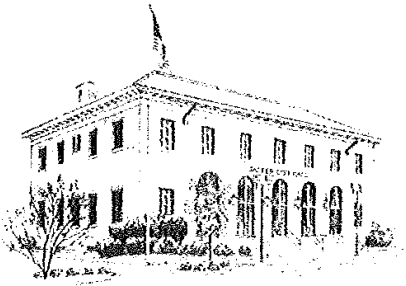
Thank you for providing a superior level of service and quality to our Town.

Sincerely,

Thomas J. Roy, PE  
 Director of Public Works

cc: David Preus  
 Troy Garrett

An Equal Opportunity Employer  
[www.Simsbury-ct.gov](http://www.Simsbury-ct.gov)



V.L. "SONNY" POSEY, MAYOR  
GARY COWEN, COUNCIL MEMBER  
JOHN M. ROLLINS, COUNCIL MEMBER  
MORRIS STUDDARD, COUNCIL MEMBER

# CITY OF JASPER

November 3, 2011

400 W. 19TH STREET  
P.O. BOX 1589  
JASPER, ALABAMA 35501  
TELEPHONE: (205) 221-2100  
FAX: (205) 221-8522  
EMAIL: jcityhall400@charter.net  
WEB ADDRESS: jaspercity.com

SANDI P. SUDDUTH, COUNCIL MEMBER  
LEE SWANN, COUNCIL MEMBER  
KATHY CHAMBLESS, CITY CLERK, C P A

Ceres Environmental  
Attn: David Preus  
3825 85<sup>th</sup> Avenue N.E.  
Brooklyn Park, MN. 55443

RE: Letter of Appreciation, Pat Lombardo, Ceres Environmental

Dear Mr. Preus:

I would like to offer this letter of appreciation to formally recognize Ceres Environmental Representative Pat Lombardo for his tireless efforts in removal of tornado debris of the April 27, 2011 storm, for the City of Jasper, Alabama.

Mr. Lombardo's customer service and expertise allowed the City of Jasper to accomplish the monumental task of the debris removal in a timely fashion as to better serve the citizens of our community in a time of need.

Again, I would like to thank Ceres Environmental and Pat Lombardo for their responsive, courteous and knowledgeable service in assisting our City in this disaster.

Sincerely,

CITY OF JASPER, ALABAMA

Keith Pike  
City Planner

KP/rs



**JEFFERSON COUNTY COMMISSION**

**JAMES A. (JIMMIE) STEPHENS**  
**COMMISSIONER OF FINANCE AND INFORMATION TECHNOLOGY**

716 Richard Arrington, Jr. Blvd. N.  
Suite 210 Courthouse  
Birmingham, Alabama 35203  
Telephone: 205-325-5555 – Fax: 205-325-4860

August 26, 2011

To Whom It May Concern:

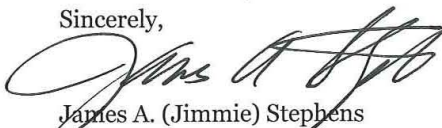
It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The lives of many Alabama residents were changed forever on April 27, 2011 when a line of severe storms and tornadoes ripped through our state. Jefferson County, the state's most populous county and home to the City of Birmingham was one of the areas suffering massive devastation. Jefferson County Commissioners immediately went to work, hiring Ceres Environmental to assist the County's Roads and Transportation Department in removing in excess of one million ton of debris.

Ceres Environmental was on the ground within 72 hours. They showed extreme reliability and dedication in the midst of chaos. Organized and diligent, their team quickly learned our people, our systems and our area. Ceres Environmental helped to organize and utilize Alabama contractors, allowing local people to heal by doing something to help in their own backyards. Ceres assistance resulted in people getting back into their communities and starting the rebuilding process. Residents that were hit hardest in communities like, Pleasant Grove, Concord, and Forestdale are today, after only four months, moving into new and rebuilt homes. After witnessing the profound success and partnership of Jefferson County and Ceres Environmental, other Alabama Counties selected Ceres for debris cleanup in their area.

Ceres Environmental has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Sincerely,



James A. (Jimmie) Stephens  
JS:cv

# City of Pleasant Grove

501 PARK ROAD  
PLEASANT GROVE, ALABAMA 35127  
PHONE (205) 744-1720  
FAX (205) 744-9556

Jerry W. Brasseale, Mayor  
Karen Duncan, City Clerk/Treasurer  
Jon B. Terry, Attorney

COUNCIL MEMBERS  
William Bullion  
Terrie G. Hicks  
Philip Houston  
Paula Johnson  
James G. Mosley

July 25, 2011

**CERES Environmental**  
**6960 Professional Parkway East**  
**Sarasota, FL 34240**

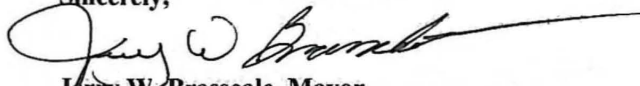
**To Whom It May Concern:**

April 27 was a day many Alabamians will never forget. The impact of this storm which caused destruction thru many counties will be felt for many years to come.

Words such as "horrific," "powerful," "disaster" or overwhelmed" could hardly begin to express the devastation left behind by the EF-4/EF-5 tornado.

As the Mayor of Pleasant Grove, Alabama I was impressed by the way the employees with CERES communicated with me and our employees to expedite the mission in which they were called to perform. They removed 500 thousand cubic yards of storm debris. They worked with the local contractors to help this city get back to some kind of normal life. Throughout the community our residents have given us feedback at the performance of CERES and it has all been positive. I would highly recommend CERES Environmental for their services, and their performance of their work, especially to anyone that may find themselves in a situation as we found ourselves to be. On behalf of City Hall, our city council and the residents of Pleasant Grove, Alabama, we thank you for your assistance.

Sincerely,



Jerry W. Brasseale, Mayor  
City of Pleasant Grove



## CITY OF LAKE JACKSON

25 OAK DRIVE • LAKE JACKSON, TEXAS 77566-5289 • 979-415-2400 • FAX 979-297-9804

June 30, 2009

Dear Sir/Madam:

On behalf of the City of Lake Jackson, Department of Public Works, this letter is to acknowledge the splendid wood waste grinding work performed by Ceres Environmental Services, Inc. for the City in February of 2009 following Hurricane Ike, and to recommend Ceres in relation to the Lake Jackson Debris Removal RFP currently being solicited by the City from qualified disaster recovery contractors.

I found Ceres to be a very prompt, reliable and competent partner for our wood waste reduction project. Their personnel are extremely experienced and very pleasant to work with. They utilize the most modern equipment and waste reduction processes and techniques.

I have no doubt that Ceres, who have performed any number of large debris removal and reduction projects throughout Texas and the Gulf States, would render timely and cost-effective disaster recovery services to the City of Lake Jackson should they become the chosen contractor. They have my strong recommendation.

Sincerely,

Craig Nisbett  
Public Works Director

CN:mae



COUNCIL  
LARRY D. ASHLOCK  
N. STEVEN ATCHER  
MARTY E. FULKERSON  
KENNY LEWIS  
RONALD B. THOMAS  
TIM C. WALKER



CITY OF ELIZABETHTOWN  
DAVID L. WILLMOTH, JR., MAYOR

200 West Dixie Avenue  
P. O. Box 550  
Elizabethtown, KY 42702  
(270) 765-6121  
Fax: (270) 737-5362  
Web Site: www.ETownKY.org

June 4, 2009

CERES Environmental Services, Inc.

RE: January 2009 Ice Storm Cleanup

Dear Sirs:

This letter is to express the appreciation of the City of Elizabethtown for the effective and timely removal of storm debris (limbs) from the streets of Elizabethtown. Although the Commonwealth of Kentucky issued the contracts, your representatives and employees were cooperative and responsive to our suggestions and requests regarding the progress of the cleanup. Our town was cleaned up in an amazingly short time and our residents were very thankful.

Thank you for the attention given to the City of Elizabethtown during this emergency.

Clint Fulkerson,  
Foreman, Street Services

Don Hill  
Superintendent, Public Works





CARLOS H. CASCOS, CPA  
COUNTY JUDGE  
DIRECTOR OF EMERGENCY MANAGEMENT  
1100 E. MONROE ST.  
DANCY BUILDING  
BROWNSVILLE, TEXAS 78520

JOHNNY CAVAZOS, EMC  
CHIEF EMERGENCY OFFICER  
DIRECTOR OF HOMELAND SECURITY  
(956) 547-7000  
FAX: 547-7006

Monday, December 1, 2008

Mr. Thomas D. Trizna, Sr.  
Project Manager  
Ceres Environmental Services, Inc.  
5590 Broadcast Court  
Sarasota, Florida 34240

Dear Mr. Trizna:

Greetings! On behalf of the County of Cameron, I would like to acknowledge the superb work performed by your firm following Hurricane Dolly in July 2008. Your firm accomplished what it set out to do and on several occasions went above and beyond to satisfy the needs of the disaster recovery.

As Cameron County's Director of Homeland Security & Emergency Management, I can certainly appreciate the value you placed on your pre-planning, leadership and responsiveness by which Ceres, along with its subcontractors, responded to our community's need.

In addition, we did not overlook your firm's common sense, forward-thinking practice of hiring local subcontractors, thus, furthering the economic recovery of our area.

Although I certainly do not wish for another hurricane anytime soon, I am comfortable knowing that our county can depend on Ceres Environmental to preplan, pre-deploy, and take care of business when the time comes.

With this in mind, please feel free to use me as a positive reference for prospective clients.

Sincerely,

Johnny Cavazos



## CITY OF WATERLOO, IOWA

### WATERLOO ENGINEERING DEPARTMENT

715 Mulberry St. • Waterloo, IA 50703 • (319) 291-4312 Fax (319) 291-4262  
ERIC THORSON, P.E. • City Engineer email: city.engineer@waterloo-ia.org

Mayor  
TIMOTHY J.  
HURLEY

July 17, 2008

COUNCIL  
MEMBERS  
.....

REGINALD A.  
SCHMITT  
Ward 1

CAROLYN  
COLE  
Ward 2

HAROLD  
GETTY  
Ward 3

QUENTIN M.  
HART  
Ward 4

RON  
WELPER  
Ward 5

BOB  
GREENWOOD  
At-Large

STEVE  
SCHMITT  
At-Large

Mr. Bret Synder  
Ceres Environmental  
3825 85<sup>th</sup> Avenue North  
Brooklyn Park, MN 55443

### RE: LETTER OF RECOMENDATION

Dear Mr. Synder:

As the Project Engineer for the debris removal contract for the City of Waterloo, Iowa, I wanted to write to you and let you know what a fantastic job you did. As you know, the City of Waterloo suffered a 500-year flood event in June 2008. After the flood waters receded, the City of Waterloo put forth a contract for debris removal.

As I had never dealt with a contract like this before, I was very nervous when an out-of-town contractor, Ceres Environmental, submitted the low bid. Ceres provided all of the necessary paperwork with their bid, even the paperwork that was not required at the time of the bid. This paperwork would have been required after the bid opening but Ceres provided it with their bid in order to speed up the review and approval process.

Having spent three weeks working with you and your crews, I am very pleased that Ceres received the contract. Anything that I ever asked, you provided, cleaned up or took care of. The work that you did was always done with great care and when you left an area, yards were always raked and very clean.

I would be very happy to recommend Ceres Environmental to another city, county or state that is in need of your services.

If I can be of any further help please don't hesitate to contact me.

Sincerely,

Jamie Knutson, P.E.  
Associate Engineer

CITY WEBSITE: [www.ci.waterloo.ia.us](http://www.ci.waterloo.ia.us)

WE'RE WORKING FOR YOU!

An Equal Opportunity/Affirmative Action Employer





## CITY OF NICHOLS HILLS

February 18, 2008

Thomas D. Trizna, Sr.  
Project Manager  
Ceres Environmental Services, Inc.  
5590 Broadcast Court  
Sarasota, Florida 34240

**Re: Letter of Commendation for Severe Winter Storm Response Operations**

Dear Mr. Trizna:

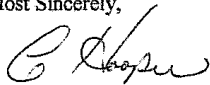
Now that the City of Nichols Hills has completed its interaction with the Federal Emergency Management Agency (FEMA) regarding reimbursement of eligible damage costs resulting from the December 10-11, 2007 ice storm, I am compelled to offer this letter of commendation to you, the other Ceres staff members assisting you, and the team of subcontractors you brought to our aid.

The ice storms caused significant damage to the majority of the tree canopy throughout Nichols Hills, both that in the public rights-of-way and that on private property. When you first visited with me, I thought that I had contracted for enough debris removal personnel and equipment to complete the clean-up within a timeframe acceptable to the executive staff, and citizens, in the City. Once I realized that this was not the case, and I asked Ceres to assist, you immediately mobilized the proper number and proper make-up of equipment necessary to meet the goal established. This reflected well upon the Department of Public Works, and the entire City of Nichols Hills organization.

Perhaps even more important than a timely, coordinated response to the debris removal challenge was the expertise, education, and presentation of the audit quality documentation that FEMA requires for maximum reimbursement of eligible costs that Ceres provided. The Final Report that you submitted to me captured, documented, and memorialized the entire process in a manner that impressed even our FEMA Public Assistance Coordinator. He stated that, "If only more of the reimbursement applicants would prepare their data in the manner in which you (Nichols Hills) did, my job would be much easier, and checks would be sent to applicants much faster".

On behalf of the City of Nichols Hills, Oklahoma Department of Public Works, I commend Ceres for all the efforts put forth in assisting us in our time of need. While I hope to never again require your services, should that occur, I would eagerly invite your involvement in future disaster response and recovery operations. Please feel free to use my name as a positive reference for future work with other local government agencies across the nation.

Most Sincerely,



Charles Hooper, Director

Town Hall • 6407 Avondale Drive • Nichols Hills, Oklahoma 73116-6481 • 405/843-6637, Fax 405/842-8409



AARON F. BROUSSARD  
PARISH PRESIDENT

## JEFFERSON PARISH LOUISIANA

OFFICE OF PARISH PRESIDENT

**Our Mission is:**  
"Provide the services,  
leadership, and vision to  
improve the quality of life  
in Jefferson Parish."

May 31, 2007

To Whom It May Concern:

This letter is to strongly recommend Ceres Environmental Services, Inc. as a hurricane recovery contractor.

Hurricane Katrina (2005) devastated the Gulf Coast and Jefferson Parish, the most populated Parish in Louisiana, was no exception. In total, our recovery effort required the removal of millions of cubic yards of debris, trimming or removal of many thousands of trees, and demolition of thousands of structures.

Initially I was concerned when our original contractor was replaced by Ceres early in the recovery effort. But these concerns were alleviated on the first day when Ceres removed more debris at a higher rate than any single day during the original contractor's period of performance. In just their first 90 days of performance, Ceres removed over 3,178,970 CY of debris.

Over the past 20 months, I have come to know Ceres' personnel and capabilities well and have been impressed with all aspects of their organization, all of which continually reaffirmed that the contractor change made early in this effort was the correct decision. Throughout their performance on this project, Ceres consistently maintained a highly competent and professional staff – all of whom remained tirelessly devoted to achieving the mission objectives. Often faced with critical challenges and competing priorities, Ceres maintained considerable flexibility and demonstrated diversified expertise, consistently exceeding all of our expectations. Ceres was also extremely successful in promoting the participation and integration of local resources and contractors to achieve our utilization goals, furthering the economic and employment recovery aspects to this locality.

The recovery effort for this Parish was, at the very least, daunting. The responsiveness, expertise, dedication, efficiency and professionalism displayed by Ceres were exemplary and this Parish remains grateful to them for their services. We would highly recommend this contractor for hurricane or other disaster recovery efforts.

Sincerely,



AARON F. BROUSSARD  
Parish President



Printed on Recycled Paper.

SUITE 1002 - 1221 ELMWOOD PARK BOULEVARD - JEFFERSON, LOUISIANA 70123  
P. O. BOX 10242 JEFFERSON, LOUISIANA 70181-0242 - (504) 736-6400



## *The City of Slidell*

P. O. Box 828 • Slidell, Louisiana 70459  
 Telephone (985) 646-4333  
 Fax (985) 646-4209

**BEN O. MORRIS**  
 MAYOR

May 31, 2007

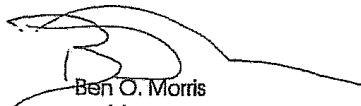
To Whom It May Concern:

The impact of Hurricane Katrina was far-reaching to our City of Slidell, Louisiana. The devastation of this disaster necessitated a major recovery effort, which ultimately included the removal of 1.5 million cubic yards of storm debris, trimming or removal of thousands of storm and salt water damaged trees, and the demolition of hundreds of structures. Ceres Environmental Services, Inc. (Ceres) performed this work in an exemplary manner.

On behalf of the City of Slidell, I would like to personally thank the entire Ceres organization for the safe, expeditious and professional manner in which this firm completed a very difficult response mission. I also appreciate their efforts to utilize many local contractors and vendors in the performance of the work to include the trimming and removal of hazardous trees on over 5,000 private properties under the executive order for the City. Particularly important to this City, since the storm devastated many of our local businesses, was Ceres' small and local business utilization program which helped to restore local businesses and jobs to this community, and we are grateful to Ceres for that effort.

The City of Slidell was very pleased with Ceres' performance in completing a very difficult mission. I would highly recommend the services of this company to others and, in particular, to those in need of recovery assistance following severe disasters such as Katrina.

Sincerely,

  
 Ben O. Morris  
 Mayor



|                                                                                                                                                                        |                                               |                                                                                         |                                                |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|-----------------------------------------------------------------------------------------|------------------------------------------------|
| <b>PERFORMANCE EVALUATION<br/>(CONSTRUCTION)</b>                                                                                                                       |                                               | 1. CONTRACT NUMBER<br>W 912P805D 0024                                                   |                                                |
| INCOMPLETE-RATED                                                                                                                                                       |                                               | 2. CEC NUMBER<br>060619285                                                              |                                                |
| IMPORTANT: Be sure to complete Part III - Evaluation of Performance Elements on reverse.                                                                               |                                               |                                                                                         |                                                |
| <b>PART I - GENERAL CONTRACT DATA</b>                                                                                                                                  |                                               |                                                                                         |                                                |
| 3. TYPE OF EVALUATION (X one)                                                                                                                                          |                                               | 4. TERMINATED FOR DEFAULT                                                               |                                                |
| <input type="checkbox"/> INTERIM (List percentage <u>100</u> %) <input checked="" type="checkbox"/> FINAL                                                              |                                               | <input type="checkbox"/> AMENDED                                                        |                                                |
| 5. CONTRACTOR (Name, Address, and ZIP Code)<br>CERES ENVIRONMENTAL SERVICES, INC<br>3825 85TH AVENUE STE B<br>MINNEAPOLIS<br>MN 554432059<br>USA<br>NAICS Code: 562910 |                                               | 6.a. PROCUREMENT METHOD (X one)                                                         |                                                |
|                                                                                                                                                                        |                                               | <input type="checkbox"/> SEALED BID <input checked="" type="checkbox"/> NEGOTIATED      |                                                |
|                                                                                                                                                                        |                                               | 6.b. TYPE OF CONTRACT (X one)                                                           |                                                |
| <input checked="" type="checkbox"/> FIRM FIXED PRICE                                                                                                                   |                                               | <input type="checkbox"/> COST REIMBURSEMENT<br><input type="checkbox"/> OTHER (Specify) |                                                |
| 7. DESCRIPTION AND LOCATION OF WORK<br>DEBRIS REMOVAL, SITE MANAGEMENT AND DEBRIS REDUCTION, HURRICANE KATRINA                                                         |                                               |                                                                                         |                                                |
| 8. TYPE AND PERCENT OF SUBCONTRACTING<br>Total SB 73.5%, Total LDB 10.6%, Total WOSB 11%, Total Hubz 3.2%, Total SDV 3%                                                |                                               |                                                                                         |                                                |
| 9. FISCAL DATA                                                                                                                                                         | a. AMOUNT OF BASIC CONTRACT<br>\$1,000,000.00 | b. TOTAL AMOUNT OF MODIFICATIONS                                                        | c. LIQUIDATED DAMAGES ASSESSED                 |
|                                                                                                                                                                        |                                               |                                                                                         | d. NET AMOUNT PAID CONTRACTOR<br>\$440,935,314 |
| 10. SIGNIFICANT DATES                                                                                                                                                  | a. DATE OF AWARD<br>09/15/2005                | b. ORIGINAL CONTRACT COMPLETION DATE<br>09/30/2007                                      | c. REVISED CONTRACT COMPLETION DATE            |
|                                                                                                                                                                        |                                               |                                                                                         | d. DATE WORK ACCEPTED<br>09/30/2007            |
| <b>PART II - PERFORMANCE EVALUATION OF CONTRACTOR</b>                                                                                                                  |                                               |                                                                                         |                                                |
| 11. OVERALL RATING (X appropriate block)                                                                                                                               |                                               |                                                                                         |                                                |
| <input checked="" type="checkbox"/> OUTSTANDING                                                                                                                        | <input type="checkbox"/> ABOVE AVERAGE        | <input type="checkbox"/> SATISFACTORY                                                   | <input type="checkbox"/> MARGINAL              |
| <input type="checkbox"/> UNSATISFACTORY (Explain in Item 20 on reverse)                                                                                                |                                               |                                                                                         |                                                |
| 12. EVALUATED BY                                                                                                                                                       |                                               |                                                                                         |                                                |
| a. ORGANIZATION (Name and Address (Include ZIP Code))<br>CECT-M VM                                                                                                     |                                               | b. TELEPHONE NUMBER (Include Area Code)<br>901-544-3037                                 |                                                |
| c. NAME AND TITLE<br>RICHARD W. DOM<br>CHIEF HURRICANE BRANCH                                                                                                          |                                               | d. SIGNATURE                                                                            | e. DATE<br>10/06/2008                          |
| 13. EVALUATION REVIEWED BY                                                                                                                                             |                                               |                                                                                         |                                                |
| a. ORGANIZATION (Name and Address (Include ZIP Code))                                                                                                                  |                                               | b. TELEPHONE NUMBER (Include Area Code)                                                 |                                                |
| c. NAME AND TITLE                                                                                                                                                      |                                               | d. SIGNATURE                                                                            | e. DATE                                        |
| 14. AGENCY USE (Distribution, etc.)                                                                                                                                    |                                               |                                                                                         |                                                |

DD FORM 2626, JUN 94 (EG)

EXCEPTION TO SF 1420 APPROVED BY GSA/IRMS 6-94

FOR OFFICIAL USE ONLY / SOURCE SELECTION INFORMATION - SEE FAR 2.101 and 3.104

## PART III - EVALUATION OF PERFORMANCE ELEMENTS

N/A = NOT APPLICABLE O = OUTSTANDING A = ABOVE AVERAGE S = SATISFACTORY M = MARGINAL U = UNSATISFACTORY

| 15. QUALITY CONTROL                                                     |   |   |   |   |   |  | 16. EFFECTIVENESS OF MANAGEMENT                                                                                            |   |   |   |   |   |  |
|-------------------------------------------------------------------------|---|---|---|---|---|--|----------------------------------------------------------------------------------------------------------------------------|---|---|---|---|---|--|
| N/A                                                                     | O | A | S | M | U |  | N/A                                                                                                                        | O | A | S | M | U |  |
| a. QUALITY OF WORKMANSHIP                                               | X |   |   |   |   |  | a. COOPERATION AND RESPONSIVENESS                                                                                          | X |   |   |   |   |  |
| b. ADEQUACY OF THE CQC PLAN                                             | X |   |   |   |   |  | b. MANAGEMENT OF RESOURCES/<br>PERSONNEL                                                                                   |   | X |   |   |   |  |
| c. IMPLEMENTATION OF THE CQC<br>PLAN                                    | X |   |   |   |   |  | c. COORDINATION AND CONTROL OF<br>SUBCONTRACTOR(S)                                                                         |   | X |   |   |   |  |
| d. QUALITY OF QC<br>DOCUMENTATION                                       | X |   |   |   |   |  | d. ADEQUACY OF SITE CLEAN-UP                                                                                               | X |   |   |   |   |  |
| e. STORAGE OF MATERIALS                                                 | X |   |   |   |   |  | e. EFFECTIVENESS OF JOB-SITE<br>SUPERVISION                                                                                | X |   |   |   |   |  |
| f. ADEQUACY OF MATERIALS                                                |   | X |   |   |   |  | f. COMPLIANCE WITH LAWS AND<br>REGULATIONS                                                                                 |   | X |   |   |   |  |
| g. ADEQUACY OF SUBMITTALS                                               | X |   |   |   |   |  | g. PROFESSIONAL CONDUCT                                                                                                    | X |   |   |   |   |  |
| h. ADEQUACY OF QC TESTING                                               | X |   |   |   |   |  | h. REVIEW/RESOLUTION OF<br>SUBCONTRACTOR'S ISSUES                                                                          | X |   |   |   |   |  |
| i. ADEQUACY OF AS-BUILTS                                                |   | X |   |   |   |  | i. IMPLEMENTATION OF<br>SUBCONTRACTING PLAN                                                                                | X |   |   |   |   |  |
| j. USE OF SPECIFIED MATERIALS                                           | X |   |   |   |   |  |                                                                                                                            |   |   |   |   |   |  |
| k. IDENTIFICATION/CORRECTION OF<br>DEFICIENT WORK IN A TIMELY<br>MANNER | X |   |   |   |   |  |                                                                                                                            |   |   |   |   |   |  |
| 17. TIMELY PERFORMANCE                                                  |   |   |   |   |   |  | 18. COMPLIANCE WITH LABOR<br>STANDARDS                                                                                     |   |   |   |   |   |  |
| a. ADEQUACY OF INITIAL PROGRESS<br>SCHEDULE                             | X |   |   |   |   |  | a. CORRECTION OF NOTED DEFICIENCIES                                                                                        | X |   |   |   |   |  |
| b. ADHERENCE TO APPROVED<br>SCHEDULE                                    | X |   |   |   |   |  | b. PAYROLLS PROPERLY COMPLETED<br>AND SUBMITTED                                                                            |   | X |   |   |   |  |
| c. RESOLUTION OF DELAYS                                                 | X |   |   |   |   |  | c. COMPLIANCE WITH LABOR LAWS<br>AND REGULATIONS WITH SPECIFIC<br>ATTENTION TO THE DAVIS-BACON<br>ACT AND EEO REQUIREMENTS | X |   |   |   |   |  |
| d. SUBMISSION OF REQUIRED<br>DOCUMENTATION                              |   | X |   |   |   |  |                                                                                                                            |   |   |   |   |   |  |
| e. COMPLETION OF PUNCHLIST<br>ITEMS                                     |   | X |   |   |   |  | 19. COMPLIANCE WITH SAFETY<br>STANDARDS                                                                                    |   |   |   |   |   |  |
| f. SUBMISSION OF UPDATED AND<br>REVISED PROGRESS SCHEDULES              | X |   |   |   |   |  | a. ADEQUACY OF SAFETY PLAN                                                                                                 | X |   |   |   |   |  |
| g. WARRANTY RESPONSE                                                    | X |   |   |   |   |  | b. IMPLEMENTATION OF SAFETY PLAN                                                                                           | X |   |   |   |   |  |
|                                                                         |   |   |   |   |   |  | c. CORRECTION OF NOTED DEFICIENCIES                                                                                        | X |   |   |   |   |  |

**20. REMARKS** (Explanation of unsatisfactory evaluation is required. Other comments are optional. Provide facts concerning specific events or actions to justify the evaluation. These data must be in sufficient detail to assist contracting officers in determining the contractor's responsibility. Continue on separate sheet(s), if needed.)

EVALUATOR REMARKS: CERES performed debris removal and demolition in southeast Louisiana in support of Hurricane Katrina recovery. In the midst of this chaotic and dangerous environment, they worked hundreds of thousands of manhours without a lost time accident. Their management team responded to this 24 month effort in an outstanding manner. They proactively worked with both Federal agencies and Local entities. The management of their 413 first tier subcontractors was both professional and fully supportive of the requirement of the Robert T. Stafford Disaster Relief and Emergency Assistance Act.

All work was completed timely, disposal sites fully complied with all applicable laws and regulations and the quality of their work left nothing to be desired. Their overall management of the project was outstanding.

DD FORM 2626 (BACK), JUN 94

## Performance Survey Form

**A. GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental Services, Inc.  
 Address: 3825 85<sup>th</sup> Avenue North Telephone Number: 800-218-4424  
Brooklyn Park, MN 55443 Point of Contact: David Preus

Name / Location of Project: Hurricanes Francis and Jeanne Debris Haul in Palm Beach County, FL

Contractor Performed as the ☐ Prime Contractor, the ☒ Sub-Contractor.

**B. RESPONDENT INFORMATION:**

Name of Respondent: RICH KURZ Title: FIELD SERVICE MGR  
 Address: PBC SOLID WASTE AUTHORITY Telephone Number: 561-697-2700 x 4715  
7501 N. JOG ROAD Fax Number: 561-471-0142  
WEST PALM BEACH, FL 33412

**C. PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1                                                                                                                                             | 2                                                                                                                                                                 | 3                                                            | 4                                                                                                                                       | 5                                                                                                                                                                                     | 6                                                                                                                                                                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Unsatisfactory                                                                                                                                | Marginal                                                                                                                                                          | None                                                         | Satisfactory                                                                                                                            | Very Good                                                                                                                                                                             | Exceptional                                                                                                                                                                        |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was out, marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |



# **PERFORMANCE SURVEY FORM**

| The Contractor: |                                                                                                                                     |     |   |   |    |   |   |     |
|-----------------|-------------------------------------------------------------------------------------------------------------------------------------|-----|---|---|----|---|---|-----|
| 1.              | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 2.              | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.                  | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 3.              | Delegated authority to project managers and supervisors commensurate with contract requirements.                                    | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 4.              | Home office participated in solving significant local problems.                                                                     | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 5.              | Followed approved quality control plan and conformed to contract specifications.                                                    | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 6.              | Provided effective quality control and / or inspection procedures to meet contract requirements.                                    | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 7.              | Corrected deficiencies in a timely manner and pursuant to their quality control procedures.                                         | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 8.              | Provided timely resolution of contract discrepancies.                                                                               | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 9.              | Identified risks / problems as they occurred.                                                                                       | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 10.             | Suggested alternative approaches to problems.                                                                                       | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 11.             | Displayed initiative to solve problems.                                                                                             | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 12.             | Developed realistic progress schedules.                                                                                             | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 13.             | Met established project schedules.                                                                                                  | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 14.             | Provided timely resolution of warranty defects.                                                                                     | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 15.             | Was responsive to contract changes.                                                                                                 | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 16.             | Provided adequate project supervision.                                                                                              | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 17.             | Obtained consent of surety for increases in bonding as work-in-progress increased.                                                  | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 18.             | Paid subcontractors / suppliers in a timely manner.                                                                                 | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 19.             | Provided accurate and complete cost proposals including all aspects of work required for each contract change.                      | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 20.             | Cooperated with Government personnel after award.                                                                                   | 1   | 2 | 3 | 4  | 5 | 6 | N/A |
| 21.             | Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks".     | YES |   |   | NO |   |   | N/A |
| 22.             | Would you award another contract to this contractor? If not, explain in "remarks".                                                  | YES |   |   | NO |   |   | N/A |
| 23.             | Overall Evaluation of Contractor's Performance                                                                                      | 1   | 2 | 3 | 4  | 5 | 6 |     |

## **REMARKS:**

CERES ENVIRONMENTAL DID AN OUTSTANDING JOB AS A SUBCONTRACTOR FOR WASTE MANAGEMENT DURING THE HURRICANE FRANCES AND JEANNE CLEANUP. THEY WERE ASSIGNED SPECIFIC AREAS (WHICH WERE SOME OF THE HARDEST HIT AREAS) AND HAD CREWS ON THE GROUND IN THESE AREAS UNTIL THE CLEANUP CONCLUDED. THEIR MANAGEMENT AND SUPERVISORY TEAM WERE EXCEPTIONAL. THEY WERE ALWAYS AVAILABLE TO MEET IF THE NEED AROSE AND WERE QUICK TO RESOLVE ANY ISSUES THAT CAME UP. THEY ARE A TEAM OF KNOWLEDGABLE PROFESSIONALS THAT KNOW HOW TO GET THE JOB DONE RIGHT.

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
SUPPORTING USACE/FEMA/DEPARTMENT RESPONSE

W91278-06-R-0007

PERFORMANCE SURVEY FORM

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental Services, Inc.

Address: 3825 85th Ave. N. Telephone Number: (763) 425-8822  
Brooklyn Park, M.N. 55443 Point of Contact: David Preus

Name/Location of Project: City of Palm Beach Gardens  
Palm Beach Gardens, FL 33410

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: David Reyes Title: Operations Director  
Address: 10500 N. Military Trail Telephone Number: (561) 804-7015  
Palm Beach Gardens, FL 33410 Fax Number: (561) 799-4211

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1                                                                                                                                             | 2                                                                                                                                                                 | 3                                                            | 4                                                                                                                                       | 5                                                                                                                                                                                     | 6                                                                                                                                                                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Unsatisfactory                                                                                                                                | Marginal                                                                                                                                                          | None                                                         | Satisfactory                                                                                                                            | Very Good                                                                                                                                                                             | Exceptional                                                                                                                                                                        |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |



INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
SUPPORTING USACE/EMA/DISASTER RESPONSE IN FL, GA,  
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

## PERFORMANCE SURVEY FORM

| The contractor: |                                                                                                                                     | 1 | 2 | 3 | 4 | 5   | 6   | NA   |
|-----------------|-------------------------------------------------------------------------------------------------------------------------------------|---|---|---|---|-----|-----|------|
| 1.              | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 2.              | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.                  | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 3.              | Delegated authority to project managers and supervisors commensurate with contract requirements.                                    | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 4.              | Home office participated in solving significant local problems.                                                                     | 1 | 2 | 3 | 4 | (5) | 6   | NA   |
| 5.              | Followed approved quality control plan and conformed to contract specifications.                                                    | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 6.              | Provided effective quality control and/or inspection procedures to meet contract requirements.                                      | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 7.              | Corrected deficiencies in timely manner and pursuant to their quality control procedures.                                           | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 8.              | Provided timely resolution of contract discrepancies.                                                                               | 1 | 2 | 3 | 4 | 5   | 6   | (NA) |
| 9.              | Identified risks/problems as they occurred.                                                                                         | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 10.             | Suggested alternative approaches to problems.                                                                                       | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 11.             | Displayed initiative to solve problems.                                                                                             | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 12.             | Developed realistic progress schedules.                                                                                             | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 13.             | Met established project schedules.                                                                                                  | 1 | 2 | 3 | 4 | (5) | 6   | NA   |
| 14.             | Provided timely resolution of warranty defects.                                                                                     | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 15.             | Was responsive to contract changes.                                                                                                 | 1 | 2 | 3 | 4 | 5   | 6   | (NA) |
| 16.             | Provided adequate project supervision.                                                                                              | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 17.             | Obtained consent of surety for increases in bonding as work-in-progress increased.                                                  | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 18.             | Paid subcontractors/suppliers in a timely manner.                                                                                   | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 19.             | Provided accurate and complete cost proposals including all aspects of work required for each contract change.                      | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 20.             | Cooperated with Government personnel after award.                                                                                   | 1 | 2 | 3 | 4 | 5   | (6) | NA   |
| 21.             | Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."     |   |   |   |   |     | YES | NO   |
| 22.             | Would you award another contract to this contractor? If not, explain in "remarks."                                                  |   |   |   |   |     | YES | NO   |
| 23.             | OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.                                                                                     | 1 | 2 | 3 | 4 | 5   | (6) |      |



INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
 CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
 SUPPORTING USACE/FEMA/DISASTER RESPONSE

W91278-06-R-0007

PERFORMANCE SURVEY FORM

Remarks: Ceres Environmental meet the City of Palm Beach Gardens  
 expectation for the debris collection process. Ceres Environmental  
 was in contact with the City immediately after the storm and in  
 less than 72<sup>hrs</sup> after hurricane Wilma, Ceres crew's were ready to  
 start the collection process.

The City of Palm Beach Gardens recommends Ceres Environmental  
 as a responsive Contractor.

END OF SECTION

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
SUPPORTING USACE/FEMA/DISASTER RESPONSE

W91278-06-R-0007

PERFORMANCE SURVEY FORM

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience Forms with their initial offers.

Contractor's Name: CERES Environmental

Address: 3825 85th Avenue Telephone Number: (763) 425-8822  
BROOKLYN PARK, MN. Point of Contact: 763 425-5634  
55443

Name/Location of Project: Emergency Roof Repairs during  
Operation Blue Roof 2005 Hurricane Wilma - Florida

Contractor Performed as the ☐ Prime Contractor, the ☐ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: Jose Rosado Title: Resident Engineer

Address: 400 Fernandez Tunos Ave Telephone Number: 787-729-6905  
Stup 7 1/2 Antillos Office Fax Number: 787-729-6944  
SAN JUAN, PR

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1                                                                                                                                             | 2                                                                                                                                                                 | 3                                                            | 4                                                                                                                                       | 5                                                                                                                                                                                     | 6                                                                                                                                                                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Unsatisfac-<br>tory                                                                                                                           | Marginal                                                                                                                                                          | None                                                         | Satisfactory                                                                                                                            | Very Good                                                                                                                                                                             | Exceptional                                                                                                                                                                        |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
SUPPORTING USACE/EMMA/DISASTER RESPONSE IN FL, GA,  
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

## PERFORMANCE SURVEY FORM

| The contractor: |                                                                                                                                     | 1 | 2 | 3 | 4 | 5 | 6   |    |
|-----------------|-------------------------------------------------------------------------------------------------------------------------------------|---|---|---|---|---|-----|----|
| 1.              | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 2.              | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.                  | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 3.              | Delegated authority to project managers and supervisors commensurate with contract requirements.                                    | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 4.              | Home office participated in solving significant local problems.                                                                     | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 5.              | Followed approved quality control plan and conformed to contract specifications.                                                    | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 6.              | Provided effective quality control and/or inspection procedures to meet contract requirements.                                      | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 7.              | Corrected deficiencies in timely manner and pursuant to their quality control procedures.                                           | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 8.              | Provided timely resolution of contract discrepancies.                                                                               | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 9.              | Identified risks/problems as they occurred.                                                                                         | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 10.             | Suggested alternative approaches to problems.                                                                                       | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 11.             | Displayed initiative to solve problems.                                                                                             | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 12.             | Developed realistic progress schedules.                                                                                             | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 13.             | Met established project schedules.                                                                                                  | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 14.             | Provided timely resolution of warranty defects.                                                                                     | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 15.             | Was responsive to contract changes.                                                                                                 | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 16.             | Provided adequate project supervision.                                                                                              | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 17.             | Obtained consent of surety for increases in bonding as work-in-progress increased.                                                  | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 18.             | Paid subcontractors/suppliers in a timely manner.                                                                                   | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 19.             | Provided accurate and complete cost proposals including all aspects of work required for each contract change.                      | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 20.             | Cooperated with Government personnel after award.                                                                                   | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 21.             | Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."     |   |   |   |   |   | YES | NO |
| 22.             | Would you award another contract to this contractor? If not, explain in "remarks."                                                  |   |   |   |   |   | YES | NO |
| 23.             | OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.                                                                                     | 1 | 2 | 3 | 4 | 5 | 6   |    |



INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
SUPPORTING USACE/FEMA/DISASTER RESPONSE

W91278-06-R-0007

PERFORMANCE SURVEY FORM

Remarks: *Ceres Performance was "Very Good." Their Field Management was constantly involved in the operation & coordinated their work with the USACE on a daily basis. There were no serious Quality Control issues and those that surfaced were corrected quickly. They maintained an accurate data base system and their request for payments were submitted well organized & on a timely basis. They surfaced accountability issues & were involved in seeking solution of those issues. I would award another contract to them without reservations.*

*J. W. Wilma*  
Resident Engineer  
Miami RFO Wilma

END OF SECTION



# COUNTY of ISLE OF WIGHT

THE COURT HOUSE

February 11, 2004

RE: Letter of Recommendation for CERES Environmental Services, Inc.

To Whom It May Concern:

CERES Environmental is the County's contractor for the removal of storm debris from Hurricane Isabel. Through this very trying and difficult period CERES has given us exemplary service. They have been responsive to the needs that are unique to our County, they have advised us of FEMA regulations, they have made suggestions to save the County money and most importantly they conducted their business in a professional manner.

I have been most impressed by their thoroughness and flexibility. As one may well expect, during such a disaster as this hurricane, plans often go down the drain. They have in many instances put planned duties aside to respond to emergency requests without sacrificing the overall goal.

I have especially enjoyed the working relationship we have had with Ken Brown, Project Superintendent and David Preus, Project Manager. I wholeheartedly recommend CERES for any job large or small. Should the need arise I would not hesitate to hire them again.

Sincerely,  
  
 Donald M. Long  
 Director of Public Works

P.O. BOX 80 • ISLE OF WIGHT • VIRGINIA 23397 • (757) 357-3191 • [www.co.isle-of-wight.va.us](http://www.co.isle-of-wight.va.us)

Marvin A. Crocker, Jr., Mayor

Council Members  
William L. Jones - Vice Mayor  
H. Cecil Eley, Jr.  
Carolyn H. Griffin  
Kenneth N. Johnson  
James P. O'Briant, III  
Victor L. Walker

## TOWN OF WINDSOR

8 East Windsor Boulevard  
Post Office Box 307  
Windsor, Virginia 23487

Established 1902

Town Manager  
Kurt A. Falkenstein

Town Clerk/Treasurer  
Patricia M. Mann

Town Attorney  
Joshua Pretlow, Jr.

January 5, 2004

Ceres Environmental Services  
3825 85<sup>th</sup> Avenue North  
Brooklyn Park, Minnesota 55443

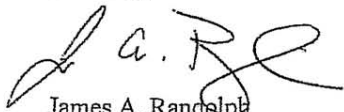
Dear Ceres Environmental:

Please allow this letter to express our appreciation for your conscientious service in assisting the Town of Windsor, Virginia with debris removal from Hurricane Isabel. We were very fortunate to have Mr. Ken Brown and Mrs. Terry Brown of your organization assist us in this endeavor. While coping with this monumental task, we found Ken and Terry to be professional, courteous, and prompt.

While many out of state contractors used this opportunity to take advantage of the situation, your organization rose above the rest with superior customer service provided by the Brown's. Their commitment to progress and reliability helped make the best of a difficult task. The integrity and character of your organization can only benefit with employees such as these.

Once again, I would like to thank Ceres Environmental for your effort and attention to detail and would certainly offer a favorable recommendation to all those interested in your services.

Sincerely,



James A. Randolph  
Assistant to the Town Manager



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## TOWN OF SMITHFIELD

---

*"The Ham Capital of the World"*

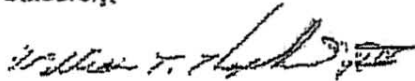
To Whom It May Concern:

This letter is to strongly recommend Ceres Environmental Services, Inc. as a government contractor.

Hurricane Isabel created much devastation in the Town of Smithfield in September 2003. Ceres Environmental Services, Inc. was contracted by the town to clean its streets and sewer rights of way and handle the debris cleanup. The company met its performance deadlines and operated without injuries. The company's on-site management was highly responsive to the Town's concerns and its workers were courteous to the public.

If you have any questions, feel free to contact me at (757) 385-4200.

Sincerely,



William T. Hopkins, III CZO  
Director of Planning Engineering & Public Works

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
CONTRACTING INITIATIVE (CCT) TEMPORARY ROOF REPAIRS  
SUPPORTING USACE/FEMA/DISASTER RESPONSE

W91276-06-R-0007

PERFORMANCE SURVEY FORM

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental  
Address: 3825 85<sup>th</sup> Avenue N. Telephone Number: (468) 475-8822  
Brooklyn Park, MN 55423 Point of Contact: David Prens  
Town of Smithfield Steve Johnston  
Name/Location of Project: Town of Smithfield

Contractor Performed as the ☐ Prime Contractor, the ☒ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: William T. Hopkins, III Title: Dir. of Plan. Eng. & Public Works  
Address: 302 Main St. Telephone Number: (757) 365-4200  
Smithfield, VA 23431 Fax Number: (757) 367-9883

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1                                                                                                                                             | 2                                                                                                                                                                 | 3                                                            | 4                                                                                                                                       | 5                                                                                                                                                                                     | 6                                                                                                                                                                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Unsatisfactory                                                                                                                                | Marginal                                                                                                                                                          | None                                                         | Satisfactory                                                                                                                            | Very Good                                                                                                                                                                             | Exceptional                                                                                                                                                                        |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
SUPPORTING USACE/EMMA/DISASTER RESPONSE IN FL, GA,  
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

## PERFORMANCE SURVEY FORM

| The contractor: |                                                                                                                                     | 1 | 2 | 3 | 4 | 5 | 6   |    |
|-----------------|-------------------------------------------------------------------------------------------------------------------------------------|---|---|---|---|---|-----|----|
| 1.              | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. |   |   |   |   |   | ✓   | NA |
| 2.              | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.                  |   |   |   |   | ✓ |     | NA |
| 3.              | Delegated authority to project managers and supervisors commensurate with contract requirements.                                    |   |   |   |   |   | ✓   | NA |
| 4.              | Home office participated in solving significant local problems.                                                                     |   |   |   |   |   | ✓   | NA |
| 5.              | Followed approved quality control plan and conformed to contract specifications.                                                    |   |   |   |   |   | ✓   | NA |
| 6.              | Provided effective quality control and/or inspection procedures to meet contract requirements.                                      |   |   |   |   | ✓ |     | NA |
| 7.              | Corrected deficiencies in timely manner and pursuant to their quality control procedures.                                           |   |   |   |   |   | ✓   | NA |
| 8.              | Provided timely resolution of contract discrepancies.                                                                               |   |   |   |   |   | ✓   | NA |
| 9.              | Identified risks/problems as they occurred.                                                                                         |   |   |   |   |   |     | ✓  |
| 10.             | Suggested alternative approaches to problems.                                                                                       |   |   |   |   | ✓ |     | NA |
| 11.             | Displayed initiative to solve problems.                                                                                             |   |   |   |   |   | ✓   | NA |
| 12.             | Developed realistic progress schedules.                                                                                             |   |   |   |   | ✓ |     | NA |
| 13.             | Met established project schedules.                                                                                                  |   |   |   |   | ✓ |     | NA |
| 14.             | Provided timely resolution of warranty defects.                                                                                     |   |   |   |   |   | ✓   | NA |
| 15.             | Was responsive to contract changes.                                                                                                 |   |   |   |   |   | ✓   | NA |
| 16.             | Provided adequate project supervision.                                                                                              |   |   |   |   |   | ✓   | NA |
| 17.             | Obtained consent of surety for increases in bonding as work-in-progress increased.                                                  |   |   |   |   | ✓ |     | NA |
| 18.             | Paid subcontractors/suppliers in a timely manner.                                                                                   |   |   |   |   | ✓ |     | NA |
| 19.             | Provided accurate and complete cost proposals including all aspects of work required for each contract change.                      |   |   |   |   |   | ✓   | NA |
| 20.             | Cooperated with Government personnel after award.                                                                                   |   |   |   |   |   | ✓   | NA |
| 21.             | Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."     |   |   |   |   |   | YES | NO |
| 22.             | Would you award another contract to this contractor? If not, explain in "remarks."                                                  |   |   |   |   |   | YES | NO |
| 23.             | OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.                                                                                     | 1 | 2 | 3 | 4 | 5 | 6   |    |



INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
 CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
 SUPPORTING USACE/FEMA/DISASTER RESPONSE

W91276-06-R-0007

PERFORMANCE SURVEY FORM

Remarks: *We were very pleased with the work they performed after Isabel hit the Town of Smithfield. I also contacted Ceres Environmental approximately a year after they completed the work and found them to answer all the questions I had for them and to provide all of the necessary information in a reasonable amount of time.*

END OF SECTION

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
SUPPORTING DEACE/FEMA/DISASTER RESPONSE

W91278-06-R-0007

## PERFORMANCE SURVEY FORM

A. **GENERAL INFORMATION:** Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental  
Address: 3825 85<sup>th</sup> Ave. N Brooklyn Park Telephone Number: (763) 425-8822  
Point of Contact: David A. Hells  
Name/Location of Project: Kansas City 2002 Ice Storm

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. **RESPONDENT INFORMATION:**

Name of Respondent: Mark McHenry Title: Director  
Address: Kansas City MO Parks and Rec Telephone Number: (816) 513-7523  
4600 E 63rd St Fax Number: (816) 513-1535  
Kansas City MO 64130

C. **PERFORMANCE INFORMATION:** Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1                                                                                                                                             | 2                                                                                                                                                                 | 3                                                            | 4                                                                                                                                       | 5                                                                                                                                                                                     | 6                                                                                                                                                                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Unsatisfactory                                                                                                                                | Marginal                                                                                                                                                          | None                                                         | Satisfactory                                                                                                                            | Very Good                                                                                                                                                                             | Exceptional                                                                                                                                                                        |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
SUPPORTING USACE/FEMA/DISASTER RESPONSE IN FL, GA,  
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

## PERFORMANCE SURVEY FORM

| The contractor: |                                                                                                                                     | 1 | 2 | 3 | 4 | 5 | 6   |    |
|-----------------|-------------------------------------------------------------------------------------------------------------------------------------|---|---|---|---|---|-----|----|
| 1.              | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 2.              | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.                  | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 3.              | Delegated authority to project managers and supervisors commensurate with contract requirements.                                    | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 4.              | Home office participated in solving significant local problems.                                                                     | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 5.              | Followed approved quality control plan and conformed to contract specifications.                                                    | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 6.              | Provided effective quality control and/or inspection procedures to meet contract requirements.                                      | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 7.              | Corrected deficiencies in timely manner and pursuant to their quality control procedures.                                           | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 8.              | Provided timely resolution of contract discrepancies.                                                                               | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 9.              | Identified risks/problems as they occurred.                                                                                         | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 10.             | Suggested alternative approaches to problems.                                                                                       | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 11.             | Displayed initiative to solve problems.                                                                                             | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 12.             | Developed realistic progress schedules.                                                                                             | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 13.             | Met established project schedules.                                                                                                  | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 14.             | Provided timely resolution of warranty defects.                                                                                     | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 15.             | Was responsive to contract changes.                                                                                                 | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 16.             | Provided adequate project supervision.                                                                                              | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 17.             | Obtained consent of surety for increases in bonding as work-in-progress increased.                                                  | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 18.             | Paid subcontractors/suppliers in a timely manner.                                                                                   | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 19.             | Provided accurate and complete cost proposals including all aspects of work required for each contract change.                      | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 20.             | Cooperated with Government personnel after award.                                                                                   | 1 | 2 | 3 | 4 | 5 | 6   | NA |
| 21.             | Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."     |   |   |   |   |   | YES | NO |
| 22.             | Would you award another contract to this contractor? If not, explain in "remarks."                                                  |   |   |   |   |   | YES | NO |
| 23.             | OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.                                                                                     | 1 | 2 | 3 | 4 | 5 | 6   |    |



INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
SUPPORTING USACE/FEMA/DISASTER RESPONSE

W91278-06-R-0007

PERFORMANCE SURVEY FORM

A. GENERAL INFORMATION: Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: Ceres Environmental  
Address: 3825 85th Ave. N Telephone Number: 763-425-8822  
St. 101 Point of Contact: \_\_\_\_\_  
Brooklyn Park MN 55443  
Name/Location of Project: Storm Debris cleanup Hwy Highways

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. RESPONDENT INFORMATION:

Name of Respondent: Tim W. S. S. Title: Road Supervisor  
Address: 2241 Flamingboro Rd. Telephone Number: 606-784-4492  
Morrisville Ky 40381 Fax Number: 606-784-2562

C. PERFORMANCE INFORMATION: Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1                                                                                                                                             | 2                                                                                                                                                                 | 3                                                            | 4                                                                                                                                       | 5                                                                                                                                                                                     | 6                                                                                                                                                                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Unsatisfactory                                                                                                                                | Marginal                                                                                                                                                          | None                                                         | Satisfactory                                                                                                                            | Very Good                                                                                                                                                                             | Exceptional                                                                                                                                                                        |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
SUPPORTING USACE/FEMA/DISASTER RESPONSE IN FL, GA,  
NC, SC, MS, LA, TX, AND AL.

W91278-06-R-0007

## PERFORMANCE SURVEY FORM

| The contractor: |                                                                                                                                     | 1   | 2 | 3 | 4 | 5 | 6 | NA |
|-----------------|-------------------------------------------------------------------------------------------------------------------------------------|-----|---|---|---|---|---|----|
| 1.              | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 2.              | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.                  | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 3.              | Delegated authority to project managers and supervisors commensurate with contract requirements.                                    | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 4.              | Home office participated in solving significant local problems.                                                                     | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 5.              | Followed approved quality control plan and conformed to contract specifications.                                                    | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 6.              | Provided effective quality control and/or inspection procedures to meet contract requirements.                                      | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 7.              | Corrected deficiencies in timely manner and pursuant to their quality control procedures.                                           | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 8.              | Provided timely resolution of contract discrepancies.                                                                               | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 9.              | Identified risks/problems as they occurred.                                                                                         | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 10.             | Suggested alternative approaches to problems.                                                                                       | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 11.             | Displayed initiative to solve problems.                                                                                             | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 12.             | Developed realistic progress schedules.                                                                                             | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 13.             | Met established project schedules.                                                                                                  | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 14.             | Provided timely resolution of warranty defects.                                                                                     | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 15.             | Was responsive to contract changes.                                                                                                 | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 16.             | Provided adequate project supervision.                                                                                              | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 17.             | Obtained consent of surety for increases in bonding as work-in-progress increased.                                                  | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 18.             | Paid subcontractors/suppliers in a timely manner.                                                                                   | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 19.             | Provided accurate and complete cost proposals including all aspects of work required for each contract change.                      | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 20.             | Cooperated with Government personnel after award.                                                                                   | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 21.             | Was the contractor ever issued a cure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."     | YES |   |   |   |   |   | NO |
| 22.             | Would you award another contract to this contractor? If not, explain in "remarks."                                                  | YES |   |   |   |   |   | NO |
| 23.             | OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.                                                                                     | 1   | 2 | 3 | 4 | 5 | 6 | NA |

INDEFINITE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
 CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
 SUPPORTING USACE/FEMA/DISASTER RESPONSE

W91278-06-R-0007

PERFORMANCE SURVEY FORM

Remarks: Selected good sub-contractors, very willing  
to work with State and local supervisors.  
Work was completed in a timely manner.  
Would Recommend Highly

1.m. Stevens

END OF SECTION



INTERIM DELIVERY TYPE CONTRACT FOR CONTINGENCY  
CONTRACTING INITIATIVE (CCI) TEMPORARY ROOF REPAIRS  
SUPPORTING CRACK/FLOOD/DISASTER RESPONSE

W91E76-06-R-0007

PERFORMANCE SURVEY FORM

A. GENERAL INFORMATION: Offeror must submit Survey Forms, fully completed by the project owners, and Company Specialized Experience forms with their initial offers.

Contractor's Name: CCES Environmental

Address: 600 Lake Park, NW 35443 Telephone Number: 753 425-8422  
Point of Contact: \_\_\_\_\_

Name/Location of Project: Abert, Oklahoma Floodage  
Clean-up

Contractor Performed as the ☒ Prime Contractor, the ☐ Sub-Contractor.

B. RESPONDENT INFORMATION:

Name of Respondent: Geoff Brown Title: City Manager

Address: 111 E. 3rd Telephone Number: 800-726-4203  
Abert, OK 73651 Fax Number: 280-726-2060

C. PERFORMANCE INFORMATION: Choose the number on the scale of 1 to 6 that most accurately describes the contractor's performance or situation.

| 1                                                                                                                                             | 2                                                                                                                                                                 | 3                                                            | 4                                                                                                                                       | 5                                                                                                                                                                                     | 6                                                                                                                                                                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Unsatisfac-<br>tory                                                                                                                           | Marginal                                                                                                                                                          | None                                                         | Satisfactory                                                                                                                            | Very Good                                                                                                                                                                             | Exceptional                                                                                                                                                                        |
| Performance did not meet most contractual requirements. There were serious problems and the contractor's corrective actions were ineffective. | Performance did not meet some contractual requirements. There were problems, some of a serious nature, for which corrective action was only marginally effective. | No record of past performance or the record is inconclusive. | Performance met contract requirements. There were some minor problems and corrective actions taken by the contractor were satisfactory. | Performance met all contract requirements and exceeded some to the government's benefit. There were a few minor problems which the contractor resolved in a timely, effective manner. | Performance met all contract requirements and exceeded many to the government's benefit. Problems, if any, were negligible and were resolved in a timely, highly effective manner. |

INDUSTRIAL DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
CONTRACTING INITIATIVE (CMI) TEMPORARY NOC REPAIRS  
SUPPORTING DRAHI/FEMA/DEBRIS RESPONSE IN IL, IN,  
MO, NC, NE, ND, TX, AND AL.

W9127F-06-X-0007

## PERFORMANCE SURVEY FORM

| The contractor: |                                                                                                                                     | 1   | 2 | 3 | 4 | 5 | 6 |    |
|-----------------|-------------------------------------------------------------------------------------------------------------------------------------|-----|---|---|---|---|---|----|
| 1.              | Provided experienced managers and supervisors with the technical and administrative abilities needed to meet contract requirements. | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 2.              | Demonstrated ability to hire, maintain, and replace, if necessary, qualified personnel during the contract period.                  | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 3.              | Delegated authority to project managers and supervisors commensurate with contract requirements.                                    | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 4.              | Home office participated in solving significant local problems.                                                                     | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 5.              | Followed approved quality control plan and conformed to contract specifications.                                                    | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 6.              | Provided effective quality control and/or inspection procedures to meet contract requirements.                                      | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 7.              | Corrected deficiencies in timely manner and pursuant to their quality control procedures.                                           | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 8.              | Provided timely resolution of contract discrepancies.                                                                               | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 9.              | Identified risks/problems as they occurred.                                                                                         | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 10.             | Suggested alternative approaches to problems.                                                                                       | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 11.             | Displayed initiative to solve problems.                                                                                             | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 12.             | Developed realistic progress schedules.                                                                                             | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 13.             | Met established project schedules.                                                                                                  | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 14.             | Provided timely resolution of warranty defects.                                                                                     | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 15.             | Was responsive to contract changes.                                                                                                 | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 16.             | Provided adequate project supervision.                                                                                              | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 17.             | Obtained consent of surety for increases in bonding as work-in-progress increased.                                                  | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 18.             | Paid subcontractors/suppliers in a timely manner.                                                                                   | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 19.             | Provided accurate and complete cost proposals including all aspects of work required for each contract change.                      | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 20.             | Cooperated with Government personnel after award.                                                                                   | 1   | 2 | 3 | 4 | 5 | 6 | NA |
| 21.             | Has the contractor ever issued a sure or show cause notice under the referenced contract? If yes, explain outcome in "remarks."     | YES |   |   |   |   |   | NO |
| 22.             | Would you award another contract to this contractor? If not, explain in "remarks."                                                  | YES |   |   |   |   |   | NO |
| 23.             | OVERALL EVALUATION OF CONTRACTOR'S PERFORMANCE.                                                                                     | 1   | 2 | 3 | 4 | 5 | 6 |    |

IMMEDIATE DELIVERY TYPE CONTRACTS FOR CONTINGENCY  
CONTRACTING INITIATIVE (CMI) TEMPORARY ROAD REPAIRS  
SUPPORTING DEAS/DESA/DISASTER RESPONSE

W327P-06-R-0007

PERFORMANCE SURVEY FORM

Remarks:

They did an outstanding  
job in these communities -

In a City, I know we needed all  
the equipment we could get and they  
provided it

*[Signature]*

END OF SECTION



# City of Atlanta



2-27-01

DAVID FREUS  
CERES ENVIRONMENTAL  
3825 85<sup>TH</sup> AVE. NORTH  
BROOKLYN PARK, MN 55443

I WOULD LIKE TO TAKE THIS OPPORTUNITY TO SAY THAT THE CITY OF ATLANTA WAS VERY PLEASED WITH THE SERVICE THAT WE RECEIVED FROM YOUR COMPANY. THE WORK WAS DONE VERY EFFICIENTLY AND COMPLETED AHEAD OF SCHEDULE. THE EMPLOYEES OF CERES HANDLED EACH PROBLEM & SITUATION IN A TIMELY MANNER. I WOULD HIGHLY RECOMMEND YOUR COMPANY TO OTHERS IN NEED OF YOUR SERVICES.

SINCERELY,

MIKE AHRENS  
CITY MANAGER

AH/jn

P.O. Box 669 • 310 N. Louise Street  
Atlanta, Texas 75551-0669  
email: ATLANTATEX@AOL.COM

(903) 796-2192  
FAX (903)-796-5833

## *Beavers Bend Resort Park*



Lakeview Lodge  
Angie Ross, Lodge Manager

PARKS, RESORTS & GOLF

Cedar Creek Golf Course  
Ron Locke, PGA Pro

Terry Walker  
Resort Park Manager

May 22, 2001

To Whom It May Concern:

Carl Long, subcontractor of CERES Environmental Inc., performed tree trimming and tree removal in Beavers Bend Resort as a result of the ice storm which occurred in December of 2000. His work was professional and of an outstanding quality. He was willing to coordinate his work efforts in conjunction with the park operations and park guests. His willingness to work long hours and complete the job in a timely manner was very commendable. He and his work crew were personable and able to get along with the park maintenance staff. Based upon his job performance and quality, I would highly recommend him for similar work, both private and commercial, in the future.

Respectfully,

Jim Miller, Park Manager  
Beavers Bend Resort Park

P.O. Box 10 • Broken Bow, Oklahoma 74721-5528  
Resort Park Telephone 580-494-6300 • Lodge 1-800-435-5514 • Resort Park Fax 580-494-6689  
Golf Course Telephone 580-494-6456 • Golf Course Fax 580-494-6660





DEPARTMENT OF THE ARMY  
JACKSONVILLE DISTRICT CORPS OF ENGINEERS  
P. O. BOX 4970  
JACKSONVILLE, FLORIDA 32232-0019



APR 28 1999

REPLY TO  
ATTENTION OF

Construction-Operations Division  
Contract Administrative Section

Ceres Environmental Services  
3825 85<sup>th</sup> Avenue  
Brooklyn Park, MN 55443

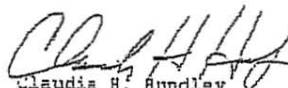
Gentlemen:

Reference your Contract No. DACW17-98-D-0012, Hurricane George - Temporary Roofing Mission, Task Order Number 0001, Zones 3, and 7; Task Order Number 0002, Zones 1, 6, and 7; Task Order Number 0003, Zone 7; Task Order Number 0004, Zone 6; Task Order Number 0005, Zone 3; Task Order Number 0009, Zone 3; Task Order Number 0010, Zone 6; and Task Order Number 0011, Zone 6, Puerto Rico:

Based on your performance on the subject contract, Mr. Jose M. Rosado, Area Engineer, has recommended an overall above average rating. I fully concur with his evaluation.

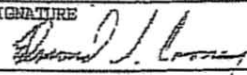
Thank you for a job well done. I encourage your continued participation on future U.S. Army Corps of Engineers projects. Enclosed are copies of the performance evaluations for your files.

Sincerely,

  
Claudia H. Hundley  
Contracting Officer

Enclosures



|                                                                                                                                                                                                                                                                                     |                                              |                                                                                                                                                                                                                                                                                                                 |                                                                       |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|
| <b>PERFORMANCE EVALUATION</b><br>(CONSTRUCTION)                                                                                                                                                                                                                                     |                                              | D.O.: 0001<br>EVAL: 0001<br>SIC: 1629                                                                                                                                                                                                                                                                           | 1. CONTRACT NUMBER<br>N68711-99-D-6609<br>2. DUNS NUMBER<br>060619285 |
| IMPORTANT: Be sure to complete Part III - Evaluation of Performance Elements on reverse                                                                                                                                                                                             |                                              |                                                                                                                                                                                                                                                                                                                 |                                                                       |
| <b>PART I - GENERAL CONTRACT DATA</b>                                                                                                                                                                                                                                               |                                              |                                                                                                                                                                                                                                                                                                                 |                                                                       |
| 3. TYPE OF EVALUATION (X one)<br>INTERIM (List percentage <u>100%</u> ) <input checked="" type="checkbox"/> FINAL <input type="checkbox"/> ANSIED <input type="checkbox"/>                                                                                                          |                                              | 4. TERMINATED FOR DEFAULT <input type="checkbox"/>                                                                                                                                                                                                                                                              |                                                                       |
| 5. CONTRACTOR (Name, Address, and Zip Code)<br>CERES ENVIRONMENTAL SERVICES, INC.<br>3825 - 25TH AVENUE NORTH<br>BROOKLYN PARK<br>MN 55443                                                                                                                                          |                                              | 6.a. PROCUREMENT METHOD (X one)<br><input checked="" type="checkbox"/> SEALED BID <input type="checkbox"/> NEGOTIATED<br>6.b. TYPE OF CONTRACT (X one)<br><input type="checkbox"/> FIRM FIXED PRICE <input type="checkbox"/> COST REIMBURSEMENT<br><input checked="" type="checkbox"/> (OTHER) (Specify) MRC IQ |                                                                       |
| 7. DESCRIPTION AND LOCATION OF WORK<br>MAC DEMOLITION CONTRACT<br>Demolition of Bldg 311<br>3rd and D St, NAF El Centro 92243                                                                                                                                                       |                                              |                                                                                                                                                                                                                                                                                                                 |                                                                       |
| 8. TYPE AND PERCENT OF SUBCONTRACTING<br>Quality Control Management - .03%<br>Lead & Asbestos Abatement - 33%<br>Trucking of Construction Debris - .05%<br>Electrical - .01%                                                                                                        |                                              |                                                                                                                                                                                                                                                                                                                 |                                                                       |
| 9. FISCAL DATA                                                                                                                                                                                                                                                                      | a. AMOUNT OF BASIC CONTRACT<br>\$ 389,622.00 | b. TOTAL AMOUNT OF MODIFICATIONS<br>\$ 0.00                                                                                                                                                                                                                                                                     | c. LIQUIDATED DAMAGES ASSESSED<br>\$ 0.00                             |
|                                                                                                                                                                                                                                                                                     | d. NET AMOUNT PAID CONTRACTOR<br>\$ 0.00     |                                                                                                                                                                                                                                                                                                                 |                                                                       |
| 10. SIGNIFICANT DATES                                                                                                                                                                                                                                                               | a. DATE OF AWARD<br>01/31/00                 | b. ORIGINAL CONTRACT COMPLETION DATE<br>05/10/00                                                                                                                                                                                                                                                                | c. REVISED CONTRACT COMPLETION DATE<br>05/04/00                       |
|                                                                                                                                                                                                                                                                                     | d. DATE WORK ACCEPTED<br>05/04/00            |                                                                                                                                                                                                                                                                                                                 |                                                                       |
| <b>PART II - PERFORMANCE EVALUATION OF CONTRACTOR</b>                                                                                                                                                                                                                               |                                              |                                                                                                                                                                                                                                                                                                                 |                                                                       |
| 11. OVERALL RATING (X appropriate box)<br><input checked="" type="checkbox"/> OUTSTANDING <input type="checkbox"/> ABOVE AVERAGE <input type="checkbox"/> SATISFACTORY <input type="checkbox"/> MARGINAL <input type="checkbox"/> UNSATISFACTORY<br>(Explain in Item 20 on reverse) |                                              |                                                                                                                                                                                                                                                                                                                 |                                                                       |
| 12. EVALUATED BY                                                                                                                                                                                                                                                                    |                                              |                                                                                                                                                                                                                                                                                                                 |                                                                       |
| a. ORGANIZATION (Name and Address (Include Zip Code))<br>ROICC EL CENTRO                                                                                                                                                                                                            |                                              | b. TELEPHONE NUMBER (Include Area Code)<br>Commercial: (760) 339-2469<br>Residence: 958-8468                                                                                                                                                                                                                    |                                                                       |
| c. NAME AND TITLE<br>E. S. COONEY<br>Engineering Technician                                                                                                                                                                                                                         |                                              | d. SIGNATURE<br>                                                                                                                                                                                                            | e. DATE<br>08/31/00                                                   |
| 13. EVALUATION REVIEWED BY                                                                                                                                                                                                                                                          |                                              |                                                                                                                                                                                                                                                                                                                 |                                                                       |
| a. ORGANIZATION (Name and Address (Include Zip Code))<br>ROICC EL CENTRO                                                                                                                                                                                                            |                                              | b. TELEPHONE NUMBER (Include Area Code)<br>Commercial: (760) 339-2428<br>Residence: 958-8428                                                                                                                                                                                                                    |                                                                       |
| c. NAME AND TITLE<br>P. K. KEISER<br>Lt. CEC, USN, ROICC                                                                                                                                                                                                                            |                                              | d. SIGNATURE<br>                                                                                                                                                                                                            | e. DATE<br>08/31/00                                                   |

| PART III - EVALUATION OF PERFORMANCE ELEMENTS                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |  |  |  |  |                                                                                                                                                                                                                                                                                                                                                |  |  |  |  |  |  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|--|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|--|--|
| N/A = NOT APPLICABLE D = OUTSTANDING A = ABOVE AVERAGE S = SATISFACTORY M = MARGINAL U = UNSATISFACTORY                                                                                                                                                                                                                                                                                                                                                                        |  |  |  |  |  |                                                                                                                                                                                                                                                                                                                                                |  |  |  |  |  |  |
| 15. QUALITY CONTROL                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |  |  |  |  | 16. EFFECTIVENESS OF MANAGEMENT                                                                                                                                                                                                                                                                                                                |  |  |  |  |  |  |
| a. QUALITY OF WORKMANSHIP                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |  |  |  | a. COOPERATION AND RESPONSIVENESS                                                                                                                                                                                                                                                                                                              |  |  |  |  |  |  |
| b. ADEQUACY OF THE QC PLAN                                                                                                                                                                                                                                                                                                                                                                                                                                                     |  |  |  |  |  | b. MANAGEMENT OF RESOURCES/ PERSONNEL                                                                                                                                                                                                                                                                                                          |  |  |  |  |  |  |
| c. IMPLEMENTATION OF THE QC PLAN                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |  |  |  |  | c. COORDINATION AND CONTROL OF SUBCONTRACTOR(S)                                                                                                                                                                                                                                                                                                |  |  |  |  |  |  |
| d. QUALITY OF QC DOCUMENTATION                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |  |  |  |  | d. ADEQUACY OF SITE CLEAN-UP                                                                                                                                                                                                                                                                                                                   |  |  |  |  |  |  |
| e. STORAGE OF MATERIALS                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |  |  |  |  | e. EFFECTIVENESS OF JOB-SITE SUPERVISOR                                                                                                                                                                                                                                                                                                        |  |  |  |  |  |  |
| f. ADEQUACY OF MATERIALS                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |  |  |  |  | f. COMPLIANCE WITH LAWS AND REGULATIONS                                                                                                                                                                                                                                                                                                        |  |  |  |  |  |  |
| g. ADEQUACY OF SUBMITTALS                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |  |  |  | g. PROFESSIONAL CONDUCT                                                                                                                                                                                                                                                                                                                        |  |  |  |  |  |  |
| h. ADEQUACY OF QC TESTING                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |  |  |  | h. REVIEW/RESOLUTION OF SUBCONTRACTOR'S ISSUES                                                                                                                                                                                                                                                                                                 |  |  |  |  |  |  |
| i. ADEQUACY OF AS-BUILTS                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |  |  |  |  | i. IMPLEMENTATION OF SUBCONTRACTING PLAN                                                                                                                                                                                                                                                                                                       |  |  |  |  |  |  |
| j. USE OF SPECIFIED MATERIALS                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |  |  |  |  | j. COMPLIANCE WITH LABOR STANDARDS                                                                                                                                                                                                                                                                                                             |  |  |  |  |  |  |
| k. IDENTIFICATION/CORRECTION OF DEFICIENT WORK IN A TIMELY MANNER                                                                                                                                                                                                                                                                                                                                                                                                              |  |  |  |  |  | k. CORRECTION OF NOTED DEFICIENCIES                                                                                                                                                                                                                                                                                                            |  |  |  |  |  |  |
| 17. TIMELY PERFORMANCE                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  |  |  |  |  | 18. COMPLIANCE WITH LABOR STANDARDS                                                                                                                                                                                                                                                                                                            |  |  |  |  |  |  |
| a. ADEQUACY OF INITIAL PROGRESS                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |  |  |  |  | a. PAYROLLS PROPERLY COMPLETED AND SUBMITTED                                                                                                                                                                                                                                                                                                   |  |  |  |  |  |  |
| b. ADHERENCE TO APPROVED SCHEDULE                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |  |  |  |  | c. COMPLIANCE WITH LABOR LAWS AND REGULATIONS WITH SPECIFIC ATTENTION TO THE DAVIS-BACON ACT AND EEO REQUIREMENTS                                                                                                                                                                                                                              |  |  |  |  |  |  |
| c. RESOLUTION OF DELAYS                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |  |  |  |  | 19. COMPLIANCE WITH SAFETY STANDARDS                                                                                                                                                                                                                                                                                                           |  |  |  |  |  |  |
| d. SUBMISSIONS OF REQUIRED DOCUMENTATION                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |  |  |  |  | e. ADEQUACY OF SAFETY PLAN                                                                                                                                                                                                                                                                                                                     |  |  |  |  |  |  |
| e. COMPLETION OF PUNCHLIST ITEMS                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |  |  |  |  | f. IMPLEMENTATION OF SAFETY PLAN                                                                                                                                                                                                                                                                                                               |  |  |  |  |  |  |
| f. SUBMISSION OF UPDATED AND REVISED PROGRESS SCHEDULES                                                                                                                                                                                                                                                                                                                                                                                                                        |  |  |  |  |  | g. CORRECTION OF NOTED DEFICIENCIES                                                                                                                                                                                                                                                                                                            |  |  |  |  |  |  |
| g. WARRANTY RESPONSE                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |  |  |  |  | 20. REMARKS (Explanation of unsatisfactory evaluation is required. Other comments are optional. Provide facts concerning specific events or actions to justify the evaluation. These data must be in sufficient detail to assist contracting officers in determining the contractor's responsibility. Continue on separate sheets, if needed.) |  |  |  |  |  |  |
| <p>Perhaps the finest contractor we've worked with. Everyone from the main office down to the one and only laborer was very professional, co-operative, efficient, expeditious, and really a great pleasure to deal with. Melissa McIntyre did an outstanding job as the Quality Control Manager. Her documentation of the work and events were exemplary and precisely of the type of Quality Control documentation required by the Naval Facilities Engineering Command.</p> |  |  |  |  |  |                                                                                                                                                                                                                                                                                                                                                |  |  |  |  |  |  |

## 4 ACCEPTANCE OF CONDITIONS

Ceres Environmental Services, Inc. does not take any exceptions to the general terms and conditions of the RFP, or to the insurance requirements, or any other requirements listed in the RFP.



## 5 DOCUMENTS

### 5.A Key Personnel Overview

For the Cities of Holly Hill, New Smyrna Beach, and South Daytona, Ceres Environmental Services, Inc. will provide exceptionally qualified personnel to lead the efforts for any event occurring for which our services are required.

Ceres has 280 employees, more than 100 of whom are professional staff. Many of our staff hold degrees in areas such as Structural and Civil Engineering, Business Administration, Forestry, Geology, Science, and Accounting. As part of the Company's dedication to quality and safety, many of Ceres' management staff are U.S. Army Corps of Engineers-certified in Construction Quality Management; are FEMA-certified in NIMS; are Red Cross-certified in first aid; and have completed OSHA's 40-hour safety training course. Ceres' management has worked extensively on FEMA-reimbursed contracts, and has demonstrated its ability to respond to large-scale events.

**Ceres' management has demonstrated its ability to respond to large-scale events.** In 2011 after the string of tornadoes that hit Alabama and surrounding states, Ceres activated a contract with Jefferson County. Using and mobilizing Ceres-owned equipment allowed the company to get to work quickly, eventually employing 27 local and small-business subcontractors and vendors to assist the removal and hauling of debris. During the contract, the scope of work also changed as cities within the county signed up for the contract. Ceres cleared debris from right-of-ways in Jefferson County, Vestavia Hills, Warrior, Mountain Brook, and Pleasant Grove, reducing and hauling over 1 million cubic yards of debris.

Shortly after Hurricanes Katrina and Rita in 2005, the U.S. Army Corps of Engineers (USACE) awarded Ceres a \$1 billion contract for disaster response, including: loading, hauling, reducing, and disposing of debris and white goods; trimming and removal of hazardous trees; demolition of storm damaged buildings; collection of household garbage; environmental sampling and monitoring of disposal sites; and life support services. This contract covered 11 Louisiana Parishes and required the operation of 54 reduction/disposal sites.

**Ceres has the resources and experience to handle multiple events and locations.** In 2016, Ceres was already working in Louisiana following heavy rains and flooding when Hurricanes Hermine and Matthew hit the U.S. coast within a month of each other. Ceres responded to several counties in Florida and Georgia after Hurricane Hermine and then to an additional 14 jurisdictions in Florida, Georgia, South Carolina and North Carolina after Hurricane Matthew.

Following Winter Storm Cara in November 2015, Ceres responded to the Oklahoma Environmental Management Authority (OEMA) and began to mobilize staff and equipment within 24 hours of the Notice to Proceed, finishing the first pass in the first two days of operations. When Winter Storm Goliath hit Texas and Oklahoma just one month later in December, Ceres already had staff and equipment positioned to respond in Oklahoma. As more debris piled up following Goliath, Ceres extended its services to the City of Warr Acres, plus Canadian County and four other cities under the OEMA.

**Ceres' management has demonstrated its commitment to superior performance and customer satisfaction.** When Winter Storm Pax struck the southeast in 2014, Ceres' pre-event debris management contract with Columbia County, GA was activated. Ceres responded immediately, mobilizing a work force capable of removing the more than 600,000 cubic yards of debris left behind by the late winter ice storm. During the project, Ceres not only provided the debris management necessary, but also assisted with FEMA documentation and provided zone maps of the County to keep the public informed. Columbia County, at the end of the project, said of Ceres, "From the first day to the last day of our project, they performed their work in an admirable and cooperative manner."

Ceres' personnel are trained in FEMA regulations and are schooled in the use of FEMA Public Assistance Debris Management Guide FEMA 325, as well as additional resource books Public Assistance Guide FEMA 322 and Public Assistance Policy Digest 321.

Following are the resumes of our key personnel that will be made available to Holly Hill, New Smyrna Beach, and South Daytona as required to maintain the contract and to respond to an event.



## Key Personnel Resumes

### Management Oversight

#### David A. McIntyre, Sole Shareholder and President

During the last 43 years, Mr. McIntyre has led the successful performance of over 135 FEMA reimbursed contracts distinguishing himself by his ability to efficiently apply capital resources, assemble teams of highly competent people, and provide a high-quality end result for satisfied customers. Mr. McIntyre has led the emergency response operations for hurricanes, ice storms, wind storms, earthquakes, and floods; collecting, transporting, processing, and disposing of millions of cubic yards of storm generated debris and providing temporary roofing installation. Mr. McIntyre has also provided leadership and direction to over 95 construction, demolition, abatement, clearing, and grinding projects for the federal government including U.S. Army Corps of Engineers, U.S. Navy, U.S. Army, U.S. Air Force, U.S. Department of Interior, U.S. Department of Agriculture, LA DOTD, TX DOT, and multiple cities, local municipalities, and public agencies.

#### PROFESSIONAL EXPERIENCE

- **Hurricanes Hermine and Matthew 2016.** Provided management oversight for over 20 individual projects following Hurricane Hermine in September and Hurricane Matthew in October.
- **Louisiana Flooding 2016.** Provided management oversight for Ceres response to Louisiana floods in August following heavy rains.
- **Oklahoma Storms 2015.** Provided management oversight to Ceres response to Winter Storms Cara and Goliath. Ceres responded to six different jurisdictions in Oklahoma.
- **Livingston Parish Waterway Cleanup 2015.** Management oversight for Ceres response during the removal of vegetative, C&D and white goods debris removal in Louisiana.
- **Alabama Tornadoes 2014.** Management oversight for Ceres response in several Alabama cities damaged by May tornadoes. Ceres provided removal and disposal services for eligible debris.
- **Winter Storm Pax 2014.** Management oversight for Ceres response in Georgia and North Carolina. Ceres provided removal and disposal of storm-related debris in both states.
- **Winter Storm 2013.** Management oversight for early winter storm in October 2013. Ceres provided removal and disposal of disaster-related vegetative debris in South Dakota.
- **Upper Midwest Ice Storm 2013.** Management oversight for Ceres' response to spring ice storms in South Dakota and Minnesota, including work in rights of way, parks and waterways.
- **Hurricane Sandy 2012-2013.** Management oversight for Ceres response in New York and New Jersey. Ceres performed multiple projects in New York and New Jersey.
- **Hurricane Isaac 2012.** Management oversight of five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Provided management oversight for response to unseasonal snow-storm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **North Dakota Flooding 2011.** Provided management oversight for emergency levee removal and repair projects after historic flooding in spring of 2011 near Minot, North Dakota. Ceres removed emergency levees and repaired damage to existing levees.
- **Hurricane Irene 2011.** Provided management oversight for response to Hurricane Irene's impact on the Atlantic coast. Ceres managed 120,000 CY of debris in two locations.
- **Alabama Tornadoes 2011.** Provided management oversight for response to record-setting tornadoes that hit the Southeast. Presided over four contracts in Alabama, including management of over 1 million CY of debris in Jefferson County.
- **New Zealand Earthquake 2011– present.** Oversight of response to Christchurch earthquake. Established a New Zealand branch office of Ceres to work in conjunction with the Canterbury Earthquake Recovery Authority (CERA) to provide extensive disaster response services including debris management, design-build seismic stabilization, demolition/deconstruction/implosion services and large scale materials recycling operations. Working as a capital partner, developer and construction manager in the country to help salvage and repair damaged buildings.

- **Haiti 2010-2013.** Oversight of response to the devastating earthquake that hit Haiti in January 2010. Provided management oversight of a survey contract for the International Office on Migration, an \$11M landfill management and debris reduction site contract for the Haitian Ministry of Public Works and Communications (MTPTC) and The World Bank, environmental remediation projects for World Vision and new construction in the country.
- **Hurricane Ike 2008,** Presided over debris collection, transportation, and disposal on 11 different contract locations in Texas and Louisiana
- **Hurricane Gustav 2008,** Oversight of collection, transportation, processing, and disposal of over 1.9 million cubic yards of debris; Trimming and removal of hazardous trees in Louisiana
- **Hurricane Dolly 2008,** Provided oversight and management guidance in debris collection, transportation, recycling, and disposal in Texas
- **Hurricane Wilma & Rita 2005,** Directed debris collection, transportation, and disposal; Emergency temporary roofing installation in Florida
- **Hurricane Katrina 2005,** Lead Project Manager for collection, transportation, processing, and disposal of over 13 million cubic yards of debris; Trimming and removal of over 165,000 hazardous trees; Asbestos abatement and demolition of 916 buildings; Decontamination and disposal of over 315,000 white goods in 11 Louisiana Parishes; Emergency temporary roofing installation of over 21,000 buildings in 32 Mississippi counties
- **Hurricane Ivan 2004,** Project Manager in collection, transportation, and disposal of over 680,000 cubic yards of debris including the processing of over 505,000 cubic yards of debris in Florida
- **Hurricane Jeanne & Frances 2004,** Managed the collection, transportation, and disposal of over 404,000 cubic yards of debris in 13 Florida counties
- **Hurricane Charley 2004,** Directed Debris collection, transportation, and disposal; Emergency temporary roofing installation in 4 Florida counties
- **Hurricane Isabel 2003,** Project Management to debris removal and disposal in Virginia
- **Hurricane Floyd 1999,** Lead Project Manager to debris removal and disposal in North Carolina
- **Oklahoma City Tornadoes 1999.** Lead project manager for USACE contract providing debris removal, managing multiple debris sites, and demolishing damaged residential structures.
- **Hurricane Georges 1998,** Presided over collection and disposal of over 2.3 million cubic yards of debris; Management of 17 TDSR sites; Emergency temporary roofing installation on over 3,000 buildings in Puerto Rico.
- **Hurricane Fran 1996.** Project management for USACE contract providing debris removal, reduction and site management.
- **Hurricane Andrew 1992,** Lead Project Manager to debris collection, transportation, and disposal; Provided USACE with 25 new chippers/grinders with 48 hours in Florida

#### EDUCATION/CERTIFICATIONS

- Graduate coursework in Physics, Chemistry, and Mathematics from the University of Minnesota Institute of Technology and University of Minnesota
- Licensed Florida General Contractor



### David A. Preus, Senior Vice President, Project Manager

Mr. Preus has been employed for 19 years with Ceres Environmental Services, Inc. directing the Emergency Management Services Division and providing project management on over 60 FEMA reimbursed disaster recovery contracts including hurricanes, tornadoes, ice storms, wind storms, and floods. Mr. Preus leads and provides overall guidance to the company's Emergency Response Team in the areas of preparatory, mobilization, and implementation of operations. Mr. Preus has participated in 16 USACE emergency recovery contracts with Ceres as prime contractor.

### PROFESSIONAL EXPERIENCE

- **Hurricanes Hermine and Matthew 2016.** Provided management oversight for over 20 individual projects following Hurricane Hermine in September and Hurricane Matthew in October. Also worked in the field as project manager after Hurricane Matthew.
- **Louisiana Flooding 2016.** Provided management oversight for Ceres response to Louisiana floods in August following heavy rains.
- **Oklahoma Ice Storms 2015.** Provided management oversight to Ceres response to Winter Storms Cara and Goliath. Ceres responded to six different jurisdictions in Oklahoma.
- **Livingston Parish Waterway Cleanup 2015.** Management oversight for Ceres response during the removal of vegetative, C&D and white goods debris removal in Louisiana.
- **Alabama Tornadoes 2014.** Management oversight for Ceres response in several Alabama cities damaged by May tornadoes. Ceres provided removal and disposal services for eligible debris.
- **Winter Storm Pax 2014.** Management oversight for Ceres response in Georgia and North Carolina. Ceres provided removal and disposal of storm-related debris in both states.
- **Upper Midwest Ice Storm 2013.** Led Ceres' debris management prime contracts in South Dakota and Minnesota, including work in rights of way, parks and waterways.
- **Hurricane Sandy 2012-2013.** Management oversight for Ceres' response in New York and New Jersey. Ceres performed multiple projects in New York and New Jersey as prime contractor.
- **Hurricane Isaac 2012.** Management oversight of five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Provided management oversight for response to unseasonal snow-storm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **Hurricane Irene 2011.** Provided management oversight for response to Hurricane Irene's impact on the Atlantic coast. Ceres managed 120,000 CY of debris in two locations.
- **Alabama Tornadoes 2011.** Provided management for Ceres' response to record-setting tornadoes as Ceres hauled 1,191,553 CY of debris, reducing the vegetative portion by grinding.
- **Haiti Earthquake 2010-2013.** Project Manager working with the International Organization for Migration on camp population and needs. Managed transitional housing prototypes. Participated in World Bank-financed 4.15 million CY rubble recycling project.
- **Hurricane Ike 2008,** Project management and operations management in 3 counties in Texas to clear and haul hurricane debris under Ceres' USACE ACI contract.
- **Hurricane Gustav 2008,** Project oversight for three contracts totaling over 2,000,000 cubic yards for debris removal and disposal, trimming and removal of hazardous trees, and removal and disposal of white goods in Louisiana.
- **Hurricane Katrina 2005,** Project Manager for emergency temporary roofing installation on more than 21,000 homes and buildings throughout 32 MS counties. Assisted in removal of over 13 million cubic yards of debris throughout 11 LA Parishes.

### EDUCATION/CERTIFICATIONS

- General Management Program, Harvard Business School, Boston, MA, completed May 2014
- MBA, University of Minnesota Carlson School of Management
- Bachelor's degree, History, University of Minnesota
- Department of Homeland Security GS-202, Debris Management
- USACE CQM, FEMA IS-100, and First Aid/CPR certified

## Personnel (Alphabetically by Last Name)

### Ricky W. Adams, Health and Safety Officer

Mr. Adams serves as a Health and Safety Officer for Ceres Environmental Services, Inc. Mr. Adams has U.S. and international field experience as well as a long history of safety training and occupational safety analysis. Mr. Adams has a long record supervising safety for projects in many different fields and locations. Mr. Adams holds multiple safety certifications, is a certified nurse and EMT, and was honorably discharged from the U.S. Army after fourteen years of service. He is fluent in English and Spanish.

### PROFESSIONAL EXPERIENCE

- **Safety Supervisor** Fluor Constructors; Inverness, Pensacola and Tallahassee, FL; 09/10 to 01/11. Conducted new-hire safety orientations at the Withlacoochee Technical Institute in Inverness, FL for all Citrus County, FL Qualified Community Responders (QCRs) for the BP Gulf Coast Recovery Project. Supervised safety during beach clean-up operations at Fort Pickens, FL. Conducted general safety audits at the warehouse facility and lay-down yards in Tallahassee, FL.
- **Site Safety & Health Officer (SSHO)** Ceres Environmental Munster Indiana and Des Moines, Iowa. 06/10 to 07/10. USACE Contract EM 385-1-1, Heavy construction of berms. Duties included observing site activities to ensure completion in accordance with the Accident Prevention Plan and the Site Safety and Health Plan.
- **Safety Lead** Fluor Constructors, Roxana, Illinois, 11/08 to 06/10. Performed duties as Field Safety Lead, supervising seven field Area Safety Supervisors at the ConocoPhillips Wood River Refinery CORE Expansion Project.
- **Safety Manager** General Electric/Granite Services, Tampa, FL, 2005-2008. Served in various safety capacities on projects located from Maine to Uruguay. Performed site safety audits, safety training and compliance with company procedures. Conducted weekly safety meetings and ensured compliance with project standards.
- **Safety Manager** Titan Contracting and Leasing Inc., Owensboro, Kentucky, 10/05. OMU Miscellaneous plant and boiler repairs. Responsible for all permitting, i.e., confined space, hot work and area work. Conducted and documented daily Safety Meetings.
- **System Safety Coordinator** Zachry Construction Corporation area office, Mt Carmel, Illinois, 09/04 to 09/05. System consisting of 12 Cinergy System Power Plant sites located in Illinois, Indiana, Ohio and Kentucky. Conducted new-hire orientations and employee training in a wide variety of areas, including OSHA Annual Awareness training.
- **Project Safety Manager** National Boiler Services Inc, Trenton, Georgia 02/04 - 09/04. Managed project safety during power plant and paper mill shutdowns. Project scopes ranging from extensive boiler repairs to demolition and replacement of pulverize units.
- **Safety Manager** Titan Contracting and Leasing, Inc., Owensboro, Kentucky, 12/01 – 11/03. Construction of three LM6000 40-megawatt simple-cycle power units (GE Norway Packages). Daily manpower 200+. Responsible for developing and implementing project-specific safety program, including emergency response procedures. Project expended approximately 90,000 man-hours with no days-away cases and no recordable injury cases.

### EDUCATION/CERTIFICATIONS

- 510 & 500 OSHA Construction Outreach Trainer # C0015606
- Construction Site Safety Technician (CSST) Instructor. National Certification and Registry
- Academy of Health Sciences (Military Academy), Fort Sam Houston, Texas. Nursing
- City Colleges of Chicago, Emergency Medical Technician
- Other safety training: Dupont STOP Course; Supervising Safety; Accident Investigation; Accident Reporting and Classification; Defensive Off-Road Driving; Drug and Alcohol Awareness; Shell Enhanced Safety Management; Respiratory Protection; Job Safety Analysis; Electrical Safety; Land Seismic Firefighting; Lockout Tag-Out and Confined Spaces; Crane Safety; Trenching and Excavations; Atmospheric Hydrocarbon Testing; Hazard Communication; Materials Handling; Fire Prevention; Industrial Hygiene; Substance Abuse; Rigging and Sling Safety; Sling Signals; Barricades; Process Safety Management; Scaffold Training; PPE and Fall Protection; Pre-Job Safety Planning; Inspections, Audits, Observations; and OSHA from the Contractors Prospective

### Jason Alber, Project Superintendent

Mr. Alber has been on project management teams for disaster recovery responses following widespread flooding. Mr. Alber was in the U.S. Army for seven years, working with patrols and Special Forces agencies involved in security and searching. He has also operated and conducted private investigator missions.

#### PROFESSIONAL EXPERIENCE

- **Hurricane Harvey 2017.** Project Manager for Ceres response to the City of Katy and the City of Wharton in Texas.
- **Louisiana Floods 2016.** Assistant Project Manager for Livingston Parish, removing 850,000 cubic yards of debris throughout the Parish and 20,000 units of white goods ruined in the flood.
- **Louisiana Floods 2016.** Project management for Ceres response to the City of Denham Springs. Began job as Project Superintendent and closed as Project Manager, overseeing removal of more than 250,000 cubic yards of flood debris.
- **Supervisor with Thorson Security, 2012-2016.** Sold and managed day to day operations at local hotels and establishments that contracted for security needs. Operated and conducted private investigations of standard and non-standard duties.
- **U.S. Army, Human Resources Assistant, 2010-2012.** Responsible for performing office automation work using software applications. Served as a canine handler and trainer for Department of Defense and Special Forces agencies.
- **U.S. Army, Desk Sergeant, 2009-2010.** Responsible for managing and coordinating roving patrols providing safety and protection of Fort Leonard Wood, Missouri. Reported on all major incidents affecting military populations.
- **U.S. Army, Canine Handler and Trainer, 2003-2009.** Trained 12 canine teams with continuous rotations in and out of combat situations as well as supporting local agencies. Additional functions included organizing/coordinating competitions with multiple vendors and participants, searching and presenting at community events, and presentations for various recruiting commands.

#### EDUCATION/CERTIFICATIONS

- BA in Business Administration from Upper Iowa University, emphasis in Emergency Management
- Louisiana State Security License
- Warrior Leadership Course



### Mike L. Beevers, Project Manager

Mr. Beevers has been in environmental services for the over 15 years, starting in dirt work and contracting and moving to disaster response and mobile recycling. He has experience managing employees along with hiring, scheduling, and managing subcontractors for large projects, and has responded to disasters such as Hurricane Ike, ice storms in Kentucky, and the 2011 Spring Tornadoes in Alabama. During the clean-up in El Paso County, Colorado following the Black Forest Fire, Mr. Beevers worked directly with the County to ensure the project was completed in accordance with FEMA guidelines.

### PROFESSIONAL EXPERIENCE

- **Hurricane Maria 2017-2018.** Project manager for central zones in Puerto Rico roofing projects.
- **Hurricane Irma 2017.** Project manager for Seminole County, FL. Over 1 million cubic yards of debris were hauled as part of this project.
- **Hurricane Harvey 2017.** Project manager for the City of Pearland, Texas.
- **Hurricane Matthew 2016.** Project manager for debris removal project in Beaufort County, South Carolina. Oversaw debris collection and removal from County-wide public and private roads and rights-of-way, resulting in over 1,000,000 cubic yards of debris collected.
- **Hurricane Hermine 2016.** Project manager for debris removal project in Taylor County, Florida following a September hurricane. Oversaw collection of vegetative and C&D debris, as well as white goods and household hazardous waste.
- **Louisiana Floods 2016.** Project manager for Ceres response to the City of Zachary following August flooding.
- **Louisiana Levee Construction 2014-2015.** Fleet Logistics Manager for USACE levee construction projects in LA.
- **Winter Storm Pax 2014.** Truck Boss for ice storm clean up in Guilford County, North Carolina.
- **Black Forest Fire 2013.** Superintendent for debris removal following forest fire in El Paso County, Colorado.
- **Upper Midwest Ice Storm 2013.** Project manager/Truck Boss in Rapid City, SD debris removal project as well as mulch haul superintendent. Knuckleboom operator in Minneapolis for stump removal project.
- **2011–2013: Superintendent, Mobile Recycling U.S.A. Gallup New Mexico.** Managed a recycling company with 22 locations within three (3) states: New Mexico, Arizona, and Colorado. Tasks included: Hiring and managing of 40-50 employees, seeking out properties to place mobile recycling units, daily inventory of all goods purchased from all locations, scheduling pick up of all goods brought to the processing plant where materials were separated, processed, and packaged to be sold to brokers.
- **2008-2010: North Valley Dirt Work and Contracting.** Started a Disaster Relief Division through North Valley Dirt Work and Contracting. Responded to Hurricane Ike in 2008, followed by the Kentucky ice storms in 2009, and the 2011 Alabama tornadoes. Equipment included two (2) grapple trucks, three (3) dump trailers. Tasks included: Managing of employees, scouting of areas for cleanup, and operating grapple trucks.
- **2006-2008 North Valley Dirt Work and Contracting.** Opened a commercial development division. Tasks included: 150-200 acres subdivisions, permitting, bidding of projects and managing from start to finish. Managing 25-30 of our own employees along with hiring, scheduling and managing subcontractors to construct the sub-divisions.
- **2005-2007: Beevers Construction.** Founded company and began building custom homes as well. I continued to supervise both companies. Custom Home building tasks consist of: Permitting, construction of the house pads, roadwork, and underground utilities, supervising all subcontractors for the concrete, framing, roofing and interior design of homes until completion.
- **2001-2007: North Valley Dirt Work and Contracting.** Originally supervised 15-20 employees during preliminary dirt work of constructing custom homes and small businesses. Preliminary work consisting of house pads, septic systems, underground utilities, roads and drainage. Tasks included: bidding of jobs, ordering of materials, scheduling, and completing jobs on time.

### Stanley D. Bloodworth, Project Manager

Mr. Bloodworth has more than 35 years of Project Management experience in the construction and disaster recovery industry. His professional career includes a 25-year tenure with the U.S. Army Corps of Engineers, where he held a variety of construction coordination and management roles. After leaving the Corps, he entered the private disaster recovery industry serving as a project/program manager, senior project manager, operations manager and vice president of operations. He is a highly-skilled, boots-on-the-ground manager of disaster recovery projects, specifically those requiring expertise related to removal, reduction and final disposition of vegetative, construction, demolition and hazardous debris.

### PROFESSIONAL EXPERIENCE

- **Louisiana Floods 2016.** Project Manager for Livingston Parish project involving clean-up following heavy rains and flooding in Louisiana in August 2016.
- **Texas Floods 2016.** Project Manager in Bastrop County following flooding in the county.
- **Winter Storm Goliath 2015.** Project Manager for clean-up of several cities and counties under the Oklahoma Emergency Management Authority following Winter Storm Goliath over Christmas 2015.
- **Winter Storm Pax 2014.** Operations Manager for Columbia County clean up after Winter Storm Pax. Managed removal and disposal of over 500,000 CY of debris.
- **June Microburst Storm 2013.** Project Manager for cleanup project of debris and tree removal in Albemarle, NC following a summer microburst storm.
- **U.S. Army Corps of Engineers 2006-2011.** Numerous large-scale U.S Army Corps of Engineers, multiple state DOT and municipality debris removal and heavy construction contracts. Specifically two debris removal and one heavy construction contract with the Minneapolis-St. Paul District Army Corps of Engineers. These USACE contracts were part of the recovery effort following the Mouse River Flood of Spring 2011 in Minot, North Dakota Duties required and successfully-completed, included constant, 24/7 communication and availability with the Minot, USACE Disaster Recovery field office and its project engineer and contracting officer. Possessed complete knowledge and responsibility of all contract operation management functions. Retained full authority as company officer to commit to any/all requirements of the contracts including preparation, negotiation and execution of any additional contracts or change order/modifications. Managed preparation and implementation of all aspects of Quality Control, Accident Prevention, Regulatory and Operation Planning. Worked closely with local and state officials to insure all proper permits and licenses were requested and in place prior to and during performance of these contracts. Supervised subordinate managers.
- **2004 – 2006: Program/Project Manager** for Disaster Recovery Operations where he served on numerous disaster recovery contracts including:
  - 2004 Hurricane Charley Tampa, Orlando, Deltona, Daytona, Florida
  - 2004 Hurricane Frances, Tampa, Daytona, Jacksonville, FL
  - 2004 Jeanne, Daytona, FL
  - 2004 Tropical Storm Ivan, Perdio Key, FL/Pensacola Beach, FL
  - 2004 Tropical Storm Dennis,
  - 2005 Hurricane Katrina, Louisiana
  - 2005 Hurricane Wilma, Miami
  - 2008 Hurricane Ike, Galveston, TX

### EDUCATION/CERTIFICATIONS

- Holds and has held numerous USACE certifications including: CQM, materials laboratory technician, flexible pavement and concrete inspection, nuclear density operator, civil engineering technician
- OSHA 30
- CPR/First Aid
- Coursework, University of Mississippi

### David A. Davenport, Health and Safety Officer

Mr. Davenport serves as a Health and Safety Officer for Ceres Environmental Services, Inc. Mr. Davenport has 24 years of experience in the construction industry, 10 within the federal construction sector. He holds multiple certifications from OSHA, is USACE certified in CQM, Red Cross certified in First Aid and CPR, and is working on his second master's degree, in Business Administration.

### PROFESSIONAL EXPERIENCE

- **Site Safety & Health Officer** August – September 2011, Minot and Ward County, ND. Removal of emergency levees, rock, rubble and other associated materials from spring 2011 flood fight.
- **Site Safety & Health Officer/Quality Control Manager** June – August 2011. On assignment in Lawrence and Limestone Counties, Alabama; contracted with U.S. Army Corps of Engineers to manage post-tornado remediation. Management oversight of all field Quality Control Managers. Composed and implemented Accident Prevention Plan, Environmental Protection Plan and Accident Hazard Analyses (AHA's) for each definable and sub-definable feature of work. Chaired daily, weekly, and monthly safety meetings. Produced all required daily and weekly safety reports for internal use and for submission to the Corps. Oversight of extraction and disposal of HTRW (Hazardous, Toxic and Radioactive Waste) under dictates of EPA statutes.
- **Site Safety & Health Officer / Alternate Quality Control Manager**, Birdland Levee Systems Improvements Project. July 2010 – June 2011. Project location: Des Moines, IA / US Army Corps of Engineers, Rock Hill District (Rock Hill, IL). Managed extraction and disposal of HTRW (Hazardous, Toxic and Radioactive Waste) under dictates of EPA statutes. Monitored Quality Control Management (QCM) system in an auxiliary capacity.
- **Site Safety & Health Officer/Environmental Manager** – Better Built-Clark [Mentor-Protégé Construction Management Team], Middletown, OH February 2009 – July 2010. Project location: Wright-Patterson Air Force Base for US Army Corps of Engineers, Dayton, OH. 52,000 SF dormitory project.
- **Project Manager** – Clark Construction Co., Inc., Lansing, MI, March 2007 – November 2008. Formed SBA Mentor-Protégé teaming arrangement with Better Built Construction of Middletown, OH. Participated in heavy Quality Assurance and Safety Regulation monitoring.
- **Business Development Manager** (Federal)– Better Built Construction Services, Inc., (Exclusive Department of Defense General Contractor) Trenton, OH, July 2005 – July 2006.
- **Estimator** (Federal) – K-Con, Inc. (Exclusive Federal General Contractor), Charleston, SC, Sept. 2003 – July 2005. Estimated dozens of U.S. Army Corps of Engineers projects nationwide. Conducted extensive sourcing of nationwide GC's, Subcontractors and Building Erectors.
- **Project Manager Assistant/Assistant to Director of Field Operations** – Construction Professionals, Inc., Mt. Pleasant, SC, Mar. 2002 – August 2003. Conducted all aspects of Estimating, Vendor Price Negotiations, Project Management Support.

### EDUCATION/CERTIFICATIONS

- MBA in International Business, Liberty University, Lynchburg, VA (in progress).
- MA, Counseling Psychology / Theology, Colorado Theological Seminary, Wheat Ridge, CO
- BA, Counseling Psychology, Colorado Theological Seminary, Wheat Ridge, CO
- Construction Quality Management for Contractors (CQMC/QCM): U.S. Army Corps of Engineers
- OSHA 30 Certified; OSHA HAZWOPER Certified; OSHA Emergency Response Certified; OSHA Management—Certified Competent Person—Excavations; OSHA Management—Certified Competent Person—Fall Protection; OSHA Management—Certified Competent Person—Contractor Safety & Health; OSHA Certified—PPE (Pers. Protect. Equip.)—Common; OSHA Certified—PPE (Pers. Protect. Equip.)—Special; OSHA Certified—Scaffold Erection & User Guidelines; OSHA Certified—Hazardous Materials/Hazardous Waste Recognition and Containment.
- Hazardous Materials and Hazardous Waste Certified (RCRA)
- Red Cross certified in CPR and First Aid
- EP 500-1-1 USACE Civil Emergency Management Program
- FEMA P-325 Public Assistance Debris Management



### Gregg S. Dawkins, FEMA Reimbursement Liaison

Mr. Dawkins has more than 25 years of wide-ranging emergency management and homeland security experience working with local, state, and federal government as well as the private sector. This includes 13 years as an emergency manager with the Florida Division of Emergency Management and more than 10 years as a private contractor/consultant. Mr. Dawkins is experienced and knowledgeable with the National Incident Management System (NIMS), Incident Command System, the National Response Framework, FEMA's Hazard Mitigation Assistance, Public Assistance (including debris management), and Individual Assistance programs.

### PROFESSIONAL EXPERIENCE

- **Florida Division of Emergency Management, Tallahassee, Florida, Operations Chief/Planning Manager/Program Administrator.** Operations Chief, State Emergency Operations Center (EOC) from 1996-2001 responsible for coordinating statewide response working with each of Florida's emergency support functions (ESFs) and their local and federal counterparts to support local response efforts. Responsibilities included: evacuation coordination; mission assignments; resource coordination; logistics; conflict resolution; and public information coordination. Managed implementation of the federal Emergency Planning and Community Right-To-Know Act (EPCRA) and Risk Management Planning requirements under the federal Clean Air Act Amendments, Section 112(r). Managed implementation of the Florida Hazardous Materials Emergency Response and Community Right-to-Know Act of 1988. Managed annual review/approval program for regional and county hazardous materials plans and county Comprehensive Emergency Management Plans (CEMPs). Planning Manager of the Hazardous Materials Compliance Planning Program's Compliance Verification/Enforcement Unit from 1989-1996. Managed compliance and enforcement program for over 13,000 public and private sector facilities regulated under EPCRA and the Florida Hazardous Materials Emergency Response and Community Right-to-Know program.
- **ICF International, Fairfax, Virginia, Senior Manager/Project Manager.** Project Manager for numerous emergency preparedness planning, training, and exercise projects for federal, state, and local government programs. Responsibilities included contract management, regular client interface, final review/approval of all contract deliverables, and general oversight of all project activities. Developed all hazards planning tools and resources including continuity of operations/continuity of government (COOP/ COG) plans, comprehensive emergency management/emergency operations plans, terrorism response plans, pandemic preparedness plans, and standard operating procedures. Designed, developed, conducted, and evaluated numerous comprehensive exercise programs for federal, state, and local clients.
- **Research Planning, Inc. /Titan, Fairfax, Virginia, Project Leader.** Project Leader of the Indiana Terrorism Consequence Management Program responsible for overseeing the development of 69 County Terrorism Plans. Reviewed and provided recommendations for revision to the State of Indiana Emergency Management Agency's Comprehensive Emergency Management Plan. Designed, developed and conducted chemical-biological WMD workshops, tabletop, and functional exercises for 18 counties involving all emergency support functions.
- **Apalachee Regional Planning Council (ARPC), Blountstown, Florida, Regional Planner.** Coordinated the hazardous waste management program for small quantity and large quantity generators of hazardous waste for the nine counties that constitute the ARPC pursuant to the federal Resource Conservation and Recovery Act under the Environmental Protection Agency. Developed one regional and nine county comprehensive hazardous waste assessment plans. Conducted technical assistance and compliance workshops for public and private sector for environmental management and emergency preparedness.

### EDUCATION/CERTIFICATIONS

- B.S., Urban & Regional Planning, University of Southern Mississippi, 1982
- Certified in Homeland Security Exercise and Evaluation Program (HSEEP)
- Certified FEMA Evaluator for the Radiological Emergency Preparedness (REP)
- Certified Business Continuity Professional, Disaster Recovery Institute International (pending)
- SECRET security clearance.

### Karl A. Dix, III, FEMA Liaison, Project Superintendent

Mr. Dix's experience includes project management; quality control of operational and administrative functions to ensure FEMA eligibility, compliance with State regulations and adherence to contract specifications; review of FEMA eligibility and processing of FEMA paperwork; training sessions with clients; and development of new record-keeping systems. His responsibilities include developing business relationships with current and potential clients; development of strategic plans; and management of assigned projects.

#### PROFESSIONAL EXPERIENCE

- **Southeast Tornadoes 2017.** Operational oversight for debris removal and disposal project in the City of Albany, GA.
- **Hurricane Matthew 2016.** Project Manager for Charleston County, SC and Bald Head Island, NC debris removal and disposal projects following Hurricane Matthew in October.
- **Hurricane Hermine 2016.** Project Manager for Glynn County, GA debris removal and disposal project.
- **Oklahoma Ice Storms 2015.** Quality control and assurance for debris removal and disposal projects for Oklahoma Emergency Management Authority, Oklahoma City, and Warr Acres following severe winter storms.
- **Winter Storm Ulysses 2014.** Quality control and quality assurance for NCDOT project resulting in the removal and disposal of 300,000 cubic yards of ice storm debris. Reviewed contract for FEMA eligibility and ensured overall project performance to contract specifications.
- **Winter Storm Pax 2014.** Quality control and quality assurance for Columbia County, GA project resulting in the removal and disposal of 500,000 cubic yards of ice storm debris. Reviewed contract for FEMA eligibility, drafted FEMA compliant inter-local agreements and ensured performance of the project to contract specifications.
- **Black Forest Fire 2014.** Project support for El Paso County, CO contract resulting in the removal of over 1,500 fire-damaged trees. Provided operational planning in support of the PM.
- **Mississippi/Alabama Tornadoes 2014.** Quality control and quality assurance to 4 projects resulting in the removal and disposal of 200,000 cubic yards of tornado debris. Oversaw contract negotiations and reviewed contract for FEMA eligibility.
- **Hurricane Sandy 2012-2013.** Program lead, project administration, safety and support for multiple projects in NJ and VA. Removed roughly 150,000 CYs across all projects.
- **Hurricane Isaac 2012.** Program lead, project administration, safety and support in response to Hurricane Isaac. Removed over 1,000,000 CY of debris from Mississippi River levees in Plaquemines Parish.
- **Virginia Derecho 2012.** Program lead/project manager for debris site management, grinding and disposal following a derecho event impacting Virginia.
- **North Dakota Flooding 2011.** Program lead, project administration for USACE emergency debris removal and mobile home group site construction missions after historic flooding in spring of 2011 near Minot, North Dakota.
- **Hurricane Irene 2011.** Program lead, project administration, safety and support for response to Hurricane Irene's impact on the Atlantic coast. Removed over 110,000 CY of debris on 5 projects.
- **Alabama/Tennessee Tornadoes 2011.** Program lead, project management and administration, safety and support for three debris projects and one haul and install THUs in response to the April tornadoes. Removed over 240,000 CY across two municipal projects.
- **North Carolina Tornadoes 2011.** Program lead, project management and administration, safety and support for response to NC tornadoes on 3 separate projects. Removed over 130,000 CYs of disaster debris.

#### EDUCATION/CERTIFICATIONS

- Bachelor of Business Administration, Emory University
- Master's of Science in Threat and Response Management, University of Chicago (in progress)
- FEMA IS 100, 631, 632, 700, 701, 703, 800

### Bryan S. Fike, Director of Government Relations

Mr. Fike possesses more than 30 years of disaster response, recovery, incident command, and command center operations experience, including as a first responder during Hurricane Andrew's devastating impact on South Florida in 1992. His life of public service began as a firefighter in 1984 and was followed by a career in law enforcement from which he retired in 2004. Over the past 15 years, Mr. Fike has managed recovery efforts for many of the largest and most destructive events to ever impact the United States, by coordinating and overseeing large scale disaster debris removal/recovery operations, supervising debris monitoring programs, and spearheading specialized debris programs, as well as short- and long-term recovery programs for impacted communities across the country.

#### PROFESSIONAL EXPERIENCE

- **Hurricanes Irma, Harvey, Maria 2017-2018.** Served in Client/Government Services advisory role, taking part in every facet of these response and recovery programs.
- **Hurricanes Matthew and Hermine 2016-2017.** Managed multiple jurisdiction activations in Florida.
- **South Carolina Ice Storms 2014.** Debris Removal Programs.
- **Hurricane Isaac 2012.** New Orleans and Louisiana Gulf Coast
- **Alabama Tornadoes, Winter Storm Alfred 2011, Hurricane Irene 2011**
- **Gulf Coast States BP Oil Spill Recovery Programs, AR Game & Fish Commission 2010**
- **Washington Floods, 2009.** Designed one of a kind local resident disposal program
- **Oklahoma Ice Storms, Georgia Tornado, Hurricane Gustav, Iowa Flooding 2008**
- **Hurricane Ike 2008-2009.** Houston- Galveston Theatre of Operations > 57 Cities & Counties – 3,400+ Monitors
- **Oklahoma Ice Storms 2007.** Springfield, Missouri /Tulsa, Muskogee, Checotah, Oklahoma
- **Hurricane Katrina Long-Term Recovery Programs** in Florida, Mississippi, and Louisiana **2006**
- **Hurricanes Katrina, Wilma 2005-2006.** Mississippi Gulf Coast, Southwest Florida
- **Hurricanes Charley, Frances, Ivan, Jean 2004.** Florida

#### EDUCATION/CERTIFICATIONS

- Bachelor of Science – Political Science, University of North Florida 1990
- State of Florida Certified – Law Enforcement Officer / Firefighter / EMT
- State of Florida, Incident Command Center Operations and Communication
- IS630 - Introduction to the Public Assistance Process
- IS631 - Public Assistance I & II
- IS632 - Debris Operations in FEMA's PA Program
- IS393 - Introduction to Hazard Mitigation
- IS547 - Continuity of Operations
- IS325 - Earthquake Basics: Science, Risk, and Mitigation
- IS0253 - Environment & Historic Preservation
- IS0022 - Citizen Preparedness
- NIMS IS-700 - National Incident Management System
- NIMS IS-800 - National Response Framework
- Asbestos Disposal Training: Type 1, 2, 3

#### AWARDED MEDALS FOR:

Meritorious Service

Lifesaving on two occasions

Police Combat Cross - awarded for responsible service in Lethal Force Engagement

Outstanding Scholastic Achievement in the Police Academy



### Gail M. Hanscom, Project Administration

Ms. Hanscom has provided contract administration or project management to multiple debris removal projects. Ms. Hanscom, in conjunction with her project management, also manages preparatory, mobilization, and implementation phases of emergency response actions for debris projects. She has performed multiple duties supervising field operations including oversight for mobilization, accounting, planning and scheduling, documentation, and data management. Ms. Hanscom has also functioned as Project Superintendent and Area Manager.

### PROFESSIONAL EXPERIENCE

- **Hurricanes Hermine and Matthew 2016.** Contract administration for activated contracts in Florida, Georgia, South Carolina and North Carolina following Hurricanes Hermine and Matthew.
- **Louisiana Floods 2016.** Contract Administration for three contracts in Louisiana after heavy rains and flooding in August.
- **Oklahoma Ice Storms 2015.** Contract Administration for debris removal and disposal projects in Oklahoma following Winter Storms Cara and Goliath.
- **February – August 2014.** Contract Administration for cleanup efforts for Columbia County GA and NCDOT; and post tornado cleanup efforts for Adamsville, Graysville, and Kimberly AL.
- **June 2013 Wind Storm – Minneapolis, MN.** Project Manager for on-going cleanup efforts following one of the most wide-spread and severe storms to hit the city in the past two decades. To date, 3,000 trees and over 2,000 loads of debris have been removed.
- **Ice Storm 2013 – Worthington, MN.** Project Manager for citywide cleanup of ice damaged trees. Managed removal of hazardous hangers from over 8500 trees, hauling of 80,000 CY of debris and removal of 775 storm damaged trees.
- **Ice Storm 2013 – Sioux Falls, SD.** Project Management and Contract Administration for ice storm cleanup. Ceres hauled over 15,000TN of ice storm debris.
- **Hurricane Sandy 2012-2013.** Contract management and acted as client liaison for Ceres response in New York and New Jersey.
- **Hurricane Isaac 2012.** Contract management and acted as client liaison for five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Provided contract management and acted as client liaison for response to early snow-storm in the Northeast. Ceres managed over 320,000 CY of debris.
- **Hurricane Irene 2011.** Project Manager for Greenville, NC response and recovery efforts. Oversaw debris removal, hauling and disposal and tree and limb trimming. Ceres removed 113,512 CY of debris, trimmed 2,111 hangers, and removed 71 trees.
- **Alabama Tornadoes 2011.** Project Manager for Jefferson County, Alabama. Managed removal and reduction of over 1 million cubic yards of tornado debris.
- **Haiti Earthquake 2010.** Project Manager of the Registration Process of the displaced populations in the hundreds of established and spontaneous camps in the seven commune area surrounding Port-au-Prince and the outlying areas.
- **Hurricane Ike 2008.** Project Manager of the Chambers County cleanup; Hauled 330,000 cubic yards meeting the County's deadline for completion of work while maintaining very high safety standards in Texas
- **Hurricane Katrina 2005.** Project Superintendent and interim Project Manager for Operation Blue Roof in Hattiesburg, Mississippi. Responsible for accounting, planning and scheduling of daily assignments, data management, and general contract administration. Responsible for final reconciliation of payment to subcontractors.

### EDUCATION/CERTIFICATIONS

- Bachelor's degree, Business Management, Northwestern College, Minnesota
- Department of Homeland Security GS-202, Debris Management
- USACE CQM certified
- FEMA certified ICS-100, ICS-200, IS-300, IS-400, IS-700
- First Aid/CPR certified

### Michael Hansen, Resources Manager

Mr. Hansen brings over 21 years of resources management to Ceres Environmental Services, Inc. Mr. Hansen has been instrumental in several debris and construction projects providing support in the areas of operations, logistics, safety, heavy equipment, ground equipment and purchasing. In addition to logistics and resources management to emergency response projects, he oversees the day to day management and maintenance of office equipment, safety equipment, mechanical equipment, heavy equipment, electronic equipment, and fleet vehicles.

### PROFESSIONAL EXPERIENCE

- **Hurricane Isaac 2012** Operations and Logistics Manager for recovery efforts in Louisiana.
- **Winter Storm Alfred 2011** Operations and Logistics Manager for recovery efforts in two Connecticut contracts.
- **North Dakota Flood Recovery 2011** Operations and Logistics Manager for shipping supplies and equipment for three flood recovery projects.
- **Hurricane Irene 2011** Operations and Logistics Manager for shipping supplies and equipment for two hurricane recovery projects.
- **Alabama Tornadoes April 2011**, Operations and Logistics Manager for shipping supplies and equipment to and between four projects.
- **New Zealand Earthquake 2011 – Present**. Logistics Manager in charge of shipping supplies and equipment for operations in New Zealand.
- **Haiti Earthquake 2010 - Present**, Logistics Manager in charge of shipping supplies and equipment for operations in Haiti.
- **Ice Storm 2009**, Operations and logistics management and support for debris removal and disposal from county rights-of-ways in Kentucky
- **Hurricane Ike 2008**, Operations and resources management for debris removal and disposal for 11 different locations; Logistics management of positioning, establishing and set up of field offices in Texas
- **Hurricane Gustav 2008**, Resources and operations management for debris removal and disposal in Louisiana; Positioned, located, and set up of field offices including maintenance
- **Hurricane Dolly 2008**, Operations, logistics, and resources management and support providing critical resources such as equipment, personnel, office equipment, and networks to debris removal and disposal in Texas
- **Iowa Flood 2008**, Project administrative and operations support for debris removal due to Cedar River flooding in Iowa
- **Flood Control, Rio Puerto Nuevo, Rio Fajardo 2007**, Operations, logistics and resources management to Floodway Control project in Puerto Rico including shipping and receiving equipment
- **Ice Storm 2007**, Operations and resources management to debris removal in response to Winter Ice Storm in Oklahoma
- **Hurricane Katrina 2005**, Operations and logistics management support to debris removal, processing, and disposal operations of over 13 million cubic yards of storm debris in Louisiana
- **U.S. Coast Guard**, Auxiliary Service Engineer, EMT, Fuel/Oil & Water Engineer, and Machinery Technician which included responsibility of mechanical engineer on station and watercraft providing oversight to engines, boilers, generators, propulsion units, HVAC units, watercraft and aircraft refueling

### EDUCATION/CERTIFICATIONS

- Forestry, Biology, and Business Management, Northland College, Wisconsin.
- FEMA certified ICS-100, ICS-200, IS-300, IS-400, IS-700
- USACE CQM certified
- OSHA 10 Hour Construction Safety & Health
- First Aid/CPR certified

### William Hitchcock, FEMA Reimbursement Liaison

Mr. Hitchcock provides expertise in assisting customers prepare Project Worksheets in all areas of application from FEMA categories A to G. His past years of project management experience with FEMA, both prior to and after its incorporation into the Department of Homeland Security, provide him with the knowledge to ensure all applications for reimbursable work are correctly made and documentation in the field is adequate for later funding. Mr. Hitchcock has a Bachelor's degree in Civil Engineering from the University of California Los Angeles (UCLA).

#### PROFESSIONAL EXPERIENCE

- **Project Officer for the U.S. Department of Homeland Security – FEMA.** During time with Department of Homeland Security, had experience following 7 hurricanes and the September 11 terrorist attacks
- **National Project Officer – FEMA.** Worked for Disaster Relief including supervision and training of personnel.
- **Project Administrator – FEMA.** Worked with local government on FEMA's behalf to identify damage or disaster-related costs, develop a scope of work eligible for Federal funding, prepare cost estimates, and prepare grant documents capturing the information for processing of various categories A-G
- **Hurricane Katrina 2005.** Coordinated monitoring and oversight for debris operations with FEMA during the relief efforts for in the Gulf Coast and South Florida areas; Participated in efforts for individual assistance as well as public assistance pertaining to damage assessments for Federal eligibility of funding
- **Hurricane Isabel, Charley, Frances, Ivan, and Jeanne, and September 11 terrorist attacks.** Supervised and trained personnel on disaster response and relief efforts including monitoring debris disposal, removal operations, mobile home operations, and construction inspections; Participation in kick-off meetings and completion of Project Worksheets for all Categories A-G; Participation in planning, coordinating, and scheduling of FEMA Public Assistance issues pertaining to eligibility guidelines
- **Hurricane Andrew 1992.** Inspection and supervision of redevelopment and renovations of areas affected by the hurricane; Engineering inspections for new construction and rebuilding; Threshold inspections and special inspections of buildings or structures of unusual size, height, and design, as pursuant to Section 305.3 of the South Florida Building Code

#### EDUCATION/CERTIFICATIONS

- FEMA Operations (FEMA Public & Individual Assistance, FEMA Debris Assistance, FEMA Public Assistance Guidelines; EEOC Operations; FEMA Coordinating Disaster Relief Management; Planning Undercover; Covert Operations Security Training; Instruction Law Enforcement; Agent Supervision Interviewing & Interrogations; Federal, State and Local Regulations; Expert Witness Experience; Employee Relations; Staff Development Search; Seizure)
- Professional Career Development Institute, Professional Construction Management



### Andrew Kirkland, Project Manager

Andrew Kirkland has been involved in disaster recovery resulting from a wide variety of natural disasters and weather events. Mr. Kirkland's experience includes participation in and personal management of FEMA-reimbursed disasters such as hurricanes, ice storms, wind storms, floods and wildfires.

#### PROFESSIONAL EXPERIENCE

- **Camp Fire 2019.** Area Manager in Paradise, California providing direct oversight over debris removal operations for the largest debris mission in California in more than 100 years.
- **Kansas Ice Storm 2019.** Project manager in Olathe, Kansas on behalf of Ceres
- **Hurricane Michael 2018-2019.** Quality control oversight for up to eight (8) counties simultaneously throughout Southwest Georgia for the removal of more than 3 million cubic yards of debris
- **Hurricane Florence 2018.** Project manager in North Carolina Department of Transportation District 2, Jones County, overseeing the removal of vegetative, C&D, and white goods debris from all NC DOT roads
- **Hurricane Irma 2017-2018.** Project manager for the City of Miami, Florida for the collection of nearly 200,000 cubic yards of vegetative and C&D debris.
- **Hurricanes Irma and Maria 2017.** Project management in St. Thomas and St. Croix, U.S. Virgin Islands for the segregation and separation of over 250,000 cubic yards of mixed, vegetative, and C&D debris for reduction and removal from the islands via barge.
- **California Wild Fires 2017-2018.** Certified Quality Management working under Ceres contract with the U.S. Corps of Engineers for three (3) separate fires
- **Operations Supervisor, Sergeant, U.S. Marine Corps 2003-2007.** Team leader for on-target completion of teams during three (3) tours of duty during a 22-month timeframe. Earned distinction for sound judgement and ability to make rapid decisions in high pressure situations

#### EDUCATION/CERTIFICATIONS

- HAZWOPER 40
- FEMA ICS 100
- USACE CQM certified
- First Aid/CPR certified
- Combat Lifesaver

#### AWARDS

- Combat Action Ribbon
- Global War on Terrorism Expeditionary Medal
- Global War on Terrorism Service Medal
- Iraq Campaign Medal
- National Defense Service Medal
- Sea Service Deployment Ribbon (x3)
- Navy Unit Commendation Medal
- Good Conduct Medal
- Certificate of Appreciation

### Tia Laurie, Subcontractor Manager

Tia Laurie provides a background in several fields including quality control, construction, logistics, purchasing, and contracting. Certified in Construction Quality Management by USACE, Ms. Laurie has served in supporting roles on several missions. Additionally, Ms. Laurie is responsible for the overall subcontractor response to all disaster response and recovery missions. She manages the overall development and maintenance of relationships with subcontractors specifically in local areas of pre-event contracts and competitive pricing. Ms. Laurie also provides management in the areas of maintaining and upgrading the subcontractor database, registration process, and evaluation criteria, as well as creating and executing applicable training programs for subcontractors.

### PROFESSIONAL EXPERIENCE

- **Hurricanes Hermine and Matthew 2016.** Subcontractor Manager for over 20 contracts in Florida, Georgia, South Carolina, and North Carolina following two hurricanes in September and October.
- **Louisiana Floods 2016.** Subcontractor Manager for Ceres response to August floods in Louisiana.
- **Winter Storm Cara and Goliath 2015.** Subcontractor Manager for debris removal and disposal projects in Oklahoma following winter storms.
- **Alabama and Mississippi Tornados 2014.** Subcontractor Manager for four separate tornado recovery projects in Kimberly, Adamsville, and Graysville, Alabama as well as Lee County, MS.
- **Winter Storm Pax and Ulysses 2014.** Subcontractor Manager for Columbia County, GA and NC DOT ice storm recovery; Recruited and subcontracted companies for hauling, tree work, and grinding.
- **Hurricane Sandy 2012-2013.** Subcontractor Manager recruiting local subcontractors and vendors for Ceres response in New York and New Jersey.
- **Hurricane Isaac 2012.** Subcontractor manager for five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Subcontractor Manager for response to unseasonal snow-storm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **Hurricane Irene 2011:** Subcontractor Manager for Greenville, NC response and recovery efforts. Recruited local and specialty subcontractors for hurricane debris cleanup.
- **Alabama Tornadoes 2011.** Subcontractor Liaison; recruited local and specialty subcontractors and vendors to provide services for tornado cleanup.
- **Haiti Earthquake 2010.** Subcontractor Liaison identifying specialist organizations & sea transport.
- **Ice Storms 2009,** Subcontractor Liaison identifying and coordinating qualified subcontractors for debris removal from county rights-of-ways in Kentucky.
- **Hurricanes Dolly, Gustav and Ike 2008,** Subcontractor Liaison screening and coordinating qualified subcontractors for debris removal, processing and disposal operations.
- **Floods 2008,** Subcontractor Liaison identifying and coordinating qualified subcontractors for debris removal due to Cedar River flooding in Iowa.
- **Military Stars, Orion International 2007-2008,** Account Executive researching, identifying, and capturing of new clients providing opportunity for hiring of transitioning military personnel.
- **Centex Homes 2005-2007,** Purchasing Agent managing contract negotiations for residential communities; Management of land developers, architects, and general contractors.
- **U.S. Army Corps of Engineers, Captain 1999-2005,** Battalion Logistics/Supply Officer, Detachment Commander, Company Executive Officer, and Topographic Platoon; **awarded Bronze Star Medal for her bravery and meritorious service** with USACE.

### EDUCATION/CERTIFICATIONS

- Master's degree, Engineering Management, University of Missouri (Rolla)
- Bachelor's degree, Engineering Management, U.S. Military Academy, West Point, New York
- Engineer-In-Training (EIT/FE): Registered in New York, 1999
- FEMA certified IS-10, ICS-200, IS-102, IS-632, NIMS IS-700
- USACE CQM certified
- Red Cross Disaster Services certified

### Michael A. Lee, Estimator

Mr. Lee, a 23-year veteran of Ceres Environmental Services, Inc., provides quality control and project management to the company's heavy civil projects, including recent work on the reconstruction and repair to Louisiana levees breached by Hurricane Katrina storm surges and flooding. Mr. Lee is responsible for procurement of project task costs and preparation of bids for a variety of Ceres projects, including UST removal and installation, environmental consulting, environmental mitigation/restoration, levee installation and repair, erosion control/stabilization, earthwork, construction, and disaster related emergency work. Mr. Lee has experience with selective land clearing and demolition projects, including asbestos, lead, and PCB abatement. He is also responsible for environmental regulatory compliance expertise and construction quality control management.

### PROFESSIONAL EXPERIENCE

- **Kuykendahl Detention Basin 2015-current:** Chief estimator providing production analysis calculations, project cost analysis, and sub quote analysis.
- **Falgout Canal Road Levee Segment 2015-current:** Chief estimator providing production analysis calculations, project cost analysis, and sub quote analysis.
- **Ward 7 Levee Improvement and Extension 2014-current:** Chief estimator providing production analysis calculations, project cost analysis, and sub quote analysis. j
- **Reach G 2-b and Reach G 2-c Earthen Levees 2014-current:** Chief estimator providing production analysis calculations, project cost analysis, and sub quote analysis.
- **Reach H-1 Levee 2013-2016:** Chief estimator providing production analysis calculations, project cost analysis, and sub quote analysis.
- **Reach F Earthen Levee 2013-2015:** Chief estimator for Reach F levee which involved construction of earthen levee with floodgate structures. Provided production analysis calculations and project cost and sub-quote analyses.
- **Birdland Park Levee Improvements 2010-2012:** Quality Control and administrative support to levee improvement project in Des Moines, Iowa. Work included increasing the levee's height, constructing six gatewells, and modifying existing pump stations to accommodate the new dimensions.
- **Flood Control, Little Calumet River 2009-2011,** Quality Control and administrative support to Calumet River Flood Control project which includes tree clearing and construction of a levee in Indiana
- **Flood Control, Rio Puerto Nuevo, Rio Fajardo 2007,** Quality Control and management support to Floodway Control project which included river channelization and levee construction in Puerto Rico
- **Hurricane Katrina 2005,** Project Management to emergency levee repair and construction of approximately 12 miles of levees to Lake Ponchartrain and Plaquemines Parish, Louisiana
- **U.S. Army Corps of Engineers, Sulphur River 2005,** Project management, supervision, and quality control of excavation and environmental restorations to water control project including installation of pumps, soil treatment, and extraction remediation systems
- **U.S. Army Corps of Engineers, Trinity River 2004,** Quality Control and administrative support to Trinity River Dallas Floodway Extension project which included the excavation and construction of swales, wetland, levees, and flood conveyance in Texas

### EDUCATION/CERTIFICATIONS

- Bachelor's degree, Geology, University of Minnesota
- Professional Geologist (MN State License #30377)
- USACE CQM-certified
- OSHA 40-Hour Hazmat Health and Safety
- Lead Abatement Training for Supervisors
- Erosion and Sediment Control Plan Design training
- Ground Water Sampling, Water Well Construction, and Development Procedures training



### Bruce A. Lewis, Site Superintendent

Mr. Lewis is a veteran U.S. Navy, Senior Chief (ret.), Construction Battalion, with 31 years of experience in multi-million dollar on-site construction management, large-scale project coordination, land development, and development and supervision of staff and subcontractors. He has demonstrated success in commercial build-to-suit projects and a track record of working cooperatively and productively with diverse personalities within tight deadlines. He is responsible for coordinating and managing crew and subcontractors, materials, and equipment; budgets, schedules, and contracts; and safety of employees and the general public.

### PROFESSIONAL EXPERIENCE

- **Site Manager**, Decker Construction, Inc, Lakeland FL, 2010. Supervised site work to completion of Tire Kingdom. Managed the completion of maintenance yard, two pavilions, landscaping, piping on the above ground Fire Dept water tanks. Expedited all aspects of project, schedule, materials, and budget. Communicated, planned activities with subcontractors and material suppliers.
- **Site Manager**, Philco Construction Corporation, Orlando, FL 2007 - 2009. Ordered and allocated resources including materials, labor and timelines; coordinated subcontracted skilled-labor crews, served as a liaison for staff, subcontractors and customers at all points of job implementation.
- **Superintendent**, Malcolmson Construction Company, Inc., Tampa, FL 1998 - 2007. Communicated, planned and sequenced all activities for all subcontractors and material suppliers and effectively implemented project within schedule and budget. Reviewed and tracked estimates and budgets, process invoicing, purchasing, effectively controlling overhead costs.
- **Superintendent**, Major Builders, Orlando, FL 1996 - 1998. Supervised start-to-finish construction of 7-Eleven Gas Stations. Oversaw performance of all trade contractors and reviewed project construction drawings to ensure that all specifications and regulations were followed.
- **Senior Chief (E-8)**, United States Navy, 1976-1996.
  - **Brigade Equipment Operations Supervisor**: Responsible for specialized data and billing for water well drilling, blasting and quarry, rock crusher and asphalt plant operation. Provided technical guidance and inspection on equipment and material requirements for vertical and horizontal overseas projects.
  - **Company Operations Chief**: Chief of Hurricane Hugo Disaster Recovery Team, SC. Supervised 150 personnel and over 350 pieces of automotive, construction, and materials handling equipment. Developed as-built drawings and construction progress reports.
  - **Unit Operations Chief**: Supervised 30 personnel and 10 projects simultaneously. Planned and advised on specifications for equipment operations, vertical and horizontal construction projects, building maintenance techniques, and quality and safety control. Equipment Operator Construction Inspector: Directed 20-man crew in paving, grading, hauling, and materials handling operations.

### EDUCATION/CERTIFICATIONS

- Leadership Management Education
- Total Quality Leadership
- OSHA Safety Training
- Micro-Computer Construction Mgmt
- Public Works Mgmt License Examiner, Accident Investigator
- Equipment Operator Class C and Class A School
- First Aid and CPR
- Quality Control Planning and Estimating
- Asphalt Paving and Plant Operations
- Blasting and Quarry Operations
- Water Well Drilling and Development
- Equipment Operator Journeyman/ Seabee Construction Management

### Earl Lutz, III, Area Manager

Mr. Lutz has fourteen years of management experience for Ceres Environmental Services, Inc. and more than 26 years of supervisory experience with emergency debris management projects, interior and complete demolition projects, culvert and lake construction, and heavy equipment operations. Mr. Lutz supervised approximately 300 crews in the debris removal operations following Hurricane Katrina. Mr. Lutz has been responsible for field operations and crew performance for several construction, demolition, and debris removal projects including federal, state, and local government contracts and private contracts. Mr. Lutz also has more than 26 years of experience in fabrication and welding and is the lead designer and fabricator for our company.

### PROFESSIONAL EXPERIENCE

- **New Zealand Earthquake 2011- present.** Managing demolition projects and providing training for recovery efforts.
- **Alabama Tornadoes 2011.** TDSR Site Manager for Jefferson County tornado response. Managed processing and reduction of over 1 million CY of debris at multiple sites. Managed overall allocation of equipment and personnel resources.
- **Haiti Earthquake 2010.** Assistant Logistics Manager and construction manager. Assisted with supplies management and oversaw Kaypèpla™ temporary house design process.
- **Hurricane Ike 2008.** Operations management support of county and city debris removal and disposal including hauling of 330,000 cubic yards meeting County's deadline for completion of work maintaining very high safety standards in Texas
- **Hurricane Gustav 2008.** Field Operations Superintendent for emergency debris removal and disposal of over 1.9 million cubic yards of storm debris; Trimming and removal of hazardous trees; Removal and disposal of white goods in Vermillion and East Baton Rouge Parishes
- **Hurricane Dolly 2008.** Operations and logistics management support for removal, reduction, and disposal of hurricane debris in Cameron County, Texas
- **Ice Storm 2007.** Operations and logistics management support for removal and disposal of vegetative debris generated by the ice storm in cities of Broken Arrow and Nichols Hills, Oklahoma
- **Hurricane Katrina 2005.** Area Manager for debris removal operations including 13 million cubic yards of hurricane debris in 11 Louisiana Parishes; Trimming and removal of over 165,000 hazardous trees; Supervised 75,000 cubic yards of debris removal per day; Supervised 25 subcontractors who operated a total of 300 crews
- **Hurricane Ivan 2004.** Operations and management support for debris removal and disposal of over 680,000 cubic yards of debris and processing of over 505,000 cubic yards of debris in Florida
- **Hurricanes Jeanne & Frances 2004.** Operations management support for collection, transportation, and disposal of over 404,000 cubic yards of debris throughout 13 Florida counties
- **Hurricane Isabel 2003.** Operations and logistics management support for removal and disposal of hurricane debris; Trimming and removal of hazardous trees in Virginia
- **Ice Storm 2002.** Field Operations Superintendent for debris removal and disposal of over 510,000 cubic yards of hazardous trees and other vegetative debris in Oklahoma
- **Hurricane Georges 1998.** Site Superintendent for Grinding Reduction Site and crew management, site operations, production, finished product quality, and site safety. Also responsible for monitoring debris receipt documentation, documentation of daily production rates, and equipment usage.

### EDUCATION/CERTIFICATIONS

- USACE CQM certified
- FEMA certified ICS-100, ICS-200, IS-300, IS-400, and NIMS IS-700
- First Aid & CPR certified
- CFC-12 Refrigerant Recycling training

### Thomas “Allen” Morse, Senior Debris Management Advisor

Mr. Morse has over 35 years of experience in damage assessment and debris management. He worked for the U.S. Army Corps of Engineers from 1974-2009, serving as the National Debris Management Expert for his last 15 years with the USACE. With Ceres, Mr. Morse works with the USACE concerning Ceres’ four contracts with the USACE, covering 26 states. He also provides technical, political, and professional advice on all operational aspects of debris management.

#### PROFESSIONAL EXPERIENCE

- **Fire Island 2014**, Provided technical assistance to USACE for the highly specialized debris removal mission off the coast of Long Island, NY.
- **Alabama Tornadoes 2011**, Special advisor and liaison to state and Federal partners for the tornado clean up in Alabama and Joplin, MO.
- **Haiti Earthquake 2010**, Consultant to the World Bank on debris management, environmental assessments, and bidding documents for a World Bank sponsored debris project.
- **Eagle, Alaska 2009**, Authored plans and specifications for specialized debris clean up following ice flow damage. Acted as legal advisor for the city.
- **Hurricane Rita 2007**, USACE Debris Task Force Leader.
- **Hurricane Katrina 2005**, USACE Senior debris manager/coordinator for \$2.5 billion in debris contracts in Alabama, Mississippi, and Louisiana
- **Florida Hurricanes 2004**, Lead ESF#3 representing USACE
- **Weapons of Mass Destruction Debris Management Guide 2001-2004**, Project Manager and contributing author of the FEMA-sponsored “Weapons of Mass Destruction Debris Management Guide.”
- **World Trade Center 2001**, Senior Project Manager over disposal operations for USACE following terrorist attack.
- **Suriname South America 1993**, Managed the design and construction of a base camp for 2,500 occupants.
- **Hurricane Andrew 1992**, Debris team leader for USACE
- **Kuwait 1991**, Reconstruction team for rebuilding of infrastructure.

#### EDUCATION/CERTIFICATIONS

- B.S. degree in Civil Engineering from University of South Alabama
- FEMA/ICS certified 100, 200, 700 and 800
- Author of U.S. Army Corps of Engineers Debris Forecasting Model and U.S. Army Corps of Engineers commodities planning model



### Charles L. “Chuck” Owens, Jr., Project Superintendent

Mr. Owens has been involved in management and supervision of multiple disaster recovery projects since 2005. He manages all field activities, such as site set-up, staff supervision, and worksite safety. He is capable of managing multiple projects of varying sizes and has responded to a variety of events such as hurricanes, floods, tornadoes, and snow storms. Mr. Owens also holds several FEMA certifications, is certified by OSHA, and is certified in Disaster Construction Safety Management.

#### PROFESSIONAL EXPERIENCE

- **Louisiana Floods 2016.** Project Manager for Ceres response to the City of Denham Springs after heavy rains and flooding in August.
- **Alabama Tornadoes 2014.** Project Manager for Ceres responses in Adamsville, Graysville, and Kimberly, AL. Responsible for management of citywide cleanup of eligible tornado-related debris from right-of-ways. Removal of over 20,000; 77,000, and 21,000 CY in respective cities.
- **Wind Storm 2013.** Project Manager for Ceres response in Minneapolis, MN. Responsible for management of personnel, equipment and subcontractors. Citywide cleanup of wind-damaged trees. Removal of over 800 hazardous stumps, and hauling of over 2,000 loads of storm debris.
- **Winter Ice Storm 2013.** Relief Project Manager for Ceres response in Worthington, MN. Responsible for management of personnel, equipment and subcontractors. Citywide cleanup of ice-damaged trees. Removed hazardous hangers from over 8,500 trees, hauled over 60,000 CY of debris and removed 775 storm-damaged trees.
- **Hurricane Isaac 2012.** Project Manager for Ceres responses in Jefferson Parish and St. Bernard Parish, Louisiana. Responsible for management of personnel, equipment and subcontractors. Ceres managed 122,000 CY of debris in Jefferson Parish. Responsible for oversight of private property debris removal in St. Bernard Parish.
- **Burlington, Minot and Renville County Levee Repair, Phase I.** Minot, ND. Project Manager for completion of work, closeout and punch list items. Work involved restoration of project features for six separate sites along three levee reaches, one roadway embankment, one sanitary manhole, and one storm sewer. Levee restoration work included debris removal, clearing and grubbing, removal of soft foundation soils, placement of impervious fill, and topsoil and seeding.
- **Winter Storm Alfred 2011.** Project Manager for Ceres response to unseasonal snow storm in the Northeast. Responsible for management of personnel, equipment and subcontractors. Oversaw debris reduction at temporary debris management sites. Ceres managed over 320,000 CY of debris in two locations.
- **Hurricane Irene 2011:** Field Supervisor for Greenville, NC response and recovery efforts. Oversaw debris removal, hauling and disposal and tree and limb trimming. Ceres removed 113,512 CY of debris, trimmed 2,111 hangers, and removed 71 trees.
- **Birdland Park Levee Improvements.** Des Moines, IA. Project Superintendent for completion of work, closeout and punch list items. Work required over 325,000 CY of fill material and construction of six gatewell structures housing sluice gates to restrict flows in sanitary and storm sewers during high-water events. Existing pump stations were modified to accommodate new flood protection level. A concrete floodwell and 50,000 pound steel closure gate structure were also constructed. Construction required dewatering using trash pumps.

#### EDUCATION/CERTIFICATIONS

- NIMS IS-100, IS-200, IS-700 and IS-800
- OSHA 30-Hour
- First Aid, CPR, & Blood Borne Pathogens
- City of Tampa Certificate of Recognition for Outstanding Service 2012
- “Meth Lab Awareness Training”, 2008
- “Preparing for Disaster Construction Safety Management”, 2006
- “Learning from Katrina: Tough Lessons in Preparedness and Emergency Response” 2006
- 1969-1973 Pearl River Community College Poplarville, MS

### Betsy Pease, Project Accountant

Ms. Pease brings years of extensive accounting management experience to her work as a project accountant on various contracts for Ceres Environmental Services, Inc. She is responsible for maintaining accounting procedures to ensure proper data tracking and correct invoicing to clients, as well as payment reconciliation with subcontractors. She oversees data entry and invoicing procedures during storm projects, as well as completing reconciliation of projects after work is accepted.

### PROFESSIONAL EXPERIENCE

- **Louisiana Levee Construction – 2013 to present.** Project Accountant and database supervisor for USACE levee construction projects in LA.
- **Hurricane Isaac 2012.** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to clients.
- **Winter Storm Alfred 2011** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to clients.
- **North Dakota 2011 Flood Recovery** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and client, subcontractor payments, and billings to client.
- **Hurricane Irene 2011** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to clients.
- **Alabama Tornadoes 2011** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to clients.
- **Haiti Earthquake 2010 - Present** Project Accountant and database supervisor. Managed data, reconciliation with subcontractors and clients, subcontractor payments, and billings to client.
- **Ice Storms 2009,** Project Accountant managing the set up, extraction and maintenance of databases to prepare A/R billings to clients in Kentucky; Reconciliation of all tickets with the clients; Management and preparation of subcontractor payments, reconciliation and management of accounts, management of internal audit functions.
- **Hurricane Ike 2008,** Project Accountant managing design, extraction of data and maintenance of databases for multiple contracts in Texas
- **Hurricane Gustav 2008,** Project Accountant managing the set up, extraction, and maintenance of databases to prepare A/R billings to the clients in 3 Parishes in Louisiana; Reconciliation of all tickets with the clients; Management and preparation of subcontractor payments, reconciliation and management of accounts, management of internal audit functions; Liaison with Parishes and subcontractors to insure data and procedural integrity and security
- **Hurricane Dolly 2008,** Project Accountant managing the design, extraction of data and maintenance of databases to prepare A/R billings to the clients in Texas; Reconciliation of all tickets with the clients; Preparation of all subcontractor payments, reconciliation and management of accounts, management of internal audit functions;
- **Hurricane Katrina 2005,** Project Accountant managing the design, extraction of data, maintenance of databases to prepare A/R billings to the U.S. Army Corps of Engineers; Reconciliation of all payments with USACE; Management and preparation of subcontractor payments, reconciliation and management of accounts, management of internal audit functions; Administrative support to project manager compiling data for submissions to USACE relating to the Hurricane Katrina service contract; Management and processing of payables for Hurricane Katrina service contract
- **Executive Analyst,** George S. May International 2003-2005, Financial Management and leadership in determining areas of weakness in accounting controls and bookkeeping.

### EDUCATION/CERTIFICATIONS

- Business Accounting, University of Alaska
- International Business Law, Lewis & Clark College, Oregon
- Accounting Software training: Maxwell Systems and Sage Timberline Accounting
- Systems Integration training
- Fiscal Planning and Control training

### Ernie Pliscott, Project Specialist

Mr. Pliscott brings 13 years of extensive debris and emergency roofing management experience to Ceres Environmental Services, Inc. Mr. Pliscott has worked in multiple roles for debris and roofing projects such as Project Manager, Assistant Project Manager, Project Superintendent and Crew Foreman. Mr. Pliscott assumes responsibilities including providing project supervision, supervising subcontractors and Ceres crews in the field, assisting in the procurement of pre-event Contracts and securing TDSR sites.

#### PROFESSIONAL EXPERIENCE

- **Hurricane Matthew 2016.** Project manager for Ceres response to the Cities of Jupiter Island and Palm Bay in Florida; both projects involved vegetative debris removal and disposal following Hurricane Matthew.
- **Harris County Flood District, 2016:** Site procurement for dirt resulting from flood retention basin work.
- **Louisiana Levees, 2016:** Tasked with finding affordable and suitable housing for Ceres employees on levee construction projects, thereby reducing project costs.
- **Asset Manager, 2010 – 2016:** Managing real estate investments and properties for Ceres affiliate in Florida. Responsible for coordinating build-out on real estate investments. Complete responsibility for utilities, problem solving, leasing and all aspects of property management.
- **Ice Storm 2009:** Project Superintendent in Livingston County; Project Management support of County cleanup of Winter Ice Storm in Kentucky; Trimmed, loaded, and hauled vegetative debris from County maintained rights-of-way meeting the County's deadline for completion of work while maintaining high safety records
- **Hurricane Ike 2008:** Operations management support of county and city debris removal and disposal including hauling of 330,000 cubic yards meeting County's deadline for completion of work maintaining very high safety standards in Texas
- **Hurricane Gustav 2008:** Field Operations management and support for emergency debris removal and disposal of over 1.9 million cubic yards of storm debris; Trimming and removal of hazardous trees; Removal and disposal of white goods in East Baton Rouge Parish
- **Hurricane Dolly 2008:** Project Superintendent and operations support for debris removal, processing, and disposal; Supervised load and haul crews that hauled more than 400,000 cubic yards of debris from the ROW; Mobilized and operated field crews to remove, reduce and dispose of hurricane debris and provide cleanup services in Cameron County, Texas
- **Hurricanes Charlie, Frances and Katrina;** Velocity Holdings, LLC 2004-2007, Directed the operations and management of crews throughout Florida and Mississippi for emergency temporary roof repairs and installation resulting from Hurricanes Charlie, Frances and Katrina during hurricane seasons 2004 and 2005; Contracted with Ceres Environmental Services, Inc. during summer 2006 and 2007 to negotiate with sub-contractors to haul debris in the event of a storm in the Virgin Islands; Secured TDSR sites in Florida and Texas

#### EDUCATION/CERTIFICATIONS

- Electrical Engineering, Penn State University, Scranton, PA



### Derek Pruner, Project Superintendent

Mr. Pruner has over 12 years of successful storm/debris/site management services in Fortune 1000 Engineering firms. He has consistently achieved top ranked performance in every position by bringing expertise, an outstanding work ethic and leadership to storm debris and site management. He is expert in overseeing contractors and personnel in the area of disaster/storm cleanup; recognized for driving local teams and contractors to complete government contracts on time, including adherence and monitoring of governmental regulations and avoidance of malfeasance or fraud; and leading local teams to surpass goals and objectives.

### PROFESSIONAL EXPERIENCE

- **Winter Storm Pax 2014**, Guilford County, NC. Project Manager for Ceres response to ice storm in North Carolina. Oversaw cleanup and disposal of over 400,000 cubic yards of debris.
- **Winter Storm 2013**, Sioux Falls, SD. Project Superintendent / Safety Manager for cleanup of vegetative storm debris. Responsible for overall safety, environmental compliance, traffic control, inspections and training.
- **Christmas Snowstorm 2012**, Little Rock, AR. Project Superintendent / Safety Manager responsible for overall safety & operations responsibility for performance, State & Federal environmental compliance standards, safety protocols for handling storm refuse, traffic control, sub-contractor inspections and safety compliance & training.
- **Superstorm Sandy 2012**, Queens and Breezy Pointe, NY and Medford Township, NJ. Project Superintendent / Safety Manager for Ceres response to Superstorm Sandy. Worked with Project Manager on performance, client satisfaction, State & Federal environmental compliance standards.
- **Hurricane Isaac 2012**, Jefferson Parish and Kenner, LA. Site Manager / EHS Manager responsible for managing TDSR site after Hurricane Isaac. State & Federal environmental compliance standards, safety protocols for handling storm refuse, traffic control, sub-contractor inspections and safety compliance & training.
- **Winter Storm Alfred 2011**. Project Superintendent for Ceres response to unseasonal snow-storm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **North Dakota Flood Recovery 2011**. Served as Project Superintendent: supervised emergency levee removal in Minot, Sawyer, and Burlington.
- **Haiti Earthquake Response 2010-2011**. Site Manager responsible for providing site management for Haiti recovery operations contract to manage the TDSR at the Truitier Landfill in Port-au-Prince for the Ministry of Public Works and Communications (MTPTC).
- **Monitor/Certification Supervisor**, Neel-Schaffer Jackson, Mississippi 2009. Notable storms included Ice Storm of Greene County, Arkansas – 2009.
- **Monitor/Training/IT Support** for Automated Data Management System 2008, ROSTAN SOLUTIONS, A Division of Malcolm-Pirnie Inc. Tampa, FL. IT support for HaulPass ADMS (Automated Data Management System) in use with USACE in response efforts to Hurricane Ike in Texas and Louisiana.
- **Supervisor**, Inframatrix, A Division of Malcolm-Pirnie Inc. Tampa, Florida 2007. Mined and collected buried asset inventory and condition assessment data for water, wastewater sewer and storm water systems, refining and updating systems, maps and records when required.
- **Quality Assurance Supervisor**, Malcolm Pirnie, Inc. Tampa, FL 2006. Partnered with Mobile Engineering, Mobile, AL as subcontractors to the USACE for Hurricane Katrina cleanup.
- **Dump Site Supervisor**, Malcolm Pirnie, Inc. Tampa, Florida 2004-2005. After Hurricanes Francis and Jean in 2004 and Wilma in 2005, set protocols for handling storm refuse.

### EDUCATION/CERTIFICATIONS

- Associates Degree Business Administration Management, College of Westchester White Plains, NY
- USACE CQM
- FEMA IS Courses: IS26, 33, 100a, 100HE, 102, 120a, 130, 139, 200, 230, 235, 240, 288, 293, 631, 632, 700a, 701a, 800b, 801- 814, 1900
- USAF – Honorable Discharge, Holloman Air Force Base, New Mexico, Crew Chief, F-4's, F-15's

### Ronald Rodriguez, P.E., Quality Control System Manager

Mr. Rodriguez has been responsible for coordination, scheduling, logistical support, demolition, and quality control for multiple debris and emergency temporary roofing projects for Ceres Environmental Services, Inc. Mr. Rodriguez has worked in emergency response and disaster recovery work for several years including more than 25 years of experience in Project Management, Inspections, Quality Control, and Supervision in federal, state, municipal, commercial, and residential construction. Mr. Rodriguez's responsibilities include geo-technical, utilities, structural steel fabrication, structural concrete, pavement, and erosion control. Since working for Ceres, Mr. Rodriguez has been a Quality Control Manager on projects in Miami Beach, Davie, West Palm Beach, and North Miami, Florida.

#### PROFESSIONAL EXPERIENCE:

- **North Dakota Floods 2011.** Quality Control Manager for Minot and Ward County, ND. Removal of emergency levees, rock, rubble and other associated materials from spring 2011 flood fight.
- **Alabama Tornadoes 2011.** Quality Control and Operations Planner. Managed zone assignments and daily operations for subcontractors involved in hauling and reduction of debris from the April tornadoes.
- **Hurricane Ike 2008.** Quality Control and Safety Manager for debris removal and disposal for 11 different locations; Oversight of approximately 100 QC personnel. Trained and supervised 100+ Quality Control & Safety Officers assigned to the mission. Provided frequent and detailed progress reports to management and Government officials. Maintained and supervised official project logs and documentation files. Provided directions for planning, scheduling, and engineering functions as required. Submitted weekly report to USACE.
- **Hurricane Rita 2005.** Quality Control Manager for debris removal and disposal of approximately 4.5 million cubic yards of hurricane material; reduction of over 1.1 million cubic yards of debris.
- **Hurricane Katrina 2005.** Quality Control Manager for debris removal and disposal of over 13 million cubic yards of hurricane debris in 11 Louisiana Parishes; trimming and removal of over 165,000 hazardous trees in Louisiana and Mississippi; management of over 300 quality control personnel, demolition, leaves restoration and site restoration work for over 50 TSDR sites across southern Louisiana. Trained and supervised over 600 Quality Control Officers assigned to the mission. Worked in conjunction with compliance, safety and customer personnel to certify workforce and adherence to USACE for standards and procedures. Also provided subcontractor management and administration for emergency temporary roofing installation in Mississippi
- **U.S. Forest Service, Aviary Hospital 2005.** Project management and quality control for building construction of Aviary Bird Hospital in Caribbean National Forest, Puerto Rico. Ensured compliance to all company, client, project policies, procedures, and standards.
- **Hurricanes Jeanne & Frances 2004.** Manager and quality control for the emergency temporary roofing installation project in Florida; Subcontract administration for the project in 13 Florida counties. Trained and supervised on site Quality Control Officers. Prepared weekly report and submittals to USACE.
- **Hurricane Charley 2004.** Quality Control Manager for emergency temporary roofing installation project in 4 Florida counties. Trained and supervised on site Quality Control Officers. Prepared weekly report and submittals to USACE.
- **U.S. Army Corps of Engineers, Trinity River 2004.** Project Management and quality control support to Trinity River Dallas Floodway Extension project including excavation and construction of swales, wetland, levees, and flood conveyance in Texas.

#### EDUCATION/CERTIFICATIONS

- Bachelor's degree, Civil Engineering, University of Purdue, Indiana
- CERES – Asbestos, Leads & Hazardous Materials
- USACE- Construction Quality Management for Contractors
- OSHA- Construction Safety & Health
- ISO 9000
- CIV - PMP Project Manager Professional
- RED CROSS- CPR & First Aid
- Languages: English, Spanish, Italian (Intermediate), French (intermediate)

### Zach J. Schultz, Project Superintendent

After over a decade as a Heavy Equipment operator, Mr. Schultz began to take on more responsibility, first as a construction foreman and eventually as a superintendent. He has carved a notable career in work that requires meticulous oversight and a strong regard for safety.

#### PROFESSIONAL EXPERIENCE

- **June 2014 - Current- General Superintendent** *Ceres Environmental Services* – Manage superintendents, foremen, build and day to day operations. Oversaw multimillion dollar levee projects in southern Louisiana. Manage the cost of daily operations to ensure a successful completion of projects. Work directly with land owners of pit locations, and project owner's representatives. Oversight of cleanup in Miami Beach, Florida and Savannah, Georgia. Superintendent for the fire reclamation in Napa County California.
- **July 2013-May 2014 - Reclamation Superintendent-** *MK Weeden Construction-* Managed reclamations of oil well locations in the Bakken oil field, including but not limited to overseeing scrapers, dozers, and other excavating equipment. Worked with HESS oil and representatives, using Heavy Job management programing and adhering to tight budgeting and safety guidelines.
- **July 2012-July 2013 Excavating -Superintendent-** *Snow Mountain Services* - Manage all scopes of work from mass excavating, pipe welding, utility installation and pump house building/assembly. Instrumental in the design, build, and maintenance of ski runs and mountainous roads. Successfully constructed a 10 million gallon snowmaking reservoir. Lead superintendent on pump house construction for the Arizona Snow Bowl.
- **November 2009-2016 -Grooming Foreman** - *The Canyons Ski Area (Park City, Utah)* • Heavy equipment operator responsible for grooming and excavating crews including scheduling, hiring, and personnel matters. Undertook the design, construction, and safety of a ski lift used by thousands of visitors daily during peak season. Also, lead a team in surveying the land and building small offices and other buildings on the mountain range.
- **May, 2004 – December 2008-Foreman / Operator** - *Snow Mountain Engineering (Park City, Utah U.S.A. / Whistler B.C. Canada)* Operator of heavy equipment including the following: excavators, bulldozers, front end loaders, and haul trucks. Experienced with steel pipe (welded and Zap-Lok) ductile iron pipe, H.D.P.E, conduit, C900 and other types of buried utilities. Assisted in management of multimillion dollar service and utility projects. Worked directly with welding crews. Responsible for field design of summer trails including but not limited to mountain bike / mountain board trails, and build trials parks. Managed all General laborers, performed scheduling, project estimating and project forecasting.
- **Aug, 2003 - May, 2004-Director of Snow Surfaces** - *Moonlight Basin Ski Area (Big Sky Montana)* Managed grooming/snow making departments. Maintained and repaired grooming equipment.
- **June, 1997 – March 2003 Heavy Equipment Operator / Foreman** – *Canyons Resort-* Participated in building the fourth largest ski resort in the US. Worked directly in field design, safety, and development of ski lifts and ski trails.

#### EDUCATION/CERTIFICATIONS

- **40 Hour HAZWOPER Training, Certificate Number 1712141219955**
- CPR certified
- H2S Safety
- OSHA 10
- Ground disturbance training and HESS training
- Heavy Bids 101 formal training

#### EQUIPMENT

|                                     |                         |
|-------------------------------------|-------------------------|
| Excavators (Cat 315-375)            | Articulated haul trucks |
| Bulldozers (Cat D5-D9L)             | Fork lifts              |
| Front and end loaders (Cat 950-980) | Snow Cats               |
| Skid steers                         |                         |



### Daniel Ortiz Soto, Site Manager

Mr. Ortiz has 11 years' experience with Ceres Environmental Services, Inc. in debris processing and in the heavy construction field, including eight years as a supervisor. Mr. Ortiz's management experience includes multiple disaster recovery projects where he has held positions of Site Manager, TDSR Manager, Field Superintendent, and Crew Foreman. Mr. Ortiz has experience in planning, scheduling, and directing crews, reading plans, and staking grade. He has significant emergency response experience in operating equipment used for sorting, processing, and disposal of mixed, vegetative and C & D hurricane debris.

### PROFESSIONAL EXPERIENCE

- **Winter Storm Alfred 2011.** Site manager for grinding of vegetative debris. Ceres managed over 320,000 CY of debris in two locations.
- **Flood Control, U.S. Army Corps of Engineers, Rio Puerto Nuevo 2008,** Site Manager for Floodway Control project which included river channelization and levee construction, clearing and grubbing in Puerto Rico; Management of approximately construction 5 crews
- **Hurricane Rita 2005,** Site Management for debris removal and disposal of approximately 4.5 million cubic yards of hurricane material; Lead reduction and processing of over 1.1 million cubic yards of debris
- **Hurricane Katrina 2005,** Site Manager for area reducing and processing of hurricane material; Operations management to TDSR sites for processing and disposal of material; Management of reduction and processing crews
- **Hurricanes Jeanne & Frances 2004,** Site Management for emergency temporary roofing installation in Florida
- **U.S. Army Corps of Engineers, Trinity River 2004,** Crew Foreman for Trinity River Dallas Floodway Extension project which included excavation and construction of swales, wetland, levees, and flood conveyance in Texas
- **U.S. Forest Service, Aviary Hospital 2005,** Crew Foreman and operations management for building construction of Aviary Bird Hospital which included site preparation and grading in Caribbean National Forest, Puerto Rico
- **U.S. Army Corps of Engineers, Lake Cerillos 2000,** Crew Foreman for flood control, water supply , recreation, fish & wildlife enhancement and channel improvements to Lake Cerillos in Puerto
- **Hurricane Georges 1998,** Crew Foreman and Site Management for removal, processing and disposal of 2.3 cubic million yards of mixed hurricane debris; Management of TDSR site

### EDUCATION/CERTIFICATIONS

- Bilingual – Fluent in English and Spanish

### Jakob Thompson, Health and Safety Officer

Mr. Thompson has 13 years' experience in the health and safety field. His firefighting, EMT and military experience provide him knowledge of a wide range of biological, chemical, and physical hazards. He has experience managing risk for himself and others in dangerous situations. His overseas experience in the military provides a reliable baseline for work in emergency response situations under less-than-ideal conditions. Mr. Thompson holds multiple OSHA and first aid certifications.

#### PROFESSIONAL EXPERIENCE

- **Environmental Health and Safety Officer** January 2012 – present, Truitier Landfill, Port-au-Prince, Haiti. Responsible for compliance with Site Health and Safety plan. Responsible for preventing unauthorized site entry and keeping track of all individuals onsite. Responsible for site security during working hours. Monitors weather broadcasts to ensure air quality and site conditions are conducive to a safe work environment. Holds daily Site Health and Safety briefings.
- **Security Forces (Military Police)**, Air National Guard, December 2005 - December 2011. Carried out law enforcement duties, and provided security for various government resources, including installation entry control. Specific experience and achievements:
  - Deployed to Kirkuk, Iraq, in direct support of Operation Iraqi Freedom, January-August 2009
  - Provided security for Admiral Michael Mullen, Chairman of the Joint Chiefs of Staff, during his visit to Kirkuk
  - Accounted for over 800 weapons and 100,000 rounds of ammunition daily as a flight armorer
  - Attended Airman Leadership School at Malmstrom Air Force Base, Montana, November-December 2009
  - Earned promotion to Staff Sergeant in just over four years of service
- **Firefighter/Emergency Medical Technician (EMT)**, Lowell Fire Protection District Lowell, OR, December 2007 - December 2008. Served the community of Lowell and the surrounding area, acquiring training and skill development as a first responder, by gaining experience from a wide range of incidents, such as: structural fires, wildfires, motor vehicle accidents, swift-water river rescues, and a large variety of medical emergencies.
- **Firefighter/EMT**, Sheridan Fire Department Sheridan, CO, June 2003 - June 2005. Continued to hone EMT abilities, while also developing a higher proficiency for firefighting and rescue operations.
- **EMT**, Action Care Ambulance Denver, CO, June 2002 - June 2005. Worked closely with nearly every municipal fire department in the entire Denver metro area.
- **Wildland Firefighter** (Seasonal), Bureau of Land Management Las Vegas, NV, May - October 1999. Worked as a member of an engine crew to combat the spread of fast-moving wildfires as they occurred throughout the state of Nevada, and into parts of southern Idaho.

#### EDUCATION/CERTIFICATIONS

- BAS in Business Administration - Public Service/Safety, Pensacola State College, Pensacola, FL (in progress)
- AS in Criminal Justice, Community College of the Air Force, Montgomery, AL
- AAS in Fire Science & Technology, Red Rocks Community College, Lakewood, CO
- Emergency Medical Technician Certification – Colorado 2002-2008, Oregon 2008-2009, National Registry 2002
- Firefighter-I Certification – Colorado 2002, Oregon 2008
- Hazardous Materials Training for Emergency Responders 2002
- OSHA 10 Hour Certification
- OSHA 30 Hour Certification
- OSHA 24 and 40-hour Hazwoper Certification

### Brent Whitten, Project Manager/Project Superintendent

Mr. Whitten has been involved in debris management and disaster recovery services for 13 years. His work has ranged from demolition of residential and commercial sites after Hurricane Katrina to quality control for the U.S. Army Corps of Engineers to environmental sampling and monitoring after Hurricane Isaac. He is FEMA-certified in Debris Operations and the Incident Command System. He is also a FEMA-certified Disaster Housing Inspector. His responsibilities include direct supervision of a project and ensuring compliance with all safety and quality control regulations. Mr. Whitten brings strong organizational skills and the ability to motivate to any job.

### PROFESSIONAL EXPERIENCE

- **Southeast Tornadoes 2017.** Provided direct supervision on post-tornado debris management project for Dougherty County. The project involved collection, removal and processing of over 650,000 cubic yards of debris.
- **Linfield Hunter & Junius Inc., USACE New Orleans District, 2014-2016.** Quality Assurance Representative for USACE Construction Division. Responsible for conferring with the Construction Division in clarifying deviations or inadequacies in plans, impractical specifications and unworkable schedules.
- **SMC Buildings, Design/Build New Commissary, Fort Polk, LA, May – October 2014.** Quality Control Manager for design/build project. Responsible for maintaining the project submittal log and all other project specific quality control reports. Assembled project closeout documents that include O&M manuals, as-builts, and warranties.
- **Great Lakes Dredge & Dock, January – May 2014.** Quality Control Manager for construction project. Responsible for conducting QC meetings, perform the three phases of control, perform submittal review and approval and perform necessary QA/QC checks on all survey submittals.
- **Hurricane Isaac, CTEH/Providence Engineer and Environmental, 2012.** Conducted environmental sampling and data collection. Assisted in conducting research performing investigations for the purpose of identifying, abating, or eliminating sources of pollutants or hazards. Conducted air, water and/or soil sampling, meteorological monitoring.
- **Infinity Construction, St. Charles Parish, LA, February – September 2012.** Responsible for managing, implementing and enforcing the Accident Prevention Plan and the 385-1-1. Responsible for managing and implementing the QC Plan.
- **Benetech, LLC, New Orleans, LA, 2010-2012.** Safety Manager and Quality Control Manager for projects under Benetech. Responsible for overseeing and enforcing Benetech's safety program for various USACE construction jobs ranging from \$7,000,000 to \$25,000,000.
- **AquaTerra Contracting, New Orleans, LA, 2008-2010.** Safety Manager and Quality Control Manager on USACE job sites. Ensured proper safety was being followed per 385-1-1 and company safety policy. Prepared site specific AHA's. Implemented Accident Prevention Plan. Trained all employees on safety procedures. Conducted weekly safety meetings.
- **Environmental Chemical Corp., New Orleans, LA, 2006-2008.** Supervised the decommissioning, demolition, and disposal of privately properties in accordance with applicable federal, state and local requirements. Supervised the demolition of over 200 homes and commercial structures destroyed by Hurricane Katrina.
- **Post Buckley Schuh & Jernigan, Inc., 2004-2006.** Environmental Inspector and Evacuation Plan Writer following Hurricanes Wilma, Katrina Charley, Frances, and Jean.

### EDUCATION/CERTIFICATIONS

- |                                            |                                                                |
|--------------------------------------------|----------------------------------------------------------------|
| ▪ BS, Wilberforce University.              | ▪ FEMA IS-100 ICS                                              |
| ▪ FEMA IS-102 FEMA Response Partners       | ▪ FEMA IS-631 Public Assistance                                |
| ▪ FEMA IS-632 Debris Operations            | ▪ OSHA 30 Hour Construction Safety                             |
| ▪ OSHA 40 Hour Hazwoper Training           | ▪ USACE Training Safety & Health EM 385-1-1                    |
| ▪ FEMA IS-00035.15 Safety Orientation 2015 | ▪ U.S. Army Corps of Engineers QCS/RMS Training                |
| ▪ FEMA Disaster Housing Inspector (PARR)   | ▪ U.S. Army Corps of Engineers Construction Quality Management |
| ▪ E-QIP # 3943088                          | ▪ First Aid/CPR/AED                                            |



### Andy Wright, Project Manager

Mr. Wright is an experienced project manager who has been involved in a broad range of debris management and disaster recovery services. His work has ranged from quality control, project management, government liaison, and site management for jurisdictions varying from small towns to the U.S. Army Corps of Engineers. His responsibilities include providing direction to drivers and project supervisors, coordinating daily communications with City and County officials and emergency management personnel, monitoring project cost, and leading operations with vegetative debris and construction debris.

### PROFESSIONAL EXPERIENCE

- **Hurricane Michael 2018-2019.** Project Manager in Jackson County, Florida for performance of 70-hour Cut and Push for debris generated by Hurricane Michael, as well as for ongoing debris management services managed by FDOT following the Cut and Push project.
- **Hurricane Florence 2018.** Project Manager and Operations Supervisor for bio-waste disposal projects for the North Carolina Department of Agriculture and Consumer Services.
- **Connecticut Microburst/Tornadoes 2018.** Project Manager for Town of Brookfield project involving clean-up following the May tornado.
- **Nor'easters 2018.** Storm Expert Representative on behalf of Ceres in Boston, Massachusetts and Baltimore, New Jersey.
- **Hurricane Irma 2017.** Project Manager for Pinellas County, Pasco County, and Palm Beach Gardens FL clearing both vegetative and C&D debris generated by the hurricane.
- **Hurricane Harvey 2017.** Project Manager in for clean-up for more than 80,000 CY of debris in Houston, TX.
- **Southeast Tornadoes 2017.** Project Manager in Albany, GA for removal and disposal of over 860,000 CY of debris.
- **California Wildfires 2017.** County Manager for U.S. Army Corps of Engineers recovery project in Lake, Mendocino & Napa Counties following the fires between October and December of 2017.
- **Hurricane Mathew 2016.** Project Manager for several projects coordinated by the SC DOT for clearing debris in Jasper, Hampton, and Berkeley Counties.
- **Hurricane Matthew 2016.** Project Supervisor responsible for planning and setup in Savannah, Georgia.
- **Louisiana Floods, 2016.** Quality Control Specialist for Livingston Parish project involving clean-up following heavy rains and flooding in Louisiana in August 2016.

### Clayton Ross Young, Project Manager

Mr. Young has experience in project management and field supervisor for disaster recovery projects and construction projects. He has expertise in safety and regulation compliance, team building and leadership, budget forecasting and client/community relationship management. Mr. Young has lead projects following disaster such as hurricanes, floods and tornadoes.

#### PROFESSIONAL EXPERIENCE

- **Hurricane Harvey 2017.** Project Manager for Ceres response to the City of Pearland, Texas following Hurricane Harvey.
- **Louisiana Flooding 2016.** Field assessment lead during projects for Livingston Parish and Denham Springs following heavy rains and flooding in Louisiana.
- **Moore, OK Tornado 2013.** Field assessment lead for project response to the City of Moore, Oklahoma following an EF5 tornado.
- **Hurricane Isaac 2012.** Field Supervisor for response to jurisdictions in Louisiana following Hurricane Isaac.
- **Superstorm Sandy 2012.** Field Supervisor for cleanup efforts in New York and New Jersey after Superstorm Sandy.
- **Well Bore, Williston, ND.** Field Supervisor for Baker Hughes.

#### EDUCATION/CERTIFICATIONS

- B.S. Political Science, Business Administration & Management, University of Mississippi
- National Safety Council CPR Course
- OSHA 10-Hour Certification
- 100+ Hours of Disaster Relief Professional Development
- National Safety Council First Aid Course
- H2S Certified

### Timothy Zanor, Imaging Supervisor, IT Support

Mr. Zantor brings 16 years of experience to Ceres of direct and remote computer support administration with extensive experience in multi-workstation and server configurations. Mr. Zantor is responsible for Ceres' electronic document library, image scanning and maintenance of electronic document retention guidelines. He is proficient in software including Maxwell Systems, Citrix, RMS/QCS, SQL Servers, VOIP Systems, Blackberry Servers and Exchange Servers.

### PROFESSIONAL EXPERIENCE

- **Mississippi Tornado 2014** providing network administration, technical support, imaging and systems maintenance support to tornado recovery and clean-up efforts in Mississippi.
- **Alabama Tornadoes 2014** providing network administration, technical support, imaging and systems maintenance support to tornado recovery efforts in Alabama.
- **Winter Storm Pax 2014** providing network administration, technical support, imaging and systems maintenance support to disaster response contract in Georgia and North Carolina.
- **Hurricane Isaac 2012** providing network administration, technical support, imaging and systems maintenance support to hurricane recovery contracts in Louisiana.
- **Winter Storm Alfred 2011** providing network administration, technical support, imaging and systems maintenance support to winter storm recovery projects in Connecticut.
- **North Dakota Flood Recovery 2011** providing network administration, technical support, imaging and systems maintenance support to flood recovery operations.
- **Hurricane Irene 2011** providing network administration, technical support, imaging and systems maintenance support to hurricane recovery operations in Virginia and North Carolina.
- **Alabama Tornadoes April 2011**, Network administrative, imaging and systems maintenance support to debris clean up in nine Alabama locations which included trimming, loading, and hauling of debris. Also administrated data management and tabulation for Jefferson County and Jasper.
- **Haiti Earthquake 2010 - present**, providing network administration, technical support, imaging and systems maintenance support to earthquake recovery operations in Port-au-Prince, Haiti.
- **Ice Storm 2009**, Network administrative, imaging and systems maintenance support to emergency debris clean up after Winter ice storm which included trimming, loading, and hauling of vegetative debris for county rights-of-ways in Kentucky
- **Hurricane Ike 2008**, System and electronic resources administration and operations support to county and city debris removal and disposal in Texas
- **Hurricane Gustav 2008**, Procurement, installation and configuring of network servers and workstations in support of field operations for emergency debris removal and disposal of over 1.9 million cubic yards of debris in Louisiana; Imaging support for debris tickets; Creation of wide area network (WAN) for secure TDSR sites and field offices; Maintenance management of network systems and electronic resources
- **Hurricane Dolly 2008**, Network administration and system maintenance support to debris removal, processing and disposal operations from county rights-of-ways in Texas
- **Iowa Flood 2008**, System support including network and internet access security to field operations for debris removal and disposal which also included white goods, C & D, and household hazardous waste removal and disposal in Iowa
- **Flood Control, Rio Puerto Nuevo, Rio Fajardo 2007**, Procurement, configuration, and IT support for Floodway Control (USACE) project in Puerto Rico
- **U.S. Army**, Aviation Battalion 1<sup>st</sup> Platoon Utility and Battalion Commanders Helicopter Crew Chief, Aviation Life Support Officer, and NBC Officer responsible for nuclear, biological, and chemical warfare prevention.

### EDUCATION/CERTIFICATIONS

- Program Microcomputers Specialist, Century College
- Bachelor's degree, Information Technology, Colorado Technical University (in progress)
- Network Operating Systems training: Novell2.x, 3.1x, 4, & 5; Microsoft SBS; and Microsoft LAN
- LaserFiche Administrator, user ver. 8.0 training; LaserFiche Quick Fields ver. 7.0 training



## Employee Certifications

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|  <p><b>Emergency Management Institute</b></p> <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DAVID A PREUS</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00100.a</b><br/><b>Introduction to the Incident Command System, ICS-100</b></p> <p>Issued this 25th Day of May, 2009</p> <p>0.3 IACET CEU</p> <p><i>Cortez Lawrence, PhD</i><br/>Superintendent<br/>Emergency Management Institute</p>                                                                                                                                                                                                                                                                                                                                                                                                              | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Chuck Owens</li> <li>■ David Preus</li> <li>■ Dawn Brown</li> <li>■ Derek Pruner</li> <li>■ Earl Lutz</li> <li>■ Gail Hanscom</li> <li>■ Karl Dix</li> <li>■ Mike Hansen</li> <li>■ Patricia Macey</li> <li>■ Steve Johnson</li> <li>■ Tia Laurie</li> <li>■ Jason Alber</li> </ul> |
|  <p><b>Emergency Management Institute</b></p> <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>PATRICIA C MACEY</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00200.b</b><br/><b>ICS for Single Resources and Initial Action Incident, ICS-200</b></p> <p>Issued this 22nd Day of December, 2010</p> <p>0.3 IACET CEU</p> <p><i>Viktor Schulz-Milroe</i><br/>Superintendent (Acting)<br/>Emergency Management Institute</p>                                                                                                                                                                                                                                                                                                                                                                                   | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Chuck Owens</li> <li>■ Derek Pruner</li> <li>■ Earl Lutz</li> <li>■ Gail Hanscom</li> <li>■ Mike Hansen</li> <li>■ Patricia Macey</li> <li>■ Steve Johnson</li> <li>■ Jason Alber</li> </ul>                                                                                        |
|  <p><b>Certificate of Achievement</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>Gail M. Hanscom</b></p> <p>Has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of requirements of the</p> <p><b>IS-300</b><br/><b>INTERMEDIATE INCIDENT COMMAND SYSTEM COURSE</b></p> <p>as prescribed by the<br/>Minnesota Department of Public Safety,<br/>Division of Homeland Security and Emergency Management<br/>And Federal Emergency Management Agency</p> <p>This training sponsored and coordinated by<br/>the Champlin Office of Emergency Management<br/>Champlin, Minnesota<br/>Issued this 1st day of June, 2007</p> <p><i>Daniel Schuman</i><br/>Instructor</p> <p>This Course meets the requirements for 12 hours of continuing education as mandated by the National Registry of Emergency Medical Technicians</p> <p>Minnesota 2007 credits awarded for:<br/>Gail M. Hanscom</p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Earl Lutz</li> <li>■ Gail Hanscom</li> <li>■ Mike Hansen</li> <li>■ Patricia Macey</li> <li>■ Steve Johnson</li> </ul>                                                                                                                                                              |

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|  <p><b>Certificate of Achievement</b><br/>This Certificate of Achievement is to acknowledge that</p> <p><b>Gail M. Hanscom</b></p> <p>Has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of requirements of the</p> <p><b>IS-400<br/>ADVANCED INCIDENT COMMAND<br/>SYSTEM COURSE</b><br/>as prescribed by the<br/>Minnesota Department of Public Safety,<br/>Division of Homeland Security and Emergency Management<br/>And Federal Emergency Management Agency</p> <p><i>This training sponsored and coordinated by<br/>the Champlin Office of Emergency Management<br/>Champlin, Minnesota<br/>Issued this 1<sup>st</sup> day of June, 2007</i></p> <p><i>David Schuman</i><br/>Instructor</p> <p><small>This Course meets the requirements for 12 hours of continuing education as measured by the National Registry of Emergency Medical Technicians<br/>Minnesota POST credits applied for</small></p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Earl Lutz</li> <li>▪ Gail Hanscom</li> <li>▪ Mike Hansen</li> <li>▪ Patricia Macey</li> <li>▪ Steve Johnson</li> </ul>                                                                                          |
|  <p><b>Emergency Management Institute</b></p> <p><br/><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>TIA N LAURIE</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00700<br/>National Incident Management System<br/>(NIMS), An Introduction</b></p> <p><i>Issued this 22nd Day of December, 2008</i></p> <p><i>Charles L. Gignone, PhD</i><br/>Superintendent<br/>Emergency Management Institute</p> <p><small>0.3 CEU</small></p>                                                                                                                                                                                                                                                                                       | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Chuck Owens</li> <li>▪ Derek Pruner</li> <li>▪ Earl Lutz</li> <li>▪ Gail Hanscom</li> <li>▪ Karl Dix</li> <li>▪ Mike Hansen</li> <li>▪ Patricia Macey</li> <li>▪ Steve Johnson</li> <li>▪ Tia Laurie</li> </ul> |
|  <p><b>Emergency Management Institute</b></p> <p><br/><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>JASON ALBER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00800.b<br/>National Response Framework, An Introduction</b></p> <p><i>Issued this 11th Day of July, 2016</i></p> <p><i>Tony Russell</i><br/>Superintendent<br/>Emergency Management Institute</p> <p><small>0.3 IACET CEU</small></p>                                                                                                                                                                                                                                                                                                               | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Chuck Owens</li> <li>▪ Derek Pruner</li> <li>▪ Karl Dix</li> <li>▪ Patricia Macey</li> <li>▪ Tia Laurie</li> <li>▪ Jason Alber</li> </ul>                                                                       |

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| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00001</b><br/>Emergency Program Manager<br/>An Orientation to the Position</p> <p>Issued this 22nd Day of April, 2010</p> <p>1.0 IACET CEU</p>   <p>Cortez L. Lawrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Derek Pruner</li> </ul>                        |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>TIA N LAURIE</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00010</b><br/>Animals in Disaster, Awareness and Preparedness</p> <p>Issued this 31st Day of December, 2008</p> <p>1.0 CEU</p>  <p>Cortez L. Lawrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p>                                                                                                   | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Tia Laurie</li> </ul>                          |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>JASON ALBER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00026</b><br/>Guide to Points of Distribution</p> <p>Issued this 11th Day of July, 2016</p> <p>0.4 IACET CEU</p>   <p>Tony Russell<br/>Superintendent<br/>Emergency Management Institute</p>                                       | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Derek Pruner</li> <li>▪ Jason Alber</li> </ul> |



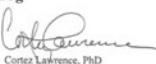
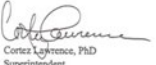
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| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>JASON ALBER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00033.16</b><br/><b>FEMA Initial Ethics Orientation 2016</b></p> <p><i>Issued this 11th Day of July, 2016</i></p>  <p>0.1 IACET CEU</p>  <p>Terry Russell<br/>Superintendent<br/>Emergency Management Institute</p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Derek Pruner</li> <li>▪ Jason Alber</li> </ul>                       |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>TIA LAURIE</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00102</b><br/><b>Deployment Basics for FEMA Response Partners</b></p> <p><i>Issued this 2nd Day of January, 2009</i></p>  <p>Cortez LeGrance, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0.1 CEU</p>                                                                          | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Derek Pruner</li> <li>▪ Tia Laurie</li> <li>▪ Jason Alber</li> </ul> |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>JASON ALBER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00120.a</b><br/><b>An Introduction to Exercises</b></p> <p><i>Issued this 8th Day of July, 2016</i></p>  <p>0.5 IACET CEU</p>  <p>Terry Russell<br/>Superintendent<br/>Emergency Management Institute</p>     | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Derek Pruner</li> <li>▪ Jason Alber</li> </ul>                       |

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| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00130</b><br/>Exercise Evaluation and Improvement Planning</p> <p>Issued this 20th Day of April, 2010</p>  <p>0.5 IACET CEU</p> <p><i>Cortez Lawrence, PhD</i><br/>Superintendent<br/>Emergency Management Institute</p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul>                        |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00139</b><br/>Exercise Design</p> <p>Issued this 21st Day of April, 2010</p>  <p>1.5 IACET CEUs</p> <p><i>Cortez Lawrence, PhD</i><br/>Superintendent<br/>Emergency Management Institute</p>                           | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul>                        |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>JASON ALBER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00230.d</b><br/>Fundamentals of Emergency Management</p> <p>Issued this 8th Day of July, 2016</p>  <p>0.6 IACET CEU</p> <p><i>Tony Russell</i><br/>Superintendent<br/>Emergency Management Institute</p>                | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> <li>■ Jason Alber</li> </ul> |

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| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>JASON ALBER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00235.c</b><br/><b>Emergency Planning</b></p> <p>Issued this 8th Day of July, 2016</p>   <p>0.5 IACET CEU</p>                                            | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Derek Pruner</li> <li>▪ Jason Alber</li> </ul> |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>JASON ALBER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00240.b</b><br/><b>Leadership and Influence</b></p> <p>Issued this 11th Day of July, 2016</p>   <p>0.5 IACET CEU</p>                                 | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Derek Pruner</li> <li>▪ Jason Alber</li> </ul> |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>JASON ALBER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00288.a</b><br/><b>The Role of Voluntary Agencies in Emergency Management</b></p> <p>Issued this 11th Day of July, 2016</p>   <p>1.0 IACET CEU</p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Derek Pruner</li> <li>▪ Jason Alber</li> </ul> |

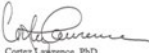


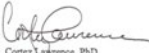
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| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00293</b><br/>Mission Assignment Overview</p> <p>Issued this 30th Day of March, 2010</p>  <p>0.3 IACET CEU</p>  <p>Cortez Lawrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p>                      | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul>                         |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>TIA LAURIE</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00630</b><br/>Introduction to the Public Assistance Process</p> <p>Issued this 21st Day of December, 2009</p>  <p>0.2 IACET CEU</p>  <p>Cortez Lawrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Patricia Macey</li> <li>■ Tia Laurie</li> </ul> |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00631</b><br/>Public Assistance Operation I</p> <p>Issued this 7th Day of April, 2010</p>  <p>0.7 IACET CEU</p>  <p>Cortez Lawrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p>               | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> <li>■ Karl Dix</li> </ul>     |

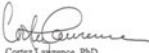
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| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>TIA N LAURIE</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00632</b><br/><b>Intro to Debris Opers in FEMA's Public Assis. Prg</b></p> <p>Issued this 8th Day of August, 2008</p> <p>0.5 CEU</p>  <p>Cortez Lawrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p>                                                                              | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Derek Pruner</li> <li>▪ Karl Dix</li> <li>▪ Tia Laurie</li> <li>▪ Jason Alber</li> </ul> |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>JASON ALBER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00701.a</b><br/><b>NIMS Multiagency Coordination System (MACS)</b></p> <p>Issued this 8th Day of July, 2016</p> <p>0.5 IACET CEU</p>   <p>Tony Russell<br/>Superintendent<br/>Emergency Management Institute</p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Derek Pruner</li> <li>▪ Karl Dix</li> <li>▪ Jason Alber</li> </ul>                       |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00703.a</b><br/><b>NIMS Resource Management</b></p> <p>Issued this 13th Day of April, 2010</p> <p>0.3 IACET CEU</p>   <p>Cortez Lawrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p>     | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>▪ Derek Pruner</li> <li>▪ Karl Dix</li> </ul>                                              |

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| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00801</b><br/><b>Emergency Support Function (ESF) #1</b><br/><b>Transportation</b></p> <p>Issued this 15th Day of April, 2010</p>   <p>Cortez Legrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0 IACET CEU</p>                     | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul> |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00802</b><br/><b>Emergency Support Function (ESF) #2</b><br/><b>Communications</b></p> <p>Issued this 15th Day of April, 2010</p>   <p>Cortez Legrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0 IACET CEU</p>                 | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul> |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00803</b><br/><b>Emergency Support Function (ESF) #3</b><br/><b>Public Works and Engineering</b></p> <p>Issued this 15th Day of April, 2010</p>   <p>Cortez Legrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0 IACET CEU</p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul> |

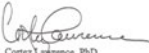


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| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00804</b><br/>Emergency Support Function (ESF) #4<br/>Firefighting</p> <p>Issued this 16th Day of April, 2010</p>   <p>Cortez Loggins, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0 IACET CEU</p>                                                | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul> |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00805</b><br/>Emergency Support Function (ESF) #5<br/>Emergency Management</p> <p>Issued this 16th Day of April, 2010</p>   <p>Cortez Loggins, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0 IACET CEU</p>                                    | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul> |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00806</b><br/>Emergency Support Function (ESF) #6<br/>Mass Care, Emerg. Assistance, Housing, Human Services</p> <p>Issued this 30th Day of March, 2010</p>   <p>Cortez Loggins, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0 IACET CEU</p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul> |

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| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00808</b><br/>Emergency Support Function (ESF) #8<br/>Public Health and Medical Services</p> <p>Issued this 17th Day of April, 2010</p>   <p>Cortez Legrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0 IACET CEU</p>          | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul> |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00809</b><br/>Emergency Support Function (ESF) #9<br/>Search and Rescue</p> <p>Issued this 17th Day of April, 2010</p>   <p>Cortez Legrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0 IACET CEU</p>                       | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul> |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00810</b><br/>Emergency Support Function (ESF) #10<br/>Oil and Hazardous Materials Response</p> <p>Issued this 17th Day of April, 2010</p>   <p>Cortez Legrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0 IACET CEU</p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul> |

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                           |
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| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00811</b><br/>Emergency Support Function (ESF) #11<br/>Agriculture and Natural Resources</p> <p>Issued this 17th Day of April, 2010</p>   <p>Cortez Lawrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0 IACET CEU</p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul> |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00812</b><br/>Emergency Support Function (ESF) #12<br/>Energy</p> <p>Issued this 17th Day of April, 2010</p>   <p>Cortez Lawrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0 IACET CEU</p>                        | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul> |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p><b>IS-00813</b><br/>Emergency Support Function (ESF) #13<br/>Public Safety and Security</p> <p>Issued this 17th Day of April, 2010</p>   <p>Cortez Lawrence, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0 IACET CEU</p>  | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul> |



|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-00814<br/>Emergency Support Function (ESF) #14<br/>Long-Term Community Recovery</p> <p>Issued this 17th Day of April, 2010</p>   <p>Cortez Lefevre, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0 IACET CEU</p>                    | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul>                        |
| <p><b>Emergency Management Institute</b></p>  <p><b>FEMA</b></p> <p>This Certificate of Achievement is to acknowledge that</p> <p><b>DEREK E PRUNER</b></p> <p>has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:</p> <p>IS-01900<br/>National Disaster Medical System (NDMS)<br/>Federal Coordinating Center Operations</p> <p>Issued this 18th Day of April, 2010</p>   <p>Cortez Lefevre, PhD<br/>Superintendent<br/>Emergency Management Institute</p> <p>0.3 IACET CEU</p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Derek Pruner</li> </ul>                        |
| <p><b>Certificate of Completion</b></p> <p>Awarded to</p> <p><b>Gail M. Hanscom</b></p> <p><b>Debris Management Planning for State, Tribal, and Local Officials</b></p> <p>National Hurricane Conference<br/>Orlando, Florida</p> <p>March 31–April 1, 2008</p> <p>Emergency Management Institute<br/>Federal Emergency Management Agency</p>  <p>Virginia Schifano-Milnes<br/>Acting Superintendent<br/>Emergency Management Institute</p>                                                                                                                                                                                                                                                                                                         | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ David Preus</li> <li>■ Gail Hanscom</li> </ul> |



**CERTIFICATE**  
**TIA LAURIE**

SE9-02-15-00029

has completed the Corps of Engineers and Naval Facility Engineering Command Training Course

**CONSTRUCTION QUALITY MANAGEMENT FOR CONTRACTORS - #784**

University of North Florida  
Jacksonville, FL

November 12, 2014  
Training Date(s)

NAVFAC SE

Functional District/ NAVFAC

Robert "Whit" Heffington P.E.  
NAVFAC SE C151 904-542-6680

CQM-C Manager

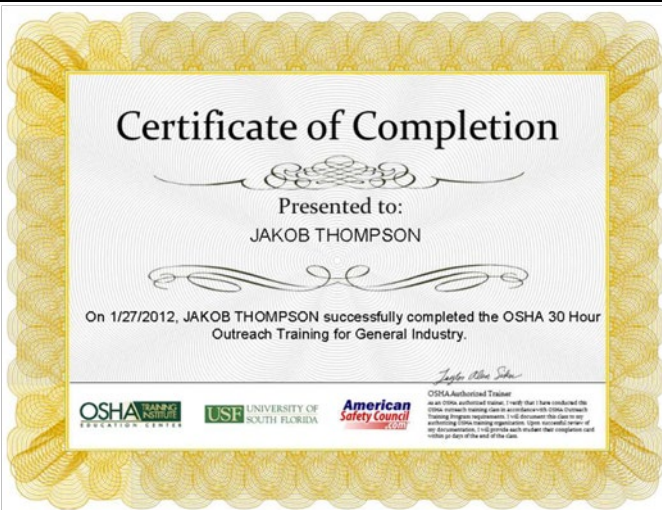
~~Handwritten signature~~

Facilitator/Instructor Sign: \_\_\_\_\_

91 12 2

**THIS CERTIFICATE EXPIRES FIVE YEARS FROM DATE OF ISSUE**

Florida Construction Industry Licensing Board – 10 Continuing Education Hours  
University of North Florida / NAVFAC SE - Provider # 0001345, Course # 0608220



### Ceres Employees Holding This Certification

- Gail Hanscom
- Chuck Owens
- David Davenport
- Derek Pruner
- Ron Rodriguez
- Tia Laurie



### Ceres Employees Holding This Certification

- David Davenport
- Huey DeVille
- Jake Thompson
- Mike Hansen
- Ron Rodriguez
- Steve Johnson

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  <p><b>OSHA</b><br/>Online OSHA Training</p> <p><b>Certificate of Course Completion</b></p> <p>Jakob Thompson      40 Hr HAZWOPER      04/22/2012 12:24 CST<br/>Student's Name      Course Title      Course Completion Date</p> <p>Student's Signature      2309315<br/>40      Certificate Number<br/># of hours approved</p> <p>I hereby attest that I have completed the above named safety course in accordance with the ethical guidelines defined by, <b>OSHA.com</b>. I acknowledge that I consumed all information and took all Partner quizzes and/or final tests.</p> <p>OSHA.com</p>                                                                                                                        | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ David Davenport</li> <li>■ Jake Thompson</li> <li>■ Patricia Macey</li> </ul> |
|  <p> <b>American Academy of CPR &amp; First Aid, Inc.</b></p> <p><i>This is to certify that</i><br/><b>GAIL HANSCOM</b><br/><i>has completed the course in</i><br/><b>Adult CPR</b></p> <p><i>This individual has successfully completed the above mentioned course, and has demonstrated proficiency in the subject by passing the examination, in accordance with the terms and condition of American Academy of CPR and First Aid, Inc.</i></p> <p>AB432673-ADL      07/24/2014      07/24/2016      J. Gowani MD<br/>Certification Number      Issue Date      Renewal Date      Director of Training<br/>Jehangir Gowani, MD</p> | <p><b>Ceres Employees Holding This Certification</b></p> <ul style="list-style-type: none"> <li>■ Chuck Owens</li> <li>■ Gail Hanscom</li> </ul>                                |





STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

5.3.b

CONSTRUCTION INDUSTRY LICENSING BOARD  
2601 BLAIR STONE ROAD  
TALLAHASSEE FL 32399-0783

(850) 487-1395

MCINTYRE, DAVID A  
CERES ENVIRONMENTAL SERVICES INC  
2635 CASEY KEY RD  
NOKOMIS FL 34275

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto [www.myfloridalicense.com](http://www.myfloridalicense.com). There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



DETACH HERE

RICK SCOTT, GOVERNOR

KEN LAWSON, SECRETARY

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD

LICENSE NUMBER

CGC1508764

The GENERAL CONTRACTOR  
Named below IS CERTIFIED  
Under the provisions of Chapter 489 FS.  
Expiration date: AUG 31, 2018

MCINTYRE, DAVID A  
CERES ENVIRONMENTAL SERVICES INC  
2635 CASEY KEY RD  
NOKOMIS FL 34275



ISSUED: 09/01/2016

DISPLAY AS REQUIRED BY LAW

SEQ # L160901000

Packet Pg. 367

Attachment: Ceres Environmental Services - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor

Licensee Details

Licensee Information

|                  |                                                                                           |
|------------------|-------------------------------------------------------------------------------------------|
| Name:            | MCINTYRE, DAVID A (Primary Name)                                                          |
| Main Address:    | CERES ENVIRONMENTAL SERVICES INC (DBA Name)<br>2635 CASEY KEY RD<br>NOKOMIS Florida 34275 |
| County:          | SARASOTA                                                                                  |
| License Mailing: |                                                                                           |
| LicenseLocation: |                                                                                           |

License Information

|                 |                              |
|-----------------|------------------------------|
| License Type:   | Certified General Contractor |
| Rank:           | Cert General                 |
| License Number: | CGC1508764                   |
| Status:         | Current,Active               |
| Licensure Date: | 03/24/2005                   |
| Expires:        | 08/31/2020                   |

Special Qualifications

|                       |                                       |
|-----------------------|---------------------------------------|
| Construction Business | Qualification Effective<br>03/24/2005 |
|-----------------------|---------------------------------------|

Alternate Names

|  |
|--|
|  |
|--|

# *State of Florida*

## *Department of State*

I certify from the records of this office that CERES ENVIRONMENTAL SERVICES, INC. is a Minnesota corporation authorized to transact business in the State of Florida, qualified on June 19, 1996.

The document number of this corporation is F96000003145.

I further certify that said corporation has paid all fees due this office through December 31, 2019, that its most recent annual report/uniform business report was filed on January 15, 2019, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Fifteenth day of January, 2019*



*A. [Signature]*  
Secretary of State

Tracking Number: 2309762310CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



**AMENDED  
CONTRACTOR AGREEMENT  
EMERGENCY DEBRIS HAULING & DISPOSAL  
Request for Proposal (RFP) 19-PW-16**

**THIS AGREEMENT** is made and entered into this \_\_\_\_\_ day of June, 2019, by and between Ceres Environmental Services, Inc., duly authorized to conduct business in the State of Florida and whose address is 6968 Professional Parkway East, Sarasota, FL 34240, hereinafter, called "CONTRACTOR," and the **CITY OF HOLLY HILL**, a political subdivision of the State of Florida, whose address is 1065 Ridgewood Ave, Holly Hill, FL 32117, the **CITY OF NEW SMYRNA BEACH**, a political subdivision of the State of Florida, whose address is 210 Sams Ave., New Smyrna Beach, FL 32168 and the **CITY OF SOUTH DAYTONA**, a political subdivision of the State of Florida, whose address is 1672 S. Ridgewood Ave, South Daytona, FL 32139, hereinafter called "CITIES."

**SECTION 1. AGREEMENT.** The terms of this Agreement, together with the incorporation of the terms and conditions of the Request for Proposal (RFP #19-PW-16), and any exhibits, schedules, and attachments hereto, and any and all amendments relating to same, and any and all submittals from CONTRACTOR, constitute the entire Agreement between the individual Cities and CONTRACTOR. This Agreement is the final, complete and exclusive expression of the terms and conditions of the parties' Agreement. Any and all prior agreements, representations, negotiations, and understandings made by the parties, oral or written, expressed or implied, are hereby superseded and merged herein.

**SECTION 2. TERM OF AGREEMENT.** The term of this Agreement shall be for five (5) years from the date of award with five (5), one (1) year renewal options. Renewal options may be exercised at the discretion of each of the Cities based on performance of the company and adherence to the terms and conditions set forth in the RFP documents. Each City retains the sole right to determine whether the renewal option shall be granted.

**SECTION 3. COMPENSATION.** For Services rendered, the individual Cities of the Joint Procurement shall pay the CONTRACTOR reimbursable expenses per the rate sheet "Attachment 1", including or excluding reimbursable expenses as mutually agreed upon by the individual Joint Procurement Cities. Unless otherwise agreed in a Scope of Services, the CONTRACTOR will invoice the individual CITIES of the Joint Procurement monthly based upon the CONTRACTOR's estimate of the portion of the total Services actually completed at the time of billing.

**SECTION 4. CONTROLLING LAW, VENUE, AND ATTORNEY'S FEES.** This Agreement is to be governed, construed, and interpreted by, through and under the laws of Florida. Venue for any litigation between the parties to this Agreement shall be in the County of Volusia, Florida and any trial shall be non-jury. The prevailing party in any litigation arising from or related to this Agreement shall be reimbursed reasonable attorney fees and costs, including all fees and costs of an appeal.

**SECTION 5. RIGHTS AT LAW RETAINED.** The rights and remedies of the Joint Procurement Cities, provided for under this Agreement, are in addition and supplemental to any other rights and remedies provided by law.

**SECTION 6. NOTICES.** Whenever either party desires to give notice unto the other, it must be given by written notice, sent by registered or certified United States mail, return receipts requested, addressed to the party for whom it is intended at the place last specified. The place for giving of notice shall remain such until it shall have been changed by written notice in compliance with the provisions of this Section. For the present, the parties designate the following as the respective places for giving of notice, to-wit:

**For Cities:**

Valerie Manning, City Clerk  
City of Holly Hill  
1065 Ridgewood Ave.  
Holly Hill, FL 32117  
(386)248-9441

Johnny Bledsoe, City Clerk  
City of New Smyrna Beach  
210 Sams Ave.  
New Smyrna Beach, FL 32138  
(386)410-2630

Les Gillis, City Manager  
City of South Daytona  
1672 S. Ridgewood Ave.  
South Daytona, FL 32119

**For Contractor:**

Tia Laurie, Corporate Secretary (Name, Title)  
Ceres Environmental Services, Inc. (Company)  
6968 Professional Parkway East (Address)  
Sarasota, Florida 34240 (City, State, Zip)  
(800) 218-4424 (Phone)  
tia.laurie@ceresenv.com (Email)

**SECTION 7. MODIFICATIONS TO AGREEMENT.** This Agreement and any exhibits, amendments and schedules may only be amended, supplemented, modified or canceled by a written instrument duly executed by the parties hereto of equal dignity herewith.

**SECTION 8. SEVERABILITY.** If, during the term of this Agreement, it is found that a specific clause or condition of this Agreement is illegal under federal or state law, the remainder of the Agreement not affected by such a ruling shall remain in force and effect.

**SECTION 9. WAIVER OF JURY TRIAL.** THE CITIES AND CONTRACTOR HAVE SPECIFICALLY WAIVED THE RIGHT TO A JURY TRIAL CONCERNING ANY DISPUTES WHICH MAY ARISE CONCERNING THIS AGREEMENT.

**SECTION 10. NON-WAIVER.** No indulgence, waiver, election or non-election by CITIES under this Agreement shall affect CONTRACTOR's duties and obligations hereunder.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the date written above for execution by each City of the Joint Procurement.

WITNESSES:

CITY OF HOLLY HILL

\_\_\_\_\_

Chris Via, Mayor

Dated: \_\_\_\_\_

WITNESSES:

CITY OF NEW SMYRNA BEACH

\_\_\_\_\_

Russ Owen, Mayor

Dated: \_\_\_\_\_

WITNESSES:

CITY OF SOUTH DAYTONA

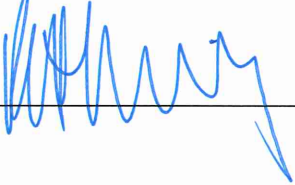
\_\_\_\_\_

William C. Hall, Mayor

Dated: \_\_\_\_\_

WITNESSES:

FIRMS CERES ENVIRONMENTAL SERVICES INC.

  
\_\_\_\_\_

By: 

David A. Preus, Senior Vice President

Dated: May 8, 2019

Attachments: A. RFP #19-PW-16  
B. Firm Response to RFP  
C. Attachment 1



### PROPOSER CHECK LIST

**IMPORTANT:** Please read carefully, sign in the spaces indicated and return with your Qualification.

Proposer should check off each of the following items as the necessary action is completed:

- ☒ The standard contract/ agreement has been signed and included.
- ☒ All applicable forms have been signed and included
- ☒ All information as requested in the Proposer's Qualification Form is included.
- ☒ Any addenda have been signed and included.
- ☒ The mailing envelope has been addressed to:

### JOINT PROCUREMENT

#### CITY CLERK

City of Holly Hill  
1065 Ridgewood Ave.  
Holly Hill, Florida 32117

- ☒ The mailing envelope **must be sealed and marked** with Qualification Number "RFP 19-PW-16", Proposal Title "EMERGENCY DEBRIS HAULING & DISPOSAL" and Due Date "May 14, 2019 @ 11:00 am".
- ☒ The Proposals will be mailed or delivered in time to be received **no later than the specified due date and time**. Proposals delivered by US Postal Service, FEDEX, UPS, or other carrier later than the Due Date shall not be considered, regardless of the circumstances of such late delivery.

### **ALL COURIER-DELIVERED QUALIFICATIONS MUST HAVE THE RFP NUMBER AND PROPOSAL NAME ON THE OUTSIDE OF THE COURIER PACKET**

Ceres Environmental Services, Inc.  
Company

  
Authorized Signature

David A Preus, Senior Vice President  
Printed Name & Title

dawn.brown@ceresenv.com  
Email

6968 Professional Parkway East  
Address

Sarasota, Florida 34240  
City, State, Zip Code

(800) 218-4424  
Telephone No.

(866) 228-5636  
Fax No.

# CONFLICT OF INTEREST AFFIDAVIT

By the signature below, the firm (employees, officers and/or agents) certifies, and hereby discloses, that, to the best of their knowledge and belief, all relevant facts concerning past, present, or currently planned interest or activity (financial, contractual, organizational, or otherwise) which relates to the proposed work; and bear on whether the firm (employees, officers and/or agents) has a possible conflict have been fully disclosed.

Additionally, the firm (employees, officers and/or agents) agrees to immediately notify in writing the Finance Director, or designee, if any actual or potential conflict of interest arises during the contract and/or project duration.

Ceres Environmental Services, Inc.  
Company

6968 Professional Parkway East  
Address

David A. Preus  
Authorized Signature

Sarasota, Florida 34240  
City, State, Zip Code

David A. Preus, Senior Vice President  
Printed Name & Title

(800) 218-4424  
Telephone No.

dawn.brown@ceresenv.com  
Email

(866) 228-5636  
Fax No.

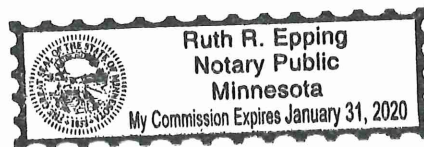
State of Minnesota  
City of Hennepin

SUBSCRIBED AND SWORN to before me this 2nd day of May, 2019, by Dawn Brown, who is personally known to me to be the Assistant Corporate Secretary for the Firm, OR who produced the following

Identification: N/A - personally known

[Signature]

Notary Public



My Commission Expires: January 31, 2020

## PROPOSERS QUALIFICATION FORM

### LIST MAJOR WORK PRESENTLY UNDER CONTRACT:

A portion of our works in progress are outlined below. Please refer to proposal **Section 2.d** for additional projects in progress.

| % Completed | Project                                                                   | Contract Amount                      |
|-------------|---------------------------------------------------------------------------|--------------------------------------|
| 95%         | Jackson County, FL Hurricane Michael Clean Up (with FDOT)                 | \$ TBD based on quantities collected |
| 85%         | Puerto Rico Dept. of Transportation Hurricane Maria Recovery              | \$ TBD based on quantities collected |
| 85%         | U.S. Army Corps of Engineers Debris Management in the U.S. Virgin Islands | \$ \$35,200,000.00 (est.)            |

### LIST CURRENT PROJECTS ON WHICH YOUR FIRM IS THE CANDIDATE FOR AWARD:

Please refer to proposal **Section 2.c** for a list of contracts in the State of Florida, providing an overview of

work that may be assigned to Ceres, in the event of a disaster event resulting in our pre-position standby

contract(s) being activated.

### OTHER INFORMATION ABOUT PROJECTS:

Please refer to proposal **Section 2.d** for an overview of Ceres' current and past experience in Debris

Removal Projects.

Have you, at any time, failed to complete a project? ☐ Yes ☒ No

### STATEMENT OF LITIGATION:

Are there any judgments, claims or suits pending or outstanding by or against you?

☒ Yes ☐ No

If the answer to either question is yes, submit details on separate sheet. List all lawsuits that have been filed by or against your firm in the last five (5) years:

Please refer to the attached **Litigation Summary** for the requested details.

### FEES:

List total fees for work done on all Cities projects in the past five (5) years, whether as an individual firm or as part of a joint venture. **Fees must be listed individually by contract or project and then summarized as a total dollar amount.** Attach additional page if necessary.

\$ N/A Total Fees for work done on all Cities projects



**REFERENCES:**Bank(s) Maintaining Account(s): 1st Source - Art Bayley, (262) 567-7057P.O. Box 266, Oconomowoc, WI 53066Surety/Underwriter: (if required) Liberty Mutual Insurance Company - Ted Jorgensen, (612) 349-2464150 S 5th Street, Ste. 2800, Minneapolis, MN 55402

Other References: (Use additional sheets if necessary)

Please refer to the attached list of business references.**TYPE OF FIRM:**

☒ Corporation/Years in Business: 42. If firm is a corporation, please list state in which it is incorporated: Minnesota. If firm is a corporation, by signing this form, Proposer certifies that the firm is authorized to do business in the State of Florida. Please refer to the attached FL Certificate of Authority

☐ Partnership/Years in Business: \_\_\_\_\_☐ Sole Proprietorship/Years in Business: \_\_\_\_\_☐ Other: Please list: \_\_\_\_\_

Pursuant to information for prospective Proposers for the above-mentioned proposed project, the undersigned is submitting the information as required with the understanding that it is only to assist in determining the qualifications of the organization to perform the type and magnitude of work intended, and further, guarantee the truth and accuracy of all statements herein made. We will accept your determination of qualifications without prejudice.

Ceres Environmental Services, Inc.

Company



Authorized Signature

6968 Professional Parkway East

Address

Sarasota, Florida 34240

City, State, Zip Code

David A. Preus, Senior Vice President

Printed Name &amp; Title

(800) 218-4424

Telephone No.

dawn.brown@ceresenv.com

Email

(866) 228-5636

Fax No.

## DECLARATION STATEMENT

City of Holly Hill  
1065 Ridgewood Ave.  
Holly Hill, FL 32117

Or

City of New Smyrna Beach  
210 Sams Ave.  
New Smyrna Beach, FL 32168

Or

City of South Daytona  
1672 S. Ridgewood Ave.  
South Daytona, FL 32119

### RE: RFP NO. 19-PW-16 - "EMERGENCY DEBRIS HAULING & DISPOSAL"

Dear Mayor and Commission Members:

The undersigned, as Proposer (herein used in the masculine, singular, irrespective of actual gender and number) declares that he is the only person interested in this Proposal or in the contract to which this Proposal pertains, and that this Proposal is made without connection or arrangement with any other person and this Proposal is in every respect fair and made in good faith, without collusion or fraud.

The Proposer further declares that he has complied in every respect with all the Instructions to Proposers issued prior to the opening of Proposals, and that he has satisfied himself fully relative to all matters and conditions with respect to the general condition of the contract to which the Proposal pertains.

The Proposer puts forth and agrees to commence negotiations, in accordance with the Federal 40 USC Title 1101-1104 (Brooks Act) and F.S. 287.055(5), and execute an appropriate City document for the purpose of establishing a formal contractual relationship between him, and the City for the performance of all requirements to which the Proposal pertains. The Proposer states that the Proposal is based upon the Proposal documents listed in **RFP #19-PW-16**.

IN WITNESS WHEREOF, WE have hereunto subscribed our names on this 2nd day of May, 2019 in the City of Brooklyn Park, in the State of Minnesota.

Ceres Environmental Services, Inc.  
Company

  
Authorized Signature

David A. Preus, Senior Vice President  
Printed Name & Title

6968 Professional Parkway East  
Address

Sarasota, Florida 34240  
City, State, Zip Code

(800) 218-4424  
Telephone No.

**INSURANCE REQUIREMENTS**  
(Continued)

- ☒ 9. The individual Cities shall be named as the Certificate Holder. NOTE--The "Certificate Holder" should read as follows:

City of Holly Hill  
1065 Ridgewood Ave.  
Holly Hill, Florida

Or

City of New Smyrna Beach  
210 Sams Ave.  
New Smyrna Beach, FL 32168

Or

City of South Daytona  
1672 S. Ridgewood Ave.  
South Daytona, FL 32119

No City Division, Department, or individual name should appear on the Certificate. No other format will be acceptable.

- ☒ 10. **Thirty (30) Days Cancellation Notice** required.

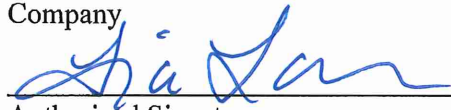
- ☒ 11. The Certificate must state the **RFP Number 19-PW-16 and EMERGENCY DEBRIS HAULING & DISPOSAL.**

=====

PROPOSER'S AND INSURANCE AGENT'S STATEMENT:

We understand the insurance requirements of these specifications and that the evidence of insurability may be required within five (5) days of the award of **RFP**.

Ceres Environmental Services, Inc.  
Company

  
Authorized Signature

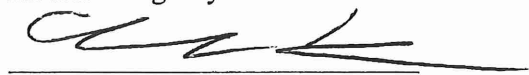
Tia Laurie, Corporate Secretary  
Printed Name & Title

6968 Professional Parkway East  
Address

Sarasota, Florida 34240  
City, State, Zip Code

(800) 218-4424  
Telephone No.

Cobb Strecker Dunphy & Zimmerman  
Insurance Agency

  
Signature of Proposer's Agent



### DRUG-FREE WORKPLACE PROGRAM CERTIFICATION

Preference to businesses with drug-free workplace programs. -- Whenever two or more bids, proposals, or replies that are equal with respect to price, quality, and service are received by the state or by any political subdivision for the procurement of commodities or contractual services, a bid, proposal, or reply received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. In order to have a drug-free workplace program, a business shall:

- (1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- (2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- (3) Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- (4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than 5 days after such conviction.
- (5) Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community by, any employee who is so convicted.
- (6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

**Does the individual responding to this solicitation certify that their firm has implemented a drug-free workplace program in accordance with the provision of Section 287.087, Florida Statutes, as stated above?**

☒ YES  
☐ NO

Ceres Environmental Services, Inc.  
 Company

  
 Authorized Signature

David A. Preus, Senior Vice President  
 Printed Name & Title

dawn.brown@ceresenv.com  
 Email

6968 Professional Parkway East  
 Address

Sarasota, Florida 34240  
 City, State, Zip Code

(800) 218-4424  
 Telephone No.

(866) 228-5636  
 Fax No.

# NON-COLLUSION AFFIDAVIT OF PRIME QUALIFIER

State of Minnesota

County of Hennepin

David A. Preus, being first duly sworn, deposes and says that:

Senior Vice  
He/she is President of Ceres Environmental Services, Inc., Proposer that has submitted the attached Qualification;

He/she is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;

Neither the said Proposer nor any of its officers, partners, owners, agent representatives, employees, or parties in interest, including this affiant, has in any way colluded, conspired, connived or agreed, directly or indirectly, sought by agreement or collusion or communication or conference with any other Proposer, firm or person, to fix the price or prices in the attached Qualification or of any other Proposer, or to fix any overhead, profit or cost element of the Proposal price or the Proposal price of any other Proposer, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against any City of this Joint Procurement.

The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

Ceres Environmental Services, Inc.  
Company

6968 Professional Parkway East  
Address

David A. Preus  
Authorized Signature

Sarasota, Florida 34240  
City, State, Zip Code

David A. Preus, Senior Vice President  
Printed Name & Title

(800) 218-4424  
Telephone No.

dawn.brown@ceresenv.com  
Email

(866) 228-5636  
Fax No.

Subscribed and sworn to before me this 2nd day of May, 2019.

Ruth R. Epping  
Ruth R. Epping, Notary Public  
Title



My Commission Expires: January 31, 2020

**ACKNOWLEDGEMENTS**  
**RFP #19-PW-16 EMERGENCY DEBRIS HAULING & DISPOSAL**

**To: Cities**

**City of Holly Hill**  
**1065 Ridgewood Ave**  
**Holly Hill, FL 32117**

**City of New Smyrna Beach**  
**210 Sams Ave.**  
**New Smyrna Beach, FL 32168**

**City of South Daytona**  
**1672 S. Ridgewood Ave.**  
**South Daytona, FL 32119**

**From : Insert Information**  
**“Contractor”**

The Contractor agrees to provide **EMERGENCY DEBRIS HAULING & DISPOSAL** as defined in this Request for Proposals document and in accordance with the requirements of the specifications and related work authorizations/contract documents.

The undersigned Contractor has carefully examined the RFP requirements and related contract documents and is familiar with the nature and extent of the work and any local conditions that may in any manner affect the work to be done.

The undersigned agrees to provide the **EMERGENCY DEBRIS HAULING & DISPOSAL** called for by the RFP documents, in the manner prescribed therein and to the standards of quality and performance established by the City for the quality of service quoted.

The undersigned agrees to the right of each City to hold the Request for Proposals submittals and guarantees the future related proposals for a period not to exceed one hundred eighty (180) days from the effective date of the contract term.

The undersigned accepts the invoicing and payment policies specified in the RFP.

Upon award of this RFP, the individual Cities and Contractor each binds himself, itself, or herself, its partners, successors, assigns, and legal representatives to the other party hereto in respect to all covenants, agreements, and obligations contained in the RFP Documents.

The RFP Document constitutes the entire agreement between each City of this Joint Procurement and Contractor and may only be altered, amended, or repealed by a Change Order or a written amendment.

The Contractor, by signing these RFP Submittal pages, acknowledges and agrees to abide by all the terms, conditions, and specifications contained in this RFP Document.

Based on size and  
severity of the event

Contractor shall guarantee **EMERGENCY DEBRIS HAULING & DISPOSAL** within TBD calendar days from receipt of Purchase Order or Work Authorization / Notice to Proceed of the individual cities of Holly Hill, New Smyrna Beach and South Daytona.

Attachment: Ceres Environmental Services - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor



INDIVIDUAL, FIRM, CORPORATION, LIMITED LIABILITY, PARTNERSHIP, OR OTHER FORM OF ENTITY

By: David A. Preus / David A. Preus  
 (Signature) (Print name) Senior Vice President

Address: 6968 Professional Parkway East  
Sarasota, Florida 34240

Telephone: ( 800 ) 218 - 4424 Fax: ( 866 ) 228 - 5636

Taxpayer Identification Number (TIN): 41-1816075

CORPORATION

By: David A. Preus / David A. Preus  
 (Signature) (Print name) Senior Vice President

Address: 6968 Professional Parkway East  
Sarasota, Florida 34240

Telephone: ( 800 ) 218 - 4424 Fax: ( 866 ) 228 - 5636

Taxpayer Identification Number (TIN/EIN): 41-1816075

State Under Which Corporation Was Chartered:  
Minnesota

Corporate President: David McIntyre  
 (Print Name)

Corporate Secretary: Tia Laurie  
 (Print Name)

Corporate Treasurer: David McIntyre  
 (Print Name)

CORPORATE SEAL

Attest By: Dawn Brown

Assistant Secretary

Signature: Dawn Brown Date: May 2, 2019

## COMPLIANCE WITH THE PUBLIC RECORDS LAW

Upon award recommendation or ten (10) days after opening, submittals become "public records" and shall be subject to public disclosure consistent with Chapter 119, Florida Statutes. Proposers must invoke the exemptions to disclosure provided by law in the response to the solicitation, and must identify the data or other materials to be protected, and must state the reasons why such exclusion from public disclosure is necessary. The submission of a proposal authorizes release of your firm's credit data to the Cities of this Joint Procurement.

If the company submits information exempt from public disclosure, the company must identify with specificity which pages/paragraphs of their bid/proposal package are exempt from the Public Records Act, identifying the specific exemption section that applies to each. The protected information must be submitted to the individual Cities in a separate envelope marked accordingly.

**IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT**

**Valerie Manning, City Clerk**  
386-248-9441  
[vmanning@hollyhillfl.org](mailto:vmanning@hollyhillfl.org)  
1065 Ridgewood Ave  
Holly Hill, FL 32117

OR

**Johnny Bledsoe, City Clerk**  
386-410-2630  
[jbledsoe@cityofnsb.com](mailto:jbledsoe@cityofnsb.com)  
210 Sams Ave  
New Smyrna Beach, FL 32168

OR

**Les Gillis, City Manager**  
386-322-3000  
[lgillis@southdaytona.org](mailto:lgillis@southdaytona.org)  
1672 S. Ridgewood Ave.  
South Daytona, FL 32119

A provision that requires the contractor to comply with public records laws, specifically to:

1. Keep and maintain public records required by the public agency to perform the service.
2. Upon request from the public agency's custodian of public records, provide the public agency with a copy of the requested records or allow the records to be inspected or copied

within a reasonable time at a cost that does not exceed the cost provided in this chapter or as otherwise provided by law.

3. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the contractor does not transfer the records to the public agency.

4. Upon completion of the contract, transfer, at no cost, to the public agency all public records in possession of the contractor or keep and maintain public records required by the public agency to perform the service. If the contractor transfers all public records to the public agency upon completion of the contract, the contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the contractor keeps and maintains public records upon completion of the contract, the contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.

By submitting a response to this solicitation, the company agrees to defend the Cities of this Joint Procurement in the event we are forced to litigate the public records status of the company's documents.

Company Name: Ceres Environmental Services, Inc.

Authorized representative (printed): David A. Preus, Senior Vice President

Authorized representative (signature): 

Solicitation Number: **RFP 19-PW-16** Date: May 2, 2019



## REFERENCES FORM

Provide the business names, contact persons and telephone numbers of four (4) references for which the firm has provided services described in this Qualification for three (3) years or more within the last five (5) years. Include relationships with governmental agencies. It is our intent to contact these references during the evaluation process.

1. Name of Company: City of Winter Park, FL  
 Address: 401 Park Avenue South, Winter Park, FL 32789  
 Point of Contact: Keri Martin, Debris Project Manager/Risk Manager  
 Phone #: (407) 599-3390 or (407) 427-3809 Email address: kmartin@cityofwinterpark.org  
 Service(s) Provided: Hurricane Irma Emergency Debris Management Services: \$571,118.21 | 46,441 CY  
 Dates of Service: September - November 2017
  
2. Name of Company: City of Sarasota, FL  
 Address: 1761 12th Street, Sarasota, FL 34236  
 Point of Contact: Doug Jeffcoat, Public Works Director  
 Phone #: (941) 329-6101 Email address: douglas.jeffcoat@sarasotafl.gov  
 Service(s) Provided: Hurricane Irma Disaster Recovery Services: \$853,148.06 | 79,661 CY  
 Dates of Service: September-December 2017
  
3. Name of Company: Beaufort County, SC  
 Address: 120 Shanklin Road, PO Drawer 1228, Beaufort, SC 29901  
 Point of Contact: Pamela Cobb, Public Works  
 Phone #: (843) 255-2721 Email address: pcobb@bcgov.net  
 Service(s) Provided: Hurricane Matthew Storm, Debris Removal, Debris Management Site Operations and Disposal: \$24,790,569.30 | 1,630,533 CY  
 Dates of Service: October 2016 – April 2017
  
4. Name of Company: City of Palm Beach Gardens, FL  
 Address: 10500 North Military Trail, Palm Beach Gardens, FL 33410  
 Point of Contact: David Reyes, Director, Public Services and Emergency Management  
 Phone #: (561) 804-7015 Email address: dreyes@pbgfl.com  
 Service(s) Provided: Hurricane Matthew Emergency Debris and Disaster Recovery Services: \$31,507.78 | 3,936 CY  
 Dates of Service: November 2016

**SWORN STATEMENT PURSUANT TO SECTION 287.133(3)(A), FLORIDA STATUTES,  
ON PUBLIC ENTITY CRIMES**

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. THIS SWORN STATEMENT IS SUBMITTED TO THE CITIES

by David A. Preus, Senior Vice President

(Print Individual's Name and Title)

for Ceres Environmental Services, Inc.

(Print Name of Entity Submitting Sworn Statement)

whose business is Disaster Recovery Services

and (if applicable) its Federal Employer Identification Number (FEIN) is 41-1816075

2. I understand that a "public entity crime" as defined in Paragraph 287.133 (1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
  - a. A predecessor or successor of a person convicted of a public entity crime; or
  - b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provisions



of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Indicate which statement applies).

X Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity, nor any affiliates of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

\_\_\_\_\_ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

\_\_\_\_\_ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (Attach a copy of the final order).

**I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR A CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.**

*David A. Preus*

David A. Preus (Signature) Senior Vice President

Sworn and subscribed before me this 2nd day of May, 2019.

Personally known X

*Ruth R. Epping*

(Notary)

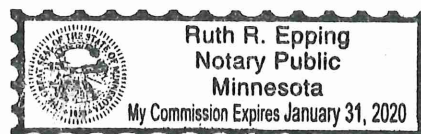
OR produced identification N/A

Notary Public State of Minnesota

N/A - personally known

(Type of Identification)

My commission expires: January 31, 2020





## VENDOR INFORMATION

Vendor is:

- ( ☒ ) Corporation  
 (    ) Partnership  
 (    ) Sole Proprietorship  
 (    ) Other \_\_\_\_\_ (Explain)

Federal Employer Identification Number: 41-1816075Firm Name: Ceres Environmental Services, Inc.Mailing Address: 6968 Professional Parkway E  
Sarasota, Florida 34240Telephone No.: (800) 218-4424 Fax No.: (866) 228-5636Email Address: dawn.brown@ceresenv.com Web Address: www.ceresenv.com

If remittance address is different from the mailing address so indicate below.

Firm Name: Ceres Environmental Services, Inc.Remittance Address: 3825 85th Avenue North  
Brooklyn Park, Minnesota 55443  
\_\_\_\_\_Submitted by: Name & Title Printed: David A. Preus, Senior Vice President

|                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                    |                                                           |
|-----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|
| <b>W-9</b><br>Form<br>(Rev. October 2007)<br>Department of the Treasury<br>Internal Revenue Service | <b>Request for Taxpayer<br/>Identification Number and Certification</b>                                                                                                                                                                                                                                                                                                                            | Give form to the<br>requester. Do not<br>send to the IRS. |
| Print or type<br>See Specific Instructions on page 2.                                               | Name (as shown on your income tax return)<br><b>Ceres Environmental Services, Inc.</b>                                                                                                                                                                                                                                                                                                             |                                                           |
|                                                                                                     | Business name, if different from above                                                                                                                                                                                                                                                                                                                                                             |                                                           |
|                                                                                                     | Check appropriate box: <input type="checkbox"/> Individual/Sole proprietor <input type="checkbox"/> Corporation <input type="checkbox"/> Partnership<br><input type="checkbox"/> Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ ----- <input type="checkbox"/> Exempt payee<br><input type="checkbox"/> Other (see instructions) ▶ |                                                           |
|                                                                                                     | Address (number, street, and apt. or suite no.)<br><b>3825 85th Avenue North</b>                                                                                                                                                                                                                                                                                                                   | Requester's name and address (optional)                   |
|                                                                                                     | City, state, and ZIP code<br><b>Brooklyn Park, Minnesota 55443</b>                                                                                                                                                                                                                                                                                                                                 | List account number(s) here (optional)                    |

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

**Note.** If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

|                                |
|--------------------------------|
| Social security number         |
| or                             |
| Employer identification number |
| <b>41 1816075</b>              |

**Part II Certification**

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

**Sign  
Here**

Signature of  
U.S. person ▶

*James G. P...*

Date ▶ **May 2, 2019**

**General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

**Purpose of Form**

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

**Note.** If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

**Special rules for partnerships.** Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,

Cat. No. 10231X

Form **W-9** (Rev. 10-2007)

**ADDENDUM NUMBER 1**  
**RFP 19-PW-16 EMERGENCY DEBRIS HAULING & DISPOSAL**  
**JOINT PROCUREMENT**  
**CITIES OF HOLLY HILL, NEW SMYRNA BEACH AND SOUTH DAYTONA**

To All Plan Holders:

The following changes, clarification and additions are hereby made part of the **RFP 19-PW-16** for the above **EMERGENCY DEBRIS HAULING & DISPOSAL** as fully and completely as if the same were fully set forth therein. All required forms (Section 7 – page 18) must be included in submitted proposals and all bids **MUST** be submitted or your bid may be declared Non-Responsive.

All Proposals are to be delivered before 11:00 a.m., local time, on or before May 14, 2019 to:

JOINT PROCUREMENT  
City of Holly Hill  
City Clerk  
1065 Ridgewood Ave.,  
Holly Hill, FL 32117

**QUESTIONS AND ANSWERS**

Q1. Is this a Joint Procurement?

**A1.** Yes, it is a joint procurement between the Cities of Holly Hill, New Smyrna Beach and South Daytona.

Q2. Will the Cities consider pushing the RFP back to allow for additional time due to the Joint Procurement?

**A2.** Please see the below revised due dates.

| Event                                      | Date                    |
|--------------------------------------------|-------------------------|
| Issue <b>RFP</b> Notice                    | April 1, 2019           |
| Non-Mandatory Pre-Bid                      | April 16, 2019 10:30 am |
| Last Date for Receipt of Written Questions | May 6, 2019 – 11:00 am  |
| Addendum Issued (If Applicable)            | May 8, 2019             |
| Proposal Opening Date                      | May 14, 2019 – 11:00 am |
| Evaluation Committee                       | May 20, 2019 – 11:00 am |
| Notice of Recommendation                   | May 21, 2019            |
| City Commission Hearing Date               | June 11, 2019           |

Q3. For prior work performed is it only for the City of Holly Hill or does it refer to all City/Municipality projects we have completed within the past 5 years?

**A3.** It refers to the projects completed within any of the Joint Procurement Cities.

Q4. If we have not worked with any of the Cities during the past 5 years, would our score be the highest score or would it be N/A?

**A4.** It would be N/A

Q5. The last sentence reads like the City will be giving a 'local preference'. Since this would fall under a FEMA reimbursed project, state, local or tribal geographical preferences should not be a determining



factor based upon 2 CFR - 200.319 (b).

- A5.** You are correct, due to Federal Requirements, there is no local preference on this solicitation. See section 5. Q. of the RFP.
- Q6.** Exhibit F Page 44 line item 5 - please confirm that this is hauling reduced debris from DMS to Final Disposal and not ROW to Final Disposal. We ask this question because there is a large price difference between these two rates.
- A6.** It is our understanding that it is DMS to Final Disposal as we do not transport debris from ROW straight to the Final Disposal Site.
- Three (3) discrete quotes will be needed:
1. Eligible ROW vegetative debris removal from the ROW to the DMS per yard<sup>3</sup>
  2. DMS Management and Reduction Through Grinding to include haul out to designated final disposal site per yard<sup>3</sup>
  3. A cost per unit is needed for the hauling of white goods from ROW to final disposal site (i.e. Refrigerator, washers, etc.)
- Q7.** Exhibit F Page 47 On line item 15 a - does the City want to separate marine debris removal into 2 items (land based operations and marine based operations)? There would be a large price difference between these two rates.
- A7.** Yes. Even though we have not dealt with this during the past two hurricanes.
- Q8.** Bid Schedule is Missing Line Item for C&D compaction rate. If we are processing at DMS site we would need a rate for C&D compaction. Would the City consider adding this line item?
- A8.** No compaction rate for C&D required. We don't compact C&D; it is taken to Final Disposal Site from DMS.
- Q9.** Can I get the current pricing for emergency debris hauling and disposal services?
- A9.** The Cities do not have a current pricing as we previously used the County of Volusia Contract.
- Q10.** With the joint procurement have you revised any documents?
- A10.** Yes, please see the attached Amended documents
- Q11.** Is a Performance and Payment Bond required?
- A11.** Yes, at Notice to Proceed.
- Q12.** Is a bid bond required?
- A12.** No
- Q13.** Is the Bid Summary Form required under tab VI and VIII.
- A13.** No, only for tab VIII

- Q14. Scope calls for collection of disaster debris, reduction, disposal and other emergency cleanup services. Please confirm the City is looking for a single "cradle to grave" rate to cover collection of debris from ROW, haul to DMS, process/reduce debris and haul reduced debris to final disposal site.
- A14. The rate will be all inclusive "crate to grave"
- Q15. Please confirm that Tipping Fees/Disposal Fees are to be excluded from our proposed rates and treated as a pass through expense whereby the contractor pays disposal fees and invoices the City for reimbursement at direct cost with no mark-up.
- A15. Yes, the Tipping Fees will be a pass through to the city and will be invoiced to the city as reimbursement.
- Q16. Please confirm that removal of hazardous trees and dangerous hanging limbs is not part of this contract.
- A16. The removal of hazardous trees and dangerous hanging limbs is part of the contract rate.
- Q17. Please clarify the rate requested on the Proposal Summary Form. Are you asking for a single \$/CY or is the City asking for a Lump Sum rate to perform all debris removal? There are too many unknown variables to provide a lump sum rate pre-event (size of event, debris quantity, debris type, etc).
- A17. The rate is a single \$##. ### /CY "cradle to grave", tipping fees are reimbursable expense.

~~~~~

Attachments:

Amended RFP 19-PW-16 Emergency Debris Hauling and Disposal RFP

Amended RFP 19-PW-16 Emergency Debris Hauling and Disposal Exhibits A - G

~~~~~

Signature acknowledges receipt and understanding of this addendum.

  
 David A. Preus Name/Title Senior Vice President

May 2, 2019

Date

**ADDENDUM NUMBER 2**  
**RFP 19-PW-16 EMERGENCY DEBRIS HAULING & DISPOSAL**  
**JOINT PROCUREMENT**  
**CITIES OF HOLLY HILL, NEW SMYRNA BEACH AND SOUTH DAYTONA**

To All Plan Holders:

The following changes, clarification and additions are hereby made part of the **RFP 19-PW-16** for the above **EMERGENCY DEBRIS HAULING & DISPOSAL** as fully and completely as if the same were fully set forth therein. All required forms (Section 7 – page 18) must be included in submitted proposals and all bids **MUST** be submitted or your bid may be declared Non-Responsive.

All Proposals are to be delivered before 11:00 a.m., local time, on or before May 14, 2019 to:

JOINT PROCUREMENT  
City of Holly Hill  
City Clerk  
1065 Ridgewood Ave.,  
Holly Hill, FL 32117

**QUESTIONS AND ANSWERS**

Q1. Is it a new solicitation between three cities?

A1. No, amendment 1 amended it to state that it is a joint procurement between the Cities of Holly Hill, New Smyrna Beach and South Daytona.

Q3. Regarding the Contractor's Responsibilities /Requirements (Page 6), if the hauling contractor damages property, would the Contractor be responsible for the repairs?

A3. Whether the hauling or the monitoring company contractor, if they damage public or private property, the one that caused the damage will be responsible for remedying the damages.

Q4. Exhibit F does not represent Cradle to Grave pricing, can you update accordingly?

A4. Please find the amended Exhibit F attached.

Q5. For the hourly pricing, is that to include " the above amounts include salary cost, fringe benefits, overhead, operating margin, and profit, and all direct and indirect expenses". Can the City clarify on whether travel, airfare, lodging, per diem, rental car to be included in the hourly rate or can be invoiced separately at no mark up?

A5. All cost are to be built into the hourly rate.

Q6. Is the "Joint Procurement" (City of Holly Hill, City of New Smyrna Beach, and City of South Daytona) open to negotiate the terms and conditions at the contract stage with the awarded Proposer /Contractor?

A6. The terms and conditions are a part of this solicitation and the contract can be found in the RFP starting On page 20. Under Section 1 it defines what makes up the terms and conditions.



Q7. Will this Contract Agreement be based on FEMA funding?

A7. Yes

Q8. Is the "Joint Procurement" open to accepting a rate sheet with reimbursable expenses cost separated; instead of a lump sum fee?

A8. Yes, compensation will be based on reimbursable expenses per the rate sheet submitted.

Q9. Is the "Joint Procurement" open to make an exception of the Automobile Liability amount to be: \$200,000 on each Occurrence Owned/Non-owned/Hired Automobile Included?

A9. No, Automobile Liability amount to be: \$500,000 on each Occurrence Owned/Non-owned/Hired Automobile CSL.

Q10. With regards to the insurance coverage limits, typically Errors and Omissions Coverage / Malpractice Coverage, are not categories that Debris Removal Contractors would be required to obtain. Would the City consider removing this requirement?

A11. Errors and Omissions Coverage / Malpractice Coverage as shown on page 27 of the RFP will not be required for this bid.

Q12. Will you be modifying the Contractors Agreement to specify paid per reimbursable expenses per the rate sheet and not lump sum?

A12. Yes, see revised Contractors Agreement

Q13. Will you accept electronic signatures on the documents?

A13. Yes

Attachments:

1. Amended RFP 19-PW-16 Emergency Debris Hauling and Disposal Exhibit F
2. Amended Contractor Agreement

Signature acknowledges receipt and understanding of this addendum.

  
 David A. Preus      Name/Title    Senior Vice President

May 8, 2019

Date

**PROPOSAL SUMMARY FORM**  
**RFP 19-PW-16**  
**EMERGENCY DEBRIS HAULING AND DISPOSAL**

The Contractor shall provide all labor, tools, equipment, mobilization, demobilization and other resources required to complete the requirements of the scope of services for the unit prices listed. The unit prices quoted shall apply for the term of the contract and actual cubic yards collected and disposed.

Total price for removal, hauling, and disposal of waste generated by a major event from the public right-of-way (ROW), streets, and roads or privately owned property as directed to secure the public safety throughout the City of Edgewater, Florida.

Total Estimated Cost of All Scope of Service Items from Exhibit "F" include entire Exhibit "F" –Rate Schedule:

\$25,500.44

In numbers

Twenty-five thousand, five hundred dollars and forty-four cents

In words

If no proposal amount for either item, please state so by placing "NO PROPOSAL" on the line item.

Scope of Services presented in the RFP are intended to be a minimum guide rather than restrictive. You must state exceptions to all deviations from the RFP. The City reserves the right to reject any and all proposals, to waive any and all non-substantial irregularities in proposals received whenever such rejection or waiver is in the best interest of the City.

In accordance with your Request for Proposal, instructions and specifications, attached hereto, and subject to all conditions thereof, I (we), the undersigned, hereby agree if this proposal is accepted, to contract with the City of Edgewater, Florida to furnish any service requested herein and deliver the same to the City of Edgewater at the specified location.

The undersigned further declares that they have carefully examined the specifications and is thoroughly familiar with them and their provision(s). They further declares that no other person than the proposer herein named has any interest in this proposal or in the contract to be executed, and that it is made without connection with any other person(s) making a proposal for the same services, and it is in all respects fair without outside control, collusion, fraud, or otherwise illegal action.

  
 Authorized Signature

David A. Preus, Senior Vice President  
 Printed Name & Title

Ceres Environmental Services, Inc.  
 Company

May 2, 2019  
 Date  
 Date

6968 Professional Parkway East  
 Address

Sarasota, Florida 34240  
 City, State, Zip Code

(800) 218-4424  
 Telephone No.

(866) 228-5636  
 Fax No.

Email Address. [dawn.brown@ceresenv.com](mailto:dawn.brown@ceresenv.com)

**JOINT PROCUREMENT  
Emergency Debris Hauling  
RFP 19-PW-16  
Rate Schedules**

| #        | DESCRIPTION                                      | QTY                    | UOM | RATE     |
|----------|--------------------------------------------------|------------------------|-----|----------|
| <b>1</b> | <b>SECTION 1.</b>                                | <b>HEAVY EQUIPMENT</b> |     |          |
| 1.1      | Skid Steer Loader, Bobcat                        | 1                      | HR  | \$85.02  |
| 1.2      | Backhoe, Cat 416                                 | 1                      | HR  | \$246.71 |
| 1.3      | Wheel Loaders, Cat 950                           | 1                      | HR  | \$164.47 |
| 1.4      | Wheel Loaders, Cat 966                           | 1                      | HR  | \$178.32 |
| 1.5      | Wheel Loaders, Cat 980                           | 1                      | HR  | \$191.22 |
| 1.6      | Tracked Loader, Cat 955                          | 1                      | HR  | \$255.52 |
| 1.7      | Towed Loader w/Tractor                           | 1                      | HR  | \$190.44 |
| 1.8      | Self Loading Knuckle Boom Truck, 25 - 35 CY Body | 1                      | HR  | \$103.88 |
| 1.9      | Self Loading Knuckle Boom Truck, 35 - 45 CY Body | 1                      | HR  | \$109.07 |
| 1.10     | Dozer, Cat D4                                    | 1                      | HR  | \$198.25 |
| 1.11     | Dozer, Cat D5                                    | 1                      | HR  | \$202.65 |
| 1.12     | Dozer, Cat D6                                    | 1                      | HR  | \$209.26 |
| 1.13     | Dozer, Cat D7                                    | 1                      | HR  | \$229.09 |
| 1.14     | Dozer, Cat D8                                    | 1                      | HR  | \$255.52 |
| 1.15     | Excavators, Cat 320                              | 1                      | HR  | \$152.35 |
| 1.16     | Excavators, Cat 325                              | 1                      | HR  | \$198.25 |
| 1.17     | Excavators, Cat 330                              | 1                      | HR  | \$229.09 |
| 1.18     | Tractor w/Box Blade, 80 HP                       | 1                      | HR  | \$119.03 |
| 1.19     | Motor Grader, Cat 120G                           | 1                      | HR  | \$220.28 |
| 1.20     | Crane, 30 TON                                    | 1                      | HR  | \$605.95 |
| 1.21     | Bucket Truck, Up to 50' Reach                    | 1                      | HR  | \$277.01 |
| 1.22     | Bucket Truck, 50' to 75' Reach                   | 1                      | HR  | \$311.64 |
| 1.23     | Bash Transfer Trailer w/ Tractor, 110 Yard       | 1                      | HR  | \$118.00 |
| 1.24     | Mechanized Broom                                 | 1                      | HR  | \$102.02 |
| 1.25     | Street Sweeper                                   | 1                      | HR  | \$151.85 |
| 1.26     | Water Truck, 2000 Gallon                         | 1                      | HR  | \$121.19 |
| 1.27     | Stump Grinder, Vermeer 252                       | 1                      | HR  | \$519.39 |
| 1.28     | Chipper w/2 Man Crew, Morbark Storm              | 1                      | HR  | \$112.10 |
| 1.29     | 12-Foot Tub Grinder, Morbark 1200                | 1                      | HR  | \$472.00 |
| 1.30     | 13-Foot Tub Grinder, Morbark 1300                | 1                      | HR  | \$519.39 |
| 1.31     | 14-Foot Tub Grinder, Diamond Z-1463              | 1                      | HR  | \$562.67 |
| 1.32     | Equipment Transport w/ Tractor, 50 Ton           | 1                      | HR  | \$112.54 |
| 1.33     | Truck Mounted Winch, Tow Truck                   | 1                      | HR  | \$177.00 |

Attachment: Ceres Environmental Services - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor



| #        | DESCRIPTION                             | QTY                            | UOM | RATE     |
|----------|-----------------------------------------|--------------------------------|-----|----------|
| <b>2</b> | <b>SECTION 2.</b>                       | <b>HAUL VEHICLES</b>           |     |          |
| 2.1      | Dump Truck, 10 to 15 CY                 | 1                              | HR  | \$95.23  |
| 2.2      | Dump Truck, 16 to 20 CY                 | 1                              | HR  | \$95.23  |
| 2.3      | Trailer Dump w/Tractor, 30 to 40 CY     | 1                              | HR  | \$103.88 |
| 2.4      | Trailer Dump w/Tractor, 41 to 50 CY     | 1                              | HR  | \$103.88 |
| 2.5      | Trailer Dump w/Tractor, 51 to 60 CY     | 1                              | HR  | \$109.07 |
| 2.6      | Trailer Dump w/Tractor, 61 to 70 CY     | 1                              | HR  | \$109.07 |
| 2.7      | Walking Floor Trailer w/Tractor, 100 CY | 1                              | HR  | \$109.07 |
| <b>3</b> | <b>SECTION 3.</b>                       | <b>TRANSPORTATION VEHICLES</b> |     |          |
| 3.1      | Pickup Truck, 1/2 Ton                   | 1                              | DAY | \$159.30 |
| 3.2      | Pickup Truck, 3/4 Ton                   | 1                              | DAY | \$177.00 |
| 3.3      | Pickup Truck, 1 Ton                     | 1                              | DAY | \$206.50 |
| 3.4      | Box Truck, 3/4 Ton                      | 1                              | DAY | \$236.00 |
| 3.5      | Utility Van, 3/4 Ton                    | 1                              | DAY | \$188.80 |
| 3.6      | Passenger Van, 9 Passenger              | 1                              | DAY | \$200.00 |
| 3.7      | Passenger Car, Full Size                | 1                              | DAY | \$141.60 |
| <b>4</b> | <b>SECTION 4.</b>                       | <b>PERSONNEL</b>               |     |          |
| 4.1      | Superintendent w/Pickup Truck           | 1                              | HR  | \$94.17  |
| 4.2      | Supervisor w/Pickup Truck               | 1                              | HR  | \$94.17  |
| 4.3      | Safety or QC Manager w/Pickup Truck     | 1                              | HR  | \$94.17  |
| 4.4      | Mechanic w/Truck and Tools              | 1                              | HR  | \$76.06  |
| 4.5      | Climber w/Gear                          | 1                              | HR  | \$67.07  |
| 4.6      | Operator w/Chainsaw                     | 1                              | HR  | \$67.07  |
| 4.7      | Laborer w/Tools                         | 1                              | HR  | \$42.76  |
| 4.8      | Traffic Control Personnel               | 1                              | HR  | \$42.76  |
| 4.9      | Ticket Writers                          | 1                              | HR  | \$42.76  |
| 4.10     | Clerical                                | 1                              | HR  | \$42.76  |
| 4.11     | Administrative Assistant                | 1                              | HR  | \$42.76  |

| #        | DESCRIPTION                                                                                                                                                                                                   | QTY                           | UOM        | RATE                                               |
|----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|------------|----------------------------------------------------|
| <b>5</b> | <b>SECTION 5.</b>                                                                                                                                                                                             | <b>ALL-INCLUSIVE SERVICES</b> |            |                                                    |
| 5.1      | Vegetative debris - Right of Way / Public Property (includes all other vegetative debris, including tree debris that would not fall into the category of leaners, hangers, and stumps.                        | 1                             | CY         | \$29.74                                            |
| 5.2      | Tree Debris: Hangers, Leaners, Stumps (cradle to grave price, to include and not limit to resetting, cutting, removing, preparation for collection of those specific items in accordance with specifications) | 1                             | EA         | \$236.97                                           |
| 5.3      | Tree Debris: Leaners                                                                                                                                                                                          | 1                             | EA         | \$236.97                                           |
| 5.4      | Tree Debris: Stumps                                                                                                                                                                                           | 1                             | EA         | \$236.97                                           |
| 5.5      | Construction and demolition debris, including white goods                                                                                                                                                     | 1                             | CY         | \$18.96                                            |
| 5.6      | Disposal Fee of Processed vegetative debris (Final Disposal Site) *TBD by no later than 30 days after emergency event                                                                                         | 1                             | CY/Per Ton | TBD by no later than 30 days after emergency event |
| 5.7      | Disposal Fee of Compacted C & D mixed and other non-vegetative materials (Final Disposal Site) *TBD by no later than 30 days after                                                                            | 1                             | CY/Per Ton | TBD by no later than 30 days after emergency event |
| <b>6</b> | <b>SECTION 6.</b>                                                                                                                                                                                             | <b>OPTIONAL SERVICES</b>      |            |                                                    |
| 6.1      | Debris removal from lakes and canals                                                                                                                                                                          | 1                             | CY         | \$69.74                                            |
| 6.2      | Restoration of canal banks and slopes                                                                                                                                                                         | 1                             | LF         | \$39.48                                            |
| 6.3      | Removal of motor vehicles including towing, processing and disposal                                                                                                                                           | 1                             | EA         | \$495.65                                           |
| 6.4      | Removal of boats including towing, processing, and disposal                                                                                                                                                   | 1                             | LF         | \$3,928.55                                         |
| 6.5      | Hazardous Waste and contaminated debris removal and disposal                                                                                                                                                  | 1                             | CY         | \$1,496.23                                         |
| 6.6      | Provision of emergency potable water                                                                                                                                                                          | 1                             | GL         | \$2.95                                             |
| 6.7      | Provision of emergency ice                                                                                                                                                                                    | 1                             | LB         | \$2.25                                             |
| 6.8      | Temporary bathrooms/port-o-lets                                                                                                                                                                               | 1                             | EA         | \$297.46                                           |
| 6.9      | Provision of temporary satellite phone                                                                                                                                                                        | 1                             | EA         | \$2.98                                             |
| 6.10     | Provisions of emergency generators - 25kw to 50kw                                                                                                                                                             | 1                             | EA         | \$995.00                                           |
| 6.11     | Provisions of emergency generators - 50kw to 100kw                                                                                                                                                            | 1                             | EA         | \$1,480.00                                         |
| 6.12     | Provisions of emergency generators - 100kw to 150kw                                                                                                                                                           | 1                             | EA         | \$1,998.00                                         |
| 6.13     | Provisions of emergency generators - 250kw                                                                                                                                                                    | 1                             | EA         | \$3,386.00                                         |
| 6.14     | Sewer, culvert and catch basin cleaning including transportation and disposal                                                                                                                                 | 1                             | CY         | \$98.26                                            |
| 6.15     | Grinding / Incinerating                                                                                                                                                                                       | 1                             | CY         | \$5.97                                             |

# BID PROPOSAL FOR EMERGENCY DEBRIS HAULING & DISPOSAL RFP 19-PW-16



## The Cities of Holly Hill, New Smyrna Beach, and South Daytona, Florida

City Clerk's Office  
Holly Hill City Hall  
1065 Ridgewood Avenue  
Holly Hill, FL 32117

Due: May 14, 2019 by 11:00 A.M.

# ELECTRONIC

### Phillips & Jordan, Inc.

10201 Parkside Drive, Suite 300 • Knoxville, TN 37922 • 865.688.8342 • pandj.com

Contact: Julie Glenn • disasterservices@pandj.com





# EMERGENCY DEBRIS HAULING & DISPOSAL

## THE CITIES OF HOLLY HILL, SOUTH DAYTONA, AND NEW SMYRNA, FLORIDA

### PROPOSAL FOR:

Emergency Debris Hauling & Disposal

RFP 19-PW-16

### SUBMITTED TO:

The Cities of Holly Hill, New Smyrna Beach, and South Daytona, Florida

City Clerk's Office

Holly Hill City Hall

1065 Ridgewood Avenue

Holly Hill, FL 32117

### SUBMITTAL DEADLINE:

May 14, 2019 by 11:00 A.M.

### SUBMITTED BY:

Phillips and Jordan, Inc.

10201 Parkside Drive, Suite 300 • Knoxville, TN 37922 • pandj.com

Phone: 865.688.8342 • Email: [disasterservices@pandj.com](mailto:disasterservices@pandj.com)



# EMERGENCY DEBRIS REMOVAL

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# EMERGENCY DEBRIS HAULING & DISPOSAL

THE CITIES OF HOLLY HILL, SOUTH DAYTONA, AND NEW SMYRNA, FLORIDA

## Tab I: Management Summary





May 10, 2019

**The Cities of Holly Hill, New Smyrna Beach, and South Daytona, Florida**  
 City Clerk's Office  
 Holly Hill City Hall  
 1065 Ridgewood Avenue  
 Holly Hill, FL 32117

**RE: Proposal for Emergency Debris Hauling & Disposal  
 RFP 19-PW-16**

To Whom it May Concern:

Phillips & Jordan (P&J) thanks you for the opportunity to present our proposal for Emergency Debris Hauling & Disposal in response to Request for Proposals (RFP) # 19-PW-16 issued by The Cities of Holly Hill, New Smyrna Beach, and South Daytona (the Cities). P&J offers 42 years of experience as a disaster debris management contractor and we can provide the management team, equipment, personnel, and other necessary resources to respond rapidly and efficiently to a future disaster in the Cities.

Critical expectations of the disaster debris management contractor selected by the Cities should include demonstrated capabilities to immediately mobilize manpower and equipment, to coordinate and control all resources deployed to the impacted area, to implement robust quality control and safety programs, and the financial strength to support the necessary project operations. As demonstrated in this proposal, P&J offers these capabilities as validated through our successful past performance record responding to a wide variety of natural and man-made disaster events.

Our disaster recovery work will include the generation and collection of Federal Emergency Management Agency (FEMA) project documentation to validate the eligibility of work performed and ensure maximum reimbursement. The financial reimbursement that the Cities will ultimately receive from FEMA through its Public Assistance (PA) Grant Program for disaster debris cost will be dependent on three major factors: (1) compliance with the U.S. Office of Budget and Management's Super Circular or the Code of Federal Regulations, Title 2, Chapter 200 (2CFR 200 [2016]); (2) eligibility of work performed; and (3) the documentation to support incurred cost. P&J's proven methodology and approach to execution of a disaster debris management project is based on these same three factors and incorporates mechanisms that ensure the highest priority is given to compliance with all applicable local, state, and federal regulations.

To ensure compliance with 2CFR 200, P&J provides the required bonds along with rates that can support FEMA's reasonable cost criteria. As a project's scope and cost expand, we provide the increased bonding capacity necessary to reduce the financial risk to the Cities. Our aggregate line of \$1 billion bonding capacity is testament to our ability to implement our Core Values and Priorities (Integrity, Safety, Quality, and Production) and demonstrates that we have the resources and experience to execute our contractual commitments regardless of the magnitude and/or profitability of the project.

Unlike other debris removal contractors, P&J has the capability to document and track our work with a proprietary Automated Debris Management System (ADMS). P&J assisted our partner firm, TAC Insight, with the development of FASTweigh ADMS™, which has been used to support several major debris

management missions including the U.S. Army Corps of Engineers' (USACE) responses to the 2011 tornado super-outbreak in Alabama and the E-5 tornado that devastated Joplin, Missouri and is currently being used on P&J's Hazardous Tree Removal project for Pacific Gas and Electric in Northern California. FASTweigh ADMS™ is one of only two systems currently approved by the USACE. This debris management documentation tool can provide a second critical source of accurate grant-supporting documents.

P&J's capacity and capability to perform disaster debris management services includes a disaster core response group that offers more than 160 years of combined debris removal experience; extensive experience performing disaster debris management and FEMA PA Grant Program administration; a solid equipment plan featuring a fleet of over 1,000 individual pieces of company-owned equipment; and standing master service agreements with experienced disaster subcontractors who are ready to mobilize immediately. P&J is committed to providing emergency debris hauling & disposal services to the Cities in a professional and timely manner.

The authorized representatives for P&J regarding communications related to this proposal are as follows:

| Primary                                                                                                               | Alternate                                                                                                                        | Alternate                                                                                           |
|-----------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|
| <b>Julie Glenn</b><br>Disaster Services Coordinator<br>Phone (865) 776-8919<br>Fax (865) 392-3090<br>jglenn@pandj.com | <b>Tommy Webster</b><br>Disaster Services Program<br>Manager<br>Phone (828) 644-3222<br>Fax (865) 392-3090<br>twebster@pandj.com | <b>Dudley Orr</b><br>Vice President<br>Phone (865) 688-8342<br>Fax (865) 392-3090<br>dorr@pandj.com |

P&J would welcome the opportunity to discuss our proposal in further detail and demonstrate why we are the best choice for the Cities. We look forward to becoming a part of your disaster response and recovery team.

Sincerely,



Dudley Orr  
Vice President  
Phillips & Jordan, Inc.





# EMERGENCY DEBRIS HAULING & DISPOSAL

THE CITIES OF HOLLY HILL, SOUTH DAYTONA, AND NEW SMYRNA, FLORIDA

## Tab II: Corporate Experience & Capacity





# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY

### A. COMPANY DESCRIPTION & ABILITY TO PERFORM

A description of the company, including the number of years in business, number of employees, list of equipment owned by the company, and list of vehicles used for transport.

#### A.1. COMPANY PROFILE

|                               |                                                                                                                                                                                                                                                                                                                     |
|-------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>LEGAL NAME OF COMPANY:</b> | Phillips and Jordan, Incorporated (P&J)                                                                                                                                                                                                                                                                             |
| <b>PHYSICAL ADDRESS:</b>      | 10201 Parkside Drive, Suite 300<br>Knoxville, TN 37922                                                                                                                                                                                                                                                              |
| <b>MAILING ADDRESS:</b>       | P.O. Box 52050<br>Knoxville, TN 37950-2050                                                                                                                                                                                                                                                                          |
| <b>TELEPHONE NUMBER:</b>      | (865) 688-8342                                                                                                                                                                                                                                                                                                      |
| <b>FAX NUMBER:</b>            | (865) 392-3090                                                                                                                                                                                                                                                                                                      |
| <b>EMAIL ADDRESS:</b>         | disasterservices@pandj.com                                                                                                                                                                                                                                                                                          |
| <b>REGIONAL OFFICES:</b>      | 9212 Falls of Neuse Road, Suite 221, Raleigh, NC 27615<br>77 North Main Street, Robbinsville, NC 28771<br>13949 Mono Way, Sonora, CA 95370<br>8940 Gall Boulevard, Zephyrhills, FL 33541<br>4055 Faber Place Drive, Suite 210, North Charleston, SC 29405<br>9601 Amberglenn Boulevard, Suite 275, Austin, TX 78729 |
| <b>DUNS NUMBER:</b>           | 003845336                                                                                                                                                                                                                                                                                                           |
| <b>TAXPAYER ID NUMBER:</b>    | 56-0694573                                                                                                                                                                                                                                                                                                          |

#### A.2. COMPANY OVERVIEW

P&J, a Phillips Infrastructure Holdings, Inc. company, is a woman-owned, heavy civil and infrastructure contractor established in 1952. Our Core Values and Priorities – Integrity, Safety, Quality, and Production – guide our daily business practices. P&J is a People First company, and we hold safety as an imperative above all other objectives. A safe workplace and workforce are the only acceptable way to do business - and the only way to take care of the community, the people, and the environment. We carry this commitment with us as we pursue challenging projects in three primary service areas: Heavy Civil Infrastructure Development (Power Generation, Water Resources, and Industrial & Commercial), Right-of-Way Infrastructure Development (Power Delivery and Pipeline Services), and Disaster Response.

We are a national contractor registered to do business in all 50 states that has performed our services in more than 40 states during the past decade on projects related to industrial and commercial development; dam, levee, and reservoir construction; power generation and delivery infrastructure; pipeline construction; landfill construction; and disaster debris management. Headquartered in Knoxville, Tennessee, P&J maintains regional offices in California, Florida, North Carolina, South Carolina, and Texas.

At P&J our greatest resource is our employees, from our operational managers and supervisors with years of experience who keep our crews safe and productive, our crafts who perform the work, to our corporate

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service teams that manage our fleet, financial and administration, information, and technology systems. We are proud to have many second and third generation employees that have chosen to build their careers with P&J. We currently employ approximately 1,200 individuals and sufficient bench strength to provide multiple layers of redundancy to a project workforce.

P&J has access to an extensive fleet of more than 750 heavy and specialized pieces of equipment. This equipment has the latest grade control technology allowing us to move material faster, smarter, and with more accuracy. There are two equipment service centers that are manned by a workforce of highly skilled mechanics and service technicians that maintain our equipment, whether in the field or in our shops, which enables our organization to control both costs and availability. We also maintain national accounts with major equipment vendors which provide us with the ability to efficiently and cost-effectively acquire and rent equipment when required.

We strive to maintain the highest ethical standards and comply with all applicable laws, rules, and regulations. It is our policy that adherence to the utmost ethical standards ensures our continued success, as well as earn and maintain the confidence of our clients and the community in which we work. In order to ensure that P&J operates pursuant to this policy, we have established and enforce a strict Code of Ethical Conduct.

We have built a reputation for taking on some of the most challenging and difficult projects and successfully completing them on, or even ahead of, schedule. We believe that excellent communication, cutting-edge technology, and a skilled workforce yield a quality project, while still placing the highest level of importance on safety for our employees and clients. Our crews are capable of working in a wide range of terrains from mountains to wetlands and are very experienced in performing work within environmentally sensitive areas.

### **A.3. AVAILABILITY OF ESSENTIAL RESOURCES**

#### **A.3.1. ABILITY TO PERFORM**

P&J has access to extensive equipment and personnel resources throughout the State of Florida, both in-house and through our network of subcontractors, which can be used to support immediate response efforts following a debris-generating event, as needed. The following key points ensure P&J's resource availability:

- Over \$120 million in equity, interest-bearing debt to equity ratio of approximately 0.2 to 1, \$50 million in working capital, and an aggregate bonding capacity line in excess of \$1.5 billion with an individual contract line exceeding \$500 million.
- Over 100 management and field personnel that have supported disaster debris management missions.
- An extensive cadre of management and field personnel that have supported disaster debris management missions thus providing our organization with a uniquely qualified team to support the Cities during a future disaster event. This highly qualified and experienced workforce includes a core response group of individuals that offer demonstrated disaster response experience on



# EMERGENCY DEBRIS HAULING & DISPOSAL

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multiple missions and have numerous Federal Emergency Management Agency (FEMA), U.S. Army Corps of Engineers (USACE), and Occupational Safety and Health Administration (OSHA) certifications.

- Regional office located in Zephyrhills, Florida that employs over 200 full time personnel who could potentially support the immediate needs of a debris management effort.
- Extensive fleet of company-owned production and related support equipment.
- Network of regional equipment rental vendors underpinned by national accounts with numerous heavy equipment manufacturers that are capable of providing supplemental equipment to fill any equipment gaps.
- Proven history of meeting the equipment needs for a diverse range of projects, and resources to provide the necessary equipment quickly and economically.
- Long-term relationships and executed enforceable master subcontracts for disaster response services with a highly qualified group of key pre-positioned subcontractors, most of which are based in Florida, that have provided man-power and equipment for previous P&J disaster debris management missions.
- Database of pre-registered subcontractors, including 3,411 located in the State of Florida.

### RELEVANT RESOURCES

P&J'S deep bench of resources ensures our ability to respond for our clients following a debris-generating disaster, regardless of the magnitude of the event and the specific circumstances surrounding the activation of our pre-positioned contracts. P&J constantly seeks out challenging projects and is experienced with finding unique solutions when needed. Our ability to perform is guaranteed by our access to relevant resources:

- Access to Appropriate Equipment
- Knowledgeable, Appropriately-Trained Personnel
- Experienced Pre-Qualified Subcontractors
- Bonding Capacity Unparalleled in the Industry
- Financial Strength to Support Massive Projects

### A.3.2. LOGISTICS SUPPORT

P&J maintains a logistical group that is responsible for identifying and fulfilling the following requirements during disaster debris management missions:

- Identification and preparation of equipment required to address immediate and near-term operational activities.
- Deployment of safety and environmental control equipment and supplies required to address known or presumed job site hazards.
- Identification of requirements and restrictions associated with mobile communication devices used during operational activities.
- Coordination of fuel supplies necessary for all operational equipment.
- Identification and preparation of personnel and equipment staging areas.



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY

### A.3.3. EQUIPMENT RESOURCES

P&J owns and operates an extensive fleet of production and related equipment that is used to support disaster debris management missions. Since P&J began operations over 60 years ago, one of our core competencies has been land clearing, and our current equipment fleet reflects this history. Consequentially, P&J is uniquely positioned to supply the necessary equipment to support debris removal operations, including specialized attachments, appropriate for debris management. All of our loaders can be equipped with rakes and grapples or buckets as necessary, and the majority of our excavators are equipped with hydraulic thumbs or grapples.

### ESTABLISHED EQUIPMENT RESOURCES

As a national heavy civil contractor, P&J is experienced with meeting the equipment needs for a diverse range of projects and we have the resources to provide equipment quickly and economically.

P&J's company-owned equipment is strategically located at multiple in-house storage and maintenance shops throughout the country. This disbursement of resources allows P&J to quickly mobilize all required equipment to the disaster zone regardless of location. Company-owned equipment is deployed from storage yards via our Internal Haul Division or our network of external haulers. P&J's Internal Haul Division consists of drivers and trucks that move equipment throughout the country as needed for a wide range of construction projects.

If our internal hauling resources become fully-utilized, P&J can reach back to our established network of reliable subcontracted equipment haulers who meet our insurance requirements. Furthermore, P&J maintains a network of regional equipment rental vendors underpinned by national accounts with numerous heavy equipment manufacturers that can provide supplemental equipment to fill any equipment gaps. As a national heavy civil contractor, P&J is experienced in meeting the equipment needs for a diverse range of construction projects and we have the resources necessary to provide equipment quickly and economically.

In addition, P&J has existing contracts in place with key pre-positioned subcontractors that have provided equipment and operators for numerous disaster debris management missions previously completed by P&J. Although P&J and our key pre-positioned subcontractors possess more than adequate types and quantities of equipment to execute a disaster debris management mission for the Cities, we also recognize that local subcontractor participation is a critical component of the overall equipment deployment strategy and is required to comply with the Robert T. Stafford Disaster Relief and Emergency Assistance Act (Stafford Act). To



Oklahoma Ice Storm Equipment Staging Area

# EMERGENCY DEBRIS HAULING & DISPOSAL

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address the need for local participation, P&J has developed a database of pre-registered subcontractors (several of which are located in the vicinity of the Cities) to supplement our existing equipment resources.

Our equipment deployment strategy involves tasking subcontractors (both key pre-positioned and local) to supply loading and hauling units while P&J supplies corporate-owned assets to support emergency roadway clearance activities, disposal site management, and debris reduction operations. This strategy allows P&J to perform both initial response and back-end debris reduction operations with corporate-owned assets while subcontractor provided assets are utilized to perform debris collection and transportation operations.

P&J also owns a mobile command trailer which may be dispatched to the job site in situations where the disaster event has substantially interrupted local power and communication systems. The trailer is self-sufficient and equipped to support the initial response effort. It is equipped with satellite communication capability for voice/data and is stocked with a supply of basic forms (i.e., truck check-in, load tickets, placards) required to initiate operational activities. The trailer would be located at the primary equipment staging area and would serve as a planning hub for the operations manager and his/her supporting management team.



P&J Mobile Command Trailer

Identification of specific equipment pieces that would be deployed to a disaster event in response to contract activation by Cities is not realistic at this time given the fact that the timing and magnitude of the disaster is unknown. However, the combination of equipment that is provided by P&J and our subcontractors ensures the Cities of our ability to pre-position and immediately deploy equipment upon receipt of NTP in sufficient quantities regardless of the disaster size. A summary of the equipment owned by P&J is presented on the following page. Several of these units are highly specialized in nature which demonstrates the versatility of our equipment fleet.

# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY



### Phillips & Jordan, Inc. Company-Owned Equipment by Type

| <i>Description</i>          | <i>Quantity</i> | <i>Description</i>           | <i>Quantity</i> |
|-----------------------------|-----------------|------------------------------|-----------------|
| ALL TERRAIN UTILITY VEHICLE | 43              | MOTOR HOME / CAMPER          | 18              |
| ATTACHMENTS                 | 47              | MOWER                        | 4               |
| BACKHOE LOADER              | 8               | OFF ROAD TRUCK               | 71              |
| BUCKET TRUCK                | 3               | OFFICE TRAILER               | 1               |
| CHIPPERS/GRINDERS           | 15              | ON-ROAD DUMP TRUCK           | 21              |
| COMPACTORS/ROLLERS          | 70              | PALMETTO PLOW                | 1               |
| COMPRESSOR                  | 11              | PARTS TRAILER                | 1               |
| CONVEYOR                    | 1               | PASSENGER VEHICLE            | 12              |
| CRANE                       | 3               | PICKUP                       | 384             |
| DOZER                       | 136             | PIT BURNER                   | 15              |
| DRILL                       | 1               | PRESSURE WASHER              | 8               |
| EXCAVATOR                   | 170             | PUGMILL                      | 2               |
| FARM TRACTOR                | 27              | PUMP                         | 39              |
| FELLERBUNCHER               | 6               | SCALES                       | 1               |
| FORWARDER                   | 4               | SCRAPER                      | 24              |
| FUEL/LUBE TRUCK             | 37              | SCREEN                       | 1               |
| FUEL/OIL TRAILERS           | 35              | SITE PREP MACHINE            | 10              |
| GENERATOR                   | 15              | SKIDDER                      | 10              |
| GPS EQUIPMENT               | 123             | SKIDSTEER LOADER             | 48              |
| GPS MACHINE CONTROL         | 1               | SMALL TOOLS                  | 1               |
| GRADER                      | 22              | SOIL STABILIZER              | 2               |
| GRAPPLE/PRENTICE            | 10              | SPORT UTILITY VEHICLE        | 26              |
| HYDROSEEDERS                | 8               | STORAGE CONTAINER            | 59              |
| LICENSED TRAILER            | 245             | SWEEPERS/BROOMS/FORK ATTACH. | 12              |
| LIGHTPLANT                  | 41              | TELEHANDLERS/FORK LIFTS      | 13              |
| LOADER                      | 58              | TRAILER                      | 6               |
| LOWBOY                      | 32              | TRENCHER                     | 2               |
| MECHANIC TRUCK              | 28              | UTILITY EQUIPMENT            | 9               |
| MECHANICAL TRIMMER          | 1               | UTILITY TRUCK                | 30              |
| MISCELLANEOUS               | 21              | VACUUM TRUCK                 | 1               |
|                             |                 | WATER TANKER OFF ROAD        | 19              |
|                             |                 | WATER TRUCK                  | 19              |
|                             |                 |                              | <b>2,092</b>    |

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor





# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY

### A.3.4. PERSONNEL RESOURCES

#### Project Management

**Management Structure:** The management structure utilized by P&J for the execution of disaster debris management missions is illustrated on the following page and depicts the positions that would be required for response to a typical isolated small disaster event. However, the management structure may be expanded or contracted depending upon the severity and/or size of a given disaster event.

The P&J management structure is designed to provide superior and seamless support to the Cities and is based on a simple integrated organization with clear lines of authority, communication, responsibility, and accountability designed to minimize administrative costs and maximize client responsiveness. P&J's management structure is also designed to facilitate quick decisions and rapid responses to changing client requirements, and to assure the highest quality of service possible.

The project management team is led by an operations manager who has the necessary control and autonomy to coordinate resources and align contract activities for the successful completion of all assigned tasking. The operations manager provides management staff supervision and work control for all activities assigned under the contract. This approach assures that our operations manager is fully accountable for all assigned work, has a direct interface with team personnel to facilitate information exchange, and has the authority to allocate resources based on the requirements and complexity of the assignment. The autonomy granted to the operations manager is beneficial to the Cities in that all team communications and work assignments are managed through a single point of accountability.

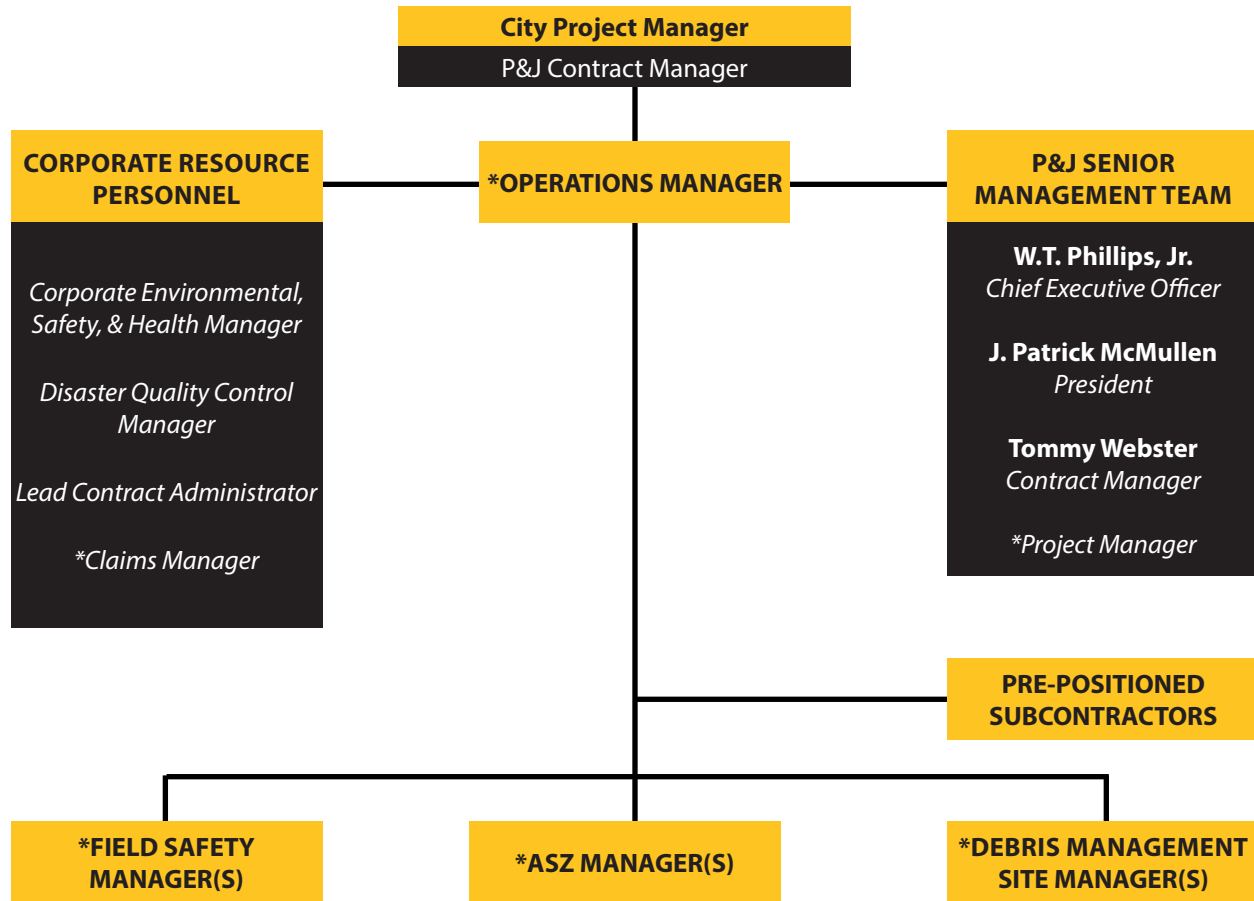
Upon activation of the contract by the Cities, P&J's President, in coordination with P&J's senior management, selects an operations manager for the project who is deployed to the disaster location. The assigned operations manager subsequently selects other disaster qualified P&J management and support personnel necessary to support the various field elements of the disaster debris management mission.

### PROJECT TEAM ORGANIZATION

P&J's management structure is designed to facilitate quick decisions and rapid responses to changing client requirements, and to assure the highest quality of service possible.

# EMERGENCY DEBRIS HAULING & DISPOSAL

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*\* Denotes positions assigned at the time of contract activation or during mobilization phase.*

After being deployed to the field, the operations manager is responsible for coordinating project operations, ensuring compliance with contract specifications and established work plans, and has the authority to commit P&J resources for all assigned tasking. This individual is also responsible for oversight of field work performed by subordinate management staff that are deployed in response to a disaster event including some or all of the following: area/sector/zone (ASZ) managers, field safety managers, field quality control managers, equipment certification specialists, logistics managers, debris management site (DMS) managers, and environmental compliance specialists.

In addition to P&J's understanding of the management structure required to efficiently perform a disaster debris management mission, we also offer experience related to staffing of project management teams for simultaneous contract activations and/or disaster events.

**Project Team Roles & Responsibilities:** The roles and responsibilities fulfilled by key P&J field personnel during a disaster debris management mission include, but are not limited to, those presented below. The responsibilities associated with each role may vary depending upon the unique needs and circumstances of the disaster debris management mission. As noted previously, the team deployed for most typical isolated small disaster events would only consist of an operations manager, several ASZ managers, and a field safety manager.



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- **Operations Manager:** Coordinates mission operations, oversees development of mission-specific plans, assists with identification of potential DMSs and alternative disposal/recycling options, provides mission progress reports, conducts mission planning meetings, ensures compliance with contract requirements and specifications, and serves a prime mission liaison to the Cities.
- **ASZ Manager:** Coordinates mission operations at the area, sector, or zone level; assists with development of task-specific operational and geographic area management plans; provides task progress reports; supervises crew foremen; and implements assigned quality control program requirements.
- **Field Safety Manager:** Coordinates implementation of the mission environmental, safety & health program; assists with development of task-specific and/or site-specific health and safety plans and activity hazard analyses; performs training, inspections, and accident/incident investigations; supervises environmental compliance specialists; and serves as a liaison to Cities and other stakeholder safety representatives.
- **Field Quality Control Manager:** Coordinates implementation of the mission quality control program, assists with development of task-specific quality control plans, ensures that automated debris management system (ADMS) technology is properly deployed and functioning, and serves as a liaison to City and other stakeholder quality representatives.
- **Equipment Certification Specialist:** Performs safety inspection of debris hauling vehicles, measures debris haul truck capacity, and completes vehicle/equipment registration forms.
- **Logistics Manager:** Ensures that safety and environmental control equipment and supplies are available, ensures that mobile communication devices are available and comply with requirements and restrictions, coordinates operational equipment fuel supplies, identifies and oversees preparation of personnel/equipment staging areas, oversees processing of operational personnel reporting to the mission, assigns living quarters if required, and ensures the validity of commercial driver's licenses (if applicable).
- **DMS Manager:** Coordinates operations at DMSs, assists with development of operational plans, supervises debris separation and reduction crews, ensures proper containment and categorization of hazardous material discovered in the debris stream, ensures adherence to safety work rules and environmental monitoring guidelines, oversees loading of reduced debris for transport to final disposal location, ensures debris haul vehicles are loaded in compliance with mission requirements, and implements assigned quality control program requirements.
- **Environmental Compliance Specialist:** Manages special waste operations including waste segregation and household hazardous waste (HHW) collection and transportation, oversees processing of collected white goods, implements special waste health and safety monitoring, ensures adherence to environmental monitoring guidelines, and implements assigned quality control program requirements.
- **Crew Foreman:** Supervises operations at a specific site, ensures adherence to safety work rules and environmental monitoring guidelines, oversees loading of debris for transport to DMSs,



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ensures debris haul vehicles are loaded in compliance with mission requirements, and implements assigned quality control program requirements.

- **Claims Manager:** Addresses all claims and/or complaints; meets with the property owner and inspects any damage; facilitates a resolution agreement and claim release with the property owner; and coordinates the distribution of a claims report to the Cities on a regular basis as dictated by contractual reporting requirements.

### Experience & Qualifications of Debris Management Staff

**Key Field Management Personnel:** P&J is a general contractor that employs hundreds of management, operations, and administrative personnel that currently support a wide variety of construction projects at sites located throughout the United States. All of these employees are on a job site today performing various construction management and operational functions in support of current projects. Therefore, in response to a disaster event, P&J has the capability to immediately re-assign personnel with disaster experience to

support the response effort without affecting ongoing construction project work. For example, following Hurricane Irma's massive impact on the State of Florida in 2017, Mr. Heath Stone was managing closeout of a water resources project and helping with estimating upcoming bids for the Water Resources Group, and Mr. Eric Hedrick and was managing a hazardous tree removal project being performed by P&J in California. Immediately following receipt of a request for assistance from several pre-positioned contracts in Florida, both of these individuals were immediately deployed to Florida to manage the removal of hurricane-related debris removal efforts.

P&J currently employs an extensive cadre of management and field personnel that have supported disaster debris management missions thus providing our organization with a highly qualified team to support the Cities during a future disaster event. Our knowledgeable and experienced workforce includes a core response group of individuals that offer demonstrated disaster response experience on multiple missions and have numerous Federal Emergency Management Agency (FEMA), U.S. Army Corps of Engineers (USACE), and Occupational Safety and Health Administration (OSHA) certifications.

The team that would be deployed for most typical, isolated, small disaster events would only consist of an Operations Manager, several Area/Sector/Zone (ASZ) Managers, and a Field Safety Manager. However, a larger, more complex team with additional specialized expertise would be assembled and deployed for a catastrophic disaster event. Selection of the specific key personnel that would support a disaster debris management mission for the Cities is not realistic at this time given the fact that the timing and magnitude of a future disaster is not known. However, for a typical response scenario the team would primarily consist of individuals selected from P&J's core response group. Identification of the core response group members and a summary of major disaster events supported by these individuals are provided in the paragraphs that follows. Resumes for these individuals are presented in Appendix I to this proposal.

### EXTENSIVE PERSONNEL RESOURCES

P&J currently has in excess of 1,200 employees and sufficient bench strength to provide multiple layers of redundancy to a project workforce.



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- **Tommy Webster - Contract Manager:** Mr. Webster offers 17 years of disaster experience and has participated in the following disaster events: (Ongoing) California Tree Debris Management Program – (2017) Hurricanes Irma and Harvey – (2016) Harris County Texas Flood, Hurricane Matthew, Multiple Louisiana Parish Flood – (2015) Hurricane Joaquin, Calaveras County California Butte Wildfire, Multiple County South Carolina Flood – (2014) City of Burlington North Carolina Ice Storm, Williamsburg/Florence County South Carolina Ice Storm – (2013) Multiple County Colorado Flood – (2012) Hurricane Sandy – (2010) Deepwater Horizon Oil Spill – (2008) Hurricane Ike – (2003) San Diego County California Wildfire, San Bernardino California Wildfire, Hurricane Isabel – (2002) Multiple County North Carolina Ice Storm.
- **Eric Hedrick - Project Manager:** Mr. Hedrick offers 16 years of disaster experience and has participated in the following disaster events: (2017) Hurricanes Irma and Harvey – (2016) Harris County Texas Flood, Multiple Louisiana Parish Flood – (2015) Calaveras County California Butte Wildfire, Multiple County South Carolina Flood – (2014) Williamsburg/Florence County South Carolina Ice Storm – (2013) Multiple County Colorado Flood – (2011) Alabama Spring Tornado Outbreak – (2005) Hurricanes Katrina, Rita, and Dennis – (2004) Hurricane Ivan – (2001) 9/11 World Trade Center Forensic Recovery Mission.
- **Dudley Orr - Project Manager:** Mr. Orr offers 21 years of disaster experience and has participated in the following disaster events: (2017) Hurricane Irma – (2016) Hurricane Matthew – (2013) U.S. Highway 441 North Carolina Rockslide – (2011) Alabama Spring Tornado Outbreak – (2009) I-40 North Carolina Rockslide – (2005) Hurricanes Katrina, Rita, and Wilma – (2004) Hurricanes Charley, Frances, and Jeanne – (2003) Hurricane Isabel – (2002) Hurricane Lili – (1996) Hurricane Fran.
- **Edd Satterfield - Project Manager:** Mr. Satterfield offers 21 years of disaster experience and has participated in the following disaster events: (2016) Hurricane Matthew - (2016) Harris County Flood - (2014) City of Burlington Ice Storm - (2011) City of Joplin Tornado - (2011) Hurricane Irene - (2009) I-40 Rockslide - (2005) Hurricane Katrina - (2001) Hurricane Frances - (2004) Hurricane Charley - (2004) Hurricane Ivan - (2003) Hurricane Isabel - (1999) Hurricane Floyd - (1998) Hurricane Bonnie - (1996) Hurricane Fran.
- **Heath Stone - Operations Manager:** Mr. Stone offers 2 years of disaster experience and has participated in the following disaster events: (2017) Hurricane Irma [Hillsborough County, Town of Belleair, Kenneth City, and Pinellas Park] – (2014) Williamsburg/Florence County South Carolina Ice Storm.
- **William Goodgine - Operations Manager:** Mr. Goodgine offers 3 years of disaster experience and has participated in the following disaster events: (Ongoing) California Tree Debris Management – (2017) Hurricane Harvey - (2015) Calaveras County California Butte Wildfire
- **Alan Carver - Operations Manager:** Mr. Carver offers 5 years of disaster experience and has participated in the following disaster events: (2017) Hurricane Irma - (2005) Hurricane Katrina - (1999) Hurricane Floyd - (1996) Hurricane Fran

# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY



- **Rex Wilson - Area/Sector/Zone Manager:** Mr. Wilson offers 11 years of disaster experience and has participated in the following disaster events: (2017) Hurricane Harvey – (2016) Harris County Texas Flood, Multiple Louisiana Parish Flood – (2015) Multiple County South Carolina Flood, Calaveras County California Butte Wildfire – (2013) Multiple County Colorado Flood – (2012) Hurricane Sandy, West Liberty Kentucky Tornado – (2011) City of Minot North Dakota Flood, Hurricane Irene, City of Joplin Missouri Tornado, Alabama Spring Tornado Outbreak – (2010) Deepwater Horizon Oil Spill – (2008) Hurricanes Gustav and Ike – (2007) Cherokee County Oklahoma Ice Storm – (2006) City of Buffalo New York Ice Storm – (2004) Hurricane Ivan.
- **Roger Hatfield - Area/Sector/Zone Manager:** Mr. Hatfield offers 2 years of disaster experience and has participated in the following disaster events: (2017) Hurricane Irma [Town of Belleair, Kenneth City, and Pinellas Park] – (2009) West Virginia Winter Storm.
- **Kurt Keith - Area/Sector/Zone Manager:** Mr. Keith offers 1 year of disaster experience and has participated in the following disaster events: (2017) Hurricane Irma [Town of Belleair, Kenneth City, and Pinellas Park].
- **Dustin Haunhorst - Field Safety Manager:** Mr. Haunhorst offers 13 years of disaster experience and has participated in the following disaster events: (2017) Hurricane Irma – (2016) Harris County Texas Flood – (2015) Calaveras County California Butte Wildfire – (2012) Hurricane Sandy, West Liberty Kentucky Tornado – (2011) Alabama Spring Tornado Outbreak, City of Joplin Missouri Tornado, Hurricane Irene, City of Minot North Dakota Flood – (2008) Hurricane Ike – (2007) Cherokee County Oklahoma Ice Storm – (2006) City of Buffalo New York Ice Storm – (2005) Hurricanes Katrina, Wilma, and Dennis – (2004) Hurricane Ivan.
- **Gene Taylor - Field Safety Manager:** Mr. Taylor offers 9 years of disaster experience and has participated in the following disaster events: (2013) U.S. Highway 441 North Carolina Rockslide – (2011) Alabama Spring Tornado Outbreak – (2010) Deepwater Horizon Oil Spill – (2008) Hurricanes Gustav and Ike – (2005) Hurricanes Katrina and Rita – (2004) Hurricane Ivan.
- **Wade Cutshaw - Field Safety Manager:** Mr. Cutshaw offers 4 years of disaster experience and has participated in the following disaster events: (2017) Hurricane Irma [Hillsborough County and Pinellas Park], Hurricane Harvey – (2011) Alabama Spring Tornado Outbreak – (2010) Deepwater Horizon Oil Spill.

**Corporate Resource Personnel:** In addition to the core response group discussed in the previous section, P&J corporate resource personnel that would also support execution of a disaster debris management mission for the Cities are listed below. Resumes for these individuals are also presented in Appendix I to this proposal.

- **Steve Thompson - Corporate Environmental, Safety & Health Manager:** Mr. Thompson has been employed by P&J since 1990 and offers 22 years of disaster experience. He is responsible for the overall management of P&J's health and safety program, develops and administers policies and procedures regarding employee safety, investigates project accidents and develops preventative measures, and monitors safety programs implemented by subcontractors. Mr. Thompson served as the primary safety manager for the World Trade Center Staten Island





# EMERGENCY DEBRIS HAULING & DISPOSAL

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Landfill Forensic Recovery Mission, and for recovery efforts associated with Hurricanes Katrina (2005), Gustav & Ike (2008), Irene (2011), and the tornadoes that occurred in Alabama and Joplin, Missouri (2011). To varying degrees, he has supported every disaster contract activation that P&J has managed over the past 22 years.

- **Clint Stephens - Lead Contract Administrator:** Mr. Stephens has been employed by P&J since 2005 and offers 13 years of disaster experience. He is responsible for the financial aspects of contract administration. Relative to disaster recovery projects, Mr. Stephens manages administrative functions including contract compliance, data processing, reporting, audit response, billing, and subcontractor payments. He also oversees management of field data collection, cost reporting and cost allocation, financial claim resolution, invoicing/billing processes, contract closeout, and other required group support and management. Notable disaster events supported by Mr. Stephens have included Hurricanes Katrina (2005), Rita (2005), Gustav & Ike (2008), the tornadoes that occurred in Alabama (2011), Hurricane Sandy (2012), the South Carolina Ice Storm (2014), and the Butte Wildfire (2015).

### Resumes of Core Response Group

As requested in the Cities' RFP document, please find resumes for P&J's core response group in this proposal section. As previously explained, selection of the specific key personnel that would support a disaster debris management mission for the Cities is not realistic at this time given the fact that the timing and magnitude of a future disaster is not known. However, for a typical response scenario the team would primarily consist of individuals selected from P&J's core response group.

The core response group includes the following individuals, and detailed resumes are presented in Appendix I to this proposal.

- Tommy Webster - Contract Manager
- Eric Hedrick - Project Manager
- Dudley Orr - Project Manager
- Edd Satterfield - Project Manager
- Heath Stone - Operations Manager
- William Goodgine - Operations Manager
- Alan Carver - Operations Manager
- Rex Wilson - Area/Sector/Zone Manager
- Roger Hatfield - Area/Sector/Zone Manager
- Kurt Keith - Area/Sector/Zone Manager
- Dustin Haunhorst - Field Safety Manager
- Gene Taylor - Field Safety Manager
- Wade Cutshaw - Field Safety Manager
- Steve Thompson - Corporate Environmental, Safety & Health Manager
- Clint Stephens - Lead Contract Administrator

### ROBUST TRAINING PROGRAM

P&J's robust employee training program includes year-round certifications and training as well as project-specific training sessions and ensures that we can offer a knowledgeable project team that understands work eligibility on FEMA-reimbursable contracts.

# EMERGENCY DEBRIS HAULING & DISPOSAL

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### A.3.5. SUBCONTRACTOR RESOURCES

#### Subcontract Procurement Policy

P&J's subcontract procurement policy has always involved efforts beyond simply identifying and offering opportunities to subcontractors including small and disadvantaged business concerns. P&J has historically provided technical, financial, and equipment support to subcontractors who need such assistance to procure and successfully perform subcontracts. As a prime contractor, on every disaster debris management project that we perform, P&J pays our subcontractors on a weekly basis well in advance of payment receipt from our clients. It is P&J's intent to continue this policy and expand our assistance to subcontractors as a prime contractor during future disaster debris management missions.

P&J routinely reviews information sources to determine the competence, ability, experience, and capacity of small and disadvantaged business concerns to perform additional, more complex, or higher compensated work. P&J also identifies areas in which it may be able to provide technical or other assistance to small and disadvantaged business concerns which will increase their competency and therefore become eligible for more sophisticated work assignments.

P&J typically utilizes a combination of key pre-positioned subcontractors with whom we have executed master service agreements, pre-registered subcontractors who are documented in our internal subcontractor database, and small and disadvantaged business concerns identified following a disaster event. P&J has a proven track record of meeting the socioeconomic subcontracting goals of our clients and ensuring that our subcontracting efforts are in compliance with all applicable federal regulations.

Furthermore, to support our clients' efforts to comply with the procurement requirements as stated in 2 C.F.R. 200.321, P&J actively encourages participation of minority businesses, women's business enterprises and labor surplus area firms as a part of disaster debris management projects whenever possible. P&J solicits certified socio-economically disadvantaged businesses to provide collection and transportation of debris; reduction and disposal of vegetative debris; sorting, decommissioning, packaging, and transportation of household hazardous waste (HHW), construction and demolition (C&D), white goods, electronic waste, or other non-vegetative debris; performing traffic control, demolition activities, hazardous tree removal, or installation of erosion control; and general labor for miscellaneous work. P&J is committed to incorporating the following acts of good faith:

- Assisting interested M/WBEs in obtaining bonding, lines of credit, and insurance
- Providing interested M/WBEs technical assistance or information related to the plans, specifications and requirements for work to be subcontracted or supplied by M/WBEs
- Assisting interested M/WBEs in obtaining necessary equipment, supplies, materials or related assistance or services

### ABILITY TO SECURE SUBCONTRACTOR RESOURCES

The ongoing relationship between P&J and our key pre-positioned subcontractors along with our compensation philosophy ensures that our subcontractors are motivated to assist P&J on disaster response projects, provide the best personnel and equipment possible, ensure that their work activities are conducted in a safe manner and are of the highest quality possible, and remain committed throughout the duration of the project.



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY

- Sub-dividing bid items into economical feasible work units to allow M/WBEs every advantage to quoting the project
- Negotiating in good faith with interested M/WBEs

### **Pre-Positioned Subcontractors**

During our 42-year history of providing disaster debris management services, P&J has established long-term relationships with a highly qualified group of key pre-positioned subcontractors that have provided equipment and manpower for numerous disaster debris management missions previously completed by P&J. In order to ensure the readiness of these subcontractors to immediately mobilize in response to a disaster event, P&J has executed enforceable master subcontracts for disaster response services with each of our key pre-positioned subcontractors – rather than just letters of commitment.

In addition to disaster-related projects, many of our key pre-positioned subcontractors provide support to P&J for construction projects that are conducted on a year-round basis. The ongoing relationship between P&J and our key pre-positioned subcontractors provides the advantages of established lines of communication, a full understanding of each team member's core capabilities and approach to conduct of operations, and the necessary manpower and equipment to address any size disaster event.

A listing of P&J's key pre-positioned subcontractors is provided in the table that follows, and a copy of the current Master Subcontract for Disaster Response Services for each company can be provided upon request.



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY

|                                             | Hurricane Irma (2017) | Hurricane Harvey (2017) | Hurricane Matthew (2016) | Louisiana Historic Flooding (2016) | Texas Tax Day and Memorial Day Floods (2016) | Butte Wildfire (2015) | South Carolina Flooding (2015) | South Carolina Ice Storm (2014) | Colorado Flooding (2013) | Hurricane Isaac (2012) | Hurricane Sandy (2012) | Raleigh, NC Tornado (2011) | Alabama Tornado Super-Outbreak (2011) | Joplin, MO Tornado (2011) | Hurricane Irene (2011) | Cherokee County/Tahlequah Ice Storm (2009) | Hurricanes Gustav & Ike (2008) | Buffalo, NY Ice Storm (2006) | Hurricane Katrina (2005) | Hurricane Rita (2005) | Hurricane Wilma (2005) | Hurricanes Frances & Jeanne (2004) | Hurricane Charley (2004) | Hurricane Ivan (2004) |
|---------------------------------------------|-----------------------|-------------------------|--------------------------|------------------------------------|----------------------------------------------|-----------------------|--------------------------------|---------------------------------|--------------------------|------------------------|------------------------|----------------------------|---------------------------------------|---------------------------|------------------------|--------------------------------------------|--------------------------------|------------------------------|--------------------------|-----------------------|------------------------|------------------------------------|--------------------------|-----------------------|
| BKW, Inc. (FL)                              | X                     |                         |                          | X                                  | X                                            | X                     |                                |                                 | X                        | X                      | X                      | X                          | X                                     | X                         |                        | X                                          |                                | X                            | X                        | X                     |                        | X                                  |                          | X                     |
| Bush Construction and Disaster Company (FL) |                       |                         |                          |                                    |                                              |                       |                                |                                 |                          |                        |                        | X                          | X                                     |                           |                        |                                            | X                              |                              | X                        |                       | X                      | X                                  | X                        |                       |
| Cheoah Construction Company, Inc. (NC)      |                       |                         |                          |                                    |                                              |                       |                                |                                 |                          |                        |                        |                            | X                                     |                           |                        |                                            |                                |                              |                          |                       |                        |                                    |                          |                       |
| Drewery Construction Company, Inc. (TX)     |                       |                         | X                        | X                                  |                                              |                       |                                |                                 |                          |                        | X                      |                            | X                                     | X                         |                        |                                            |                                | X                            | X                        | X                     | X                      | X                                  | X                        | X                     |
| EE&G Disaster Response, LLC (FL)            |                       |                         |                          |                                    |                                              |                       |                                |                                 |                          |                        |                        |                            |                                       |                           | X                      |                                            |                                |                              | X                        | X                     | X                      | X                                  |                          |                       |
| Grillot Construction, LLC (LA)              | X                     | X                       |                          |                                    |                                              |                       |                                |                                 |                          |                        |                        |                            |                                       |                           |                        |                                            |                                |                              |                          |                       |                        |                                    |                          |                       |
| Hensley R. Lee Construction, Inc. (MS)      |                       |                         |                          |                                    |                                              |                       |                                |                                 |                          |                        |                        |                            | X                                     |                           |                        |                                            |                                |                              |                          |                       |                        |                                    |                          |                       |
| H&R of Belle Glade, LLC (FL)                | X                     |                         |                          |                                    |                                              |                       |                                |                                 |                          |                        |                        |                            | X                                     |                           | X                      |                                            | X                              |                              | X                        |                       | X                      | X                                  |                          |                       |
| Lane Hauling & Excavating (TN)              |                       |                         |                          |                                    |                                              |                       |                                |                                 |                          |                        |                        |                            | X                                     |                           |                        |                                            |                                |                              |                          |                       |                        | X                                  | X                        | X                     |
| Metrolina Landscape Company, Inc. (NC)      | X                     |                         |                          |                                    |                                              |                       |                                |                                 |                          |                        |                        |                            | X                                     |                           |                        |                                            |                                |                              | X                        |                       | X                      |                                    |                          | X                     |
| MLU Services, Inc. (GA)                     |                       |                         |                          |                                    |                                              |                       |                                |                                 |                          |                        |                        |                            | X                                     |                           |                        |                                            |                                |                              | X                        | X                     |                        | X                                  | X                        | X                     |
| Optimum Services, Inc. (FL)                 | X                     |                         | X                        |                                    |                                              |                       |                                |                                 |                          |                        |                        |                            |                                       |                           |                        | X                                          | X                              |                              | X                        | X                     | X                      | X                                  |                          | X                     |
| Orr Industries, LLC (FL)                    | X                     |                         |                          |                                    |                                              |                       |                                |                                 |                          |                        |                        |                            |                                       |                           |                        |                                            |                                |                              |                          |                       |                        |                                    |                          |                       |
| Parkman Tree Service (SC)                   | X                     |                         | X                        |                                    |                                              |                       | X                              |                                 |                          |                        |                        |                            | X                                     |                           |                        |                                            | X                              |                              | X                        | X                     |                        |                                    |                          |                       |
| Rio-Bak Corporation (FL)                    | X                     |                         | X                        |                                    |                                              |                       |                                | X                               |                          |                        |                        |                            | X                                     |                           | X                      |                                            | X                              |                              | X                        |                       | X                      | X                                  |                          |                       |
| Selco Construction (VA)                     |                       | X                       |                          |                                    |                                              |                       |                                |                                 |                          |                        |                        |                            |                                       |                           |                        |                                            |                                |                              |                          |                       |                        |                                    |                          |                       |
| Siboney Contracting Co. (FL)                | X                     |                         |                          | X                                  |                                              | X                     |                                |                                 |                          |                        |                        |                            | X                                     |                           |                        |                                            | X                              |                              |                          |                       |                        |                                    |                          |                       |
| Terry Bucks Contracting, LLC (GA)           |                       |                         | X                        | X                                  |                                              |                       |                                |                                 |                          |                        |                        |                            |                                       |                           |                        |                                            |                                |                              |                          |                       |                        |                                    |                          |                       |
| Terry Tree Service South, LLC (NY)          | X                     |                         | X                        |                                    |                                              | X                     |                                |                                 |                          |                        | X                      |                            | X                                     | X                         | X                      |                                            | X                              | X                            | X                        | X                     | X                      | X                                  | X                        | X                     |
| Thunder Disaster Services, Inc. (NC)        | X                     |                         | X                        |                                    |                                              |                       | X                              | X                               |                          |                        | X                      | X                          | X                                     | X                         | X                      | X                                          |                                | X                            | X                        | X                     | X                      | X                                  | X                        | X                     |
| Tiger Bayou, Inc. (LA)                      |                       | X                       |                          | X                                  |                                              |                       |                                |                                 |                          |                        |                        |                            | X                                     |                           |                        |                                            | X                              |                              | X                        | X                     |                        |                                    |                          |                       |
| UPE Resources, Inc. (CA)                    |                       |                         |                          |                                    |                                              | X                     |                                |                                 |                          |                        |                        |                            |                                       |                           |                        |                                            |                                |                              |                          |                       |                        |                                    |                          |                       |



# EMERGENCY DEBRIS HAULING & DISPOSAL

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### Pre-Registered Subcontractors

In order to ensure maximum local participation during a future disaster event that impacts the Cities and ensure full compliance with the Robert T. Stafford Disaster Relief and Emergency Assistance Act (Stafford Act), P&J maintains a database of pre-registered subcontractors located through the United States to supplement the resources offered by P&J and our key pre-positioned subcontractors. At the present time P&J has pre-registration information on file for 987 subcontractors located in the State of North Carolina.

The pre-registration process allows P&J to confirm equipment suitability and readiness, verify insurance policies are sufficient and current, review financial and safety performance, and execute subcontractor agreements. Completing these tasks in advance of a disaster event allows P&J to execute disaster debris management missions in a timely and coordinated manner and provides the Cities with the opportunity to approve or disapprove potential subcontractors before they commence operational work assignments.

### Proposed Subcontractors

P&J anticipates that approximately 60% of the work performed during a disaster debris management mission would be subcontracted in the event of a contract activation. The following table lists key pre-positioned subcontractors that could support P&J under Master Work Orders for debris removal, tree and stump removal, vegetative debris reduction, and environmental services as part of the Cities disaster debris management mission. P&J's intent is to distribute work evenly among all subcontractors. Regardless of the level of subcontractor participation, P&J will ensure that all required manpower and equipment is deployed to meet the specific needs of any debris management contract activation.

| Company Name                       | Address              | Designation   | Type of Work |
|------------------------------------|----------------------|---------------|--------------|
| Basulto Management Consulting, Inc | Hallandale Beach, FL | DBE, SBE      | Hauling      |
| BKW, Inc.                          | Pensacola, FL        | WBE           | Hauling      |
| Bush Construction and Disaster Co. | Auburndale, FL       | None          | Hauling      |
| Cheoah Const. Co. Inc.             | Robbinsville, NC     | HZ, SBE, WBE  | Hauling      |
| Contractor Support Services, Inc.  | Wellington, FL       | MBE, SBE      | Hauling      |
| Drewery Construction Co, Inc.      | Nacogdoches, TX      | None          | Hauling      |
| EE&G Disaster Response, LLC        | Miami Lakes, FL      | None          | ENV          |
| Grillot Construction, LLC          | Belle Chase, LA      | None          | Hauling      |
| Hensley R. Lee Cont. Inc.          | Picayune, MS         | HZ, SDB, VO   | Hauling      |
| H & R of Belle Glade, LLC          | Belle Glade, FL      | HZ, MBE, SBA  | Hauling      |
| Lane Hauling & Excavating          | Clarkrange, TN       | HZ, SDB, WBE  | Hauling      |
| Metrolina Landscape Co, Inc.       | Charlotte, NC        | None          | Hauling      |
| MLU Services, Inc.                 | Athens, GA           | MBE, SDB, WBE | Hauling      |
| Optimum Services, Inc.             | Okeechobee, FL       | HZ, SBE, VO   | Hauling      |

# EMERGENCY DEBRIS HAULING & DISPOSAL

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5.3.c

| Company Name                                                                                                                                                                                                                                                                                  | Address              | Designation   | Type of Work |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|---------------|--------------|
| Orr Industries, LLC                                                                                                                                                                                                                                                                           | San Antonio, FL      | WBE, SBE      | Hauling      |
| Parkman Tree Service                                                                                                                                                                                                                                                                          | Lancaster, SC        | SBE           | Hauling      |
| Rio-Bak Corporation                                                                                                                                                                                                                                                                           | Wellington, FL       | SBE (Federal) | Hauling      |
| Selco Construction                                                                                                                                                                                                                                                                            | Bristol, VA          | None          | Hauling      |
| Siboney Contracting Co.                                                                                                                                                                                                                                                                       | West Palm Beach, FL  | MBE           | Hauling      |
| Terry Bucks Contracting, LLC                                                                                                                                                                                                                                                                  | Gainesville, GA      | None          | Hauling      |
| Thunder Disaster Services, Inc.                                                                                                                                                                                                                                                               | Waynesville, NC      | VO, WBE       | Hauling      |
| Terry Tree Service South, LLC                                                                                                                                                                                                                                                                 | Rochester, NY        | None          | Hauling      |
| Tiger Bayou, Inc.                                                                                                                                                                                                                                                                             | Port Allen, LA       | SBE           | Hauling      |
| UPE Resources, Inc.                                                                                                                                                                                                                                                                           | Yorba Linda, CA 9287 | VO            | Hauling      |
| <i>DBE: Disadvantaged Business Enterprise   HZ: HubZone   SBA: Small Business Administration-Certified   SBE: Small Business Enterprise   SDB: Small Disadvantaged Business   MBE: Minority-Owned Business Enterprise   VO: Veteran-Owned Business   WBE: Woman-Owned Business Enterprise</i> |                      |               |              |

### Local & Disadvantaged Business Subcontracting

**Affirmative Action Policy Statement:** It is the policy of P&J, regardless of the project type, to actively seek and contract with local small and disadvantaged businesses including, but not limited to, Small Business, certified Small Disadvantaged Business, Women-Owned Small Business, Historically Underutilized Business Zone, Veteran-Owned Small Business, and Service-Disabled Veteran-Owned concerns. This policy will be affirmatively enforced with respect to execution of work for the Cities.

P&J's senior managers personally oversee the implementation of existing corporate policies to ensure that small business participation goals are achieved, and periodically consult with operations managers and contract administrators to measure progress toward achieving established goals. P&J has institutionalized a buying practice that encourages identifying and contracting with local small and disadvantaged businesses for both services and supplies. In addition, the company requires all retained large business subcontractors to comply with the small business participation goals established by P&J.

**Participation Model:** P&J is committed to helping local communities recover economically from a disaster event. The P&J participation model has proven to be very effective in keeping the maximum amount of recovery dollars within the local community. P&J works with local contractors, businesses, and labor pools to maximize local participation with a particular emphasis on small and disadvantaged business participation. P&J's unique ability to blend experienced disaster subcontractors with local contractors who may not have disaster recovery experience has proven to be very successful. During the

### SUBCONTRACTING TRACK RECORD

P&J has a proven track record of meeting the socioeconomic subcontracting goals of our clients and ensuring that our subcontracting efforts are in compliance with all applicable federal regulations.

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor





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2011 disaster response to the tornados that impacted numerous areas throughout the State of Alabama, and Joplin, Missouri, over 80% of P&J's first tier subcontractors were local contractors.

Regardless of the disaster debris management mission magnitude, locating and identifying qualified local subcontractors is an indispensable component to mission success. While P&J, with the support of our pre-positioned subcontractors, has the capacity and capability to self-perform disaster debris management missions, we are committed to aggressively identify, assess, and retain local subcontractors (and residents) to become part of the overall recovery team.

P&J is constantly seeking qualified, socioeconomically disadvantaged safety conscious subcontractors to add to our subcontractor database. To this end, we have a page on our website ([www.pandj.com](http://www.pandj.com)) that allows subcontractors from any locale to enter contact information, specialties, and disadvantaged status. Using information registered at our website, P&J continuously updates a database which lists subcontractors, suppliers, and vendors who have pre-registered and expressed an interest in working with P&J on future disaster debris management missions.

**Disaster Response:** During the early stages of the disaster response, P&J identifies qualified local subcontractors (including small and disadvantaged subcontractors) to support disaster debris management operations in accordance with the Stafford Act. Local subcontractors are retained to perform a variety of functions including, but not limited to, collection and transportation of debris; disposal of vegetative debris; collection and processing of white goods, electronic waste, and small motorized equipment items; traffic control; and other activities required to support operations.

Upon initiation of disaster debris management operations, P&J contacts pre-registered subcontractors and other local subcontractors to evaluate their capabilities and availability to support operations in accordance with the Stafford Act. Particular emphasis is placed on identifying qualified local small and disadvantaged subcontractors. P&J limits, when feasible, competition to only local subcontractors again with an emphasis on small and disadvantaged business concerns. Additionally, in order to ensure the "flow down" of this philosophy, P&J will obtain commitments from its large business subcontractors to identify discreet tasks or portions of acquisitions that could be set-aside for local small and disadvantaged business concerns.

### PROVEN HISTORY OF M/WBE AND LOCAL SUBCONTRACTOR UTILIZATION

Following Hurricane Gustav, P&J, Inc. partnered with Overton Construction Co Inc. in Pointe Coupee Parish to remove the right-of-way (ROW) debris and clean-up the canals and waterways that were impacted by the storm. With Overton Construction being a long time local minority contractor based in New Roads, we were able to use over 90% local crews and equipment to pick-up just over 130,000 cubic yards of vegetative debris in the City of New Roads and Pointe Coupee Parish. In addition, we removed 4,400 hazardous limbs/trees and cleaned over 381,000 LF of waterways. All but two bucket truck crews used on the project were Louisiana residents with most of them being residents of Pointe Coupee Parish which gave the rural Parish a much needed financial boost while recovering from this devastating storm.

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After assessing the size and scope of a disaster debris management mission, P&J may also recruit and hire local residents to assist in a variety of capacities and essential functions within the mission structure. The purpose of this is fourfold: the local residents know the area best, they have a vested interest in a recovery mission, it puts people to work that might otherwise be jobless in the immediate aftermath of a disaster event, and it lets local people see firsthand the importance that their local officials place on the recovery of the community. Depending upon the size and scope of the disaster event, local personnel may be trained and utilized for essential functions including, but not limited to, the following:

- Sector/Zone Monitors
- Quality Control Monitors
- Traffic Control Personnel
- Clerical and Administrative Staff
- Logistical Assistance
- Health Related Services

Depending on the size and duration of the recovery efforts, and to facilitate the performance of the necessary clerical and administrative functions, P&J may rent or lease local office space as close to the impacted area as possible. This provides ease of access, contact, and coordination with local officials and other government representatives. Meeting all permitting and business licensing requirements for a local office (and for the project) heightens the awareness of P&J as a part of the community and contributes to the local tax base.

### Subcontractor Management & Controls

**Self-Performance vs. Subcontracting:** P&J self-performs the following tasks during a typical debris-management mission:

- Project Management
- FEMA Documentation
- Planning and Training
- Client Liaison
- Quality Control/Scheduling
- Safety Program Implementation
- Contract Administration
- Licensing and Permitting
- Management of Temporary Debris Storage and Reduction Sites

Subcontractors typically perform or partially support the following requirements on an as needed basis:

- Collection and transportation of debris
- Reduction and disposal of vegetative debris
- Sorting, decommissioning, packaging, and transportation of household hazardous waste, construction & demolition debris, white goods, electronic waste, small motorized equipment, or other non-vegetative debris
- Performing traffic control
- Performing structural demolition



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- Hazardous tree, limb, and stump removal
- General labor for miscellaneous work

**Subcontractor Contractual Engagement:** The approach utilized by P&J to qualify and subsequently engage subcontractors for any given disaster debris management mission, including pre-positioned subcontractors, involves the following activities:

- Obtain and review subcontractor Dun & Bradstreet report
- Ensure that subcontractor's general contractor license is valid or ensure that subcontractor is in good standing with the Secretary of State if not a general contractor
- Review subcontractor assessment form provided to the subcontractor by P&J and determine if subcontractor meets criteria to be classified as an approved vendor
- Review copy of subcontractor's certificate of insurance to ensure that coverage meets minimum requirements established by P&J

After completion of the activities listed above, subcontractors determined to be qualified are issued a master subcontract for disaster response services. This document addresses standard terms and conditions including, but not limited to, compliance with laws and regulations, employee eligibility, insurance requirements, safety requirements, payment terms, dispute resolution, performance and payment bond requirements, and ethics compliance.

Immediately following activation of a master subcontract for disaster response services, P&J issues a master work order to the subcontractor. Each work order is tailored for a specific disaster debris management mission and includes, but is not limited to, scope of services, performance schedule, contract type, special payment requirements, event-specific insurance requirements, special terms and conditions, and a pricing schedule.

### Subcontractor Management Approach

Guiding Management Principles: P&J's approach to managing subcontractors is based on the following guiding principles:

- Effective channels of communication are clearly defined and established
- Responsibilities and authorities are clearly defined in the master work order
- Required documentation is clearly defined in the master work order
- Specific services are clearly defined in the master work order
- Any constraints imposed on a subcontractor, including schedule and budget constraints, are clearly defined in the master work order

### SUBCONTRACTOR COMPENSATION PHILOSOPHY

Pricing developed by P&J for our disaster debris management clients considers essential factors that ensure we can pay our subcontractors reasonable compensation for their services. When subcontractors are paid reasonable compensation, they are motivated to provide the best personnel and equipment possible, ensure that their work activities are conducted in a safe manner and are of the highest quality possible, and remain committed to completing their work assignments throughout the duration of the project.



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY



- Safety, quality, and insurance requirements are clearly defined in the master work order
- Appropriate terms and conditions are clearly defined in the master work order

**Performance & Monitoring:** In order to ensure that a disaster debris management mission is executed at the highest level of effectiveness and efficiency, the individual work scopes for all involved subcontractors are integrated into a cohesive mission plan so that each subcontractor understands how their role fits into the overall operational approach.

Upon activation of the contract by the Cities, P&J activates subcontractors needed to support debris management operations, including qualified local subcontractors in accordance with the Stafford Act. P&J then issues a master work order to each subcontractor. P&J requires each subcontractor to provide a single point of contact for their subcontract to ensure accountability and clear channels for communication between the companies. Subcontractor employees assigned to support activities are directly accountable to the P&J operations manager for their overall job performance.

The P&J operations manager serves as an interface between City representatives and subcontractor employees in matters related to task assignments, job performance issues, and any other concerns or issues that may arise. The operations manager works closely with each subcontractor point of contact to ensure that all necessary support and resources are provided, that all identified issues are resolved, and to conduct performance reviews as needed. Daily monitoring of subcontractor crew activities is conducted by P&J field managers who are responsible for assessing performance and identifying issues that require corrective measures. Each field manager reports observed subcontractor crew performance to the operations manager daily.

**Reporting:** During performance of a disaster debris management mission, P&J requires subcontractors to submit on a weekly basis a list of current personnel, either timesheets (time and materials subcontract) or yardage hauled (unit price subcontracts), and safety incident reports.

**Subcontractor Compensation Philosophy:** Pricing developed by P&J for a disaster debris management mission does not reflect a desire to maximize profit, but rather to ensure that we can pay our subcontractors reasonable compensation for their services. When subcontractors are paid reasonable compensation, they are motivated to provide the best personnel and equipment possible, ensure that their work activities are conducted in a safe manner and are of the highest quality possible, and remain committed to completing their work assignments throughout the duration of the mission.

### A.3.6. FINANCIAL RESOURCES

Please find information regarding P&J's financial and bonding capabilities in Tab V of this proposal.

## B. BUSINESS ORGANIZATION

Description of the company as to whether it is a sole proprietorship, partnership, corporation, LLC or Joint-Venture. List all individual owners of ten percent (10 %) or more.



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY

|                                              |                                                                                                                                                                                                                                                                                                                                                      |                                                |
|----------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|
| <b>BUSINESS ORGANIZATION:</b>                | Woman-Owned Corporation                                                                                                                                                                                                                                                                                                                              |                                                |
| <b>PARENT COMPANY:</b>                       | P&J is a subsidiary of Phillips Infrastructure Holdings, Inc.                                                                                                                                                                                                                                                                                        |                                                |
| <b>DATE OF INCORPORATION:</b>                | August 4, 1959                                                                                                                                                                                                                                                                                                                                       |                                                |
| <b>STATE OF INCORPORATION:</b>               | North Carolina                                                                                                                                                                                                                                                                                                                                       |                                                |
| <b>REGISTERED TO DO BUSINESS IN FLORIDA:</b> | Please find P&J's Authorization to Transact Business in the State of Florida (document number 832152) in Tab V of this proposal                                                                                                                                                                                                                      |                                                |
| <b>OWNERSHIP INTERESTS:</b>                  | P&J is a privately held North Carolina corporation. The corporation is authorized to issue 50,000 total shares of Common Stock, 50 shares of which are Class A Voting Common Stock and the remaining 49,950 of which are Class B Non-Voting Common Stock. The 50,000 shares of corporate Common Stock issued and outstanding are divided as follows: |                                                |
|                                              | <b>Stock Owner</b>                                                                                                                                                                                                                                                                                                                                   | <b>Number of Shares &amp; Class Type</b>       |
|                                              | Phillips Infrastructure Holdings, Inc.                                                                                                                                                                                                                                                                                                               | 50 Shares – Class A<br>49,950 Shares – Class B |
|                                              | <i>Note: 100% of the voting stock of Phillips Infrastructure Holdings, Inc. is owned by Avis A. Phillips.</i>                                                                                                                                                                                                                                        |                                                |
|                                              |                                                                                                                                                                                                                                                                                                                                                      |                                                |
| <b>OFFICERS:</b>                             | Avis Phillips                                                                                                                                                                                                                                                                                                                                        | Chairman                                       |
|                                              | Patrick McMullen                                                                                                                                                                                                                                                                                                                                     | President                                      |
|                                              | Connie Nichols                                                                                                                                                                                                                                                                                                                                       | Senior Vice President & Secretary              |
|                                              | John D. Lawrence                                                                                                                                                                                                                                                                                                                                     | Secretary, Treasurer and CFO                   |

### C. EXISTING CONTRACTS

The Proposer shall provide a listing of current contracts in Florida. The Proposer shall include a graph or other informational diagram/format indicating the allocated and available resources. Indicate commitment and availability of staff and resources to the City.

P&J currently maintains 110 pre-positioned contracts across the nation. P&J's substantial in-house workforce of highly qualified disaster debris management and field personnel, and our pool of key and pre-registered subcontractors, a most of which are based in Florida, provides us with the capability to execute multiple simultaneous disaster debris management missions, even if in diverse geographic locations.

P&J currently holds 56 pre-positioned contracts for disaster debris management services throughout the State of Florida, several of which are in the vicinity of the Cities. This puts P&J in an ideal position to provide streamlined project management manpower, and equipment resources to the Cities and our other contracts in the region, if impacted by a disaster. If the Cities were to award the primary contract for disaster debris management services to P&J, it could also help to simplify the coordination efforts that would be required if there are multiple contractors and subcontractors working in the same areas.

P&J will execute the Cities' debris management contracts separately from any other simultaneous contract activations in the area by different project teams while resource management will be handled collectively at the corporate level, resulting in effective and efficient operations including project management and delegation of resources. P&J will assign one senior event manager to oversee the total debris management

# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY



mission, and separate operations managers to manage the work performed under each separate contract. This organizational structure provides the P&J event manager with high-level oversight of a multi-jurisdictional deployment while each community receives the attention it needs from a dedicated operations manager. Each client will have its own unique needs with regards to what resources work best in its community. For example, some communities' streets/roadways can accommodate larger debris removal hauling units while others may require more compact units to access debris; some clients may utilize a cooperative purchasing agreement and require management in cooperation with other municipalities; or some client's geographic location might dictate that they acquire or share TDSRS or landfill space outside of their jurisdiction which will require proper planning, permitting, and logistics by the project team. Having an organizational structure in place that allows for multiple levels of oversight and access to resources provides the flexibility needed to quickly adjust to what works best in each community, ensuring the best possible response and expediting recovery.

Accounting and documentation, quality control, and safety will also be handled separately for each client by each respective project team. P&J understands that the Cities and our other clients in the area would be separate and distinct applicants/sub-applicants with regard to project documentation and federal reimbursement, and P&J would manage each entity as such. Our established and proven project tracking and accounting systems allow us to isolate the work performed under each contract to ensure efficient resource tracking and documentation for each contract separately, in accordance with FEMA requirements. More information about our project accounting and documentation systems can be found in Tab IX: Project Understanding and Approach.

The table below lists all of P&J's existing pre-positioned contracts for similar services in Florida. The map that follows demonstrates the location of P&J's current contracts in Florida and the northern Gulf of Mexico.

| Client                          | State | Current Exp |
|---------------------------------|-------|-------------|
| Manatee County                  | FL    | 5/13/2019   |
| Town of Palm Beach              | FL    | 6/22/2019   |
| Town of Cutler Bay              | FL    | 7/7/2019    |
| Highlands County                | FL    | 7/31/2019   |
| Sunshine Water Control District | FL    | 10/14/2019  |
| City of West Palm Beach         | FL    | 11/30/2019  |
| City of Orlando                 | FL    | 1/31/2020   |
| City of New Smyrna Beach        | FL    | 1/31/2020   |
| City of South Daytona           | FL    | 1/31/2020   |
| Volusia County                  | FL    | 1/31/2020   |
| City of Rockledge               | FL    | 3/31/2020   |
| Lake County                     | FL    | 4/15/2020   |
| Hillsborough County             | FL    | 4/30/2020   |
| City of Tampa                   | FL    | 8/22/2020   |

| Client                                          | State | Current Exp |
|-------------------------------------------------|-------|-------------|
| Northern Palm Beach County Improvement District | FL    | 5/7/2022    |
| Palm Beach County Solid Waste Authority         | FL    | 5/7/2022    |
| Town of Briny Breezes                           | FL    | 5/7/2022    |
| Town of Cloud Lake                              | FL    | 5/7/2022    |
| Town of Glen Ridge                              | FL    | 5/7/2022    |
| Town of Highland Beach                          | FL    | 5/7/2022    |
| Town of Juno Beach                              | FL    | 5/7/2022    |
| Town of Lake Clarke Shores                      | FL    | 5/7/2022    |
| Town of Lake Park                               | FL    | 5/7/2022    |
| Town of Mangonia Park                           | FL    | 5/7/2022    |
| Town of Ocean Ridge                             | FL    | 5/7/2022    |
| Town of Palm Beach Shores                       | FL    | 5/7/2022    |
| Town of South Palm Beach                        | FL    | 5/7/2022    |
| Village of North Palm Beach                     | FL    | 5/7/2022    |

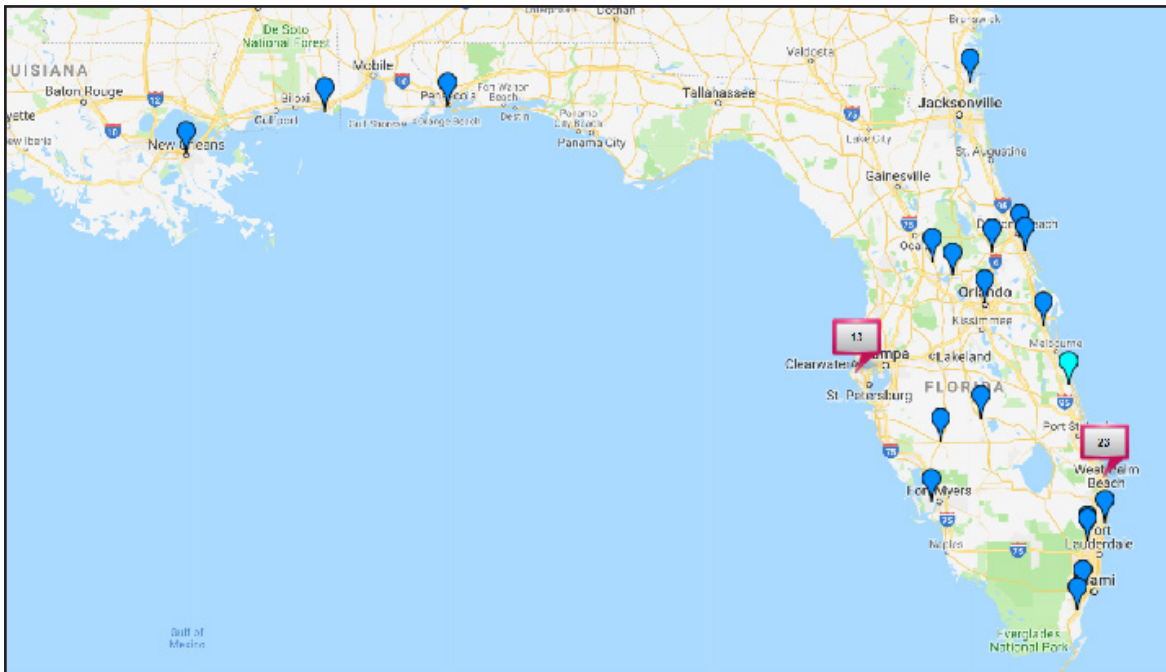


# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY

| Client                             | State | Current Exp |
|------------------------------------|-------|-------------|
| Pasco County                       | FL    | 12/13/2020  |
| Coral Springs Improvement District | FL    | 12/31/2020  |
| City of Coral Springs              | FL    | 4/1/2021    |
| The Villages                       | FL    | 7/1/2021    |
| City of Pensacola                  | FL    | 8/12/2021   |
| City of Coral Gables               | FL    | 8/13/2021   |
| Nassau County                      | FL    | 9/23/2021   |
| City of Cape Coral                 | FL    | 10/29/2021  |
| City of Atlantis                   | FL    | 5/7/2022    |
| City of Belle Glade                | FL    | 5/7/2022    |
| City of Boynton Beach              | FL    | 5/7/2022    |
| City of Riviera Beach              | FL    | 5/7/2022    |
| Indian Trail Improvement District  | FL    | 5/7/2022    |

| Client                                  | State | Current Exp |
|-----------------------------------------|-------|-------------|
| Village of Tequesta                     | FL    | 5/7/2022    |
| Village of Palm Springs                 | FL    | 6/7/2022    |
| South Florida Water Management District | FL    | 9/4/2022    |
| City of Dunedin                         | FL    | 12/31/2022  |
| City of Indian Rocks Beach              | FL    | 12/31/2022  |
| City of Pinellas Park                   | FL    | 12/31/2022  |
| City of St. Petersburg                  | FL    | 12/31/2022  |
| City of Treasure Island                 | FL    | 12/31/2022  |
| Kenneth City                            | FL    | 12/31/2022  |
| Pinellas County                         | FL    | 12/31/2022  |
| Town of Belleair                        | FL    | 12/31/2022  |
| Town of North Redington Beach           | FL    | 12/31/2022  |
| DeSoto County                           | FL    | 6/17/2023   |



### D. CURRENT AND PAST EXPERIENCE IN DEBRIS REMOVAL PROJECTS

Proposer(s) must list and provide required information from all debris removal projects in excess of 100,000 cubic yards within the past seven (7) years. Failure to list and provide the required information from any project the Proposer has managed in excess of 100,000 cubic yards within the past seven (7) years may result in proposal rejection. Required information from each project listed includes total cubic yards collected, total dollar amount of each project and corresponding amount reimbursed to the

# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY



applicant. The Proposer must also provide a contact person, telephone number, fax number and e-mail address for each project.

### D.1. SUMMARY OF QUALIFICATIONS

P&J was established in 1952 and offers over 42 years of experience as a disaster recovery and debris management contractor with the capability to rapidly provide the management team, equipment, workforce, and supporting resources required to effectively respond to any type of natural or man-made disaster. P&J has supported the response and recovery efforts of local, state, and federal governments and agencies as well as private sector clients across the nation following virtually every major federally-declared disaster over the past three decades.

P&J is a proven provider of high quality and cost-efficient disaster debris management services with demonstrated expertise in the areas of disaster recovery planning and technical assistance; emergency road clearance; public right-of-way debris segregation and removal; vegetative debris reduction; specialty debris and hazardous materials collection and disposal; waterway debris removal; hazardous stump, tree, and limb removal; private property and right-of-entry debris removal; structure demolition; beach and marine restoration/renourishment; debris management site (DMS) management, and waste stream management including reduction, final disposal and recycling programs. Our extensive past experience has involved providing support to our clients in all aspects of disaster debris management including response, procurement, operations, planning, contract management, reimbursement, documentation, and accounting systems.

Over the past three decades, P&J has successfully completed disaster debris management missions in excess of \$2.2 billion for over 200 individual jurisdictions located throughout the United States that received reimbursement under Federal Emergency Management Agency (FEMA) guidelines. To ensure maximum reimbursement for our disaster debris management clients from federal funding sources, P&J also offers in-depth knowledge related to the implementation of requirements codified in current guidance publications including FEMA's *Public Assistance Program and Policy Guide, FP 104-009-2* (April 2017) and *Public Assistance Debris Management Guide, FEMA-325* (July 2007), and the U.S. Office of Management and Budget's Super Circular (2016) or the *Code of Federal Regulations, Title 2, Chapter 200* (2CFR 200) "Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards" (previously under 44CFR). The P&J team is also experienced with the development of Memorandums of Understanding (MOU) with and between local, county, state, and federal stakeholders.

### STRONG RESPONSE HISTORY

P&J has provided disaster response and debris management services since the 1970's, prior to the Stafford Act.

One of our early large-scale debris management tasks involved Hurricane Andrew which struck Dade County, Florida in 1992. P&J removed over 4 million cubic yards of debris in less than 90 days employing a workforce of over 1,650 that logged more than 700,000 man-hours.

Over the past four decades, P&J has responded to a vast majority of the major storm-related disasters in the United States, and to numerous other events involving tornadoes, snow/ice storms, rock/land/mud slides, wildfires, droughts, and floods.

P&J has also provided support following man-made incidents including acts of terrorism and environmental disasters including oil spills and several coal fly ash spills.

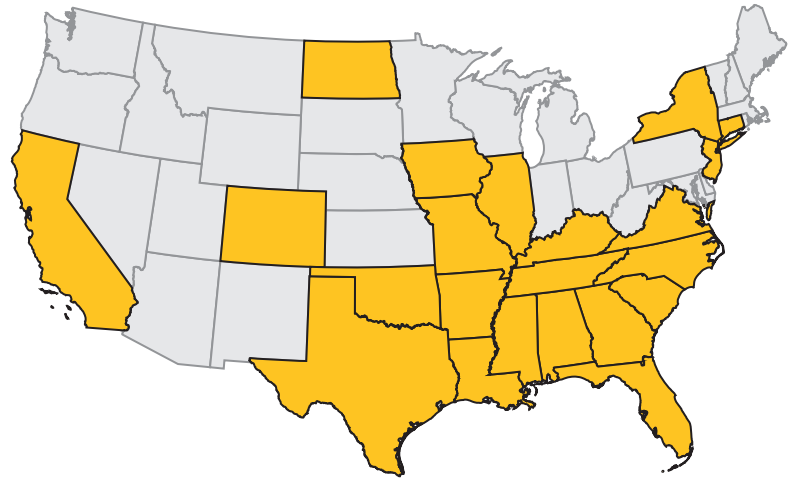
# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY

### D.2. PAST PERFORMANCE

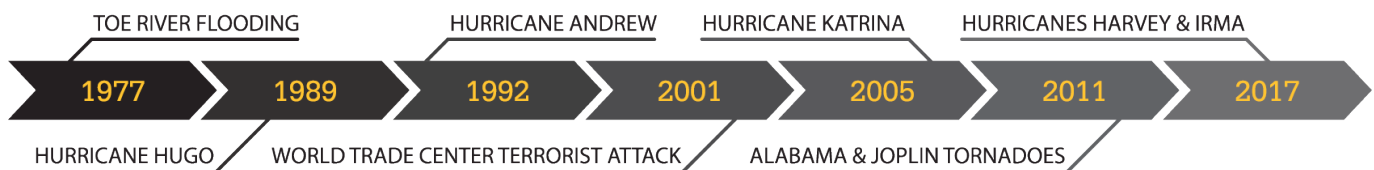
#### D.2.1. EXPERIENCE PROVIDING DISASTER DEBRIS MANAGEMENT SERVICES

Over the course of our history, P&J has successfully managed over 250 individual disaster debris management missions in 22 states. This includes responses to the full spectrum of debris-generating disasters that impact the United States: hurricanes and tropical storms, tornadoes, snow/ice storms, floods, droughts, landslides, wildfires, and insect/disease infestation & outbreak (bark beetles, avian influenza). P&J has also provided response support following man-made incidents including acts of terrorism (9/11 World Trade Center attacks) and environmental disasters including oil spills (British Petroleum Deepwater Horizon and others), and several coal fly ash spills. All of these projects required complex debris stream management.



P&J has performed over 250 disaster debris management projects for more than 200 clients in 22 states over the past 42 years.

*P&J has been a leading provider of disaster debris management services since the very beginning of the industry and has pioneered many unique and challenging response missions. Our extensive history of successful innovation in helping communities respond to disaster events is demonstrated through our proven track record supporting most of the largest disasters in U.S. history. Some key highlights of this experience are described below.*



**1977:** Following a severe rainfall event of November 1977 that devastated the Toe River basin of western North Carolina, P&J mobilized massive forces and worked 24/7 for several weeks to restore roads and bridges to several communities. These contracts were administered by the U.S. Army Corps of Engineers (USACE) and the North Carolina Department of Transportation, *prior to the establishment of FEMA and the Stafford Act.*

**1989 and 1992:** P&J provided debris management services in South Carolina following Hurricane Hugo and in Florida to the hardest hit areas following Hurricane Andrew, *some of the first federally-coordinated responses to major disasters in the history of FEMA.*



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB II: CORPORATE EXPERIENCE & CAPACITY



**2001:** Following the terrorist attacks on the World Trade Center, P&J managed all debris removal and disposal operations including strategic planning for debris management, monitoring activity at the World Trade Center site (Ground Zero), and monitoring activity and management of the forensic recovery operation at the Staten Island Landfill where debris was hauled to by the USACE. This massive effort required innovative solutions to process the most complex debris field in U.S. history. *P&J was awarded the USACE's Civil Works Construction Contractor of the Year for exceptional performance and true partnering spirit with which we undertook this unique tasking.*

**2005:** P&J supported the colossal response and recovery efforts following Hurricane Katrina by providing debris management services in Orleans Parish, Louisiana where catastrophic damage occurred in the City of New Orleans. Phillips and Jordan also provided a secured temporary housing site inclusive of power and food for approximately 75 people on some of the only high ground in the area that was not flooded. P&J also consecutively supported debris management missions in the Western Parishes of Louisiana as well as the City of Gulfport, Mississippi and Mobile County, Alabama and a major effort in South Florida following Hurricane Wilma. *P&J collectively managed the removal of over 17.5 million CY of debris during these consecutive disaster response missions.*

**2011:** Following a historic super-outbreak of 292 tornados in one day in the Southeastern United States, P&J supported a massive debris management mission that sprawled across 24 counties in Northern Alabama, performing both land and waterway removal of ~4.9 million CY of debris. We successfully deployed our proprietary Automated Debris Management System (ADMS) on this substantial USACE project, providing greater operational awareness and insight that allowed USACE to increase efficiency while cutting overall cost for future disaster response missions. During this project timeframe, P&J also consecutively supported debris management missions following the Joplin, Missouri and Raleigh, North Carolina Tornados. *The response to the Alabama tornadoes involved the largest number of FEMA applicants (41 in total) ever assigned by the USACE to a single contractor for a single event.*

**2017:** Hurricane Harvey was the first major hurricane to make landfall on U.S. soil since 2005 and P&J's pre-positioned contract with the Harris County Flood Control District was activated to clear waterway debris from the County storm drainage system in order to alleviate the unprecedented flooding in the Houston Metropolitan area. P&J ultimately removed 96,765 cubic yards of vegetative debris and 1,424 hazardous trees from approximately 100 miles of storm drainage canals and 13 bayous. When Hurricane Irma made its landfall only a couple of weeks later, essentially impacting the entire state of Florida, P&J responded to 25 separate clients throughout the State, while continuing to manage existing operations in Texas. *Despite the challenges presented by the spike in demand for limited resources in both Texas and throughout Florida at the same time, all of P&J's debris management projects were completed within the required timeframe and at the prices originally established in our pre-positioned contracts to collectively complete the removal of over 3.3 million CY of debris.*

### D.2.2. REQUESTED EXPERIENCE WITHIN THE PAST SEVEN YEARS

Disaster debris management missions completed by P&J over the past seven years are illustrated in the table on the following pages.

## Phillips Jordan Experience - Past Seven Years

| Event Year | Event or Project Name      | Disaster Number    | Client                                  | State | Value                                 | Nature of Work                                                         | Debris Volume Notes                                                                                                                   | Reference Info                                                                                                                                                                    |
|------------|----------------------------|--------------------|-----------------------------------------|-------|---------------------------------------|------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2018       | Carr Wildfire              | DR-4382<br>FM-5259 | Pacific Gas & Electric                  | CA    | \$938,681                             | Debris Management and Hazardous Tree Mitigation                        | 4,300 trees                                                                                                                           | Pacific Gas & Electric<br>Pete Dominguez, Planning Manager<br>415-972-5350<br><a href="mailto:PF1@PGF.com">PF1@PGF.com</a>                                                        |
| 2018       | Hurricane Florence         | DR-4393            | Craven County                           | NC    | \$1,335,830                           | Debris Management and Hazardous Tree Mitigation                        | 59,729 CY Veg Debris Removed, Hauled and Ground<br>5,882 CY C&D Removed<br>34 Trees Removed<br><del>723 Hazardous Limbs Removed</del> | Craven County, NC<br>Rusty Cotton, Solid Waste Director<br>252-670-5793<br><a href="mailto:rcotton@cravencountync.gov">rcotton@cravencountync.gov</a>                             |
| 2018       | Hurricane Florence         | DR-4393            | City of New Bern                        | NC    | \$2,109,498                           | Debris Management and Hazardous Tree Mitigation                        | 155,424 CY Veg Debris Removed, Hauled, and Ground<br>3,703 CY C&D Removed<br>77 Trees and 2,034 Hazardous Limbs Removed               | City of New Bern, NC<br>Matt Montayne, Public Works Director<br>252-639-7501<br><a href="mailto:montaynem@newbern-nc.org">montaynem@newbern-nc.org</a>                            |
| 2018       | Hurricane Florence         | DR-4393            | Town of Trent Woods                     | NC    | \$725,118                             | Debris Management and Hazardous Tree Mitigation                        | 58,955 CY Veg Debris Removed, Hauled, and Ground<br>1,065 CY C&D Removed<br>17 Trees and 388 Hazardous Limbs Removed                  | Town of Trent Woods, NC<br>Abra Cullen, Finance Officer<br>252-637-9817<br><a href="mailto:abracullen@trentwoodsn.org">abracullen@trentwoodsn.org</a>                             |
| 2018       | Hurricane Florence         | DR-4393            | Town of River Bend                      | NC    | \$439,958                             | Debris Management and Hazardous Tree Mitigation                        | 23,316 CY Veg Debris Removed, Hauled, and Ground<br>3,283 CY C&D removed,<br>20 trees and 289 Hazardous Limbs Removed                 | Town of River Bend, NC<br>Delane Jackson, Town Manager<br>252-638-3870<br><a href="mailto:manager@riverbendnc.org">manager@riverbendnc.org</a>                                    |
| 2018       | Hurricane Florence         | DR-4393            | City of Boiling Spring Lakes            | NC    | \$1,240,337                           | Debris Management and Hazardous Tree Mitigation                        | 55,911CY Veg Debris Removed, Hauled & Ground<br>3,160 lbs HHW Removed and Disposed                                                    | City of Boiling Spring Lakes, NC<br>Jeff Repp, Town Manager<br>910-363-0025<br><a href="mailto:jrepp@cityofbsl.org">jrepp@cityofbsl.org</a>                                       |
| 2018       | Hurricane Florence         | DR-4394            | Town of Briarcliffe Acres               | SC    | \$42,905                              | Debris Management and Hazardous Tree Mitigation                        | 4,401 CY of Veg Debris Removal                                                                                                        | Town of Briarcliffe Acres, SC<br>Jennifer Newbold, Town Clerk<br>843-272-8863<br><a href="mailto:townclerknewbold@townofbriarcliffe.us">townclerknewbold@townofbriarcliffe.us</a> |
| 2018       | Camp Wildfire              | DR-4407<br>FM-5278 | Pacific Gas & Electric                  | CA    | \$20,300,000 (Estimated as of 4/8/19) | Emergency Response and Debris Management and Hazardous Tree Mitigation | 53,000 trees                                                                                                                          | Pacific Gas & Electric<br>Pete Dominguez, Planning Manager<br>415-972-5350<br><a href="mailto:PF1@PGF.com">PF1@PGF.com</a>                                                        |
| 2018       | Mendocino Complex Wildfire | FM-5262            | Pacific Gas & Electric                  | CA    | \$2,043,038                           | Debris Management and Hazardous Tree Mitigation                        | 7,000 trees                                                                                                                           | Pacific Gas & Electric<br>Pete Dominguez, Planning Manager<br>415-972-5350<br><a href="mailto:PF1@PGF.com">PF1@PGF.com</a>                                                        |
| 2017       | Hurricane Harvey           | DR-4332            | City of Houston                         | TX    | \$82,238                              | Debris Management                                                      | 3,338 CY of C&D                                                                                                                       | City of Houston, TX<br>Joanne Song Yu, Chief of Staff, Solid Waste Department<br>832-917-7411<br><a href="mailto:joanne.song@houstontx.gov">joanne.song@houstontx.gov</a>         |
| 2017       | Hurricane Harvey           | DR-4332            | Harris County Flood Control District    | TX    | \$2,448,695                           | Land and Waterway Debris Management & Hazardous Tree Removal           | 2,956 Loads Veg<br>96,765 CY Veg                                                                                                      | Harris County Flood Control District, TX<br>John Watson, Facilities Manager<br>713-684-4000<br><a href="mailto:john.watson@hcfcd.org">john.watson@hcfcd.org</a>                   |
| 2017       | Hurricane Irma             | DR-4337            | Town of Cutler Bay                      | FL    | \$77,513                              | Debris Management                                                      | None                                                                                                                                  | City of Coral Springs, FL<br>Rich Michaud, Public Works Director<br>954-344-1165<br><a href="mailto:davidm@csidfl.org">davidm@csidfl.org</a>                                      |
| 2017       | Hurricane Irma             | DR-4337            | Palm Beach County Solid Waste Authority | FL    | \$17,519,625                          | Debris Management & Hazardous Tree Removal                             | 741,688 Veg<br>7,907 CY C&D                                                                                                           | Solid Waste Authority of Palm Beach County, FL<br>John Archambo, Solid Waste Manager<br>561-315-2010<br><a href="mailto:jarchambo@swa.org">jarchambo@swa.org</a>                  |
| 2017       | Hurricane Irma             | DR-4337            | City of Coral Springs                   | FL    | \$6,044,003                           | Debris Management                                                      | 299,076 CY Veg<br>2,206 CY C&D                                                                                                        | City of Coral Springs, FL<br>Rich Michaud, Public Works Director<br>954-344-1165<br><a href="mailto:davidm@csidfl.org">davidm@csidfl.org</a>                                      |

## Phillips Jordan Experience - Past Seven Years

| Event Year | Event or Project Name | Disaster Number | Client                      | State | Value        | Nature of Work                                               | Debris Volume Notes             | Reference Info                                                                                                                                                            |
|------------|-----------------------|-----------------|-----------------------------|-------|--------------|--------------------------------------------------------------|---------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2017       | Hurricane Irma        | DR-4337         | Village of North Palm Beach | FL    | \$214,668    | Debris Management                                            | 15,708 CY Veg                   | Village of North Palm Beach, FL<br>Chuck Huff, Director of Community Development<br>561-841-3369<br><a href="mailto:chuff@village-npb.org">chuff@village-npb.org</a>      |
| 2017       | Hurricane Irma        | DR-4337         | Volusia County              | FL    | \$11,088,262 | Debris Management                                            | 774,780 CY Veg<br>14,544 CY C&D | Volusia County, FL<br>John V. Angiulli, Public Works Director<br>386-736-5965<br><a href="mailto:jangiulli@volusia.org">jangiulli@volusia.org</a>                         |
| 2017       | Hurricane Irma        | DR-4337         | Hillsborough County         | FL    | \$2,752,162  | Debris Management                                            | 128,512 CY Veg                  | Hillsborough County, FL<br>Kimberly Byer, Solid Waste Director<br>813-612-7718<br><a href="mailto:hbyer@hillsboroughcounty.org">hbyer@hillsboroughcounty.org</a>          |
| 2017       | Hurricane Irma        | DR-4337         | Highlands County            | FL    | \$11,438,240 | Debris Management                                            | 874,712 CY Veg<br>27,318 CY C&D | Highlands County, FL<br>Clinton Howerton, County Engineer<br>863-402-6877<br><a href="mailto:jangiulli@volusia.org">jangiulli@volusia.org</a>                             |
| 2017       | Hurricane Irma        | DR-4337         | City of Pinellas Park       | FL    | \$431,878    | Debris Management                                            | 25,692 CY Veg<br>2,265 CY C&D   | City of Pinellas Park, FL<br>Bart Diebold, Public Works Administrator<br>727-369-5670<br><a href="mailto:bdiebold@pinellas-park.com">bdiebold@pinellas-park.com</a>       |
| 2017       | Hurricane Irma        | DR-4337         | Town of Belleair            | FL    | \$355,134    | Land and Waterway Debris Management & Hazardous Tree Removal | 15,249 CY Veg                   | Town of Belleair, FL<br>Stephan Massol, Director of Support Services<br>727-588-3769 x238<br><a href="mailto:mmaxwell@townofbelleair.net">mmaxwell@townofbelleair.net</a> |
| 2017       | Hurricane Irma        | DR-4337         | Town of Palm Beach          | FL    | \$37,998     | Debris Management                                            | 4,606 CY Veg                    | Town of Palm Beach, FL<br>H. Paul Brazil, P.E.; Director of Public Works<br>561-838-5440<br><a href="mailto:npworks@townofpalmbeach.com">npworks@townofpalmbeach.com</a>  |
| 2017       | Hurricane Irma        | DR-4337         | City of Atlantis            | FL    | \$84,591     | Debris Management                                            | 7,860 CY Veg                    | City of Atlantis, FL<br>Steven Mazuk, Utilities Director<br>561-965-1744<br><a href="mailto:smazuk@atlantisfl.gov">smazuk@atlantisfl.gov</a>                              |
| 2017       | Hurricane Irma        | DR-4337         | City of Belle Glade         | FL    | \$664,995    | Debris Management                                            | 60,458 CY Veg                   | City of Belle Glade, FL<br>Johnny Gooden, Solid Waste Manager<br>561-996-5865<br><a href="mailto:jgooden@belleglade-fl.com">jgooden@belleglade-fl.com</a>                 |
| 2017       | Hurricane Irma        | DR-4337         | City of Boynton Beach       | FL    | \$447,053    | Debris Management                                            | 41,372 CY Veg<br>6,161 CY C&D   | City of Boynton Beach, FL<br>Jason Yaeger, Solid Waste Supervisor<br>561-742-6583<br><a href="mailto:yaegerj@bbfl.us">yaegerj@bbfl.us</a>                                 |
| 2017       | Hurricane Irma        | DR-4337         | Town of Cloud Lake          | FL    | \$18,232     | Debris Management                                            | 1,727 CY Veg                    | Town of Cloud Lake, FL<br>Patrick Slatery, Mayor<br>561-686-2815<br><a href="mailto:patrickslatery@me.com">patrickslatery@me.com</a>                                      |
| 2017       | Hurricane Irma        | DR-4337         | Town of Glen Ridge          | FL    | \$33,652     | Debris Management                                            | 3,582 CY Veg                    | Town of Glen Ridge, FL<br>Alice McLane, Mayor<br>561-697-8868<br><a href="mailto:glenridgetownof@bellsouth.net">glenridgetownof@bellsouth.net</a>                         |
| 2017       | Hurricane Irma        | DR-4337         | Town of Mangonia Park       | FL    | \$11,664     | Debris Management                                            | 1,202 CY Veg                    | Town of Mangonia Park, FL<br>Ken Metcalf, Town Manager<br>561-848-1235<br><a href="mailto:kmetcalf@townofmangonipark.com">kmetcalf@townofmangonipark.com</a>              |
| 2017       | Hurricane Irma        | DR-4337         | Town of Palm Beach Shores   | FL    | \$154,262    | Debris Management                                            | 1,003 CY Veg                    | Town of Palm Beach Shores, FL<br>Alan Welch, Director of Public Works<br>561-844-3457<br><a href="mailto:awelch@pbstowndhall.org">awelch@pbstowndhall.org</a>             |
| 2017       | Hurricane Irma        | DR-4337         | Village of Tequesta         | FL    | \$61,920     | Debris Management                                            | 6,694 CY Veg                    | Village of Tequesta, FL<br>Doug Chambers, Superintendent of Public Works<br>561-768-0483<br><a href="mailto:dchambers@tequesta.org">dchambers@tequesta.org</a>            |



## Phillips Jordan Experience - Past Seven Years

| Event Year | Event or Project Name           | Disaster Number    | Client                               | State | Value       | Nature of Work                                                 | Debris Volume Notes                                                                                   | Reference Info                                                                                                                                                                                 |
|------------|---------------------------------|--------------------|--------------------------------------|-------|-------------|----------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2017       | Hurricane Irma                  | DR-4337            | Town of Lake Clarke Shores           | FL    | \$66,609    | Debris Management                                              | 7,201 CY Veg                                                                                          | Town of Lake Clarke Shores, FL<br>Mary Pinkerman, Town Clerk<br>561-964-1515<br><a href="mailto:mpinkerman@lakeclarke.org">mpinkerman@lakeclarke.org</a>                                       |
| 2017       | Hurricane Irma                  | DR-4337            | City of Kenneth City                 | FL    | \$35,392    | Debris Management                                              | 2,469 CY Veg<br>2,266 CY C&D                                                                          | City of Kenneth City, FL<br>Kevin Riley, Police Chief<br>727-498-8948<br><a href="mailto:rilevk@kennethcityfl.org">rilevk@kennethcityfl.org</a>                                                |
| 2017       | Hurricane Irma                  | DR-4337            | Town of Highland Beach               | FL    | \$8,094     | Debris Management                                              | 875 CY Veg                                                                                            | Town of Highland Beach, FL<br>Ed Soper, Public Works Director<br>561-278-4548<br><a href="mailto:esoper@highlandbeach.us">esoper@highlandbeach.us</a>                                          |
| 2017       | Hurricane Irma                  | DR-4337            | Town of Oak Hill                     | FL    | \$74,144    | Debris Management &<br>Hazardous Tree Removal                  | 6,124 CY Veg                                                                                          | Town of Oak Hill, FL<br>Kohn Evans, City Administrator<br>386-345-3522<br><a href="mailto:evansk@oakhillfl.com">evansk@oakhillfl.com</a>                                                       |
| 2017       | Hurricane Irma                  | DR-4337            | Coral Springs Improvement District   | FL    | \$876,764   | Waterway Hazardous Tree Removal and Debris Management Services | 4,702 CY Waterway Debris Removal<br>1,197 CY C&D Removal<br>480 Stumps Removal<br>156 Hazardous Trees | Coral Springs Improvement District<br>David McIntosh, Director of Utilities<br>954-796-6614<br><a href="mailto:davidm@csidfl.org">davidm@csidfl.org</a>                                        |
| 2017       | Hurricane Irma                  | DR-4337            | Sunshine Water Control District      | FL    | \$2,428,625 | Waterway Hazardous Tree Removal and Debris Management Services | 12,414 CY<br>4 Hazardous stumps<br>2,422 Hanging limbs<br>1,720 Hazardous Trees                       | Sunshine Water Control District, FL<br>Cory Selchan, District Field Supervisor<br>954-868-1298<br><a href="mailto:corys@fladistricts.com">corys@fladistricts.com</a>                           |
| 2017       | Hurricane Irma                  | DR-4337            | City of South Bay                    | FL    | \$86,395    | Debris Management                                              | 9,223 CY Veg                                                                                          | City of South Bay, FL<br>Edgar Kerr, Director of Public Works<br>561-996-3998<br><a href="mailto:kerre@southbaycity.com">kerre@southbaycity.com</a>                                            |
| 2017       | Pocket Wildfire                 | DR-4344            | Pacific Gas & Electric               | CA    | \$8,545,088 | Debris Management and Hazardous Tree Mitigation                | 200 trees                                                                                             | Pacific Gas & Electric<br>Pete Dominguez, Planning Manager<br>415-972-5350<br><a href="mailto:PED1@PGF.com">PED1@PGF.com</a>                                                                   |
| 2017       | Atlas Wildfire                  | DR-4344<br>FM-5214 | Pacific Gas & Electric               | CA    | \$782,010   | Debris Management and Hazardous Tree Mitigation                | 1,200 trees                                                                                           | Pacific Gas & Electric<br>Pete Dominguez, Planning Manager<br>415-972-5350<br><a href="mailto:PED1@PGF.com">PED1@PGF.com</a>                                                                   |
| 2017       | Tubbs Wildfire                  | DR-4344<br>FM-5215 | Pacific Gas & Electric               | CA    | \$1,194,824 | Debris Management and Hazardous Tree Mitigation                | 3,200 trees                                                                                           | Pacific Gas & Electric<br>Pete Dominguez, Planning Manager<br>415-972-5350<br><a href="mailto:PED1@PGF.com">PED1@PGF.com</a>                                                                   |
| 2017       | Redwood Valley Complex Wildfire | DR-4344<br>FM-5219 | Pacific Gas & Electric               | CA    | \$839,763   | Debris Management and Hazardous Tree Mitigation                | 1,500 trees                                                                                           | Pacific Gas & Electric<br>Pete Dominguez, Planning Manager<br>415-972-5350<br><a href="mailto:PED1@PGF.com">PED1@PGF.com</a>                                                                   |
| 2017       | Nuns Wildfire                   | DR-4344<br>FM-5220 | Pacific Gas & Electric               | CA    | \$510,228   | Debris Management and Hazardous Tree Mitigation                | 2,200 trees                                                                                           | Pacific Gas & Electric<br>Pete Dominguez, Planning Manager<br>415-972-5350<br><a href="mailto:PED1@PGF.com">PED1@PGF.com</a>                                                                   |
| 2016       | Severe Storms and Flooding      | DR-4269            | Harris County Flood Control District | TX    | \$1,980,246 | Land and Waterway Debris Management & Hazardous Tree Removal   | 118,002 CY Veg<br>125 CY C&D                                                                          | Harris County Flood Control District, TX<br>John Watson, Facilities Manager<br>713-684-4000<br><a href="mailto:john.watson@hcfcd.org">john.watson@hcfcd.org</a>                                |
| 2016       | Hurricane Matthew               | DR-4286            | Belfair Property Owners Association  | SC    | \$521,607   | Debris Management                                              | 30,473 CY Veg                                                                                         | Belfair Property Owners Association, SC<br>Dan Duryea, Director of Facilities and Community Management<br>843-706-4605<br><a href="mailto:dduryea@belfair1811.com">dduryea@belfair1811.com</a> |

## Phillips Jordan Experience - Past Seven Years

| Event Year | Event or Project Name                                    | Disaster Number    | Client                                                               | State | Value        | Nature of Work                                               | Debris Volume Notes                               | Reference Info                                                                                                                                                                                           |
|------------|----------------------------------------------------------|--------------------|----------------------------------------------------------------------|-------|--------------|--------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2016       | Hurricane Matthew                                        | DR-4286            | South Carolina Department of Transportation                          | SC    | \$1,626,557  | Debris Management                                            | 128,639 CY Veg                                    | South Carolina Department of Transportation<br>David Cook, State Maintenance Engineer<br>803-737-1290<br><a href="mailto:cookdh@scdot.org">cookdh@scdot.org</a>                                          |
| 2016       | Hurricane Matthew                                        | DR-4286            | North Myrtle Beach, City of                                          | SC    | \$619,950    | Debris Management                                            | 44,257 CY Veg                                     | City of North Myrtle Beach, SC<br>Travis Dupree, Public Works<br>843-280-5592<br><a href="mailto:tedupree@nmb.us">tedupree@nmb.us</a>                                                                    |
| 2016       | Hurricane Matthew                                        | DR-4286            | City of Briarcliffe Acres                                            | SC    | \$196,831    | Debris Management                                            | 21,209 CY Veg                                     | Town of Briarcliffe Acres, SC<br>Jennifer Newbold, Town Clerk<br>843-272-8863<br><a href="mailto:townclerknewbold@townofbriarcliffe.us">townclerknewbold@townofbriarcliffe.us</a>                        |
| 2016       | Hurricane Matthew                                        | DR-4286            | Horry County Solid Waste Authority                                   | SC    | \$5,451,736  | Land and Waterway Debris Management & Hazardous Tree Removal | 185,713 CY Veg<br>738 Tons C&D                    | Horry County Solid Waste Authority, SC<br>Mike Bessant, Material Recycling Facility Operations<br>843-347-1651<br><a href="mailto:mbessant@solidwasteauthority.org">mbessant@solidwasteauthority.org</a> |
| 2015       | Butte Wildfire                                           | DR-4240<br>FM-5111 | Pacific Gas & Electric                                               | CA    | \$44,300,000 | Debris Management and Hazardous Tree Mitigation              | 3,303 Logs and 14,574 Chunks Hauled               | Pacific Gas & Electric, California<br>Pete Dominguez, Planning Manager<br>415-972-5350<br><a href="mailto:PF01@PGE.com">PF01@PGE.com</a>                                                                 |
| 2015       | Severe Storms and Flooding (Following Hurricane Joaquin) | DR-4241            | South Carolina Department of Transportation                          | SC    | \$62,394     | Debris Management                                            | 3,640 CY Total<br>Ewaste: 147 Units<br>HHW: 19 CY | South Carolina Department of Transportation<br>David Cook, State Maintenance Engineer<br>803-737-1290<br><a href="mailto:cookdh@scdot.org">cookdh@scdot.org</a>                                          |
| 2015       | Severe Storms and Flooding (Following Hurricane Joaquin) | DR-4241            | South Carolina Department of Health and Environmental Control (DHEC) | SC    | \$972,503    | Infrastructure Repairs                                       | N/A                                               | South Carolina Department of Health and Environmental Control (DHEC)<br>Pat Gambill, CDM Smith<br>803-463-1628<br><a href="mailto:gambillpx@cdmsmith.com">gambillpx@cdmsmith.com</a>                     |
| 2014       | Severe Winter Storm                                      | DR-4166            | South Carolina Department of Transportation                          | SC    | \$9,821,879  | Debris Management                                            | 255,661 CY                                        | South Carolina Department of Transportation<br>David Cook, State Maintenance Engineer<br>803-737-1290<br><a href="mailto:cookdh@scdot.org">cookdh@scdot.org</a>                                          |
| 2014       | Severe Winter Storm                                      | DR-4167            | City of Burlington                                                   | NC    | \$1,941,112  | Debris Management                                            | 183,124 CY Veg                                    | City of Burlington, NC<br>Eric Hilton, Operations and Projects Engineer<br>336-229-3172<br><a href="mailto:ehilton@ci.burlington.nc.us">ehilton@ci.burlington.nc.us</a>                                  |
| 2014       | Severe Winter Storm                                      | DR-4167            | Town of Hillsborough                                                 | NC    | \$53,785     | Debris Management                                            | 7,852 CY Veg                                      | Town of Hillsborough, NC<br>Ken Hines, Public Works Director<br>919-732-1270<br><a href="mailto:ken.hines@hillsboroughnc.org">ken.hines@hillsboroughnc.org</a>                                           |
| 2014       | Severe Winter Storm                                      | DR-4167            | Town of Elon                                                         | NC    | \$98,861     | Debris Management                                            | 14,432 CY Veg                                     | Town of Elon, NC<br>Richard White, Town Manager<br>336-584-3601<br><a href="mailto:dmurphy@ci.elon.nc.us">dmurphy@ci.elon.nc.us</a>                                                                      |
| 2014       | Severe Winter Storm                                      | DR-4167            | Town of Mebane                                                       | NC    | \$206,925    | Debris Management                                            | 30,208 CY Veg                                     | Town of Mebane, NC<br>Chris Rollins, Asst City Manager<br>919-563-5901<br><a href="mailto:crollins@cityofmebane.com">crollins@cityofmebane.com</a>                                                       |
| 2014       | Severe Winter Storm                                      | DR-4167            | Town of Haw River                                                    | NC    | \$26,844     | Debris Management                                            | 3,919 CY Veg                                      | Town of Haw River, NC<br>Jeffrey Earp, Town Manager<br>336-578-0784<br><a href="mailto:jearp@townofhawriver.com">jearp@townofhawriver.com</a>                                                            |
| 2014       | Severe Winter Storm                                      | DR-4167            | Orange County                                                        | NC    | \$697,610    | Debris Management                                            | 72,130 CY Veg                                     | Orange County, NC<br>Robert Williams, SWA Operations Manager<br>919-918-4904<br><a href="mailto:rowilliams@orangecountync.gov">rowilliams@orangecountync.gov</a>                                         |

Phillips Jordan Experience - Past Seven Years

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| Event Year | Event or Project Name                              | Disaster Number | Client                     | State | Value                                                    | Nature of Work                               | Debris Volume Notes                                                                                                                                                                                                                                                                                                       | Reference Info                                                                                                            |
|------------|----------------------------------------------------|-----------------|----------------------------|-------|----------------------------------------------------------|----------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|
| 2014       | Dan River Coal Ash Spill                           | N/A             | Duke Energy Carolinas, LLC | NC    | \$6,210,000                                              | Hazardous Waste Management                   | Approximately 3,000 tons of Coal Combustion Residuals (CCR)                                                                                                                                                                                                                                                               | Duke Energy Carolinas, LLC<br>Mr. Shannon Todd<br>704-382-4743<br>shannon.todd@duke-energy.com                            |
| 2013       | Severe Storms, Flooding, Landslides, and Mudslides | DR-4145         | Colorado DOT               | CO    | \$7,429,000                                              | Debris Management                            | 149,562 CY various debris<br>Also removed and processed over 5,000 CY of rock and sediment.                                                                                                                                                                                                                               | Colorado DOT<br>Gray Currier, Project Engineer<br>970-962-4057<br>gray.currier@state.co.us                                |
| 2012       | Hurricane Sandy                                    | DR-4085         | Suffolk County             | NY    | \$9,771,546<br>\$5,373,892 (BH)<br>\$4,397,654 (Suffolk) | Debris Management and Infrastructure Repairs | Over 200,000 CY collected from ROWs throughout Suffolk County, and a large debris reduction effort was conducted at a facility in Brookhaven utilizing 4 air-curtain incinerators and support equipment to reduce +500,000 cubic yards of debris transported to the facility from various agencies within Suffolk County. | Town of Brookhaven, New York<br>Dan Sicilian, Safety & Emergency Management<br>631-451-2363<br>dsicilian@brookhavenny.gov |
| 2012       | Beach Renourishment                                | N/A             | Collier County             | FL    | \$5,773,381                                              | Beach Restoration                            | 227,500 tons of sand                                                                                                                                                                                                                                                                                                      | Collier County Coastal Zone Management<br>Mr. Gary McAlpin<br>(239) 252-4245<br>garvmcalpin@colliergov.net                |

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling





# EMERGENCY DEBRIS HAULING & DISPOSAL

THE CITIES OF HOLLY HILL, SOUTH DAYTONA, AND NEW SMYRNA, FLORIDA

## Tab III: Customer Listing



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB III: CUSTOMER LISTING

### REFERENCES

The following table is responsive to the requirement in the RFP to provide a listing of P&J's past experience providing disaster debris management services over the past three years. P&J encourages the Cities to contact the references provided herein to obtain feedback on the high quality of our work.

| Event and Nature of Work                                                      | Contract Dates                | Total Dollar Amount | Reference Information                                                                                                      |
|-------------------------------------------------------------------------------|-------------------------------|---------------------|----------------------------------------------------------------------------------------------------------------------------|
| Hurricane Florence Debris Management and Hazardous Trees                      | September 2018 - January 2019 | \$2,109,498         | City of New Bern, NC<br>Matt Montayne, Public Works Director<br>252-639-7501<br>montaynem@newbern-nc.org                   |
| Hurricane Florence Debris Management and Hazardous Trees                      | September – December 2018     | \$725,118           | Town of Trent Woods, NC<br>Abra Cullen, Finance Officer<br>252-637-9817<br>abracullen@trentwoodsnc.org                     |
| Hurricane Florence Debris Management and Hazardous Trees                      | September - December 2018     | \$439,958           | Town of River Bend, NC<br>Delane Jackson, Town Manager<br>252-638-3870<br>manager@riverbendnc.org                          |
| Hurricane Florence Debris Management and Hazardous Trees                      | October – December 2018       | \$1,240,337         | City of Boiling Spring Lakes, NC<br>Jeff Repp, Town Manager<br>910-363-0025<br>jrepp@cityofbsl.org                         |
| Hurricane Florence Debris Management and Hazardous Trees                      | September – October 2018      | \$80,637            | Town of Briarcliffe Acres, SC<br>Jennifer Newbold, Town Clerk<br>843-272-8863<br>townclerkjnewbold@townofbriarcliffe.us    |
| Hurricane Florence Debris Management and Hazardous Trees                      | September 2018 - January 2019 | \$1,335,830         | Craven County, NC<br>Rusty Cotton, Solid Waste Director<br>252-670-5793<br>rcotton@cravencountync.gov                      |
| Hurricane Harvey Debris Management and Hazardous Trees                        | May 2018 – August, 2018       | \$82,238            | City of Houston, TX<br>Joanne Song Yu, Chief of Staff, Solid Waste Department<br>832-917-7411<br>Joanne.song@houstontx.gov |
| Hurricane Harvey Land and Waterway Debris Management & Hazardous Tree Removal | September 2017 - January 2018 | \$2,448,695         | Harris County Flood Control District, TX<br>John Watson, Facilities Manager<br>713-684-4000<br>john.watson@hcfcd.org       |
| Hurricane Irma Waterway Hazardous Tree Removal and Debris Management Services | September – October 2018      | \$876,764           | Coral Springs Improvement District<br>David McIntosh, Director of Utilities<br>954-796-6614<br>davidm@csidfl.org           |
| Hurricane Irma Waterway Debris Management and Hazardous Trees                 | January – April 2018          | \$2,428,625         | Sunshine Water Control District, FL<br>Cory Selchan, District Field Supervisor<br>954-868-1298<br>corys@fladistricts.com   |

# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB III: CUSTOMER LISTING



| Event and Nature of Work                                                    | Contract Dates            | Total Dollar Amount | Reference Information                                                                                                     |
|-----------------------------------------------------------------------------|---------------------------|---------------------|---------------------------------------------------------------------------------------------------------------------------|
| Hurricane Irma Debris Management and Hazardous Trees                        | September – December 2017 | \$17,519,625        | Solid Waste Authority of Palm Beach County, FL<br>John Archambo, Solid Waste Manager<br>561-315-2010<br>jarchambo@swa.org |
| Hurricane Irma Emergency Cut and Toss                                       | September – November 2017 | \$17,519,625        | Town of Cutler Bay, FL<br>Alfredo Quintero, Public Works Director<br>305-234-4262<br>aquintero@cutlerbay-fl.gov           |
| Hurricane Irma Debris Management                                            | September – November 2017 | \$6,044,003         | City of Coral Springs, FL<br>Rich Michaud, Public Works Director<br>954-344-1165<br>davidm@csidfl.org                     |
| Hurricane Irma Debris Management                                            | September – November 2017 | \$214,668           | Village of North Palm Beach, FL<br>Chuck Huff, Director of Community Development<br>561-841-3369<br>chuff@village-npb.org |
| Hurricane Irma Debris Management                                            | September – December 2017 | \$11,088,262        | Volusia County, FL<br>John V. Angiulli, Public Works Director<br>386-736-5965<br>jangiulli@volusia.org                    |
| Hurricane Irma Debris Management                                            | September – November 2017 | \$2,752,162         | Hillsborough County, FL<br>Kimberly Byer, Solid Waste Director<br>813-612-7718<br>byerk@hillboroughcounty.org             |
| Hurricane Irma Debris Management                                            | September – November 2017 | \$11,438,240        | Highlands County, FL<br>Clinton Howerton, County Engineer<br>863-402-6877<br>jangiulli@volusia.org                        |
| Hurricane Irma Debris Management                                            | September – November 2017 | \$431,878           | City of Pinellas Park, FL<br>Bart Diebold, Public Works Administrator<br>727-369-5670<br>bdiebold@pinellas-park.com       |
| Hurricane Irma Land and Waterway Debris Management & Hazardous Tree Removal | September – November 2017 | \$355,134           | Town of Belleair, FL<br>Stephan Massol, Director of Support Services<br>727-588-3769 x238<br>mmaxwell@townofbelleair.net  |
| Hurricane Irma Debris Management                                            | September – November 2017 | \$37,998            | Town of Palm Beach, FL<br>H. Paul Brazil, P.E.; Director of Public Works<br>561-838-5440<br>pworks@townofpalmbeach.com    |
| Hurricane Irma Debris Management                                            | September – November 2017 | \$84,591            | City of Atlantis, FL<br>Steven Mazuk, Utilities Director<br>561-965-1744<br>smazuk@atlantisfl.gov                         |

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# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB III: CUSTOMER LISTING

| Event and Nature of Work                                  | Contract Dates            | Total Dollar Amount | Reference Information                                                                                              |
|-----------------------------------------------------------|---------------------------|---------------------|--------------------------------------------------------------------------------------------------------------------|
| Hurricane Irma Debris Management                          | September – November 2017 | \$664,995           | City of Belle Glade, FL<br>Johnny Gooden, Solid Waste Manager<br>561-996-5865<br>jgooden@belleglade-fl.com         |
| Hurricane Irma Debris Management                          | September – November 2017 | \$447,053           | City of Boynton Beach, FL<br>Jason Yaeger, Solid Waste Supervisor<br>561-742-6583<br>yaegerj@bbfl.us               |
| Hurricane Irma Debris Management                          | September – November 2017 | \$18,232            | Town of Cloud Lake, FL<br>Patrick Slatery, Mayor<br>561-686-2815<br>patrickslatery@me.com                          |
| Hurricane Irma Debris Management                          | September – November 2017 | \$33,652            | Town of Glen Ridge, FL<br>Alice McLane, Mayor<br>561-697-8868<br>glenridgetownof@bellsouth.net                     |
| Hurricane Irma Debris Management                          | September – November 2017 | \$11,664            | Town of Mangonia Park, FL<br>Ken Metcalf, Town Manager<br>561-848-1235<br>kmetcalf@townofmangoniapark.com          |
| Hurricane Irma Debris Management                          | September – November 2017 | \$154,262           | Town of Palm Beach Shores, FL<br>Alan Welch, Director of Public Works<br>561-844-3457<br>awelch@pbstownhall.org    |
| Hurricane Irma Debris Management                          | September – November 2017 | \$61,920            | Village of Tequesta, FL<br>Doug Chambers, Superintendent of Public Works<br>561-768-0483<br>dchambers@tequesta.org |
| Hurricane Irma Debris Management                          | September – November 2017 | \$66,609            | Town of Lake Clarke Shores, FL<br>Mary Pinkerman, Town Clerk<br>561-964-1515<br>mpinkerman@lakeclarke.org          |
| Hurricane Irma Debris Management                          | September – November 2017 | \$35,392            | City of Kenneth City, FL<br>Kevin Riley, Police Chief<br>727-498-8948<br>rileyk@kennethcityfl.org                  |
| Hurricane Irma Debris Management                          | September – November 2017 | \$8,094             | Town of Highland Beach, FL<br>Ed Soper, Public Works Director<br>561-278-4548<br>esoper@highlandbeach.us           |
| Hurricane Irma Debris Management & Hazardous Tree Removal | September – November 2017 | \$74,144            | Town of Oak Hill, FL<br>Kohn Evans, City Administrator<br>386-345-3522<br>evansk@oakhillfl.com                     |

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor

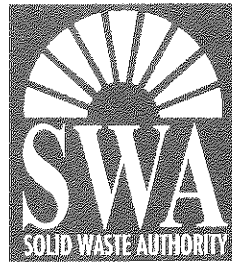
# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB III: CUSTOMER LISTING



| Event and Nature of Work                                                                                                    | Contract Dates              | Total Dollar Amount | Reference Information                                                                                                                              |
|-----------------------------------------------------------------------------------------------------------------------------|-----------------------------|---------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|
| Hurricane Irma Debris Management                                                                                            | September – November 2017   | \$86,395            | City of South Bay, FL<br>Edgar Kerr, Director of Public Works<br>561-996-3998<br>kerre@southbaycity.com                                            |
| Hurricane Matthew Land and Waterway Debris Management & Hazardous Tree Removal                                              | October 2016 - June 2017    | \$5,451,736         | Horry County Solid Waste Authority, SC<br>Mike Bessant, Material Recycling Facility Operations<br>843-347-1651<br>mbessant@solidwasteauthority.org |
| Hurricane Matthew Debris Management                                                                                         | October - December 2016     | \$521,607           | Belfair Property Owners Association, SC<br>Dan Duryea, Director of Facilities and Community Management<br>843-706-4605<br>dduryea@belfair1811.com  |
| Hurricane Matthew Debris Management                                                                                         | October 2016 - March 2017   | \$1,626,557         | South Carolina Department of Transportation<br>David Cook, State Maintenance Engineer<br>803-737-1290<br>cookdb@scdot.org                          |
| Hurricane Matthew Debris Management                                                                                         | October 2016 - January 2017 | \$619,950           | City of North Myrtle Beach, SC<br>Travis Dupree, Public Works<br>843-280-5592<br>tedupree@nmb.us                                                   |
| Hurricane Matthew Debris Management                                                                                         | October - December 2016     | \$196,831           | Town of Briarcliffe Acres, SC<br>Jennifer Newbold, Town Clerk<br>843-272-8863<br>townclerkjnewbold@townofbriarcliffe.us                            |
| Hurricane Matthew Debris Management                                                                                         | October 2016 - January 2017 | \$1,708,634         | City of Tybee Island, GA<br>Joe Wilson, Public Works Manager<br>912-472-5041<br>jwilson@cityoftybee.org                                            |
| Tax Day and Memorial Day Floods Land and Waterway Debris Removal, Reduction and Disposal; Hazardous Tree/Limb/Stump Removal | May - August 2016           | \$1,923,000         | Harris County Flood Control District, TX<br>John Watson, Facilities Manager<br>713-684-4000<br>john.watson@hcfcd.org                               |
| History Flooding (Hurricane Joaquin) Debris Management                                                                      | October 2015 – January 2016 | \$62,394            | South Carolina Department of Transportation<br>David Cook, State Maintenance Engineer<br>803-737-1290<br>cookdb@scdot.org                          |

Letters of commendation and performance evaluations for several of these projects and others are presented on the following pages.



YOUR PARTNER FOR  
SOLID WASTE SOLUTIONS

December 13, 2017

To: Whom it May Concern

From: John Archambo, Director  
Customer Relations

**Subject: Phillips & Jordan Emergency Debris Management Services**

Palm Beach County was impacted by Hurricane Irma on Sunday, September 10, 2017, which generated approximately 3 million cubic yards of storm debris to be collected, reduced and transported to a final disposal (recycling) destination.

The Solid Waste Authority of Palm Beach County (SWA) is the agency responsible for the cleanup of storm debris impacting the County. Phillips & Jordan has and continues to play a key role removing, processing and transporting eligible storm debris material to a final destination in a very safe and timely manner.

Phillips & Jordan's constant communication before, during and after Hurricane Irma provided a true sense of confidence in the task before us. Their management team began certifying collection equipment the following day. In addition, they opened and began operating five (5) temporary debris sites (TDRS) within a two day period. Their proactive approach put Palm Beach County well ahead of many other counties impacted by Irma's landfall in terms of cleanup.

They are a proven and experienced disaster response team that will exceed a customer's expectations at every turn. Phillips & Jordan always provides a very high quality team of managers that communicate and organize an outstanding cleanup effort.

The Phillips & Jordan team are also well aware of all FEMA eligibility requirements, responding immediately to any and all challenges presented during a natural disaster.

It is truly a pleasure working with the Phillips & Jordan team and I can assure you this company will not disappoint.

You may feel free to contact me at 561-697-2700, ext 4725 if you require any further information.





# Horry County Solid Waste Authority, Inc.

5.3.c

*"Protecting Tomorrow's Environment Today"*

Pam J. Creech  
*Chairman*

W. Norfleet Jones  
*Vice-Chairman*

Sanford C. Graves  
*Secretary*

J. Michael Campbell  
*Treasurer*

Dan P. Gray

Michael H. Hughes

M. Lance Thompson

---

Danny Knight  
*Executive Director*

Post Office Box 1664  
Conway, South Carolina  
29528-1664  
Tel: 843-347-1651  
Fax: 843-347-3653

*Printed on Recycled Paper*

June 27, 2017

Mr. Dudley Orr, Vice President

Phillips & Jordan, Inc.

10201 Parkside Drive, Suite 300

Knoxville, TN 39722

Subject: Hurricane Matthew Disaster Debris Management Services

Dear Mr. Orr:

Hurricane Matthew made its only US landfall just 70 miles south of Horry County (County), bringing tropical storm-force winds that took down trees and widespread historic flooding to the County. The Horry County Solid Waste Authority (HCSWA) activated Phillips & Jordan's pre-positioned contract for disaster debris management following this devastating event.

Phillips & Jordan worked closely with the HCSWA and other project stakeholders to determine how best to execute the project based on the County's unique needs and circumstances. For example, the project team was able to execute a land application solution when the question was raised of how to handle vegetative debris that was not suitable for fuel in the local biomass facility which would have cost the HCSWA additional money to either screen or dispose of in the landfill.

Phillips & Jordan also worked closely with the HCSWA to determine the best way to clear out the debris that had collected in the County's watersheds. As the 180-day FEMA Public Assistance eligibility period approached, they were able to fast-track FEMA Public Assistance eligible watershed debris removal operations and then switch gears to complete additional watershed work in compliance with the Natural Resources Conservation Service (NRCS) Emergency Watershed Protection Program (EWP). Their knowledge of both the PA and EWP programs helped save the County money by maximizing our eligibility for Federal reimbursement.

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor

The HCSWA appreciates Phillips & Jordan's exceptional support throughout the debris management effort and would absolutely call on this firm again to assist with our response and recovery efforts if the County is impacted again in the future by a debris-generating event.

Best Regards,

A handwritten signature in black ink, appearing to read "J. Michael Bessant", with a stylized flourish at the end.

J. Michael Bessant

Director of Recycling Services & Special Projects



August 8, 2016

Phillips & Jordan, Inc.  
10201 Parkside Drive, Suite 300  
Knoxville, TN 39722

Subject: Phillips & Jordan's Past Performance Providing Disaster Debris Management to the South Carolina Department of Transportation

To Whom It May Concern:

In October of 2015, an unusual and complex weather pattern brought heavy, continuous rainfall to South Carolina, equivalent to a 1000-year rain event. This record precipitation resulted in catastrophic flooding when numerous dams were breached or collapsed and rivers burst their banks washing away roads, bridges, vehicles, and homes. As a result, the South Carolina Department of Transportation (SCDOT) activated Phillips & Jordan's pre-positioned contract for Disaster Recovery Assistance to provide debris management services to Berkeley and Dorchester Counties. Phillips & Jordan also previously assisted SCDOT with debris management in Williamsburg and Florence Counties following the 2014 ice storm.

In both activations, Phillips & Jordan quickly mobilized and began debris management operations. The project team was accessible, responsive, knowledgeable, and professionally implemented a recovery plan. In both disaster responses, the Phillips & Jordan team has been flexible and able to address evolving project plans, and successfully executed the scope of work in each assigned county.

We appreciate Phillips & Jordan's continued support with post-event clean-up and are pleased to have them as a part of our disaster response and recovery team. Please feel free to use this letter as a positive recommendation attesting to Phillips & Jordan's ability to successfully provide disaster debris management services.

Sincerely,

David B. Cook, PE  
State Maintenance Engineer  
(803) 737-1290







**COLORADO**

**Department of Transportation**

Region 4

10601 West 10th Street  
Greeley, CO 80634  
(970) 350-2149 (Fax) (970) 350-2181

March 2, 2016

Phillips & Jordan, Inc.  
10201 Parkside Drive, Suite 300  
Knoxville, TN 39722

ER 0341-078  
US 34, Loveland – Estes Park  
Subaccount 19802

Subject: Phillips & Jordan's Performance on 2013 Flood Debris Removal Project

To whom it may concern:

In September of 2013, historic rains along Colorado's Front Range resulted in catastrophic flooding to seventeen counties and over a dozen towns and cities from Colorado Springs north to Fort Collins. From September 9 through September 15, 2013, the storms brought record rainfall totals of above 600% of the average precipitation for September, causing six major rivers/tributaries to flood.

Phillips & Jordan was awarded a contract by the Colorado Department of Transportation (CDOT) to provide debris management services in six affected counties in North-Central Colorado, including Boulder, Jefferson, Larimer, Logan, Morgan, and Weld Counties. Phillips & Jordan quickly mobilized to begin operations, removing flood-generated debris from the right-of-way of state-maintained roads in the assigned counties, an area covering over 200 square miles. Phillips & Jordan was also tasked with debris removal from beneath state-maintained bridges, to reduce the threat of additional damage from spring-thaw flood waters anticipated to later impact these same waterways. Phillips & Jordan also assisted the State in crushing over 5,000 cubic yards of rock and sediment to be re-used by CDOT.

I would highly recommend Phillips & Jordan's response and recovery services supporting disaster debris management to other entities. The firm's depth of resources allowed the project team to come up with innovative solutions to meet our specific project needs. Additionally, Phillips & Jordan's ability to quickly mobilize and ramp up operations, combined with the firm's knowledge of and ability to comply with federal guidance and regulations, was essential to CDOT's meeting critical deadlines and receiving the maximum allowed reimbursement for our flood response efforts.

Sincerely yours,

Gray Currier, PE  
Project Engineer

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor



## Department of Public Works Operations

**Christopher Danyov**  
Operations Department  
County Arborist

February 23, 2016

Phillips & Jordan, Inc.  
10201 Parkside Drive, Suite 300  
Knoxville, TN 39722

**Subject: Phillips & Jordan's Performance on the San Bernardino County  
Hazardous Tree Removal Program**

To Whom It May Concern:

After the devastating fires of 2003, the County of San Bernardino received \$40 million in funding from the USDA Natural Resource Conservation Services and the U.S. Forest Service to remove hazardous trees and complete fuels modification in and around the "wildland-urban interface." From 2004 until 2013, the County released projects to not only remove dead trees, but also thin smaller live trees and brush to create a defensible space near homes and communities that would otherwise be susceptible to wildfires.

Phillips and Jordan completed 24 of these projects covering almost 2100 acres. Through the use of masticators, helicopters, skid steers and hand crews, hundreds of homes are less vulnerable to wildfires than they would have been if left untreated. The Phillips & Jordan Project Team was responsive, professional and helpful in determining the best path forward to execute the scope of work in each assigned project. We appreciate Phillips & Jordan's assistance and would recommend their services to other agencies who might find themselves facing a similar situation.

Salutation,

Christopher Danyov

County of San Bernardino Arborist

(909) 801-9564

### BOARD OF SUPERVISORS

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Vice Chairman, First District

JANICE RUTHERFORD  
Second District

JAMES RAMOS  
Chairman, Third District

CURT HAGMAN  
Fourth District

JOSIE GONZALES  
Fifth District

GREGORY C. DEVEREAUX

## COUNTY OF SUFFOLK



STEVEN BELLONE  
SUFFOLK COUNTY EXECUTIVE

## DEPARTMENT OF PUBLIC WORKS

VINCENT FALKOWSKI, P.E.  
CHIEF DEPUTY COMMISSIONER

GILBERT ANDERSON, P.E.  
COMMISSIONER

PHILIP A. BERDOLT  
DEPUTY COMMISSIONER

January 28, 2013

Edd Satterfield, Asst. Vice President  
Phillips & Jordan  
PO Drawer 604  
191 P&J Road  
Robbinsville, NC 28771

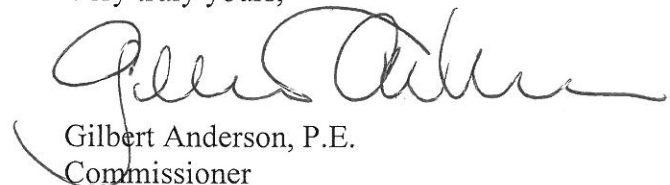
Sir:

As you know, Suffolk County along with the State of New York suffered so much tremendous destruction due to Super Storm Sandy. In times like these with so much going on people often get overlooked. I did not want that to happen in the case of Rex Wilson. Although there were many people from your company that played a part of our recovery, Rex's efforts were outstanding. His efforts on so many levels to help lessen that burden on Suffolk County were outstanding.

He helped to coordinate the collection of over 1 million yards of vegetative debris. His efforts and dedication to detail, along with the knowledge was pivotal in our debris management efforts. Every day Rex would advise us on details of the operation including checking on all crews, following FEMA and Local Government rules and assisting with checking trucks in, stump removal, brush cleanup and burn box operation. All of this was handled with extreme professionalism.

You can be proud of Rex and his representation of your company. Again our sincere thanks to Rex as well as Phillips & Jordan for a job well done.

Very truly yours,



Gilbert Anderson, P.E.  
Commissioner

GA/bd

cc: Phil Berdolt, Deputy Commissioner, DPW  
Bob Polaski, Principal Engineering Aide  
Ed Barnes, Maintenance Mechanic IV

SUFFOLK COUNTY IS AN EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER





# CITY OF MOODY

670 PARK AVENUE • MOODY, ALABAMA 35004  
TELEPHONE (205) 640-5121 • FAX (205) 640-2528

**MAYOR**  
JOE LEE

**COUNCIL MEMBERS**  
LINDA CROWE  
LYNN TAYLOR  
PHILLIP DEASON  
BOBBY CLEMENTS  
PAUL JOHNSON

**CITY CLERK**  
PATSY BEARD  
**POLICE CHIEF**  
BOBBY BREED  
**FIRE CHIEF**  
JOE NOBLES  
**BUILDING INSPECTOR**  
WAYNE TAYLOR  
**PARK DIRECTOR**  
MIKE STAGGS  
**LIBRARY DIRECTOR**  
PATSY SPRADLEY

August 31, 2011

To whom it may concern,

The City of Moody Alabama was seriously impacted by tornados in April 2011. We selected the USACE to manage the debris removal from our public roads and streets. The USACE contracted with Phillips and Jordan (P&J) to manage this program.

P&J did an excellent job, they were on site and operating within 10 days, and executing an outstanding program meeting and exceeding our expectations. All operations met or exceeded OSHA safety standards. Their site manager, Mr. David Everhart, was the link that kept our debris removal program on track and operating smoothly for 13 weeks.

The P&J team has superb customer service skills. They were very sensitive to stress that our citizens were going through and handled each resident with the utmost respect and consideration. The city received numerous calls from residents expressing their appreciation for the professionalism displayed by the P&J team.

P&J helped the city get back to a normal mode of operation faster than we ever thought possible. I highly recommend Phillips and Jordan and their management team should you find your self or city in need of their services.

Sincerely

Joe Lee  
Mayor

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor



## Walker County Commission

PO Box 1447  
Jasper, AL 35502

**Bruce Hamrick**  
Chairman

Open Meeting 9:30 a.m.  
First & Third Mondays  
Telephone (205) 384-7230  
Fax (205) 384-7003

Commissioner District One  
Dual Tubbs  
789 Alexander Tubbs Road  
Jasper, AL 35501

Commissioner District Two  
Dan Wright  
1019 Pleasant Grove Road  
Oakman, AL 35579

Commissioner District Three  
Ben Huggins  
30 Huggins Road  
Cordova, AL 35550

Commissioner District Four  
James R. Bridges  
2826 Piney Woods Sipsey Rd.  
Jasper, AL 35504

August 8, 2011

To Whom It May Concern:

On April 27, 2011 numerous tornadoes struck Walker County, Alabama with devastating results. After President Obama declared Walker County a Federal Disaster, Walker County contracted with the U.S. Army Corp of Engineers to provide site management, removal and reduction for all eligible vegetative, construction and demolition debris.

The U.S. Army Corp of Engineers utilized Phillips & Jordon, Inc. as their Prime Contractor to accomplish the cleanup in Walker County. Having worked very closely with Mr. JW Culbreth and other personnel with this corporation for the past three months, I can attest to the outstanding integrity and capabilities of their personnel.

In addition to providing site management and debris cleanup services, Mr. JW Culbreth provided valuable information and guidance concerning FEMA requirements. His thorough knowledge of FEMA rules and regulations enabled Walker County to make decisions during the cleanup process that ensured compliance with the rules.

As a result of the above noted outstanding services performed by Mr. JW Culbreth and other personnel with Phillips & Jordon, Inc. the Walker County Commission does hereby highly recommend this corporation for all of your disaster debris removal needs.

Sincerely,

Bruce Hamrick  
Chairman

David C. Edgil  
County Engineer

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor

## FOR OFFICIAL USE ONLY / SOURCE SELECTION INFORMATION - SEE FAR 2.101 and 3.104

## CONTRACTOR PERFORMANCE ASSESSMENT REPORT (CPAR)

NONSYSYSTEMS

## INCOMPLETE-RATED

**1. Name/Address of Contractor (Division):**

Company Name: PHILLIPS &amp; JORDAN, INCORPORATED

Division Name:

Street Address: 8940 GALL BLVD

City, State, Zip Code: ZEPHYRHILLS FL 33541

Province/Country: US

CAGE Code:

PSC: R799

DUNS+4 Number: 139664932

NAICS Code: 562119

**2. Report Type:** Final Report**3. Period of Performance Being Assessed:** 05/07/2011 - 09/30/2011**4a. Contract Number:** W912P808D0052 CK03**4b. Business Sector & Sub-Sector:** Prof/Tech/Mng Support**5. Contracting Office:** XU W074 ENDIST MOBILE**6. Location of Contract Performance:**

Tuscaloosa, AL

**7a. Contracting Officer:** SONYA D RODGERS**7b. Phone Number:** 251-441-5406**8a. Contract Award Date:** 05/07/2011**8b. Contract Effective Date:****9. Contract Completion Date:** 09/30/2011**10. N/A****11. Awarded Dollar Value:** \$21,181,866**12. Current Contract Dollar Value:** \$21,181,866**13. Competitive****14. Contract Type:** FFP**Mixed/Other:****15. Key Subcontractors and Effort Performed:****16. Program Title:**

Right of Way Debris Removal - Emergency Contract to remove eligible debris from public Rights of Way at the request of the local government as a result of the Federal Disaster Declaration for the Disaster Response to Alabama Spring Tornadoes.

**17. Contract Effort Description:**

The contract required the removal and disposal of eligible debris from public Rights of Way according to the guidelines established by FEMA under the Federal Disaster Assistance program. The Contractor had to segregate, load, haul and dispose of eligible debris from designated streets and roads in the County. This was an Emergency Contract requiring a quick ramp up to begin work and an aggressive schedule to complete the work.

**Small Business Utilization**

Does this contract include a subcontracting plan? Yes

Date of last Individual Subcontracting Report (ISR) / Summary Subcontracting Report (SSR): 09/30/2011

**18. Evaluate the following Areas:**

|                                  | Past Rating | Rating      | Trend |
|----------------------------------|-------------|-------------|-------|
| a. Quality of Product or Service | N/A         | Exceptional | N/A   |
| b. Schedule                      | N/A         | Exceptional | N/A   |
| c. Cost Control                  | N/A         | N/A         | N/A   |
| d. Business Relations            | N/A         | Exceptional | N/A   |
| e. Management of Key Personnel   | N/A         | Exceptional | N/A   |
| f. Utilization of Small Business | N/A         | Exceptional | N/A   |
| g. Other Areas:                  |             |             |       |
| (1):                             |             | N/A         |       |
| (2):                             |             | N/A         |       |
| (3):                             |             | N/A         |       |
| (4):                             |             | N/A         |       |
| (5):                             |             | N/A         |       |
| (6):                             |             | N/A         |       |
| (7):                             |             | N/A         |       |
| (8):                             |             | N/A         |       |

**19. N/A****20. Assessing Official Narrative:**

**QUALITY OF PRODUCT OR SERVICE:** Contractor demonstrates quality considerations in all aspects of job performance. The Contractor selected and managed numerous top quality subcontractors to execute the work requirements. Their automated data management system (STORM) provided timely and accurate data to assist in managing all aspects of debris management. The Contractor modified the STORM system to provide additional data at our request numerous times. The Contractor's performance for the contract was excellent, they stayed on top of all the issues that would come up. They did a great job dealing with local governments. They went above and beyond to meet our demands to complete the clean-up. They required little technical assistance from the government.

**SCHEDULE:** The Contractor managed the schedule in an exceptional manner. They faced the challenge of staffing for an unknown completion date for many weeks. During this period, they continued to prosecute the work in a responsive and focused manner. The Contractor effectively managed the relatively high turnover of first and second level subcontractors to ensure no loss of production.

**BUSINESS RELATIONS:** All personnel demonstrated a high level of professionalism and ability. They were a cooperative partner that faced daily challenges with enthusiasm and problem solving skills. In the final weeks of the debris removal effort, the contractor effectively managed multiple punch lists for city and county work efforts. When the Government reps added or revised listings, the requests were met with enthusiasm and cooperation. The contractor was very helpful in coordinating with the local entities in acceptance/ completion of the project. P&J did an excellent job of Quality Control with their own QC staff. They made an effort to hire local businesses.

**MANAGEMENT OF KEY PERSONNEL:** The key personnel that were with P&J were all very professional in their jobs and worked well with us.



**FOR OFFICIAL USE ONLY / SOURCE SELECTION INFORMATION - SEE FAR 2.101 and 3.104**

Everyone knew their job and were well trained to perform it. There was minimal turnover of key staff during the contract period.

**UTILIZATION OF SMALL BUSINESS:** Phillips and Jordan did an excellent job of hiring local small businesses for the debris removal work. Many of the first tier subs for debris removal were local small businesses as were the subs that managed the debris sites.

**ADDITIONAL/OTHER:** Phillips and Jordan provided quality service. They aggressively implemented their contract schedule, while satisfactorily controlling cost. P&J's business management executed a very organized contract. Project Managers for each location were very organized, knowledgeable, and responsive to requests. They were staffed adequately, were responsive to requests and conducted business in a professional manner. They have great personnel with effective skill sets selected for key positions especially when working with local entities. P&J hired multiple small businesses and assisted those small businesses with contract obligations. The Automated Data Management System they employed was an excellent resource for tracking the progress of the work and assisting in reconciling the invoicing requirements.

**RECOMMENDATION:** Given what I know today about the Contractor's ability to execute what they promised in their proposal, I definitely would award to them today given that I had a choice.

**21. Name and Title of Assessing Official:**

Name: CECIL JERNIGAN

Title: MISSION MANAGER

Office: CECO-C

Phone Number: 251-690-3558

Fax Number:

Email Address: cecil.l.jernigan@usace.army.mil

Date: 04/25/2012

**22. Contractor Comments:****23. Name and Title of Contractor Representative:**

Name:

Title:

Phone Number:

Fax Number:

Email Address:

Date:

**24. Review by Reviewing Official:****25. Name and Title of Reviewing Official:**

Name:

Title:

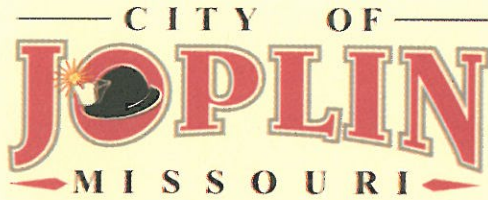
Office:

Phone Number:

Fax Number:

Email Address:

Date:



Public Works Department  
 602 S. Main Street  
 Joplin, MO 64801  
 (417) 624-0820 ext. 530  
 (417) 625-4738 (Fax)

March 8, 2012

To Whom It May Concern:

On May 22, 2011, The City of Joplin was devastated by a historic EF-5 Tornado that wreaked havoc throughout the community, destroying over 4500 homes and claiming the lives of 161 people. President Obama declared The City of Joplin as well as Duquesne and Jasper County Federal Disaster Areas. We were given 75 days to clean up as much debris as possible. FEMA mission assigned the U.S. Army Corp of Engineers to manage the removal of all eligible vegetative, construction and demolition debris. The U.S. Army Corps of Engineers utilized the services of Weston who used Phillips & Jordan, Inc. as their contractor to manage this program.

As the Assistant Public Works Director, I was placed in charge of the cleanup operations at the direction of the City Manager, Mark Rohr. It was my responsibility to insure that we met the deadline set forth by the President. Thanks to the efforts of Weston and their contractor Phillips and Jordan, we were able to meet the deadline for cleanup.

Weston's contractor, Phillips and Jordan, performed the initial cleanup. Due to a historic tornado and an unprecedented timeframe for cleanup, a historic and unprecedented effort would be needed to meet the deadline. Phillips and Jordan were not only up to the challenge; they set the bar for speed, efficiency, and professionalism. It has been said that to whom much is asked, much is expected, and Phillips and Jordan delivered a cleanup effort worthy of the ages. Their hard work and dedication were greatly appreciated. It was the efforts of the Phillips and Jordan team that enabled The City of Joplin to meet its deadline. Their customer service skills were outstanding as the staff was respectful and sensitive to the concerns and stress of our citizens.

The City of Joplin is very grateful for the exceptional services of Phillips and Jordan and I highly recommend their team for all of your disaster removal needs.

Sincerely,

A handwritten signature in black ink that reads "Jack Schaller".

Jack Schaller, P.E.  
 Asst. Director of Public Works



Print

Close

**CONTRACTOR PERFORMANCE ASSESSMENT REPORT**

For Official Use Only - (Source Selection Sensitive Information, See FAR 2.101 , 3.104, AND 42.1503)

**CONSTRUCTION****Contract Number:** W912P805D0022**Order Number:****CEC/DUNS Number:** 139664932**Evaluation Type:** FINAL100% Completed**Termination Type:** NONE**Contractor Type:****Contractor Name and Address**

Company Name: PHILLIPS &amp; JORDAN, INCORPORATED

Division Name:

Street Address: 8940 GALL BLVD

City, State, Zip Code: ZEPHYRHILLS FL 33541

Country: USA

NAICS: 562910

SIC Code:

**Procurement Method:** NEGOTIATED**Type of Contract:** FIRM FIXED PRICE**Description and Location of Work:**

DEBRIS REMOVAL, SITE MANAGEMENT AND DEBRIS REDUCTION, HURRICANE KATRINA FOR THE STATES OF LOUISIANA AND MISSISSIPPI.

**Type and Percent of Subcontracting:**

SMALL BUSINESS 73.5% TOTAL SDB 10.6% TOTAL WOSB 11% TOTAL HUBZ 3.2% TOTAL SDV 3%

| Amount of Basic Contract | Total Amount of Modifications | Liquid Damages Assessed | Net Amount Paid Contractor |
|--------------------------|-------------------------------|-------------------------|----------------------------|
| \$1,000,000,000.000      |                               |                         | \$448,485,358.000          |
| Award Date               | Original Completion Date      | Revised Completion Date | Date Work Accepted         |
| 2005-09-15               | 2007-09-30                    |                         | 2007-09-30                 |

A common five level assessment rating system is used to evaluate a contractor's performance. Ratings range from Unsatisfactory to Outstanding. Here's a breakdown of each category:

| Rating        | Definition                                                                                                                                                                                                                               |
|---------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Outstanding   | Performance meets contractual requirements and exceeds many to the Government's benefit. The element being assessed was accomplished with few minor problems for which corrective actions taken by the contractor were highly effective. |
| Above Average | Performance meets contractual requirements and exceeds some to the Government's benefit. The element being assessed was accomplished with some minor problems for which corrective actions taken by the contractor were effective.       |
| Satisfactory  | Performance meets contractual requirements. The element being assessed contains some minor problems for which corrective actions taken by the contractor appear or were satisfactory.                                                    |
|               | Performance does not meet some contractual requirements. The element being assessed reflects a serious                                                                                                                                   |



|                |                                                                                                                                                                                                                                           |
|----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Marginal       | problem for which the contractor has not yet identified corrective actions.                                                                                                                                                               |
| Unsatisfactory | Performance does not meet most contractual requirements and recovery is not likely in a timely manner. The element being assessed contains a serious problem(s) for which the contractor's corrective actions appear or were ineffective. |

### Performance Evaluation of Contractor

**Overall Rating:**OUTSTANDING

#### Evaluated By:

Organization: U.S.ARMY CORPS OF ENGINEERS, MEMPHIS DISTRICT

Phone: 901-544-3047

FTS: Autovon:

Name: RICHARD T. WISDOM

Title: CONTRACTING OFFICER

Date: 2008-10-06

#### Reviewed By:

Organization: MEMPHIS DISTRICT COE

Phone: (901)544-3117

FTS: Autovon:

Name: JEAN TODD

Title: CHIEF, DISTRICT CONTRACTING

Date: 2008-12-01

#### Quality

|                                              |               |
|----------------------------------------------|---------------|
| Quality of Workmanship:                      | OUTSTANDING   |
| Adequacy of the CQC Plan:                    | OUTSTANDING   |
| Implementation of the CQC Plan:              | OUTSTANDING   |
| Quality of QC Documentation:                 | ABOVE AVERAGE |
| Storage of Materials:                        |               |
| Adequacy of Materials:                       | ABOVE AVERAGE |
| Adequacy of Submittals:                      | OUTSTANDING   |
| Adequacy of QC Testing:                      | OUTSTANDING   |
| Adequacy of As-Builts:                       | ABOVE AVERAGE |
| Use of Specified Materials:                  |               |
| Identification/Correction of Deficient Work: | OUTSTANDING   |

#### Effectiveness of Management/Business Relations

|                                              |               |
|----------------------------------------------|---------------|
| Cooperation and Responsiveness:              | OUTSTANDING   |
| Management of Resources/Personnel:           | OUTSTANDING   |
| Coordination and Control of Subcontractors:  | ABOVE AVERAGE |
| Adequacy of Site Cleanup:                    | OUTSTANDING   |
| Effectiveness of Job Site Supervision:       | OUTSTANDING   |
| Compliance with Laws and Regulations:        | ABOVE AVERAGE |
| Professional Conduct:                        | OUTSTANDING   |
| Review/Resolution of Subcontractor's Issues: | ABOVE AVERAGE |

**Implementation of Subcontracting Plan:**

OUTSTANDING

**Timeliness of Performance**

Adequacy of Initial Progress Schedule:

OUTSTANDING

Adherence to Approved Schedule:

OUTSTANDING

Resolution of Delays:

OUTSTANDING

Submission of Required Documentation:

OUTSTANDING

Completion of Punchlist Items:

ABOVE AVERAGE

Submission of Updated and Revised Progress Schedules:

OUTSTANDING

Warranty Response:

ABOVE AVERAGE

**Compliance with Labor Standards**

Correction of Noted Deficiencies:

OUTSTANDING

Payrolls Properly Completed and Submitted:

OUTSTANDING

Compliance with Labor Laws and Regulations:

ABOVE AVERAGE

**Compliance with Safety Standards**

Adequacy of Safety Plan:

OUTSTANDING

Implementation of Safety Plan:

OUTSTANDING

Correction of Noted Deficiencies:

OUTSTANDING

**Remarks:****Small Business Utilization:**

Does this contract include a subcontracting plan?

Date of last Individual Subcontracting Report (ISR) / Summary Subcontracting Report (SSR):

EVALUATOR REMARKS: Phillips and Jordan worked over 3,000,000 manhours without a lost time accident. Considering the working conditions in Louisiana after hurricane Katrina that is a truly amazing accomplishment. Attention to detail and proper training of employees and subcontractors was a paramount consideration in their overall management plan. Their response to change was superb. Differing conditions and unexpected discoveries were everyday occurrences. Their response time on these emergencies left nothing to be desired. After the physical completion of the 47 task orders issued under the basic contract, the Corps had the job of reconciling the differences between P&J ticket data bas and USACE data base. The contractor was extremely cooperative and responsive to requests for clarification or additional data.

CONTRACTOR REMARKS: The report was delivered/received by the contractor on 10/06/2008. The contractor neither signed nor offered comment in response to this evaluation.

REVIEWER REMARKS: Contract exceeded all expectations of this contract. Recording keeping was great and assisted in the close out of approx a \$1B contract. Contract was closed withing 12 months of final action.

| NAVFAC/USACE PAST PERFORMANCE QUESTIONNAIRE (Form PPQ-0)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| <b>CONTRACT INFORMATION (Contractor to complete Blocks 1-4)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |
| <b>1. Contractor Information</b><br>Firm Name: <u>Phillips &amp; Jordan, Incorporated</u><br>Address: <u>10201 Parkside Drive, Suite 300, Knoxville, TN 37922</u><br>Phone Number: <u>865.688.8342</u><br>Email Address: <u>cpatterson@pandj.com</u><br>Point of Contact: <u>Cecil Patterson</u><br>CAGE Code: <u>0GGP5</u><br>DUNs Number: <u>003845336</u><br>Contact Phone Number: <u>865.392.3081</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |
| <b>2. Work Performed as:</b> <input checked="" type="checkbox"/> Prime Contractor <input type="checkbox"/> Sub Contractor <input type="checkbox"/> Joint Venture <input type="checkbox"/> Other<br>(Explain)<br>Percent of project work performed: <u>15%</u><br>If subcontractor, who was the prime (Name/Phone #): <u>Not applicable</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |
| <b>3. Contract Information (Detailed Questions are located on page 3 of attachment)</b><br>Contract Number: <u>W912P8-05-D-0022</u><br>Delivery/Task Order Number (if applicable): <u>0047</u><br>Contract Type: <input checked="" type="checkbox"/> Firm Fixed Price <input type="checkbox"/> Cost Reimbursement <input type="checkbox"/> Other (Please specify):<br>Contract Title: <u>Hurricane Katrina Structural Demolition and Debris Management</u><br>Contract Location: <u>Orleans Parish, Louisiana</u><br><br>Award Date (mm/dd/yy): <u>September 30, 2006</u><br>Contract Completion Date (mm/dd/yy): <u>September 29, 2007</u><br>Actual Completion Date (mm/dd/yy): <u>September 29, 2007</u><br>Explain Differences: <u>Not applicable</u><br><br>Original Contract Price (Award Amount): <u>\$60,000,000</u><br>Final Contract Price (to include all modifications, if applicable): <u>\$27,662,636</u><br>Explain Differences:<br><u>Original quantities included in this task order were substantially reduced by the stakeholders (FEMA and the City of New Orleans) due to original over-estimation of structures requiring demolition.</u> |  |
| <b>4. Project Description:</b><br>(1) Complexity of Work <input checked="" type="checkbox"/> High <input type="checkbox"/> Med <input type="checkbox"/> Routine<br>(2) How is this project relevant to project of submission? (Please provide details such as similar equipment, requirements, conditions, etc.)<br>(3) <u>This project involved a time-sensitive response to a natural disaster (Hurricane Katrina) in New Orleans, Louisiana in</u><br>(4) <u>support of a federal agency (USACE) to complete demolition of 1,200 structures damaged by the storm and subsequent</u><br>(5) <u>removal and disposal of the demolition debris.</u><br>(6)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |
| <b>CLIENT INFORMATION (Client to complete Blocks 5-8)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |
| <b>5. Client Information</b><br>Name: <u>US Army Corp of Engineers, Memphis District, Memphis TN</u><br>Title: <u>Jean F. Todd, Contracting Officer</u><br>Phone Number: <u>540-665-3717</u><br>Email Address: <u>jean.f.todd@usace.army.mil</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |
| <b>6. Describe the client's role in the project:</b><br><u>Contracting Chief and Contracting Officer for this Mission</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |
| <b>7. Date Questionnaire was completed (mm/dd/yy):</b> <u>12/17/2013</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |
| <b>8. Client's Signature:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |



**ADJECTIVE RATINGS AND DEFINITIONS TO BE USED TO BEST REFLECT YOUR  
EVALUATION OF THE CONTRACTOR'S PERFORMANCE**

| <b>RATING</b>             | <b>DEFINITION</b>                                                                                                                                                                                                                                                                                                                  | <b>NOTE</b>                                                                                                                                                                                                                                                                                                                                                                                                                           |
|---------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>(E) Exceptional</b>    | Performance meets contractual requirements and exceeds many to the Government/Owner's benefit. The contractual performance of the element or sub-element being assessed was accomplished with few minor problems for which corrective actions taken by the contractor was highly effective.                                        | An Exceptional rating is appropriate when the Contractor successfully performed multiple significant events that were of benefit to the Government/Owner. A singular benefit, however, could be of such magnitude that it alone constitutes an Exceptional rating. Also, there should have been NO significant weaknesses identified.                                                                                                 |
| <b>(VG) Very Good</b>     | Performance meets contractual requirements and exceeds some to the Government's/Owner's benefit. The contractual performance of the element or sub-element being assessed was accomplished with some minor problems for which corrective actions taken by the contractor were effective.                                           | A Very Good rating is appropriate when the Contractor successfully performed a significant event that was a benefit to the Government/Owner. There should have been no significant weaknesses identified.                                                                                                                                                                                                                             |
| <b>(S) Satisfactory</b>   | Performance meets minimum contractual requirements. The contractual performance of the element or sub-element contains some minor problems for which corrective actions taken by the contractor appear or were satisfactory.                                                                                                       | A Satisfactory rating is appropriate when there were only minor problems, or major problems that the contractor recovered from without impact to the contract. There should have been NO significant weaknesses identified. Per DOD policy, a fundamental principle of assigning ratings is that contractors will not be assessed a rating lower than Satisfactory solely for not performing beyond the requirements of the contract. |
| <b>(M) Marginal</b>       | Performance does not meet some contractual requirements. The contractual performance of the element or sub-element being assessed reflects a serious problem for which the contractor has not yet identified corrective actions. The contractor's proposed actions appear only marginally effective or were not fully implemented. | A Marginal is appropriate when a significant event occurred that the contractor had trouble overcoming which impacted the Government/Owner.                                                                                                                                                                                                                                                                                           |
| <b>(U) Unsatisfactory</b> | Performance does not meet most contractual requirements and recovery is not likely in a timely manner. The contractual performance of the element or sub-element contains serious problem(s) for which the contractor's corrective actions appear or were ineffective.                                                             | An Unsatisfactory rating is appropriate when multiple significant events occurred that the contractor had trouble overcoming and which impacted the Government/Owner. A singular problem, however, could be of such serious magnitude that it alone constitutes an unsatisfactory rating.                                                                                                                                             |
| <b>(N) Neutral</b>        | No information or did not apply to your contract                                                                                                                                                                                                                                                                                   | Rating will be neither positive nor negative.                                                                                                                                                                                                                                                                                                                                                                                         |

## TO BE COMPLETED BY CLIENT

**PLEASE CIRCLE THE ADJECTIVE RATING WHICH BEST REFLECTS YOUR EVALUATION OF THE CONTRACTOR'S PERFORMANCE.**

| 1. QUALITY:                                                                                                                                                                                                              |        |    |   |   |   |   |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|----|---|---|---|---|
| a) Quality of technical data/report preparation efforts                                                                                                                                                                  | E<br>N | VG | S | M | U |   |
| b) Ability to meet quality standards specified for technical performance                                                                                                                                                 | E<br>N | VG | S | M | U |   |
| c) Timeliness/effectiveness of contract problem resolution without extensive customer guidance                                                                                                                           | E<br>N | VG | S | M | U |   |
| d) Adequacy/effectiveness of quality control program and adherence to contract quality assurance requirements (without adverse effect on performance)                                                                    | E<br>N | VG | S | M | U |   |
| 2. SCHEDULE/TIMELINESS OF PERFORMANCE:                                                                                                                                                                                   |        |    |   |   |   |   |
| a) Compliance with contract delivery/completion schedules including any significant intermediate milestones. <i>(If liquidated damages were assessed or the schedule was not met, please address below)</i>              | E<br>N | VG | S | M | U |   |
| b) Rate the contractor's use of available resources to accomplish tasks identified in the contract                                                                                                                       | E<br>N | VG | S | M | U |   |
| 3. CUSTOMER SATISFACTION:                                                                                                                                                                                                |        |    |   |   |   |   |
| a) To what extent were the end users satisfied with the project?                                                                                                                                                         | E<br>N | VG | S | M | U |   |
| b) Contractor was reasonable and cooperative in dealing with your staff (including the ability to successfully resolve disagreements/disputes; responsiveness to administrative reports, businesslike and communication) | E<br>N | VG | S | M | U |   |
| c) To what extent was the contractor cooperative, businesslike, and concerned with the interests of the customer?                                                                                                        | E<br>N | VG | S | M | U |   |
| d) Overall customer satisfaction                                                                                                                                                                                         | E<br>N | VG | S | M | U |   |
| 4. MANAGEMENT/ PERSONNEL/LABOR                                                                                                                                                                                           |        |    |   |   |   |   |
| a) Effectiveness of on-site management, including management of subcontractors, suppliers, materials, and/or labor force?                                                                                                | E      | VG | S | M | U | N |
| b) Ability to hire, apply, and retain a qualified workforce to this effort                                                                                                                                               | E      | VG | S | M | U | N |
| c) Government Property Control                                                                                                                                                                                           | E      | VG | S | M | U | N |
| d) Knowledge/expertise demonstrated by contractor personnel                                                                                                                                                              | E      | VG | S | M | U | N |
| e) Utilization of Small Business concerns                                                                                                                                                                                | E      | VG | S | M | U | N |
| f) Ability to simultaneously manage multiple projects with multiple disciplines                                                                                                                                          | E      | VG | S | M | U | N |
| g) Ability to assimilate and incorporate changes in requirements and/or priority, including planning, execution and response to Government changes                                                                       | E      | VG | S | M | U | N |
| h) Effectiveness of overall management (including ability to effectively                                                                                                                                                 | E      | VG | S | M | U | N |

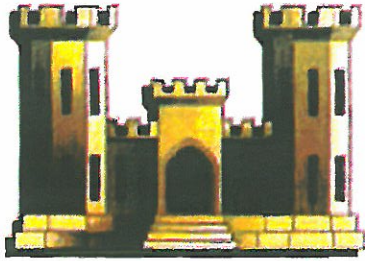
|                                                                                                                                                                                                                                                                                                                                                       |     |    |   |    |   |   |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|---|----|---|---|
| lead, manage and control the program)                                                                                                                                                                                                                                                                                                                 |     |    |   |    |   |   |
| <b>5. COST/FINANCIAL MANAGEMENT</b>                                                                                                                                                                                                                                                                                                                   |     |    |   |    |   |   |
| a) Ability to meet the terms and conditions within the contractually agreed price(s)?                                                                                                                                                                                                                                                                 | E   | VG | S | M  | U | N |
| b) Contractor proposed innovative alternative methods/processes that reduced cost, improved maintainability or other factors that benefited the client                                                                                                                                                                                                | E   | VG | S | M  | U | N |
| c) If this is/was a Government cost type contract, please rate the Contractor's timeliness and accuracy in submitting monthly invoices with appropriate back-up documentation, monthly status reports/budget variance reports, compliance with established budgets and avoidance of significant and/or unexplained variances (under runs or overruns) | E   | VG | S | M  | U | N |
| d) Is the Contractor's accounting system adequate for management and tracking of costs? <i>If no, please explain in Remarks section.</i>                                                                                                                                                                                                              | Yes |    |   | No |   |   |
| e) If this is/was a Government contract, has/was this contract been partially or completely terminated for default or convenience or are there any pending terminations? <i>Indicate if show cause or cure notices were issued, or any default action in comment section below.</i>                                                                   | Yes |    |   | No |   |   |
| f) Have there been any indications that the contractor has had any financial problems? <i>If yes, please explain below.</i>                                                                                                                                                                                                                           | Yes |    |   | No |   |   |
| <b>6. SAFETY/SECURITY</b>                                                                                                                                                                                                                                                                                                                             |     |    |   |    |   |   |
| a) To what extent was the contractor able to maintain an environment of safety, adhere to its approved safety plan, and respond to safety issues? (Includes: following the users rules, regulations, and requirements regarding housekeeping, safety, correction of noted deficiencies, etc.)                                                         | E   | VG | S | M  | U | N |
| b) Contractor complied with all security requirements for the project and personnel security requirements.                                                                                                                                                                                                                                            | E   | VG | S | M  | U | N |
| <b>7. GENERAL</b>                                                                                                                                                                                                                                                                                                                                     |     |    |   |    |   |   |
| a) Ability to successfully respond to emergency and/or surge situations (including notifying COR, PM or Contracting Officer in a timely manner regarding urgent contractual issues).                                                                                                                                                                  | E   | VG | S | M  | U | N |
| b) Compliance with contractual terms/provisions ( <i>explain if specific issues</i> )                                                                                                                                                                                                                                                                 | E   | VG | S | M  | U | N |
| c) Would you hire or work with this firm again? ( <i>If no, please explain below</i> )                                                                                                                                                                                                                                                                | Yes |    |   | No |   |   |
| d) In summary, provide an overall rating for the work performed by this contractor.                                                                                                                                                                                                                                                                   | E   | VG | S | M  | U | N |

**Please provide responses to the questions above (if applicable) and/or additional remarks.**

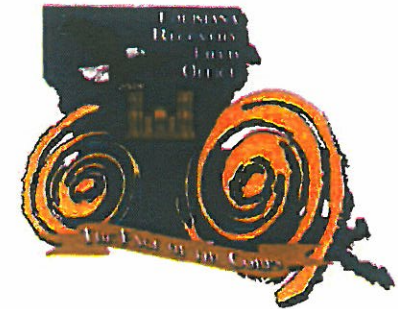
**Furthermore, please provide a brief narrative addressing specific strengths, weaknesses, deficiencies, or other comments which may assist our office in evaluating performance risk** (*please attach additional pages if necessary*)

This was a firm fixed price contract that was executed in an excellent manner.





U.S. Army Corps of Engineers  
Louisiana Recovery Field Office  
New Orleans, Louisiana



# Certificate of Appreciation

Presented To

**Phillips and Jordan, Inc.**

For contributions to the safety program during Hurricanes Katrina and Rita recovery operations in south Louisiana by executing the hazardous debris mission for 4,329,000 man-hours without a lost-time accident from September 18, 2005 to January 9, 2006. Your efforts reflect great credit on your commitment to safety and the quality of your management and workforce.

**Charles O. Smithers III**

Colonel, EN  
Commanding

May 9, 2007

Date

**Michael F. Park**

Director  
Louisiana Recovery Field Office

BRENT WARR  
Mayor



WILLIAM W. POWELL, P.E.  
Director of Engineering

ENGINEERING DEPARTMENT  
4050 Hewes Avenue  
Gulfport, Mississippi 39507  
Telephone (228) 868-5815  
Fax (228) 868-5822

## CITY of GULFPORT

April 7, 2006

### To Whom It May Concern:

On August 29, 2005 our City was hit head-on by Hurricane Katrina, one of the worst natural disasters in U. S. history. The destruction was widespread and catastrophic

Phillips and Jordan was one of the initial contractors retained by the City for street clearing/debris hauling. They mobilized immediately with a large inventory of equipment and trucks, clearing more streets and moving more debris than all other contractors during the initial short-term contract.

When the City-wide debris contract was bid, Phillips and Jordan submitted the low bid. Again, the Company responded immediately with vast resources, including heavy equipment, trucks, manpower, technical support and management expertise to address the emergency situation.

I have found Phillips and Jordan's management to be always accessible, highly credible and very responsive to the numerous and varied problems that have arisen during the debris operations. My entire staff and I have been very please with their commitment and efficiency in moving more than 2,000,000 cubic yards of debris, both vegetative and construction and demolition, from the City of Gulfport.

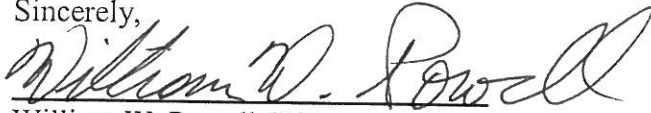
Phillips and Jordan has a detailed working knowledge of FEMA rules, policies and documentation. They are also very experienced in working with all State and Federal agencies having jurisdiction, as well as with elected officials

We in the City of Gulfport have been very pleased with the performance of this Company and can, without reservation, recommend Phillips and Jordan to other municipalities facing similar problems.

I would like to particularly commend Mr. Dudley Orr and Mr. Brian Howle of Phillips and Jordan on this project. Their leadership, commitment and dedication to solving the debris-related problems in the aftermath of this catastrophe has proved invaluable to the recovery of this community, and speaks well of both themselves and Phillips and Jordan.

If additional information is needed, please call me at 228-868-5816.

Sincerely,

A handwritten signature in black ink, reading "William W. Powell". The signature is fluid and cursive, with the first name "William" and last name "Powell" clearly distinguishable.

William W. Powell, P.E.  
Director of Engineering  
City of Gulfport, Mississippi

WP/cb



# **PERFORMANCE EVALUATION (CONSTRUCTION)**

1. CONTRACT NUMBER  
DACW29-03-D-005

2. CEC NUMBER

**IMPORTANT:** Be sure to complete Part III - Evaluation of Performance Elements on reverse.

## **PART I - GENERAL CONTRACT DATA**

|                                                                    |                                           |                                                                                                  |                          |
|--------------------------------------------------------------------|-------------------------------------------|--------------------------------------------------------------------------------------------------|--------------------------|
| 3. TYPE OF EVALUATION (X one)                                      |                                           | 4. TERMINATED FOR DEFAULT                                                                        |                          |
| <input type="checkbox"/> INTERIM (List percentage _____ %)         | <input checked="" type="checkbox"/> FINAL | <input type="checkbox"/> AMENDED                                                                 | <input type="checkbox"/> |
| 5. CONTRACTOR (Name, Address, and ZIP Code)                        |                                           | 6.a. PROCUREMENT METHOD (X one)                                                                  |                          |
| Phillips & Jordan, INC.<br>8940 Gall BLVD<br>Zephyrhills, FL 33541 |                                           | <input type="checkbox"/> SEALED BID <input checked="" type="checkbox"/> NEGOTIATED               |                          |
|                                                                    |                                           | b. TYPE OF CONTRACT (X one)                                                                      |                          |
|                                                                    |                                           | <input checked="" type="checkbox"/> FIRM FIXED PRICE <input type="checkbox"/> COST REIMBURSEMENT |                          |
|                                                                    |                                           | <input type="checkbox"/> OTHER (Specify)                                                         |                          |

### 7. DESCRIPTION AND LOCATION OF WORK

Hurricane Katrina recovery for the state of Alabama. Load and haul storm generated debris, removal of hazardous limbs and trees, and wet debris removal. Total of 1,803,849.00 CY of debris. Also performed beach sand removal, screening, and replacement. Removed hazardous limbs in trees for approximately 60 parks.

### 8. TYPE AND PERCENT OF SUBCONTRACTING

Small business goal 40%, Actual 93%

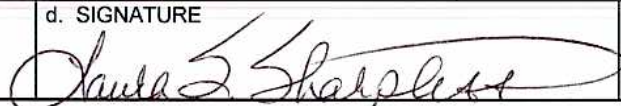
|                       |                             |                                      |                                     |                               |
|-----------------------|-----------------------------|--------------------------------------|-------------------------------------|-------------------------------|
| 9. FISCAL DATA        | a. AMOUNT OF BASIC CONTRACT | b. TOTAL AMOUNT OF MODIFICATIONS     | c. LIQUIDATED DAMAGES ASSESSED      | d. NET AMOUNT PAID CONTRACTOR |
|                       | \$ 44,827,834.00            | \$                                   | \$                                  | \$ 44,827,834.00              |
| 10. SIGNIFICANT DATES | a. DATE OF AWARD            | b. ORIGINAL CONTRACT COMPLETION DATE | c. REVISED CONTRACT COMPLETION DATE | d. DATE WORK ACCEPTED         |
|                       | 20050830                    | 20060106                             |                                     | 20060106                      |

## **PART II - PERFORMANCE EVALUATION OF CONTRACTOR**

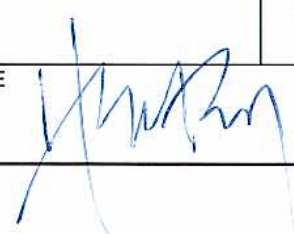
### 11. OVERALL RATING (X appropriate block)

|                                                 |                                        |                                       |                                   |                                                                         |
|-------------------------------------------------|----------------------------------------|---------------------------------------|-----------------------------------|-------------------------------------------------------------------------|
| <input checked="" type="checkbox"/> OUTSTANDING | <input type="checkbox"/> ABOVE AVERAGE | <input type="checkbox"/> SATISFACTORY | <input type="checkbox"/> MARGINAL | <input type="checkbox"/> UNSATISFACTORY (Explain in Item 20 on reverse) |
|-------------------------------------------------|----------------------------------------|---------------------------------------|-----------------------------------|-------------------------------------------------------------------------|

### 12. EVALUATED BY

|                                                                     |                                                                                      |                                         |  |
|---------------------------------------------------------------------|--------------------------------------------------------------------------------------|-----------------------------------------|--|
| a. ORGANIZATION (Name and Address (Include ZIP Code))               |                                                                                      | b. TELEPHONE NUMBER (Include Area Code) |  |
| US Army Corps of Engineers. 109 St. Joseph Street, Mobile, AL 36602 |                                                                                      | (251) 694-3760                          |  |
| c. NAME AND TITLE                                                   | d. SIGNATURE                                                                         | e. DATE                                 |  |
| Laura S. Sharpless, EM Specialist                                   |  | 20130828                                |  |

### 13. EVALUATION REVIEWED BY

|                                                                     |                                                                                      |                                         |  |
|---------------------------------------------------------------------|--------------------------------------------------------------------------------------|-----------------------------------------|--|
| a. ORGANIZATION (Name and Address (Include ZIP Code))               |                                                                                      | b. TELEPHONE NUMBER (Include Area Code) |  |
| US Army Corps of Engineers. 109 St. Joseph Street, Mobile, AL 36602 |                                                                                      | 2516902027                              |  |
| c. NAME AND TITLE                                                   | d. SIGNATURE                                                                         | e. DATE                                 |  |
| Hubert R. Ansley, Chief, Readiness Branch                           |  | 20130828                                |  |

### 14. AGENCY USE (Distribution, etc.)

## PART III - EVALUATION OF PERFORMANCE ELEMENTS

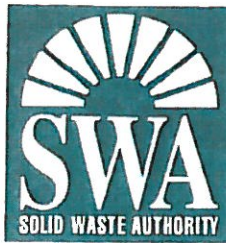
N/A = NOT APPLICABLE O = OUTSTANDING A = ABOVE AVERAGE S = SATISFACTORY M = MARGINAL U = UNSATISFACTORY

| 15. QUALITY CONTROL                                               |   |   |   |   |   |  | 16. EFFECTIVENESS OF MANAGEMENT                                                                                   |   |   |   |   |   |  |
|-------------------------------------------------------------------|---|---|---|---|---|--|-------------------------------------------------------------------------------------------------------------------|---|---|---|---|---|--|
| N/A                                                               | O | A | S | M | U |  | N/A                                                                                                               | O | A | S | M | U |  |
| a. QUALITY OF WORKMANSHIP                                         |   |   | X |   |   |  | a. COOPERATION AND RESPONSIVENESS                                                                                 |   |   | X |   |   |  |
| b. ADEQUACY OF THE CQC PLAN                                       |   |   | X |   |   |  | b. MANAGEMENT OF RESOURCES/ PERSONNEL                                                                             |   |   | X |   |   |  |
| c. IMPLEMENTATION OF THE CQC PLAN                                 |   |   | X |   |   |  | c. COORDINATION AND CONTROL OF SUBCONTRACTOR(S)                                                                   |   |   | X |   |   |  |
| d. QUALITY OF QC DOCUMENTATION                                    |   |   | X |   |   |  | d. ADEQUACY OF SITE CLEAN-UP                                                                                      |   |   | X |   |   |  |
| e. STORAGE OF MATERIALS                                           | X |   |   |   |   |  | e. EFFECTIVENESS OF JOB-SITE SUPERVISION                                                                          |   |   | X |   |   |  |
| f. ADEQUACY OF MATERIALS                                          | X |   |   |   |   |  | f. COMPLIANCE WITH LAWS AND REGULATIONS                                                                           |   |   | X |   |   |  |
| g. ADEQUACY OF SUBMITTALS                                         | X |   |   |   |   |  | g. PROFESSIONAL CONDUCT                                                                                           |   |   | X |   |   |  |
| h. ADEQUACY OF QC TESTING                                         | X |   |   |   |   |  | h. REVIEW/RESOLUTION OF SUBCONTRACTOR'S ISSUES                                                                    |   |   | X |   |   |  |
| i. ADEQUACY OF AS-BUILTS                                          | X |   |   |   |   |  | i. IMPLEMENTATION OF SUBCONTRACTING PLAN                                                                          |   |   | X |   |   |  |
| j. USE OF SPECIFIED MATERIALS                                     | X |   |   |   |   |  |                                                                                                                   |   |   |   |   |   |  |
| k. IDENTIFICATION/CORRECTION OF DEFICIENT WORK IN A TIMELY MANNER |   |   | X |   |   |  |                                                                                                                   |   |   |   |   |   |  |
| 17. TIMELY PERFORMANCE                                            |   |   |   |   |   |  | 18. COMPLIANCE WITH LABOR STANDARDS                                                                               |   |   |   |   |   |  |
| a. ADEQUACY OF INITIAL PROGRESS SCHEDULE                          |   |   | X |   |   |  | a. CORRECTION OF NOTED DEFICIENCIES                                                                               |   |   | X |   |   |  |
| b. ADHERENCE TO APPROVED SCHEDULE                                 |   |   | X |   |   |  | b. PAYROLLS PROPERLY COMPLETED AND SUBMITTED                                                                      |   |   | X |   |   |  |
| c. RESOLUTION OF DELAYS                                           | X |   |   |   |   |  | c. COMPLIANCE WITH LABOR LAWS AND REGULATIONS WITH SPECIFIC ATTENTION TO THE DAVIS-BACON ACT AND EEO REQUIREMENTS |   |   | X |   |   |  |
| d. SUBMISSION OF REQUIRED DOCUMENTATION                           |   |   | X |   |   |  |                                                                                                                   |   |   |   |   |   |  |
| e. COMPLETION OF PUNCHLIST ITEMS                                  |   |   | X |   |   |  | 19. COMPLIANCE WITH SAFETY STANDARDS                                                                              |   |   |   |   |   |  |
| f. SUBMISSION OF UPDATED AND REVISED PROGRESS SCHEDULES           |   |   | X |   |   |  | a. ADEQUACY OF SAFETY PLAN                                                                                        |   |   | X |   |   |  |
| g. WARRANTY RESPONSE                                              | X |   |   |   |   |  | b. IMPLEMENTATION OF SAFETY PLAN                                                                                  |   |   | X |   |   |  |
|                                                                   |   |   |   |   |   |  | c. CORRECTION OF NOTED DEFICIENCIES                                                                               |   |   | X |   |   |  |

**20. REMARKS** (Explanation of unsatisfactory evaluation is required. Other comments are optional. Provide facts concerning specific events or actions to justify the evaluation. These data must be in sufficient detail to assist contracting officers in determining the contractor's responsibility. Continue on separate sheet(s), if needed.)

Contractor exceeded all expectations for what proved to be a very challenging debris removal mission. Work expanded through multiple counties in south and west Alabama and included the removal of marine debris. Contractor proved to be timely and reasonable with response. Expectations were managed well. Subcontractors were held to a high standard and problems corrected timely. Negotiations were non-confrontational with reasonable pricing and adequate documentation. Stakeholders (state and local partners) were pleased with work quality and contractor performance. Would recommend utilizing contractor again if given the option.





YOUR PARTNER FOR  
SOLID WASTE SOLUTIONS

December 12, 2005

Mr. Dudley Orr  
Assistant Vice President  
Phillips & Jordan, Inc.  
16 Court Street  
Robbinsville, NC 28771

Dear Mr. Orr,

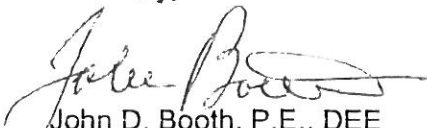
For the second consecutive year the Solid Waste Authority (SWA) had to implement its County Wide Debris Management Plan following the landfall of Hurricane Wilma on October 24, 2005.

Within 45 days nearly 3 million cubic yards of hurricane debris had been collected county-wide and delivered to 8 strategically placed temporary disposal sites throughout Palm Beach County. Within the same time frame more than 280,000 cubic yards of mulch and 331,000 cubic yards of mixed and C&D had been removed from the sites.

Mr. Greg McDonald operated the Wallis Road site and his outstanding communication, grinding efforts and overall site management exceeded all expectations. Many times he went beyond the call of duty to provide the highest level of services possible and we are proud to have been a cooperative partner.

On behalf of SWA and all residents of unincorporated Palm Beach County, please allow me to thank you and members of your team like Greg for an incredible job.

Sincerely,

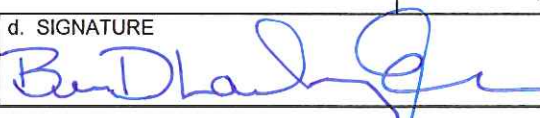


John D. Booth, P.E., DEE  
Executive Director

Cc: Greg McDonald, Classic Transport Inc./McDonald Trucking  
Ted Williams, Phillips & Jordan, Inc.



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|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |                                                                                                      |                                             |                                                                                                                              |                                                   |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|------------------------------------------------------------------------------------------------------|---------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------|
| <b>PERFORMANCE EVALUATION<br/>(CONSTRUCTION)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |                                                                                                      |                                             | <b>1. CONTRACT NUMBER</b><br>DACW29-03-D-005                                                                                 |                                                   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |                                                                                                      |                                             | <b>2. CEC NUMBER</b>                                                                                                         |                                                   |
| <b>IMPORTANT:</b> Be sure to complete Part III - Evaluation of Performance Elements on reverse.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |                                                                                                      |                                             |                                                                                                                              |                                                   |
| <b>PART I - GENERAL CONTRACT DATA</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |                                                                                                      |                                             |                                                                                                                              |                                                   |
| <b>3. TYPE OF EVALUATION (X one)</b><br><input type="checkbox"/> INTERIM (List percentage _____ %) <input checked="" type="checkbox"/> FINAL <input type="checkbox"/> AMENDED                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |  |                                                                                                      |                                             | <b>4. TERMINATED FOR DEFAULT</b><br><input type="checkbox"/>                                                                 |                                                   |
| <b>5. CONTRACTOR (Name, Address, and ZIP Code)</b><br>Phillips & Jordan, Inc.<br>8940 Gall Blvd.<br>Zephyrthills, FL 33541                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                                                                                                      |                                             | <b>6.a. PROCUREMENT METHOD (X one)</b><br><input type="checkbox"/> SEALED BID <input checked="" type="checkbox"/> NEGOTIATED |                                                   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |                                                                                                      |                                             | <b>b. TYPE OF CONTRACT (X one)</b><br><input type="checkbox"/> FIRM FIXED PRICE <input type="checkbox"/> COST REIMBURSEMENT  |                                                   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |                                                                                                      |                                             | <input checked="" type="checkbox"/> OTHER (Specify) IDIQ                                                                     |                                                   |
| <b>7. DESCRIPTION AND LOCATION OF WORK</b><br>Following Hurricane Ivan's landfall on September 16, 2004, Phillips and Jordan's (P&J) US Army Corps of Engineers contract was activated for disaster response in Alabama. P&J immediately mobilized equipment and personnel to multiple locations throughout Alabama, including Baldwin County, Mobile County, Monroe County, Escambia County, Clark County, Washington County, and Butler County. P&J provided diverse services such as emergency road clearance, sand removal, debris removal (vegetative and C&D), Temporary Debris Storage and Reduction Site setup, operation, management, and closeout, burning, grinding, beach rebuilding, white goods pickup and processing, and health and safety services. Ultimately, P&J loaded, hauled, and disposed of over 3,000,000 cubic yards of debris and met all timetables established by the local municipalities, the State of Alabama, and the US Army Corps of Engineering in partnership with the Federal Emergency Management Agency. |  |                                                                                                      |                                             |                                                                                                                              |                                                   |
| <b>8. TYPE AND PERCENT OF SUBCONTRACTING</b><br>Small business goal 40%, Actual 84%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |                                                                                                      |                                             |                                                                                                                              |                                                   |
| <b>9. FISCAL DATA</b> ►                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  | a. AMOUNT OF BASIC CONTRACT<br>\$ 54,837,051.00                                                      | b. TOTAL AMOUNT OF MODIFICATIONS<br>\$ 0.00 | c. LIQUIDATED DAMAGES ASSESSED<br>\$ 0.00                                                                                    | d. NET AMOUNT PAID CONTRACTOR<br>\$ 54,837,051.00 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  | <b>10. SIGNIFICANT DATES</b> ►                                                                       | a. DATE OF AWARD<br>904                     | b. ORIGINAL CONTRACT COMPLETION DATE<br>305                                                                                  | c. REVISED CONTRACT COMPLETION DATE               |
| <b>PART II - PERFORMANCE EVALUATION OF CONTRACTOR</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |                                                                                                      |                                             |                                                                                                                              |                                                   |
| <b>11. OVERALL RATING (X appropriate block)</b><br><input checked="" type="checkbox"/> OUTSTANDING <input type="checkbox"/> ABOVE AVERAGE <input type="checkbox"/> SATISFACTORY <input type="checkbox"/> MARGINAL <input type="checkbox"/> UNSATISFACTORY (Explain in Item 20 on reverse)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  |                                                                                                      |                                             |                                                                                                                              |                                                   |
| <b>12. EVALUATED BY</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |                                                                                                      |                                             |                                                                                                                              |                                                   |
| a. ORGANIZATION (Name and Address (Include ZIP Code))<br>US Army Corps of Engineers, 69 Darlington Ave., Wilmington, NC 28403                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |  |                                                                                                      |                                             | b. TELEPHONE NUMBER (Include Area Code)<br>(910) 251-4546                                                                    |                                                   |
| c. NAME AND TITLE<br>Ben D. Lackey Jr, PE, COR/Assist. Area Engineer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  | d. SIGNATURE<br> |                                             | e. DATE<br>Aug 28, 2013                                                                                                      |                                                   |
| <b>13. EVALUATION REVIEWED BY</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |                                                                                                      |                                             |                                                                                                                              |                                                   |
| a. ORGANIZATION (Name and Address (Include ZIP Code))                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |                                                                                                      |                                             | b. TELEPHONE NUMBER (Include Area Code)                                                                                      |                                                   |
| c. NAME AND TITLE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  | d. SIGNATURE                                                                                         |                                             | e. DATE                                                                                                                      |                                                   |
| <b>14. AGENCY USE (Distribution, etc.)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                                                                                                      |                                             |                                                                                                                              |                                                   |

## FOR OFFICIAL USE ONLY (WHEN COMPLETED)

## PART III - EVALUATION OF PERFORMANCE ELEMENTS

N/A = NOT APPLICABLE O = OUTSTANDING A = ABOVE AVERAGE S = SATISFACTORY M = MARGINAL U = UNSATISFACTORY

| 15. QUALITY CONTROL                                               |   |   |   |   |   |                                                                                                                   | 16. EFFECTIVENESS OF MANAGEMENT            |   |   |   |   |  |  |
|-------------------------------------------------------------------|---|---|---|---|---|-------------------------------------------------------------------------------------------------------------------|--------------------------------------------|---|---|---|---|--|--|
| N/A                                                               | O | A | S | M | U | N/A                                                                                                               | O                                          | A | S | M | U |  |  |
| a. QUALITY OF WORKMANSHIP                                         | X |   |   |   |   | a. COOPERATION AND RESPONSIVENESS                                                                                 | X                                          |   |   |   |   |  |  |
| b. ADEQUACY OF THE CQC PLAN                                       |   | X |   |   |   | b. MANAGEMENT OF RESOURCES/ PERSONNEL                                                                             | X                                          |   |   |   |   |  |  |
| c. IMPLEMENTATION OF THE CQC PLAN                                 | X |   |   |   |   | c. COORDINATION AND CONTROL OF SUBCONTRACTOR(S)                                                                   | X                                          |   |   |   |   |  |  |
| d. QUALITY OF QC DOCUMENTATION                                    | X |   |   |   |   | d. ADEQUACY OF SITE CLEAN-UP                                                                                      | X                                          |   |   |   |   |  |  |
| e. STORAGE OF MATERIALS                                           | X |   |   |   |   | e. EFFECTIVENESS OF JOB-SITE SUPERVISION                                                                          | X                                          |   |   |   |   |  |  |
| f. ADEQUACY OF MATERIALS                                          | X |   |   |   |   | f. COMPLIANCE WITH LAWS AND REGULATIONS                                                                           | X                                          |   |   |   |   |  |  |
| g. ADEQUACY OF SUBMITTALS                                         | X |   |   |   |   | g. PROFESSIONAL CONDUCT                                                                                           | X                                          |   |   |   |   |  |  |
| h. ADEQUACY OF QC TESTING                                         | X |   |   |   |   | h. REVIEW/RESOLUTION OF SUBCONTRACTOR'S ISSUES                                                                    | X                                          |   |   |   |   |  |  |
| i. ADEQUACY OF AS-BUILTS                                          | X |   |   |   |   | i. IMPLEMENTATION OF SUBCONTRACTING PLAN                                                                          | X                                          |   |   |   |   |  |  |
| j. USE OF SPECIFIED MATERIALS                                     | X |   |   |   |   |                                                                                                                   |                                            |   |   |   |   |  |  |
| k. IDENTIFICATION/CORRECTION OF DEFICIENT WORK IN A TIMELY MANNER | X |   |   |   |   |                                                                                                                   |                                            |   |   |   |   |  |  |
| <b>17. TIMELY PERFORMANCE</b>                                     |   |   |   |   |   |                                                                                                                   | <b>18. COMPLIANCE WITH LABOR STANDARDS</b> |   |   |   |   |  |  |
| a. ADEQUACY OF INITIAL PROGRESS SCHEDULE                          | X |   |   |   |   | a. CORRECTION OF NOTED DEFICIENCIES                                                                               | X                                          |   |   |   |   |  |  |
| b. ADHERENCE TO APPROVED SCHEDULE                                 | X |   |   |   |   | b. PAYROLLS PROPERLY COMPLETED AND SUBMITTED                                                                      | X                                          |   |   |   |   |  |  |
| c. RESOLUTION OF DELAYS                                           | X |   |   |   |   | c. COMPLIANCE WITH LABOR LAWS AND REGULATIONS WITH SPECIFIC ATTENTION TO THE DAVIS-BACON ACT AND EEO REQUIREMENTS | X                                          |   |   |   |   |  |  |
| d. SUBMISSION OF REQUIRED DOCUMENTATION                           | X |   |   |   |   |                                                                                                                   |                                            |   |   |   |   |  |  |
| e. COMPLETION OF PUNCHLIST ITEMS                                  | X |   |   |   |   | <b>19. COMPLIANCE WITH SAFETY STANDARDS</b>                                                                       |                                            |   |   |   |   |  |  |
| f. SUBMISSION OF UPDATED AND REVISED PROGRESS SCHEDULES           |   | X |   |   |   | a. ADEQUACY OF SAFETY PLAN                                                                                        | X                                          |   |   |   |   |  |  |
| g. WARRANTY RESPONSE                                              | X |   |   |   |   | b. IMPLEMENTATION OF SAFETY PLAN                                                                                  | X                                          |   |   |   |   |  |  |
|                                                                   |   |   |   |   |   | c. CORRECTION OF NOTED DEFICIENCIES                                                                               | X                                          |   |   |   |   |  |  |

**20. REMARKS** (Explanation of unsatisfactory evaluation is required. Other comments are optional. Provide facts concerning specific events or actions to justify the evaluation. These data must be in sufficient detail to assist contracting officers in determining the contractor's responsibility. Continue on separate sheet(s), if needed.)

P&J expedited the mobilization of equipment and personnel to multiple locations throughout Alabama, including Baldwin County, Mobile County, Monroe County, Escambia County, Clark County, Washington County, and Butler County to begin removing debris and allow for the safe response of emergency personnel and equipment immediately after Hurricane Ivan made landfall in September 2004. They coordinated and executed all work in a professional manner. The P&J personnel were a pleasure to work with and performed the work very timely and efficiently. They worked diligently to satisfy all the customers with the quality of their work. They set the standard for clean up of the Temporary Debris Storage and Reduction Site. Their work and personnel were outstanding.





U. S. Army Corps of Engineers  
**Letter of Recognition**

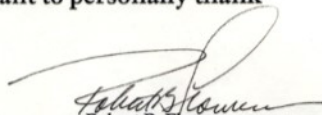
is presented to

**Phillips and Jordan, Inc.**

**Civil Works Construction  
Contractor of the Year 2002**

Phillips and Jordan, Inc. has demonstrated exceptional performance as prime contractor for the World Trade Center Disaster Forensic Recovery Operation. Your response in this unprecedented recovery effort following the tragedy on September 11, 2001 was exemplary. Your partnering approach and contributions to the project of multiple city, state and federal agencies was instrumental in the execution of the recovery operation. On behalf of the U.S. Army Corps of Engineers, I want to personally thank you for a job well done.

2 December 2003



Robert B. Flowers  
Lieutenant General, USA  
Commanding





# EMERGENCY DEBRIS HAULING & DISPOSAL

THE CITIES OF HOLLY HILL, SOUTH DAYTONA, AND NEW SMYRNA, FLORIDA

## Tab IV: Acceptance of Conditions



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB IV: ACCEPTANCE OF CONDITIONS

P&J requests the following exceptions to the general terms and conditions of the RFP, and to insurance requirements or any other requirements listed in the RFP.

- P&J requests revised language on the Proposal Summary Form and in the RFP F.2. in the SOW with regards to references to referring to the City of Edgewater, Florida.
- P&J requests terms in the final agreement, if offered, for yearly CPI price adjustment in each of the five one-year extensions.
- P&J makes the following redline correction to Exhibit F, Schedule 1 - Hourly Rate Price Schedule, Item 5 on page 1 of the form:

### 5. Haul-out of Reduced Eligible Debris to a City Designated Final Disposal Site

Work consists of loading and transporting reduced Eligible disaster related debris at a City approved DMS location to a City Designated Final Disposal Site.

0-15 Miles Veg from ~~ROW~~ or DMS to Final Disposal

Vegetative collect and removal for a haul distance up to 15 miles

16-30 Miles Veg from ~~ROW~~ or DMS to Final Disposal

Vegetative collect and removal for a haul distance between 16 and 30 miles

31-60 Miles Veg from ~~ROW~~ or DMS to Final Disposal

Vegetative collect and removal for a haul distance between 31 and 60 miles

60+ Miles Veg from ~~ROW~~ or DMS to Final Disposal

Vegetative collect and removal for a haul distance greater than 60 miles

Single Price Veg from ~~ROW~~ or DMS to Final Disposal

Asingle price vegetative collect and removal for any haul distance

Justification for red line: reduced debris would not be hauled from the ROW, only from the DMS.

All other general terms and conditions of the RFP, and to insurance requirements or any other requirements listed in the RFP are accepted by P&J.



# EMERGENCY DEBRIS HAULING & DISPOSAL

THE CITIES OF HOLLY HILL, SOUTH DAYTONA, AND NEW SMYRNA, FLORIDA

## Tab V: Documents





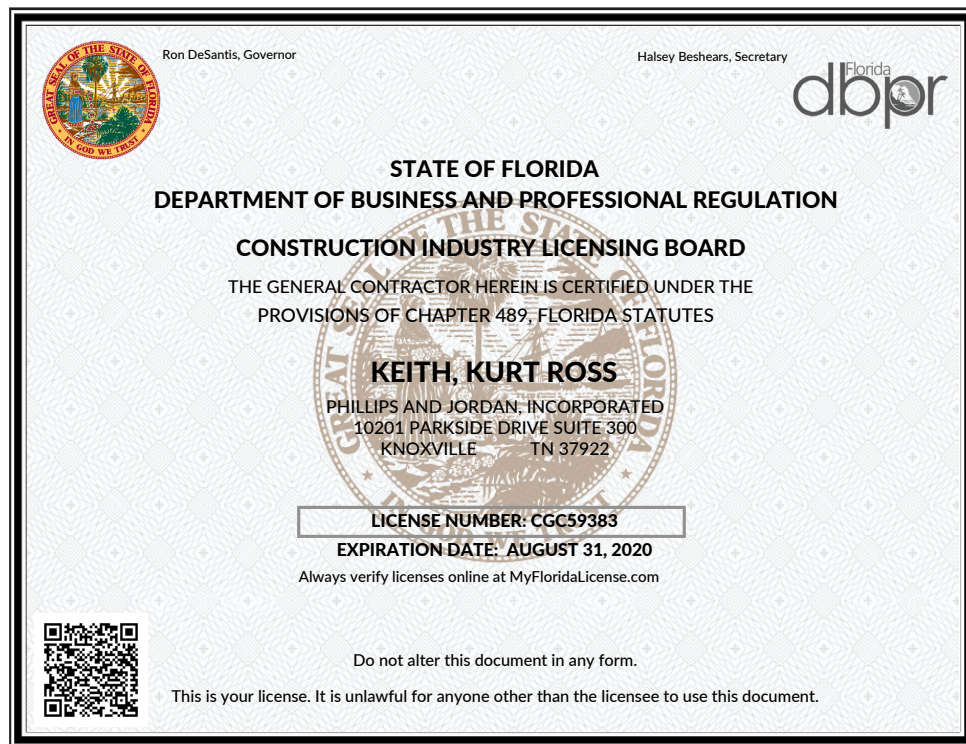
# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB V: DOCUMENTS

### A. LICENSES

P&J is a national contractor that is licensed in all 50 states. Our headquarters office is located in Knoxville, Tennessee and we have a regional office in Pasco County, Florida at 8940 Gall Boulevard, Zephyrhills, Florida 33541. P&J will obtain all required licenses and/or permits prior to the start of any work within the Cities.

Please find a copy of P&J's State of Florida Contractors License below and a copy of our current Certificate of Good Standing on the following page. P&J is also prequalified with the Florida Department of Transportation to provide Disaster Debris Removal Services. No industry-specific licenses or certifications are required to perform disaster debris removal services.



### *State of Florida Department of State*

I certify from the records of this office that PHILLIPS AND JORDAN, INCORPORATED is a North Carolina corporation authorized to transact business in the State of Florida, qualified on April 11, 1974.

The document number of this corporation is 832152.

I further certify that said corporation has paid all fees due this office through December 31, 2018, that its most recent annual report/uniform business report was filed on April 28, 2018, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Sixteenth day of July, 2018*



*Ken DeFries*  
**Secretary of State**

Tracking Number: CU6670513668

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB V: DOCUMENTS



### Florida Department of Transportation

RICK SCOTT  
GOVERNOR

605 Suwannee Street  
Tallahassee, FL 32399-0450

MIKE DEW  
SECRETARY

July 3, 2018

PHILLIPS AND JORDAN, INCORPORATED  
P.O. BOX 52050  
KNOXVILLE, TENNESSEE 37950-2050

RE: CERTIFICATE OF QUALIFICATION

Dear Sir/Madam:

The Department of Transportation has qualified your company for the type of work indicated below. Unless your company is notified otherwise, this Certificate of Qualification will expire 6/30/2019. However, the new application is due 4/30/2019.

In accordance with S.337.14 (1) F.S. your next application must be filed within (4) months of the ending date of the applicant's audited annual financial statements.

If your company's maximum capacity has been revised, you can access it by logging into the Contractor Prequalification Application System via the following link:  
[HTTPS://fdotwpl.dot.state.fl.us/ContractorPreQualification/](https://fdotwpl.dot.state.fl.us/ContractorPreQualification/)

Once logged in, select "View" for the most recently approved application, and then click the "Manage" and "Application Summary" tabs.

**FDOT APPROVED WORK CLASSES:**

DEBRIS REMOVAL (EMERGENCY), DRAINAGE, FENCING, FLEXIBLE PAVING, GRADING, GRASSING, SEEDING AND SODDING, GUARDRAIL, HOT PLANT-MIXED BITUM. COURSES, MINOR BRIDGES, DEWATERING.

You may apply for a Revised Certificate of Qualification at any time prior to the expiration date of this certificate according to Section 14-22.0041(3), Florida Administrative Code (F.A.C.), by accessing your most recently approved application as shown above and choosing "Update" instead of "View." If certification in additional classes of work is desired, documentation is needed to show that your company has done such work with your own forces and equipment or that experience was gained with another contractor and that you have the necessary equipment for each additional class of work requested.

All prequalified contractors are required by Section 14-22.006(3), F.A.C., to certify their work underway monthly in order to adjust maximum bidding capacity to available bidding capacity. You can find the link to this report at the website shown above.

Sincerely,

Alan Autry, Manager  
Contracts Administration Office

AA:cj

[www.fdot.gov](http://www.fdot.gov)

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB V: DOCUMENTS



### B. PROOF OF INSURABILITY

With regard to insurance coverage, P&J's agent (Scott Insurance) has in place the following policy limits:

- Commercial General Liability - \$5,000,000 (each occurrence)
- Automobile Liability - \$5,000,000 (combined single limit each accident)
- Umbrella Liability - \$25,000,000 (each occurrence)
- Workers Compensation and Employers' Liability - \$1,000,000 (each accident)

A sample Certificate of Liability Insurance is presented on the following page. If P&J is awarded a pre-positioned contract with the Cities, an insurance certificate meeting the requirements outlined in the RFP and naming the Cities as an additional insured can be submitted prior to contract execution.

P&J also carries Longshoreman's & Harbor Workers & Maritime Insurance as required to perform marine debris removal services.



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB V: DOCUMENTS

| ACORD®                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                           | CERTIFICATE OF LIABILITY INSURANCE                                             |                                                                                                                                                                | DATE (MM/DD/YYYY)           |                            |                                                                                 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|----------------------------|---------------------------------------------------------------------------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           |                                                                                |                                                                                                                                                                | 3/14/2018                   |                            |                                                                                 |
| THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.                                                                                   |                                                                                                           |                                                                                |                                                                                                                                                                |                             |                            |                                                                                 |
| IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).                                                                                                                                               |                                                                                                           |                                                                                |                                                                                                                                                                |                             |                            |                                                                                 |
| PRODUCER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                           | CONTACT                                                                        |                                                                                                                                                                |                             |                            |                                                                                 |
| Scott Insurance (Knoxville, TN)                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           | NAME: Angie Baker                                                              |                                                                                                                                                                |                             |                            |                                                                                 |
| 2095 Lakeside Centre Way                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                           | PHONE (A/C, No, Ext): 865-684-1793                                             |                                                                                                                                                                | FAX (A/C, No): 434-455-8984 |                            |                                                                                 |
| Knoxville TN 37922                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                           | E-MAIL ADDRESS: abaker@scottins.com                                            |                                                                                                                                                                |                             |                            |                                                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           | INSURER(S) AFFORDING COVERAGE                                                  |                                                                                                                                                                | NAIC #                      |                            |                                                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           | INSURER A : American Contractors Ins (A)                                       |                                                                                                                                                                | 12300                       |                            |                                                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           | INSURER B : American Guarantee&Liab Ins Co(A+)                                 |                                                                                                                                                                | 26247                       |                            |                                                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           | INSURER C : Zurich American Ins Co (A+)                                        |                                                                                                                                                                | 16535                       |                            |                                                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           | INSURER D : ACIG Insurance Company (A)                                         |                                                                                                                                                                | 19984                       |                            |                                                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           | INSURER E :                                                                    |                                                                                                                                                                |                             |                            |                                                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           | INSURER F :                                                                    |                                                                                                                                                                |                             |                            |                                                                                 |
| INSURED                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                           | PHIL-10                                                                        |                                                                                                                                                                |                             |                            |                                                                                 |
| Phillips and Jordan, Incorporated                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                           |                                                                                |                                                                                                                                                                |                             |                            |                                                                                 |
| 10201 Parkside Drive, Suite 300                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           |                                                                                |                                                                                                                                                                |                             |                            |                                                                                 |
| Knoxville TN 37922                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                           |                                                                                |                                                                                                                                                                |                             |                            |                                                                                 |
| COVERAGES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                           | CERTIFICATE NUMBER: 886938556                                                  |                                                                                                                                                                | REVISION NUMBER:            |                            |                                                                                 |
| THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. |                                                                                                           |                                                                                |                                                                                                                                                                |                             |                            |                                                                                 |
| INSR LTR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | TYPE OF INSURANCE                                                                                         | ADDL SUBR INSD WVD                                                             | POLICY NUMBER                                                                                                                                                  | POLICY EFF (MM/DD/YYYY)     | POLICY EXP (MM/DD/YYYY)    | LIMITS                                                                          |
| A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY                                          |                                                                                | GL17A00037                                                                                                                                                     | 6/1/2017                    | 6/1/2018                   | EACH OCCURRENCE \$ 5,000,000                                                    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR                            |                                                                                |                                                                                                                                                                |                             |                            | DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000                            |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <input checked="" type="checkbox"/> Contractual Liab                                                      |                                                                                |                                                                                                                                                                |                             |                            | MED EXP (Any one person) \$ 5,000                                               |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <input checked="" type="checkbox"/> XCU                                                                   |                                                                                |                                                                                                                                                                |                             |                            | PERSONAL & ADV INJURY \$ 5,000,000                                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | GEN'L AGGREGATE LIMIT APPLIES PER:                                                                        |                                                                                |                                                                                                                                                                |                             |                            | GENERAL AGGREGATE \$ 5,000,000                                                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC |                                                                                |                                                                                                                                                                |                             |                            | PRODUCTS - COMP/OP AGG \$ 5,000,000                                             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | OTHER:                                                                                                    |                                                                                |                                                                                                                                                                |                             |                            | \$                                                                              |
| A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <input checked="" type="checkbox"/> AUTOMOBILE LIABILITY                                                  |                                                                                | AL17000013                                                                                                                                                     | 6/1/2017                    | 6/1/2018                   | COMBINED SINGLE LIMIT (Ea accident) \$ 5,000,000                                |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <input checked="" type="checkbox"/> ANY AUTO                                                              |                                                                                |                                                                                                                                                                |                             |                            | BODILY INJURY (Per person) \$                                                   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <input type="checkbox"/> ALL OWNED AUTOS                                                                  |                                                                                |                                                                                                                                                                |                             |                            | BODILY INJURY (Per accident) \$                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <input checked="" type="checkbox"/> HIRED AUTOS                                                           | <input checked="" type="checkbox"/> SCHEDULED AUTOS                            |                                                                                                                                                                |                             |                            | PROPERTY DAMAGE (Per accident) \$                                               |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           | <input type="checkbox"/> NON-OWNED AUTOS                                       |                                                                                                                                                                |                             |                            | \$                                                                              |
| B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB                    | <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE | AUC-9137945 11                                                                                                                                                 | 6/1/2017                    | 6/1/2018                   | EACH OCCURRENCE \$ 25,000,000                                                   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | DED <input checked="" type="checkbox"/> RETENTION \$ 0                                                    |                                                                                |                                                                                                                                                                |                             |                            | AGGREGATE \$ 25,000,000                                                         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           |                                                                                |                                                                                                                                                                |                             |                            | \$                                                                              |
| D                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY                         | Y / N                                                                          | WCA000003517 - All States Except Monopolistic & WCA000008017 - AL, FL, ME, SC, TN, TX, VA, WV WCA000011617 - CA, GA, LA, MO, NC, PA                            | 6/1/2017 6/1/2017 6/1/2017  | 6/1/2018 6/1/2018 6/1/2018 | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER |
| D                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)                               | <input checked="" type="checkbox"/> N <input type="checkbox"/> Y               |                                                                                                                                                                |                             |                            | E.L. EACH ACCIDENT \$ 1,000,000                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | If yes, describe under DESCRIPTION OF OPERATIONS below                                                    | N/A                                                                            |                                                                                                                                                                |                             |                            | E.L. DISEASE - EA EMPLOYEE \$ 1,000,000                                         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           |                                                                                |                                                                                                                                                                |                             |                            | E.L. DISEASE - POLICY LIMIT \$ 1,000,000                                        |
| C                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Florida Automobile                                                                                        |                                                                                | BAP926553-07                                                                                                                                                   | 6/1/2017                    | 6/1/2018                   | Combined Single Limit 5,000,000                                                 |
| DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)                                                                                                                                                                                                                                                                                                                                                      |                                                                                                           |                                                                                |                                                                                                                                                                |                             |                            |                                                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           |                                                                                |                                                                                                                                                                |                             |                            |                                                                                 |
| CERTIFICATE HOLDER                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                           |                                                                                | CANCELLATION                                                                                                                                                   |                             |                            |                                                                                 |
| FOR INSURANCE VERIFICATION ONLY                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           |                                                                                | SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. |                             |                            |                                                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           |                                                                                | AUTHORIZED REPRESENTATIVE                                                                                                                                      |                             |                            |                                                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                           |                                                                                | Kam Jones                                                                                                                                                      |                             |                            |                                                                                 |
| © 1988-2014 ACORD CORPORATION. All rights reserved.                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                           |                                                                                |                                                                                                                                                                |                             |                            |                                                                                 |
| ACORD 25 (2014/01)                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                           |                                                                                | The ACORD name and logo are registered marks of ACORD                                                                                                          |                             |                            |                                                                                 |

### C. FINANCIAL STRENGTH

#### C.1. FINANCIAL CAPACITY

The financial stability offered by P&J assures the Cities of our ability to manage all financial aspects of the services required for the Emergency Debris Hauling and Disposal contract. P&J maintains a strong financial position that allows the corporation to provide payroll services for its employees, and to pay subcontractors on a timely basis even in situations where P&J has not been paid by its client.

P&J has experienced an overall increase in annual revenue from \$93 million in 2000 to approximately \$500 million in 2017. Over the past five years, the average annual revenue for the corporation was approximately \$363 million. While there have been some variances in revenue between 2000 and 2017, P&J has experienced consistent and positive growth with regard to both its workforce and infrastructure.

P&J possesses “best in class” financial ratios with respect to liquidity and leverage. We maintain in excess of \$120 million equity, our interest-bearing debt to equity ratio is approximately 0.2 to 1, and we have \$50 million in working capital. We maintain excellent vendor relations and hold a Dun & Bradstreet rating of 5A1. Our existing working capital line of credit is \$20 million with JPMorgan Chase Bank. We have placed project-specific credit facilities for as much as \$100 million in recent years.

P&J’s current financial strength provides us with the ability to rapidly deploy the management team, equipment, personnel, and subcontractors required to effectively and efficiently execute a disaster debris management mission. P&J’s ability to pay subcontractors on a weekly basis without payment from the Cities allows us to expedite our response with the best resources possible. The first 30 to 45 days of a disaster debris management mission are challenging due to the large amount of capital outlay to finance mission operations. This challenge is addressed by P&J through the use of our \$50 million working capital line of credit to pay necessary day-to-day mission expenses. Depending on the size of the disaster debris management mission, P&J may also secure a project-specific line of credit to supplement our working capital line of credit.

In response to the 2011 tornado super-outbreak in Alabama, P&J’s U.S. Army Corps of Engineers (USACE) contract was activated and we subsequently deployed resources to 24 counties in the state to perform disaster debris removal and other related activities. This catastrophic event required P&J to self-finance the early stages of the debris management mission. We successfully overcame this challenge by utilizing both our existing line of credit and a project-specific credit facility provided by JPMorgan Chase Bank. Over the course of the mission, P&J had withdrawals and re-payments of over \$108 million on the credit facility which was fully paid down on September 7, 2011, approximately two months before completion of the disaster debris management mission.

P&J presents on the following pages a letter from JPMorgan Chase Bank confirming our financial capability to finance a multi-million-dollar disaster debris management project.





# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB V: DOCUMENTS

### C.2. BONDING CAPACITY

P&J's surety (Liberty Mutual Surety) currently has in place an aggregate bonding capacity line in excess of \$1 billion. Our individual contract line exceeds \$500 million. The current largest single surety bond outstanding is \$175 million. For example, P&J's Hurricane Katrina performance and payment bond was initially issued for \$500 million and ultimately exceeded \$730 million. P&J's attainment of this level of bonding capacity demonstrates that we have the resources and experience to execute our contractual commitments regardless of magnitude.

A letter from J. Smith Lanier & Company, P&J's surety agent, confirming our bonding capacity is presented on the following pages.

# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB V: DOCUMENTS



**Suzanne T.Schraver**  
Executive Director  
JPMorgan Chase Bank, N.A.

January 8, 2019

Mrs. Avis Phillips  
Phillips and Jordan, Inc.  
10201 Parkside Dr. Suite 300  
Knoxville, TN 37922

Dear Avis:

The purpose of this letter is to confirm that Phillips and Jordan, Inc. has been a customer of JPMorgan Chase Bank, N.A. (the "Bank") for 15 years. The Bank has provided project financing to Phillips and Jordan in the past for its disaster recovery efforts relating to ice storms, hurricanes, tornadoes and the World Trade Center disaster. Specifically, the Bank provided financing to Phillips and Jordan in the amount of \$100,000,000 with respect to the Hurricane Katrina disaster, as well as \$65,000,000 with respect to the tornadoes that occurred in Alabama. As of the date of this letter, Phillips and Jordan has \$20,000,000 available through its working capital line with the Bank and is utilizing other project related financings in the mid-eight figures. Phillips and Jordan has maintained depository accounts with the Bank for 15 years. During the 15 year period of the Bank's depository and financing relationship with Phillips and Jordan, it has operated its depository accounts and financing relationships in a satisfactory manner.

The information in this letter is provided as an accommodation to you. This letter and any information provided in connection herewith are furnished on the condition that: (a) they are strictly confidential (provided that this letter and any information provided in connection herewith may be shared in connection with bids on business Phillips and Jordan is pursuing), (b) no liability or responsibility whatsoever in connection herewith shall attach to the Bank or any of its officers, employees, or agents, (c) this letter makes no representations regarding the general condition of the company named herein, its management, or its future ability to meet its obligations, and (d) information provided in this letter or in connection herewith is subject to change without notice.

Please be advised that this letter refers only to facts as they exist as of the date of this letter and the Bank shall have no duty or obligation to inform the addressee hereof, or any other permitted recipient of this letter and any information provided in connection herewith, of any future changes in such facts. This letter is solely for the benefit of the addressee, and may not be relied on by any other person or for any other purpose.

Do not hesitate to contact me at (865) 719-4611 if you have any further questions.

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB V: DOCUMENTS

Very truly yours,

**JPMORGAN CHASE BANK, N.A.**

Name: Suzanne T. Schriver  
Title: Executive Director  
JP Morgan Chase Bank, N.A.  
1111 N. Northshore Drive Suite N-560  
Knoxville, TN 37919  
Phone: (865)719-4611  
Fax: (865)-444-8524



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB V: DOCUMENTS



*J. Smith Lanier & Co.*  
a Marsh & McLennan Agency LLC company

January 8, 2019

Re: Phillips and Jordan, Incorporated

To Whom It May Concern:

*J. Smith Lanier & Co.* and the Liberty Mutual Insurance Company, Boston, MA (Phone 617-357-9500) are proud to have handled the bonding needs of Phillips and Jordan, Incorporated the past 11 years. The Liberty Mutual Insurance Company is an A "Excellent" AM Best Rated Company and are US Treasury Listed, licensed in all states. We constantly monitor the manner in which Phillips and Jordan, Incorporated meets their construction and financial obligations to owners, subcontractors, suppliers and the credit community. We are pleased to report that Phillips and Jordan, Incorporated is an extremely strong and stable company in financial terms and handle these obligations in an exemplary manner.

While we would certainly give consideration to higher limits should specific conditions require doing so, we currently have in place for Phillips and Jordan, Incorporated a single program exceeding \$150,000,000 with an aggregate exceeding \$1,000,000,000 bonding line, with approximately \$800,000,000 available capacity. We anticipate no problems in issuing 100% Performance and Payment Bonds for any project Phillips and Jordan, Incorporated chooses to pursue. Naturally, the execution of any final bonds will be subject to a mutually satisfactory review of the bonds, final contract terms, conditions and financing by our client and us.

Should you have questions or if we may be of assistance, please feel free to contact us.

Sincerely,

Catherine L. McMillan  
Attorney-In-Fact

413 Northshore Drive, S.W. • Knoxville, Tennessee 37919  
865.588.7200 • Fax 865.588.7224  
[www.jsmithlanier.com](http://www.jsmithlanier.com)

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor



# EMERGENCY DEBRIS HAULING & DISPOSAL

THE CITIES OF HOLLY HILL, SOUTH DAYTONA, AND NEW SMYRNA, FLORIDA

## Tab VI: Required Form Submittals



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB VI: REQUIRED FORM SUBMITTALS

P&J presents on the following pages the completed required forms listed below:

- Standard Contract
- Proposers Checklist
- Conflict of Interest Affidavit
- Proposers Qualification Form
- Declaration Statement
- Insurance Requirements
- Drug Free Workplace Certification
- Non-Collusion Affidavit of Prime Bidder
- Acknowledgements
- Compliance with Public Records Law
- References Form
- Public Entity Crimes Statement
- Vendor Information
- W9 Form

The following information is requested on the Proposer's Qualification Form:

### OPEN LITIGATION

A summary of open/pending litigation, claims, or contract disputes filed by or against Phillips & Jordan is provided in the table below:

| Year | Type of Action | Title of Action                                                                                                                                           | P&J Status          | Relationship of Adversary to P&J | Nature of Action                                                                              | Status | Resolution if Closed |
|------|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|----------------------------------|-----------------------------------------------------------------------------------------------|--------|----------------------|
| 2005 | Lawsuit        | P&J v. Joseph E. Bostic, Jr., Jeffrey L. Bostic, Melvin Morris, Jame Bowman, Tyler Morris, Bostic Development, LLC & Bostic Development at Asheville, LLC | Plaintiff           | Owner                            | Non payment for services                                                                      | Open   |                      |
| 2016 | Lawsuit        | Phillips & Jordan, Inc. v. AM Dirtworks                                                                                                                   | Plaintiff/Defendant | Supplier                         | Failure to provide material to specifications/ Counter suit for additional services & product | Open   | Judgement filed      |
| 2016 | Complaint      | Phillips & Jordan, Inc. v. Aftem Pit Breach                                                                                                               | Plaintiff           | Owner/Lessor                     | Removed inventory without permission                                                          | Open   | Complaint filed      |



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB VI: REQUIRED FORM SUBMITTALS



| Year | Type of Action | Title of Action                       | P&J Status | Relationship of Adversary to P&J | Nature of Action              | Status | Resolution if Closed |
|------|----------------|---------------------------------------|------------|----------------------------------|-------------------------------|--------|----------------------|
| 2018 | Lawsuit        | Irgens - ND                           | Defendant  | Owner                            | Breach of contract            | Open   |                      |
| 2018 | Lawsuit        | Halstead/Harris Co. - personal injury | Plaintiff  | Subcontractor                    | Subcontractor personal injury | Open   |                      |

# CONTRACTOR AGREEMENT

## EMERGENCY DEBRIS HAULING & DISPOSAL

### Request for Proposal (RFP) 19-PW-16

**THIS AGREEMENT** is made and entered into this 10th day of ~~June~~<sup>May</sup>, 2019, by and between Phillips & Jordan, Inc., duly authorized to conduct business in the State of Florida and whose address is 10201 Parkside Dr. Suite 300 Knoxville, TN 37922, hereinafter, called "CONTRACTOR," and the **CITY OF HOLLY HILL**, a political subdivision of the State of Florida, whose address is 1065 Ridgewood Ave, Holly Hill, FL 32117, the **CITY OF NEW SMYRNA BEACH**, a political subdivision of the State of Florida, whose address is 210 Sams Ave., New Smyrna Beach, FL 32168 and the **CITY OF SOUTH DAYTONA**, a political subdivision of the State of Florida, whose address is 1672 S. Ridgewood Ave, South Daytona, FL 32139, hereinafter called "CITIES."

**SECTION 1. AGREEMENT.** The terms of this Agreement, together with the incorporation of the terms and conditions of the Request for Proposal (RFP #19-PW-16), and any exhibits, schedules, and attachments hereto, and any and all amendments relating to same, and any and all submittals from CONTRACTOR, constitute the entire Agreement between the individual Cities and CONTRACTOR. This Agreement is the final, complete and exclusive expression of the terms and conditions of the parties' Agreement. Any and all prior agreements, representations, negotiations, and understandings made by the parties, oral or written, expressed or implied, are hereby superseded and merged herein.

**SECTION 2. TERM OF AGREEMENT.** The term of this Agreement shall be for five (5) years from the date of award with five (5), one (1) year renewal options. Renewal options may be exercised at the discretion of each of the Cities based on performance of the company and adherence to the terms and conditions set forth in the RFP documents. Each City retains the sole right to determine whether the renewal option shall be granted.

**SECTION 3. COMPENSATION.** For Services rendered, the individual Cities of the Joint Procurement shall pay the CONTRACTOR a lump-sum fee, including or excluding reimbursable expenses as mutually agreed upon by the individual Joint Procurement Cities. Unless otherwise agreed in a Scope of Services, the CONTRACTOR will invoice the individual CITIES of the Joint Procurement monthly based upon the CONTRACTOR's estimate of the portion of the total Services actually completed at the time of billing.

**SECTION 4. CONTROLLING LAW, VENUE, AND ATTORNEY'S FEES.** This Agreement is to be governed, construed, and interpreted by, through and under the laws of Florida. Venue for any litigation between the parties to this Agreement shall be in the County of Volusia, Florida and any trial shall be non-jury. The prevailing party in any litigation arising from or related to this Agreement shall be reimbursed reasonable attorney fees and costs, including all fees and costs of an appeal.

**SECTION 5. RIGHTS AT LAW RETAINED.** The rights and remedies of the Joint Procurement Cities, provided for under this Agreement, are in addition and supplemental to any other rights and remedies provided by law.

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor Recommendation)

**SECTION 6. NOTICES.** Whenever either party desires to give notice unto the other, it must be given by written notice, sent by registered or certified United States mail, return receipts requested, addressed to the party for whom it is intended at the place last specified. The place for giving of notice shall remain such until it shall have been changed by written notice in compliance with the provisions of this Section. For the present, the parties designate the following as the respective places for giving of notice, to-wit:

**For Cities:**

Valerie Manning, City Clerk  
City of Holly Hill  
1065 Ridgewood Ave.  
Holly Hill, FL 32117  
(386)248-9441

Johnny Bledsoe, City Clerk  
City of New Smyrna Beach  
210 Sams Ave.  
New Smyrna Beach, FL 32138  
(386)410-2630

Les Gillis, City Manager  
City of South Daytona  
1672 S. Ridgewood Ave.  
South Daytona, FL 32119

**For Contractor:**

Dudley Orr, Vice President (Name, Title)  
Phillips & Jordan, Inc. (Company)  
10201 Parkside Dr. Suite 300 (Address)  
Knoxville, TN, 37922 (City, State, Zip)  
865-688-8342 (Phone)

**SECTION 7. MODIFICATIONS TO AGREEMENT.** This Agreement and any exhibits, amendments and schedules may only be amended, supplemented, modified or canceled by a written instrument duly executed by the parties hereto of equal dignity herewith.

**SECTION 8. SEVERABILITY.** If, during the term of this Agreement, it is found that a specific clause or condition of this Agreement is illegal under federal or state law, the remainder of the Agreement not affected by such a ruling shall remain in force and effect.

**SECTION 9. WAIVER OF JURY TRIAL.** THE CITIES AND CONTRACTOR HAVE SPECIFICALLY WAIVED THE RIGHT TO A JURY TRIAL CONCERNING ANY DISPUTES WHICH MAY ARISE CONCERNING THIS AGREEMENT.

**SECTION 10. NON-WAIVER.** No indulgence, waiver, election or non-election by CITIES under this Agreement shall affect CONTRACTOR's duties and obligations hereunder.



IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the date written above for execution by each City of the Joint Procurement.

WITNESSES:

CITY OF HOLLY HILL

\_\_\_\_\_

Chris Via, Mayor

Dated: \_\_\_\_\_

WITNESSES:

CITY OF NEW SMYRNA BEACH

\_\_\_\_\_

Russ Owen, Mayor

Dated: \_\_\_\_\_

WITNESSES:

CITY OF SOUTH DAYTONA

\_\_\_\_\_

William C. Hall, Mayor

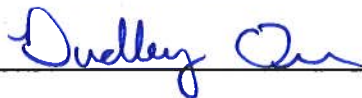
Dated: \_\_\_\_\_

WITNESSES:

FIRMS

\_\_\_\_\_

By: Phillips & Jordan, Inc.



Dated: 5/10/2019

Attachments: A. RFP #19-PW-16  
B. Firm Response to RFP

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor Recommendation)

## PROPOSER CHECK LIST

**IMPORTANT:** Please read carefully, sign in the spaces indicated and return with your Qualification.

Proposer should check off each of the following items as the necessary action is completed:

- ☒ The standard contract/ agreement has been signed and included.
- ☒ All applicable forms have been signed and included
- ☒ All information as requested in the Proposer's Qualification Form is included.
- ☒ Any addenda have been signed and included.
- ☒ The mailing envelope has been addressed to:

### JOINT PROCUREMENT

#### CITY CLERK

City of Holly Hill  
1065 Ridgewood Ave.  
Holly Hill, Florida 32117

- ☒ The **mailing envelope must be sealed and marked** with Qualification Number "RFP 19-PW-16", Proposal Title "EMERGENCY DEBRIS HAULING & DISPOSAL" and Due Date "May 14, 2019 @ 11:00 am".
- ☒ The Proposals will be mailed or delivered in time to be received **no later than the specified due date and time**. Proposals delivered by US Postal Service, FEDEX, UPS, or other carrier later than the Due Date shall not be considered, regardless of the circumstances of such late delivery.

### **ALL COURIER-DELIVERED QUALIFICATIONS MUST HAVE THE RFP NUMBER AND PROPOSAL NAME ON THE OUTSIDE OF THE COURIER PACKET**

Phillips & Jordan, Inc.  
Company

Dudley Orr  
Authorized Signature

Dudley Orr, Vice President  
Printed Name & Title

dorr@pandj.com  
Email

10201 Parkside Dr. Suite 300  
Address

Knoxville, TN, 37922  
City, State, Zip Code

865-688-8342  
Telephone No.

865-392-3090  
Fax No.

### CONFLICT OF INTEREST AFFIDAVIT

By the signature below, the firm (employees, officers and/or agents) certifies, and hereby discloses, that, to the best of their knowledge and belief, all relevant facts concerning past, present, or currently planned interest or activity (financial, contractual, organizational, or otherwise) which relates to the proposed work; and bear on whether the firm (employees, officers and/or agents) has a possible conflict have been fully disclosed.

Additionally, the firm (employees, officers and/or agents) agrees to immediately notify in writing the Finance Director, or designee, if any actual or potential conflict of interest arises during the contract and/or project duration.

Phillips & Jordan, Inc.  
Company

10201 Parkside Dr. Suite 300  
Address

Dudley Orr  
Authorized Signature

Knoxville, TN, 37922  
City, State, Zip Code

Dudley Orr, Vice President  
Printed Name & Title

865-688-8342  
Telephone No.

dorr@pandj.com  
Email

865-392-3090  
Fax No.

State of Tennessee  
City of Knoxville

SUBSCRIBED AND SWORN to before me this 10th day of May, 2019, by Dudley Orr, who is personally known to me to be the Vice President for the Firm, OR who produced the following

Identification: \_\_\_\_\_

Addie M. Allen

Notary Public Addie M. Allen

My Commission Expires: 10/02/2021





**PROPOSERS QUALIFICATION FORM****LIST MAJOR WORK PRESENTLY UNDER CONTRACT:**

| <u>% Completed</u>                                                | <u>Project</u> | <u>Contract Amount</u> |
|-------------------------------------------------------------------|----------------|------------------------|
| P&J does not have any ongoing disaster debris management projects |                | \$ _____               |
|                                                                   |                | \$ _____               |
|                                                                   |                | \$ _____               |

**LIST CURRENT PROJECTS ON WHICH YOUR FIRM IS THE CANDIDATE FOR AWARD:**

City of Savannah, GA; City of Bainbridge, GA; Athens-Clarke County, GA; City of Coconut Creek, FL; Town of Elon, NC; Southeast Louisiana Flood Protection Authority; Whitfield County, GA; Lee Co, FL; City of Winter Garden, FL; Escambia County, FL; Village of Pinecrest, FL; City of Parkland, FL; City of Southport, NC.

**OTHER INFORMATION ABOUT PROJECTS:**

See proposal sections 2 and 3.

Have you, at any time, failed to complete a project? ☐ Yes ☒ No

**STATEMENT OF LITIGATION:**

Are there any judgments, claims or suits pending or outstanding by or against you?

☒ Yes ☐ No

If the answer to either question is yes, submit details on separate sheet. List all lawsuits that have been filed by or against your firm in the last five (5) years:

provided on the first pages of this proposal section

**FEES:**

List total fees for work done on all Cities projects in the past five (5) years, whether as an individual firm or as part of a joint venture. **Fees must be listed individually by contract or project and then summarized as a total dollar amount.** Attach additional page if necessary.

\$ 0.00 **Total Fees for work done on all Cities projects**

**REFERENCES:**

Bank(s) Maintaining Account(s): JP Morgan Chase Bank, N.A. 6312 Kingston Pike, Suite C,  
Knoxville, TN 37919

Surety/Underwriter: (if required) Liberty Mutual Insurance Company  
2815 Forbs Avenue, Hoffman Estates IL 60192

Other References: (Use additional sheets if necessary)

J. Smith Lanier & Company  
413 Northshore Dr. S.W., Knoxville, TN 37919

**TYPE OF FIRM:**

☒ Corporation/Years in Business: 66. If firm is a corporation, please list state in which it is incorporated: NC. If firm is a corporation, by signing this form, Proposer certifies that the firm is authorized to do business in the State of Florida.

- ☐ Partnership/Years in Business: \_\_\_\_\_  
☐ Sole Proprietorship/Years in Business: \_\_\_\_\_  
☐ Other: Please list: \_\_\_\_\_

Pursuant to information for prospective Proposers for the above-mentioned proposed project, the undersigned is submitting the information as required with the understanding that it is only to assist in determining the qualifications of the organization to perform the type and magnitude of work intended, and further, guarantee the truth and accuracy of all statements herein made. We will accept your determination of qualifications without prejudice.

Phillips & Jordan, Inc.  
 Company

Dudley Orr  
 Authorized Signature

Dudley Orr, Vice President  
 Printed Name & Title

dorr@pandj.com  
 Email

10201 Parkside Dr. Suite 300  
 Address

Knoxville, TN, 37922  
 City, State, Zip Code

865-688-8342  
 Telephone No.

865-392-3080  
 Fax No.

## DECLARATION STATEMENT

City of Holly Hill  
1065 Ridgewood Ave.  
Holly Hill, FL 32117

Or

City of New Smyrna Beach  
210 Sams Ave.  
New Smyrna Beach, FL 32168

Or

City of South Daytona  
1672 S. Ridgewood Ave.  
South Daytona, FL 32119

### RE: RFP NO. 19-PW-16 - "EMERGENCY DEBRIS HAULING & DISPOSAL"

Dear Mayor and Commission Members:

The undersigned, as Proposer (herein used in the masculine, singular, irrespective of actual gender and number) declares that he is the only person interested in this Proposal or in the contract to which this Proposal pertains, and that this Proposal is made without connection or arrangement with any other person and this Proposal is in every respect fair and made in good faith, without collusion or fraud.

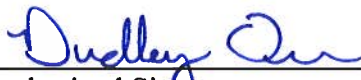
The Proposer further declares that he has complied in every respect with all the Instructions to Proposers issued prior to the opening of Proposals, and that he has satisfied himself fully relative to all matters and conditions with respect to the general condition of the contract to which the Proposal pertains.

The Proposer puts forth and agrees to commence negotiations, in accordance with the Federal 40 USC Title 1101-1104 (Brooks Act) and F.S. 287.055(5), and execute an appropriate City document for the purpose of establishing a formal contractual relationship between him, and the City for the performance of all requirements to which the Proposal pertains. The Proposer states that the Proposal is based upon the Proposal documents listed in **RFP #19-PW-16**.

IN WITNESS WHEREOF, WE have hereunto subscribed our names on this 10th day of May, 2019 in the City of Knoxville, in the State of Tennessee.

Phillips & Jordan, Inc.  
Company

10201 Parkside Dr. Suite 300  
Address

  
Authorized Signature

Knoxville, TN, 37922  
City, State, Zip Code

Dudley Orr, Vice President  
Printed Name & Title

865-688-8342  
Telephone No.



## INSURANCE REQUIREMENTS

### INSURANCE TYPE

### REQUIRED LIMITS

- |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                          |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|
| <input checked="" type="checkbox"/> 1. Worker's Compensation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Statutory Limits of Florida<br>Statutes, Chapter 440 and all<br>Federal Government Statutory Limits and<br>Requirements. |
| <input checked="" type="checkbox"/> 2. Commercial General Liability<br>(Occurrence Form) patterned<br>after the current I.S.O form<br>with no limiting endorsements.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | <u>Bodily Injury &amp; Property Damage</u><br><br><u>\$1,000,000</u> single limit per<br>occurrence                      |
| <input checked="" type="checkbox"/> 3. Indemnification: To the maximum extent permitted by Florida law, the Contractor/Vendor/Consultant shall indemnify and hold harmless the Cities of Holly Hill, New Smyrna Beach, and South Daytona, their officers and employees from any and all liabilities, damages, losses and costs, including, but not limited to, reasonable attorneys' fees and paralegals' fees, to the extent caused by the negligence, recklessness, or intentionally wrongful conduct of the Contractor/Vendor/Consultant or anyone employed or utilized by the Contractor/Vendor/Consultant in the performance of this Agreement. This indemnification obligation shall not be construed to negate, abridge or reduce any other rights or remedies which otherwise may be available to an indemnified party or person described in this paragraph. |                                                                                                                          |
| This section does not pertain to any incident arising from the sole negligence of the Cities of Holly Hill, New Smyrna Beach, and South Daytona.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                          |
| <input checked="" type="checkbox"/> 4. Automobile Liability                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <u>\$ 500,000</u> Each Occurrence<br>Owned/Non-owned/Hired<br>Automobile Included                                        |
| <input checked="" type="checkbox"/> 5. Other Insurance as indicated below:<br>Errors and Omissions or Professional<br>Malpractice Coverage                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$ 1,000,000 Per Occurrence                                                                                              |
| <input type="checkbox"/> 6. Aircraft Liability \$1,000,000 each occurrence combined single limit for bodily injury liability and property damage liability.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                          |
| <input checked="" type="checkbox"/> 7. Contractor shall ensure that all subcontractors comply with the same insurance requirements that he is required to meet. The same Contractor shall provide the Cities with certificates of insurance meeting the required insurance provisions.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                          |
| <input checked="" type="checkbox"/> 8. The individual JOINT PROCUREMENT City must be named as " <b>ADDITIONAL INSURED</b> " on the Insurance Certificate for Commercial General Liability where required.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                          |

# **INSURANCE REQUIREMENTS** (Continued)

- ☒ 9. The individual Cities shall be named as the Certificate Holder. NOTE--The "Certificate Holder" should read as follows:

City of Holly Hill  
1065 Ridgewood Ave.  
Holly Hill, Florida

Or

City of New Smyrna Beach  
210 Sams Ave.  
New Smyrna Beach, FL 32168

Or

City of South Daytona  
1672 S. Ridgewood Ave.  
South Daytona, FL 32119

No City Division, Department, or individual name should appear on the Certificate. No other format will be acceptable.

- ☒ 10. **Thirty (30) Days Cancellation Notice** required.

- ☒ 11. The Certificate must state the RFP Number 19-PW-16 and **EMERGENCY DEBRIS HAULING & DISPOSAL.**

=====

## PROPOSER'S AND INSURANCE AGENT'S STATEMENT:

We understand the insurance requirements of these specifications and that the evidence of insurability may be required within five (5) days of the award of RFP.

Phillips & Jordan, Inc.  
Company

10201 Parkside Drive, Suite 300  
Address

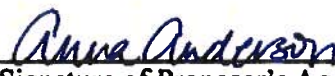
  
Authorized Signature

Knoxville, TN 37922  
City, State, Zip Code

Dudley Orr, Vice President  
Printed Name & Title

865-688-8342  
Telephone No.

Scott Insurance  
Insurance Agency

  
Signature of Proposer's Agent

### DRUG-FREE WORKPLACE PROGRAM CERTIFICATION

Preference to businesses with drug-free workplace programs. -- Whenever two or more bids, proposals, or replies that are equal with respect to price, quality, and service are received by the state or by any political subdivision for the procurement of commodities or contractual services, a bid, proposal, or reply received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. In order to have a drug-free workplace program, a business shall:

- (1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- (2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- (3) Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- (4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than 5 days after such conviction.
- (5) Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community by, any employee who is so convicted.
- (6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

**Does the individual responding to this solicitation certify that their firm has implemented a drug-free workplace program in accordance with the provision of Section 287.087, Florida Statutes, as stated above?**



YES



NO

Phillips & Jordan, Inc.  
Company

Dudley Orr  
Authorized Signature

Dudley Orr, Vice President  
Printed Name & Title

dorr@pandj.com  
Email

10201 Parkside Dr. Suite 300  
Address

Knoxville, TN, 37922  
City, State, Zip Code

865-688-8342  
Telephone No.

865-392-3090  
Fax No.



## NON-COLLUSION AFFIDAVIT OF PRIME QUALIFIER

State of Tennessee

County of Knox

Dudley Orr, being first duly sworn, deposes and says that:

He/she is Vice President of Phillips & Jordan Inc., Proposer that has submitted the attached Qualification;

He/she is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;

Neither the said Proposer nor any of its officers, partners, owners, agent representatives, employees, or parties in interest, including this affiant, has in any way colluded, conspired, connived or agreed, directly or indirectly, sought by agreement or collusion or communication or conference with any other Proposer, firm or person, to fix the price or prices in the attached Qualification or of any other Proposer, or to fix any overhead, profit or cost element of the Proposal price or the Proposal price of any other Proposer, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against any City of this Joint Procurement.

The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

Phillips & Jordan Inc.  
Company

10201 Parkside Dr. Suite 300  
Address

Dudley Orr  
Authorized Signature

Knoxville, TN, 37922  
City, State, Zip Code

Dudley Orr, Vice President  
Printed Name & Title

865-688-8342  
Telephone No.

dorr@pandj.com  
Email

865-392-3090  
Fax No.

Subscribed and sworn to before me this 10th day of May, 20 19.

Addie M. Allen  
Addie M. Allen  
MarCom Supervisor  
Title



My Commission Expires: 10/02/2021

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor Recommendation)

**ACKNOWLEDGEMENTS**  
**RFP #19-PW-16 EMERGENCY DEBRIS HAULING & DISPOSAL**

**To: Cities**

**City of Holly Hill**  
**1065 Ridgewood Ave**  
**Holly Hill, FL 32117**

**City of New Smyrna Beach**  
**210 Sams Ave.**  
**New Smyrna Beach, FL 32168**

**City of South Daytona**  
**1672 S. Ridgewood Ave.**  
**South Daytona, FL 32119**

**From : Insert Information**  
**“Contractor”**

**The Contractor agrees to provide EMERGENCY DEBRIS HAULING & DISPOSAL as defined in this Request for Proposals document and in accordance with the requirements of the specifications and related work authorizations/contract documents.**

**The undersigned Contractor has carefully examined the RFP requirements and related contract documents and is familiar with the nature and extent of the work and any local conditions that may in any manner affect the work to be done.**

**The undersigned agrees to provide the EMERGENCY DEBRIS HAULING & DISPOSAL called for by the RFP documents, in the manner prescribed therein and to the standards of quality and performance established by the City for the quality of service quoted.**

**The undersigned agrees to the right of each City to hold the Request for Proposals submittals and guarantees the future related proposals for a period not to exceed one hundred eighty (180) days from the effective date of the contract term.**

**The undersigned accepts the invoicing and payment policies specified in the RFP.**

**Upon award of this RFP, the individual Cities and Contractor each binds himself, itself, or herself, its partners, successors, assigns, and legal representatives to the other party hereto in respect to all covenants, agreements, and obligations contained in the RFP Documents.**

**The RFP Document constitutes the entire agreement between each City of this Joint Procurement and Contractor and may only be altered, amended, or repealed by a Change Order or a written amendment.**

**The Contractor, by signing these RFP Submittal pages, acknowledges and agrees to abide by all the terms, conditions, and specifications contained in this RFP Document.**

**Contractor shall guarantee EMERGENCY DEBRIS HAULING & DISPOSAL within \_\_\_\_\_ calendar days from receipt of Purchase Order or Work Authorization / Notice to Proceed of the individual cities of Holly Hill, New Smyrna Beach and South Daytona.**

INDIVIDUAL, FIRM, CORPORATION, LIMITED LIABILITY, PARTNERSHIP, OR OTHER FORM OF ENTITY

By: \_\_\_\_\_ / \_\_\_\_\_  
(Signature) (Print name)

Address: \_\_\_\_\_

\_\_\_\_\_

Telephone: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_

Taxpayer Identification Number (TIN): \_\_\_\_\_

CORPORATION

By: Dudley Orr / Dudley Orr  
(Signature) (Print name)

Address: 10201 Parkside Dr.

Suite 300

Knoxville TN, 37922

Telephone: ( 865 ) 688-8342 Fax: ( 865 ) 392-3090

Taxpayer Identification Number (TIN/EIN): 56-0694573

State Under Which Corporation Was Chartered:

North Carolina

Corporate President: J. Patrick McMullen  
(Print Name)

Corporate Secretary: John D. Lawrence  
(Print Name)

Corporate Treasurer: John D. Lawrence  
(Print Name)

CORPORATE SEAL

Attest By: John D. Lawrence  
Secretary

Signature: \_\_\_\_\_ Date: 5/10/2019





## COMPLIANCE WITH THE PUBLIC RECORDS LAW

Upon award recommendation or ten (10) days after opening, submittals become "public records" and shall be subject to public disclosure consistent with Chapter 119, Florida Statutes. Proposers must invoke the exemptions to disclosure provided by law in the response to the solicitation, and must identify the data or other materials to be protected, and must state the reasons why such exclusion from public disclosure is necessary. The submission of a proposal authorizes release of your firm's credit data to the Cities of this Joint Procurement.

If the company submits information exempt from public disclosure, the company must identify with specificity which pages/paragraphs of their bid/proposal package are exempt from the Public Records Act, identifying the specific exemption section that applies to each. The protected information must be submitted to the individual Cities in a separate envelope marked accordingly.

**IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT**

**Valerie Manning, City Clerk**  
386-248-9441  
[vmanning@hollyhillfl.org](mailto:vmanning@hollyhillfl.org)  
1065 Ridgewood Ave  
Holly Hill, FL 32117

OR

**Johnny Bledsoe, City Clerk**  
386-410-2630  
[jbledsoe@cityofnsb.com](mailto:jbledsoe@cityofnsb.com)  
210 Sams Ave  
New Smyrna Beach, FL 32168

OR

**Les Gillis, City Manager**  
386-322-3000  
[lgillis@southdaytona.org](mailto:lgillis@southdaytona.org)  
1672 S. Ridgewood Ave.  
South Daytona, FL 32119

A provision that requires the contractor to comply with public records laws, specifically to:

1. Keep and maintain public records required by the public agency to perform the service.
2. Upon request from the public agency's custodian of public records, provide the public agency with a copy of the requested records or allow the records to be inspected or copied

within a reasonable time at a cost that does not exceed the cost provided in this chapter or as otherwise provided by law.

3. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the contractor does not transfer the records to the public agency.

4. Upon completion of the contract, transfer, at no cost, to the public agency all public records in possession of the contractor or keep and maintain public records required by the public agency to perform the service. If the contractor transfers all public records to the public agency upon completion of the contract, the contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the contractor keeps and maintains public records upon completion of the contract, the contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.

By submitting a response to this solicitation, the company agrees to defend the Cities of this Joint Procurement in the event we are forced to litigate the public records status of the company's documents.

Company Name: Phillips & Jordan, Inc.

Authorized representative (printed): Dudley Orr, Vice President

Authorized representative (signature): 

Solicitation Number: **RFP 19-PW-16**

Date: May 10, 2019

## REFERENCES FORM

Provide the business names, contact persons and telephone numbers of four (4) references for which the firm has provided services described in this Qualification for three (3) years or more within the last five (5) years. Include relationships with governmental agencies. It is our intent to contact these references during the evaluation process.

1. Name of Company: Volusia County, Florida  
 Address: 123 West Indiana Avenue Deland, Florida 32720-4262  
 Point of Contact: John V. Angiulli, Public Works Director  
 Phone #: (386) 736-5965 Email address: jangiulli@volusia.org  
 Service(s) Provided: Debris Removal, Reduction, Restoration; Hazardous Tree/Limb/Stump Removal  
 Dates of Service: September 2017-January 2018
  
2. Name of Company: Solid Waste Authority of Palm Beach County (FL)  
 Address: 7501 N. Jog Road West Palm Beach, FL 33412  
 Point of Contact: John Archambo, Solid Waste Manager  
 Phone #: (561) 315-2010 Email address: jarchambo@swa.org  
 Service(s) Provided: Debris Removal, Reduction, Restoration; Hazardous Tree/Limb/Stump Removal.  
 Dates of Service: September-December 2017
  
3. Name of Company: City of Coral Springs, Florida  
 Address: 9551 W. Sample Road Coral Springs, FL 33065  
 Point of Contact: Rich Michaud, Director of Public Works  
 Phone #: (954) 344-1165 Email address: rmichaud@coralsprings.org  
 Service(s) Provided: Debris Removal, Reduction, Restoration; Hazardous Tree/Limb/Stump Removal.  
 Dates of Service: September-December 2017
  
4. Name of Company: Hillsborough County, Florida  
 Address: 332 N. Falkenburg Road Tampa, FL 33619  
 Point of Contact: Kimberly Byer, Solid Waste Director  
 Phone #: (813) 612-7718 Email address: byerk@hillboroughcounty.org  
 Service(s) Provided: Debris Removal, Reduction, and Restorations  
 Dates of Service: September-December 2017



**SWORN STATEMENT PURSUANT TO SECTION 287.133(3)(A), FLORIDA STATUTES,  
ON PUBLIC ENTITY CRIMES**

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. THIS SWORN STATEMENT IS SUBMITTED TO THE CITIES

by Dudley Orr, Vice President

(Print Individual's Name and Title)

for Phillips & Jordan, Inc.

(Print Name of Entity Submitting Sworn Statement)

whose business is Disaster Debris Management Services and other.

and (if applicable) its Federal Employer Identification Number (FEIN) is 56-0694573

2. I understand that a "public entity crime" as defined in Paragraph 287.133 (1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
  - a. A predecessor or successor of a person convicted of a public entity crime; or
  - b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provisions

of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Indicate which statement applies).

☒ Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity, nor any affiliates of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

☐ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

☐ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (Attach a copy of the final order).

**I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR A CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.**

Dudley Orr  
(Signature) Dudley Orr

Sworn and subscribed before me this 10th day of May, 2019.

Personally known ☒

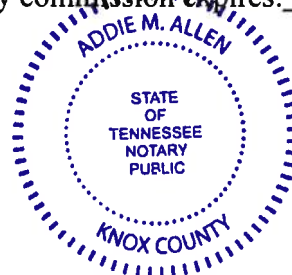
Addie M. Allen Addie M. Allen  
(Notary)

OR produced identification ☐

Notary Public State of Tennessee

(Type of Identification)

My commission expires: 10/02/2021



**VENDOR INFORMATION**

Vendor is:

- ☒ Corporation  
☐ Partnership  
☐ Sole Proprietorship  
☐ Other \_\_\_\_\_ (Explain)

Federal Employer Identification Number: 56-0694573Firm Name: Phillips & Jordan, Inc.Mailing Address: 10201 Parkside Drive, Suite 300, Knoxville TN 39722Telephone No.: 865-688-8342 Fax No.: 865-392-3090

Email Address: \_\_\_\_\_ Web Address: \_\_\_\_\_

If remittance address is different from the mailing address so indicate below.

Firm Name: \_\_\_\_\_

Remittance Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Submitted by: \_\_\_\_\_

Name &amp; Title Printed: \_\_\_\_\_



# Request for Taxpayer Identification Number and Certification

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Give Form to requester. Do  
send to the IR

Print or type.  
See Specific Instructions on page 3.

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                       |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.<br><b>Phillips and Jordan, Incorporated</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                       |
| 2 Business name/disregarded entity name, if different from above                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                       |
| 3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.<br><br><input type="checkbox"/> Individual/sole proprietor or single-member LLC<br><input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____<br><b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.<br><input type="checkbox"/> Other (see instructions) ► _____ | 4 Exemptions (codes apply on certain entities, not individuals; instructions on page 3):<br><br>Exempt payee code (if any) _____<br>Exemption from FATCA reporting code (if any) _____<br>(Applies to accounts maintained outside the |
| 5 Address (number, street, and apt. or suite no.) See instructions.<br><b>10201 Parkside Drive, Suite 300</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Requester's name and address (optional)                                                                                                                                                                                               |
| 6 City, state, and ZIP code<br><b>Knoxville, TN 37922</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                       |
| 7 List account number(s) here (optional)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                       |

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

|                                |   |   |   |   |   |   |   |   |
|--------------------------------|---|---|---|---|---|---|---|---|
| Social security number         |   |   |   |   |   |   |   |   |
|                                |   |   | - |   |   |   | - |   |
| or                             |   |   |   |   |   |   |   |   |
| Employer identification number |   |   |   |   |   |   |   |   |
| 5                              | 6 | - | 0 | 6 | 9 | 4 | 5 | 7 |

## Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payment other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign  
Here

Signature of  
U.S. person ►

Date **May 14, 2018**

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transaction)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you may be subject to backup withholding. See What is backup withholding later.



# EMERGENCY DEBRIS HAULING & DISPOSAL

THE CITIES OF HOLLY HILL, SOUTH DAYTONA, AND NEW SMYRNA, FLORIDA

## Tab VII: Addendum Acknowledgement



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB VII: ADDENDUM ACKNOWLEDGEMENT

P&J acknowledges the receipt of addendum 1 to the Cities' RFP. A signed version of the addendum is included in this proposal section.



**ADDENDUM NUMBER 1  
RFP 19-PW-16 EMERGENCY DEBRIS HAULING & DISPOSAL  
JOINT PROCUREMENT  
CITIES OF HOLLY HILL, NEW SMYRNA BEACH AND SOUTH DAYTONA**

To All Plan Holders:

The following changes, clarification and additions are hereby made part of the **RFP 19-PW-16** for the above **EMERGENCY DEBRIS HAULING & DISPOSAL** as fully and completely as if the same were fully set forth therein. All required forms (Section 7 – page 18) must be included in submitted proposals and all bids **MUST** be submitted or your bid may be declared Non-Responsive.

All Proposals are to be delivered before 11:00 a.m., local time, on or before May 14, 2019 to:

JOINT PROCUREMENT  
City of Holly Hill  
City Clerk  
1065 Ridgewood Ave.,  
Holly Hill, FL 32117

**QUESTIONS AND ANSWERS**

- Q1. Is this a Joint Procurement?
- A1. Yes, it is a joint procurement between the Cities of Holly Hill, New Smyrna Beach and South Daytona.
- Q2. Will the Cities consider pushing the RFP back to allow for additional time due to the Joint Procurement?
- A2. Please see the below revised due dates.

| Event                                      | Date                    |
|--------------------------------------------|-------------------------|
| Issue <b>RFP</b> Notice                    | April 1, 2019           |
| Non-Mandatory Pre-Bid                      | April 16, 2019 10:30 am |
| Last Date for Receipt of Written Questions | May 6, 2019 – 11:00 am  |
| Addendum Issued (If Applicable)            | May 8, 2019             |
| Proposal Opening Date                      | May 14, 2019 – 11:00 am |
| Evaluation Committee                       | May 20, 2019 – 11:00 am |
| Notice of Recommendation                   | May 21, 2019            |
| City Commission Hearing Date               | June 11, 2019           |

- Q3. For prior work performed is it only for the City of Holly Hill or does it refer to all City/Municipality projects we have completed within the past 5 years?
- A3. It refers to the projects completed within any of the Joint Procurement Cities.
- Q4. If we have not worked with any of the Cities during the past 5 years, would our score be the highest score or would it be N/A?
- A4. It would be N/A
- Q5. The last sentence reads like the City will be giving a 'local preference'. Since this would fall under a FEMA reimbursed project, state, local or tribal geographical preferences should not be a determining

factor based upon 2 CFR - 200.319 (b).

- A5.** You are correct, due to Federal Requirements, there is no local preference on this solicitation. See section 5. Q. of the RFP.
- Q6.** Exhibit F Page 44 line item 5 - please confirm that this is hauling reduced debris from DMS to Final Disposal and not ROW to Final Disposal. We ask this question because there is a large price difference between these two rates.
- A6.** It is our understanding that it is DMS to Final Disposal as we do not transport debris from ROW straight to the Final Disposal Site.
- Three (3) discrete quotes will be needed:
1. Eligible ROW vegetative debris removal from the ROW to the DMS per yard<sup>3</sup>
  2. DMS Management and Reduction Through Grinding to include haul out to designated final disposal site per yard<sup>3</sup>
  3. A cost per unit is needed for the hauling of white goods from ROW to final disposal site (i.e. Refrigerator, washers, etc.)
- Q7.** Exhibit F Page 47 On line item 15 a - does the City want to separate marine debris removal into 2 items (land based operations and marine based operations)? There would be a large price difference between these two rates.
- A7.** Yes. Even though we have not dealt with this during the past two hurricanes.
- Q8.** Bid Schedule is Missing Line Item for C&D compaction rate. If we are processing at DMS site we would need a rate for C&D compaction. Would the City consider adding this line item?
- A8.** No compaction rate for C&D required. We don't compact C&D; it is taken to Final Disposal Site from DMS.
- Q9.** Can I get the current pricing for emergency debris hauling and disposal services?
- A9.** The Cities do not have a current pricing as we previously used the County of Volusia Contract.
- Q10.** With the joint procurement have you revised any documents?
- A10.** Yes, please see the attached Amended documents
- Q11.** Is a Performance and Payment Bond required?
- A11.** Yes, at Notice to Proceed.
- Q12.** Is a bid bond required?
- A12.** No
- Q13.** Is the Bid Summary Form required under tab VI and VIII.
- A13.** No, only for tab VIII

- Q14. Scope calls for collection of disaster debris, reduction, disposal and other emergency cleanup services. Please confirm the City is looking for a single "cradle to grave" rate to cover collection of debris from ROW, haul to DMS, process/reduce debris and haul reduced debris to final disposal site.
- A14. The rate will be all inclusive "crate to grave"
- Q15. Please confirm that Tipping Fees/Disposal Fees are to be excluded from our proposed rates and treated as a pass through expense whereby the contractor pays disposal fees and invoices the City for reimbursement at direct cost with no mark-up.
- A15. Yes, the Tipping Fees will be a pass through to the city and will be invoiced to the city as reimbursement.
- Q16. Please confirm that removal of hazardous trees and dangerous hanging limbs is not part of this contract.
- A16. The removal of hazardous trees and dangerous hanging limbs is part of the contract rate.
- Q17. Please clarify the rate requested on the Proposal Summary Form. Are you asking for a single \$/CY or is the City asking for a Lump Sum rate to perform all debris removal? There are too many unknown variables to provide a lump sum rate pre-event (size of event, debris quantity, debris type, etc.
- A17. The rate is a single \$##. ### /CY "cradle to grave", tipping fees are reimbursable expense.

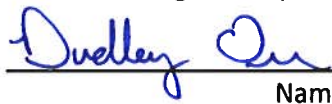
~~~~~  
 Attachments:

Amended RFP 19-PW-16 Emergency Debris Hauling and Disposal RFP

Amended RFP 19-PW-16 Emergency Debris Hauling and Disposal Exhibits A - G

~~~~~

Signature acknowledges receipt and understanding of this addendum.

 Dudley Orr, Vice President  
 Name/Title

May 10, 2019

Date





# EMERGENCY DEBRIS HAULING & DISPOSAL

THE CITIES OF HOLLY HILL, SOUTH DAYTONA, AND NEW SMYRNA, FLORIDA

## Tab VIII: Price Proposal



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB VIII: PRICE PROPOSAL

### A. OVERALL PRICING PHILOSOPHY

P&J is committed to meeting our contractual obligations and delivering projects to our clients on time and within budget. When pricing any project, including disaster debris management contracts, we take into consideration the current market values of equipment and services that we would need to procure if activated. Our ongoing relationships with our key subcontractors on both disaster and non-disaster projects have fostered a working environment where P&J understands what will be required to procure high-quality services when the need arises. Other factors that we consider as part of our pricing methodology include client location and geography, client assets, predicted resource allocation, and competing market values.

### B. REASONABLE SUBCONTRACTOR COMPENSATION

The fee proposal developed by P&J for the Cities may contain higher unit prices than those proposed by our competitors. The higher prices charged by P&J does not reflect an undue desire to maximize our profit, but rather to warrant that we have the ability to pay our subcontractors reasonable and timely compensation for their support. When subcontractors are paid reasonable compensation, they are motivated to provide the best personnel and equipment possible, ensure that their work activities are conducted in a safe manner and are of the highest quality possible, and remain committed throughout the duration of the project. P&J pays subcontractors on debris management projects in a timely manner, typically on a weekly basis, to guarantee the highest commitment to the project. By selecting its disaster debris management contractor based solely on lowest price, the Cities may encounter project delays due to subcontractor availability/turnover which in turn could place maximum federal reimbursement at risk and result in unfavorable criticism by its citizens.

### C. A PROVEN METHODOLOGY

Our consistent practice of fairly and reasonably pricing disaster debris management contracts has served our firm and our clients well in the past. For example, in response to Hurricane Irma's Florida landfall and widespread impacts, 25 of Phillips & Jordan's pre-positioned contracts were activated in seven Florida counties (Broward, Highlands, Hillsborough, Miami-Dade, Palm Beach, Pinellas, and Volusia) to assist with emergency road clearance and debris removal, reduction and disposal. While other contractors were abandoning pre-established pricing and lobbying their clients for higher rates in an effort to lure hauling resources to their projects, P&J secured sufficient hauling units to complete our contracted work on time and based on the rates in our existing contracts. Despite the challenges stemming from the volatile market caused by Hurricane Irma's widespread impact and immediate demand by multiple prime contractors for a finite number of available resources, P&J maintained our timeline and pricing commitments to both our clients and our subcontractors on all of our activated contracts following Hurricane Irma.

**PROPOSAL SUMMARY FORM**  
**RFP 19-PW-16**  
**EMERGENCY DEBRIS HAULING AND DISPOSAL**

The Contractor shall provide all labor, tools, equipment, mobilization, demobilization and other resources required to complete the requirements of the scope of services for the unit prices listed. The unit prices quoted shall apply for the term of the contract and actual cubic yards collected and disposed.

Total price for removal, hauling, and disposal of waste generated by a major event from the public right-of-way (ROW), streets, and roads or privately owned property as directed to secure the public safety throughout the City of Edgewater, Florida.

Total Estimated Cost of All Scope of Service Items from Exhibit "F" include entire Exhibit "F" –Rate Schedule:

\$20,397,560.00

In numbers

Twenty million, three hundred thousand ninety seven, five hundred sixty

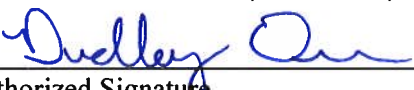
In words

If no proposal amount for either item, please state so by placing "NO PROPOSAL" on the line item.

Scope of Services presented in the RFP are intended to be a minimum guide rather than restrictive. You must state exceptions to all deviations from the RFP. The City reserves the right to reject any and all proposals, to waive any and all non-substantial irregularities in proposals received whenever such rejection or waiver is in the best interest of the City.

In accordance with your Request for Proposal, instructions and specifications, attached hereto, and subject to all conditions thereof, I (we), the undersigned, hereby agree if this proposal is accepted, to contract with the City of Edgewater, Florida to furnish any service requested herein and deliver the same to the City of Edgewater at the specified location.

The undersigned further declares that they have carefully examined the specifications and is thoroughly familiar with them and their provision(s). They further declares that no other person than the proposer herein named has any interest in this proposal or in the contract to be executed, and that it is made without connection with any other person(s) making a proposal for the same services, and it is in all respects fair without outside control, collusion, fraud, or otherwise illegal action.

  
 Authorized Signature

Dudley Orr, Vice President  
 Printed Name & Title

Phillips & Jordan, Inc.  
 Company

May 10, 2019

Date

Date

10201 Parkside Drive, Suite 300

Address

Knoxville, TN 37922

City, State, Zip Code

865-688-8342

Telephone No.

865-688-8369

Fax No.

Email Address. disasterservices@pandj.com



| Reference to RFP Scope of Services                                                                                                                                                                                                                     |                                          |                          |                |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|--------------------------|----------------|
| <b>2. Eligible ROW Vegetative Debris Removal</b><br>Work consists of the collection and transportation of Eligible vegetative debris on the ROW to a City approved DMS location or City Designated Final Disposal Site.                                | <b>Estimated Quantity Per Cubic Yard</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b>   |
| 0-15 Miles Veg from Right of Way (ROW) to Debris management Site (DMS)<br>Vegetative collect and removal for a haul distance up to 15 miles                                                                                                            | 200,000                                  | \$9.25                   | \$1,850,000.00 |
| 16-30 Miles Veg from ROW to DMS<br>Vegetative collect and removal for a haul distance between 16 and 30 miles                                                                                                                                          | 200,000                                  | \$9.50                   | \$1,900,000.00 |
| 31-60 Miles Veg from ROW to DMS<br>Vegetative collect and removal for a haul distance between 31 and 60 miles                                                                                                                                          | 200,000                                  | \$10.00                  | \$2,000,000.00 |
| 60+ Miles Veg from ROW to DMS<br>Vegetative collect and removal for a haul distance greater than 60 miles                                                                                                                                              | 200,000                                  | \$10.75                  | \$2,150,000.00 |
| Single Price Veg from ROW to DMS<br>Asingle price vegetative collect and removal for any haul distance                                                                                                                                                 | 200,000                                  | \$9.85                   | \$1,970,000.00 |
| <b>3. Eligible ROW C&amp;D Collect and Haul</b><br>Work consists of the collection and transportation of Eligible C&D debris on the ROW.                                                                                                               | <b>Estimated Quantity Per Cubic Yard</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b>   |
| 0-15 Miles C&D from ROW to DMS<br>C&D collect and removal for a haul distance up to 15 miles                                                                                                                                                           | 30,000                                   | \$9.25                   | \$277,500.00   |
| 16-30 Miles C&D from ROW to DMS<br>C&D collect and removal for a haul distance between 16 and 30 miles                                                                                                                                                 | 30,000                                   | \$9.50                   | \$285,000.00   |
| 31-60 Miles C&D from ROW to DMS<br>C&D collect and removal for a haul distance between 31 and 60 miles                                                                                                                                                 | 30,000                                   | \$10.00                  | \$300,000.00   |
| 60+ Miles C&D from ROW to DMS<br>C&D collect and removal for a haul distance greater than 60 miles                                                                                                                                                     | 30,000                                   | \$10.75                  | \$322,500.00   |
| Single Price C&D from ROW to DMS<br>Asingle price C&D collect and removal for any haul distance                                                                                                                                                        | 30,000                                   | \$9.85                   | \$295,500.00   |
| <b>4. DMS Management and Reduction (Grinding/Incineration)</b><br>Work consists of management and operation of DMS locations for the reduction of Eligible disaster related debris.                                                                    | <b>Estimated Quantity Per Cubic Yard</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b>   |
| Grinding<br>Grinding/chipping vegetative debris                                                                                                                                                                                                        | 200,000                                  | \$1.90                   | \$380,000.00   |
| Air Curtain Burning<br>Air Curtain Burning vegetative debris                                                                                                                                                                                           | 200,000                                  | \$2.25                   | \$450,000.00   |
| Debris Management Site Management<br>Preparation, management, and segregating at debris management site                                                                                                                                                | 200,000                                  | \$2.00                   | \$400,000.00   |
| <b>5. Haul-out of Reduced Eligible Debris to a City Designated Final Disposal Site</b><br>Work consists of loading and transporting reduced Eligible disaster related debris at a City approved DMS location to a City Designated Final Disposal Site. | <b>Estimated Quantity Per Cubic Yard</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b>   |
| 0-15 Miles Veg from ROW or DMS to Final Disposal<br>Vegetative collect and removal for a haul distance up to 15 miles                                                                                                                                  | 200,000                                  | \$5.50                   | \$1,100,000.00 |
| 16-30 Miles Veg from ROW or DMS to Final Disposal<br>Vegetative collect and removal for a haul distance between 16 and 30 miles                                                                                                                        | 200,000                                  | \$6.00                   | \$1,200,000.00 |
| 31-60 Miles Veg from ROW or DMS to Final Disposal<br>Vegetative collect and removal for a haul distance between 31 and 60 miles                                                                                                                        | 200,000                                  | \$6.50                   | \$1,300,000.00 |
| 60+ Miles Veg from ROW or DMS to Final Disposal<br>Vegetative collect and removal for a haul distance greater than 60 miles                                                                                                                            | 200,000                                  | \$7.25                   | \$1,450,000.00 |
| Single Price Veg from ROW or DMS to Final Disposal<br>Asingle price vegetative collect and removal for any haul distance                                                                                                                               | 200,000                                  | \$7.00                   | \$1,400,000.00 |
| Tipping Fees (Vegetative)<br>Fees includes negotiated contract price or pass through amount for vegetative                                                                                                                                             | 200,000                                  | PASS THROUGH             |                |
| Tipping Fees (C&D)<br>Fees includes negotiated contract price or pass through amount for C&D                                                                                                                                                           | 200,000                                  | PASS THROUGH             |                |

|                                                                                                                                                                                                                                                                                                                                                                              |                           |                      |              |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|----------------------|--------------|
| <b>6. Removal of Eligible Hazardous Leaning Trees and Eligible Hanging Limbs</b><br>Work consists of removing Eligible hazardous leaning trees or hanging limbs and placing them on the safest possible location on the City ROW for collection under the terms and conditions of scope of services item 2, Eligible ROW Vegetative Debris Removal (Collect & Haul).         | <b>Estimated Quantity</b> | <b>\$ Per Tree</b>   | <b>Total</b> |
| 6 inch to 12.99 inch diameter Eligible Leaning Tree                                                                                                                                                                                                                                                                                                                          | 250                       | \$65.00              | \$16,250.00  |
| 13 inch to 24.99 inch diameter Eligible Leaning Tree                                                                                                                                                                                                                                                                                                                         | 200                       | \$90.00              | \$18,000.00  |
| 25 inch to 36.99 inch diameter Eligible Leaning Tree                                                                                                                                                                                                                                                                                                                         | 75                        | \$175.00             | \$13,125.00  |
| 37 inch to 48.99 inch diameter Eligible Leaning Tree                                                                                                                                                                                                                                                                                                                         | 30                        | \$250.00             | \$7,500.00   |
| 49 inch and larger diameter Eligible Leaning Tree                                                                                                                                                                                                                                                                                                                            | 20                        | \$375.00             | \$7,500.00   |
| (Per tree) Removal of Eligible Hanging Limbs >2"                                                                                                                                                                                                                                                                                                                             | 1,200                     | \$120.00             | \$144,000.00 |
| <b>7. Removal of Eligible Hazardous Stumps</b><br>Work consists of removing Eligible hazardous stumps and transporting resulting debris on the ROW to a City approved DMS location or City Designated Final Disposal Site. Stumps will only be removed at direction of City after FEMA approval.                                                                             | <b>Estimated Quantity</b> | <b>\$ Per Stump</b>  | <b>Total</b> |
| 24.1 inches to 36.99 inch diameter Eligible Stump                                                                                                                                                                                                                                                                                                                            | 30                        | \$300.00             | \$9,000.00   |
| 37 inch to 48.99 inch diameter Eligible Stump                                                                                                                                                                                                                                                                                                                                | 10                        | \$475.00             | \$4,750.00   |
| 49 inch and larger diameter Eligible Stump                                                                                                                                                                                                                                                                                                                                   | 10                        | \$850.00             | \$8,500.00   |
| Stump Fill Dirt<br>Fill dirt for stump holes after removal                                                                                                                                                                                                                                                                                                                   | 1                         | \$60.00              | \$60.00      |
| <b>8. Eligible Household Hazardous Waste Removal, Transport and Disposal</b><br>Work consists of the removal, transportation and proper disposal of Eligible Household Hazardous Waste (HHW) at a permitted Hazardous Waste TSDF                                                                                                                                             | <b>Estimated Quantity</b> | <b>\$ Per Gallon</b> | <b>Total</b> |
| Liquid type hazardous material                                                                                                                                                                                                                                                                                                                                               | 1,250                     | \$45.00              | \$56,250     |
| <b>9. Eligible Household Hazardous Waste Removal, Transport and Disposal</b><br>Work consists of the removal, transportation and proper disposal of Eligible Household Hazardous Waste (HHW) at a permitted Hazardous Waste TSDF                                                                                                                                             | <b>Estimated Quantity</b> | <b>\$ Per Pound</b>  | <b>Total</b> |
| Solid type hazardous material                                                                                                                                                                                                                                                                                                                                                | 1,250                     | \$9.00               | \$11,250     |
| <b>10. Eligible ROW White Goods Debris Removal (Collect &amp; Haul)</b><br>Work consists of the removal of Eligible white goods from the ROW to a designated City approved DMS location. The Contractor shall also be responsible for the transportation of Eligible white goods from the designated City approved DMS location to a City designated facility for recycling. | <b>Estimated Quantity</b> | <b>\$ Per Unit</b>   | <b>Total</b> |
| Refrigerators and freezers requiring refrigerant recovery and decontamination                                                                                                                                                                                                                                                                                                | 100                       | \$100.00             | \$10,000     |
| Washers, dryers, stoves, ovens, AC units, and hot water heaters                                                                                                                                                                                                                                                                                                              | 100                       | \$75.00              | \$7,500      |

|                                                                                                                                                                                                                                                                                                  |                           |                          |              |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|--------------------------|--------------|
| <b>11. Eligible E-Scrap Item Removal</b><br>Work consists of the recovery and recycling of Eligible E-Scrap such as televisions, computers, computer monitors, and microwaves unless otherwise specified in writing by the City.                                                                 | <b>Estimated Quantity</b> | <b>\$ Per Unit</b>       | <b>Total</b> |
|                                                                                                                                                                                                                                                                                                  | 1,000                     | \$25.00                  | \$2,500.00   |
| <b>12. Eligible Dead Animal Carcasses</b><br>Work consists of the recovery and disposal of dead animal carcasses.                                                                                                                                                                                | <b>Estimated Quantity</b> | <b>\$ Per Pound</b>      | <b>Total</b> |
|                                                                                                                                                                                                                                                                                                  | 250                       | \$2.00                   | \$500.00     |
| <b>13. Boat Removal</b><br>The Contractor shall collect, transport, stage, and dispose of abandoned boats in accordance with state and federal requirements                                                                                                                                      | <b>Estimated Quantity</b> | <b>\$ Per Unit</b>       | <b>Total</b> |
|                                                                                                                                                                                                                                                                                                  | 35                        | \$400.00                 | \$14,000.00  |
| <b>14. Vehicle Removal</b><br>The Contractor shall collect, transport, stage, and dispose of abandoned vehicles in accordance with state and federal requirements.                                                                                                                               | <b>Estimated Quantity</b> | <b>\$ Per Unit</b>       | <b>Total</b> |
|                                                                                                                                                                                                                                                                                                  | 35                        | \$250.00                 | \$8,750.00   |
| <b>15. Other Debris Removal Work</b><br>Work consists of the...                                                                                                                                                                                                                                  | <b>Estimated Quantity</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b> |
| a. Marine Debris Removal - The Contractor shall clear waterways of eligible debris that is a direct result of a natural or manmade disaster                                                                                                                                                      | 500                       | \$42.00                  | \$21,000.00  |
| b. Sand Screening - The Contractor shall screen all sand to remove eligible debris deposited as a result of a natural or manmade disaster                                                                                                                                                        | 1,000                     | \$18.00                  | \$18,000.00  |
| c. Debris Removal from Storm Drains and Catch Basins- The Contractor shall remove eligible sand and debris from storm drains and catch basins that has been deposited as a result of a natural or manmade disaster.                                                                              | 1,500                     | \$17.00                  | \$25,500.00  |
| <b>16. Eligible Demolition, Removal, Transport and Disposal of Non-RACM Structures</b><br>Work consists of the decommissioning, demolition and disposal of Eligible Non-RACM Structures on public or private property and hauling the resulting debris to a City Designated Final Disposal Site. | <b>Estimated Quantity</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b> |
| Non-RACM Structures demolition, removal, transport and disposal                                                                                                                                                                                                                                  | 40,000                    | \$17.75                  | \$710,000.00 |
| <b>17. Eligible Demolition, Removal, Transport and Disposal of RACM Structures</b><br>Work consists of the decommissioning, demolition and disposal of Eligible RACM Structures on public or private property and hauling the resulting debris to a City Designated Final Disposal Site.         | <b>Estimated Quantity</b> | <b>\$ Per Cubic Yard</b> | <b>Total</b> |
| RACM Structures demolition, removal, transport and disposal                                                                                                                                                                                                                                      | 12,500                    | \$20.25                  | \$253,125.00 |
| <b>Total Estimated Cost of All Scope of Service Items:</b>                                                                                                                                                                                                                                       |                           | <b>\$20,397,560.00</b>   |              |



**Exhibit F**  
**Price Sheet**

**COOPERATIVE**

**SCHEDULE 1**  
**HOURLY RATE PRICE SCHEDULE**

| <b>Equipment Type With Operator</b>     | <b>Hourly Rate</b> | <b>Day Rate</b> |
|-----------------------------------------|--------------------|-----------------|
| (includes fuel and maintenance costs)   |                    |                 |
| 15-24 Cubic Yard Dump Truck             | \$90.00            | \$900.00        |
| 17 Cubic Yard Clam Truck                | \$155.00           | \$1,550.00      |
| 20 Cubic Yard Clam Truck                | \$175.00           | \$1,750.00      |
| 25-34 Cubic Yard Dump Truck             | \$95.00            | \$950.00        |
| 30 Ton or Larger Crane                  | \$300.00           | \$3,000.00      |
| 35-44 Cubic Yard Dump Truck             | \$115.00           | \$1,150.00      |
| 45-54 Cubic Yard Dump Truck             | \$135.00           | \$1,350.00      |
| 50' Bucket Truck                        | \$150.00           | \$1,500.00      |
| 5-14 Cubic Yard Dump Truck              | \$85.00            | \$850.00        |
| 55-64 Cubic Yard Dump Truck             | \$145.00           | \$1,450.00      |
| 65-74 Cubic Yard Dump Truck             | \$150.00           | \$1,500.00      |
| 75+ Cubic Yard Dump Truck               | \$175.00           | \$1,750.00      |
| Bobcat Loader                           | \$95.00            | \$950.00        |
| D-6 Dozers or Equivalent                | \$145.00           | \$1,450.00      |
| Diamond Z or Equivalent Tub Grinder     | \$550.00           | \$5,500.00      |
| Equipment Transports                    | \$125.00           | \$1,250.00      |
| John Deere 544 Loader or Equivalent     | \$145.00           | \$1,450.00      |
| Motor Grader                            | \$125.00           | \$1,250.00      |
| Rubber Tire Backhoe                     | \$130.00           | \$1,300.00      |
| Service Trucks                          | \$80.00            | \$800.00        |
| Stump Grinder                           | \$85.00            | \$850.00        |
| Track-Hoes-John Deere 690 or Equivalent | \$175.00           | \$1,750.00      |
| Tractor with Box Blade                  | \$110.00           | \$1,100.00      |
| Water Truck (2,000 Gallon)              | \$75.00            | \$750.00        |
| Wheel-Loader 644 or Equivalent          | \$165.00           | \$1,650.00      |

| <b>Personnel and/or Equipment Type</b> | <b>Hourly Rate</b> | <b>Day Rate</b> |
|----------------------------------------|--------------------|-----------------|
| 1" Diaphragm Pump                      | \$20.00            | \$200.00        |
| 1" Suction or Discharge Hose           | \$3.50             | \$35.00         |
| 12 Ton Lowboy                          | \$125.00           | \$1,250.00      |
| 12' Work Boat with Motor               | \$65.00            | \$650.00        |
| 12' Work Boat without Motor            | \$50.00            | \$500.00        |
| 185 CFM Compressor                     | \$45.00            | \$450.00        |
| 2" Chemical Suction or Discharge Hose  | \$7.50             | \$75.00         |
| 2" Diaphragm Pump                      | \$27.50            | \$275.00        |
| 2" Diaphragm Pump S.S.                 | \$35.00            | \$350.00        |
| 2" Suction or Discharge Hose           | \$5.00             | \$50.00         |
| 20' Response Trailer                   | \$25.00            | \$250.00        |
| 3" Chemical Suction or Discharge Hose  | \$6.00             | \$60.00         |
| 3" Diaphragm Pump                      | \$45.00            | \$450.00        |

**Exhibit F**  
**Price Sheet**

**COOPERATIVE**

**SCHEDULE 1**  
**HOURLY RATE PRICE SCHEDULE**

| <b>Personnel and/or Equipment Type</b>        | <b>Hourly Rate</b> | <b>Day Rate</b> |
|-----------------------------------------------|--------------------|-----------------|
| 3" Suction or Discharge Hose                  | \$7.50             | \$75.00         |
| 3"X12' Absorbent Boom – Universal             | \$6.75             | LF              |
| 30 Gallon Over-pack                           | \$30.00            | N/A             |
| 36' Response Trailer                          | \$35.00            | \$350.00        |
| 4 mil 20X100 Polyethylene                     | \$30.00            | N/A             |
| 4000-5000 Watt Generator                      | \$550.00           | \$5,500.00      |
| 5"X1 0' Absorbent Boom- Petroleum             | \$7.50             | LF              |
| 50 Ton Lowboy                                 | \$125.00           | \$1,250.00      |
| 55 – Gallon Drum Liners, 10 mil               | \$250.00           | N/A             |
| 55 – Gallon Drums                             | \$135.00           | N/A             |
| 6 mil 20X100 Polyethylene                     | \$75.00            | N/A             |
| 6 mil Bags                                    | \$19.00            | N/A             |
| 8"X1 0' Absorbent Boom – Petroleum            | \$9.00             | LF              |
| 95 Gallon Poly Over-pack                      | \$310.00           | N/A             |
| Absorbent Pads Bundle – Petroleum             | \$5.50             | EA              |
| Absorbent Pads Bundle – Universal             | \$5.25             | EA              |
| Acid Suit                                     | \$35.00            | N/A             |
| Administrative Assistant                      | \$45.00            | \$450.00        |
| Air Blower                                    | \$25.00            | \$250.00        |
| Air Filtration Panel                          | \$10.00            | \$100.00        |
| Air-hose Section                              | \$6.50             | \$65.00         |
| Airless Spray                                 | TBD                | TBD             |
| Airline Respirator (includes 150' of Airline) | \$250.00           | \$2,500.00      |
| Asbestos Abatement Supervisor                 | \$105.00           | \$1,050.00      |
| Asbestos Abatement Worker                     | \$90.00            | \$900.00        |
| Asbestos Inspector                            | \$120.00           | \$1,200.00      |
| Backhoe                                       | \$145.00           | \$1,450.00      |
| Backhoe Extend-a-hoe                          | \$155.00           | \$1,550.00      |
| Barrel Cart                                   | \$3.00             | \$30.00         |
| Boot Covers                                   | \$1.50             | N/A             |
| Box Truck                                     | \$25.00            | \$250.00        |
| Bulldozer D4or Equivalent                     | \$115.00           | \$1,150.00      |
| Cascade Air System Per Employee               | \$95.00            | \$950.00        |
| Caution/Hazard Tape                           | \$10.00            | EA              |
| Chemist                                       | \$125.00           | \$1,250.00      |
| Circular Saw                                  | \$5.00             | \$50.00         |
| Clerical                                      | \$45.00            | \$450.00        |
| Climber with Gear                             | \$78.00            | \$780.00        |
| Combustible Gas Indicator                     | TBD                | TBD             |
| Cotton or Latex Gloves                        | \$1.50             | N/A             |
| Cutting Torch                                 | \$30.00            | \$300.00        |

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor

**Exhibit F**  
**Price Sheet**

**COOPERATIVE**

**SCHEDULE 1**  
**HOURLY RATE PRICE SCHEDULE**

| <b>Personnel and/or Equipment Type</b>          | <b>Hourly Rate</b> | <b>Day Rate</b> |
|-------------------------------------------------|--------------------|-----------------|
| Detector Tubes                                  | \$150.00           | EA              |
| DOT Hazardous Waste Labels                      | \$2.50             | EA              |
| Drill with Bits                                 | \$5.00             | \$50.00         |
| Duct Tape                                       | \$6.00             | N/A             |
| Dump Truck                                      | \$125.00           | \$1,250.00      |
| Electrical Cord Section (50')                   | \$25.00            | N/A             |
| Equipment Operator                              | \$65.00            | \$650.00        |
| Extension Ladders                               | \$7.50             | \$75.00         |
| Fiber Drums                                     | \$200.00           | \$2,000.00      |
| Field Hazardous Material Manager                | \$85.00            | \$850.00        |
| Field Hazardous Material Technician             | \$65.00            | \$650.00        |
| Field Project Foreman                           | \$75.00            | \$750.00        |
| Field Project Supervisor                        | \$95.00            | \$950.00        |
| Fire Extinguisher                               | \$65.00            | EA              |
| First Aid Station                               | \$215.00           | EA              |
| Flatbed Trailer                                 | \$20.00            | \$200.00        |
| Foreman with Truck                              | \$25.00            | \$250.00        |
| Grounding Cable and Rod                         | \$50.00            | EA              |
| Hand Auger, Stainless Steel                     | \$225.00           | EA              |
| Hand Operated Transfer Pump                     | \$12.50            | \$1,250.00      |
| Hand Tools Per Employee (Shovels, brooms, etc.) | \$12.00            | \$1,200.00      |
| Handheld Radios                                 | \$15.00            | \$1,500.00      |
| Hazardous Material Containment Area Foreman     | \$75.00            | \$750.00        |
| Hazardous Material Containment Area Manager     | \$85.00            | \$850.00        |
| Hazardous Material Containment Area Supervisor  | \$95.00            | \$950.00        |
| Hazardous Material Containment Area Technician  | \$65.00            | \$650.00        |
| Hazcat Kit HAZCAT 2.0                           | \$4,200.00         | EA              |
| Health and Safety Specialist                    | \$90.00            | \$900.00        |
| Hearing Protection                              | \$5.00             | \$50.00         |
| HEPA Vac                                        | \$60.00            | \$600.00        |
| High Hazard Personnel Decontamination           | TBD                | TBD             |
| Inspector with Vehicle                          | \$85.00            | \$850.00        |
| Kappler Tape                                    | \$40.00            | EA              |
| Laborer                                         | \$50.00            | \$500.00        |
| Leather Work Gloves                             | \$15.00            | N/A             |
| Level A Suit – Kappler Responder or Equal       | \$1,350.00         | EA              |
| Level B Suite- Kappler Responder or Equal       | \$1,100.00         | EA              |
| Low Hazard Personnel Decontamination            | TBD                | TBD             |
| Mechanized Broom                                | \$25.00            | \$250.00        |
| Nitrile Gloves                                  | \$19.50            | EA              |
| Noeprrene Gloves                                | \$15.00            | EA              |

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**Exhibit F**  
**Price Sheet**

**COOPERATIVE**

**SCHEDULE 1**  
**HOURLY RATE PRICE SCHEDULE**

| <b>Personnel and/or Equipment Type</b>         | <b>Hourly Rate</b> | <b>Day Rate</b> |
|------------------------------------------------|--------------------|-----------------|
| Office Trailer                                 | \$25.00            | \$250.00        |
| Oil Dry                                        | \$35.00            | PER BAG         |
| Oil Dry Spreader                               | \$85.00            | \$850.00        |
| Operator with Chainsaw                         | \$55.00            | \$550.00        |
| Passenger Car                                  | \$15.00            | \$150.00        |
| Peat Moss                                      | \$35.00            | BAG             |
| Personal Protective Equipment/Level A Employee | TBD                | TBD             |
| Personal Protective Equipment/Level B Employee | TBD                | TBD             |
| Personal Protective Equipment/Level C Employee | TBD                | TBD             |
| Personnel Retrieval Harness                    | \$150.00           | \$1,500.00      |
| Personnel Retrieval System                     | \$20.00            | \$240.00        |
| Ph Paper                                       | \$30.00            | PER DISPENSER   |
| Photographic Equipment                         | TBD                | TBD             |
| Photoionization Detector                       | \$150.00           | \$1,500.00      |
| Pickup Truck                                   | \$15.00            | \$150.00        |
| Pickup Truck, 1 Ton                            | \$20.00            | \$200.00        |
| Pickup Truck, 4X4                              | \$25.00            | \$250.00        |
| Pickup Truck, Extended Cab                     | \$30.00            | \$300.00        |
| Port a John                                    | \$155.00           | WEEKLY          |
| Portable Eyewash Station                       | \$60.00            | WEEKLY          |
| Portable Light Stand                           | \$15.00            | \$150.00        |
| Pressure Washer                                | \$25.00            | \$250.00        |
| Project Coordinator                            | \$75.00            | \$750.00        |
| Project Engineer                               | \$115.00           | \$1,150.00      |
| Project Geologist                              | \$125.00           | \$1,250.00      |
| Proshield                                      | \$85.00            | EA              |
| PVC Boots (Hazmat)                             | \$35.00            | EA              |
| PVC Gloves                                     | \$45.00            | \$450.00        |
| Rain Suit                                      | \$55.00            | EA              |
| Regulatory Manager                             | \$85.00            | \$850.00        |
| Respirator Airline, 50' Section                | \$150.00           | EA              |
| Respirator Cartridges                          | \$25.00            | EA              |
| Respirator Wipes                               | \$30.00            | 100 COUNT       |
| Safety Superintendent                          | \$85.00            | \$850.00        |
| Saranex                                        | \$225.00           | EA              |
| SCBA Bottle Refill                             | \$60.00            | EA              |
| Silvershield Gloves                            | \$40.00            | EA              |
| Skid Steer                                     | \$95.00            | \$950.00        |
| Small Compressor                               | \$30.00            | \$300.00        |
| Soda Ash Bag                                   | \$45.00            | PER BAG         |
| Spike Bar                                      | \$165.00           | EA              |

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**Exhibit F**  
**Price Sheet**

**COOPERATIVE**

**SCHEDULE 1**  
**HOURLY RATE PRICE SCHEDULE**

| <b>Personnel and/or Equipment Type</b>            | <b>Hourly Rate</b> | <b>Day Rate</b> |
|---------------------------------------------------|--------------------|-----------------|
| Spill Classifier                                  | \$125.00           | EA              |
| Step Ladders                                      | \$4.00             | \$40.00         |
| Superintendent with Truck                         | \$98.00            | \$980.00        |
| Survey Personnel with Vehicle                     | \$145.00           | \$1,450.00      |
| Tool Kit (Hammers, Pliers, Screwdrivers, etc.)    | \$6.50             | \$65.00         |
| Toxic Gas Detector                                | \$525.00           | EA              |
| Track-hoe 490 or Equivalent                       | \$145.00           | \$1,450.00      |
| Traffic Control Personnel                         | \$45.00            | \$450.00        |
| Traffic Control Vest, Cones, Flags, Barrels, etc. | \$60.00            | \$600.00        |
| Truck Driver                                      | \$55.00            | \$550.00        |
| Tyvek                                             | \$12.50            | PER SUIT        |
| Vacuum Truck, 3,500 Gallon                        | \$40.00            | \$400.00        |
| Vermiculite 4 Cubic ft bag                        | \$30.00            | EA              |
| Water hose Section (Garden)                       | \$5.00             | \$50.00         |
| Wheelbarrow                                       | \$5.00             | \$50.00         |
| Wire Welder                                       | \$15.00            | \$150.00        |
| Wrench Kit (Bung wrench, speed wrench, etc.)      | \$7.50             | \$75.00         |

*NOTE: P&J will charge a 15% mark-up on any materials not listed on this price proposal that are acquired in connection with performance of any project under this contract.*



# EMERGENCY DEBRIS HAULING & DISPOSAL

THE CITIES OF HOLLY HILL, SOUTH DAYTONA, AND NEW SMYRNA, FLORIDA

## Tab IX: Project Understanding & Approach





# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB IX: PROJECT UNDERSTANDING & APPROACH

### A. PROJECT UNDERSTANDING

#### A.1. UNDERSTANDING OF DISASTER DEBRIS MANAGEMENT FOR THE CITIES

P&J understands that disaster response can be a costly yet necessary expense that can often be unforeseen, appear quickly, and overwhelm the resources of local communities. For this reason, the Cities wishes to establish a pre-positioned contract with an experienced firms to manage the removal, reduction, and disposal of disaster-generated debris in the event that the Cities is effected by a disaster.

P&J stands ready to assist the Cities in addressing the daunting task of disaster response. Our extensive past experience providing similar services throughout Florida, along the U.S. Atlantic Coastline, and across the nation over the past 42 years is testament to our ability to support the Cities' unique debris management needs. Our proven project approach is scalable to meet the individual needs of our clients who are faced with varying circumstances associated with each disaster type. Furthermore, P&J understands the importance of ensuring compliance with federal, state, and local laws and regulations to maximize the Cities' reimbursement from available federal grant sources and minimize the Cities' cost for response and recovery services.

P&J is an established and experienced debris management firm that offers the Cities the following key qualifications and capabilities:

- We are committed to assisting the Cities if the need for debris management services should arise.
- We are knowledgeable of applicable laws and regulations.
- We understand how to manage debris removal in the most efficient and effective manner.
- We have the financial, equipment, and personnel resources to manage a disaster response mission regardless of magnitude.

#### A.2. UNDERSTANDING OF THE FEMA PUBLIC ASSISTANCE PROGRAM

Following the declaration of a major disaster event, certain emergency services that remove and mitigate immediate threats to life, public health, safety, and improved public property, including disaster debris management services, are eligible for cost reimbursement to applicants and sub-applicants through the Federal Emergency Management Agency (FEMA) Public Assistance Grant Program. In the aftermath of a significant debris-generating disaster event, debris management often requires a volume of resources beyond those which can be quickly provided by local governing entities. Therefore, this work is frequently contracted out to experienced and reputable contractors.

The FEMA Public Assistance Program will provide reimbursement to local communities following a Presidential Declaration, if the debris generated is the result of a disaster event, is located within a designated disaster area, is the legal responsibility of an eligible applicant, and is eligible for reimbursement. P&J will only remove debris identified by the City or its representative as eligible for FEMA reimbursement.

As of November 2012, debris removal operations on Federal Highway Administration (FHWA) Federal Aid road right of ways, following a Presidential Declaration, is covered by FEMA under the Public

Assistance Program. However, even though FEMA will be funding all eligible debris, the debris from FHWA routes will be tracked separately.

### **A.2.1. ELIGIBILITY OF DEBRIS MANAGEMENT SERVICES UNDER THE PUBLIC ASSISTANCE GRANT PROGRAM**

One of the most critical aspects involved with the provision of disaster debris management services provided by a debris removal contractor is ensuring that all work performed is deemed eligible and completed in compliance with FEMA Public Assistance Grant Program regulations and policies. Failure of contractors to comply with Public Assistance Grant Program requirements could lead to deobligation of funds expended by the applicant/sub-applicant, ultimately resulting in a higher non-federal cost-share for disaster recovery efforts. Consequently, debris removal contractors bare significant financial risk for costs associated with handling ineligible debris. P&J accepts and manages this risk willingly and competently. Our approach to disaster debris management is based on the understanding that the monies used to fund debris removal missions ultimately comes from tax payers, and we are committed to utilizing those funds in the most efficient and effective manner possible.

#### **A.2.1.1. General Eligibility of Work**

The Stafford Act authorizes reimbursement through the Public Assistance Grant Program for specific services only, not for all costs resulting from a disaster event. Reimbursable expenses are classified into Categories A-G, with A-B including emergency work and C-G including permanent work. Category A comprises Debris Removal services. Based on the most recent version of FEMA's *Public Assistance Program and Policy Guide, FP 104-009-2* (April 2017), debris removal efforts must meet all the following fundamental criteria to be considered eligible:

- The debris was generated by the declared incident.
- The debris is located within the designated disaster area.
- Removal of the debris is the legal responsibility of the applicant/sub-applicant.

Eligible work must be in the public interest, and is defined as work necessary to:

- Eliminate immediate threats to life, public health, and safety.
- Eliminate immediate threats of significant damage to improved public or private property.
- Ensure economic recovery of the affected community.
- Mitigate the risk to life and property by removing substantially damaged structures and appurtenances.

FEMA's building blocks of eligibility pyramid provides specific criteria for eligibility under the Public Assistance Grant Program including the following:

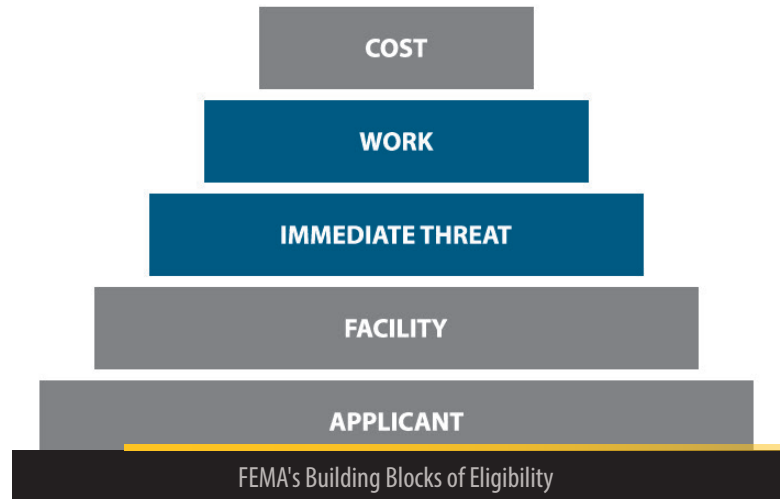
- The applicant must be organized as an eligible applicant.
- The applicant's facility must be eligible.
- Categories A-B, emergency work, must also eliminate or lessen an immediate threat to public health, safety, or property, or private property.
- The work must be designated as eligible.
- The cost of performing the work must be eligible for reimbursement.

# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB IX: PROJECT UNDERSTANDING & APPROACH

### A.2.1.2. Eligibility of Category A: Debris Removal Work

For work classified under Categories A-B to be eligible, it must eliminate an immediate threat to public health or safety, eliminate or lessen an immediate threat of additional damage to improved public or private property, contribute to the economic recovery of an affected community-at-large, or mitigate risk to life and property by removing substantially damaged structures and/or appurtenances. All work must be completed within 180 days from the declaration date unless an extension is authorized by FEMA and work cannot be eligible for reimbursement under any other federal aid programs.



Eligible debris management work generally includes the removal and disposal of vegetative debris, construction and demolition (C&D) debris, household hazardous waste (HHW), appliances (white goods), electronics, small motorized equipment, animal carcasses, sand, mud, silt, gravel, rocks, boulders, damaged vehicles and vessels, and hazardous trees, limbs, and stumps from improved public property and public ROWs. The following restrictions apply:

- Debris placed on the public ROW from commercial properties is not eligible unless pre-approved by FEMA.
- Debris associated with federally-maintained navigable channels and waterways, flood control works under the authority of the Natural Resources Conservation Service (NRCS), agricultural land, and natural unimproved land is not eligible.
- For a private non-profit organization, debris must be associated with an eligible facility.

**Hazardous Limbs, Trees, and Stumps:** Hazardous limbs, trees, and stumps are not eligible if the hazard existed prior to the incident or if they do not pose an immediate threat to public safety or improved public property or public-use areas. A hazard located on private property must be removed from the threatened public property (without entering private property). Routine maintenance and trimming is not eligible. Proper documentation must be provided as described in FEMA's *Public Assistance Program and Policy Guide*, FP 104-009-2 (April 2017), *Public Assistance Debris Management Guide*, FEMA-325 (July 2007), *Public Assistance Debris Monitoring Guide* FEMA 327 (October 2010), and FEMA Fact Sheet "Public Assistance: Debris Removal Tips" (August 31, 2017).

**Hazardous Limbs:** Must be two inches or larger in diameter. Only the minimum cut required to eliminate the threat is eligible.

**Hazardous Trees:** Must have a diameter of six inches or greater measured 4.5 feet above ground level and must have a split trunk, broken canopy, or be leaning at an angle greater than 30 degrees.



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB IX: PROJECT UNDERSTANDING & APPROACH

**Hazardous Stumps:** Eligible on a per-stump basis if they are at least two feet in diameter measured two feet above the ground and extraction is required as part of the removal. Root-ball removal and back filling of the remaining hole is eligible if more than 50% exposed. If it is less expensive to grind the stump in-place than to extract it, grinding is eligible. If the root-ball is less than 50% exposed, a flush cut at ground level is eligible, but grinding of the remaining stump is not eligible. The per-stump cost must be all-inclusive. For other stumps that don't meet the size requirement or require extraction, funding is limited to a per-unit price by volume or weight calculated based on the Stump Conversation Table published in FEMA's Public Assistance Program and Policy Guide, FP 104-009-2 (April 2017) and Public Assistance Debris Management Guide, FEMA-325 (July 2007).



2003 CA Bark Beetle Infestation

**Hazardous Materials:** Eligible activities associated with the removal and disposal of pollutants and hazardous substances include: separation of hazardous materials from other debris, control and/or stabilization of the hazardous material, pumping and treating contaminated water, clean-up and disposal of the hazardous material, and any specialized procedures for handling and disposing of hazardous materials. Handling of hazardous substances should be conducted by certified hazardous waste specialists.

Compliance with the Resource Conservation and Recovery Act (RCRA), the Comprehensive Environmental Response Compensation and Liability Act (CERCLA),

and the Clean Water Act (CWA) is required. Additionally, compliance with federal, state, territorial, tribal, and local government environmental and permitting requirements is required. Work for which the U.S. Environmental Protection Agency (EPA) or the U.S. Coast Guard (USCG) have the authority to respond to hazardous materials spills or discharges, as categorized by inland or coastal regions, is not eligible.

**Waterways:** Debris deposited into waterways by a declared disaster event is eligible only if its removal is necessary to eliminate an immediate threat to life, public health, safety, or improved property. Surveys and searches to look for waterway debris are not eligible unless an affected area has been previously identified as posing an immediate threat. Additional documentation requirements are applicable.



2016 Butte Wildfire Hazardous Trees on ROW



# EMERGENCY DEBRIS HAULING & DISPOSAL

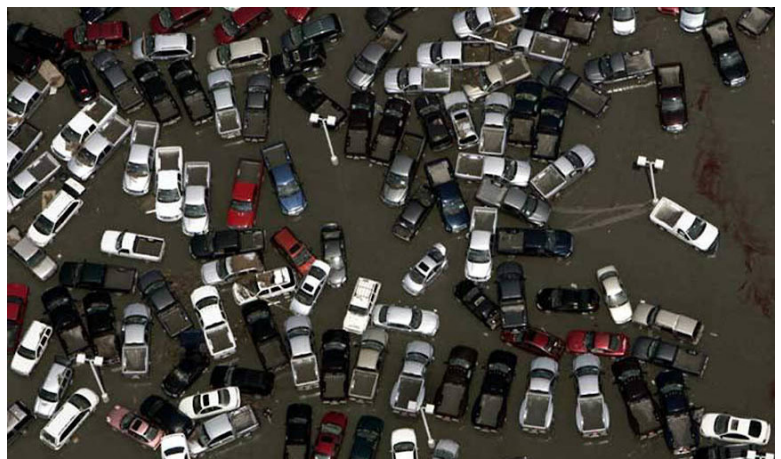
## TAB IX: PROJECT UNDERSTANDING & APPROACH

- **Navigable Waterways:** The applicant must have legal responsibility for maintenance of the waterway and the debris must obstruct passage of vessels to a maximum of two feet below the low-tide draft of the largest vehicle that utilized the waterway prior to the incident. Debris below this zone is not eligible unless it reaches up into the eligible zone. Waterway debris removal from federally-maintained waterways is not eligible as the USCG and U.S. Army Corps of Engineers (USACE) have authority in these areas.



2011 AL Tornado Super-Outbreak Marine Debris Removal

- **Non-Navigable Waterways, Including Flood Control Works and Natural Waterways:** Removal is eligible if it obstructs or could obstruct intake structures, could cause damage to structures such as bridges and culverts, or is causing or could cause flooding to improved public or private property during the occurrence of a five-year flood. Some exceptions exist for debris removal eligibility from qualifying waterways that fall under the authority of the NRCS Emergency Watershed Protection Program (EWP) and the USACE Rehabilitation and Inspection Program (RIP).



2005 Hurricane Katrina Abandoned Vehicles

### Privately-Owned Vehicles and Vessels:

Removal of privately-owned vehicles and vessels is eligible if all the following conditions are met:

- The vehicle or vessel blocks access to a public-use area
- The vehicle or vessel is abandoned, and the applicant/sub-applicant is unable to identify the owner
- The applicant/sub-applicant follows applicable state, territorial, tribal, and local government ordinances or laws for private vehicle or vessel removal
- The applicant/sub-applicant verifies the chain of custody of the vehicle or vessel

A limited timeframe for storage is eligible if the vehicle or vessel must be removed prior to finding the owner, however the federal share of any funds recovered must be returned to FEMA if the owner is identified.

# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB IX: PROJECT UNDERSTANDING & APPROACH

**Debris Removal from Private Property:** FEMA may grant approval of reimbursement eligibility for debris removal from private property if the applicant has legal authority to perform the work and the debris affects the general public in the community by posing a threat to public health, safety, or the economic recovery of the community as a whole. A special request must be made to FEMA by the applicant including proper documentation of public interest, legal responsibility, indemnification of the Federal Government from claims, and the location(s) of affected private areas.

**Disposal:** Various disposal costs are eligible if performed in an efficient and cost-effective manner. To minimize the utilization of landfill space, reduction activities are eligible including establishing and operating a temporary debris storage and reduction site. Landfill tipping fees are eligible, except for any special fees that are not directly related to landfill operations, such as taxes related to other governmental services or public infrastructure.

Utilization of trucks or trailers that are hand-loaded or don't have a solid tailgate are reimbursed at lower percentages due to FEMA's determination that the debris cannot be compacted to the same level as in mechanically-loaded, solid-tailgate trucks and trailers. Only 50% of the vegetative debris loaded into hand-loaded hauling units and up to 85% of vegetative debris in hauling units without a solid tailgate are eligible.



2005 Hurricane Katrina Private Property Debris Removal

### 1.2.2. APPROACH TO ENSURING WORK ELIGIBILITY

P&J offers comprehensive knowledge of local, state, and federal government disaster mitigation, preparedness, response and recovery programs, as well as local and state government disaster operations issues. Our accounting and financial management team has in-depth knowledge of FEMA's Public Assistance Program and its related policies, procedures, rules, and regulations.

Minimization of ineligible work starts during the pre-event phase, continues during process implementation in the field during project operations, and remains a key consideration through project invoicing and close-out. P&J understands what is required on disaster debris management missions to ensure that work performed qualifies and is deemed eligible. Our proven methodology and approach to providing disaster debris management services incorporates many controls that ensure the utmost focus is given to compliance with all applicable local, state, and federal regulations.

### ENSURING WORK ELIGIBILITY

P&J's approach to disaster debris management incorporates our solid understanding of federal grant reimbursement requirements and regulations. We help our clients maximize reimbursement by implementing the following:

- Preparedness & Planning
- Knowledge & Training
- Close Communication with our Clients
- Appropriate & Accurate Documentation of Work Performed





# EMERGENCY DEBRIS HAULING & DISPOSAL

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P&J's successful track record providing federally-reimbursable disaster debris management services over the past 42 years is testament to our understanding of eligibility requirements and to our ability to ensure that our work incorporates only eligible work, unless specifically required by our contract or expressly requested by our client. The following components of our methodology and approach ensure that our disaster debris management missions exclude ineligible work.

### A.2.2.1. Preparedness & Planning

P&J takes a two-fold approach to disaster contract activation readiness, focusing on the preparedness posture of our clients and our firm so that when a disaster strikes response efforts can commence immediately and we are prepared to meet the required timelines for project mobilization and completion.

**Client Preparedness:** Working together with our clients in advance of a disaster helps us proceed with a contract activation in an organized and effective manner.

- **Pre-Event Planning:** P&J participates, to the extent required/desired by our clients, in pre-event planning sessions that identify important components of the debris management plan such as DMS locations, final disposal sites, zoning, and environmental and historic preservation special considerations, among others. By establishing an understanding of these parts of the operations plan in advance, our team can streamline project mobilization activities, leading into efficient project operations that will reduce issues with eligibility.
- **Pre-Identification of Eligible ROWs:** Utilization of existing local GIS data and GPS technology is imperative to ensure that debris is being removed within eligible public property, ROW, or right-of-entry boundaries. P&J will integrate this technology with ADMS hardware/software to facilitate certainty of the work's geographic eligibility.

### **P&J'S PREPAREDNESS POSTURE**

By constantly maintaining our Disaster Services Program, P&J remains prepared to assist our clients when they need us to immediately respond following a disaster. Our high level of organization supports an efficient and effective project environment that maximizes the project team's understanding of eligibility of work and their ability to execute a compliant project.

**P&J Preparedness:** By constantly maintaining our Disaster Services Program, P&J remains prepared to assist our clients when they need us to immediately respond following a disaster. Our high level of organization supports an efficient and effective project environment that maximizes the project team's understanding of eligibility of work and their ability to execute a compliant project.

- **Maintaining a Prepared Workforce:** P&J maintains close relationships with key pre-qualified subcontractors who are capable and experienced at executing debris management missions. Most of these subcontractors work with us on other projects even when not activated for disaster response work, which has led to strong business relationships and familiarity in working together in all types of scenarios. Our experience working together on debris management projects validates a high level of understanding of work eligibility and compliance. Even during "blue-

# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB IX: PROJECT UNDERSTANDING & APPROACH

sky days”, P&J makes sure we have current pertinent business information on file for these firms so that we can mobilize immediately, if the need arises.

- **Immediate Access to Relevant Equipment:** FEMA guidance includes strict regulations on the type and condition of equipment that can be used during reimbursable debris management missions, so having access to the right equipment is key in meeting eligibility requirements. As a heavy civil contractor, P&J is accustomed to quickly meeting the unique equipment needs of many types of projects, and as a leading provider of disaster debris management services, we know what is required to execute this type of work and we know how to quickly obtain the necessary equipment. In addition to maintaining our own fleet of over 1,000 pieces of heavy equipment, P&J also maintains serviceable contracts with major national rental equipment providers that can be sourced to fill equipment needs, and our key pre-positioned subcontractors can also supplement resource needs as many maintain their own fleets that are inclusive of relevant debris management equipment.
- **Internal Staff and Operational Planning:** P&J understands the importance of being ready to support our clients’ debris management needs at a moment’s notice. To support this goal, our Disaster Services Division maintains a list of current personnel who have experience and training relevant to disaster deployments and who could be made available to support a disaster contract activation. Regular reviews and updates to our disaster project organization charts, core response group, and disaster activation standard operating procedures helps us maintain a strong position of readiness to include the ability to provide a knowledgeable management team who can facilitate work in compliance with current FEMA regulations.



NC I-40 Rock Slide Staged Hauling Units

### A.2.2.2. Knowledge & Training

Training is not only the foundation of the P&J safety culture, but it also ensures that our staff is kept current on the most recent FEMA disaster response standards and guidance. The following factors help our staff maintain a current working knowledge of disaster debris management work eligibility.

- **Institutional Knowledge:** Over the past 41 years, P&J has managed over 250 debris management missions for local, state, regional, and federal governments and agencies in 22 states across the nation. P&J’s extensive past work history providing debris management services for some of the largest and most complex disaster response missions in history and for repeated clients serves as demonstration of our understanding of FEMA requirements surrounding reimbursable work eligibility.



# EMERGENCY DEBRIS HAULING & DISPOSAL

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- **Client Training and Exercises:** P&J regularly administers current FEMA debris management training to our pre-positioned contract clients and participates in client-administered exercises, as needed. P&J-administered training sessions include a curriculum that covers work eligibility from all angles including FEMA requirements that pertain to various components of preparedness, project operations, and documentation.
- **Ongoing Employee Training Programs:** P&J maintains a robust employee training program which includes certifications and training that is specific to debris management and those required to perform on federal projects, such as the USACE Contractor Quality Management training and National Incident Management System (NIMS)/Incident Command System (ICS) training. This ensures that we can offer a knowledgeable project team that understands work eligibility on FEMA-reimbursable contracts. Each of our clients is assigned a project manager that understands current policy and documentation requirements to support eligibility claims.
- **Project-Specific Training:** When P&J responds to a disaster event, a project-specific training session is facilitated to ensure that everyone on the site has a clear understanding of eligibility. This training session is held prior to project kick-off to discuss safety, operations, and eligibility requirements. All P&J project personnel (including subcontractor staff) attend this session, and client, monitoring firm, and FEMA representatives are invited to participate. All P&J project personnel share the responsibility for ensuring work eligibility and this training session ensures that all personnel have a solid understanding of specific geographic and environmental concerns, as well as FEMA requirements.
- **Keeping Current with New Industry Training and Guidance:** Our staff regularly monitors FEMA, Occupational Safety and Health Administration (OSHA), and other relevant websites which helps our staff keep up with new developments in the industry. Additionally, our team is often alerted to new developments in the industry through requirements in solicitations that need to be complied with to be awarded new contracts or maintain existing contracts. In this case, P&J often pursues new certifications or licenses that support the collective strength of our workforce and broaden our team's understanding of local, state, and/or federal requirements, increasing our comprehensive work eligibility knowledge.
- **Participation in Industry Events and Training Courses:** P&J Disaster Services staff actively participate in relevant conferences and trade shows. Partaking in these events and being involved in industry organizations helps keep our staff informed on current news and developments in the disaster response and recovery industry. Some of these include maintaining memberships and/or attending events facilitated by the National Emergency Management Agency (NEMA), the National Hurricane Conference, the Solid Waste Association of North America (SWANA), the American Public Works Association (APWA), and various state and regional emergency

### ROBUST TRAINING PROGRAM

P&J's robust employee training program includes year-round certifications and training as well as project-specific training sessions and ensures that we can offer a knowledgeable project team that understands work eligibility on FEMA-reimbursable contracts.



# EMERGENCY DEBRIS HAULING & DISPOSAL

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management conferences, among others, and includes attending FEMA and/or regional or topical training at these conferences or provided by these organizations.

### A.2.2.3. Close Communication with our Clients

Throughout the disaster debris management mission, the P&J project team will maintain close communication with the client and their authorized representatives, ensuring up-to-date resolution of any eligibility issues that may arise. This is accomplished through the following project tasks:

- Kick-off and scoping meetings
- Daily meetings
- Daily and/or weekly reports
- On-site and disposal site monitoring

### A.2.2.4. Appropriate & Accurate Documentation of Work Performed

Compliance with FEMA documentation requirements is a major component of work eligibility. As described in more detail in our general operations plan, P&J's proven approach to disaster response contract activations includes the following tasks to help ensure proper documentation of eligible work to avoid deobligation of funds and maximize reimbursement for our clients:

- Load tickets – electronic or otherwise
- Applicable project forms
- Daily and/or weekly reports
- ADMS and GIS information
- Data management and integrity
- Photos of work in the field
- Invoices and data reconciliation
- Internal corporate project controls

All debris-related documentation generated by P&J is designed to meet current FEMA Public Assistance Program guidelines. This includes the following:

- Certificates of Load Carrying Capacity
- Load Tickets
- Daily Reports
- Employee Check-in Forms
- Equipment Check-in Forms
- Employee Time Cards

## COMPREHENSIVE & COMPLIANT DOCUMENTATION PROCESS

P&J has developed a system of project controls specific to disaster debris management missions that accumulates the required FEMA-compliant documentation. The documentation system is designed to be multi-purpose and provides the foundation for invoicing, subcontractor payment, and recovery of reimbursable costs from appropriate federal agencies.

### Hauling Summary By Day

Project Name: Knox County  
Dates: to 6/29/2017

| Date      | Material | Tickets | First Load | Last Load | Trucks | Highest | Lowest | Avg    | Volume  |
|-----------|----------|---------|------------|-----------|--------|---------|--------|--------|---------|
| 5/9/2017  | VEG      | 13      | 9:24 AM    | 4:58 PM   | 5      | 95.0 %  | 60.0 % | 85.8 % | 260.90  |
| 5/10/2017 | VEG      | 10      | 8:13 AM    | 1:52 PM   | 6      | 90.0 %  | 50.0 % | 72.5 % | 155.65  |
| 5/11/2017 | VEG      | 21      | 3:16 PM    | 9:48 PM   | 9      | 90.0 %  | 40.0 % | 79.0 % | 363.20  |
| 5/12/2017 | VEG      | 9       | 9:23 AM    | 9:47 AM   | 3      | 100.0 % | 50.0 % | 85.6 % | 142.50  |
| 5/13/2017 | VEG      | 11      | 9:51 AM    | 7:55 PM   | 4      | 100.0 % | 50.0 % | 82.3 % | 215.75  |
| 5/15/2017 | VEG      | 18      | 2:52 PM    | 7:19 PM   | 10     | 95.0 %  | 50.0 % | 76.4 % | 284.35  |
| 5/17/2017 | VEG      | 7       | 6:52 AM    | 10:10 AM  | 5      | 100.0 % | 80.0 % | 85.0 % | 100.05  |
| 5/24/2017 | VEG      | 3       | 1:55 PM    | 4:48 PM   | 3      | 90.0 %  | 80.0 % | 83.3 % | 49.20   |
| 5/25/2017 | VEG      | 5       | 11:02 AM   | 2:46 PM   | 3      | 100.0 % | 50.0 % | 70.0 % | 86.00   |
| 5/26/2017 | VEG      | 74      | 8:35 AM    | 2:36 PM   | 8      | 95.0 %  | 50.0 % | 72.0 % | 1145.15 |
| 5/27/2017 | C&D      | 23      | 7:56 AM    | 4:32 PM   | 9      | 95.0 %  | 55.0 % | 75.4 % | 338.60  |
| 5/28/2017 | VEG      | 4       | 3:22 PM    | 3:51 PM   | 4      | 90.0 %  | 80.0 % | 86.3 % | 65.35   |
| 5/29/2017 | C&D      | 43      | 7:09 AM    | 3:06 PM   | 10     | 95.0 %  | 55.0 % | 81.6 % | 812.65  |
| 5/30/2017 | VEG      | 26      | 6:22 AM    | 12:02 PM  | 10     | 100.0 % | 70.0 % | 81.5 % | 381.75  |

Total Tickets 267 | Trucks 13 | Volume 4401.10

SmartTRACK™ Sample Report - Summary by Day



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB IX: PROJECT UNDERSTANDING & APPROACH

P&J utilizes robust internal control procedures for invoicing that have been developed from execution of numerous disaster debris management contracts, and we incorporate audit privileges for a period of three years after project completion into all subcontracts executed by P&J. Our invoicing procedures are designed to incorporate proper documentation as applicable to contract-required criteria (i.e., hourly, cubic yards, or tons). P&J has developed a proprietary database designed to provide efficient and accurate client invoicing which is provided in both summary and detailed transaction formats. All source documents are electronically scanned and linked to individual transactions. Accordingly, invoices can be delivered in electronic format via CD/USB, email, or a secure website.

### **A.2.3. REIMBURSEMENT SERVICES**

P&J can provide the Cities with assistance in obtaining reimbursement of eligible debris costs by:

- Providing guidance in the development of a debris management plan and debris volume estimates utilizing the USACE Hurricane Debris Estimating Model
- Preparing an initial damage assessment report
- Performing a preliminary damage assessment (confirmation of damages is conducted by FEMA and the State of Florida)
- Attending the kickoff meeting with the FEMA Public Assistance Coordinator assigned to the affected jurisdiction
- Attending subsequent meetings between local government representatives and FEMA/City Public Assistance officials
- Providing copies of contracts, load tickets, time cards, field inspection reports, and daily operational summary reports
- Providing written and oral status reports as requested by City representatives
- Working closely with City representatives to ensure that debris collection and supporting data meet requirements for reimbursement eligibility
- Providing estimates of the projected project cost and time frame to accomplish the completed scope of all debris project worksheets, if the Cities' financial resources are such that a request for immediate needs funding will be submitted to the State and FEMA on behalf of the Cities

Occasionally, circumstances require P&J to perform ineligible work during the course of a disaster debris management mission. If we are requested by a client or its authorized representative to perform ineligible work, the request will be discussed with the Cities and required to be submitted to P&J in writing. P&J strives to maintain flexibility and to exceed our clients' expectations. Therefore, our project team will perform the job requirements as approved and requested by the Cities, while remaining in close communication regarding eligibility guidelines and maintaining transparency in project operations.

### **A.2.4. PROVEN HISTORY OF SUCCESSFULLY MANAGING FEMA-REIMBURSABLE DEBRIS MANAGEMENT PROJECTS**

P&J offers in-depth knowledge related to the implementation of requirements codified in FEMA'S *Public Assistance Debris Management Guide*, FEMA-325 (July 2007) and Super Circular or Title 2, Chapter 200 of the Code of Federal Regulations (2CFR200 [2016]), previously 44 CFR, as well as the development of Memorandums of Understanding with and between local, county, state, and federal stakeholders. Just

# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB IX: PROJECT UNDERSTANDING & APPROACH



as we have done for our previous clients, P&J will meet all industry and program standards outlined in relevant debris management guidance documents for any City contract activation.

As illustrated in the table below, P&J has performed disaster debris management services in excess of \$548,506,813 over the past 11 years under five federal contracts (involving over 70 separate task orders), and 106 pre-positioned contracts with state and municipal entities.

| P&J Disaster Response Revenues (2007 to 2018) |                        |                 |               |                         |               |
|-----------------------------------------------|------------------------|-----------------|---------------|-------------------------|---------------|
| Year                                          | Total Disaster Revenue | Federal Revenue |               | State/Municipal Revenue |               |
|                                               |                        | # Contracts     | Amount        | # Contracts             | Amount        |
| 2018                                          | \$5,893,646            | -----           | -----         | 6                       | \$5,893,646   |
| 2017                                          | \$53,799,000           | -----           | -----         | 24                      | \$53,799,000  |
| 2016                                          | \$65,409,868           | -----           | -----         | 22                      | \$65,409,868  |
| 2015                                          | \$17,114,302           | -----           | -----         | 4                       | \$17,114,302  |
| 2014                                          | \$12,580,000           | -----           | -----         | 8                       | \$12,580,000  |
| 2013                                          | \$7,200,000            | 1               | \$56,000      | 1                       | \$7,140,000   |
| 2012                                          | \$14,040,000           | -----           | -----         | 11                      | \$14,040,000  |
| 2011                                          | \$218,020,000          | 2               | \$200,900,000 | 19                      | \$17,120,000  |
| 2010                                          | \$9,240,000            | -----           | -----         | 1                       | \$9,240,000   |
| 2009                                          | \$5,980,000            | 1               | \$380,000     | 8                       | \$5,600,000   |
| 2008                                          | \$18,300,000           | -----           | -----         | 12                      | \$18,300,000  |
| 2007                                          | \$120,930,000          | 1               | \$201,336,000 | 2                       | \$10,320,000  |
| Totals:                                       | \$548,506,813          | 5               | \$402,672,000 | 106                     | \$236,556,816 |

P&J's proven approach to disaster debris management, established accounting and documentation processes, and extensive similar past experience has resulted in a collective reimbursement rate of approximately 98.7% of eligible costs over the past decade. The primary factor responsible for non-reimbursement to an applicant involved inadequate documentation provided by third-party monitoring firms.

Additionally, P&J has assisted several clients with resolution of potential obstacles and FEMA project worksheet challenges associated with reimbursement. For example, as part of our disaster response to the 2011 Alabama Tornado Super-Outbreak, P&J collaborated with the Alabama Emergency Management Agency to calculate and report cost share allocations for more than 100 individual townships requiring varying degrees of FEMA reimbursement. Also, as part of our disaster response to Hurricanes Gustav & Ike in 2008, P&J helped West Feliciana Parish in Louisiana to resolve reimbursement issues resulting from inadequate documentation provided by a third-party monitoring service. This type of FEMA reimbursement support has been provided by P&J for other municipal clients impacted by natural disasters, and P&J as a matter of practice offers its FEMA reimbursement experience and knowledge to assist impacted jurisdictions with resolution of reimbursement challenges that arise during disaster response projects.





# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB IX: PROJECT UNDERSTANDING & APPROACH

### B. PRE-POSITIONED CONTRACT MANAGEMENT & CLIENT SERVICES

#### B.1. POST-AWARD AND PRE-EVENT COORDINATION

Following contract award to P&J, members of our senior disaster debris management team will arrange to conduct a post-award teleconference with City representatives. During this teleconference key elements of the Cities' disaster response preparedness will be discussed including, but not limited to, proposed equipment staging areas and Debris Management Sites (DMSs), area landfills authorized to receive debris for final disposal, identification of points of contacts for stakeholders that would participate during a disaster response (public works department, City administration offices, local power companies, etc.), and educational enhancements required by the City to increase its disaster response preparedness.

#### B.2. BLUE SKY SERVICES

Outside of any disaster contract activations, throughout the year P&J provides certain services to our pre-positioned clients during “blue sky days” that will benefit any future contract activation if/when a debris generating disaster strikes. These services are provided to our clients at no additional cost and are essential for the preparedness of our clients, as well as keeping us aware of the expectations that our clients have for us. Some of P&J's blue sky services are as follows:

- Contract review & Client Maintenance
- FEMA regulations and requirements updates
- Readiness & Responsiveness
- Debris Management Planning Assistance
- Client Training and Continuing Education Improvement
- Participation in County/Regional Exercises
- Community Relations Program Assistance
- DMS Site Assessment & Identification Assistance
- USACE Debris Estimate Model-Based Projections and Planning Support
- Coordination with appointed Debris Coordinator and/or Debris Monitoring Firm

#### B.3. PRE-EVENT PLANNING & TRAINING

P&J takes an active role in planning for an efficient and cost-effective response and recovery effort for all of our clients. We invest resources each year to help maintain operational response plans and identify potential gaps. P&J can assist in preparing a State/FEMA-approved Debris Management Plan that will allow the Cities to obtain additional federal grant funds and ensure a successful recovery following a disaster.

As the designated debris removal contractor for the Cities, P&J will coordinate with City officials to verify the specific needs of the Cities regarding training and planning schedules. Specifically, we will immediately coordinate the following:

- Planning for preliminary DMS selections
- Review and update debris collection zone maps
- Review and update of primary road clearance routes

- Local subcontractor coordination
- Hazardous waste handling
- Potential beach and shoreline restoration criteria and current permitting requirements
- Force account documentation evaluation and recommendations

P&J will provide an annual training for the Cities' emergency response team regarding current federal, state and local guidelines and regulations. We will customize this annual training based on the Cities' specific needs for information regarding all phases of emergency management. P&J will coordinate with City emergency management staff regarding criteria, agenda, and scheduling. P&J would also welcome the opportunity to participate in the Cities' emergency preparedness training events and exercises. This allows City staff and P&J staff the opportunity to interact in a non-event environment and encourages open and informative exchange of ideas, expectations, and common goals that will assist in planning for a successful recovery effort. It is P&J's belief that these are all necessary tools to prepare the Cities' entire emergency management team for response to a future disaster.

In addition, P&J has the capability to conduct pre-event out-reach and training programs in coordination with the Cities. These are aimed at local subcontractors/vendors/ suppliers and their personnel to strengthen local business participation and to develop a unified team in the event disaster does strike. Previous training of this nature has been beneficial in improving the coordination of the response and recovery effort, as well as improving the overall efficiency and effectiveness of these efforts.

### **B.4. COMMUNITY RELATIONS**

Educating citizens about their role in post-disaster debris operations plays an important part in the execution of a timely, coordinated, and fiscally responsible disaster debris management mission. A community relations program should be developed and put in place before an event occurs to ensure effective communication with the public and efficient implementation of the disaster recovery effort. The community relations program should be tailored to the needs, demographics, and area in which it will be implemented. Keeping the public informed through post-disaster public communications also demonstrates effective management and control of the situation by government officials and thus fosters positive recognition.

P&J can support the Cities' Community Relations Program by assisting with the development of public service announcements (PSA) both prior to and during disaster response operations. PSAs can aid in accomplishing expedient and coordinated debris removal by informing the community about debris placement regulations, debris pick up schedules, locations of citizen drop-off sites, and other important information.

Channels of communication of PSAs can include television, radio, newspaper, direct mail, billboards, signs, handbills, and websites. The communication method is contingent upon the audience and the timing of the message (i.e., pre-event versus post-event). For example, depending on the magnitude of the disaster a post-event communication may be as basic as the distribution of handbills or direct mail, or it may involve a full-media campaign.

P&J can assist the Cities' public information officer or similar official with development of disaster response and recovery communications. Assistance provided by P&J can include the following:



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- Developing graphics for television and newspaper advertisements related to the schedule and progress of debris removal operations, the location of citizen debris drop-off points, and how debris is to be segregated when brought to the edge of the right of way by citizens for collection.
- Developing handbills for posting throughout the community.
- Developing audio/visual presentations for public meetings.
- Developing and routinely updating a web site for real time schedules, progress, and collection locations.
- Developing print media inserts for early season educational efforts concerning disaster debris.
- Participating in the development and presentation of educational programs for civic associations, community social groups, and other community meetings.

### **C. DISASTER DEBRIS MANAGEMENT GENERAL OPERATIONS PLAN**

The following Disaster Debris Management General Operations Plan incorporates P&J's standard protocols and procedures implemented for disaster debris management missions. This plan is scalable and can be adjusted to meet the needs of our clients based upon their unique needs following a disaster regardless of magnitude.

P&J will work closely with the Cities to establish a detailed project-specific work plan to include establishing geographic work areas (zones), sequencing of the removal of the various categories of debris, and the frequency of passes for each type of debris. Developing this plan in advance of an event can help to facilitate an efficient and organized debris removal effort. Upon contract activation, the P&J project team will hold daily and weekly meetings with the Cities and the Cities' monitoring firm (and representatives of regulatory agencies, if necessary) to establish and regularly update the work plan including approved work areas and required number of passes. This plan will also serve as a tool that can be used by the Cities' public information officer to develop public information notices regarding the progression of debris removal.

The general mobilization and operations approach utilized by P&J reflects our collective past experience gained from responding to natural disasters that have occurred throughout the U.S. over the past 42 years. Some examples of major disasters for which P&J has implemented this general mobilization and operations approach to successfully accomplish disaster debris management include Hurricane Florence (2018), Hurricanes Harvey and Irma (2017), Hurricane Matthew (2016), multiple flooding events in Texas and Louisiana (2015-2016), a major North Carolina/South Carolina ice storm event (2014), Hurricane Sandy (2012), the historic tornado super-outbreak in Alabama (2011), and the EF-5 tornado that devastated Joplin, Missouri (2011).

#### **C.1. CONTRACT ACTIVATION & PROJECT START-UP**

##### **C.1.1. PRE-EVENT COORDINATION**

P&J will initiate pre-event communication with the Cities during teleconferences conducted at intervals of 96 hours, 48 hours, and 24 hours prior to the anticipated landfall of a hurricane (the most likely disaster event for which contract activation would be required).



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During these teleconferences the team will review the availability and preparation of DMSs for post-event operations, discuss details of P&J's mobilization approach based on the anticipated severity of the storm, and discuss pre-positioning of resources needed for event response. During this time period P&J will also activate its pre-positioned subcontractors and vendors that will support the disaster recovery effort. In addition, P&J will assist with other pre-planning efforts including:

- Identification of the location to be used for check-in of personnel and equipment.
- Refinement of the debris volume estimate based on anticipated storm conditions.
- Development of recommended debris segregation guidelines for the general public.
- Development of a sectoring plan for management of debris crews and communication with the general public regarding progress and scheduled passes.
- Coordination with the Debris Monitoring Firm retained by the Cities.
- Coordination with stakeholders and FEMA.

### **C.1.2. PRELIMINARY DAMAGE ASSESSMENT**

P&J has found it favorable for both our clients and our operations managers to be involved and participate in preparations prior to an event, and in the initial damage assessment (IDA) immediately following an event. P&J has experienced staff that can assist in training City staff on how to perform an IDA that will collect and document the information that will later be required to validate the threshold of damages. Proper documentation during the IDA is critical to providing validation during the preliminary damage assessment that will also involve FEMA and the Florida Emergency Management Division. Being aware of the relevant thresholds is helpful to understanding the likelihood of a federal disaster declaration and to knowing when to move forward with debris management task orders. P&J's clear understanding of the requirements of the declaration process will be valuable to the Cities during this process if an event does occur

### **C.1.3. PRE-POSITION OF RESOURCES**

Approximately 24 hours prior to hurricane landfall (again the most likely disaster event for which contract activation would be required), P&J will pre-position personnel near the predicted path of the event, but out of harm's way. At the request of the Cities, the P&J Operations Manager will be deployed within 12 hours following a notification of need to the designated emergency operations center to assist with pre-planning coordination. When activated by the Cities to begin debris operations, the Operations Manager will remain on the jobsite until project closeout and will be on call and available to City representatives on a 24/7 basis.

P&J will also pre-position our own equipment and key pre-positioned subcontractors' equipment as required. P&J's preference is to utilize as many local qualified subcontractors and vendors as possible to support the debris management mission. In order to maximize local participation, P&J will identify potential subcontractors and vendors based in and around the Cities as part of our post-award activities. Furthermore, P&J has existing agreements in place with key pre-positioned subcontractors that have over 180 combined years of experience working with P&J and understand the importance of having personnel and equipment ready to quickly and efficiently respond to debris management work assignments. Equipment from both local and key pre-positioned subcontractors and vendors will be pre-positioned so that it is ready for deployment following arrival of the event.

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### C.1.4. DEBRIS ESTIMATION & RESOURCE PLANNING

P&J uses the USACE Hurricane Debris Estimating Model to estimate the magnitude of debris generated from an event and assist with developing a project-specific response strategy to an actual or potential debris-generating disaster event. The development of this response strategy involves assimilating information that is specific to the Cities' demographics and geographic characteristics as related to hazard vulnerability, potential impact, and frequency of a variety of natural disasters. The primary factor used by the model to estimate storm generated debris is the total number of households in a developed urban/suburban area. Other factors utilized are cubic yards of debris generated per household per storm category, vegetative cover, commercial density, and precipitation.

The household debris component includes debris generated from damage to the house including contents and surrounding shrubs/trees. Vegetative cover includes all trees/shrubbery and other debris that is placed on the public right of way (ROW) for collection by the debris removal contractor. Commercial density includes construction and demolition (C&D) debris generated by damage to businesses and industrial facilities. Commercial facilities should have insurance to cover damages to the structure and is not typically eligible for removal by the debris removal contractor. The heavier the commercial density the less vegetative debris. The amount of precipitation generated by a storm has a direct relationship on debris quantities. Very wet storms will cause ground saturation increasing tree fall from hurricane generated winds.

P&J understands, from past debris management missions, that the average effective cubic yards hauled per load (over the total project) is between 35 and 38 cubic yards. Experience has also shown that each truck needs to complete at least 10 loads per day to be effective. If during project execution it is observed that this number of loads per day is not being met, the response plan is adjusted. If the DMSs are located long distances from the debris collection areas, P&J will identify DMSs that are closer to reduce the haul distance. If trucks cannot locate enough debris to make 10 loads per day, the number of trucks will be reduced.

#### RELEVANT FEMA THRESHOLDS TO THE CITIES

Being aware of the relevant thresholds is helpful to understanding the likelihood of a federal disaster declaration and to knowing when to move forward with debris management task orders.

2019 state threshold for Florida is \$28,201,965 and the 2019 county threshold for Volusia is \$1,869,562.

#### RESOURCE PLANNING: THE USACE DEBRIS ESTIMATING MODEL

The USACE Debris Estimating Model results provide a frame of reference that enables us to anticipate the resources needed to execute an effective and efficient response to the event. P&J validates the model results based on industry standards and guidance, and our own knowledge and understanding gained from 42 years of experience providing debris management services and after-action evaluations of data and results. The model results are then used to calculate project-specific resource needs that are incorporated into the response plan.

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In addition to the trucks meeting their daily number of loads, it is critical to recognize when the configuration of the loading crews require adjustment. The ideal production ratio of loading crews to trucks averages 1:5; however, constant field awareness and adjustment is required to determine the most effective configuration. Unless specific project requirements dictate otherwise, P&J typically conducts hauling operations during a 120-day period thus allowing 60 additional days to complete any reduction/recycling activities and DMS restoration to comply with the FEMA Category A 180-day allowable project duration.

It is important to remember that the USACE Hurricane Debris Estimating Model is a planning tool, not a definitive quantifier, and experience has proven that each disaster event has its own unique finger print with its own set of unique challenges. The estimates produced by the model are predicated to have an accuracy of + 30% (accuracy is limited due to the many variables inherent to the debris removal process).

The USACE Hurricane Debris Estimating Model can also be a useful tool for calculating operational resource needs following other events such as floods and tornadoes, after the initial damage assessment has been performed. Once an estimate of cubic yards of debris is developed, the model can be used to calculate the DMS acreage, average number of trucks per day, and the average number of crews per day.

### **C.1.5. IMMEDIATE POST-EVENT RESPONSE**

Once landfall has occurred and “Notice to Proceed” (NTP) has been given, P&J will immediately take the following actions:

- Prepare project-specific safety work plans for all required activities.
- Coordinate with Cities regarding the priority of routes and areas to be cleared.
- Modify road clearance plan if needed and begin work as tasked.
- Work with City representatives to provide damage assessments and actual debris estimates.
- Modify sectoring plan to fit actual field conditions and degree of storm damage.
- Work with City representatives to initiate communication with the general public concerning segregation of debris and other project information.

P&J can provide sufficient resources to fulfill a 24-hour mobilization requirement, to include emergency road clearance, without reliance on subcontractors. P&J will meet all mobilization requirements as dictated by contractual requirements.

## **C.2. DEBRIS COLLECTION & REMOVAL OPERATIONS**

### **C.2.1. SECTOR PLANNING & DETERMINATION OF RESOURCES**

In order to facilitate effective emergency roadway clearance operations, and associated debris removal operations, the disaster location may be geographically divided into one or more areas. An area is defined as a region comprised of an entire city or county, or several cities and counties, impacted in a similar manner and that can be effectively managed as a discrete project.

A debris sectoring plan is a critical part of organizing, controlling, and communicating information concerning all aspects of debris management operations. P&J will work closely with City representatives



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to develop a sectoring plan that best fits the community's needs and provides a tool to expedite debris removal operations. Boundaries defined for an area are easily recognizable and established based upon factors that include, but are not limited to, the following:

- Municipality/jurisdictional boundaries
- Roads, streams, landmarks, or other natural and manmade boundaries
- Population density
- Debris density
- Type of equipment required for each area
- Commercial property versus residential property
- Degree of impact within the disaster location
- Number of, and proximity to, disposal sites

Areas identified in the debris area plan may be subdivided into individual sectors and subdivided even further into zones if required. A sector is defined as a logical portion of an area that would be segregated based on same factors considered for definition of an area as well as the number of established DMSs and their proximity to work activities. A zone is defined as a concise portion of a sector used to organize work crews and administer pass activities (i.e., the number of times a work crew must pass through a neighborhood or commercial district to complete collection of debris).

P&J uses the sector/zone concept to assign one or more subcontractors to a specific geographic area for debris removal. Once assigned, P&J requires each subcontractor to remain within their assigned sector/zone until all assigned tasks are completed.

The two key factors in determining the amount of resources required for a disaster debris management mission are: (1) the total quantity of debris in cubic yards, and (2) the number of days allotted for project completion. Once these factors are determined, a removal rate in cubic yards per day can be determined and the number of crews, trucks, and support resources calculated. Once the total required amount of resources is known, the number of areas/sectors/zones required can be designated. In addition, resources will be allocated to operate and manage DMSs and if necessary, manage landfill operations specific to debris disposal operations. Other factors that can affect required resources are traffic conditions, haul distances, roadway widths, and load limitations. Debris types and density also can affect daily production rates and required types of equipment.

### C.2.2. MOBILIZATION

Personnel and equipment provided by both P&J and its subcontractors begin arriving in the area near the conclusion of the emergency roadway clearance operation. All operational equipment is initially directed to equipment inspection areas where it undergoes safety inspection by P&J equipment certification



2011 Joplin, MO Tornado Daily Meeting

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specialists. The inside bed dimensions of debris hauling trucks are accurately measured, and all safety devices are checked and approved. Each piece of equipment is assigned a unique identification number, and information regarding the equipment (including capacity, description, driver's name, license number, and identification number) is recorded on a FEMA-compliant certification form. The original copy of each form is retained by the Cities, and copies provided to a P&J quality control representative and the truck driver. The driver's copy remains in the truck at all times, and a placard labeled with the truck's identification and measurement information is displayed on both sides of the truck. After completion of the inspection/certification process, equipment is moved to an assigned staging site.

Operational personnel report to a resource staging area for processing, assignment of living quarters if required, verification of valid commercial driver's license (if applicable) by the P&J logistics manager, and distribution of required personal protective equipment (PPE) supplies. A job bulletin board is constructed at the staging area and used to post legal notices (Equal Employment Opportunity, sexual harassment, safety and health information, prevailing wages, grievance procedures, etc.), contract information, and the project safety performance record. Operational personnel also participate in an orientation that addresses the scope of work to be performed, site-specific health and safety requirements, P&J ethics and anti-kickback policy training, and emergency contact telephone numbers. After each work crew has completed its mobilization to the project site, the P&J operations manager assigns the work crew to a specific operational area. Once assigned, the work crew will only work in the assigned operational area until released by the operations manager.

At the inception of the project, P&J establishes a centralized staging area in a discrete geographical area. Work crew supervisors report to this staging area for a daily planning meeting. This meeting is conducted by the operations manager and serves as a forum to identify and correct any problems encountered during operational activities. The general format of these meetings is as follows:

- Problems encountered
- Resources needed

### PROVEN LARGE-SCALE MOBILIZATION CAPABILITY

One of P&J's experiences with mobilization of a large workforce was related to our response to the 2011 tornado outbreak in the State of Alabama. P&J deployed crews to 24 counties within Alabama to accomplish debris removal and related support activities. The mobilization timeline for this event was as follows:

- Within 24 hours after receipt of NTP, P&J deployed eight search & rescue crews, mobilized essential field management personnel to the disaster zone, established a temporary office and equipment staging area, and began safety inspections of equipment and registration of project assets.
- Within 72 hours after receipt of NTP, P&J completed mobilization of all field management personnel, deployed 15 debris removal crews, identified DMSs, and established a permanent project office and staging area.
- Within 15 days after receipt of NTP, P&J completed mobilization of +300 employees and +50 subcontractors, constructed and began operation of 32 DMSs, and established 10 equipment staging areas and 10 temporary offices at various locations throughout the disaster zone.



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- Safety and health issues
- Production concerns
- Establishment and tracking of benchmarks (i.e. loads hauled)
- Subcontractor announcements
- City and other stakeholder issues
- Local issues and complaints
- Coordination issues with vendors including local waste haulers and tree trimming contractors
- Assignments for the day

The primary objective of the daily planning meeting is to produce a coordinated effort among all operational personnel. Information is exchanged between supervisors, priorities established, and problems resolved. These meetings have been conducted by P&J during previous disaster debris management missions and have resulted in extraordinary results and camaraderie among project participants.

### **C.2.3. EMERGENCY ROADWAY CLEARANCE**

Opening roadways in the first 70 hours following a disaster is a priority in order to allow emergency vehicles to gain access to critical facilities. P&J has substantial experience providing crews and equipment to assist local governments with emergency roadway clearance or “first-push” operations to clear debris from roadways. Communications with the Cities' local engineer once a task order has been issued will be initiated by P&J's operations manager to identify the “critical routes” and coordinate resource requirements.

Within 12 hours or sooner after receiving NTP from the Cities, P&J will commence with push operations. Prior to receipt of NTP, P&J will activate a sufficient number of local pre-positioned subcontractors to accomplish emergency roadway clearance. A P&J field crew manager will proceed to the location(s) where the subcontractors are staged to complete check-in of personnel and equipment. Upon receipt of NTP, subcontractor debris push crews begin clearance operations working 24-hour shifts with rotating personnel until push operations are completed. First-push operations are conducted on primary transportation routes pre-specified by the Cities and entrances into police stations, hospitals, fire stations, and other critical facilities. First push operations generally consist of moving debris from roadways and facility entrances to adjacent the public right of way. If debris cannot be pushed into a right of way, it is loaded and hauled to a nearby off-street location for temporary staging and subsequently removed during debris clearing operations.

Each debris push crew typically consists of (1) foreman, (2) equipment operators, (2) laborers equipped with chain saws and rakes, (2) certified flaggers, (1) bucket truck, (1) rubber-tired loader, and is supported if necessary, by several transport trucks. Work activities are supervised by P&J's operations manager, field safety managers, and field crew managers. The number of push crews deployed is dictated by the Cities based upon the severity of the storm. Debris push crews work together with local government representatives and local/regional power companies to maximize public safety and minimize further damage to utility systems and public infrastructure (i.e., sidewalks, drainage structures, traffic signals and signage, etc.). All personnel will be outfitted with proper personal protective equipment (PPE) and approved traffic control devices.



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### C.2.4. PUBLIC RIGHT OF WAY DEBRIS COLLECTION

#### C.2.4.1 Debris Segregation

This task involves curbside segregation of specialty debris such as household hazardous waste (HHW), e-waste, and small motorized equipment (SME) from the main mass of vegetative and C&D debris. HHW examples include, but are not limited to, household cleaning products, paint, batteries, bleach, gasoline containers, and similar hazardous items. E-waste examples include, but are not limited to, televisions, computers, monitors, and other electronics with circuit boards or vacuum tubes that contain concentrated heavy metals (for example lead, cadmium, chromium, and mercury). SME examples include, but are not limited to, gasoline powered equipment (lawnmowers, weed trimmers, chainsaws, etc.) that contain fuel, oil, and other hazardous substances. P&J segregated and processed over 1,450,000 HHW items, 780,000 E-waste items, and 51,000 SME items during the Hurricane Katrina disaster debris management mission.

**Debris Segregation Program:** P&J routinely implements its debris segregation program to address the management of solid and hazardous wastes generated during disaster events. The debris segregation program is implemented under the requirements defined in a project-specific environmental work plan and best management practices that are developed for each disaster debris management mission. The environmental work plan and best management practices generally address topics including spill prevention, control, and countermeasures; non-hazardous solid waste disposal; recycling and solid waste minimization; air pollution control; contaminant management; and temporary sediment control.

The objective of P&J's debris segregation program is to minimize the amount of debris requiring disposal in a lined landfill thus maximizing the amount of debris that can be disposed of at significantly lower tipping fees. This is accomplished by implementing a comprehensive curbside debris segregation program, like the one developed by P&J in concert with the Occupational Safety and Health Administration (OSHA), U.S. Environmental Protection Agency (EPA), USACE, and state agencies for the responses to Hurricane Katrina in New Orleans, the 2011 tornado super-outbreak in Alabama and the Joplin, Missouri tornado. Curbside debris generally falls into the following major categories: vegetative



2005 Hurricane Katrina Debris Segregation



2005 Hurricane Katrina HHW Processing Site

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debris, household hazardous waste (HHW), white goods, small motorized equipment (SME), municipal solid waste (MSW), e-waste, asbestos containing material (ACM), and construction and demolition (C&D) debris.

The typical debris segregation, separation, and disposal process (as applicable) for each type of waste is as follows:

- Vegetative Debris – hauled from curbside to DMS, reduced by chipping/grinding or incineration, and transported to landfill or other designated location for disposal or beneficial reuse.
- HHW – hauled from curbside to HHW Processing Site, consolidated as allowable, and transported to licensed disposal site.
- White Goods – hauled from curbside to Debris Processing Site; Freon and putrescible wastes removed; Freon recycled; and units crushed, bailed, and recycled.
- SME – hauled from curbside to Debris Processing Site, oil and gasoline removed, and drained liquids transported to HHW Processing Site for final disposition.
- MSW – hauled from curbside and transported directly to sanitary landfill for disposal.
- E-waste – hauled from curbside to Debris Processing Site, bailed, and recycled.
- ACM – bagged at curbside and transported to landfill approved for ACM disposal.
- C&D Debris – hauled from curbside and transported directly to C&D landfill for disposal.

### C.2.4.2. Debris Load & Haul

This task involves collection and transport of all eligible storm-related debris from the public right of way. Vegetative debris generally consists of trees, shrubs, limbs, and stumps that are 24 inches in diameter or smaller while C&D debris generally consists of lumber, steel, glass, brick, concrete, asphalt material, pipe, and gypsum wallboard. P&J collected and processed over 3,100,000 cubic yards of vegetative and C&D debris during the 2017 Hurricane Irma disaster debris management mission.



2013 Colorado Flood ROW Debris Removal

Tracked equipment is prohibited on roadways and all hauling units are mechanically loaded and capable of dumping their loads. In accordance with FEMA guidelines, hand loading is not permitted. All operations involving trucks comply with applicable federal, state, and local rules and regulations including tarping requirements. In addition, trucks are



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not overloaded, and overhanging debris is trimmed at the loading site. By implementing these practices, the opportunity for debris to be dislodged during transportation is minimized. NOTE: the equipment operational requirements described here apply as applicable to other debris removal operations described in this proposal volume.

Loading and hauling of debris is accomplished by public right of way debris removal crews. Vegetative debris is typically transported to a designed DMS for reduction while C&D debris is transported directly to an authorized landfill for disposal.



2014 South Carolina Ice Storm Hazardous Limb Removal

Traffic control devices used for operations comply with the latest Manual of Uniform Traffic Control Devices, and include sufficient signs, cones, and barricades to ensure the safety of vehicular and pedestrian traffic within work zones. NOTE: the traffic control requirements described here apply as applicable to other debris removal operations described in this proposal volume.

### C.2.5. HAZARDOUS TREES, LIMBS, AND STUMPS

**Hazardous Tree/Limb Removal:** This task involves removal of hazardous trees/limbs identified by the Cities from the public right of way and other public properties (schools, parks, golf courses, etc.). P&J removed and reduced approximately 52,600 hazardous limbs following a 2014 ice storm that impacted South Carolina, and over 1,200 hazardous trees and 52,300 hazardous limbs during the 2017 Hurricane Irma disaster debris management mission.

A hazardous tree is defined as a tree that is 6 inches or greater in diameter, and leaning at an angle greater than 30%, or has more than 50% of its crown damaged, that presents a threat or danger to the general public. A hazardous limb is a limb or branch that is greater than 2 inches in diameter, broken or partially broken, and is in danger of falling. Only hazardous trees and limbs located in the public right of way are eligible for removal. Hazardous trees are identified and marked in the field by City representatives in accordance with FEMA guidelines, and are categorized based upon the diameter at breast height (DBH) applicable to a given tree. Only those trees marked by the Cities are cut by P&J. Trees located on private property or leaning on houses are subject to the requirements of private property debris removal (PPDR).



1995 Hurricane Opal Stump Removal Operations



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Hazardous tree/limb removal is accomplished by tree trimming crews. Felled trees/limbs are subsequently transported to a designated DMS.

**Hazardous Stump Removal:** This task involves removal of hazardous stumps identified by the Cities from the public right of way and other public properties (schools, parks, golf courses, etc.). P&J removed and reduced over 320 hazardous stumps during the 2017 Hurricane Irma disaster debris management mission. Hazardous stumps are identified and marked in the field by City representatives in accordance with FEMA guidelines. Each stump is photographed and located via GPS by a City representative prior to removal by P&J.

Two separate crew types work simultaneously to accomplish hazardous stump removal: small stump removal crews and large stump removal crews. Small and large stumps are transported to a designed DMS for reduction.



2005 Hurricane Katrina White Good Removal

### C.2.6. SPECIALTY DEBRIS

#### C.2.6.1. White Goods Removal

This task involves curbside collection and transport of white goods. White good examples include, but are not limited to, refrigerators, freezers, stoves, air conditioning units, and other large appliances. P&J collected and processed over 760,000 white good items during the Hurricane Katrina disaster debris management mission.

Removal of white goods is accomplished by white goods removal crews. White goods are transported by the crews to a central debris processing site where they are processed and prepared for final disposal.

#### C.2.6.2. Vehicle & Vessel Removal

This task involves collection and transport of damaged cars/trucks and vessels from the public right of way and public lands. In the event that a particular vehicle or vessel is found to show signs of a leak or release of fluid, removal of gas, oil, and/or other lubricants may be required prior to removal of the vehicle or vessel. Hazardous fluids are drained into approved containers which are subsequently transported to a central HHW processing site for final disposition.



2005 Hurricane Rita Stranded Vessels



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Vehicle removal is accomplished by vehicle removal crews. All vehicles and vessels are transported to storage sites designated by the Cities. To support of vessel removal operations, a second 30-ton rubber tired mobile crane with slings is stationed at each storage site to off-load vessels upon delivery from the field. Following delivery to storage sites, each vehicle/vessel is decommissioned (removal of all fluids, batteries, etc.) and prepared for recycling or refurbishing if practical.

### C.2.6.3. Marine Debris Removal

This task involves identification and retrieval of debris located in marine environments including navigable waterways. P&J maintains insurance as required by the U.S. Longshoreman & Harbor Workers' Compensation Act to perform waterway debris removal services. The location of marine debris is initially determined through visual observation from boats and/or aircraft and using sonar equipment. Retrieval of the debris is accomplished by marine debris removal crews. The debris is lifted onto the barge deck and then placed at various off-loading sites on land.

Loading and transport of the debris is accomplished by marine debris loading crews. These crews rotate to each of the off-loading sites during the duration of marine operations to load accumulated debris and either transport it to a designated DMS (vegetative debris) for reduction or to an authorized landfill (C&D debris) for disposal.

### C.2.6.4. Sand Removal & Replacement

This task involves removal of sand from public lands or the right of way (streets, beaches, and parks); transport of the sand to a central sand processing site; screening of debris from the sand; and finally, replacement



2005 Hurricane Rita Damaged Vehicles



2011 Alabama Tornadoes Marine Debris Removal



2013 Collier County, FL Beach Renourishment



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of the clean sand on beaches or along waterways. P&J imported and spread a total of 227,500 tons of sand as part of the Collier County Beach Renourishment Project (Florida) during 2013 in response to beach erosion caused by several tropical systems.

After collected sand is screened at the sand processing site, the clean sand is transported by sand removal crews to designated locations for spreading by sand replacement crews. Four separate crew types work simultaneously to accomplish sand removal and replacement: sand removal crews, sand screening crews, debris support crews, and sand replacement crews. All debris removed from sand during screening operations is collected by debris support crews and either transported to a designated DMS (vegetative debris) for reduction or transported directly to an authorized landfill (C&D debris) for disposal.

### C.2.6.5. Authorized Demolition

P&J anticipates that demolition of structures may be required as part of a disaster debris management mission if authorized by the Cities. P&J has extensive experience with both residential and commercial demolition and was tasked to perform 1,200 demolitions during the Hurricane Katrina disaster debris management mission. Demolition services for a typical debris response includes the following:

- ACM survey
- Decommissioning
- Utility disconnect and demolition permitting
- Structural demolition and debris disposal



2011 Joplin, MO Tornado Demolition Operations

### C.2.6.6. Asbestos Containing Material

This waste type is visually identified in curbside piles (i.e., obvious ACM such as transite shingles and vinyl floor tiles). Obvious ACM is removed from these areas by trained crews with required personal protective equipment, wetted, and sealed in polyethylene bags. Sealed bags are placed in a box truck and delivered to a landfill permitted to receive this type of waste. Large quantities of curbside ACM are generally loaded using wet methods with heavy equipment (i.e., similar to Regulated Asbestos-Containing Material demolition) and sealed in plastic sheeting within haul trucks. Segregation of ACM from



2005 Hurricane Katrina Asbestos Containing Materials (ACM) Removal



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curbside debris is a Best Management Practice to protect workers during both load/haul and landfill placement operations and is normally exempt from regulations such as the National Emissions Standards for Hazardous Air Pollutants. During the Hurricane Katrina disaster debris management mission, P&J collected and processed over 42,000 cubic yards of ACM.

### C.2.6.7. Animal Carcass Removal

This task involves removal of livestock, wildlife, and other animals that perished during the disaster event. Animal carcass collection, transportation, and disposal is accomplished in accordance with applicable local, state, and federal laws, standards, and regulations. P&J generally utilizes air curtain refractory incinerators (“box burners”) for animal carcass reduction with subsequent landfill disposal of the rendered burn product, or direct disposal of carcasses at a landfill approved to accept this specific type of waste. Removal of animal carcasses is accomplished by carcass removal crews. The per day removal rate for animal carcasses is highly variable and dependent upon the type, condition, and concentration of the dead animals.

Following an outbreak of low-pathogenicity H7N2 avian influenza virus that affected 197 farms in the Shenandoah Valley of Virginia in 2002, P&J worked with the U.S. Department of Agriculture’s Animal and Plant Health Inspection Service to accomplish incineration of approximately 19,000 tons of the dead chickens and turkeys using burn boxes.

### C.2.6.8. Authorized Private Property Debris Removal

In certain instances, if requested, FEMA public assistance can be extended to private road and private property debris removal. Right of Entry (ROE) access must be granted by the property owner(s) prior to entering the property. Typically, this documentation, in the form of a ROE packet, is provided by the Cities to P&J.

A central feature of the private property debris removal process is documentation of the property condition immediately preceding the work and following completion. P&J utilizes both digital camera and digital video recorders to accommodate these requirements. Imagery is electronically archived and can be retrieved based upon the physical address or date the work was performed. During the Hurricane Katrina disaster debris management mission, P&J removed debris from over 16,000 individual private properties located throughout the greater New Orleans area.





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### C.3. DEBRIS REDUCTION & PROCESSING OPERATIONS

#### C.3.1. DEBRIS MANAGEMENT SITE IDENTIFICATION

The disposal side of the debris equation is more important than the removal side of equation for a successful disaster debris management mission. Establishing multiple DMSs that can accept debris early in the mission schedule significantly improve the efficiency of debris removal and reduce costs. At the beginning of each disaster debris management mission, P&J determines or verifies DMS locations as well as the feasibility, operational limitations, and environmental characteristics of each site. Selection of an appropriate DMS considers the following criteria:

- Acreage of site
- Special permitting requirements
- Presence of wetlands, endangered species, sensitive plants, etc.
- Presence of historical or archeological significant sites
- Presence of adjacent surface water bodies, storm water conveyance systems, drainage structures, retention ponds, etc.
- Relatively flat topography to minimize storm water erosion and runoff issues
- Presence of well field protection areas or use of the surficial groundwater in the vicinity for potable purposes
- Site geology as it relates to protection of potable aquifer systems
- Human population density in the downwind direction of the prevailing winds (i.e. dust and smoke nuisances)
- Ingress and egress to the property and ability to control traffic
- Sensitivity of area to noise and light nuisances that would be generated from site operations for 24 hours per day, 7 days per week
- Avoid sites near residential communities, hospitals, churches, daycares, etc.
- Proximity to the debris to be collected, nearby sanitary landfills for debris disposal, and recycling options (i.e. mulch and chip disposal, steel, concrete crushing, etc.)
- Public versus private property - use of publicly-owned lands is preferable, and will avoid costly and time-consuming leases.
- Weight limiting factors, such as bridges with weight limits that would preclude debris collection and debris removal trucks from traveling efficiently to and from the site, will be evaluated when selecting an alternative disposal site or recycling center.

Having DMSs in place and ready to accept debris prior to an event will significantly improve the efficiency of the removal process and reduce the recovery process. P&J has more than 30 years of experience identifying, securing, permitting, constructing, and operating DMSs. In 2011, P&J simultaneously operated over 45 DMSs during debris operations in response to the tornado super-outbreak that impacted the State of Alabama and Joplin, Missouri. More recently in 2017, P&J simultaneously operated 21 DMSs in Florida following Hurricane Irma.

#### C.3.2. DEBRIS MANAGEMENT SITE CONSTRUCTION

This task involves all construction activities necessary to prepare DMSs for operations including but not limited to construction of inspection towers, placement of gravel covered roadways, and installation

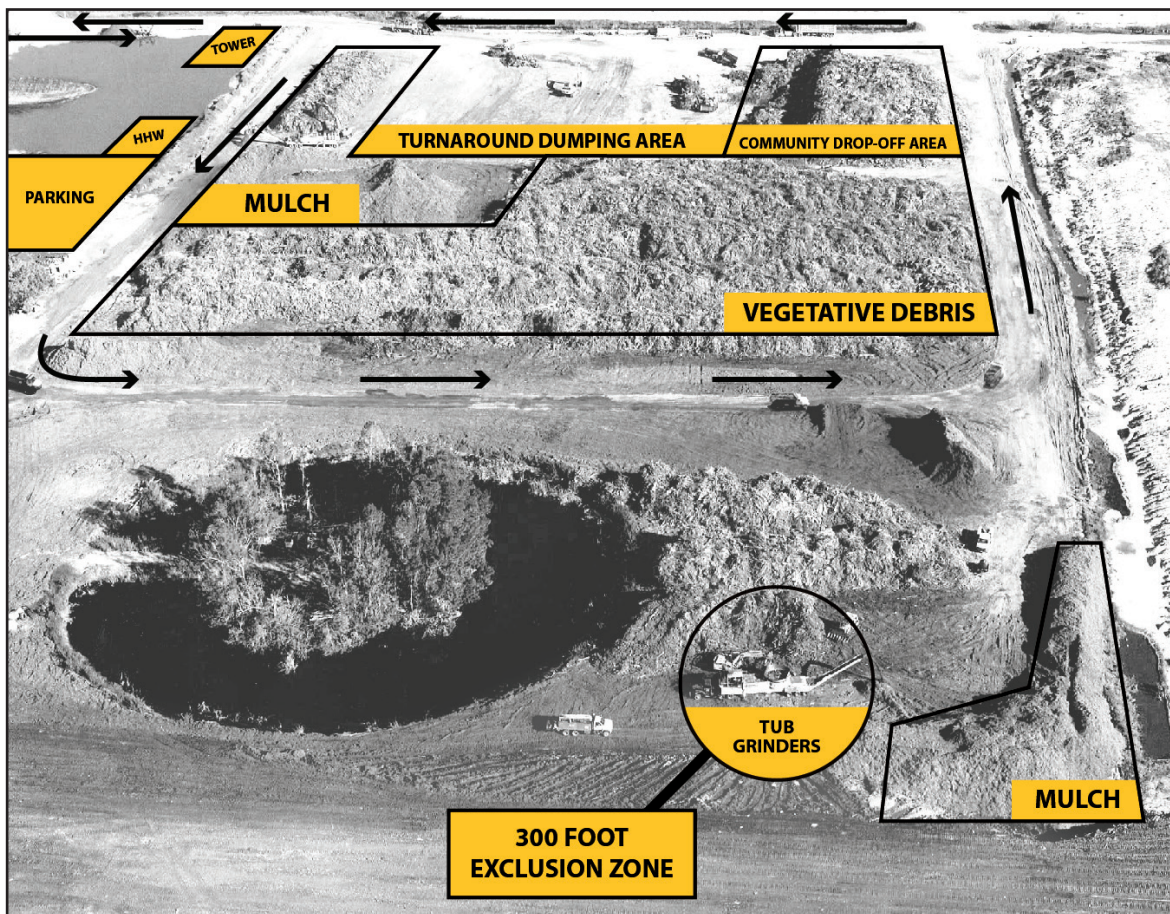


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of erosion control devices. Material required for DMS construction are obtained from local vendors. In addition, a baseline environmental screening is conducted for each DMS prior to initiation of construction activities. DMS construction is accomplished by site construction crews.

The general layout for a DMS is illustrated in the graphic that follows.



**Baseline Environmental Screening:** Establishment of an environmental baseline either prior to or immediately after selection of a DMS must be completed prior to initiation of operations. Due to the compressed schedules associated with disaster debris management missions, the Phase I Environmental Site Assessment Process defined in the American Society for Testing and Materials (ASTM) E1527-13 Standard Practice for Environmental Site Assessments is not practical. Therefore, baseline environmental screening of a DMS is accomplished by P&J using the Transaction Screen Process (TSP) defined in ASTM E1528-14e1 Standard Practice for Limited Environmental Due Diligence.

In addition to the TSP, P&J simultaneously completes a National Environmental Policy Act (NEPA) Pollution Prevention/Environmental Impact Reduction Checklist for Siting to assess and when possible mitigate potential environmental impacts associated with usage of a DMS. The TSP and NEPA Checklist are completed over a 24- to 48-hour period for prospective DMSs.



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Baseline environmental screening is performed for each DMS established for the disaster debris management mission. Screening activities focus on site areas where debris reduction operations pose the potential for release of hazardous or petroleum substances. These site areas include, but are not limited to, the following:

- Debris storage and staging areas
- Debris sifting/sorting areas
- Vegetative debris reduction areas
- Ash storage areas
- Fuel storage and dispensing areas
- Equipment maintenance areas
- Equipment decontamination areas
- Worker decontamination areas
- Vehicle wash areas
- Special waste accumulation/storage areas
- Storm water retention/detention basins



Baseline environmental screening data is used for comparison with closeout sampling performed following DMS restoration. As a general rule, there will typically be some constituents of concern existing on a property from its prior use, unless the site selected is pristine, virgin land that has never been developed or used for commercial or agricultural purposes. The goal of the baseline environmental screening is to collect sufficient representative environmental samples to document the environmental quality of a DMS prior to the initiation of site operations. The scope of work for a DMS baseline environmental screening is developed based on a site-specific Operations Plan prepared by P&J.

**Inspection Tower Construction:** DMSs involve the construction of at least one inspection tower for authorized personnel to gauge/monitor the load volumes being dumped by hauling trucks. P&J has managed the establishment and operation of over 400 DMSs throughout our 42 years providing debris management services, which would yield the construction and removal of over 400 inspection towers.

P&J presents below a construction drawing for Occupational Safety and Health Administration (OSHA)-compliant temporary inspection towers that may be constructed at a DMS. P&J's inspection towers are constructed in compliance with FEMA regulations. Towers can typically be constructed within 48 hours.

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### C.3.2. DEBRIS MANAGEMENT SITE OPERATIONS

#### C.3.2.1. Site Operations Plan

Following identification of DMSs to be utilized for the temporary storage and reduction of debris, P&J develops an operations plan for each site. Elements of the plan include, but are not limited to, the following:

- Site management to include point of contact and organizational chart
- Site ingress and egress
- Environmental baseline screening
- Site preparation including clearing, erosion control, and grading
- Traffic control procedures
- Site security and safety
- Site layout/segregation plan to include as applicable: air curtain incineration areas, mechanical chipping/grinding areas, ash storage areas, hazardous waste containment area, contractor work areas, inspection tower locations, and safety zone clearance areas (100-foot clearance area between stockpiled debris and incineration operations and 1,000-foot clearance area from structures)



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- Environmental mitigation plan including considerations for smoke, dust, noise, traffic, safety buffer zones, storm water runoff, historic preservation, wetlands, and endangered species as appropriate

### C.3.2.2. Debris Reduction

This task involves reduction of vegetative debris transported to DMSs by public right of way and residential debris removal crews. Reduction of the debris is accomplished by DMS operations crews. In addition, the required number of mechanics are assigned to maintain, and fuel equipment used for operations at all DMSs. At DMSs where tub grinders are installed, each crew can reduce approximately 1,500 cubic yards of vegetative debris per grinder per day. At DMSs where box burners are installed, each crew can reduce approximately 1,600 cubic yards of vegetative debris per burner per day.



P&J's philosophy is simple concerning debris reduction, recycling, and disposal "keep the debris stream that must be placed into a lined landfill to an absolute minimum". Other guiding principles include handle the debris only once, segregation of waste streams in the right of way and curbside is critical, and do not intentionally place C&D debris in a DMS to avoid additional handling.

Balance of vegetative reduction by using a combination of grinding and incineration is also important. In large scale disasters the markets for wood chips are quickly overwhelmed by the volume of woody material available. This market glut often leaves disaster-stricken areas with large amounts of mulch type material with no market for disposal. Large stockpiles of chips and mulch produce an undesirable leachate over time and become a fire hazard due to fermentation. This situation in the past has forced communities to haul chips to a landfill for use as cover, or incinerate the chips, both of which are expensive options.

P&J recommends grinding or chipping only the quantity of mulch material that can be consumed within a given community and then incinerate the remaining material using engineered burning systems that meet U.S. Environmental Protection Agency (EPA) air standards. P&J routinely operates incinerators in compliance with EPA air quality standards and opacity requirements.

### C.3.2.3. Debris Processing

This task involves processing of non-wood items (including white goods, HHW, residual C&D debris, SMEs, and e-waste) transported to a central debris processing site by debris segregation and white goods crews. Processing of these items is accomplished by debris processing site crews.

Upon receipt of each debris load at a DMS, items that were not previously segregated are separated for alternate disposal. HHW is placed into a plastic lined temporary storage area at the DMS until it is



transported to the central HHW processing site. E-waste is consolidated on wooden pallets and shrink-wrapped for final disposal. SME items are drained of gasoline/oil and placed into roll off dumpsters for final disposal. Liquids drained from SME items are transported to a central HHW processing site for final disposal. White goods are decontaminated, drained of oil and freon, and finally bailed. E-waste and SME items are transported to an authorized landfill for final disposal while white goods are transported to a recycling facility approved by the Cities.

### **C.4. DEBRIS DISPOSAL**

#### **C.4.1. DEBRIS RECYCLING AND/OR ALTERNATIVE END USE**

As one of the largest disaster debris management firms in the U.S., P&J constantly evaluates the efficacy of new and innovative technologies and applications for the recycling or alternative end use of vegetative and construction and demolition (C&D) debris generated from disaster events. Waste reduction and recycling are key components to P&J's strategy for disaster debris management. P&J understands and supports an effective and efficient recycling program that maximizes the benefits of an overall disaster debris management mission.

Options that reduce waste disposal costs, save energy, support environmental conservation, and reduce landfill impacts must be examined and incorporated into the disaster debris management approach. P&J has always provided clients with viable options for recycling, along with the potential pitfalls associated with these options, to ensure that decision makers have the best possible information required to make a final program determination.

One example of P&J's past success in accomplishing disaster debris reduction involved the Hurricanes Frances and Wilma event response in Palm Beach County during which P&J hauled mixed debris piles from the streets to the 20 Mile Bend and Hooker Highway debris management sites, and segregated vegetative debris from other debris greatly decreasing the amount of C&D debris that was hauled to the landfill for final disposal. The vegetative debris was reduced to mulch and recycled. As part of our response during Hurricane Fran, P&J successfully recycled a large quantity of wood chips for use as boiler fuel, and during the Hurricane Katrina response commissioned a recycling vendor to crush, bale, and sell white goods collected during the disaster debris management mission.

#### **C.4.2. RECYCLING & REUSE STRATEGY**

Recycling and reuse of disaster-related debris can reduce the burden on disposal facilities, conserve resources, minimize environmental impacts, and possibly provide a source of revenue. With diminishing landfill space available in many communities, it is critical to implement alternative disposal methods and investigate other possibilities for both the reduction of debris and for recycling and reuse of recovered materials. Although landfilling may be the most viable option for some communities, an increasing number of them are determining that, with land availability and funds at a premium, use of landfill space of permanent disposal of disaster-related debris is not economically feasible.

The decision of when and how recycling should be implemented depends upon several factors including the type of debris, space available for recycling, the existence of local and regional markets for the recycled materials, the duration of the disaster debris management mission, and the cost effectiveness

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of recovery. The key to the economic viability of a recycling program is the ability of local and regional organizations to accept the type(s) and quantities of recovered materials generated by the program. Long distance transportation of materials often renders recycling cost prohibitive. The most advantageous mission-specific recycling method is determined using a cost benefit analysis that considers labor costs to perform recycling, costs associated with transportation, and unit pricing paid by recyclers. In certain instances, recycling may be contractually required regardless of the cost benefit analysis.

### C.4.3. VEGETATIVE DEBRIS

Vegetative debris is typically transported from the field to a DMS for reduction. Vegetative debris reduction operations generally involve either chipping/grinding or incineration. Based upon P&J's extensive experience with vegetative debris reduction using both of these methods, debris reduction via chipping/grinding results in a 4 to 1 volume reduction and via incineration results in a 10 to 1 volume reduction. Although the unit price per cubic yard for debris disposal without reduction is approximately 40% less than the unit price for disposal including reduction, the total price for disposal of reduced debris is typically 70% less than the cost for disposal without the benefit of reduction.

Beneficial reuse of vegetative debris reduced via the chipping/grinding method includes, but is not limited to, the following: horticultural mulch, manufacture of engineered wood products using chips, wood fuel for co-generation plants and/or industrial boilers, landfill cover, and fertilizer for croplands. Marketable trees transported to DMSs can be segregated rather than reduced and beneficially reused to produce dimensional lumber, fire wood, and landscape timbers.

During the response to Hurricanes Frances, Jeanne, and Wilma in 2004 and 2005, P&J was successful in recycling 100% of the mulch produced from reduction of vegetative debris for reuse by spreading on local agricultural fields. This strategy for beneficial re-use by land application in agricultural fields or taking it to a power facility to be utilized for woody bio-mass fuel was also implemented in Horry County, South Carolina following Hurricane Matthew (2016) and in Palm Beach County, Florida following Hurricane Irma (2017).

### COMMITMENT TO SUSTAINABILITY

P&J is committed to the sustainability of our planet and to ensuring that our projects are performed in an eco-friendly manner. To assist us in formalizing our commitment to conserve the resources utilized in the conduct of our operations for the benefit of those communities in which we live and work, P&J has developed a corporate Environmental Sustainability Strategic Plan.



2017 Hurricane Irma Vegetative Debris Reduction via Chipping



### **C.4.4. CONSTRUCTION & DEMOLITION DEBRIS**

In a commingled debris stream that is being managed curbside, which is the typical approach for a disaster debris management mission, it is generally more labor intensive and time consuming to separate recyclable building material from the debris stream. Conversely, at sites where large commercial or industrial structures have been damaged, it may be cost effective to segregate recyclable building material at the location as part of the debris removal activities. In all cases, recycling viability is determined through a cost benefit analysis that assesses costs of performing the recycling versus the costs of landfill disposal, coupled with the time allowed to implement an effective recycling program during the disaster debris management mission.

Two basic approaches are employed for recycling of C&D debris. One involves segregating recyclable building material at the curbside for direct transport to locations for recycling. The other involves loading and transport of mixed C&D debris to authorized landfills where it undergoes sorting to segregate recyclable building material. Either of these approaches offers distinct advantages and disadvantages, and both curbside and centralized segregation are considered by P&J when evaluating recycling opportunities during a disaster debris management mission.

Beneficial reuse of C&D debris includes, but is not limited to, the following:

- Metals including aluminum, copper, steel, brass, and tin can be sold to scrap metal recycling companies.
- Bricks, blocks, and concrete can be crushed into aggregate and reused for road construction or as fill material for non-construction applications. In addition, whole bricks and blocks can be sold to masonry recycling companies. During a flood event disaster debris management mission completed by P&J for the Colorado Department of Transportation (CDOT), approximately 5,000 cubic yards of rock and sediment was crushed into aggregate for reuse by the CDOT.
- Scrap lumber can be processed and used for landscaping, wood fuel for co-generation plants and/or industrial boilers, and engineered building products.
- Cardboard can be collected in cardboard-only dumpsters and used by paper recycling companies to produce new paper products.
- Glass can be collected in glass-only dumpsters and used by glass recycling companies to produce new glass products.
- Gypsum drywall can be used to produce new drywall, cement, and for agricultural applications.
- Asphalt shingles can be used to produce asphalt pavement mixes or in cement production.

### **C.4.5. OTHER DISASTER SPECIALTY DEBRIS**

During the performance of a disaster debris management mission, segregated debris items (white goods, e-waste, and small motorized equipment) are transported from the field to debris processing sites where they are processed for final disposition. In addition, vehicles and vessels are transported from the field to staging locations where they are processed for final disposition. Beneficial reuse of these types of debris includes, but is not limited to, the following:

**White Goods:** metal casings crushed/baled and sold to scrap metal recycling companies; undamaged components used as replacement parts; waste oil removed and drummed for oil recycling companies; and Freon extracted from refrigerators, freezers, and air conditioners and sold to Freon recycling companies.





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**E-waste:** items wrapped on pallets and sold to electronics recycling companies, and cables sold to scrap metal recycling companies.

**Small Motorized Equipment (SME):** items crushed/baled and sold to scrap metal recycling companies, undamaged components used as replacement parts, and waste oil removed and drummed for oil recycling companies.

**Vehicles and Vessels:** vehicles and vessel metal sold to scrap metal recycling companies, undamaged components used as replacement parts, waste oil removed and drummed for oil recycling companies, and tires removed and packaged for tire recycling companies.

### C.6. PROJECT CLOSEOUT ACTIVITIES

Project closeout activities include, but are not limited to, the following:

- Equipment removal and site restoration at the debris processing site and the sand processing site (if utilized)
- Demobilization of company and subcontractor equipment/personnel
- Preparation of final reports and payment of outstanding subcontractor invoices
- Closure of DMSs (tower/equipment removal, site restoration, closeout environmental screening)

Upon removal of all debris transported to DMSs for reduction, P&J removes equipment; demolishes inspection towers; removes fencing, erosion control devices installed at each site, and signage; and completes restoration of each site (removal of stone used for temporary access roads, grading of disturbed areas, seeding of disturbed areas, etc.). DMS closure is generally accomplished within 30 days after receipt of the last load of vegetative debris. P&J's operations manager conducts a final closeout inspection of each site with a City representative and obtains a final release if the site condition is determined to be acceptable. In the event deficiencies are identified during the final closeout inspection, additional site restoration is performed to correct the deficiencies.

In addition, closeout environmental screening is performed for each DMS after initial site restoration is accomplished to assess if operations significantly impacted the soils and/or groundwater compared to the baseline data. The closeout screening is similar in scope to the baseline screening to provide for comparison of pre-operation and post-operation soil and groundwater quality. If significant differences are found, additional site restoration is completed to the greatest extent feasible.

### D. DISASTER DEBRIS MANAGEMENT PROJECT TIMELINE

P&J stands ready to mobilize upon receipt of notice to proceed (NTP) from the Cities. Our Disaster Services Division regularly monitors predictable weather events and prepares to activate response personnel for our pre-positioned contract clients as soon as a threat is identified. P&J deploys disaster services personnel to affected locations in advance of predictable events and can deploy within 24 hours of non-predictable events.

When a threat is identified in advance, P&J's Disaster Services Group will contact all our pre-positioned contract clients who could potentially be impacted to gain an understanding of each client's specific needs

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and requirements if an activation is possible. The P&J team will reach out to the Cities to initially discuss expected resource needs based on the unique circumstances of the event. The P&J project team will be aware of the Cities' mobilization requirements and planning to meet these requirements well in advance of NTP. The specific personnel that will be assigned to the Cities is unknown at this time and will be assessed at the time of activation. P&J will provide a qualified representative to the Cities, most likely from our core response group who is identified in Tab II.

The timeline of any disaster debris management project is determined by the circumstances and magnitude of the event, as well as the unique needs of each individual client following an event. P&J typically aims to complete the debris removal process within 90 days and debris reduction and disposal operations within 120 days. Regardless of the specific project goals, all work must be completed within 180 days to be eligible for reimbursement through the FEMA Public Assistance Grant Program. If additional time is needed, which is rare, P&J can assist the Cities with filing for an extension.

If the Cities anticipate for P&J to be assigned cut and toss operations, equipment to perform this work will be positioned in the area prior to impact and will be ready to go once it is safe following the storm. A guaranteed timeline for 100% of all resources to be mobilized is not realistic at this time since the magnitude of the event is unknown. However, P&J can typically have hauling units mobilized to the project and beginning operations within 72 hours of NTP. P&J will comply with any specific mobilization obligations as dictated by contractual requirements.

The following table demonstrates P&J's typical response timeline. Please note that every event is different, and this timeline can be tailored to meet the individual needs of our clients.

## Debris Management Task

|                                                                                                                                                                                                              | 3 Days Prior | 2 Days Prior | 1 Day Prior | Day of Event | 1 Day Post | 2 Days Post | 3 Days Post | 7 Days Post | 30 Days Post | 180 Days Post | Project Completion |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------|-------------|--------------|------------|-------------|-------------|-------------|--------------|---------------|--------------------|
| <b>Pre-Event Activities</b>                                                                                                                                                                                  |              |              |             |              |            |             |             |             |              |               |                    |
| Public Information Officer dissemination of information                                                                                                                                                      |              |              |             |              |            |             |             |             |              |               |                    |
| Pre-event advance notice to contractors and monitors (or sooner)                                                                                                                                             |              |              |             |              |            |             |             |             |              |               |                    |
| Activation of Emergency Management Center (or sooner)                                                                                                                                                        |              |              |             |              |            |             |             |             |              |               |                    |
| Evaluation/decision on evacuation of non-critical staff                                                                                                                                                      |              |              |             |              |            |             |             |             |              |               |                    |
| P&J representative(s) mobilization to affected area (or sooner)                                                                                                                                              |              |              |             |              |            |             |             |             |              |               |                    |
| Evaluation/decision on evacuation of critical staff and equipment                                                                                                                                            |              |              |             |              |            |             |             |             |              |               |                    |
| P&J equipment and personnel resources staged in proximity                                                                                                                                                    |              |              |             |              |            |             |             |             |              |               |                    |
| <b>Day-of-Event Activities</b>                                                                                                                                                                               |              |              |             |              |            |             |             |             |              |               |                    |
| Debrief from Emergency Operations Center (EOC), fire, police, power/gas utility, and 911-identified damaged areas, modifications if required to established critical facilities route clearance plan         |              |              |             |              |            |             |             |             |              |               |                    |
| Debris clearance strategy confirmed or modified with debris monitor, review and modify as required by the site-specific Site Health and Safety Plan (SHSP)                                                   |              |              |             |              |            |             |             |             |              |               |                    |
| <b>Post-Event Activities</b>                                                                                                                                                                                 |              |              |             |              |            |             |             |             |              |               |                    |
| Generate reports as required in Emergency Communications Plan                                                                                                                                                |              |              |             |              |            |             |             |             |              |               |                    |
| Search and rescue, assist if requested by separate task order                                                                                                                                                |              |              |             |              |            |             |             |             |              |               |                    |
| Initial Damage Assessment (IDA), assist if requested, task order required                                                                                                                                    |              |              |             |              |            |             |             |             |              |               |                    |
| Receive all-clear from EOC on search and rescue, start emergency road clearance activity                                                                                                                     |              |              |             |              |            |             |             |             |              |               |                    |
| P&J resources and debris monitor representative mobilize to debris clearance priorities as assigned by task order and begin work<br><b>NOTE: Start of FEMA 70-hour debris clearance documentation period</b> |              |              |             |              |            |             |             |             |              |               |                    |
| Emergency road clearance operations                                                                                                                                                                          |              |              |             |              |            |             |             |             |              |               |                    |
| As emergency road clearance operations are completed, transition crews to debris removal operations                                                                                                          |              |              |             |              |            |             |             |             |              |               |                    |
| Debris Management Site (DMS) preparation begins                                                                                                                                                              |              |              |             |              |            |             |             |             |              |               |                    |
| Evaluate if debris removal can be accomplished within 180-day time line, submit request for extension if required                                                                                            |              |              |             |              |            |             |             |             |              |               |                    |
| Transition all remaining emergency road clearance crews to debris removal operations<br><b>NOTE: End of FEMA 70-hour debris clearance documentation period</b>                                               |              |              |             |              |            |             |             |             |              |               |                    |
| <b>Debris Removal Activities</b>                                                                                                                                                                             |              |              |             |              |            |             |             |             |              |               |                    |
| Debris removal resources evaluated and adjusted accordingly                                                                                                                                                  |              |              |             |              |            |             |             |             |              |               |                    |
| Debris removal operations continues with resources evaluated and adjusted accordingly                                                                                                                        |              |              |             |              |            |             |             |             |              |               |                    |
| Debris Disposal and Reduction Strategy is modified to accomplish most effective and efficient recovery                                                                                                       |              |              |             |              |            |             |             |             |              |               |                    |
| DMS operations begins, with maintenance and operations continuing until all debris has been reduced and transported off site for final disposal                                                              |              |              |             |              |            |             |             |             |              |               |                    |
| Evaluate the progress of debris removal and establish the last pass start date                                                                                                                               |              |              |             |              |            |             |             |             |              |               |                    |
| <b>Debris Reduction and Disposal Activities</b>                                                                                                                                                              |              |              |             |              |            |             |             |             |              |               |                    |
| DMS operations<br><b>NOTE: Continues until all debris has been reduced and transported off site for final disposal</b>                                                                                       |              |              |             |              |            |             |             |             |              |               |                    |
| Research final disposal facilities for current and past Notice of Violations (NOVs) from regulatory agencies prior to transporting debris                                                                    |              |              |             |              |            |             |             |             |              |               |                    |
| Debris Disposal and Reduction Strategy is modified as required to facilitate both maximum revenues for the client and prevent any National Environmental Policy Act (NEPA) violations                        |              |              |             |              |            |             |             |             |              |               |                    |
| Obtain permits if not already permitted sites                                                                                                                                                                |              |              |             |              |            |             |             |             |              |               |                    |
| Debris reduction<br><b>NOTE: The goal is to have all debris received into the DMS, reduced, and transported to the final disposal facility within 30 days of the date recorded on the last load ticket.</b>  |              |              |             |              |            |             |             |             |              |               |                    |
| All eligible debris is collected and staged on-site for reduction or reduced and staged for transport to the final disposal facility                                                                         |              |              |             |              |            |             |             |             |              |               |                    |
| Reduced vegetation is moved off the DMS to the final disposal facility                                                                                                                                       |              |              |             |              |            |             |             |             |              |               |                    |
| <b>DMS Closeout</b>                                                                                                                                                                                          |              |              |             |              |            |             |             |             |              |               |                    |
| Confirm all debris removal can be accomplished within 180-day time line, submit request for extension if required                                                                                            |              |              |             |              |            |             |             |             |              |               |                    |
| All debris is removed from the DMS                                                                                                                                                                           |              |              |             |              |            |             |             |             |              |               |                    |
| Post-closure soil samples collected and submitted for analysis                                                                                                                                               |              |              |             |              |            |             |             |             |              |               |                    |
| Site restored to its original condition and use                                                                                                                                                              |              |              |             |              |            |             |             |             |              |               |                    |
| Owner provides a signed release accepting the site restoration                                                                                                                                               |              |              |             |              |            |             |             |             |              |               |                    |



### **E. SUPPORTING OPERATIONAL POLICIES & PROCEDURES**

#### **E.1. WORK HOURS & FIELD SUPERVISOR RATIO**

Debris removal crews will typically work 12-hour shifts, seven days per week unless otherwise specified or restricted by contractual requirements. Crews will only work during daylight hours to ensure maximum safety of operations. DMS operations will typically be conducted on a 24-hour basis, seven days per week using light plants for illumination during evening hours unless otherwise specified or restricted by contractual requirements.

The ratio of field supervisors (i.e., zone monitors) to debris removal crews will vary depending upon the geography of specific areas within which operations are being conducted, and the severity of the disaster event. However, in general one zone monitor is responsible for the supervision of no more than two debris removal crews. Each zone monitor reports directly to his/her assigned section manager who in turn reports directly to the operations manager.

#### **E.2. DAILY OPERATION REPORTS**

Daily operation reports are prepared by P&J and submitted to the Cities in accordance with contract requirements applicable to the disaster debris management mission. The reports are organized by sector, zone, and DMS, and are submitted electronically to the designated City representative. Reports include, but are not limited to, details regarding locations where passes for debris removal were conducted, the quantity and type of debris removed, the quantity of debris reduced, safety incidents, private property damage caused during debris removal operations or damage claims made by citizens, and other relevant information regarding P&J's daily conduct of operations.

#### **E.3. CLAIMS MANAGEMENT**

P&J makes every possible effort to close out all damage claims prior to the shutdown of field operations. In support of this commitment, we assign a claims manager to each disaster debris management mission who addresses all claims of damage to property allegedly caused by P&J or its subcontractors during operations. Within 48 hours of receipt of a written report to the P&J operations manager regarding a damage claim, the claims manager visits with the property owner to inspect the damage and discuss resolution options if it is determined that P&J was responsible for the claimed damage. A resolution agreement is reached with the property owner and repairs are completed or damages paid. Upon resolution of the claim, the claims manager arranges for the property owner to sign a damage claim release.

Most damage claims are typically small in nature. Depending upon the magnitude of a claim, our insurance company may become involved. However, all claims are resolved as expediently as possible. P&J's experience indicates claims are much easier to settle if addressed in a timely fashion. P&J will distribute a list of all open, denied, and resolved claims to the Cities on a weekly basis, or at the frequency dictated by contractual requirements applicable to the disaster debris management mission.



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### E.4. COMPLIANCE WITH APPLICABLE LAWS

As a leading provider of disaster debris management services, P&J is knowledgeable of federal, state, and local laws and regulations within the localities and states in which we operate. Studying and understanding laws and regulations regarding our operations is an important component of P&J's disaster debris management methodology. P&J obtains all required permits and licenses and takes all precautions to ensure no laws are violated in the delivery of services to our clients.

### E.5. ACCOUNTING & DOCUMENTATION MANAGEMENT

**Timely & Accurate Billing:** P&J has developed a system of project controls specific to disaster debris management missions. The purpose of these controls is to accumulate FEMA-compliant documentation necessary to substantiate the locations, types, and quantities of debris collected during execution of a disaster debris management mission. The documentation generated from the project controls system is designed to be multi-purpose and applicable to both time and material (T&M) and unit price type contracts, and provides the foundation for invoicing, subcontractor payment, and recovery of reimbursable costs from appropriate federal agencies.

**Resource Controls:** All personnel and equipment assigned execute a disaster debris management mission undergo a rigid check-in process upon arrival at the job site. An employee orientation is conducted for all personnel, including subcontractors, assigned to the mission. Each employee is issued a unique identification number, and on projects where a higher level of security is needed, is issued a photo identification card. All equipment used for the mission is inspected and photographed prior to use. Trucks used for hauling debris are measured and assigned a cubic yard capacity. A unique identification number is assigned and affixed to each unit. Ownership of the equipment is also identified and documented.

**Daily Time Cards:** All personnel complete a three-part daily time card that is used to capture the following information:

- Employee name, identification number, and classification
- Equipment identification number (if applicable)
- Date and hours worked (shift start and stop)
- Down time
- Work location
- Employee signature
- Supervisor signature and identification number
- Inspector signature and identification number

All time cards are submitted at the end of each work shift. Time cards for employees providing services on a T&M basis are reviewed by a supervisor and inspector at the time of submission to verify that the time card information and employee identification number are correct.

**Data Processing:** All time cards are routed to a central data processing point. Each time card is keyed and scanned. Only valid active employee, equipment, supervisor, and inspector identification numbers are accepted. All rejected time cards are set aside and researched the following day. Invoices are prepared according to the schedule dictated by the contract and can be electronically submitted if required by the

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Cities. Source documentation for unit price basis invoices is the associated load tickets while the source documentation for T&M basis invoices is the associated daily time cards.

**Client Invoicing & Subcontractor Payment:** The Cities invoicing and subcontractor payment processes implemented by P&J begins with the initial capture of data from the field. P&J employs several technologies for data capture including customized scale software, radio frequency identification tags for hauling units, and automated debris management system (ADMS) hardware and software. A customized database and reporting system is used when data entry is required for manually written debris load tickets. Regardless of the capture method, all FEMA and contractually required data is input, manually or automatically, into a database for processing and review along with images of the supporting documentation.

After data is reviewed and reconciled, P&J provides daily reports to the Cities and weekly progress payment reports to subcontractors. The subcontractor reports contain captured quantities and associated earnings along with other transactional detail. Next, the subcontractor reviews the transactional detail and associated calculated payment amount for verification or adjustment. Adjustments are made, if any, and funds are transferred to subcontractors by P&J on a weekly basis per subcontract terms. The subcontractor review of weekly progress payments provides an independent assessment of the data captured in P&J project controls system and thus ensures maximum accuracy of the data used to generate City invoices. P&J's strong banking relationships and access to capital enables the company to pay subcontractors on a weekly basis even in situations where P&J has not been paid by the client.

For each billing cycle, P&J prepares and submits an invoice to the Cities. The invoice submittal is inclusive of transactional detail reports, summary reports, and images of all supporting documentation. Once all subcontractor payment and City invoicing cycles are complete, P&J in coordination with City administrative personnel complete a reconciliation of all project data, audits (if any), and project closeout. If required, P&J provides customized reports to the City for various FEMA cost share and allocation methods, as well as any support needed for completion of FEMA project worksheets.

P&J has prepared, submitted, and received payments in excess of \$300,000,000 over the past 10 years under more than 50 individual municipal FEMA-reimbursed disaster debris management mission contracts. P&J's extensive FEMA experience, thorough understanding of FEMA guidelines and procedures, and reporting and payment processes allow for successful reimbursement to clients. The multiple layers of reconciliation and review inherent to P&J's sophisticated processes result in efficient and successful completion of audits and administrative project closeout.

## E.6. AUTOMATED DEBRIS MANAGEMENT SYSTEM

### E.6.1. ADMS SYSTEM OVERVIEW

P&J and our partner firm TAC Insight have been on the forefront of automated debris management system (ADMS) software development and led some of the industry's most successful projects utilizing ADMS software technology. Since 2005 our team has been involved in design, development, and testing of ADMS technologies, and over the past two decades have evolved the technology to take advantage of the latest in advanced software, data analytics, and cloud infrastructures. The cost for utilization of P&J's ADMS is not included in the pricing provided with this proposal. However, if the Cities are interested in



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deploying this system as part of a future disaster debris management mission, pricing would be negotiated by P&J with the Cities at the time of contract activation.

The basic objective of our system, designated FASTweigh ADMS™, is to create an electronic debris management system resulting in the elimination of paper tickets. The primary benefits of the system are as follows:

- Eliminate paper
- Eliminate data entry
- Eliminate multiple data sets
- Expedite daily reporting
- Expedite invoice reconciliation and audit
- Map performance
- Increase accuracy
- Minimize ticket fraud
- Provide trend analysis
- Identify inefficiencies
- Increase operational awareness



TAC Insight provides and manages the ADMS service for a disaster debris management mission and specializes in providing IT services and unique software for bulk material and waste industries along with software automation. In addition to ADMS software, TAC Insight maintains scale weigh ticket accounting, mobile ticketing platforms, and cloud-based applications utilizing similar technologies.

TAC Insight began development of an ADMS system in 2004 that was designed to meet the technical specifications of a U.S. Army Corps of Engineers (USACE) Advance Contracting Initiative solicitation that required P&J to provide an automated debris ticketing system. Planning and development of the system was based upon our experience related to debris ticket administration gained over the previous two decades performing both federal and non-federal disaster debris management missions including those performed for Hurricane Fran, the 9/11 World Trade Center terrorist attack, Hurricane Katrina, and the 2011 Alabama tornado outbreak.

TAC Insight offers experience with various technologies and deployments including iBeacons, smart cards, RFID, ID Buttons, and 2-Dimensional Quick Response Barcodes. TAC Insight's past experiences and collective knowledge resulted in the achievement of several milestones during the combined ADMS operations associated with the disaster debris management missions performed following the 2011 Alabama tornado super-outbreak and Joplin, Missouri EF-5 tornado. These milestones included the following:

- Simultaneously deployed and operated for two separate events (Joplin and Alabama) in two distinct regions of the country
- Mobilization and 100% ticketing with the ADMS achieved on day one of both debris missions and within 12 hours of notice to proceed for all task orders issued pursuant to the master contract
- Audits of each invoice submittal of each task order performed by the Defense Contract Audit Agency (DCAA) Tampa office debris subject matter experts, in conjunction with USACE Internal Review, resulted in an error rate attributable to the ADMS of less than 0.1%
- Operated 16 truck certifications stations, 53 disposal sites, and greater than 450 field handheld units and printers

- Certified 9,960 unique hauling units and pieces of support equipment
- Less than 0.2% of the +186,000 transactions processed were documented using paper tickets
- The missions involved 50,800 leaner/hanger transactions and 24,178 stump transactions
- Utilized by the Alabama Emergency Management Agency in determining reimbursement grids and allocation of cost share to more than 100 distinct municipalities and/or townships
- Utilized to determine cost share allocations and reimbursement percentages for the City of Joplin based upon customized GIS mapping shapefiles

### **E.6.2. ADMS MOBILIZATION & RESPONSE**

TAC Insight maintains a fully operational hosted ADMS platform and can immediately transition resources to support multiple disaster debris management missions in multiple regions. Successful deployment of the FASTweigh ADMS™ is achieved during mobilization through completion of the following actions:

- Development of the implementation team organizational structure
- Preparation of system documentation and training materials
- Pre-event training of key ADMS personnel
- Maintenance and inventory of equipment required to satisfy start-up requirements within 48 hours following receipt of notice to proceed

A deployment specialist is mobilized to the disaster zone to determine basic contract guidelines required to setup or modify the mission database, configure handheld devices, and configure debris management site (DMS) tablet computers. Equipment and personnel certification kits are sent to the disaster zone and used to complete the check-in and certification process for equipment and quality control monitors. During initial startup, TAC Insight personnel assist equipment certification specialists with the process of equipment check-in and provide support for the ADMS system seven days per week.

TAC Insight currently maintains an inventory of more than 50 handheld device/printer combinations and five DMS tablet computers. An additional 100 handheld device/printer combinations and five DMS tablet computers can be made available no later than 96 hours after receipt of notice to proceed if additional equipment is required. Additional handheld devices/printers can typically be sourced within 48 to 72 hours while DMS tablet computers can typically be sourced within 96 hours.

Based on past experience, operational knowledge, current equipment inventory, and ability to rapidly source additional equipment, P&J is capable of initiating utilization of the FASTweigh ADMS™ immediately after receipt of notice to proceed. In addition, paper tickets can be used as backup during a disaster debris management mission if necessary. This documentation can be entered manually into the FASTweigh ADMS™ at a DMS inspection tower and are designated in the system as paper tickets.

The personnel required to implement the FASTweigh ADMS™ for a typical disaster debris management mission are as follows:

- DMS technical support team – one per site
- Field technical support team – one per 50 users
- Equipment certification manager – one per equipment certification site



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- Database and system administrator – one per mission
- Help desk attendant – one per mission available 24 hours/7 days a week

### E.6.3. ADMS PAST PERFORMANCE

Example projects for which the FASTweigh ADMS™ was, or is currently being, utilized in conjunction with similar requirements identified by Cities include the following:

| Event Name                                                              | Year           | # Records |
|-------------------------------------------------------------------------|----------------|-----------|
| Nuns, Tubs, Atlas, & Pocket Wildfires<br>Pacific Gas & Electric Company | 2017 - Ongoing | +10,500   |
| Hurricane Irma<br>Florida Department of Transportation                  | 2017 - Ongoing | +30,000   |
| Hurricane Irma<br>True North Emergency Management                       | 2017 - Ongoing | +51,000   |
| Hurricane Harvey<br>True North Emergency Management                     | 2017 - Ongoing | +4,000    |
| Wildfire Fuel Source Mitigation<br>Pacific Gas & Electric Company       | 2016 - Ongoing | +31,000   |
| Texas Flood Response<br>Harris County Flood Control District            | 2016           | 2,484     |
| Colorado Flood Response<br>Colorado Department of Transportation        | 2014           | 4,940     |
| Hurricane Isaac<br>Transport Tracking, LLC                              | 2012           | 14,439    |
| State of Alabama Tornado Outbreak<br>U.S. Army Corps of Engineers       | 2011           | ~150,000  |
| Joplin, Missouri EF-5 Tornado<br>Weston Solutions                       | 2011           | ~36,000   |
| Coal Fly Ash Release<br>Tennessee Valley Authority                      | 2008 - 2010    | ~108,000  |
| Lake Pontchartrain & Vicinity 109 Levee Work<br>BIS Services, LLC       | 2010           | 56,791    |
| West Bank & Vicinity 15A.2 Levee Work<br>Phylway Construction, LLC      | 2010           | 64,300    |
| Levee Rebuilding Project<br>Plaquemines Parish, Louisiana               | 2009           | 2,541     |

### E.6.4. ADMS TECHNICAL CAPABILITY

**Data Storage and Security:** All FASTweigh ADMS™ websites and data are hosted in the Microsoft Azure Cloud. The cloud maintains a diverse set of regulatory compliance protocols that adhere to the following:



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- ISO 27001/27002
- SOC 1/SSAE 16/ISAE 3402 and SOC 2
- Cloud Security Alliance CCM
- FedRAMP
- FISMA
- FBI CJIS (Azure Government)

Implementation of the FASTweigh ADMS™ begins with the equipment and personnel check-in process. Information regarding equipment and personnel assigned to a disaster debris management mission are verified, and individual identification numbers are assigned to equipment/personnel to facilitate activity monitoring and control. Ticket data is entered and stored on a laptop computer, and each record is simultaneously saved and transmitted via the Internet to an encrypted database server via https web services. When debris hauling operations commence, ticket data is collected and stored on a DMS tablet computer located in the inspection tower.

Data can be transmitted in real-time if cellular service is available or can be stored and batch uploaded once the portable tablet computer is connected to the internet. Data is stored on the hard drive of each DMS tablet computer until successful transmission of each record has been achieved. In addition, a backup copy of each record is stored on a removable SD card provided with each DMS tablet computer in the event of a system or hard drive failure.

**Data Collection and Ticketing:** The FASTweigh ADMS™ provides all of the core functionality required for an ADMS and uses encrypted 2D Quick Response Barcodes to transfer data. Each record includes an encrypted hash algorithm which is verified at the DMS to prevent unauthorized duplication of a QR Code ticket. The FASTweigh ADMS™ provides several advantages over similar smart card-based systems while accomplishing the necessary goals and objectives. These advantages include the following:

- More widely accepted and adapted technology
- More readily available and alternate choices of handheld and smartphone technologies
- Auditable paper trail not available with smart card ticketing
- Elimination of potential smart card read/write errors
- Equipment operator acceptance of physical load ticket

**Ticket Types:** The FASTweigh ADMS™ is designed specifically to process several ticket types including work order hauling (cubic yard or ton), right of entry tracking, hazardous trees, stumps, and individual items (white goods, boats, vehicles, etc.). Each individual module is specifically designed for the appropriate debris type, and handheld devices can be configured to support a single platform or include types of ticketing based on a quality control monitor's credentials. Modules for work order hauling, hazardous trees, stumps, and individual items can include picture documentation.

**Reporting and Controls:** The FASTweigh ADMS™ has the capability to share database records with stakeholders, contractors, and auditors via the internet. Data contained in the system is password protected; implements role-based access controls; and has viewing, printing, and reporting capabilities. Stakeholders are granted permissions that only allow them to review and print information specific to their needs.

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An independent Certified Public Accountant firm was engaged by P&J in 2011 to perform a system audit during operation of our ADMS that was deployed as part of the disaster debris management missions conducted for the 2011 Alabama tornado super-outbreak and the Joplin, Missouri tornado. The audit was performed to test the system's internal controls and develop improvement recommendations based on the findings. As a result, several routines are performed at an administrative level to further ensure the accuracy and reliability of system data. These routines include:

- Real time electronic queries and analysis to identify any errors that require correction prior to invoicing
- Identification of common errors and development of corrective recommendations
- Sampling of GPS locations and analysis
- 100% audit of equipment certifications
- Ticket batch reconciliations
- Maintenance of error logs

The database includes both billing and subcontractor payment rate schedules. In addition, the system maintains billing/payment cycle settings and contractor reconciliation dates.

**GIS Data and Embedded Analytics:** In addition to identifying the location latitude and longitude for each record, TAC Insight utilizes its own custom API's to geo-reference each load with the following information:

- Straight line miles to DMS
- Road miles to DMS (calculated by best route)
- Street address, city, county, zip code, and state

Several mapping visualizations are available including both Microsoft Bing and Microsoft Power BI Analytics mapping. These applications allow for custom query and mapping to identify load-out, hazardous tree, and DMS map visuals. The current version of the FASTweigh ADMS™ includes embedded report analytics that can provide executive level snapshots and data visualizations.

## E.7. SAFETY



### E.7.1. PROGRAM OVERVIEW

As a People First company guided by a commitment to care, safety is a shared value at P&J. It starts with our people and extends to property and the environment. This commitment to care is a fundamental cornerstone of all P&J projects and is shared by all P&J employees. We embrace individual accountability at all levels, but most importantly it starts with leadership. Our Chief Executive Officer has primary accountability for the safe execution of our work. This tone at the top is embraced throughout the company and ranks above all other aspects of our business, including schedule and production.

P&J implements a comprehensive safety program for the purpose of protecting our employees (including our subcontractors) and those of our clients and the general public. This program is based upon a series of policies, procedures, and processes developed from best practices and lessons learned derived from execution of hundreds of projects for commercial-sector and government-sector clients. P&J's

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safety program exceeds minimum Occupational Safety and Health Administration (OSHA) regulatory requirements, with particular emphasis on the OSHA standards promulgated in the Code of Federal Regulations Parts 1910 and 1926, in every area including written programs and worker training.

We systematically integrate safety into management and work practices at all levels inclusive of all subcontractors. The backbone of our safety approach is comprised of five core safety management functions: (1) define the work scope, (2) analyze the work hazards, (3) develop and implement controls to reduce the identified hazards, (4) perform work in compliance with hazard controls, and (5) provide feedback during and after work execution to accomplish continuous improvement. As an example of our efforts, P&J's workforce logged 8,638,084 man-hours without a lost-time injury between January of 2013 and November of 2016.

Policies and procedures associated with P&J's safety program which are utilized by all operating divisions within our organization are detailed within the corporation's Safety and Accident Prevention Program Manual. The contents of this manual include the following topics:

- Safety Culture and Policy
- Return to Work Policy
- Personnel Duties and Responsibilities
- Personnel Training
- Hazard Recognition, Evaluation, and Control
- Safe Work Practices
- Driver Safety Program
- Hearing Conservation Program
- Drug Free Workplace Program
- Accident Investigation, Reporting, and Medical Treatment Procedures
- Disease Transmission Prevention Plan
- Equipment Operator Qualification
- 3-Way Communication Campaign
- Serious Injuries & Fatalities Prevention

P&J's Safety Program is implemented throughout all operating divisions within our organization. The program is monitored by P&J's Vice President of Safety & Risk Management, Mr. Steve Thompson, who is supported by a staff of 23 full-time safety professionals that are each assigned responsibility for oversight of program implementation within specific operational divisions or regions, or for individual projects. The safety program group reports directly to the President and Chief Executive Officer of P&J. Any safety-related incident/event that occurs during job performance is immediately reported to Mr. Thompson who subsequently initiates an investigation of the incident/event and issues (if necessary) any required revision to safety program implementing procedures.

### CORE VALUES AND PRIORITIES

Our Core Values and Priorities – Integrity, Safety, Quality, and Production – guide our daily business practices. P&J is a People First company, and we hold safety as an imperative above all other objectives. A safe workplace and workforce are the only acceptable way to do business - and the only way to take care of the community, the people, and the environment. We carry this commitment with us as we pursue challenging projects.





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### E.7.2. IMPLEMENTATION APPROACH

Prior to initiation of jobsite activities, the Vice President of Safety & Risk Management oversees the preparation of a Site-Specific Safety and Health Plan that includes a completed Job Safety Analysis (JSA) checklist. The JSA is revised by the project safety manager during the duration of the project if any new or previously unidentified hazards are encountered. Please find an example of P&J's typical disaster response safety documents in Appendix II to this proposal. These documents will be tailored to the specific needs of the Cities.

- Accident Prevention Plan for Debris Management Activities
- Health and Safety Plan (HASP) for Debris Management Activities

A P&J safety manager, and supporting health and safety personnel, is present at the jobsite to oversee ongoing work activities and ensure compliance with all P&J and client safety requirements. The safety manager and supporting personnel conduct site-specific safety orientation training for all P&J and subcontractor personnel (if applicable) at the beginning of the project. This training includes a review of planned project operations, identification of hazardous conditions, and review of all applicable safety procedures.

During performance of the project, the safety manager in coordination with site superintendents/foremen conduct daily crew safety briefings to discuss the plan of day and to ensure that all workers are fit for duty. The safety manager conducts weekly tool box safety meetings for all on-site personnel to discuss a safety topic relevant to the project and to review any accidents or near misses that occurred during the previous week. Each of these meetings is documented on a toolbox safety meeting form which is prepared by the safety manager and signed by all attending personnel.

In addition to safety meetings, the safety manager conducts unannounced jobsite safety inspections to ensure that all safety policies and procedures are being followed, and regularly reviews project safety plans and procedures to ensure the protection of on-site personnel.

Any safety-related incidents/events that occur during job performance are immediately reported to the Vice President of Safety & Risk Management who subsequently initiates an investigation of the incident/event and prepares any required revision to the corporate safety program implementing procedures. P&J also maintains a safety committee chaired by the Vice President of Safety & Risk Management that meets on a regular basis to discuss and document safety trends and statistics associated with ongoing and recently completed projects, and to develop recommendations for improvement.

Accidents and incidents that occur on jobsites must be used as learning tools to prevent similar actions from recurring. A proper accident investigation is imperative to identifying the root cause of any occurrence. P&J has implemented an investigation strategy that includes items that are often not reported, such as near misses. Employees are educated on the importance of proper and timely reporting of all occurrences even when no damage or injury occurs, and how this reporting assists in providing a safer work environment. Despite being one of the early warning signs of a possible upcoming accident, near misses are often not properly reported or investigated. P&J has initiated a system for employees to report any and all near misses to site supervision for full investigation. The subsequent investigation documents actions that led up to the near miss, discussion of causal factors involved with the near miss,

and what actions need to be taken to ensure that the near miss will not occur in the future. Near misses are incorporated into trending analysis of incidents in an attempt to prevent future incidents. A summary of incidents and near misses are distributed to all levels of management on a weekly basis to assist in identifying problem areas related to employee safety.

### **E.7.3. PERSONAL PROTECTIVE EQUIPMENT**

P&J follows all OSHA and American National Standards Institute (ANSI) requirements for personal protective equipment (PPE) relative to the work type being performed. Our management team ensures that all PPE issued for each project meets both the client's requirements and P&J's internal standards. P&J provides all PPE to our employees at no cost and performs routine checks on functionality, performance, and recommended replacement intervals. The minimum PPE used by P&J employees consists of hard hats, safety toe work boots, ANSI-approved safety glasses, long pants, high visibility safety vests, and work gloves specific to a job task (leather, cut resistant, chemical resistant, etc.).

### **E.8. EMPLOYEE TRAINING PROGRAMS**

Training is the foundation of the P&J safety culture. As such, P&J is committed to providing the most up to date training for its employees, so they have the knowledge necessary to complete projects safely and maintain our "People First" approach. P&J maintains an effective employee training program and we track employee training certifications to ensure that required skill proficiencies are current. Minimum training requirements for all P&J field employees include the following:

- P&J General Safety Orientation
- CPR/First Aid (Supervisors)
- 30-Hour Occupational Safety and Health Administration (OSHA) Training (Supervisors)
- 10-Hour OSHA Training (Operators/Laborers)
- Electrical Hazard Awareness Training
- Hazard Communications

P&J also provides annual training to all personnel according to the worker's specific work process. Depending on the nature of the work, employees and subcontractors receive the following specific training:

- **Basic Requirements for all Supervisors:** OSHA 30 Hour – Within 90 Days, New Hire/Site Orientation, Hazcom/GHS, Standard Operating Procedures, Cutting Tool Training, Serious Incident and/or Fatality Training for JSA, Supervisor Training, Drug Free Workplace for Supervisors – Annual Training, Spotter Training, and FIT Today
- **Clearing and Tree Trimming/ROW Supervisor:** Normal Supervisory Training, Logging Training, Electrical Hazard Awareness Training (EHAT) and First Aid/CPR Trained
- **Basic Heavy Equipment Operator Clearing and Tree Removal:** OSHA 10 Hour, First Aid/CPR (for all clearing operators), New Hire Orientation, Hazcom/GHS, Mechanical Felling Training – 1910.266; Logging eTools, EHAT, Cutting Tool, and Spotter Training



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- **General Laborer:** OSHA 10 Hour, First Aid/CPR (For all Clearing operations), Logging Training (Clearing operations), New Hire/Site Orientation, Cutting Tool Training, Hazcom/GHS, and Spotter Training – Job Specific
- **Sawman (Qualified Feller):** OSHA 10 Hour, First Aid/CPR, New Hire/Site Orientation, Cutting Tool Training, Spotter Training, Hazcom/GHS, Chainsaw Qualification: Either internal qualification or NATS based qualification, Logging Training, and EHAT.
- **Over-the-Road Truck Driver:** New Hire/Site Orientation; Debris Hauling Safety Procedures; Verification of Medical Card, CDL, and Driver File

P&J began years ago to develop an innovative process for providing extensive training for both employees and subcontractors specifically for emergency/disaster response so that we stand ready to respond appropriately to each new mission. Disaster-specific training covers FEMA 325 Public Assistance Debris Management Guidelines, U.S. Army Corps of Engineers (USACE) concept of operations, USACE safety, and the FEMA Public Assistance program. This team training has augmented P&J's impressive response history.

Employees assigned to support a debris removal mission will receive or already have received the following training, as needed:

- Ongoing safety training and briefings to field personnel
- Specialized task training as appropriate. Examples of special training programs included in a debris management safety program include, but are not limited to:
  - Loading and Hauling of C&D and Vegetative Debris
  - Tree Trimming Operations (Select Tree Removal, Leaners, Hangers and Line Clearance Tree Trimming)
  - Debris Disposal Training to Include Site Set-Up and Maintenance, Vegetative Debris Grinding, Vegetative Debris Burning, Disposal Site Safety and Environmental Management
  - Residential Clean-Up Operations
  - Household Hazardous Waste - Separation Operations
  - Ineligible Waste Inspection Management
  - Project Asbestos Management
  - Traffic Control
  - Sand and Mud Operations
  - White Goods Transportation and Processing
  - Proper Work Zone Set-Up
  - Hazard Identification and Reporting Training
  - Electrical Hazard Awareness
  - Project Quality Assurance (Project Quality Assurance/Control Personnel)

No regulatory licenses are required to perform disaster debris removal services. However, P&J maintains a robust training program that ensures that our disaster debris management clients are provided with knowledgeable and capable project teams. In addition to the job-specific training explained previously, some of the industry-specific certifications held by our staff include the following:



- FEMA Emergency Management Institute Training:
  - FEMA 325, Public Assistance Debris Management Guide
  - E0202, Debris Management Planning
  - IS-100.b, Introduction to Incident Command System (ICS)
  - IS-200.b, ICS for Single Resources and Initial Action Incident
  - IS-230.d, Fundamentals of Emergency Management
  - IS-235.c, Emergency Planning
  - IS-700.a, National Incident Management System
  - IS-800.b, National Response Framework
- U.S. Army Corps of Engineers: Contractor Quality Control Certification

## E.9. QUALITY MANAGEMENT

### E.9.1. CORPORATE QUALITY PROGRAM

P&J believes that our long-term success can only be achieved by fully satisfying and striving to exceed our clients' expectations regarding the quality of our services and the timeliness and dependability of our delivery. Our goal is to achieve excellence through innovation, combined with a proactive and collaborative approach with our clients to ensure understanding of the services to be provided and the metrics of performance. In order to accomplish our goals, we maintain a quality management system (QMS) compliant with the International Organization for Standardization (ISO) 9001:2008 standard, and we work to continuously improve quality in our services through appropriate quality-enhancing techniques until the level of client satisfaction described is achieved.

### PROVEN QUALITY CONTROL

P&J maintains an established quality management system that is compliant with the International Organization for Standardization (ISO) 9001:2008 standard.

The purpose of our Quality Policy is to maintain an effective QMS that meets or exceeds client requirements, achieves a high level of client satisfaction, and maintains our reputation as a quality-oriented organization. This is achieved through implementation of the following:

- Managing and delivering services that are defect free and performed safely, on time, and within budget
- Maintaining personal contact with client representatives and engineers to actively address project issues and recommendations
- Developing relationships and partnering agreements with subcontractors and suppliers
- Promoting the use of local labor, subcontractors, and suppliers while monitoring their quality programs and performance
- Continually monitoring and analyzing performance to identify and implement process improvements
- Ensuring the competence, development, professionalism, and safety of our employees
- Recognizing the achievements of our staff and maximizing their potential
- Continually improving the effectiveness of our QMS
- Documenting lessons learned and applying them to future work
- Implementing and adhering to a framework of policies, procedures, and processes that comply with the requirements of the ISO 9001:2008 standard and applicable industry codes and regulations



# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB IX: PROJECT UNDERSTANDING & APPROACH

**Leadership and Top Management Commitment:**

Our Chief Executive Officer, President, and departmental and other managers responsible for Operations, Marketing, Safety, Purchasing, Human Resources, Quality Control, Information Technology, and Facilities comprise our corporate leadership. Each of the leaders in our organization is personally committed to the success of our QMS and take personal responsibility in the implementation, maintenance, enforcement, and improvement of our program.

**Client Management:** P&J has been very successful over our-year history in developing and retaining relationships with clients such as the USACE, Tennessee Valley Authority, and Duke Energy by conducting our work competently, safely, ethically, and with the highest quality standards achievable in our industry. We have established formal client satisfaction survey procedures to ensure that we receive adequate and representative feedback from clients in all of our five business markets. We seek and utilize the feedback of our clients to continuously improve and develop the quality of our work to meet and exceed our client's expectations.

**Training and Education:** P&J seeks to attract and retain the finest and highest quality talent available in the industry, whether they are seasoned professionals or industry beginners. To do so, we have established procedures for thoroughly vetting prospective employees and establishing training needs for career development. Our training programs are designed to develop the skills of the employee for their specific position and to provide opportunities for professional growth. We give our employees the tools and let them decide their path.

**Teamwork:** Whether it is one business market working with another business market, prime contractor to subcontractor, or joint venture relationship, we enter a project with the same overall goals: exceed client expectations, do it safely, do it ethically, and do it right the first time! We have over 1,200 employees and utilize the most qualified people to staff a project. We rely heavily upon each person to have good judgment, make good decisions, and to protect the interests of our clients and our company.

**People Management and Empowerment:** Our technical professionals enter projects with an understanding of the scope of services, goals, and objectives but are provided a degree of autonomy as it relates to the means and methods by which the work is accomplished. Our employees bring talents and skills to the table and are provided opportunities to provide innovation, alternatives, and options for improving processes.

### CORPORATE QUALITY IMPLEMENTATION PROCEDURES

Our QMS is augmented by 16 corporate quality implementation procedures (CQIPs) that establish guidance for how we operate as an organization. QMS CQIPs address the following topics:

1. Procedure Policy and Purpose
2. Control of Documents
3. Quality Records
4. Management Review
5. Contract Review and Closeout
6. Client Relations
7. Continual Improvement
8. Competency, Awareness, and Training
9. Control of Operations
10. Inspection, Measuring, And Test Equipment
11. Construction Control Plan Development
12. Purchasing
13. Inspection Process
14. Internal Quality Audits
15. Corrective and Preventive Action
16. Control of Nonconforming Construction

# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB IX: PROJECT UNDERSTANDING & APPROACH



**Supplier Partnership:** P&J engages many suppliers and subcontractors in the course of our work, many that have been long-term partners, suppliers, and service providers on projects throughout the country. We seek to engage the highest quality suppliers that share our tenacious pursuit of client satisfaction to ensure our shared successes.

**Quality Planning and Strategic Efforts:** As part of our QMS, we have developed procedures that are intended to ensure our thorough understanding of the work to be conducted, engage all disciplines in the planning and preparation of work, provide written guidance for planning document development, provide guidance for work inspection, and provide guidance for management of non-conforming construction. Our QMS procedures are the guidance used to ensure that we plan our work and work our plan... doing it right the first time!

**Process Management:** On the project level, project managers, superintendents, schedulers, estimators, quality control personnel, safety personnel, and project controls personnel share the responsibilities for maintaining the scope, schedule, and processes used for successful execution and completion of the work.

**Rewards and Recognition:** P&J has implemented an annual personnel evaluation program that is used to evaluate an employee's performance, determine opportunities for improvement, establish training requirements, and to provide merit increases, promotions, and incentives to our most valuable assets.

**Communication:** As an organization, we utilize three-way communication as an effective means of ensuring clear and concise understanding of directions, instructions, and requests. The method requires the first party to provide the direction to second party. The second party repeats the direction back to the first party to ensure understanding. The first party confirms that the second party understood the direction.

Information on our projects is communicated through written manuals, procedures, instructions, drawings, specifications, quality records, reports, etc., and through training, on-the-job instruction, meetings, and electronic media.

### ***E.9.2. PROJECT-SPECIFIC QUALITY MANAGEMENT FOR DEBRIS REMOVAL MISSIONS***

P&J's corporate quality standards and policies are ingrained into our key management and supervisory personnel and actively communicated with our project teams (including our client and their authorized representatives) at the start of the project. The project-specific quality control plan is regularly monitored and updated as needed throughout the project to address any project-specific issues that might arise.

A quality control monitor is assigned to each debris loading crew. The quality control monitor's duties include ensuring that project-specific debris from designated eligible areas is being removed; documenting the time, date, hauling vehicle information, and GPS location of the removed debris utilizing a handheld automated debris management system (ADMS) unit; and generating a load ticket populated with all of the project-specific information for the hauling unit driver to deliver to the approved DMS or final disposal facility. One quality control supervisor is provided for every eight quality control monitors. The quality control supervisor's duties include coordinating the implementation of the mission quality control program, assisting with development of task-specific quality control plans, ensuring that ADMS





# EMERGENCY DEBRIS HAULING & DISPOSAL

## TAB IX: PROJECT UNDERSTANDING & APPROACH

technology is properly deployed and functioning, and to serving as a liaison to the Cities and other City-designated quality representatives throughout the duration of the project.

P&J also regularly offers a USACE Contractor Quality Management training course to our employees, facilitated by a trainer who is authorized by the USACE to provide the course, to ensure that employees are familiar with current USACE quality standards.

### E.10. P&J CODE OF ETHICAL CONDUCT

P&J has established a formal policy to maintain the highest ethical standards for its employees, and to ensure compliance with all applicable laws, rules, and regulations. In order to ensure that P&J operates pursuant to this policy, the company has established a Code of Ethical Conduct which incorporates the following general implementation rules:

- All employees must comply with the Code of Ethical Conduct and any officer, director, or employee violating the Code will be subject to discipline which may include demotion or dismissal.
- All employees have a duty to report to the corporate compliance officer all suspected violations of the Code of Ethical Conduct or other potentially unethical behavior by anyone including officers, directors, employees, agents, clients, prime contractors, subcontractors, and suppliers.
- Employees in management positions are personally accountable for their own conduct and for the conduct of those that report to them. Management employees are expected to inform their direct reports about the Code of Ethical Conduct, and to take all necessary steps to ensure compliance with the Code.
- No employee has the authority to direct, participate in, approve, or tolerate any violation of the Code of Ethical Conduct.



# EMERGENCY DEBRIS HAULING & DISPOSAL

THE CITIES OF HOLLY HILL, SOUTH DAYTONA, AND NEW SMYRNA, FLORIDA

## Appendix I: Key Field Management & Resource Personnel Resumes

# Tommy Webster

## Contract Manager

Home Office: Knoxville, Tennessee

### Overall Experience

Mr. Webster has been employed by Phillips & Jordan since 2014 and offers over 30 years of construction experience, 17 years of which is related to disaster response and debris management. In 1999, he was the General Contractor in charge of the first Federal Emergency Management Agency (FEMA) Hazard Mitigation Elevation program in the United States. He has also served as project manager for multiple response and recovery projects, including disaster debris management missions, in response to a wide range of events across the nation including ice storms, hurricanes, flood events, wildfires, and environmental incidents.

Mr. Webster has worked in direct coordination with FEMA, local and state governments, public utilities, volunteer organizations, and the Departments of Transportation for North Carolina, Virginia, Florida, Texas, California, South Carolina, and Colorado. These engagements occurred during debris removal missions in order to aid in the overall recovery following disaster events, and to achieve maximum eligible reimbursement for clients. Mr. Webster is well versed in FEMA 325, FEMA Public Assistance Program and Policy Guide (PAPPG) regulations, applicable Code of Federal Regulations (CFR) guidelines, as well as being U.S. Army Corps of Engineers Construction Quality Management (CQM) for Contractors-certified. His responsibilities also include assisting contracted municipalities with the development of disaster preparedness plans, as well as developing and administering response and recovery training for these contracts.

### Notable Disaster Debris Management Missions

| Event Year                    | Project                                                                                   | Position           |
|-------------------------------|-------------------------------------------------------------------------------------------|--------------------|
| 2018                          | Hurricane Florence (NC)                                                                   | Operations Manager |
| 2015-Ongoing<br>Term Contract | Catastrophic Event Memorandum Account (CEMA) Expanded Wood Debris Management Program (CA) | Area Manager       |
| 2017                          | Hurricane Irma (FL)                                                                       | Contract Manager   |
| 2017                          | Hurricane Harvey (TX)                                                                     | Contract Manager   |
| 2016                          | Harris County Flood (TX)                                                                  | Project Manager    |
| 2015                          | Hurricane Joaquin (SC)                                                                    | Project Manager    |
| 2014                          | Williamsburg/Florence Co. Ice Storm (SC)                                                  | Operations Manager |
| 2013                          | Multiple County Flood (CO)                                                                | Operations Manager |
| 2010                          | Deepwater Horizon Oil Spill (MS & FL)                                                     | Operations Manager |
| 2008                          | Hurricane Ike (LA)                                                                        | Operations Manager |
| 2003                          | San Diego County Wildfire (CA)                                                            | Project Manager    |
| 2003                          | San Bernardino Wildfire (CA)                                                              | Project Manager    |



# Tommy Webster

## Contract Manager

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| Event Year | Project                        | Position        |
|------------|--------------------------------|-----------------|
| 2003       | Hurricane Isabel (NC)          | Project Manager |
| 2002       | Multiple County Ice Storm (NC) | Project Manager |

### Education

- High School Graduate

### Training and Certifications

- North Carolina General Contractor's License
- U.S. Army Corps of Engineers Construction Quality Management (CQM) for Contractors-Certified
- FEMA 325 Public Assistance Debris Management Guide
- FEMA E0202 Debris Management Planning Certified
- FEMA ICS-100 Incident Command System Certified
- FEMA ICS-200 Initial Action Incident Certified
- FEMA IS-800 National Response Framework Certified
- FEMA IS-700 National Incident Management System (NIMS)-Certified
- Qualified Technical Tree Safety Supervisor
- Electrical Hazard Awareness Training
- Occupational Safety and Health Administration (OSHA):
  - 40-Hour Hazardous Waste Operations Training
  - 30-Hour Training
- First Aid and CPR Training

# Eric Hedrick

## Project Manager

Home Office: Zephyrhills, Florida

### Overall Experience

Mr. Hedrick has been employed by Phillips & Jordan (P&J) since 1981 and offers 16 years of disaster response and debris management experience. This experience includes segregation, removal, and disposal activities relating to complex debris streams on both the public right of way and private property. Most of Mr. Hedrick's debris management experience has been on U.S. Army Corps of Engineers (USACE) projects pursuant to indefinite delivery/indefinite quantity contract structures. As operations manager on these projects, Mr. Hedrick had overall accountability for operations, safety, and quality and has demonstrated qualifications to manage complex contract and subcontract structures in high profile settings.

Since 2015, Mr. Hedrick has been P&J's program manager for the Pacific Gas & Electric Company Hazardous Tree Program. The scope of this work has included managing high hazard trees on public and private property and has involved removal and disposal, (primarily through beneficial reuse) of large volumes of debris in Northern and Central California. This work began in 2015 following Butte Fire response and has expanded to include 10 additional wildfire response missions in addition to ongoing wildfire fuels reduction work. Mr. Hedrick has directed these high-profile missions under intense public and regulatory scrutiny and is uniquely qualified to manage the statement of work included in this solicitation.

### Notable Disaster Debris Management Missions

| Event Year | Project                                            | Position           |
|------------|----------------------------------------------------|--------------------|
| 2018       | Camp Wildfire (CA)                                 | Operations Manager |
| 2018       | Carr Wildfire (CA)                                 | Operations Manager |
| 2018       | Mendo Complex Wildfire (CA)                        | Operations Manager |
| 2018       | Ferguson Wildfire (CA)                             | Operations Manager |
| 2018       | Accelerated Wildfire Risk Reduction (AWRR) Program | Operations Manager |
| 2017       | Hurricane Irma (FL)                                | Project Executive  |
| 2017       | Hurricane Harvey (TX)                              | Project Executive  |
| 2017       | Detwiler Wildfire (CA)                             | Operations Manager |
| 2017       | Atlas Wildfire (CA)                                | Operations Manager |
| 2017       | Tubbs Wildfire (CA)                                | Operations Manager |
| 2017       | Nuns Wildfire (CA)                                 | Operations Manager |
| 2017       | Redwood Valley Complex Wildfire (CA)               | Operations Manager |
| 2017       | Pocket Wildfire (CA)                               | Operations Manager |

# Eric Hedrick

## Project Manager

| Event Year                    | Project                                                                                         | Position                |
|-------------------------------|-------------------------------------------------------------------------------------------------|-------------------------|
| 2016                          | Harris County Flood (TX)                                                                        | Project Executive       |
| 2015-Ongoing<br>Term Contract | Catastrophic Event Memorandum Account<br>(CEMA) Expanded Wood Debris Management<br>Program (CA) | Operations Manager      |
| 2015                          | Butte Wildfire (CA)                                                                             | Program Manager         |
| 2014                          | Williamsburg/Florence Co. Ice Storm (SC)                                                        | Project Executive       |
| 2011                          | Spring Tornado Outbreak (AL)                                                                    | Operations Manager      |
| 2005                          | Hurricane Katrina (LA, MS, & AL)                                                                | Operations Manager      |
| 2005                          | Hurricane Rita (LA)                                                                             | Operations Manager      |
| 2005                          | Hurricane Dennis (FL)                                                                           | Operations Manager      |
| 2004                          | Hurricane Ivan (AL)                                                                             | Operations Manager      |
| 2001                          | 9/11 Forensic Recovery (NY)                                                                     | Quality Control Manager |

### Education

- High School Graduate

### Training and Certifications

- USACE CQM Certified
- USACE Safety Training
- Federal Emergency Management Agency 325: Public Assistance Debris Management Guide
- Occupational Safety and Health Administration 30-Hour
- Safe Land Training
- First Aid and CPR Training
- State of Georgia National Pollutant Discharge Elimination System Qualified



# Dudley Orr

## Project Manager

Home Office: Knoxville, Tennessee

### Disaster Experience

Mr. Orr has been employed by Phillips & Jordan (P&J) since 1995 and offers 21 years of disaster response and debris management experience. In addition to his duties as a vice president of P&J, Mr. Orr coordinates disaster response activities and serves as an operations/project manager for disaster debris management missions. His responsibilities in the role of project manager have included executive level management of debris collection and reduction operations; interfacing with stakeholder representatives in support of operational goals; and acting as liaison between P&J and federal, state, and local government officials. Mr. Orr has supported disaster debris management missions related to hurricanes, rockslides, and tornados.

### Notable Disaster Debris Management Missions

| Event Year | Project                          | Position           |
|------------|----------------------------------|--------------------|
| 2017       | Hurricane Irma (FL)              | Project Manager    |
| 2016       | Hurricane Matthew (SC)           | Project Executive  |
| 2013       | U.S. Highway 441 Rockslide (NC)  | Project Executive  |
| 2011       | Spring Tornado Outbreak (AL)     | Executive Manager  |
| 2009       | I-40 Rockslide (NC)              | Operations Manager |
| 2005       | Hurricane Katrina (LA, MS, & AL) | Operations Manager |
| 2005       | Hurricane Rita (LA)              | Operations Manager |
| 2005       | Hurricane Wilma (FL)             | Operations Manager |
| 2004       | Hurricane Charley (FL)           | Operations Manager |
| 2004       | Hurricane Frances (FL)           | Operations Manager |
| 2004       | Hurricane Jeanne (FL)            | Operations Manager |
| 2003       | Hurricane Isabel (NC)            | Operations Manager |
| 2002       | Hurricane Lili (LA)              | Operations Manager |
| 1996       | Hurricane Fran (NC)              | Operations Manager |

### Education

- Bachelor of Civil Engineering, University of Tennessee
- Master of Business Administration, University of Tennessee

# Dudley Orr

## Project Manager

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### Training and Certifications

- Federal Emergency Management Agency (FEMA) Incident Command System (ICS) 100: Introduction to ICS
- FEMA/ICS 200: ICS for Single Resources and Initial Action Incidents
- FEMA/ICS 700: National Incident Management System (NIMS), An Introduction
- Occupational Safety and Health Administration (OSHA) 10-Hour Training
- First Aid and CPR Training

# Edd Satterfield

## Operations Manager

Home Office: Knoxville, Tennessee

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### Overall Experience

Mr. Satterfield offers 21 years of disaster response and debris management experience. In addition to managing highway, land slide, reclamation, and land clearing projects, he has worked as a supervisor, project manager, and operations manager on numerous disaster recovery projects following ice storms, hurricanes, and tornadoes. His responsibilities in the role of operations manager have included coordination of mission operations, development of mission-specific plans, identification of debris management sites, preparation of mission progress reports, performance of daily planning meetings, compliance with contract requirements and specifications, and mission liaison to stakeholder representatives. Mr. Satterfield is Federal Emergency Management Agency (FEMA) Incident Command System (ICS)-Compliant.

### Notable Disaster Debris Management Missions

| Event Year | Project                           | Position           |
|------------|-----------------------------------|--------------------|
| 2016       | Hurricane Matthew (SC)            | Operations Manager |
| 2016       | Harris County Flood (TX)          | Operations Manager |
| 2014       | City of Burlington Ice Storm (NC) | Operations Manager |
| 2011       | City of Joplin Tornado (MO)       | Operations Manager |
| 2011       | Hurricane Irene (VA)              | Operations Manager |
| 2009       | I-40 Rockslide (NC)               | Operations Manager |
| 2005       | Hurricane Katrina (LA, MS, &AL)   | Area Manager       |
| 2004       | Hurricane Frances (FL)            | Project Manager    |
| 2004       | Hurricane Charley (FL)            | Project Manager    |
| 2004       | Hurricane Ivan (AL)               | Project Manager    |
| 2003       | Hurricane Isabel (NC)             | Project Manager    |
| 1999       | Hurricane Floyd (NC)              | Supervisor         |
| 1998       | Hurricane Bonnie (NC)             | Supervisor         |
| 1996       | Hurricane Fran (NC)               | Supervisor         |

### Education

- High School Graduate

### Training and Certifications

- FEMA/ICS 100: Introduction to Incident Command System (ICS)
- FEMA/ICS 200: ICS for Single Resources and Initial Action Incidents



# Edd Satterfield

## Operations Manager

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- FEMA/ICS 700: National Incident Management System (NIMS), An Introduction
- FEMA 325: Public Assistance Debris Management Guide
- Federal Contracting Basics, Operating Practices in Contract Administration, and Associate's Certificate in Project Management (ESI International / George Washington University)
- Estimating Earthwork Construction, Construction Estimating Institute
- U.S. Army Corps of Engineers (USACE), Construction Quality Management (QCM) Training
- USACE, Safety Training

*NOTE: Mr. Satterfield was previously employed by Phillips & Jordan from 1994 – 2016. In the event of a large-scale disaster, he can be called upon to assist our disaster response operations team as needed.*

# Heath Stone

## Operations Manager

Home Office: Knoxville, Tennessee

### Overall Experience

Mr. Stone has been employed by Phillips & Jordan since 2013 and offers two years of disaster response and debris management experience. Mr. Stone plays several roles at Phillips & Jordan including logistics chief, lead event coordinator, and marketing representative. His responsibilities in the role of operations manager have included coordination of mission operations, development of mission-specific plans, identification of debris management sites, preparation of mission progress reports, performance of daily planning meetings, compliance with contract requirements and specifications, and mission liaison to stakeholder representatives. Mr. Stone is Federal Emergency Management Agency (FEMA) Incident Command System (ICS)-Compliant.

### Notable Disaster Debris Management Missions

| Event Year | Project                                    | Position           |
|------------|--------------------------------------------|--------------------|
| 2017       | Hurricane Irma (FL)<br>Hillsborough County | Operations Manager |
| 2017       | Hurricane Irma (FL)<br>Town of Belleair    | Operations Manager |
| 2017       | Hurricane Irma (FL)<br>Kenneth City        | Operations Manager |
| 2017       | Hurricane Irma (FL)<br>Pinellas Park       | Operations Manager |
| 2014       | Williamsburg/Florence Co. Ice Storm (SC)   | Project Manager    |

### Education

- Bachelor's Degree, Kinesiology, University of Tennessee

### Training and Certifications

- FEMA/ICS 100: Introduction to Incident Command System (ICS)
- FEMA/ICS 200: ICS for Single Resources and Initial Action Incidents
- FEMA/ICS 700: National Incident Management System (NIMS), An Introduction
- First Aid and CPR Training

# William L. Goodgine

## Operations Manager

Home Office: Sonora, California

### Overall Experience

William Goodgine has been employed by Phillips & Jordan since 2012. Mr. Goodgine currently serves as an operations manager in support of the Disaster Response Division. In compliance with federal grant requirements, he has supported extensive hazardous tree removal work in California following drought and wildfire conditions, as well as supported debris management efforts in Texas following Hurricane Harvey. Prior to disaster response work, Mr. Goodgine provided logistical support to the Oil & Gas Division in North Dakota. He has a strong background in project management and leadership, having served in various roles oversees from 2004-2011 supporting Operation Iraqi Freedom in close coordination with the U.S. Department of State, U.S. Army Corps of Engineers, U.S. Department of Defense, and multiple civilian contractors and subcontractors.

### Notable Disaster Debris Management Missions

| Event Year | Project                                                          | Position           |
|------------|------------------------------------------------------------------|--------------------|
| 2017       | Hurricane Harvey (TX)<br>Harris County Flood Control District    | Operations Manager |
| 2015       | Calaveras County Hazardous Tree Removal (CA)<br>Calaveras County | Operations Manager |
| 2015       | Wildfire Mitigation (CA)<br>Pacific Gas & Electric               | Area Manager       |

### Training and Certifications

- Federal Emergency Management Agency (FEMA) Training:
  - IS-100.b, Introduction to Incident Command System, ICS-100
  - IS-200.b, ICS for Single Resources and Initial Action Incident, ICS-200
  - IS-230.d, Fundamentals of Emergency Management
  - IS-235.c, Emergency Planning
  - IS-700.a, National Incident Management System (NIMS)
  - IS-800.b, National Response Framework
- Occupational Safety & Health Administration (OSHA): 10-Hour and 30-Hour
- Other Training: North American Training Solutions (NATS), Qualified Technical Tree Safety Supervisor Course
- Standard First Aid and CPR Training

### Education

- Stratford Career Institute, Business Management Distance Learning Diploma
- Starkville High School, Starkville, MS



# Alan Carver

## Operations Manager

Home Office: Robbinsville, North Carolina

### Overall Experience

Mr. Carver offers five years of disaster response and debris management experience. Mr. Carver has supported extensive disaster debris removal work in compliance with federal grant requirements in the role of project manager including a significant project with Volusia County, Florida following Hurricane Irma. Mr. Carver also has a strong background in emergency management, having previously been employed for seven years by the U.S. Forest Service performing firefighting and suppression. He also has solid experience in project management on construction projects where he supported projects for the Department of Transportation, the Federal Highway Administration, and the U.S. Forest Service.

### Notable Disaster Debris Management Missions

| Event Year | Project                                                                                 | Position                       |
|------------|-----------------------------------------------------------------------------------------|--------------------------------|
| 2017       | Hurricane Irma (FL)<br>Volusia County                                                   | Project Manager                |
| 2005       | Hurricane Katrina (LA)<br>Cameron Parish, Vermillion Parish, and City<br>of New Orleans | Monitor and Demolition Manager |
| 2005       | Hurricane Katrina (AL)<br>Choctaw and Sumter Counties                                   | Project Manager                |
| 1999       | Hurricane Floyd (NC)<br>City of Wilmington                                              | Quality Control Monitor        |
| 1996       | Hurricane Fran (NC)<br>City of Raleigh                                                  | Quality Control Monitor        |

### Education

- High School Graduate

### Training and Certifications

- North Carolina Professional Land Surveyor L-2969
- Certified Level 2 Erosion Control Supervisor – North Carolina Department of Transportation (NCDOT)
- Federal Emergency Management Agency (FEMA) Training:
  - FEMA 325 – Public Assistance Management Guide
  - FEMA 202 – Debris Management

# Alan Carver

## Operations Manager

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- Occupational Safety & Health Administration (OSHA):
  - 30-Hour OSHA Training
  - 40-Hour Hazardous Waste and Emergency Response (HAZWOPER)
- First Aid and CPR Training

*NOTE: Mr. Carver was previously employed by Phillips & Jordan. In the event of a large-scale disaster, he can be called upon to assist our disaster response operations team as needed.*

# Rex Wilson

## Area/Sector/Zone Manager

Home Office: Robbinsville, North Carolina

### Disaster Experience

Mr. Wilson has been employed by Phillips & Jordan since 2006 and offers 11 years of disaster response and debris management experience. He has worked in a variety of positions during disaster debris management missions for hurricanes; winter storms in Oklahoma, Kentucky, and New York; tornadoes in Alabama, Missouri, and Kentucky, a flood event in North Dakota, and beach restoration following the British Petroleum Deepwater Horizon oil spill. His responsibilities in the role of area manager have included coordination of mission operations within assigned areas, assistance with development of task-specific operational and geographic area management plans, preparation of task progress reports, supervision of crew foremen, and implementation of assigned quality control requirements.

### Notable Disaster Debris Management Missions

| Event Year                    | Project                                                                                   | Position        |
|-------------------------------|-------------------------------------------------------------------------------------------|-----------------|
| 2017                          | Hurricane Harvey (TX)                                                                     | Field Manager   |
| 2016                          | Harris County Flood (TX)                                                                  | Project Manager |
| 2015-Ongoing<br>Term Contract | Catastrophic Event Memorandum Account (CEMA) Expanded Wood Debris Management Program (CA) | Area Manager    |
| 2015                          | Butte Wildfire (CA)                                                                       | Area Manager    |
| 2013                          | Multiple County Flood (CO)                                                                | Area Manager    |
| 2012                          | Hurricane Sandy (NY)                                                                      | Area Manager    |
| 2012                          | West Liberty Tornado (KY)                                                                 | Area Manager    |
| 2011                          | Hurricane Irene (VA)                                                                      | Area Manager    |
| 2011                          | Spring Tornado Outbreak (AL)                                                              | Area Manager    |
| 2011                          | City of Joplin Tornado (MO)                                                               | Area Manager    |
| 2010                          | Deepwater Horizon Oil Spill (MS & FL)                                                     | Area Manager    |
| 2008                          | Hurricane Gustav (LA)                                                                     | Area Manager    |
| 2008                          | Hurricane Ike (LA)                                                                        | Area Manager    |
| 2007                          | Cherokee County Ice Storm (OK)                                                            | Project Manager |
| 2006                          | City of Buffalo Ice Storm (NY)                                                            | Area Manager    |
| 2004                          | Hurricane Ivan (AL)                                                                       | Zone Manager    |

### Education

- High School Graduate



# Rex Wilson

## Area/Sector/Zone Manager

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### Training and Certifications

- Electrical Hazard Awareness Training
- Hazard Communication
- Viper Fire Safety Training
- Chainsaw/Tree Felling
- Logging Training
- Occupational Safety and Health Administration (OSHA)
  - 30-Hour Instructor Training
  - 40-Hour Hazardous Waste and Emergency Response (HAZWOPER)
- U.S. Army Corps of Engineers (USACE) Construction Quality Management (CQM) Training
- First Aid and CPR

# Roger Hatfield

## Area/Sector/Zone Manager

Home Office: Zephyrhills, Florida

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### Overall Experience

Mr. Hatfield has been employed by Phillips & Jordan (P&J) since 2016 and offers two years of disaster response and debris management experience. Mr. Hatfield supported P&J's disaster response efforts following Hurricane Irma in Pinellas County, Florida for the Cities of Pinellas Park and Kenneth City and the Town of Belleair as an area manager. Mr. Hatfield also serves as a construction foreman for the Water Resources Division overseeing project quality control, safety, regulation compliance, personnel management, and project controls. Mr. Hatfield has a strong background in supervision, construction, and mining and held an Emergency Medical Technician (EMT) certification for 25 years.

### Notable Disaster Debris Management Missions

| Event Year | Project                                                | Position     |
|------------|--------------------------------------------------------|--------------|
| 2017       | Hurricane Irma (FL)<br>Town of Belleair                | Area Manager |
| 2017       | Hurricane Irma (FL)<br>City of Kenneth City            | Area Manager |
| 2017       | Hurricane Irma (FL)<br>City of Pinellas Park,          | Area Manager |
| 2009       | Severe Winter Storm and Snowstorm (WV)<br>Mingo County | Area Manager |

### Education

- High School Graduate

### Training and Certifications

- Occupational Safety & Health Administration (OSHA): OSHA 10-Hour Training and Globally Harmonized System (GHS) Hazard Communication (HAZCOM) Training
- U.S. Department of Labor Mine Safety and Health Administration (MSHA): Instructor and Entry Training
- Surface Mine Foreman S-4145-06
- Surface Coal Miners L1863
- EMT Mining M-020686
- P&J Training: Cutting Tool Training, Electrical Hazard Training, Spotter Training, Supervisor Training
- Standard First Aid and CPR Training

# Kurt Keith

## Area/Sector/Zone Manager

Home Office: Zephyrhills, Florida

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### Overall Experience

Mr. Keith has been employed by Phillips & Jordan (P&J) since 2015 and offers one year of disaster response and debris management experience. Mr. Keith supported P&J's disaster response efforts following Hurricane Irma in Pinellas County, Florida for the Cities of Pinellas Park and Kenneth City and the Town of Belleair as an area manager. Mr. Keith also serves as an area manager for P&J's Power Generation Division which provides land clearing, earthwork, substation construction, access road construction, underground utilities, and other site work for power line installations. In this role he is responsible for project controls, safety, quality control, cost control, schedule management, and overall project and personnel management.

### Notable Disaster Debris Management Missions

| Event Year | Project                                      | Position     |
|------------|----------------------------------------------|--------------|
| 2017       | Hurricane Irma (FL)<br>Town of Belleair      | Area Manager |
| 2017       | Hurricane Irma (FL)<br>City of Kenneth City  | Area Manager |
| 2017       | Hurricane Irma (FL)<br>City of Pinellas Park | Area Manager |

### Education

- University of South Florida, Coursework Completed in Secondary Science Education, 1982-1983
- Polk Community Collage Associate of Arts in Secondary Science Education, 1982

### Training and Certifications

- State of Florida Certified General Contractor
- American Traffic Safety Services Association (ATSSA): Advanced Maintenance and Traffic Certification (MOT)
- Florida Department of Environmental Protection (DEP): National Pollutant Discharge Elimination System Certification
- Georgia Soil and Water Conservation Commission (GASWCC): Georgia Soil and Water Conservation Training
- Design Build Institute of America (DBIA): Certified Professional
- Occupational Safety & Health Administration (OSHA): 30-Hour Training
- Electrical Hazards Awareness Program (EHAP) Certification
- Standard First Aid and CPR Training



# Dustin Haunhorst

## Site Safety and Health Officer

Home Office: Knoxville, Tennessee

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### Overall Experience

Mr. Haunhorst has been employed by Phillips & Jordan since 2004 and offers 13 years of disaster response and debris management experience. Serving as a lead safety manager, Mr. Haunhorst has performed site safety inspections and monitored site operations to ensure compliance with employee safety requirements and environmental regulations for various projects located throughout the Southeast and Mid-Atlantic regions of the United States. Mr. Haunhorst served as the lead safety manager for a large tree removal project in California and was responsible for the daily monitoring of operations including subcontractor safety meetings, incident and injury/illness reporting, and monitoring of damage claims. Mr. Haunhorst also served as the lead safety manager for disaster debris management missions implemented in response to several hurricanes. His responsibilities for these missions included daily safety monitoring of operations and personnel; interface with the U.S. Army Corps of Engineers, Occupational Safety and Health Administration (OSHA), and Federal Emergency Management Agency inspectors; and new employee safety orientation and job specific training.

### Notable Disaster Debris Management Missions

| Event Year | Project                          | Position            |
|------------|----------------------------------|---------------------|
| 2017       | Hurricane Irma (FL)              | Lead Safety Manager |
| 2016       | Harris County Flood (TX)         | Lead Safety Manager |
| 2015       | Butte Wildfire (CA)              | Lead Safety Manager |
| 2012       | Hurricane Sandy (NY)             | Lead Safety Manager |
| 2012       | West Liberty Tornado (KY)        | Lead Safety Manager |
| 2011       | Hurricane Irene (VA)             | Lead Safety Manager |
| 2011       | Spring Tornado Outbreak (AL)     | Lead Safety Manager |
| 2011       | City of Minot Flood (ND)         | Lead Safety Manager |
| 2011       | City of Joplin Tornado (MO)      | Lead Safety Manager |
| 2008       | Hurricane Ike (LA)               | Lead Safety Manager |
| 2007       | Cherokee County Ice Storm (OK)   | Lead Safety Manager |
| 2006       | City of Buffalo Ice Storm (NY)   | Lead Safety Manager |
| 2005       | Hurricane Katrina (LA, MS, & AL) | Lead Safety Manager |
| 2005       | Hurricane Wilma (FL)             | Lead Safety Manager |
| 2005       | Hurricane Dennis (FL)            | Lead Safety Manager |
| 2004       | Hurricane Ivan (AL)              | Lead Safety Manager |

# Dustin Haunhorst

## Site Safety and Health Officer

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### Education

- Bachelor's Degree, Environmental and Hazardous Materials Management, University of Findlay

### Training and Certifications

- Permit-Required Confined Space Entry
- 16-Hour Mine Safety and Health Administration Training
- General Employee Training for Department of Energy Sites
- Confined Space Monitor/Instrumentation Training
- Traffic Control Supervisor
- Occupational Safety and Health Administration (OSHA):
  - Supervisor Hazardous Waste/Response Certification
  - 40-Hour Hazardous Waste/Response Certification
  - 30-Hour Training
  - 8-Hour Supervisory Training
  - OSA 8-Hour Annual Refresher Courses in Hazardous Waste Operations
- First Aid and CPR Training

# Gene Taylor

## Field Safety Manager

Home Office: Knoxville, Tennessee

### Overall Experience

Mr. Taylor has been employed by Phillips & Jordan (P&J) since 2007 and offers nine years of disaster response and debris management experience. He was hired as a field safety manager responsible for oversight of construction, highway, landfill, and pipeline projects. From January 2004 to January 2007, Mr. Taylor served as chief of safety, New Orleans District, U.S. Army Corps of Engineers. During the Hurricane Gustav and Ivan recovery efforts, Mr. Taylor served as a site safety and health officer working out of the U.S. Army Corps of Engineers Recovery Field Office, Mobile, Alabama. When Hurricane Katrina impacted Louisiana, he was appointed as chief of safety, U.S. Army Corps of Engineers Recovery Field Office, Baton Rouge, Louisiana, which later also included recovery efforts for Hurricane Rita. He served in that capacity for 11 months before returning to his duties at the New Orleans District Office. Prior to working for the U.S. Army Corps of Engineers, Mr. Taylor worked for the U.S. Navy for 16 years in several safety positions which included safety manager (public works center) and safety specialist (chief of naval education and training).

During his employment with P&J, Mr. Taylor has served as the incident command center safety officer for recovery efforts related to the British Petroleum Deepwater Horizon oil spill and served as safety manager for the tornado recovery efforts in Alabama where he supervised 56 field safety personnel (including 10 area safety managers). Mr. Taylor was appointed as senior safety manager for P&J in August 2011 and is responsible for all aspects of field safety associated with company operations.

### Notable Disaster Debris Management Missions

| Event Year | Project                               | Position                    |
|------------|---------------------------------------|-----------------------------|
| 2013       | US 441 Rockslide (NC)                 | Site Safety Manager         |
| 2011       | Spring Tornado Outbreak (AL)          | Safety Manager              |
| 2010       | Deepwater Horizon Oil Spill (MS & FL) | Safety Manager              |
| 2008       | Hurricane Gustav (LA)                 | Safety Manager              |
| 2008       | Hurricane Ike (LA)                    | Safety Manager              |
| 2005       | Hurricane Katrina (LA)                | Chief of Safety, RFO USACE  |
| 2005       | Hurricane Rita (LA)                   | Chief of Safety, RFO USACE  |
| 2004       | Hurricane Ivan (AL)                   | Field Safety Officer, USACE |



# Gene Taylor

## Field Safety Manager

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### Education

- Master's Degree, Occupational Safety and Health Management, Columbia Southern University
- Bachelor's Degree, Occupational Safety and Health Management, Columbia Southern University

### Training and Certifications

- American Society of Safety Engineers: Certificate in Safety Management
- Institute for Safety and Health Management: Certified Safety and Health Manager (Certificate #1695)
- International Association of Safety, Health, and Environmental Professionals (IASHEP):
  - Certified EM-385-1-1 Safety and Health Manager
  - Certified Safety, Health, and Environmental Administrator
  - Certified Safety, Health, and Environmental Professional
  - Certified Safety, Health, and Environmental Manager Trainer
  - Certified Excavation and Trenching Specialist
  - Advisory Board
  - Member
- National Safety Management Society; Institute for Safety and Health Management - Member
- Occupational Safety and Health Administration (OSHA): Authorized Construction Trainer - Southeastern OTI Education Center

# Wade Cutshaw

## Field Safety Manager

Home Office: Robbinsville, North Carolina

### Overall Experience

Mr. Cutshaw has been employed by Phillips & Jordan (P&J) since 2003 and offers four years of disaster response and debris management experience. He currently serves as a site safety officer for P&J and is responsible for the implementation and management of site safety program requirements including performance of daily safety meetings and preparation of safety documentation. In addition to fulfilling the role of site safety officer during disaster debris management missions, Mr. Cutshaw has served as a supervisor, foreman, and/or heavy equipment operator for heavy civil, land clearing, and dam rehabilitation projects on an as needed basis. His responsibilities in the role of field safety manager have included coordination of field safety programs; assistance with development of task-specific and/or site-specific health and safety plans and activity hazard analyses; and performance of training, inspections, and accident/incident investigations.

### Notable Disaster Debris Management Missions

| Event Year | Project                                    | Position       |
|------------|--------------------------------------------|----------------|
| 2017       | Hurricane Irma (FL)<br>Hillsborough County | Safety Manager |
| 2017       | Hurricane Irma (FL)<br>Pinellas Park       | Safety Manager |
| 2017       | Hurricane Harvey (TX)                      | Safety Manager |
| 2011       | Spring Tornado Outbreak (AL)               | EH&S Manager   |
| 2010       | Deepwater Horizon Oil Spill (MS & FL)      | EH&S Manager   |

### Education

- High School Graduate

### Training and Certifications

- First Aid/ CPR/ Bloodborne Pathogen Certified
- Occupational Safety and Health Administration (OSHA) 510- and 30-Hour Construction
- Excavation Competent Person
- Logging Training
- Mine Safety and Health Administration Part 46 New Miner
- Electrical Hazard Awareness
- Globally Harmonized System Hazard Communication
- Rigging and Crane Signal
- Chainsaw Operation

# Steve Thompson

## Corporate Environmental, Safety & Health Manager

Home Office: Knoxville, Tennessee

### Overall Experience

Mr. Thompson has been employed by Phillips & Jordan (P&J) since 1990 and offers 21 years of disaster response and debris management experience. He is responsible for the overall management of P&J's health and safety program, develops and administers policies and procedures regarding employee safety, investigates project accidents and develops preventative measures, and monitors safety programs implemented by subcontractors. Mr. Thompson has served as the lead environmental, safety & health manager or program manager on nearly every significant natural or man-made disaster since 1994. Mr. Thompson has conducted disaster recovery preparedness training for the U.S. Army Corps of Engineers and was an active participant in the EM 385-1-1 Safety and Health Manual revisions related to emergency recovery. He also served as a peer review expert for the National Institute for Occupational Safety and Health Emergency Responders Health Monitoring and Surveillance Project.

### Notable Disaster Debris Management Missions

| Event Year | Project                                  | Position        |
|------------|------------------------------------------|-----------------|
| 2018       | Hurricane Florence (NC)                  | ES&H Manager    |
| 2017       | Hurricane Irma (FL)                      | ES&H Manager    |
| 2017       | Hurricane Harvey (TX)                    | ES&H Manager    |
| 2016       | Hurricane Matthew (SC)                   | ES&H Manager    |
| 2016       | Harris County Flood (TX)                 | ES&H Manager    |
| 2015       | Butte Wildfire (CA)                      | ES&H Manager    |
| 2014       | Williamsburg/Florence Co. Ice Storm (SC) | ES&H Manager    |
| 2014       | City of Burlington Ice Storm (NC)        | ES&H Manager    |
| 2013       | Multiple County Flood (CO)               | ES&H Manager    |
| 2013       | U.S. 441 Rockslide (NC)                  | ES&H Manager    |
| 2012       | Hurricane Sandy (NY)                     | ES&H Manager    |
| 2011       | Hurricane Irene (VA)                     | Program Manager |
| 2011       | Spring Tornado Outbreak (AL)             | ES&H Manager    |
| 2011       | City of Joplin Tornado (MO)              | ES&H Manager    |
| 2010       | Deepwater Horizon Oil Spill (MS & FL)    | ES&H Manager    |
| 2008       | Hurricane Gustav (LA)                    | Program Manager |
| 2008       | Hurricane Ike (LA)                       | Program Manager |
| 2005       | Hurricane Katrina (LA, MS, & AL)         | ES&H Manager    |
| 2004       | Hurricane Frances (FL)                   | ES&H Manager    |



# Steve Thompson

## Corporate Environmental, Safety & Health Manager

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| Event Year | Project                     | Position               |
|------------|-----------------------------|------------------------|
| 2004       | Hurricane Jeanne (FL)       | ES&H Manager           |
| 2004       | Hurricane Charley (FL)      | ES&H Manager           |
| 2004       | Hurricane Ivan (AL)         | ES&H Manager           |
| 2001       | 9/11 Forensic Recovery (NY) | Project Safety Manager |

### Education

- Bachelor of History, University of Tennessee

### Training and Certifications

- Certified Work Zone Traffic Control Supervisor
- Excavation Competent Person Training - Trainer/Instructor
- Permit Required Confined Space Training - Trainer/Instructor
- Fall Protection Training - Trainer/Instructor
- Line Clearance, Tree Trimming, Electrical Hazard Awareness Program Training - Trainer/Instructor
- Hazard Communication "Right to Know" Instructor
- Lockout/Tagout Training/Instructor
- Occupational Safety and Health Administration (OSHA):
  - 40-hour Hazardous Waste Operations and Emergency Response
  - 1926 10-hour Construction Safety Training
- First Aid/CPR/Blood Borne Pathogens
- Site Sense Behavioral Safety
- Department of Energy Safety Health and Radiological Protection

# Clint Stephens

## Lead Contract Administrator

Home Office: Knoxville, Tennessee

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### Overall Experience

Mr. Stephens has been employed by Phillips & Jordan since 2005 and offers 12 years of disaster response and debris management experience. He is responsible for the financial aspects of contract administration. Relative to disaster debris management missions, Mr. Stephens manages all administrative aspects including contract compliance, data processing, reporting, audit response, billing, and subcontractor payments. Mr. Stephens has supported disaster debris management missions related to hurricanes, tornadoes, and a coal fly ash release.

### Notable Disaster Debris Management Missions

| Event Year                 | Project                                                                                   | Position                            |
|----------------------------|-------------------------------------------------------------------------------------------|-------------------------------------|
| 2018                       | Camp Wildfire (CA)                                                                        | Contract Manager                    |
| 2018                       | Carr Wildfire (CA)                                                                        | Contract Manager                    |
| 2018                       | Mendo Complex Wildfire (CA)                                                               | Contract Manager                    |
| 2018                       | Ferguson Wildfire (CA)                                                                    | Contract Manager                    |
| 2018                       | Accelerated Wildfire Risk Reduction (AWRR) Program                                        | Operations Manager                  |
| 2016                       | Harris County Flood (TX)                                                                  | Contract Specialist                 |
| 2017                       | Detwiler Wildfire (CA)                                                                    | Contract Manager                    |
| 2017                       | Atlas Wildfire (CA)                                                                       | Contract Manager                    |
| 2017                       | Tubbs Wildfire (CA)                                                                       | Contract Manager                    |
| 2017                       | Nuns Wildfire (CA)                                                                        | Contract Manager                    |
| 2017                       | Redwood Valley Complex Wildfire (CA)                                                      | Contract Manager                    |
| 2017                       | Pocket Wildfire (CA)                                                                      | Contract Manager                    |
| 2016                       | Harris County Flood (TX)                                                                  | Project Executive                   |
| 2015-Ongoing Term Contract | Catastrophic Event Memorandum Account (CEMA) Expanded Wood Debris Management Program (CA) | Contract Manager                    |
| 2015                       | Butte Wildfire (CA)                                                                       | Contract Specialist/Project Manager |
| 2014                       | Williamsburg/Florence Co. Ice Storm (SC)                                                  | Contract Specialist                 |
| 2013                       | Multiple County Flood (CO)                                                                | Contract Specialist                 |
| 2012                       | Hurricane Sandy (NY)                                                                      | Contract Administrator              |
| 2011                       | Hurricane Irene (VA)                                                                      | Contract Specialist                 |
| 2011                       | Spring Tornado Outbreak (AL)                                                              | Contract Specialist                 |
| 2010                       | Deepwater Horizon Oil Spill (MS & FL)                                                     | Contract Specialist                 |

# Clint Stephens

## Lead Contract Administrator

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| Event Year | Project                        | Position               |
|------------|--------------------------------|------------------------|
| 2009       | Coal Fly Ashe Release (TN)     | Contract Specialist    |
| 2008       | Hurricane Gustav (LA)          | Contract Administrator |
| 2008       | Hurricane Ike (LA)             | Contract Administrator |
| 2007       | Cherokee County Ice Storm (OK) | Contract Administrator |

### Education

- Bachelor of Accounting, University of Tennessee
- Master of Corporate Income Taxation, University of Tennessee

### Training and Certifications

- Federal Emergency Management Agency 325: Public Assistance Debris Management Guide
- Disaster Administration
- Dispute Resolution
- U.S. Army Corps of Engineers Construction Quality Management (CQM) for Contractors-Certified





# EMERGENCY DEBRIS HAULING & DISPOSAL

THE CITIES OF HOLLY HILL, SOUTH DAYTONA, AND NEW SMYRNA, FLORIDA

## Appendix II: Sample Accident Prevention Plan and Health and Safety Plan



# **Sample Accident Prevention Plan and Health and Safety Plan for Debris Management Activities**

Prepared for  
Phillips & Jordan, Inc.  
by  
Eugene Taylor, MS, CSHM  
Director, EH&S Compliance

Version 1.0

## **PLAN CONTENTS**

### **Accident Prevention Plan for Debris Management Activities.....Section 1**

- Statement of Safety and Health Policy
- Scope and Applicability of the Plan
- Site Description
- Administration and Organization
- Hazard Assessments
- Emergency Action and Evacuation Plan
- Safety and Health Training
- Hazard Communication
- Accident Investigation
- Site Hazards

### **Health and Safety Plan for Debris Management.....Section 2**

- Introduction and Scope for Site Safety and Health Plan
- Site Control
- Activity Hazard Analyses (AHAs)
- Hazard Control Program
- Respiratory Protection Program
- Communication and Accident Prevention

### **Crew Metric Form..... Appendix 1**

## **PLAN APPLICABILITY**

This plan is applicable to all response activities related to debris management work performed by Phillips & Jordan and all subcontractors. Elements of the plan are intended to be a starting point for the identification, evaluation, and mitigation of hazards unique to each project response. Where these elements cannot be implemented, alternate controls and Best Management Practices have been identified in this plan. We believe these guidelines are helpful in the development and implementation of an effective Accident Prevention Plan (AAP) and Health and Safety Plan (HASP).

This plan is considered a living document. As such, Phillips & Jordan reserves the right to amend this plan at any time, especially after a thorough risk assessment is performed relative to unique considerations of the work to be performed.



# SECTION 1

## ACCIDENT PREVENTION PLAN FOR DEBRIS MANAGEMENT



VERSION 1.0

This Accident Prevention Plan has been written for the use of employees and subcontractors on this project. The information contained in this document is furnished pursuant to certain requirements of the Contract Specifications and may be reviewed for the sole purpose of evaluating its acceptability for use on the referenced Contract. The requirements of this plan are in addition to the requirements of the Phillips & Jordan *Safety and Accident Prevention Program Manual (June 2012)*. All information contained herein and its use, disclosure or duplication by any means is prohibited without the express written permission of the author.

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Eugene Taylor, MS, CSHM  
Director, EH&S Compliance  
Preparer

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Site Safety & Health Officer

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Project Manager

**EMERGENCY PHONE NUMBERS**

| Contact Information                                  | Email                                                    | Direct/Cellular |
|------------------------------------------------------|----------------------------------------------------------|-----------------|
| Eugene Taylor, MS, CSHM<br>Director, EH&S Compliance | <a href="mailto:etaylor@pandj.com">etaylor@pandj.com</a> | 865.310.8767    |
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|                                                      |                                                          |                 |



## **1. STATEMENT OF SAFETY AND HEALTH POLICY**

This Accident Prevention Plan (APP) defines general applicability and responsibilities with respect to compliance with health and safety programs associated with the recovery work as a result of natural and man-made disasters. Safety awareness combined with safe working conditions and safe work habits can in fact achieve the fulfillment of our safety commitment. Superintendents and foremen will enforce these safety rules; instruct personnel in performing duties in a safe manner; put personnel to work in places only when sure that no dangerous conditions exist; instruct new personnel in regard to these safety rules and conduct weekly safety/tool box talks.

## **2. SCOPE AND APPLICABILITY OF THE PLAN**

This plan covers environmental, safety and health issues related to debris management activities. This plan will cover the debris management associated with natural and man-made disasters and associated clean-up activities. All personnel on site, contractors, and subcontractors, involved in this project shall be informed of the site emergency response procedures and any fire, explosion, safety or health hazards on the project.

During the development of this plan, consideration was given to current safety standards as defined by the Occupational Safety and Health Administration (OSHA), and the National Institute for Occupational Safety and Health (NIOSH) and the Phillips & Jordan *Safety and Accident Prevention Program Manual (June 2012)* (provided as an attachment to this plan)

## **3. SITE DESCRIPTION**

The project site will be anywhere within the boundaries of the Cities, as directed, within their areas of responsibility and management to include roadways, right of ways (ROW), and certain waterways.

## **4. ADMINISTRATION AND ORGANIZATION**

The purpose of this document is to provide an outline of the safety policies, procedures, and corporate guidelines promulgated by Phillips & Jordan and intended to further amplify and augment the requirements set forth in the federal, state, local, project requirements under which the contractor is to prosecute the work.

The APP will be updated by the Project Safety Manager Designee utilizing appropriate resources. The APP will be available for employee reference at various locations on the job site and in the specific area. The APP will be available to all subcontractors upon request.

Specific hazards are highlighted which are associated with individual elements of the types of processes performed during, or are relevant to, construction. This APP endeavors to encompass all facets of the work without simply restating federal regulations. The APP also endeavors to identify the scope of the Project's operations and to correlate the hazards identified in the plan with specific operations.

### **4.1 DUTIES AND RESPONSIBILITIES**

Phillips & Jordan, hereinafter referred to as "the Prime Contractor", is responsible for the work and oversees all operations on the Contract. Subcontractors are specifically directed to perform all their operations in accordance with all applicable Federal, State, Local, and project requirements. In the event the Prime Contractor discovers operations which are not in conformance with applicable regulations, the Prime Contractor will inform the subcontractor verbally and/or via written notification that they must perform the work in accordance with the regulations. If a subcontractor continues to perform the work in violation, additional measures will be taken which may include removal from the project.

As noted above, the APP will be located at the Prime Contractor emergency operations field office and any area offices for anyone to review for guidance. However, it is the responsibility of the subcontractor to ensure that the workers under their employ are aware of the hazards on the site. The Prime Contractor shall require all on-site Prime Contractor personnel, regardless of position, and each subcontractor to attend a pre-mobilization meeting for the purpose of site-orientation, schedule coordination, and activity hazard analysis to ensure full understanding of this plan and Phillips & Jordan safety requirements. The Prime Contractor shall require, and assist in the development of, an activity hazard analysis specific to the task(s) to be performed by each subcontractor. The activity hazard analysis shall be reviewed and approved by the Project Safety Manager Designee prior to the commencement of each subcontractor's work. Subcontractor's shall be responsible for orienting their employees to the site configuration, reviewing general safety requirements as outlined in the APP and reviewing task specific safety requirements as outlined in their activity hazard analysis. Each subcontractor shall be responsible for providing employees with the appropriate training and personal protection equipment (PPE) necessary to perform their intended task(s). Subcontractors, including all supervisory personnel, ground personnel, truck drivers and any other crafts, are required to attend the "tool-box" talks and encouraged to provide insight on aspects of a particular operation. The Prime Contractor believes that the experienced worker can provide the most relevant instruction on the dangers associated with an individual task. The Project Safety Manager Designee shall be responsible for ensuring subcontractor compliance with all state, local, and federal regulations. The Prime Contractor shall host a mandatory monthly subcontractor site coordination meeting to review compliance of ongoing as well as upcoming subcontractor activities. Key sub-contractor personnel, as identified by the Project Manager and/or the Project Safety Manager Designee, must attend.

For protection of both the Prime Contractor and the project, the Prime Contractor discourages visitors from entering the work site. Since the site is an ever-changing assemblage of workers, materials and equipment, the presence of anyone not intimately involved with the daily operations of the site shall not be allowed in the area for their own protection unless authorized and escorted by a project representative.

#### 4.2 PROJECT PERSONNEL

Safety is the responsibility of everyone involved with the project at all levels. However, certain key individuals have recognized specific roles. Upon award of contract, resumes and qualifications of designated safety personnel will be submitted separately. The following is a list of personnel assigned to this project:

| Title                                                          | Name |
|----------------------------------------------------------------|------|
| Project Manager                                                |      |
| ES&H Representative                                            |      |
| Site Safety & Health Officer (Project Safety Manager Designee) |      |

All subcontractors are subject to the safety requirements of this project.

#### 5.0 HAZARD ASSESSMENTS

Safety inspections will be a routine and integral part of this plan and will be carried out at several different levels. The designated Project Safety Manager Designee will ensure that

regular inspections are conducted.

### **Activity Hazard Analysis**

The Prime Contractor shall utilize task-specific activity hazard analysis (AHA) to identify and control the hazards associated with the work to be performed. An AHA shall be completed, approved, and reviewed with employees prior to the commencement of each specific task, including subcontractor operations. All employees shall be trained in basic hazard identification techniques and empowered to notify supervision of the existence of any hazards in the workplace. The Prime Contractor, and subcontractors employed by the Prime Contractor, shall employ administrative, engineering, and personal protective measures to eliminate and/or control workplace hazards. Supervisors shall be responsible for the continuous monitoring of work operations and individual employee activities. Supervisors shall be empowered to ensure safety compliance and to implement corrective actions and/or disciplinary measures. Completed AHA's for anticipated tasks are located in Sections 2 and 3 of this plan.

Hazards associated with these tasks are addressed under various subheadings. These hazards must be considered when planning the work and should be made known to all site personnel. Proper education on safe practices and procedures will minimize the injury and/or property damage potential of the listed hazards. It is important that supervisors review these hazards with their crews and safeguard workers, visitors, and subcontractors from them.

### **Pre-construction Safety Checklist**

- Review plans and specifications, type of work
- Applicable safety standards - OSHA, state, local
- Review special safety requirements for each activity – Activity Hazard Analysis (AHA)
- Review traffic control requirements
- Review and accept Subcontract Safety and Health Program

### **Insurance Review**

- Subcontractor's scope of work, certificate of insurance, limits
- Pre-job planning and safety meeting considerations

### **Exposure to Public: Present and Future**

- Proximity of operations to children and general public; schools, playgrounds, parks, churches, residential areas, hospitals, commercial or business areas, etc.
- Maintenance of protection during non-working hours and in adverse weather
- Consider "attractive nuisances" caused by excavations, water holes, pipes, ladders, scaffolds, heavy equipment, etc.

### **Adjacent Property**

- Proximity, type and values of adjacent property exposures, potential for business interruption
- Trespassing - employees, material, supplies, equipment operations, spoil disposal, parkways, fences, sidewalks driveway, etc.
- Safe procedures for installing and removing temporary support systems
- Effects of weather on various phases of project (Snow, ice, rain, wind, floods etc.)



- Employees shall be reminded through toolbox talks of the importance of good housekeeping procedures when working so closely to adjacent properties.

### Housekeeping Practices

- Material storage
- Equipment - trucks, knuckle booms, equipment yards, security, parking, etc.
- Job layout - clean up procedure, traffic patterns
- Adjacent work in progress - other contract work
- Employees shall be reminded through toolbox talks of the importance of good housekeeping procedures when working so closely to adjacent properties.

### 5.1 EMPLOYEE INVOLVEMENT IN HAZARD IDENTIFICATION

The safety and health of Phillips & Jordan's and our subcontractors' employees are of utmost concern. It is imperative that all employees follow safe practices and procedures while at work.

Each employee shall receive an overview of the general hazards associated with this particular project prior to working on the project in their new-hire orientation session. Task-specific hazards and recommended controls as identified in the AHA process shall be reviewed with all involved employees prior to the start of a particular operation in the forum of a toolbox safety meeting. The Prime Contractor shall encourage the active involvement of its employees in hazard identification and correction through regular participation in weekly toolbox safety meetings.

Employees will report all unsafe conditions and acts and near misses to their foreman or supervisors through verbal communication. An open line of communication will always be maintained for employees.

### 5.2 PERSONAL PROTECTIVE EQUIPMENT

Due to the nature of construction activities in general, PPE is often the most feasible exposure control for employees. The following is a list of general safety rules as they relate to construction activities. Many of these topics are discussed in details in further subheadings. The following is the Personnel Protection Equipment Hazard Assessment that all employees must follow:

- All personnel, visitors, and vendors shall wear hard hats at all times to include inside the cab of equipment. Hard hats shall meet specifications contained in American National Standards Institutes Safety Requirements for Industrial Head Protection
- Safety glasses with side shields or wrap around protection shall be 100% of the time while on any work site. Additional protection including goggles and face shields may be required for operations involving flying debris, chemical splashes and welding, use of chain saws, etc. The Project Safety Manager Designee shall determine the specific protection to be worn.
- High visibility safety vests and or clothing with reflective stripes shall be worn by all personnel at all times, including during safety meetings held outdoors. Class 2 or 3 retro-reflective vests consistent with the Manual on Uniform Traffic Control Devices (MUTCD) are the only vests permitted.
- Hearing protection in the form of ear muffs or foam earplugs shall be worn in all designated high noise locations. Other materials should never be inserted into your ear. Where hearing protection is required, these areas shall be posted.

- Safety boots with 6 inch leather uppers meeting the requirement of American National Standard Institute (ANSI) Z-41 (1999). Personnel using chain saws shall wear Kevlar lined boots. Tennis shoes or similar type footwear shall not be permitted. This policy applies to employees, guests, visitors, and vendors.
- Leather work gloves shall be worn when handling debris, rough and abrasive materials, concrete, and other abrasive materials that may cause injury to the hands or when the work subjects hands to lacerations, puncturing or burns. Additional hand protection may be designated by the Project Safety Manager Designee, job superintendent or foreman. Leg Protectors shall be worn while using chain saws.
- Minimum clothing requirements are long pants and a shirt with a minimum four-inch sleeve

### 5.3 GENERAL SAFETY RULES

General safety rules are outlined in the project AHA's and further defined by the Prime Contractor's safety program.

- All accidents or injuries, no matter how minor, must be reported to the foreman or superintendent for immediate treatment or first aid care to prevent serious infection or complication. No matter how minor in nature, a written accident report is to be completed and forwarded to the Project Safety Manager Designee within 8 hours of notification of the incident. A verbal notification shall be provided to the Project Safety Manager Designee immediately.
- Employees are cautioned about the danger of loose clothing, rings, bracelets, and jewelry around moving equipment. Loose hair and dangling jewelry must be restrained.
- Fall protection for heights greater than six feet requires proper guard rails, toe boards and proper flooring except when proper precautions such as lifelines with harnesses, barricades, etc., have otherwise been made.
- Gasoline is prohibited for cleaning of equipment or tools. Small quantities of gasoline shall be transported only in approved metal safety containers. All engines must be shut off when refueling unless provided otherwise in the original manufacturer's manual. No Smoking rules shall be observed in posted areas. Use of plastic gas cans for any purpose is prohibited.
- Traffic vests (Type 2 or 3), or other suitable garments marked with retro-reflective or high visibility material of the same rating, shall be worn by workers at all times when in work zones.
- Fire extinguishers shall have an ABC rating and shall be located in close proximity of flammable material and gases and shall be present on all transport vehicles, construction equipment and in company trucks. Daily inspection of fire extinguishers is mandatory to determine proper charge by the user. Damaged or discharged extinguishers shall be removed from service immediately and sent out for service – a replacement shall be installed immediately. Annual inspection by a competent inspector of all rechargeable units shall be performed.
- Compressed fuel gas and oxygen shall be separately secured and stored in racks twenty feet or more apart with a cover that protects them from direct sun light. All hoses and fittings shall be checked for wear and leaks. Treat all empty cylinders as if they were full and mark them "MT".
- The storage, transportation and use of flammable, combustible, or corrosive materials shall

be conducted in accordance with pertinent local, state, and federal regulations. In addition, all necessary permits for such shall be obtained.

- Seat belts shall be worn when operating equipment or in vehicles. No more than one person, the operator, shall ride in or on equipment or in vehicles unless the equipment/vehicle has seats and seat belts to accommodate the riders.
- Reverse signal alarms shall be audible over surrounding noise for a distance of 25 feet. If the reverse signal alarm becomes disabled, the equipment shall be immediately shut down until repaired.
- When equipment is left unattended, is not in use and/or is subject to sudden lowering, such as backhoes, loaders, etc., all implements shall be grounded, the brake engaged and the equipment shift mechanism shall be placed in the “park” or “neutral” position and the equipment shall be secured. Keys shall not be left in equipment that is unattended. Maintenance work on such equipment shall not begin until all movable components are secured and energy sources are locked out.
- Company vehicles and/or equipment shall not be operated by unauthorized personnel.
- Company vehicles cannot be left in idle mode or with the keys in the ignition if the driver will be farther than 5’ from the vehicle.
- Passengers are not allowed to ride in the bed of pickups.
- Personal vehicles are allowed only in designated areas.
- Hand tools shall only be used for their intended purpose. All damaged tools or worn parts shall be reported to the foreman for replacement or repair. All required guards shall be affixed to hand tools during operation.
- Inoperative tools, vehicles, and safety devices shall be tagged as faulty to prevent further use and removed from service.
- Unshored trenches or excavations greater than four feet in depth shall not be entered unless a ladder is available every 25 feet for means of egress and exit. All trenches over 5 feet shall either be shored or sloped (benching is not permitted) or a trench box shall be used. All trenches shall be inspected daily by a competent person. Evidence of competency must be available.
- No employee shall remove a cover, guardrail, or barricade from any opening without an alternative plan for protection of all persons.
- Employees are not permitted to use or possess any intoxicants or drugs on this project or any property or equipment/vehicles associated with this project or to be under the influence of any intoxicants or drugs.
- Tools, equipment, machinery, and work areas shall be maintained in a clean and safe manner. Defects and unsafe conditions should be reported to your foreman.
- Nails shall be removed or bent over on disassembled lumber immediately.
- Horseplay, including reckless driving of vehicles or equipment, will not be tolerated.
- Proper lifting procedures (back as straight as possible and with knees bent) should be practiced. If the load is too heavy to lift safely, get help.
- Electric power operated tools shall be equipped with three-wire cord having the ground wire permanently connected to the tool frame and means for the grounding the other end or be of



the double insulated type and permanently labeled as "Double Insulated".

- Any employee observing an unsafe practice or condition shall immediately report the unsafe practice or condition to his immediate foreman and superintendent.
- All protruding rebar or similar shall be protected to prevent employees from impalement.
- Posted safety rules and safety signs shall not be removed except under management's authorization. Only authorized personnel shall install or remove posted signage.

#### 5.4 RESPIRATORY PROTECTION

Respiratory protection is not anticipated as necessary for use as defined by the Scope of Work. If the Certified Industrial Hygienist (CIH) determines that respiratory protection is needed for any particular aspect of work, use of respirators shall be in accordance with Section 6.0.K of the Phillips & Jordan *Safety and Accident Prevention Program Manual (June 2012)* and specific requirements specified by the CIH.

#### 5.5 NOISE CONTROL & HEARING PROTECTION

The Prime Contractor acknowledges the hazards associated with construction related noise to its employees and subcontractor employees. The Prime Contractor is committed to safeguarding workers from high noise levels as well as mitigating the nuisance factor to abutters.

The Prime Contractor and all subcontractors will provide noise protection for employees whenever the noise level exceeds 90 dB for an eight-hour average. Noise levels will typically be determined by measuring the noise on the A-scale of a standard sound level meter at slow response. If the instrument is not capable of logging data for a time weighted, use formula as listed in 29 Code of Federal Regulations (CFR) 1926.52(d)(2).

If employee noise exposure exceeds 90 dBA, the Prime Contractor and all subcontractors will implement engineering, administrative and/or personal protective equipment control as is appropriate. When feasible, engineering controls will be the first choice for noise reduction. Some of the options include:

- Distance equipment/source from employees
- Provide/ensure mufflers on equipment are working properly.
- Place sound barriers/curtains/blankets around equipment/source

Engineering and administrative controls may be used to limit employee exposure via equipment design, job rotation and/or limiting employee exposure to excessive noises.

Hearing protective devices include ear muffs (banded and helmet mounted) and inserts (disposable and corded). Employees exposed to noises louder than 90 dB are required to wear one of these two devices. Combining both earmuffs and inserts will typically add 3-8 dB of protection to the rating of the higher device (consult manufacturer for exact Noise Reduction Rating [NRR]). Activities that require hearing protection are (but not limited to):

- Power saws (circular, concrete, air)
- Powder activated equipment
- Open cab construction equipment

#### 5.6 FIRE PROTECTION/FIRE PREVENTION

Class A - Ordinary combustible materials, wood, paper, rubbish

Class B - Flammable liquids, greases, oils, paints gasoline

Class C - Electrical equipment (energized)

To use, direct at the base of the fire and sweep slowly until all the fire is contained and then put out. Continue to use and coat all areas so as to prevent the fire from starting up again.

On this project all fire extinguishers shall be of Dry Chemical Type rated ABC and sized per application.

- All construction equipment and transport vehicles shall have an ABC fire extinguisher on board.
- Smoking shall be prohibited at or in the vicinity of operations which constitutes a fire hazard and shall be conspicuously posted.
- Additional fire extinguishers shall be added in areas where welding, cutting or burning is taking place for the purpose of a fire watch. All fire extinguishers shall be conspicuously posted with proper signage.
- Users shall inspect extinguishers in their area prior to commencing work.
- Extinguishers on site shall be inspected by a competent person on a monthly basis and inspections shall be documented.
- Extinguishers on site shall be inspected, serviced and certified at least annually by a competent third party.
- Damaged or discharged extinguishers shall be tagged and removed from service immediately. A replacement shall be installed and a rotation of service will be conducted on a monthly basis.

## 5.7 DEBRIS CHIPPING AND GRINDING

If applicable, grinding of vegetative debris will be by means of small to medium commercial grinders at designated points to reduce the vegetation. It is possible that smaller chip-grinders could be utilized to grind in-place vegetative debris. Where grinding operations are permitted and established, access control points and boundaries will be established to limit personnel in the area. As a minimum, only grinding operations personnel will be permitted within 200' of grinding operations while grinding is in progress.

### 5.7.1 Vegetation Staging

Vegetation piles staged for chipping will be limited to a height of 20' at any given point. The length of piles shall not exceed 300' and a fire control zone of 8' shall be maintained at all times. It is not anticipated piles will ever exceed this size.

### 5.7.2 Chip Management

Once the vegetation has been reduced to chips, chip piles shall be limited to no higher than 20' and shall be monitored while in piles to ensure that the chips do not combust through internal heat transfer

## 5.8 HOUSEKEEPING

Poor housekeeping on construction projects may cause unsafe working conditions such as tripping hazards and potential fire hazards. The Superintendent shall plan his housekeeping program at the start of the project and assign responsibilities for clean up and removal of debris to the foremen for his/her work area and all other parties involved in the project. The following housekeeping rules shall be enforced:

- Subcontractors are responsible under their contractual obligations for clean-up and disposal of construction debris and/or equipment servicing debris, resulting from their work activities.
- Plan and schedule the emptying of rubbish containers. Full containers will be emptied promptly.
- Hoses, extension cords, welding leads, etc., will not be laid on the ground in occupied areas outside of construction areas. If possible, such lines will be strung overhead.
- Combustible or flammable debris will be cleaned up and disposed on a regular basis. Accumulations of this type of debris are prohibited.
- Other construction debris generated from construction activities will be cleaned up and disposed on a regular basis as necessary.
- Walkways, aisles, stairways, ladder ways, ramps, doorways, entrances will be kept clear of debris at all times.
- Employee lunch areas, shanties, storerooms, field offices, and entrances will be provided with trash receptacles or other debris containers. All trash barrels shall be equipped with rodent proof covers and emptied on a regular basis to reduce the potential for rodents and fire hazards.
- Where containers for debris are not readily available, debris must be placed into isolated piles ready for disposal rather than left scattered and strewn about the work site.
- Oil and grease spills shall be cleaned up at once. All spills, regardless of size, shall be reported to the supervisor immediately. Spill containment materials shall be available in all zones for immediate containment of spills.

## 5.9 FALL PROTECTION

Fall protection is required whenever a worker is 6 feet or more above a lower surface except on those vehicles and equipment exempted under the OSHA standard. Fall protection must be provided for employee exposure to unprotected sides and edges, leading edges, hoist areas, holes, form work and reinforcing steel, ramps, runways, and other walkways or excavations.

The Project Safety Manager Designee shall consult with project engineers to determine if the walking/working surfaces on which the employees are to work have strength and structural integrity to support employees safely.

If the employee is exposed to falling objects, the Prime Contractor and/or subcontractor will implement one of the following:

- Toeboards, screens, or guardrails to prevent objects from falling from higher levels
- Canopy the structure and keep potential fall objects far enough from the edge of the higher level so that those objects would not go over the edge if they were accidentally displaced
- Barricade the area to which the objects could fall, prohibit the employees from entering the barricaded area, and keep objects that may fall far enough away from the edge of a higher level so that those objects would not go over the edge if they were accidentally displaced

## Fall Protection Systems

The Prime Contractor and its subcontractors shall provide and install fall protection systems as necessary to protect workers from falls over six feet in height. **The Prime Contractor recognizes that fall hazards are extremely serious in the construction industry and has a zero tolerance policy for violations of the six-foot rule.** The following is a list of systems that



may be incorporated into the Work:

- Guardrails
- Safety Net Systems
- Personal Fall Arrest Systems
- Position Device Systems
- Warning Line Systems
- Aerial Lifts
- Personnel Baskets
- Scaffolds
- Ladders

The Prime Contractor and subcontractors shall strive to utilize passive fall protection systems whenever possible and revert to personal fall arrest systems only when necessary. Hazards associated with working at heights shall be addressed in a task specific manner via AHA's.

If elevating work platforms are used as observation towers, positioning lanyards shall be used with fall protection harness systems to prevent those on the platform from crawling on the top rail of falling from the platform. Double lanyards may be necessary. Lanyards shall be attached to the attachment points provided on the work platforms.

### Training

Where fall protection is used, all affected employees, including subcontractor employees, shall be provided training in the requirements of the standard and proper use, care and maintenance of fall protection equipment. The employee shall also be trained to recognize those hazards of falling and the procedures to be followed in order to minimize these hazards. Employees required to don personal fall arrest equipment shall be trained on the proper fitting, use, care, and inspection of the equipment.

The Project Superintendent and/or the Project Safety Manager Designee shall review all fall protection systems to ensure the safety of the employee. Employees shall inspect all equipment before use and report any problems/defects to their supervisor.

If elevated work platforms are used as observation points, all personnel who must occupy the platform, including subcontractors and government personnel, shall be instructed in the proper use of the platform and the use of fall protection systems applicable to the platform. Fall protection systems shall be provided to and worn by such personnel prior to accessing the work platform.

### 5.10 COLD STRESS MONITORING PLAN

Hypothermia is also considered a medical emergency and requires immediate medical attention. If workers exhibit symptoms of hypothermia, call 911 and take the following immediate first aid measures:

- Get the person indoors.
- Remove any wet clothing and dry the person off, if needed.
- Warm the person's trunk first, not hands and feet. Warming extremities first can cause shock. Warm the person by wrapping them in blankets or putting on dry clothing. Do not immerse in warm water. Rapid warming can cause heart arrhythmia.
- If using hot water bottles or chemical hot parka, wrap them in cloth first. Do not apply directly to the skin.
- Begin cardiopulmonary resuscitation (CPR) if necessary and continue until emergency medical personnel arrive or the person begins breathing.

- If the person begins breathing and remains conscious, give them a warm drink. Avoid caffeine or alcohol.
- Once the body temperature begins to rise, keep the person dry and wrapped in a warm blanket or similar. Wrap the person's head and neck as well.
- Do not leave the person until emergency medical personnel arrive.

## **6.0 EMERGENCY ACTION & EVACUATION PLAN**

The Emergency Action plan shall address the coordination and implementation of emergency response for all project areas. The Prime Contractor shall coordinate emergency response with the state and local fire, police, and emergency medical services (EMS). Appropriate regulatory agencies will also be involved. Procedures shall address the handling of general evacuation of the work site, fire, and confined space rescue, personal injury, explosion, bomb threats, severe weather, public demonstrations, damage or interruption of utilities, excavation collapse, equipment incidents or other catastrophic events.

The Project Safety Manager Designee shall establish a specific response location for each of the project work areas to which emergency response personnel shall be directed. If emergency response is required and a 911 call is made, the crew leader shall post a flag person at the response location to meet the emergency personnel and escort them directly to the incident scene. This procedure will greatly reduce confusion about where the response should be and shall expedite the arrival of the emergency personnel and equipment where they are needed.

Crews shall use radio and cellular phone communication to notify the workforce of the situation and assign response duties as well as to call for emergency response.

The crew chief of each crew shall have a copy of this emergency action & evacuation plan as well as the location of medical facilities for the area.

### **6.1 WORK SITE EVACUATION**

In the event that a work site evacuation is required, the Project Safety Manager Designee and/or Project Superintendent will notify all employees via cell phone, hand held radios and/or air horns. Employees will be told where to meet and a head count will be taken to account for all employees. Any subcontractors on the job will be notified to take similar actions as required. As the site configuration changes, employees will be periodically updated of any changes in the plans.

### **6.2 PERSONAL INJURY**

In case of an emergency, the Project Safety Manager Designee and the Project Superintendent will be notified immediately. A severely injured employee should not be moved unless the danger of additional injury is imminent. Ensure the injured employee is kept as comfortable as possible until the emergency responders arrive. A foreman shall accompany the injured employee to the hospital to assist in providing necessary information to hospital staff. Follow local emergency response protocol and inquire with staff whether an emergency response plan is in place for hazardous material incidents.

### **6.3 BOMB THREATS**

Any bomb threat will be treated as genuine. The police will be called immediately and all personnel evacuated from the area. Adjacent contractors will also be notified to take appropriate action.

### **6.4 SEVERE WEATHER**

In the event that severe weather is forecast, the Project Manager will mobilize sufficient personnel to secure the site and all unnecessary operations should be canceled/ halted. Severe weather includes: Severe thunder/lightning, hurricane, tornado, and excessive heat temperature.

## **6.5 PUBLIC DEMONSTRATIONS**

Should there be a public demonstration or protest at the site, police will be called and secure access ways in and out of the site will be established. Employees are not to have contact with the protesters and should be removed from any area where this may be likely.

## **6.6 SITE SECURITY**

The Prime Contractor and its subcontractors shall ensure the security of the various work areas at all times.

- Access/egress points from the workzones shall be via one or two access points.
- Visitors to the site must be authorized and escorted at all times. Unescorted visitors or unauthorized entrants to the site should be stopped and asked to leave the property.
- Signage shall be posted at all work zone access/egress points restricting access to authorized construction personnel only. This signage should direct visitors to report to the field office.
- Employees shall be instructed to be watchful of suspicious personnel attempting to enter the workzones and report these observations to a supervisor immediately.

## **6.7 DISCOVERY OF HUMAN REMAINS; ANIMAL REMAINS; AND ARMS, AMMUNITION AND EXPLOSIVES**

Crew leaders shall observe debris before disturbance for the presence of human remains; animal remains; and arms, ammunition and explosives (AA&E). If any are observed before loading, the crew leader shall immediately notify the zone supervisor in their area who will contact the Project Safety Manager Designee. The debris area shall be marked with red flagging and left undisturbed. The Project Safety Manager Designee shall notify the proper response agency and the Project Manager.

If human remains, animal remains or AA&E are discovered while loading debris, all work shall stop immediately. The crew leader shall immediately contact the zone supervisor for the area who will notify the Project Safety Manager Designee to contact the proper response agency. The Project Safety Manager Designee shall advise the Project Manager.

## **6.8 CONFINED SPACE RESCUE**

Confined space entry is not included in the scope of work for this contract and shall be avoided.

## **7.0 SAFETY AND HEALTH TRAINING**

Training takes place at staging areas based on the following outline:

The following outline is not a complete checklist or a complete potential hazard analysis. Individuals using this data are urged to apply their initiative and personal knowledge of the industry in developing effective controls. Employees are encouraged to refer to applicable Federal, State and Local codes and regulations. Subcontractors must have an APP and/or Safety and Health plan and remain in compliance with its provisions.

The following are an example of the general and specific topics that Phillips & Jordan and subcontractor personnel may be trained in:



- New hire site-specific safety & health orientation
- Supervisors orientation
- Traffic and work zone safety
- Heavy equipment operations
- Hazards of emergency work – debris reduction
- Asbestos awareness – if applicable
- Fall protection – if applicable
- Emergency procedures
- First aid/CPR – minimum number per crew trained
- Lockout/tag-out

### 7.1 TOOL BOX TALKS

- Conducted by the Project Safety Manager Designee or designee
- Five to fifteen minutes in length each week and documented, including attendance roster signed by all employees, including subcontractor employees
- Work tasks and related hazards
- Past accidents
- Worker participation
- New subjects provided by Project Safety Manager Designee

### 7.2 REGULAR TRAINING MEETINGS FOR SUPERVISORS (INCLUDING FOREMAN)

- Conducted by the Project Safety Manager Designee or designee
- Training sessions shall be documented

### 7.3 CONTRACTOR SAFETY PLANNING MEETINGS

- Conducted by the Project Safety Manager Designee or designee
- Conducted monthly or as necessary with the Resident Engineer
- Management/supervisory personnel and foremen and a representative from each subcontractor will be required to attend

### 7.4 SPECIAL TRAINING FOR EMPLOYEES WHEN APPLICABLE

- Conducted by the Project Safety Manager Designee or Designated Area Safety Manager
- Subjects include:
  - Signs and signals
  - Hand tools and power tools
  - Electrical hazard awareness
  - Material handling
  - Hazardous materials
  - Personal protective equipment
  - First aid/medical
  - Ground fault circuit interrupters (GFCI)
  - Fall protection (6' rule)
  - Traffic work zone safety

As noted elsewhere in the APP, subcontractors are required to adhere to applicable regulations and attend “tool box” talks. Subcontractors shall furnish employees with training appropriate to the tasks to be performed (e.g., fall protection, hazard communication, material handling, etc.)

Additional safety and health instruction will be provided prior to performance of particularly hazardous or unfamiliar tasks as necessary.

The use of known hazardous products by personnel is strictly regulated. Training in the use of proper personal protective equipment (PPE), use of product and product application techniques, are provided to individuals utilizing the products. Acknowledgment of receipt of training by the individual shall be documented.

The Project Safety Manager Designee will maintain records of all safety meetings at the project office.

All employees attending the safety meeting shall personally sign the weekly safety talk form. Subcontractor cooperation in educating your employees is essential.

Each foreman and superintendent shall hold a weekly toolbox safety meeting in the work area and with their entire crew. Subject matter shall cover specific safety matters pertinent to the crew's on-going activity. Project Management and supervisors shall attend and participate in these meetings. The Project Safety Manager Designee and Project Manager shall attend at least one of the meetings each week. Attendance shall be recorded along with the topics discussed. Safety related concerns should be solicited from the employees. Safety concerns and hazards discussed in the tool box meetings shall be corrected as soon as possible and the corrective action shall be reported back to the employees in the next meeting. Prompt management attention and correction of such concerns is critical.

## **8.0 HAZARD COMMUNICATION**

The purpose of this instruction is to ensure that each employee is fully aware of the hazards of the materials to be used in the workplace and knowledgeable in the controls to be utilized to safeguard themselves against these hazards.

The Project Safety Manager Designee or other technically qualified designee is the overall coordinator of the hazard communication program.

### **8.1 HAZARDOUS CHEMICALS**

The Project Safety Manager Designee will maintain a list of all hazardous chemicals used on the job site and update the list as necessary. The list is electronic and available upon request.

### **8.2 MATERIAL SAFETY DATA SHEETS**

The Project Safety Manager Designee or designated Area Safety Manager is responsible for acquiring and updating Material Safety Data Sheets (MSDS)/Safety Data Sheets (SDS). They will review each MSDS/SDS for accuracy and completeness. All new procurement of materials, which may contain hazardous substances, for the job site must be cleared by the Project Safety Manager Designee. Whenever possible, the least hazardous substance will be procured.

MSDS/SDSs that meet the requirements of Hazard Communication Standard (HCS)-Globally Harmonized System (GHS) of Classification and Labeling of Chemicals must be fully completed and received at the job site either prior to, or at the time of receipt of the first shipment of any potentially hazardous chemical purchased from a vendor. It may be necessary to discontinue procurement from vendors failing to provide MSDS/SDSs in a timely manner.

Employees involved with the handling and use of new materials will review the MSDS/SDS with their foreman and Project Safety Manager Designee/Area Safety Manager in the forum of a toolbox meeting prior to working with the product.

A binder or electronic file of MSDS/SDSs for all chemicals on the project will be located in the field office and will be available upon request for all employees.

In most cases, MSDS/SDSs for all hazardous chemicals to be used on the job site will be received prior to the first shipment of such chemicals. In the event that MSDS/SDSs have not been received, the supplier will be contacted immediately for the document. If the MSDS/SDS can not be produced, then that chemical will not be used until such time that all hazards associated with the chemicals can be identified and the MSDS/SDS procured.

### 8.3 LABELS AND OTHER FORMS OF WARNING

The Project Safety Manager Designee/Area Safety Manager or designated representative has the responsibility to ensure that all hazardous chemicals on the job site are properly labeled. Labels should list at least the chemical identity, appropriate hazard warnings, and the name and address of the manufacturer, importer, or other responsible party. The Project Superintendent will refer to the corresponding MSDS/SDS to verify label information. Immediate use containers or small containers into which materials are drained for use on a shift by the employee drawing the material from do not require labeling. To meet the labeling requirements of HCS-GHS for other in-house containers, refer to the label supplied by the manufacturer. All labels for in-house containers will be approved by the Project Safety Manager Designee or designee prior to their use.

The Project Safety Manager Designee will check on a periodic basis to ensure that all containers in the facility are labeled and that the labels are up to date.

### 8.4 TRAINING

Each employee who works with or might be exposed to hazardous chemicals will receive initial training on the HCS-GHS standard and the safe use of those hazardous chemicals. Additional training will be provided for employees whenever a new hazard is introduced into their work area. Hazardous chemical training is conducted by the Area Safety Manager or designee.

Training will emphasize these elements:

- A summary of the standard and this written program, including those changes enacted under the GHS
- Hazardous chemical properties including visual appearance and odor and methods that can be used to detect the presence or release of hazardous chemicals
- Physical and health hazards associated with potential exposure to workplace chemicals
- Procedures to protect against hazards (e.g., personal protective equipment), work practices and emergency procedures
- Hazardous chemical spill and leak procedures; the location of MSDSs on site, how to understand their content, and how employees may obtain and use appropriate hazard information

The Project Safety Manager Designee will monitor and maintain records of employee training and advise the Area Safety Manager on training needs.

Toolbox talks will be used to update employees from time to time on hazard communication.

### 8.5 SUBCONTRACTOR'S EMPLOYEES

Subcontractors are required to submit copies of MSDS/SDSs for any substance to which employees are, have been, or may be exposed. Electronic MSDS/SDSs are acceptable. Subcontractors shall incorporate the use of such materials, their hazards, and the appropriate controls into their task-specific AHAs.

The Project Safety Manager Designee or designee will advise subcontractors of any chemical



hazards which may be encountered in the normal course of their work on the premises as part of the pre-work orientation. He/she should make available the MSDS/SDSs for these substances and inform them of the Hazardous Materials Identification System (HMIS) labeling used to identify the potential exposure hazard and required PPE.

Exposure to employees from adjacent contractors is not anticipated, but in the event it occurs, coordination with adjacent work sites and contractors will take place to inform employees with new hazards associated with working on or near another employer's worksite. Hazards introduced onto the work site by subcontractors (e.g., blasting/explosives) shall be communicated to all employees via toolbox meetings.

## 8.6 NON-ROUTINE TASKS

Workers contemplating a non-routine task (i.e., a task which they do not typically perform) will consult with the Project Safety Manager Designee or designee who will ensure that these employees are informed of chemical hazards associated with the performance of these tasks and appropriate protective measures. This will be accomplished by a meeting of foreman and the Project Safety Manager Designee with the affected employees before such work is begun.

## 8.7 WASHING AND SANITARY FACILITIES

The Prime Contractor recognizes that a sound employee sanitation program is crucial to minimizing employee illnesses associated with poor hygiene practices. All workers shall be educated on sound hygiene practices and the hazards associated with poor hygiene on the worksite.

## 8.8 EMPLOYEE DRINKING WATER FACILITIES

Proper hydration is vital to employee performance, in warm or cold weather. Potable water shall be provided to each Foreman for their use in supplying drinking water for their crew in the work area. Subcontractors are responsible for providing potable drinking water for its employees.

## 8.9 FIRST AID FACILITY AND STAFFING REQUIREMENTS

The Prime Contractor will rely on the local fire department and EMS to respond to major accidents on the Project.

For emergency treatment, dial 911 from a landline or from a cellular phone. 911 services are operational in the impacted area.

Industrial first aid kits will be strategically located throughout the job-site, well marked and well maintained for employees use.

All Foreman and Job-site vehicles will be equipped with first aid kits and emergency procedures for those employees working too far from the office to receive immediate first aid.

If an injury other than cut or scrape occurs on the evening/night/weekend shifts requiring medical attention, the injured person must be transported to a predetermined emergency medical treatment facility.

**Emergency Phone Numbers:** All phone numbers will be posted conspicuously in the job site office. These numbers will also be given out during safety orientations.

All employees, both field and office personnel, should be trained on the proper emergency response procedures as part of the initial indoctrination.

**For Accidents Requiring On-Site Medical Attention:** The local fire department/EMS must be contacted as the first responder for all accidents in the area of the Job Site. Verify that 911 is functional. If not, obtain the phone number for emergency contact and post accordingly.

All injuries (regardless of how serious) shall be reported to the project safety manager designee immediately.

## **9.0 ACCIDENT INVESTIGATION**

Investigation of workplace incidents including injury, illness, property damage and significant near misses is critical to improving the safety and health on the job site and shall be conducted by the foreman and/or superintendent with oversight from the Project Safety Manager Designee/Area Safety Manager.

### **9.1 REPORTING**

Each worker, Superintendent and Subcontractor is responsible for reporting immediately all accidents which involve personal injury or property damage to the Project Safety Manager Designee regardless of how minor or serious the incident may be. Any serious injury or substantial property damage will also be reported immediately to FDOT in accordance with the Emergency Notification Plan.

### **9.2 EMERGENCY NOTIFICATION PLAN**

For all serious incidents or accidents which are defined as follows:

- Fatalities
- Multiple Injuries
- Major utility breaks
- Major accidents in the public way
- Major accidents involving equipment and or property damage
- Cave-ins or collapses of any kind
- Fires or explosions
- Natural disasters
- Drownings
- Other significant incidents which may attract media attention

The emergency notification procedure will be followed:

1. If a 911 call is made, the caller shall provide the following information in a clear and concise manner and document actions taken:
  - Nature of incident: personal injury, car accident, fire, hazardous spill, etc.
  - Location: street address (and cross street if available)
  - Number of injured persons
  - Nature of injuries: heart attack, bleeding, broken bones, and are they conscious or unconscious
2. After making a 911 call, contact the field office and take the following actions:
  - The nearest Phillips & Jordan employee with a cell phone or radio will notify the project office of the incident and request all unnecessary radio communications to cease.
  - The Project Safety Manager Designee and supervisory personnel will respond to the scene. The Project Safety Manager Designee will document the details of the incident with photographs and documentary.
  - All supervisors in the emergency area will be notified of the emergency to request appropriate emergency assistance while awaiting arrival of emergency responders. All non-essential radio traffic will cease until the emergency is under control.

- Ensure the FDOT Manager is notified of the injury, including the name of the injured, the extent of the injury, location and actions taken through time of notification.

## **10.0 SITE HAZARDS**

### **10.1 EQUIPMENT SAFETY (MECHANIZED)**

The use of construction equipment will be limited to specific activities and areas during this clean up activity. Where used, all mobile equipment, hired or owned, shall have a back-up alarm that meets project noise specifications. Any equipment without an alarm shall be reported to the Project Safety Manager Designee immediately and the equipment will not be used until repaired. For equipment owned by others, the operator will be notified to repair the unit immediately. All equipment without a back-up alarm shall put out of service until repaired.

- All operators or truck drivers shall be properly licensed and shall wear all required personal protective equipment when outside the cab.
- No operator shall allow any person to ride in the bucket of a loader or excavator nor shall it carry equipment or any object that it is not specifically designed to carry.
- All hired trucks must carry the proper insurance coverage.
- Personnel shall not ride on machinery unless there is a seat in such equipment for this purpose.
- All equipment shall be equipped with a fire extinguisher.
- All equipment/vehicles shall be visually inspected by the operator prior to operation each shift and the inspection shall be documented on the Phillips & Jordan equipment inspection form.
- All equipment shall be properly maintained per the manufacturer's recommendations.

### **10.2 EXCAVATING AND TRENCHING**

Excavation and trenching is not part of this contract. If trenching or excavation becomes necessary of trenches and/or excavations are discovered, the provisions of Section 6.0.I of the Phillips & Jordan *Safety and Accident Prevention Program Manual (Jan 2012)* shall apply.

### **10.3 ELECTRICAL REQUIREMENTS**

#### **Portable Generators**

Portable generators will be suitably grounded as required by the manufacturer.

The placement of generators will be such to minimize the build up of fumes in work areas. When used at observation towers, generators shall be located at least 50 feet from the towers and protected against the elements. Generators will be protected with Ground-fault Circuit Interrupters (GFCI), either internal as installed by the manufacturer or external by means of a GFCI pigtail.

Portable generators shall be shut down prior to refueling. Fuel cans (approved metal containers) will be stored away at least 10' away from portable generators while the generators are in use. Fire extinguishers shall be located adjacent to combustion engine generators at all times.

#### **Ground Fault Protection**

This construction site will use GFCI's per OSHA 29 CFR 1926.404 (ii). The workers will be instructed in their proper use and be required to attach them to all portable electric tools. Only



double insulated tools may be used unless specifically approved by the Project Safety Manager Designee. Each cord set and related attachments will be inspected prior to its use.

#### 10.4 RIGGING

- All rigging must be inspected daily by a rigging competent person. Evidence of qualification must be provided.
- Tag lines shall be used whenever lifting materials or equipment. If tag line use cannot be accomplished, the Project Safety Manager Designee must approve alternate procedures.
- Rigging equipment will be inspected prior to each use so as to ensure that it is safe to use. Rigging equipment that is missing manufacture's tags shall not be used and shall be removed from the work area immediately.
- Rigging equipment will not be loaded in excess of its recommended safe working load.
- Rigging equipment, when not in use, will be removed from the immediate work area so as not to present a tripping hazard to employees.
- Makeshift fasteners, formed from bolts, rods, wire, etc., will not be used.
- Wire rope cables, used in hoisting, lowering or pulling loads, will consist of one continuous piece without knots, kinks, or splices.
- When U-bolt wire rope clips are used to form eyes or loops in any load bearing cable, a minimum of three (3) clips may be used. Clips will be applied so that the "SADDLE" portion of the clip is not in contact with the dead end of the cable.
- Hooks used for lifting will be equipped with a positive safety latch.
- The use of job-made rigging or attachment points is prohibited unless designed by a Project Engineer.
- Softeners shall be used to protect rigging from sharp edges.
- Weights of rigging and crane attachments shall be calculated into the weight of the load to be picked.
- All rigging shall be stored properly following use to protect it from weathering and/or damage.
- Rigging shall be of equal capacity and length on all picks.

##### 10.4.1 Alloy Steel Chain

##### 10.4.2 Synthetic Webbing (Nylon, Polyester and Polypropylene)

Nylon and Polyester are the most popular and best general purpose synthetic webbing slings. Polypropylene slings are intended for specific controlled applications, which require resistance to strong acids and alkalis.

Each application must be evaluated, taking into consideration the following:

- Type of acid, alkali, or other chemical
- Concentration
- Exposure conditions
- Temperature

All synthetic webbing slings are subject to cutting when lifting items with sharp edges. Sharp edges in contact with the sling should be padded with material sufficient in strength to prevent

damage to the sling. Wear pads give extra protection to the sling where the most wear occurs.

All defective nylon and polyester slings shall be removed from service when there are visible signs of wear, any cuts or frays, when the interior colored (red) webbing is exposed, or if it is stretched or damaged in any other way. Each foreman and superintendent shall be trained in the inspection criteria of rigging to ensure their competency in this function.

#### **10.4.3 Wire Rope**

Safe operating practices for general use of wire rope slings shall be followed.

### **10.5 STAIRWAYS AND LADDERS**

Ladders may be required to provide safe access to work areas on the debris management project. As a general rule, ladders shall be used only for temporary access.

The contractor shall purchase only heavy duty construction grade extension and step ladders for use on the project. Manufactured ladders shall be used in accordance with the manufacturer's recommendations. Job-made ladders are not allowed. In general, all ladders shall be inspected prior to use and removed from service if damaged. All ladders shall be secured prior to their use and shall be used properly.

Each employee shall be trained in the safe usage of ladders during new-hire orientation and these requirements shall be re-iterated regularly via toolbox safety meetings.

### **10.6 SIGNS, TAGS & BARRICADES**

All workers shall adhere to the following standards relative to the proper use of signs, tags and barricades on the project:

- Foreman shall be responsible for erecting and maintaining barricades used to protect workers or the public from a hazard, protect materials from damage, or maintain access/clearance where appropriate.
- Barricade tape shall be used appropriately as a warning of a hazard, rather than a physical barricade to protect from a physical hazard.
- Yellow barricade or flagging tape shall be used to signify caution.
- Red barricade or flagging tape shall be used to signify danger. Persons entering areas barricaded with red tape who are not authorized to do so shall be subject to disciplinary action.
- Swing radius protection barricades shall be either red barricade tape or some other physical barrier to prevent workers from entering into the swing path of the machine.
- Physical barricades meant to provide fall protection must be able of withstanding 200 lbs. of force in the outward and downward direction.
- Wire rope guardrails/barricades shall be flagged with high visibility material every six feet.
- Signage shall be posted throughout the job to communicate information to employees and the public.
- Yellow signage shall communicate to the reader to proceed with caution.
- Red signage shall communicate to warn the reader of an area of imminent danger and restrict access to such areas to authorized personnel only.
- Orange signage shall be used to communicate to the public relative to construction zones and hazards.

- Green signage shall be used to communicate general information (e.g., first aid station locations) to the workers.
- The use, color coding, posting, wording, and size shall conform to regulatory requirements.
- Combustible, flammable, compressed gas, caustic/acidic, and other hazardous storage facilities shall be placarded on all four sides in accordance with local fire department regulations.
- Equipment, tools, etc. tagged as unsafe and out-of-service shall not be used; violators shall be subject to disciplinary action.
- The location of fire extinguishers shall be conspicuously marked with red signage.
- The location of fire department standpipe hookups and fire hydrants shall be conspicuously marked and flagged. Barricades shall be erected around these to ensure a five foot diameter of space for use by the responding fire department during emergency response.

### 10.7 WELDING/BURNING/CUTTING

Welding, cutting or burning will not be permitted on this project except for burning required by the contract. If equipment requires welding or cutting to effect repairs, the equipment shall be removed from the project area before repairs are made.

### 10.8 CONFINED SPACE

While confined space work is not anticipated on this contract, it is important to identify confined space properties to avoid inadvertent personnel entry into such areas.

A confined space:

1. Has limited or restricted means of entry or exit, AND
2. Is large enough for an employee to enter and perform assigned work, AND
3. Is not designed for continuous occupancy by the employee.

These spaces may include, but are not limited to, cofferdams, underground vaults, tanks, storage bins, pits and diked areas, vessels, and silos.

A permit-required confined space is one that meets the definition of a confined space and has one or more of these characteristics:

1. Contains or has the potential to contain a hazardous atmosphere
2. Contains a material that has the potential for engulfing an entrant
3. Has an internal configuration that might cause an entrant to be trapped or asphyxiated by inwardly covering walls or by a floor that slopes downward and tapers to a smaller cross section
4. Contains any other recognized serious safety or health hazards

If any space is identified that meets these requirements, personnel SHALL NOT enter the space and must contact the Project Safety Manager Designee immediately.

### 10.9 WORK IN TRAFFIC

The Project Safety Manager Designee shall visit each area and determine what controls are necessary, define the controls and ensure those controls are implemented using the Manual on Uniform Traffic Control Devices (MUTCD) and Florida Rules on Work Zone Safety and Mobility.



# SECTION 2

## HEALTH AND SAFETY PLAN FOR DEBRIS MANAGEMENT



VERSION 1.0

**SIGNATURE PAGE**

This Health and Safety Plan (HASP) was developed to establish the minimal level of health and safety protection that will be implemented at the project location during any and all operations. Each entity will be responsible for the protection of the health and safety of its own employees and/or subcontractors.

**Acknowledged by:**

| Entity | Health & Safety Officer Name | Health & Safety Officer Signature |
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**ADDENDUM PAGE**

The following addendums have been added to this Health and Safety Plan (HASP) in the form of authorized position statements. These statements will be accepted by all entities/agencies prior to final publication and inclusion as an attachment to this document.

| Position Statement Number | Date Published | Date Attached to HASP |
|---------------------------|----------------|-----------------------|
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## **1.0 INTRODUCTION**

### **1.1 SCOPE AND APPLICABILITY OF THE PLAN**

This Health and Safety Plan (HASP) provides onsite personnel with guidance for identifying unique or significant safety and health hazards that may be associated with debris management efforts. For the purposes of this document, the work site will include four distinct yet related activities:

- Removing vegetative debris from right of ways (ROW)
- Removing debris from waterways, bridge abutments, culverts, etc.
- Transport of the debris to reduction site.

### **1.2 PLAN OBJECTIVES**

The primary objectives of this plan are as follows:

- Identify potential hazards at the work site.
- Establish a minimum basis for assessing that the personal protective equipment (PPE) provided is adequate to protect onsite workers within controlled areas.
- Provide a set of minimum safety and health standards to be followed by personnel onsite.

While onsite, health and safety – related practices will be governed by Occupational Safety and Health Administration (OSHA) regulations.

### **1.3 COMMUNICATION**

Onsite communication flow will be accomplished utilizing a series of meetings and/or briefings. It is understood that City representatives, contractors, and supervisory employers will disseminate appropriate information to their own employees.

## **2.0 SITE CONTROL**

The minimum acceptable level of PPE for this project includes hard hats, safety glasses/goggles, long pants, shirts with a minimum 4" sleeve length, high-visibility, leather gloves, reflective safety vests, and sturdy leather boots. Additional activity-specific PPE requirements are listed under Section 3.0.

### **2.1 DEBRIS COLLECTION ACTIVITIES**

Work activities will include the loading and hauling of vegetative wastes and possibly construction and demolition material. Segregation of waste is not included in the scope of this contract

#### **2.1.2 Debris Collection from ROW**

All vegetative and construction and demolition materials will be collected using loading equipment such as self-loaders, wheel loaders, or other loading type equipment. Material will be loaded in trucks and hauled to the staging area for reduction.

### **2.2 DEBRIS REDUCTION AND DISPOSAL SITES**

Debris removed from the project ROW will be transported to approved disposal sites or landfills for final disposal as directed by the Cities.

## **3.0 ACTIVITY HAZARD ANALYSIS**

The evaluation of hazards will be based upon the knowledge of site background presented in

this section and anticipated risks posed by specific operations. Activity hazard analysis specific to a task shall be developed and included in this section and shall be updated as necessary to identify potential hazards associated with tasks performed.

### 3.1 MATERIAL HAULING AND TRUCKING

Analyzed by: Eugene Taylor, MS, CSHM

| Principal Steps                       | Potential Hazards                                                                                                     | Recommended Controls                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Access and Egress on Equipment</b> | 1) Falling off of equipment                                                                                           | 1) Operators and drivers must use three points of contacts at all times when getting on and off equipment. Keep access points free and clear of grease and oils. Keep these areas clean.                                                                                                                                                                                                                                                                                |
| <b>Loading</b>                        | 1) Failure of equipment<br>2) Improper loading                                                                        | 1) All equipment must be inspected and documented prior to use. Equipment must also be inspected daily by the operator.<br>2) Laborers must pick up all debris that falls off of truck as it is being loaded. The road must be cleaned up prior to letting traffic pass.                                                                                                                                                                                                |
| <b>Hauling</b>                        | 1) Improper equipment<br>2) Improper loads<br>3) No traffic control<br>4) Improper license for vehicle<br>5) Speeding | 1) All equipment must be inspected and documented prior to hauling.<br>2) All loads must be inspected and properly secured prior to leave the loading.<br>3) Any equipment in the roadway shall only work within a traffic control zone with proper traffic control devices and flagmen.<br>4) All drivers must present a valid drivers license matching the class of vehicle that they will be driving.<br>5) Drivers must control their speeds and drive defensively. |
| <b>Traffic Exposure</b>               | 1) Personnel, vehicles, or equipment struck by vehicles and/or equipment                                              | 1) Traffic control devices shall be set up, where appropriate as identified in the Traffic Plan. Spotters required when backing up in confined areas, in the vicinity of overhead utility lines, or where similar hazards exist. Install back-up alarms on vehicles/equipment where required. Vehicles/equipment equipped with hazard lights shall energize hazard lights when operating in work zones.                                                                 |

#### Equipment to be Used:

The minimum acceptable level of PPE for this project in all zones and work areas includes hard hats, safety glasses/goggles, long pants, shirts with a minimum 4" sleeve length, high-visibility, reflective safety vests, and steel-toed/thick-soled safety boots. In addition to minimum PPE required, personnel should wear hearing protection.

#### Inspection Requirements:

General PPE will be inspected before donning for integrity and completeness. Trailer gates must be locked or secured from two locations. Tailgates must have two permanent attachment points to preclude debris from falling from the truck.

#### Training Requirements:

All operators, drivers and ground personnel shall be qualified by their employer for each specific task. Drivers must have appropriate license for the vehicle which is being driven.

#### General Requirements:

Personnel receive project-specific safety indoctrination prior to work performed in the field.

### **General Safety Requirements for Hauling and Trucking:**

- All trucks used to haul debris must be capable of rapidly dumping its load without the assistance of equipment, be equipped with a tailgate that will effectively contain the debris during transport and that will permit the truck to be filled to capacity. Sideboards or other extensions to the bed are allowable provided they meet all applicable rules and regulations, cover the front and both sides, and are constructed in a manner to withstand severe operating conditions. The sideboards are to be constructed of 2" by 6" boards or greater and not to extend more than two feet above the metal bedsides and are subject to approval by Phillips & Jordan and the contracting agency. It is the contractor's responsibility to report any adjustments of the sideboards to Phillips & Jordan for re-measurement.
- All hauling units must be in good working order.
- All lights and turn indicators shall be in a working condition.
- Brake lights shall be in good working order.
- Back up alarms shall be present and audible to anyone behind the truck/trailer.
- Tires shall be in good condition with no gouges and plenty of tread.
- Gates must be able to close and lock in a way that will prevent debris from falling out during transport.
- Inspections will occur during the sign in process and periodically in the field by Phillips & Jordan management. Trucks found not to be in compliance with any of the above will be placed out of service and not allowed to resume hauling until proof is provided to Phillips & Jordan management that the proper repairs have been made.
- All hauling units shall be inspected daily prior to use by the operator. Drivers should conduct a pre-trip and post-trip inspection each day prior to starting work and at the end of each work day.

### **3.2 TREE TRIMMING OPERATIONS (DOWNED TREES, LEANERS AND HANGERS)**

Analyzed by: Eugene Taylor, MS, CSHM

| Principal Steps                                               | Potential Hazards                                                                     | Recommended Controls                                                                                                                                                                        |
|---------------------------------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Access and Egress on Equipment, Stability of Equipment</b> | 1) Falling off of equipment<br>2) Bucket truck or elevated work platform tipping over | 1) Operators and drivers must use three points of contacts at all times when getting on and off equipment.<br>2) Outriggers must be extended and level prior to boom or platform extension. |



| Principal Steps                    | Potential Hazards                                                                                                                                                                               | Recommended Controls                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Work from Elevated Platform</b> | <ol style="list-style-type: none"> <li>1) Falling platform or bucket</li> <li>2) Electrocution hazards</li> <li>3) Cuts and abrasions from tree limbs</li> </ol>                                | <ol style="list-style-type: none"> <li>1) Fall restraint equipment must be properly used. Personnel performing elevated work must wear an approved full body harness with a D-ring and an attached lanyard equipped with double locking safety hooks. The lanyard must be secured to an approved anchorage point inside the bucket at all times. Personnel may not use shock absorbing lanyards. One point tie off is required for bucket movement and work. Fall protection equipment and anchorage points shall be manufactured with a minimum breaking strength of 5000 pounds.</li> <li>2) The annual dielectric testing certification must be current. All power lines must be assumed to be "live." No elevated work shall be performed within 10 feet of power lines, excepting work performed by Qualified Line Clearance Tree Trimmers (QLCTT) or Qualified Line Clearance Tree Trimmer Trainee (under the direct supervision of qualified personnel). Only certified "Line Clearance Tree Trimmers" shall be used to remove limbs from a tree in contact with a power line.</li> <li>3) Leather gloves should be worn where gloves do not create a hazard. Limbs shall only be cut outside of the bucket.</li> </ol> |
| <b>Chainsaw Operations</b>         | <ol style="list-style-type: none"> <li>1) Cuts, abrasions, and other injuries from kick-backs or incidental contact with the saw</li> <li>2) Exposure to noise in excess of 85 dB(A)</li> </ol> | <ol style="list-style-type: none"> <li>1) Chain saws shall only be inspected and fueled on the ground. Saws will meet minimum safe operational requirements per manufacturer's directions prior to use. Lumberjack chaps shall be worn while performing sawing operations. Chaps are not required for personnel sawing from inside the bucket or climbing operations.</li> <li>2) Inclusion in the hearing conservation program and the use of hearing protection.</li> </ol>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>Climbing</b>                    | <ol style="list-style-type: none"> <li>1) Fall hazard</li> <li>2) Electrocution hazard</li> <li>3) Cuts and abrasions from tree limbs</li> </ol>                                                | <ol style="list-style-type: none"> <li>1) Fall restraint equipment must be properly used. Personnel performing tree climbing work must wear a safety belt "tree saddle" approved for tree climbing, a positioning lanyard that is equipped with double locking safety latches, synthetic fiber climbing rope, with a minimum nominal breaking strength of 5400 lb when new and approved climbing gaffs. Only qualified tree workers, and qualified line clearance tree trimmers/trainees may perform this function.</li> <li>2) Personnel may not trim trees where power lines are within 10 feet of the point of operation, excepting QLCTT qualified personnel and QLCTT Trainee (under the direct supervision of qualified personnel).</li> <li>3) Long pants and shirts with a minimum 4" sleeve are required dress for this project. Gloves will be worn where they do not present a hazard.</li> </ol>                                                                                                                                                                                                                                                                                                                   |
| <b>Ground Operations</b>           | <ol style="list-style-type: none"> <li>1) Personnel struck by falling objects</li> <li>2) Outrigger crushing hazard</li> </ol>                                                                  | <ol style="list-style-type: none"> <li>1) Personnel performing elevated work and ground personnel must maintain frequent verbal and visual communication.</li> <li>2) Operators will not move equipment without an "all clear" from ground support personnel.</li> </ol>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |

| Principal Steps         | Potential Hazards                                                        | Recommended Controls                                                                                                                                                                                                                                                                                                                                                                                              |
|-------------------------|--------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Traffic Exposure</b> | 1) Personnel, vehicles, or equipment struck by vehicles and/or equipment | 1) Traffic control devices shall be set up, where appropriate as identified in the Traffic Plan for FDOT. Spotters required when backing up in confined areas, in the vicinity of overhead utility lines, or where similar hazards exist. Install back-up alarms on vehicles/equipment where required. Vehicles/ equipment equipped with hazard lights shall energize hazard lights when operating in work zones. |

### Equipment to be Used:

The minimum acceptable level of PPE for this project in all zones and work areas includes hard hats, safety glasses/goggles, long pants, shirts with a minimum 4" sleeve length, high-visibility, reflective safety vests, and steel-toed/thick-soled or spiked safety boots (as applicable). In addition to minimum PPE required, personnel should wear hearing protection.

### Inspection Requirements:

General PPE will be inspected before donning for integrity and completeness.

### Training Requirements:

All operators, drivers and ground personnel shall be qualified by their employer for each specific task. Drivers must have appropriate license for the vehicle which is being driven. Climbers shall display demonstrated safe climbing practices. Tree trimming subcontractors must submit worker qualifications on company letterhead to Phillips & Jordan. Qualifications must be approved by a Senior Safety Technician prior to commencement of work by each qualified employee.

### General Requirements:

Personnel receive project-specific safety indoctrination and special orientation prior to work performed in the field.

### 3.3 LOADING AND HAULING MATERIAL USING A SELF-LOADER:

Analyzed by: Eugene Taylor, MS, CSHM

| Principal Steps                       | Potential Hazards                                                                                                                                          | Recommended Controls                                                                                                                                                                                                                                                                                                                                                                                                                         |
|---------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Positioning Equipment</b>          | <ol style="list-style-type: none"> <li>1) Impediment to traffic flow</li> <li>2) Truck tipping under load</li> <li>3) Injury during positioning</li> </ol> | <ol style="list-style-type: none"> <li>1) Ensure self-loader is positioned in an established work zone with Manual on Uniform Traffic Control Devices (MUTCD) flags and/or cones</li> <li>2) Where equipped and required by manufacturer, position outriggers prior to climbing into load position.</li> <li>3) No personnel allowed near equipment until outriggers are positioned and driver is ready to climb into loader seat</li> </ol> |
| <b>Access and Egress on Equipment</b> | <ol style="list-style-type: none"> <li>1) Falling off of equipment</li> </ol>                                                                              | <ol style="list-style-type: none"> <li>1) Operators and drivers must use three points of contact at all times when getting on and off hauling units. Keep access points free and clear of grease and oils. Keep these areas clean. Loader seats must be securely attached to load platform.</li> </ol>                                                                                                                                       |

| Principal Steps        | Potential Hazards                                                                                                                                                                                                                                                             | Recommended Controls                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Loading</b>         | <ol style="list-style-type: none"> <li>1) Failure of equipment</li> <li>2) Improper loading</li> <li>3) Struck by loading equipment</li> <li>4) Hidden utilities</li> <li>5) Overhead utility lines</li> <li>6) Overhanging debris</li> <li>7) Fall from equipment</li> </ol> | <ol style="list-style-type: none"> <li>1) All equipment must be inspected and documented prior to use. Equipment must also be inspected daily by the operator.</li> <li>2) Hauling units must be properly loaded. The road must be cleaned up prior to letting traffic pass.</li> <li>3) Workers must stay a safe distance from loading operations. Make eye contact with and receive acknowledgement from operator prior to approaching equipment.</li> <li>4) Conduct pre-assessment before loading to ensure no utilities are hidden by debris or downed wires entangled.</li> <li>5) Maintain minimum 10' clearance of ALL overhead lines. DO NOT set up under utility lines</li> <li>6) Use loader to place ALL materials inside truck. No overhanging limbs or other debris. No debris sticking up above load. Compress with loader.</li> <li>7) Remain within seat area when loading. Do not climb on truck or get outside of access area. No riders on seat when moving truck; even for short distances.</li> </ol> |
| <b>Hauling</b>         | <ol style="list-style-type: none"> <li>1) Improper equipment</li> <li>2) Improper loads</li> <li>3) No traffic control</li> <li>4) Improper license for vehicle</li> <li>5) Speeding</li> </ol>                                                                               | <ol style="list-style-type: none"> <li>1) All equipment must be inspected and documented prior to hauling.</li> <li>2) All loads must be inspected and properly secured prior to loading and leaving.</li> <li>3) Any equipment in the roadway shall only work within a traffic control zone with proper traffic control devices and flagmen.</li> <li>4) All drivers must present a valid driver's license matching the class of vehicle that they will be driving.</li> <li>5) Drivers must control their speed and drive defensively.</li> </ol>                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| <b>Traffic Control</b> | <ol style="list-style-type: none"> <li>1) If working near active roadways personnel, vehicles, or equipment struck by vehicles and/or equipment</li> </ol>                                                                                                                    | <ol style="list-style-type: none"> <li>1) Traffic control devices shall be set up, where appropriate per the MUTCD. Place qualified flaggers as necessary within the work zone. Flaggers will use stop/slow paddles. Block one lane of traffic only, if possible. Place warning signs along work zone to warn oncoming traffic in both directions. Spotters required when backing up in confined areas, in the vicinity of overhead utility lines, or where similar hazards exist. Install back-up alarms on vehicles/equipment. Vehicles/equipment equipped with hazard lights shall energize hazard lights when operating in work zones.</li> </ol>                                                                                                                                                                                                                                                                                                                                                                       |

### Equipment to be Used:

The minimum acceptable level of PPE for this project in all zones and work areas includes hard hats, safety glasses/goggles, long pants, shirts with a minimum 4" sleeve length, high-visibility, reflective safety vests, and thick-soled safety boots. In addition to minimum PPE required, personnel should wear hearing protection when required.

### Inspection Requirements:

General PPE will be inspected before donning for integrity and completeness.

### Training Requirements:

All operators, drivers and ground personnel shall be qualified by their employer for each specific task. Drivers must have appropriate license for the vehicle which is being driven.



**General Requirements:**

Personnel receive project-specific safety indoctrination prior to work performed in the field. All work will be conducted in accordance with applicable health and safety regulations and in accordance with the existing site Health and Safety Plan.

**General Safety Requirements for Hauling and Trucking:**

- All hauling units must be in good working order.
- All lights and turn indicators shall be in a working condition
- Brakes shall be in good working order
- Back up/movement alarms shall be present and audible to anyone working around the equipment
- All hauling units shall be inspected daily prior to use by the operator. Drivers should conduct a pre-trip and post trip inspection each day prior to starting work and at the end of each work day.
- Any deficiencies need to be identified and supervision notified to expedite needed repairs.

**3.4 GRINDING OPERATIONS: HORIZONTAL AND STUMP GRINDING**

Analyzed by: Eugene Taylor, MS, CSHM

| Principal Steps                          | Potential Hazards                                                                                                                                                                                   | Recommended Controls                                                                                                                                                                                                                                                                   |
|------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Equipment Mounting and Demounting</b> | <ol style="list-style-type: none"> <li>1) Exposure to noise in excess of 85 dB(A)</li> <li>2) Fall hazard</li> <li>3) Contusion from frame of cab</li> <li>4) Injury from other vehicles</li> </ol> | <ol style="list-style-type: none"> <li>1) Inclusion into hearing conservation program. Use appropriate hearing protection.</li> <li>2) Use of 3-point mounting techniques. Don't carry anything in hands.</li> <li>3) Use of hard hat.</li> <li>4) Use of reflective vests.</li> </ol> |
| <b>Equipment Start-Up</b>                | <ol style="list-style-type: none"> <li>1) Exposure to noise in excess of 85 dB(A)</li> <li>2) Injury by flying debris</li> </ol>                                                                    | <ol style="list-style-type: none"> <li>1) Inclusion into hearing conservation program.</li> <li>2) Use of safety glasses, hard hats, etc.</li> <li>3) Operator shall verify that all employees are in the clear before start up.</li> </ol>                                            |

| Principal Steps            | Potential Hazards                                                                                                                                                             | Recommended Controls                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Horizontal Grinding</b> | <ol style="list-style-type: none"> <li>1) Struck by debris</li> <li>2) Amputations, death</li> <li>3) Lacerations</li> <li>4) Struck by equipment</li> <li>5) Fire</li> </ol> | <ol style="list-style-type: none"> <li>1) Keep all personnel away from operations per manufactures specifications. Position equipment to allow debris to stay out of interstate. Trees shall not be swung into traffic at any time.</li> <li>2) Proper clearing equipment shall be used to load debris into grinder and all windows and door shall stay shut.</li> <li>3) No employee shall be near the hopper or intake of the grinder. During maintenance operations machine shall be locked out and tagged out by following Phillips &amp; Jordan procedures.</li> <li>4) Appropriate gloves shall be worn when changing teeth or any other maintenance.</li> <li>5) Operators shall know what's going on around them at all times when loading and moving equipment. Excavator loading grinder shall have a functional horn and travel alarm which can be heard from a minimum of 25' away.</li> <li>6) All equipment shall have proper ABC fire extinguishers with annual and monthly inspections.</li> </ol> |
| <b>Stump Grinding</b>      | <ol style="list-style-type: none"> <li>1) Struck by debris</li> <li>2) Lacerations</li> <li>3) Struck by equipment</li> <li>4) Fire</li> <li>5) Amputation</li> </ol>         | <ol style="list-style-type: none"> <li>1) Keep all personnel away from operations per manufactures specifications. Position equipment to allow debris to stay out of interstate.</li> <li>2) Gloves shall be worn at all times during maintenance operations while changing teeth.</li> <li>3) Operators shall know what's going on around them at all times when loading and moving equipment. Equipment shall have a functional horn and travel/backup alarm.</li> <li>4) Equipment shall have appropriate ABC fire extinguishers with annual and month inspections.</li> <li>5) No employee shall be near the hopper or intake of the grinder. During maintenance operations machine shall be Locked out and tagged out by following Phillips &amp; Jordan procedures</li> </ol>                                                                                                                                                                                                                                |

### Equipment to be Used:

The minimum acceptable level of PPE for this project in all zones and work areas includes hard hats, face/eye protection, safety glasses/goggles, long pants, shirts with a minimum 4" sleeve length, high-visibility reflective safety vests when required, and thick-soled leather work boots or spiked safety boots (as applicable). In addition to minimum PPE required, personnel should wear hearing protection when applicable. Lock out/tag out procedures shall be followed. All energy sources shall be locked out or removed (e.g.; keys, master switches, batteries, etc.). "Do not operate" tags shall be placed on machines.

### Inspection Requirements:

General PPE will be inspected before donning for integrity and completeness.

### General Requirements:

All operators, drivers and ground personnel shall be qualified by their employer for each specific task. Drivers must have appropriate license for the vehicle which is being driven. Climbers shall display demonstrated safe climbing practices. Qualifications and work experience must be approved by a Phillips & Jordan safety professional prior to commencement of work by each

qualified employee. Firewatchers shall have fire extinguisher training

### 3.5 SITE MANAGERS AND FIELD SUPPORT STAFF

Analyzed by: Eugene Taylor, MS, CSHM

| Principal Steps                                      | Potential Hazards                                                                                                                                                                                                                                                            | Recommended Controls                                                                                                                                                                                                                                      |
|------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Collection of Air Samples</b>                     | 1) Exposure to noise in excess of 85dBA<br>2) Injury by flying debris<br>3) Exposure to carbon monoxide in excess of 10 ppm (only at debris/incineration sites)<br>4) Exposure to chemical and biological agents<br>5) Injury by vehicles                                    | 1) Use of hearing protection<br>2) Use of safety glasses and hard hats<br>3) Limit access to site or utilize supplied air in areas of burn pits<br>4) Use of respiratory protection and protective clothing, as appropriate<br>5) Use of reflective vests |
| <b>Inspection of Work Site</b>                       | 1) Exposure to noise in excess of 85dBA<br>2) Injury by flying debris<br>3) Exposure to carbon monoxide in excess of 10 ppm<br>4) Injury by vehicles<br>5) Exposure to asbestos, heavy metals, polycyclic aromatic hydrocarbons (PAHs) and volatile organic compounds (VOCs) | 1) Use of hearing protection<br>2) Use of safety glasses and hard hats<br>3) Use of respiratory protection, as appropriate<br>4) Use of reflective vests<br>5) Same as 3 (above)                                                                          |
| <b>Visiting Residences Requesting Right of Entry</b> | 1) Non-construction work in a construction zone                                                                                                                                                                                                                              | 1) Personnel performing door-to-door visits with homeowners should wear safety vests, sturdy shoes, shirts with a minimum 4" sleeve, and long pants.                                                                                                      |

#### Equipment to be Used:

The minimum acceptable level of PPE for this project in all zones and work areas includes hard hats, safety glasses/goggles, long pants, shirts with a minimum 4" sleeve length, high-visibility, reflective safety vests, and steel-toed/thick-soled safety boots. Exception: Door-to-door contact with homeowners for right-of-entry (ROE), see above. Level of protection will vary based on work zone and activities. The use of respiratory protection and protective clothing will be based on the activity being supported. Reference the activity hazard analysis (AHA) for the job task occurring in the work area to determine the proper use of respiratory protection and protective clothing.

#### Inspection Requirements:

General PPE will be inspected before donning for integrity and completeness.

#### General Requirements:

Personnel will receive project-specific safety indoctrination prior to work performed in the field.

### 3.6 CHAINSAW OPERATIONS

Analyzed by: Eugene Taylor, MS, CSHM



| Principal Steps            | Potential Hazards                                                                                                                                                                                                                | Recommended Controls                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Chainsaw Operations</b> | <ol style="list-style-type: none"> <li>1) Cuts, abrasions, and other injuries from kick-backs or incidental contact with the saw</li> <li>2) Face and eye hazards</li> <li>3) Exposure to noise in excess of 85 dB(A)</li> </ol> | <ol style="list-style-type: none"> <li>1) Saws will meet minimum safe operational requirements per manufacturer's directions prior to use. Lumberjack chaps shall be worn while performing sawing operations. Two hands will remain on the saw at all times. No cuts shall be made above shoulder height. See additional requirements below under General Safety Requirements for Chainsaw Operations.</li> <li>2) Face, eye, and head protection must be worn while performing sawing operations.</li> <li>3) Use of hearing protection while performing sawing operations.</li> </ol>                                            |
| <b>Traffic Control</b>     | <ol style="list-style-type: none"> <li>1) Personnel, vehicles, or equipment struck by vehicles and/or equipment</li> </ol>                                                                                                       | <ol style="list-style-type: none"> <li>1) Traffic control devices shall be set up, where appropriate per the MUTCD. Flaggers at either end of the work zone. Flaggers will use stop/slow paddles. Block one lane of traffic only, if possible. Place warning signs along work zone to warn oncoming traffic in both directions. Spotters required when backing up in confined areas, in the vicinity of overhead utility lines, or where similar hazards exist. Install back-up alarms on vehicles/equipment. Vehicles/equipment equipped with hazard lights shall energize hazard lights when operating in work zones.</li> </ol> |

### Equipment to be Used:

The minimum acceptable level of PPE for this project in all zones and work areas includes hard hats, safety glasses/goggles, long pants, shirts with a minimum 4" sleeve length, high-visibility, reflective safety vests, and steel-toed/thick-soled safety boots. In addition to minimum PPE required, personnel should wear hearing protection, eye and face protection, and chainsaw chaps.

### Inspection Requirements:

General PPE will be inspected before donning for integrity and completeness.

### Training Requirements:

All operators, drivers and ground personnel shall be qualified by their employer for each specific task. Drivers must have appropriate license for the vehicle which is being driven.

### General Requirements:

Personnel receive project-specific safety indoctrination and special orientation prior to work performed in the field.

### General Safety Requirements for Chainsaw Operations:

- Properly sharpen chainsaw blades and properly lubricate the blade with bar and chain oil. Additionally, the operator will periodically check and adjust the tension of the chainsaw blade to ensure good cutting action.
- Work in a cleared work area (i.e., clear loose debris before cutting).
- Do not smoke when handling a chainsaw.
- Choose the proper size of chainsaw to match the job, and include safety features such as a chain brake, front and rear hand guards, stop switch, chain catcher and a spark arrester.
- Wear the appropriate protective equipment, including hard hat, chainsaw face shield, hearing protection, heavy work gloves, long sleeve shirt, cut-resistant legwear (chainsaw

chaps) that extend from the waist to the top of the foot, and steel-toed boots which cover the ankle.

- An object the size of a pea traveling at six miles an hour can knock your eyes out, so flying wood chips have the potential to cause even more damage.
- Operating a chainsaw for longer than 12 minutes without hearing protection can damage your hearing.
- Clothing should fit well (not baggy) and be free of dangling or ragged edges which can become tangled in the saw.
- Never drop start a chainsaw. Start the saw by placing it on firm ground. Make sure the guide bar and chain are clear of any obstructions.
- Always hold a running saw firmly with both hands. Whether you are right or left-handed, your right hand should be at the rear handle and trigger and your left hand should be on the front handle bar.
- Make sure your feet are firmly planted on the ground.
- Do not cut around power lines until the lines are verified as being de-energized.
- Always cut at waist level or below to ensure that you maintain secure control over the chainsaw.
- Cut to minimize kickback, the cause of many chainsaw accidents. Kickback is the reactive force that happens when the nose or tip of the guide bar comes in contact with a solid object or is pinched and recoils toward the operator. To avoid kickback:
  - Never cut with the tip of the saw.
  - Stand at an angle when cutting, so the saw will miss your head and neck.
  - Keep your left elbow stiff while cutting.
- Do not cut on old wood unless you are positive the wood is free of nails, screws, and other metal objects.
- Take frequent breaks. Many injuries occur because the operator got tired or withstood long periods of saw vibration.
- Keep bystanders or coworkers at least two tree lengths (at least 150 feet) away from anyone felling a tree and at least 30 feet from anyone operating a chainsaw to remove limbs or cut a fallen tree.
- Allow saw to cool and vent fuel dispensing container before refueling.
- If injury occurs, apply direct pressure over site(s) of heavy bleeding; this act may save lives.

### 3.7 VEGETATIVE LOAD TRIMMING

Analyzed by: Eugene Taylor, MS, CSHM

| Principal Steps                          | Potential Hazards                                                                                                                                                                                                                | Recommended Controls                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Extract Saw from Storage Location</b> | <ol style="list-style-type: none"> <li>1) Cuts, abrasions, and other injuries from kick-backs or incidental contact with the saw</li> <li>2) Face and eye hazards</li> <li>3) Exposure to noise in excess of 85 dB(A)</li> </ol> | <ol style="list-style-type: none"> <li>1) In addition to minimum required PPE, operators shall wear gloves to prevent cuts and abrasions. The saw shall be stored in a safe and secure location for ease of access and to prevent damage or injury while traveling.</li> </ol>                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>Fueling of Gas Powered Saw</b>        | <ol style="list-style-type: none"> <li>1) Personnel, vehicles, or equipment struck by vehicles and/or equipment</li> </ol>                                                                                                       | <ol style="list-style-type: none"> <li>1) Only fuels approved by the manufacturer shall be used. Fuel must be stored in an approved container. Funnels should be used to minimize spills. Fueling shall not take place near open flames or ignition sources. Smoking within 50 feet a fueling location is strictly prohibited.</li> <li>2) In the event that fuel is spilled, appropriate measure shall be taken to ensure that the spill is cleaned up completely. It shall not be assumed that the spilled material will evaporate. When fuel is spilled on clothing, clothing shall be removed and replaced and cleaned before being worn again.</li> </ol>                                           |
| <b>Gasoline Powered Saw Start-up</b>     | <ol style="list-style-type: none"> <li>1) Cuts, abrasions, and other injuries from kick-backs or incidental contact with the saw</li> <li>2) Face and eye hazards</li> <li>3) Exposure to noise in excess of 85 dB(A)</li> </ol> | <ol style="list-style-type: none"> <li>1) The pole saw operator shall refer to the manufacturer's operations manual as to the proper start up position. The pole saw shall be started on a solid surface where the operator has balance and control balance. Operators shall have prior experience.</li> <li>2) The operator shall start the pole saw away from other employees.</li> </ol>                                                                                                                                                                                                                                                                                                              |
| <b>Traffic Control</b>                   | <ol style="list-style-type: none"> <li>1) Personnel, vehicles, or equipment struck by vehicles and/or equipment</li> </ol>                                                                                                       | <ol style="list-style-type: none"> <li>1) Traffic control devices shall be set up, where appropriate per the MUTCD. Flaggers at either end of the work zone. Flaggers will use stop/slow paddles. Block one lane of traffic only, if possible. Place warning signs along work zone to warn oncoming traffic in both directions. Spotters required when backing up in confined areas, in the vicinity of overhead utility lines, or where similar hazards exist. Install back-up alarms on vehicles/equipment. Vehicles/equipment equipped with hazard lights shall energize hazard lights when operating in work zones.</li> </ol>                                                                       |
| <b>Trimming loads</b>                    | <ol style="list-style-type: none"> <li>1) Cuts, abrasions, and other injuries from kick-backs or incidental contact with the saw</li> <li>2) Face and eye hazards</li> <li>3) Exposure to noise in excess of 85 dB(A)</li> </ol> | <ol style="list-style-type: none"> <li>1) The pole saw operator shall never cut directly overhead. The operator must cut limbs even with the side boards of the hauling unit. All employees must remain clear of the trimming area unless they are performing a spotter or flagger operation. Hauling unit driver/operators shall remain in the cabs of the vehicles. At no time shall trimming occur when the possibility exist for debris to fall on them. The traffic control zone shall be so established to allow for safe dropping of trimmed debris. The hauling unit operator shall position the unit in the optimum position to ensure the safety of employees and passing vehicles.</li> </ol> |

### Equipment to be Used:

- The minimum acceptable level of PPE for this project in all zones and work areas includes hard hats, safety glasses/goggles, long pants, shirts with a minimum 4" sleeve length, high-visibility, reflective safety vests, and steel-toed/thick-soled safety boots. In addition to minimum PPE required, personnel should wear hearing protection and gloves.



- A gasoline powered or manual pole saw shall only be used for this operation. Chainsaws or other cutting instruments that require operators to climb and use the saw from elevated positions are prohibited. Chainsaws shall not be operated above shoulder level.

**Inspection Requirements:**

General PPE will be inspected before donning for integrity and completeness. Pole saws shall be inspected prior to use to ensure that the tool functions properly and is maintained per the manufacturer recommendations. Saw teeth or blades must be sharpened according to manufacturer's instructions and to a degree that will ensure the most efficient cut. The pole and structural apparatus must be inspected to ensure no cracks or visible damage exists. If any damage is discovered during inspection the pole saw shall be removed from service and tagged out-of-service as "damaged" or "defective". The pole saw shall not be allowed back in service until it is repaired per the manufacturer's specifications and re-inspected.

**Training Requirements:**

All operators shall be qualified by their employer for each specific task. Saw operators shall have experience in the use of the saw and be familiar with the manufacturer's requirements for safe use.

**General Requirements:**

Personnel shall receive project-specific safety indoctrination prior to work performed in the field.

**General Safety Requirements for Vegetative Load Trimming:**

- Whenever possible, the loading unit shall trim the load as safe as possible to reduce the amount of trimming necessary by a pole saw operator.
- Refer to the table above for trimming activity.
- All vegetative loads shall be trimmed to prevent debris from extending beyond the side boards of the hauling unit. Vegetative material shall not extend beyond two feet above the top edge of the side boards.
- Whenever possible and will not create a greater hazard, Trucks should be moved to a safe location for the pole saw operator to trim the load. Loads shall not be hauled on publicly traveled roads without trimming before moving.

## APPENDIX 1

### Debris Management Safety Metric Form

## Debris Management Safety Metric Form

Date: \_\_\_\_\_  
 Address (Streets): \_\_\_\_\_  
 Number of Contractor Personnel on Crew: \_\_\_\_\_

Time: \_\_\_\_\_  
 Contractor: \_\_\_\_\_

Area/Section: \_\_\_\_\_  
 Crew Number: \_\_\_\_\_

| Item No. | PPE Safety Requirement                                                        | RAC Code | # in Crew | Item No. | Work Practices Safety Requirement                                                                   | RAC Code | # in Crew |
|----------|-------------------------------------------------------------------------------|----------|-----------|----------|-----------------------------------------------------------------------------------------------------|----------|-----------|
| a.       | Personnel not wearing appropriate foot protection.                            | 3        |           | r.       | Chainsaw operators are not stopping equipment operation in the presence of unprotected pedestrians. | 2        |           |
| b.       | Workers handling materials are not wearing gloves.                            | 3        |           | s.       | Chainsaw operators are not wearing chaps.                                                           | 2        |           |
| c.       | Crew are not wearing appropriate PPE for work activities.                     | 3        |           | t.       | Chainsaw operators are not wearing gloves.                                                          | 2        |           |
| d.       | Personnel are not wearing eye protection.                                     | 3        |           | u.       | Chainsaw operators are not wearing hearing protection.                                              | 2        |           |
| e.       | Personnel are not wearing protective suits.                                   | 3        |           | v.       | Chainsaw operators are not wearing eye/face protection.                                             | 2        |           |
| f.       | Personnel are not wearing shirts with a minimum 4" sleeve.                    | 3        |           | w.       | Chainsaw operators are cutting materials inappropriately, e.g., inside equipment/vehicles.          | 1        |           |
| g.       | Personnel are not wearing long pants.                                         | 3        |           | x.       | Work crews are not avoiding electrical hazards.                                                     | 1        |           |
| h.       | Personnel are not donning/doffing PPE correctly.                              | 3        |           | y.       | Employees are riding on equipment or in the rear of pick-up trucks.                                 | 2        |           |
| i.       | Personnel are not following requested safety corrections.                     | 4        |           | z.       | Area to be cleaned was not properly assessed for utilities, fencing, electrical, or other hazards.  | 2        |           |
| j.       | Personnel are not wearing respirators or wearing the proper respirator.       | 3        |           | aa.      | Personnel are standing under or too close to equipment or vehicles in operation/motion.             | 2        |           |
| k.       | Personnel are not wearing head protection.                                    | 3        |           | bb.      | Equipment is not in good repair.                                                                    | 2        |           |
| Item No. | Equipment/Vehicle Safety Requirement                                          | RAC Code | # in Crew | Item No. | Traffic Control Safety                                                                              | RAC Code | # in Crew |
| l.       | Equipment operators are not wearing seatbelts or seatbelts are not installed. | 3        |           | cc.      | Traffic control devices, including signage/cones are not properly placed.                           | 4        |           |
| m.       | Equipment is operated in an unsafe manner.                                    | 2        |           | dd.      | Flaggers are not present or not using proper signaling devices (paddle signs).                      | 2        |           |
| n.       | Back-up alarms are not installed or not operating.                            | 2        |           | ee.      | Personnel are not wearing safety vests.                                                             | 4        |           |
| o.       | Trucks are loaded with brush overhangs (not trimmed).                         | 2        |           | ff.      | Spotters are not present and directing equipment/ vehicle movement properly.                        | 2        |           |
| p.       | Trucks have inadequate means to prevent falling debris.                       | 2        |           | gg.      | Trucks are dumping too close to other vehicles/equipment at debris sites.                           | 2        |           |
| q.       | Equipment/vehicles are equipped with lights and windshield.                   | 3        |           |          |                                                                                                     |          |           |

Completed items denotes corrective action implemented ----- RAC Codes - Risk Assessment Codes: 1 (Critical Risk) 2 (Serious Risk), 3 (Moderate Risk), 4 (Minor or Procedural). RAC Codes 1 and 2 require additional information under comments below.

Corrective Action/Comments:

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P&J Site Safety Officer: \_\_\_\_\_



**ADDENDUM NUMBER 2**  
**RFP 19-PW-16 EMERGENCY DEBRIS HAULING & DISPOSAL**  
**JOINT PROCUREMENT**  
**CITIES OF HOLLY HILL, NEW SMYRNA BEACH AND SOUTH DAYTONA**

To All Plan Holders:

The following changes, clarification and additions are hereby made part of the **RFP 19-PW-16** for the above **EMERGENCY DEBRIS HAULING & DISPOSAL** as fully and completely as if the same were fully set forth therein. All required forms (Section 7 – page 18) must be included in submitted proposals and all bids **MUST** be submitted or your bid may be declared Non-Responsive.

All Proposals are to be delivered before 11:00 a.m., local time, on or before May 14, 2019 to:

JOINT PROCUREMENT  
City of Holly Hill  
City Clerk  
1065 Ridgewood Ave.,  
Holly Hill, FL 32117

**QUESTIONS AND ANSWERS**

- Q1. Is it a new solicitation between three cities?
- A1. No, amendment 1 amended it to state that it is a joint procurement between the Cities of Holly Hill, New Smyrna Beach and South Daytona.
- Q3. Regarding the Contractor's Responsibilities /Requirements (Page 6), if the hauling contractor damages property, would the Contractor be responsible for the repairs?
- A3. Whether the hauling or the monitoring company contractor, if they damage public or private property, the one that caused the damage will be responsible for remedying the damages.
- Q4. Exhibit F does not represent Cradle to Grave pricing, can you update accordingly?
- A4. Please find the amended Exhibit F attached.
- Q5. For the hourly pricing, is that to include " the above amounts include salary cost, fringe benefits, overhead, operating margin, and profit, and all direct and indirect expenses". Can the City clarify on whether travel, airfare, lodging, per diem, rental car to be included in the hourly rate or can be invoiced separately at no mark up?
- A5. All cost are to be built into the hourly rate.
- Q6. Is the "Joint Procurement" (City of Holly Hill, City of New Smyrna Beach, and City of South Daytona) open to negotiate the terms and conditions at the contract stage with the awarded Proposer /Contractor?
- A6. The terms and conditions are a part of this solicitation and the contract can be found in the RFP starting On page 20. Under Section 1 it defines what makes up the terms and conditions.

Q7. Will this Contract Agreement be based on FEMA funding?

A7. Yes

Q8. Is the "Joint Procurement" open to accepting a rate sheet with reimbursable expenses cost separated; instead of a lump sum fee?

A8. Yes, compensation will be based on reimbursable expenses per the rate sheet submitted.

Q9. Is the "Joint Procurement" open to make an exception of the Automobile Liability amount to be: \$200,000 on each Occurrence Owned/Non-owned/Hired Automobile Included?

A9. No, Automobile Liability amount to be: \$500,000 on each Occurrence Owned/Non-owned/Hired Automobile CSL.

Q10. With regards to the insurance coverage limits, typically Errors and Omissions Coverage / Malpractice Coverage, are not categories that Debris Removal Contractors would be required to obtain. Would the City consider removing this requirement?

A11. Errors and Omissions Coverage / Malpractice Coverage as shown on page 27 of the RFP will not be required for this bid.

Q12. Will you be modifying the Contractors Agreement to specify paid per reimbursable expenses per the rate sheet and not lump sum?

A12. Yes, see revised Contractors Agreement

Q13. Will you accept electronic signatures on the documents?

A13. Yes

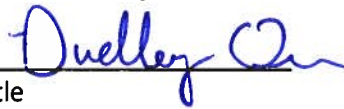
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Attachments:

1. Amended RFP 19-PW-16 Emergency Debris Hauling and Disposal Exhibit F
 2. Amended Contractor Agreement
- ~~~~~

Signature acknowledges receipt and understanding of this addendum.

Dudley Orr, Vice President

Name/Title



May 16, 2019

Date

Firm Name: Phillips & Jordan, Inc.

**AMENDED
CONTRACTOR AGREEMENT
EMERGENCY DEBRIS HAULING & DISPOSAL
Request for Proposal (RFP) 19-PW-16**

THIS AGREEMENT is made and entered into this 16th day of ~~June~~ ^{May}, 2019, by and between Phillips & Jordan Inc., duly authorized to conduct business in the State of Florida and whose address is 10201 Parkside Drive Suite 300 Knoxville TN 37922, hereinafter, called "CONTRACTOR," and the **CITY OF HOLLY HILL**, a political subdivision of the State of Florida, whose address is 1065 Ridgewood Ave, Holly Hill, FL 32117, the **CITY OF NEW SMYRNA BEACH**, a political subdivision of the State of Florida, whose address is 210 Sams Ave., New Smyrna Beach, FL 32168 and the **CITY OF SOUTH DAYTONA**, a political subdivision of the State of Florida, whose address is 1672 S. Ridgewood Ave, South Daytona, FL 32139, hereinafter called "CITIES."

SECTION 1. AGREEMENT. The terms of this Agreement, together with the incorporation of the terms and conditions of the Request for Proposal (RFP #19-PW-16), and any exhibits, schedules, and attachments hereto, and any and all amendments relating to same, and any and all submittals from CONTRACTOR, constitute the entire Agreement between the individual Cities and CONTRACTOR. This Agreement is the final, complete and exclusive expression of the terms and conditions of the parties' Agreement. Any and all prior agreements, representations, negotiations, and understandings made by the parties, oral or written, expressed or implied, are hereby superseded and merged herein.

SECTION 2. TERM OF AGREEMENT. The term of this Agreement shall be for five (5) years from the date of award with five (5), one (1) year renewal options. Renewal options may be exercised at the discretion of each of the Cities based on performance of the company and adherence to the terms and conditions set forth in the RFP documents. Each City retains the sole right to determine whether the renewal option shall be granted.

SECTION 3. COMPENSATION. For Services rendered, the individual Cities of the Joint Procurement shall pay the CONTRACTOR reimbursable expenses per the rate sheet "Attachment 1", including or excluding reimbursable expenses as mutually agreed upon by the individual Joint Procurement Cities. Unless otherwise agreed in a Scope of Services, the CONTRACTOR will invoice the individual CITIES of the Joint Procurement monthly based upon the CONTRACTOR's estimate of the portion of the total Services actually completed at the time of billing.

SECTION 4. CONTROLLING LAW, VENUE, AND ATTORNEY'S FEES. This Agreement is to be governed, construed, and interpreted by, through and under the laws of Florida. Venue for any litigation between the parties to this Agreement shall be in the County of Volusia, Florida and any trial shall be non-jury. The prevailing party in any litigation arising from or related to this Agreement shall be reimbursed reasonable attorney fees and costs, including all fees and costs of an appeal.

SECTION 5. RIGHTS AT LAW RETAINED. The rights and remedies of the Joint Procurement Cities, provided for under this Agreement, are in addition and supplemental to any other rights and remedies provided by law.

SECTION 6. NOTICES. Whenever either party desires to give notice unto the other, it must be given by written notice, sent by registered or certified United States mail, return receipts requested, addressed to the party for whom it is intended at the place last specified. The place for giving of notice shall remain such until it shall have been changed by written notice in compliance with the provisions of this Section. For the present, the parties designate the following as the respective places for giving of notice, to-wit:

For Cities:

Valerie Manning, City Clerk
City of Holly Hill
1065 Ridgewood Ave.
Holly Hill, FL 32117
(386)248-9441

Johnny Bledsoe, City Clerk
City of New Smyrna Beach
210 Sams Ave.
New Smyrna Beach, FL 32138
(386)410-2630

Les Gillis, City Manager
City of South Daytona
1672 S. Ridgewood Ave.
South Daytona, FL 32119

For Contractor:

Dudley Orr, Vice President (Name, Title)
Phillips & Jordan, Inc. (Company)
10201 Parkside Dr. Suite 300 (Address)
Knoxville TN, 37922 (City, State, Zip)
(865) 688-8342 (Phone)

SECTION 7. MODIFICATIONS TO AGREEMENT. This Agreement and any exhibits, amendments and schedules may only be amended, supplemented, modified or canceled by a written instrument duly executed by the parties hereto of equal dignity herewith.

SECTION 8. SEVERABILITY. If, during the term of this Agreement, it is found that a specific clause or condition of this Agreement is illegal under federal or state law, the remainder of the Agreement not affected by such a ruling shall remain in force and effect.

SECTION 9. WAIVER OF JURY TRIAL. THE CITIES AND CONTRACTOR HAVE SPECIFICALLY WAIVED THE RIGHT TO A JURY TRIAL CONCERNING ANY DISPUTES WHICH MAY ARISE CONCERNING THIS AGREEMENT.

SECTION 10. NON-WAIVER. No indulgence, waiver, election or non-election by CITIES under this Agreement shall affect CONTRACTOR's duties and obligations hereunder.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the date written above for execution by each City of the Joint Procurement.

WITNESSES:

CITY OF HOLLY HILL

Chris Via, Mayor

Dated: _____

WITNESSES:

CITY OF NEW SMYRNA BEACH

Russ Owen, Mayor

Dated: _____

WITNESSES:

CITY OF SOUTH DAYTONA

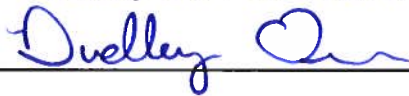
William C. Hall, Mayor

Dated: _____

WITNESSES:

FIRMS

By: Dudley Orr, Vice President



Dated: May 16, 2019

Attachments: A. RFP #19-PW-16
B. Firm Response to RFP
C. Attachment 1

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor

**JOINT PROCUREMENT
Emergency Debris Hauling
RFP 19-PW-16
Rate Schedules**

#	DESCRIPTION	QTY	UOM	RATE
1	SECTION 1.	HEAVY EQUIPMENT		
1.1	Skid Steer Loader, Bobcat	1	HR	\$95.00
1.2	Backhoe, Cat 416	1	HR	\$135.00
1.3	Wheel Loaders, Cat 950	1	HR	\$140.00
1.4	Wheel Loaders, Cat 966	1	HR	\$165.00
1.5	Wheel Loaders, Cat 980	1	HR	\$185.00
1.6	Tracked Loader, Cat 955	1	HR	\$145.00
1.7	Towed Loader w/Tractor	1	HR	\$215.00
1.8	Self Loading Knuckle Boom Truck, 25 - 35 CY Body	1	HR	\$225.00
1.9	Self Loading Knuckle Boom Truck, 35 - 45 CY Body	1	HR	\$225.00
1.10	Dozer, Cat D4	1	HR	\$145.00
1.11	Dozer, Cat D5	1	HR	\$165.00
1.12	Dozer, Cat D6	1	HR	\$185.00
1.13	Dozer, Cat D7	1	HR	\$195.00
1.14	Dozer, Cat D8	1	HR	\$225.00
1.15	Excavators, Cat 320	1	HR	\$135.00
1.16	Excavators, Cat 325	1	HR	\$165.00
1.17	Excavators, Cat 330	1	HR	\$175.00
1.18	Tractor w/Box Blade, 80 HP	1	HR	\$65.00
1.19	Motor Grader, Cat 120G	1	HR	\$165.00
1.20	Crane, 30 TON	1	HR	\$300.00
1.21	Bucket Truck, Up to 50' Reach	1	HR	\$150.00
1.22	Bucket Truck, 50' to 75' Reach	1	HR	\$165.00
1.23	Bash Transfer Trailer w/ Tractor, 110 Yard	1	HR	\$145.00
1.24	Mechanized Broom	1	HR	\$75.00
1.25	Street Sweeper	1	HR	\$90.00
1.26	Water Truck, 2000 Gallon	1	HR	\$70.00
1.27	Stump Grinder, Vermeer 252	1	HR	\$50.00
1.28	Chipper w/2 Man Crew, Morbark Storm	1	HR	\$150.00
1.29	12-Foot Tub Grinder, Morbark 1200	1	HR	\$500.00
1.30	13-Foot Tub Grinder, Morbark 1300	1	HR	\$550.00
1.31	14-Foot Tub Grinder, Diamond Z-1463	1	HR	\$600.00
1.32	Equipment Transport w/ Tractor, 50 Ton	1	HR	\$120.00
1.33	Truck Mounted Winch, Tow Truck	1	HR	\$85.00

Attachment: Phillips & Jordan Inc. - RFP 19-PW-16 (2019-R-37 : RFP 19-PW-16 Emergency Debris Hauling & Disposal Contractor

#	DESCRIPTION	QTY	UOM	RATE
2	SECTION 2.	HAUL VEHICLES		
2.1	Dump Truck, 10 to 15 CY	1	HR	\$85.00
2.2	Dump Truck, 16 to 20 CY	1	HR	\$95.00
2.3	Trailer Dump w/Tractor, 30 to 40 CY	1	HR	\$115.00
2.4	Trailer Dump w/Tractor, 41 to 50 CY	1	HR	\$125.00
2.5	Trailer Dump w/Tractor, 51 to 60 CY	1	HR	\$130.00
2.6	Trailer Dump w/Tractor, 61 to 70 CY	1	HR	\$130.00
2.7	Walking Floor Trailer w/Tractor, 100 CY	1	HR	\$135.00
3	SECTION 3.	TRANSPORTATION VEHICLES		
3.1	Pickup Truck, 1/2 Ton	1	DAY	\$120.00
3.2	Pickup Truck, 3/4 Ton	1	DAY	\$150.00
3.3	Pickup Truck, 1 Ton	1	DAY	\$200.00
3.4	Box Truck, 3/4 Ton	1	DAY	\$240.00
3.5	Utility Van, 3/4 Ton	1	DAY	\$200.00
3.6	Passenger Van, 9 Passenger	1	DAY	\$200.00
3.7	Passenger Car, Full Size	1	DAY	\$120.00
4	SECTION 4.	PERSONNEL		
4.1	Superintendent w/Pickup Truck	1	HR	\$95.00
4.2	Supervisor w/Pickup Truck	1	HR	\$85.00
4.3	Safety or QC Manager w/Pickup Truck	1	HR	\$95.00
4.4	Mechanic w/Truck and Tools	1	HR	\$69.00
4.5	Climber w/Gear	1	HR	\$69.00
4.6	Operator w/Chainsaw	1	HR	\$54.00
4.7	Laborer w/Tools	1	HR	\$50.00
4.8	Traffic Control Personnel	1	HR	\$45.00
4.9	Ticket Writers	1	HR	\$45.00
4.10	Clerical	1	HR	\$45.00
4.11	Administrative Assistant	1	HR	\$50.00

#	DESCRIPTION	QTY	UOM	RATE
5	SECTION 5.	ALL-INCLUSIVE SERVICES		
5.1	Vegetative debris - Right of Way / Public Property (includes all other vegetative debris, including tree debris that would not fall into the category of leaners, hangers, and stumps.	1	CY	\$11.25
5.2	Tree Debris: Hangers, Leaners, Stumps (cradle to grave price, to include and not limit to resetting, cutting, removing, preparation for collection of those specific items in accordance with specifications)	1	EA	\$225.00
5.3	Tree Debris: Leaners	1	EA	\$175.00
5.4	Tree Debris: Stumps	1	EA	\$275.00
5.5	Construction and demolition debris, including white goods	1	CY	\$11.25
5.6	Disposal Fee of Processed vegetative debris (Final Disposal Site) *TBD by no later than 30 days after emergency event (CY)	1	CY/Per Ton	\$10.50
5.7	Disposal Fee of Compacted C & D mixed and other non-vegetative materials (Final Disposal Site) *TBD by no later than 30 days after	1	CY /Per Ton	TN \$37.00
6	SECTION 6.	OPTIONAL SERVICES		
6.1	Debris removal from lakes and canals	1	CY	\$42.00
6.2	Restoration of canal banks and slopes	1	LF	\$40.00
6.3	Removal of motor vehicles including towing, processing and disposal	1	EA	\$250.00
6.4	Removal of boats including towing, processing, and disposal	1	LF	\$40.00
6.5	Hazardous Waste and contaminated debris removal and disposal	1	CY	\$45.00
6.6	Provision of emergency potable water	1	GL	\$1.90
6.7	Provision of emergency ice	1	LB	\$1.25
6.8	Temporary bathrooms/port-o-lets (month)	1	EA	\$250.00
6.9	Provision of temporary satellite phone (day)	1	EA	\$100.00
6.10	Provisions of emergency generators - 25kw to 50kw (day)	1	EA	\$250.00
6.11	Provisions of emergency generators - 50kw to 100kw (day)	1	EA	\$265.00
6.12	Provisions of emergency generators - 100kw to 150kw (day)	1	EA	\$450.00
6.13	Provisions of emergency generators - 250kw (day)	1	EA	\$750.00
6.14	Sewer, culvert and catch basin cleaning including transportation and disposal	1	CY	\$45.00
6.15	Grinding / Incinerating	1	CY	\$2.25



**STAFF REPORT
CITY OF HOLLY HILL, FLORIDA**

**City Commission
Agenda Item**

MEETING DATE: June 11, 2019
FROM: Stella Gurnee
SUBJECT: Hydra Service Purchase Authorization
NUMBER: (ID # 2546)
APPLICANT:
PLANNER:

DISCUSSION:

During the current fiscal year the Sewer Division has purchased various submersible pumps for lift station and other sewer repair projects. The Utilities Department requested that these pumps be standardized and purchased from Hydra Service the sole source distributor for ABS pumps in the State of Florida. Standardization of components within the sewer collection systems should reduce the future repair parts and costs. The City's Purchasing Policy in Section F 2.25 requires that the City Commission approve purchases of this type that exceed \$25,000. Currently, fiscal year to date, the Utilities Department has purchased \$76,080.50 of pumps and has an outstanding purchase order for an additional \$16,597. The Utilities Department is also requesting another 4" submersible pump in the amount of \$6,261.20. This brings the anticipated total for pump purchases from Hydra Service to \$98,938.70.

FISCAL

ANALYSIS:

The Utilities Department has sufficient budget for the previous purchased and requested pumps as shown to the Exhibit A to this agenda item.

STAFF

RECOMMENDATION:

Recommend approval of standardization of submersible pumps for the Sewer collection system with ABS pumps through the sole source distributor Hydra Service. Retroactively approve the previously purchased pumps totaling \$76,080.50, approve the previously issued PO 190090 for pumps in the amount of \$16,597.00, and approve the issuance of a PO for the requested pump in the amount of \$6,261.20 from Hydra Service.

COMMISSION

GOAL:

Goal #4: Provide proficient public health and safety services in terms of police and fire protection, water, storm water, waste water and solid waste management and disaster preparedness with a focus on intergovernmental collaboration, private sector partnerships, and utilization of technologies and proven innovations.

MOTION:

Approve the standardization of submersible pumps for the Sewer collection system with ABS pumps through the sole source distributor Hydra Service. Retroactively approve the previously purchased pumps totaling \$76,080.50, approve the previously issued PO 190090 for pumps in the amount of \$16,597.00, and approve the issuance of a PO for the requested pump in the amount of \$6,261.20 from Hydra Service.

- 1001 (PDF)
- 1002 (PDF)
- 1003 (PDF)
- 1004 (PDF)
- 1005 (PDF)
- 1065 (PDF)
- 1088 (PDF)
- 1084 (PDF)
- FY 2019 Hydra Service-Exhibit A (PDF)

Requisition to purchase

City of Holly Hill, Florida

Date:	October 1, 2018				
Emergency :		Urgent		Non-Emergency	XXXXX
Employee Name:	MICHAEL JUNKER				
Department :	PUBLIC WORKS / SEWER				Budget No.:
Vendor No. :	3180				400-3020-525-6300 407-8110-51
Vendor Name:	Hydra Service (S) Inc.				
Address:	250 Springview Commerce Drive Debary, Florida 32713				Requisition No. : 19WW09 1001
Phone :	(407) 330-3456 Cell Phone: (407) 625-1388				
Fax No. :	(407) 330-3404				
Web Site:					
Email:					

Quantity	Part Number	Description and Spec's	Unit Price	Total
1		ABS Model XFPD201G-CB2.3-PE200/6, submersible pump, DRY pit, 8" Discharge		
		27 Hp , 460V, 60 Hertz, 3 phase, with 49' power cord.		
1		Spool Piece to fit onto Flygt Dry pit assembly		
1		Freight \$250.00 (included in final sales price)		
			Total	\$28,455.10
		10 to 12 week delivery		
		Quote # 180912-1KH		
		Five year full warranty		
		Sole Source Provider for ABS pumps		
		Replacement pump for Equalization pump		
		We are standardized with this equipment		

Please note that deliveries are accepted Monday through Friday between the hours of 7:00 am and 3:00 pm only

Reasons:	
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Attachment: 1001 (2546 : Hydra Service Purchase Authorization)

SULZER

Sulzer Pumps
ABS USA
140 Pond View Drive
Meriden, CT 06450
Phone (203) 238 2700
Fax (203) 238 0738
www.sulzer.com

April 29, 2015

Subject: Hydra Service Inc. ABS Sole Source

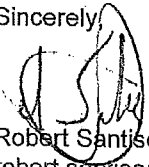
To: City of Holly Hill.
Atn. Mr. Todd Plank.

The purpose of this letter is to confirm that Hydra Service Inc., located in 250 Springview Commerce Drive, DeBary, Florida, zip code 32713, is the only one contracted distributor for ABS products for the Municipal Wastewater Collection & Treatment Market for City of Holly Hill, State of Florida. There is no other one distributor authorized to distribute, sell and service ABS products in the mentioned area.

Nationally we utilize a network of independent distributors to serve Municipal, Industrial, Building Trades and Dewatering market segments in specific territories. The authorized distributor for ABS products in these territories has the expertise, knowledge, training and access to the latest product developments and upgrades, along with genuine OEM parts for the ABS brand. Hydra Service Inc. is trained in the latest methods in care and start up of ABS equipment and has the ability to execute warranty claims. As the authorized local ABS product outlet Hydra Service Inc. is fully equipped for local technical, commercial and service support and has full backing of the national ABS/Sulzer organization.

Please do not hesitate to contact me if I can provide any additional information.

Sincerely,



Robert Santiso.

robert.santiso@sulzer.com

203 213 1480

Southeast Business Development Manager.

Attachment: 1001 (2546 : Hydra Service Purchase Authorization)



Requisition to purchase

City of Holly Hill, Florida

Date:	October 1, 2018				
Emergency :		Urgent		Non-Emergency	XXXXX
Employee Name:	MICHAEL JUNKER				
Department :	PUBLIC WORKS / SEWER				Budget No.: 400-3020-535-5264
Vendor No. :	3180				
Vendor Name:	Hydra Service (S) Inc.				
Address:	250 Springview Commerce Drive Debary, Florida 32713				Requisition No. : <i>1002</i>
Phone :	(407) 330-3456 Cell Phone: (407) 625-1388				
Fax No. :	(407) 330-3404				
Web Site:					
Email:					

Quantity	Part Number	Description and Spec's	Unit Price	Total
1		ABS Model XFP150E-CB1.4-PE105/4, DRY PIT, submersible pump, 6" Discharge		
		14.1 Hp , 230/460V, 60 Hertz, 3 phase, with 65' power cord.		
1		Suction Elbow, 6 x 6 with cleanout, long radius PN: 40536005		
1		Freight \$200.00 (included in final sales price)		
			Total	\$9,883.00
		8 to 10 week delivery		
		Quote # 180801-1KH		
		Five year full warranty		
		Sole Source Provider for ABS pumps		
		Replacement pump for Lift Station #4		
		We are standardized with this equipment		

Please note that deliveries are accepted Monday through Friday between the hours of 7:00 am and 3:00 pm only

Reasons:	
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Attachment: 1002 (2546 : Hydra Service Purchase Authorization)

SULZER

Sulzer Pumps
ABS USA
140 Pond View Drive
Meriden, CT 06450
Phone (203) 238 2700
Fax (203) 238 0738
www.sulzer.com

April 29, 2015

Subject: Hydra Service Inc. ABS Sole Source

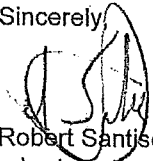
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Attn. Mr. Todd Plank.

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Nationally we utilize a network of independent distributors to serve Municipal, Industrial, Building Trades and Dewatering market segments in specific territories. The authorized distributor for ABS products in these territories has the expertise, knowledge, training and access to the latest product developments and upgrades, along with genuine OEM parts for the ABS brand. Hydra Service Inc. is trained in the latest methods in care and start up of ABS equipment and has the ability to execute warranty claims. As the authorized local ABS product outlet Hydra Service Inc. is fully equipped for local technical, commercial and service support and has full backing of the national ABS/Sulzer organization.

Please do not hesitate to contact me if I can provide any additional information.

Sincerely,



Robert Santiso.

robert.santiso@sulzer.com

203 213 1480

Southeast Business Development Manager.

Attachment: 1002 (2546 : Hydra Service Purchase Authorization)



Requisition to purchase

City of Holly Hill, Florida

Date:	October 1, 2018				
Emergency :		Urgent		Non-Emergency	XXXXX
Employee Name:	MICHAEL JUNKER				
Department :	PUBLIC WORKS / SEWER				Budget No.: 400-3020-535-5264
Vendor No. :	3180				
Vendor Name:	Hydra Service (S) Inc.				
Address:	250 Springview Commerce Drive Debary, Florida 32713				
Phone :	(407) 330-3456 Cell Phone: (407) 625-1388				Requisition No. : 1003
Fax No. :	(407) 330-3404				
Web Site:					
Email:					

Quantity	Part Number	Description and Spec's	Unit Price	Total
1		ABS Model XFP150E-CB1.6-PE75/4, submersible pump with cooling option		
		6" discharge, 10 Hp , 230V, 60 Hertz, 3 phase, with 49' power cord.		
1		Slide rail bracket with gaslet 6" discharge X2" dual rail		
1		Freight \$200.00 (included in final sales price)		
			Total	\$8,851.20
		6 to 8 week delivery		
		Quote # 180905-2KH-rev		
		Five year full warranty		
		Sole Source Provider for ABS pumps		
		Replacement pump for Lift Station #11		
		We are standardized with this equipment		

Please note that deliveries are accepted Monday through Friday between the hours of 7:00 am and 3:00 pm only

Reasons:	
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Attachment: 1003 (2546 : Hydra Service Purchase Authorization)

SULZER

Sulzer Pumps
ABS USA
140 Pond View Drive
Meriden, CT 06450
Phone (203) 238 2700
Fax (203) 238 0738
www.sulzer.com

April 29, 2015

Subject: Hydra Service Inc. ABS Sole Source

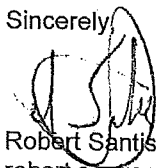
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Please do not hesitate to contact me if I can provide any additional information.

Sincerely,



Robert Santiso.

robert.santiso@sulzer.com

203 213 1480

Southeast Business Development Manager.

Attachment: 1003 (2546 : Hydra Service Purchase Authorization)



Requisition to purchase

City of Holly Hill, Florida

Date:	October 1, 2018				
Emergency :		Urgent		Non-Emergency	XXXXX
Employee Name:	MICHAEL JUNKER				
Department :	PUBLIC WORKS / SEWER				Budget No.: 400-3020-535-4601 5364
Vendor No. :	3180				
Vendor Name:	Hydra Service (S) Inc.				
Address:	250 Springview Commerce Drive Debary, Florida 32713				Requisition No. : 1004
Phone :	(407) 330-3456 Cell Phone: (407) 625-1388				
Fax No. :	(407) 330-3404				
Web Site:					
Email:					

Quantity	Part Number	Description and Spec's	Unit Price	Total
1		ABS Model XFP100E-CB1.4-PE75/4, submersible pump, 4" Discharge		
		10.1 Hp , 230V, 60 Hertz, 3 phase, with 49' power cord.		
1		Slide rail bracket with 4" discharge X2" dual rail		
1		Freight \$200.00 (included in final sales price)		
			Total	\$8,403.20
		6 to 8 week delivery		
		Quote # 180905-3KH		
		Five year full warranty		
		Sole Source Provider for ABS pumps		
		Replacement pump for Lift Station #19		
		We are standardized with this equipment		

Please note that deliveries are accepted Monday through Friday between the hours of 7:00 am and 3:00 pm only

Reasons:	
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Attachment: 1004 (2546 : Hydra Service Purchase Authorization)

SULZER

Sulzer Pumps
ABS USA
140 Pond View Drive
Meriden, CT 06450
Phone (203) 238 2700
Fax (203) 238 0738
www.sulzer.com

April 29, 2015

Subject: Hydra Service Inc. ABS Sole Source

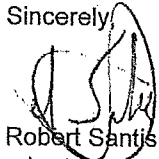
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Atn. Mr. Todd Plank.

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Nationally we utilize a network of independent distributors to serve Municipal, Industrial, Building Trades and Dewatering market segments in specific territories. The authorized distributor for ABS products in these territories has the expertise, knowledge, training and access to the latest product developments and upgrades, along with genuine OEM parts for the ABS brand. Hydra Service Inc. is trained in the latest methods in care and start up of ABS equipment and has the ability to execute warranty claims. As the authorized local ABS product outlet Hydra Service Inc. is fully equipped for local technical, commercial and service support and has full backing of the national ABS/Sulzer organization.

Please do not hesitate to contact me if I can provide any additional information.

Sincerely,



Robert Santiso.

robert.santiso@sulzer.com

203 213 1480

Southeast Business Development Manager.

Attachment: 1004 (2546 : Hydra Service Purchase Authorization)



Requisition to purchase

City of Holly Hill, Florida

Date:	October 1, 2018				
Emergency :		Urgent		Non-Emergency	XXXXXX
Employee Name:	MICHAEL JUNKER				
Department :	PUBLIC WORKS / SEWER				Budget No.: 400-3020-535-4601 53464
Vendor No. :	3180				
Vendor Name:	Hydra Service (S) Inc.				
Address:	250 Springview Commerce Drive Debary, Florida 32713				Requisition No. : 1005
Phone :	(407) 330-3456 Cell Phone: (407) 625-1388				
Fax No. :	(407) 330-3404				
Web Site:					
Email:					

Quantity	Part Number	Description and Spec's	Unit Price	Total
1		ABS Model XFP150G-CB1.2-PE110/6, submersible pump, 6" Discharge		
		15 Hp , 230V, 60 Hertz, 3 phase, with 49' power cord.		
1		Slide rail bracket with 6" discharge X2" dual rail		
1		Freight \$200.00 (included in final sales price)		
			Total	\$14,664.40
		6 to 8 week delivery		
		Quote # 180905-1KH		
		Five year full warranty		
		Sole Source Provider for ABS pumps		
		Replacement pump for Lift Station #6		
		We are standardized with this equipment		

Please note that deliveries are accepted Monday through Friday between the hours of 7:00 am and 3:00 pm only

Reasons:	
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Attachment: 1005 (2546 : Hydra Service Purchase Authorization)

SULZER

Sulzer Pumps
ABS USA
140 Pond View Drive
Meriden, CT 06450
Phone (203) 238 2700
Fax (203) 238 0738
www.sulzer.com

April 29, 2015

Subject: Hydra Service Inc. ABS Sole Source

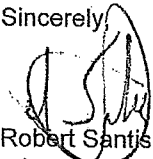
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Atn. Mr. Todd Plank.

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Please do not hesitate to contact me if I can provide any additional information.

Sincerely,



Robert Santiso.
robert.santiso@sulzer.com
203 213 1480
Southeast Business Development Manager.

Attachment: 1005 (2546 : Hydra Service Purchase Authorization)





Hydra Service, Inc.
SPECIALIST IN FLUID MOVEMENT



250 Springview commerce drive
Debarry Florida 32173
Phone: 407 330 3456
Phone: 800 323 1731
Fax: 407 330 3404

Sales Representative

Contact Information

Cell Phone: 407-625-1388
Fax: 407-330-3404

TO: City of Holly Hill

ATTN: Charles Davis

PHONE: 1-386-248-9463

FAX: 1-386-248-9499

EMAIL: Cdavis@hollyhillfl.org

FROM: Keaton Heller

EMAIL: kheller@hydraservice.net

DATE: January 8, 2019

QUOTE: 190108-2KH

REF: Holly Hill LS_14 Pump Replace

ENG FIRM

- 1 ABS pump model XFP 100C CB1.4 PE5/4 submersible pump, 4" discharge, 4.7 HP, 230 volt, 3 phase, with 49' of power cords.
- 1 Full 5 year warranty
- 1 Freight \$150.00 (included in total sales price below)

TOTAL PRICE, F.O.B. JOB, FREIGHT ALLOWED **\$5,823.60** PLUS ANY FEDERAL,
STATE OR LOCAL TAXES WHICH MAY APPLY. TERMS ARE NET 30 DAYS. PRICES ARE FIRM 30 DAYS

"HYDRA SERVICE INC TERMS & CONDITIONS APPLY" PAYMENT TERMS NET 30 DAYS.

ESTMTD DELIVERY: in stock WEEKS AFTER RECEIPT IN OUR OFFICE OF COMPLETE
APPROVED SUBMITTAL DATA AND SIGNED PROPOSAL.

THESE TERMS ARE INDEPENDENT OF, AND ARE NOT CONTINGENT UPON THE TIME OR MANNER
IN WHICH PURCHASER MAY RECEIVE PAYMENT FROM OTHERS.

NO DAY OF FACTORY START-UP IS INCLUDED AND REQUIRED FOR WARRANTY. PAYMENT
FOR MATERIALS WILL BE REQUIRED BEFORE THE AUTHORIZED START-UP IS CONDUCTED.

ACCEPTED DATE _____

Review Date: 1/8/2019

NAME OF PURCHASER

Keaton Heller
REVIEWED BY HYDRA SERVICE PUMP REP.

Attachment: 1065 (2546 : Hydra Service Purchase Authorization)

SULZER

Sulzer Pumps
ABS USA
140 Pond View Drive
Meriden, CT 06450
Phone (203) 238 2700
Fax (203) 238 0738
www.sulzer.com

April 29, 2015

Subject: Hydra Service Inc. ABS Sole Source

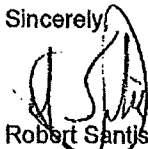
To: City of Holly Hill.
Atn. Mr. Todd Plank.

The purpose of this letter is to confirm that Hydra Service Inc., located in 250 Springview Commerce Drive, DeBary, Florida, zip code 32713, is the only one contracted distributor for ABS products for the Municipal Wastewater Collection & Treatment Market for City of Holly Hill, State of Florida. There is no other one distributor authorized to distribute, sell and service ABS products in the mentioned area.

Nationally we utilize a network of independent distributors to serve Municipal, Industrial, Building Trades and Dewatering market segments in specific territories. The authorized distributor for ABS products in these territories has the expertise, knowledge, training and access to the latest product developments and upgrades, along with genuine OEM parts for the ABS brand. Hydra Service Inc. is trained in the latest methods in care and start up of ABS equipment and has the ability to execute warranty claims. As the authorized local ABS product outlet Hydra Service Inc. is fully equipped for local technical, commercial and service support and has full backing of the national ABS/Sulzer organization.

Please do not hesitate to contact me if I can provide any additional information.

Sincerely,



Robert Santiso.
robert.santiso@sulzer.com
203 213 1480
Southeast Business Development Manager.





Hydra Service, Inc.
SPECIALIST IN FLUID MOVEMENT



250 Springview commerce drive
DeBary Florida 32173
Phone: 407 330 3456
Phone: 800 323 1731
Fax: 407 330 3404

Sales Representative

Contact Information

Cell Phone: 407-625-1388
Fax: 407-330-3404

TO: City of Holly Hill

FROM: Keaton Heller

ATTN: Charles Davis

EMAIL: kheller@hydraservice.net

DATE: May 22, 2019

PHONE 1-386-248-9463

QUOTE: 190522-1KH

FAX: 1-386-248-9499

REF: Holly Hill LS_8 Pump Replace

EMAIL: Cdavis@hollyhillfl.org

ENG FIRM:

- 1 ABS/Sulzer pump model **XFP100C-CB1.2-PE20/6** submersible pump, **4"** discharge, **2.7HP**, **230** volt, **3** phase, with **49'** of power cords.
- 1 Full 5 year warranty
- 1 Bracket, **4"** Discharge, **Dual 2"** Rail, with **Profile Gasket** and Hardware
- 1 Freight \$150.00 (included in total sales price below)

TOTAL PRICE, F.O.B. JOB, FREIGHT ALLOWED **\$6,261.20** PLUS ANY FEDERAL,
STATE OR LOCAL TAXES WHICH MAY APPLY. TERMS ARE NET **30** DAYS. PRICES ARE FIRM 30 DAYS
"HYDRA SERVICE INC TERMS & CONDITIONS APPLY" PAYMENT TERMS NET 30 DAYS.
ESTMTD DELIVERY: **6-8** WEEKS AFTER RECEIPT IN OUR OFFICE OF COMPLETE
APPROVED SUBMITTAL DATA AND SIGNED PROPOSAL.
THESE TERMS ARE INDEPENDENT OF, AND ARE NOT CONTINGENT UPON THE TIME OR MANNER
IN WHICH PURCHASER MAY RECEIVE PAYMENT FROM OTHERS.
NO DAY OF FACTORY START-UP IS INCLUDED AND REQUIRED FOR WARRANTY. PAYMENT
FOR MATERIALS WILL BE REQUIRED BEFORE THE AUTHORIZED START-UP IS CONDUCTED.

ACCEPTED DATE _____

Review Date: 5/22/2019

NAME OF PURCHASER

Keaton Heller
REVIEWED BY HYDRA SERVICE PUMP REP.

Attachment: 1088 (2546 : Hydra Service Purchase Authorization)

SULZER

Sulzer Pumps
ABS USA
140 Pond View Drive
Meriden, CT 06450
Phone (203) 238 2700
Fax (203) 238 0738
www.sulzer.com

April 29, 2015

Subject: Hydra Service Inc. ABS Sole Source

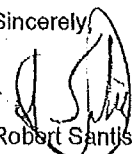
To: City of Holly Hill.
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Please do not hesitate to contact me if I can provide any additional information.

Sincerely,



Robert Santiso.
robert.santiso@sulzer.com
203 213 1480
Southeast Business Development Manager.



Attachment: 1088 (2546 : Hydra Service Purchase Authorization)



Hydra Service, Inc.
SPECIALIST IN FLUID MOVEMENT



250 Springview commerce drive
Debary Florida 32173
Phone: 407 330 3456
Phone: 800 323 1731
Fax: 407 330 3404

Sales Representative

Contact Information

Cell Phone: 407-625-1388
Fax: 407-330-3404

TO: City of Holly Hill

FROM: Keaton Heller

ATTN: Charles Davis

EMAIL: kheller@hydraservice.net

PHONE: 1-386-248-9463

DATE: May 7, 2019

FAX: 1-386-248-9499

QUOTE: 190507-2KH

EMAIL: Cdavis@hollyhillfl.org

REF: Holly Hill LS_18 Pump Replace

ENG FIRM

-
- 1 ABS pump model XFP 150G CB1.6 PE185/4 submersible pump, 6" discharge, 24.8HP, 230
 - 1 Full 5 year warranty
 - 1 Bracket, 6" Discharge, Dual 2" Rail, with Profile Gasket and Hardware
 - 1 Freight \$150.00 (included in total sales price below)

TOTAL PRICE, F.O.B. JOB, FREIGHT ALLOWED **\$16,597.00** PLUS ANY FEDERAL,
STATE OR LOCAL TAXES WHICH MAY APPLY. TERMS ARE NET 30 DAYS. PRICES ARE FIRM 30 DAYS
"HYDRA SERVICE INC TERMS & CONDITIONS APPLY" PAYMENT TERMS NET 30 DAYS.
ESTMTD DELIVERY: in stock WEEKS AFTER RECEIPT IN OUR OFFICE OF COMPLETE
APPROVED SUBMITTAL DATA AND SIGNED PROPOSAL.
THESE TERMS ARE INDEPENDENT OF, AND ARE NOT CONTINGENT UPON THE TIME OR MANNER
IN WHICH PURCHASER MAY RECEIVE PAYMENT FROM OTHERS.
NO DAY OF FACTORY START-UP IS INCLUDED AND REQUIRED FOR WARRANTY. PAYMENT
FOR MATERIALS WILL BE REQUIRED BEFORE THE AUTHORIZED START-UP IS CONDUCTED.

ACCEPTED DATE _____

Review Date: 5/7/2019

NAME OF PURCHASER

Keaton Heller
REVIEWED BY HYDRA SERVICE PUMP REP.

Attachment: 1084 (2546 : Hydra Service Purchase Authorization)

Hydra Service
Fiscal Year 2019
Exhibit A

Account Number	Project	Enc. Date	P.o.	Req #	Description	Encumbered	Liquidated	Unposted	Balance
407-8110-580.63-00	19WW09	10/11/2018	190006	1001	ABS 8" Submersible Pump Model XFPD201G-CH2.3-PE200/6	28,455.10	28,455.10	0	0
400-3020-535.52-64		10/11/2018	190007	1002	ABS 6" Submersible Pump Model XFP15OE-CB1.4-PE105/4	9,883.00	9,883.00	0	0
400-3020-535.52-64		10/11/2018	190008	1003	ABS 6" Submersible Pump Model XFP15OE-CB1.6-PE75/4	8,851.20	8,851.20	0	0
400-3020-535.52-64		10/11/2018	190009	1004	ABS 4" Submersible Pump Model XFP100E-CB1.4-PE75/4	8,403.20	8,403.20	0	0
400-3020-535.52-64		10/11/2018	190010	1005	ABS 6" Submersible Pump Model XFP15OG-CB1.2-PE110/6	14,664.40	14,664.40	0	0
400-3020-535.46-01		01/14/2019	190064	1065	ABS 4" Submersible Pump Model XFP100C-CB1.4-PE5/4	5,823.60	5,823.60	0	0
400-3020-535.46-01		05/09/2019	190090	1084	ABS 6" Submersible Pump Model XFP15OG-CB1.6-PE185/4	16,597.00	0	0	16,597.00
						92,677.50	76,080.50	0.00	16,597.00

Account Number	Project	Enc. Date	P.o.	Req #	Description	Request
400-3020-535.46-01		5/22/2019		1088	ABS 4" Submersible Pump Model XFP100C-CB1.2-PE20/6	6,261.20
Total Request						6,261.20
Grand Total						98,938.70



**STAFF REPORT
CITY OF HOLLY HILL, FLORIDA**

5.5

**City Commission
Agenda Item**

MEETING DATE: June 11, 2019
FROM: Stella Gurnee
SUBJECT: SunTrust Deposit Account Resolution and Authorization for
Business Entities
NUMBER: (ID # 2541)
APPLICANT:
PLANNER:

DISCUSSION:

The City's primary banking services provider requires the attached Deposit Account Resolution and Authorization for Business Entities to update authorized signatories on the City's various bank accounts.

FISCAL

ANALYSIS:

No fiscal impact.

STAFF

RECOMMENDATION:

Recommend approval of SunTrust Deposit Account Resolution and Authorization for Business Entities with updated signatories.

COMMISSION

GOAL:

Goal #1: Develop and maintain a sound and sustainable financial plan for the city that establishes sufficient reserves for all funds, ensures (whenever possible) that user fees pay for services rendered, provides a realistic capital improvement program, and encourages public/private sector partnerships and intergovernmental partnerships

MOTION:

Approve SunTrust Deposit Account Resolution and Authorization for Business Entities.

- SunTrust Resolution (PDF)



Deposit Account Resolution and Authorization for Business Entities ("DARA")

I. Business Entity Information

Name

City of Holly Hill

Business Type

PF State/Local

Governed By

Taxpayer ID Number

596000337

Date Resolution and Authorization Adopted

05/28/2019

This DARA shall apply to **ALL** deposit account(s) (hereinafter "Account") currently open with the Bank or opened in the future in the name of the Business Entity. **This DARA supersedes and replaces any DARA, banking resolution, or other document for the Business Entity whose name appears in the name box above in this Section I and which addresses or deals with any of the types of banking authorities specified in Section II herein, for ALL of Business Entity's Accounts. The Authorized Signers listed in Section III will have full authority on ALL of the Business Entity's Accounts, even if they did not have such authority under previous documentation on file with the Bank.**

The person acting in the capacity of the Corporate Secretary or custodian of records of the Business Entity signing in Section VIII below certifies to SunTrust Bank ("Bank") that the above named Business Entity is organized under the laws of the State of Florida and is registered in the manner prescribed by applicable law and is currently in compliance with all requirements relating to its organization and continued existence.

This DARA shall remain in full force and effect until it is rescinded, modified or replaced in writing in a form acceptable to the Bank and the Bank has had a reasonable time to act on said change. Receipt of such notice shall not affect any action taken by Bank prior thereto. The Bank shall be held harmless for honoring the instructions of any individual authorized in this DARA, or refusing to honor instructions, if the Bank questions the authority of the person giving those instructions.

II. Authority to sign, act, give instructions, access information, use Bank's services, perform transactions, enter into agreements and delegate authority on behalf of Business Entity. Resolved, **First**, that Bank is designated a depository for the Business Entity; **Second**, that each individual named in Section III below is authorized individually on behalf of Business Entity to: a) give instructions to the Bank, b) access information, c) request use of and use any of the Bank's services upon execution of Bank documentation related to such services, d) perform transactions on behalf of Business Entity with respect to any Accounts of Business Entity upon execution of Bank documentation related to such transactions, e) enter into any of Bank's agreements related to any Account or service, and f) delegate to any other individual the authorities conferred in this section in documentation acceptable to the Bank; **Third**, that each Authorized Signer named in Section III is individually authorized to endorse for deposit any check, draft, certificates of deposit, savings certificate, item or other instrument or written order for the payment of money that is payable to the order of Business Entity, and to deposit any such items; **provided, however, an Authorized Signer shall not have any of the authorities of an Additional Signatory described in Section V unless such Authorized Signer is also listed with the additional signatories on the Business Account Signature Card for the relevant Account(s);** **Fourth**, that by execution and delivery of this DARA by the Corporate Secretary or other custodian of records (or by any Authorized Signer named in Section III below), the Business Entity is bound by the terms and conditions of the Bank's Rules and Regulations for Deposit Accounts, as now existing or as amended from time to time; and **Fifth**, all previous acts of or on behalf of the Business Entity that are authorized and contemplated by the above resolutions that may have been undertaken prior to the date of this DARA are hereby approved and ratified.

III. Authorized Signers Contemplated by Section II.

The full name, title, and signature of each person authorized by Section II are listed immediately below. If an Authorized Signer listed in Section III is an entity (e.g., a corporation, LLC, or partnership), the name of that entity must be entered in the column headed "Name", the applicable title of the entity showing the relationship to the entity named in Section I (e.g. Owner, General Partner, Member or Manager) must be entered in the column headed "Title", the name of the individual signing on behalf of that entity and individual's title or position must be entered in the column headed "Signature", and the individual must sign directly underneath his/her name and title. Where an entity is listed in Section III, the individual signing on behalf of that entity must provide a document (such as an incumbency certificate or current organizational document from that entity) reflecting the individual's current authority to sign on behalf of the entity. **ALL INDIVIDUALS** from the entity listed in Section III who are expected to be Authorized Signers for the entity named in Section I of this DARA must be listed in and sign Section III of this DARA.

Name

Title

Signature

JOSEPH FORTE

CITY MANAGER

STELLA L. GURNEE

FINANCE DIRECTOR

CATHERINE COLWELL

ACCOUNTING MANAGER

Employee Name

Kelly Lawler

Account Number

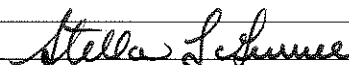
0720021000043

Name	Title	Signature
<u>CHRIS VIA</u>	<u>MAYOR</u>	
<u>VALERIE MANNING</u>	<u>CITY CLERK</u>	
<u>NA</u>	<u>NA</u>	

- IV. **Facsimile Signatures.** Complete this section only if machine or facsimile stamped signatures are to be used on items. Resolved, that Bank is authorized to honor any check, draft, item or other written order on any Account of the Business Entity when bearing or purporting to bear the authorized machine or facsimile signature of any one of the above named Section III Authorized Signers whose signature is reproduced below, **if such Authorized Signer's name is also listed with the additional signatories on the Business Account Signature Card for such Account.** The Business Entity shall hold the Bank harmless for honoring the facsimile signature of any of such Authorized Signer whose name and facsimile signature is shown below, or for Bank's refusal to honor any facsimile signature not shown below.

Name of Authorized Signer Listed in Section III

Machine/Facsimile Stamped Signature of Authorized Signer

JOSEPH FORTESTELLA L. GURNEE

- V. **Additional Signatories on Business Entity's Accounts.** Resolved, that certain individual(s) may be authorized to have limited authority to do **only the following things:** access information, sign any check, draft, or other written order for the payment of funds from an Account, or initiate a funds transfer payable by Business Entity from an Account by executing Bank's Funds Transfer Authorization form. Such authorities shall be Account specific and such individual's name and signature must appear on the Business Account Signature Card for each Account on which the individual is intended to be so authorized. **The tax classification and certification section at the bottom of each Business Account Signature Card must be executed by one of the Authorized Signers named in Section III above. Refer to the Business Account Signature Card(s) of the Account(s) for signatures of the Additional Signatories.**

- VI. **Qualification Certification for Public Fund Organization, Political Organization, Homeowners and Condominium Owners Association or Corporation Not Operated for Profit to maintain a NOW account.**

Mark this section with an "X" only if Business Entity is eligible to maintain a NOW account.

☒ The individual acting in the capacity of Corporate Secretary or custodian of records of the Business Entity further certifies that the above named Business Entity is eligible to earn interest on a checking account (referred to as a Negotiable Order of Withdrawal or NOW Account) in compliance with Regulation D of the Federal Reserve Act (12CFR 204) as a Public Fund or a Non-Profit Organization that is operated primarily for Religious, Philanthropic, Charitable, Educational, Political or other similar purposes under one of the following sections: Organization – Section 501 (C) (3) through (13), and (19) of the Internal Revenue Code (26 USC (IRC 1954) 501 (C) (3) through (13) and (19). Political Organization – Section 527 of the Internal Revenue Code (26 USC (IRC 1954) 527). Homeowners and Condominium Owners Associations – Section 528 of the Internal Revenue Code (26 USC (IRC 1954) 528).

- VII. **Power to Act.** The individual acting in the capacity of Corporate Secretary or custodian of records of the Business Entity who executes Section VIII below certifies that this DARA is not in conflict with the provisions of the Business Entity's organizational documents, which include its charter, bylaws, resolutions, operating agreements, partnership agreements, shareholders' agreements or similar agreements by which the Business Entity or the undersigned party may be bound, and that this DARA does not violate the provisions of any of such organizational documents.

- VIII. **Certification.** I, the individual signing in this Section VIII, acting in the capacity of the Corporate Secretary or custodian of records of the Business Entity for purposes of such signature in this Section VIII, hereby certify to the Bank that the authorization of each individual whose name appears in Section III above is in full force and effect and has not been amended or rescinded and that the above resolutions are not inconsistent with any other resolutions or governance documents of such Business Entity.

In witness whereof, acting in my capacity as the Corporate Secretary or custodian of records of Business Entity, I have hereunto subscribed my name and affixed the seal of the Business _____ of _____, 2019
Entity this

(Affix Seal here, if available)

Authorized Signature

VALERIE MANNING, CITY CLERK

Name of person acting in capacity of Secretary, Assistant Secretary or other custodian of records, as designated in the Business Entity's organizational documents

Employee Name

Kelly Lawler

Account Number

0720021000043

IX. Inclusion and Certification Requirements and Instructions.

Corporations, Limited Liability Companies, Public Entities, Partnerships, Sole Proprietors, Unincorporated Organizations, Associations and other business entity types:

Each individual from the Business Entity who is expected to have the powers specified in Section II must be named in Section III if the Board of Directors or other governance body of the Business Entity intends such individual to be authorized to perform the functions specified in Section II.

Such individuals can include the President and other corporate officers such as the Treasurer, the Chief Financial Officer, and the Controller of the Business Entity, or any other individual that the entity wishes to designate.

Any of the individuals listed in Section III can execute the DARA under Section VIII if necessary, but only if the entity named in Section I has no employee who has been designated as its Corporate Secretary or custodian of records.

Note: This document will be returned to the Branch or other sending location if the signature block in Section VIII is not properly completed.

Bank Use Only

Bank Number 0175	Cost Center Number 2154122	Cost Center Name CFL Government	
Prepared By Kelly Lawler		Phone Number 407-237-1072	Date 05/28/2019
Verification Method Minutes / Resolution			

Employee Name **Kelly Lawler**Account Number **0720021000043**

- Locations with DCOR scanning software submit with cover sheet via local scanner
- Locations without DCOR scanning software send to Output Review, FL-Orlando-7021



**STAFF REPORT
CITY OF HOLLY HILL, FLORIDA**

**City Commission
Agenda Item**

6.1

MEETING DATE: June 11, 2019
FROM: Joseph Forte
SUBJECT: Request for Lien Reduction for 903 Magnolia Avenue
NUMBER: (ID # 2540)
APPLICANT:
PLANNER:

DISCUSSION:

The City has received a request for a Reduction of Lien “code enforcement liens” that have been placed on the real property located at 903 Magnolia Ave (Parcel ID# 4244-0108-0032) - (incorrect parcel # 44-14-32-01-08-0032).

Ashley B. Davis, the property owner of 903 Magnolia Avenue, was issued a Notice of Violation on for violations of Section 26-61 (1),(2), (3), (11), 114-792(a) and 114-811. On May 25, 2005, the Special Master determined Ms. Davis violated the codes and was ordered to pay a fine of \$7,500.00 upon issuance of the order. The fine had not been paid. The property was sold on July 27, 2011 to Jeremy Jimenez who rehabilitated the entire structure.

When purchasing the property, Mr. Jimenez offered to clear up matters with Ashley B. Davis for a purchase price of \$2,500.00. While conducting a title search, the title company was unable to find the lien primarily because the parcel number it was associated with was incorrectly listed in the Special Masters findings.

Recently, Mr. Jimenez was seeking a refinance loan on the property when another title company was able to identify this lien. Mr. Jimenez went back to the original title company to file a claim and the title company reimbursed Mr. Jimenez the amount he paid for the property, \$2,500.00.

Mr. Jimenez has rehabilitated the property in a very beautiful home and is now unable to get a loan until this matter is cleared. The lien which was issued in 2005 was never reissued at the 10 year mark and should have been dismissed having not been reissued. However, the lien still exists on the property under an incorrect parcel ID# and must be cleared of the lien before moving forward.

Since the lien was attached to the wrong parcel # and was not reissued at the 10 year mark the City Staff is recommending the lien be reduced to 10% of the original lien to compensate for administrative costs associated with this property. No daily fines were ordered on this property.

Should this action be approved by the City Commission, the lien will be release from both Parcel ID numbers.

A copy of the entire file is available in the Code Enforcement Office.

FISCAL ANALYSIS:

Special Master fine for non-compliance	\$	(7,500.00)
Finance Dept. (\$18.18 X 2)	\$	36.36
Code Enforcement (22.81 X 6)	\$	136.86
Filing fee	\$	20.00
10% Payment of original lien	\$	750.00

STAFF RECOMMENDATION:

Reduce the lien from \$7,500.00 to a balance owed to the City in the amount of \$ 943.22.

COMMISSION GOAL:

N/A

MOTION:

To reduce the lien to an administrative fee in the amount of \$943.22 payable no later than June 28, 2019. Failure to pay the lien by June 28, 2019, will cause the entire lien to remain in place without an opportunity to request an additional lien reduction.

- 903 Magnolia Ave (PDF)

APPLICANT AUTHORIZATION FORM

An authorized applicant is defined as:

- The property owner of record; or
- An agent of said property owner (power of attorney to represent and bind the property owner must be submitted with the application); or
- Contract purchaser (a copy of a fully executed sales contract must be submitted with the application containing a clause or clauses allowing an application to be filed).

I JEREMY JIMENEZ, the fee simple owner of the following
(Owner's Name)

described property (Provided Legal Description or Tax Parcel ID Number(s))

424401080032

hereby petition the Holly Hill City Commissioners to grant a release of lien in the amount of \$ 7,500.- for Case No. 4443201080032, and affirm that is hereby designated to act as my / our authorized agent and to file the attached application for the above stated request and make binding statements and commitments regarding the request.

JEREMY JIMENEZ
Owner's Name

[Signature]
Owner's Signature

KRISTINA NURK
Owner's Name

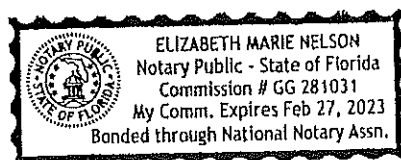
[Signature]
Owner's Signature

I certify that I have examined the application and that all statements and diagrams submitted are true and accurate to the best of my knowledge. Further, I understand that this application, attachments and fees become part of the Official Records of Volusia County, Florida and are not returnable.

SWORN TO AND SUBSCRIBED before me this 7 day of March, 2019.

I HEREBY CERTIFY that on this day, before me, an officer duly authorized in the State and County aforesaid to take acknowledgements, personally appeared Jeremy Jimenez Nurk, who is personally known to me or who has produced N/A as identification and who executed the foregoing instrument and sworn oath.

WITNESS my hand and official seal in the County and State last aforesaid this 7th day of March, 2019.



[Signature]
Notary Public in and for the County and State
Aforementioned

CITY OF HOLLY HILL

CASE # 44-14-32-01-08-0032**REQUEST FOR REDUCTION OF LIEN**

BY COMPLETING THIS FORM, YOU ARE MAKING STATEMENTS UNDER OATH

INSTRUCTIONS: Please fill in all pages of this form completely. Be specific when writing your statement. Please return this form to Code Enforcement. THE REQUEST FOR REDUCTION OF LIEN will then be presented to the City Commission at their regularly scheduled hearing, or as soon thereafter as possible, any you will be notified in writing of the Board's decision within 10 days after the meeting. If you are claiming medical or financial hardship, attach supporting documentation (i.e., a doctor's statement or proof of income). If you have any question, please call the Clerk at (386-248-9441).

Property Owner's Name: JEREMY JIMENEZ, KRISTINA NURKProperty Address: 903 MAGNOLIA AVE. HOLLY HILL, FL 32117

Phone number(s) where you can be reached during the day:

#386-682-0911 cell #386-682-1190

Is the property now in compliance? ☒ YES ☐ NO

(If No, explain in detail) _____

Are you claiming financial hardship? ☐ YES ☒ NOAre you claiming medical hardship? ☐ YES ☒ NO

Attachment: 903 Magnolia Ave (2540 : Request for Lien Reduction for 903 Magnolia Avenue)

If the property owner is unable to complete this form, list the name of the person who is legally authorized to act for the property owner and his/her relationship to the property owner:

Name: _____

Relationship: _____

I, JEREMY JIMENEZ, KRISTINA NORK, do hereby submit this REQUEST FOR REDUCTION OF LIEN to request a reduction in the total amount of lien imposed and in support of the following statement:

WE PURCHASED THE HOUSE FROM ASHLEY DAVIS ON 7/27/2011.
IMMEDIATELY STARTED CLEANING UP THE PROPERTY AND APPLIED FOR PROPER
PERMITS TO FIX UP THE RESIDENCE. WHICH BY THE THOUGHT EVERYTHING
WAS IN COMPLIANCE. WE WERE UNDER THE IMPRESSION THAT THIS
LIEN WAS RESOLVED ONCE WE CLEANED UP THE PROPERTY IN 2011.
PLEASE TAKE IN CONSIDERATION THAT WE HAVE COMPLETELY
REHABED THE PROPERTY!

\$386-682-0911

Date: Mar 17/19

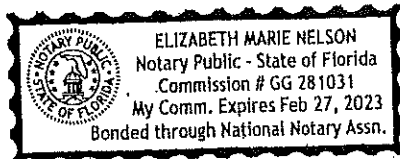
Signed: _____

Print Name: Jeremy Jimenez

STATE OF Florida
 COUNTY OF: Volusia

PERSONALLY appeared before me, the undersigned authority duly authorized to administer oaths and take acknowledgements, Jeremy Jimenez, who after first being duly sworn, acknowledged before me that the information contained herein is true and correct. He she is not personally know to me and has produced N/A as identification and did take an oath.

Date: 3-2-2019



Elizabeth M. Nelson

Notary Public

My Commission Expires 2-27-2023

RETURN COMPLETED, SIGNED AND NOTARIZED FORM TO
 CODE ENFORCEMENT DEPARTMENT
 1065 RIDGEWOOD AVENUE
 HOLLY HILL, FL 32117

Attachment: 903 Magnolia Ave (2540 : Request for Lien Reduction for 903 Magnolia Avenue)

March 26, 2019

To: Joe Forte, City Manager

From: Randy Ast, Code Enforcement Officer

Subject: 903 Magnolia Ave., Holly Hill – REQUEST FOR LIEN REDUCTION

Case #: 91009 Parcel # 4244-0108-0032

Please find attached the Request for Lien Reduction for your review, as well as a copy of the history of this case. The lien balance is \$7943.22

Please review the information and issue a determination of approval or denial on this form. Pursuant to City Commission's approval Lien Reduction/Waiver Policy, your decision regarding approval or denial shall be based on whether the request fails any one of the established guidelines below:

- (1) If the property owner has purchased property on which a lien was recorded, a waiver or reduction on the lien shall not be granted, in such cases, the lien should have been considered in reaching a purchase price.

BA Fails _____ Does not fail

Staff Findings: The owners are requesting a lien reduction on the property. Owner acquired property prior to liens.

- (2) If the insurance policy is issued upon the purchase of the property and the title insurance failed to identify or consider the lien, a waiver or reduction in lien shall not be granted. In such cases, the lien should have been discovered by the title insurer and providing a reduction or waiver would place the City on the indemnifying the title insurer against its losses, which losses should be in premium charges.

BA Fails _____ Does not fail

Staff Findings: A Title insurance policy was not issued when the ownership was transferred

- (3) A request to get a waiver of reduction in lien shall not be granted if the City Commission has previously reduced the amount of the lien. This statement applies whether or not the request is received from the original applicant for education or subsequent applicant.

_____ Fails BA Does not fail

Attachment: 903 Magnolia Ave (2540 : Request for Lien Reduction for 903 Magnolia Avenue)

Staff Findings: To the best of Staff's knowledge, there has never been a request of the City Commission to reduce the lien.

- (4) If a lending agency receives a certificate of title through foreclosure after a lien is in place, then the lending agency will pay the administrative costs associated with this case (plus 100%).

_____ Fails

 J.M. Does not fail

_____ Approved for consideration by City Commission

_____ Denied

Joseph Forte
City Manager

08/03/2011 01:52 PM

Doc stamps 17.50

(Transfer Amt \$ 2500)

Instrument# 2011-129337 # 1

Book: 6618

Page: 931

This instrument prepared by:

Name: HEIDI an employee of
Coast Title of Volusia
Address: 3867 Nova Road
Port Orange, FL 32127

Return to: Coast Title of Volusia
FILE NO. 11-1264

Address: 3867 Nova Road
Port Orange, FL 32127

Property Appraisers Parcel Identification Number(s):
4244-01-08-0032

THIS WARRANTY DEED Made the 27th day of July, 2011 by Ashley R. Davis AKA Ashley Buck Davis, a single person whose post office address is 1504 Brentwood Drive Apt 517, Daytona Beach, FL 32114, hereinafter called the grantor, to Jeremy Jimenez and Kristina Nurk, Husband and Wife whose post office address is 70 Saddlers Run, Ormond Beach, FL 32168 hereinafter called the grantee:

(Wherever used herein the terms "grantor" and "grantee" include all the parties to this instrument and the heirs, legal representatives and assigns of individuals, and the successors and assigns of corporations)

WITNESSETH, that the grantor, for and in consideration of the sum \$10.00 and other valuable considerations, receipt whereof is hereby acknowledged, hereby grants, bargains, sells, aliens, remises, releases, conveys and confirms unto the grantee all that certain land situate in **VOLUSIA** County, State of **FLORIDA**, viz:

Lots 21 through 25, Block G, Plat No. 2 Sherville Park, according to the plat thereof, recorded in Plat Book 9, Page(s) 186, of the Public Records of Volusia County, Florida, together with a portion of Lot 3, Block 8, Mason & Carswells Subdivision, as recorded in Plat Book 12, Page 4, Public Records of Volusia County, Florida, being more particularly described as follows: Commencing at the Southeast corner of aforementioned Lot 25, Block G, Sherville Park Plat No. 2; thence Northerly along the Easterly line of Block G, a distance of 125.00 feet to the Northeast corner of Lot 21, Block G, Sherville Park Plat No. 1; thence Easterly along the Northerly line of Lot 21, Block G, Sherville Park Plat No. 1 extended for a distance of 100.00 feet; thence Southerly and parallel to the Easterly line of Block G for a distance of 125.00 feet to a point, said point being the Northeast corner of Block H of Sherville Park Plat No. 3, as recorded in Plat Book 8, Page 98, Public Records of Volusia County, Florida; thence Westerly along the Northerly line of Block H, Sherville Park Plat No. 3 for a distance of 100.00 feet to the Point of Commencement.

****THIS IS NOT HOMESTEAD PROPERTY OF THE GRANTOR****

Together, with all the tenements, hereditaments and appurtenances thereto belonging or in otherwise appertaining.

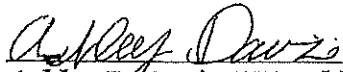
To Have and to Hold, the same in fee simple forever.

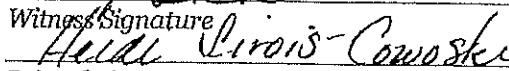
And the grantor hereby covenants with the grantee that the grantor is lawfully seized of said land in fee simple; that the grantor has good right and lawful authority to sell and convey said land, and hereby warrants the title to said land and will defend the same against the lawful claims of all persons whomsoever; and that said land is free of all encumbrances, except taxes accruing subsequent to December 31st, 2011. **FURTHER SUBJECT TO** restrictions, reservations, covenants and easements of record, if any, however this reference shall not operate to reimpose same.

Attachment: 903 Magnolia Ave (2540 : Request for Lien Reduction for 903 Magnolia Avenue)

In Witness Whereof, the said grantor has signed and sealed these presents the day and year first above written.

Signed, sealed and delivered in the presence of:


Ashley R. Davis AKA Ashley Buck Davis

Witness Signature

Printed Signature

Witness Signature
MIKE WEIRICH
Printed Signature

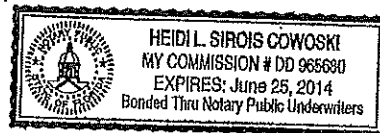
STATE OF FLORIDA
COUNTY OF VOLUSIA

The foregoing instrument was acknowledged before me this 27th day of July, 2011 by Ashley R. Davis AKA Ashley Buck Davis, who is personally known to me or who produced Valid Florida Drivers License as identification and who did/did not take an oath.

Notary Public
My Commission Expires:

HEIDI L. SIROIS-COWOSKI

[seal]



Attachment: 903 Magnolia Ave (2540 : Request for Lien Reduction for 903 Magnolia Avenue)

Document Information 2010041328



Status: VERIFIED
Date: 03/09/2010
Time: 10:00 AM
Book: 6452
Page: 4781
Document Type: LIEN
Page Count: 1
Parcel #:
Case Number:
Legal Description: \$28583.12
Transfer: \$0.00
Finance: \$0.00
Doc Stamps: \$0.00
Intangible Tax: \$0.00
Recording Fee: \$10.00

Related Instruments

Instrument: [2011050098 \(view details.aspx?id=3a3a302f332d2d2c2a2b\)](#)
Date: 3/28/2011 10:25:16 AM
Document Type: RE - RELEASE
Legal: LIEN

Name Information

Direct Names

INTERNAL REVENUE SERVICE

Reverse Names

JIMENEZ JEREMY J

NURK KRISTIINA

Labels

Name: INTERNAL REVENUE SERVICE

Attachment: 903 Magnolia Ave (2540 : Request for Lien Reduction for 903 Magnolia Avenue)

06/06/2005 01:03 PM
 Instrument# 2005-146454 # 1
 Book: 5568
 Page: 4893
 Diane M. Matousek
 Volusia County, Clerk of Court

Name: Brenda Gubernator
 Address: 1065 Ridgewood Avenue
 Holly Hill, FL 32117
 This Instrument Prepared By:
 Name: Brenda Gubernator
 Address: 1065 Ridgewood Avenue
 Holly Hill, FL 32117
 Property Appraisers Parcel ID Number(s): 44-14-32-01-08-0032

Claim of Lien

State of Florida, County of Volusia

Before me, the undersigned Notary Public, Personally appeared Brenda Gubernator
 Who was duly sworn and says she is the agent herein

City of Holly Hill
 (Lienor's Name)

Whose Address is: **1065 Ridgewood Avenue, Holly Hill, FL 32117**
 (Lienor's Address)

And in accordance with a contract with: N/A

Lienor furnished labor, services or materials consisting of: (Describe specially fabricated materials separately)

Special Master Levied Fine/Lien

on the following described real property in Volusia County, Florida:

(Describe real property sufficiently for identification, including street & number, if known)

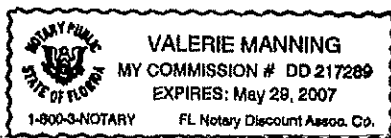
Parcel ID#: 44-14-32-01-08-0032
 903 Magnolia Avenue, Holly Hill, FL 32117

owned by **Davis, Ashley B.**

of a total value of Seven Thousand Five Hundred and No/100 Dollars \$7,500.00

of which there remains unpaid \$7,500.00, and furnished the first of these items on the last of these items on , and (if the lien is claimed by one not in privity with the owner) that the lienor served his notice to owner on 5/25/2005, by United States Postal Services First Class Mail.

And, (if required) that the lienor served copies of the notice on the contractor on, by , and on the subcontractor, on, by N/A



Lienor: City of Holly Hill

By Brenda Gubernator (Agent)
 Printed Name: Brenda Gubernator

STATE OF FLORIDA

COUNTY OF VOLUSIA

Sworn to (or affirmed) and subscribed before me this 1st day of June, 2005, by Brenda Gubernator, who is personally known to me or produced as identification and did / did not take an oath.

Valerie Manning
 Notary Public

Attachment: 903 Magnolia Ave (2540 : Request for Lien Reduction for 903 Magnolia Avenue)

07/06/2005 12:15 PM
Instrument# 2005-179623 # 1
Book: 5593
Page: 2347

BEFORE THE SPECIAL MASTER
OF THE
CITY OF HOLLY HILL, FLORIDA

CITY OF HOLLY HILL,
FLORIDA,

CASE NO.: 44-14-32-01-08-0032

Petitioner,

vs.

LOCATION OF VIOLATION:

903 Magnolia Avenue
Holly Hill, Florida 32117

ASHLEY B. DAVIS

PARCEL NO.: 44-14-32-01-08-0032

Respondent.

ORDER IMPOSING ADMINISTRATIVE FINE/LIEN

This cause having been heard before the Special Master of the City of Holly Hill, Florida on May 25, 2005 makes the following FINDINGS OF FACT, CONCLUSIONS OF LAW, and ORDER, as follows:

1. The Special Master has jurisdiction of the parties and the subject matter of this cause.
2. That the Respondent is in non-compliance at 903 Magnolia Avenue, Holly Hill, Florida 32117 in violation of Holly Hill code of Ordinances Section 26-61, Section 1, 2, 3, 11, 114-792(a) and 114-811 as stated in the Violation Notice.

Thereupon, and in consideration thereof, it is **ORDERED AND ADJUDGED:**

3. Respondent, Ashley B. Davis, violated Holly Hill Code of Ordinances Section 26-61, Section 1, 2, 3, 11, 114-792(a) and 114-811 and shall pay a fine of \$7,500.00 dollars upon entry of this Order.
4. Any further violation of said Section 26-61, Section 1, 2, 3, 11, 114-792(a) and 114-811 after the date of this Order may result in a further hearing and, if such further violation is proven, the entry of an Order levying a fine for each day on which a violation occurs.

Attachment: 903 Magnolia Ave (2540 : Request for Lien Reduction for 903 Magnolia Avenue)

Instrument# 2005-179623 # 2
Book: 5593
Page: 2348
Diane M. Matousek
Volusia County, Clerk of Court

5. This Order shall be recorded in the Public records of Volusia County, Florida and shall constitute a lien against the subject property and upon any real or personal property owned by Respondent, Ashley B. Davis.

6. The Special Master hereby retains jurisdiction of this cause to enforce the terms of this Order and to take further action, as it deems necessary.

ORDERED this 25th day of May, 2005.

BY: 

DOUGLAS A. KNELLER
SPECIAL MASTER For
City of Holly Hill

XC: Attorney for the City of Holly Hill
Ashley B. Davis, Respondent
Code Enforcement Department

**ANY APPEAL OF THE PRESENT ORDER MUST BE FILED IN CIRCUIT
COURT WITHIN 30 DAYS OF THE EXECUTION OF THE ORDER**

Attachment: 903 Magnolia Ave (2540 : Request for Lien Reduction for 903 Magnolia Avenue)



**STAFF REPORT
CITY OF HOLLY HILL, FLORIDA**

**City Commission
Agenda Item**

6.2

MEETING DATE: June 11, 2019
FROM: Joseph Forte
SUBJECT: Request for Lien Reduction for 928 Avondale Avenue
NUMBER: (ID # 2539)
APPLICANT:
PLANNER:

DISCUSSION:

The City has received a request for a Reduction of Lien “code enforcement liens” that have been placed on the real property located at 928 Avondale Avenue (Parcel ID# 4242-5802-0070).

Phillip Joiner, the property owner of 928 Avondale, was issued a Notice of Violation on August 27, 2018 for violations of Section 26-61, 26-61(2) and 26-61(3) as well as IMPC 304.1. A hearing was held on October 16, 2018 in front of the Special Master. The Special Master released a Finding of fact and Conclusion of Law stating that the property was in violation and issued a \$250.00 fine plus a \$50.00 per day fine for each of four remaining violations for each day the violation exist.

The property was sold on February 20, 2019 to PBG Property Services, LLC and then sold again on February 28, 2019 to Egol Investments, LLC, a subsidiary of PBG Property Services, LLC. The property was brought into compliance within 30 days of the purchase and re-inspected on May 29, 2019 to confirm compliance.

A Claim of Lien was recorded with the Clerk of the Court on February 11, 2019 in the amount of \$250.00 for the Special Master Administrative Hearing fine ordered on October 22, 2018 and a Special Master Administration fine of \$50.00 per day, per violation against the property for the four sited violations commencing on October 22, 2018.

A copy of the entire file is available in the Code Enforcement Office.

FISCAL ANALYSIS:

Special Master daily fines for non-compliance	\$ 26,200.00
Special Master Fee for one meeting	\$ 250.00
Interest 18% F.S.S. 6.33% on allowable items	\$ 4,716.00
Filing fees	\$ 45.50

Total claim of lien \$ **31,211.50**

STAFF RECOMMENDATION:

Reduce the lien from \$ 31,211.50 to a balance owed to the City in the amount of **\$3,121.15.**

COMMISSION GOAL:

N/A

MOTION:

To reduce the lien to an administrative fee in the amount of **\$3,121.15** payable no later than June 28, 2019. Failure to pay the lien by June 28, 2019, will cause the entire lien to remain in place without an opportunity to request an additional lien reduction.

- 928 Avondale Ave (PDF)

CITY OF HOLLY HILL

CASE # 2053376

REQUEST FOR REDUCTION OF LIEN

BY COMPLETING THIS FORM, YOU ARE MAKING STATEMENTS UNDER OATH

INSTRUCTIONS: Please fill in all pages of this form completely. Be specific when writing your statement. Please return this form to Code Enforcement. THE REQUEST FOR REDUCTION OF LIEN will then be presented to the City Commission at their regularly scheduled hearing, or as soon thereafter as possible, any you will be notified in writing of the Board's decision within 10 days after the meeting. If you are claiming medical or financial hardship, attach supporting documentation (i.e., a doctor's statement or proof of income). If you have any question, please call the Clerk at (386-248-9441).

Property Owner's Name: Egol Investment LLCProperty Address: 928 Avondale Ave, Holly Hill, FL 32117

Phone number(s) where you can be reached during the day:

913-963-9800 cell _____Is the property now in compliance? ☒ YES ☐ NO(If No, explain in detail) _____

_____Are you claiming financial hardship? ☐ YES ☒ NOAre you claiming medical hardship? ☐ YES ☒ NO

If the property owner is unable to complete this form, list the name of the person who is legally authorized to act for the property owner and his/her relationship to the property owner:

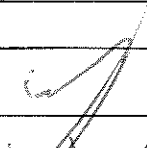
Name: Richard Carey

Relationship: Attorney

I, Richard Carey, do hereby submit this REQUEST FOR REDUCTION OF LIEN to request a reduction in the total amount of lien imposed and in support of the following statement:

The lien was caused by prior owner.
New owner put lien in compliance immediately
after closing.

Date: 5/7/19

Signed: 

Print Name: Richard Carey

STATE OF Florida

COUNTY OF: _____

PERSONALLY appeared before me, the undersigned authority duly authorized to administer oaths and take acknowledgements, Richard Carey, who after first being duly sworn, acknowledged before me that the information contained herein is true and correct. He/she is not personally know to me and has produced driver's license as identification and did take an oath.

Date: 5/7/19

Mayvid Balladares
COMMISSION # GG284271
EXPIRES: Dec. 13, 2022
Bonded Thru Aaron Notary

Mayvid Balladares
Notary PublicMy Commission Expires Dec. 13, 2022

RETURN COMPLETED, SIGNED AND NOTARIZED FORM TO
CODE ENFORCEMENT DEPARTMENT
1065 RIDGEWOOD AVENUE
HOLLY HILL, FL 32117

Attachment: 928 Avondale Ave (2539 : Request for Lien Reduction for 928 Avondale Avenue)

APPLICANT AUTHORIZATION FORM

An authorized applicant is defined as:

- The property owner of record; or
- An agent of said property owner (power of attorney to represent and bind the property owner must be submitted with the application); or
- Contract purchaser (a copy of a fully executed sales contract must be submitted with the application containing a clause or clauses allowing an application to be filed).

I AITOR OLAZAR, the fee simple owner of the following
(Owner's Name)

described property (Provided Legal Description or Tax Parcel ID Number(s)) 4242-58-02-0070

hereby petition the Holly Hill City Commissioners to grant a release of lien in the amount of \$ _____ for Case No. 2053376, and affirm that is hereby designated to act as my / our authorized agent and to file the attached application for the above stated request and make binding statements and commitments regarding the request.

AITOR OLAZAR
Owner's Name
[Signature]
Owner's Signature

Owner's Name

Owner's Signature

I certify that I have examined the application and that all statements and diagrams submitted are true and accurate to the best of my knowledge. Further, I understand that this application, attachments and fees become part of the Official Records of Volusia County, Florida and are not returnable.

STATE OF FLORIDA COUNTY of VOLUSIA
SWORN TO AND SUBSCRIBED before me this 29th day of May, 2019.

I HEREBY CERTIFY that on this day, before me, an officer duly authorized in the State and County aforesaid to take acknowledgements, personally appeared AITOR OLAZAR, who is personally known to me or who has produced FL DL IC as identification and who executed the foregoing instrument and sworn oath.

WITNESS my hand and official seal in the County and State last aforesaid this 29th day of May, 2019.



Beth Jagoda
Notary Public
State of Florida
My Commission Expires 03/30/2023
Commission No. QQ 312182

[Signature]
Notary Public in and for the County and State
Aforementioned
My Commission Expires: 03/30/2023

M E M O R A N D U M

DATE: May 9, 2019
TO: CITY MANAGER
THROUGH: CODE ENFORCEMENT
FROM: CODE ENFORCEMENT
RE: CASE # 2053376 CEB
 REQUEST FOR REDUCTION OF LIEN

Please find attached the Request for Reduction of Lien for your review, as well as a copy of the history of the case. The lien totals **\$33,850.00** in this case.

Staff feels this application meets the requirements to proceed with the Request for Reduction of Lien.

Please review the information and issue a determination of approval or denial on this form. Pursuant to Administrative Code Section 3.20, your decision regarding approval or denial shall be based on whether the request fails any one of the established guidelines listed below:

- | | |
|--|--|
| <p>(1) If a property owner has purchased property on which a lien was recorded, a waiver or reduction on lien shall not be granted, in such cases, the lien should have been considered in reaching a purchase price.</p> | <p>☒ FAILS</p> <p>☐ DOES NOT FAIL</p> |
| <p>(2) If the title insurance policy is issued upon the purchase of the property and the title insurance failed to identify or consider the lien, a waiver or reduction in lien shall not be granted. In such cases, the lien should have been discovered by the title insurer and providing a reduction of waiver would place the County in the position of indemnifying the title insurer against its losses, which losses should be reflected in premium charges.</p> | <p>☐ FAILS</p> <p>☐ DOES NOT FAIL</p> |

Attachment: 928 Avondale Ave (2539 : Request for Lien Reduction for 928 Avondale Avenue)

THIS INSTRUMENT PREPARED BY AND RETURN TO:

Aileen Pena
 Pinnacle Land and Title, Inc.
 1801 Indian Road, Suite 103
 West Palm Beach, Florida 33409
 Our File No.: **19-039JB**
 Property Appraisers Parcel Identification (Folio) Number: **424258020070**
 Florida Documentary Stamps in the amount of **\$420.00** have been paid hereon.

Space above this line for Recording Data

WARRANTY DEED

THIS WARRANTY DEED, made the 28th day of February, 2019 by PBG Property Services, LLC a Nevada limited liability company, Trustee 928 Avondale Ave Land Trust, dated February 20, 2019, , with full power and authority to protect, conserve, sell, lease, encumber, or to otherwise manage and dispose of the real property hereinafter described, pursuant to Florida Statue 689.071 whose post office address is 801 Northpoint Parkway, Suite 141, West Palm Beach, FL 33407 herein called the Grantor, to **EGOL Investments LLC, a Florida limited liability company** whose post office address is 1425 BENT OAKS BOULEVARD, DELAND, FL 32724, hereinafter called the Grantee;

(Wherever used herein the terms "Grantor" and "Grantee" include all the parties to this instrument and the heirs, legal representatives and assigns of individuals, and the successors and assigns of corporations)

W I T N E S S E T H: That the Grantor, for and in consideration of the sum of TEN AND 00/100'S (\$10.00) Dollars and other valuable considerations, receipt whereof is hereby acknowledged, hereby grants, bargains, sells, aliens, remises, releases, conveys and confirms unto the Grantee all that certain land situate in VOLUSIA County, State of Florida, viz.:

Lot 7, Block B, of AVONDALE PARK, according to the Plat thereof, as recorded in Plat Book 6, Page 145, of the Public Records of Volusia County, Florida.

*****This property is not the grantors homestead*****

Subject to easements, restrictions and reservations of record and taxes for the year 2019 and thereafter.

TOGETHER, with all the tenements, hereditaments and appurtenances thereto belonging or in anywise appertaining.

TO HAVE AND TO HOLD, the same in fee simple forever.

AND, the Grantor hereby covenants with said Grantee that the Grantor is lawfully seized of said land in fee simple; that the Grantor has good right and lawful authority to sell and convey said land, and hereby warrants the title to said land and will defend the same against the lawful claims of all persons whomsoever; and that said land is free of all encumbrances, except taxes accruing subsequent to December 31, 2018.

IN WITNESS WHEREOF, the said Grantor has signed and sealed these presents the day and year first above written.

Signed, sealed and delivered in the presence of:

Steffany Camero
Witness #1 Signature

Steffany Camero
Witness #1 Printed Name

Belkiri Orozco
Witness #2 Signature

Belkiri Orozco
Witness #2 Printed Name

STATE OF Florida
COUNTY OF VOLUSIA

Joshua Blanchard
Joshua Blanchard as manager of PBG Property Services, LLC a Nevada limited liability company, Trustee 928 Avondale Ave Land Trust, dated February 20, 2019

The foregoing instrument was acknowledged before me this 28th day of February, 2019, by Joshua Blanchard as manager of PBG Property Services, LLC a Nevada limited liability company, Trustee 928 Avondale Ave Land Trust, dated February 20, 2019 who is personally known to me or has produced _____ as identification.

SEAL

Steffany Camero
Notary Public
Steffany Camero
Printed Notary Name

My commission expires:



Steffany Camero
Commission # GG112628
Expires: Feb. 21, 2020
Bonded thru Aaron Notary

Lien

Property Information

Police Case # 2053376	Parcel # 4242-5802-0070
	Parcel Address 928 Avondale Ave
	Owner Name Phillip Joiner
	Mailing address if different from parcel address

Claim of Lien

Description of Violation and Special Master Directives Four (4) violations exist at the above address that have not been resolved in the days given. 10/22/18 to 1/19/19=90 days \$250.00 due. 10/22 to 11/20 th =30 days. Daily fines start 11/21/18. 11/21/18 to 3/25/19=124 days. \$200. A day for 124 days=\$24,800 + \$250.00.	
Amount of Lien \$	\$25,050.00

Release of Lien

Comments		
Amount Paid \$		Instrument #
Book #	Page #	Date of Recording

Attachment: 928 Avondale Ave (2539 : Request for Lien Reduction for 928 Avondale Avenue)

A. 10

2/11/2019 9:04:16 AM
 Instrument# 2019027468 4 pages
 Book: 7654 Page: 4737
 Electronically Recorded By
 Volusia County Clerk of the Court

\$35.50
 Recording Fees

Attachment: 928 Avondale Ave (2539 : Request for Lien Reduction for 928 Avondale Avenue)

Return To:

Name: Jonathan McKinney

Address: 1065 Ridgewood Ave

Holly Hill, FL 32117

This instrument Prepared by:

Name: Darryl Pierce

Address: 1065 Ridgewood Ave

Holly Hill, FL 32117

Property Appraisers Parcel ID Number(s): 4242-58-02-0070

Claim of Lien

State of Florida, County of Volusia

Before me, the undersigned Notary Public, personally appeared Jonathan McKinney, Finance Director
 Who was duly sworn and says he/she is (the lienor herein) (the agent herein)

City of Holly Hill
 (Lienor's Name)

whose address is 1065 Ridgewood Ave, Holly Hill, Florida 32117
 (Lienor's Address)

And in accordance with a service with Phillip O. Joiner
 Lienor furnished labor, services or materials consisting of: (Describe specially fabricated materials separately)

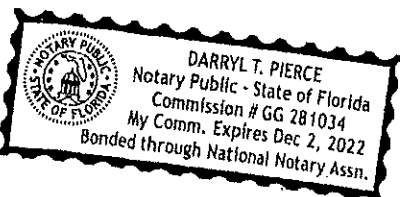
Special Magistrate Administrative Hearing Fine of \$250.00, ordered on October 22, 2018. Special Master Administration Fine: \$50.00
 per day, per violation against this property. The four cited violations have not been corrected; the property has not come into compliance.
 \$50.00 per day fine, per violation commencing on October 22, 2018.

On the following described real property in Volusia County, Florida:
 Describe real property sufficiently for identification, including street and number, if known)
 LOT 7 BLK B AVONDALE PARK HOLLY HILL MB 6 PG 145 PER OR 5597 PG 3876 PER OR 5692 PG 3566 PER OR 6482 PG 0632
 PER OR 6482 PG 0633

8 Avondale Avenue Holly Hill, FL 32117

ed by with Phillip O. Joiner of a total value of Two Hundred Dollars (\$200.00) per day; commencing on
 October 22, 2018 until property comes into compliance, which remains unpaid as of February 5, 2019.

to timely pay the fine and costs; may result in a certified copy of this Order, being recorded in the Public Records of Volusia
 y, Florida. Which if so recorded shall constitute a lien against the subject property; and upon any other real or personal property
 l by Respondent. Respondent shall be responsible for all charges incurred to record any lien, or satisfaction of lien, with
 rk of Court.



By Jonathan McKinney (Agent)
 Lienor: City of Holly Hill
 Print Name: Jonathan McKinney

and subscribed before me this 5th day of February, 2019.



CITY OF HOLLY HILL

1065 Ridgewood Ave

Holly Hill, FL 32117

386-248-9427

Fax 386-248-9497

Address: 928 Avondale Avenue

Hearing held on 10/16/2018

Lien / Violation Calculation

Month	Days
Nov-18	10
Dec-18	31
Jan-19	31
Feb-19	28
Mar-19	31

Total Days

131

Charges through March 31, 2019

Special Master Fine	\$250.00
18% Interest	\$26,200.00
Sub	\$4,716.00
Filing Fee	\$30,916.00
	\$45.50
Total	\$31,211.50